

COLUMBIA UNION VISITOR

"THEY REHEARSED ALL THINGS THAT GOD HAD DONE WITH THEM"

Vol. 15

Mount Vernon, Ohio, March 30, 1910

No. 13

GENERAL MATTER

A Promise of Life Eternal*

IN the first chapter of second Peter there are many precious assurances which, if often read and meditated upon, will prove a source of great comfort and constant encouragement to every follower of Christ. Upon those who are of like precious faith with himself, "through the righteousness of God and our Saviour Jesus Christ," the apostle pronounces a blessing; and he also exhorts the believers to continued advancement in the Christian virtues. He writes:—

"Grace and peace be multiplied unto you through the knowledge of God, and of Jesus our Lord, according as his divine power hath given unto us all things that pertain unto life and godliness, through the knowledge of him who hath called us to glory and virtue: whereby are given unto us exceeding great and precious promises: that by these ye might be partakers of the divine nature, having escaped the corruption that is in the world through lust.

"And beside this, giving all diligence, add to your faith virtue; and to your virtue knowledge; and to knowledge temperance; and to temperance patience; and to patience godliness; and to godliness brotherly kindness; and to brotherly kindness charity. For if these things be in you, and abound, they make you that ye shall neither be barren or unfruitful in the knowledge of our Lord Jesus Christ. But he that lacketh these things is blind, and cannot see afar off, and hath forgotten that he was purged from his old sins.

"Wherefore the rather, brethren, give diligence to make your calling and election sure: for if ye do these things, ye shall never fall: for so an entrance shall be ministered unto you abundantly into the everlasting kingdom of our God and Saviour

Jesus Christ."

The assurances constitute an eternal life insurance policy to those who, in the strength of their divine Lord, advance from grace to grace, and give diligence to make their calling and election sure. The terms with which the follower of Christ is to comply are plainly stated. No one need make any mistake regarding the course he is to pursue in order to make sure of life eternal. The way has been made plain. As he follows on to know the Lord, he will learn that the goings forth of his Redeemer are prepared as the morning, and the light shining on his pathway will ever grow brighter.

"Wherefore," the apostle Peter continues, "I will not be negligent to put you always in remembrance of these things, though ye know them, and be established in the present truth." No matter how long the Christian pilgrim may have been traveling in the way of life eternal, he needs often to recount the mercies of his heavenly Father, and gather hope and courage from the promises of the word. Daily is to be remembered that an eternal life insurance policy is offered to every one who gives diligence to do all these things that will bring growth in grace and in knowledge of the truth. Laying aside all manner of foolishness and unprofitable conversation, he is to seek to come into right relationship with God, that he may reveal the fruits of the spirit.

The apostle Peter realized the value of constant vigilance in the Christian life, and he felt impelled by the Holy Spirit to urge upon the believers the importance of exercising great carefulness in the daily life. "Yea," he writes, "I think it meet, as long as I am in the tabernacle, to stir you up by putting you in remembrance; knowing that shortly I must put off this my tabernacle, even as our Lord Jesus Christ hath showed me. Moreover I will endeavor that ye may be able after my decease, to have these things always in remembrance."

"Always in remembrance." Oh, if those who claim to be Christians

would always keep before their minds those things that pertain to their eternal welfare, they would not engage in any foolishness or idle speaking! Their life work is to set before them with unmistakable clearness. It is for them to give diligence to make their calling and election sure, by giving heed to the plain instruction contained in God's holy work.

There are many wrong things that are often allowed to pass unnoticed, when by a godly conversation the people of God might set an example of right doing that would be a standing rebuke to evil doers. None can afford, by unwise actions, even to seem to sanction wrongdoing. There is a heaven to win, and a hell to shun. In large churches of believers, especially in connection with important institutions maintained for the advancement of the cause of God, there is a special danger of lowering the standard. Where many are gathered in one place, some are more liable to grow careless and indifferent than they would be if isolated and made to stand alone. But even under circumstances more adverse to spiritual development, the child of God may watch unto prayer, and set an example in godly conversation that will be a powerful testimony for the right.

"He that lacketh these things is blind." Unless transformed in character, from grace to grace, there are many who will be unable to discern the needs of a dying world. May God help those who are now indifferent, to be re-converted, and to realize their responsibilities in these times of well nigh universal apostasy, when so many know not that the time of their visitation is near.

Brethren and sisters, Christ is soon coming in the clouds of heaven, with power and great glory. He desires us to act our part faithfully in the closing work of warning the world. But unbelief is heavy; it presses upon the soul; and having been received and cherished, it is revealed in our apathy and indifference toward those who are as yet unwarned.

Let us put away our unbelief. Let us humble ourselves before God, and

*Portion of a talk before the Pacific Union Conference, Mountain View, California, Jan. 29, 1910.

with sanctified tongue begin to witness for him wherever we are. Thus we shall give proof to the world that we are indeed followers of Jesus. Our words and actions should be of a character that will win souls to the one whom we have professed to love and obey. Oh, we must have more of the love of Jesus in the soul. We must dwell more on the things that have to do with our eternal destiny and the salvation of precious souls all about us. We must seek to come into harmony with the mind of God, as revealed in his word. We need to feel intensely over these matters, and look constantly to Jesus, the author and finisher of our faith.

O that we might allow our minds to dwell more on the rich promises, the comforting assurances, set before us in the Holy Scriptures. I desire an inheritance among the sanctified. I desire to share with you the reward of the faithful. I long to do all I can, while in this world of sin and darkness, to enlighten those who as yet have no hope of heaven and of life eternal.

MRS. E. G. WHITE.

Sabbath-School Consecration Service*

(Concluded)

A SPECIAL SERVICE

TAKING these facts into consideration it would not be amiss to have appointed times when decisions would be wisely and strongly urged. At a critical time the challenge rang out to Israel, "Choose you this day whom ye will serve." As Sabbath-school workers we need constantly to keep our minds fixed in a definite and immovable way upon the goal to be attained—the salvation of souls. It is not enough to admit this in a general way, but special efforts must be directed to this end. There is one clear call that must be voiced at every opportune time by every Sabbath-school teacher—a call for the unconditional surrender to the Lord of every sinful heart.

Should there not be an occasional "consecration service" held in every Sabbath-school? Would not such a service result in a union of effort in behalf of the youth and children that would bring direct results? Is it not worth trying? These are questions I would most earnestly urge upon the officers and teachers of every school.

SUGGESTIONS

1. Let the appointment for such a service be discussed among the officers and teachers of the school. Set the date far enough ahead to permit of careful preparation for it.

2. As a part of the preparation, the teachers of youth and children especially should take opportunity in the teaching of the regular lessons to unfold clearly and simply the plan of salvation, and the need of the child, as well as the man, for a Saviour. The general exercises of the school for one or two Sabbaths preceding the consecration service may appropriately review the steps by which the sinner comes to God and is accepted,—repentance—confession—forgiveness.

3. The teachers should have opportunity for a prayer service before the consecration service of the school. At this meeting prayer should be offered, first for the teachers, that they may be specially anointed for the day's service, and second, for the unconverted pupils.

In a Sunday-school in Pennsylvania the pastor had secured the names of seventy-five scholars who had not accepted Christ. With all the teachers on their knees he read these names one by one until he could read no more, because of the sobs of those who filled the room. That day every one of the seventy-five took their stand for Christ.

4. The consecration service of the school should be impressive in every way. Such hymns as "Just as I am, without one plea," "I am coming, Lord, to Thee," etc., should be chosen. Instead of the customary opening prayer, call on different teachers as they sit with their pupils to pray. This will create the impression at once that this session of the school is special and that you are waiting much upon God about it.

5. After a very brief lesson study, the superintendent may state the nature of the service. In all tenderness he may lay before his school the situation, the need, the desire, and what God would have them do. Opportunity should also be given to teachers to make their plea. They know their pupils well enough to speak wisely to them. It is not a time for argument, but just a chance for a straightforward, tender, urgent, personal invitation to each pupil to give his heart to the Lord.

After sufficient time has elapsed for the teachers to do proper personal work for their classes, a gen-

eral invitation may be given for those who choose that day to serve the Lord to indicate their resolution by rising, or in any other way that may seem best. One of the most effective ways to conduct an effort of this kind is to pass out cards or slips of paper and request each one to write a sentence or two expressive of his feelings and intentions.

In an intermediate department of children varying in ages from ten to twelve years, a special service of this kind was held. The superintendent asked for a written expression from each.

Here are a few of the responses:—

"I do not think I have been acting just like a Christian, but I will try."

"I want to be a Christian all my life. I will try to do as God wishes me to," wrote one of the little girls.

"I intend to be a Christian, but I do not know whether I will join the church. I will decide that after a while," wrote a boy who decided soon after.

"I choose this day to serve Christ, and to do his will all my life."

An honest-hearted boy wrote, "I do not think I have been as good as I could have been, but I will promise to do better."

A sincere girl said, "I would love to be a Christian, but I am not good enough."

"I want to be a Christian, but I can not join the church because I am not large enough."

The advantage of this plan is that it reveals the particular need of each child, and efforts may then be made to give such instruction and such encouragement as are needed in individual cases.

Do not close the service without an earnest prayer season. Let there be true prayer, prayer that prevails, prayer that takes God at his word, prayer that comes from the heart and reaches the throne.

Great gentleness must be extended to the timid ones, but even these lose their self-consciousness under the influence of the Spirit of God. A little girl in a revival meeting speaking to one of the workers timidly asked to be prayed for but requested that her name not be mentioned. When every head was bowed the leader prayed: "O Lord, there is a little girl here who does not want her name known, but thou dost know her. Save her precious soul, Lord." There was a moment of silence, then away in the back of the room a dear little voice said, "Please, its me, Jesus,—its me."

*Read at the Columbia Union Conference, held at Baltimore, Md.

A WARNING

In conducting a service of this kind all proper effort should be made to influence those who have not given their hearts to the Lord, to do so intelligently and decisively. But in closing the service, much wisdom is needed that none shall be caused to stumble. No child or youth who has resisted the effort should be made to feel that he has finally decided against the right. The Saviour will continue to knock at the door of his heart. Convey the impression that in such cases the decision is simply deferred. Emphasize the thought that Jesus stands always ready to receive those who come to him, and that none who come are ever cast out. At any time, in any place, when alone or in public, a sinner may seek Jesus and find him. Incalculable harm will be done if they are made to feel that because they have not taken their stand for the Lord at this time, there is no hope for them.

RECRUITING STATIONS

In considering the advisability of holding such a consecration service, it should be remembered that every Sabbath-school should be rightfully a recruiting station where volunteers are enlisted in the army of the Lord. The officers and teachers are commissioned, authorized, and detailed to solicit and enlist recruits. This requires personal work. A large army is moved about *en masse*, but the enlistment of soldiers is one by one. Connected with our Sabbath-schools are many who have never declared their allegiance to the banner of the cross, but are simply following more or less carelessly, the general movements of the army. Those who are thus associating with the army, without having properly enlisted in it, are in a most dangerous place. At a critical time they will misunderstand the Commander's orders, become bewildered, confused, then retreat, finally desert, and join the ranks of the enemy.

The recruiting officers in our Sabbath-schools are untrue to their trust unless they press home to every heart the urgent invitation, "Who then is willing to consecrate his service this day unto the Lord?" When Sabbath-school workers everywhere arise to the full accomplishment of the work within their hands, to enlist, instruct, and drill recruits for the army of the Lord, then it may be truly said that the Sabbath-school is "one of the greatest instrumentalities, and the most effectual, in bringing

souls to Christ."

When a nation is in peril not only of loss of territory, but of complete annihilation, everybody is a soldier. In this eleventh hour, with the coming King at the very door, with the clock of the ages pointing to the words, "There shall be delay no longer," when the affairs of men and nations fulfill the prophecies indicating that the hour of probation is soon to close, now, if ever, should we spring into action. If there is not enough to stir us in that which our eyes see of the rapidly fulfilling prophecies of the end, then would not our pulses thrill though one should speak to us from the dead.

CARING FOR THE RESULTS

What shall be done with those who are led to decide for Christ? This is a serious question, for we must build for permanency. There is danger that the influence of even a very effective consecration service may be transient, and when the brief experience of those reached by it becomes wholly a thing of the past, the reality of it fades from their minds.

A new experience should come to each one who has been led to decide for Christ. Their youth and inexperience will not protect them from the attacks of Satan. They must be helped to resist these attacks. The step they have taken brings new duties. The temptations they now have to meet, will test their faithfulness to the vows they have taken. They should be patiently taught to take up those duties which will strengthen and develop Christian character. Their voices should be heard in the prayer service, at the family altar, and in the public prayer and social meeting. How often a faltering testimony from the lips of a little child has brought a spirit of tenderness into a meeting that would otherwise have been devoid of blessing.

These young Christians should be trained for service. Religion is intensely practical; and he who has learned that in the performance of the most trivial household work God may be honored, is receiving most precious blessings. The child's faith should be encouraged to grasp this fact daily. Work for others is a tonic that is invaluable in promoting spiritual growth. Teachers and parents should devise plans by which each child who has accepted Christ may spend some time in working for others.

A word of caution may be in place

in connection with this subject. Too much should not be expected of these babes in Christ. Accepting the Saviour does not make them men and women. A loving forbearance should be constantly extended toward the mistakes they make. We have only to remember our own shortcomings and miserable failures, to enable us to exercise charity for the faults of the little ones. Let them come to Jesus, and hinder them not. Bear patiently with their weaknesses. Strengthen, encourage, establish them. The hireling may be careless of the lambs, but the true shepherd will gather them into the fold. MRS. L. FLORA PLUMMER.

Future Work of the Signs of the Times

THE special "Home Bible Study Series" of the *Signs of the Times* is about ended. Only a few more numbers of the same, and then some ten or twelve thousand people who have subscribed to this special series, and have enjoyed them, will soon be without the reading matter they should have to continue their interest. Something must be done to hold these people. What shall we do? The brethren in charge of the *Signs of the Times* are going to put forth strenuous efforts not only to retain the names mentioned above, but also to add to the subscription list. In order to bring this about, they are preparing to present to the public a feast of good things for the readers of the *Signs of the Times* during the coming year. Strong and comprehensive outlines of important messages respecting the truth have been prepared to run through the columns of the paper. The testimony from the first is that the *Signs* is growing better, and we all know that that paper certainly does bring people into the truth. Now, brethren, what can we do to continue the good work in which you all have co-operated to inaugurate?

The brethren are preparing to give rapid and pointed presentations of the truth that will meet the minds of the busy men. They will also present a series of articles on the coming of the Saviour. Other great subjects will be presented; as, "The Sabbath," "Spiritualism," "Life through Christ," "The Holy Spirit," "Religious Liberty," "Higher Criticism," "Popery," "War and Greed," "Important Messages from the Great Mis-

sion Fields.'"

And these are the terms upon which they offer them to the public:—

Single copy, one year.	\$1 75
Single copy, six months.	90
Single copy, three months.	50
In clubs of five or more, one year, per copy.	1 25
In clubs of five or more to one name and address, six months, per copy.	65
In clubs of five or more, different names and addresses, per copy.	75

Now, brethren, it will not be necessary to present a lengthy argument on the splendid possibilities which these new arrangements on the part of the *Signs of the Times* offer to us. Shall we not all take hold heartily, and do our very best to retain the names or to secure an increase in the subscription list, and thus get the truth before a larger circle of people than ever before?

B. G. WILKINSON.

The New Self-Denial Box

FOR several years the Southern Missionary Society has been putting out a self-denial box for the purpose of securing funds for the work among the colored people of the South.

This is in harmony with the light the Lord has given through his servant, Sister White. I quote only a few statements from the great amount that has been given on this subject:—

"I present to you this portion of the Master's vineyard, which has been neglected, but which must be worked. I make an earnest appeal to all who love the Lord Jesus to do all they can to help at this important time.

"The Lord instructed me that much could be accomplished by placing self-denial boxes in the homes of our people. I acted upon the light given. I am glad to learn that the love of Christ has moved many hearts, and that so many hearts have responded. My heart says: 'Thank God for the results seen.' The money sent in from these self-denial boxes helps in the accomplishment of the great work that we desire to see done.

"Many should become interested in the work of placing these boxes in every home possible. A blessing will surely follow the gifts of the self-denial thus brought to the Master.

"Tell the little ones about the work that is being done for the colored

children, who have been so greatly neglected. Tell them that the money they put into the self-denial boxes is used in giving colored children some of the blessings white children are so abundantly provided with.

"My dear brethren and sisters everywhere: I wish to ask if you would not regard it a privilege to lay aside a certain sum weekly for the southern field? Will you not put in a prominent place in your home a box with the inscription—'For the work among the colored people of the south'? Will you not ask your children to put into this box the money they would otherwise spend for candy and other needless things? When visitors come to your home they will see the box, and will ask in regard to it. Let the children tell the story of their effort to help a needy missionary field by denying self.

"Every church member should cherish a spirit of sacrifice. In every home there should be taught lessons of self-denial. Keep in your homes a self-denial box into which you can put the money saved by little acts of self-denial.

"Invite those not of our faith to do all they can for the advancement of this work. The Lord has placed the responsibility upon them. He expects them to act their part. As they have received so are they to impart.

"By precept and example, teach self-denial, economy, large-heartedness, and self-reliance."

I am sure that these words will find a hearty response among God's remnant people.

Just now there is a greater need than ever that we should deny ourselves and make a real sacrifice that this work may no longer be kept back for lack of means.

There is a great dearth of laborers, but there are several now ready to enter the work, had we means to enlarge our force.

I wish all would read pages 199-226 in the last Testimony—Vol. 9. I will only quote a little from the closing paragraphs.

"Thousands of colored people in the South may be lifted, and become human agents to help their own race, if they can receive the help God is calling upon us to give them.

"My dear brethren and sisters, Christ is now saying to you: 'Lift up your eyes and look upon this southern field; for it needs workers—sowers of the seed, and reapers. It needs your means for the maintenance of these workers.' The grace of Christ is unlimited, it is God's free gift. Then

why should not this neglected people have some hope and courage and faith brought into their lives? There is sun-shine in the heart for all who will accept Christ.

In order that our people may have a part in this work, we have prepared a very neat and substantial self-denial box again this year.

In place of the calendar we have several good illustrations showing some typical scenes in the southern field. Also some of the institutions which have been established for the uplifting of the colored people.

This box will last several years and thus the money used in getting out new ones each year will be saved to us in the work. I am sure all will be pleased with it.

We are desirous of getting this box, not only into the homes of all our people, but to all those who would like to assist in helping to carry the gospel to this needy race.

We need your assistance in getting these boxes into these homes. As we do not have all the homes and addresses we will esteem it a great favor if all who read this will make an earnest effort to assist us. Will not all our church elders send us the name and address of the head of each family of our people, and all others that will assist in this good work.

Write us as soon as possible how many to send to you for your church and neighborhood. Brethren, here is an opportunity to work together to help the work along.

A. J. HAYSMER.

61 Lindsey Ave., Nashville, Tenn.

OHIO

WE have received the following note from J. I. Cassell, secretary of the Ohio Tract Society: "Referring to the VISITOR of the 16th inst. you will note that you have F. E. Wagner credited with F. E. Hankins' report in canvassers' reports for Ohio. Please make note of same in this week's VISITOR."

Bowling Green Consecration Service

THE Bowling Green Sabbath-school held a consecration service March 6, as was suggested by the Sabbath-school department.

The officers and teachers met three weeks before and talked over the suggestion for the service. All

thought it a step forward, but how to plan for an effectual service was an unsolved problem to work on. After much earnest prayer and careful consideration a program was finally made out.

The superintendent and assistant both feeling unable to conduct the service, Dr. Jump very kindly consented to do so.

The Sabbath-school was opened with a good attendance. The song, "Blessed Lord, How Much I Need Thee," was sung, after which three of the teachers offered earnest prayers. Then the report of the previous Sabbath was read.

Dr. Jump explained the meaning of the special service, following which 2 Kings 2:1-7 and 1 Sam. 3 were read responsively.

Josiah was only eight years old when he turned to the Lord. And the Lord used him in forwarding his work. The Lord has a place in his church for children as young as Josiah.

Samuel was called by the Lord when but a child. He was called three times before Eli perceived that the Lord had called the child. The example of Eli is being repeated to-day by those who forbid little children to come into the fold, with the excuse that they are too young to understand.

The first and second angel's messages were to the young as well as their seniors. The third angel's message is for the young also; and as the Lord called to Samuel the fourth time, just so will the loud cry be to the young. And many, many children would say, "Speak, Lord, for thy servant heareth," if it were not for the Elis of the present day bidding the children to lie down and wait for a time. Many children obey and lie down to wait until they are older. Alas! they fall asleep and dream of the pleasures and allurements the world offers, and too often they waken and find themselves walking in their sleep, as it were, out in the world far from their parents and the Lord.

After this scripture lesson a song was sung, then three short talks were given by members of the school. The subjects were, Repentance, Confession, and Forgiveness.

Dr. Jump then spoke of the great need of a thorough consecration, and invited the young to surrender all to the Master. A few minutes were devoted to brief testimonies by the young people.

The hearts of the people were brok-

en up by repentance, and a willingness to forgive was manifested by the testimonies born by the young and the tears in the eyes of the older members.

The classes took their places and the teachers made out the records. The first day offerings were taken up and papers were distributed. The usual lesson was omitted. A song was then sung. While singing, the elders of the church and Dr. Jump took their places in the pulpit. This song closed the Sabbath-school and began another service without an intermission.

This service was a consecration service concluded. Dr. Jump gave a testimony study to the parents regarding their duty to the lambs of the folds. He made an earnest plea for the parents to train their children for the Lord, then allow the Lord to have them.

The time spent was a season of refreshing, as the hearts of the parents were indeed turned to their children.

Dr. Jump and the elders of the church are planning to take up a line of study in the Sabbath service that will coincide with the effort the Sabbath-school is making for the children.

ANNA FRANKLIN.

Send Order to Us

At the General Conference Council held in College View, Nebraska, last October, the following is a portion of a resolution adopted by the publishing department, which materially affects the work of the tract societies:—

"That we recognize that our conference tract societies, by virtue of their location and their appointed work, are the natural and proper agents and promoters of all our periodicals circulated in their respective territories." "That tract societies receive ten per cent on all subscriptions, renewals, and clubs, for periodicals from the publishers on all orders passing through their hands."

We are all interested in the welfare of our tract societies and want to see them prosper. We want hearty co-operation in all lines of our work. The object in this notice is to have you co-operate with us in having all orders for periodicals sent direct to this office instead of to the publishers. If you wish to subscribe or renew your subscription for any of our papers or periodicals, kindly send your order direct to this office and we will immediately forward same to the publishers; otherwise this office will not receive any benefit from your orders.

We trust that we may have your hearty co-operation in establishing this important branch of the Lord's work.

J. I. CASSEL,
Sec'y Ohio Tract Society.

NEW JERSEY

Important Notice

OWING to the resignation of the secretary and treasurer of the conference and tract society, that he might accept another position, all letters intended for the office should be addressed to either the New Jersey Seventh-day Adventist Conference, or the New Jersey Tract Society, and all checks and money orders should be made payable to the New Jersey Seventh-day Adventist Conference, and not to any individual. This will prevent delay and trouble to all concerned. The address remains for the present, 815 Genesee Street, Trenton, N. J.

B. F. KNEELAND,
Pres. N. J. S. D. A. Conference.

EAST PENNSYLVANIA

A GOOD audience was present at the West Philadelphia church last Sabbath when seven new members were received into fellowship.

Brother H. J. Albright of Reading has moved to Fair Hill (Souderton) near the church school. He will engage in the canvassing work.

Elder W. H. Heckman spent last Sabbath (Friday) evening with the Hamburg company, Sabbath with the Wade church, where the ordinances were celebrated, and Sunday with the Souderton (Fairhill) church.

We are glad to be able to report that a great many of our people are already planning to attend our camp-meeting which will be held the fore part of June in Allentown.

Sister R. M. Fried of Allentown reports favorably for a large sale of the Temperance number of the *Instructor* in that city, as the Catholics are agitating the temperance question and are anxious to close all saloons in their district.

Nine new believers united with the Wade church last Sabbath. This ad-

dition has greatly encouraged that little company which has been struggling ever since its organization, with only a few faithful, praying sisters.

Word received from Elder Harter, who is conducting an aggressive effort at Covington, states that one of the churches there has sent for a prominent Disciple minister to preach next Sunday night on "Why Christ Kept the First Day of the Week." Elder Harter will review him the following night. Pray for the work there, and that the score or more people who are at the point of accepting the truth may fully unite with the work for the last days.

WEST PENNSYLVANIA

THE monthly magazines for April, *Signs of the Times*, *Life and Health*, and *Watchman*, are especially attractive, and filled with interesting matter. Now is the time for our young people to commence their scholarships. Write for information concerning the magazine scholarship plan.

A few days ago we sent out circular letters to the churches asking for names and addresses of those not taking the VISITOR, so we could send out some samples from time to time, and in return some of the churches are sending in paid yearly subscriptions. The COLUMBIA UNION VISITOR is a most interesting paper, and filled with matter of interest to us all. The price is only a cent a copy, as we have fifty issues yearly. Do all you can to interest those not taking the paper to send in their subscription, as one can not afford to be without the paper.

We have just received notice of Brother W. J. Heckman's death. Brother Heckman has been ill for many months, but his trust has been in the Lord. He died Friday, March 18, in full hope of the resurrection of the just. Elder Schwartz conducted the funeral service at Reynoldsville, Sunday, March 20, at 2 P. M. We extend our sympathy to the relatives and friends in this bereavement.

Brother Archie Brownlee, of Butler, writes most encouragingly of his work. Brother Brownlee says that it is beginning to look like spring, and as he travels about the country he hears the robins singing songs of gladness and good cheer to him, and

Canvassers' Reports

Ohio, Week Ending March 18, 1910

Name	Place	Book	Days	Hrs	Ords	Value	Helps	Total	Del
H. F. Kirk, Harrison Co.		DR	5	45 $\frac{1}{4}$	24	65 25	2 95	68 20	4 00
F. E. Hankins, Harrison Co.		DR	5	41	20	56 00		56 00	
C. VanGorder, Huron Co.		DR	4	28	2	7 00	3 75	10 75	
E. E. Shaw, Ottawa Co.		GC	5	37 $\frac{1}{2}$	6	19 00	18 00	37 00	4 50
Enos M. Horst, Ross Co.		GC	4	28	2	6 00	1 35	7 35	17 70
Wm. M. Deuschle, Ross Co.		GC	4	17	1	3 00		3 00	50 00
L. H. Waters, Allen Co.		BF	5	45	12	12 00		12 00	142 50
*Guy Corder, Jefferson Co.		CK	2	20					77 50
*Ray Corder, Jefferson Co.		BF	2	14					71 50
Totals			36	275 $\frac{3}{4}$	67	\$168 25	\$26 05	\$194 30	\$367 70

Chesapeake, Week Ending March 18, 1910

Maryland									
David Percy, Cecil Co.		GC	5	45	40	130 00	1 20	131 20	60
Mrs. Whaley, Chestertown		GC	5	36	7	26 75	2 75	29 50	3 75
S. N. Brown, Cumberland		CK	5	39	20	24 00	1.25	25 25	
Totals			15	120	67	\$180 75	\$5 20	\$185 95	4 35

Virginia, Week Ending March 11, 1910

K. Oertley, Wythe Co.		CK		18	2	2 00	1 70	3 70	10 45
E. Roberson, Petersburg		CK		24	9	9 00	3 75	12 75	5 05
J. Lewis, Rockingham		GC		40	12	37 00	8 00	45 00	2 50
A. Jasperson, "		GC		39	9	27 00	19 50	46 50	1 25
Totals				121	32	\$75 00	\$32 95	\$107 95	\$20 25

Eastern Pennsylvania, Two Weeks Ending March 18, 1910

G. Jenkins, Scranton		GC	5	19	3	8 30	11 50	20 00	8 50
H. Albright, Bucks		OL	5	36	24	36 75	5 00	41 75	
W. P. Hess, Lancaster		CK	5	35	25	30 00		30 00	24 00
Girtrude Billington, L'ck'w'na		CK	2	14	6	6 50	1 25	7 75	
Totals			17	104	58	\$81 75	\$17 75	\$99 50	\$32 00

West Pennsylvania, Week Ending March 18, 1910

T. M. Butler, Erie Co.		CK	1	8					22 25
J. Glunt, Muffin Co.		GC	3	20	1	3 00		3 00	33 25
Miss Zoerb, Clinton Co.		CK	4	9	8	9 50		9 50	1 50
C. Zimmerman, Bedford Co.		SP	3	16	8	17 00	5 25	29 25	
C. Dunham, Indiana Co.		GC		15					9 20
Mrs. M. Wetsell, Erie Co.		GC	2						7 00
J. Heaton, Huntington Co.		GC	3	19	5	10 50	2 25	12 75	
A. Brownlee, Butler Co.		CK	5	47 $\frac{1}{2}$	14	22 50	3 45	25 95	7 20
G. Medairy, Franklin Co.		SP	5	24 $\frac{1}{2}$	4	8 00	2 50	10 50	2 50
Totals			26	159	40	\$70 50	\$13 45	\$83 95	\$82 80

Virginia, Week Ending March 18, 1910

K. Oertley, Wytheville		CK		23	18	18 00	1 50	19 50	2 00
A. Jasperson, Rockingham		GC		39	7	22 00	10 75	32 75	1 75
J. Lewis, "		GC		42	8	24 00	10 50	34 50	2 25
Totals				104	33	64 00	22 75	86 75	6 00

East Pennsylvania, Week Ending March 11, 1910

G. Jenkins, Scranton		GC	5	18	7	23 00	1 15	24 15	13 70
W. P. Hess, Lancaster		CK	5	36	31	42 00		42 00	21 00
Miss Billington, Lackawanna		CK	5	35	10	10 00	4 00	14 00	
Totals			15	89	48	\$75 00	\$5 15	\$80 15	\$34 70

New Jersey, Week Ending March 18, 1910

W. Blinn, E. Windser		GC	4	32	7	21 00	2 00	23 00	
J. Rambo, Bridgeton		CK	5	31	21	22 50	50	23 00	3 25
H. Britton, Stratford		CK	3	18	4	12 00	1 80	13 80	4 80
Totals			12	81	32	\$55 50	\$4 30	\$59 80	8 05

West Virginia, Four Weeks Ending February 18, 1910

A. Halstead, Kanawha, Co		2 75	35	3 10	60 00
J. H. Jennings, Monroe Co.	40		12 50	12 50	7 75
J. H. Jennings, "	32		6 50	6 50	6 50
A. Halstead, Kanawha		6 00	8 05	14 05	3 10
J. Jennings, Monroe	17		2 75	2 75	6 75
J. Jennings "	13				7 25
Totals	102	8 75	30 15	38 90	91 35

*Two weeks ending March 18

Grand Totals: Value of Orders, \$937.25 Deliveries, \$647.20

that as he meets with some discouraging things, he pays no attention to Satan's song, but seeks the Lord for courage and strength to sing the song that the robins sing to him. The little Sabbath-school Brother Brownlee started at Butler is growing, and now they need three more *Little Friends* added to the club of three they already have. One of the little girls is selling *Signs of the Times* to pay for the *Little Friends*.

VIRGINIA

SPRING is about here. The blue birds are singing, and now our canvassers are looking forward to more pleasant days. All are of good courage, and their letters are full of cheer. The people of Virginia have begun to appreciate good books. This is being demonstrated by our sales.

Miss Roberson has just finished an excellent delivery. Her time has been broken into somewhat, but some good work is being done. She is one of our dollar an hour workers.

Brother Jasperson, one of our faithful workers in the good old valley of Virginia, is meeting with good success. He writes, "I canvassed the president of a large manufacturing firm, and sold him a half morocco. While doing so a traveling man came in; when he found out what I was doing he said: 'God bless the faithful book-agent.' He told me to call at his hotel, which I did and sold him a full morocco. This past week I received a recommendation from a prominent Dunkard minister. To him I traded a 'Great Controversy' and also a 'Coming King.' He already had 'Bible Readings.'" This brother has been fortunate in getting ministers on his list. He has been holding to the standard of a dollar an hour.

Brother Lewis, who is also in the hospitable valley, is having his share of good experiences. These are the neighborhoods where a canvasser is welcomed to the homes of the people.

He writes, "I am of good courage and met a man who told me with tears in his eyes how he loved to read such books. This man is seeking for the truth." He also met a woman that was an Adventist, but did not know of our people here. She said she had been praying for two years for an Adventist to come to her door. Her heart was rejoiced to see this brother.

Brother Oertley has been unable to do much the past few weeks, but expects soon to be at it faithfully again. This brother has left all to sow the pages of the truth to those in darkness around him.

Virginia is ripe for the harvest. Our greatest need is more workers. We have sixty counties yet in our state that have never seen a canvasser. We have good openings for those who wish to engage in this work. Homes are cheap, and prosperity is on every hand. We have applicants from people who are not of our faith to sell our books—they like them so well. Are there not some of our own people who wish to take these searchers for truth some of our books? We give every one a hearty welcome to the fair state of Virginia.

V. O. PUNCHES.

WEST VIRGINIA

Moundsville

THE Moundsville church had a visit recently from Elder Robbins. Meetings were held by him on March 18, 19, and 20. The company here is not large, but nearly all were present at each meeting and appreciated very much the instruction given. The members of this little company are alive and in earnest, and are zealously endeavoring to live up to the principles of what they believe. They are rejoicing in the progress of the message in all parts of the field.

JOHN F. STEELE.

Little Birch

THINKING that the people of West Virginia would like to know how the work is progressing at this place, I

take the pleasure in giving a brief account.

Ever since the work was begun here last summer, a good degree of interest has been manifested; and as a result of the effort put forth, a score have begun the observance of the Sabbath. Others are in the valley of decision, and we hope soon to see them take their stand for the truth.

Of course the work has not been promulgated without opposition, for Satan is on the alert to oppose the truth in every way possible. There is a class of people here known as the Free Gospels. They fight every organization to the fullest extent of their power. They do not believe in any of the ordinances of the Lord's house, and they are determined to overthrow everyone that does believe in them. So they began to preach to us. Our little company went out to hear them two or three times, and instead of being made weaker, they were only made stronger in the truth.

Every one then told me afterward that they were not going to hear them any more, for they did not believe that the Lord was pleased to have them attend such meetings.

As I have stated in the columns of this paper before, a Sabbath-school was organized last fall with a membership of thirty. These have been regular in attendance except in the severe cold weather. I organized a Missionary Volunteer Society in January with a membership of sixteen. All these seem to enjoy the meetings, and are planning for more active work in the Lord's vineyard. Some are making preparations to attend the Mount Vernon College this coming fall.

The company here is expecting to build a place of worship as soon as they are organized into a church. One man has promised timber out of which enough lumber can be made to build the whole church building. Others have promised money enough to make about one hundred dollars; while others are promising to give so many day's work each. We do not take any praise to ourselves, but give God the glory for his wonderful blessings.

We are sorry to say that Elder Foggin had to remain at his home for a little over two months on account of poor health, but we are glad to say that he has sufficiently recovered to be with us again. Dear brethren, do not forget to remember us and the work here before the throne of grace.

WALTER L. ADKINS.

COLUMBIA UNION VISITOR

OFFICIAL ORGAN OF THE
COLUMBIA UNION CONFERENCE

of the Seventh-day Adventists
ISSUED FIFTY TIMES A YEAR

BY THE
Mount Vernon College Press
Mount Vernon, Ohio

Price, 50 Cents a Year in Advance

D. D. REES - - - EDITOR

Address all Subscriptions and make all Money Orders payable to your Tract Society.

Entered as Second-Class Matter March 25, 1908, at the Post-office at Mt. Vernon, O., under the Act of Congress of March 3 1879.

Columbia Union Conference Directory

Territory

Ohio, Pennsylvania, New Jersey, Maryland, Delaware, Virginia, West Virginia, District of Columbia.

Officers

President: B. G. Wilkinson, Takoma Park Station, Washington, D. C.

Vice-President: H. H. Burkholder, Bellville, Ohio.

Secretary, Treasurer, Auditor, E. R. Brown, 59 Boone St., Cumberland, Md.

General Missionary Agent: E. R. Numbers, Delaware, Ohio.

Educational Secretary: S. M. Butler, Mount Vernon, Ohio.

Medical Secretary: H. M. Sisco, M. D., No. 2, Iowa Circle, Washington, D. C.

Religious Liberty Secretary: W. A. Hennig, 1330 Tenth St., N. W., Washington, D. C.

Executive Committee: B. G. Wilkinson, H. H. Burkholder, W. H. Heckman, B. F. Kneeland, H. W. Herrell, F. D. Wagner, E. R. Brown, E. R. Numbers, H. M. Sisco, M. D., S. M. Butler, W. A. Hennig, I. D. Richardson, and F. H. Robbins.

The Sylvan Shore

HEED not the stormy winds of life,
That in their fury sweep;
The waves may rage with doleful sound
Across the briny deep.
But look ahead through mist and fog,
The verdant shore's in sight;
Oh, glorious thought of reaching home
In realms of lasting light!

JOHN FRANCIS OLMSTEAD.

The Youth's Instructor Temperance Number

THE Temperance number of the *Youth's Instructor* is without question the best temperance issue ever published. It has a very attractive cover design; thirty-two pages instead of

twenty-four; printed on enamel paper; effectively illustrated and contains the very best matter obtainable from the world's best temperance workers. The facts contained in this temperance issue are sufficient to inspire every temperance-loving person who may have the privilege of reading it.

This temperance number will sell at the same prices as our ten-cent magazines. Single copy, ten cents. This Temperance number will be an easy seller. Our periodical workers will find it appreciated by the best classes in every community. Orders for large numbers have been made thus early.

All orders for this issue should be sent to the State Tract Society.

The April Life and Health

THE April number of *Life and Health* comes forth in a new dress, being materially enlarged and side-stitched. It now has the appearance of a real magazine. The contents of this number of *Life and Health* are better than ever have been published in any previous issue. *Life and Health* readers everywhere will especially appreciate this number of this health magazine.

Life and Health is constantly increasing in favor with the general public. Our agents continue to write of the readiness with which they find sales for it. It is one of the best pioneer publications we have. Wherever it goes it opens the way for extended work. We trust all of our readers will appreciate it and give it their hearty co-operation.

Why Our Books Sell and How To Sell Them

ABOVE all human reasons, there stands out the great fact that God's blessing is in the work. But God's blessings are always bestowed in a reasonable manner. When his work is to be accomplished by the sale of literature, then that literature will be of such a nature that it will sell. The people that should purchase it will see in it just what they want, and will be willing to pay for it. They will feel that they are getting their money's worth. The one who sells it will have things to present that will appeal to the customer as reasonable. These books will sell in spite of opposition and competition, because they have merits above all competitors. Like any commercial proposition of a suc-

cessful nature, "they meet a long-felt want." People buy groceries, clothing, etc., because they see that they need them, hence, want them. Each person has his special needs, and seeks to find the article that will meet his wants. So with people who buy books, what would be an inducement to one person to purchase a book, might not appeal to another. But as the truth of God for this time is suited to reach a lost world, there is in the various phases of present truth something that will appeal to all in the best possible manner. One might be especially interested in the subject of the second coming of Christ, and matter of this kind would be what he would want. Another might be reached by the clear outlines of prophecy that open the mysteries of the past and future. Still others will see in the beautiful truth of the restoration of all things to their Edenic beauty in the new earth, something that they would like to investigate further. The solemn warnings concerning the worship of the beast and his image will appeal to others as something they should understand. So we might go on until every point in the present truth is mentioned as especially adapted to individual cases as matter they would like to read about further.

These truths, many of them, have been hidden for ages, but now, like the many inventions of the times in which they were to be understood, prove wonderful articles of commerce. In these books is displayed heaven's merchandise, pure and unadulterated, like its divine author.

The successful salesman of these wares is the one who has his own self tried them and proved their value. His is no second-hand words. His life is a demonstration of the value of his merchandise. He does not need the sharp, tricky methods of the world's salesmen; for love of a Christ beaming from his countenance, ringing in his words, and sparkling in every page of his book, convinces the customer that this is no ordinary salesman. He handles his book with such ease, and gracefully turns from page to page, pointing exactly to the very thing he wishes to find, so that the customer has confidence in him that he knows his book, and, hence, knows what he is talking about. His love for souls restrains him from presenting subjects that will stir up controversy. He is working with Christ to draw souls into the unity of Christ, hence he does his work with tact.—J. B. Blosser.