

Columbia Union Visitor

"Surely I Come Quickly. Even So, Come, Lord Jesus."

VOL. 13

MOUNT VERNON, OHIO, DECEMBER 23, 1908.

No. 49

VIRGINIA CONFERENCE REPORT

(Concluded)

1. Recognizing the leading hand of God in giving success to all departments of our work during another year and preserving the lives of our laborers,—save one,— and crowning their efforts with the conversion of souls; therefore,

Resolved, That we express our sincere thanks to God, who is the giver of every good and perfect gift, for all these blessings; and with renewed courage and confidence we consecrate ourselves anew to his service that this message may be speedily given in this generation.

2. *Whereas*, our beloved brother Eld. M. S. Wooding, has been laid to rest to await the call of the Life-giver; therefore,

Resolved, That the delegates assembled, feeling the loss of a beloved worker, express their heartfelt sympathy to the bereaved wife in the loss of her companion.

3. Greatly appreciating the help which has so generously been given us by the General Conference, Columbia Union Conference, Ohio and West Michigan Conferences,

Resolved, That we hereby express to them our sincere thanks, and in view of the great needs in this part of the Southern field, we earnestly beg the continuance of their help.

4. *Whereas*, the Shenandoah Valley Training Academy is now the educational institution of the Virginia Conference; therefore,

Resolved, That as Conference workers, church officers, and parents we hereby declare our loyalty to that institution, and that we pledge ourselves to do all we can to encourage our young people of this Conference to take a course of training therein, that they may obtain a true Christian education.

5. *Whereas*, the Tract Society Department has on hand ready cash more than is needed to carry on its business; therefore,

We recommend, That a donation of two hundred dollars, (\$200.00) be made to the Shenandoah Valley Training Academy.

6. *We recommend*, That immediate steps be taken to raise a fund

of \$500.00 for the purchase of tents, and that this fund be started at this meeting.

7. *We recommend*, That our Sabbath-schools continue the plan of giving all their offerings to missions, and that separate collections be taken up, two or more Sabbaths out of each month to obtain means for buying the Sabbath-school supplies.

8. *Whereas*, the blessing of the Lord has attended the efforts of our missionaries in carrying the gospel to the ends of the earth, and,

Whereas, the times demand that greater facilities should be provided for finishing the work in this generation, therefore,

We recommend, that the plan suggested by the General Conference, that each church, as far as possible, raise an amount of not less than ten cents a week per capita be adopted by our churches, and we urge our workers and church officers to keep this important matter constantly before them.

9. *Whereas*, many of our young people are lead away from the truth, and,

Whereas consecrated young people are very much needed in this Message; therefore,

We recommend, That special effort and work in their behalf be given by the Secretary of the Young People's Missionary Volunteer Society during the coming season.

10. *Whereas*, The Spirit of prophecy has said to a large degree through our publishing work is to be accomplished the work of the angel of Rev. 18: 1-4, which we believe to be the angel of the loud cry; and,

Whereas, Our ministers and church elders are looked to for advice by all of our people as to what line of work they should engage in; therefore,

We recommend, That our officers and workers and church elders give special attention to looking out suitable persons for the canvassing work, and report the same to the president of the conference, who, in turn, will place the matter in the hands of the state agent for further development.

11. *We recommend* that the laborers then in the employ of the Conference, be permitted to attend the General

Conference Session in 1909 at Takoma Park, Washington D. C., under the usual conference pay, with the understanding that each pays his travelling and personal expenses.

12. Realizing that the coming tent season will be cut short on account of our workers attending the General Conference; therefore,

We recommend, That the camp-meeting be omitted next summer, and that the conference be held about the first of November, the time and place to be definitely arranged for by the Conference Committee.

13. Believing that untold good has already been accomplished by the sale of the book, "Christ's Object Lessons,"

We recommend, That steps be taken at this meeting to dispose of the remainder of these books now in the possession of this Conference.

14. Inasmuch as experience has proven that spiritual exercise is necessary for spiritual growth, we earnestly request every Seventh-day Adventist in this State to spend some time in home missionary work.

(a) *We recommend* That more attention be given to visiting, caring for the sick and the poor.

(b) Further, that we heartily endorse the plans for using the *Review*, and soliciting donations for Foreign missions during Thanksgiving week as outlined by the General Conference.

(c) *We recommend*, That our local churches revive their work of distributing tracts and the sale of our periodicals such as *Signs*, *Watchman*, *Life and Health* and *Liberty*, and also sanction the use of the *Family Bible Teacher*, and the *Home Bible Studies*.

15. *We recommend*, That Article V Section II of our constitution be so amended as to read as follows: "The members of the Executive Committee shall be members of the Conference ex-officio, and all accredited laborers and local church elders of this Conference, and any member who may be present of the Executive Committee of the Columbia Union Conference, and of the Executive Committee of the General Conference shall be delegates at large.

16. Inasmuch as the scriptures clearly teach the doctrine of Spiritual

Gifts and that according to Rev. 12:17, and 19:10 the Gift of Prophecy is one of the distinguishing features of the remnant church; therefore,

We pledge anew our loyalty of this Bible truth, and by the writings of Ellen G. White, through whom, this gift has been manifested among us from the beginning of our work.

17. Inasmuch as the seekers for religious legislation are increasing their efforts along this line and it thus becomes more and more necessary for those who love the cause of religious liberty to increase their vigilance; therefore,

(a) We recommend, That this Conference during the coming year send at least one copy of the magazine *Liberty* to each mayor of Virginia and that we continue to send the magazine throughout the coming year to our State Legislators.

(b) Further, that we urge all our people in this Conference to begin work immediately with the petition blanks against the passage of the Johnston Sunday Bill.

(c) That a suitable person in each church be selected to look after the interests of this work who can report to the State secretary any developments in their section of the State and also send letters and petitions direct to Congress.

(d) That all of our churches raise a fund to assist the Conference in sending at least one copy of the magazine *Liberty* to each justice of the peace in the State as far as possible. In counties where there is a church, these can be sent by the church, and in counties where there is no church they are to be sent by the Conference.

18. Believing that we have lost much in the past by not following up the sales which are made by the canvassers,

Resolved, That we ask our canvassers to furnish the tract society secretary with the names and addresses of all persons to whom they deliver books that the interests created by the canvasser may by systematically followed up; and,

Resolved, That we ask each church to procure from the tract society secretary the list of persons living nearest their church, and that the church make it its special duty to follow up these names with additional reading matter, personal visits whenever possible, and missionary correspondence.

(Signed) { A. M. NEFF,
B. L. HOUSE,
F. L. WHITEHEAD.

The following appeal was then presented by Eld. R. D. Hottel, and

unanimously adopted by the Conference:—

An Appeal

The Virginia Conference, in session at Richmond, Va., realizing the importance and great need of this field, and a speedy work to be done, do appeal to the Columbia Union Conference to take immediate steps to secure for us, for at least the period of two years, three paid efficient city laborers, one for Charlottesville, one for Danville, and one for Norfolk and Portsmouth, and one thousand dollars in cash for the present year to help support those already in our employ; all this request to be in addition to what we are receiving at the present time from the Columbia Union, the General and the Ohio Conferences.

Some of the reasons for this appeal and request are as follows:—

1. We lie at the door of our national capitol, and the headquarters of our work.

2. We are the gateway from the North to the great Southern field, and the work well established in Virginia would mean much for this long neglected work in the South.

3. We have a number of important cities, both inland and on our coast, where but little work has as yet been done.

4. We have in our Conference about 800,000 colored people to whom we must give the Third Angel's Message.

5. While Virginia is a part of the great Southern field, they have as yet received but little assistance from donations appropriated to that field.

On motion, meeting adjourned *sine die*.

H. W. HERRELL, *Pres.*
A. M. NEFF, *Sec.*

PROGRESS OF THE SABBATH-SCHOOL WORK IN WEST VIRGINIA

There are many among us who do not have the *Sabbath-school Worker* and consequently do not get any report of how the Sabbath-school work is going in our State, and no doubt often wonder what our membership is and how much we are giving to missions. It is certainly right that every member of the conference should know how much we are doing to carry the Message to regions beyond.

Our present membership is now 205. Total contributions for the quarter ending with Sept. 30, 1908, \$57.51; donations to missions \$53.97. We praise the Lord for even a little ad-

vancement in this great work, but expect still greater things. The difference between \$57.51 and \$53.97 is \$3.54. So you can see that this amount has been used for home expenses. We are sorry this has been done and we hope will not be so again; but trust that very soon every school will be working in perfect harmony with the body. Brethren and sisters remember that in union there is strength. Many of us may feel that our Sabbath-school donation, which seems so small, does not help much; but when the many small sums combine, the amount becomes surprisingly large.

Our Sabbath-schools in the United States and Canada give an average of considerably over one thousand dollars a week to missions, and the amount is continually increasing so that we expect donations from our schools during the year 1909 to reach almost two thousand dollars a week. So you can see that the Lord has much for us to do in sending the truth to those who have not heard it. We thank God that our Sabbath-schools have contributed enough to advance many precious enterprises.

I am thankful that our Father has a work for each one of us to do, though it may seem ever so humble. If we are connected with him by prayer, humility and obedience he will not pass by our faithfulness in little duties, and in the great gathering time will commend us as worthy to possess greater things. May the Lord help us all to work in harmony with his plans, so that he can guide us in judgment, and at last give us a place in the new earth. Let us all be diligent to act our part in the great Sabbath-school work.

MRS. MARY L. HADDIX, *S. S. Sec.*
Fairmont, W. Va. R. F. D. No. 5.

A VISIT TO MOUNT VERNON COLLEGE

It afforded me much pleasure to visit Mount Vernon College recently in company with Prof. F. Griggs, Chairman of the General Conference Educational Department. We found the school full to overflowing with an excellent class of pupils; most of whom are deeply interested in this message and preparing to spend their lives in its advancement. No nobler purpose than this could fill the heart of any young person. The College already has many who have received a training here doing active work in the various fields, both near and afar off. Prof. S. M. Butler and his faithful corps of teachers are imbued with

the missionary idea, and are doing all in their power to make the College meet the mind of God as a training center for workers.

We found a splendid spiritual influence in the school. During our visit here the Spirit of the Lord came in, and a number of students gave themselves anew to God. Some in the church also sought the Lord for a deeper spiritual experience.

While here we thought of the many young people in the Union who ought to be sharing in the benefits and blessings of the College but who are not doing so for various reasons. It is not too late to enter the school this year. Let them be urged to come.

Some much needed repairs have been made in the buildings and surroundings, and there are others that must be made soon.

During our visit here, Prof. C. P. Crager and wife who have been doing such excellent work in the College, closed their labors to accept a call which had come to connect with the Claremont College, near Cape Town, South Africa. Though it was a sacrifice, they were willing to go, believing it was a call from the Lord. Let all pray that the Lord will greatly bless them in the work in that distant and needy field.

G. B. THOMPSON.

WEST PENNSYLVANIA ITEMS

Bro. I. M. Bigelow, who has recently entered the canvassing field writes "Have had a very interesting experience during the time mentioned and surely regret that I have been unable to answer the call before this."

John L. Zimmerman and Charles Peden of Johnstown have re-entered the canvassing field. These brethren have proved their ability as workers in the past, and we most heartily welcome them to the ranks, and wish them much success.

In what better way could we remember a friend than with a six months' or a year's subscription to one of our good periodicals? I find in reading the December number of the *Signs* and also *Life and Health* magazines that the contents of either one of these issues are worth the whole year's subscription.

One of our canvassers, though a stranger in a strange place, decided to have a part in the Thanksgiving work and ordered a supply of *Reviews* and in sending in the amount of money for missions says, "I do not want to

take all the credit to myself, as I had to give most of them away, but the Lord gave me \$5.00 in the road. Praise his name. He will turn the stones into gold if necessary to advance the message."

It is gratifying to see the work our canvassers are doing. And while we rejoice with them in their success, let us not forget to pray for them, as they are not without their trials and disappointments.

Bro. F. Hess of Fort Steele, Wyoming, visited the office a short while ago, and supplied himself with tracts etc., to use on his homeward journey. We enjoyed his visit as he is filled with enthusiasm and his heart is in the work. A card received from him since, states that he had a safe return home.

We are glad to note the interest that has been taken in the circulation of the December number of the *Signs* magazine, and trust that the number of orders for the January monthly will far exceed any other. Already we have received orders for 200 copies of the January number. Let all get their orders in early so as to avoid disappointment in getting them in good time.

The many friends of Bro. A. G. Warner, will be grieved to learn of his death which occurred Tuesday, December 15, at his home in Titusville. We extend our sympathy to Sister Warner in her bereavement.

As all know, the *Southern Watchman* is to be changed into magazine form the first of the year. This is also a splendid periodical to get into the hands of the public, and it will be welcomed by all of our church workers and canvassers.

Brother Brownlee, who is now taking up "Coming King" writes of his experience as follows, "One young man told me that "Coming King" was the best book he had ever read on the Second Coming of Christ. While canvassing two men in a boiler house one evening for this book, another man came in before I was through with my canvass and asked the name of the book and the price, so he gave me an order, saying that his father had bought one and that it was a grand book and advised the other man to get one, so he gave me an order also. Then the other man said, "Bring one along for me." All of our workers will find this more or less true of our

books containing the Message. The people are hungry for them.

Just received a letter from one of our youth in which he enclosed \$2.25, stating that this offering was from popcorn that he had raised the past season in his missionary garden; stalks grew very tall, some were about twelve feet high and all produced nicely. A missionary garden is a profitable investment. Let our young people begin to lay their plans now for gardens the coming spring. Besides paying so materially for missions and helping to carry the Gospel to those beyond, it will return manifold blessings to you.

A. V. WILLIAMS.

EASTERN PENNSYLVANIA ITEMS

Bro. C. S. Weist spent Sabbath, December 12, with the church at Lauronton.

Bro. J. L. Gearhart, who recently began canvassing in Columbia County reports good success. He is of good courage.

Our president, Eld. W. H. Heckman, spoke to the Lebanon church Sabbath, December 12. The members are enthusiastic over the prospect of the Annual Conference being held there January 12 to 19.

A canvasser's Institute will be held at Lebanon, immediately following the Conference meeting. Let all who can plan to attend this important meeting. The time—January 20 to February 1.

The annual meeting of the Eastern Pennsylvania Conference will convene in the Sons of America Hall, Lebanon, January 12 and close on January 19, Delegate's credentials should be sent to the conference secretary a once.

Sister J. Curtis of the Wilkes Barre church received two checks from prominent citizens of that place, as the result of her soliciting during the Thanksgiving week campaign. One check was for ten dollars, another for twenty-five.

Prof. C. P. Crager and wife, late of Mount Vernon College, Ohio, were in Philadelphia, taking leave of friends, enroute to their new field of labor in South Africa. Professor Crager is to take charge of the Claremont Union College. We wish them God-speed.

Bro. C. O. Hine, Wheelerville, Sullivan County, a charter member of the Shunk church, who is seventy-two years of age, has written for a prospectus and desires to canvass for "Bible Readings." When venerable servants like this brother are willing to canvass, what should we not expect of those who are younger?

It should be interesting for parents to know that nine youth were baptized by Bro. I. M. Martin, following the effort made at Hatfield. Moral: many of our children and youth would accept Christ and formerly join the church earlier in life if they were encouraged to do so. Others are keeping the Sabbath as a result of the effort.

Bro. L. Randall, who is canvassing in Susquehanna County, had a good experience in selling a Sunday-school superintendent a copy of "Daniel and Revelation." He was deeply impressed with the thought that another religious persecution shall arise before the end, and expressed himself as being anxious to know about this matter, and to teach the same to his school.

PENNSYLVANIA SANITARIUM AND BENEVOLENT ASSOCIATION

Notice is hereby given to the constituency of the Pennsylvania Sanitarium and Benevolent Association that the fourth annual meeting of the said corporation will be held in the Sons of America Hall at Lebanon, Pa., at 10 A. M., Thursday, Jan. 14, 1909.

The membership of the constituency is composed of the Executive Committee of the Columbia Union Conference of Seventh-day Adventists, the Executive Committee of the Eastern Pennsylvania Conference of Seventh-day Adventists and the Executive Committee of the New Jersey Conference of Seventh-day Adventists, the physicians employed by the corporation, the ordained ministers of the Eastern Pennsylvania Conference of Seventh-day Adventists, the ordained ministers of the New Jersey Conference of Seventh-day Adventists and twelve persons elected for the purpose at the last session of the Eastern Pennsylvania Conference of Seventh-day Adventists.

Officers will be elected, and such other business as may properly come before the meeting will be transacted.

W. H. HECKMAN, Pres.

CHESAPEAKE NOTES

The Thanksgiving Ingathering work is still in progress in this Conference, and some very cheering reports are coming in. We are expecting quite a nice sum for missions as a result of this effort.

Our people throughout the Conference are now enjoying the week of prayer services. Eld. J. F. Jones is spending some time with the church at Millington. Eld. L. F. Starr is in Wilmington, and good meetings are being held there. V. Nutter is with the church at Fairmont.

Sabbath, December 5, the churches of Baltimore held a union meeting in the church in East Baltimore. There were present at this meeting Elders G. A. Irwin, L. F. Starr, G. P. Gaede and A. V. Cotton. C. B. Haynes spent the morning of that Sabbath with the church at Wilmington.

Sabbath, December 12, another union meeting was held at the same place, at which time Elders A. G. Daniells and G. B. Thompson were present. The efforts of these brethren from the General Conference are greatly appreciated, and good meetings were held both Sabbaths.

Elders Cotton and Haynes are planning to have a baptism in the church Friday evening, the 18th. The course of meetings which have been in progress in East Baltimore since November 9, will close Sunday night, December 20. We trust there will be a goodly number of interested ones take their stand for right and truth.

EMMA S. NEWCOMER.

CANVASSING NOTES

Brethren J. E. Jones and Parks are now in Cambridge and are doing good work.

If we only trust the Lord, all things will come out right; and every victory gained gives us greater strength for service.

Brother Jeffreys who has just accepted the truth is meeting with good success both in securing orders and in delivering books.

We are glad to report good cheer throughout the ranks of our canvassers. All are facing the winter months with the belief that the Lord will sup-

ply all our needs according to his riches in glory by Christ Jesus. Several are having some remarkable experiences. Brother Siler recently wrote as follows: "The Lord has blessed me wonderfully. Yesterday I took an order from a preacher for 'Coming King' and 'History of the Sabbath' and later he wants a copy of 'Daniel and the Revelation', 'Great Controversy' and Vol. No. 1 of the 'Testimonies'. The Lord is good to us all." Again he said, "I canvassed Mt. Pleasant, a place of about 200 inhabitants, and took orders for 'Coming King' from the magistrate, two of the three doctors, the two ministers, the five store keepers and all the Sunday-school teachers in the two churches."

Brother Mitchell and the writer recently spent a few days together in the canvassing work. The Lord richly blessed us with orders and sweet communion together. Among the orders taken was one from a prominent merchant; a southern Methodist Episcopal preacher and Senator Baisman of Sykesville. Later he wrote, "I found a young man who was the leading person in religious work and took his order for one 'Desire of Ages', one 'Coming King' and one 'Steps to Christ.' To the Lord be the glory. Wednesday he wanted to look over 'Steps to Christ.' I left the book with him, and when I returned he had taken two orders for me. He wants his books so that he can show them to the Sunday-school people and secure their orders. G. H. CLARK.

VIRGINIA ITEMS

News comes from Brother Isaac Thornton, of Alexandria, that there is a growing interest in the meetings there.

Word just received from Brother Zeidler, at Lynchburg, that the week of prayer starts very encouragingly there.

Elder Herrell spent Friday, Sabbath and Sunday (11, 12 and 13) with the churches at Newport News and Portsmouth.

Sunday, December 13, Elder Herrell spoke in the new colored church, at Newport News; and reports a good interest at that point. We find that the brethren there have done good, faithful work, in erecting a nice, neat church building in which to hold their meetings.

The churches (white) at Newport News and Portsmouth are doing good work with the special *Review*, and seem to be of good courage in the work generally.

Brother Stevens writes; we hope to have the church building, at Chiltons, ready for dedication by the first of the year. We trust that the good work may go on at that place, and also at many other places the coming year.

We hope to have Eld. G. B. Thompson, our new Union president, with us the latter part of this month, to visit our Academy at New Market; and trust that he may also be able to visit some of the churches near there, during his stay in our State.

We were made very sad to hear of the death of Bro. J. L. DeGraw who has been a Seventh-day Adventist for almost twenty-five years. He and his family have been living in Virginia for about six years. The funeral service was conducted by Elder Herrell.

We are glad to hear of the success that the different churches throughout the State are having in soliciting funds with the special *Review*. The church at Richmond have received over fifty dollars for their papers, and we understand that they are still working. The highest donation received for one paper was five dollars.

The Canvassers' Institute for our State will be held February 5 to 19. Hope all who are thinking about canvassing will make up their minds soon, and be ready to attend the Institute. The place of the meeting has not yet been decided upon. Let all remember that the canvassing work is a very important branch of the work, and workers are needed there as well as elsewhere.

"A Man of Valor" by Prof. A. W. Spaulding is a fascinating story of the life of Jonathan, son of King Saul. Aside from Biblical manners, customs, and geography, free use has been made of the imagination in giving a setting for the life of the greatest Old Testament type of the perfect friend. Price 75 cents.

"Talks to My Students," by Prof. Frederick Griggs, is full of practical instruction and helpful suggestions to a young man and woman, in school and out, who desire to make the most of life. Price 50 cents.

FIELD REPORTS

Ravenna

Dr. W. J. Venen and the writer spent Sabbath, December 12 with the company of believers at this place. At the close of the Sabbath-school which was held at 9 o'clock A. M., the advisability of organizing a church received careful consideration. After the question had been quite thoroughly discussed, an expression was called for, which showed the prevailing sentiment favored organization.

The selection of a chairman and secretary was the next to receive attention and the work of organization proceeded in the usual order. Considerable time was occupied in a study of the various points of faith embraced in the Message which we profess to be called of God to give to the world. It was clearly shown that this cannot be done by mere profession; but by precept and example we are to convince the world of our own sincerity in God's cause before we can hope to see good results of our efforts in behalf of others.

There is not a single point of truth in the grand system which God has so marvelously revealed to us that can be neglected or slighted with the least degree of safety. An apology on the part of one professing to be a Seventh-day Adventist for not practicing what he knows is clearly set forth as duty is a manifestation of weakness to say the least, if not a confession of hypocrisy.

As a result of this meeting a church of nineteen members was organized and the necessary officers elected to serve the remainder of the present and the coming year. They also elected a delegate to represent them at the next annual session of the conference. This church starts on her heaven-appointed mission well equipped in visible form, and from all we could see and hear, in perfect harmony on all points of present truth.

H. H. BURKHOLDER.

Lonaconing, Md.

Dear VISITOR family: The Lord has been blessing us in our canvassing work in West Virginia of late, but we are looking for still greater blessings. I am sure it has been a pleasure to every lover of this message in West Virginia to see our work growing during recent weeks.

I have been glad for the privilege I have had of doing something in the

work myself for several weeks past.

Brother Weber has also been enjoying a good experience since locating in the southern part of this Conference and I enjoyed helping him to get a good start in this important branch of the work.

Bro. Howard E. Province, one of our West Virginia boys who has been away from us for some time, is coming back and will work near Brother Weber in the southern part of this conference so they can meet together on Sabbaths and Sundays and encourage each other in the work.

Bro. L. H. Little of Bluefield expects to start out with me about January 1. I am sure Brother Little will make a steady worker. I believe he will stand by the work until it is finished.

Brother Halstead has also made a good start in the work again, and we hope he will stand by it this time until the work of the Message is closed.

I am now spending a few days at home before going to the Bookmen's Convention.

If you want to catch the spirit of this closing work and have a part in it, plan to attend our canvassers' institute from February 24 to March 5, the place to be decided later. If you are planning to attend this institute write and let me know as soon as possible.

Yours in the Closing work,

DAVID W. PERCY, 34 North St., Bluefield W. Va.

Parkersburg, W. Va.

Sunday night, September 20, a series of meetings were begun by Elder Rees in a tent in the city of Parkersburg. The tent was located in a good part of the city on Seventh Street within easy reach of a large residence neighborhood. The weather was delightful and the first night opened with the seats filled with attentive listeners. A few nights only were sufficient to convince the people that the tent stood for principles and truth with which they were little acquainted, and night after night as the truth for this time was proclaimed in clear, straight lines, the people became more eager to hear. Each night the same people were present. Many were soon convinced that what they were listening to was the truth and expressed a desire that they might soon be in condition to obey; but Babylon has done her work so well and Satan's net has been so thoroughly woven around the people, that when they want to break away they find it hard to do so. But the truth is mighty to the tearing down of

strongholds, and God worked with those who were bound and desired to be free, and every now and then one came out in the light and took his stand with those who are built upon the commandments of God and the faith of Jesus.

The meetings continued for six weeks and at their close several had taken their stand for God and many more were deeply interested, some of whom, doubtless, will soon obey. On the whole, the meeting was a successful one, not only that it brought the light to those who never before had known it; but in that it was of great benefit and encouragement to the Parkersburg church which took a lively interest in the meetings and was strengthened and more firmly united in the love of Christ by doing so. The watchword is still forward and ever forward.

JOHN F. STEELE.

THE CANVASSER AND HIS WORK, NO. 5

Permanent Headquarters

It is very important that all canvassers, whether resident or students going out for the vacation, have permanent headquarters. There are several good reasons for this, first, that the state agent may know where to find his canvassers, either personally or by mail, and second, every canvasser needs clean laundry at least once a week. Other reasons might be given but I am sure that the last mentioned should appeal to everyone as being sufficient to convince even the most untidy canvasser of the need of permanent headquarters.

One experience might be mentioned which I had with a young man who was not as careful about his toilet as he might have been. We were sitting near each other, about as near as would be necessary in giving an exhibition, and there came oozing up from his boots a scent which gave evidence that he had not changed his socks in many weeks. This was not in the summer time either. Some may think it unnecessary to relate this experience; but suppose that young man had been one of our canvasser's who had no permanent headquarters, would it not then have been necessary for someone to call his attention to it? Clothing, sour from perspiration, is very offensive.

Where Should Headquarters Be?

For several reasons a canvasser's headquarters should be in the county seat, providing it is near the center of

CANVASSERS' REPORTS

Chesapeake, Week Ending Dec. 11, 1908

Name	Place	Book	Days	Hrs	Ords	Value	Helps	Total	Del
J. Siler, Frederick City, Md.,	CK	4	22	6	\$8 50	\$	\$8 50	\$	
J. Jeffries, Harford Co., Md.,	CK	5	40	3	4 00	1 85	5 85		50 35
W. Adkins, Burkittsville,	CK	3	21						92 70
E. Mitchell, Mt. Airy, Md.,	DA	4	30	1	3 00	43 00	46 00		
J. Jones, Cambridge, Md.,	CK	5	33½	12	16 00		16 00		
J. Parks, Cambridge, Md.,	CK	5	30½	9	11 00		11 00		
Totals,			26	177	31	\$42 50	\$44 85	\$87 35	\$143 05

Eastern Pennsylvania, Week Ending Dec. 11, 1908

J. Gearhart, Columbia,	DR	3	18	7	17 75		17 75		
E. Swingle, York,	DR	5	31	6	12 75	4 25	17 00		37 25
R. Spangenberg*, Scranton,	DR	10	46	6	14 00	3 30	17 30		64 70
H. Gauker, Berks,	DR	2	9			2 86	2 86		2 86
L. Randall, Susquehanna,	HM	3	23	4	8 00	1 75	9 75		
G. Hackett, Schuylkill,	HM	4	26	3	9 25	1 00	10 25		
M. Hackett, "	HM	4	26	2	4 50	1 50	6 00		
G. Swingle, Scranton,	SP	5	35	22	29 50	9 80	39 30		1 25
B. Sauble, York,	CK	5	32	8	8 50	3 90	12 40		27 10
A. Holman, Lancaster,	BS	5	25	46	25 00		25 00		
H. Albright, Berks,	Misc	5	24		9 60		9 60		
Totals,			51	295	104	\$138 85	\$28 36	\$167 21	\$133 10

West Pennsylvania, Week Ending Dec. 11, 1908

N. Coffman, Union City,	GC	4	18	1	2 75	16 80	19 55		
G. Gates, " "	GC	4	20	2	5 50	12 45	17 95		50
A. Brownlee, Butler,	DR	5	39	3	10 00	16 25	26 25		6 40
I. Lawrence, Cambria,	GC	5	51	9	24 75	5 25	30 00		23 50
W. Logan, Kane,	DR	2	10	2	4 25	2 25	6 50		
C. Peden, Somerset,	GC	8	63	11	42 00	9 75	51 75		
J. Zimmerman, Somerset,	GC	5	36	14	42 50	3 00	45 50		
F. Saxton, Gastown,	DR	5	32	4	11 00	2 85	13 85		
C. Dunham, Indiana,	GC	4	14½	2	5 50		5 50		13 25
J. Glunt, Utahville,	BR	4	13	1	4 75		4 75		
J. Nollinger, Reno,	DR	3	16	7	18 75	2 40	21 15		
L. Bemis, Reno,	CK	2	10	2	2 50	5 50	8 00		
Totals,			55	322½	58	\$174 25	\$76 50	\$250 75	\$43 65

New Jersey, Week Ending Dec. 11, 1908

S. Oberg, New Brunswick,	DR	4	28	18	50 50		50 50		
G. Taylor, Millville,	DR	4	22	9	23 50	1 00	24 50		
J. Rambo, Fairton,	DR								49 25
R. Funk, Elizabeth,	GC								40 00
A. Hugg, Paterson,	GC	5	13		8 25		8 25		8 10
B. H. Welch, Elizabeth,	BR	5	27	12	21 00	85	21 85		
C. Grey, Dover,	CK	4	23	10	11 50	50	12 00		
Totals,			22	113	49	\$114 75	\$2 35	\$117 10	\$97 35

Ohio, Week Ending Dec. 11, 1908

J. Randolph, Marion Co.,	DR	4	32	9	18 25	6 95	25 20		
E. Horst,* Ross Co.,	GC	6	38	7	19 25	1 70	20 95		65
C. Leach, Washington Co.,	DR	5	32	6	18 50	15 00	34 50		
C. VanGorder, Sandusky Co.,	DR	3	17	1	4 75	6 75	11 50		
L. Waters, Tuscarawas Co.,	CK	5	39	34	39 50	1 40	40 90		1 05
G. Corder, Guernsey Co.,	BF	5	35½	42	46 50	6 50	53 00		
R. Corder, Guernsey Co.,	BF	5	34	25	25 50	3 25	28 75		
E. Lipps,* Stark Co.,	BF			5	6 00	9 40	15 30		
Totals,			33	228½	129	\$178 25	\$51 95	\$230 20	\$1 70

Virginia, Week Ending Dec. 11, 1908

C. Overstreet, Roanoke,	CK	15	6	6 00	3 55	9 55		30	
A. Schenke,* " "	MP	32	11	11 00	3 20	14 20			
K. Oertley, Radford,	SP	14	3	3 00		3 00		4 80	
J. A. Hayes, Hague,	DR	20	2	4 25		4 25		4 75	
J. Hayes,* Hague,	DR	73	6	15 00	2 45	17 45		5 45	
Totals,			153	28	39 25	8 70	48 45	15 10	

the county, as representative men are there from various parts of the county. Good maps of the county can be found at the court house and the best stone roads from one end of the county to the other generally center at the county seat.

A County Map

Every canvasser should carry a county map which has all the roads. This map can be had by going to the office of the surveyor, recorder or superintendent of schools. You will likely find an old county atlas or a large map, on which the roads are indicated by two small parallel lines. Should the map be small the best way to provide one for your own use is to get some tracing paper which can be found at almost any book store. Place the tracing paper over the map and follow the road lines with a pen. Always travel by this map and when an order is taken indicate it on the map at the identical point by running a pin through the tracing paper.

When To Begin Work

After having secured a good map of two or three townships, it is generally best to select some good railroad town in one of these townships, of about 600 to 1000 people.

Upon entering the town visit the superintendent of the schools, the merchants, or their wives, and the hotel keeper or his wife. Care should be taken in the matter of calling upon ministers as they are on the look out for new "isms" and should be approached in a way to gain their confidence. When meeting ministers avoid points of controversy.

As so many people ask, "Have you seen my minister?" and many times we fail in getting their orders, I generally leave the ministers until the town and about one mile in each direction has been canvassed and then when a lady asks, "Have you seen my minister, the Rev. Mr. Jackson?" I remark:—No, I haven't called on him yet but must do so for I know of ministers (S. D. A.) who would not be without this book; for, while it is calculated for lay members, yet many ministers prize it very highly. This speaks as well for the book as though "Mr. Jackson" had signed for it and I have run no risk.

After having canvassed the town start into the country but keep as close as possible to it, canvassing one mile north; one mile east and one mile south and back into town and so on until all the territory for possibly three miles around has been canvassed; for all of the people in that

West Virginia, Week Ending Dec. 11, 1908

J. Jennings, Jefferson Co.,	DR	5	32	4	6 00	22 75	28 75	7 40
A. Halstead, Lincoln Co.,	DR	3	22	16	42 50	3 00	45 50	
M. Metcalf, Kanawha Co.,	DR	4	23	7	15 50	1 25	16 75	4 00
J. Meredith, Ritchie Co.,						6 25	6 25	6 25
G. Welke, Mercer Co.,	GC	2	10	2	6 50		6 50	
E. Metcalf, Parkersburg,						2 50	2 50	12 50
H. Metcalf, Charleston,						13 20	13 20	13 20
Misc., Parkersburg,						9 26	9 26	9 26
Totals,		14	87	29	\$70 50	\$58 21	\$128 71	\$52 61

***Two Weeks.**

radius are acquainted with the town's people, and especially the hotel keeper, superintendent of schools and the merchants. Nearly always, show your customer the names of those who have subscribed before attempting to close the deal as many people are influenced in this way to subscribe.

Inquiries.

When ready to leave the home of a customer always ascertain the names of the people living in the next two houses, as the people at the first house may be out. Do not ask bluntly: "Who lives at the next house?" as this is too direct, but, your next neighbor Mrs.—(with a rising inflection and hesitancy) and she will nearly always take it up and give the neighbor's name. Thank her and say "Do you think she might be interested in something of this nature? I suppose she is a church going lady?" (Answer) "Yes, she attends the First Baptist church." Then you know as much about her as is necessary. "And your next neighbor Mrs.—"(in the same manner) and you will gain the same results. Always address people by name and do this several times throughout the canvass.

While canvassing through the country you will find people who are quite free to talk and tell you about their neighbors. Here is your chance to learn all about the territory before you. Ask such questions as:—Isn't there a church across there (pointing in most any direction, about two miles) (Answer) No, it is over this way about one mile and a half. Is it a Baptist church? (Answer) No, it is a Methodist, the Baptist church is right on up the road here about two miles. Who are the leading church workers in the Baptist church? Who is the superintendent in the Sunday School? Aren't there some Catholics in this vicinity? (Answer) Only three families, O'Connells the second house beyond the corner, O'Learys just the next house to O'Connells and McCarthys the first house beyond the church. Well, good-day Mrs. Smith

and pass on. Be sure to learn what church people attend so you can canvass them accordingly.

Next week we will tell you how to make money on expenses.

I. D. RICHARDSON.

Gen. Agt. C. U. C.

SYSTEMATIC WORK

Some time ago while working in the central part of Ohio, one of our canvassers was tempted to pass by a house which stood alone quite a distance out of his road. It was a little old house and the prospect was not so very bright for making a sale, but he finally called and the lady of the house showed an interest and seemed to be an earnest Christian woman. She finally ordered the book, though she hardly knew how she was going to pay for it. The canvasser was new in the work, and even though he had been instructed never to pass a home, yet as this place stood out of his road quite a distance and the chance of a delivery was so very poor even after he had taken the order he was tempted not to waste the time, as he thought, going over to visit that one little house when he felt sure that he would not make the delivery.

But after a little thought he decided to go, and to his surprise found the lady ready to take the book. The canvasser went on with his work not knowing how rich was the soil into which that seed had fallen, but the book was read and studied carefully, and about three years later one of our doctors was called to this home on account of sickness and found that the lady had almost read herself into the truth and after a few other visits and Bible readings stepped out to keep the commandments of God. She met with much persecution from her husband, but the Lord sustained her through it all and a few weeks ago she was baptized and united with the church at that place. It is needless to say that the canvasser learned the lesson and has ever since been a systematic worker.

E. R. NUMBERS.

The
COLUMBIA UNION VISITOR

PUBLISHED WEEKLY BY THE
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BESSIE E. RUSSELL - Editor

Entered as Second Class Matter March 25, 1908,
at the Postoffice at Mt. Vernon, O., under the
Act of Congress of March 3, 1879.

One very attractive feature of the *Signs of the Times* weekly during the coming year will be a series of studies of the Book of Revelation, taking it up verse by verse, and explaining in detail the various prophecies and striking symbols of this most wonderful book.

Bro. U. S. Clymer wishes to sell his property in Academia. The property consists of a four room house and two lots. The house is new and equipped with an excellent water system, and all modern conveniences, piped for gas and wired for electricity. Basement under the entire house. The property is near the College, and across the street from the Ohio Tract Society office. Any one desiring further information, address U. S. Clymer, R. D. No. 1, Box 16 B, Mount Vernon, Ohio.

LIFE AND HEALTH FOR 1909

Beginning with the January number, *Life and Health* will be increased to a magazine of sixty-four pages. This is done in order to make more room for reading matter as well as for more and larger illustrations. Some new departments will be added and special contributors will write for its pages. Those features which have supplied most fully the needs of *Life and Health* readers will be strengthened and new features introduced. No efforts will be spared to make the magazine one of helpfulness to all.

The price of a single copy will remain ten cents, and twenty-five or more copies, four cents; but the yearly subscription price will be advanced to one dollar on all subscriptions received after January 1, 1908. Previous to that time all subscriptions will be entered at the old price, whether from new or old subscribers, or for one, two or more years. Subscribe now and save from twenty-five cents to one dollar. Write for special rates on large quantities.

Life and Health for December deals

in a special manner with the evils resulting from the use of narcotics and stimulants. This subject is so interestingly and convincingly presented that no offense will be given to the persons addicted to the use of these drugs. Other timely matter giving instruction concerning taking cold, proper clothing for the seasons, proper methods of breathing and exercise is also given in this good number. It should be placed in the hands of as many as possible this month. Send in your order.

NEW JERSEY NOTICE

The Seventh Annual Session of the New Jersey Conference of Seventh-day Adventists will be held in Phillips Hall Corner Bergen Avenue and Montgomery St., Jersey City, N. J. The first meeting will be held at 3 P. M. January 20. We trust that a full delegation will be sent from all our churches. Each church is entitled to one delegate for its organization, and one additional delegate for each ten members. Those going on the Pennsylvania railroad, take the Montgomery Street car at the Pennsylvania station, and get off at Bergen Avenue. Transfer from all the principal lines in the city, can be obtained from the Belt Line which runs directly to the hall. There is also a direct line from the Lackawanna tunnels at Hoboken via the Court House Line. Board and room will be provided at reasonable rates. All desiring accommodations will kindly notify at once Miss A. W. Welsh, 148 Union Street, Jersey City, N. J. Credentials for delegates should be mailed to our office at Trenton not later than January 6.

B. F. KNEELAND, *Pres.*

THE CANVASSERS' INSTITUTES FOR 1909

New Jersey	Jan. 8 to 20
East Pennsylvania, Lebanon,	Jan. 20 to Feb. 1
Virginia	Feb. 5 to 19
West Virginia	Feb. 19 to March 5
Chesapeake	Feb. 19 to March 5
West Pennsylvania	March 5 to 19
Ohio	March 19 to April 2
Mount Vernon College	April 2 to 16
Foreign Mission Seminary	April 16 to 30

All who have not decided upon the place where their institute will be held should do so at once and notify the general agent or the editor of the VISITOR.

"A child of God was never made bankrupt by his benevolence."

EASTERN PENNSYLVANIA TITHE RECEIPTS

NOVEMBER 1908

Alba	\$ 1 00
Allentown	....
Ariel	6 30
Bloomsburg	....
Carbondale	....
Cherry Flats	35 24
Fleetwood	44 31
German, Phila.	....
Harrisburg	42 36
Hawley-Honesdale	18 93
Jersey Shore	16 23
Kulp	....
Lancaster	22 84
Lebanon	41 89
Lorenton	....
Norristown	....
North Philadelphia	183 85
Northumberland	....
Orwell	55 44
Reading	35 67
Roaring Branch	....
Scranton	96 74
Shunk	....
Stroudsburg	....
Wade	....
Williamsport	33 70
West Philadelphia	135 00
Wilkes Barre	66 16
Individuals	....
Total	\$832 96

TOTAL RECEIPTS, ALL SOURCES

Tithe	\$832 96
Tract Society	561 18
Thanksgiving Ingathering	103 32
China Printing Plant	5 00
College Equipment Fund	3 08
Midsummer Offering	6 32
Sabbath-school Donation	136 53
First Day Offering	28 11
Portugal Mission	11 91
Donations	....
Poor Fund	....
Tent Fund	12 00
Foreign Missions	28 46
Missionary Volunteer Fund	....
\$150,000 Fund	....
Colored Work	....
Southern Work	16 89

Total \$1,745 76

A. L. BAYLEY, *Treas.*

OBITUARY

ELLIS.—Robert Waverly Ellis, little son of Mr. and Mrs. G. W. Ellis of Richmond, Va., died July 14 1908, age 21 months. This little one was taken away by a complication of diseases after a long sickness which finally resulted in marasmus or child's tuberculosis. Words of comfort were spoken by Eld. H. W. Herzell, at the home of Brother and Sister Ellis who live in the country several miles from the city.

B. L. HOUSE.