

Vol. 11

Pacific Union Conference S. D. A. Directory

Office .- Mountain View, California, P. O. Box 172.

President. G. A. Irwin, office address. Secretary and Treasurer. J. J. Ireland, office address.

Missionary Secretary .- J. R. Ferren, office address.

Educational Secretary.— C. C. Lewis, care Pacific Union College, St. Helena, Cal. Religious Liberty Secretary.— J. O. Corliss,

office address.

office address.
General Agent. — A. A. Cone, office address.
Executive Committee: G. A. Irwin, E. W.
Farnsworth, E. E. Andross, J. H. Behrens,
C. L. Taggart, D. A. Parsons, H. G. Thurston, J. J. Ireland, C. H. Jones, J. O. Corliss,
C. W. Irwin, J. A. Burden, W. C. White.



A Parting Word to Our California Friends

"The harvest truly is great, but the laborers are few: pray ye therefore the Lord of the harvest, that He would send forth laborers into His harvest." No doubt many of our friends know of our appointment to the Philippine Islands. Elder Irwin came to the Long Beach camp-meeting from the biennial council in Europe, with the word that the Foreign Mission Board was calling for two families for foreign fields, as well as for means. Elder and Sister Hills, Mrs. Adams and I were the favored ones. Elder Hills and family are already in their field - China; and we are steaming to our new home - some place in the islands.

After the Long Beach camp-meeting, we engaged with Elder W. M. Adams in a series of tent meetings at Ontario; and I am glad to report some apparent success, notwithstanding strong prejudice

and the fact that two or three similar efforts have been made in this place. As the result of these meetings, seven were added to the church Sabbath, November Others are interested, that we have 4. reason to hope will yet unite with the commandment-keeping people of God. May the Lord help the undecided to make right choices. What an awful thing to make a mistake in this matter!

Mountain View, California, December 21, 1911

After leaving Ontario, we had Sabbath meetings with the churches at Glendora, Burbank, and Redondo Beach, where we have had the privilege of laboring; and we found a welcome reception, and were assured of the prayers and support of the brethren. Some of these are our children in the Lord; and while they were sad to part with us, yet for the gospel's sake they were willing that we should go to this distant field. Sabbath, November 11, we were greeted by a goodly number in our home church at Edendale, Los Angeles. The subject of the discourse was "Every Christian a Missionary." The Lord came very near and blessed the service. Nearly every one present resolved that with the help of God he would prove himself a true laborer in the vineyard of the Lord, and participate in the glad reunion in that place where these sad partings will be no more. Our last Sabbath in California we spent with our brother Elder E. H. Adams and family at Hollister. Besides the pleasant visit with our brother and family, it was refreshing to meet with the earnest little company there.

We were very agreeably surprised to know that Elder I. H. Evans and wife had taken passage on the same steamer. There are seven in our company. Miss Eunice Le Master is Elder Evans's stenographer; and Brother Floyd Ashbaugh

is going with us to the islands to do colporteur work. Some of our party have not enjoyed this part of the trip very much, but are hopeful. Our little baby girl is a good sailor. She is well and cheery.

No. 21

We will not say good-by, for we are only in another part of the Lord's vineyard. Pray for the success of our work.

A letter from home will be very acceptable. For the present you may address us 613 Nozaleda, Manila, P. I., in care of Elder L. V. Finster.

If the Lord permits, we will mail this at Honolulu to-morrow.

Yours in the Master's service, Elbridge M. Adams.

NORTHERN CALIFORNIA-NEVADA **Convention** at Modesto The Missionary Feature

While it was necessary, in order to hold this church convention this fall, to occupy the first two days of the week of prayer, the general meeting seemed in no way to detract from the real spirit of the week of prayer. A sweet spirit of revival was present from the first. The convention was well attended, there being a good representation from Merced, Turlock, Hughson, and Salida.

The first missionary service was held Sabbath evening, and the general topic, "Increased Activity on the Part of Our Churches," carefully studied. Elder Tag. gart showed clearly that we have a definite responsibility in reaching the families in this growing section of California with this message. Elder A. J. Osborne pleaded for the reviving of the missionary society in every church, showing that organized effort along tract and missionary

lines is the most effective. The "Missionary Family" was described by Brother W. E. Tong and others, who showed that in order for the church to be a live, working body, each family composing it must be cultivating the missionary spirit in the home. From each Seventh-day Adventist home there should be going out a helpful influence to all with whom the members of it come in contact. The family can be a distributing point for the truth, the messages going out from it through godly lives, and the agencies which God has given us for "publishing" the truth.

The second missionary service, held Sunday afternoon, was a very practical and inspiring one. "Personal Work" was the topic on which Brother J. K. Strever had prepared, and he certainly brought out points from the ministry of Christ. and from the example of prominent personal workers, like Frank Crossley and others, that impressed all with the good that may be done by personal contact in service. Miss Florence Strever, who has done faithful work with our literature among the homes, gave some most interesting experiences, experiences that all may have who will go out and get in touch with those about them.

"Combining Business and Missionary Work'' was a topic in which more than ordinary interest was shown, because it touches the lives of the believers in that section. Brother J. C. Rasmussen, elder of the Modesto church, led on this topic. He showed extraordinary enthusiasm in it, possibly from the fact that it was through a brother's combining missionary work with his business that his father's family was brought to the truth years ago. At his first call he brought three tracts, which started the interest. Later he came again with more literature. The family came into the truth, and Brother J. C. is one of the children in that family. He made some splendid points on how, as we come in contact with fellow men in a business way, words may be spoken, the printed page passed on, and in other ways the light may shine forth.

Sister F. B. Johnson, who, when the work with our small books was presented a few weeks ago, took hold of it in her neighborhood, told something of how she had been blessed in her work among the people, with these books. She had taken it up with the purpose of doing good, and in blessings received she has not been disappointed. Although having to walk considerable distances on her trips, she took orders for twenty-seven books, and had some most interesting experiences. In two homes she held Bible readings; in others she had the privilege of allaying prejudice, and now in several the way is opened for the receiving of our message-filled tracts and papers. How much it means for us really to get out among the people.

> "O, the good we all may do While the days are going by."

We believe the spirit for doing for the Master was increased at the Modesto convention. We feel deeply grateful for the impetus this will give to our home missionary work among those churches. Verah MacPherson,

Missionary Secretary.

The Sabbath-School Convention

Consideration of the Sabbath-school work occupied the Sabbath day. The papers and talks were to the point, and showed study and careful preparation.

"The Lesson Review" was one of the first topics considered. The principal points made were:

1. The review is the connecting link between the lessons; repetition increases knowledge.

2. The reviewer should be prepared.

3. Instead of the review's being a detailed study, it should bring out in a live, interesting way from the congregation the more important points of the lesson of the week before, in new setting, to make their lessons if possible more impressive. Study should not be prolonged beyond interest, but made bright, live, and interesting.

"Punctuality and Deportment," those essentials so vital in a successful Sabbath-school, were next presented. We believe angels are present to meet the appointment of Christians in every religious service. In the Sabbath-school the superintendent can do much to encourage punctuality by opening on time. The deportment in every exercise should be such as to invite the Holy Spirit's presence.

"Missions or Money, Which?" Rather a singular way to open up a discussion of the most effective methods of holding up our Sabbath-school offerings. The subject was very practically handled, the point of information and education con-

cerning the support of our missions and their needs being emphasized versus a continual mention of the money. Every member of the school should be informed as to how, upon his individual part, rests the support of the mission work. The superintendent, instead of harping and begging for money, should endeavor to keep before his school the needs of the field; keep before it also the part the school is taking in furnishing means from week to week; and encourage a constant increase, consistent with the circumstances of the members, in each quarter's offerings. While interesting reports from missions should be brought in frequently, it is an inspiration to have a mark set in the amount to be worked toward during the guarter, that mark reached, and passed a little if possible, and then the stake set just a little further ahead for the next quarter.

"The Model Sabbath-School" was nicely described by Sister Mina Mann. While the perfection may not be gained at once, yet it is helpful to keep before us ideals toward which to strive. A number joined in the discussion of this topic, and the testimony with reference to it; and the convention as a whole showed that much help had been gained by the exchange of ideas upon these important features of the Sabbath-school work. The expression was made by many, "We shall go home and try to carry these good suggestions out in our school." When the Spirit of God controls, it is easy to carry out good methods. We are glad for the manner in which the Lord is blessing the Sabbathschools in the upper San Joaquin Valley churches.

> Mrs. Lila Taggart, Sabbath-school Secretary.

Young People's Convention

Sunday forenoon was given to the young people's work. Sister A. J. Osborne spoke of "The Greatest Need of Our Young People," a thorough consecration, a realization of the importance of the work entrusted to them, and the watchful care and encouragement of older members. Dr. Lela White emphasized the importance of having a purpose in life and working to that end. Sister Mann spoke of the need of activity as a means of bringing the youth to feel and know what is their "greatest need." If we go out to hold Bible readings, we realize our need of a more thorough study of God's word. If we engage in personal work, we feel our need of a complete surrender of self. Thus as we try to work for others, we will the more clearly see our own lack.

Miss Lois Baldwin presented the subject of "The Relation of the Church to the Young People's Work," in which she compared it to the relation existing between mother and daughter,--- the mother tenderly guarding the interest of the daughter, giving advice and encouragement, with hearty coöperation in all plans for developing greater usefulness; the daughter showing her appreciation of the loving solicitude by cheerfully working with her and under her instruction. Brother Tong carried on the comparison by a number of illustrations drawn from the family relations. The last half-hour of this session was devoted to the consideration of the subject of reporting, presented by Brethren MacPherson and Ferren, under three divisions,--- "Who? What? When?'' As reports of good work in school, from an absent son or daughter, bring joy and gladness to the hearts of the parents, so reports from different branches of the work are a source of encouragement. "A good report maketh the bones fat." Just as truly as the United States Government depends on the promptness with which its officials report, so the success of God's work on the earth depends on our faithfulness in this line. As many lives are sometimes lost because a telegraph operator failed to report on time, so lives may be eternally lost through our neglect. The closing session of the convention was a general program rendered by the children and youth. Miss Iva Ackley spoke of "The Possibilities before Our Young People." Each recitation and song which followed kept this subject before us and illustrated different fields of usefulness. The closing recitation voiced the prayer of each heart, - that we may do faithfully our work, whether it be in the broad harvest-field or within the four square walls of home. Lida Ackley,

Sec. Y. P. M. V. S.

Those who would not fall a prey to Satan's devices must guard well the avenues of the soul; they must avoid reading, seeing, or hearing that which will suggest impure thoughts.— "Patriarchs and Prophets."

CALIFORNIA

Week of Prayer at Mountain View

The Lord has come especially near to the Mountain View church during the week of prayer. Meetings were held every evening at the church, and nearly every morning for the Pacific Press employees at the office. All the employees took a stand for the Lord, some of them for the first time, and it was especially encouraging to see young people giving up selfish ambition and worldly pleasure, and consecrating their lives to the service of the Master. May they ever remain true and loyal to Him.

In each meeting at the church the power of God was manifested in a marked manner. The hearts of all were deeply moved by the sweet influences of the Holy Spirit, and the testimonics that were borne gave evidence of victories gained, and of hope and courage, and of renewed consecration to divine service.

Meetings were also held each day during the week in the church school, and it cheered our hearts to see nearly all of the children give their hearts to Jesus, and their earnest testimonies in our general meetings helped much to encourage us who are older. And it more than ever confirmed in us the belief that the church school is one of the Lord's agencies for saving souls and for developing laborers for Him.

The annual offerings to foreign missions which were taken last Sabbath amounted to \$400.

Taking it all in all, the church at Mountain View certainly has great reasons to praise God for the manifestations of His love to us at this time, and our prayer is that the good work may continue among us till the work is finished and we are permitted to go home to glory. B. M. Shull.

SOUTHERN CALIFORNIA Los Angeles

With the continual growth of our work in the Southern California Conference, it soon became apparent that the location we had on Broadway was not sufficient to accommodate our work. The conference and tract society offices became very crowded, as well as the treatment rooms. Hence we spent considerable time in looking for more commodious quarters.

After considering several locations, we finally settled on the one now occupied at 417 W. 5th Street, between Hill and Olive, next door to the Temple Auditorium, and just opposite Central Park. We have here two full floors above the ground floor, one hundred and ten feet deep and forty feet wide, besides a space about forty by forty on the fourth floor. This gives ample room for our conference and tract society offices, a large hall for public gatherings, seating about three hundred persons, on the second floor, and plenty of space for our treatment rooms, waiting-room, and private consultation rooms for Doctors Leadsworth, Rand, and Hoare, on the third and fourth floors.

We arranged with the owner of the property to install an elevator, and this is now in operation. We took possession of the property October 2; but as it took some time to install the treatment rooms, we were not ready for the formal opening until November 28. A program was arranged with Doctors Ruble, Rand, and Julia White, also Elder E. J. Hibbard, as speakers, with the writer acting as chairman. We had expected to have Dr. Kress with us upon this occasion, but were disappointed, as he was not able to be present. There were perhaps three hundred persons in attendance at the opening service. A very pleasant and profitable time was spent, and we look upon this as practically the beginning of a new era in our work in Los Angeles.

We are planning ou a very much more extensive work along medical and evangelistic lines than we have carried in the past. We now have a hall in the center of the city where we expect to hold evangelistic meetings every evening, beginning January 7, if the Lord wills. We will also carry forward medical evangelistic work, including health lectures, food demonstration, visiting nurses' work, etc. The physicians will also minister to the wants of the people, both rich and poor. We hope in this way to reproduce, at least partially, the work of the Saviour during His public ministry,

We shall be pleased to have our brothren and sisters everywhere visit us when ever they come to Los Angeles; and above all, we want you to remember the work and workers in your prayers, that we may receive wisdom in planning for the work, and that much of God's Spirit may be manifested in the efforts of the workers to carry this blessed gospel message to the homes and hearts of the people.

E. E. Andross.

Hemet and San Jacinto

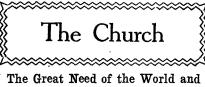
Friday. December 1, in company with Elder F. I. Richardson, I went to Hemet, where for a few months a company have been meeting on the Sabbath. Brother L. E. Brant has recently gone there to engage in house-to-house work, and to develop the interest that has been created among a few, in the truths of the message. Brother D. D. Fitch and wife have also gone to San Jacinto, an adjoining town, to engage in the same work. We found it a very earnest company of believers; and on Sabbath, December 2, I was privileged to speak to the brethren and sisters assembled in a hall they had secured for meeting purposes, on the subject of the church. In the afternoon we reassembled; and an organization of twenty-three members, fully officered, was effected.

Sunday morning, I spoke again to the brethren and sisters, and a few interested persons, on "The Present World Crisis." A deep interest was manifested in the wonderful truths of this message. We were greatly pained to learn that some who had been with us in the past, had become confused over doctrines involving the question of baptism and the gift of tongues, with perhaps other minor points, and had separated themselves from us.

We are surely living in perilous times. There never was a time when it was so important that every believer in the third angel's message should study the groundwork of our faith, and become thoroughly familiar with every doctrinal point, that they may know for themselves that this message is not resting upon the shifting sand, but that every portion of it is resting upon the eternal Rock of Ages. How blessed to know that we can, without reservation, place our whole weight upon this solid and immovable platform of eternal truth, without any fear whatever of being shaken from our position by the coming storm! Let us press so closely together that Satan, with all his confederacy of evil united against God and the laws of His government, may view the church as a fortress impregnable to his sophistries and delusions.

Henceforth, instead of looking for failures in the platform of truth, let us diligently study that we may be better prepared to resist all the efforts of the enemy to bring confusion into our ranks. The all-important thing for every believer in this message to do at this time, is to press closer and still closer to his brethren, in order to close up the ranks and to stand with the church against all the assaults of the enemy.

E. E. Andross.



The Great Need of the World and the Church

There are men who have bestowed wealth almost lavishly upon certain institutions or enterprises. These gifts will be recorded in history, and the names of the donors will be immortalized. While this work is commendable, there are gifts of greater value to this world than money. If money were the great thing needed, Jesus could have brought millions with Him, but the great Giver came to this world penniless. He gave Himself to humanity. He came to minister, to serve, to bless. He brought health and joy and gladness into the lives of those He met. This ministry was of greater value than silver or gold.

Peter, in addressing the impotent man who asked for alms at the gate of the temple, said: "Silver and gold have I none; but such as I have give I thee: In the name of Jesus Christ of Nazareth rise up and walk. And he took him by the right hand, and lifted him up: and immediately his feet and ankle-bones received strength. And he leaping np stood, and walked, and entered with them into the temple, walking, and leaping, and praising God." He gave him something infinitely better and more welcome than money. Money could not take the place of the gift of health bestowed upon him.

The world to-day is in need of men and women whose aim it is to bless mankind.

Of Jesus it is said, He "went about doing good," "healing all manner of sickness and all manner of disease among the people." To His disciples He said, in sending them forth, "Heal the sick."

There never was a time when there existed a greater need for this kind of work, for there has never been a time when more sickness and suffering existed. Three million are at this very moment disabled on account of sickness in the United States. What they are calling for is health, not wealth. Many more millions, while not actually disabled on account of sickness, are eking out a miserable existence. Nearly all of this suffering is preventable. The people are perishing for a lack of knowledge.

The one who can bring relief, will be welcomed in this day, just as was Christ in His day. The world needs Christlike sympathy and help more than silver or gold. The gospel is the one all-sufficient remedy for man's ills. This work of ministering has not yet been given the place it demands in the proclamation of the everlasting gospel.

We are told: "We have come to a time when every member of the church should take hold of medical missionary work." "Christ is no longer in this world in person, to go through our cities and towns and villages, healing the sick. He has commissioned us to carry forward the medical missionary work that He began."

"Every gospel worker should feel that the giving of instruction in the principles of healthful living is a part of his appointed work. Of this there is great need, and the world is open for it."

"The people need to see the bearing of health principles upon their well-being both for this life and for the life to come."

"Thousands need and would gladly receive instruction concerning the simple methods of treating the sick,— methods that are taking the place of the use of poisonous drugs. There is a great need of instruction on dietetic reform. Wrong habits of eating and use of unhealthful food are in no small degree responsible for the intemperance and crime and wretchedness that curse the world."

"In almost every community there are large numbers who do not listen to the preaching of God's word or attend any religions service. If they are reached by the gospel, it must be carried to their homes. Often the relief of their physical needs is the only avenue by which they can be approached. Missionary nurses who can care for the sick and relieve the distress of the poor will find many opportunities to pray with them, to read to them from God's word and to speak of the Saviour."

This work must not be delegated to organizations. It is an individual work, in which all Christians should have a part. Not one is excused.

"Everywhere there is a tendency to substitute the work of organization for individual effort. Human wisdom tends to consolidation, to centralization, to building up of great churches and institutions. Multitudes leave to the institutions and organizations the work of benevolence; they excuse themselves from contact with the world, and their hearts grow cold. They become self-absorbed and unimpressionable. Love for God and man dies out of the soul."

We have none too many institutions for the treatment and education of the sick; but we can not delegate to these institutions the work we are called upon to do individually, without suffering great loss. He only truly lives, who gives. Show me a church where the members are on the lookout for opportunities to be a blessing to friends, neighbors, and enenuies, and I will show you a living church. On the other hand, the church composed of members who give little thought to the temporal and eternal welfare of those about them, merely has a name to live. but is dead. The time has come when this work must again be revived in the church of Christ. D. H. Kress.



SOUTHERN CALIFORNIA

Fernando Academy

The Fernando Academy has now another link in the chain which binds our sympathies to the needy mission fields. On November 19, Brother Floyd Ashbaugh left for the Philippine Islands. On Sabbath afternoon, Brother Ashbaugh spoke to a large company of friends who had gathered to bid him farewell. We felt that the Lord had called him, and our prayers shall follow him. A purse of twenty-five dollars was raised among the students and friends, and was presented to Brother Ashbaugh before he left. On Saturday evening, November 25, Mr. Saunders, violinist, with his accompanist, Mr. McMillan, both of Los Angeles, gave a recital at the Normal Auditorium. The room was well filled with appreciative listeners, and many felt for the first time the power of music to inspire, and went away with a new determination to excel in all they did. After the recital, about one hundred fifty dollars was raised by donation and pledges for the new church building at Central Avenue, Los Angeles.

Fifty copies of the *Signs* weekly are mailed by the sudents each week, and letters have been written. Some answers have been received expressing appreciation of the paper.

The Medical Missionary Band brought happiness to several homes by carrying them well-filled baskets on Thanksgiving day.

An appropriate Thanksgiving program was given on the lawn in front of the academy on Thursday afternoon. The doorway was prettily decorated, and a platform built in front of it. An offering amounting to about twelve dollars was taken up for one of the hill schools in Tennessee. At the close of the program, permission was given for the company to go through the different buildings. Nearly all availed themselves of this opportunity, being especially interested in seeing the students' private rooms.

Prof. George McCready Price, of Loma Linda, visited his daughters at this place during the Thanksgiving vacation. His talk to the students on Friday evening was greatly appreciated.

The Harvest Ingathering fund has thus far reached the sum of \$98.34. In addition to this, Brother Chang solicited the church and school in the interest of our school in his native land, Korea, and \$65 was donated for this purpose.

Report of the Church School Work in Southern California

With over two months of school in the past, we are pleased to report good progress in the church school work. Interest in Christian education is growing among our people. Some were somewhat apprehensive concerning our schools, because of the change in method of support. But the progress has not been hindered. In fact, we are conducting more schools, with more teachers, than ever before. Three new schools were started this year, and three others had become so large that they found it necessary to add to their teaching force. Three of the old schools have new quarters this year.

At Santa Ana, unfortunately, the schoolhouse was destroyed by fire just before the time to open. Temporary quarters were provided, and school opened on time. Work has been started on a new building, which will be hurried to completion. This school furnishes church school facilities for the children from North Santa Ana and Orange.

Miss Pearl Stone, teacher at San Pasqual, has had to give up her work because of serious illness. She is at Glendale Sanitarium, and is improving. Miss Alice Noggle has been secured to continue her work.

The Paradise Valley Sanitarium school opened the sixth of November. They have a beautiful new schoolroom. Mrs. H. C. Henson is the teacher.

The Rivera school leads so far in school gardens. Their gardens are looking fine, and produce from them is already being marketed. If their plans carry, they will realize a large sum from it before the school year is over. Other schools are planning and planting their gardens as rapidly as conditions become favorable, and soon the school without a garden will be the exception.

The Glendale school has added very much to the beauty of their rooms by placing neat boxes at each window, in which are planted pretty plants and flowers.

One of the most cheery rooms in the conference I found at Loma Linda, where the teacher and pupils are putting forth every effort to make and keep their room neat and inviting. They are also making a specialty of quietness.

At Edendale, Los Angeles, in both rooms the punctuality of the pupils is very noticeable. A monitor appointed by the teacher rings the bells, and they are rung on time. The spirit of punctuality and industry has been strengthened.

From Bishop — our most remote school — we have good reports, especially with reference to the interest of the pupils in spiritual things.

The Imperial Valley schools, one at El Centro and one at Brawley, also a home school at Holtville, are all doing nicely. In this rich and rapidly developing country they are destined to become much larger.

At Escondido, Brother Voth, the teacher, conducts some of the regular classes in German.

Teachers and pupils are generally pleased with the new Economy System of Penmanship, and also with the "Jones and McClymond's Arithmetic."

We now have twenty-two church schools, thirty-two teachers, and nearly six hundred pupils in Southern California.

> Milton P. Robison, Educational Sec. S. Cal. Conf.



Strengthening Our Forces for the Book Work

A recent letter from Brother Smith, in Utah, states that notwithstanding the cold weather, they are working away, and the Lord is blessing them with orders. We believe that Brother Smith should have the prayers of all the canvassers and bookmen especially, for we know what it is to be out in the wet and cold, not knowing always just where we are going to eat or sleep.

We just received letters from Brother Harper, who is known to every one as one of our most successful bookmen. As most of you know, Brother Harper has been in the canvassing work for several years, and besides selling the regular subscription books, he also sells large numbers of the relief books. He is now working at Metcalf, Arizona; and writing from that place under date of December 13, he says: "I just got in from a long, hard day's work. God does greatly bless, Praise His exalted name. My orders today amount to \$50, not including helps."

Monthly Summary

Canvassing work in the Pacific Union Conference for month ending December 1. 1911:

Conference Ag	ents	s Hrs.	Ords	. Value
Arizona	2	114	76	\$489.95
California (Coast) 3	187	123	469.75
S. California	´4	432	198	767.10
Utah	3	172	133	419.45
N. CalNev.	4	314	174	598.05
Cen. California	3	121	105	304.30
Totals	19	1,340	809 \$	3,048.60

Avera	ge hours	Per hour
Arizona	19	\$4.21
California (Coast)	31	2.51
Southern California	22	1.78
Utah	$14\frac{1}{2}$	2.44
N. California-Nevada	26	1.90
Central California	14	2.51
Average for union	21	2.66

Just a word about the summary for month ending December 1, and the figures that follow, showing the averages for each conference. The total for the month of November is much less than it was for October. In fact it is two thousand six hundred dollars less. What makes the difference, brethren? Have the field agents failed to do their duty this month? Have they taken a vacation? Knowing, as I do, the efforts they have put forth to keep the work from going down, I am ready to answer in the negative. What then is the reason our sales have dropped off so?

There are two reasons that are especially evident. First, some of our agents have left the field. Second, and more responsible for the loss in sales, is the fact that in October we put in 3,170 hours, while in November we put in only 1,340 hours. Notice the average time worked in each conference. We feel that the time put in for Utah is as good as if not better than the average here in California, for they have been having blizzards and severe weather that we know nothing about here. The weather has been unusually fine this winter here, and surely the Lord will require an account from us for the hours that are slipping away so rapidly.

Notice also the average an hour for each conference. While the average sales for Arizona are not just a fair showing, because their hours were not all reported, yet their average is always good.

But, brethren and sisters, when you look over the average sales an hour in each conference, can you say, as many have said, "I couldn't make a living at the canvassing work''? Can any one truthfully say that they could not make a living at this work in the winter?

Taking the very lowest average, of \$1.78 an hour, which is for Southern California, and figuring only thirty hours to the week, it would net one \$53.40 a week in sales. Allowing three fourths of this for losses in delivery and expenses, one would still have a profit of \$13.35 left for his week's work. Honestly,

now, are you doing any better than that at the work you are now engaged in? And think of the "far more exceeding and eternal weight of glory" that will be ours at the end of the race if the Father says to us, "Well done, thou good and faithful servant: . . . enter thou into the joy of thy Lord."

Brethren and sisters, there is work for all in the service of the Lord. There is the magazine work, the forty per cent book work, and the regular subscription book work. And it all pays dividends that are above anything that we could ask or think. There is no work in the world that offers such educational advantages to all, or that affords such opportunities for advancement. Why wait longer? Decide now, and begin at once to labor in the Lord's vineyard.

There is no use to deny it, - times will grow harder and harder for the people of God, and soon it will be much more difficult to work than it is now. If you fail to learn now how to do self-supporting work for God, what will you do when times are worse and it is much more difficult to work? Better begin now, and learn just how to meet the things that are becoming more difficult to meet every year. Work now, while financial prosperity favors us.

Some way, though, brethren, I don't look at these difficulties which appear to be so near, quite as I used to. If we live through those things, and face them like men, it will call forth the best there is in us. We may have the Captain of the Lord's hosts with us, as did Joshua when he went up to capture Jericho, and like Joshua come ont that much better prepared to meet the next crisis. Of course we all naturally shrink from hard things, and none of us feel equal to them except as we constantly say, "I can do all things through Christ which strengtheneth me." This is our confidence. And as I look back over the experiences of the year that is nearly gone, I feel like expressing this confidence in the words of Timothy: "For I know whom I have believed, and am persuaded that He is able to keep that which I have committed unto Him against that day."

As we take up our work from day to day, there is nothing that will so fortify us against defeat as a personal, living realization that God is in this work, that He is the real Leader, that this is a work of infinite importance, and that it is not

Agent	Book	Hrs.	Ords.	Helps	Value	Delivered
Southern Califor	nia					
Minnie Dye*	P.G.	53	33		\$119.50	
E. R. Button	P.P.F.	33	20	\$6.60	64.60	\$30.00
R. I. Witt	G.C.	30	10		24.50	
G. E. Hollister	Small Bks.	3	11		7.35	
Belle W. Findlay	P.G.		11		36.50	
Sylvia Wineteer	Small Bks.	9	21		18.55	
Florence Peugh	Small Bks.	8	12		8.40	
Miscellaneous		10	7		21.50	
		146	125	\$6.60	\$300.90	\$30.00
*Two weeks.						

"Two weeks.			•			
Utah						
W. J. Camp	P.G.	20	16		\$58.75	
A. T. McCoy	P.G.	15	7	\$1.50	27.00	
J. G. Smith	P.G.	13	5	2.85	25.35	
Mattie Hinman		4		4.05	4.05	
4 Agents		52 ·	28.	\$8.40	\$115.15	
				•		

simply a branch of the work of the publishing department.

Brethren, if we ever see the kingdom of God, and if we ever succeed in this work, we must look beyond the publishing house, the tract society, the union agent, the field agent, and even the General Conference. Enduring as seeing Him who is invisible, we must look across to the banks of the river of life. and see there souls for whom we have labored here. We must look beyond the petty sums we receive from the sale of books. to the souls for whom Christ gave His life. O, if we can just get our eyes fixed there, we shall not lack for workers, and we shall succeed. With eyes fixed on this mark, and emboldened by the truth we love, let us plan to do something now, and keep right on doing it, and doing a larger work each month, till the work ends in a glorious triumph that will bring our Lord and Saviour down to take us home, where we shall live with Him and reign with Him and enjoy the fruits of our labors throughout eternity. A. A. Cone,

Gen. Can. Agt. Pac. U. Conf.

The Influence of Three Tracts

Three tracts were carried by a faithful brother by the name of Knut Brorsen, to a family living on a salt marsh up north of San Francisco Bay. The wife became interested, although at first the husband advised her to throw them away. They weren't thrown away, but caused a longing for more. The man came again, this time bringing another man with him. Finally, when they were with him alone, they asked for more of that literature. They were pleased to learn that the other man, too, believed it. Thus the truth came to that family, a son in which, who recently related the incident, is an elder of one of our churches.

There are so many of such results to encourage the seed sowing! If you haven't begun to make it a business to scatter tracts, begin, dear friend. There are rich blessings in it, and you will put many in touch with the saving truth for this time. J. R. F.

CALIFORNIA

Quiet Seed Sowing

Those who have seen the farmer walking across his field sowing seed ''broadeast,'' call to mind how he walks along steadily, deliberately, and with a firm tread; never with a bustling noise or sound. The seeds make little noise as they fall; all is quietness, except the happy sower who breaks the stillness with a song of joy and gladness.

This is the picture that comes to my mind, as I visit the little companies up Napa Valley. Everywhere I go I find a few — and sometimes more — out in the field scattering the seed. They are not making any bustling sound, but quietly sowing the seed for the Lord's harvest. After the evening services, and the readings of the week of prayer, some experiences in this seed sowing have been given that make our hearts well up with joy.

At Napa Elder Nelson and Miss Van Horn, Miss Anthony, and Miss Cernon, three missionary nurses from the sanitarium, worked two days with the Ingathering Signs with good results. They found a number of interested persons to whom they will send reading-matter regularly. We went together to China Town with the Chinese Signs, and all were pleased to see how readily those poor heathen buy our papers and tracts in their language.

Dear reader, if you want to have a really good time, and do *much* good to others and yourself, get some readingmatter, and go out and look for some one to read it. The Lord will pour you out such a blessing that you will not be able to receive it.

The workers at Vallejo experienced similar results. Sister Holser, assistant matron at the sanitarium, worked in Vallejo, and had good success.

Mrs. Fleming had some encouraging talks in her work. She is selling the magazines, and the Lord continues to give her good success. Her report for the past few days is as follows:

Antioch and Pittsburg Benicia, Crockett,	$5\frac{1}{2}$	Ħrs.	146	copies
and Vallejo Vallejo	$6\\4\frac{1}{2}$			copies copies
ť	16	Hrs.	449	copies \$44.90

May these seeds of truth continue to fall noiselessly but surely; and may the experience of the week of prayer which has just closed, lead us all to more earnest, continuous seed sowing for the Master. W. D. Fleming,

Miss. Sec. Cal. Conf.

Yes, they shall meet, and face to face By heart to heart be known,

- Clothed with Thy likeness, Lord of Life, And perfect in their own.
- For this corruptible must rise,
- From its corruption free, And this frail mortal must put on

Thine immortality.

- Shine, then, Then Resurrection Light, Upon our sorrows shine!
- The fulness of Thy joy be ours, As all our griefs were Thine.
- Now in this changing, dying life Our faded hopes restore,
- Till in Thy triumph perfected,

We taste of death no more. A. L. Waring.

Pacific Union Recorder

PUBLISHED W	EEKLY BY THE
	CONFERENCE OF Y ADVENTISTS
Mountain View -	California
Subscription Price -	Fifty Cents a Year
G. A. Irwin, E. W. Fa	COMMITTEE rnsworth, E. E. Andross, aggart, H. G. Thurston,
Entered as second-cla	ass matter July 6, 1906, at

the Post-office at Mountain View, California, under the Act of Congress of March 3, 1879.

THURSDAY, DECEMBER 21, 1911

Dr. George Thomason, secretary of the Medical Department of the General Conference, has arrived in California, and will soon take up work as medical superintendent of the St. Helena Sanitarium.

One young woman who has recently accepted the truth, desiring to remember her relatives at holiday time, has just purchased six copies of "Steps to Christ" to send as gifts. Can you think of a nicer gift to send one not in the truth? The more we read "Steps," and appropriate its beautiful truths to ourselves, the more we will desire to pass it on to others. It is a beautiful book to open the way for others; and it costs, in the attractive tan cloth binding, only sixty cents.

Of the 550,000 copies of the Ingathering Signs printed, less than 21,000 now remain at the publishing house. These ought all to be out giving their message, shouldn't they? The people need the truths they contain. Our people have received, are receiving, and will receive, rich blessings in "finishing" this work. The foreign missions need the assistance that this work will bring to them. Can you not use another package — fifty copies — of this grand Missions number? Order of your tract society.

During the eleven months of 1911 just passed, the book sales from the Pacific Press amounted to \$251,000. Comparing this with the sales of ten years ago, we find that it exceeds by more than a thousand dollars the entire sale of our literature by all our publishing houses during 1901. When we consider that this is the record of but one of our publishing houses, and that it does not include its sales of periodicals — something like \$80,000 for the year — we may indeed thank God for the success of this branch of our work, in which every believer may have a part.

The "Acts of the Apostles," the new book by Mrs. E. G. White, is ready. It is truly a wonderful book. Beginning with "God's Purpose for His Church," in chapter 1, it traces the history of the early churches, and the experiences of the men through whom God worked to send the gospel to the ends of the world in those times. The lessons that all this history furnishes for God's people today are beautifully presented. Those who have already received this new book, are highly pleased with it, as we believe you also will be. It should assist every believer in his study, especially now, when the book of Acts is fresh in mind.

Bound in red leather (flexible), \$2.00; bound in cloth, \$1.50. Stock has already reached your tract society.

It will take you about two hours to read "Passion for Men"— one of the most inspiring, practical little helps to service obtainable.

The chapters are:

- "The Passion and Its Triumphs,"
- "The Passion and the Highways,"
- "The Passion and the Individual,"
- "The Passion Analyzed,"
- "The Passion Illustrated,"
- "Kindling the Passion."

These are chapters that stir to action, and suggest how the Christian may so relate himself to God and his fellow men as to be constantly reaching out for others. You will not only want to read this book once, but will want to reread it until its principles become a part of your life. It costs only twenty cents, in paper binding. It can be secured of your tract society.

Elder A. O. Tait made a suggestion at the last evening service during the week of prayer, that should be passed on. In mentioning plans for keeping up the spirituality, and retaining warmth in the truth, he said: "This denomination has a church paper, whose mission is to keep every believer in close touch with the message. I have taken the *Review and Herald* for thirty-three years, and would not think of being without it. I think, without exception, every Adventist family should have the *Review* every week. It costs but \$1.75 a year.''

At the close of this service (Thursday evening) the librarian was on hand to accept subscriptions for the *Review*.

Is the *Review* in your home? If not, you ought to have it. You need it to keep you in touch with this message during the year to come. Order through your church librarian, or of your tract society. Do not be without it longer.

In Fresno, a few days ago, one of our brethren was out soliciting with the Ingathering Signs. One lady—a dressmaker—seemed impressed with his words. She said: ''I used to be a Christian, and went regularly to church; but since we have been out here, we have let other things take our minds. Last night my husband and I were out to a moving picture show. When we came home, my old mother said, 'I didn't think my children would ever go so far as to attend a show in preference to church.'''

The lady continued: "During the night I had a dream that has set me to thinking. I dreamed that the world came to an end. It startled me so I have hardly got it off my mind."

Our brother had a good talk with this lady. She took a paper, and seemed to appreciate the conversation on the nearness of Christ's coming, and how we should quickly prepare to meet Him.

Such experiences show how God is impressing persons who should heed this message. Shall we not be always active in work that will put them in touch with means of understanding it fully? Nothing can take the place of personal work.

NORTHERN CALIFORNIA-NEVADA

The conference committee will meet in the office at Lodi, December 27, 1911, at 10 A.M. Let prayer be offered by our brethren and sisters, that God will bless our committee, and give wisdom in all plans that are laid.

Should there be any who have matters they would like to have considered, kindly forward the same to the office prior to the above date.

In behalf of the committee.

C. L. Taggart, Chairman,