

COLUMBIA UNION VISITOR

"THEY REHEARSED ALL THINGS THAT GOD HAD DONE WITH THEM"

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No. 9

Columbia Union Conference Directory

Territory

Ohio, Pennsylvania, New Jersey, Maryland, Delaware, Virginia, West Virginia.

Officers

President: G. B. Thompson, Takoma Park Station, Washington, D. C.

Vice-President: H. H. Burkholder, Bellville, Ohio.

Secretary, Treasurer, Auditor: E. R. Brown, 59 Boone St., Cumberland, Md.

General Missionary Agent: I. D. Richardson, Takoma Park Station, Washington, D. C.

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Medical Secretary: W. H. Smith, M. D., 1929 Girard Ave., Philadelphia, Pa.

Religious Liberty Secretary: A. C. Shannon, 1366 Grand Ave., Toledo, Ohio.

Executive Committee: G. B. Thompson, H. H. Burkholder, L. F. Starr, W. H. Heckman, B. F. Kneeland, W. H. Herrell, F. D. Wagner, J. M. Rees, E. R. Brown, W. H. Smith, M. D., S. M. Butler, A. C. Shannon, Morris Lukens, and I. D. Richardson

GENERAL MATTER

Achan

ALL have heard about Achan. He is a familiar character in the Bible. "An Achan in the camp" is a familiar phrase, applied to those who, through unfaithfulness, retard the work of God.

What did Achan do? Simply this: The Lord said that when Jericho was captured "all the silver, and gold, and vessels of brass and iron" should be consecrated unto him; they were to be brought "into the treasury of the Lord." Josh. 6:19. But one day after the capture of the city, Achan was walking amid the ruins, when he "saw among the spoils a goodly Babylonish garment, and two hundred shekels of silver and a wedge of gold of fifty shekels' weight." These he coveted and took; "and, behold," he said, "they are hid in the earth in the midst of my tent, and the silver under it." Chap. 7:21.

He "coveted it." The gold and the silver were a temptation to him.

Two hundred shekels of silver were worth perhaps \$150. The wedge of gold, according to Dr. Adam Clark, was worth more than \$500. The fine garment, which may have belonged to the king who perished in the city, was of value. He coveted, he took, he hid. It is thus that sin leads one on to ruin. This man, who had marched around the city and had seen the hand of God in the overthrow of the city, allowed covetousness to come into his heart; and he took that which belonged to the treasury of the Lord, and appropriated it to his own use. As a result of his sin, he was stoned to death, and all his substance was consumed with fire. What a warning against sin!

"Are there any Achans in the church to-day?" you ask. Read this, then judge: "If the presence of Achan was sufficient to weaken the whole camp of Israel, can we be surprised at the little success which attends our efforts, when every church, and almost every family, has its Achan? The work might have gone forward with far greater power had all done what they could to supply the treasury with means."—*Testimonies, Vol. 5, p. 157.*

Have you paid into the treasury all your tithes and offerings? or have you coveted and kept among your own stuff, in your own home, that which belongs to God? You know, and *God knows*, though your brethren may not know about this. If you are withholding any part of your tithe, it is because you are a covetous man, and you are an Achan in the camp of God's people. And though the judgment of God may not be visited upon you as speedily as upon Achan of old, it is no less certain. The unconverted and unrepentant Achans shall not inherit the kingdom.

Have you sighed over the coldness in the church of which you are a member? The following may tell the reason:—

"I saw that many who profess to be keeping the commandments of God are appropriating to their own use the means which the Lord has intrusted to them, and which should

come into his treasury. They rob God in tithes and in offerings. They dissemble, and withhold from him to their own hurt. They bring leanness and poverty upon themselves and darkness upon the church, because of their covetousness, their dissembling, and their robbing God in tithes and offerings."—*Testimonies, Vol. 5, p. 157.*

Brethren, let us be honest with God. "Bring ye all the tithes into the storehouse." Mal. 3:10.

G. B. THOMPSON.

Enthusiasm Not Religion

IN certain quarters there is a movement to bring in a false holiness and sanctification that is misleading and confusing, and which savors more of the doctrines of Babylon than of the message for this time. I once heard a minister say, "The man who is holiest says least about it." With the hope that some may be led to lay aside false claims and emotionalism for a consistent Christian life, I wish to call attention to a few references on this subject.

"Christ's Object Lessons," page 65, last paragraph, says, "Sanctification is the work of a lifetime." Again, page 360, second paragraph: "Let a living faith run like threads of gold through the performance of even the smallest duties. Then all the daily work will promote Christian growth. There will be a continual looking unto Jesus. Love for him will give vital force to everything that is undertaken. Thus through the right use of our talents, we may link ourselves by a golden chain to the higher world. This is true sanctification; for sanctification consists in the cheerful performance of daily duties in perfect obedience to the will of God."

What then will be our own feelings? In a tract entitled, "Christ Tempted as We Are," page 16, we read: "We cannot extol and praise our own merits, and follow his example; for he made himself of no reputation, and took upon himself the form of a servant." Again on page 12 of the same tract: "The closer you come to Jesus, the more faulty you

will appear in your own eyes; for your vision will be clearer, and your imperfections will be seen in distinct contrast with his perfect character."

When the message has closed and Isa. 25:9 is about to be fulfilled, a people who are looking for their God will cry out, "Who shall be able to stand? Is my robe spotless?" "Early Writings," eighth edition, page 11. While time lasts, we shall not be able to stand and preach to men, "I am sanctified." Far better proclaim a living Christ to dying men, reckoning self to be dead, and let him manifest himself in our flesh. God is not in the noise, the confusion, and the cyclone of feeling; but his Holy Spirit is given as a reprover of sin, and it bestows power to witness to the cleansing influence of the word and the ability of the Master to do above all we can ask or think.

F. G. WARNICK.

WITH THE HARVESTERS

VIRGINIA

Danville

At the close of a recent service at our church, one man arose and expressed his determination to keep the seventh day, and, true to his pledge, he worshipped with us the following Sabbath. The next Sabbath a sister began the observance of that day. The special meetings have now closed. The Bible work from house to house, however, is carried forward, and it deepens in interest. Some books are being sold; also the *Signs of the Times*. Many tracts are daily placed in the hands of the people by the missionary society, which is doing active work.

We have had a part in all contributions for the general work, and besides have raised \$28 toward our building fund. The church manifests an earnest, active interest in this enterprise.

The Sabbath-school is well attended. Our superintendent, Sister Lillian E. Warnick, has been called to take up work under the direction of the Southern Missionary Society at Mobile, Ala., where she will join Professor Crichlow in the mission school work. While we are sorry to lose her from Virginia, yet it seemed to meet the mind of the Lord that she join in helping that most needy field. As she is the writer's eldest daughter, we especially miss her; but she was dedicated at her birth to the work of the Lord, and we dared not hold her back.

Our day-school now has an enrollment of eleven pupils, and is doing good work, considering that we have no means for this branch of the work. The teacher, Sister Emily N. Warnick, is laboring faithfully to help the children prepare for the Lord's work.

A state school is much needed in Virginia, and our conference would gladly give us one if it had the means. How fruitful money would be, if expended in this line! What a rich harvest the money, which must soon be destroyed with the things of earth, would bring, if it were only entrusted to the Lord's appointed agent—the conference—to be used for this object! We are instructed that much of this wealth will be laid at the feet of the Lord's servants, when forever too late, with the plea that it be used in the message.

We ask your prayers, dear reader, that God will empty us of every sin, fill us with his Holy Spirit, and grant us a rich harvest of souls.

FRANKLIN G. WARNICK.

Roanoke, Lynchburg, and Naruna

I VISITED these places on my way home from Mount Vernon, O., where I had been attending the Columbia Union Conference Committee meeting. I found the College at Mount Vernon pretty well filled with bright young men and women, who seemed to be anxious to better fit themselves for the Master's service.

In Roanoke, at the home of Sister Purdue, I was pleased to meet Brother French and family. They are all as well as usual, and while the work seems to go hard, they are doing the best they know how. Brother French is working from house to house and holding public services Sabbath mornings and Saturday nights. He reports a growing interest in the night services.

In Lynchburg I was met by Brother and Sister Zeidler, who took me to their home. I was pleased to meet with them again, as I had not seen them since they moved from Richmond. I believe the church here appreciate the assistance which they are giving. The church is planning to do some work with the temperance number of the *Instructor*. This is a grand work. The Lord has said much lately about the temperance work. May we as a conference and as individuals do all we can along this line.

I was pleased to have the opportunity to visit with Brother and Sister Campbell at their home in Naruna. They are of good courage in the Lord. Brother and Sister Campbell are the

only ones in Naruna that are keeping the commandments of God at this time. Let us remember them before the throne of grace.

I had planned to visit Buena Vista and Lowry, but owing to the rainy weather I did not think it best, as I could not get around to visit as I wished. I hope to visit them soon.

H. W. HERRELL.

A New Conference in Our Union

SUNDAY, Feb. 14, 1909, the churches of the District of Columbia and Takoma Park were organized into a conference, to be known as the District of Columbia Conference of Seventh-day Adventists. Prof. B. G. Wilkinson was elected president, H. E. Rogers secretary, and S. M. McNeil treasurer.

When the General Conference headquarters were moved to Washington, D. C., there was only one church in the District. This church paid a tithe of less than \$2,000 a year. At present there is a membership of about five hundred and sixty, with perhaps one hundred more who keep the Sabbath. There are five regularly organized churches, and one unorganized company of Sabbath-keepers. The tithe paid last year amounted to \$11,168, or about \$20 per member. The churches in this territory raised more than ten cents a week per capita for missions last year. These figures show that this is a strong conference, and though young, it is able to do much aggressive work.

As a large per cent of the tithe paid comes from those connected with the general work, it was arranged that for the present one-third of all the tithe received shall be paid to the General Conference. On the basis of last year, this will leave about \$8,000 to be used by this new conference in promoting the work in its territory. The conference voted to become a member of the Columbia Union, and will no doubt be admitted at the first opportunity. It will pay a tithe to the Columbia Union, and will forward all donations through our Union Conference Treasurer, the same as all other conferences in the union.

Since the General Conference headquarters were located at Takoma Park, Washington, the work in the District of Columbia has been managed by a committee composed of members of the General Conference, and representatives of different churches in the District. This has worked all right up to the present

time; but the growth of the work has been such that it required considerable time and strength to properly direct it. This made the organization of a conference seem advisable.

No doubt this conference will perform an important part in carrying forward the work. Washington is destined to be a storm-center in our work. Here some of the important movements connected with the final events in the closing drama of human history will be enacted. Let us all pray for the work in the District of Columbia Conference.

G. B. THOMPSON.

Field Notes

EAST PENNSYLVANIA

ELD. CHAS. S. WEIST is now permanently located in Scranton.

ELD. W. H. HECKMAN spoke at the North Philadelphia church, Sabbath, February 27.

BROTHER AND SISTER ROBERT W. PUSEY of the West Philadelphia church have moved to their farm at Souderton.

BRO. A. S. MILLER, one of our old canvassers, called to see us. We are glad to notice that he is much improved in health.

ELD. M. L. ANDREASON, President of the Greater New York Conference, preached at the North Philadelphia church on Sunday evening, February 28.

OUR canvassers, on the whole, are doing well financially, and are having many rich experiences and spiritual blessings. Let us remember them daily at the throne of grace.

BRO. THOMAS W. WEBB of the West Philadelphia church, recently purchased a farm near Souderton, where he is comfortably located with his family. His son, George, will attend the church-school.

ELD. M. L. ANDREASON, President of the Greater New York Conference, spoke to the Scandinavian company of North Philadelphia, Sabbath, February 27, at which time he baptized two of their number.

WE hope all of our Sabbath-schools will do their part to make Sabbath, March 27, a profitable Sabbath-school

day. All superintendents should commence now to plan to make this a success.

WE trust that our brethren and sisters in Eastern Pennsylvania will each sell at least three copies of "Ministry of Healing," the proceeds from which sales are to aid the Pennsylvania Sanitarium.

ELDERS W. H. HECKMAN AND I. M. MARTIN visited the church-school at Souderton, and were pleased to note the encouraging progress that is being made under the able instruction of its teacher, Sister Anna Worrell.

WEST VIRGINIA

W. S. METCALF made a business trip to Mount Vernon, O., last week.

WE were glad to have Elders Steele and Richardson with us a few days last week.

ELDER REES reached Parkersburg February 25. He is improving fast now and gaining back the flesh that he lost.

A. J. WRIGHT is in the city visiting relatives and getting ready to put in some good time in the canvassing work soon.

THE many friends of Brother E. W. Metcalf will be glad to learn that he is very much improved and expects to be able to return soon to his home.

BROTHER AND SISTER HARRY METCALF are visiting relatives and friends in this city and in Kanawha. Sister Metcalf has had good success selling papers Saturday nights in Parkersburg.

BROTHER AND SISTER I. N. RUSSELL have returned to Clarksburg after spending a number of months with their daughter in Austen. Sister Russell writes that her health is much better than when she left Clarksburg.

As very few attended the canvassers' institute, it was thought best not to hold it the full length of time; but several who could not attend are planning to enter the work early in the spring, and Brother Percy will assist them in the field.

BROTHER HALSTEAD writes in a re-

cent letter: "Delivery good. Experience excellent. Health good. Determination to help spread the third angel's message greater than since I have been canvassing." If you will look over Brother Halstead's late canvassing reports, you will see that he has been doing some good work in this line.

CONFERENCE PROCEEDINGS

Minutes of the Fifth Annual Session of the Eastern Pennsylvania Conference

THE fifth annual session of the Eastern Pennsylvania conference was held in the Sons of America hall, Lebanon, Pa., Jan. 12-19, 1909. The first meeting was called at nine o'clock, P. M., January 12, and after organization was adjourned until January 13.

The second meeting was called to order by the chair at the appointed time. After seating new delegates, and extending an invitation to all visiting brethren to take part in the discussions of the conference, the president gave his annual address. He spoke of the many changes that have taken place in the personnel of the offices, and said he would not blame the delegation if they were disappointed. But if we take into consideration the advancement which the third angel's message has made, and the loving care which the kind Father has manifested for us as a conference, it must fill our hearts with gratitude. Reference was made to the successful tent efforts that were made in different parts of the conference the past season. These, he said, had brought rich spiritual blessings to the churches in the vicinity of the meetings, besides additions to their membership. There were over one hundred and twenty converts to the faith during the year. Not all of these, however, were the result of the tent meetings; some of them came in through the faithful efforts of our Bible workers. The tithe for 1908 was \$14,705.42, while that of 1907 was \$12,629.22, or an increase of \$2,076.20; this notwithstanding the financial depression. The increase was attributed to the blessing of God upon the individual members of the conference. Mention was made of the marked progress that the Philadelphia Sanitarium was making. All the workers in that institution were spoken of as consecrated people, who are anxious to so unite their efforts with those of the Master that the sanitarium shall

become a strong factor in the work of soul-saving. He thought we were especially fortunate in having connected with the medical staff some of the most eminent physicians of Philadelphia. The president expressed his appreciation of the hearty support which the churches had given to the Thanksgiving effort in behalf of missions.

The admission of new churches being next in order, Eld. Charles Baierle presented the Stroudsburg church, with a membership of twenty-two, which was admitted to the conference. Bro. C. S. Weist presented the Wellsboro church, with a membership of nineteen. This was admitted, and Bro. John Lewis was seated as its delegate. The Shimmerville church was presented by Eld. H. Meyer, and admitted to the conference with nineteen members.

The standing committees of the conference were announced by the president as follows:—

On nominations: J. A. Hirlinger, G. B. Thompson, C. S. Weist, J. L. Thoeds, R. M. Fried; licenses and credentials: H. Meyer, K. C. Rnsell, H. Baumgartner, O. C. Bernstein, A. L. Cobb; on plans and resolutions: Charles Baierle, A. R. Bell, I. M. Martin, Sne M. Andrews, Mrs. E. C. Hinterleiter, H. J. Hilgert, Laura A. Frances; on seating delegates: B. M. Heald, W. W. Leader, J. Lewis; chorister: B. M. Heald; organist: Mrs. R. K. Gemberling.

Adjourned until 2:30 P. M.

At the opening of the third meeting, the conference engaged in an earnest season of prayer for Sister Philip's little daughter, who was very sick. This was followed by the seating of new delegates, after which the treasurer's report was presented. Before this was read, the auditor, E. R. Brown, explained that since May 1, 1908, the accounts of the conference and tract society had been kept in separate sets of books, which was in harmony with the policy of most conferences. Elder Thompson heartily approved this plan.

At the fourth meeting of the conference, the Committee on Plans presented a partial report, as follows:—

"Whereas, The year just past has been one of the most successful in the history of the Eastern Pennsylvania Conference as is shown by the following facts: (1) the Lord has preserved the health of its laborers; (2) through the efforts put forth, upwards of one hundred persons have embraced the message; (3) through God's blessing the tithe of the faithful members has increased over \$2,000; (4) the Penn-

sylvania Sanitarium has been placed on vantage ground by increased patronage and wise management; (5) in all our churches there is a revival of spiritual life, with the desire to push the work to final victory; therefore,—

1. "Resolved, That for these blessings we acknowledge our indebtedness to God, and by rising to our feet we dedicate all to his service, and ask the chair to lead us in a prayer of consecration." Elder Heckman then led the delegates in a season of prayer.

Several new delegates having arrived, they were given a seat in the conference. The minutes of the previous meeting were read and approved. The next item of business was the report of the Field Missionary Agent, G. W. Holman. From this report it appears that the total sales of publications during the year was \$7790.88. The largest sale for an hour's work was \$1.24; the smallest, thirty-one cents, making an average of seventy-eight cents an hour. But the best report is that six precious souls have accepted the third angel's message as the direct result of the faithful canvassers' work. Eld. G. B. Thompson urged the importance of the church elders and other officers co-operating in every way possible with the field missionary work. He thought the churches should awaken to their responsibility in carrying on aggressive missionary work with our periodicals, as it would not only furnish employment to many, but would result in a great spiritual revival in the church.

It was voted to adopt this report as read.

The Committee on Plans made the following further partial report, and moved its adoption:—

"Whereas, The home circle of one of our workers has been broken by the hand of death; therefore,—

2. "Resolved, That we express our deepest sympathy for the bereaved family of Eld. A. R. Bell.

"Whereas, The funds received by the Mission Board are not sufficient to warrant the enlargement of our missionary operations as the opening doors in all nations seem to demand; therefore,—

3. "Resolved,—

(a) That we assume the responsibility of raising an amount equal to ten cents a week per capita;

(b) That the conference officers, ministers, Bible workers, and church officers educate the constituency of the conference to raise the specified amount and forward the same, month

by month, through the regular channels to the Mission Board."

Resolution number two was passed by a rising vote. Number three was spoken to by a number of delegates, and passed. The meeting adjourned until 2:30 P. M.

(To be continued.)

WITH THE CANVASSERS

The Canvasser And His Work— No. 10

Nearly everyone has a hobby, and if you can do so to advantage, stop and ride it with him for a few moments.

Some Examples

A few years ago a very earnest Christian man accepted present truth in the State of Ohio and at once felt a burden to publish it to the people of his own county. He attended the institute, and at the close was assigned his home county to work. And he did work. He even ran between houses at times, as he felt responsible for warning those in his territory. All could see that he was an earnest Christian, and he took many orders. The people liked him, and desired to save him all the trouble possible; so while he was canvassing in a certain community different ones would remark, "Have you called on Mr.—?" He would reply, "No, I haven't." Then they would warn him not to go there, for, they said, Mr.—was opposed to anything religious, and would abuse him. This he heard many times. Finally he was warned by Mr.—'s nearest neighbor.

As it was this brother's custom not to miss a house, he prayed that the Lord would go with him and prepare the way. With the assurance of divine help, he came to Mr.—'s home. A very pleasant lady met him at the door. Soon after he was seated in the house the daughter, a young lady in her teens, came into the room, and he began exhibiting his book. Presently the canvasser noticed a strange, rather anxious look spread over the faces of the mother and daughter as they looked out of the window. The mother remarked: "You will excuse me, sir; but I see that my husband is coming, and I am afraid he will abuse you, as he is opposed to canvassers and religious matters. Just go out this (pointing to the side door) door, and he will not see you." The lady had been shown through the book, and she wanted it, but dared not order it without her husband's consent.

The canvasser remarked, "Never

mind, the Lord will take care of me, and I think I shall have no trouble with your husband."

Just before Mr.—entered the room, the canvasser placed his prospectus in the concealed pocket under his coat. As they met, the canvasser addressed him pleasantly. The response, however, was not assuring. Still our canvasser was not disheartened. He had noticed a violin hanging upon the wall, and at once remarked, "I see you play the violin, sir." "Yes; can you play?" came the reply in gruff tones. "Yes sir; I used to play some," the canvasser said. The man took the violin from the wall, and handing it to him, remarked, "We'll see." The canvasser took the violin, and after playing a few old fashioned pieces the icicles began to drop, and a pleasant look crept over the man's face. To make the story short, the canvasser secured an order for his book, a night's lodging free, and a hearty invitation to come and stop with them whenever it was convenient. The violin was Mr.—'s hobby.

As the canvasser showed his list of names to the neighbors, and they saw among others Mr.—'s name, and learned that the canvasser had stopped over night with him, they were much surprised. The canvasser only remarked that he found Mr.—to be a very pleasant man. The Lord will use us and help us to make the best of our surroundings if we will earnestly seek him. The canvasser saw tears flow freely from that man's eyes that evening while talking to him.

One of our canvassers in a western State, on coming into a certain neighborhood, heard a similar story about a near-by farmer. He inquired what the man might be interested in and was told that he had a fine imported horse, which was of more importance to him than anything else. So the canvasser planned to reach this man's place about chore time. Coming up to the barnyard gate, he saw the farmer, and he went in. As he approached him he remarked, "I understand you have a very fine horse of imported stock." "Yes sir," he replied; "come in and see him." The canvasser looked the horse over, and being a good judge of horses, spoke of the many good points he possessed, and, after saying all he could consistently in praise of the horse, went out of the barn and started toward the road. The farmer, following him, began to ask his business. The canvasser replied that he was visiting some of the neighbors, showing them a valuable work in which nearly everyone was

deeply interested. This aroused the man's curiosity and he asked to see it. The canvasser showed it to him, put the book away and started on toward the road, when the farmer said that he would like such a book; so the canvasser took the order and passed on. The Lord gave the canvasser wisdom to deal with that man and to make the best of his "hobby."

Some people are deeply interested in well-bred cattle, sheep, or chickens, and in such cases will likely have some fine stock about them. If they have, just speak of what a fine lot of cattle, sheep, or chickens they have, and inquire if they are thoroughbred stock.

When coming into a home where there is a fond mother with several children, be sure to notice the children; have something good to say about them, as this will gain the mother's good will, make her happy, and encourage her to work for them. Though their faces may be unclean, remark, "How healthy your children look!" "Yes, but they are very dirty." "Well, clean dirt makes children grow; you can't keep a family of children clean all the time, try as you may," is the canvasser's soothing reply.

When an evangelistic canvasser leaves a home, the people should feel that they have been blessed by his presence. Such a canvasser will enjoy his work, instead of feeling that he has a difficult task to perform.

If you see a fine garden, flower garden, or window full of plants, do not fail to speak of them. It will take only a moment, and may brighten some heart, and possibly gain you good will, which is a great factor in securing an order.

Next week we shall consider the canvasser's outfit, and some of those things which contribute most to the success of an evangelistic canvasser.

I. D. RICHARDSON.

Gen. Ag't. C. U. C.

Some Experiences

I WILL endeavor, to the best of my ability, to give some of my experiences. I had a blessed time while out canvassing the first day after the institute, although I did not take any orders. We left the institute Monday, reaching our territory about noon. In the afternoon I visited a few houses in order to get acquainted with the work and the surroundings.

The first home I visited was indeed a poor one. I spent a short time with them. In the evening on my way home, I again met this man.

After a few minutes' talk, he invited me to go home with him. He then asked me if his sins might be forgiven, and I referred him to 1 John 1:9; John 3:16, and Isa. 1:18. He said, "That sounds good." I had prayer with him before leaving, and promised to come again Tuesday night and bring my wife with me. He said he would enjoy a visit every evening. Both he and his wife wept. On Tuesday evening they both enjoyed the Bible study, which was on God's willingness to forgive. Before we left, he said he had a little more faith than he had the day before. The next night was a very stormy one, and while we were still at the supper table a knock was heard on the front door. On opening it we found this man and his wife, who said they had come to enjoy another Bible reading with us. Before leaving he again invited us to his home to have a meeting, whenever we wished to come. So on Thursday night we gave them a Bible reading on the "Home of the Saved." After we were through with this beautiful subject, he remarked, "I never saw these things made so plain as you have made them; I enjoy this very much." He asked me whether we would be around this neighborhood the next week. If we were, and we thought his house good enough, he would like to have us come again.

We shall do all we can for these poor souls, who, we think, are sincere. The evening before we left, he promised me he would pray. I believe the Lord uses the humble canvasser not only to sell the books, but to speak to some poor, sin-sick soul. Let us not take any honor to ourselves, but give all to the Saviour who has died for us all. Pray for the work in Berks County.

H. G. GAUKER.

"The canvasser who can speak clearly and distinctly about the merits of the book he is introducing, will find this a great help to him in securing a subscription. He may have opportunity to read a chapter; and by the music of his voice and the emphasis placed on the words, he can make the scene presented stand out as clearly before the mind of the listener as if it could in reality be seen.

"The ability to speak clearly and distinctly, in full, round tones, is invaluable in any line of work. This qualification is indispensable in those who desire to become ministers, evangelists, Bible-workers, or canvassers."

Canvassers' Reports

Eastern Pennsylvania, Week Ending Feb. 19, 1909

| Name | Place | Book | Days | Hrs | Ords | Value | Helps | Total | Del |
|-----------------------------|-------|------|-----------|------------|------------|-----------------|----------------|-----------------|----------------|
| G. Hartman, Lebanon, | | DR | 5 | 35 | 20 | \$49 75 | \$9 00 | \$58 75 | |
| J. Gearhart, Columbia, | | DR | 4 | 28 | 16 | 41 25 | | 41 25 | |
| H. Gauker, Berks, | | DR | 5 | 37 | 13 | 33 25 | 5 65 | 38 90 | 35 |
| F. Barto, Franklin, | | DR | 5 | 37 | 16 | 38 00 | | 38 00 | |
| C. Beidler, Franklin, | | DR | 5 | 37 | 6 | 15 50 | | 15 50 | |
| C. Fisher, Lehigh, | | DR | 5 | 33 | 9 | 22 75 | | 22 75 | |
| E. Kasselmeyer, Lehigh, | | DR | 3 | 20 | 7 | 19 25 | | 19 25 | |
| H. Albright, Columbia, | | DR | 4 | 32 | 2 | 4 25 | 5 20 | 9 45 | 5 20 |
| S. Sundberg, Northampton, | | CK | 5 | 23 | 14 | 16 50 | | 16 50 | |
| L. Gilbert, Northumberland, | | CK | 5 | 20 | 14 | 15 00 | | 15 00 | |
| B. Saubel, York, | | CK | 5 | 27 | 13 | 14 00 | 2 00 | 16 00 | 7 65 |
| R. Bell, York, | | CK | 2 | 6 | 5 | 5 00 | | 5 00 | |
| S. Diehl, Union, | | | | | | 2 30 | | 2 30 | 2 30 |
| Totals, | | | 53 | 335 | 135 | \$276 80 | \$21 85 | \$298 65 | \$15 50 |

New Jersey, Week Ending Feb. 19, 1909

| | | | | | | | | | |
|---------------------------|--|----|-----------|------------|------------|-----------------|----------------|-----------------|----------------|
| H. Murphy, W. Windsor, | | DR | 5 | 40 | 32 | 87 00 | 2 75 | 89 75 | 2 75 |
| C. Grey, Mine Hill, | | DR | 4 | 32 | 11 | 29 75 | 1 60 | 31 35 | 22 00 |
| W. Plant, Randolph, | | DR | 5 | 32 | 8 | 21 25 | 1 40 | 22 65 | 50 |
| J. Rambo, Millville, | | DR | 4 | 24 | 9 | 16 00 | 2 75 | 18 75 | 50 |
| J. Rambo, " " | | DR | 5 | 28 | 12 | 19 25 | 1 00 | 20 25 | |
| G. Taylor, Millville, | | DR | 3 | 19 | 7 | 15 50 | 50 | 16 00 | 50 |
| S. Oberg, New Brunswick, | | DR | 5 | 31 | 10 | 27 50 | 1 50 | 29 00 | |
| G. Blinn, Hopewell, | | GC | 5 | 31 | 9 | 24 75 | | 24 75 | |
| C. Klaiber, Washington, | | GC | 1 | 8 | 3 | 8 25 | | 8 25 | 25 |
| E. Kiessling, Washington, | | GC | 5 | 35 | 2 | 5 50 | 5 50 | 11 00 | 5 50 |
| B. Welch, Elizabeth, | | BR | 5 | 25 | 4 | 11 00 | 3 05 | 14 05 | 2 60 |
| Totals, | | | 47 | 305 | 107 | \$265 75 | \$20 05 | \$285 80 | \$34 60 |

Chesapeake, Week Ending Feb. 19, 1909

| | | | | | | | | |
|--------------------------------|----|-----------|------------|-----------|----------------|----------------|-----------------|-----------------|
| J. Jeffreys, Harford Co., Md., | CK | 3 | 24 | 11 | 16 00 | 3 75 | 19 75 | 13 25 |
| J. Paden, Hagerstown, Md., | CK | 5 | 26 | 16 | 19 00 | 1 05 | 20 05 | |
| S. Brown, " " | CK | 8 | 45 | 28 | 30 50 | 5 60 | 36 10 | 2 80 |
| J. Parks, Cambridge Md., | CK | 4 | 26 | 14 | 15 00 | | 15 00 | 2 50 |
| J. Jones E. New Market, Md., | CK | 5 | 31 | 5 | 6 50 | 2 75 | 9 25 | 60 75 |
| O. Yingling, Carroll Co., Md., | CK | 2 | 12 | | | | | 31 25 |
| E. Mitchell, Carroll Co., Md., | DA | 8 | 57 | 2 | 6 00 | 22 50 | 28 50 | 28 00 |
| Totals, | | 35 | 221 | 76 | \$96 00 | \$35 65 | \$131 65 | \$138 55 |

West Pennsylvania, Week Ending Feb. 26, 1909

| | | | | | | | | |
|---------------------------|-------|-----------|----------------|-----------|-----------------|----------------|-----------------|----------------|
| J. Glunt, Altoona, | GC DR | 10 | 40 | | 66 00 | 61 20 | 127 20 | 33 50 |
| J. Heaton, Saxton, | BR | 1 | 3 | 2 | 5 50 | | 5 50 | 5 50 |
| A. Brownlee, Butler, | GC CK | 5 | 38 | 27 | 29 95 | 5 20 | 35 15 | 4 00 |
| T. Saxton, Apollo, | GC DR | 2 | 14 | 4 | 11 00 | 3 80 | 14 85 | 1 90 |
| I. M. Bigelow, Armstrong, | GC | 5 | 27 1/2 | 6 | 16 50 | 11 90 | 28 40 | 7 40 |
| Totals, | | 23 | 122 1/2 | 41 | \$128 95 | \$82 10 | \$211 05 | \$52 30 |

West Virginia, Week Ending Feb. 19, 1909

| | | | | | | | | |
|-----------------------------|----|-----------|-----------|-----------|----------------|----------------|-----------------|----------------|
| A. Halstead, Putnam Co., | DR | 4 | 30 | 27 | 69 50 | 12 20 | 81 70 | 40 00 |
| J. Jennings, Jefferson Co., | DR | 5 | 28 | 7 | 9 60 | 18 25 | 27 85 | 4 00 |
| G. Weber, McDowell, | GC | 2 | 13 | 5 | 14 75 | 1 85 | 16 60 | |
| Totals, | | 11 | 71 | 39 | \$93 85 | \$32 30 | \$126 15 | \$44 00 |

West Virginia, Week Ending Feb. 26, 1909

| | | | | | | | | |
|-----------------------------|----|-----------|-----------|-----------|----------------|----------------|----------------|----------------|
| A. Halstead, Putnam Co., | DR | 3 | 24 | 16 | 31 25 | 3 50 | 34 75 | 27 70 |
| J. Jennings, Jefferson Co., | DR | 5 | 37 | 8 | 17 00 | 10 25 | 27 25 | 5 00 |
| G. Weber, McDowell Co., | GC | 2 | 15 | 7 | 19 25 | 7 50 | 26 75 | |
| Totals, | | 10 | 76 | 31 | \$67 50 | \$21 25 | \$88 75 | \$32 70 |

† Week Ending Feb. 12, 1909.

Grand Totals: Value of Orders, \$1,142.05. Deliveries, \$317.65

EDUCATIONAL

The Scholarship Plan

At a recent meeting of the Mount Vernon College Board, it was decided to grant scholarships in the College on the following terms: The student must sell and deliver \$250 worth of our denominational books at the regular retail price. When the full value of the books is turned into the treasury of the tract society in whose territory the books were sold, the student will receive a credit on the College books of \$150. This, it will be seen, is \$25 more than the canvasser's portion would be at the usual fifty per cent discount. This amount is made up by the College paying fifteen dollars, and the tract society and publishing house five dollars each.

A "scholarship" means that the student is entitled to one year's schooling in Mount Vernon College on the following terms:—

| | |
|-----------------------|-----------------|
| Room nine months..... | \$54 00 |
| Tuition " " | 36 00 |
| Board " " | 60 00 |
| | \$150 00 |

In addition to this he must perform, free of charge, an average of one hour's work each day. If his board should amount to less than \$60 (\$6.67 a month), he will be entitled to draw the balance in book-stand supplies. If it runs above that amount, he must pay the difference in cash.

This furnishes an opportunity for scores of young people to work their way through school. Any earnest young man or woman need not go without an education with such a liberal offer as this within reach. Hundreds of our young people in the Columbia Union Conference ought to take advantage of this opportunity the coming summer. Write to the president of your conference, and he will tell you when and where the canvassers' institute for your part of the field will be held. Then attend it, get the instruction you need, and strike boldly into the work, and God will help you to win. Many young people are doing it all over this country, as the following, taken from actual experience, will show:—

C. E. Grey canvassed last summer in Virginia after canvassing during one vacation in Pennsylvania. From June 5 to November 13, he sold \$795 worth of books, and delivered \$626.26 worth, or an average of over one hundred dollars a month.

E. T. Wilson learned the truth from a nurse who cared for him during his illness about two years ago. Desiring to communicate to others what was precious to his own soul, he took up the canvassing work last summer in Virginia. Between June 5 and September 18 he took orders for \$360.25 worth of books. Of this amount he delivered \$275.20 worth. This was his first experience in canvassing. He is now in school.

C. A. Stebbins, in five hundred thirty hours, sold \$497.50 worth of books, delivering \$366.80 worth. This brother had had no previous experience in canvassing. This year he is attending school.

C. E. Overstreet canvassed four hundred hours, and took orders valued at \$177.35; he delivered \$143.30 of this amount.

William Genthner worked four hundred fifty-five hours. His orders were \$582.25, of which he delivered \$408 worth, or an average of nearly one dollar an hour sold and delivered. This brother is now in one of our schools.

J. P. Woody worked three hundred and forty-four hours and sold books valued at \$199.45. This was his first experience in canvassing.

Ray Corder, during the first three months of his canvassing experience, sold \$318.60 worth of books, and delivered nearly all of them. He is now canvassing in Ohio, and his reports as published in the VISITOR from week to week show that he is meeting with success. He plans to attend Mount Vernon College next year.

Mr. J. S. Glunt, who is canvassing in the West Pennsylvania Conference, reported orders for the week ending Feb. 19, 1909, amounting to \$103.20.

I. G. Bigelow, Field Secretary of the West Pennsylvania Conference, reports that with his work with the agents in the field, the orders frequently run from one dollar to two dollars an hour, and an order is seldom lost.

H. G. Gauker, who is canvassing in Berks County, Eastern Pennsylvania, reports some excellent experiences. One of them is printed in the canvassers' department of the VISITOR this week. The first day that he canvassed he took no orders, but found opportunity to do some effective missionary work. The next four days, however, he sold \$66 worth of books.

H. J. Detwiler, of Telford, Pa., attended the canvassers' institute at Scranton, Pa., March 15-29, 1908. From April 1 to June 3 he sold one hundred and seventy-five copies of "Daniel and the Revelation," of which

he delivered one hundred and sixty-nine copies. He realized on this sale \$310, or more than \$6.50 a day for each canvassing day.

A young lady who was in Union College last year became much interested in canvassing. Although she had never canvassed any, and had had no experience in meeting people, she determined to try for a scholarship. She joined the canvassers' band in the College, and attended the institute held in the school near the close of the spring term. During the summer following she sold and delivered about \$400 worth of books, and returned to the College in the fall.

Vernon O. Panches attended the canvassers' institute in Mount Vernon College in the spring of 1908. He canvassed in Putnam and Hardin Counties, Ohio, for ten weeks during the summer, selling and delivering \$417 worth of books, although this was his first experience in canvassing. He returned to the College last fall, and will be graduated from the academic course this year at the close of the spring term.

Excepting one, all of the cases cited in the foregoing paragraphs are from the canvassers in the Columbia Union Conference. Many others equally encouraging might be mentioned. What is being done in this union conference is being done in all parts of the United States. It is marvelous how God is prospering our young people who are taking hold of this work. Scores of them are working their way through our academies and colleges by this means. Hundreds more might do so if they would enter into it with all their heart. S. M. BUTLER.

How I Earned A Scholarship

I ALWAYS had a desire to have a part in giving the third angel's message, but knew I needed a preparation before I could become a successful worker, and I also knew this preparation could be gained only in a school which was devoted to the work of the cause.

My parents were not able to send me to one of our schools, so they advised me to canvass during the winter for our books, promising me all my earnings for the winter with which to secure a Christian education. I began canvassing the last of December and continued working hard till the middle of March without very good success. I then attended our institute held in Scranton, Eastern Pennsylvania, March 15-29, 1908. With fresh

courage I went to labor in the territory assigned to me. From April 1 until June 3, I took one hundred seventy-five orders for "Daniel and the Revelation," of which orders I delivered one hundred sixty-nine. I received for these books \$310.

My earnest desires are now being realized as I am now enjoying the privilege of attending Mt. Vernon College. H. J. DETWILER.

The Education of Our Children

—No. 1

Is it not possible that as fathers and mothers, as pastors and ministers, we fail to appreciate the importance of the great work committed unto us in the care and training of the children? How prone we are to forget that these children are the younger members of the Lord's family, entrusted unto us to train for his kingdom! When Jesus was in the flesh, he had a tender care for the little ones. Just before his crucifixion, as he beheld the doomed city of Jerusalem, like a mother bereaved of her children, he said: "O Jerusalem, Jerusalem, thou that killest the prophets, and stonest them which are sent unto thee, how often would I have gathered thy children together, even as a hen gathereth her chickens under her wings, and ye would not." I fear that Zion slumbers; I fear that the message to the Laodicean church is timely: "I know thy works, that thou art neither cold nor hot; I would thou wert cold or hot. So then because thou art lukewarm, and neither cold nor hot, I will spue thee out of my mouth. Because thou sayest, I am rich, and increased with goods, and have need of nothing; and knowest not that thou art wretched, and miserable, and poor, and blind and naked."

We are on the borders of Canaan,—on the threshold of the promised land; we should therefore remember that our work must be done quickly. For this people the heaven-sent message is: "Blow ye the trumpet in Zion, and sound an alarm in my holy mountain; let all the inhabitants of the land tremble; for the day of the Lord cometh, for it is nigh at hand." "Gather the people, sanctify the congregation, assemble the elders, gather the children, and those that suck the breasts; let the bridegroom go forth of his chamber, and the bride out of her closet."

To his chosen the call is made, "Come out of her my people, that ye be not partakers of her sins, and that ye receive not of her plagues."

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MRS. S. M. BUTLER - - - - EDITOR

Address all Subscriptions and make all Money Orders payable to your Tract Society.

[Entered as Second-Class Matter March 25, 1908, at the Post-office at Mt. Vernon, O., under the Act of Congress of March 3, 1879.]

The storm is gathering that will soon destroy great Babylon, and where are the children? Are they all gathered in? It seems that we now hear the good Master say, "Go gather my children."

"When the children of Israel were gathered out from among the Egyptians, the Lord said, 'For I will pass through the land of Egypt this night, and will smite all the first-born in the land of Egypt, both man and beast; and against all the gods of Egypt I will execute judgment: I am the Lord. . . . And ye shall take a bunch of hyssop, and dip it in the blood that is in the basin and strike the lintel and the side posts with the blood that is in the basin; and none of you shall go out at the door of his house until the morning. For the Lord will pass through to smite the Egyptians; and when he seeth the blood upon the lintel, and on the two side posts, the Lord will pass over the door, and will not suffer the destroyer to come in unto your houses to smite you. . . .'

"This experience of the Israelites was written for the instruction of those who should live in the last days. Before the overflowing scourge shall come upon the dwellers of the earth, the Lord calls upon all who are Israelites indeed to prepare for that event. To parents he sends the warning cry, 'Gather your children into your own houses; gather them away from those who are disregarding the commandments of God, who are teaching and practicing evil. Get out of the large cities as fast as possible. Establish church-schools. Give your children the word of God as the foundation of all their education.' This is full of beautiful lessons, and if pupils make it their study in the primary grade below they will be prepared for the higher grade above. . . . 'Wherefore come

out from among them, and be ye separate, saith the Lord, and touch not the unclean thing; and I will receive you, and will be a Father unto you and ye shall be my sons and daughters, saith the Lord Almighty.' 2 Cor. 6:14-18. Where are your children?"—*Testimonies for the Church, Vol. VI, pp. 194, 195.*

"Wherever there are a few Sabbath-keepers, the parents should unite in providing a place for a day-school where their children and youth can be instructed. They should employ a Christian teacher, who, as a consecrated missionary, shall educate the children in such a way as to lead them to become missionaries. Let teachers be employed who will give a thorough education in the common branches, the Bible being made the foundation and the life of all study."—*Id. 199.*

L. E. SUFFICOOLO.

The Teacher's Opportunity

PERHAPS there is no class to whom greater inducements are offered than to the teacher. From a personal point of view, there is much in the teaching profession that appeals strongly to earnest and capable people. The opportunity for self-culture in this calling is almost unlimited. The conscientious teacher will make very careful and definite preparation for her class work. The effort put forth in such preparation necessarily results not only in crystalizing and giving definiteness to the subjects which he pursued while in preparation for teaching, but it also leads him into new fields of investigation, which broadens and deepens his knowledge.

This, however, is not the part that appeals strongest to the true teacher. It is the opportunity the profession offers for doing good which stirs the heart of those best qualified to perform the difficult and responsible task of teaching. Nothing—unless it be the home—has so powerful and lasting an influence upon the young and developing nature as the school teacher. The Christian teacher's power for good is incalculable. Nor can it be measured by immediate results. Her influence is perpetuated in her pupils. They will touch and move other souls as theirs have been moved. Thus, like the ever-widening wave circles of the sea, her work moves on, enlarging as it goes. Only eternity will reveal the full measure of its power.

S. M. BUTLER.

OBITUARIES

MOYER.—Died Feb. 12, 1909, J. R. Moyer, aged 58 years. At the time of his death he was a member of the Seventh-day Adventist church near Walker. He was formerly a member of the Methodist Episcopal church, but accepted present truth under the labors of the writer, and was baptized by Eld. Charles H. Chaffee a few months later. He leaves a widow and six children to mourn their loss. But they do not mourn as those who have no hope. Words of comfort were spoken by the writer from 1 Thess. 4:13 to a large congregation of friends and relatives. We then laid him away to sleep until the return of the Life-giver. W. R. FOGGIN.

MITCHELL.—Died Feb. 22, 1909, of heart failure, David Kilgore Mitchell of Corsica, Ohio, aged 75 years. He was called to Gallion, Ohio, on business and while waiting at the post office for his conveyance was suddenly attacked with heart failure and died before assistance could be given. Although in failing health, he rendered faithful service as justice of the peace, to his friends and neighbors. He united with the Adventist church about thirty years ago, and during most of this time was actively engaged in many ways in behalf of this cause. He had charge of the construction work on the buildings now known as the Mount Vernon College, and he will be remembered kindly by many of our people in this State as holding for about eight years the position of treasurer of the Ohio Conference. He leaves behind a faithful companion who has been the sharer of his hopes since the light of present truth began to shine upon their pathway. Words of comfort were spoken from John 14: 1-3

A. C. SHANNON.

BUSINESS NOTICES

For Sale

SIX-ROOM house, nearly as good as new, with good well of water and cement cellar. Good barn, buggy shed and other out-buildings. Two and one-fifth acres of good land, with orchard and other fruit. Will sell for \$500 cash, if sold before March 20. Address F. E. Wagner, N. Lawrence, Ohio.

Wanted!

A LARGE horse suitable for a colporter wagon. Price must be reasonable. Give full particulars in the first letter. Address J. M. Wagner, 3104 Chadwick Street, Philadelphia, Pa.