



VOL 3.

GRAYSVILLE, TENNESSEE DEC 6 1911

NO. 43

### Southeastern Union Conference Directory

Office Address, 169 Bryan St.,  
Atlanta, Georgia.

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Educational Secretary, H. M. Hiatt,  
office address.

Missionary Agent, V. O. Cole,  
Graysville, Tennessee.

Medical Secretary, J. H. Neall,  
office address.

Y. P. M. V. and Missionary Secre-  
tary, H. M. Hiatt, Office Address.

### Early Impressing

I took a piece of plastic clay  
And idly fashioned it one day,  
And as my fingers pressed it still,  
It moved and yielded to my will.  
I came again when days were past;  
The bit of clay was hard at last,  
The form I gave it still it bore,  
But I could change that form no  
more.

I took a piece of living clay,  
And gently formed it day by day,  
And moulded it with power and art—  
A young child's soft and yielding  
heart.

I came again when years were gone;  
He was a man I looked upon;  
He still that early impress wore,  
And I could change him nevermore

—Selected.

### Hints on Taking Part in Prayer Meeting

Do you find it hard to take part in prayer meeting? Almost every one has had the same experience. Will you benefit by a few hints, so that you may take part profitably? Do you think you ought to take part? Well, if it is your Christian duty, then your allegiance to your Lord demands that you do your duty, or else die trying to do it."

#### Some Little Things That Are Not Little

1. Sit in front.
2. Take part at the very first opportunity
3. Sit with those that do take part.
4. Ask them to encourage you to take part.
5. Remember to make taking part a matter of earnest prayer.
6. Determine that you *will* take part.

Sometimes the very best thing you can do to help a meeting is to fail while trying to take part. Will you ask God for grace to fail for him, if that is best?

#### What Can I Do?

Sometimes people ask this question. Here are five things which you can do. Is the last too hard? Then try the easiest first. Do not stay in the "verse reading" class long. Remember to be "always abounding in the work of the Lord."

1. You can read a verse of Scripture; but be sure it is on the topic.
2. You can read an appropriate selection or the verse of a hymn. Be sure you can read it intelligibly.
3. You can preface or follow the reading of a verse by some brief remark, as: "I have found this verse helpful." A very good way is to say:

"This verse means", then tell in your own words what it means. If you can make some remarks to bring out the meaning, do it.

4. You can illustrate the meaning of a verse or the topic:—

(a) By some Bible incident that you can read, or better, tell.

(b) By some story you have read in history, or in some book or paper.

(c) By some incident that has come under your personal observation.

(d) Best of all, by some personal experience.

5. You can pray.

There is nothing that helps a meeting more than prayer. We have few prayers in our meetings. It is hard to pray. Will you pray?

How shall you begin? How do the Bible prayers begin? How shall you end? How do the Bible prayers end? What shall you put in the middle? Study the Bible prayers. Some Bible prayers suggested for study (remark how little like these prayers are the ones you hear): Matt. 6:9-13; Eph. 1:9-17; 4:14-21; Phil. 1:9-11; Col. 1:9; Heb. 13:20, 21. Absorb these petitions. It costs to pray. Will you pay the cost?

#### How to Speak

So that you can act your part with edification, remember you are speaking for others to hear; therefore;—

1. Stand up to take your part.
2. Hold up your head and speak out.
3. Speak loud enough for all to hear, especially when you pray.
4. Speak distinctly.
5. Speak slowly. All beginners speak too fast. Try to go slowly.
6. Take a good breath just before you begin to speak.

—KINLEY McMILLAN

—In Columbian Union Visitor

### First Call

THIS is the first call to our people of South Carolina to get ready for the canvassers' institute to be held at Cherokee, S. C. Feb. 1-11, 1912.

We expect to have the best of help at this meeting, to make it a success in every way. A number of persons have been waiting for an opportunity of this kind, where they could secure the preparation necessary to fit them for efficient work in this cause, and it is the desire of the conference that every such one shall be present at this institute, together with those who have already been in the field. There is no time lost in stopping to whet our tools.

There has been a marked advancement, appreciated too, in this line of work this year in this conference, but we want 1912 to be the banner year. Some are already planning to sell \$1000 worth of books during the year. Those who have spent their whole time in this work this year, made equally as good wages as could be made in any ordinary way: all the books will do is extra. That will be credited to their account on the books of heaven to be received by them when Jesus comes. Are there not a number who want to enlist for service in this work and finally share in the workers' reward? If so, send your name to Brother R. M. Carter, Spartanburg, S. C.

Begin to plan to be at the institute. No canvasser can afford to miss this meeting.

W. H. BRANSON.

### Canvassers, Active, Inactive, and Prospective

THE annual Canvassers' Institute for the Cumberland Conference will be held at Graysville, Tenn., December 27 to January 7, 1912.

We are planning to make this the strongest and most profitable occasion of the kind ever held in the Cumberland Conference. In addition to the regular local and Union instructors, Brother Fulbright, Field Agent of the Georgia Conference will assist through the session. Elders Stanley and Thompson will come in from time to time, and render very acceptable service. We have invited, and expect to have with us part of the time, Brother Palmer of Washington, D. C. who

is head of the book work; R. Hook, Jr., manager of the Southern Pub. Ass'n, and Brother L. D. Randall, manager of the Atlanta branch house, with whom the canvassers in our field will do business. We are planning to have our canvassers meet and become personally acquainted with these men, that our interests may become more nearly mutual.

The Institute will close the day before the Bookmen's Convention, which convenes Jan. 8, giving our canvassers an unusual advantage which we have provided to extend to them. We not only invite all to come, and take part with us, but urge every one who has ever contemplated taking up this line of work, to come and join us in this institute.

D. W. DILLEN,

Field Agent.

### Christmas Delivery

JUST at this time of the year, a great majority of the people in the world are planning on making presents to their friends and relatives. Many who make these presents endeavor to give something that their loved ones may keep in remembrance of the giver. What a great privilege then is offered the faithful canvassers just at this time, to throw their whole soul into the work in order to take to the people something that will supply this demand, and something, too, that they need more than anything else in the world.

We can rest assured that this money will be spent for something; and I might add that much of it will be spent for something worse than nothing. Then dear fellow-workers, why not be on the spot at the opportune time, that it might be turned into the right channel?

A book placed in a home in this way usually has a double chance to become a blessing, for it is natural to suppose that the donor would read it before giving it to another, and then it is only reasonable to suppose that the one who receives the present would be interested in reading it, for the donor's sake, if for nothing else.

Surely this can be indeed a harvest time for the regular canvasser; and may we not also expect many who have not been able to put in full time during the year, to begin now, and work for a large Christmas delivery? This is especially a good

time to sell many of the small books for the children, but I trust you will not throw your strength on the small books. Give the larger books your first and greatest effort. The smaller books can be sold after the presentation of the larger, without much effort. The truth for this time is what the world needs, and this truth is found in the larger books.

I would not advise any to make prominent at first, that you have books to sell for holiday presents. If this is done they are liable to think at once that there is not enough real value in the book to sell it on its merit, so that you are taking advantage of the holidays to make sales. Keep this in the background until you have gotten your customer real interested in the work you are handling, and if it needs something more to tip the scales your way, then pull heavy on the thought of making a holiday present to some of their family. Try this, and see how it will work. It is not simply a theory; it has been worked out and found successful.

V. O. COLE.

### The Christmas Issue of the Watchman

THE December issue of the *Watchman* is timely and full of good things.

The cover design, representing two parallel conditions preceding the two advents, is well calculated to appeal to thinking people.

Rev. Len G. Broughton, an eminent divine, publicly announced during a ministerial convention that from the stand-point of what he might be doing, the church was a stupendous failure. Is it any wonder that universal church ignorance exists concerning Christ's coming? Read our leading editorial bearing on this.

"The World's Unrest" will interest any thoughtful reader.

Surprise your friends by showing them the article "Christmas, its origin and character, neither Biblical nor Christian." A clear exposition on the subject.

Prof. P. T. Magan writes on "How England sold out the Turk", which is very opportune in view of the war now going on. Surely the eleventh chapter of Daniel is being rapidly fulfilled. Read this article.

Altogether the *Watchman* interests thoughtful readers. Our agents are having wonderful success. One writes, "Enclosed find one dollar for more. I did better than I expected."

Circulate our Christmas Special among your neighbors.

Rates in quantities: five to forty copies, five cents each; over forty, four cents each.

Order through your Conference Tract Society.

SOUTHERN PUBLISHING ASS'N.  
2123-24th. Ave., N., Nashville, Tenn.

### South Carolina Items

THE Spartanburg Sabbath-school is preparing for a Harvest Ingathering program to be given in the near future.

Brother Carter has placed several new canvassers in the field, and others expect to soon enter the work.

Miss Florence Putman has returned to Spartanburg after spending a few weeks at Chester, acting as organist during the tent effort.

Professor Hiatt visited the schools in South Carolina last week. He gave an interesting talk to the Spartanburg church Sabbath morning, and the Cherokee church that night.

Elder Branson conducted the morning service at Greenville Sabbath, Nov. 25, and spoke to the Spartanburg church at four o'clock. Sunday morning, accompanied by Brother Carter, he visited Campobello, and returned Monday to fill an appointment at Cherokee. The principal theme of his discourse was the Harvest Ingathering Campaign. We place much dependence on this and the campmeeting pledges to missions to make up our quota for missions for the year. We have more than \$200.00 to raise before the end of the year if we make up our share of the ten-cents-a-week. Let no one forget the motto we have adopted, **WE CAN AND WE WILL.**

G. L. Kerly is spending a few days with his family at Hildebran, N. C. Brother S. Sanders from Cowpens was a welcome visitor at Spartanburg church Sabbath, Nov. 25.

G. B. Case is visiting his parents near Flat Rock, N. C. for a short time and will soon enter school at Campobello for the winter months.

The Spartanburg Missionary Vol-

unteer Society has voted to take the responsibility of having electric lights placed in the church and expect to have the wiring done this week.

Mrs. R. M. Carter has returned from the Atlanta Sanitarium, and is recovering rapidly from the operation that she underwent while there. Brother Carter returned from Greenville Saturday night and is spending the week at home.

Mrs. A. J. Case has returned to the home of her son in Spartanburg after spending nearly three months with her daughter in Chicago.

Some have asked for statements of their Tract Society accounts and pledges. We are glad to send these and hope that all will be prepared to close these accounts before the end of the year.

Orders should be sent in for quarterlies. You will find it the most satisfactory plan to place your order for the year and you will then receive them promptly each quarter. Please send cash with order. Address South Carolina Tract Society, Spartanburg, S. C.

### South Carolina Institute

It is now time to begin to plan for your next year's work. We are glad to announce that our institute, which will be held at Cherokee, S. C., begins Feb. 1, and continues until the 11th.

We are glad to tell you, that quite a number who have never attended a gathering like this, are planning on being there with those old faithful ones who have long been in the work and who feel they cannot afford to miss the blessings which attend our institutes. Dear reader, we would be glad to have you come and share these blessings with us.

In Testimony Vol. 9, page 27, we read: "Eternity stretches before us. The curtain is about to be lifted. What are we thinking of, that we cling to our selfish love of ease, while all around us, souls are perishing? Can we not see and understand that we have a work to do in behalf of others? My brethren and sisters, are you among those who having eyes see not, and having ears, hear not? Is it in vain that God has given you a knowledge of his will? Is it vain that he has sent you warn-

ing after warning of the nearness of the end? Do you believe the declaration of his word concerning what is coming upon the world? How then can you sit at ease, careless and indifferent?

"My heart is often burdened because so many who might work, are doing nothing. They are the objects of Satan's temptations. Every church member, who has a knowledge of the truth, is expected to work while the day lasts."

"In all fields, high and afar off, men will be called from the plow and from the more common commercial business vocations that largely occupy the mind."

We also read on page 249, same vol. that there should be in the field today, one hundred well qualified laborers, where now there is only one. Dear brethren, we are a people who profess by words, that we are living in the closing scenes of this world's history. Will you, with me, stop and ask the question, does my actions prove so? Are we doing all in our power to hasten His coming? If not, can we expect to hear these words, "Well done, thou good and faithful steward, enter thou into the joy of thy Lord." Reader, will you not, with others, join us and say "Here am I, Lord, send me?" for truly the harvest is great but the laborers are few.

Dont forget the place, Cherokee, S. C. from February I-II.

R. M. CARTER.

### Study at Home Now

THE best season for study at home has now begun. The pressure of the summer and autumn work is beginning to lighten. The tonic of cooler weather awakens the mental faculties to their best efforts. Ambition rises, the sense of educational need deepens, and determination takes hold of us anew.

Members of the Fireside Correspondence School who have been obliged to slacken their work some what during the summer are now pushing their studies again with vigor. Those who see their opportunity for the first time, and are making a way to improve it, are enrolling while the season is the most favorable for study.

It is not yet too late for any one to  
(Continued on page 4)

# FIELD TIDINGS

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T. D. Rowe, Editor

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### Cooking Oil Notice

COOKING OIL direct from refinery.  
Pure, healthful, delicious. Bbl. (50 gal-  
lons), 61 cents a gallon; one-half bbl.  
(31 gallons), 62 cents a gallon; five  
gallon can, \$3.50; 10 gallons, \$7.00; 8  
one-gallon cans, \$6.00. Cash with  
order.

LOOKOUT COOKING OIL CO.  
Chattanooga, Tennessee.

### Report of Cumberland Con- ference Sabbath Schools for Quarter ending September 30, 1911

School	Memb'ship	Contrib.
Athens	30	\$ 5.42
Brayton	40	11.67
Chattanooga No. 1	18	10.89
Chattanooga No. 2	42	18.87
Chattanooga No. 3	17	7.31
Cleveland	31	8.55
Copper Ridge	23	8.48
Cove	10	1.90
Dayton (family)	2	3.00
Earleyville	31	8.42
Englewood (family)	5	.40
Graysville	142	44.50
Knoxville No. 1	25	9.34
Knoxville No. 2	39	8.05
Lenoir City	28	5.25
Mission Ridge Valley	14	9.16
Ogden	8	3.24
Sequatchie College	23	7.52
Spring City	4	2.00
Toco	27	1.41
Campmeeting		39.14
Total	559	214.52
All contributions to missions.		
MRS. METTIE S. LENKER, Secretary.		

(Continued from page 3)

begin. This school is open for admis-  
sion and service the year round.  
But the sooner one starts the surer

he is of getting well under way be-  
fore another warm season comes.  
Time taken by the forelock yields  
rich returns. Instruction in twenty  
four preparatory and collegiate sub-

jects are now offered. A complete  
calendar of information may be had  
by addressing the school at Takoma  
Park, D. C.

W. E. HOWELL

## Canvassing Report

### Southeastern Union Conference

(week ending Nov. 17)

Name,	Book,	Hrs.,	Ords.,	Value,	Helps,	Total,	Del.
NORTH CAROLINA							
John Allran	DR	31	12	40.00	12.25	52.25	18.25
J. W. Siler	CK	41					195.25
J. P. Allran	CK	40					130.90
R. L. Underwood	DR	47					133.00
W. H. George	GC	32					196.50
A. L. Underwood	CK	45					57.50
N. D. Ingram	CK	20	9	13.50	2.00	15.50	2.00
Logan Ingram	CK	36					46.00
GEORGIA							
S. T. Walker	GC						58.00
S. H. Lilly	BR	40					39.50
Archie Deyer	S of P	2		6.00		6.00	8.50
R. O. Terry	BFL	30	25	27.50	6.05	33.55	43.06
J. A. Sudduth	BFL	40					50.50
M. J. Weber	BFL	40	8	10.25	4.10	14.35	102.95
W. H. Tarver	BFL	19	34	40.00	19.95	58.95	3.50
R. E. Williams	Misc.		20	16.65		16.65	16.65
W. C. Cheek	CK	58		7.00		7.00	85.00
J. M. Lewis	PPF	46	27	29.50	16.95	46.45	
Carl Matthews	PPF	35	39	79.00	10.15	89.15	
E. E. Kurtz	PPF PGH	31					108.75
FLORIDA							
J. A. Jones	DR	21	10	13.50	4.50	18.00	.75
Alfred Benjamin	BFL	20	17	25.50	.50	26.00	
Hattie Reed	BFL	8	7	6.00		6.00	5.15
Mrs. J. W. Manns	BFL	7	3	3.50	4.00	7.50	2.20
Celestia Wilson	BFL	21	5	7.50	2.45	9.95	2.50
L. C. Warden	CK	14	7	11.00	6.00	17.00	
Rebecca Rogers	BFL	15	13	15.50		15.50	
Annie Rogers		9	17		19.00	19.00	
Mammie Rogers		10	15		65.50	6.50	
Mrs. J. A. Houston	CK	15	6	9.10		9.10	
Mrs. Francis Wilson	BFL	4	2	3.00		3.00	
Starke	BFL	27	16	22.00		22.00	
W. A. Robinson	DR	12	1	3.00	1.50	4.50	1.50
Mrs. W. A. Robinson	CK	12	2	3.50	1.50	5.00	1.50
SOUTH CAROLINA							
C. H. Holland	CK	50	25	54.00	9.40	63.40	55.75
W. P. Darnell	CK	35	24	37.50	8.00	45.50	
Nora Goodwin	BFL	16	16	21.00		21.00	
J. B. Rise	DR	30	1	3.00	1.00	4.00	11.25
G. B. Case	DR	40					81.70
J. A. Bockhart	BFL	7	4	4.85		4.85	
Summary							
North Carolina	Total	292	21	53.50	14.25	67.75	688.50
Georgia	Total	341	153	215.90	57.20	273.10	516.35
Florida	Total	95	121	123.10	45.95	170.05	13.85
South Carolina	Total	178	70	120.45	18.40	138.85	148.70
Grand Total		906	365	512.95	135.80	649.75	1357.46