

# Columbia Union Visitor

"THEY REHEARSED ALL THINGS THAT GOD HAD DONE WITH THEM"

Vol. 18

Mount Vernon, Ohio, October 29, 1913

No. 43

## ISRAEL

The tents of Israel are pitched,  
They're camped along the king's highway;  
The cloudy pillar waits above  
And bids them pause to praise and pray.

Like ancient pilgrims in the road,  
Their prayers on wings of faith arise  
To the eternal living God,  
Through his beloved, our sacrifice.

Their songs are songs of hope and cheer,  
For on the Jordan banks they stand;  
Though billows roll they feel no fear,  
By faith they see the promised land.

O, Israel, bow thy head today,  
Accept in love the chastening rod,  
Before thy altars weep and pray;  
Prepare, prepare, to meet thy God.

MAGGIE A. PULVER.

Stoddard, Wis.

## CHESAPEAKE

### Camp-Meeting

We are indeed very glad to send in a report of the excellent meeting which was held in connection with the annual session of the Chesapeake and its camp-meeting at Chestertown, Maryland, September 18 to 28. The camp was pitched again on the beautiful spot where it had been erected some three years previous. The blessing of God was present and manifested in the meetings from the beginning to end. While the attendance was not so large as it might have been, yet with all it was an encouraging attendance.

The report of the president noted a splendid increase along all lines in the conference for the past year. There had been an increase in tithe of something like \$1,620.00 while there had been an encouraging growth in the membership of the conference. There was a splendid increase also in the amount of foreign mission offerings for this year over the preceding year.

We are glad to report the excellent progress that is being made in this conference in raising up memorials for God's truth. The brethren at Fords Store have just finished putting

up a nice new edifice to meet their demands. The brethren at Rock Hall have done the same. During the year, through the labors of Elder Paap, there was dedicated in the city of Baltimore a nice, new brick building valued at some \$15,000.00. Elder Martin at Wilmington is conducting a campaign also toward the erection of a church building there, while on the second of November another church building will be dedicated at Hagerstown, Maryland, where Brother Peden has been working. Still another church building is to be erected at Whiteisville, Maryland.

The business of the conference moved off very harmoniously and very profitably. Practically all the items of interest were attended to with care and enthusiasm. One morning was devoted entirely to the Harvest Ingathering plan, at which time the brethren gave subscriptions to the number of nine thousand for the special number of the *Review & Herald*. A special day was set aside at the camp-meeting also in which to go out and seek donations from the people of Chestertown. There was an encouraging response to this campaign and something like \$40.00 was gathered in from the few hours spent in this line of effort. The educational hour witnessed a grand forward movement on the part of the young people who manifested their intention and desire to secure an education in one of our schools.

Practically the same corps of officers were again elected this year as those who served the previous year. Elder Roscoe T. Baer was again elected president of the conference. The laborers present from the outside were Elders W. A. Spicer, C. S. Longacre, A. J. S. Bourdeau, and Doctor H. W. Miller, as well as the regular force of Union men.

The weather was rainy part of the time, but when that did not seriously interfere there was a splendid attendance from the outside. So great was the interest manifested that it was found necessary to leave behind a laborer to follow it up.

B. G. WILKINSON.

## Resolutions Adopted at the Fourteenth Annual Session of the Chesapeake Conference

(Concluded)

### TWENTY-CENT-A-WEEK FUND

10. *Whereas*, the advent message to all the world in this generation as time advances, means greater activity on the part of each believer, and since the General Conference has recommended that our contributions to missions average at least twenty cents per week per member, and recognizing the desirability of contributing as much as possible that the work may be finished the quicker, therefore,

*Resolved*, that we most cheerfully cooperate in the general plan, and endeavor to have our mission offerings average twenty cents per week per member for the full year 1913, and further,

*Resolved*, that inasmuch as the General Conference treasury is depleted on account of sending out the one hundred and fifty foreign missionaries since the time of the General Conference that immediate steps be taken to provide for our deficit to Sept. 1, 1913 of \$2176.34.

### HARVEST INGATHERING

*Whereas*, the Harvest Ingathering campaign conducted in the interest of missions is a means of accomplishing much good, and

*Whereas*, the campaign last year resulted in the Chesapeake Conference circulating 15,000 copies of the Harvest Ingathering *Signs*, and the collection of \$425.00, therefore,

*Resolved*, (a) That we endeavor to circulate an equal number of the Harvest Ingathering *Review* this fall, and endeavor to secure at least \$1500.00 as a contribution to missions.

(b) That each conference laborer and laymember throughout the conference devote at least one full week's time to this effort and thus contribute our part toward a successful campaign.

*We recommend*, further, that our church members who visit their neighbors and friends with the beau-

tiful Harvest Ingathering *Reviews*, make the home missionary experience thus gained a stepping-stone to the sale of our ten cent magazines and our smaller books from door to door.

#### EDUCATIONAL

Since the public schools are not designed to qualify workers for the third angel's message, and in harmony with the instructions from God to this people,

*We recommend*, that the churches of this conference pledge themselves to greater activity in

(a) The establishment and maintenance of church schools receiving the moral and financial support of all church members.

(b) Encouraging suitable youth to attend Mount Vernon College.

(c) The maintaining of an educational fund in the conference which will enable the churches that have no school to render some assistance to those that have schools.

(d) The maintaining of a high standard of spirituality and efficiency in literary attainments in all our church schools.

#### YOUNG PEOPLE

12. *Whereas*, the Testimonies tell us that "We have an army of youth who can do much, if properly directed and encouraged," and,

*Whereas*, The Lord is calling the youth to active service, and

*Whereas*, the Missionary Volunteer Department is organized to assist in this work, therefore,

*We recommend*, that all conference workers, church officers, and parents, labor actively for our young people by encouraging them,

(a) To a faithful daily study of the Sabbath-School lessons.

(b) To use the Morning Watch Calendar in their devotions.

(c) To pass the Standard of Attainment.

(d) To take the Missionary Volunteer Reading Courses.

(e) Whenever advisable, to organize Young People's Missionary Volunteer Societies.

#### COLORED WORK

13. *Whereas*, there is in this conference a growing population of over 275,000 colored people to whom this message must go, and only two laborers to reach this mass of people,

*We recommend*, that a colored Bible worker of ability be secured and retained in this field, and further,

*We recommend*, that general meetings for our colored brethren through-

out the conference be arranged, that they may be afforded the blessings desired from such a gathering, and that such meetings be held in places best suited for them, and that sufficient means be provided to cover the expenses of these gatherings.

#### TEMPERANCE

14. *Whereas*, the liquor traffic is responsible for most of the crime, disgrace, degeneracy, and is a menace to human rights and personal liberties,

*Resolved*, that we pledge ourselves by pen and voice and vote to cooperate with all legitimate efforts to eradicate the liquor curse.

*Resolved*, further, that we approve of National Legislation favoring a constitutional amendment, prohibiting the manufacture, sale, and promiscuous use of alcoholic beverages.

#### CONSULTING EXECUTIVE COMMITTEE

15. *Whereas*, in the providence of God many of our churches have become profoundly impressed with the necessity of providing suitable places in which to carry forward our work with dignity and stability, and whereas the greatest possible care should be exercised in this important move,

*Be it resolved*, that all important financial undertakings be submitted to the executive committee in full detail, for their consideration.

#### GENERAL MEETINGS

16. In the interest of furthering missionary endeavor among the churches of this conference,

*We recommend*, that special and general meetings be held this fall and winter among the churches, when the conference officers and laborers may meet with the churches, and that in carrying into effect this recommendation, whenever possible, several churches be grouped in these meetings.

#### LABORERS' REPORTS

17. Inasmuch as the members of our conference are interested in the advancement of the message within as well as without its territory, therefore,

*We recommend*, that conference laborers furnish short and comprehensive reports of their work to the Columbia Union VISITOR and that our people be encouraged to subscribe for that paper.

#### SABBATH-SCHOOL DEPARTMENT

18. *We recommend*, (a) That earnest and persistent efforts be made by the conference Sabbath-school secretary aided by all conference officers and workers, to get every Sabbath

keeper to study the Sabbath-school lessons daily (b) That earnest efforts be made to raise the standard of teaching by encouraging teachers to study helps, as recommended by the General Conference Sabbath-school Department, and by encouraging teachers' meetings. (c) That consecration services be held in our Sabbath-schools at least twice a year in harmony with the plans of the General Sabbath-school Department and that the Sabbath-school secretary of the conference appoint the dates and plan therefore in connection with each Sabbath-school superintendent. (d) That Sabbath-school work be given a place on the programs of institutes and general meetings.

#### REVIEW AND HERALD

*Resolved*, that we express our devotion to the *Review & Herald*, "The Silent Minister," by subscribing for it and having it come to our homes regularly.

#### PRESS FAVORS

20. *Resolved*, that we tender our appreciations to the local and foreign newspapers for courtesies expended in publishing the reports of our meetings.  
W. T. DURST, Secretary.

### NEW JERSEY

#### Quarterly Report of Sabbath-Schools

As nearly all the reports from the Sabbath-schools are already in, and as we know that the readers of the VISITOR will be anxious to know the results of the quarter's work, we are sending this report.

The total amount of offerings from the schools that have sent in their reports is \$647.54, over fifty dollars more than the total offering for last quarter, and we still have four Sabbath-schools to hear from. If these do as well as they did last quarter, the total will reach nearly \$725.00.

Of this amount, \$234.40 is for the thirteenth Sabbath offering, as compared with a total of \$138.00 for the second quarter. The four reports that have not yet reached me ought to bring this offering up to \$250.00 or \$275.00. This shows the interest that was taken in the offering for the transportation of our faithful missionaries.

Some of the schools made special efforts to make the offering a large one. The Sabbath-school at Burlington endeavored to make this a "Dollar-day." And they very nearly succeeded, too. With a membership of

26, of which only nine are adults, their thirteenth Sabbath offering was \$25.82. It is the best report that has been received. Think what it would mean if some of the larger schools could follow this example! It would double our offerings at least. But the schools did very well indeed, several of them doubling their last quarter's record for the thirteenth Sabbath.

The school at Camden deserves particular notice, too. At the beginning of the year they started out to raise \$150.00 for the year. This looked rather large to them, but they took hold of the plan with a will to work, and I am glad to be able to report their success. The report for the third quarter brings their total offerings for the first three quarters of the year to \$197.87. They still have three months left and I believe they will bring their total to \$250 or \$275 before the end of the year.

And this is not their only success, either. During the quarter, a very successful consecration service was held. Several members gave their hearts to the Saviour for the first time, and nearly all present renewed their consecration. As a result, of this service, their report shows two converted, and five baptized. Such services would be profitable in all the schools of the conference.

Just a word further in regard to our offerings. At the beginning of the year, we set our goal at \$2500.00 for the year. This is about four hundred dollars more than we gave last year, but we are going to reach it I am sure. As the reports now stand, we have \$703.88 yet to raise. I am sure we shall more than reach that amount.

But in our efforts to increase our offerings, we must not lose sight of the fact that the primary object of the Sabbath-school is not to raise money, but to win souls. Every teacher, especially in the junior division, should feel a deep burden for the souls of the members of the class, and work, and pray continually for them.

May the Lord bless this important branch of his work in this state, and make the last quarter of the year the best.

H. A. MAY.

*Secretary Sabbath-school Department.*

When the long day's work is over,  
When the light begins to fade,  
Watching, waiting, in the gloaming,  
Weary, faint, and half afraid,  
Then from out the deep'ning twilight,  
Clear and sweet, a voice shall come,  
Softly through the silence falling,—  
"Child, thy Father calls, come home."  
*Helen Hunt Jackson.*

## OHIO

### Killbuck

The Killbuck church recently enjoyed a visit by Elder Slade being refreshed by his timely admonition to a close walk with God.

Sabbath, September 27, the Sabbath-school took up the task of raising a good donation on the defraying of part of the expenses of the 150 missionaries to foreign fields, using as an outline for study, what was recommended by our state Sabbath-school secretary in her letter to the schools on that question. All were interested in our mission work and a good donation was given.

Sabbath, October 4, was a good day for the church. According to previous arrangements those who were prepared to travel and could leave went to the Wise school house near Brother Jacob Eusey's home, not far from the town of Berlin and held services. After appropriate remarks on the important subject of baptism by the writer, and the necessary examination of candidates for entrance to the church by Brother C. Kaser, the local elder, we all went to the near-by stream where three precious souls were baptized with Christ by this sacred rite.

The following names of candidates who were baptized and admitted to the church are Brother Fred Solomon and wife of Clark, who have thoroughly investigated the truth of the message and have decided to cast their lot with us. Also Brother Roland Browning of Berlin, who is a promising young man, has also decided to cut loose from the world and start while in the bloom and vigor of manhood. We wish to make known to the readers of the VISITOR that in the recent past two others were admitted to the church. They were Miss Florence Eusey, sister to the two Messrs Eusey who are now in the College, and Brother Keith Kaser of Killbuck, who is also in the College. Sister Eusey was baptized at Marion camp-meeting and Brother Kaser at the camp-meeting at Hamilton.

The writer also spent Sabbath, October 11, with the Coshocton church conducting quarterly service for them. This little company is holding up the standard of truth in this city, against great odds, but they are not discouraged. They are moving steadily forward. Sister A. C. Gray, who is such a help to the church in the way of leadership, is at present in poor health. Although I was not able to see her,

I found upon inquiry that she was full of courage, and notwithstanding her illness, is still desirous of seeing the work of the church move on in the Lord's way. C. G. QUILLIN.

## A Company of Sabbath Keepers Organized at Bucyrus

A short time after the camp meeting at Hamilton, we returned to Bucyrus, the field of our summer's labors. Eight souls had commenced keeping the Sabbath when we left there for camp meeting and seven of these were faithfully holding on when we returned. We labored with them for some time to get them established in all points of the message, and on Sabbath, October 4, organized a company of seven members. On the afternoon of the same day four of these were baptized. Strenuous opposition of relatives prevented the others from going forward in baptism at that time. They expect to be baptized later when it is hoped opposition will be diminished.

One man, whose wife and son took a stand with him, lost his position as machinist in a large railroad shop. I interviewed the foreman in his behalf, but without success. I was then granted an interview with the master mechanic, who is superintendent of the entire shops. We talked for three hours in his home. Some points of truth were evidently made clear to him. The next day our brother was notified that he would be permitted to resume work in the shop on condition that he would report to the foreman every Friday evening and that he would work on Sundays.

Another member of the company, a young woman, has gone to Mount Vernon College and is taking studies that will prepare her for Bible work. She feels called to offer herself for service in return for the Lord's goodness in bringing the truth to her. We were loath to leave Bucyrus, for we feel that there are other souls there who would accept the truth if a continuous effort of perhaps a year could be made in their behalf. But we are thankful that a beginning has been made in that thriving little city. We give God the praise.

If, among those who read this report, there are some who will volunteer to write letters of encouragement to these new believers and will enquire from us, we shall gladly supply addresses. MR & MRS H. A. WEAVER.

89 Linden Ave., Newark, Ohio

"Be thou faithful unto death."

## A Touching Experience in Soul Winning

The following is quoted, in part, from a letter received from Miss Helen Gruenke. She recently accepted the truth under the labors of Doctor H. M. Jump and in company with her sister, is giving all her time to the canvassing work.

"Dear Brother McEachern:—

"I have been delivering this week and have not had time to do much canvassing, but the Lord has helped me do much missionary work. While delivering, several openings have been made for Bible readings to be held.

"One experience in particular I will relate. An old lady, a Roman Catholic, had given me an order. When I came to deliver I found her sick, but very anxiously waiting for her book. I will quote some of our conversation, She said, 'Lady, I have been waiting for you a long time.' Here she burst into tears. 'Give me the book as quickly as you can, for it is the most precious thing to me in all this world.' She then told the servant to get the money for me, and while she was gone, she asked to speak to me privately. Closing the door carefully, I sat down by her bedside and she began to relate 'I have been reared a Roman Catholic, but have never been satisfied with my faith. I found it was not right at all and have prayed to God night and day to send some one to instruct me, because I do want to be saved. When you came to my door the first time, I knew God had sent you in answer to my prayer.' She then offered me a quarter besides the price of the book to pay my car fare, asking me to be sure to come to see her again. I declined her offer and told her that the main object in my work was to search out just such as she and give them all the help I could. She said, 'I know you are a child of God, and I know there are many who oppose and snub you as you go from home to home, but do not let Satan keep you from the work you are doing and please don't let him keep you away from here. My only desire is to die a Seventh-day Adventist, so do not forget me.'

"I promised her I would return, but before leaving I felt impressed to pray with her. Kneeling by her bedside, I thanked God for having sent me to her and asked that he might bless and keep her through her illness. She held my hand while I was praying and when I arose I noticed a great calmness and peace had come over her.

"Dear Brother, I am so glad to be a real missionary, following in the foot steps of Jesus. This is indeed the sealing time when God is gathering out the few honest in heart from the different parts of the cities and placing his seal in their hearts that they may be hid in the ark of safety.

"Your sister in Christ,

"HELEN GRUENKE."

Dear reader, does not the above experience inspire you to take your prospectus and go out into the highways and hedges; into the streets and lanes of the cities, and do a similar work? The fields are white, ready for the harvest. If the Lord is calling you, will you not respond immediately? J. H. MCEACHERN.

## EAST PENNSYLVANIA

### Mifflintown

The one great question taking precedence above every other topic in this place, is the Sabbath question. But what a bad thing it is that in this day as it was in the Saviour's day the Sabbath question is really the proposition over which so many of the professed people of God are sealing away their day of grace, and shutting the Holy Spirit out of their hearts.

Since taking the tent down the religious element have united their actions and influence with the result that we are unable to get a place in which to continue our work.

As evidence that to be fed husks and chaff, note the following from the Lutheran minister here, who took up the Sabbath question after the tent came down. Said he "The Sabbath is an institution and not a day. And yet the Sabbath is a day. I want it to be known that the Sabbath is not a day, but an institution. The fourth commandment says 'Remember the Sabbath day' not this day nor that day, but remember the Sabbath institution to keep it holy."

A few weeks ago the Presbyterian minister taking up this question said he was taking his stand on the sure foundation of the Word of God when he declared the first day of the week to be the Bible Sabbath.

Sunday, October 19, it was my privilege to baptize five souls in the Juniata River. These others are keeping the Sabbath, and several others are deeply interested. Although it was raining, one of the largest crowds that have ever gathered to a religious service in Mifflintown, attended the baptism.

The place is stirred over these matters. Pray brethren, that we may yet see God's wonderful providence in the conditions which obtain at present, and that we may yet secure a place to further prosecute the work, and that other precious souls may be won for God.

One lady who went forward in baptism is the president of the Juniata County W. C. T. U. and one of the vice-presidents of the state organization. She was the moving spirit though whose conquering perseverance, and inspiration, the forces of temperance were led in the fight against liquor until success crowned their efforts and Juniata County went "dry." A. R. BELL.

## VIRGINIA

### News Notes

Arrangements have been made for Brother Mallory to hold meetings at Thelma in the near future. It is hoped that the company there will be ready for organization before the close of the year.

Brother L. O. Gordon spent two or three days last week in Richmond locating his wife and boy, so that their boy can attend the church school. He reports the work onward at Portsmouth, where he has been laboring since camp-meeting.

Our Harvest Ingathering *Review* list is increasing. Orders for about 1000 papers were sent on to the *Review* office a short time since. We have now ordered over 5000 papers, and hope to receive many more orders for the paper during the month of October.

The conference committee voted at a recent session to invite Elder R. T. Nash, of Florida, to labor in the Virginia Conference. Word has just received that his services can be secured, and we hope to have him with us soon. He is to fill the place made vacant by Elder J. H. N. Tindall leaving the conference.

Several people have taken their stand for the truth as a result of the tent meetings in Richmond. The meetings still continue with a good interest and attendance. Elder Stone spoke at the tent last week, Wednesday night, upon the subject of the "Sabbath Reformation Foretold in the Last Days."

## COLLEGE NOTES

The success of the Harvest Ingathering rests upon the hearts of the students and teachers of Mount Vernon College. Several days ago, the matter of ordering papers was taken up with the students at chapel time and about 1000 were ordered. This will make about an average of ten for each student who is planning to engage in the campaign.

Our plan is to divide the students into groups for the study of the paper and for instruction in the proper presentation of the work of the message before the people. Each group is resided over by a member of the faculty. The envelope plan adopted by the Columbia Union is to be employed by the school in our work.

The city of Mount Vernon affords splendid opportunity for distribution of papers, and we are all prayerfully hopeful for good results.

We trust that the Lord's richest blessing may attend this enterprise everywhere.

A meeting of the Ohio Conference Committee was held last Wednesday.

Doctor Venen called at the office on Wednesday. He was in Mount Vernon to attend the committee meeting. He expects to locate in Youngstown.

We are sorry to report the death of the mother of V. H. Cook, which occurred Thursday morning at his home. Mrs. Cook had not been well for several days, but was not considered seriously ill, so her death was a shock to the family and friends. She will be taken back to her old home in Eldred, Pa. for burial. Brother Cook and family have the sympathy not only of the church members, but of the students as well.

On Saturday night, October 18, two literary societies were organized, one for the young women and the other for the young men. The students manifested a great deal of interest in the plans presented, and all who were present joined. It is planned to make the work of these societies instructive as well as interesting.

Mr. and Mrs. E. M. Frost, of Baldwin Place, New York, are visiting their daughters, Mrs. L. C. Penn and Mrs. Otho Panches, and Mrs. Frost's sister, Mrs. Secor.

## DISTRICT OF COLUMBIA

## The Work of the Washington Sanitarium

The great and ever increasing need of suffering humanity calls for the ministry of the medical missionary evangelist. The work of a Seventh-day Adventist sanitarium in caring for the sick and afflicted is the gospel in practice. The moral life and religious teaching of the institution is the spiritual interpretation of the soul-saving and health-restoring effort. But the work is incomplete unless men and women are trained to go out and meet the world's need as gospel medical-missionaries.

In Vol. 9 of the "Testimonies for the Church" we read:—"Workers—gospel medical workers—are needed now." "The Lord calls upon our young people to enter our schools, and quickly fit themselves for service to do evangelical and medical missionary work." "The nurses in our institutions are to be fitted up to go out as medical missionary evangelists, uniting the ministry of the Word with that of physical healing."

"It is well that our training schools for Christian workers should be established near to our health institutions, that the students be educated in the principles of healthful living. Where ever it is possible, schools should be established near to our sanitariums, that each institution may be a help and a strength to the other."

"The Lord has directed in the building up of our schools close to our sanitariums, that they may become efficient mediums in training men and women for the work of suffering humanity."

These are not principles of modern creation, nor latter day teaching. In ancient Israel physical healing and instruction in healthful living was united to the religious life and worship of God. The preaching of the Word and healing of the sick were united in the Saviour's life. In giving the commission to the disciples, the Lord bade them heal the body as well as the soul. Today if the gospel worker would reach the highest degree of efficiency he would do well to unite the ministry of the Word with that of physical healing.

All denominations operating in the mission fields, and the natives ministered unto, recognize the value of medical missionaries and in some cases appreciate them more than any other class of gospel workers.

With the instructions from the Testimonies before them the Faculties of the Washington Sanitarium and Seminary are earnestly cooperating with each other in training gospel medical missionaries. The Seminary students receive instruction in medical subjects from the Sanitarium teachers, and the nurses are benefited by the literary, scientific, and Biblical instruction, and lectures given in the Seminary.

Aside from the cooperative training mentioned, the Sanitarium operates a training school for missionary nurses, and the Seminary conducts a post-graduate course for nurses. The ideal of being medical missionaries is held before the students, and the training is such as to encourage and develop the missionary spirit. The religion of the Bible is taught and is the dominating factor in the life of the student and worker.

With the cry of Earth's suffering millions sounding in our ears, and the command to preach the Word and heal the sick before us, we are grateful for the advantages gained by the proximity of the Sanitarium and Seminary.

The Lord will bless the efforts to educate along these lines he has indicated. The missionary appointees leaving here are better equipped and can accomplish much more than those who go out without a medical training. We trust that the missionaries sent out from here will be a blessing wherever they may be, and that their training and ability will meet the demands and needs of the people.

Our prayers are for more efficient workers to meet the conditions of the mission fields. We should have more cooperative institutions doing a similar work to that which the Sanitarium and Seminary are mutually accomplishing.

O. B. KUHN.

The series of articles on "Federation of Churches" by Elder B. G. Wilkinson, that are scheduled to appear in the new series of the *Signs*, are now in the hands of the editors.

Elder Allen Moon has also handed in his series on the "Millennium."

Elder G. B. Thompson's articles on "Nature of Man" are also ready. These are from the side of the objector and cover the subject well.

Dr. D. H. Kress contributes a fine article on "Health" for an early issue.

### Small but Powerful.

A tract is a small thing, yet many times it has been a powerful agency for saving souls.

There are many ways of using tracts. One of the most simple is that known as the "Envelope Plan." An envelope of strong paper is secured, large enough to take several of our tracts without folding. On this envelope is some appropriate printing, showing who furnishes the literature, and stating that it is simply loaned and it will be called for at an early date. The price of the packet is also marked on the envelope in case the individual should desire to buy it. This suggests the idea at once that while the literature is loaned, at the same time it would be willingly sold to those desiring to purchase.

Thus equipped, the worker starts out with a number of these packages, leaving one at every house in the street assigned to him as the packages will go. The following week the ground is gone over again, these packages taken up, and others left in their places.

On the first visit not much time is spent in talking to the individual, the package being simply handed to him, and his attention called to it. In calling the second time the individual may be asked if the tracts have been read, and this may lead to conversation on the topics in them. It is usually, however, advisable to get in several packages before attempting much conversation, but if the individual shows a spirit of enquiry, be sure to make the most of it. This can generally be done by introducing other literature on the same subject.

Before any package is loaned a second time, the tracts should be carefully examined, and if at all soiled should be replaced by fresh ones.

The tracts should be carefully selected. Not more than three should be used at a time, as a general rule. With doctrinal tracts some on practical subjects, "Coming of the Lord," "Bible, Its Inspiration," "Benefits of Bible Study" make a good introduction. These might be followed with "Signs of Times" "Millennium" and "Way to Christ." Use the subjects least likely to create prejudice first, and use the Sabbath tracts last in your series. The series may consist of from fifteen to twenty packages according to the interest aroused.

As the work is continued, openings will be made where there is an interest to read, to introduce the *Signs of the Times*, *Watchman* and other mag

### Canvassers' Reports

Ohio, Week Ending Oct. 17, 1913

Name	Place	Book	Days	Hrs	Ords	Value	Helps	Total	Del
L. H. Waters, Shelby Co.		PPF	5	43	37	71 50	8 00	79 50	1 25
Ray H. Chapin, Perry Co.,		ES	5	36	11	37 00	10 20	47 20	67 50
S. D. Phillips, Lucas Co.		ES	5	23	8	24 00	18 00	42 00	18 75
Marie Flenner, Butler Co.		BF	4	20	19	19 00	18 85	37 85	7 00
Tillie Gable, Cuyahoga		ES	5	30	11	37 00	50	37 50	6 00
Lloyd Swallen, Canton Co.		ES	5	29	4	13 00	15 50	28 50	
J. S. Randolph, Delaware Co.		ES	6	54	6	31 00	7 60	38 60	22 40
Helen Greunke, Lucas Co.		PPF	5	25	13	19 50	3 00	22 50	
J. L. Sauder, Portage Co.		ES	5	34	3	9 00	19 50	19 50	
R. DeGarmo, Athens Co.		ES	4	26	6	13 00	2 50	20 50	62 50
L. H. Bacher, Knox Co.		ES	4	21	4	13 00	75	13 75	26 20
Mrs. S. D. Phillips, Lucas Co.		BR	5	21	3	9 00	3 75	12 75	
Wilma Leef, Franklin Co.		Mag	5	35		25 00		25 00	25 00
Laura Bowden, Franklin Co.		Mag	5	35		25 00		25 00	25 00
W. H. Geisweller, Henry Co.		BF	2	8					67 50
Miscellaneous			13	48	11	18 00	6 95	24 95	21 00
<b>Totals</b>	<b>15 Agents</b>		<b>83</b>	<b>487</b>	<b>134</b>	<b>\$369 00</b>	<b>\$106 10</b>	<b>\$475 10</b>	<b>\$350 20</b>

#### East Pennsylvania, Week Ending Oct 18, 1913

W. P. Hess, Lancaster Co.		PPF	5	33	21	36 00	4 50	40 50	
F. A. Brownell, Lack'a Co.		GC	5	20	14	46 00	2 25	48 25	32 00
Mrs. F. A. Brownell, Lack'a		CK	4	11	3	4 50	1 50	6 00	3 50
J. L. Gearhart, Berks Co.		CK	3	18	6	( 00	2 50	11 50	
Miscellaneous									21 00
<b>Totals</b>	<b>4 Agents</b>		<b>17</b>	<b>94</b>	<b>46</b>	<b>\$95 50</b>	<b>\$10 75</b>	<b>\$106 25</b>	<b>\$56 50</b>

#### West Pennsylvania, Week Ending Oct., 17, 1913

A. Brownlee, Washington Co.		PPF	5	35	9	15 75	10 45	26 20	46 45
C. Dunham, Pittsburgh Co.		DR	5	35	10	41 00		41 00	14 00
F. W. Hall, Venango		GC	5	31	4	14 00	2 50	16 50	92 00
Mrs. F. W. Hall, Venango		CK	3	15		1 00		1 00	14 00
J. A. Kimmel, Fayette Co.		PPF	4	24		7 00	1 85	9 85	11 75
L. M. Yohe, Armstrong Co.		ES	4	36	14	44 00	8 80	52 80	3 40
<b>Totals</b>	<b>6 Agents</b>		<b>26</b>	<b>176</b>	<b>37</b>	<b>\$123 75</b>	<b>\$23 60</b>	<b>\$147 35</b>	<b>\$182 35</b>

#### District of Columbia, Week Ending Oct. 17, 1913

W. A. Williams, Prince Geo. Co.		PPF	5	45	21	72 00	3 00	75 00	98 00
F. Smith, Charles Co.		GC	9	68	16	49 00	4 50	53 50	92 00
Eva. Chandler, Wharves		GC	5	32		16 50	5 50	22 00	2 35
Miscellaneous			4	24		4 50		4 50	36 25
<b>Totals</b>	<b>3 Agents</b>		<b>23</b>	<b>169</b>		<b>\$142 00</b>	<b>\$13 50</b>	<b>\$155 00</b>	<b>\$228 60</b>

#### Chesapeake, Week Ending Oct. 17, 1913

G. W. Lawrence, Cecil Co.		DR	4	35	15	33 00	12 75	45 75	
M. S. Pettibone, Harford Co.		PPF	4	32	21	34 50	5 60	40 10	1 00
J. C. Paden, Dover Del.		PPF	4						32 00
D. W. Percy, Wyconico		GC	3	23					140 00
<b>Totals</b>	<b>4 Agents</b>		<b>15</b>	<b>90</b>	<b>36</b>	<b>\$67 50</b>	<b>\$18 35</b>	<b>\$85 85</b>	<b>\$173 00</b>

#### Virginia, Week Ending Oct., 10, 1913

K. Oertley, Malyack		CK		34					55 25
J. Meyer, Chatham		PPF		59	10	31 00	7 35	38 35	9 05
F. Meyer, Chatham Co.		PPF			1	3 00		3 00	
Frank Parsons, Richmond				10			48 00		48 00
C. K. Kirby, Norfolk				22			13 86		13 80
<b>Totals</b>	<b>5 Agents</b>			<b>193</b>	<b>11</b>	<b>\$34 00</b>	<b>\$69 15</b>	<b>\$41 35</b>	<b>\$126 10</b>



**COLUMBIA UNION VISITOR**  
 OFFICIAL ORGAN OF THE  
**COLUMBIA UNION CONFERENCE**  
 of the Seventh-day Adventists  
 ISSUED FIFTY TIMES A YEAR  
 BY THE  
 Mount Vernon College Press  
 Mount Vernon, Ohio  
 Price, 50 Cents a Year in Advance

GRACE V. PURDHAM - - EDITOR

Entered as second-class matter March 25, 1908, at the post-office at Mount Vernon, O., under the Act of Congress of March 3, 1879.

Address all subscriptions and make all money orders payable to your tract society.

*The check mark here indicates that your subscription has expired. Kindly renew at once.*

### Logical, Consistent, and Successful Ways of Using the Signs

Of course, there are many ways of using the *Signs*. The most helpful way seems to be to call at the homes and leave a copy of the paper, calling special attention to some particular article. The Outlook Department at this particular time would be a good one for this. But, of course, there are some who would appreciate those articles of Sister White. This, of course, would be left to your impressions of your prospect. Call again a week later with another copy and make inquiry regarding the former copy. Insist that they read some particular article and inquire especially regarding that. Follow this method for a few weeks. Some who receive the first copy will decline the second. In that event, you will, of course, look up a new reader. We are confident that before you have carried this on very many weeks, and in fact, it has been demonstrated that this is the case,—your readers will begin to make inquiry. Then you know just where to commence your studies with them, for you know that sometimes it is better to commence your study in different ways with different individuals. This places them on the side of the inquirer and you know in just what line they are interested and how their minds are running and just what studies to bring before them to get their full confidence. You appreciate the fact that it is not always necessary to commence your studies with "God's Word and Its Authority." Neither is it always essential to carry on these studies in just the same order each time. But do you not see that

with the *Signs* you can commence your studies with just the place where the prospect is interested, which you appreciate is the only logical thing to do. Then you can go to these other studies as you feel the situation warrants.

Another splendid way is to deliver the first copy of the paper, soliciting subscriptions for one month at fifteen cents each. At the end of the month have the subscription renewed for another month. Continue this for two or three months and then endeavor to get a three months' subscription. At the close of the three months' subscription, try a six months' subscription and then have the name placed on our regular mailing list.

As to using it in the homes where it is desired that your denomination be not known, that is one of the *Signs'* strong point. Why, we have known of individuals all the way from your working people to business men of strong influence and professional men, reading the *Signs* and reading themselves right into the third angel's message and Seventh-day Adventism, without even knowing it. In fact, we could call your attention to cases that we know of where influential men have, after reading the *Signs* two years, commenced paying tithes to this office. They were at once referred to our conference organization and immediately joined the church. So one need have no fears regarding that feature, as the *Signs* is demonstrating every day its ability to reach hearts and bring them into the truth in just the way a pioneer should do.

WANTED—A Seventh-day Adventist young man to take charge of a dairy of fourteen thorough-bred cows and some young stock. Good wages to the right man. No one but a good milker need apply. State wages and experience in first letter. Address, J. D. PATTERSON, Wellsboro, Pa. R. D. 9.

The article from our many missionaries, showing the providences of God in Seventh-day Adventist missions, will be one of the strongest features of the new series of the *Signs* to begin November 11. Let us tell our friends and neighbors all about the leadings of Providence in our missions by sending them this series. There will be new things in these articles for all of us.

"Take hold wherever you see work to be done."

## WEST VIRGINIA

### The Colporteur Work

I have often used Jer. 16: 16 in my talks on the canvassing work, but I never appreciated it as I have since I made a trip from Parkersburg to Fairmont, and went with some of the colporteurs.

I believe the Lord saw all of these dear souls living way back in the ravines and on the sides of the mountains, where they perhaps would never hear of this precious truth were it not for many hunters, and they shall hunt them. I am very courageous, for the promise is, "They shall hunt them from every mountain and hill." While traveling the distance of eighty miles, we passed through twenty six tunnels. As I viewed the situation, I wondered who would have the privilege of carrying the glad tidings to the many isolated homes in West Virginia. Some will respond to the call, for the text says, "They shall hunt them." Dear reader, have you heard that still small voice saying, "Go ye!"?

We are glad to welcome Brother Waldo H. Wilcox of Takoma Park, to our field. He has worked several years in the R. & H. but had a burden for the colporteur work, and has responded to the call. He and I were were out canvassing near Bridgeport, Monday and Tuesday. The Mormons had the people so prejudiced where we worked Monday, that we could hardly gain an entrance. Tuesday we separated, and on account of a snow-storm and not being dressed for it, I worked in a little village. For eight hours, the Lord blessed with nine orders, and three children's books.

Let us ever keep in mind, that the fields are white with ripened grain, and are decaying for lack of reapers. "So come with your sickles, ye sons of men, and help us to gather the golden grain. Much will be lost should the harvest wait."

H. F. KIRK,

FOR RENT.—An eight room house, furnished with gas, situated about a quarter of a mile from the College. For information address Mary E. Coleman, Mount Vernon, Ohio. R. F. D. 1.

"The inner half of every cloud  
 Is bright and shining;  
 I therefore turn my clouds about,  
 And always wear them inside out,  
 To show the lining."