

PACIFIC UNION RECORDER



“Then They that Feared the Lord Spake Often One to Another”

Vol. 12

Mountain View, California, October 24, 1912

No. 13

Pacific Union Conference S. D. A. Directory

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The Field

ARIZONA

President's Address

Annual Meeting Held Oct. 28, 1912

The constituency of any organized work have a right to expect at least an annual report from those to whom they have entrusted the executive affairs of their organization. Omitting the prelude of customary formalities, I will make direct approach at rendering such a report.

As the distinct purpose of organized work among Seventh-day Adventists is the evangelization of the world, it is natural to begin an annual report of our work by considering its evangelistic phase first.

Evangelistic Work

Certain influences, unavoidable by our conference workers, have militated against a progressive year's work in

evangelistic lines. Among these untoward influences were the transfer of several labors from our field, and the necessary lapse of time in securing others to fill their places and get settled into the work again; and the sickness of the wife of one of our ordained ministers has taken him from active field work for a considerable portion of the year. Then, too, we have had one minister and one Bible worker less in the employ of the conference this year than last.

The workers transferred to the Southern California Conference were Elder H. G. Thurston, Elder Schaffer and wife, and Brother W. O. James; and Brother Eugene Brown is to take his departure for that field immediately after the close of this conference session. After five years' service as president of our conference, Elder Thurston resigned the position, and, with his family, left for Southern California on the 30th of April. Elder Schaffer and wife did not return to continue their labors in our field after the ministerial institute held in Los Angeles during the month of March, and Brother James and family took their departure about one month before the opening of this conference.

To take up the duties of the workers thus transferred from our conference, we secured Elder W. L. Sims and Brother K. H. Wood in ministerial lines, and Brother C. C. Morlan to take the supervision of our canvassing work.

While we regret to say farewell to workers with whom we have had most pleasant associations in the past, at the same time we recognize that in carrying out the commission from our Leader, changes must take place, for He said, "Go ye into all the world, and preach the gospel to every creature." Our welcome to the workers who have newly come to

us is all the more cordial because of the loss sustained in the departure of our former associates in labor.

Series of meetings were held during the period of time since our last conference session as follows: in Glendale, near Phoenix, by Elder Schaffer, assisted by Elder Thurston at the time of the latter would permit; in Tempe by Elders G. G. Sims and F. R. Schaffer; in Prescott by Elder W. L. Sims, assisted by W. O. James and the writer; in Tucson by Elder Serna; in Bisbee by Brother Eugene Brown; and in Winkelman and Sonora by Brother Juan Orozco. Brother Wood and wife did not arrive in our conference until a few days prior to the opening of this conference meeting, and hence have had no opportunity to hold meetings here as yet. Elder Wheeler spent the greater portion of the summer months in Flagstaff, and rendered much-appreciated assistance to our church located at that place. Elder H. F. Courter, after finishing his school work at Sanchez, located near Safford, where he has done good work in giving instruction to our Mexican people at that place.

A very encouraging feature of our work during the past year was the fact that, as a result of the efforts of our lay membership to win souls, with some slight assistance from our ministers, eight persons have accepted the truth. Doubtless all of our churches and companies have put forth similar effort in this line, but in some instances the fruit of their labor has not yet appeared.

The total number of members added to our churches by profession of faith and baptism is 34, and by letter 24, making the present membership of our conference 225. If the account which I have kept during the past six months, since becoming somewhat familiar with the confer-

ence as a whole, is correct, 46 persons have taken their departure from our conference, all by the well-beaten path to California, and all these but two to Southern California, and six more are definitely planning on leaving for Lodi, California, at an early date. This number is nearly one fifth of our total membership. We are compelled to record the loss of seven by the hand of the dread reaper. Four of these came to Arizona at the point of death, which leaves the normal death-rate for our conference but three out of a total enrollment of 225. Our total loss of members from all causes is 59, leaving our membership practically the same as at our last conference.

We would have hopes that the Arizona Conference might soon become self-supporting if by some fair means the constant exodus of our members could be prevented; but at the same time we can not count our people blameworthy for removing to another conference for the purpose of securing educational advantages, in the message, for their children, which our conference is not at present prepared to supply. Nevertheless we keenly feel the loss thus sustained. We would that the tide might turn in the opposite direction, or at least that we might hold in our conference the members gained by hard effort in a difficult field.

Doubtless observation and experience have proved the following statement true; namely, that there are but three classes of territory in all the civilized world, where our message can gain and hold a strong, self-supporting constituency. These are, first, large agricultural districts, where climatic conditions are reasonably good; second, centers of growth and permanent residence, created by the location of one or more of our large institutions, as a publishing house, a sanitarium, a college or an academy, or large headquarters for our denominational work; third, a large city with favorable climatic conditions, where the general population are inclined toward Protestantism, and where there is a constant influx of new population.

To illustrate the last statement, I can not do better than to make a comparison of the progress of our work in the two largest cities in the state of California. I have had opportunity to observe the efforts put forth and the results which have followed in San Francisco, the metropolis of the Pacific Coast, for thirty years, and have had even better oppor-

tunities to watch the growth of our work in Los Angeles for seven and one half years. The former city is known as a stronghold of the Catholic Church, and is not a Mecca for a new influx of Protestant population. Notwithstanding the holding of frequent evangelistic efforts by some of the ablest workers in the state of California it has been almost impossible for our work in that city to maintain a membership equal to the number of believers a score of years ago.

Los Angeles is constantly receiving a greater inflow of Protestant people than any other city in the West, and our own people naturally gravitate to Southern California, on account of a climate supposed to be more celestial than any other portion of the United States, because of our numerous large institutions located there, and also from the fact that the country is well adapted to agriculture and horticulture, which are the most natural secular occupations for Sabbath-keepers. Almost every tent or hall effort held in Los Angeles for the past eight years has been successful in winning a goodly number of souls to the truth.

Outside of the fertile valley in which the capital is located, Arizona has not in the past possessed a single characteristic for the upbuilding of a strong permanent constituency in our message; and even in our most favored agricultural valley, many consider its long period of excessive heat an insurmountable barrier to permanent residence, while others are better adapted by nature to endure the warm summers. We have discovered, too, that, having spent one year at one of our educational institutions in California, thereafter the children of our people are inclined to give their parents but little peace of mind until the entire family have transferred their residence to the favored state.

However, none of these things seriously disturb us; for the gathering of souls for the kingdom is our work, and it matters little whither upon the face of the earth those who accept the truth may wend their way, so that they finally safely reach the desired port—the eternal haven of rest. Our gathering, our building, our hopes for a glorious harvest of souls, have one event in view. If we can but find, among the blood-bought throng, those who have been brought to a knowledge of the truth by our efforts, under Heaven's leadership, in Arizona, we will be satisfied.

Aside from Phoenix and Tucson, our

two largest cities, at least twelve of our larger cities and towns are centers of mining industries. Experience has proved that, although long evangelistic efforts may be put forth in these centers, yet we have never been able to maintain a permanent church in a mining-camp, unless Globe shall prove the exception, while from a financial view-point the largest tithe now paid by any church or company in our conference, located in a mining-camp, would scarcely pay one third of the salary of one of our ordained ministers. We have reason to believe that our people who live in mining towns are as faithful as others in the payment of tithe, but the smallness of their numbers is responsible for the conditions mentioned.

There are three sufficient reasons for the lack of permanency of our churches in mining towns. First, the results of labor do not justify the maintenance of permanent ministerial help in mining communities. Second, a mining-camp is a most difficult place for Sabbath-keepers to obtain employment, and it also presents great obstacles to the establishing of private means of earning a livelihood. Third, the proverbially low state of morality which prevails in most mining-camps does not offer a fruitful field for missionary effort; and the immoral atmosphere, combined with the lack of Christian educational advantages, are such potent forces against the development of Christlike character as to jeopardize seriously the eternal welfare of the children of our people, for every Seventh-day Adventist parent who does not place his children under the best possible environment for the development of righteous characters, thereby takes the awful and irredeemable risk of the loss of their souls to all eternity.

Now that Arizona is experiencing a new era of development in agricultural lines, may it not be best to consider giving more attention to farming communities, some of which have never as yet been touched with our message? The larger agricultural districts in our conference, which have received little or no attention as yet from our workers, are the upper Gila Valley, including the towns of Safford, Sheldon, and Duncan, also the Sulphur Springs Valley, eighty miles in length, the San Pedro Valley, and the lower Colorado Valley, besides several other smaller farming communities, some of which are receiving a new population from both east and west. Much the

larger portion of this new territory comes under the head of "dry farming" areas, and the people who occupy them thus far live in a state of uncertainty for the future, on account of the unreliability of the rainfall. Within the past few months, communities have been found in Arizona where families have resided for thirty years, and where children had been reared to maturity who had never heard a gospel sermon. In some instances these isolated communities are eager to hear the gospel, and have been known to travel a distance of thirty miles to attend religious services. A gospel wagon is almost a necessity to reach some of these people. The plan of giving more attention to the population of our agricultural districts, to my mind offers the only hope for establishing our work on a self-supporting basis. An interest at Buckeye, an excellent farming district, would seem to demand a series of meetings at an early date.

It is the belief of the writer that plans should be inaugurated for holding local camp-meetings in our conference, and that this plan would materially strengthen our people and our work. Is this not worthy of our consideration when we learn that the time required for some of our people to come to this meeting by rail is from fifteen to eighteen hours, at the expense, for a single ticket at reduced rates, of from \$15 to \$18?

With the exception of Yuma, the writer has visited every church and company in our conference, from one to three times. It was not worth while to visit Yuma, reputed to be the hottest place in the United States, during the summer months, as our people were nearly all away at the coast. I met nearly all of them on the Glendale (Southern California) camp ground. This company should be visited before the close of the calendar year.

Sabbath-School and Young People's Departments

We have in the Arizona Conference thirteen Sabbath-schools, with a total membership of 219, and in addition to the fully organized schools there are twenty-five members of the home department. All reports, as well as personal observations, indicate an excellent interest and good work done in this department of our conference.

In all we have sixty-two young people in our conference, but the only locality in the state where there is a sufficient number to warrant the organization of a young people's society is in Phoenix.

The records of the Phoenix church show that thirty-five of the members are young people. Twenty-five of these are active members of the young people's society. Few societies that have come under the observation of the writer are doing better work than the one above referred to. This large number of young people gives good foundation for hope of a considerable number of gospel workers for home and foreign fields in the near future.

The Book Work

As a rule, success has attended the efforts of our canvassers, although but few have engaged in that line of work. Those who have made a specialty of selling our publications are, Brethren W. O. James, Walter Harper, J. A. Kindsman, E. C. Hæckett, and Juan Garcia Orozco. The total retail sales of these and of our colporteur for eleven months, amounted to the sum of \$2,428.94. As regards the future of our canvassing work, it is doubtless true that some of the very best territory in our conference is as yet untouched. We have been making special effort to dispose gradually of several hundred dollars worth of books that have been in stock for years, and are meeting with success in this direction.

Our Colporteur Wagon

For several years this conference has desired to have a colporteur wagon in the field. The project had been so long under consideration that nearly half of the money originally donated for the purpose, was, by request of the donors, diverted into other missionary channels. During the month of April a brother was found who seemed to our committee to be peculiarly adapted to this line of work. I refer to Brother C. W. Pennock. I had previously known Brother Pennock in Southern California, and our committee were all favorable to giving him a trial. Brother Stump supplied a span of young horses on credit, and the conference advanced money to purchase wagon and harness, while the tract society supplied a stock of books. After Brother Pennock had made one trip in the Salt River Valley, he returned to the conference headquarters, paid for all of the books which had been advanced to him on account, and also paid in advance for a new supply of literature. Since then he has always paid for all books when taken from the office. This fact, and the further knowledge that he paid Brother Stump for the horses before the opening of this camp-meeting, speak well for his work from a financial standpoint.

Our hope is that by this method, our scattered population, who are beyond the reach of the minister and the regular canvasser, may receive the message. The full results of this line of work will not be revealed until the time when all the faithful ones in the Master's vineyard hear the welcome home, in the words "Well done."

Educational Work

In order to give our conference school every possible advantage of educational and spiritual strength, it was decided to cooperate in the plan of our union conference by sending our two teachers—Brother D. E. Pettis and Sister E. M. Wheeler—to the summer institute, held in Portland, Oregon. From the reports received of the excellent work done at that institute, we are satisfied that the expense was justified.

The school has now been in operation for five weeks, with thirty-seven students in attendance. The grades included in the curriculum are from the first to the tenth. We are confident that splendid work is done by our teaching force, and they commend the work done by the students. We expect the attendance to reach fifty immediately following this camp-meeting.

Our Mexican School

Perhaps the statement may be to our shame, but it is nevertheless true, that although for years we have maintained church schools for the benefit of our English-speaking constituency, yet, notwithstanding the frequent earnest pleadings of our Mexican people, we have never, till the present year, made definite plans for church school privileges for the children of our Spanish-speaking brethren.

It will be recalled that at our last conference session, it was voted to address a memorial to the next session of our union conference, inviting the attention of that body to the great need of our Mexican people in the matter of Christian educational work, and soliciting their substantial cooperation in the accomplishment of this enterprise. Our delegates to the said union conference meeting prepared and presented, through the committee on plans, the suggested memorial, and led in its discussion, with the result that it was unanimously voted to foster the establishing of a Mexican school in our conference.

However, the manner of raising the necessary funds for the project was not decided until the meeting of the union conference committee, held on the Santa

Rosa, California, camp ground near the end of June. At that time it was decided to open the way for our conference to solicit money for this purpose in any portion of the territory of the union. The writer, who was in attendance at the camp-meeting mentioned, remained in California about one week, and secured cash and pledges to the amount of somewhat over \$500, then, on account of pressing duties in Arizona, and after consultation with Elder Andross concerning the matter of continuing the solicitation at the Southern California camp-meeting to be held August 5 to 18, returned to our conference, and spent the intervening time with Elder Sims in a series of meetings at Prescott.

On returning to Southern California to attend the general camp-meeting by the kind courtesy of Elder Andross and the Southern California Conference Committee, opportunity was freely given for the public presentation of our needs for a Mexican school. The splendid response on the part of our liberal-hearted people in Southern California and one member of our Phoenix church who was present, gave positive assurance that our people will finance this enterprise. While we endeavored to express gratitude to our people for their liberality on the occasion, yet would it not be appropriate for our conference in session to draft and adopt a suitable expression of our gratitude to the union and local conference committees and to each of the several donors for making it possible to establish this long-delayed work in our conference?

The exact location of this school has been held in abeyance till the close of this conference, when it will be possible for a suitable committee, with four or more representatives from the union conference committee, to settle upon the most suitable location for our first Mexican school. In the meantime the best possible provision for the greatest number of our Mexican people who are settled in any one locality, has been made, by the selection of Brother Fred Owen as teacher, who now has charge of the public school at Sanchez.

Religious Liberty Work

At the opening of the first session of the legislature of the new state of Arizona, strenuous efforts were made, by the introduction of separate bills in both the assembly and the senate, to enact Sunday laws. By the prompt and energetic action of Brother Blunt, Elder Thurston,

and Elder Healey, all Sunday-law measures for Arizona died for the time being, with the close of the two sessions convened during the year.

Office

On the first of July a change was made in the personnel of the secretary and treasurer of our tract society and conference. Sister M. T. Poston, after many years of faithful and acceptable service, decided to retire to private life. Our committee made a faithful canvass of the available material in our own conference to fill the vacancy, with the result that Sister Mabelle H. Kalfus was chosen to carry the responsibility. From all reports received, Sister Kalfus is giving excellent satisfaction to our people in the capacity of secretary and treasurer.

Ministerial Institute

All our workers were invited to attend a ministerial institute held in Los Angeles during the month of March. In this institute, excellent instruction was given by some of the ablest leaders in the cause of God. We trust that the efficiency gained by our working force will more than compensate for the time and money spent in attending.

Financial

Either the past year has witnessed loyalty on the part of our people in tithing, or else they have enjoyed greater prosperity in temporal things, than heretofore, for the tithe paid during the past eleven months is \$5,221.50. The same average for twelve months would be \$5,696.16, making the per capita average \$25.31. We are inclined to the belief that greater loyalty and devotion to the cause of God is responsible for this increase, rather than greater prosperity.

As a matter of information to our people, I will say, we do not consume all of our tithe upon our own field. Fifteen per cent of it is sent to our union conference treasury, five per cent to our general Mission Board, and five per cent is devoted to the support of aged and infirm ministers and their families.

Offerings

The total amount of offerings paid by our conference into the treasury of the union for the eleven month period was \$1,441.89, or a yearly per capita average of \$7.00. As yet we have only had partial reports from the Harvest Ingathering campaign.

We experience no difficulty in meeting the requirements of the fifteen-cent-a-week plan, except in one church, and then only for the summer months. On account

of the number of our people who leave the Salt River Valley for the coast and for mountain resorts during four or five of the hottest months of the year, and from the further fact that on account of the heat a considerable number who reside in the valley through the summer, do not attend church services and Sabbath-school, we have not been able, during the summer, to maintain the average of fifteen cents each week per member. Our attendance in the church mentioned, during the summer, is fifty per cent less than in winter. We are hoping that by the end of the calendar year the deficit in this fund will be made up. The total of all funds paid to the union conference treasurer for the year amount to \$2,996.09.

Material Growth

Among the developments in our conference which have occurred during the past six months, pertaining to our material growth, I will mention the acquisition of our conference headquarters and the erection of our new conference school building. Ever since the organization of the conference, eleven years ago, our offices have been housed in rented quarters, and we were entirely without a suitable and safe place for the storage of the conference personal property. The gathering of sufficient equipment, at a cost of about \$750, in order to make the holding of this camp-meeting possible, demanded proper storage facilities for tents, chairs, etc. Rents are extremely high in Phoenix.

On looking over the situation during the month of April, it was decided that the most suitable available property for our conference headquarters was the brick building, 30 by 40 feet, located on a lot 50 by 137½ feet, situated on the south east corner of Tenth and Pierce streets, adjacent to the Brill car line in the city of Phoenix. The minimum price at which this property was obtainable was \$1,100. This price included chairs and other fixtures perfectly adapted to our needs, which were easily worth \$80, leaving the net price of the property \$1,020.

Accordingly on the first of May this property was secured, and on the 15th of said month our offices were removed to the new headquarters. The terms of payment for the property were \$500 cash, the balance of purchase price to be paid in quarter-annual instalments of \$50, with interest on deferred payments at the rate of eight per cent per annum.

In reality our original investment of \$500 paid for the property, upon which some have placed a valuation of \$1,800, for our instalments are not more than the actual rental price of the property. In this building we have ample office and storage room, and in addition, we rent two rooms for \$7.50 a month. This monthly rental, if maintained for ten months each year, will meet our interest, electric light, telephone, and water bills, and leave a small margin at the end of each year. Having permanent headquarters, we have abandoned our mail box, effecting a saving of \$8 a year.

We feel that the Lord has especially favored us in securing the conference property. Our total outlay for the year, above the normal expenses incident to the operation of the conference, reached the total of \$2,750 besides the \$500 raised by the Phoenix church for the school building, and aside from the Mexican school enterprise.

Not having suitable accommodations for our intermediate school in the city of Phoenix, and as 50 by 107½ feet of the conference lot was unoccupied by the conference building, it was decided by the Phoenix church and conference committee in joint session to erect a new school building on the conference lot. Accordingly a plan was drawn, subscriptions were taken, and, thanks to the Lord and to our loyal-hearted people, the building was erected and equipped at a total cost of about \$675, in ample time for the opening of the school, with all bills paid. Our financial standing as a conference is perfect, wherever we are known.

On the first of February last, the writer negotiated the sale of the Tucson church property for the sum of \$700. This transaction was fully approved by all of the members of our church in that city. We have prospects of securing the donation of a lot in a central location and in a desirable part of the city. If this is secured, the price obtained will enable our people in Tucson to erect a neat and comfortable chapel, which will properly represent the cause of God in that important center.

On the 28th of May we made sale of certain donated real estate in the town of Alamogordo, New Mexico. We now have the cash in hand for said property. We are making special effort to dispose of another piece of unprofitable real estate in the outskirts of the city of Bisbee.

While we do not pretend to forecast the personnel of the conference executive committee to be chosen by your vote during this session, yet doubtless it is safe to say that they will welcome any suggestions which you may be impressed to offer as to the wisest and best methods, with our limited force of workers, to address ourselves to the task of giving every soul within our borders a winning message if accepted, but a warning message if rejected, for "present truth" "is a savor of life unto life or of death unto death" to all who hear it. Generally speaking, all of our churches, as well as all our isolated believers, are of good courage in the Lord; and it is with feelings of commingled gratitude and praise to our heavenly Father that we speak of the commendable spirit of harmony which prevails in our churches, among our workers, and in the conference executive committee.

I find special pleasure in extending Christian greeting and welcome to the delegates and to all the brethren and sisters assembled in this eleventh annual session of the Arizona Conference, and to the first camp-meeting ever held by our people in this state. I sincerely trust that this meeting may prove to be the greatest spiritual refreshing ever enjoyed by those who are present, and that the Lord of the harvest may have greater blessings in store for our conference in all of its departments for the coming year than our minds are prepared to grasp at this time. But the reception of the blessings of Heaven on this occasion and during coming days, depends upon the manner in which we relate ourselves to God's eternal purpose for our world, and upon our willingness to become channels of blessing to others. May we at this time so relate ourselves to God and to His closing work in the earth, that there may be established with every individual on this camp ground a perfect connection with the Power center of the universe; and for all past and present blessings, let us give glory and praise to the God of all grace.

*G. W. Reaser.

"The Bible unfolds truth with a simplicity and a perfect adaptation to the needs and longings of the human heart, that has astonished and charmed the most highly cultivated minds, while it enables the humble and uncultured to discern the way of salvation."

CENTRAL CALIFORNIA CONFERENCE

Proposed Plan for Raising Our Conference Debt

Under the above heading, a call, signed by the conference committee, was sent to the church officers of the Central California Conference for a general meeting to be held in Fresno, Sabbath and Sunday, October 12 and 13. This call in part was as follows:

"To Our Brethren and Sisters in the Central California Conference:

"There is at present quite a strong sentiment among our people that we should do something decisive this fall toward raising funds to apply on the conference debt. At a recent session of the conference committee, this matter received careful consideration, and after a prayerful study of our field and conditions, a motion was made and adopted to submit the following plan to you for consideration; and we recommend that the instruction as given in the 'Testimonies,' volume 9, be followed. We quote the instruction as follows:

"One point that should never be forgotten by our workers is that the Lord Jesus Christ is our chief director. He has outlined a plan by which the schools may be relieved of their indebtedness; and He will not vindicate the course of those who lay this plan aside for lack of confidence in its success. When His people will come up unitedly to the help of His cause in the earth, no good thing that God has promised will be withheld from them."—Page 75.

"A great work is to be done in our world in a short time, and we must study to understand and appreciate, more than we have in past years, the providence of God in placing in our hands the precious volumes, "Christ's Object Lessons" and "Ministry of Healing," as a means of helping worthy students to meet their expenses while in training, as well as a means of liquidating the indebtedness on our educational and medical institutions.

"Great blessings are in store for us, as we wisely handle these precious books given us for the advancement of the cause of present truth. And as we labor in accordance with the Lord's plan, we shall find that many consecrated youth will be fitted to enter the regions beyond as practical missionaries; and at the same time, the conferences in the home field will have means with which to contribute liberally to the support of the

work that shall be undertaken in new territory.'—Pages 79, 80.

"God desires that the sale of 'Christ's Object Lessons' shall be recognized by all our people as His method of relieving our schools from debt. It is because this plan has been neglected that we now feel so keenly our lack of means for the advancing work. Had the schools availed themselves of the provision thus made for them, there would be more money in the school treasuries, and more money in the hands of God's servants with which to relieve the necessities of other needy departments of the cause; and, best of all, teachers and students would have received the very lessons that they needed to learn in the Master's service.'—Page 80.

"God will be glorified by every one who takes an active interest in the work of placing these books in the hands of the multitudes who are in need of the saving truths of the gospel.'—Page 83.

"Had the Lord's plan been followed, His name would have been glorified, and many spiritual victories would have been won.'—Page 84.

"Our brethren should not forget that the wisdom of God has made provision for our schools in a way that will bring blessing to all who participate in the enterprise. The book 'Christ's Object Lessons' was donated to the educational work, that the students and other friends of the schools might handle these books, and by their sale raise much of the means needed to lift the school indebtedness. But this plan has not been presented to our schools as it should have been; the teachers and students have not been educated to take hold of this book, and courageously push its sale for the benefit of the educational work.'—Page 88.

"When we follow plans of the Lord's devising, we are 'laborers together with God.' Whatever our position,—whether presidents of conferences, ministers, teachers, students, or lay members,—we are held accountable by the Lord for making the most of our opportunities to enlighten those in need of present truth. And one of the principal agencies He has ordained for our use is the printed page.'—Pages 86, 87.

"We will submit four plans for your consideration:

"Plan No. 1

"That each member of the church take twenty copies of 'Christ's Object Lessons,' and after being instructed in the art of salesmanship, sell these books,

and turn the proceeds into the conference treasury as their portion of the conference debt.

"Plan No. 2

"Those who do not feel able to adopt the above plan may take a less number than twenty copies of 'Christ's Object Lessons' and sell these, paying in cash into the conference treasury the balance of the amount due as their share of the conference debt.

"Plan No. 3

"Those who do not feel free to handle 'Christ's Object Lessons' at all, may pay the whole amount of their share in money, amounting to \$20 a member.

"Plan No. 4

"It is evident that there are quite a number in our conference who will not be able to help much along any of the above proposed plans, such as the worthy poor, and others; and provision must be made to help bear their burdens and 'so fulfil the law of Christ.' Gal. 6:2. It is therefore proposed to call for large donations from our liberal-hearted brethren and sisters, ranging from \$100 to \$1,000 or more."

Fresno General Meeting

The general meeting held in Fresno last Sabbath and Sunday attended by the conference laborers, and officers from our churches, was the most important and far-reaching in results of any held since the organization of this conference. It was for the consideration of a united action to clear away our conference debt. This was the reason primarily for calling the meeting; but as the plan outlined by the Spirit of prophecy was studied, the great missionary work that would be done with "Christ's Object Lessons" and "Ministry of Healing" became the theme of discussion. Elders E. E. Andross and W. C. White gave special help; Brother H. H. Hall contributed to the interest on Sabbath evening with an illustrated lecture on the work of our literature in foreign fields; and Brethren A. A. Cone and J. R. Ferren spent two days with the workers and office force in an institute on methods of presenting the books, and preparation of canvass and selling points.

At this general meeting, after the question had been thoroughly studied from every standpoint, an action was passed by the conference committee, and approved by laborers, church officers, and laymen present, to enter with faith upon a campaign with these two relief

books. In view of the statements given in the "Testimonies" concerning this, all felt it was the work to undertake, and this is the most opportune time for workers and the people.

Our ministers have been assigned to assist the churches, and they will stay right by it until the work is done.

To the elders in our churches we would say that the success in this campaign depends in a large measure on your hearty cooperation with the laborer or laborers assigned to your respective church. We plead with you to give them the benefit of your counsel, and work with them to the end that the work may be speedily accomplished.

Conference Committee Action

The following action was taken by the Central California Conference Committee at the general meeting held in Fresno October 12, 13, and was approved by laborers and church officers: "We Recommend:

"1. That we encourage our people everywhere in our conference to observe Sabbath, October 26, 1912, as a day of fasting and prayer; and also to begin the active work of the campaign Monday, October 28, 1912.

"2. That conference laborers give their time exclusively to helping the members of our churches in the selling of 'Christ's Object Lessons' and 'Ministry of Healing' for the raising of funds for liquidating our conference debt, and that no new interests be begun until this work is finished.

"3. That conference laborers, when assigned to churches, to direct and help, spending time in instructing and assisting the members in salesmanship, and especially in the study of the books; week beginning October 21 be thus spent; laborers bear a leading part in continued study of these books and the art of salesmanship, giving special thought to the timid and easily discouraged.

"4. That all books taken by individuals be paid for—\$1.25 for 'Christ's Object Lessons,' and \$1.50 for 'Ministry.' Carefully avoid creating additional debts.

"5. Furnish books to churches in freight shipments, to church elder, librarian, or conference laborer with church, these individuals held responsible for collecting and forwarding money to the office, accounts checked up and cash sent in each thirty days to the conference treasurer."

Assignment of Laborers

	Member- ship	Laborers
Armona	154	J. H. Behrens C. L. Davis
Arroyo Grande	24	George Truesdell
Bakersfield	39	E. H. Adams
Barstow	31	G. A. Wheeler
Burrough	13	E. P. Aekley
Dinuba, English	48	Paul Scoggins

Dinuba, German	22	Paul Scoggins
Exeter	27	C. W. Fuller
Fowler	20	R. Breitigam
Fresno	339	G. A. Wheeler
		E. P. Ackley
Hanford	95	J. H. Behrens
		C. L. Davis
Wallace	21	E. P. Ackley
Tulare	10	J. E. Scoggins
Island	55	F. E. Brown
Laguna	23	F. E. Brown
Lemoore	54	J. H. Behrens
		C. L. Davis
Lindsay	29	C. W. Fuller
Monterey	27	J. R. Patterson
San Luis	18	G. A. Truesdell
Selma	53	R. Breitigam
Visalia	20	C. W. Fuller
Hollister	16	J. R. Patterson
Reedley	14	C. W. Fuller

Plan of Campaign

In harmony with the above, our laborers will take hold in assisting the churches to finish the Harvest Ingathering campaign at once. They will then spend time in thorough preparation for the work with the relief books, and begin to assist the churches. Sabbath, October 26, will be observed throughout the conference as a day of fasting and special prayer for the campaign. This will be followed by evening meetings for instruction, personal work in the homes, and the field efforts. Frequent rallies and experience meetings will also be held. Daily or weekly reports will be sent to the office, and a bulletin telling of the progress of the campaign will be issued.

The prayers of our people everywhere are solicited in behalf of the success of this campaign. We are entering upon it in the fear of God, believing that it is in harmony with His plan, and that, if we throw ourselves heartily into it, He will guide and see us through with victory.

J. H. Behrens.

October 16.

Conference Items

Brother Leslie Rice, secretary of the Young People's work reports three new societies organized during the past month at Lindsay, the Island church, and Reedley. As a result of the tent effort that has just closed at Reedley, a number of young people have accepted the truth, and we are able to have a strong Missionary Volunteer organization.

We hope to complete the Ingathering work this week, and then enter upon the relief campaign, to continue till the school debt is balanced on our ledger. Faith in the Lord's plan is the substance of the thing hoped for.

The outlook is good for a strong canvassing force in this conference in the near future.

G. A. Wheeler.

NORTHERN CALIFORNIA-NEVADA

Appointments

There will be a Sabbath-school and missionary convention at the following places on the dates mentioned:

Stockton, November 9.

Merced, November 16.

Turlock, November 23.

Sacramento, December 7.

Sabbath day will be devoted to the interest of the Sabbath-school work, at 11:00 A.M. and 2:00 P.M. At 7:00 P.M. the time will be given to the duties of Sabbath-school, Young People's Society, and church officers. Sunday will be given to the missionary feature of the program. Sunday night the time will be devoted to some of our general workers, and it is possible that a stereopticon lecture will be given at some of these places, at this hour.

Beginning with Monday morning, we hope to see some real missionary work done at each place. After a good institute such as we expect to have at these places, we hope that a good number will be ready to go out and do some missionary work in the selling of magazines, small books, giving away of tracts, etc.

The convention at Stockton is planned for Manteca, Oakdale, Linden, and Esmerelda, and it is possible that a number from Lodi will be present; the convention at Merced is planned for Atwater, Dos Palos, and Le Grand; Turlock, for Modesto, Salida, and Hughson; Sacramento for Placerville, Camino, Clarksburg, and Galt, and the isolated brethren and sisters in the various places near. We sincerely hope that a number will plan to remain to assist in the missionary work the Monday following the convention. Some of the workers will remain and work with the company. We receive wonderful blessings at these important gatherings, and how appropriate that we pass them on to others!

We have not as yet received word from these churches expressing their desire for these meetings, so it is possible that some change may be made. We hope to be able to speak definitely next week. Let us begin now to pray and plan for these important gatherings. In each place, we

should receive great blessings, and by the Lord's help we should leave many books and papers behind us as an evidence of the actual good that has been done for us.

C. L. Taggart.

(Continued from page 3)

that she would not miss getting her book.

One old gentleman, who gave his order for the book, asked if we could not bring the book in a day or two, so he could begin reading it. Surely our books contain the message for this time.

Several of our sisters are taking up the work with the new home workers' prospectus. Have you seen it? It is the latest and best thing out.

Sister Hodge has just sent in her first report. In fifteen hours she took twenty-one orders for our forty per cent books. What she has done, others can do. Another sister has not reported yet in full, but she told me that she took two dollars worth of orders at the first house. Perhaps the reader has not seen this new prospectus. If not, write for a booklet giving a detailed description of it. If you can spend but two hours each day, it will pay you to order one of these prospectuses. Every Seventh-day Adventist should put forth a special effort before the holiday season with our books. Parents are going to buy some kind of presents for their children, and why not give them an opportunity to buy good books—the best that are published? You will be surprised to know how many people are looking for just such books as we have. People of all classes are buying our books. One canvasser writes that he has secured orders for "Daniel and the Revelation" from one or two millionaires.

Yes, we have many good books, and plenty of good territory, where people live who want them; but one thing we do not have, which the Lord has said we should have. What is it? you ask.—We want, need, and must have a larger corps of workers to go forth with our truth-laden books. Are you willing to help enlarge our number?

C. C. Moran,
Field Agent S. Cal.

October 16.

"In view of the infinite humiliation of the Lord of glory, shall we murmur because we can enter into life only through conflict and self-abasement?"

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EDITORIAL COMMITTEE

E. E. Andross, E. W. Farnsworth, J. H. Behrens, C. L. Taggart, G. W. Reaser, F. M. Burg, W. M. Adams.

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THURSDAY, OCTOBER 24, 1912

In the comparative title statement for California Conference printed in our issue of October 10, an error was made in placing \$3,100 in the 1912 column as well as in that of 1911 receipts. This should show only in 1911.

General Meeting for Mendocino County

There will be a general meeting and Sabbath-school convention held in Ukiah, beginning Friday evening, October 25, and continuing over Sabbath and Sunday, October 26 and 27.

This is designed to be a general gathering for all our people in Mendocino County, and we hope to have representatives present from every company of Sabbath-keepers. The time is short for preparation, but we hope especially to see those who are interested in Sabbath-school work at this convention. It is expected that several laborers will be present, and we hope to have an excellent meeting.

Come, brethren and sisters, and let us seek the Lord together.

E. W. Farnsworth.

For Sale at a Sacrifice

Six-room modern bungalow, with bungalow barn, well, windmill, berries, flowers, lawn, etc. Nearly new, and in first-class order. One half mile from the Lodi Normal Institute, Lodi, California. For price and terms, address owner, C. P. Moon, 1241 Third Avenue North, Seattle, Washington, or George E. Henton, Lodi, California.

"We can no more repent without the Spirit of Christ to awaken the conscience than we can be pardoned without Christ."

REPORT OF BOOK WORK FOR WEEK ENDING SEPTEMBER 20, 1912

California

H. Bonde	P. G.	31	10	\$39.00
Harold Lewis	P. G.	28	6	24.00
R. W. Paul	P. G.	23	3	10.50
3 Agents		82	19	\$73.50

REPORT OF BOOK WORK FOR WEEK ENDING SEPTEMBER 27, 1912

Agent	Book	Hrs.	Ords.	Helps	Value	Delivered
California						
Harold Lewis	P. G.	25	10		\$ 40.00	
O. H. Shrewsbury	Heralds	25	5	\$2.50	12.50	
Walter Harper,	Summer's work				360.00	
3 Agents				\$2.50	\$412.50	

REPORT OF BOOK WORK FOR WEEK ENDING OCTOBER 4, 1912

Northern California-Nevada

W. S. Brown	G. C.		14		\$51.00	
M. A. Reese	G. C.	28	8		27.00	
H. R. Miller	P. G.				17.50	\$420.50
W. R. Nelson	P. G.				14.00	248.50
G. B. Morrison	P. G.					537.50
Miscellaneous	G. C. & P. G.				54.00	
					\$163.50	\$1,206.50

REPORT OF BOOK WORK FOR WEEK ENDING OCTOBER 11, 1912

Southern California

W. B. Findley *	P. G.	54	23		\$85.75	
W. O. James *	H. & H.	31	32		83.50	
H. E. Jennings	Heralds	31	5		11.50	
E. F. Mathis	B. R.	12	5		15.00	\$34.00
T. E. Williams	D. & R.	18	5		19.00	
Mrs. J. H. Hodge	40% books	15	21		9.05	
C. D. Chapman	40% books	7	18		8.00	
Miscellaneous					6.75	
*Two weeks.					\$238.55	\$34.00

SOUTHERN CALIFORNIA Field Notes

We are very glad to be able to send in some more good reports from Brethren W. O. James and W. B. Findley, who have entered the canvassing field again after being otherwise engaged for some time.

Brother James has been field agent in the Arizona Conference for about three years, but has been compelled to give up the work in that field on account of severe throat trouble. We welcome Brother James to Southern California, and his first report shows that he is getting down to real business again.

Many of our older canvassers will remember Brother Findley as one who has been very successful in this branch of the Lord's work, and we are glad to see his reports again. Surely, "the Lord is calling the canvassers back to their work again." Who will be the next to respond? We are glad to say that a

few have responded to the call who have never canvassed before. They are taking hold of the work in earnest; and we know, from the start they have made, that they will succeed. Let us remember them at the throne of grace.

It seems that the people are seeking for our books more now than ever before. Why?—Because our books throw light on the very subjects that are attracting the attention of the thinking people everywhere. A few days ago the writer was working with Brother Jennings, and after canvassing a lady for "Heralds," she gave her order for the half leather binding, and asked if she could pay for it then, as she was not sure she could be home on the day of delivery. She wanted to pay for the book then, and have it left with her daughter if she should not be at home when the book was delivered. She wished to make sure

(Continued on page 7)