"Then They that Feared the Lord Spake Often One to Another."

Vol. 14

LOMA LINDA, CALIFORNIA, FEBRUARY 25, 1915

No. 30

# Pacific Union Conference S.D.A.

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### A Message From the Home of Mrs. E. G. White

A serious accident befell mother Sabbath noon, February 13. As she was passing through the door into her large writing room, she tripped and fell. May Walling, her nurse, was near, and endeavored to help mother to her feet, but found that her left leg was injured. An X-ray examination at the sanitarium revealed a fracture of the femur.

During the last year, mother's general health has been as good as could be expected of one eighty-six years of age. She has often said that at no other time in her life has she been so free from physical suffering, as during the last two or three years. While gradually showing more and more feebleness of old age, she has freely walked up and down stairs without assistance, and has enjoyed her customary carriage ride every pleasant day.

It was about five years ago that she discontinued her constant writing of letters and articles for the papers. The last camp-meeting she attended was the one held in Oakland, July 6 to 16, 1911. Since then she has spoken a few times at the St. Helena Sanitarium chapel and at Pacific Union College; also a few times at Loma Linda and at

St. Helena church. As she gave up public speaking, her mind was more wholly directed to the work in her office, where her writings of former years were being gathered into form for publication.

Until July, 1914, she spent much time reading the Review and Herald and the Signs of the Times, and in studying her manuscripts and planning for their publication. Then, as a result of a complication of difficulties, she gave up steady reading, and has preferred much of the time since to have us read to her.

When I went to the General Conference council, last October, I thought to return home quickly, but was detained till my absence covered sixteen weeks. During these weeks, I received many cheering messages from Brother C. C. Crisler about mother's health and courage. December 2, 1914, he wrote:

"To-day Sister White became reminiscent, which of late is rather out of the ordinary. She tried to recall the name of some brother of long ago who expressed discouragement over the prospect of the very large work that would need to be done before the world had been warned; and she said that another brother, one of large faith, turned to him, his face white with strong emotion, and said: 'My brother, would you permit such a prospect to bring discouragement? Do vou not know that God would have us press the battle to the gate? Do you not know He would have us labor on, and on, and on, knowing that victory lies ahead?"

"Sister White says she feels continually the uplifting presence of the Spirit of God. She says she would not speak discouragingly, and yet she would not wish to convey the impression that no disappointments come to her. The enemy will bring us disappointments, but these need never bring discourage-

ment. When disappointed, we are to labor on until triumph comes; and this is working by faith."

His next letter contained the following:

"Sister White says that during the night season she hears voices, saying 'Advance! Advance! Press the battle to the gate!"

"She seems to apply this to the completion of the work of the Lord in all parts of the earth; also to the completion of important book work. She rejoices that you are able to make real progress in your efforts to advance the book work in the South, by perfecting that which has been nearly ready for some time.

"I believe the Lord would have us all take courage, and press forward steadily."

Since the accident, mother's bed has been placed in her writing room, where she is surrounded by her familiar furniture and books.

Sara McEnterfer, who most of the time for thirty years was her traveling companion and secretary, is with her; and so is May Walling, who was brought up in her home, and who has been her faithful nurse for about two years. Mrs. Hungerford, a trained nurse from the sanitarium, is also with her.

Twenty-four hours after the accident, Doctor Klingerman said: "We find Sister White's condition very satisfactory this morning. The usual symptoms of shock are entirely absent, and we feel that no complications will intervene to retard progress." Thursday afternoon he said: "Sister White's condition continues to be satisfactory in every respect."

Mother often expresses thankfulness that her sufferings are no greater. And this morning, in speaking with Sister Minnie Hawkins-Crisler regarding the goodness of the Lord, she said: "I see light in His light. I have joy in His joy, and peace in His peace. I see mercy in His mercy, and love in His love." W. C. WHITE. "Elmshaven," Sanitarium, Cal., Feb. 19, 1915.

# FIELD TIDINGS

# ARIZONA Clifton

Sunday, February 14, six precious souls went forward with their Lord in baptism. This is the third time since last August that we have been called to assemble beside a large salt water reservoir in the northern part of this city to celebrate this solemn ordinance.

The day was ideal for the occasion. About 100 people were present, and seemed greatly impressed.

The interest is continually growing here, and in the nearby towns.

We desire your earnest prayers in behalf of the work here.

L. L. HUTCHINSON AND WIFE, I. P. DILLON.

## Among the Churches

Reports of excellent meetings for the first part of the week of prayer come to us from all parts of our conference. But during the last half of the week the meetings were discontinued in most every place because of the very heavy rains and snows. Many places were visited by floods that did much damage, and at Noglaes the husband of one of our sisters was caught in the flood and washed away, and from word just received his body has not been recovered.

Good reports have been received from Clifton where Elders Dillon and Hutchinson and Sister Hutchinson have been working for some time. Eight or nine expect to be baptized there Sunday, February 14. They have been meeting very strong opposition from the Baptist ministers for several weeks, but in most instances this has only served to strengthen those who are taking their stand for the truth. They are planning to close their work there so as to be able to open a tent effort in Duncan, a farming district thirty-five miles south, about March 11.

While many have taken their stand for the message in Clifton, there will not be more than four or five remaining there after the first of April. This is the discouraging feature of our work around the mining camps. But we trust that those who go from our field will help to strengthen some other conference. From now on, however, we plan to devote most of our efforts to the farming districts, so as to build up the constituency of our conference.

Elder C. D. M. Williams reports the baptism of four November 29, who united with the Phoenix church, and others are almost ready for that ordinance there. The middle of January Elder Williams spent ten days with the Prescott church where considerable interest has developed.

Brother A. E. Gann, one of our colporteurs, has located in Prescott, where in connection with his book work he and his wife, who are both graduate nurses, are conducting a home for tubercular patients. This provides excellent help for our Prescott church. Brother Gann has been elected as elder of that company, and at present is working hard to develop the interest that has been awakened. There are many good openings for consecrated nurses to make a living in this field, and at the same time be a great blessing to the cause.

January 1 the writer made a trip to the northern part of the conference, spending Sabbath with the Prescott church, and then going on to the Verde Valley. This was a hard trip, as many miles had to be covered on horse back in order to visit all the scattered members of this district. But we are glad to report it a profitable one. ceeded in seeing all the members before Sabbath, January 9, and on that day most of them were able to meet at the home of one of the sisters where we had a splendid meeting, and celebrated the Lord's supper, a privilege which some who had been members of the church for years had not enjoyed before.

The evening following this service, with one of the sisters, we went across the hills nine miles to Oak Creek, where an appointment had been made for me to speak in a schoolhouse Sunday morning, following the Sunday-school. The room was packed when the hour arrived for our meeting, and as is not usual, the men were in the majority. Excellent freedom was granted in presenting the message to the people, the most of whom had not heard it before. Many urgent invitations were given to return and spend awhile with them.

Going direct from this schoolhouse, I went down the valley about fifteen miles on horse back, where one of our sisters is teaching school. We had a

good time that evening studying the word of God together, and these dear ones were left much encouraged. Monday morning early the journey was renewed, and about noon the home of another sister was reached. The afternoon was spent with the family, and a Bible study was held in the evening. When the chores were all done we gathered on the bank of the Verde River and three of the young people of the family followed the Master in bap-We hope soon to see two more members of this family take the step. Two of them expect to be in our Phoenix school next year.

Tuesday morning early found us on the road again, and after visiting several families, and distributing a very large supply of tracts and papers all along the journey, we reached Jerome late in the evening. This is the most prosperous mining camp in the state. As the mines here produce sufficient gold and silver to pay all running expenses, the present conditions in the copper market has not affected this camp. Here we had some good visits with a Mexican family of our conference, and a French brother. They were all much refreshed by the visit.

Wednesday afternoon the return trip was made to Phoenix, and preparations at once made to open a series of meetings in Tucson. As we were shipping our outfit, word came to us that the city was quarantined because of smallpox. This necessitated a change in our plans. So following a call from the little company of believers at Mesa, we visited that place, looked over the field, and decided to hold a short effort there. Accordingly one of the brethren came with team to move the outfit, a room was furnished us free, right in the center of the town, and February 2 Elder Williams and the writer opened meetings with a good congregation. Sister Jessie Rice, of Phoenix, is with us to assist in the music and visiting. And Brethren Ernest Kyle and Burt Peck, two of the boys from our Phoenix school, who are preparing for the work, come over alternate evenings to run the stereopticon for us.

While the most of the people of this place are Mormons, and the Baptist, Methodist and Christian churches have united in a revival effort to try to keep their people from attending our meetings, the Lord has blessed our efforts thus far in a marked manner. The attendance has been good every night, and an excellent interest is manifest.

One has already decided to obey the message, although we have not presented the Sabbath question, and others are inquiring for those subjects.

Elder W. L. Sims reports that six are just ready for baptism at Safford, and that the work is in good condition there. We are also glad to report that the work among the Mexican people is encouraging. Several are ready for baptism as a result of the work of our Mexican laborer, Brother M. P. Acosta, and a good interest is being awakened in both Tempe and Phoenix. We are glad to report that we have two bright young Mexican men in our school who will soon be ready to enter the work.

Our school is the best in the history of our work, and we hope to see many students from the scattered believers in attendance another year.

The young people's and Sabbathschool work is in excellent condition. Sister Hutchinson and Sister Wheeler are doing credible work with these two branches.

As workers, we are all of good courage, and hope to help finish the work.

J. Ernest Bond.

## SOUTHERN CALIFORNIA Items From Paradise Valley

The patronage keeps up well, the institution being filled practically to its capacity.

Elder W. W. Sharp spoke in our chapel recently, the blessing of God attending.

Dr. George Thomason spends two days with us each week. His work is appreciated.

. Brother E. E. Nelson, a graduate nurse from Boulder, Colo., is here to work in the bathroom.

Our missionary society raised \$25 for publications for use in the San Diego effort this coming season.

Nearly 100 copies of the "World's Crisis" have been sold to the sanitarium workers and guests.

There is a growing interest in the Young People's Society, and comprehensive field work is planned.

Brother Frank Lane has just moved here from Escondido, and has been elected as our church treasurer.

Dr. David Paulson made the sanitarium a brief visit some days ago, and spoke twice to the workers. His talks were much appreciated.

We were highly entertained two weeks ago by Professor Salvatore de Nufrio, one of the world's foremost harpists. Surely it was a rare treat.

Elder R. S. Owen is conducting a course of Bible studies, meeting in the chapel with the workers each Thursday evening. A growing interest is shown.

The power of God was present to a marked degree last Sabbath, when five young people, candidates for baptism, were accorded a warm, hearty welcome into the church. Their testimonies were precious and to the point. It was also good to be at the baptism at 3 P.M.

W. H. SAXBY.

#### Santa Ana

We have surely reached the closing hours of the message. God is doing a marvelous work in the earth to awaken sincere, honest-hearted men and women to a realization of the shortness of time, and to examine themselves whether they be in the faith, and seek for a preparation and experience that will fit them to meet Jesus when He comes. The Spirit of God is doing its work in arousing sinners to their needs. and pointing them to Jesus, the "Lamb of God that taketh away the sins of the world." O, what a tremendous task our Saviour undertook! But He invites every faithful follower of His to assist Him in accomplishing His purpose. Our hearts overflow with joy to see so many, whom Satan has blinded and bound for years, find freedom and liberty by the power of the third angel's message.

About the middle of November we closed the tent effort at Orange. These meetings were well attended. Some seekers for truth came from Santa Ana to these meetings and accepted the truth. About twelve took their stand at that time, and six more since then.

Brother D. D. Fitch returned to Fullerton to follow up the interest and instruct those who had accepted the truth as a result of our tent meetings previous to camp-meeting, preparatory to baptism. My time was largely occupied following up, the interest at Orange and Santa Ana. The week of prayer was a refreshing season to our people, and nearly all renewed their strength and dedicated themselves anew to God for service. Some backstiders were reclaimed, and some of our young people at Garden Grove gave their hearts to God. Some of these, with nearly all the new converts to the faith,

requested baptism. After instructing them more fully in the message, arrangements were made for baptism at Santa Ana, for the candidates from Orange and Garden Grove; and at Anaheim for the candidates from Brea, Olinda and Fullerton.

It has been my blessed privilege to unite forty-two precious souls with their Lord by the sacred ceremony of baptism since the first of January as follows: from Orange, six; Garden Grove, ten; Santa Ana, twelve; Brea, one; Olinda, three; Fullerton, eight; Anaheim, eight. Some have united with the church on profession of faith, feeling satisfied with their former baptism. Many others are keeping the Sabbath and expect to be baptized soon. The interest is growing and our people are becoming enthusiastic in doing what they can to interest their neighbors in the truth.

Brother Bradley united with me shortly after the first of the year, and has been assisting in follow-up work and holding public meetings at Orange and Santa Ana.

We greatly rejoice in the blessed hope of soon seeing the work finished, and thank God for a humble part in the Master's service. We are daily seeking for wisdom to know how to do His will more acceptably. Pray for us.

C. F. FOLKENBERG.

#### UTAH

#### Conference Notes

Baptismal services have recently been held in Logan, Ogden and Salt Lake City. The addition of new Sabbathkeepers greatly encourages our faithful members.

Elder J. D. Alder, who has been laboring in our conference for the past three years, has accepted a call to labor for a time in Nevada. Brother Alder has worked faithfully here, and we wish him God's blessings in his new field.

Elder Charles Nelson reports the baptism of one person in Logan. The church there is growing in numbers. They have laid definite plans to build a church. Have secured the lot and have a nice sum of money with which to build. The Lord is blessing the work there.

Esther Smith, who has been a laborer of long standing in the Nebraska Conference, has recently joined the force of workers in Utah. She is laboring

at present in Provo. She writes: "I have appointments for five Bible readers, and will add to this number as the way opens." We welcome Sister Smith and will rejoice with her in success in the work.

Utah is on the honor roll. T. E. Bowen writes from Washington, D. C., as follows: "In running over the figures we sent out recently of the final outcome of our Harvest Ingathering effort this year, I observed that Utah was credibly over in the honor roll column. We congratulate you sincerely, in making good, and are glad the Utah Conference was able to make this good record."

Elder W. A. Johnson writes from Ogden: "Everything is moving along all right here. There are more opportunities for Bible readings than I can fill. The church enjoyed Brother Gaster's visit Sabbath. We had our first baptismal service in our new church building January 30, 1915. The sister who was immersed had previously been baptized for the dead 181 times in one day in the Mormon temple, but she testifies that this is the first time that she has been baptized into Jesus Christ and 'added unto the Lord.'"

Our people have united with the temperance people in making a strong effort to secure state-wide prohibition in Utah. A large number of bankers, business men and secular newspapers have lined up with the liquor interests. But in spite of such strong and determined opposition, senate bill No. 50, providing for state-wide prohibition, has passed the senate by a vote of fourteen to three. If this bill passes the house and is signed by the governor, it will become operative the first Monday in June, 1916. The temperance issue of the Youths' Instructor is highly appreciated by the temperance people of Utah. It is doing a splendid work. W. M. ADAMS.

# **MISSIONARY**

#### Thanks

We wish to thank the friends who so kindly responded to the request for literature, made in a recent issue of the RECORDER. Many pounds of good material were sent to us. This literature has been passed on to those who will faithfully distribute it.

Eager hands are waiting for our mes sage-filled papers, and they do not linger long in the office. This sort of stock is turned rapidly. This morning a letter came from a brother who is visiting nearly 100 homes a month—systematically—withour literature. He has several interested people on his list. His letter calls urgently for copies of the weekly Signs.

Nearly twenty-five individuals in the Southern Conference are giving considerable time each week to house-tohouse work. They need ammunition. We must supply it. So we are again calling for those surplus papers "on the shelf behind the door," or tucked away in some closet. Bring them out, friends, and give them a chance to go about doing good. All that you cannot use of the Signs, Watchman, Lije and Health and any other denominational papers, magazines and tracts, will be gratefully received. Send to 417 West Fifth Street, Los Angeles, Cal.

ERNEST LLOYD.

### NORTHERN CALIFORNIA

# Missionary Report, Fourth Quarter 1914

good report maketh the bones fat.;; Prov. 15:30. 532 Letters written\_\_\_\_\_ Letters received\_\_\_t\_\_\_\_ 162 Missionary visits (personal work) 1369 Bible readings or cottage meet-373 ings held Subscriptions taken for periodi-151 cals Papers sold 3228 Papers mailed, lent, or given away.... 21148 391 Books sold Books lent or given away 476 Tracts sold 57 23079 Tracts lent or given away ..... Hours of Christian help work\_\_\_ 1235 Articles of clothing given away 628 Number of meals provided\_\_\_\_\_ 266 Treatments given \_\_\_\_\_ 110 Signatures obtained for the temperance pledge 13 Offerings for home missionary work \$297.46 Number of conversions

This is by far the best report we have yet been able to send.

J. W. RICH.

# Is Spring Coming, or Here?

Already in some sections a few warm days have reminded us that spring is coming,—the time of sowing for the summer's harvest. But the seeding time is already here in the gardens of our lives, and those who neglect these precious days of opportunity will some day join in the bitter wail, "The harvest is past, the summer is ended and we are not saved."

One worker writes of a little group of young people who are endeavoring to improve the precious spring time of their lives. "There is a circle of us who are trying to learn all the 'Morning Watch' verses to remember. Each day we repeat the verses already learned so as to impress them on our minds. After repeating a verse each day for three months, we will not be likely to forget it."

Can anyone tell me the value of those precious seeds imbedded thus in the individual life? Is there any doubt that they will spring up and bear fruit in the daily work, in times of sorrow or disappointment, when temptations assail, or when the soul is brought face to face with some decisive question?

Now is the sowing time. The time will come when fair virgins and young men will faint for thirst while searching for the word of God and shall not find it. Amos 8: 12, 13.

"Of all sad words of tongue or pen,
The saddest are these, 'It might have
been.'"

Dear friends, the "Morning Watch Calendar" was prepared for one purpose only—to help you form the habit of daily Bible study and prayer. Are you forming the habit? If not send to your tract society to-day for a copy of the calendar. Begin at once. Redeem the time.

The Spanish "Morning Watch" can be obtained from the Review and Herald, and a German edition from the International Publishing Association at the same price.

M. E. Kern.

## Our San Diego Headquarters

In March, 1914 it was agreed at the Pacific Union Conference, held in Oakland, that the Southern California Conference was to plan for a special work in San Diego during the exposition there. Early in December the Southern California Conference committee considered some arrangements for this work, and appointed a committee of five to make investigations and report. About the end of December this committee reported on a number of sites and gave details. Early in January another meeting was held and it was agreed that part of the original committee, Elders Burden and Owen, and C. E. Rice, and V. H. Lucas, together

with Ernest Lloyd and the writer were asked to meet in San Diego, see the proposed sites and make final arrangements.

Of the sites suggested it was decided that but one was satisfactory-a portion of a large store room on the main thoroughfare. This room is in the new Spreckles Theatre building, one of the finest in San Diego, a six-story concrete building, having a single plate glass window about 10x17 feet in size. A space about ten feet wide and seventy-five feet long will be occupied by a souvenir post-card display, postcards only of the exposition and southern California being exhibited. It is believed that this exhibit will bring many persons into the room. The front of the room is to be occupied by the official Chamber of Commerce rooming bureau. These people will also have a parcel checking space, baggage transfer accommodations, directories, and a general information bureau.

The space we have is about 13x15 feet. We are to have the wall space on the back and side of our counters. and it is planned to hang up some large pictures of our various medical and educational institutions. This is fine wall space, and will doubtless show off the large pictures to good advantage. We will have three show cases, each fortytwo inches high, two cases five feet long and one four feet long, plate glass on all four sides and with a thin extra glass on top. It is planned to slip institutional pictures, maps, time-tables, or whatever we may wish under the thin glass, and probably we shall have lights inside the show cases to display these to advantage. On the shelves in the show cases we plan to place sample copies of our different books and magazines. There will be a special display of tracts and publications in the foreign languages. Magazines and tracts will be freely given to the people. Our sanitariums will have special exhibits.

It is not planned to make this anything like a headquarters for our people who may go to the exposition. The space is too limited. The special tent effort now being planned will be the center for the missionary campaigns which we hope to conduct during the year. We hope to have at least a dozen campaigns throughout the city during the year, these of course to be carried on largely by the church organization in San Diego which is certainly an efficient one. Reports of this effort will

appear in the RECORDER later. Pray that God's will may be done in connection with the work in San Diego, as it is done in heaven. CLYDE LOWRY.

# **BOOK WORK**

#### Utah

You will no doubt be interested in the report of Brother Holloway, as his name appears in the January report for the first time. The preceding week he wanted his work to go under the head of miscellaneous. Brother Holloway

been a railroad man for many years, and was able to hold his work with the railroad for nearly two years after commencing to keep the Sabbath. But finally the company decided that he must work on Sabbath to stay in their employ, so he gave up his situation with them, as many others have done, and he finds that the Lord is faithful. Brother Holloway is not sure whether the canvassing work is the work for him or not, but he intends to follow on in the way that the Lord Pray for him, and for all of us leads. J. F. GASTER. over here.

#### ARIZONA MAGAZINE SALES, OCTOBER TO DECEMBER, 1914

	SIGNS	LIFE-HEALTH	WATCHMAN	PROTESTANT	LIBERTY	TEMP. 0. L, F.	TEMP, INST.	CHINESE	JAPANESE	SPANISH	EDUCATION		
Mrs. R. A. Dunagen	25												25
Mrs. W. D. Frazee													150
Mrs. Marie Neff	50	150											200
Mrs. Amy Rawlison	200											~ ~	200
M. P. Acosta										225		~-	225
Total	275	150	150							225			800

#### SOUTHERN CALIFORNIA MAGAZINE SALES, DECEMBER, 1914

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James H. Anderson	10	50	15	25									100
Mrs. Eliza Allen	5		5										10
Mrs. A. M. Althaus	13	12	100										125
I. W. Blackburn	25	35	15										75
W. C. Carrier					100								100
Mrs. A. Cary			,		-				39	~~~			39
Mrs D E Devenment		10											
Mrs. D. E. Davenport	54	16										~~	70
Mrs. Lillian Emmitt		300	200		*** ==		<b>-</b>			~ ~		~ ~	500
Mrs. M. A. Eldridge	25	15			10								50
Mrs. D. W. Frazier		20										~ ~	20
Frank Ford	~ -	_ 🚜		50									50
Mrs. M. A. Henderson				15									15
Mrs. Ellen Haynes	25									~ ~			25
Mrs. C. E. Halliday	<b>3</b> 50		500		650								1500
Miss Elizabeth Hiscox_	6	6	2	1						~-		~ -	15
Mrs. A. C. Jenkins	57	18							<b>.</b>				78
Geo. E. Judd	25												25
Eunice Klopfenstein			20	10									30
Miss Alma Larson	91		84						_ ~				178
Miss Ruth Nelson	5	20				~ -							28
Mrs. F. Omaley	12				~								12
Mrs. Owen Parrett	90			~ -									128
Mrs. Isabel Richmond	42	32	3	26	10								113
Mrs. C. Richli	100								15				21
Mrs. Ellen Reinhold	10												10
Miss Josie Shryock	30		55										8
Mrs. C. H. Smith	50	<b>-</b> -	~-										50
Mrs. Mary E. Wright													2
Fernando church school											50		5
James Nelson								~ **					50
Mrs. Luther Warren				8									16
San Pasqual society				~		50	·	, _;_					10
M. Serna	~ ~			~-					<del>-</del> -	<b>2</b> 0			2
Mrs. Maude Maddux	==											·	. 2
Imperial society	25								~ -	==			2
E. W. Snyder	==		==	= =					==	80			8
Miscellaneous	_57	141	66	15	5				12	1			29
Total	1250	800	1200	150	800	50			66	101	50		446'

REPORT OF BOOK	WODE FOR	WEEK ENDING	TANIIADV 90	1015
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Frank W. Ross H. M., W. C. 20½ 34 24.50 L. W. Blackburn C. C. S. 23 5 18.50 H. E. Farmer P. P. G. 15 2 3.00 10.00 G. G. Brown B. R. 27 3 .75 9.75 H. E. Jennings W. C. 12 1.75 W. Harper 18.25 Home Workers W. C. 144 36.00 T. W. Weir W. C. 39 11.95 Miscellaneous 2.10  9 Agents 112 233 \$4.25 \$142.80  Arizona L. T. Reynolds P. P. F. 20 8 \$16.00  Utah L. R. Ackerman E. S. 29 10 \$1.50 \$41.50 J. L. Sauder E. S. 40 26 4.50 106.50 \$6.0 H. C. Holloway E. S. 20 17 3.75 62.75 A. R. Robinson, P. Moore B. R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G. H. Reese P. P., F. 15 6 \$11.25  Southern California C. E. Urquhart H. M. 36 7 \$19.00 H. E. Farmer Misc 28 6 25.25 G. G. Brown Misc 15 11.25 H. E. Jennings 3.00 Luis Herrera* El Rey 40 42.00 Frank W. Ross Misc 4 3.50 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P., F. 26 9 19.50 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P., F. 26 9 19.50 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P., F. 26 9 19.50 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P., F. 26 9 19.50 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P., F. 26 9 19.50 Luis Herrera* Misc 4 3.50 C. J. Patton W. C. 40 9.00 Walter Harper Misc 15 12.25  Utah L. R. Ackerman E. S. 10 2 \$8.00 \$75.5 Utah L. R. Ackerman E. S. 10 2 \$8.00 \$75.5 J. L. Sauder E. S. 41 23 \$3.60 96.60 H. C. Holloway E. S. 12 12 3.75 43.75 3.7 3 Agents 63 37 \$7.35 \$148.35 \$79.20  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E. A. Primrose H. M. 5 \$86.00 E. J. Martin G. C. 21 6 \$23.45 \$41.45	AGENT BOOK	HRS.	ORDS.	HELPS	VALUE	DELIVERED
J.L. Sauder	Utah					
J.L. Sauder		27	9	\$ .75	\$ 35.75	
A. R. Robinson, P. Moore B. R. 26 5 19.00  5 Agents 95 37 \$2.25 \$152.50  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 5, 1915  Southern California Frank Brainard P.P.F. 6½ 6 \$.50 \$10.00 Frank W. Ross H. M., W. C. 20½ 34 24.50 LW. Blackburn C., S. 23 5 18.50 H. E. Farmer P. G. 15 2 3.00 10.00 G. G. Brown B. R. 27 3 .75 9.75 H. E. Jennings W. C. 12 1.75 W. Harper 18.25 H. E. Jennings W. C. 14 36.00 T. W. Weir W. C. 39 11.95 Miscellaneous 2.10 9 Agents 112 233 \$4.25 \$142.80  Arizona L. T. Reynolds P.P.F. 20 8 \$16.00  Utah L. R. Ackerman E.S. 29 10 \$1.50 \$41.50 J. L. Sauder E.S. 40 26 4.50 106.50 \$6.0 H. C. Holloway E.S. 20 17 3.75 62.75 A.R. Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona C. E. Urquhart H. M. 36 7 \$19.00 Frank W. Ross Misc 3 20 5.00 H. E. Farmer Misc 28 6 25.25 G. G. Brown Misc 15 11.25 H. E. Jennings 19.00 Walter Harper ElRey 40 42.00 Frank Brainard P. P. F. 26 9 19.50 H. E. Hennings 19.00 Walter Harper Misc 28 6 25.25 G. G. Brown Misc 15 11.25  H. E. Ackerman E.S. 10 2 \$8.00 Walter Harper Misc 15 12.25  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  A. W. W. G. 40 9.00 Walter Harper Misc 15 11.25  H. E. Ackerman E.S. 10 2 \$8.00 Walter Harper Misc 15 33.60 W. G. G. Brown Misc 15 11.25  H. E. Ackerman E.S. 10 2 \$8.00 Walter Harper Misc 15 33.60 W. G. G. Brown Misc 15 11.25  H. E. Ackerman E.S. 10 2 \$8.00 Walter Harper Misc 15 33.60 W. G.					42.75	
H.C. Holloway						•
REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 5, 1915   Southern California   P. P. F.						
REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 5, 1915   Southern California   P.P.F. 6½ 6 \$ .50 \$ 10.00	·			\$2.25		
Southern California   Frank Brainard   P.P.F.   6½   6   \$ .50   \$ 10.00   Frank W. Ross   H.M., W.C.   20½   34   24.50   I.W. Blackburn   C., S.   23   5   18.50   I.B.50   I.E. Farmer   P.G.   15   2   3.00   10.00   G. G. Brown   B.R.   27   3   .75   9.75   I.F.   Marper   I.S.25   I.S.50   I						1015
Frank Brainard P.P.F. 6½ 6 \$ .50 \$ 10.00 Frank W. Ross H.M., W.C. 20½ 34 24.50 L.W. Blackburn C.S. 23 5 18.50 H.E. Farmer P.G. 15 2 3.00 10.00 G.G. Brown B.R. 27 3 .75 9.75 H.E. Jennings W.C. 12 1.75 W. Harper 18.25 H.E. Jennings W.C. 14 36.00 T.W. Weir W.C. 39 11.95 Miscellaneous 2.10  9 Agents 112 233 \$4.25 \$142.80  Arizona L.R. Ackerman E.S. 29 10 \$1.50 \$41.50 J.L. Sauder E.S. 40 26 4.50 106.50 \$6.0 H.C. Holloway E.S. 20 17 3.75 62.75 A.R.: Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G.H. Reese P.P.F. 15 6 \$11.25  Southern California C.E. Urquhart H.M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 Frank W. Ross Misc. 3 20 5.00 Frank Brainard P.P.F. 26 9 19.50 H.E. Jennings 3.00 L.J. Reese E.S. 40 28 9.75 L.J. Sauder B.R. 40 9.00 Walter Harper Misc. 15 11.25 H.E. Jennings 3.00 L.J. Rekerman P.P.F. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper Misc. 15 11.25 H.A. Rekerman E.S. 10 2 \$8.00 \$75.5 L.R. Ackerman E.S. 10 2 \$8.00 \$75.5 REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E.A. Primrose H.M. 5 \$86.6 E.J. Martin G.C. 21 6 \$23.45 \$41.45 L. Martin G.C. 21 6 \$23.45 \$41.45 L. Martin G.C. 21 6 \$23.45 \$41.45 L. Martin G.C. 21 6 \$23.45 \$41.45		FOR W	EEK EN	DING FER	RUARY 5,	1915
Frank W. Ross H. M., W. C. 20½ 34 24.50 L. W. Blackburn C., S. 23 5 18.50 H. E. Farmer P. G. 15 2 3.00 10.00 G. G. Brown B. R. 27 3 .75 9.75 H. E. Jennings W. C. 12 1.75 W. Harper 18.25 Home Workers W. C. 144 36.00 T. W. Weir W. C. 39 11.95 Miscellaneous 210  9 Agents 112 233 \$4.25 \$142.80  Arizona L. T. Reynolds P. P. F. 20 8 \$16.00  Utah L. R. Ackerman E. S. 29 10 \$1.50 \$41.50 J. L. Sander E. S. 40 26 4.50 106.50 \$6.0 H. C. Holloway E. S. 20 17 3.75 62.75 A. R. Robinson, P. Moore B. R. 46 9 35.00 5 Agents 125 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G. H. Reese P. P. F. 15 6 \$11.25  Southern California C. E. Urquhart H. M. 36 7 \$19.00 Frank W. Ross Misc 3 20 5.00 H. E. Farmer Misc 28 6 25.25 G. G. Brown Misc 15 11.25 H. E. Jennings 3.00 Luis Herrera* El Rey 40 42.00 Frank Brainard P. P. F. 26 9 19.50 H. A. Williams Misc 4 3.50 C. J. Patton W. C. 40 9.00 Walter Harper Misc 162 82 \$321.45  Utah L. R. Ackerman E. S. 10 2 \$8.00 \$75.6  L. R. Ackerman E. S. 10 2 \$8.00 \$75.6  L. Sander E. S. 41 23 \$3.60 96.60 H. A. Williams Misc 15 12 3 \$3.60 96.60 H. C. Holloway E. S. 12 12 3.75 43.75 3.7  3 Agents 63 37 \$7.35 \$148.35 \$79.2  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E. A. Primrose H. M. 5 E. J. Martin G. C. 21 6 \$23.45 \$41.45		<i>6</i> 1	c	e 50	e 10.00	
I.W. Blackburn		_		φ.50		
H.E. Farmer P.G. 15 2 3.00 10.00  G.G. Brown B.R. 27 3 .75 9.75 H.E. Jennings W.C. 12 1.75 W. Harper 18.25 Home Workers W.C. 144 36.00 T.W. Weir W.C. 39 11.95 Miscellaneous 2.10  9 Agents 112 233 \$4.25 \$142.80  Arizona L.T. Reynolds P.P.F. 20 8 \$16.00  Utah L.R. Ackerman E.S. 29 10 \$1.50 \$41.50 J.L. Sauder E.S. 40 26 4.50 106.50 \$6.0 H.C. Holloway E.S. 20 17 3.75 62.75 A.R. Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G.H. Reese P.P.F. 15 6 \$11.25  Southern California C.E. Urquhart H.M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 H.E. Farmer Misc. 28 6 25.25 G.G. Brown Misc. 15 11.25 H.E. Jennings 10.00 Luis Herrera ElRey 40 42.00 Frank Brainard P.P.F. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper Misc. 4 3.50 Utah L.R. Ackerman E.S. 10 2 \$8.00 \$75.50 Utah L.R. Ackerman P.S. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper Misc. 15 12 3.75 43.75  10 Agents Two Weeks 15 2 82 \$821.45  Utah L.R. Ackerman E.S. 10 2 \$8.00 \$75.50 H.C. Holloway B.S. 12 12 3.75 43.75 3 Agents 63 37 \$7.35 \$148.35 \$79.20  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E.A. Primrose H.M. 5 E.J. Marttin G.C. 21 6 \$23.45 \$41.45 J. Marttin G.C. 21 6 \$23.45 \$41.45		–				
G.G. Brown B.R. 27 3 .75 9.75 H.E. Jennings W.C. 12 1.75 W. Harper				9.00		
H. E. Jennings W. C. 12 1.75 W. Harper 18.25 Home Workers W. C. 144 36.00 T. W. Weir W. C. 39 11.95 Miscellaneous 2.10  9 Agents 112 233 \$4.25 \$142.80  Arizona L. T. Reynolds P. P. F. 20 8 \$16.00  Utah L. R. Ackerman E. S. 29 10 \$1.50 \$41.50 J. L. Sauder E. S. 40 26 4.50 106.50 \$6.0 H. C. Holloway E. S. 20 17 3.75 62.75 A. R.: Robinson, P. Moore B. R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G. H. Reese P. P. F. 15 6 \$11.25  Southern California C. E. Urquhart H. M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 H. E. Farmer Misc. 28 6 25.25 G. G. Brown Misc. 15 11.25 H. E. Jennings 3.00 Luis Herrera BlRey 40 42.00 Frank Brainard P. P. F. 26 9 19.50 H. A. Williams Misc. 4 3.50 C. J. Patton W. C. 40 9.00 Walter Harper Misc. 15 183.95  Utah L. R. Ackerman E. S. 10 2 \$8.00 \$75.5 J. L. Sauder E. S. 41 23 \$3.60 96.60 H. C. Holloway E. S. 12 12 3.75 43.75 3.7 3 Agents 63 37 \$7.35 \$148.35 \$79.2  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E. A. Primrose H. M. 5 E. J. Martin G. C. 21 6 \$23.45 \$41.45						
W. Harper			3	.75		
Home Workers   W.C.   144   36.00   T.W.   Weir   W.C.   39   11.95   11.95   Miscellaneous   2.10   9 Agents   112   233   \$4.25   \$142.80   Arizona   T.R.   Reynolds   P.P.F.   20   8   \$16.00   Utah   L.R.   Ackerman   E.S.   29   10   \$1.50   \$41.50   \$41.50   J.L.   Sauder   E.S.   40   26   4.50   106.50   \$6.0   H.C.   Holloway   E.S.   20   17   3.75   62.75   \$6.0   \$6.0   REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915   Arizona   G.H.   Reese   P.P.F.   15   6   \$11.25   \$11		12			*	
T. W. Weir W.C. 39 11.95  Miscellaneous 112 233 \$4.25 \$142.80  Arizona  I.T. Reynolds P.P.F. 20 8 \$16.00  Utah  L.R. Ackerman E.S. 29 10 \$1.50 \$41.50  J.L. Sauder E.S. 40 26 4.50 106.50 \$6.0  H.C. Holloway E.S. 20 17 3.75 62.75  A.R. Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.0  EEPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona  G.H. Reese P.P.F. 15 6 \$11.25  Southern California  C.E. Urquhart H.M. 36 7 \$19.00  Frank W. Ross Misc. 3 20 5.00  H.E. Farmer Misc. 28 6 25.25  G.G. Brown Misc. 15 11.25  H.E. Jennings 3.00  Luis Herrera* El Rey 40 42.00  Frank Brainard P.P.F. 26 9 19.50  H.A. Williams Misc. 4 3.50  C.J. Patton W.C. 40 9.00  Walter Harper Misc. 40 9.00  Walter Harper Misc. 15 183.95  10 Agents *Two Weeks 152 82 \$321.45  Utah  L.R. Ackerman E.S. 10 2 \$8.00 \$75.5  J.L. Sauder E.S. 41 23 \$3.60 96.60  H.C. Holloway E.S. 12 12 3.75 43.75 3.7  3 Agents 63 37 \$7.35 \$148.35 \$79.25  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California  E.A. Primrose H.M. 5 \$86.0  \$6.00  \$6.00  \$6.00  \$6.00  \$75.50  \$6.00  \$6.00  \$75.50  \$6.00  \$6.00  \$75.50  \$6.00  \$75.50  \$6.00  \$75.50  \$7						
Miscellaneous						
PAgents			39		_	
Arizona I. T. Reynolds	Miscellaneous				2.10	
Utah   L.R. Ackerman   E.S.   29   10   \$1.50   \$41.50   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$41.50   \$1.5   \$10.55   \$6.0   \$6.0   \$1.5   \$10.55   \$6.0   \$1.5	9 Agents	112	233	\$4.25	\$142.80	
Utah         L.R. Ackerman         E.S.         29         10         \$1.50         \$41.50         \$6.0         \$6.0         \$6.0         \$1.50         \$41.50         \$41.50         \$6.0 <td></td> <td></td> <td></td> <td></td> <td> 010.00</td> <td></td>					010.00	
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J.I., Sauder E.S. 40 26 4.50 106.50 \$6.0 H.C. Holloway E.S. 20 17 3.75 62.75 A.R.: Robinson, P. Moore B.R. 46 9 35.00 5 Agents 135 62 \$9.75 \$245.75 \$6.0 REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915 Arizona G.H. Reese P.P., F. 15 6 \$11.25 Southern California C.E. Urquhart H.M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 H.E. Farmer Misc. 28 6 25.25 G.G. Brown Misc. 15 11.25 H.E. Jennings 3.00 Luis Herrera* El Rey 40 42.00 Frank Brainard P.P., F. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper Misc. 152 82 \$321.45 Utah L.R. Ackerman E.S. 10 2 \$8.00 \$75.5 J.L. Sauder E.S. 41 23 \$3.60 96.60 H.C. Holloway E.S. 12 12 3.75 43.75 3.7 3 Agents 63 37 \$7.35 \$148.35 \$79.2		90	, 10	@1 E0	P. 41 50	
H.C. Holloway E.S. 20 17 3.75 62.75 A.R. Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.00  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G.H. Reese P.P., F. 15 6 \$11.25  Southern California C.E. Urquhart H.M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 H.E. Farmer Misc. 28 6 25.25 G.G. Brown Misc. 15 11.25 H.E. Jennings 3.00 Luis Herrera* El Rey 40 42.00 Frank Brainard P.P., F. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper * Misc. 152 82 \$321.45  Utah L.R. Ackerman E.S. 10 2 \$8.00 \$75.6 J. L. Sauder E.S. 41 23 \$3.60 96.60 H.C. Holloway E.S. 12 12 3.75 43.75 3.73 3 Agents 63 37 \$7.35 \$148.35 \$79.2  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E.A. Primrose H.M. 5 \$6.00 E.J. Martin G.C. 21 6 \$23.45 \$41.45 J. Martin U.S. 14 4 4.50 13.50					•	ቀሎ ሰብ
A.R.: Robinson, P. Moore B.R. 46 9 35.00  5 Agents 135 62 \$9.75 \$245.75 \$6.00  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915  Arizona G.H. Reese P.P., F. 15 6 \$11.25  Southern California C.E. Urquhart H.M. 36 7 \$19.00 Frank W. Ross Misc. 3 20 5.00 H.E. Farmer Misc. 28 6 25.25 G.G. Brown Misc. 15 11.25 H.E. Jennings 3.00 Luis Herrera* El Rey 40 42.00 Frank Brainard P.P., F. 26 9 19.50 H.A. Williams Misc. 4 3.50 C.J. Patton W.C. 40 9.00 Walter Harper* Misc. 152 82 \$321.45  Utah L.R. Ackerman E.S. 10 2 \$8.00 \$75.5 J.L. Sauder E.S. 41 23 \$3.60 96.60 H.C. Holloway E.S. 12 12 3.75 43.75 3.7 3 Agents 63 37 \$7.35 \$148.35 \$79.2  REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 19, 1915  Central California E.A. Primrose H.M. 5 \$6.00 E.J. Martin G.C. 21 6 \$23.45 \$41.45 J. Martin U.S. 14 4 4.50 13.50						\$6.00
5 Agents       135       62       \$9.75       \$245.75       \$6.0         REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915         Arizona         G.H. Reese       P.P.,F.       15       6       \$11.25         Southern California         C.E. Urquhart       H.M.       36       7       \$ 19.00         Frank W. Ross       Misc.       3       20       5.00         H.E. Farmer       Misc.       3       20       5.00         H.E. Farmer       Misc.       28       6       25.25       6         G. G. Brown       Misc.       15       11.25       11.25         H.E. Jennings       3.00       20       40       42.00       42.00       42.00       6       Frank Brainard       P.P.,F.       26       9       19.50       44.00       6       9.00       19.50       44.00       9.00       19.50       44.0       9.00       183.95       10.2       \$8.00       \$75.5       183.95       10.2       \$8.00       \$75.5       \$8.95       10.2       \$8.00       \$75.5       \$8.00       \$75.5       \$8.00       \$75.5       \$8.00       \$75.5       \$8.00       \$75.5				3.75		
REPORT OF BOOK WORK FOR WEEK ENDING FEBRUARY 12, 1915         Arizona       G.H. Reese       P.P.,F.       15       6       \$11.25         Southern California         C. E. Urquhart       H.M.       36       7       \$ 19.00         Frank W. Ross       Misc.       3       20       5.00         H.E. Farmer       Misc.       28       6       25.25         G.G. Brown       Misc.       15       11.25         H.E. Jennings       3.00       11.25         H.E. Jennings       3.00       20       42.00         Frank Brainard       P.P., F.       26       9       19.50         H.A. Williams       Misc.       4       3.50         C.J. Patton       W.C.       40       9.00         Walter Harper*       Misc.       183.95         10 Agents       *Two Weeks       152       82       \$321.45         Utah       E.S.       41       23       \$3.60       96.60         H.C. Holloway       E.S.       41       23       \$3.60       96.60         H.C. Holloway       E.S.       12       12       3.75       43.75       3.7         3 Agents	•					
Arizona         G.H. Reese       P.P., F.       15       6       \$11.25         Southern California         C.E. Urquhart       H.M.       36       7       \$ 19.00         Frank W. Ross       Misc.       3       20       5.00         H.E. Farmer       Misc.       28       6       25.25         G.G. Brown       Misc.       15       11.25         H.E. Jennings       3.00       11.25         H.E. Jennings       3.00       20       42.00         Frank Brainard       P.P., F.       26       9       19.50         H.A. Williams       Misc.       4       3.50         C.J. Patton       W.C.       40       9.00         Walter Harper*       Misc.       152       82       \$321.45         Utah         L.R. Ackerman       E.S.       10       2       \$8.00       \$75.5         J.L. Sauder       E.S.       41       23       \$3.60       96.60         H.C. Holloway       E.S.       12       12       3.75       43.75       3.7         3 Agents       63       37       \$7.35       \$148.35       \$79.2 <td>5 Agents</td> <td>135</td> <td>62</td> <td>\$9.75</td> <td>\$245.75</td> <td>\$6.00</td>	5 Agents	135	62	\$9.75	\$245.75	\$6.00
G.H. Reese       P.P., F.       15       6       \$11.25         Southern California         C.E. Urquhart       H.M.       36       7       \$ 19.00         Frank W. Ross       Misc.       3       20       5.00         H.E. Farmer       Misc.       28       6       25.25         G.G. Brown       Misc.       15       11.25         H.E. Jennings       3.00       12.00       42.00         Frank Brainard       P.P., F.       26       9       19.50         H.A. Williams       Misc.       4       3.50         C.J. Patton       W.C.       40       9.00         Walter Harper*       Misc.       183.95         10 Agents       *Two Weeks       152       82       \$321.45         Utah         L.R. Ackerman       E.S.       10       2       \$8.00       \$75.5         J.L. Sauder       E.S.       41       23       \$3.60       96.60         H.C. Holloway       E.S.       12       12       3.75       43.75       3.7         3 Agents       63       37       \$7.35       \$148.35       \$79.2<	REPORT OF BOOK WORK F	OR WE	EK END	ING FEBR	UARY 12,	1915
Southern California   C.E. Urquhart		15	e .		¢11 95	
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#### How Much is Your Time Worth?

Many famous men have become so by making use of their odd moments; and on the other hand many men who are total failures in this life have become such because they did not realize the value of time.

The following incident shows how one noted man valued his time: "What is the price of that book? at length asked a man who had been dwadling for an hour in the front store of Benjamin Franklin's newspaper establishment. "One dollar," replied the clerk. "One dollar," echoed the lounger, "can't you sell it for less than that?" "One dollar is the price," was the answer.

The would-be purchaser looked over the books on sale a while longer, and then enquired: "Is Mr. Franklin in?"

"Yes," said the clerk, "he is very busy in the press room."

"Well, I want to see him," persisted the man.

The proprietor was called and the stranger asked: "What is the lowest, Mr. Franklin, that you can take for that book?"

"One dollar and a quarter," was the prompt rejoiner.

"One dollar and a quarter! Why your clerk asked me only \$1 just now."

"True," said Mr. Franklin, "and I could better have afforded to take \$1 than to leave my work."

The man seemed surprised; but wishing to end a parley of his own seeking, he demanded: "Well, come now, tell me your lowest price for this book."

"One dollar and a half," replied Franklin.

"A dollar and a half! Why you offered it yourself for \$1.25."

"Yes," said Franklin coolly, "and I could better have taken that price than \$1.50 now."

The man silently laid the money on the counter, took his book and left the store, having received a salutary lesson from a master in the art of transmuting time, at will, into either wealth or wisdom.

Do you value your time as highly as did Franklin? If not, why not?

Many of us let odd moments slip by unimproved, and when once they are passed they are gone never to be recalled. Horace Mann once gave expression to the following: "Lost! Somewhere between sunrise and sunset, two golden hours, each set with sixty diamond minutes. No reward is offered for they are gone forever."

If our colporteurs could realize the full value of time I am certain that we would see more than we have been receiving for the past few months.

Perhaps it would be of interest to our canvassers in Southern California to know that the average number of hours per agent per week for the first month of this year was only fifteen hours. "What," you say, "have I averaged only fifteen hours per week for the month of January?" I know it will surprise you, but these are the facts of the case. It means that we are not working one-half the number of hours that we might, does it not?

What are we going to do about it? It is true that time *lost* is gone forever, but does it not behoove us to see to it that we will do better during the months to come?

In the business world, time is money, but in our work it is more than money. The loss of time will mean the loss of souls, and souls are more precious than money.

However, every canvasser finds it necessary to earn a few dollars every month in order to support himself, and those depending upon him, besides paying his tract society bill. So the money part of it cannot be over-looked. But could you or I expect to earn enough money, working fifteen hours a week, at any worldly occupation to make a livelihood?—Nay, verily! If we expect to make a real success of our work, we must make it our occupation, and spend all of our time "at the business."

"Periunt et imputantur," is a Latin phrase on the dial of a large clock at Oxford. Translated, it means, "The hours perish and are laid to our charge." Then what about the hours that have "perished" while we were——, some place, when we should and could have been out canvassing? They are "laid to our charge."

We do not overlook the fact that we have much rainy weather during the past month, which has broken into our work more or less. But even in rainy weather, would it not be possible for us to put in more time than our reports show for the past month?

One canvasser, who has tried to make use of the odd moments, writes as follows about one rainy day: "It rained nearly all day Tuesday, but I managed to canvass about one hour, and sold nine copies of the 'World's Crisis." How much better it was to spend that one hour thus than it would have been to remain at home "waiting for it to clear up."

Dear co-workers, shall we not endeavor to "redeem the time?" Let us see to it that our records for this month, and all months to come, make a better showing than the month just closed. The only way we can redeem the time is by making the most of that which remains. Every moment is freighted with eternal consequences. Let us put to use the odd moments, for "of no talent God has given will He require a more strict account than that of our time." C. C. MORLAN.

# **MISCELLANY**

WANTED.—Two Seventh-day Adventist men for irrigating. Steady work to right parties; \$1 per day and board. Address John M. Morrison, Hinkley, Cal

For Sale.—Alfalfa honey in five-gallon cans \$4 per can. It is light color and fine flavor. Sample free. Satisfaction guaranteed. Correspondence solicited. M.S. Dickinson, Los Banos, Cal. 24-3mo

WANTED.—A middle aged woman with ten-year-old boy wishes a position as housekeeper for Adventists where her boy can attend church school. Country preferred. Address Mrs. Lizzie Henning, 214 Vine St., Anaheim, Cal.

For Sale.—In San Fernando, Cal., half block from academy grounds, modern five-room cottage. In use a little more than one year. Electric lights; natural gas for fuel; everything cozy and convenient, house no sham, but built upon honor. Nice grounds; concrete walks. Orange and olive trees in full bearing. Very cheap at \$1800. Address E. J. Hibbard, St. Helena, Cal., care Pacific Union College. 26-tf

# Panama-Pacific International Exposition

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Are you coming to the Panama-Pacific International Exposition? If so, you are cordially invited to make the VEGETARIAN CAFETERIA, which is owned and operated by the St. Helena Sanitarium, your headquarters during your stay. The VEGETARIAN CAFETERIA is most centrally located, 714 Market Street, near Kearny, Geary and Third Streets. Cars pass door and transfer to fair grounds and all parts of the city. Our prices are not increased on account of fair. Correspondence invited. Address, VEGETARIAN CAFETERIA, 714 Market Street, San Francisco, Cal.

# College of Medical Evangelists Annual Meeting

The annual session of the constituency of the College of Medical Evangelists is called to convene at Loma Linda, Cal., at 10:00 A.M., March 24, 1915, for the purpose of electing seven members of the board of trustees for the ensuing term, and for the transaction of such other business as may properly come before the meeting.

E. E. Andross, Pres., S. S. Merrill, Sec.

### California Medical Missionary and Benevolent Association

Notice is hereby given that the eighteenth annual constituency meeting of the above association will be held at Sanitarium, Napa County, Cal., Wednesday, March 10, 1915, at twelve o'clock noon, for the election of directors, amending of by-laws, and for the transaction of such other business as may properly come before the meeting.

E. E. Andross, *Pres.*, L. V. Roberson, *Sec.* 

## Special Notice

#### Annual Meeting of the Pacific Press Publishing Association

On account of the general meetings to be held in Mountain View in connection with the missionary and bookmen's convention March 5 to 15, at which time a large number of our members will be present, the regular annual meeting of the Pacific Press Publishing Association was adjourned from Monday, January 25, 1915, to Monday, March 8, 1915, at 10 A.M. All the business that is usually transacted at our regular annual meeting, including the the election of directors for the ensuing year, the advisability of amending, repealing or adopting new by-laws, will be presented for consideration. therefore extend a hearty invitation to all members of the Pacific Press Publishing Association to attend this meeting on March 8.

This change in plan was made to accommodate many of the leading members of the association, including General Conference representatives and others who will be in attendance at the missionary and bookmen's convention to be held in Mountain View, March 5 to 15.

C.H. Jones, Pres., H. G. Childs, Sec.

"The wilderness and the solitary place shall be glad for them; and the desert shall rejoice, and blossom as the rose."

### Pacific Union Recorder

#### PUBLISHED WEEKLY BY THE PACIFIC UNION CONFERENCE OF SEVENTH-DAY ADVENTISTS

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CLAUDE CONARD	-	_		- EDITOR
E. E. Andross (	-	-	Associ	ATE EDITORS

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#### THURSDAY, FEBRUARY 25, 1915

Mrs. Tim Shore of Jonesville, Yadkin County, N. C., would like to get in touch with Mrs. W. I. Camp. Mrs. Camp was last heard of in California. If either Mrs. Camp or any of her friends sees this notice, please communicate with the above address.

The 1915 Temperance Instructor is very striking in its three color dress, and the illustrations and contents render it the strongest and most complete temperance periodical published. It is worthy of a large circulation, and doubtless will have it, for one of the first copies completed and sent out as a sample created a desire for 10,000 copies. Four hundred ten thousand copies were sold last year, but the half million mark is set for 1915.

The officers elected at the Los Angeles meeting to serve the conferences for the coming year are as follows: Southern California Conference, - President, B. E. Beddoe; secretary and treasurer. B. M. Emerson; executive committee, B. E. Beddoe, F. I. Richardson, G. A. Snyder, D. A. Parsons, E. G. Fulton, I. C. Colcord, H. G. Lucas. Southeastern California Conference,—President, W. F. Martin; secretary and treasurer, John C. McReynolds: executive committee. W. F. Martin, R. S. Owen, J. A. Burden, C. E. Rice, Frank Lane, C. F. Folkenburg, Clyde Lowry.

Word has been received that Miss Reathel Jenkins, formerly a student of San Fernando Academy, recently met with a painful accident. She was returning from school one evening riding on a wheel. The wind blew in the same direction she was going, and when riding down a steep hill she was unable to turn the corner, being violently thrown into the barb-wire fence. A passer-by

came to her rescue, and took her to a hospital. She was unconscious for nearly a week. As a result of earnest prayer, and watchful care, she is now in her right mind, all scars and scabs removed, and only a weak back and injured side remain. She hopes soon to be able to resume her work at Campion Academy, in Colorado.

## Actions and Words

Here's a sentiment worthy to keep in your mind

As you travel through life: for it's true you will find

That you're not so much valued by what you may say

As what you might do in a practical way;

For unless you perform what you say you can do,

Grave doubts will arise that you're honest and true.

Though your voice be as sweet as the song of the birds,

Remember that actions speak louder than words.

-Mrs. F. Behrens.

## An Interesting Conference Session

According to the published call for the Southern California Conference to convene, the delegates assembled for business in the conference hall, Los Angeles, the 18th inst., at 10 A.M. Quite a full delegation was present from the first meeting. Besides the regular local church representatives, Elder I. H. Evans, president of the North American Division Conference, Elders E. E. Andross, E. W. Farnsworth, and B. E. Beddoe, from the union conference, were among the number present. From the first it was evident that the absorbing question to be considered was that of dividing the conference into

two units. After considerable discussion upon the point, it was voted to effect the division on the following lines: the counties of Los Angeles, Santa Barbara, San Luis Obispo and that part of Kern County lying south and east of the Tehachapi Mountains to comprise one conference, and retain the name Southern California Conference of Seventh-day Adventists. The territory within the bounds of San Bernardino, Riverside, Orange, San Diego and Imperial Counties to embody the second conference to be called the Southeastern California Conference of Seventh-day Adventists.

The next question to decide was regarding the division of material resources now held by the old conference. This was done by giving to each new conference its share of the tithe and donations, with all other assets and liabilities on hand at the time of division, according to the prorata membership of each conference. It was also voted to consider favorably the feasibility of having the tract society work for both conferences operated for a time from the central office of the Southern California Conference.

The proposition for each new conference to consider the propriety of holding conference sessions in the winter season, instead of burdening the campmeetings with so much technical business, elicited considerable comment, most of which was very favorable to the suggestions. But the topic which stirred the most talk of all was that of the 20-cent-a-week fund. In all that was said on the matter, not one discordant note was heard from any quarter. In fact much enthusiasm was manifested in its behalf, and all pledged themselves in testimony to labor earnestly to the end of future loyalty to the entire plan.

During the discussion of the last named measure, a letter was read from Elder W. C. White regarding the condition of his mother healthwise since her unfortunate accident of a week or two ago, which appears in another place in this issue of the RECORDER. After a few sympathizing remarks from some of the delegates, it was proposed that the conference unite in prayer for the recovery of the aged servant of the Lord, to be led by Elders Evans and It was also voted to send to Andross. her a message from the conference expressing sympathy for her, and assuring her that she has the prayers of the delegates in her behalf.

At the time of this writing no from the nominating comreport mittee had been rendered. But it is quite certain that the result of the work done by this conference session will prove a rich asset to the entire field of Southern California. We shall look for the special blessing of the Lord to attend the launching of these two new conferences upon the sea of activity in behalf of the closing work of the third angel's message. Let all unite to pray for the success of the work inaugurated by this session of conference. -J.O.C.