

THE GOSPEL HERALD

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Use Your Eyes

A CALIFORNIA boy, named Markham, walking along a Pacific Coast beach, noticed, how much certain shells resembled buttons. This suggested the idea to him that they might be worked into ornamental buttons. He was not able to perform the work himself, but he interested older persons in the matter. The shells were worked into buttons, an industry was established, and he secured a permanent position. He used his eyes and his wits, and they paid him back a hundred fold. I suppose thousands of other boys had passed these shells and never conjectured what might be done with them.

California uses an enormous amount of red-wood, and the mills that cut it up are among the most important in the world. About ten years ago there was employed in one of these mills a boy helper named Grayson. Grayson, although he was not paid to do so, was always studying the shafting, belting, and driving power about it, tho there was little in its manner of construction he did not understand. He had been with the mill company about a year when one day he called the boss foreman to one side and showed him some drawings of the mill's power. He said: "I may be wrong, but it seems to me if such and such shafting is done away with, and such and such belting is added, and the power is applied in this manner, the mill will do about a third more work than it does now. What do you think about it?"

The foreman, after giving the drawings a careless examination, replied: "You're a lunatic and wasting time."

However, the foreman took the drawings to the manager of the mill and told him the story, laughing as he did so. The manager did not laugh after he had given the drawings a cursory glance. Instead, he replied that he wished to keep them for a time. They were in his pos-

session for two weeks. At the end of that time, he sent for Grayson and asked him from what mechanical school he had been graduated.

"None at all," was the reply.

"Well, do you think you have sense enough to make the proposed changes in power application of a mill? Your drawings hit the nail on the head, but can you boss the job of making the changes?"

That is a hard question to put to a seventeen-year old boy, but Grayson was equal to the situation. He said that he believed he could bring about all the changes. He was given the opportunity; in three weeks' time the mill was working under thirty-three per cent greater efficiency than it ever had before, and the boss foreman took off his hat to the lad. Grayson, by using his eyes and his brains, had found his place. Grayson's advancement was, of course rapid after that.

The boy who makes use of his eyes to watch all that is going on about him has the advantage over the one who heedlessly stumbles along, careless as to what the busy world is doing. The proper use of the eyes builds up the memory and encourages the brain to more active work. The eyes when rightly used take in a hundred and one impressions that may not be needed or used today, but which, sooner or later, will prove of value. To learn to observe the most trivial thing and eventually to find a use for it, is to be master of the habit of observation, one the most valuable that can be possessed.

The man who cannot observe is almost useless as a police officer, and this is true of a hundred and one other occupations. Teach the eyes, at all times, to be taking note of what is going on about them, and then educate the brain to make use of the knowledge they gather. Success will not seem so far away when this habit is acquired.—Edward H. Postfield, of the San Francisco Police Department.

War!

A SITUATION has arisen in Europe which is claiming the attention of the whole civilized world, almost to the exclusion of every other topic. The greatest war known in all the ages since time began is now fairly under way and no words can describe nor mind conceive what such a conflict means to mankind politically, economically, or socially. We could not let this sudden and awful development in the political world pass unnoticed until another issue of the *Watchman* should be ready; hence, we have delayed our September issue a day or two, in order to make this terrible European war a leading theme in this issue while the attention of the people is so earnestly concentrated upon it.

Our leading article is from the pen of Professor Magan, who has given long and earnest study to this great subject. He has taken pains to secure information from European sources, and is prepared to set before the reader matter of the most interesting and instructive nature regarding the causes leading up to the present situation in the old world. He presents this situation in its true light as being still another development in the solution of the Eastern Question, which is to eliminate Turkey from Europe.

"There will also be an article by the editor calling attention to the nature and meaning of such a war as this which has now begun, and pointing out the hollow and illusive character of the peace talk which has been so much heard of late, in this and other countries."

The above is the editor's own description of a portion of the contents of the September *Watchman*.

We feel sure that our brethren are anxious for something special on this war situation just at this time; hence, we expect that large orders will be received from them for this number.

J. L. MCCONAUGHEY.

Pittsburgh, Pa.

JULY 5 we opened a series of tent meetings in this city. The colored population of Pittsburgh are not segregated as in some other places, but live in many small groups all over this large city. This makes it hard to reach many. We tried hard to get a lot in an unworked section, but failing to obtain one that we could pay for (I was asked \$50.00 and \$100.00 for 8 weeks) we again took the same lot we used last year. This effort will make the fourth to be conducted in this part of the city, as Elder Green had two such efforts one and two squares off, when he was here. This being the case, it takes much labor and solicitation to get a hearing, but we are having fairly good congregations all things considered. On Sunday nights we have a good attendance, while during the week it is small. Several are deeply interested, and we are praying that when the Sabbath is presented, they will take their stand for it, even tho it means quite a test for some, as they are in good jobs, which they surely must lose if they obey God. Among the interested ones we have a physician and his wife. They are Presbyterians, and very nice people. They have asked for Bible studies.

One great puzzle before us now is, where shall we take the interest to when the tent is taken down? Last summer when we closed our effort on the last night of August with a full tent, we were unable to direct the interested ones to a place of worship where we could hold Sunday night meetings, and for months we had no such meetings for we were then worshiping in a Baptist church on Sabbaths only. As a consequence, we lost much of the after results of the tent meetings. This year we are confronted with the same thing. We have given up the Baptist church, and are holding all our services in the tent, and will continue to do so until it gets too cold to use the tent. With store rooms and halls in which we could hold Sabbath and Sunday meetings costing from \$20.00 up per month, we feel apprehensive over the situation. For nine years this little company has moved into about nine different places.

It has now become a reproach and an obstacle to the advancement of the work.

We have some money to apply on a building, but we greatly need more. Will not some who read this send some-

thing? Those desiring to help may send same to Mr. H. K. Hackman, Conference treasurer, 7155 Mt. Vernon St., this city, or to the writer, at the same address.

A. N. DURRANT.

Baltimore, Md.

WE are now beginning the fifth week of our tent effort in the city of Baltimore. Connected with the effort are the members of the church who render faithful service each night on a good strong choir. Elder Seeney from Wilmington, Del. is here preaching every other night. The interest is the best we have ever had at any place. The tent is filled every night with from fifty to one hundred standing up, and on Sunday nights the crowd increases. Some already are keeping the Sabbath, altho we have not yet preached on this important truth.

Elder Seeney and I visit the homes of the people during the day, and we find them anxious to know the truth for this time. We are praying and working for a rich harvest of souls. Just as soon as we began to hold these meetings, the colored ministers in the city started outdoor services too, but our outfit is so much better than theirs and the truths presented of so much more weight that the people fill our tent night after night. When we question the people after the service as to their understanding of the subject for the evening they invariably say that they well understand it.

We also see the same people back night after night and we have been blessed with such good weather we feel that the success we are praying for will be a reality.

Our conference brethren have been very good to us in furnishing us with such a nice tent, and in return we are making the tent entirely self supporting for our collections will pay every expense.

GUSTAVUS P. ROGERS.

Atlanta, Ga.

THE Lord is blessing this church and the work generally, for which we are very thankful. The outlook for 1914 is very encouraging. Six persons thus far have been baptized and united with the church. Our Missionary Society reports the following,—

Missionary visits	298
Bible readings	245
Papers sold	131

Papers given away	320
Books lent	9
" sold	21
Tracts sold	13
" given away	126
Hours Christian help work	53
Articles of clothing given away	33
Meals provided	23
Letters written	38
" received	17
Treatments given	42
Offerings for literature	\$9.26
Expenses " "	9.26

The church treasurer's report for six months to the conference treasurer is as follows,—

Tithes	\$347.46
Y. P. M. V.	5.70
Religious liberty	25.70
Sabbath school	100.94
Second sabbath	47.55
Last week of May	48.08
Church exp. and needy poor	110.31
Total receipts	\$685.74

A gain over 1913 for the same period of \$248.93.

We praise the Lord for the success attending our efforts thus far, and it is simply the Spirit, and too—"The people had a mind to work."

We always have a goal to reach, and thanks be to God, we have never failed to reach our standard, but have done even more each year.

ANNA KNIGHT.

A Good Example

DOCTOR H. W. Vollmer, of Forest Grove, Ore., writes us and renews his subscription. We heartily wish many more would follow the example he has set.—Ed.

Enclosed please find \$1.00 check to extend my subscription to the GOSPEL HERALD four years. The annual subscription price is so small that I find myself overlooking the fact that it is due, so will pay for a few years in advance. I enjoy reading of the advancement of the work in this department. Very truly yours,

H. W. VOLLMER.

Solomon's Advice

There is not room for the sermon, but here is the text.—Ed.

Also take no heed unto all words that are spoken; least thou hear thy servant curse thee: For oftentimes also thine own heart knoweth that thou thyself likewise hast cursed others. Eccl. 7: 21, 22.

Selling Psychology

PSYCHOLOGY is the science which analyses and classifies the operations of the human mind. Then when we speak of "selling psychology," we mean the mental stages passed thru by the prospective customer during the process of effecting a sale. It is of the utmost importance that the salesman understand something of this science if he expects to make a success in dealing with human minds. If he does not do so, but performs his work merely by guessing at things, he cannot expect to receive more than that which comes his way merely by chance. It is true that some men act intuitively on scientific principles, and do a high grade of work, yet, if asked, they could not propound the principles which underlie their success. They are like the proverbial "Topsy," who just "grewed."

There are still others who do fairly good work by sheer push and awkwardness. It is their indomitable energy and devotion to industry which carries them thru. How much better it would be for such men, if they combined these qualities with skill and tact in dealing with human minds. With such qualifications not nearly so much exertion is needed to gain good results.

We are told thru the spirit of prophecy that the "nicest work" ever given to mortals is to deal with human minds. Such work requires skill, tact, and keen perception, if conducted on right lines. If the colporter conducts his work as he should, he will realize that he must work on scientific principles to obtain more than ordinary success.

Human air guns and talking machines have long since been obsolete. The time has come when competition demands a higher grade of salesmanship than ever we have had before. Certainly, it is true that the accompaniment of the Holy Spirit in our work as colporters, gives us a wonderful advantage over all others engaged in this line of work. But, even so, the Lord will not do for us what we can do for ourselves.

Before a man makes a decision, his mind must pass thru the three preliminary stages of Attention, Interest, and Desire. Then Resolve is reached, and the business is done. In salesmanship, we term this the mutual law of sale. The process is a battle of brains, the

two opposing parties being the salesman and the prospect; the salesman is the aggressor, and the prospect is in a defensive attitude. The coveted prize is Fort Resolve, which is won by the three minor forts, Attention, Interest, and Desire giving way. These must be attacked and captured before the other is reached. More than that, they have to be taken in proper order. Fort Interest cannot be taken before Attention has surrendered. In like manner both Attention and Interest must give way, before an attempt can be made to capture Desire. When these are taken, all forces must then be mustered for the attack on Fort Resolve. If this does not at once succeed, then reinforcements must be called into requisition to strengthen the effort, and the final onslaught made. If the three former forts have been taken and passed by, Resolve will generally follow suit.

It will be seen that in such a battle ammunition is needed; this will be found in your selling talk, which, if rightly prepared, will enable you to put in some telling shots. Blank cartridges are of little avail, even tho they do create a big commotion in the surrounding atmosphere. The same may be said of air guns. And so ninety per cent talk and only ten per cent genuine selling points, is of little avail. True, the very commotion of such demonstration may frighten some people into submission, but there is very little satisfaction in that.

The target aimed at is the individual's will. And here we cannot carry our figures to the extreme, for it is never right to over-ride or dethrone the will. It must be influenced and guided into right channels. Note the following quotation:

"It is not God's purpose that any human being should yield his mind and will to the control of another, becoming a passive instrument in his hands"—"*Ministry of Healing*," page 242.

The intellect and emotions are avenues to the will. The intellect is the sentinel that stands on guard over the forts Attention and Interest, while Desire is guarded by the emotions. It is thru these then, that we must work in capturing these various forts.

Such is the mental law of sale. From this it is evident that the colporter must

be a student of human nature if he is going to work along right lines, and be able to detect when to pass on to the next point. If ever he is to carry the other's mind to the point of Resolve, his own mind must be there when he begins operations. If it is not, he can never expect to carry the prospect's mind to that point. When the two minds meet, a sale is consummated.

The man who knows how to capture these forts, one by one, is the man who becomes the expert colporter. Some men have learned how to reach the point of Desire but can go no further, and so they receive only those orders which come by a voluntary surrender of Resolve. These salesmen have fairly good success. There are others who can go no further than Interest and receive only those orders which come by an optional submission of the other two forts. There are still others who are always reconnoitering around the first two forts, and never get any further; such individuals accomplish very little, and usually soon show the white flag.

It is wise then, to discover and to apply the mental law of sale. It will be of immense value to you.—*H. M. Blunden in Australian Record.*

The Will and the Way

THE lives of great men teach us that, however lowly our surroundings, we may attain to greater heights, if we but have the will to work and energy to supply the motive power.

Our own will determines whether we shall be high or low; shine thru the ages, or perish and go to nothingness.

The first duty therefore of young people who would succeed, is to be prepared when opportunity comes, to unbar the gate of success. There has never yet been any true success without preparation. Two-score years of education at Egypt's highest seat of learning, and as many more of meditation in the wilderness was required of Moses, before he could be intrusted with the task of emancipating an enslaved people, and organizing them into an army.

If young people are to succeed at some time in the future, they must begin with the preparation for it today. Tomorrow it may be too late.

L. J. EASTERLING.

Chapter from the Canvassers' Chronicles

(*Republished by request*)

It came to pass in the reign of King Disorder, in the steenth year of his reign, that there rose up certain mighty men of valor, and said one to another, go to, let us move the world. So when they had taken counsel together they set forward to canvass. But they thought scorn to consult with the field agent.

And behold they went to a notable city and abode there certain days and endeavored to convert all the inhabitants thereof; warning and admonishing them, and with many words, persuading both men and women.

Now it came to pass as they were in the market place, that great opportunities for missionary work presented themselves, even to speak to the men that resorted thither, so for the space of several hours, they did naught except giving the message. Yea, they warned those who were hardened, to beware of the beast, and his image, and the number of his name. And because such abundant opportunities presented themselves to give the message, it came to pass they sold few books, so their cash waxed low.

Then they called upon the field agent, and asked if the emergency fund might not afford them some help; but the agent answered them roughly, and cast devices, and magnified himself against them, even to the extent of suggesting that they would do better to do more quiet canvassing, and less preaching. But they said among themselves, "We will not have this man to rule over us." So they continued as they had aforetime.

But many tempestuous times arose, by reason of which one went to his farm, and another to his merchandise. And lo, one said to his fellow, behold the world we planned to move, remains unmoved. And it was so.

But in all their distresses they sought not to improve their methods of labor, nor asked counsel of the field agent, for did they not know all things?

Now the rest of the acts of these men, and how they are yet in debt to the publishing house, and how they spoke bitterly of the hardness of the field agent, and vowed never to have any thing more to do with canvassing, are they not all left out of the book of success in the canvassers' Chronicles?

T. H. J.

Oakwood Canvassers in Southeastern Union

REPORT for the month of June, 1914.

Name	Hrs.	Val. of orders.
Susie Taylor	270	\$455.55
Mary Bostic	244	523.45
Letitia Samuels	197	396.00
James Martin	158	536.00
Herbert Greene	52	164.00
Mary Jones	198	450.00
L. Cunningham	184	425.00
Edna Bryan	157	425.00
Maud Dickson	159	393.00
W. E. Adams	205	706.00
Total	1824	\$4474.00

C. Roberts, Magazines, 183 hrs. \$36.30

These figures show that they have taken orders to the value of \$2.34 per hour. This is certainly a fine record, and it shows how anxious the Lord is to bless faithful service.

V. O. COLB.

S. E. Union General Agent.

Eutaw, Ala.

I AM well and strong for which I render thanks unto God. I have been blessed since I left the school. The Lord has been with me to guide and direct in the management of the work, for which I praise his holy name.

This is a glorious work, and I love it. Success in it requires unlimited prayerful meditation.

I am praying for the Lord to use me, and this week I took \$74.00 worth of orders and sold \$10.00 worth of helps.

T. G. CULPEPPER.

Atlanta, Ga.

HAVE kept quite busy since leaving Oakwood, and God has blessed my feeble efforts.

Shortage of papers and the rain have somewhat broken up the time, but my work thus far this week shows a good general average. Apparently the rain is over, and I shall try to "energize" a bit today, so as not to let my average drop.

Going among the people from day to day, coming in personal touch with them individually, one may learn much.

The days of excuses are not all over. As it was in the days of the Son of Man, so is it today. We still find young couples who are too young in house-keeping to allow themselves to be taken up with spiritual things.

The experiences of the city worker are varied, and cover almost every step in the gamut. A deaf and dumb man, who, by the way, is said to be very well educated, buys paper of present truth from a lame man. What are you reminded of?—Isa. 35.

I have presented him with other reading matter and hope to keep him supplied during my stay in the city, so long as I can find him. C. C. ROBERTS.

Who Will Be Greatest

Is a question that has occupied the minds of many people, both before and since the days when the disciples came and asked Jesus the question, or the apostles discussed it among themselves by the way. It is quite likely that they did not succeed even to their satisfaction in solving it, nor is it likely that when Jesus "took a little child and set him in their midst," that they were fully satisfied; for spiritual truths were not easier to grasp then than now, and then, as now, the mere speaking of the truth made little effect. Only those sayings that sank down into their hearts really were of much value to them.

But who will be greatest? Jesus Christ will be greatest. He will fill all in all. But one may say, what human being will be greatest? for that is always what is meant. Well, we have the Master's own word for it. "The last shall be first." The very last and least of these little ones—some poor insignificant one, who was passed by and counted of little value—who never preached a sermon, nor wrote a book, nor did any noble thing. He couldn't. He just trusted God, that's all. He never was president of a conference, nor member of any conference committee. He was the last that any one on earth suspected of being great.

Before him angels will delight to bow. He will sit at Jesus right hand occupying the place prepared for him of the Father, and so much coveted by Judas, James, and John.

And no one will be more surprised than himself. Could human eyes behold the celestial roster of names that are to be counted great, doubtless much surprise would be experienced, for the standards of greatness in heaven and in earth are vastly different. It is said of John the Baptist "He shall be great in the eyes of the Lord." T. H. J.

Greenville, Ga.

SURELY the Lord is good to me. I am receiving many great things from him, and this is one of the many. Since I came to the field after school was out, I have taken \$1018.05 worth of orders for Bible Readings. My spiritual blessings are also many.

I can now see clearly the meaning of many things that my teachers told me while at school. I want to receive instruction from my Saviour every day, and when the vacation is past, I shall return to school to receive more instruction from my teachers.

We have a nice place to board. They are some of the best people in town. They seem to think much of us. They don't know what church we belong to. I pray for them that when they do find out, they will love this truth that we hold so dear, and will accept it.

W. E. ADAMS.

Words of Appreciation

WE are constantly receiving appreciative letters from our many friends.

We share herewith a few of them with our readers.—Ed.

Dear friends of the cause,—I enclose 25 cents in coin to pay for the GOSPEL HERALD. I hope it will reach you all safe. I am so feeble I can go out very little; only out of doors and back again. And I am so lame. I am earnestly praying for this message to go speedily to every one. The GOSPEL HERALD is a dear good paper. I wish every Sabbath keeper would take it. I pray often for you all. I am alone and yet not alone for Jesus is with me. I am 85 years old Aug. 10 next.

Mrs. E. E. PHELPS.

I enjoy reading the Gospel Herald because it gives me a knowledge of the work among the colored people that I could not get any where else.

Mrs. Lou R. DEARBORN.

Enclosed find 25 cents for which please send the Gospel Herald to my address. Altho left alone, I feel that I must have the little paper. We have taken it ever since it has been published, and I still see some of the names we used to know.

Mrs. W. H. WILBUR.

Dalton, Ga.

THE town of Dalton, Ga. has a population of 6500 people, about one fifth of whom are colored.

We arrived here June 2, and spent a few days in fixing up our tents, commencing our meetings on the night of June 7 with the message of Christ's second coming. The attendance was fair; this interest increased every night as the different phases of the truth were presented, our tent being crowded when the Sabbath was preached. We have closed our every-night meetings, and are now having three services a week, spending the rest of the time with those who are interested. On Sabbath July 7, we organized a company of 11 believers. We trust that many shall take their stand on God's side before this effort is closed.

W. E. STROTHER.

H. N. GEMON.

Progress of the Colored Work

THIS spring we ordered a new tent, 32 x 47 feet, for our colored work. From June 8 to 11, I was in Pine Bluff and helped the workers select a spot to pitch the tent. The entire equipment is new, and the tent looks nice.

After leaving Pine Bluff, I visited a family of our people named Runnels, who live about nine miles from Pine Bluff, who moved there from Kansas. I had a nice visit with them and while there baptized their daughter. I then went to Hot Springs, where I joined Brother Jacobs the morning of June 12, and Elder Dake and family, of Oklahoma, arrived a little later in the day. I tell you it did cheer our hearts to see these new recruits for the work in our field. The next day was Sabbath, and we had a good meeting with the church. They were glad to see us ready to begin our work in the city, a thing they had been praying for, for a long time.

After an extended hunt and many disappointments, a location was secured and the tent pitched. The meetings began Sunday night, June 21, with an attendance of about 175. From letters recently recived from Hot Springs, we learn that the meetings are moving on nicely. They report that the attendance is fairly good, there being more than 100 in attendance every night, and the encouraging feature of the work is that the same ones are attending from night to night. We are praying that the Lord will bless the work in this important center.—W. E. Baxter in *Southern Union Record*.

Guthrie, Okla.

ON the fifth of June we began a tent effort for the benefit of the colored people in the town of Guthrie, Oklahoma.

Guthrie is one of the large towns of Oklahoma, and this is the first effort of the kind held in the state.

From the very first the attendance was good, and night after night the number increased until we had to get some extra seats to place outside the tent.

A good class of intelligent people were in attendance generally, and even when the testing truths were presented the people continued to attend.

As usual when these truths were presented the ministers of the city tried to divert the attention of the people by some counter attraction; and fairy concerts, special board meetings, and many other thing were resorted to, but still the people attended well. After the subject, "The Seal of God and the Mark of the Beast," was presented, 22 people signed the covenant to keep all of the commandments of God.

Eight have already united with the church and the others intend to do so in the near future after they receive additional instruction.

We were grateful for the assistance of Elder M. G. Nunes, of the North Texas Conference and Elder R. H. Bradford, of South Texas. They both expect to have a similar meeting in their respective fields assisted by the writer. May the Lord bless the efforts there as he blessed the work in Guthrie.—Chas. H. Lightner in *Southern Union Record*.

Bessemer, Ala.

WE entered Bessemer on July 7, and after considering several lots, it was decided that we should occupy the one where our tent now stands on 24th St. and David's Ave. Our meetings began on July 12. We had about 200 people out that night. Since then our attendance has been varying, giving us an average of about 85. These show signs of interest and some of them express their desire to learn more of God's word, and as we read with them it is evident that God's spirit is working upon their hearts. We desire to lay ourselves at Jesus' feet and learn of him the way, so as to be able to draw these souls to him.

We hope many in this city shall soon be rejoicing in the third angel's message.

R. ROBERTS.

The Saviour and the Sinner

The Sinner

TONIGHT a conflict is within

Between my better self and sin,—
A strife in which my wavering will
Decides, and yet is wavering still.

I hate the sin my flesh desires,
To conquer it my soul aspires,
And yet—and yet— (O heart perverse!)
Despite my choice, I choose the worse.

I cannot even choose the right!
My better self is put to flight,
And sin prevails! The flesh has won!
My better self is all undone!

My better self? Ah! self is sin;
There is no better self within.
That self I had *supposed* to be
My better self, abandoned me.

The Saviour

Come, child of woe, your pain is mine,
Your sorrow moves the heart divine.
I know your sadness and your tears,
Your disappointments and your fears.

The Sinner

O wretched man! and can it be
My Saviour looks with love on me?
Will he relieve the piteous plight
Of one who cannot choose the right?

The Saviour

I know the pain your heart doth feel,
Your wound, my precious blood can heal,
Come weary one, come unto me,
I will your burden bearer be.

Come take my yoke for it is light.
You shall be strengthened with all night,
Your sins shall all forgotten be,
I'll cast them all into the sea.

The Sinner

His gentle words of love I hear,
They fall like music on my ear;
And, tho I am undone and lost,
I'll flee to him at any cost.

T. H. J.

A Model Sabbath School

AS God has intrusted to us one of the greatest messages, and as the Sabbath school is one of the departments thru which this message is given, every believer should use his influence and power to make his school a model to them who sit in darkness.

Punctuality

In looking for a school that is to be a pattern for others, I see the word punctuality woven into the life of its members. They realize, since God does things on time, that they should be punctual too. When the trumpet sounds, and the Lord calls his sleeping saints and the living righteous, then they would

like to be on time; therefore at present, they are learning the lesson of punctuality.

Attendance

At this school not only the children, but also the old people attend. They keep in mind that when the child Jesus attended the service at the temple, his parents were with him. They realize that the Bible used in the Sabbath school is the same as that used in the preaching service. They also believe that the word of God is just as powerful in the Sabbath school as it is in the eleven o'clock sermon. In the new earth all flesh shall come to worship before the Lord. Then both old and young will be present at the Sabbath school. The old adage is that children like to take pattern after father and mother; therefore these parents set them a good example by attending the Sabbath school.

Superintendent

The superintendent is on time every week. He has a written program to go by. During the school his attention is paid to every class, teacher, and pupil. From his observation he learns of much valuable material to suggest to his school. Before the closing song is sung, he announces the memory topic for the ensuing Sabbath.

He extends to strangers a hearty welcome and notifies them of the eleven o'clock service. He also gives to them a special invitation to all the meetings. He is continually on the lookout for objects which will encourage an increase in the donations.

Secretary

The secretary of this school is punctual every week. Her report is made out before reaching the Sabbath school. In the reading of her minutes, she speaks distinctly so that every member understands. During the meeting she takes note of the occurrences of the school. She visits the classes and secures the richest thots and places them in her report. She speaks of the increase of donation.

Treasurer

The treasurer of this school keeps a faithful account of the donations. He gives a receipt for the money that comes to his hands. He also receives a receipt for the money that he pays out.

Teachers

The teachers are individuals who prevail with God in prayer, and study the word. At the opening of the school,

they are acquainted with their lessons and are prepared to teach. They have a burden for sinners and their chief object in teaching is the salvation of souls. They visit the absentees of their respective classes and encourage them to attend as often as possible. With heavenly wisdom they try to secure the attention of the inattentive hearer. They do personal work.

Members

The members enter this school as quietly as if they were going before the presence of the Lord. They do not talk to each other while in service. They realize that much of the teachers' success depend upon the way they learn their lessons; therefore they make a faithful study of the same. They pay good attention and do not look behind when some one enters the door. If some one offers a correction to their mistake they are thankful for it. They are teachable and unassuming. They invite outsiders to their school. They are very cordial to visitors.

All officers and members remember Ex. 23:15 which says "none shall appear before me empty:" therefore they bring their Sabbath school donation. After the close of the Sabbath school everything is quiet. Some are meditating on the blessings of God, others are reading the Bible. Some of the visitors are now leaving. I hear them say, "Surely these are the people of God."

J. S. GREEN.

Born of the Spirit

"EXCEPT a man be born of water, and of the spirit he cannot enter into the kingdom of God." John 3:5.

To be born of the Spirit, is to be led by the Spirit, "for as many as are led by the Spirit of God, they are the sons of God." Rom. 8:14.

Speaking of the Holy Spirit, Christ says "he will guide you into all truth." Jno. 16:13. This is necessary for we must be sanctified thru the truth, which is the word of God. Jno. 17:17. This is the process of the new birth. All must be accomplished by the word of God.

The thief on the cross died a babe only a few hours old with the promise of being with Christ in paradise. But in those few hours he became a child of God. It will be blessed to meet the one who hanged with Jesus on the cross.

He was crucified with Christ in a two-fold sense.

From this we learn that all who die in the Christian growth will be with him in paradise.

The new birth is complete in us, when by the Holy Spirit we are sealed unto the day of redemption. Eph. 4:30. And we are complete in him when this corruptible shall have put on incorruption and this mortal shall have put on immortality. This is the time when a nation shall be born in a day. See Isa. 66:8. Then our vile bodies will be changed, never again to be corrupted by vile minds. Should we fall short of this, our faith is vain, we are yet in our sins.

The good results of the new birth all centre in the hope of the resurrection. 1 Cor. 15:14-18.

As thru our natural birth we have borne the image of the earthly, so thru our spiritual birth, we will bear the image of the heavenly. Verse 49.

The righteous dead are sealed as born of the Spirit, after the investigative judgment, and await the resurrection of the just for their reward. Luke 14:14. The promise is, "Be thou faithful unto death, and I will give thee a crown of life." Rev. 2:10.

But as long as we live, there must be no standing still. We must walk in the light as children of light, then we will have fellowship one with another, and the blood of Christ will cleanse us from all sin.

The path of the just is as a shining light, shining more and more unto the perfect day.

When we have reached a spiritual existence, we are only babes in Christ. Jesus said, "Except ye be converted and become as little children, ye shall not enter into the kingdom of heaven." Matt. 18:3. Then "as new born babes" we must "desire the sincere milk of the word that we may grow thereby." 1 Pet. 2:2.

I once knew a baby 17 years old still in the cradle, — a baby both in mind and body. It was sad to see, but oh how many babes in Christ remain spiritual dwarfs!

If we grow in grace, we will also grow in the knowledge of the truth. "In the knowledge of our Lord and Saviour Jesus Christ." 2 Pet. 3:18.

Till we all come to knowledge of the Son of God, unto a Perfect Man, "unto the

measure of the stature of the fullness of Christ." Eph. 4:13. We are to grow up in him in all things. Verse 15.

He is the Son of God, and when we have grown up in him we also will be sons of God.

We grow as we feed upon the word.

E. O. PARKER.

Disorderly Spirits

No. 2.

QUIETNESS and order and the attitude of a learner are befitting true worshipers of God. Acts 19:36. Eccl. 5:1-3.

God is not the author of confusion and disorder in religious worship. 1 Cor. 14:33. The effect of righteousness is quietness. Isa. 32:17. Disorder and utter disregard for order is a mark of degenerate nature.

Christ taught that in a religious service even our words, whether in prayer or otherwise, should be governed, and restrained, and subject to the law of brevity and wisdom. Matt. 6:7-8.

Noisy demonstrations characterize the heathen; and God has never recommended such for divine worship. 1 King 18:22-38.

Neither noise, nor unintelligible sound, nor unknown tongues, nor a meaningless speech, nor a lack of self control, is mentioned as a fruit of God's Holy Spirit.

In Gal. 5:19-23, works of the flesh are sedition, meaning disorderly assembly. Revelling is also mentioned, meaning noisy.

Not one text in all the Scripture can be found where a divine service was ever marked with a disregard for the common laws of propriety, decency, and order.

Many have testified that while under the influence of some power, a spirit of some kind, they are utterly unable to control themselves; and that really they cannot give ear to the reading of God's word, nor to the good counsel of a near-by brother. Such always lay aside the Bible, until they return from under this strang influence, and are themselves again.

This strange power is far from being God's Holy Spirit sent down from Heaven.

The Word of God holds the second place in the Godhead, the blessed Holy Spirit the third. While these two are one in purpose, nevertheless the Spirit is subject to the directions from the Word. There is a perfect agreement and

absolutely no conflict in the Trinity as to man's duty. 1. Jno. 5:8.

The Spirit has never influenced nor directed a man to go contrary to the plain Word.

Surely any spirit that cannot be controlled by God's Word, and that acts out of harmony with that Word is an evil spirit, and not God's true Holy Spirit.

The apostle Paul says the carnal mind is not subject to the Word. Rom. 8:7.

Concerning man's duty there is no conflict of action on the part of God's Holy Spirit and God's revealed Word.

No disorderly features are associated with counsels from either the Word or the Spirit. Every thing they endorse must be clean and pure.

But, under the influence of a strange spirit both the clothing and the hair of women and men have become distorted, and in some cases lost, resulting in shameful and indecent exposure of the person; also evil thots are suggested to the mind of the observer.

The heavenly and divine Spirit certainly never causes all this.

The Bible represents God as sending evil spirits upon men. 1 Sam. 16:14-23. But we should understand this as allowing the devil to work his power in men.

How may an evil spirit affect a man? Mark. 9:17-22.

He is torn.

He foameth at the mouth.

He gnasheth the teeth.

He pineth away.

He falls to the ground.

He wallows in the dust.

He is cast into either fire or water if it be near. The Bible gives no account of the Holy Spirit from heaven treating a man in that way.

Such a spirit is an uncontrollable and disorderly spirit. Luke 8:26-33, Matt. 15:21, 22, Luke 4:33-35.

Judas Iscariot was possessed with an evil spirit. He kept an apparently level head until he was led to become a suicide. Jno. 6:70, 71. An evil spirit will eventually disclose its true nature if not at first.

Try the spirits; 2 Cor. 11:14, 15, and if you are possessed with an evil spirit, hasten to prayer and deliverance from it.

Always remember that a spirit indifferent to the claims of God's word is not the Divine Spirit.

M. C. STRACHAN.

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Note and Comment

OUR paper goes to press a little earlier in the month than usual. Thus it is made possible for the editor to visit some of the campmeetings in the interests of the school. Such explanation is made in view of the fact that some articles that came in a little too late are carried over to next issue. This reminds us to remark that it is always well to send in articles and reports early in the month. It is a great convenience to our compositors, and makes it more sure that your article shall not be abridged or omitted.

Prof. and Mrs. Boyd and Prof. and Mrs. Harris returned to Oakwood from their Indiana vacation trip on the evening of Friday, August 14. They report a pleasant time, and all look as if they had enjoyed the trip.

Our cannery is now busy with the peach crop. There is not so heavy a crop as there was two years ago, but the quality is better.

Reports from our canvasser boys and girls show that many if not all of them are going to win their scholarship. Some have much more than done this already.

By a private letter from Brother R. T. Newball, we are informed of his safe arrival at his island home, Old Providence Island, Columbia.

They had a very pleasant and successful trip, and of course their friends on the island were glad to see them.

Brother Reubin Roberts, whose report from Bessemer, Ala. appears elsewhere

in this issue, writes us asking us to correct his report by adding that the tent company consists of Elder J. G. Dasent, Brother C. A. Blackwood and himself. Since the report was already in print before we received his communication, we make the explanation here.

There has recently come to our table an interesting and instructive little booklet by Dr. B. J. Kendall, entitled, "The Secrets of Success for Boys and Men." It deals in plain, chaste language with many of the problems of a young man's life, not empirically but scientifically and sympathetically.

The book contains 118 pages. Price 50 cents. Address, B. J. Kendall, M. D. Geneva, Ill.

Before another issue of GOSPEL HERALD is seen, Oakwood will have opened her doors for another year's work. Sept. 22 is the date. It is not too late yet to decide to come to school. Write us asking for a calendar and application blanks. The coming school year will doubtless be the best in the history of the school. Inquiries and applications are coming in from all directions. The prospects are for a full school.

Our courses are materially strengthened. The Ministerial and Normal courses are both to receive added work. The teaching force is to be greater, and those who come this year shall surely get the help needed.

Our boys and girls in the canvassing field are all doing well. They may not get in for the first weeks, but they will have had a summer school worth vastly more to them, both financially and intellectually, than could have been had in any other way. We shall have a place saved and a warm welcome waiting our faithful colporters from the field.

Many of our old students are writing in and all express themselves as anxious for the term to open.

Just as we go to press, arrangements are in progress for our doctor who is to have charge of the Nurses Training classes. Not all the plans are quite completed, so we are not at liberty to give any names.

Brother D. H. Lewis of Diamondale, Mich. is to come to Oakwood to establish his tent factory, thus giving our boys an opportunity to learn this useful and necessary trade. Those who take the ministerial course, as well as many other students, will wish to learn the work.

The morning of Aug. 16, Brother J. M.

Swofford of Cherokee, S. C., arrived at Oakwood to look over the situation, and prepare to take his place as farm manager. Brother Swofford is one of South Carolina's most successful farmers. We feel glad that he is coming to work with us at Oakwood.

We thank Brother DeLinquent for his handsome response to our call; and so instead of putting a circle at the top of this page and marking an x in it for those who have not yet paid up, we again call attention to the figures on your wrapper. If it says June 13, it means that you are in arrears since that date.

Pine Bluff, Ark.

THE work in Pine Bluff is still onward.

The prospects for a good mission school are bright.

The mission school work is a great work. By the guiding hand of the Lord, the work will progress, and souls will be saved as a result, otherwise it is a failure. For the work to be effective, we should use as far as possible our own text books; so we are asking our people to help us by sending second hand copies of the Old and New Testament Histories, and True Education Readers, to give to them who may not be able to buy them. We ask our friends to send freight prepaid.

Any one wishing to contribute to the Pine Bluff Mission School may send the same to the writer, Box 434, Pine Bluff, Ark. Be sure to give full name and address so that you may receive acknowledgement of same. One sister from Coats, Kan., sent three dollars for the work here, but did not give her address, so we will have to take this opportunity to thank her, for we do appreciate what she has done for the work, and ask her address that we may write her.

Clothing can be used to great advantage in missionary work, as we come in contact with so many in destitute condition. The brethren and sisters are planning a campaign week for the church and school here. We shall report the progress of the work from time to time, so that our friends may know what we are doing.

KATIE E. BAKER.

Wherewithal shall a young man cleanse his way? By taking heed thereto according to thy word. Ps. 119:9.