

# Columbia Union Visitor

"Surely I Come Quickly. Even So. Come, Lord Jesus."

VOL. 13

MOUNT VERNON, OHIO, NOVEMBER 25, 1908.

No. 45

## NOTHING TO PAY

Nothing to pay! Ah, nothing to pay!  
Never a word of excuse to say!  
Year after year thou hast filled the score,  
Owing thy Lord still more and more.

Hear the voice of Jesus say,  
"Verily, thou hast nothing to pay!  
Ruined, lost, art thou, and yet  
I forgave thee all that debt."

Nothing to pay! The debt is so great;  
What will you do with the awful weight?  
How shall the way of escape be made!  
Nothing to pay! Yet it must be paid!

Hear the voice of Jesus say,  
"Verily, thou hast nothing to pay!  
All has been put to my account,  
I have paid the full amount."

Nothing to pay! Yes, nothing to pay!  
Jesus has cleared all the debt away;  
Blotted it out with his bleeding hand!  
Free and forgiven and loved you stand.

Hear the voice of Jesus say,  
"Verily, thou hast nothing to pay!  
Paid is the debt, and the debtor free!  
Now I ask thee, Lovest thou me?"

—Frances Ridley Havergal.

## SCHOOL MORALS

There was a time when to teach reading, writing, and arithmetic with exactness and skill was considered the complete work of a teacher; for the teaching and discipline of the home and church, together with the wholesome atmosphere of rural and village society were quite sufficient for the building of the moral character; thus completing the circle of the child's education.

But those days have rolled into the eternal past. We now have a different situation to meet. The country, town, and village have been swallowed up by the great city, and even the country itself has taken on city airs. There is no puritan simplicity to be found anywhere. The Parisian fashions, such as Bouton, the Elite, and others, are found in nearly every home (be it ever so humble) in our land. The spider-web dress, the elaborately trimmed undergarments, the evening frocks with long sweeps, the tailored suits with swallow-tailed effects, the high-heeled French boot that makes the wearer appear to be on stilts and not quite able to balance

herself, the elbow sleeve, the peek-a-boo waist which has called forth so many insinuating remarks from the masculine population, are some of the results of the influences of the fashion-plate.

The pure English has been so much improved by the addition of such words and phrases as "Gee," "By Jinks," "That's Swell," "That's a lolla-palosa," "Cut it out," "Up against it," and "That's superscrummbius," that our much-beloved Noah Webster, if he could rise from his grave to-day, would not be able to read, much less comprehend, his own dictionary. And much of this modern English has been coined by the youth, for we have no need of Websters in the twentieth century.

Instead of the old songs of daily experience and patriotic enthusiasm, we hear the quick and catchy air of the modern ballad, which thrills all the lower emotions of the being; but it pours forth no story, no theme, only a jumble of suggestive thoughts set to the words of the street vocabulary. We no longer hear our young people singing the quaint, old-fashioned love-songs, such as "Annie Laurie," "The Spanish Cavalier," "Sweet Belle Mahone," and "Silver Threads Among the Gold;" but in their stead there falls upon our ear the emotional, fantastic strains and the sentimental words of "Somebody's Sweetheart I Want to Be," "Under the Old Apple Tree," "Dearie" or "Would you care," or some of the other popular songs which are filling the minds and hearts and stealing the brain power of our modern youths.

The post-card craze is another clever scheme for the enemy to destroy the modesty and benumb the finer sensibilities of our children. Look into most any drug-store or stationery window, and you will see there the coarse, low, and suggestive picture post-cards, together with the beautiful and sublime.

The newspapers and magazines are full of crime and vice, greed and graft.

These things, together with the fierce competition for social enjoyment and position, are robbing our boys and girls of their moral strength, and deadening their souls. Macaulay

once said "The Huns and Vandals who will destroy our civilization are being bred, not in the wilds of Asia, but in the slums of our great cities." But even Macaulay could not conceive of a country whose inhabitants should be fraught with such peril as are the youth of our own America in this present age. Neither could he have dreamed that such a condition as he describes should be found prevailing even the Christian homes of our land. And these are the children who are filling our schools. This is the timber with which we have to build. These are the young trees God has placed in our hands, which we must train. Teachers, shall we make the supreme effort of our lives to straighten out the curves in these tender branches which the winds of vice and immorality have bent? Shall we persuade and incline these little twigs in the straight and narrow way which leadeth to eternal life? It is your mission, it is mine. God hath thus ordained.

School morals has become a burning subject with the school men of our country; and well it may be, for systematic moral instruction may be said to have no place in our American school system. Huxley, though an agnostic, always said that "the best book in the world for the teaching of morals was the Bible." Many of the European countries have proved the usefulness of that dear old Book in that capacity. In all the schools of Great Britain the first hour of every day is devoted to a religious lesson. In Germany there is a steady movement toward greater freedom from church domination without doing away with the Biblical teaching. No child in Hungary or Austria is permitted to be without religious or moral instruction, and this is given in the school. Scandinavia begins her school session every day with prayer and reading of the Bible, followed by a study of the stories of the Bible. Infidel France, turbulent Italy, and even the free-thinking Cantons of Switzerland, do not consider it safe, and much less wise, to get along without the direct and positive teaching of morality. But our own American youth are growing up with but little knowledge of the principles of

the world's greatest Teacher, and with less desire to know them.

President Elliot, of Harvard University, a man whose position and experience permit him to speak with authority on this subject, declares "that the shortcomings and failures in American education, and the disappointments concerning its results have been many, and grievous. He points out many evidences of the failure of popular education. He cites the increase of drunkenness and gambling, crime, mob and riot, labor strikes, which were unheard of until a few years ago, the cheap reading that is daily supplied to the American public, the popular taste for trivial spectacles, burlesque, vulgar vaudeville, and scenes and situations of an unwholesome sort, bad government and a growing disregard for religious things, all prove to him that the education of the American youth needs the careful attention and consideration of its best educators."

Inasmuch as the public school has failed in giving this moral training to its children, the church school was born to do this work. God's people should be the head, and not the tail. But how shall we accomplish this great task?

The school cannot give moral training unless it trains all those qualities or aspects of the child's character which influence his conduct. Therefore it would be well if all teachers were psychologists. They should at least be able to recognize how differently the emotions play on human life. There are the æsthetic emotions, which are manifest in music, art, literature, etc. Every child has some of the æsthetic emotions, though they may be lying dormant for lack of cultivation.

There are also the vital, or social, emotions, such as pride, anger, indignation, sympathy, jealousy, ambition, etc. These are among the most important elements of the school life. It is with these elements in particular, that we as teachers have to deal. The æsthetic are the inner, or hidden, emotions which should be carefully sought out and developed by the teacher, while the vital emotions of the child's nature are flaunted abroad for everybody to behold. But these emotions are no less important than the æsthetic; only a little more difficult to guide and mold and fashion after the similitude of the divine Pattern.

We find nearly every child deficient in some of these emotions. The girl who has but little sympathy will not respond with quick sensitiveness to any wrong done either to herself or to

others. A boy without pride will come to school with his hands grimy with dust and dirt, his finger-nails trimmed in black, his hair unkempt, and perhaps a disagreeable odor about his person. That boy needs a stimulant. The boy who has no ambition to reach anything higher than what he now possesses will contribute but little to the world's progress.

The function of the teacher in this character-building is to modify or furnish environment in the molding of the vital emotions, and to stimulate the inner activity to react upon it. Suzzallo says, "It is emotion which gives fire and force to human life, which, cultivated about their instinctive bases, drives a human being into world action, to make him a force for good or a force for evil." Is it not essential, therefore, that the child's emotions be directed towards proper ends, and to proper means, instead of crushing these emotions within him?

There is nothing more fatal to intellectual and moral growth than a devotion to low and sensational literary work. The mind is kept in a state of dreamy indolence, or of a feverish unrest. The reader of such literature lives in an unreal world, takes part in impossible activities; his desire becomes abnormal, and cannot be gratified with the ordinary process of human affairs. Like the growth of a poisonous fungus, the taste for this literature absorbs the vital forces and destroys all that is noble in life.

The child whose mind is thus fed depreciates the simple things which make up his every-day life; he becomes thoughtless and irregular in his habits, and impatient of moral restraint. His whole being is surrendered to impulse, fancy, and vagary. To prevent this disastrous evil untiring effort on the part of the teacher should be put forth to cultivate a taste for the works of the great masters of human thought.

Spare no time or effort in bringing out the beautiful and elevating thought and the true heroism in good literature. There is no more effectual way to prevent the mind from dwelling upon impure and gross thoughts than to fill it brim full of those of the opposite character. Miscellaneous literary selections may be substituted occasionally for the regular lesson in the text book—selections, teaching just the moral truths which you have observed some member of your class needs. If you cannot secure enough copies to put in the hands of the pupils, copy them your-

self, or have one of the best writers in your class copy them for you and hectograph it, thus giving the pupils a lesson in script reading. Give the children time to discuss the vital points of the lesson, or ask each one to give the thought that impressed him most.

If there is not a library in your school, begin to plan for one at once. There are various ways for securing a small collection of the best books for children, although we will not take time here to discuss ways and means for securing a library. Give the children the privilege of passing quietly to the library to read, without asking your permission, when their lessons have been prepared, there to remain until their next class is called. The children will appreciate this, and many will become interested in reading good books who have heretofore loved light literature.

Clip good selections from books and papers which you may find here and there; classify them, according to subjects, and have the children place them in scrap-books. Interest them also in securing these clippings.

I believe art to be a very helpful agency in keeping the moral tone of the school up to a high pitch. Copies from some of the great painters can be secured for a small sum, and the schoolroom made beautiful and attractive, inspiring thoughts of reverence, love, modesty, ambition, etc. Have some from Millet, such as "The Gleaners," "The Sowers," "Hay-makers," which appeal to our sympathy. Some from Rosie Bonheur, which suggest to us thoughts of strength and power, perfection of form, innocence, and God-given instinct and love. Have some of those visions of beauty from the hand of Paul de Longpre, which carry the mind back to the Garden of Eden, and we are caused to reflect upon the precious promise, "The first dominion shall be restored unto us." Landscapes and the many beautiful Bible pictures will help to furnish a variety that the eyes may not tire, or the thoughts grow weary of one subject.

But, I beg of you, teachers, read your pictures; know their story before you place them on the walls of your schoolroom. Allow no sentimental pictures, no fierce expressions of either man or beast, no pictures of half-clothed or nude beings, no foolish calendars hung up in your schoolroom. Find time now and then to tell the children the story of one of the pictures on the wall, and ask them sometimes to find out what they can about another picture, which they

will be asked to tell to the school some day.

Thus children may be encouraged to think pure, clean thoughts, to admire the beautiful, to enjoy God's created beings, and by beholding we hope they may become changed. Keep fresh flowers and branches in your schoolroom; encourage the children to bring you every new flower they see, the strange bugs, and even worms which they may find from time to time. Nature study you will find very helpful in eradicating low and base thoughts.

Organize a purity band in your school, the principles of which will be abstinence from all slang, by-words, swearing, and fictitious reading. This may also include the temperance pledge.

Have talks with your girls about healthful dress, modesty, familiarity, and those things which keep up the standard of womanhood. You can have similar talks with the boys.

Immorality among children should be carefully guarded. You will recognize this element in their character by their looks, their actions toward each other, note-writing, a desire on the part of two or three to be separate from the others, and the habit which many children have of telling secrets. Talks on this subject to the girls and boys separately should be given in every school. We are living in an age when ignorance is no longer a virtue. Children should be properly instructed on all the subjects which they would be apt to find out from their schoolmates. No teacher has done her duty if she lets the year close without having had several serious talks with her children, always holding up God's ideal standard.

Courtesy is another element of school life without which the daily routine in the schoolroom would be very unpleasant. First of all, the teacher must be courteous, and thoughtful of every child's feelings. She should then insist upon courtesy and respect from the children, not only to herself, but to one another. I have found it very helpful to give an afternoon to the subject of courtesy. Let the children give a program on this subject. I would spend one or two afternoons on etiquette in its different phases, keeping always before the children that no boy or girl can be a Christian without being both manly and courteous. Mottos in the schoolroom, on the boards, or written in large letters on cards, are also very helpful.

The playground is a big bugbear to many teachers, that being the old

stamping ground for the outcropping of all evil tendencies. I know of but one way to master this situation. The teacher must be the captain of the playground, taking part in the games, becoming really interested, and enjoying the play with the children, knowing where every child is, permitting none to wander from the body of children without the teacher's knowledge.

The importance of missionary meetings as a factor in moral education has been dealt with by others, and I think we all agree that only a thorough conversion of the heart, a giving up of self, and a reaching out after Jesus is the most important element in moral training.

Infinite goodness, actuated by the influence of divine love has given us humanity in the bud that we may have opportunity to watch its soft petals unfold until it has developed into full-blown manhood and womanhood. By thus beholding the growth of God's human flowers, we are better equipped to pursue our education in the land of perfection, and to enjoy the moral tone of heaven.—*Mrs. E. D. Sharpe, in Pacific Union Recorder.*

## THE KINDERGARTEN WORK AND THE CRADLE ROLL\*

We have a church book from which the roll may be called and each one of our members will respond; but how strange it might seem to you to hear of a "Cradle Roll". But brethren why couldn't and shouldn't these infants be included in our numbers? Although they may be few in some churches, in others, the roll might be a lengthy one.

If the parents of these innocent ones would give their small donations and their birthday pennies regularly also a tithe of their very frequent gifts, the resulting sum would surely hasten the carrying of this grand and glorious message to the millions of souls in utter darkness and soon usher in that triumphant day for which we are all longing and praying.

And furthermore, the child would be receiving a training that would always remain with him. When he grew old enough to bring his gifts and give them willingly with his own little heart and hand to the cause of God, his soul would thrill with joy. Here we might quote a text,—

"Train up a child in the way he

should go and when he is old he will not depart from it." Knowing God's promises are sure, we can easily see where our youth will be bringing their tithe into the storehouse and be giving their free will offerings, due to their early training. Surely many souls would be saved with these blessed offerings of the innocent little ones, "our cradle roll."

The Kindergarten class has now been reached. Kindergarten comes from two German words, "garten", meaning garden and "kinder" meaning children, "a garden of children". As a gardener guards his garden that no weeds may grow, so must no weed be permitted to sprout among our flowers.

The teacher is surely the most important factor. How much a child looks to his teacher for a perfect example! Therefore she should be one; always punctual, dignified, neat and modest in her attire, loving, attractive to the child in her manner, tactful, to present the lesson in such a manner that each child may not only hear but grasp the truth, to become a part of himself. Long speeches burden the minds of children and cause them to loath the spiritual instruction, just as overeating burdens the stomach and leads them to loath food, therefore short remarks and to the point will have a happier influence. A child at this age will better learn from the object, when he can see and not only hear the truth presented, therefore I will mention again that every teacher should have the *Sabbath-school Worker* in which excellent suggestions are always given of object teaching, and the necessary supplies should be furnished that the truths may be taught so plainly that any child could digest them. We should be diligent to make the first impressions of Sabbath-school and all that pertains to the house of God, good ones to these little ones. Children must be drawn toward heaven, not rashly, but gently.

Do not teach your children with reference to some future period, when they shall be old enough to repent and believe the truth. If properly instructed very young children may have correct views of their state as sinners and of the way of salvation through Christ.

"Dear teacher, some one's watching you;  
A child's bright eyes sees all you do,  
That hat you wear looms up in view;  
The dress he criticizes too;  
The style in which you do your hair,  
Your manner sitting in your chair,  
The gentle voice, the smile, the frown,  
Just how and when you go to town,

\*Paper read at the Springfield, Ohio, Sabbath-school Convention.

The song you sing, the way you walk;  
The laugh, the joke, and how you talk,  
The prayer you make, the way you read,  
Of all you do, he takes quick heed.  
So be careful what you do,  
For some one's ever watching you."

NELLIE RUDOLPH.

Only a look of remonstrance,  
Sorrowful, gentle, and deep;

Only a look!

Yet the strong man shook,  
And he went alone to weep.

Only a cry from the sinner,  
Bitterly, earnestly wild:

Help, Lord! I die!

Rose in agony,

And the Saviour saved his child.

Only an hour with the children,  
Pleasantly, cheerfully given;

Some seed was sown

In that hour alone,

Which would bring forth fruit for heaven.  
—Selected.

## WEST PENNSYLVANIA CONFERENCE

In the year 1895, the Seventh-day Adventist church of Altoona, bought a church property from Mr. W. H. Herr of Altoona. After the first payment, which was \$325, five shares of Building and Loan Association stock was taken out, giving first mortgage to the Association. Mr. Herr receiving the \$1,000, and taking second mortgage for the balance. After nine years had passed, Mr. Herr pressed the church for the second mortgage, expecting, if possible, to get control of the church. Instead of this he was paid, and the Building and Loan Association was also paid off, the Altoona Trust Company holding first mortgage for \$550.

On Dec. 10, 1907, the writer sold a three-room cottage, with 33 feet of ground, on church property, for \$1,000, which was used in paying off the mortgage and all indebtedness of the church. The balance was used in helping to place the church and corner in a proper condition, so as to have a suitable dedication. To do this, meant the excavation of 810 yards of ground, laying 170 feet of cement curbing, 268 feet of brick walk six feet wide, and the erection of three fences, one being an iron fence of 155 feet. The church needed a new roof, two coats of paint on the outside, and the inside had to be remodeled. The wood-work was redressed, the ceiling painted, the walls were frescoed, and new pews put in, with other necessary changes.

This all being done, the writer planned for the dedicatory services. Elder K. C. Russel was invited to participate in these services. On November 7, he spoke to the church, and the members confessed their sins and reconsecrated themselves to God. This was a beautiful step in the right way toward the setting apart of the house of God; first the members and then the church building.

On Sunday, November 8, at 3. P. M. the following program was carried out.

### Orchestra Prelude

Song..... Congregation  
Scripture Reading and Prayer.....

F. D. Wagner, of Pittsburg, Pa.

President Western Pennsylvania Conference

Duet..... "Come, Holy Spirit"

Mrs. W. F. Schwartz and Mrs. Chas.

E. Ritter

Dedicatory Address.....

Pastor K. C. Russel, Washington,  
D. C.

Song..... Selected

Offering.

Orchestra..... Selected

Closing Hymn.....

Benediction,

Pastor Chas. F. Ulrich, of Springfield,  
Mass.

### Evening Service

Duet..... "Sun of My Soul"

Sermon... Subject, "The Rise and Fall  
of Religious Liberty in America"

Pastor K. C. Russell

Cornet Solo..... Selected

Mr. Charles F. Ulrich

The dedicatory address given by Elder Russell was beautiful in its settings, powerful in its delivery, and timely in its effect; carrying the mind back to the time of creation, when men without the need of an edifice could worship God face to face; but because of sin, man was obliged to build an altar outside the garden of God, and finally found its place in the Temple at Jerusalem. From that time until the present, temples of worship have been erected. He also showed how it was necessary to build churches amid the idolatry and false teachings that were in the world. It was also shown that in the days of the reformation, the protestant sects had to build their own churches, not because more buildings were needed, but because of the truths which they believe. To-day there are at least fifty churches in Altoona, and the reason this one was dedicated, is not that it is needed as a building, but because of the truths we believe are due to the world at this time, and which are not being given by these churches,

and because of their unwillingness to let this truth be proclaimed in their buildings. This one is set apart to reveal the truths of the Third Angel's Message. He stated that we believe in a personal God and a living Saviour; a real heaven and a real hell: also that in view of the shortness of time, we do not build costly churches and spend a great amount of means, but use our means to carry this gospel quickly to all nations, tongues and people. He then showed how the Message was going and how the many signs are telling that the end of all things is at hand.

Following the address an offering was taken, which, together with the pledges received, will pay all bills that are standing at present, with the exception of the paving of the street on Union and Sixth Avenues. The prayer was offered by Eld. F. D. Wagner, of Pittsburg, Pa., President of the West Pennsylvania Conference, and Pastor Chas. F. Ulrich of Springfield, Mass., pronounced the benediction.

From the time the property was bought, the church has been incorporated. When the church was dedicated, the writer, associated with Elders Russell and Wagner, called the members together, and presented the necessity of deeding the church to the Western Pennsylvania Conference in trust for the Seventh-day Adventists of Altoona. The church by a standing vote expressed a willingness that the deed should be made out to the Western Pennsylvania Conference, showing by this that they are in full harmony with the organization of the Third Angel's Message. This church is valued at \$6,500.

Your Brother,

ELD. W. F. SCHWARTZ.

Hollidaysburg, Pa.

## GOD'S CARE

THE Lord is watching over his children every moment of their lives. The very hairs of their heads are all numbered. He knows their thoughts afar off.

He is the keeper of Israel.

It would be unbelief for the Lord's children to think that their thoughts were not controlled by him, after praying for a long time, that every thought might be brought into the obedience of Christ. Sometimes he flashes a thought into the mind and then honors it in a way that we are not expecting, in order to bless us. Then afterward he keeps us from thinking the very thought that he blessed us in before.

There are experiences which he only gives us once. He does control the minds and direct the steps of his trusting children. There is a very comforting thought in that good, old hymn,—

"What vessel are you sailing in?

Declare to us the same.

Our vessel is the church of God,  
And Christ our captains' name.

"And are you not afraid some storm  
Your bark will overwhelm?

No, bless the Lord, we need not fear;  
Our Father's at the helm."

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## EASTERN PENNSYLVANIA ITEMS

This Conference has ordered 15,000 copies of the special Thanksgiving number of the *Review and Herald*.

Sister Jessie M. Weiss has returned from visiting her sister in Philadelphia, and is now in her field of labor in and near Scranton.

The Eastern Pennsylvania Annual Conference will be held January 12, next. The location has not yet been chosen. We hope each church will send a full delegation.

Bro. I. N. Martin has closed his effort at Hatfield. We are not yet prepared to state how many have accepted the Message.

Elder Heckman spent Sabbath, November 14 with the Scranton church.

Sister Whiteley's son died recently at Wyoming. We extend sympathy.

Our president visited the Wilkes Barre church on the afternoon of Sabbath, November 14. He had a splendid meeting.

The December number of the *Signs of the Times* is the best since it has appeared in the magazine form. Let all take hold of the good paper and circulate it freely.

On Sunday evening, November 15, Elder Heckman spoke to the Stroudsburg church. They are of good courage.

Bro. G. E. Hartman, until recently the manager, secretary and treasurer of the Pennsylvania Sanitarium, has

accepted a position as traveling salesman for Bro. E. H. Warnick of Wilkes Barre. We wish him much success in his new line of business.

Sister Gwinnie Webber, member of the West Philadelphia church for a number of years, died of tuberculosis Sunday morning, November 15. She was buried November 18. Service was conducted by Eld. O. O. Bernstein, her pastor.

Bro. J. B. Dixon, who left the canvassing work a few months ago, has again enlisted in this important conflict. He is now working in Adams County, and reports that he is of good courage, determined to make a success of the work. He fully realizes that the only way success can be had in this work is by putting in faithful time.

Brother Spangenburg, who is canvassing at Scranton, had a very good experience in selling a lady a copy of "Daniel and Revelation" last week. This lady was in the earthquake at San Francisco, and believes that the Lord has spared her to hear this Message. Brother Spangenburg says that he is very sorry that he has been so indifferent in the past in searching for souls, but with the Lord's help he wants to be more faithful in the future.

The nurses at the Sanitarium, with a few friends present, met in a farewell gathering held at the nurses' home Monday evening, to bid Brother Culver a hearty God-speed, as he leaves to take up work at Mount Vernon College, Ohio. The evening was pleasantly spent, closing with the singing of the hymn, "God Be With You Till We Meet Again." The many expressions of regret heard at Brother Culver's leaving, indicated how he has endeared himself to all, but we trust if not permitted to meet again here, we may all meet together at that grand reunion, where sorrow and parting are known no more.

"A well-spent day is a source of pleasure. To be constantly employed, and never asking, What shall I do? is the secret of much and good happiness."

"It is right to be ambitious if our ambition is directed toward right objects. When not properly controlled and directed, ambition is an evil."

## WEST VIRGINIA NOTES

Miss Florence Carter, of Zanesville, Ohio, is selling *Life and Health* in our cities along the Ohio, beginning at Wheeling. She is having good success.

Since the last report for Thanksgiving *Reviews*, we have received orders for six copies from Jas. W. Sayre, 50, Mrs. I. N. Russell, 25, A. T. Halstead, and 500, Charleston church, making orders received to date 2117.

Elder Steele sent us five subscriptions for the *Review* this week from Moundsville. He says they had a fine meeting Sabbath notwithstanding the deep snow, also Sunday afternoon.

The Kanawha church are very much pleased over the new song books which they recently ordered. The new "Christ in Song" contains many beautiful selections which the old book does not have.

Elder Rees is in Washington this week, having been called to a meeting of the Columbia Union by Elder Daniells.

You can find no better time than now to enter the canvassing work. If you cannot put in full time, go among your neighbors and get up a nice Christmas order.

Miss Hazel Amick has returned to Parkersburg after an extended visit in Charleston and vicinity since camp-meeting.

PEARL L. REES.

## WEST VIRGINIA CANVASSER'S LETTER

The following letter is quoted from one received at the office this week. After noticing Brother Weber's report in this issue, I am sure you too will enjoy this letter:

"Another week has passed and I find myself on the threshold of another with its opportunities. Was away from Bluefield from the first of the week till Friday evening, returning home with a heart full of gratitude to God for the success which attended my efforts. I could not help praising him all the way over on the train.

Although the territory is all coal fields and the people considered tough, the Lord blessed me in a remarkable way both in taking orders and in locating for the night, some of the people even invited me back to

dinner. I met some very good Christian people and had good talks with them. I long for the time to come when these dear souls will be staunch Seventh-day Adventists from reading our literature.

"This week's report is the largest I have taken since taking up the canvassing work. I feel confident of delivering every book. I am sure I could not do the work in my own strength, it is the work of God.

I hope and pray that the time is not far distant when we will have ten times as many workers and the work increase in proportion. Time is short. The Lord will not delay his coming, and I, for one, desire to work while it is day for the night cometh when no man can work." GEO. B. WEBER.

## THE CANVASSER AND HIS WORK NO. 2

THERE are many things which we ought not to do, and there are things which we should be careful to do. So this lesson will be on what to do and what not to do. We will begin just outside the door.

Don't rap on the door as though you were trying to knock it down, nor as silently as though your knuckles were sore. If your knuckles get sore change hands.

Don't, after knocking or ringing the bell, stand right close by the door as Mrs. — may be a little fearful of you, but, as suggested in the introduction, step back one and one-half steps directly in line with the opening of the door. Don't step to one side of the door.

Don't try to see how much, but how little mud you can carry into the house on your feet.

Don't keep your hat on your head but remove it with a pleasant "good morning" when Mrs. — opens the door.

Don't step forward while making your introduction at the door, but hold your position one and one-half steps back until it is time to step forward.

Don't pull on the knob of the screen door as though you were trying to pull the door from the hinges, but just step forward and place the two front fingers on the knob and Mrs. — will almost invariably unhook the screen and invite you in. Screen doors if so managed are a help in gaining an entrance.

Don't be seated until Mrs. — asks you to take a seat or shows by her actions that she expects you to help yourself to a chair. If your chair

## CANVASSERS' REPORTS

Eastern Pennsylvania, Week Ending Nov. 13, 1908

Name	Place	Book	Days	Hrs	Ords	Value	Helps	Total	Del
C. Beidler,† Lycoming,		DR	4	32	13	\$33 25	\$	\$33 25	\$ 50
" " " "		DR	5	32	4	7 25	2 75	10 00	2 75
J. Dixon, Adams,		DR	5	37	6	14 00	3 25	17 25	1 75
H. Gerhart, Bucks Co.,		DR	4	26	4	11 00		11 00	
R. Spangenberg, Scranton,		DR	4	20	4	11 00	1 40	12 40	5 50
E. Swingle, York,		DR	5	30	5	10 00	6 50	16 50	
E. Casselmeyer, Bucks Co.,		DR	3	18	4	8 50		8 50	
H. Minier, Bradford,		GC	5	40	8	22 30	9 80	32 10	
K. Peiffer, Berks,		BR	5	32	1	2 75	10 00	12 75	24 65
L. Randall, Susquehanna,		HM	3	19					17 55
G. Hackett, Schuylkill,		HM	5	32	4	8 00	1 75	9 75	
M. Hackett, " "		HM	5	32	4	7 50	1 50	9 00	
Mrs. Hirlinger, Lancaster,		COL	5	22	18	22 50		22 50	
W. Seigle, Lycoming,		CK	5	32	10	10 00	11 00	21 00	7 80
B. Sauble, York,		CK	5	25	9	10 50	70	11 20	
Totals,			68	429	94	\$178 55	\$48 65	\$227 20	\$60 10

### Virginia, Week Ending Nov. 13, 1908

C. Grey, Parksley,	CK	16	13	15 00	1 50	16 50			
W. Genther, " "	CK	10	11	11 00		11 00			
K. Oertley,† Radford,	SP	69	5	6 25	1 95	8 20		30 15	
J. Hayes,* Mt. Holly,	DR	53	6	16 00	9 95	25 95		4 50	
J. M. Hayes, " "	DR	25		11 00	60	11 60		60	
M. Jemerson,* Richmond,		21			13 55	13 55		6 25	
E. McGlocklin, Norfolk,		25	16		5 60	5 60		4 75	
Totals,		219	51	\$59 25	\$33 15	\$92 40		\$46 25	

### New Jersey, Week Ending Nov. 13, 1908

S. Oberg, Pittsgrove,	DR	5	41	9 24 75		24 75		63 25	
H. Murphy, Trenton,	DR	3	22	9 24 25	12 25	36 50		3 50	
G. Blinn, Hamilton,	GC	5	40	16 50 00	3 30	53 30			
A. Hugg, Paterson,	GC	4	18	5 13 25	9 25	22 50		25	
B. H. Welsh, Elizabeth,	BR	5	28	5 16 00	1 70	17 70			
Totals,		22	149	44 \$128 25	\$26 50	\$154 75		\$67 00	

### West Virginia, Week Ending Nov. 13, 1908

J. Jennings, Jefferson Co.,	DR	5	44	3 4 60	6 80	11 40		23 00	
D. Whitmire, Hardy Co.,	DR	5	34	2 5 00	9 40	14 40			
G. Weber, McDonald Co.,	GC	5	34½	31 89 25	2 80	92 05		70	
A. Halstead, Kanawha Co.,		1	8		5 60	5 60			
A. Wright, Roane Co.,	CK			8 00	9 60	17 60			
E. Metcalf, Parkersburg,					4 35	4 35		38 05	
Totals,		16	120½	36 \$106 85	\$38 55	\$145 40		\$61 75	

### Chesapeake, Week Ending Nov. 13, 1908

J. Jones, Brunsbury Md.,	CK	5	37	2 2 50		2 50		52 40	
E. Mitchell, Carroll Co. Md.,	DA	5	33	2 6 00	25 75	31 75			
D. Johns, Calvert Co., Md.,	DR	6	52	19 52 25	15 00	62 25			
J. Paden, Myersville, Md.,	CK	5	34½	16 17 50	2 45	19 95			
C. Jones, Howard Co., Md.,	CK	4	24	13 16 00		16 00			
J. Jeffries, Hyattsville, Md.,	CK	5	19	3 4 50	6 05	10 55		3 00	
J. Siler, Frederick Co., Md.,	CK	5	30	19 30 00	50	30 50		50 50	
W. Adkins,* " " "	DR	8	47	33 50 25	11 75	62 00		1 05	
J. Howard, Prince George Co.,		2	24					30 00	
Totals,		45	300½	107 \$179 00	\$61 50	\$240 50		\$136 95	

### Ohio, Week Ending Nov. 6, 1908

L. Waters, Muskingum Co.,	BF	4	37	6 6 00	2 30	8 30		93 80	
E. Sharp, Scioto Co.,	BF	3	19	52 52 50	3 00	55 50			
G. Corder, Guernsey Co.,	BF	4	30	27 29 00	8 25	37 25			
R. Corder, Muskingum Co.,	BF	4	31½	30 33 00	3 25	36 25			
E. Lipps, Stark Co.,	BF	4	27½	1 1 50	4 25	5 75		3 35	
Totals,		19	145	116 \$122 00	\$21 05	\$143 05		\$97 15	

\*Two Weeks.

†Three Weeks.

†Week Ending November 6, 1908.



is too close to the one that Mrs.—— will have to sit in just set your chair back six or eight feet, for Mrs.—— will so remove hers if you don't, and if you take the aggressive it will be much to your credit, and you will in this way gain her respect and confidence. After you have given the introduction and taken the book in your hand, arise with the book in one hand and chair in the other and place your chair nearer, yet not too near hers, and remark, "The title of this work is —," etc. (go on showing the book). When you have shown Mrs.—— a few pages draw your chair conveniently near to her and go on showing your book.

Don't catch the chair by the seat and drag it across the room to where Mrs.—— is as though you were playing horse, but carry it.

Never sit on a settee or couch to show Mrs.—— your book if you can possibly avoid it. If it cannot be avoided be sure that there is a space between you of nearly, if not quite, one foot. Should her husband come in and find you sitting closer he might speak to you. The reason I speak of this is that canvassers have been known to be careless regarding this matter.

Don't sit and whirl your hat or hold it in your hand nor expect Mrs.—— to take it, but place it on the floor on the opposite side of your chair from Mrs.—— and back near the rear leg. Then Mrs.—— will not feel to reproach herself that she did not take it. I always get my hat out of sight as quickly as possible.

When Mrs.—— offers you a chair, thank her; when she gives you her order, thank her, and when you get out of the house, thank God for the order. When you get ready to leave, thank Mrs.—— for her time and attention, and place your chair where you found it.

Don't sit facing your customer with your knees directly in front of you as though you were about to spring upon her, but sit a little to the side and sidewise in an inoffensive manner.

Don't sit all doubled up like a jack-knife with your elbow on your knee and book in the same hand, but sit upright as God designed that you should and hold your book where Mrs.—— can see it without changing her position.

Get your customer's eye on the book and then keep your eye on the customer as much as possible, and watch carefully for any expression of interest in some particular point, as you may need to come back to that

## Ohio, Week Ending Nov. 13, 1908

A. Bassler, † Richland Co.,	DR	11	88½	15	25 00	21 95	46 95	85
C. Leach, Washington Co.,	DR	5	40	11	32 25	13 50	45 75	
W. Van Horn, Auglaize Co.,	DR	5	30	10	29 50		29 50	
E. Sharp, Scioto Co.,	BF	4	28½	46	46 00	5 00	51 00	
R. Corder, Guernsey Co.,	BF	5	39½	35	38 50	3 75	42 25	
L. Waters, Tuscarawas Co.,	BF	5	40	31	33 50	1 40	34 90	1 40
G. Corder, Guernsey Co.,	BF	5	33	26	26 50	3 00	29 50	
E. Lipps, Stark Co.,	BF	5	26	12	12 00	3 35	15 35	1 90
M. Coleman, Huron Co.,	CK	1	2½	5	5 00		5 00	
Totals,		46	328	315	\$248 25	\$51 95	\$300 20	\$4 15

## West Pennsylvania, Week Ending Nov. 13, 1908

G. Gates, Erie Co.,	GC	2	15½	3	8 25	1 55	9 80	1 55
I. Lawrence, Cambria,	GC	2	16	5	13 75	2 50	16 25	1 75
A. Brownlee, Butler,	DR	10	81	9	21 75	10 75	32 50	71 00
J. Nollinger, Rowville,	DR	4	27½	15	28 75	85	29 60	
F. Saxton, Indiana,	DR	1	1	1	2 75	3 80	6 55	
W. Logan, McKean,	DR	5	38		11 50	10 25	21 75	
C. Dunham, Creekside,	GC	5	31	20	57 00		57 00	12 00
Totals,		29	190	53	\$143 75	\$29 70	\$172 45	\$86 30

point in order to close the deal successfully.

Next week we will take up a very vital point, that of closing the deal.

I. D. RICHARDSON, *Gen. Agt. C. U. C.*

## EXPERIENCES IN CANVASSING

Hoping that it may be some encouragement to others, I will relate some of the experiences which have helped to give me courage in my work.

In company with my daughter Florence, I came to this State [New Jersey] last June to canvass. We found some families who had "Bible Readings"—the book we were selling. Some of them were nearly worn out, seemingly from use, and all spoke of them in a way showing their appreciation of the book. Several of late to whom we have delivered the book, wanted a second copy. We can see the Lord's directing hand in other ways also.

I went to one house and was refused admittance. I went on to several other houses and came back on the opposite side of the street. The lady of the house where I was refused admittance, sent her servant out to call me back. When I returned she made an humble acknowledgment of her neglect of Bible study, and ordered a copy of "Bible Readings" in library binding. She gave evidence of a real desire to do better. Her daughter, almost a young woman, seemed equally interested.

The same day I found another lady who had once kept the Sabbath but had given it up. She was feeling deeply her condition, and while I tried to encourage her to again take up her neglected duty and keep the Sabbath, she gave evidence that the

Holy Spirit was striving with her, calling her back to the fold. I hope soon to see her take her stand again with God's people. Another lady to whom we had sold "Bible Readings" about a month previous, said that she had been studying the Sabbath question and believed that the Lord had sent me there. She wants another copy. Another lady, when the book was shown her, asked if it was an Adventist book, saying that the Adventists made the Scriptures so plain. She took a copy. Still another lady stopped me on the street, saying that she wanted another copy of "Bible Readings" before Christmas.

These experiences show that God is working with us to get the truth before the honest in heart, and it encourages us to press forward.

There are honest people scattered here and there, among the rich and the poor, the high and the low, in every walk of life, who are waiting for this precious truth. The Lord's hand is in the work. We have sold "Bible Readings" to Catholics, Spiritu- lists, Infidels, and ministers who were strongly opposed to the truths we hold, knowing what the book teaches.

We can see prophecy fast fulfilling. Evidences of the near coming of our blessed Saviour to take the faithful home, are thickening all around us. Jesus says "a short work will he do in the earth." We are told, also, that Satan is coming down with great wrath knowing that his time is short. In view of these things let us put on the whole armor of God and do the work he has given us to do, and thus hasten the glorious coming of our King.

B. H. WELCH.

"Do the hardest thing first."

## The COLUMBIA UNION VISITOR

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Mt. Vernon, O.

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BESSIE E. RUSSELL - Editor

Entered as Second Class Matter March 25, 1908,  
at the Postoffice at Mt. Vernon, O., under the  
Act of Congress of March 3, 1879.

### OHIO ITEMS

Eld. W. E. Bidwell has commenced  
a series of meetings at Houston, O.

Prospects are favorable for the next  
session of the Ohio Conference to be  
held at Columbus.

The Toledo church has purchased a  
church building, and their first ser-  
vices were held in it November 14.

"A little smile makes sunshine  
In a cold and dreary place;  
A little word of comfort  
Brightens up a gloomy face;  
A little prayer brings peace and joy  
To every little girl and boy."

Eld. H. H. Burkholder will attend  
the Ingathering Services which will  
be held by the Toledo church Novem-  
ber 28. We shall expect a good re-  
port of the sermon.

In Brother Venen's report in the  
last VISITOR, of the organization of  
the Cleveland German church, the  
name of the elder should have been  
H. F. Graff, instead of Craft.

After Jan. 1, 1909, the subscrip-  
tion price of the COLUMBIA UNION VIS-  
TOR will be fifty cents. All subscrip-  
tions up to that time will be received  
at the old price—twenty-five cents.

At the meeting held at Washington,  
D. C. last week, Eld. G. B. Thompson  
was elected president of the Columbia  
Union Conference, Eld. E. E. Andross  
having resigned from that office.

W. A. Brien, husband of Sister Net-  
tie Brien, of Clyde, O., died just as  
the sun was setting, Sabbath evening,  
November 13. The funeral services  
were conducted by Eld. A. C. Shan-  
non, Sabbath, November 14. Sister  
Brien and family have the sympathy  
of many friends in their sad bereav-  
ment.

"The measure of our joy depends  
not on what God is willing to give,  
but on what we are willing or able to  
receive."

"Improve Time in time while the time doth  
last,  
For all Time is no time when the Time is  
past."

We have received a complimentary  
copy of *The Morning Watch Calendar*  
for 1909. It is a very attractive book-  
let with ornamental design on  
cover, and printed on heavy glazed  
paper. Is easily kept in your Bible.  
Contains "My New Year's Resolve,"  
and a preface entitled, "A Year at  
His Feet." A text for every day in  
the year, following the general line of  
thought in the Sabbath-school lesson  
for 1909, nine months of which is on  
the life of Christ. A selected gem of  
thought for each month, and subjects  
for special prayer. A calendar for  
the entire year on the last page.

Will you not, whether old or young,  
use this as a daily reminder, that you  
may form the habit of daily devo-  
tional Bible study? Help others to  
form this habit, by presenting them  
copies of this *Morning Watch Calen-  
dar*. It is a dainty gift booklet.

Single copy, postpaid six cents.  
Five or more copies, postpaid five  
cents each. Envelopes for remailing  
finished on request.

Order of The Ohio Tract Society,  
Mount Vernon, Ohio.

### INGATHERING NOTES

Up to to-day, Friday morning,  
Nov. 20, 1908, we have received mail-  
ing orders for the Thanksgiving num-  
ber of the *Review* which aggregate  
560,000 copies. We have ordered  
printed 600,000 copies, and the presses  
are now completing the 550th thou-  
sand lot. So at the present time we  
are about 10,000 copies behind our  
orders. The orders have run ahead  
of our supply and we fear there may  
be some delay, though every effort  
possible is being made to get out the  
550,000 copies by quitting time to-day  
and to have about 30,000 ready to  
mail to nearby states Monday morn-  
ing. The far away states are being  
served first this week, in order that  
they may have ample time to receive  
their papers before the beginning of  
Thanksgiving week.

During Wednesday and Thursday  
we were flooded with wire orders for  
large quantities, the largest being  
from Elder Haskell for 15,000 copies.

While these delayed orders are ap-  
preciated, they rather embarrass us,  
but we shall fill them as rapidly as  
possible, continuing to run our presses  
night and day, as we have done for  
the past month or more.

The interest in this ingathering is  
almost at fever heat. It has included  
practically all of our people who are  
susceptible to indications of an ad-  
vance movement. The pleasing  
feature of the work, the one which  
really insures its success, is the per-  
sonal interest of our conference pres-  
idents. All, as far as we have been  
able to learn, are planning to per-  
sonally engage in soliciting. Some  
are planning to devote the entire  
week to this work. Eld. A. G.  
Haughey, of West Michigan, has had  
one thousand copies of the special  
*Review* sent to his home for his per-  
sonal use. He is planning to devote  
the entire week to soliciting for mis-  
sions. This certainly is evidence of  
strong faith in the work, and an ex-  
ample worthy of imitation.

Many began working as soon as  
they received their papers. Some  
have used all they had and ordered  
more, assuring us that the work was  
enjoyable in every way. As an ex-  
ample of the spirit put into this work  
by some, we cite the case of a sister in  
Canada, who carried her babe in her  
arms and walked nine miles in one  
day, and collected six dollars for mis-  
sions. We do not commend the act  
of taking the babe along, but we do  
admire this sister's devotion and her  
determination to have a part in the  
work. If all would put forth one-  
half the effort she did, there would be  
no lack for means in our mission  
work the coming year. We feel con-  
fident that our people are going to do  
their full duty in this ingathering of  
means for missions.

GENERAL CONFERENCE MISSIONARY  
DEPT.

### OBITUARY

BLACK.—Mrs. Jacob Black died at Moun-  
tain View, Cal., of a stroke of apoplexy.  
She leaves to mourn their loss a husband and  
nine children, among whom are Mrs. J. A.  
Van Eman, of Academia, Eld. W. L. Black,  
of Oregon, Mrs. L. F. Starr, wife of Eld.  
L. F. Starr, of Washington, D. C., and Mrs.  
Hannah Iles Bond. All but two children  
are in the truth and have spent more or less  
time in the work. The funeral services were  
conducted by Eld. M. C. Wilcox, assisted by  
Eld. O. A. Tait. "Blessed are the dead  
which die in the Lord from henceforth: yea,  
saith the Spirit, that they may rest from their  
labors; and their works do follow them."