

HARVEST INGATHERING SPECIAL

Lake Union Herald

"In due season we shall reap, if we faint not"

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Lake Union Conference Directory

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| G. E. Nord. | J. J. Irwin. | J. W. Mace. |
| W. A. Westworth. | | C. A. Russell. |

How Long?

How long, O Lord our Saviour,
Wilt Thou remain away?
Our hearts are growing weary
Of Thy so long delay.
O when shall come the moment,
When brighter far than morn,
The sunshine of Thy glory
Shall on Thy people dawn?

The Harvest Ingathering Campaign

The time for the Harvest Ingathering campaign began October 3, and this work should be in progress throughout the North American Division Conference. It may be that many individuals have reached their goal already.

In times of great opportunity and need, it becomes God's people to present a united front, all taking part in the work to be accomplished. We could hardly conceive of the Austro-Germans carrying on their present strong war campaign, unless the great majority of the people were united in the work which they are doing. So it is with the allies. They are doing their very best to have their citizens and countrymen in the fullest sympathy with the work that they are trying to accomplish. Unity and cooperation are imperative if success is to crown their efforts.

This same condition should prevail in the Lord's work. Every Seventh-day Adventist should be engaged in active service, endeavoring to help by performing his duty and heartily cooperating in every plan, to the end that the work may meet with success. While but few can do a great deal, thousands uniting their mites and littles in the effort, can make the aggregate a large amount.

It used to seem to some that the ten cents a week to foreign missions was too small an amount to be noticed. Yet, this plan, being carried out by thousands of people, aggregated a large sum for the prosecution of the third angel's message. And, at this time, every Seventh-day Adventist should put his shoulder to the wheel, and do his full share toward obtaining the desired results in the Harvest Ingathering campaign.

It was my privilege to meet with the Lake Union

Conference Committee a few weeks ago, and the brethren present took it upon themselves to undertake to raise \$50 each. They asked their churches throughout the field to average at least \$2 a member. It would seem as though, if the leading brethren could take up this work with such sacrifice and determination, our lay brethren should cooperate and try to do what they can in gathering funds for foreign mission work.

We have never seen such a strong spirit of cooperation throughout the entire field as is manifest in the present campaign. Every indication leads us to believe that there will be a larger Ingathering for 1915 than heretofore. To this end we should plan and labor.

We would be very glad indeed to see the Lake Union Conference, which is the strongest conference in the division, numerically, pull through in the Harvest Ingathering campaign, which will count on the Twenty-cent-a-week Fund. There was a time when the Lake Union Conference was the leading conference in the whole world. Its constituency and the work it did set a pace for the world-wide work. This prestige should be regained. We are very anxious that the work shall grow rapidly in the Lake Union, and that there shall be a large ingathering both of souls and funds for the Master's service.

I. H. EVANS

The Wealth of the Gentiles

Before the Israelites left Egypt, they asked and received liberal donations from their former masters. During the reign of Solomon many nations brought marvelous treasures of gold and costly gems to the temple at Jerusalem. Ezra, Nehemiah, and others who rebuilt the holy city after the captivity accepted most bountiful supplies from the Persian kings. When the Saviour Himself first sent out His apostles He planned that they should get their support from the people of the world. In Ez. 60, we read a vivid account of the last gospel message to man. The Lord says: "The abundance of the sea shall be converted unto thee, the wealth of the gentiles shall come unto thee." That the people of the world will contribute freely to sustain God's work in these last days the spirit of prophecy clearly teaches. The word to us is that this will largely result from the Harvest Ingathering, as now carried on by our people. We have been slow in heeding this instruction. While the Catholic sisters, the Salvation Army, and other societies solicit on every hand, we have held back. In soliciting funds we are not beggars. We give "value received," and more, when we teach the truth. Indeed the world will trust and respect us more when we ask for help. People always think more of that which costs them something.

A very strong effort is being put forth in our Union this autumn to make the Harvest Ingathering a great success. Two weeks ago we published the resolutions recently voted by the Union Committee concerning the Harvest Ingathering. These call on every institution and every laborer to raise a specific sum in this endeavor. We are pleased beyond expression to report that our workers have responded splendidly to this call. The manager of one of our sanitariums wrote us this week that he first thought his goal of \$50 too high but that he had already raised that sum and \$12 dollars more. Many workers at this sanitarium have also raised their goal. Several smaller schools have done likewise. The Swedish Seminary people say that they will not fail us. We hear that the College has planned a large campaign of teachers and students, with every one determined to reach the goal. Many ministers have said they would double the goal. In every conference the workers are visiting our churches in behalf of the Harvest Ingathering. We are asking every church to raise a sum equal to \$2 per member. The laborers are raising several times as much. The Union employees who were to gather \$50 have the work nearly done. If we all reach this goal, and we can do it, we shall have gained the greatest victory this Union has seen in many years. To do this work is not always pleasant. But we trust our workers and people to get under this load, and we shall earnestly pray God to give success.

L. H. CHRISTIAN

A Soul-Winning Endeavor

One of the Christian societies in this country has what they call a "Win-My-Chum" week. This means a week for personal soul-winning. We speak of the Harvest Ingathering as an effort to get money for missions. We are glad that by this means we can get the world to help us in supporting the work. But the Harvest Ingathering is far more than an enterprise to secure funds. A woman, whom we know very well, told us an experience. She felt that she and her oldest daughter should go out with the paper, but they both felt diffident and afraid of the work. The daughter, however, started out one morning after they had both prayed earnestly to the Lord. At one of the homes which she visited that forenoon the lady told her that her husband had been brought up an Adventist, though she had never been to any of our meetings or had seen any of our literature. She said that she would be glad to read some, and the girl became so interested that she ran home to her mother and got some literature for the woman. This was last October, and the result of giving some reading matter and a few Bible readings was that she accepted the truth and later joined one of the churches in Wisconsin.

L. H. CHRISTIAN

Ingathering Work

While working in the interests of foreign missions with the Harvest Ingathering number of the *Signs* this fall, here in the city of Chicago, I have had a number of excellent and interesting experiences. While many had no regard for this work, still it was my privilege to meet and talk with a number of persons who did

show a desire to know the events taking place in the world today, and who were glad to make contributions toward the advancement of foreign mission enterprises. I found it quite difficult to reach those in the business district of my neighborhood; but through the blessing of the Lord I was enabled to place the paper in the homes of the people, working in my immediate neighborhood. Through correspondence and personal work \$14.55 for missions has thus far been received, and about thirty-five papers distributed.

A. N. ANDERSON

The Campaign and Campaigning

The success of any movement is measured largely by the proportion of its adherents who enter heartily into a campaign to carry it forward. The great success which under God has marked the progress of this message is attributable to the fact that the believers wherever found are possessed of one purpose and that is to spread the message. To this end we have our church missionary societies; our Missionary Volunteer societies; our schools, sanitariums, and publishing houses. "Every Adventist a Worker;" "The Gospel to All the World in This Generation;" and many similar expressions but point to the same definite policy.

Probably no line of missionary endeavor entered into by this people has become so popularized, in other words has enlisted so large a per cent of the entire membership as has the Harvest Ingathering campaign. Not because it is easy, for that which costs no effort brings no results; not because it is especially enjoyable, for it is pleasanter to sell than to solicit; nor yet because we are forced into it on pain of excommunication or ostracism; but because a knowledge of the message and its wonderful progress in all lands is thus brought to more families in a given length of time than in any other way; and because by the means thus brought into the treasury of the Foreign Mission Board, this saving gospel of the kingdom is carried to the homes and hearts of thousands of Christless creatures in darkened lands.

Since the Harvest Ingathering plan was first devised, there was never shown the activity and earnestness in carrying it forward, at least in the Lake Union Conference, which is characterizing the campaign this year. Union and conference presidents and those in the employ of these organizations as well as the leaders in our schools, sanitariums, and the branch publishing house are setting the pace. It is right that leaders should *lead*, not *drive*.

My personal experience in connection with the campaign this fall has been a checkered one. I have been out five days. I spent the most of my time in the cities of Elkhart and Hammond, Indiana. I found the former less accessible than the latter. I met with a more cordial reception and with a more liberal response among the laboring classes than among those who were financially better able to give. I had better success in the residential portion than in the business section. This I attributed to the many calls which come to business houses in large cities. I worked one day in the country. I received more offerings, but smaller ones. I have also written several letters to my friends sending each a copy of the paper. I am just beginning to get

returns. My work thus far has been almost wholly from house to house and among strangers. It has brought to me a large amount of experience, a liberal supply of excellent exercise, the pleasure that comes from duty performed, and last—how I wish it were more!—\$10.05 for missions. But I am not through. The campaign has not ended yet. It has just nicely begun. I propose to stay by it. C. A. RUSSELL

Experiences

"Fifty dollars for each Union secretary to raise!" was the decision. Well, after some questioning in my own mind as to why a Union man has any more opportunities or responsibility than others, I started out in Petoskey, Mich., among Methodist people who have a local foreign missionary society. I met a warm welcome, but found they were "doing about all" they could in "regular channels." However, some gave dimes, some quarters, and a few half dollars.

I had some good experiences among the business men in the towns south of Petoskey. The usual "doing all we can in our regular home societies" was often heard, but dimes, quarters, half dollars, and some dollars were given. A Jew, who at first refused, gave me a dime after he learned that we keep the Sabbath and do not eat pork.

I have about one fourth of my assignment raised, and I expect to work as I have opportunity until I have reached my goal. J. B. BLOSSER

My Experience in Harvest Ingathering Work

My experience in the Harvest Ingathering work covers four seasons, including 1915. The time invested in the business of soliciting has not lessened my efficiency in other features of the Lord's cause, but on the other hand it has been a real help by bringing me in contact with more than a thousand homes where I have distributed reading matter and have done missionary work relating to the message which we are giving.

I have probably averaged five weeks, three days to the week each year of the four in this soliciting work, but have planned my field of operations so as to accommodate my evangelistic efforts and therefore get double pay out of the money invested in traveling.

I very soon discovered that contributors were interested to know how much their neighbors were giving, and so found an advantage in keeping a list of names with the amount given by each, because the list properly kept greatly helped in soliciting.

As the solicitor's card provided by the General Conference has room for only thirty-one names and one of these cards could often be filled in a day, I asked for a lot of cards, and got a bookbinder to glue eighteen of them together, back to front, and neatly bind them into a book. So I have an autograph album in which 535 contributions are recorded, amounting to \$257.20, and I had recorded about \$40 before I got the book; and since I filled the first book I have made another one in which I have 412 contributors and \$204.80 recorded. I see from these figures that I have gathered in \$502 in four seasons and the present one is not ended.

The entire amount of \$502 was made up, as nearly as I can now tell, from 1,030 contributions and the average amount is 46 cents for each entry in my books. I think an honest estimate would be one dollar an hour for the whole time of labor during the four seasons.

Fifteen days of the time mentioned, I was carried in buggies and automobiles by brethren who introduced me to persons with whom they had some acquaintance; and for the most part these days were the richest in results. On one of these days twenty-eight contributions were received, which amounted to \$24. On another day forty-eight papers were distributed, and the forty-six persons solicited contributed \$18 to our missionary work. On still another day, from 10 A. M. until evening, forty-two persons contributed \$22.

This work was done, with few exceptions, among those outside of our own ranks. But during the last twenty months I have also solicited money, by arrangement made with the General Conference treasurer, from our own people to be used in helping bear the expense of the missionary work done among the Indians on the Upper Amazon River in South America. From this source I have received \$2,160 which has been sent to the front.

Two years of this time I restrained myself from soliciting for missions among my neighbors because I was asking them to contribute to our church building fund in Aurora. During this time we secured the needed funds for the church—\$5,500.

Without a deep sense of the need for Christ in the heathen lands, one will have but small success with the Harvest Ingathering work. It is therefore highly essential to be informed concerning these things, and also to feel sure that our opportunity is *now*.

And, too, it is well to know as much as we can about the individual missionaries Seventh-day Adventists have placed in different fields. Let each solicitor get in possession of accredited facts enabling him to give interesting data, and then impart some real information to the one being solicited. If we have not this knowledge it is because we have neglected our duty as Seventh-day Adventist Christians.

Understand, too, that thinking people will desire to know who you are and what people you are representing. Of these things do not try to keep anything hid. Confidence, kindness, frankness, and above all, a Christ-like burden are essential; their absence will stand for your failure.

The work God has given us to do is second in importance to nothing in this world, and so our best endeavor should be put into that part of it which we are doing and at the moment in which we are doing it.

Be liberal yourself with the Lord's cause if you would have people be liberal when you solicit them. And know that a stingy person can do nothing well as a solicitor in this cause.

Busy people will help as readily as other people if you tell them the necessary thing in a business like way.

I have mentioned a few essential points, but experience will give you many more. So I say, pray and work for an experience. WM. COVERT

The People Are Willing to Help

Monday morning, September 20, I started out from the Union office in Chicago with the Harvest Ingathering number of the *Signs*. The first gentleman I called on was a dentist, the second a barber,—with both men I was to some extent acquainted. I felt quite sure that each one would donate at least \$1, which of course would be a good beginning and a great help in approaching others. I found the dentist out of the city, and it took me fully twenty minutes to convince the barber that he ought to give some kind of a donation to this cause. Ten cents was the most he could spare. I started out at nine o'clock that morning, confident that I would secure quite a sum of money in the forenoon. At 11:30 A. M. I was standing on a street corner with all my papers, with the exception of one, and with only fifteen cents in donations. I almost made up my mind that I had started a work which I was unable to finish. But the thought that I had asked the Lord for help in this work, and that the work belonged to Him, renewed my courage, and before sundown that day I had secured almost \$3. In doing this work I have met many kinds of people and have been asked numerous questions, but my experience has shown me that there are people everywhere who are willing to help when a call is made for missions. I am of good courage. The Lord has blessed me in doing this work. So far I have received \$16.65.

H. W. SHERRIG.

Northern Illinois Conference

Office Address, 3645 Ogden Ave., Chicago, Ill.
President, Wm. A. Westworth

Northern Illinois Conference

Never before in our experience with the Harvest Ingathering have we seen such a wide-spread interest in this enterprise as we see this year in Northern Illinois. All through the field there seems to be a live interest and a determination on the part of each church to do its part in meeting the standard set before the churches.

At a conference committee meeting held some little time ago we decided that we would not rest content until we had turned in to the Foreign Mission Board at least \$3,000 as the share of Northern Illinois in the Harvest Ingathering campaign. This is a little more than double what was done last year, but from reports already coming in, it looks as though the goal would be reached. We are just beginning our efforts, but the energy shown by all bids fair to accomplish much for God along this line. Our ministers in Chicago voluntarily chose \$50 as a minimum to be raised by each, although the action of the conference committee made it only \$25. Some of our Bible workers have already passed the \$15 mark set for them and are expecting to continue their efforts throughout the month. It is a real inspiration to note that the little children of our church schools seem just as enthusiastic to do something to send the gospel to the dark corners of the earth as our older ones in the church. From various reports that come to us, we find that some of the little ones have been out, and already more than twenty-five

dollars is reported as having been collected by these of tender years.

An interesting experience was told by one sister. She said, "Last year I did nothing but I felt this year that surely I must do my part or I would lose the blessing of God. But I did not know where to start. I had some washing to take to the laundry and determined that I would start in with the Chinaman. What should I say to him? How could I interest him? But the Lord gave me the words and after I showed him the pictures of the Chinamen on the cover and then opened it to the pictures inside, he expressed great eagerness to get the paper. He made me a nice little offering and so filled my heart with courage that I am going to make a special effort to go to every Chinaman in our neighborhood."

Weekly meetings are held in some of our churches for the relating of Ingathering experiences. We all feel that we have entered upon a campaign which must last, not for one week only, but for several months or at least until our goal is attained.

Some have been greatly blessed in their collections and others are getting a blessing by sticking to it even though their returns are not large. Our sanitariums and academy are also heartily engaged in this great effort. Fox River Academy is bound to reach its goal. Last year the school did nobly, and all that is needed this year is to live up to the record made at that time and the amount which our academies have been asked to turn in will be reached. Some of our brethren and sisters have not yet made a beginning, but it is not too late. Papers can be sent to you immediately. We greatly desire that every brother and sister shall feel the necessity of having a part in this great effort.

Aside from the pledges which we have in hand and which are to be paid for missions before the end of the year, we must have about four dollars per member to realize the standard which has been raised. If all who have made pledges will pay them this amount will be reduced about half. We hope, therefore, brethren and sisters, that each one will do his part—that pledges which have been made will all be paid in promptly, and that every one, old and young, will go out in the strength of our God and bring in a large amount through the medium of the Harvest Ingathering *Signs*. How grateful we should be for the manifest evidences of God's leading, and how earnestly we should improve every opportunity for labor, so that when the Master comes He may say to every one of us, "Well done."

W. A. WESTWORTH

Southern Illinois Conference

Office Address, 304 W. Allen St., Springfield, Ill.
President, A. J. Clark

Busy in the Ingathering

Immediately after the committee meeting of the Lake Union Conference, held at Chicago, September 29, the conference committee met in Southern Illinois and voted unanimously to adopt the resolutions passed by the Union Conference Committee. The work has been started, and I believe has received a good impetus. Our brethren have been in the field, and I am sure from the orders we are receiving for papers and the

encouraging reports which are coming to us that good is being accomplished.

Southern Illinois is making considerable more of an effort this year than it has in the past if we can judge from what we are able to see. Our brethren are reporting that they are having good experiences calling on the people. While they are not receiving any very large sums, still, considering everything, they are having good success.

It was my privilege to be out for a short time, and I am planning to go again. For the first three papers I gave out, I received seven dollars and fifty cents. I have been busy trying to get the campaign started and have not put in much time as yet.

There seems to be good courage on the part of all, and I believe Southern Illinois is going to break its record in the Harvest Ingathering work for 1915. One of our workers writes of his experience as follows:

"I started my part of the Harvest Ingathering campaign by writing to a bank manager. He replied that his bank did not allow its officers to make donations of any kind. The next man I approached was also a banker, and he told me the same story, but he said he new of the work Seventh-day Adventists are doing and would like to help us. He handed me three dollars. In all, I have distributed twenty-five papers and received eighteen dollars and forty cents. I believe the Lord has a blessing in store for those who go out in this work."

A. J. CLARK

North Michigan Conference

Office Address, 510 Petoskey St., Petoskey, Mich.
President, J. J. Irwin

North Michigan Began on Time

The Harvest Ingathering work in this conference began on time, practically all the conference laborers taking part and assisting the churches they visited. I had the privilege of meeting with the church at Gaylord. It was an exceptionally busy time for them with their farm work, but on Monday morning they were ready to visit their neighbors. It was an inspiration to witness their determination. The amount secured was not large, but considering the fact that this place was badly affected by the frost in August, we were much encouraged by the offerings we received.

One fact that stands out prominent in this work is the missionary phase of it. Many people receive their first impressions of the truth through this method. Aside from the money we receive, we gain opportunities of presenting the truth to others. One reports finding an individual studying the Sabbath question. She will follow up in this interest. There seems to be a feeling on the part of all that we must make a success of this campaign, and I am sure we can do so.

J. J. IRWIN

An Established Custom

The yearly visit to our patrons for gifts to missions is being recognized as an established custom. Especially is this so in business circles, where it has been my privilege to work the past two years. This year was considered one of financial depression on account

of the European war, but the majority of those interviewed have given liberally,—one man giving me two and one half times the amount he donated last year.

During the special campaign week I spent such time each day as I could in soliciting. My efforts yielded \$26 in gifts, ranging from fifteen cents to five dollars.

One sister who has seen eighty or more winters has ordered fifty papers and is actively at work. One isolated brother has sent in ten dollars as a result of his effort. Another sister who ordered ten papers has sent in one dollar which she received, and ordered ten more papers.

The time is ripe for the work. It is necessary for us to plan our work, but more so to *work our plans*.

S. E. KELLMAN

A Good Report

My attention having been called to the necessity of making a brief report on Harvest Ingathering experiences only a few minutes before such a report must be mailed, I must of necessity be brief.

I took the work up first with the church at the Soo, and the whole company entered enthusiastically into the idea. We ordered a supply of papers and were ready to begin on time. The work goes hard at the Soo, as other religious organizations have been working hard to raise funds for some special local affairs. Altogether we have raised about fifteen dollars at the time of this report, and none feel that they have finished yet, and some are duplicating their orders for papers. All are relating some very interesting experiences in visiting the people.

I next visited the company at Laketon, and although the Ingathering week was well along, I found no papers had been ordered. They promised to order papers at once and begin work. I was unexpectedly called back to the Soo by telephone before I had completed the work at Laketon.

It was my intention to spend some time at Newberry in the work, but expect to return there in a few days.

F. J. HARRIS

Five Visited and Four Dollars

I began work in the Harvest Ingathering by going to a number of places to get them to send in for their papers. I found them all willing to work. I have been out only one day with the papers myself on account of a delay in receiving them. In the two hours I was out I visited five people and four of them gave one dollar a piece. I expect to reach my goal.

F. E. FENNER

Traverse City and Star City Report

The Traverse City church began its work with the Harvest Ingathering *Signs* at the appointed time, and those taking part are meeting with a measure of success and having varied experiences. We found the people very friendly and many of them anxious to know something of what we are doing in the foreign fields. Others have manifested an interest to know something of what we teach as a people, and we plan to follow up these people with appropriate reading matter.

The school was closed for a half day and the older pupils in charge of Miss Wehner went out to their assigned territory. They enjoyed their work so well that they are planning to devote another half day to it.

At Star City we found the church just as willing to take up work, and the people cordial and friendly. I believe that this year, notwithstanding the condition of the crops, will be the banner year for North Michigan. Let us be up and doing. E. A. PIPER

Wisconsin Conference

Office Address, Room 305 Ruh Bldg., Fond du Lac, Wis.
President, P. A. Hanson

The Workers' Meeting at Appleton

Our people will be glad to have a word from the workers' meeting at Appleton, October 12-14. The Spirit of God was present as we gathered to lay plans for the future of the work in Wisconsin. At the first meeting the laborers joined in seeking God earnestly in prayer and in giving themselves devotedly to His service.

The Harvest Ingathering campaign received full and careful consideration. The workers joined in planning to reach every part of the conference. Plans were laid to assign a part of the state to every worker. The spirit of united effort and of courage found expression in a motion on the part of the workers to raise by means of the Harvest Ingathering campaign the goal suggested by the Union Conference; that is, that the conference president and sanitarium managers raise fifty dollars each; that ministers raise twenty-five dollars each; that departmental secretaries and Bible workers raise fifteen dollars each; and that academies, students and teachers, be encouraged to raise an amount equal to one dollar twenty-five cents each, church schools an amount equal to fifty cents each, and church members an average of two dollars each.

If the members of the Wisconsin Conference will take hold of this work with courage and zeal, and raise a sum equal to these goals, the mission quota for this year is within our reach. God will bless His people in securing gifts for His work if they will go forth in faith and prayer. H. T. ELLIOTT

Indiana Conference

Office Address, 521 E. 23d St., Indianapolis.
President, E. A. Bristol

Harvest Ingathering

It has been my privilege to work in the Harvest Ingathering each year since that work started. I am glad to state that I have received greater blessings each year as I engage in it.

There are many experiences which I might relate, but I will mention only a few. While I was in Kendallville I called at a home and was met at the door by a pleasant appearing gentleman who invited me in. After showing the paper and soliciting an offering, he told me that he was an agnostic. He expressed his confidence in the sincerity of the churches in the work in which they were engaged, but he could not believe as they do. I talked with him nearly an hour, after which he remarked that I had made statements about

the truths of the Bible which were new to him. Before leaving he gave me an offering, and remarked that although he did not see things as I did, yet he believed me sincere and wanted to help the work in which I was engaged.

At another home, Catholic, I showed the paper and the lady said she would take it. There was a neighbor lady present who asked if I had any more papers. When I replied in the affirmative, she said she would go home and get some money as she believed in that kind of work and wanted to help. The Catholic lady replied, "You need not go home, I will lend you the money."

In Indianapolis I called on a gentleman who had taken the paper last year. He remarked, "I was thinking the other day that it was about time for you to call for a missionary offering." After talking a few minutes he asked, "How much did I give you last year?" I replied, "Three dollars." He said, "I will give you the same this year."

The most I have received for any paper is five dollars. I know from experience that when one goes from home to home he will not receive, on an average, more than from ten to twenty-five cents. We should not look at the amount received alone but think of the good which will come to the many homes where these papers are placed.

If we can only realize the blessedness of the reward for service, no ordinary circumstances will keep us from engaging in this Harvest Ingathering work. I quote from "Gospel Workers," page 518: "The redeemed will meet and recognize those whose attention they have directed to the uplifted Saviour. What blessed converse they will have with these souls! . . . Others will say: 'I was a heathen in heathen lands. You left your friends and comfortable home, and came to teach me how to find Jesus, and believe in Him as the only true God. I demolished my idols, and worshiped God, and now I see Him face to face. I am saved, eternally saved, ever to behold Him whom I love.'"

With this precious incentive shall we not rally to the Harvest Ingathering work to gather means to rescue those now in heathen darkness?

C. N. SANDERS

Wabash Valley Sanitarium

Much instruction and counsel was given to the workers here in regard to the Harvest Ingathering work, and when the first day of the appointed season came around classes were dismissed and twelve volunteers went out and spent a few hours in the afternoon. In the evening they related their experiences to the family and considerable enthusiasm was apparent for many had had interesting and helpful experiences. The next day another large company went to La Fayette and they, too, had good experiences and good success.

This kind of work was continued until Thursday evening, for on Friday all had to be busy preparing for the Sabbath.

The number of patients had fallen off quite materially during the last two weeks of September, but just as soon as this work was begun the new patients began to come in and prospects looked much better for the institution.

In comparing the Ingathering of this year with that of former years we find the following: for 1913, \$14.15; 1914, \$2; for 1915 there is now on hand \$110 and the work is still being carried on. In the above report we see the blessing that follows when "the people had a mind to work."

W. A. YOUNG

A Work for All

I have not been long in the truth, so have not had much experience in selling our papers. I have many times heard it said that the Harvest Ingathering work was chiefly for women and children, but I stand ready to disagree with this view. I think it is also a man's work. I have been out again today and in three hours gave out thirty-two *Signs* and received \$4.35. Here are a few things I have observed:

1. The best places to work are homes of neither rich nor poor.

2. Act like you have no apology to offer for your presence and this is evidenced by a bright, cheerful greeting such as, "Good Morning."

3. To get the screen door open I say "Let me show you what I have brought you this morning," or "I have brought you good news this morning." I rarely fail to get the paper into their hands.

4. After they take it I always say, "Lady," or "Brother, I am giving you this. I am not charging you anything."

5. Then I quickly tell its contents and quote some scripture such as "When this gospel of the kingdom shall be preached to all nations then shall the end come," and "this is to tell you how far it has been accomplished. Besides, it is answering the question you have been asking, 'What do these things mean.'" I then turn to page 22 and read. To talk thus one must know and be familiar with the paper.

6. I then say, "I give you this and anything you will give for the work of the foreign field will be accepted with thanks—[If they make a move which commits them to a gift I add] from ten cents to ten dollars." I always get a gift if they take a paper and rarely get less than ten cents.

7. If they make no move for money or show a lack of interest or a tendency to return the paper, I then call attention to the two pages on health reform and ask, "Did you know that the way we eat is causing the common ailments of today? that pure white modern bolted flour will kill pigeons in twelve days and the bran fed to nearly dead ones restores them? Did you know that polished rice is the cause of berri-berri?" And this last reserve interests them and does the work.

The work with our papers is wonderfully interesting, develops the tact and taxes the resources, builds character, gives courage, and creates a love for souls which unless we ourselves possess we shall not stand the test of faithful servants giving the meat in due season.

I went upon a porch next to the Lutheran church, pressed the button before I noticed a little nickle plate which read, "Pastor's Residence." It being too late to withdraw, I greeted cheerfully the portly man who appeared: "Doctor, I have brought you something that I want you to enjoy, 'News from the field,' just how far the gospel has gone to the world." He said, "Well, thank you. I am sorry I did not have it sooner. We

have just had a mission service but I will have it for the next service." Then he was profuse in his thanks. And I asked, "Well how about something for the field?" and he gave me one of the few five-cent pieces I have received. The fields are ripe for the harvest.

JOHN H. TALGE

West Michigan Conference

Office Address, 1214 Madison Ave., Grand Rapids, Mich.
President, C. F. McVagh

Mission Funds

The reports for September have now all been entered. They brought to the conference office the sum of \$2,288.54 for missions, being \$135.91 more than the required monthly quota. But up to September 1, 1915, we had a total deficit for the year of \$5,999.73. September reduced this to \$5,853.82. Now in order to complete the full quota for the year, we must bring in during the next three months \$12,311.71, an average of \$4,103.90 each month. You will be interested to know what was done last year for the last three months, so I will give you the figures. October brought \$3,039.30. November \$2,761.29. December \$5,736.67 or a total of \$11,557.26. Our membership is larger this year and we only need to do \$753.45 better than we actually did last year in order to finish even. Can we do it? Surely we can. But it will mean effort and diligence on the part of all leaders and people. We are looking to the Harvest Ingathering to bring in more than double what it did last year and the annual offering should complete the work. Already four churches, Fremont, Holland, Kent City, and Palo have passed a full quota for the year. Fourteen others, Albion, Bauer, Benton Harbor, Bushnell, Carson City, Diamonddale, Douglas, Gowen, Hastings, Homer, Muskegon, Portland, Quincy, and Sturgis have a full quota for the first nine months. A number of others are very near the mark. We will send reports every month now. Who will be next to make the goal?

C. F. McVAGH

Harvest Ingathering Items

Most of our laborers are devoting much of their time now to the Harvest Ingathering campaign. They are taking hold with a will to at least make the goal recommended by the Lake Union Committee. Some have already passed it.

Sisters Goodwyn and Powers of Albion have been having some very interesting experiences in connection with the Harvest Ingathering. They have already received nearly \$25, and have asked for more papers. They are visiting many neighboring places.

After giving an opportunity for each one to visit personal friends anywhere in the city, the Battle Creek church has decided to divide up the city and make a systematic canvass in connection with the Harvest Ingathering.

At a meeting of church, Sabbath school, and young people's leaders in Grand Rapids, at the home of Elder McVagh, active plans were laid for a strong work with the Harvest Ingathering papers. It is hoped that the church will double the results of last year in the city.

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ISSUED WEEKLY BY THE

Lake Union Conference of Seventh-day Adventists

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Lou Kirby Curtis - - - - - Editor

**Report of Mission Fund for First
Nine Months, 1915**

| | REQUIRED | PAID | AMT. SHORT |
|-------------|-------------|-------------|-------------|
| E. Michigan | \$13,051 62 | \$11,373 48 | \$1,678 14 |
| Indiana | 12,560 43 | 7,341 99 | 5,218 44 |
| N. Illinois | 11,383 13 | 9,398 75 | 1,984 38 |
| N. Michigan | 6,198 35 | 3,249 35 | 2,949 00 |
| S. Illinois | 5,425 48 | 4,213 82 | 1,212 66 |
| W. Michigan | 19,374 71 | 13,509 86 | 5,864 85 |
| Wisconsin | 19,826 92 | 12,693 03 | 7,133 89 |
| | \$87,821 64 | \$61,780 28 | \$26,041 36 |

East Michigan ConferenceOffice Address, Holly, Mich.
President, Wm. Guthrie**All Are at Work**

For the past two weeks all the workers in the East Michigan Conference have been at work with the Harvest Ingathering *Signs* and with the churches. Three special companies are out. These will close their work by the 24th of October, and will have visited thirty-one churches.

Elder Ira J. Woodman and the writer are making a trip in the northern and eastern part of the conference. A good spirit is being manifested and a desire to see the campaign a success. Most of the churches and nearly all the people are determined to meet the goal of two dollars per member at least. Some churches have expressed their determination to do even better. I have confidence in our success for this year.

To those not conversant with the possibilities of this campaign, let me say that if each Sabbath keeper in the United States would use at least fifteen papers there would be 1,000,000 Harvest Ingathering papers circulated; 1,000,000 families would have the truth placed in their homes. Allowing that there is an average of five persons in each home, the truth would be placed in the hands of 5,000,000 persons by this concerted action of our people, which would not take at the most more than two days time for each individual. How many of the 5,000,000, before whom this matter would thus be placed, would come to a full knowledge of the truth would be difficult to predict, but the results would likely be in advance of our fondest hopes.

If we should receive an average of only ten cents

per copy, the goal of \$100,000 would be reached within the borders of the United States. This sum would support at least five hundred native workers in India or China during the full year 1916. At a conservative estimate, each of these workers would bring at least ten souls to Christ during the year 1916. Thus five thousand souls would be won to the message as the result of only two days work by the denomination.

In this way each fourteen members in the United States would win one soul to Christ as the result of not more than twenty-eight days work, or two days each.

Is this possible result worth the effort? I believe that it is, and much more.

East Michigan's share of this would be 25,000 papers and \$2,500. One thousand six hundred of these papers has already been taken, and our goal has been placed at \$3,000. Let us not relinquish our efforts until we have secured the full \$3,000. When this is done we shall be sure of our full twenty-cents-a-week for missions for 1915.

Many are succeeding beyond their fondest expectation. Only a small per cent of the churches have waited for our visit to begin their work.

We are anxiously waiting for the reports from the churches that are first in reaching the goal of \$2 per member.

God is marking the spirit and energy being put into this work.

WM. GUTHRIE

Adelphian Academy

Last Wednesday, according to previous arrangements, school was closed and over sixty students and teachers went into the country and to near-by towns to solicit funds for the Harvest Ingathering fund. Unfortunately rain fell most of the day so that the work of many was seriously hindered. Nevertheless between \$50 and \$60 was received that day, and many are planning to go again on a more favorable day.

"Come over on the sunny side of life. There is room there for all, and it is a matter of choice."

Delegates to Loma Linda Council

Arrangements are being perfected for a party to leave Chicago Monday evening, November 1, for the Council at Loma Linda. If there are sufficient delegates one or more special tourist sleeping cars can be procured. The car will leave on the Rock Island Railroad, LaSalle St. station, and take the Golden State route via Kansas City to Los Angeles, arriving there at 2:30 P. M., November 4.

I shall be glad to hear from any who would like to join this party. Those who can get better rates near at home can buy via Chicago but have tickets routed on the Rock Island Golden State route, and send word to the undersigned so that reservation can be made for you in the tourist sleeper. The tourist rate is \$7 for return trip. The round trip excursion rate from Chicago is \$62.50 so that you can readily determine whether or not it will be cheaper to buy a through ticket nearer home or to buy to Chicago and then get the excursion rate from this point. Kindly inform the undersigned at once if you desire to go with this party.

W. A. WESTWORTH, *Transportation Agent*,
3645 Ogden Avenue, Chicago, Ill.