

COLUMBIA

Union



Visitor

UNION OFFICE
COLPORTEURS' SPECIAL

Vol. 25

Mount Vernon, Ohio, October 28, 1920

No. 43



Get a prospectus; go out in the byways and show the people one of our message-filled books. **Many** are waiting for light. "There are hundreds of our people who ought to be out in the field who are doing little or nothing for the advancement of the message.—Vol. IX., p. 134.

COLPORTEUR SPECIAL

"GO WORK TODAY IN MY VINEYARD"

"BIG WEEK"

- SUNDAY—** **S**UNDAY is the first day of BIG WEEK. In most territory you can begin canvassing Sunday. Of course, there are exceptions. Use good judgment. Put in every hour possible. If a question arises, explain that you are only taking orders, and that this is a sacred work.
- MONDAY—** **U**P Monday morning bright and early. Spend some time in prayer for God's help during the day. No questions today like you looked for Sunday, so launch out with all force, with an expression of definiteness beaming right out of your eyes. People will order if you express confidence.
- TUESDAY—** **C**ANVASS every home, for if you miss one, it may be just the one God would have you visit. You have had a good experience now, so make every hour count. Don't spend too much time in one place. Fifteen minutes is enough, and in many places much less is sufficient.
- WEDNESDAY—** **C**OMMITTING your canvass to memory is a very important feature of the work. Be sure to do this before you start. Send and get a prospectus and a printed canvass at once. Also a map of your territory if you are going to work in the country. Order of the Tract Society.
- THURSDAY—** **E**VERY day should be a big day, but perhaps Thursday will be the largest, as you will be in full swing, and a good list of names for reference. Do not fail to pray earnestly each morning before you start out. Pray for a place to stay over night, and that no one will ask you what church you represent, unless it will be to the glory of God.
- FRIDAY—** **S**EE that the devil does not cheat you out of some time on Friday. Here is where you are apt to lose out. Perhaps God has some big things for you during the last few hours on Friday. Watch for them! Pray for them! Remain in the field to receive them!
- SABBATH—** **S**ABBATH is a day of rest. Spend much of it in prayer and thanksgiving for the blessings of the past six days. If you are at some church, tell your experience. Carry out the above program, and I believe you are sure of SUCCESS.

H. F. KIRK.

COLPORTEURS SPECIAL

THIS ONE THING I DO

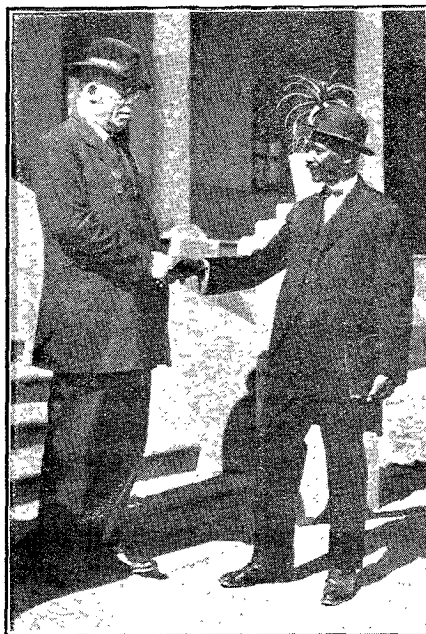
The Book Work and Its Possibilities

"The colporteur work is an outgrowth of man's personal responsibility for his fellow-man. God has made us our brother's keeper . . . The word of God when sown in the heart, begets a sense of personal responsibility, and a passion for souls which manifests itself in active, personal service." It is said that personal evangelism, or the winning of men one by one to Christ, is the greatest work in the world . . . It was the greatest in the life of Christ. It was central in His teachings. It is the greatest in its objectives; for it aims at every creature, and the whole creation. It is the greatest in its success, because this is the method by which most men are won. John the Baptist points Andrew to Christ, then Andrew finds his brother Simon. Jesus calls Phillip in a personal interview, and Phillip brings Nathaniel. Thus the work of the kingdom began with personal evangelism.

Then how was it with you and me when the knowledge of this truth first came to us? Did we not rejoice, and did it not seem like a precious treasure, the knowledge of which we were anxious that all should know of, and especially our loved ones and friends? Dear reader, do you know there are many, many souls hungering for the truth today, and would rejoice in it, just as we did and still do, if they understood it? Shall we wait for the minister or the Bible worker to carry it to them? Then the masses must pass into eternity unwarned, besides, "The work of God in the earth can never be finished until the men and women comprising our church membership rally to the work, and unite their efforts with those of the ministers and church officers." "The canvassing work, properly conducted, is missionary work of the highest order, and it is as good and successful a method as can be employed for placing before the people the important truths for this time."

There are hundreds of our people that should be giving all their time to this personal evangelism, the work of placing our literature in the homes of the people. Here we are in the eleventh hour of time. "The spirit of God is gradually but surely being withdrawn from the earth." Probation is soon to close. O, my brother and sister, God needs you in his service. Will you not respond to his call, "Son, go to work today in my vineyard"? Let us each personally face this searching question. Am I a winner of men? If not, what is the cause of my being a fruitless branch of the living vine? Am I in the place, and am I doing that which I would be doing if I knew Jesus were to come within the next three months? Let us begin today. "All things are now ready!" God is ready. A world of needy souls is all about us.

F. E. HANKINS.



The Brazilian Colporteur who walked two hundred miles to attend the union conference



T. M. BUTLER

Field Missionary Secretary West
Pennsylvania Conference

West Pennsylvania

"A great and important work is before us. The enemy of souls realizes this, and he is using every means in his power to lead the canvasser to take up some other line of work. This order of things should be changed. God calls the canvassers back to their work. The Master calls for every one to do the part given him according to his ability. Who will respond to the call?"—Vol. 6:332.

No doubt many have thought because of the large amount of books placed in the different conferences that all the territory has been covered and there is nothing left for them to do. But this is not the case. In West Pennsylvania alone, we have many towns and cities that have not been canvassed for years. We need consecrated men and women who have the burden of souls at heart, to go out in these cities and towns and scatter the printed pages of truth this coming winter.

While angels are holding the winds, let us respond to the call of God, and do all we can to win souls for his kingdom.

T. M. BUTLER.

COLPORTEUR'S SPECIAL



HOW MANY SOULS COME UNDER
THEIR INFLUENCE THROUGH
YOUR EFFORTS EACH
-WEEK?

New Jersey

New Jersey offers as good a variety of territory as any conference in the Columbia Union. I have traveled for miles over some of the finest and most prosperous farming territory that I have ever seen. There are many factories, hence a large laboring class. We also have many small towns and villages. If you desire to work in the city, we are prepared to fill your order at once.

Books Water the Soil

We are finding out that the books already placed in the homes are the means God is using to help us to place many others.

This field offers a splendid opportunity for a few consecrated resident colporteurs.

Remember **BIG WEEK, November 7-13**. What are you going to do about it?

We will be glad to meet you at the Institute, November 25 to December 5.

The writer will be pleased to correspond with any who are interested. The fields are white, the harvest is ripe, and the end is very near. Can you say, "Here am I, Lord, send me"?

ERNEST MANSELL,

200 Columbus Ave.,

Trenton, N. J.



E. P. Mansell,

Virginia Conference

In the Virginia Conference there are ninety counties, some of which have never been touched with our books, and only a very few have been worked with any of Sister White's books. Just a few years ago, in the southern portion of the state, the people were so very poor that it was impossible for the colporteurs to do anything, but today these same farmers are getting such enormous prices for their cotton, corn and tobacco, that they are building good homes, automobiles, and, best of all, they are buying our books. Sometimes in the tobacco sections a colporteur will go for days, placing a book in almost every home. Surely this shows that the Lord is behind the work.

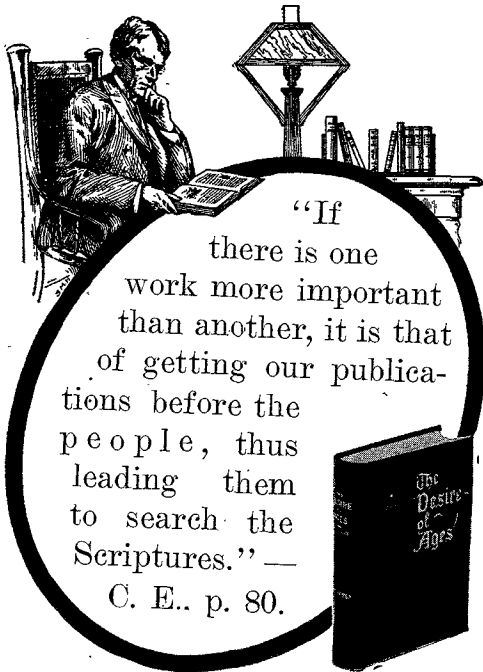
In three weeks during the month of July, one of our colporteurs took over fourteen hundred dollars' worth of orders with "Our Day." This brother averages about ninety per cent on all deliveries. This is not an isolated case for God is doing wonderful things in these days and I am sure we will see many souls in the kingdom as a result of our visiting their homes with our truth-filled books.

Dear reader, if you want a part in the great gathering time which will come to the colporteurs when they reach the other side, come and help us give the truth to "Old Virginia."

H. A. WRIGHT.

COLPORTEUR'S SPECIAL

"LO, I AM WITH YOU ALWAYS"



Chesapeake Conference

Chesapeake Conference constitutes a part of three states—all of Delaware, eighteen counties of Maryland, and three counties of West Virginia—with a population of 1,528,636. Large portions of this conference have never seen a Seventh-Day Adventist other than a colporteur.

This is a very fruitful field for the colporteur, both in the country and in the city. Some seven or eight earned scholarships this summer by canvassing. Three earned two each, and one after attending the summer school, took orders for and delivered over \$559 worth of books.

But we need help for we are trying to canvass every family between now and the close of 1921. Will you help us do this? Our cities cannot be surpassed for this work, and our counties stand with the best in the Union.

To show that this is a very fruitful field, we need only compare a few figures to show that when we put forth some effort, it brings results with the blessings of the Lord. In 1917 the colporteurs' sales were \$5,343.85 and in 1919 they were \$36,970.48. This, I am sure, is good evidence.

Outside Preachers Helping

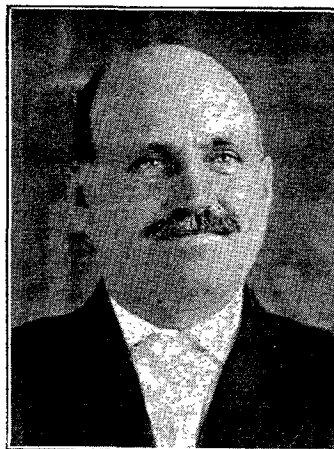
One day one of our colporteurs went to St. George, Del., and the preacher asked him to stay all night.

They began studying the Bible. The study lasted until 4 A. M. and by 5 A. M. the minister was out telling all his members that a Seventh-Day Adventist was selling a good book and he wanted them all to buy one. The colporteur went to the next village and there found a member of this same church telling all the people that an S. D. A. canvasser was there and they should buy a book. At the last house the colporteur overtook the woman and she also gave him an order.

The same thing happened at Pocomoke City. A canvasser met a minister who said he had a copy of Bible Readings, and it was one of the best books he had ever seen, and he wanted his members to get the book. He gave the canvasser some names of persons to call upon that evening, and then said, "I want you to come to my church this evening." The canvasser secured seven orders from the list of names, and then went to the church and took seven orders more, making a total value of orders for that evening of \$63.00.

But, best of all, there are precious souls coming into the kingdom of God through the work of the colporteurs in this conference. Do you want to help finish the work here and have a part in the blessing that comes at the end of the work on earth? I will be glad to hear from you. Write me at 1901 Rosedale St., Baltimore, Md.

J. W. SILER,
Field Missionary Secy.



J. W. SILER
Field Missionary Secretary Chesapeake Conference



H. G. LEWIS
East Pennsylvania Conference

We have thirty-four counties, with a population of about five million people. There are one thousand seven hundred and eighty Seventh-Day Adventists in this conference, and there are eighteen counties without a colporteur.

"A great and important work is before us. The enemy of souls realizes this, and he is using every means in his power to lead the canvasser to take up some other line of work. This order of things should be changed. God calls the canvassers back to their work."

The Lord has said the cities should be warned. He is calling for volunteers. If we only knew what is before us, we would not be so dilatory in the work of the Lord. I am glad some are answering the call. Six from the North Philadelphia Church are preparing to enter the vineyard, some have already entered, while others are studying "to show themselves approved unto God a workman that needeth not to be ashamed rightly dividing the word of truth." Six sisters from the colored church have volunteered to go into the vineyard to labor for their people. There are one hundred twenty-five thousand colored people in Philadelphia. Surely "the

harvest is great and the laborers are few." Let us all "pray that the Lord of the harvest will send forth laborers to the harvest."

Brethren and sisters, we are debtors to all these people in East Pennsylvania to tell them of the Third Angels' Message. Will we pay this debt, going forth in the highways and byways and compel them through love to come to the supper of the Lamb? I pray that we here in East Pennsylvania will rise and come up to the help of the Lord. Those who will enter some county to spread the last message, write to H. G. Lewis, 61 S. Bennett St., Dorranceton, Pa.

NEW JERSEY

200 Columbus Ave., Trenton, N. J.

O. O. Bernstein, Pres. E. J. Stipeck, Sec.

Read and Reflect

We are sure that our people are anxious to know how New Jersey stands on her Mission Goal, so we have had our Fifty-Cent-a-Week Statement for the first nine months of the year inserted in this issue of the *Visitor*. You will notice that we are a trifle over \$6500 short, but we know that you will not be satis'ed until this shortage is made up. There are three ways in which this can be done: First, if you have made a pledge for Missions, put forth every effort to pay it before January 1. Second, take an active part in the Harvest Ingathering Campaign. Third, by giving liberally through the Sabbath school. Let us all rally to the work and we will be sure to reach our goal.

Studies in the Testimonies On Health Principles

At our recent Medical Convention, the importance of study of the Testimonies on Health Principles was strongly emphasized. In order to help on this important subject the Medical Department is arranging a series of suggestive readings which will appear in the *Visitor* from time to time.

We do not want to become fanatic or careless. Extremes either way are dangerous. The careful, prayerful study of the Spirit of Prophecy will keep us in the right path.

Preservation of the Health. Test. Vol. 3, p. 150. Ministry of Healing, p. 128.

Gratitude and Praise—M. of H., pp. 251, 253, 472.

New Jersey Fifty-Cent-a-Week Statement for Nine Months Ending September 30, 1920

CHURCH	QUOTA	REC'D	SHORT	OVER
Annandale	228.15	49.53	178.62	
Asbury Park	157.95	158.57		.62
Bridgeton	1158.30	395.59	762.71	
Burlington	859.95	705.83	154.12	
Burlington Polish	228.15	65.45	162.70	
Camden	1755.00	1096.21	658.79	
Camden Colored	87.75	110.33		22.58
Cape May C. H.	614.25	242.35	371.90	
Dover	263.25	55.56	207.69	
Elizabeth	368.55	273.32	95.23	
Franklin	544.05	169.70	374.35	
Jericho	684.45	377.60	306.85	
Jersey City No. 1	1544.40	1309.87	234.53	
Jersey City No. 2	1000.35	558.00	442.35	
Jersey City Colored	228.15	84.25	143.90	
Jersey City German	895.05	752.46	142.59	
Jersey City Swedish	491.40	327.61	163.79	
Montclair	228.15	396.70		168.55
Morristown	228.15	368.52		140.37
Newark English	2038.23	1726.03	312.20	
Newark Bohemian	1649.70	483.16	1166.54	
Newark Colored	368.55	159.90	208.65	
Newark German	245.70	422.78		177.08
Paterson English	1982.70	2234.21		251.51
Paterson German	526.50	408.67	117.83	
Paulsboro	210.60	129.44	81.16	
Perth Amboy Danish	245.70	138.09	107.61	
Perth Amboy Slov.	245.70	40.95	204.75	
Plainfield	298.35	215.59	82.76	
Pleasantville	719.55	653.31	66.24	
Ramah	596.70	485.11	111.59	
Swedesboro	579.15	149.68	429.47	
Trenton	2316.60	2114.79	201.81	
Vineland	807.30	493.09	314.21	
Woodbury	368.55	134.16	234.39	
Individuals		744.54		744.54
	24765.03	18230.95	8039.33	1505.25
Short on Missions		6534.08		6534.08
	24765.03	24765.03	8039.33	8039.33

Religion and Health, Patriarchs and Prophets, p. 600.

In the Sick Room, Test. Vol. 2, p. 384. M. of H., pp. 219-222.

Point to Jesus, M. of H., pp. 62, 156.

Work of Missionary Nurse, M. of H., pp. 144-147.

J. G. HANNA, Med. Sec.

friends who may be interested. Come and help make these classes an interesting part of your winter's program. This is your opportunity, so do not neglect it. We may not pass this way again.

J. G. HANNA, Med. Sec.

Colporteur Items

Brother Hoffman set his goal for no less than 40 hours a week, and \$30.00 a day in orders. By God's help he went over the goal, having taken orders for \$154.00 and delivered \$98.00 worth of books besides. He did not get in the entire 40 hours this week, however, owing to delivery. Brother Hoffman is canvassing near Pedricktown.

Brethren Ellis and Plant started to work in the Morristown section where the "well-to-do" people live. Brother Ellis received \$19.50 in an hour, besides deposits to the amount of \$5.00. We went to an estate and were several minutes walking to the mansion through the long driveway. The lady was a Catholic who cordially invited us in. She gave us an order for her husband, who is neither Catholic nor

Medical missionary classes for this winter will begin on the following dates:

Fairton—2:30 p. m. Sunday, Oct. 24.
Bridgeton—7:30 p. m. Sunday, Oct. 24.

Vineland—8 p. m. Monday, Oct. 25.
Trenton—2:30 p. m. Tuesday, Oct. 26.

Camden—8 p. m. Tuesday, Oct. 26.
Jericho—2:30 p. m. Wednesday, October 27.

Swedesboro—8 p. m. Wednesday, Oct. 27.

Pleasantville—8 p. m. Thursday, Oct. 28.

Please take note of the above dates and make your arrangements to attend these classes. Our church members are invited and also outside

Protestant. After receiving the order she suggested that we visit their coachman, who lived in another building on the premises. We secured an order and \$2.00 deposit from the lady.

This all goes to show that God is opening the way for this Message through the printed page, and that the higher class are responding readily. I plan to go out with Brother Plant of Rockaway very soon in this same territory.

Let us remember these brethren in our prayers, as they go forth in their self-sacrificing work.

Remember to work all of BIG WEEK, November 7-13. Institute, November 25 to December 5. Announcement of location later.

ERNEST MANSELL.

CHESAPEAKE

1901 Rosedale St., Baltimore, Md.
A. S. Booth, Pres. C. M. Paden, Sec.

Blythedale Church

Another church building finished in the Chesapeake Conference for the worship of God and the proclamation of the Third Angel's Message at Blythedale, Md.

Quarterly service was conducted by the writer the last Sabbath of September. The church was dedicated to the worship of God October 2. Elder A. S. Booth preaching the dedicatory sermon at the eleven o'clock service. Following an hour for lunch, an afternoon meeting was held by the writer. Service was also held Sunday morning and many outsiders attended the meetings.

The church is a very neat and attractive structure, finished inside with wall-board, tinted in two shades of lemon, and panelled throughout with two-inch oak. The ceiling is open; the rafters are of chestnut, and stained dark walnut. The pulpit furniture is also finished in walnut to harmonize with the other colors.

It is a great blessing to this company to have a place of worship. For quite a number of years they have been holding their Sabbath services from home to home with the exception of about two years at different times, when they held a few meetings in a church building of another denomination. The outlook is very encouraging. They solicit the prayers of our people that God will assist them in letting their light shine that much good may be accomplished in this neighborhood because of this beacon of truth, calling the attention of the people to the soon coming of our blessed Redeemer. G. MEDAIRY.

News Notes

Elder A. S. Booth and wife, together with the Misses Tripp and Jacobs, spent October 10 and 11 in the Harvest Ingathering work, returning with \$50.00. They are out again this week and hope to return with the full amount of their goals.

The Baltimore No. 2 Church is glad to report that they have disposed of their old property at 3700 Fait Ave., and will soon be able to meet in their church building which they recently purchased. This church, with others in the conference, is sacrificing their pastor twice a month to meet with churches that are without ministerial help.

Miss Esther Sherman, who recently graduated from the Washington Sanitarium and Hospital, is spending some time with her sister, Mrs. H. C. Hudgins in Baltimore. They called at the office and took with them nearly fifty small books. They have also been spending some time in the Harvest Ingathering work with good results. We are thankful for nurses that are able to minister to the spiritual needs of the people as well as the physical.

Elder A. S. Booth spent Sabbath, October 16, with the Baltimore No. 3 Church. Goals amounting to over \$3,000 were set on Harvest Ingathering. Elder Strachan and wife have a combined goal of \$300. We are glad for the spirit with which this church has entered into this campaign.

Mrs. Earl Stottler of the Hagerstown Church met with a very painful accident on Sabbath, October 9, when she fell, breaking her arm in three places. Let us remember Sister Stottler in our prayers.

WEST VIRGINIA

1455 Seventh St., Parkersburg, W. Va.
J. W. McCord, Pres. C. L. Bauer, Sec.

Elder Westcott's Farewell

Dear Brethren and Sisters:

With mingled thoughts of sorrow and joy, I write this farewell letter. It is always a cause of sorrow to leave dear friends, but our sorrow is greatly lessened by the anticipated joy of laboring for our Master in a foreign land, where there are so many who have never heard of the blessed hope.

I have greatly enjoyed the short time spent in departmental work in this conference, and as I leave I am

sure that I shall often think of the faithful believers in West Virginia. Especially pleasant will be the memories of my association with the young people.

I desire to express my gratitude to the leaders and secretaries in the local churches for their faithful co-operation, which has greatly aided in any success that has come to these departments during the time I have had them.

In behalf of my successor, I solicit the same hearty co-operation.

I greatly regret that I will not be able to stay with the work here until the Harvest Ingathering goal of \$5000 is reached, but I am sure that if every member will put his heart in this work the goal will be reached by Thanksgiving Day.

Let each of us labor faithfully while we have opportunity that, when the Master comes, he may say, "Well done" to every one of us.

We solicit your prayers as we go to the needy field of Brazil. You may be sure that we shall often pray for you.

Your brother in Christ,

H. B. WESTCOTT.

Jots and Tittles from West Virginia

Conference Goal\$5000.00
Amt. raised to date\$2202.66

Churches reaching goal:

Fairmont, Sept. 11.

Cumberland, Sept. 27.

Charleston, Oct. 17.

Which church will be next?

Amt. still to be raised.....\$2797.34

J. W. McCord spent Sabbath, October 9, at Charleston, preaching at both the white and colored churches. He found both of good courage.

G. W. Lawrence, who has been with the tent effort at Elkins this summer, called at the office on his way back from Mount Vernon, where he had been to take another student to the Academy as a result of the tent work at Elkins.

We regret to learn of the illness of Sister W. L. Adkins, and hope to hear of her speedy recovery.

Frank Detwiler spent the week-end at the home of Mrs. Mida C. Walker.

We are glad to have Mr. and Mrs. L. E. Robinson back in our conference again. They came here from Akron last month.

Sabbath, September 25, Miss Nell Mead met with the Burnsville Church in the interests of the mission work. This is the first year for this little company to become acquainted with the Harvest Ingathering work. All are interested and are having a part. From there, Sister Mead went to Richwood where there are no Sabbath keepers and worked between trains, and received over twenty-six dollars. From seven houses straight she received one-dollar bills. Going to and from Richwood on the train she received offerings from those with whom she shared her seat, and they became very much interested, and now are on the correspondence list for follow-up work. The Lord is blessing the work in West Virginia and many are becoming intensely interested as the result of the Harvest Ingathering work this year.

One of the workers was Harvest Ingathering in a small place, and stopped to canvass a man who sat in an automobile. He told the worker he would see her when she passed his house, and pointed to where he lived, yet he was headed the other way and apparently said that to get out of giving. But the worker, while walking away, took his case to the Lord in prayer, and had only gotten to the next house when he came running after her and handed her a dollar bill, saying, "I may not see you, so will give you something now." What prompted the man to make such a quick decision? Prayer is the key in the hand of faith, which unlocks heaven's storehouse, where are treasured the boundless resources of Omnipotence. Let us use this key more in our Harvest Ingathering work.

Elder and Mrs. Westcott spent Sabbath with the Charleston Church, which celebrated the occasion by going "over the top," being the third church in the conference to reach its goal. Mrs. Westcott, with others of the Charleston members, were out on the streets doing Harvest Ingathering work Saturday evening, and brought in a goodly sum.

From personal reports that come in, we are sure that the conference has reached the \$3,000 mark, though this has not all been reported to the office.

COLPORTEURS' REPORTS

Name	Place	Book	Hours	Orders	Value	Helps	Total	Del.
West Pennsylvania, One Week Ending Oct. 15, 1920								
Mrs. H. Johnson, Jefferson		BR	15	8	44 00	12 00	56 00	
Mrs. J. Wiester, Springdale		OD	20	11	33 00		33 00	54 00
John LeRoy, Fayette Co.		BR	66					900 00
Miss A. Roberts, Armstrong		BR	23					546 50
Miss Ellison, Allegheny		BR						451 00
Miss Manary, Armstrong Co.		BR						321 00
Mrs. C. Beach, Russell		OD	12					62 75
Mrs. M. Smith, Allegheny		OD	16					10 00
Mrs. E. Park, Allegh.		BR	24	6	38 00	50	39 50	43 50
Miss Rager, Fayette Co.		DR	46	19	121 00	10 50	131 50	175 50
E. Grapp, Center Co.		BR	67	16	96 00	15 00	111 00	544 75
Totals	11 Colporteurs		289	60	332 00	38 00	370 00	3109 00
Ohio, Two Weeks Ending Oct. 15, 1920								
H. V. Bjork, Ashtabula Co.		OD	39	6	19 25	3 00	22 25	30 90
Chas. Carter, Williams Co.		BR	81	23	149 00	3 00	152 00	388 00
Geo. Carter, Union Co.		BR	88	30	195 00	6 00	201 00	6 00
R. B. Craig, Hamilton		GC	31	24	115 00		115 00	
E. Doster,		GC	4	1	4 50	75	5 25	
Chas. Fritz, Adams Co.		GC	2					15 00
Fred Hannah, Belmont		OD	97	37	106 50	63 50	170 00	40 00
Mrs. A. J. Herman, Lucas Co.		GC	31	19	94 50	15 00	109 50	
M. L. Howard, Center		BR	39	17	115 50	9 75	125 25	13 50
E. A. Kern, Adam Co.		GC	84	12	63 00		63 00	8 50
W. W. Ridway, Morgan		BR	12	10	61 00		61 06	
C. Robinson, Meigs		BR	82	19	109 00		109 00	
M. W. Shidler, Hocking Co.		BR	85	99	665 50	55 25	720 75	160 00
D. McCarthy, Highland		BR	75	31	181 00	6 00	187 00	30 00
W. E. Wagner, Meigs Co.		BR	62	15	88 50	3 65	92 15	35 65
H. C. Wilcox, Mansfield		BR	69	28	172 00	58 50	230 50	30 00
Mrs. C. H. Wolcott, Toledo		OD	26	17	60 25	75	61 00	1 00
Total	18 Colporteurs		917	394	2200 00	225 15	2425 15	758 55
West Virginia, One Week Ending Oct. 15, 1920								
C. E. Will, Ohio		BR	60	22	133 00		133 00	49 50
N. S. Marriott, Barbour		GC	41	29	180 50	26 00	206 50	10 50
R. Livermore, Harrison		GC	40	45	277 50	22 75	300 25	
J. W. Brando, Barbour		GC	37	10	61 00	17 75	78 75	
W. T. Dishman, McDowell		BR	34	11	68 00	56 75	124 75	
B. P. Wright, Fayette		BR	33	25	196 00	25 70	221 70	
C. G. Mays, Fayette		PG	13	13	89 50		89 50	
J. Fahrner, Randolph Co.		GC	7	4	20 00	8 00	28 00	23 20
Totals	8 Colporteurs		265	159	1025 50	156 95	1182 45	83 20
Virginia, One Week Ending Oct. 15, 1920								
L. W. Kurz, Brunswick		BR	31	50	285 50		285 50	
C. Williams, Southampton		BR	28	28	164 50		164 50	
P. Hafenmayr, Norfolk		BR	23	25	140 50		140 50	
Mr. & Mrs. Marietta, Augusta		DR	48	19	115 00	19 50	134 50	
Mrs. Hafenmayr, Norfolk		BR	23	18	102 00		102 00	
V. L. Hankins, Augusta Co.		BR	37	9	49 50	16 50	66 00	
A. L. Gary, Princess Anne Co.		GC	17	8	53 00	11 00	64 00	8 00
Mr. & Mrs. Conwell, Accomac		BR	6	7	38 50		38 50	453 50
Clarence Blount, Amelia		BR	34	2	11 00	7 50	18 50	105 50
Totals	11 Colporteurs		247	166	959 50	54 50	1014 00	567 00
East Pennsylvania, One Week Ending Oct. 15, 1920								
B. Bell, Phila. Co.		GC	33	13	77 50		77 50	4 50
S. G. Bertolet, Phila. Co.		Misc.				12 50	12 50	12 50
S. Diehl, North'd Co.		OD	12					11 00
W. Frizzell, Lancaster		BR	18	20	125 00		125 00	18 00
G. Germeyer, York		BR		34	202 00		202 00	158 00
Mr. & Mrs. Handschuh, Bucks		OD	27	11	40 50	25	40 75	
W. P. Hess, Chester		BR	40	22	134 50	1 00	135 50	
A. J. Kistler, Phila.		GC	13	10	55 00	1 00	56 00	36 00
E. S. Tolliver, Luzerne Co.		PPF	3	3	7 50	4 00	11 50	
Totals	10 Colporteurs		146	113	642 00	18 75	660 75	240 00

Chesapeake, One Week Ending Oct. 15, 1920

J.E. Jones, Kent Co	BR	85	21	119 00	58 00	177 00	114 00
Marian Marchant, Frederick	OD	28	15	45 00		45 00	3 20
L. R. Babylon, Carroll	OD	40	18	74 00		74 00	
C. Stevens, Wilmington	CK	30	50	100 00		100 00	6 00
H. Mills, Morgan	OD	26	17	42 50	1 75	44 25	
Mrs. K. Wright,	Misc.	10		3 50		3 50	
J. Vanzant, Balt.	OD	27	15	48 00	11 00	59 00	7 00
G. Pinkney, Balt.	BF	17	16	34 00		34 00	25 00
Mary Queen, Balto.	BF	22	14	31 00		31 00	8 50
Laura Jackson Baltimore	BF	24	14	33 00		33 00	7 50
Lillian Robinson, Baltimore	BF	12	11	22 00		22 00	11 50
A. Thomas, Wilmington	CK	32	11	25 00		25 00	4 00
Totals	13 Colporteurs	353	202	577 90	70 75	647 75	186 70

New Jersey, One Week Ending Oct. 15, 1920

G.S. Hoffman, Pedricktown	BR	36	23	144 50	10 00	154 50	101 00
Edith Mansell, Crandury	BR	18	15	91 50		91 50	122 50
Wm. Ellis, Andover	BR	25	10	58 00	16 50	74 50	
J.W. Johnson, LaurelSprs.	OD	30	17	61 50	1 50	63 00	
A Colporteur,	BR			200 00		200 00	200 00
Totals	5 Colporteurs	109	65	555 50	28 00	583 50	423 50
Grand total	76 Colporteurs			Value 6883 60		Deliveries 5367 95	

Sabbath and Sunday, October 9 and 10, Elder H. B. Westcott and Miss Nell Mead met with the new company of believers in Elkins, W. Va., in the interest of the Harvest Ingathering work. On Sabbath there were forty new Sabbath keepers out to the meeting. Elder Westcott gave an interesting discourse on the needs of the mission field. At the close, the call was made for volunteers to go out on Sunday with the papers. A number responded to the call, and on Sunday morning they went to a little mining town seven miles away. This was an interesting trip, indeed, and surely the Lord was very near to these precious souls who were making their first trip with the Harvest Ingathering papers. Miss Mead took one girl about sixteen with her to teach her the work, but had no sooner gotten started until the girl asked to go alone, which she did, and the result was she came in with her hands full and a very happy heart. As she walked down the road with Miss Mead, she told the story of her life and how she had accepted the truth at the tent meetings of Elder Adkins a few weeks ago, and she said, "Today is the happiest day of my life, and I never knew I could work for the Lord and be so happy as I am now." She went out the next day all alone, and has been at it ever since. That day, fifty dollars was collected.

On Monday, another company went out in Elkins. Brother Adkins and Brother Westcott visited the business places and report some very good experiences. Miss Mead, with one woman who had a very small baby, went from house to house with good re-

sults. Surely, if this woman with a baby can get out in this line of the Lord's work, what should we do who have no excuse? Let us look back, when we were in our first love, and we will remember just how anxious we were to tell others of the wonderful message of the third angel, and do something for the Lord. "Arise, shine, for thy light is come, and the glory of the Lord is risen upon thee." As a result of the labor put forth at Elkins, something over one hundred dollars was raised.

Elder McCord paid a visit to the Fairmont Church last Sabbath. He traveled 300 miles to visit this church and spent four hours with them. Yet the interest displayed by our dear people in such visits amply repays the toil and expense of making them. This church has gone over the top in the Harvest Ingathering and is still going strong.

Brother Daily Sun, a Chinese Seventh-Day Adventist student, on his way to Berrien Springs, Michigan, where he is attending college, sold \$100.00 worth of Chinese Seventh-Day Adventist magazines in one day in Montreal, Canada, and the next day, before leaving the city, sold \$20.00 worth. He had earned his scholarship before this by the sale of Chinese literature. How does this appeal to you for work among the foreigners?

"Every burden that we are called to bear, Jesus himself has borne."

Sixty-six persons in India pass into Christian graves every minute. Do you care? If you do, are you proving by your gifts and labors that you do?

"Never bear more than one kind of trouble at a time. Some people bear three—all they have now, all they ever had, and all they ever expect to have."

Obituary

BRENCHLEY—George W. Brenchley was born at Overton, Bradford County, Pennsylvania, November 24, 1841, and fell asleep in Christ at his home in Shunk, Pennsylvania, October 4, 1920. As the result of some animated Bible discussions in the latter town in 1898, Brother Brenchley accepted the full truths of the Third Angel's Message, and for more than twenty years he lived out consistently and effectively, in the face of all circumstances, the vital principles of our faith. Timely words of comfort and cheer were spoken by the writer, who emphasized the untold power for good that comes from living a consistent, Christian life. The wife, three sons and two daughters survive, together with many loyal and ardent friends.

L. DONALD WARREN.

Advertisements

Approved advertisements will be published in the VISITOR at the rate of twenty-five cents for twenty words or less, and one cent for each additional word. A charge of twenty-five per cent of the cost, if not less than ten cents, will be made for each insertion after the first. Cash and reference must accompany copy for all advertisements.

FOR SALE—Forty-two and one-half acre farm on brick road, one-half mile from Academy and one-half mile from Mt. Vernon. Good land and buildings. Will sell in two tracts if desired. Earl Skeen, Mt. Vernon, Ohio. R. F. D. 5. 3t

FOR SALE—Five-room bungalow house, nicely papered and painted. Good water in the kitchen. About six miles from Atlantic City. One and one-half miles from church, and good church school. Price reasonable. G. W. Holman, Pleasantville, N. J. 3t

STUDY AT HOME—"There's a way Lincoln found it, so can you. The Fireside Correspondence School will show you how. Write today for our catalogue for 1920. C. C. Lewis, Principal, Fireside Correspondence School, Takoma Park, D. C.

The November Watchman

Apropos of the celebration of the three-hundredth anniversary of events at Jamestown, Va., and Plymouth, Mass., which heralded the birth of civil and religious liberty in America, the *Watchman Magazine* presents in its November number a strong array of truths appealing to the public mind, leading from the beginnings of America to the coming of the Lord:

"Liberty, How It Came to America," by J. A. L. Derby.

"The Birthplace of Religious Freedom," by Charles S. Longacre.

"The Pillars of National Greatness," by William F. Martin.

"Is the World Safe for a Theocracy?" by John Orr Corliss.

"The Lord of Liberty Comes," by Benjamin G. Wilkinson.

Intermingled with these are strong articles on other phases of our message:

"Wizards That Peep," by Elmer L. Cardey.

"Can We Keep This Pace?" by D. H. Kress, M. D.

"The Attribute of God's Love," by C. A. Johnson.

"Stand Up for Your Rights," by Robert B. Thurber.

"Fighting the Disease of Discontent," by Uthai V. Wilcox.

Also a strong list of subjects in "The News Interpreted" and "Little Talks on Great Matters."

A forceful, winning number for the beginning of the thoughtful season of the year.

OHIO

Box 8, Mount Vernon, Ohio.

N. S. Ashton, Pres. H. D. Holtom, Sec.

Ohio Tabernacle

At a meeting of the Ohio Conference Committee during camp meeting, I was instructed to prepare a portable tabernacle, suitable for use in winter and summer. Shreve, Ohio, was selected as the place in which this work was to be done.

For five weeks the work of assembling and construction has been under way. Owing to the slow movement of freight we have been much delayed on account of lack of material.

We are glad to report now that the tabernacle is completed and ready for use. It is a rectangular structure 37x64 feet, with a seating capacity of about 400. The frame consists of

2x4 pieces of yellow pine, eight feet long, set upright four feet apart. The spaces between are filled with beaver board, secured with quarter round to the studding. The entire structure is girdled twice with spruce ribbon board, ten inches wide, securely bolted to the studding at the top and bottom. A five-inch plate of white pine lays along the top of the uprights being fastened to each one with lag screws. The corners are held together with three strong bolts and the bracing is all on the outside. It is a very strong and substantial frame.

The roof consists of a canvass hood made to fit this frame, with gables rising twelve feet above the frame. It is supported by five poles 20 feet long set in a row under the ridge. Also a wall curtain eight feet wide and 200 feet long hangs from the eave board protecting the outside from the weather. All the woodwork is painted white inside. It is lighted with eight large electric bulbs, and heated with two stoves, or as many as may be needed. The entire structure including a 900 lb. piano weighs less than 6,000 lbs. and can be set up ready for occupancy by two men in two days. We have programs coming from the press now announcing the dedication services and opening of our Shreve effort, for Sunday, Oct. 24, 2 p. m.

There will be meetings every night for several weeks following, and any brethren or sisters who can find it convenient to visit us here will be made welcome at any of our services.

N. W. PHILIPS.

News Notes

Because it has been impossible to secure satisfactory translations in the Portuguese and Rumanian, it has been necessary to cancel the printing of Harvest Ingathering Papers in those languages.

We are glad to receive Brother Kruff's first colporteur report this week, and we are sure the Lord will bless him as he takes up this line of work.

Brother M. L. Howard, formerly of Pennsylvania, but now living in Akron, is planning to take up colporteur work in Summit County.

Mt. Vernon Academy Notes

Favored, indeed, was this institution, to have Elder A. G. Daniells and wife, and their daughter-in-law, Mrs. A. G. Daniells, Jr., spend a few days

here on their way to Indianapolis.

Elder Daniells had been in Europe for five months and three weeks, studying conditions there, and in his visit gave the students and the church here the benefit of his investigations in the three services he held here. In chapel Friday morning he spoke particularly of the young people in Europe. He said of the 50,000 Sabbath keepers there, about one-fourth of them are young people. He personally met with young people of about fifty different languages. Everywhere he went, the young people were begging for a school where none has as yet been established, and found urgent demands for increased facilities where we now have schools. Rumania with five hundred splendid young people has no school, although one will soon be established, and they have no literature except a few small tracts.

Europe has gone through most terrible experiences, such as no one in this country can comprehend, but these trials have only made our young people stronger Christians. About two hundred and fifty of our brethren who were forced into the war were killed. But these, with other of our young men in the trenches, were instrumental in converting and sending back to their homes at the close of the war, three hundred young men who are now earnest Seventh-Day Adventists.

The Rumanian brethren had about \$15,000 in tithes and offerings in their treasury that had been accumulating since the war began. For five years they had had no word from the General Conference, and did not even know who the officers were. Yet they have been true to the cause through all their trials.

This is our day of opportunity in Europe. One Bible reader had forty-eight readers baptized in 1918; seventy in 1919, and thus far this year fifty had followed their Lord in this ordinance and she hoped to have fifty more by the close of the year. All these were Catholics.

While a minority are seeking light, the majority are becoming more and more depraved and the desire to kill has become greatly intensified by the war, so that assassinations have become much more frequent.

We wish we could pass on to you all the good things he told us, but space will not permit. The whole experience shows that God has his hand on the helm, and governments that once opposed our work have been overthrown, and this truth is going by leaps and bounds, and will soon triumph gloriously.

Harvest Ingathering Inspiration

It is very encouraging to see how people are responding to the Harvest Ingathering Campaign solicitors.

Brother T. H. Barritt and the writer went to Fredericktown with eight of the faculty and students from Mt. Vernon Academy. In a few hours \$45.00 was collected.

The next day we went to Gambier. Our company was composed mostly of church school children, but \$21 was received, which is twice as much as was ever before received in that town.

We next met with the Dayton Church. It happened to be the time set for the dedication of their beautiful church. Elders Robbins, Ashton and Marietta were the chief speakers. Brother Barritt sang several beautiful selections which were much appreciated.

On the following Monday and Tuesday, we went out with a small company and had some splendid experiences. We gathered in \$78.00.

On the following Sabbath we met with both the white and colored churches at Columbus. They are also alive with enthusiasm for the Harvest Ingathering work. On Sunday, twenty-five came out and in two and one-half hours we gathered \$80.00. Later in the evening, Brother Redfield took Elder Ulrich and wife, Brother Barritt and myself to Newark. We spent a pleasant evening with the company there in the interest of our work.

Monday we had the privilege of going out with the students at the Academy and gathered in \$150.00 in the city of Mt. Vernon.

So the work goes on. Reports come in from the different churches saying that they have gone over the top. If we all do our part, we will have no trouble to make our \$25,000 goal. Let us pray to this end. We cannot help but believe that we will not have many more campaigns before the Lord comes, since all things indicate his speedy return.

C. E. REICHENBAUGH.

Columbia Union Conference Educational Program 1920-1921

(Continued)

1920-1921	1921-1922	Grades Uniting
Reading 7	Reading 8	7, 8

Language 6	Language 5	5, 6
English 7	English 8	7, 8
Spelling 6	Spelling 5	5, 6
Spelling 7	Spelling 8	7, 8
Geog. 7	History 8	7, 8
Civics & Agr. 8	Physiology 7	7, 8
New Test. 10	Old Testament 9	9,10
Advanced Eng. 9	Advanced Eng. 9	9
Physiology	Bookkeeping,	
First Aid 10	Gen. Science 9	9,10
Woodwork or Sewing 9		
Rhetoric 10	Rhetoric 10	10

Salary of Teachers

At the Educational Council held April 16-20, 1919, the following action was taken:

"That the minimum wage of teachers in our elementary schools be \$30 a month plus board and room, or \$50 without board and room."

This action was endorsed a few days later by the General Conference Committee at its Spring Council.

Let our schools be prompt in paying the teachers' salaries at the close of each school month, for it is often the only means of support, and failure will cause hardship and inconvenience.

The School Manual

A new School Manual for church and intermediate schools has been published, and should be carefully studied by teachers, school boards and patrons. The following subjects are mentioned as deserving of special consideration:

"A Study on Principles of Education."

"Duties of Teachers."

"The Local Church School Board."

"Duties of Parents and Church Members."

"Financial Policy."

"Duties of Pupils."

"The Elementary School."

"The Intermediate School."

"The Home and Family School."

"Parent-Teachers' Association."

The Curriculum

The curriculum is the guide to the teacher in carrying on the daily work of the school. It gives the subjects for each grade and the methods to follow in teaching the various subjects. It makes clear also the alternation of subjects which greatly lightens the work of an otherwise heavy program of recitations. The book containing and explaining the curriculum is an indispensable guide to the teacher.

Some of the conferences of the Union are furnishing, free of cost to the teachers, our journal, "The Christian Educator," "The School Manual," "The Curriculum," and "The Teacher's Register." The School Boards

are furnishing for the school library a copy each of all the text books, supplementary books, and teachers' Manuals. This is an excellent plan which should be generally carried out.

Examinations

Final examinations will be prepared this year by the Union Educational Department instead of the General Department of Education. These examinations will be based on the text books and helps listed in this leaflet. More care should be exercised in conducting these examinations, and in no case are teachers or pupils to see these questions until the time of the examination. Final examination standing alone does not give credit in any subject, but regular class work in school must precede the final examination, or private tutorship previously sanctioned by the Educational Superintendent.

Teachers' Reading Course

The following recommendation of the General Department will be followed in this Union:

"That in the future we do not require a written review of the books of the Teachers' Reading Course; but that we ask the reader to write a brief statement of the general contents of the book, and also a statement of the value of the book to the teacher.

"That only one definite book be specified in each course, and that the teacher select from a suggested list two others to be counted on the course."

The following books are recommended for Reading Course No. 10, to be used during the school year 1920-1921:

Required

"The Personality of the Teacher," by Charles McKenny, 190 pages, \$1.

Select One

1. "How to Teach the Fundamental Subjects," by Kendall & Mirick, 320 pages, \$1.75.

2. "Missionary Volunteers and Their Work," by Matilda Erickson Andross, 480 pages, Review & Herald Pub. Assn., \$1.25.

Select One Not Applied on Previous Reading Course

1. "Education," by Mrs. E. G. White, 321 pages, Pacific Press, \$1.25.

2. "Teaching Children to Read," by Paul Klapper, 243 pages, \$1.90.

3. "Teaching a District School," by John Wirt Dinsmore, A.M., 285 pages, \$1.28.

4. "Among Country Schools," by O. J. Kern, 366 pages, \$1.48.

Columbia Union Visitor
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EDITOR EMMA S. NEWCOMER

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"GO FORWARD"

"Long delays tire the angels. It is even more excusable to make a wrong decision sometimes than to be continually in a wavering position: to be hesitating, sometimes in one direction, then in another. More perplexity and wretchedness result from this hesitating and doubting than from moving too hastily." Vol. 3, p. 497.

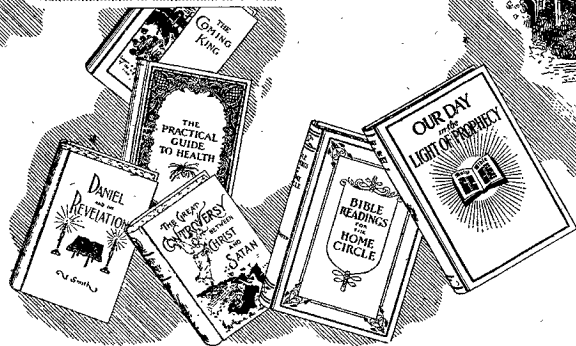
"He who never makes a mistake never makes anything else."

"As long as probation continues, there will be opportunity for the canvasser to work . . . Until in heaven is spoken the word, 'It is finished,' there will always be places for labor, and hearts to receive the message."—Testimonies for the Church, Vol. VI, page 478.

"It will be found in the day of final settlement that God was acquainted with every one by name. There is an unseen Witness to every action of life."

Will You Place Us Where
We Can Work

?



TODAY OR LATER?

I feel deeply impressed to again call your attention to the terrible difficulties which we are bordering on at this very time. While it is true that the book work will continue until the close of probation, yet the conditions under which it is to be carried will materially change. Most discouraging and forbidding circumstances are but a little way ahead. Vol. 5:463.

Let us rally to the work **now**, and scatter the blessed printed page like the leaves of autumn; for a little later we will wish for the opportunities which we now have. The work is so important and urgent that only a year passed away when, as if men were liable to forget it, the stirring call again came, "Canvassers are wanted to labor in the missionary field."—Testimony No. 30, pp. 115-117.

Dear reader, are you one whom God is calling to this work? Deep down in your heart, have you not heard the tender voice of Jesus saying, "Drop the job in the factory, on the farm, in that worldly business, and come, follow me"? Oh, that sweet voice which is now calling to service will soon be heard calling the laborers to receive a crown.

Dear colporteur, **toil on**, and pray that God will send forth laborers into his vineyard.
—H. F. Kirk.

THE COLPORTEUR WORK

"I have been instructed that the canvassing work is to be revived. Our smaller books, with our pamphlets and journals, can and should be used in connection with our larger books."

"The evangelist who engages in canvassing work is performing a service fully as important as that of preaching before a congregation. God looks upon the faithful evangelistic canvasser with as much approval as he looks upon the faithful minister."

"The Lord's solemn, sacred message of warning must be proclaimed in the most difficult fields and in the most sinful cities—in every place where the light of the third angel's message has not yet dawned. To everyone is to be given the last call to the marriage supper of the Lamb."

—Mrs. E. G. White.

"I know thy works," said He that walketh in the midst of the seven golden candlesticks." "It is known what opportunities have been neglected."