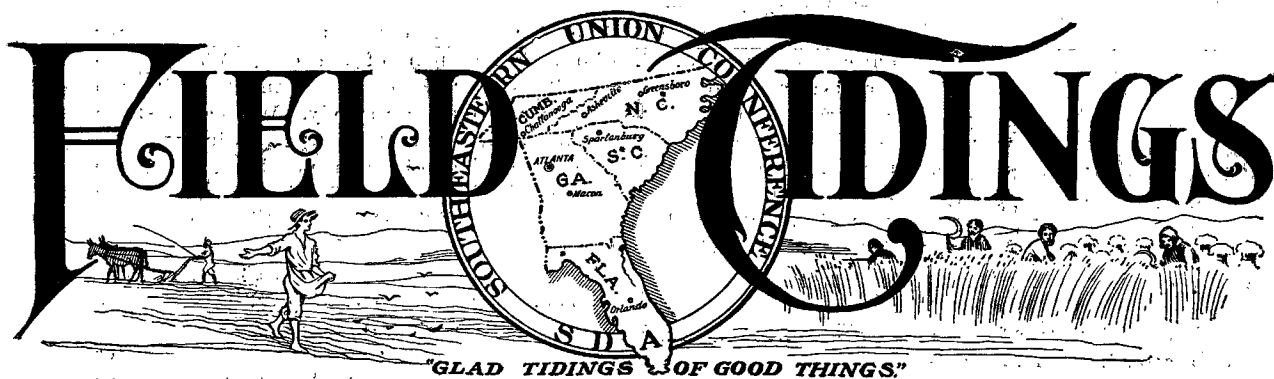


# FIELD MEETINGS



"GLAD TIDINGS OF GOOD THINGS"

VOL. 4

GRAYSVILLE, TENNESSEE, JAN., 17, 1912.

NO. 3

## The Bookmen's Convention

THE Bookmen's Convention, which occupied the first three days of the Southeastern Union Conference here in Graysville, is past. The sentiment of those present was shown by the "amens" that filled the church when, in the closing session, Eld. E. R. Palmer, Secretary of the Publishing Department of the General Conference, remarked, "I thank God for this convention; it is the best meeting I ever attended in all my life".

Elder Palmer gave the opening address Sunday evening, Jan. 7, telling of the place our literature occupies in the spreading of the third angel's message.

The first business session was filled with reports from the state field agents. Brother W. Lanier, of N. Carolina, reported sales in his field to the amount of \$10,000.00 in 1911 as against \$7,500.00 in 1910 and \$6,000.00 in 1909. Four of North Carolina's agents passed the \$1,000.00 mark and were present at the convention. Georgia sent one \$1,000.00 man, having others who nearly reached the mark. Brother W. S. Fulbright reported Georgia's sales at nearly \$9,000.00 for 1911. Brother H. A. Shreve stated that Florida's permanent agents number about twenty; of whom eleven are negroes. Brother D. W. Dillen expected twelve or fourteen colporters in the Cumberland Conference, and has set the mark for 1912 at \$12,000.00. Brother Carter of South Carolina said that almost as many books were sold in the last six months of 1911 as during the whole of 1910.

Several topics were discussed during the convention, the speakers bringing out many interesting and

helpful thoughts. At times the house became very enthusiastic and "amens" were heard on every side. The basis of success, be it field agent or colporter, was declared over and over again to be a connection with God. Other qualifications were mentioned, but the convention was unanimous in opinion that all else avails nothing if the colporter be not given to prayer and dependence on God. He must be faithful in his work, putting in full time and paying all his bills. He must have faith in his work and stick to it through good and bad success. He must be able to hold himself well in hand and use tact in every incident of his work. Asked for a definition of tact, Brother Palmer replied that he did not know what it is. It is born of love; it is politeness; doing the right thing at the right time at the right place. It is pulling your tree through the world by the butt, not by the branches. It is the smooth way of doing things. Gruffness melts before loving tact. It is like electricity, indescribable. Tact fits a round hole or a square one, a poor farmer's home or a palace, and will not dispute or quarrel. It is the first, second and third principles of success in meeting people, especially when a demand must be created for a thing not wanted.

One entire session was devoted to hearing the six canvassers who earned their way to the convention through selling \$1000 worth, or more, of books.

These brethren are:

M. J. Weber of Georgia, who in 1450 hours sold \$1100.00 worth of BFL. & PPF.; L. D. Wright, Cumberland 1448 hrs. \$1120.00 PPF.; J. W. Sil-

er, N. C. 1329 hrs. \$1214.00 GC.; J. R. Allran, N. C. 1568 hrs. \$1476 25 CK.; W. H. George, N. C. 1296 hrs. \$1476.75 GC.; R. L. Underwood, N. C. 1803 hrs. \$1536.06 DR.

After the discussion of the periodical work, Miss Effie Nelson, who has earned two scholarships the past season, gave some interesting experiences. Prof. VanKirk and Elder Palmer discussed the scholarship plan, dwelling on the great advantage to the schools as well as to the young people. Elder Palmer said it is one of the best plans in use in our work.

Brother Harrison impressed the idea that the same plans for colored colporters as for white, will produce the same results. He has had grand success in his territory from this method.

Before the convention closed, plans were formulated greatly to strengthen and unify and strengthen the colporter work. These included the working of territory on contract, the granting of colporters credentials upon attainment of certain qualifications, and the placing of the periodical and book work under one head.

At the close of the session, Elder Palmer offered a very solemn and earnest prayer, commending the work and workers to God's especial care and guidance.

The convention was well closed by Elder K. C. Russell's sermon Wednesday evening, in which he impressed the importance of living such a life as shall witness of Christ, a book known and read of all men.

LULA V. C. GREGORY.

"Rainy days are the best days for canvassers."

## Canvassers' Institute for South Carolina

I TRUST that our people are keeping in mind the time and place for the canvassers' institute for South Carolina. The first meeting will be held at 7:30 p. m. February 1, at the Cherokee church, and the meetings are to continue ten days. It is expected that every meeting of this convention will be filled with good things and helpful instruction for those who attend. Good, experienced men will be present to lead out in the work, and surely those who want to know how to succeed, or to become more successful in this important branch of our work, should be present from the first meeting to the close of the institute.

The brethren of the Cherokee church have kindly offered the use of their homes to entertain us during this time. The railway fare and board will be paid by the conference for all those who will agree to canvass at least six months during 1912. Those who cannot agree to this will be expected to pay for their meals while there. As we expect a large attendance at this meeting, we will have to ask those who can, to please bring some bedding such as blankets, quilts, and pillows. All who desire to attend should arrange at once with the state agent, R. M. Carter, Spartanburg, S. C.

At the bookmen's convention now in progress at Graysville, Tenn., there are six men who have earned their way to this meeting by selling one-thousand dollars worth of books

during 1911. Some of them went as high as \$1500. Now I believe that our canvassers in S. C. who have even better territory, if any difference, can do the same thing for 1912, and the time to set our stakes for it is now. How many will enter the race for \$1000 during the year 1912? You will hear more about this at the institute. If you feel a burden for the work, come to this meeting.

R. M. CARTER.

## Southern Training School Equipment Funds

OUR brethren in the Southeastern Union Conference, will remember that during the campmeeting season a call was made for pledges in cash to be given to the Southern Training School, for help in its equipment, especially in the industrial equipment. Those of you who gave to this fund, will be glad to know that our long looked for broom factory is in operation. Our carpenter shop is also ready for use.

Now brethren, some of you have paid your pledges, but there is still to come in from the different sources something over \$200. There are a number of things of which the school is much in need, which was to be covered by this fund. Furnishings for the boys' dormitory are much needed and we would be glad to have all of these pledges as soon as possible. We would be glad to have the brethren who have made pledges, immediately forward the funds to the conference treasurer.

You will also be glad to know that we have recently installed a water system of our own. We will no longer depend upon the sanitarium for water supply. We have a steam pump, capable of throwing 3500 gallons of water per hour. We have laid good galvanized pipes into the buildings, and installed more fire protection. This system will be of great benefit to the school, and will pay for itself in five years, since we will no longer pay the Sanitarium \$50 a year for the use of their water privilege, and besides we shall have plenty of water to use.

Now brethren, do all you can for us as soon as possible.

M. B. VANKIRK.

## Tithe Report for the Georgia Conference December 31, 1911

Atlanta No. 1	\$5699.43
Atlanta No. 2	37.96
Albany Co.	3.45
Alpharetta	58.21
Brunswick	3.26
Austell Co.	15.30
Conference	20.38
Fitzgerald	3.95
Cordele	1.10
Dixie	34.00
Gainsville	18.13
Individual	10.00
Macon No. 1	78.69
Macon No. 2	7.68
St. Simons	3.75
Savannah	52.85
Ty Ty	6.35
Total	\$6059.54

## Receipts and Disbursements

### For the Biennial Term Ending December 31, 1911

	Receipts	Disbursements
Bank January 1, 1910	124.93	
Cash on hand Jan. 1, 1910	18.50	
Tithe	11433.40	
Gen. Conf. Appro.	16855.27	6146.55
Annual Offering	3013.00	3013.00
Sabbath-school	7397.85	7397.85
Weekly Offerings	983.75	983.75
Harvest Ingathering	2029.27	2014.77
Foreign Mission	4825.32	4815.32
Mid Summer	1501.82	1501.82
India	15.50	6.00
Mohammedan	29.85	29.85
BIRTH-day Offering	18.35	18.35
Chinese Educational	44.00	44.00

Sabbath Egg Fund	17.50	17.50
Africa	89.50	89.50
China	141.50	141.50
Mission—W. H. Anderson	25.00	25.00
Canvasser in India	1.60	1.60
Chinese Famine	2.00	2.00
\$300,000 Fund	4958.37	4958.37
Foreign Mission Seminary	6.50	6.50
San. Claudia church (Cuba)	8.00	8.00
Temperance Work in Me.	3.00	3.00
School in Georgia	2.75	2.75
Rumbough Fund	10.00	54.51
Atlanta Sanitarium	1439.78	2302.03
Bills Payable	855.98	3365.98
City Mission	5.70	
Bills Receivable	675.90	1500.00
Book Profits	1.25	

# FIELD TIDINGS

Cripples' Home	2.00	2.00
Emergency Fund	252.06	278.07
Report of Progress	.25	.25
Self-denial	.65	.45
South E. Union Legal Ass'n.	2001.50	3000.50
S. E. U. Conf. Bldg.	172.04	421.13
Rent	1408.44	
Asheville Property Expense		53.41
Blind	90.30	89.20
Southern Work Fund		77.83
Union Sustentation		274.02
Graysville Equipment Fund	95.50	95.50
Southern Union Conference	220.63	147.41
Sustentation Fund	1418.24	1418.24
Southern Pub. Association	915.52	657.32
Toluca School	6.00	6.00
Washington Seminary	5.00	5.00
California Conference	780.00	780.00
Donations	110.68	
\$8,000 Fund	184.00	
Field Tidings	779.64	886.06
Furniture and Fixtures	7.00	35.25
G. C. Tithe		218.30
Florida Tithe Appropriation	2000.00	2000.00
Georgia Conference	750.00	750.00
Interest	78.80	88.71
Jewish Work	13.70	13.70
Graysville Training School	8.25	33.25
Aged and Orphans	136.18	94.79
Portland Church	45.39	45.38
Poor Fund	1.45	
Ministry of Healing	215.35	184.96
Religious Liberty	104.49	81.36
Expense	21.20	443.02
Laborers (White)		16750.07
Laborers (Colored)		3264.12
Insurance		10.00
Colored Work	16.99	5.37
Colored Bldg. Fund	2743.63	1071.85
October Collections	84.59	14.90
Negro Miss. Appropriation	11714.53	11349.98
Negro Mission Tithe	1357.62	
Foreign Mission 5%	1854.98	1854.98
Union Negro Mission	1544.68	
Fourth National Bank Dec. 31, 1911		1552.39
Cash on hand		172.15
Total	87676.42	87676.42

## Statement of the \$300,000 Fund Dec. 31, 1911

Conf.	Required Am't.	Total Receipts	Shortage
Cum.	\$2601.60	\$1616.26	\$985.34
Fla.	2208.00	1858.40	349.60
Ga.	1075.20	704.62	370.58
N. Carolina	1569.60	509.55	1060.05

S. Carolina	1030.00	369.04	710.86
Total	\$8534.40	\$5057.87	\$3476.53
Total amount shortage for Union . . . \$3476.53			

## SOUTHEASTERN UNION CONFERENCE

Net Present Worth Dec. 31, 1909	\$4327.03
Net Gain during the Biennial period	5585.82
Net Present Worth Dec. 31, 1911	9912.85

## Financial Statement of the Southeastern Union Conference

RESOURCES	
Property	\$4500.00
Bills Receivable	900.00
Southeastern Union Conf. Building	556.20
Colored Building Fund	343.26
Accounts Receivable	2407.77
Inventories	
Furniture and Fixtures	\$458.69
Expense (Office Supplies)	16.15
Fourth National Bank Dec. 31, 1911	1552.39
Cash on Hand	172.15
Total	\$10896.61

LIABILITIES	
Union Negro Mission Fund	\$401.68
General Trust Funds:	
Colored Work	\$10.97
India	9.50
Foreign Missions	10.00
October Collections	78.94
Harvest Ingathering	14.50
Aged and Orphans	128.73
Blind Fund	1.10
Self Denial	1.25
Union Trust Funds:	\$253.99
City Mission Work	\$5.70
Rumbough	56.41
Emergency Fund	24.48
Poor Fund	1.45
Ministry of Healing	30.39
Religious Liberty	89.97
Accounts Payable	119.69
S. E. U. Conf. Net Pres. Worth Dec. 31, 1911.	\$9912.85
	\$10896.61

## Southeastern Union Conference,

Dear Brethren:—

In harmony with your request, I have carefully checked all the receipt stubs and disbursement vouchers of the Union Conference Treasurer from April 24, to Dec. 31, 1911. I have traced all receipts to their proper entry in the Journal, and have seen legitimate vouchers for all important disbursements entries during this period of time. I have proved the Bank account to be in harmony with that demanded by the books, and a very slight correction of cash on hand has placed it in keeping with the account. After this examination I feel safe in saying that I believe that your treasurer has done conscientious work, and that the statement rendered you herewith is a correct showing of the present standing of the Southeastern Union Conference.

R. W. PARMELE, Auditor.

## FIELD TIDINGS

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*Published Weekly By The  
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T. D. Rowe, Editor

Entered as second class matter Feb. 16, 1910, at the Post-office at Graysville, Tenn. under the Act of March 3, 1879.

### Cooking Oil Notice

COOKING OIL direct from refinery Pure, healthful, delicious. Bbl. (50 gallons), 58 cents a gallon; one-half bbl. (31 gallons), 59 cents a gallon; five gallon can, \$3.25; 10 gallons, \$6.25; 8 one-gallon cans, \$6.00. Cash with order. Lookout Cooking Oil Co., Chattanooga, Tenn.

### Erratum

UNDER the subject of offerings in Elder Stephenson's report of the Georgia Conference, the report should read \$250.00 ahead, instead of behind.

### Georgia Items

ELDER S. T. Shadel has returned from an extended visit to his old home in Wisconsin. His health is much improved.

The following workers were in attendance at the Union Conference meeting held in Graysville. Elder C. B. Stephenson, W. S. Fulbright, L. D. Randall, F. C. Clark, Mrs. Daisy Terry, Mrs. Calla B. Clark, C. G. Manns will represent the colored department.

A little daughter, to which has been given the name of Ruby Louise, has arrived at the home of Elder and Mrs. C. B. Stephenson.

Let all our canvassers plan to attend the institute to be held in February at the Dixie church. If any new ones desire to take up the work they should correspond with W. S. Fulbright and make arrangements to attend.

We have just received at the office, tithe amounting to \$5,250.00 from one individual. The Lord is truly blessing our conference.

### Prayer

MORE things are wrought by prayer than this world dreams of. Wherefore let thy voice rise like a fountain for me night and day. For what are men better than sheep or goats, that nourish a blind life with the brain, if, knowing God they lift not hands of prayer, both for themselves and those who call them friend?

—Selected.

### Education

THE frontispiece of the January—February issue of *Christian Education* is a large photograph of Elder James White, 5 & 7 inches in size, printed on enameled paper, suitable for framing. This picture alone is worth the price of this issue; besides the very

practical contents of this number is well worth being associated with the picture of the founder of education in the denomination. For sometime to come each issue of *Education* is to have a large picture of one of our pioneer workers. Begin now, and by subscribing for *Education* secure the full set of these pictures.

“THE theory of the truth will not save men; the knowledge of God's will will not keep men from sin. There must be a ‘love of the truth.’ It is our affection for a thing which molds our lives like it. It is an overruling, controlling love for God as seen in his Word, and that Word as seen in the character of Christ, which will make us like Christ. Such love keeps all of God's commandments, and counts them not burdensome.”

## Canvassing Report

### Southeastern Union Conference

(week ending Dec. 30)

Name,	Book,	Hrs.,	Ords.,	Value,	Helps,	Total,	Del.
NORTH CAROLINA							
W. H. George	GC				8.50	8.50	12.50
J. P. Allran	CK						12.50
John Allran	DR	20					4.00
E. E. Messenger	CK	21	13	20.00	2.50*	22.50	5.50
Irregular	Misc.					145.50	145.50
GEORGIA							
J. Thompson	BFL	20	23	25.50	5.15	30.65	1.65
Sarah Shviers	BFL	6	34	78.00		78.00	
C. W. Hester	BFL	2	1	1.50		1.50	
I. T. Merchant	BFL CK		118	155.00	256.70	411.70	411.70
J. D. Andrews	GC		36	98.00	46.40	144.40	144.40
Mrs. A. Deyo	Misc.	6	7				13.95
FLORIDA							
Chas. Dyer	PPF	27	55	107.50		107.50	314.50
W. A. Robison	DR	12	7	22.25	.75	23.00	12.25
Mrs. W. A. Robison	CK	11	1	2.00	1.00	3.00	14.50
S. Starke	BFL	24	11	16.50		16.50	
Summary							
North Carolina	Total	41	13	20.00	11.00	176.80	179.50
South Carolina	Total	34	219	358.00	308.25	666.25	561.70
Florida	Total	74	74	148.25	1.75	150.00	341.25
Grand Total		149	406	526.25	321.00	993.05	1082.45

### General Agent's Report of the Canvassing Work in the Southeastern Union Conference for December 1911

Conference	Agents	Hours	Orders	Value	Orders	Deliveries.
Florida	19	858	748	\$1512.25		\$748.60
Georgia	12	700	300	1027.80		809.35
S. Carolina	10	602	352	493.95		351.40
N. Carolina	11	695	133	431.10		980.60
Cumberland	10	230	52	129.50		1077.83
Total	62	3085	1485	\$3515.60		\$3957.78