

# Missionary Worker.

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## THE GENERAL MEETING IN AUGUST.

It is now practically decided that the British Annual Conference will be held in Leeds in connection with the tent-meeting which is being held at that place.

It was the mind of the Conference Committee that the coming meeting should be held somewhere in the Midlands, possibly at Derby or Leicester, but hardly so far north as Leeds. Members of the Conference Committee have visited not only Derby and Leicester, but also Nottingham and Worcester, for the purpose of securing proper grounds, and making other arrangements for this gathering; but the way has not opened favourably in any of these places. In some places suitable grounds could not be secured, and in others there were other hindrances.

While we were seeking for light and the guidance of the Spirit of God in this matter, our minds were led to Leeds, and circumstances seemed to indicate that that was the place for a general effort. Brethren Ballenger and Altman were asked by the Committee to go there and conduct a tent meeting, if a proper place could be secured. After some searching a very favourable location was found, suited alike for both tent and camp-meeting. There are also other circumstances that seem to indicate that the Spirit of God has led us to this place. This being the case, we feel free to go forward in the preparations for our General Meeting at Leeds. The grounds are ample, pleasantly situated, and easy of access, lying on the outskirts of the city, and accessible by two one-penny tram lines from the railway stations and the centre of the city. The tent was pitched last week, and the meetings will already be in progress by the time this reaches our people. Let us all pray that the Lord may greatly bless this effort.

The General Meeting will begin on Friday, August 1, and continue ten days, closing Sunday evening, August 10. We all call to mind the good time we had, and the blessings we enjoyed, one year ago in our meeting at Wanstead, and there is no reason why the meeting this year should not be just as good. Indeed, it should be much better,

and it is the will of God that it should be. If we go to the meeting with our hearts set to seek God, and with an earnest purpose to receive all that He has for us, we shall indeed have a feast of fat things. But let us not wait for the blessing until the time of the meeting; let us begin at once to exercise more faith and show greater earnestness in our work for the Lord. Thus we shall insure a very profitable and helpful meeting.

Some may feel disappointed over the fact that the meeting is so far north; but such will call to mind the many privileges we have had in the south of late, and I think we shall all rather rejoice in the thought that the time has come when we can enter that region with a tent and a General Meeting. We are all anxious to see the message of this time taken to all these important cities with their hundreds of thousands of souls who are yet in darkness, and so we rejoice in every advance move, and pray that the special blessing of the Lord may attend this effort.

The Conference Committee was also planning for a tent-meeting at Leicester, but in view of the fact that Brother Andross has not yet recovered sufficiently from his accident of last winter to take the lead in such a meeting, we are not able to carry this into effect at present. We hope to be able to arrange for the opening up of work in several places at the close of the General Meeting. Truly the harvest is great, and the fields are white. May God help everyone to act his part faithfully.

O. A. OLSEN.

## OUR TRAINING SCHOOL.

The campaign for "Christ's Object Lessons" is on in earnest in Great Britain. If the special effort now being made by many of our churches shall be made by all, our five thousand books especially set apart for the immediate help of the school will all have been sold before the General Meeting in August. We have been over nine months in selling the first half, but we believe the last half will be sold in nine weeks. This is not an idle speculation, but we base our statement on the encouraging report which we are able to make below.

We have just been on a visit to the churches in the South of England and Wales, and will give a full account in the order in which we visited them that the members of our other churches may see that these churches have a willing mind to do the Lord's bidding.

We first visited Bath. Here only about one-fourth of the allotment (ix for each church member) had been sold; but after we had spent Sabbath afternoon together studying the principles underlying the movement, and the words from the Lord to us concerning our duty in the matter, a strong spirit of conviction came into the meeting, and although not all the members were present, and not all present seemed inclined to work, yet there were those of strong faith and courage who felt that the church at Bath should have the blessing of the Philippian brethren (Phil. iv. 15-19) rather than the curse of Meroz, and that the work *should* be done, even if it fell to a few to do it. A motion was therefore put and carried to order the entire amount which remained of the quota. God will surely witness to such a spirit and go before them, and open hearts.

At Bristol there are but few members, and some of these are very old or quite infirm, some being unable to care for themselves; but they were not to be behind in what they considered their duty, and they too ordered what remained of their allotment. Brother Jessup the leader, although working early and late selling *Present Truth and Good Health*, yet felt it his duty to see that the work was done, and he with the others who are able to go about are planning to spend one afternoon each week until the books are all sold. As we have told their experience to the other churches, the Spirit of God has witnessed to their self-sacrifice and many who have heretofore been indifferent to the call have now taken up the work with the determination to see it finished.

Cardiff came next. They had already done excellent work, and when they learned how many books had yet to be sold by the church there, different ones gave new orders for the books until all the quota was disposed of. Many excellent testimonies were borne telling how their souls had been blessed and their faith strengthened while selling the book.

The condition at Swansea was much the same as that at Bristol. The church is not large, and some are wholly incapacitated; but those who could work were willing not only to do their part, but to take the responsibility of the whole church, so they ordered the remaining number, and the books are already there and the church hard at work disposing of them.

Plymouth had nearly one hundred yet to sell, but there is a real live missionary spirit in the

church, and when the matter was brought before them, in a very few moments the entire number was taken by the members present. The Lord is greatly blessing the efforts of the church at Plymouth and souls are being added to the church.

At Portsmouth, every member seemed to be a worker. Here we found that they had already more than disposed of their full quota, but they were not willing to stop while there were books yet to be sold, so they sent a good order on with us for more. It is refreshing to the soul to meet with such a company.

We have reported these visits quite fully, knowing that the faith and energy put forth by many of these churches will be a new inspiration to many of the other churches. Next week we hope to give a further report of the progress of this work. While we have given the experience of the churches as a whole, yet it is still more encouraging to hear the personal testimonies of those who are selling the books, as they tell of the spiritual blessing it is bringing to their souls.

H. R. SALISBURY.

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## ENCOURAGING.

DEAR FELLOW-WORKERS:—

We feel very grateful to the Lord for your hearty co-operation during the past week in working very practically with us to get our work into better shape. Last Sunday morning, our experience was most encouraging: we received about £23 in cash with orders, and many letters speaking in the highest possible terms of the new rules and regulations, as they were termed. Here are a few examples:—

"In regard to the new plans for the canvassing work, I must say that I am highly pleased with them. When there is order, success will follow. The rules and regulations are not too hard. It is only training the wild geese, and having their legs and wings cut short!"

Another brother writes: "Such a plan of action has been long required. Our work in the past has been too much of the 'rule of thumb' pattern, and this I am sure must have lessened the amount of real effective work that might have been accomplished under better-organisation. Truly God is not the author of confusion, but of order, and I personally rejoice to see the first step taken towards a plan of action that may enhance the usefulness and success of both work and workers."

Still another brother writes: "Undoubtedly, the new rules practically carried out will be better for all concerned."

It is because we know this last statement is true that we are so anxious to have every worker

swing into line, and do his utmost to assist us to get things into good running order, and then everyone will experience the blessing that comes from a strict cash system. At the office we have begun to experience some of the blessing which we want every canvasser to enjoy. God has said, "Owe no man anything," and we believe this command to be as binding as the fourth, or any other of the ten. While we say this, we do not desire to cause hardship to any individual. In some cases, we believe it looks very hard to have to pay cash for everything ordered, so we would like to hear from those individuals that we might either visit them or write to them, giving suggestions as to how they might get into a better condition financially. We are most anxious to get into close touch with everyone of our workers: we desire to get personally acquainted with them and their work, so that we may be able to benefit one another, in order that the work of God may be carried on just as He desires.

S. JOYCE, *General Agent.*

### HOW TO SELL "PRESENT TRUTH"

DEAR FELLOW WORKERS,

For the first time I address you through the pages of *our own paper* the MISSIONARY WORKER. I do so because I believe I have something to say that will be of interest and help to you in canvassing for *Present Truth*.

There are three things which agents must remember in order to have success; namely, Courtesy, Brevity, and Punctuality.

Be courteous. When you go to a door, greet the inmate with a smile and a hearty good-morning. There are many whose homelife is anything but sunshine and whose hearts are aching for a smile and kind word which you of all others should be able and willing to give.

If they speak gruffly to you and refuse your paper, with a smile bid them a pleasant good morning, and pass on to the next door. To enable you to do this seek God's blessing and the fellowship of angels before starting out.

Be brief. Many in selling the paper try to arouse interest by turning over all the pages to show and explain what they contain. This I believe is a mistake and unnecessary; instead of accomplishing what you desire, you very often find the reverse.

The people of this world are a busy people, and cannot afford to waste any time. They cannot stay till you finish your canvass and often you find yourselves thrown into confusion through their apparent indifference, and desire to be rid of you. Our time is limited also, therefore be brief. I find this canvass very efficient.

"Good Morning! this is our little mission paper

the *Present Truth*. It is only one penny. Would you like a copy to-day." The question sometimes is asked. What mission? Answer. The International Tract Society. This satisfies. Give it a trial, and prove it for yourselves.

Be punctual. I cannot lay too much stress on this. I was not at all surprised to see in a recent copy of the *Worker* the far too common complaint of people not getting the paper who would like to have it. There is also another very common complaint. "The one who brought the paper to me did not call for a fortnight or three weeks and then brought two or three together; so I just stopped taking it altogether." This ought not to be. Rather let those alone who did not take it when you called so that you may have time to call on those who did take it. My plan—and I have found it successful—is to canvass a district, and take the name or number of those who buy the paper in a small book which I carry in my vest pocket and with next week's paper I call first on those only who bought the paper last week, then go on to new territory until I have in this way gone over all the available ground, then I begin and go over it all again and I am always sure to get others who did not get the paper the first time I went over the ground. In doing this I attribute the most of my success to calling as far as possible on the same day with the same people. They get to know my day of coming, and meet me at the door with the penny in their hand and so this gives me more time to call on other people. I generally find that out of every hundred names I can at least count on twenty five becoming regular customers.

Now, brethren, if you would try this plan and be Courteous, Brief, and Punctual, who knows but ere long we should be rejoicing not in having reached 21,000 but that we had reached the 25,000 mark.

A. MONTEITH.

WE have just received an encouraging letter from Sister Kennington, of Leeds, from which we take the following:—

"Elder Ballenger is impressed with the deep hunger manifested in some of the people he has met. One evening last week my daughter went out with *Good Health*, and at the first house she called, they insisted on her coming in and giving them a little information. She came home full of the needs of the work, for the talk had led on the Gospel, and she had told them all she could and they thirsted for more. So she asked them to come and spend the evening with us, and we invited Elder Ballenger to conduct a little study with them. They are deeply interested. The husband stepped in on his way from business, and will be glad to come to the tent. This family, together with two or three families, friends of theirs, are hungry for food, and we ask your prayers on their behalf."

## The Missionary Worker.

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DR. KELLOGG delivered a lecture before the North London Good Health League a week ago yesterday which was very much appreciated.

BRETHREN A. G. DANIELLS and the delegates from America passed through London again last week, and are now attending the campmeeting in Switzerland.

BROTHER E. R. PALMER, whose kindly counsel and practical help in getting our tract society and book work on a better basis has been much appreciated, left last week for the Continent. We are glad to be able to say that he will be with us again at the General Meeting in Leeds, when our people from other churches will have an opportunity to listening to some of his stirring talks on the missionary work.

We are pleased to tell you through the MISSIONARY WORKER that the Bath Church has started a Good Health League. We have one meeting each month; the second was held June 9. Nurse Burbridge kindly gave the address, which was both interesting and instructive. It was divided into the three essentials to health Alimention, Respiration, and Tranquillization. Between each subject solos were sung, and we spent a very enjoyable and profitable evening.

L. K. HARGREAVES

THE July number of *Good Health* is being sent out this week. We appreciate very much the cordial co-operation of our churches and agents in circulating the June number, and trust that you will take hold heartily of this work this month, and not let the warm weather make you languid and negligent in carrying forward this important house-to-house missionary work.

Dr. Kellogg has two excellent articles in this number of the magazine, one dealing with the very timely subject, "Midsummer Hygiene," the other, an illustrated one, taking up simple water treatments appropriate in cases of heat prostration and other disorders peculiar to summer. Dr. Lindsay contributes a very helpful article on "Cholera Infantum."

The smoking evil is dealt with in an article on "Boys and Cigarettes." Mrs. Salisbury, in the

Home Gymnasium, gives some excellent Breathing Exercises, and tells us how to go upstairs in a way to prove the least fatiguing.

There are a few simple instructions from Mrs. E. E. Kellogg, by following which it will be an easy matter for any housekeeper to lay in a supply of nicely put-up fruit for the winter.

"What to Do in Drowning Accidents" is a fully illustrated article giving clear, definite instructions for emergencies of this character. Such accidents are continually occurring, and there is great need of the public being educated as to what should be done.

Agents and companies who have not done so already, should order at once. M. E. O.

A MOTHER writes: "I have *Present Truth* sent to me every week, and am very interested in it. The articles on health I very much appreciate. I am very anxious to bring up my children to be pure and healthy."

A letter from a gentleman in Belfast contains the following: "My wife is an old subscriber to your paper—one which I dearly love and would not be without. About three or four weeks ago your agent did not call, and depend on it, I was very disappointed. Indeed I prefer the articles in *Present Truth* to most of the pulpit pronouncements."

Another subscriber writing from Norwich, says: "Your paper is a great blessing to me; I would not be without it, if it cost me a shilling weekly."

Brother Meredith, who is working in Pontypridd, where a large number of *Present Truths* are being circulated, says: "Yesterday I was in conversation with a Baptist preacher, who told me he 'really enjoyed the paper, and it was a wonderful help to him.' Another account I heard this week was that one minister near here preaches most of his sermons from *Present Truth*."

These extracts taken from letters received during the last few days are quoted here to encourage our faithful canvassers and workers to go on sowing the good seed, and to stimulate others to share in the work. The Lord has given us light, and many of the people are waiting to receive it. Who will take it to them?

EMPLOYMENT WANTED.—A Sabbath keeper accustomed to Gas-meter making and tin-plate work, would be glad to hear of employment. Address A. M., 11 Baywood-street, Harpurhey, Manchester.