

Mountain View, California, August 3, 1911

Pacific Union Conference S. D. A. Directory

Office .--- Mountain View, California, P. O. Box 172.

- President.— G. A. Irwin, office address. Secretary and Treasurer.— J. J. Ireland, office address.
- Missionary Secretary .--- J. R. Ferren, office address.
- Educational Secretary.— C. C. Lewis, care Pacific Union College, St. Helena, Cal. Religious Liberty Secretary.— J. O. Corliss, office address.

General Agent. — A. A. Cone, office address. Executive Committee: G. A. Irwin, E. W. Farnsworth, E. E. Andross, J. H. Behrens, C. L. Taggart, D. A. Parsons, H. G. Thurs-ton, J. J. Ireland, C. H. Jones, J. O. Corliss, C. W. Irwin, J. A. Burden, W. C. White.

From the Council in Europe

[The following article is taken from a private letter written by Elder G. A. Irwin. It is presented here because all of our people will be interested in the thoughts expressed.--- Editor.]

This is Sunday, and the German people are having a meeting in the large tent to raise money for their school; so there is nothing on hand for us Americans, and we are devoting this time to writing. Yesterday was the most interesting Sabbath I have ever spent, especially the afternoon service. Elder Daniells spoke in the forenoon to an audience of 2,500 people. His discourse was followed by a revival. Fully 300 people came forward for prayers. Elder Conradi had charge of the afternoon meeting, and he had the people seated according to nationality and language, the English-speaking people occupying the platform. They had a large choir, and an orchestra consisting of eight violins, two horns, and two flutes. They rendered a very beautiful anthem to open the meeting. After prayer, the British male quartet sang, "Lead,

Kindly Light." Elder Conradi then read a few scriptures bearing upon our time and message, closing with a reference to the 144,000 who were to be gathered out by the message, and have the Father's name written in their foreheads, and they sang a new song before the throne. He said that if we were to have part in singing that new song, we must begin with the practise now by singing the songs of Zion in the language in which the truth came to us, and in the language which we at present are compelled to use. He then introduced the Turkish delegation, eight in number, and after making a few remarks relative to the beginning of our work in Turkey, and the difficulties that had attended it, he asked them to sing their national hymn in the Turkish language. The music was very pretty and the language rather musical. He next introduced the Arabian representatives, one of whom was from Mesopotamia. Abraham's old home, and his name is Abraham Al-k-halil, Al meaning "the," and halil, "friend." After singing their song, this man came on the platform, and in broken English said that he wanted to say two words, which they would all understand without an interpreter, and these words were, Hallelujah, The representatives from the amen. Latin field were next introduced, and after a few remarks by Elder Conradi, relative to their field, a beautiful hymn was sung by this delegation in the French language. I will not have time to speak in detail of the different nationalities that sang, but will give them in the order in which they sang: British, Turks, Arabians, French, Spanish, Portuguese, Russian, Danish-Norwegian, Hungarian, Rumanian, Servian, Polish, Holland, Swahili, closing with a hymn by the American delegation. While only this many different nationalities sang, there are upwards of forty different languages represented by the company of people here assembled. Thirteen years ago, when Elder Moon and I were in Hamburg to assist in the organization of the European Union Conference, there were nine nationalities represented in the one meeting, and we thought that wonderful; but in this thirteen years we have increased at the rate of two languages a year, counting only those in attendance at this meeting, to say nothing about the increase in such countries as India, China, the East Indies, Africa, and the islands of the sea.

It is impossible to describe in words the impression made upon the mind by such a scene as we witnessed yesterday. It was a visible proof that we have not followed cunningly devised fables in believing this message was to go to every nation, kindred, tongue, and people. It was also another sign that the end is very near. In response to the question as to how many of the recent converts in the field have come out of the Catholic Church, nearly 200 arose, with joy expressed in their countenances that they had been brought out into the light. Twenty-five years ago there were but thirty believers in all Germany. Now they number thousands, and the work is still onward, not only in the "Fatherland," but it is pushing from here into the regions beyond. I wish all our people in America could see and hear what we have seen and heard at this meeting, for I am sure it would have stimulated the faith of the very weakest, and have caused them to resolve in their souls to be more faithful in the work, and more courageous in this message. Preaching services and Bible studies calculated to establish the people in the faith, and stimulate them to strive for higher spiritual attainments, are thickly interspersed with the business sessions.

Elder Spicer is giving a series of studies on the evidences of the truthfulness of our message. He dwelt particularly upon the spirit of prophecy this morning, as one great evidence, and paid a glowing tribute to the work of Sister White. He gave a number of incidents in his own experience that convinced him of the authenticity and reliability of Sister White's work. It was a strong presentation of the subject, and made a profound impression upon the audience. This being Sunday, there is a large attendance of outside people, some coming from as far as Magdeburg, twenty miles away.

We spent a portion of the afternoon looking over the plant here at Friedensau. Went first to the school farm, which is one and one half miles away from the sanitarium and school. The farm consists of forty-seven acres of land. There is a good house on the place, and there are several good, extensive out-buildings, including a mill run by the water from a good-sized stream that passes through the place.

A herd of beautiful Holstein cows is kept on the place, and from these cows milk and butter are supplied to the sanitarium. While the land is largely composed of sand, by the aid of fertilizers, potatoes, vegetables, and small fruits can be successfully raised. There are about ninety-seven acres about the school and sanitarium. Much of this is laid out in drives, walks, and little parks. There is also in the new lands recently purchased about forty acres, and they have rented forty acres adjoining that land, so that now there is sufficient land to meet the needs of the industrial part of the school - there is work enough for the students in this department. There are two large school buildings on the ground, with accommodations for 250 students. There is an old people's home on the grounds, which would hold some eighty inmates, but they have about thirty now. They can nicely take care

of about fifty to sixty patients in the sanitarium. A food factory, carpenter shop, two barns, an office and dwelling building combined, two dwellings, and other buildings, go to make up the Friedensau plant. About \$250,000 has been invested in the property, but it is returning a good interest to the cause throughout the European field in the shape of educated and trained men and women to be added to their corps of workers, between fifty and seventy-five being turned out of the school and sanitarium annually. Since the school opened, about twelve years ago, over 525 workers have been turned out from it into the work.

It is now time for another meeting, so must bring this to a close. We are all getting anxious to return to our home fields, and several of us have had our tickets changed from the Adriatic to the Celtic, which sails from Liverpool July 22, thus saving four days.



SOUTHERN CALIFORNIA

Glendale Sanitarium Notes

Our institution has had a good patronage during the past winter, and is still doing very well for the summer months.

Miss Lillian Graf, another of our recent graduates, is in charge of our city visiting nurses' work. She is a young lady who takes very well with the public in general, and we believe will make a success of this work.

We also had a letter from Dr. and Mrs. Kay, who are in charge of the work in Central China. They are enjoying their work immensely, and send words of courage to our workers. They assure us that the Lord is with them in their work, and that they thank Him every day for having led them from Glendale to Central China.

Our head nurse, Miss Lottie Ulvick, who has been with us for the past year, left us last week for her home in Minnesota in answer to an urgent appeal from her parents to return home for a while. Miss Lucille Johnson, one of our graduate nurses, has taken the place vacated by Miss Ulvick, and is filling it very acceptably.

Miss Evalyn Lothrop, who graduated from our institution a year ago, and who has been connected with our city work the past season, is planning to leave for Washington, D. C., to connect with the Foreign Mission Seminary, to prepare herself for work in South America. The workers at our institution have subscribed sufficient to pay her fare to Washington, so as to save the Mission Board that expense.

We received a letter recently from Brother Silsbee and wife, who are also graduates from our institution, but who are now connected with the work in South Africa. They report progress in their work, but on account of being stricken with fever, they were compelled to go to Kimberley, where they are now connected with the treatment rooms. We trust they will soon recover their health, that they may take up work again in their chosen field.

J. J. Wessels.

An Interesting Occasion

Garden Grove Sabbath-school The convention was a stirring occasion in a delightful spot. A refreshing breeze made the summer day a pleasant temperature, so there was no disposition to be sleepy from excessive heat. The speakers were full of the subjects assigned, and they kept our thoughts astir to grasp the good things presented. Not only were helpful ideas imparted that will build up the Sabbath-school work, but much was given that will help in the home life of parents and children. This was particularly true of the addresses and discussions on "Memory Work," and "The Sabbath-school Library, or, What Shall the Children Read?''

A disposition on the part of the schools to put into immediate use the helpful suggestions made, was demonstrated by the unanimous adoption of the following:

1. We recommend, That the program of the Sabbath-school be varied, even to omitting the review and the secretary's report at times when necessary for the introduction of other interesting matter. 2. Resolved, That we as Sabbathschool workers encourage the memorizing of at least one verse each week, one hymn each month, and the Ten Commandments, the Beatitudes, and the 23d Psalm sometime during the year.

3. *Resolved*, That we encourage each Sabbath-school to provide itself with a library, and that a collection be taken at least once a quarter for the purchase of new books.

4. *Resolved*, That we discourage the sale of the Sabbath-school Quarterlies on the Sabbath either directly or indirectly, and as a better plan we encourage families and individuals to become yearly subscribers for the Sabbathschool Quarterly.

Soul-stirring sougs added life and power to the occasion, and praises from the instruments were equally acceptable.

One very interesting address not mentioned in the printed program was given by Mrs. E. N. Law, a W. C. T. U. worker.

May the Lord keep the hearts of all present at this convention astir to carry out the good instruction given, and to bring us on the way to perfection in our Sabbath-school work.

> Jennie L. Ireland, S. S. Sec. S. Cal. Conf.

CALIFORNIA

A Revival in the St. Helena Church

The past few weeks has been a period of both sorrow and rejoicing to the church at St. Helena. Sunday evening, July 2, Walter Philbrook, a boy cleven years old, was called very suddenly by death. This came as a severe shock, especially to the parents, brothers and sisters, and also to the young people with whom he had been associated in Sabbathschool and church.

But the Spirit of the Lord seemed to employ this great sorrow as a means of making a solemn impression upon the hearts of our young people. Even as I entered the church the following Sabbath, I became conscious of a holy hush that indicated the movings of God. And as we studied the work and ministry of Christ in our behalf, there seemed to come to those present an overwhelming sense of His matchless love, and all hearts were melted. In response to an appeal for reconsecration, all in the house rose to their feet. An invitation was then given for those to rise who felt impressed that they should be baptized into the family of heaven. No urging was necessary. Some responded as soon as the suggestion was made, and while the congregation remained seated and sang, "Just as I am," opportunity was given for others to listen to the voice of the Spirit. Victories were gained, and one by one individuals rose silently, while tears of joy flowed from the eyes of parents and friends whose prayers were being answered. By the time the song was concluded, ten in all had surrendered their lives to the Master.

This movement was not planned by any one. All present were impressed that it was entirely the work of the Holy Spirit. The following Sabbath Elder H. A. St. John met with the church, and after a study on the subject of baptism, three more young people joined the waiting candidates; and yesterday, July 23, after the morning discourse, three others signified, by rising, that they too wished to culist in the Christian army. The whole number included nearly all the young people present who had not previously been baptized.

In the afternoon the church gathered on the banks of the Napa Creek, and all hearts were made to rejoice to see these sixteen young persons and children go down beneath the water, and rise to walk in newness of life. It was especially beautiful' to see groups of two or three brothers and sisters entering the water together, thus adding to the number of families who are united in the service of Christ.

D. E. Robinson,

Conference Current

Several new magazine workers, in charge of Brother W. D. Fleming, have taken up work in Oakland, San Franeisco, and San Jose since the camp-meeting.

The church school in Melrose opened on Monday of this week with two teachers. This school is supported jointly by the churches on this side of the bay.

The interest still continues in the after meetings at the camp ground on Alcatraz Avenue. A goodly number of those who have become interested are taking Bible readings. Since the canvassers' institute which closed last week, several book workers have begun operations in Contra Costa and Sonoma counties. We trust that all these may be prospered in their efforts to scatter the printed page.

Late last week Brother A. A. Cone, Pacific Union Conference general agent, accompanied three young men to Hum boldt County to start canvassing in that section. These workers will handle Elder J. E. White's new book, "Past, Pres ent, and Future."

Miss Katherine Hale, educational su perintendent of the California Conference, spent several days in Oakland last week and early this week, assisting in the opening of the church school in Melrose. She returned later to Lodi to assist further in the work of the summer school.

Word from the Pacific Press Publishing Association states that by far the greater part of the August number of the Signs of the Times Monthly had been disposed of before July was over, and orders were already placed for the September issue. We trust that each number may have a wider circulation than the previous one.

Claude Conard.

July 30.

NORTHERN CALIFORNIA-NEVADA

Modesto plans to have a church school this coming year.

President C. L. Taggart spent Sabbath, July 29, with the Turlock church.

Elder F. De Witt Gauterau has started tent meetings in the suburbs of Sacramento.

The new church at Dos Palos is now finished, and will be ready for dedication soon. Watch the RECORDER for the announcement.

We are glad to hear from the Ceres tent meetings that outsiders are inter ested, and even assisting with the music and otherwise.

Arrangements are being made so that some of our Lodi workers can meet with

Sec. Sec.

the churches at Galt, Peters, and Stockton nearly every Sabbath.

Elders Watson and Brink, who have been holding tent meetings at Paradise with such good results, had expected to go to Orland and take up an effort there, but have been advised to wait until the cool season comes on; so their next effort will be at Quincy.

From Modoc County we hear that the people at Fort Bidwell have offered the use of their only church to Brethren Holbrook, Alder, and Johnson for services. The first meeting was held the evening of July 23, with 110 present, and all seemed grateful.

The following report is from Brother and Sister J. H. Boehm, who have lately disconnected from the conference work here to continue their German studies in the East:

"To the dear coworkers of the Northern California-Nevada Conference:

"Feeling the need of more thorough preparation in order to become efficient workers for our Lord and Master, and now having an opportunity of taking advance work in our own tongue at the Clinton German Seminary, Clinton, Missouri, we have decided to improve it. At present we are at home with the dear old folks in Kansas. We had a blessed meeting at our home church last Sabbath; the Lord came very near, and many expressed their determination to surrender all to the Master, so that when He calls for service, they might be ready to respond, 'Lord, here am I; send me.'

"We wish to thank the brethren and coworkers of the Northern California-Nevada Conference for the kindness shown us during our association with them; and had we not felt the necessity of a more thorough preparation, we should not have left. We hope you will remember us before the throne of grace, and we likewise will not forget you in our prayers.

"Wishing you all an abundance of God's richest blessing in your efforts, we remain

> "Your humble coworkers." Verah MacPherson, Secretary.



Facts Concerning Book Work in this Union

(Concluded)

California-Nevada

They started with a report of \$39.75 for the first week. The last week in June it was \$403.00. Their average per hour is a little better than \$1.50.

In one of his letters, Brother Dayton says:

"Some thought we were foolish for sending ——— out at all, but look at his first week's report: 40 hours, 58 exhibitions, 29 orders, \$119.50. Several of the boys have resolved to average forty hours a week all summer.

"I'll tell you, Brother Cone, when boys will work two or three days without success, and then instead of sending for me will get down on their knees in the mountains and plead with God for victory, we can look for them to succeed. If I can get them to get hold of that part, and then give them some practical help in the field, I feel that all of them will succeed.

"Four of our boys are now riding motorcycles. This morning I went out with one of the boys on his machine. We were near Merced, and had to ride eight miles before beginning work. People told us that there would be no use in our trying to do anything in the barren looking district that we were going to work, and that there were only nine houses out there. We got an order at the first house. Although it was from two to five miles between houses, we covered it quickly with the motor, and it paid us, too. We secured orders at five of the houses, amounting to \$18.50. We found some men stacking hay, and the young man I was with took the fork while I canvassed the man and got his order."

The California Coast

Partly as a result of dividing this conference and taking away a large part of its territory as well as one of its schools and many of its churches; depression came upon our work here. The students who went out from the various schools, belonged in other conferences, and consequently we have no student canvassers in this field.

In spite of these apparent drawbacks, Brother Horsman and his faithful band have carried on a campaign in the cities around the bay, and nearly two thousand dollars' worth of our books have been sold since the division.

An institute was held with workers gained during the Oakland camp-meeting, and the prospects are that a strong work will be carried on during the remaining summer months and the fall and winter.

A. A. Cone.

True and False Counselors Illustrated

Last week, while canvassing up and down (literally up and down) an Arizona mining town situated on the steep mountainside. I met a Swedish woman busily ironing. Her babe was lying in the arms of an elderly woman who had come from the next house to "keep the music down." I had only begun the canvass when the elderly woman said something in Swedish (she could not talk English). The young woman, however, interpreted it by saying, "She says for me to go on with my ironing, for she wants to get back to her work." This cut the canvass short, as the young woman was obedient.

Starting on to the next place, I glanced up the long flight of steps from whence the elderly woman had so lately descended, and I wished she had remained up there: but now I am glad she was down. A man was sitting up there on the porch; but something said; "No use going up there. They can't speak, much less read, English," Duty said, "Go up and possess the land." A short, though silent debate went on for a few seconds, then up I went. The man on the porch, a roomer, could talk English. He was just signing his name for a "Patriarchs and Prophets'' when the man of the house came out. Seeing the interest manifested by the other person, he ordered one in the Swedish language.

I then recognized the voices of the counselors whom I met at the foot of the stairs. One was the father of lies, and by climbing the steps I had proved him such. The other was the voice of the true Shepherd, saying, "Go, bid them to the marriage supper."

Later, at one place I was told it would be useless to go to the next house, as the woman never bought religious books. It was raining, and I found the poor woman out in the back vard. trying to get little chicks under shelter. She invited me in, however, and listened to the canvass. A "Patriarchs" was not sold, but this is what she said: "We have been housekeeping fourteen years, and never had a Bible in the house. I feel that should come first." An order was taken for a \$4.00 Bible, with no sample to show. Just think! No Bible for fourteen years, and just a simple canvass awakening a desire for God's Word.

The last of the week the home of the richest man in Bisbee, a millionaire, loomed up. Again duty and unbelief crossed swords.

Upon arriving at the next house, I mentioned having sold a book to the wife of the millionaire. The woman addressed said, "I thought such a thing impossible." A man sitting by immediately asked what kind of book it was. A brief canvass followed, and he said, "Have you a copy with you?" "Just one. I have delivered a few copies, and this is the last one." He now has "Patriarchs and Prophets," which would not have been sold had the millionaire's home been left unvisited.

Young worker for the Lord, whose counsel are you following in your work? God says, 'Go, speak My words to them, whether they will hear, or whether they will forbear.'' Study Ezekiel 2.

W. O. James.

Report of Book Sales in Southern California

For Week Ending	July	21, 1	911
	Hrs.	Ords.	Value
"Practical	Guide	,,	
E. C. Hackett	30	23	\$99.50
J. G. Smith		8	30.00
"Great Cont	trovers	,,	
Zetta Baldwin ¹	17	4	12.00
Hazel Baldwin ²	14	3	10.00
* Ray Miller and			
Floyd Ashbaugh	80	34	121.00
Blair Miller ²	8	1	3.00
Ruth Temple	12	23	77.00
* Leslie Ward	4 0	3	8.00
F. C. Dean	18	5	19:00
C. N. Hewitt ⁴	27	11	34.00
"Best St	ories?'		
Mrs. G. M. Price	2		20.50

"Christ's Obje	et Les	sons''	
Luella Ashbaugh	25	7	8.75
Bessie Milholland	5	4	5.00
Edith McLean	10	47	58.75
Reathel Jenkins ⁵	25	14	17.50
Gearhardt Brown 6	31	16	22.75
Hulda Messick 7	27	11	13.75
Miscellaneous			1.25
Total ¹ Delivered. \$11,00. ² Delivered, \$18,00. ³ Delivered, \$25,00. ⁴ Helps, \$1.50. ⁵ Delivered, \$1.25. ⁶ Delivered, \$1.25. ⁷ Delivered, \$5.00. [*] 40 hours. J. D. Rhodes delive	2 /	\$2.00	

Report of Book Sales in Arizona. Conference For Week Ending July 21, 1911 Hrs. Ords. Value "Practical Guide" M. H. Shelton * 2610 \$46.20 "Patriarchs and Prophets" W. O. James ** 14 10 31.50Total 4020 \$77.70

* Helps, \$7.20.

** Helps, \$1.50.

Report of Book Sales in Northern California-Nevada Conference For Week Ending July 21, 1911

Hrs. Ords. Value

``Practical	Guide	,,	
Goldie Fisher	22	21	\$74.50
H. L. Jones	31	15	67.50
Mrs. Ina Davis	19	18	67.00
Chas. Eib	41	13	49.50
Eva M. Travis	29	10	37.00
Irl Fewell	2 4	5	18.50
Bessie Yager	18	3	11.00
Miss Barrett	25	4	17.00
"Heralds of the	e Mor	ning'	,
O. H. Shrewsbury	45	34	72.00
Philip Cloos	12	3	6.00
"Great Cont	rovers	у''	,
M. C. Warren	49	8	28.00
"Story of	Daniel	l,,	
J. W. Osborne	15	9	13.25
Total	330	143	\$461.25
	_		-

Brethren Schmidt and Osborne delivered \$131 worth of "Past, Present, and Future'' the past week in a very scattered territory. They report nearly a hundred per cent delivery.

"Hard Work" Report

Oliver Shrewsbury in Sutter County, Northern California-Nevada Conference. One Week with ''Heralds''

one	M COR	WI 1011	TTOIC	61013	
		Hrs.	Exh.	Ords	. Value
Monday		8	27	4	\$ 8.00
Tuesday		$9\frac{1}{2}$	32	9	18.00
Wednesday		11	32	10	22.00
Thursday		$8\frac{1}{2}$	42	6	14.00
Friday		8	17	$\mathbf{\tilde{5}}$	10.00

Total 45 150 34 \$72.00 This shows the value of good time and many exhibitions.

Report of Book Sales in Central California Conference

For Week Ending	g July	14,	1911
' ' Practical	Guide'	, oras	. varue
Mrs. M. Shackelford			\$125.00
"Daniel and			•
G. W. Eddy ¹	38		33.00
J. V. Pierson		6	
"Heralds of th		-	
Tressa Belvail ²	12	0	30.50
Otto Woesner			63.00
Will Winterberg		23	
			49.00
"Great Con			00.00
Berger Johnson ³			26.00
Mrs. E. Morelock			18.00
	34		
"Past, Present,			
Wm. McClusky *			6.50
Flossie Gregory	30	13	26.25
Total	344	137	\$414.25
¹ Helps, \$3.00.			
² Helps, \$5.50.			
³ Helps, \$1.00.			
⁴ Helps, \$2.00			
Average hours per	agent	31.	
Average sales per	hour, \$	\$1.20.	
For Week Ending	r Julv	21.	1911
			s. Value

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	Hrs:	Ords:	Value
"'Practical Guide'	and '	'Heral	lds''
Tressa Belvail ¹	24	27	\$86.50
"Practical	Guide	"	
Mrs. M. Shackelford ²	7	7	24.50
Geo. B. Morrison	2	1	3.50
"Past, Present,	and H	Tuture	,,
Nels Johnson ³	14	11	24.00
Edith Willetts *	27	11	22.25
Flossie Gregory	14	5	10.25

PACIFIC UNION RECORDER

"Daniel and H	Revelat	ion"	
J. V. Pierson	20	4	12.00
G. W. Eddy		2	10.00
"Great Cont	rovers	,,	
Mrs. E. Morelock ⁵	14	3	9.00
"Heralds of the	e Mori	ing''	
Otto Woesner ⁶	3	3	6. 00
Berger Johnson ⁷			
Will Winterberg ^s			
Wm. McClusky 9			
Total	125	74 \$	208.00
¹ Delivered, \$28.50;	helps,	\$1.5 0	
¹ Delivered, \$28.50; ² Delivered, \$4.50.	helps,	\$1. 50	
	helps,	\$1. 50	
² Delivered, \$4.50.	helps,	\$1. 50	
² Delivered, \$4.50. ³ Delivered, \$300.00.	helps,	\$1. 50	
² Delivered, \$4.50. ³ Delivered, \$300.00. ⁴ Delivered, \$2.25. ⁵ Delivered, \$9.00.	helps,	\$1.5 0	
² Delivered, \$4.50. ³ Delivered, \$300.00. ⁴ Delivered, \$2.25. ⁵ Delivered, \$9.00. ⁶ Delivered, \$90.00.	helps,	\$ 1. 50	
² Delivered, \$4.50. ⁸ Delivered, \$300.00. ⁴ Delivered, \$2.25. ⁵ Delivered, \$9.00. ⁶ Delivered, \$90.00. ⁷ Delivered, \$80.00.	helps,	\$1.50	
² Delivered, \$4.50. ³ Delivered, \$300.00. ⁴ Delivered, \$2.25. ⁵ Delivered, \$9.00. ⁶ Delivered, \$90.00.	helps,	\$1.5 0	
² Delivered, \$4.50. ³ Delivered, \$300.00. ⁴ Delivered, \$2.25. ⁵ Delivered, \$9.00. ⁶ Delivered, \$90.00. ⁷ Delivered, \$80.00. ⁸ Delivered, \$65.00.	helps,	\$1. 50	

Southern California Field Notes

In spite of the fact that it has been very hot, the canvassers are still sending in very encouraging reports. Some have reported that they have sold enough books to make their scholarships. One of the girls who has been working with "Object Lessons" has actually made her scholarship in twenty-six hours. This means that she has taken one hundred and twenty-five orders for the book in the time stated. Those who have been working with this little book have been meeting with excellent success, and others will soon have their scholarships. They have been demonstrating what the Lord has told us might be done with these relief books.

Ray Miller writes: "We have had a successful week, not only in taking orders, but the Lord has caused us to meet with a few honest in heart. I met one lady who said she thought she should be baptized, and asked me concerning the commandments, and about baptism." This was during the week when all of us resolved that we would do our best. With many this was their best week, and one of the reasons was that they all endeavored to put in *forty hours*.

Floyd Ashbaugh says: "We are at 'Kadesh-barnea' now, just ready to enter the promised land. Shall we fail because of unbelief? Surely the canvassers should bring back a good report. Our report is this: 'We are well able to go up and possess the scholarship.''' I have been out in the field with the boys since receiving these letters, and they expect to take enough orders this week to finish their scholarships.

We have the following from E. C. Hackett, who is canvassing for "Practical Guide" in Nevada: "The most interesting experience I had this week was on Tuesday, when I took ten orders for half leather bindings, and most of them were taken right in succession. I have on my list the names of some of the most prominent people of Goldfield, such as lawyers, deputy sheriff, and the foreman of the iron works."

Miss Ruth Temple, who is working in the city of Los Angeles, writes that she has not been able to work very many hours because of ill health, but her report shows about twelve hours, and \$77.00 worth of orders for "Controversy."

Rosa Green, one of the C. O. L. workers, says: "I am full of courage and hope, and shall not turn back, but set my face as a flint toward Zion. I love the work. I did not know there was such a blessing in it. It is an experience that every one should have."

In a letter from Miss Ashbangh, she says: "I have learned to love the book 'Object Lessons' very much. There is power in its simple story of the love of God for a sinful race. I often feel my own weakness as I see the tears flow down the cheeks of the people when I tell them the story of the 'Prodigal Son.'"

These few lines taken from the canvassers' letters show us very clearly what kind of experiences they are having. They are trying to show up the spiritual side of their books, and in this way they are giving the last warning message to a people who are hungering for something, they know not what.

While working with one of the boys the other day, we discovered, when night overtook us, that we were too far out in the country to return to town that night. We came to a place ahout six o'clock where we found a copy of our book, "Controversy." They were pleased with the book, and gave us a written recommendation. We stayed overnight with them, and the next morning I offered to pay them, but they would not take a cent. Surely the Lord is with the faithful canvassers, and will not allow them to come to want. Again I ask our brethren and sisters to remember these faithful workers at the throne of grace. C. C. Morlan,

Field Agent S. Cal.

News from the Messengers in Northern California and Nevada

Motto: "He did it with ALL his heart and prospered."

Some do it with a half heart and fail. The Lord did not say, "Well done, thou good and *successful* servant," but, "Well done, thou good and *faithful* servant." Faithfulness always brings success, though sometimes long delayed.

We can see that some of the messengers are beginning to take this work seriously, and a marked increase is seen in their reports. Some who have seemingly had reason to be discouraged, have gained the victory this week, and are forging ahead with enthusiasm. Every victory gained makes us stronger. We know that these who have beaten back discouragement will increase in efficiency every week.

"We grow by overcoming; and we rise upon the difficulties we surmount."

Brother Eib, who has worked faithfully in Sacramento several weeks under discouraging circumstances, has handed in a very good report. He writes nothing but courage and perseverance.

Brother Cloos reports the following experience: "One place I was met by an old lady, who, when I mentioned that I was a Gospel worker, said that she had lived a Christian all her life, but she had two infidel sons who were indifferent to her pleadings. Before I had gone far in the canvass, she called one of her sons; so I canvassed them both. The young man assured me that he took no stock in such rubbish as the Bible, but he guessed he would take one of those books, as he was out of reading-matter."

As "Heralds of the Morning" reveals to him the marvelous fulfilment of prophecy, can we not expect that the Lord will speak to his heart and that he will turn from his infidelity to love God's Word? Only eternity will reveal the harvest of souls that will be gathered in as a result of the present sowing time.

Brother Shrewsbury writes: "Monday and Tuesday were a couple of 'old-time days,' as I might call them; that is, the feeling of fear came over me,—a loss

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of energy and push; but I managed to persevere by the dear Lord's help, and the feeling wore away by the last of the week. I am praying for enthusiasm and perseverance in this work, for truly it is a grand work.''

If those who read these words will notice the time Mr. Shrewsbury put in, they will know why the ''old-time'' feeling did not get the best of him.

"Success is nothing but a good idea coupled with hard work." "Faith without works is dead." Most emphatically is this so in the canvassing work.

Mrs. Ina Davis has been averaging better than one sale out of two exhibitions in Mariposa County, and writes that she is treated beautifully everywhere she goes.

Miss Fisher had excellent success in Modesto last week, using the reference method. People who buy the books are usually glad to help the canvasser by referring him to their friends. Tact and good judgment in this method have increased the efficiency in Miss Fisher's work.

A Few Examples of Persistency

Miss Travis recently met a woman who had declared she would never buy another book of an agent, and would pay no attention to her. Calm persistency won the battle. She could not help but become interested, and soon resolved to take it, firmly declaring that this was the last. We trust it will not be until she has the whole message.

Irl Fewell had a similar experience. After a storm of opposition, the lady finally let him in, saying all the time that it would do no good, for she would not take anything. After a short, persuasive canvass, she became much interested, and the order was taken.

These are common occurrences. Have you met such objections and opposition? If so, you may be sure you are in good territory. It develops character to win out in such experiences, too.

Brother Jones, in Modoc County, has been picking up a few scattered ranches the past week, just finishing his territory. He reports three "Practical Guide" in leather binding sold in one little three-room ranch house. It is evident they plan to have health in that home. Attempting to follow an old trail, Brother Jones was lost for a day and a half in the mountains. He says: "I like nature, but I don't like so much of it at one time." He is now delivering.

One thing we believe will be a lasting help to our canvassers in this conference, is our prayer band. Although separated by many miles, we have set the time between six and seven in the morning, when every worker in his respective abode meets with the Lord to gain faith and power. To pray alone for ourselves is selfish, so we endeavor to remember each worker by name in our prayers.

Definite praying will bring definite results. Can we not enlarge our prayer band, and know that each reader of the RECORDER remembers this great work each day before God?

"Let us be hopeful and courageous. Despondency in God's service is sinful and unreasonable. He knows our every necessity. He has all power. He^{*} can bestow upon His servants the measure of efficiency that their need demands." *Volume 8, page 38.*

Such a promise! Faith will claim this power and bring success. All of our canvassers need the faith that will make divine power their own. It is ours.

> Warren P. Dayton, Field Agent N. Cal.-Nev. Conf.

The Summer School

The work of the summer school moves steadily on. Those in attendance feel that they are gaining much that will be not only helpful but necessary in their school work. Not the least helpful is the inspiration gained from work and association together, with pleasant surroundings and devoted instructors.

An outline of the work carried may be of interest. Prof. C. C. Lewis conducts the classes in Bible and reading, and gives chapel talks on principles of education, with general instruction in practical lines.

Manual training along a number of lines is being taught. W. C. Baldwin, of the Lodi Normal Institute, has charge of the wood-work, in which a class is doing actual work at the bench. School gardening includes not only theory but, work in the garden with shovel and hoe and rake. Primary manual training and sewing are in charge of Mrs. Alice Owen Rittenhouse, formerly of Walla Walla College.

School art, primary Bible, and Bible nature are correlated by Mrs. Delpha S. Miller, instructor in drawing and painting in Walla Walla College; while Miss Frances A. Fry gives the instruction in methods in numbers and primary language and writing.

Methods in grammar are presented by Miss Hattie Andre, of Pacific Union College; and Mrs. Mina Mann has the work in arithmetic, physiology, geography, and United States history. Miss Andre also conducts excellent studies in the Testimonies at the morning worship hour. Many of the teachers are making copies of the set of beautiful missionary maps made by Mrs. T. D. Robison, educational secretary of the Central California Conference. Mrs. M. W. Newton is also teaching geography students how to prepare fine physical maps of the continents.

Miss Kate Sierke, instructor in voice culture and German, Pacific Union College, has charge of the music work of the school, Professor Gerritsen's system being the basis of study.

Domestic science comes in for its share of attention. Each teacher works at least one hour a day under the direction of Mrs. Viola Miller, preceptress of Lodi Normal Institute. She is also presenting outlines and definite work in cooking. The class in bread-making has been very successful, and the students have tested their ability as bread-makers.

On the evening after the Sabbath, July 22, Prof. M. W. Newton gave a stereopticon lecture at the church. The subject was Rome. That Professor Newton's lectures are popular was attested by the crowded church and the interest shown. As he gave the pictures of the Appian Way over which Paul journeyed so long ago, and then followed the famous old statue-lined streets through the city, the audience realized what a wonderful history the ancient capital has.

Several mornings have been given to Elder J. N. Loughborough, who has related the story of the rise and early trials and triumphs of the Adventist people. How comforting and assuring it is to the younger generation in our ranks to see and hear one who has lived through the time of the sounding of all three of the great messages which God has given through this people! His talks have been much appreciated.

Without question, it is good to be here. Max Hill.

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THURSDAY, AUGUST 3, 1911	

Remember date of Southern California Conference at Long Beach—August 7-10. Camp-meeting begins the 10th. From points in the southern part of State, the fare and one third rate on certificate plan may be secured on railroads. Take a receipt when buying ticket, have it signed by the secretary on the grounds, and one third return fare will be granted.

Address Your Mail — Care of Seventh-Day Adventist Camp

To those who attend the Long Beach camp-meeting, request is made by those who will have mail in charge at the camp ground to please have all mail addressed to you care of Seventh-day Adventist camp ground, Long Beach, California. Without delay you will then receive it at the book stand.

The attendance at the evening meetings which have been continued on the Oakland camp ground averages between one hundred and fifty and two hundred. A strong visiting campaign has been carried on. In addition to tracts and other literature, the company have used one thousand weekly *Signs* a week. Surely some will accept the truth there.

Elder G. A. Irwin, president of the union conference, is now on his way home from the biennial conference session in Friedensau. He will return in time for the Southern California campmeeting. The attendance at that conference was about three thousand. This gives some suggestion of the world-wide proportions of the great Advent Movement. Only a few years ago did the work begin in Europe. Aren't you glad to be connected with such a growing work? Elder J. H. Behrens, president of the Central California Conference, was in Mountain View over the Sabbath. He reports progress from the central part of the State. Fresno people say summer must surely be approaching, as the thermometer is beginning to register 118 degrees and thereabout. The workers generally are well and pushing forward. A glance at their book report this week suggests that there is no faint-heartedness in the camp. We trust that the Lord will be very near the work in that portion of our union at this trying season of the year.

Notice

Correction on Railroad Rate Notice --- Long Beach Camp-Meeting

In the notice appearing last week which referred to railroad rates to the camp-meeting at Long Beach, it was stated that the return one third rate would apply in any part This is a mistake. of the State. The passenger agent in Los Angeles informs the secretary that this certificate plan of return for one third fare is applicable only in the southern part of the State, so that those attending from the northern part of the State will have to pay regular fare both ways, unless there should happen to be an excursion rate of which they might take advantage.

Three large cases of books weighing a half ton, and containing "Daniel and the Revelation," "Heralds of the Morning," "Ministry of Healing," "Vegetarian Cook Book," and "Best Stories" were sent last week from the Pacific Press to H. H. Votaw, Burma. This, so far as records show, is the first large shipment of books to Burma. It is wonderful how the fields are ripening, and how the agency of the printed page is called into use everywhere.

At the Pacific Press some needed additions to the main building are near completion. For months there has been a great need for a stock-room, and it was voted at the last annual meeting to provide this. It has just been finished, and is certainly a great help in facilitating the handling of books that must needs be carried in stock. The editorial quarters have been enlarged, three new rooms being built out from the present editorial rooms, two of these for the editors, the other for the proof room.

College of Medical Evangelists Loma Linda, California

Notice is hereby given that the annual meeting of the members of this corporation will be held at Loma Linda, California, on the third Tuesday in August, at ten o'clock A.M. It is hoped all members will be present.

> G. A. Irwin, President. W. A. Ruble, Secretary.

For Sale

A number of pledges to the \$300,000 Fund were made at the Tulare campmeeting conditional on the sale of properties. Included in these are ten- and twenty-acre ranches in California, a 160acre ranch in North Dakota, a lot in Hinsdale, Ill., also one in Los Angeles. Full description of these can be obtained by addressing Elder J. H. Behrens, Box 1304, Fresno, California.

For Sale Cheap

Three good lots near the Loma Linda Medical School and Sanitarium. A water right goes with each lot; water now piped on the ground; about 60 peachtrees in full bearing; a new building intended for a barn but fitted up for living rooms and occupied by tenant; also chicken house and yards. For further particulars, write to L. O. Johnson, R. R. No. 4, Modesto, California.

The Northern-California Nevada Conference leaders believe that every Seventh-day Adventist in their conference should be informed on the progress of the work in this union conference. They are acting on this conviction by placing the RECORDER free in every Seventh-day Adventist family not now taking it, for a period of six weeks, feeling sure that when these families get to reading the RECORDER, they will wish to have it continuously. A splendid move it is, and of it we shall have more to report. But just a word further: Did you ever stop to think that this digest of reports from all the conferences in the union is placed in your hands at the cost of but one cent a week? Just what you would pay for a stamp or a postal card, gives you this information, and, we hope, inspiration.