

# Columbia Union Visitor

"THEY REHEARSED ALL THINGS THAT GOD HAD DONE WITH THEM"

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No. 11

## GENERAL MATTER

### Is It Worth While?

Is in worth while that we jostle a brother  
Bearing his load on the rough road of life?  
Is it worth while that we jeer at each other  
In blackness of heart—that we war to the  
knife?  
God pity us all in our pitiful strife!

God pity us all as we jostle each other!  
God pardon us all for the triumphs we feel,  
When a fellow goes down 'neath his load on  
the heather,  
Pierced to the heart. Words are keener than  
steel,  
And mightier far for woe or for weal.

Were it not well in this brief little journey  
On over the isthmus, down into the tide,  
We gave him a fish instead of a serpent,  
Ere folding the hands to be and abide  
Forever and aye in dust at his side?

Look at the roses saluting each other,  
Look at the herds all at peace on the plain;  
Man, and man only, makes war on his brother,  
And laughs in his heart at his peril and  
pain,  
Shamed by the beast that goes down on the  
plain.

Is it worth while that we battle to humble  
Some poor fellow-soldier down into the  
dust?  
God pity us all! Time eftsoon will tumble  
All of us together, like leaves in a gust,  
Humbled indeed down into the dust.  
—Joaquin Miller.

## Bookmen and Tract Society Secretaries' Convention—2

"The work is on in earnest," were the words with which we closed our last article and we are glad to report that great earnestness marked the work of the meeting through to the end.

The first paper called for was from Brother I. A. Ford on "The qualifications of the field agent." He presented the following qualifications which he thought were very essential:—

1. Thorough Christian experience;

sound in the message; and must know the truth.

2. Must have a love for his work.

3. Recognize the call of God to the work. As Paul said, "Woe is me, if I preach not the gospel."

4. Ability to sell our literature; practical experience as a canvasser.

5. "Apt to teach" as mentioned in the Scripture. Should have some experience in public speaking, but need not be a minister. He should be an organizer.

6. Needs to be energetic; diligent in business; fervent in spirit.

7. Must be courageous.

8. Needs to be sympathetic. Canvassers are not objects of pity and yet they have rocky experiences.

9. Needs to know how to get close to his men. Suggested that the field agents take up a course in the correspondence school which our people have established.

10. Ought to be economical, so that he can help his men along this line.

11. Needs to be tactful.

12. Needs to have a back-bone, not a wish-bone.

Discussion on this subject was taken up by Brother H. F. Kirk, who suggested that the work of the field agent is a growth, that he should grow to the ideal. That the field agent should be a missionary in the broadest sense, that he should be a consecrated, praying man. That he should know how to sell books. Even though the field agent must be away from the home and the family considerable of the time, the highest motive is the salvation of souls, and soon they will be united and live forever in the kingdom of God. He also suggested that Chapter 2 of "Acts of the Apostles" on "Training of the Twelve" be studied.

This paper was also spoken to by Brethren Richardson, Sandborn, McEachern and others. In these talks it was suggested that the field agent can work with his men from Monday to Friday and that then he can spend Sabbath and Sunday with the churches, looking after new material. It was also suggested that the canvasser must be taught to depend upon

the Lord and not upon the field agent.

We print elsewhere the next paper presented by A. J. S. Bourdeau, manager of the magazine department of the Review and Herald, on the subject, "Our magazine work and how to improve it."

Discussion of the paper under consideration was taken up by the chairman, in which he said he wished to urge that church campaigns be held in connection with our magazine work. That the field agent, with the tract society secretary, perhaps, get the church together and have an institute, instruct the people how to sell magazines, and give them a practical demonstration in house to house work.

Brethren Richardson, Bristol, Walters, McEachern, McElhany, Stone, and Slade also spoke on the subject. Stress was laid upon the fact that our magazine workers, especially young ladies should be neatly and modestly dressed, and should use proper decorum in their work. It was also suggested that these workers, especially those who go from state to state should have credentials.

During this session, a committee of seven was appointed by the chairman, to put some of the good things of the convention, into concrete form for future action. I. G. BIGELOW.

## The Bible versus Hittite Criticism—6

### THE HITTITES

In the days of the prophet Elisha, when Samaria was besieged by the Syrians, we are informed in 2 Kings 7:6 that the Syrians fled in alarm, saying, "The king of Israel hath hired against us the kings of the Hittites, and the kings of the Egyptians, to come upon us." In Joshua 1:4 the country between Lebanon and the Euphrates is called the land of the Hittites. The Bible contains frequent mention of these people indicating that they were a strong people, widely spread over northern Syria and the regions beyond.

The general attitude of the critics toward the Bible statements regarding

the Hittites is presented by Prof. G. F. Wright of Oberlin College in the following language: "Until the decipherment of the inscriptions on the monuments of Egypt and Assyria, the numerous references in the Bible to this mysterious people were unconfirmed by any other historical authorities, so that many regarded the biblical statements as mythical, and an indication of the general untrustworthiness of biblical history.—*Fundamentals*, vol. 2, p. 15. As late as 1904 one of the foremost archeologists of Europe said, "I do not believe there ever were such a people as the Hittites."

Again the monuments come to the support of the Bible. It is not only found that the Hittites had an existence, but so much evidence has been found that whole volumes have been written concerning them. Prof. Sayce, in his work on "The Hittites; the Story of a Forgotten Empire," says, "On the Egyptian monuments they are called Kheta (or better Khata), on those of Assyria Khatta or Khate, both words being exact equivalents of the Hebrew Kheth and Khitti.

The records of Assyria and Egypt refer to the Hittites as a powerful nation with which these powers contended on equal ground. On the south wall of the temple of Amon at Karnak is inscribed the treaty made on equal terms by the Hittites with the great Rameses II of Egypt.

This treaty was concluded only after Rameses had spent years in vain efforts to conquer these people, and, as a further indication of his desire for a friendly alliance with the Hittites, Rameses married a daughter of the Hittite king.

The wonderful collection of clay tablets found at Tel-el-Amarna, consisting of about three hundred letters addressed to the last kings of the eighteenth dynasty of Egypt, show that the Hittites for a long time put Egypt on the defensive, occupying much of her Asiatic territory.

Hittite sculptures and inscriptions found in abundance from Kadesh in Coele Syria westward to Lydia in Asia Minor, and northward to the Black Sea beyond Marsovan, have brought to light a vast Hittite empire with central power and vassal dependencies round about, which explains the exactness of the biblical expression, "the kings of the Hittites."

Winckler has unearthed extensive sculptures and inscriptions in the ruins of Boghatz-Keui, the seat of the empire. These indicate high artistic ability, the use of a distinct language of their own, and a high state of civi-

lization, now known to have affected the later civilization of Greece. Again the critics are silenced and the Word of God shines with brighter luster through this unexpected and providential vindication.

#### THE EGYPTIAN OPPRESSION

The first part of the book of Exodus deals with the oppression of Israel by the Egyptians. "And they built for Pharaoh treasure cities, Pithom and Rameses." Exod. 1:11. It is further stated that the Egyptians, "made their lives bitter with hard bondage, in mortar, and in brick." It was in this connection that after the straw gave out the Israelites were compelled to gather stubble with which to make brick, and, when the stubble gave out, to make brick without straw.

In 1883 there were uncovered, a short distance east of Bubastis, the ruins of immense vaults, which, according to the inscriptions, had been constructed as store houses, or treasure cities, for Rameses II, now identified as the Pharaoh of the oppression. The inscriptions also state that the religious name of the city was Pithom, while its civil name was Succoth. This explains how it was that the Israelites started on their march, not from Goshen, but from Succoth, from the very place where they had been laboring. Exodus 13:20.

As these treasure chambers were uncovered, they were found to have been built with mortar. The value of this as a confirmation of the Bible record is at once apparent when it is stated that the use of mortar is elsewhere unknown in ancient Egypt. But more remarkable still, "the lower layers were built of brick which contained straw, while the middle layers were made of brick in which stubble, instead of straw, had been used in their formation, and the upper layers were of brick made without straw."

#### BLACK OBELISK OF SHALMANESER

In the ruins of Nimroud there was found some years ago the black obelisk of Shalmaneser II. This obelisk deals with the sixteenth campaign of Shalmaneser in 842 B. C., and represents by word and by picture several nations who paid him tribute. Above a line of persons with Jewish features bearing tribute appears this inscription: "The tribute of Jehu the son of Omri, silver, gold, basins of gold, bowls of gold, cups of gold, buckets of gold, lead, a royal sceptre, staves, I received." This accounts for the fact that while Shalmaneser was sweeping everything before him, from the Euphrates to the Mediterranean, the Bible makes no mention of Israe-

as suffering at his hands, the tribute evidently having secured the favor of Shalmaneser. Thus it will be seen that the monuments not only confirm the statements of the Bible, but also demonstrate its reliability even by its silence.

The phrase, "Jehu, the son of Omri," illustrates the fact that a successor was often referred to by the ancients as the son of a king, even where there was no relationship. We will have occasion to consider the bearing of this expression upon a disputed Bible statement concerning Belshazzar.

W. C. M.

### Our Magazine Work and How to Promote It

It is hardly necessary for me to dwell at any length upon the first half of my subject: "Our Magazine Work." With between 200,000 and 300,000 of these monthly messengers silently dropping into the homes of the people every month, this phase of the canvassing work forces itself upon us regularly as one of the best means of bringing this truth before the world. In addition to this it is also developing a growing class of self-supporting missionary workers, yea, good wage-earners,—another great asset to this denomination.

By a vote of the General Conference Committee, Oct 30, 1911, there was consummated the marriage of Mr. Book Salesman and Miss Magazine Agent, and the new bride and bridegroom were asked to live hereafter under the charitable roof of Mr. Field M. Agent. Note carefully the recommendation in question:

*We recommend*,—That in union or local conferences where it seems impracticable to employ both a field agent for the subscription book work and a missionary agent for the magazine work, these two lines of work be combined under the general and field agents."

All of the colporteurs' institutes and the materials out of which good book and magazine agents are made, now being at the disposal of the same person, there is, of course, no occasion for any favoritism as between the two lines of work. Those who can make a success of the book salesmanship must, of course, be encouraged to take up that work, while those who are less matured and able to handle smaller propositions, should be encouraged to begin to sell magazines, starting in with perhaps only 25 copies per month, and gradually working up to a capacity of 500 or 1,000 per month.

#### HOW TO PROMOTE IT

There are five factors that enter

into the successful or unsuccessful promotion of the magazine business: the publishing house; the field missionary agent; the conference tract society; the church, and the magazine agent. Let us note a few necessary steps to be taken by each of these five factors:

1. *The Publishing House*.—Among the essentials to be considered by our circulation manager of ten-cent magazines, are the following:

- (a) The contents of the magazine.
- (b) The appearance of the magazine.
- (c) Promptness in publishing.
- (d) Promptness in shipping.
- (e) Care in mailing, so that they shall reach the agent in perfect condition.
- (f) Supplying magazines to agents "only on the order of the local conference tract society," in harmony with the action of the General Conference, that the tract society may work intelligently and secure its share of the profits.
- (g) Proper advertising, such as the mailing of sample copy to agents on or before the fifth of the preceding month, the sending of a monthly letter to each agent, also a canvass, and such other helps as may be possible—as testimonials and latest information. Also advance copies to tract society office, field agent, conference president, school, heads of Y. P. and other conference departments in touch with young people.

2. *The Field Missionary Agent*. In order for this official to make the work a success, the following conditions must obtain:

- (a) An earnest desire to combine this work with the book work, prompted by a broad view of colporteur work as a whole, such as characterizes leaders in Europe, where the colporteur handles books, periodicals, and tracts, all at once.
- (b) An experimental knowledge of how to sell magazines, gained through the actual experience Saturday nights, or at other odd times in connection with his men in the field.
- (c) Searching out and selecting likely agents for the magazines as he travels from church to church, or from company to company.
- (d) Giving the agents all necessary instruction and training.
- (e) Assigning definite territory to

traveling agents, and advising church librarians as to the assignment of territory to church members working in the cities in territory not occupied by steady colporteurs.

- (f) Adopting a general periodical or magazine reporting system in conjunction with the tract society office.
- (g) Holding institutes for the training of agents for magazines, in the churches, or groups of churches located conveniently near to each other; at camp-meetings, where the camp workers may combine campaigns with the magazines and useful advertising of the meetings; and last, but not least, in the schools, where a regular though brief course of magazine salesmanship should be given to candidates for this work.
- (h) Endeavoring to encourage and train a permanent class of magazine agents, that this great department of the canvassing work be not dependent simply upon the spasmodic, though good work of the student canvassers during the summer vacation, leaving the best reading months of the winter with but comparatively few regulars in the field.
- (i) Encouraging the earning of half year and yearly scholarships in our schools through the sale of from 2,000 to 3,000 ten-cent magazines during the summer vacation.
- (j) Developing resident canvassers for the magazines by selecting people who will work their home territories over and over again, and secure subscriptions without causing their customers to fear the loss of their money,—the agent being known in his own neighborhood. Or, better still, taking subscriptions and delivering the copies to the subscriber in person each month. This plan will also relieve the field agent of much anxiety and care, as, once started, the local agent takes care of himself largely.

3. *The Conference Tract Society*.—The president of the conference and the secretary of the tract society can do much to make this work a success. The secretary can forward to the churches the leaflets, latest news, canvasses, and other ammunition received from the circulation manager or field agent. He can also pass

back to the publishing house circulation department excellent items of encouragement, experiences of successful agents, which, in turn can be sent out by the publishing house to other parts of the field, for the encouragement of others. He should also be sufficiently emancipated from other non-tract society work to be able to go out and help the field agent in holding institutes, especially among the churches, and during camp-meetings.

4. *The Church Missionary Society*.—In most cases magazine agents will be in direct touch with the tract society secretary and the field agent, to whom they should report regularly each week, on the report blanks which are now adapted to both lines of work. In large churches, however, having experienced and energetic librarians, the latter will be able to instruct and train the children, young people, and older ones in magazine salesmanship, and assign them their territory. The field agent should aim to train a number of these church librarians, so that they may, in turn, also become instructors, and thus further relieve the work of the field agent.

5. *The Magazine Agent*.—Our magazine agents are, for the most part, home workers who are able to devote only a few hours each day, or during the week to this work. They may be divided into four classes:

- (a) Home workers, such as housewives and children, or the aged.
- (b) Those working for a scholarship.
- (c) Resident city agents.
- (d) Traveling agents.

Our publishing houses now insist upon every traveling agent making arrangements in advance for permission to work in each state or conference. In fact the receipt of their supplies is now conditioned upon such arrangement being made with each tract society involved.

#### COMBINING THE TWO LINES

A number of our most successful book agents report that they have sold many books as the result of introducing their work by means of our magazines. All cannot do this, of course, but it is worth experimenting with, especially in cases where the agent is strongly prejudiced in favor of the magazine work.

Other agents for our books make it a practice to order our magazines regularly for Saturday night or Sunday sales, to give them board and room money and tide them over until time for delivery of their books.

A. J. S. BOURDEAU.

## EAST PENNSYLVANIA

### To Our Churches

Dear Brethren and Sisters:

The time is rapidly approaching when we must make arrangements in regard to our annual camp-meeting and conference. I am sure we all look at these precious seasons as among the bright spots in our Christian life.

Israel of old was commanded of the Lord to meet three times a year in such assembly, and great blessings came upon them on these occasions. Surely we, as we near the end and see the fast fulfilling signs of the near approach of the judgment day, need to assemble ourselves together in holy convocation at least once in a year.

These are seasons of great refreshing and spiritual uplift and times when we can lift up our eyes and look upon the fields that are white already for the harvest and rejoice together over the rapidly advancing work of the Lord. We are surely nearing the end, and it cannot be long, if we are true to our trust, before we shall be privileged to see the Master return and hear his welcome voice saying, "Well done, thou good and faithful servant, enter into the joy of thy Lord."

We need these seasons to encourage one another in the holy faith and to plan more intelligently for the finishing of the work that has been committed to our hands, and God has promised to graciously meet with those thus gathered together in the name of the Lord.

It is true that this year the General Conference will hold a session at Washington, D. C., May 15—June 8, but it is not intended that the General Conference shall take the place of our state camp-meetings. The General Conference session will be taken up largely with business affairs, and while there will be some business for us to attend to in connection with our state camp-meeting and conference, the leading purpose of these gatherings, as stated by the spirit of prophecy, is to teach the people how to lay hold upon eternal life.

Your conference committee, in considering the situation, thought to recommend that our state camp-meeting be held immediately following the sessions of the General Conference, or about June 18—29, and that we should secure a place similar to the grounds which we had last year, where there would be many conveniences, and at a smaller expense than

would be involved should we be compelled to rent tents and ship to the grounds everything we would use.

With this in view, we are investigating different locations and would be glad for any information you can send us about a centrally located campground with suitable buildings, that we can rent for that time.

We would like to know the mind of your church in regard to this matter. Will you please take a vote upon it at your next meeting and tell us, first, do you want a camp-meeting this year? Second, does the time, June 18—29, suit you? Please write and let me know your advice just as soon as you have voted on the question. Thus far, those we have spoken to have been unanimously in favor of a camp-meeting at that time, but we desire to have a free expression from our people all over the conference, and if you vote in favor of it, we want you to plan to do your best to be present and bring all the interested friends that you can, to this meeting. I am quite sure we will have good help from the General Conference, besides our own home laborers, that we can have a glorious meeting.

There is one other thing that I wish to tell you, and that is our need of some new field tents for the summer's campaign. We need one or two large tents to use in our efforts which will begin immediately after our camp-meeting. As these tents must be ordered soon, that they may be made in time, we shall ask you to set some day this spring to take an offering for the tent fund alone. I will write you further concerning this, but it is very necessary that we secure one or two good tents. I am sure the brethren and sisters in Eastern Pennsylvania will be glad to supply these tents for use in the summer's evangelistic campaign, for without them, we cannot enter the fields that are waiting for the message at home.

We want to thank you for your hearty co-operation, and pray that God who has blessed you in the past, so that you could make many gifts to his sacred work, may so abundantly bless you during this year that your gifts may be even greater, as the months pass by, and that thus, we may together hasten the completion of this blessed work whose end we can almost now, it seems, behold.

During the year just closed, the believers in the Eastern Pennsylvania Conference have made an excellent record, and we stand in the leading ranks of those conferences which have been loyal to the call of God for the advancement of the message in the

fields beyond. You have given more than fifteen cents per week per member, on an average, so that the conference, as a whole, gave more than fifteen cents per week per member, and if we will all do our best this year and pull just a little harder than last year, we shall set another good example by making up twenty cents per week per member as the needs of the fields to-day demand, and the General Conference has requested. It certainly will be possible for Eastern Pennsylvania to do this, but it will mean a constant remembering of the cries that come to us from those that lie in darkness and the shadow of death; whose souls are hungering for that which alone can save—the gospel of the kingdom.

So brethren and sisters, while the Lord so graciously blesses us from day to day, with life and its many blessings and comforts and friends in this civilized land, let us gladly divide our temporal blessings with those to whom it will indeed be a spiritual gift that will mean eternal life and immortality to them in the soon coming kingdom of our Lord.

We ask your daily prayer that God may guide your conference committee, and may abundantly bless the field.

H. M. J. RICHARDS.

## DISTRICT OF COLUMBIA

### Washington Sanitarium Notes

Every individual influences others to an extent. A gospel medical institution embodies many ideas and employs many people to demonstrate these ideas to the public. Its influence is greater than that of an individual in proportion to the number of people employed. The influence of the Washington Sanitarium is steadily growing. It is giving a good standing in medical circles as is witnessed to by the number of patients sent here by reputable physicians of Washington and other cities.

The professional services rendered by physicians, nurses, and helpers have a direct influence for good upon patients and guests and recommend the institution from a professional view point. The general spirit of Christian kindness and helpfulness in ministering to the people's need recommends the religion of the workers. Thus some are won to the principles of health reform and rational treatment, and to the faith peculiar to Bible truth.

The attitude of a business man, who was a patient for the first time five

years ago, illustrates the influence of the Sanitarium as a medical institution. He has returned several times for rest and treatment and has sent a dozen patients from his home city. These represent some of the first families of the state. They, being well pleased, have advertised the Sanitarium.

Several men and women have been converted to the Lord, accepting fully the third angel's message. Many have received new visions of life, higher ideals, and new inspiration. They are bearing new responsibilities and are living more useful lives. These testify to the spiritual influence of the institution. Nurses entering the homes of patients, and medical missionaries sent to foreign fields have a similar professional and spiritual effect upon the people.

Among those entertained at the Sanitarium have been prominent ministers of the gospel, W. C. T. U., Y. M. C. A., and social and industrial workers, university professors, and physicians. Several ambassadors and members of their families from foreign countries, also American governmental officials, employees, and politicians have been patients and guests.

Acquaintance with our people, work, and religious faith has removed prejudice. The work of the institution affects the minds and actions of these influential men and women occupying prominent positions in civil and religious circles. Some of these indirectly, if not directly, restrain opposing religious legislation and advance the cause of truth in this country and in foreign countries.

The institution has ministered to men and women from all parts of the United States and from many foreign countries. It receives eligible patients from every state and country. The workers are glad and thankful for the privilege of working together with the Lord in restoring the health and strength of all who come.

So the Sanitarium is not a local enterprise. It is doing a nation-wide and a world-wide work. It is operating in behalf of the whole denomination and especially for the believers in this country. It is removing prejudice, giving character to the work, and is making friends for the cause in America and in other countries.

With so many possibilities and great opportunities before us as a medical institution based on scientific and Biblical principles, we gratefully continue in this blessed calling; trusting God to make our lives "a savor of life unto life."

O. B. KUHN.

## OHIO

### Church Officers and Conference Workers' Convention

I desire by this means to keep before our churches the importance of the Church Officers' and Conference Meeting to be held in Columbus, March 13-16. As we draw nearer to the time of this meeting, the timeliness and importance is more manifest to our minds. There are many important matters demanding careful consideration and counsel. I hope that none of the churches will feel free to let this occasion pass without seriously considering the importance of being represented at this important meeting.

We expect to have help from the General Conference and we feel that, in the discussion of the great problems that will be before us, there should be a general representation of all the churches in Ohio. While others are not discouraged to attend, we shall be glad to have the attendance of all the elders and leaders, and thus lead out in a responsible place in our church work.

Let those who read this notice aid in bringing about the general attendance that this meeting should have. May we not have the earnest prayers of all our people in Ohio for the success of this meeting? E. K. SLADE.

### The Columbus Meeting

It is possible that some of the delegates are strangers to Columbus, so we thought it might be a help to them if the location of the church, and the way to reach it, were given. Those who come into the Union Station will take the Oak Street car in front of the station, get off at Ohio Ave., and walk one square to the left to the church; those who come over the T. & O. C. will take any car running toward High Street, and there transfer to an Oak car. From High Street the journey is the same as from the Union Station.

The car fare is eight tickets for a quarter, with universal transfers good fifteen minutes after the time punched, or five cents if cash is paid. Ask the conductor for the transfer when paying the fare.

There will be a reception committee at the church to assist the delegates in getting located. Leave all your troubles and cares by the wayside and come to this important meeting filled with courage and cheer. The Lord is pleased to have us meet together to

study ways and means of reaching the lost and turning their attention to a better land.

The Columbus church is pleased to entertain our brethren and sisters, and we extend a hearty welcome. It has been arranged to have vegetarian meals served at the Ideal Restaurant. We would be glad if all the delegates would send a card to the writer, 1048 Fair Ave., so we may better plan accommodations for all who come. We expect all conference workers, but do not know just the number who plan to be here from the churches.

JOHN FRANCIS OLMSTED.

During the College Board meeting Elder R. T. Dowsett found time to audit the conference treasurers books.

Elders J. J. Marietta and F. M. Fairchild are holding a short series of meetings at Findlay.

Elder E. K. Slade, upon his return from an important meeting at Washington, made a trip to Columbus last week to complete arrangements for the approaching State-meeting.

The Chamber of Commerce Hall at Columbus has been secured for Sunday night, March 16, and announcement has been made in the city papers that Elder G. B. Thompson will speak on "The Second Coming of Christ" at that time. This will be the closing meeting of the workers and church elders' convention.

Miss Bertha Howard of Philadelphia, Pa., was recently added to the conference office force.

The Ohio book sales for the four weeks of February ran above \$1200.00. This was but \$100.00 less than was sold during the five weeks credited to January, making a gain per week in February.

Brethren Walter and Lon Metcalf have returned to Mt. Vernon from a trip to Colorado.

Mrs. O. F. Butcher left Mt. Vernon for Sheridan, Ill., where Elder Butcher is in charge of the Fox River Academy.

Mrs Mabel Miller Childs of Boston, Mass., is visiting relatives and friends here.

## CHESAPEAKE

After an absence of fifteen days, we are glad to take up the work in the office again with renewed energy, and with a new enthusiasm, which we gained at the institute at Mount Vernon during the past week or two. We think the institute was the best we ever had, and we learned many interesting things which we hope to pass on to our people in the field.

The conference secretary, W. T. Durst, was delayed at his home at Barton, Md., several days following the institute, by the death of his brother's wife.

Brother George W. Lawrence was a caller at the office to-day. He has been ill for some weeks and has spent some time at the Sanitarium at Washington. He left to-day for his field of labor in Cecil County.

Elder R. T. Baer and F. W. Paap and their families are spending a few days in Washington, attending to some business, and also seeing the inauguration.

## AT THE COLLEGE

Dr. David Paulson of the Hinsdale Sanitarium made his annual visit to the College, giving a stereopticon temperance lecture on Sabbath evening, February 28, and addressing the church and young people respectively on Sabbath morning and afternoon.

Prof. Lawrence Anderson, who was operated upon February 28 for appendicitis by Dr. V. L. Fisher of the Mt. Vernon Sanitarium, is making a speedy recovery.

Mr. R. M. Spencer, having completed the nurses' course at the Mt. Vernon Hospital, returned to his home at Mansfield, Pa., last week.

Miss Nettie I. Porch of Johnstown, Pa., is visiting former school-mates in the village.

Mrs. Anna Cartmell of New Moorefield, Ohio, has been nursing her daughter, Mrs. C. C. Pulver, who recently underwent an operation.

## Canvassers' Reports

Ohio, Two Weeks Ending February 28, 1913

Name	Place	Book	Days	Hrs	Ords	Value	Helps	Total	Del
J. S. Randolph, Delaware Co.	ES	9	82	48	155 00	25 65	180 65	1 50	
C. V. Leach, Guernsey Co.	PPF	4	29	36	67 00	2 45	72 45	3 10	
L. H. Waters, Miami Co.	CK	9	78	55	89 50	2 25	91 75	3 75	
C. E. Reichenbach, Ashtabula	CK	7	53	30	48 50		48 50	5 00	
J. Reichenbach Montgom'y Co.	BR	9	73	9	28 00		28	93 00	
*F. E. Wagner, Summit Co.	GC	17	119	14	41 00	62 00	103 00	28 80	
Mrs. S. D. Philips, Lucas Co.	BR	10	35	14	42 00		42 00		
Mrs. Reichenbach, Montgy Co.	Mag	2	12		19 70		19 70	19 70	
B. F. Harrison, Miami Co.	PG	6	41	5	15 00	5 60	23 60		
H. A. Rossin, Coshooton Co.	BR	3	5	3	9 00	1 00	10 00		
C. F. Wilcox, Stark Co.	DR		20	8	28 00	1 00	29 00		
John Schick, Summit Co.	GC	6	41	2	6 00	7 50	13 50		
Mrs. Chas Cable, Cuyahoga Co.	BF	2	7	2	2 00	4 50	6 50		
Mrs. R. Robinson, Wyandot Co.	CK	2	2					13 25	
Totals	14 Agents		86	707	226 \$527 00	\$132 45	\$659 45	\$203 00	

## East Pennsylvania, Week Ending February 28, 1913

F. A. Brownell, Scranton	GC	3	15	4	10 00	4 25	14 25	3 00	
Mark Hale, Ashland	CK	4	19	7	11 50		11 50	65 00	
*F. Willruth, Scranton	CK		83	45	72 50	26 50	99 00	43 30	
Grace Swingle, Petersburg	CK	4	24	4	6 00	3 70	9 70	15 60	
Mrs. F. A. Brownell, Hyde Park	CK	3	15	5	8 00		9 40		
Mrs. W. Ressignie, Dunmore		3	10	4	6 00	2 95	8 95	1 50	
S. L. Burkhardt, Chambersburg		3	21	3	4 50	1 10	5 60		
Mrs. O. Swingle, Wayne Co.		2	10	3	4 50		4 50		
Mrs. H. Tranger, Allentown		2	7	1	1 50	3 10	4 60		
Stella Grube, Coopersburg		1	1	1	2 00		2 00		
Mrs. Dunkinson, Chambersb'g	PG		12			1 45	1 45	24 00	
W. B. Dunkinson, Chambersb'g	PG		54			8 10	8 10	76 60	
C. M. Krater, Lehigh Co.		4	30	5	17 00	8 85	25 85	3 10	
Edw. Sterner, Lehigh Co.		4	30	4	12 00	3 75	15 75	1 50	
W. L. Rabn, Lackawanna Co.	SP	5	15	12	16 00	5 75	21 75		
S. H. Swingle, Lackawanna Co.		5	14	8	11 50	7 95	19 45	2 00	
Mrs. M. Bellington, Moosie	BF	3	17	13	13 00		13 00		
Mary Reidy, Allentown	Mag.		30	200	13 00		13 00		
Totals	18 Agents		46	407	319 \$196 50	\$78 35	\$294 85	\$255 60	

## District of Columbia, Week Ending February 28, 1913

Mrs. L. Dennis, Washington	CK	3	7	6	11 00	2 90	13 90	4 75	
F Smith, Washington	CK	7	52	43	65 50	7 50	73 00	50	
W. A. Williams, Washington	CK	4	19	54	83 50	1 50	85 00	7 50	
Totals	3 Agents		14	78	103 \$160 00	\$11 90	\$171 90	\$12 75	

## West Pennsylvania, Week Ending February 28, 1913

Alva Davies, Pittsburg	CK	4	32	8	18 00	7 50	25 50	71 00	
Chas. Dunham, Pittsburg	GC	2	12	11	34 75	2 00	36 75	25 50	
J. A. Kimmel, Huntingdon	DR	5	26	7	12 50	2 80	15 30	2 80	
R. Morgan, Beaver		2	10					6 75	
W. Morgan, Beaver								27 50	
J. C. Paden, Pittsburg	CK	12	63	15	23 00	9 70	32 70	88 35	
E. Rogers, Fulton Co.	CK	5	41	27	41 50		41 50		
Totals	7 Agents		32	203	68 \$129 75	\$22 00	\$151 75	\$221 90	

## Chesapeake, Week Ending February 28, 1913

Anna Seeney, Baltimore	BF	4	18	34	36 50	75	37 25		
J. E. Jones, Pocomoke, Md.	GC	5	28	13	27 00	12 00	39 00	1 50	
M. S. Pettibone, Harford Co.	PPF	9	59	19	32 50	10 00	42 50	95 50	
Totals	3 Agents		18	105	66 \$96 00	\$22 75	\$118 75	\$97 00	

## New Jersey, Week Ending February 21, 1913

G. W. Blinn, Somerset	BR	5	40	15	49 00	2 00	51 00	53 00
J. W. Rambo, Camden	CK	5	30	21	31 50	3 25	34 75	12 00
A. S. Samuels, Newark	HGA	4	20	33	14 25	90	15 15	9 80
Wm. Schmidt, Elizabeth	GC	3	15			6 40	6 40	9 40
Totals	4 Agents	17	105	69	\$94 75	\$12 55	\$107 30	\$84 20

## Virginia, Week Ending February 28, 1913

W. B. Eekhout, Norfolk	PPF	23	2	3 50	50	4 00	50 50
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\*Three weeks.

Grand Totals: 49 Agents Value of Orders, \$1508 00 Deliveries, \$854 95

## Subscription Book Sales of the Columbia Union Conference

	1909	1910	1911	1912	1913
January	\$4,051 93	\$3,125 35	\$3,323 85	\$3,394 00	\$7,126 04
February	5,587 85	3,442 20	4,324 89	4,129 59	
March	5,483 20	4,049 85	5,205 65	6,191 45	
April	4,303 94	3,677 27	4,335 20	4,581 51	
May	5,493 40	4,428 05	4,510 19	6,300 72	
June	8,452 35	8,820 98	13,057 91	10,083 78	
July	7,463 55	9,805 30	11,661 81	11,271 71	
August	4,930 73	7,098 01	5,880 00	6,334 01	
September	5,019 88	4,372 60	2,575 45	4,677 40	
October	3,797 95	3,634 00	2,664 25	6,440 55	
November	4,102 03	3,489 12	3,714 20	5,396 62	
December	3,397 65	2,733 66	1,430 85	3,377 11	
Totals	62,084 51	58,676 39	62,684 25	71,178 48	

## Book Sales in 1911 and 1912

## FIRST SIX MONTHS

Conference	1911	1912
Ohio	\$ 8,440 30	\$ 3,876 50
West Virginia	9,144 22	4,546 00
Virginia	5,712 55	5,108 50
Chesapeake	1,147 25	5,136 00
E. Pennsylvania	2,233 29	5,210 60
W. Pennsylvania	4,315 75	5,592 84
New Jersey	3,018 17	5,210 61
Dist. of Columbia	746 15	118 80

## LAST SIX MONTHS

Ohio	\$ 5,014 45	\$ 4,610 60
West Virginia	6,571 10	6,317 61
Virginia	5,049 05	1,003 10
Chesapeake	1,949 55	4,848 75
E. Pennsylvania	3,703 10	5,953 54
W. Pennsylvania	2,252 65	7,184 83
New Jersey	3,657 46	5,710 95
Dist. of Columbia		1,012 75

## YEARLY TOTALS

Ohio	\$13,454 75	\$ 8,487 10
West Virginia	16,715 32	10,863 61
Virginia	10,761 60	6,111 60
Chesapeake	3,096 80	9,984 75
E. Pennsylvania	5,936 99	11,164 14
W. Pennsylvania	6,568 40	12,797 57
New Jersey	6,675 63	10,921 56
*Dist. of Columbia	746 15	1,131 55

\*The full report of the District does not appear here as the weekly reports have only recently been forwarded to the Union office.

## NEW JERSEY

## With Our Canvassers

We are glad to report that Brother A. S. Samuel, who has been kept from active work in the field for several weeks by sickness in his home is able to be in the field again. His children are not yet entirely well, however Brother Samuel has been able to get in a few days. Let us earnestly pray that God may speedily restore his family to health so that he may be able to give his undivided attention to this work which he loves.

Brother Samuel has labored faithfully through sunshine and rain, cold and heat, and has been instrumental in the hands of God in placing over \$1000.00 worth of books in the city of Newark during the past year. He has not only sown the gospel seed but has had the pleasure of seeing several take their stand for the truth as the result of his work. Several others have been turned over to the Bible worker in Newark and are very much interested in this message.

We believe that it is Satan who is attempting to keep this dear brother from his work, but God is able to baffle the enemy of souls in this attempt. Speaking of his experiences

Brother Samuel says:

"Thank God for his very present help to us, I will soon be able to start out anew. I am a little rusty from my vacation, but I think it will not be long before I will be able to get in the work again for large results."

"I had two good experiences this week to contrast with the many hard ones I receive. One lady said she was too busy to talk to me so I asked her to take the book and look it over and I would call and explain it soon. In the mean time her sister from Pittsfield, Mass., came to visit her and saw the book. She said she had seen something similar in her home and that it was a good book, so she not only kept it but her sister bought one too. I then canvassed them for the "Great Controversy" and sold the one I had on hand, and got a promise for another order."

"At another house where I called the lady was out, but the daughter said she had eight Bibles in the house but didn't have time to read them. I told her to show the book to her mother and I would call Sunday. They looked it over and took it. The son also bought one. These experiences show that the angels of God are still working faithfully and only wait for us to do our part. I intend to put on the whole armor again this week and labor faithfully even if results are not as good as they have been. I fear Judges 5:23, 'Curse ye Meroz, said the angel of the Lord, curse ye bitterly the inhabitants thereof; because they came not to the help of the Lord, to the help of the Lord against the mighty,' too much to disobey Isaiah 6:8."

Last week I visited Brother Rambo who has been laboring in the city of Camden, and stayed with him three days. The Lord richly blessed in the work. He enabled us to take \$19.50 worth of orders Wednesday, Thursday \$8.25, and Friday \$8.25. These were most all from a good class of people. We felt that the angel of the Lord went before us and prepared the way.

May this good work go on. Is there not someone that feels that God is calling you to this important work? One good sister while canvassing a few years ago in Camden was able to bring fourteen precious souls into this truth, and the end is not yet. She is still following up the work. May all who hear the call say, "Here am I; send me."

C. E. GREY.

"He that regardeth the clouds shall not reap." Eccl. 11:4.



**COLUMBIA UNION VISITOR**  
OFFICIAL ORGAN OF THE  
**COLUMBIA UNION CONFERENCE**  
of the Seventh-day Adventists  
**ISSUED FIFTY TIMES A YEAR**  
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WALTER C. MOFFETT - - EDITOR

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Address all subscriptions and make all money orders payable to your tract society.

*The check mark here indicates that your subscription has expired. Kindly renew at once.*

### WEST PENNSYLVANIA

As we write this the annual conference session is being held at Altoona. About fifty delegates came Tuesday and a number of others will be in later. We are very glad to see such a good representation from our churches and believe the delegates will receive blessings which will fully make up for the trouble and expense of coming.

Sister Lucy Ryan is back at her post in the kitchen, where she has so often faithfully ministered to the physical needs of those attending our annual gatherings.

We were pleased to see so many of our church elders in attendance at the meeting. The growing interest being manifested in their work by these church leaders is very encouraging.

The opening sermon of the conference was given by Elder B. F. Kneeland, his subject being "The Meaning of the Second Advent Movement." The Spirit of the Lord came very near at this first meeting inspiring a strong determination in the minds of the delegates to so fully dedicate their lives to God that sin would be swept away, and the Lord be enabled to finish the work through us. We feel that the prayers that have been offered for the success of this meeting are being answered.

**WANTED**—A woman to do housework and care for two children. Address L. B. Manful, Route 2, Springfield, O.

### OHIO TITHE RECEIPTS

FEBRUARY 1913

Akron.....	\$ 148 70
Alliance.....	13 78
*Barnesville.....	5 38
Bellefontaine.....	8 10
Bellville.....	4 70
*Broughton.....	24 02
Bowling Green.....	35 11
Camden.....	35 51
Canaan.....	15
Canton.....	91 11
Chagrin Falls.....	27 18
Charloe.....	61 08
Chillicothe.....	382 82
Cincinnati.....	168 36
Cleveland.....	27 18
Cleveland German.....	61 08
Clyde.....	15
Columbus.....	382 82
Columbus S. D. A. Mission.....	...
*Conant.....	...
Conneaut.....	27 05
Corsica.....	...
Coshocton.....	14 86
Cygnat.....	...
Dayton.....	71 52
Defiance.....	3 20
Delaware.....	6 55
Delta.....	...
Derwent.....	15 35
Dowling.....	...
Dunkirk.....	...
East Liverpool.....	21 70
Elgin.....	...
Findlay.....	12 00
Greenspring.....	1 00
*Gilboa.....	...
Hamler.....	...
Hamilton.....	48 98
Hicksville.....	4 00
*Jackson.....	...
Jefferson.....	...
Killbuck.....	36 89
LaGrange.....	32 99
*Lakeville.....	...
Lakeview.....	...
Laura.....	1 30
Leesburg.....	...
Liberty Center.....	9 81
Lima.....	...
Locust Point.....	...
Mansfield.....	19 47
Marion.....	16 60
Marshfield.....	...
Massillon.....	...
Medina.....	...
Mendon.....	5 60
Mount Vernon.....	282 63
Newark.....	64 67
Norwalk.....	...
New Philadelphia.....	...
Ohio City.....	...
Pemberville.....	...
Piqua.....	60 53
Pleasant Hill.....	21 35
Powell.....	...
Ravenna.....	59 67

*Reedsville.....	...
Rows.....	5 51
Sherwood.....	...
Spencer.....	...
Springfield.....	114 89
Toledo.....	217 93
Troy.....	...
Van Wert.....	12 00
Walnut Grove.....	13 85
Washington C. H.....	...
Waterford.....	18 00
Wengerlawn.....	...
Wilmington.....	4 47
*West Mansfield.....	...
Wheelersburg.....	13 45
Youngstown.....	56 11
Zanesville.....	35 06
Individuals.....	4 80

TOTAL.....\$2,339 79

\*Companies

### TOTAL RECEIPTS, ALL SOURCES

Tithe.....	\$2339 79
Tract Society.....	703 35
Sabbath-school Donations.....	330 34
Missions.....	87 55
Harvest Ingathering.....	28 65
Religious Liberty.....	92 38
Annual Offerings.....	2 00
\$300,000 Fund.....	25
Weekly Donations.....	48 33
Mount Vernon College Fund.....	51 50
Colored Work.....	40
Refund Expense.....	52 80
Ministry of Healing.....	197 00

TOTAL.....\$3,934 34

H.D. HOLTOM, Treas.

### OBITUARY

ATKINSON.—George Atkinson was born in Guernsey County February 29, 1828, and died near West Mansfield, Ohio, February 23, 1913, aged 84 years, 11 months, and 23 days. He settled in Logan County 65 years ago, and was married to Martha Bell in 1851, and for 62 years they have walked the ways of life together. Brother and Sister Atkinson accepted present truth 38 years ago. Sister Atkinson is left to mourn the loss of her companion whom she led since he lost his eyesight a number of years ago, but in the restoration all physical imperfections will be forgotten, and we trust that this aged couple will again be united in the land where separations never come. He was a man of sterling character, a good neighbor, and a faithful friend. He was never too busy to do a kindness, and never shirked a duty, but met facts face to face, and was highly respected by all regardless of his so called peculiar religion. The funeral was attended by friends far and near who respected his activity and zeal. He was laid to rest in North Greenfield cemetery to await the golden morn.

JOHN FRANCIS OLMSTED.