"Then They that Feared the Lord Spake Often One to Another."

Vol. 16

Loma Linda, California, June 14, 1917

No. 45

Pacific Union Conference S.D.A. DIRECTORY

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J. L. McElhany, J. Adams Stevens, J. Ernee,
Bond, W.S. Holbrook, E.A. Curtis, F.E. Painter,
M. E. Cady, C. H. Jones, C. W. Irwin, T. J.
Evans, G. W. Reaser, L. M. Bowen, Claude
Conard, M. M. Hare.

First Camp Meeting for 1917

The Fresno camp-meeting, which closed Sunday night, June 3, was one of especial helpfulness to our people in the Central California Conference who attended. large tent was filled to capacity practically every night during the meeting, and as the crowds increased, it was found necessary to place many seats just outside the big About 250 tents canvas pavilion, were pitched to accommodate our people.

Recreation Park, where the meetings were held, is an ideal camping place, the grove giving ample shade, and the street-car service enabling the residents of the city to attend. An average of 600 meals were served daily in the large hall, in which services were held two years ago. On Sundays about 750 patronized the cafeteria. An average of 250 loaves of bread were served each day, two sacks of potatoes, one sack of peas, one-half crate of lettuce, and other edibles in proportion.

Elder I. N. Loughborough, one of the oldest pioneers among this people, wrote to the brethren and on thy beautiful garments, O Jeru- the Times Magazine" ("I Segni Dei

sisters assembled in the camp-meeting that while absent in the flesh he was present in the spirit. He is more than 85 years old. "I am not on the sick list, thank the Lord," he writes. "It is the weakness of age that holds me from public service as in the past." He says that only 1700 of his 10-cent booklets on "The Sealing Message" yet remain, and it will not be reprinted.

Elder A. G. Daniells, president of the General Conference, which includes the great world field, arrived from the Orient early in the meet-His stereopticon talk on our denominational progress in the Far East, was of much interest. throng gathered to hear his sermon on "The World War, Its Cause and Meaning." Last Friday night he spoke on "Which Day is the Sabbath?"

Elder G. B. Thompson, of Washington, D. C., secretary of the North American Division Conference, spoke on "The Binding of Satan," and "The Law and the Gospel." Practically the entire audience stood to reconsecrate itself to the Lord on the first Sabbath morning of the camp-meeting, and scores went forward to give themselves to God for the first time, or, having backslidden, to take their stand anew. Elder E. E. Andross, president of the Pacific Union Conference, spoke with much freedom, urging the need of an awakening on the part of God's people. More is required than a mere profession. No admittance to the kingdom of God will be given any except those whose hearts are clean and whose hands are pure. "Awake, awake,

salem," is the exhortation of the Lord's prophet. The dust of agelong error is to be shaken from our garments, and Christ's righteousness is to clothe His people.

Elders B. E. Beddoe, G. W. Reaser, J. L. McElhany and Clarence Santee rendered excellent assistance during the meetings, and our people greatly appreciated their helpful sermons. Prof. M. E. Cady emphasized the importance of the educational work. Prof. J. H. Paap, Prof. J. W. Rich, of Lodi, educational secretary of the Northern California Conference, and Prof. M. W. Newton, representing Pacific Union College, attended a part of the time. Prof. C. W. Irwin was not able to be present because the college year was just closing, and graduating exercises were held last Sunday.

The Universal Service Movement, the young people's work, the canvassing work and our other departmental activities received due attention during the meeting. If this, the first camp-meeting of the season in our union field, is an indication of what the others will be, we may expect an extraordinarily large attendance and spiritual advance by our people. If your camp-meeting is vet to come, do not fail to attend.

F. A. Coffin.

How About the Italians?

Is it not true that the Italians in America are more easily reached by the truth for this time, because of their new environments, than are those who still live in their native land? But how many are working in behalf of these people in Ameriput on thy strength, O Zion; put ca? We now have the "Signs of

Its table of Tempi") in Italian. contents is printed in English in each issue, and this gives sufficient knowledge of what the articles treat on, so that you can show them, even though you can not speak a word in Italian. Send \$1.00 to the tract society for 20 copies of the latest issue of this magazine, and give your Italian neighbors a chance to read the truth in their own Perhaps there are other tongue. nationalities in your neighborhood for whom you would like reading If so, there are similar magazines in ten other languages which you can secure through your tract society secretary. Order now.

FIELD TIDINGS

NORTHERN CALIFORNIA

Verah MacPherson, Sec. C. Santee, Pres. 341 East Lodi Ave., Lodi, Cal.

Camp Meeting

Please remember the date, June 21 to July 1, at Oak Park, Stockton. Arrangements have been made with the Southern Pacific, Santa Fe, Western Pacific, Central California Traction, Salt Lake, and Northwestern railways for the usual one and one third round trip fare on the receiptcertificate plan. Be sure to secure a certificate from the agent when purchasing your ticket. Upon arriving at the camp ground, leave your ticket at the conference office tent for the signature of the conference secretary and the joint agent.

Regular overland trains will be met by representatives from the camp ground, Thursday and Friday, June 21 and 22. Bring your checks for baggage direct to the conference tent, as we have arranged for transfer of baggage at a much reduced rate. If any who expect to attend have not ordered tents, we trust that you will not wait longer, but place your order as soon as possible. Nearly all of our tents have been taken, and we are renting a number of others, but unless we have your order in time, some may be disap-

year: 10x12 tents, with burlap, \$3.50; well rendered, and the ideas were sult of the efforts of these earnest

are not in the shade. We are anxious to put forth every reasonable effort to make it agreeable and convenient for all who attend, if we only know long enough ahead to provide for their needs.

We hope to have the pleasure of meeting you on the camp ground June 21, and trust you are planning to remain all through to enjoy the blessings that the Lord will have for His people at this time.

Verah MacPherson.

-O-Near Arbuckle

In response to an invitation from the brethren five miles south of Arbuckle, I opened meetings April 13 in their newly erected church The dedication was held building. on Sunday following.

The meetings have continued up to the present date, with a good interest. Owing to the sparsely settled colony, the attendance has not been large. Several have decided to obey, and others are in the valley of decision.

One interesting case we met here was that of a lady past 89 years of She has been almost a lifelong devoted Christian and a most remarkable Bible student. Her mind seems very active, and she is able to quote almost any chapter of the Bible that may be suggested. has many times expressed herself as puzzled to understand why during her years of Bible study she has not been able to see what appears so clear and precious to her now. She cherishes the fond hope that her life may be preserved a little longer so she may see her Lord return.

We were rejoiced last Sabbath when this aged servant of God and others offered themselves for membership.

N. W. Kauble.

Lodi Academy

The sentiment was universally expressed after our class program at Lodi Academy, on Thursday evening, May 31, that it was the best The rates are the same as last ever given here. The parts were

12x17 tents with burlap, \$5.00. This strikingly in harmony with our aim price includes a fly on tents that as missionaries to carry the last message of mercy to a lost world.

The following is a copy of the program:

MarchMiss Dorothy Thew InvocationPastor D. T. Fero Piano duet. Misses Ritz and Baldwin SalutatoryRay Wilson Duet. Messrs. Tong and Schneider President's Address .. Harold Lucas Class poem Miss Eva Lovestedt Duet..... Miss Thompson and Mr. Voorheis

History Miss Ada Ritz OrationNathaniel Wilson Male quartet Messrs. Schneider,

Tong, Webb, Voris
"After Seven Years"..Misses Buckridge and Hart

Valedictory .. Miss La Verne Myers

On the Sabbath following, Elder Clarence Santee, the president of the local conference, preached the baccalaureate sermon, which was full of noble and lofty sentiments in speaking of the wonderful works of God.

On the evening after the Sabbath, the beautiful cantata, "The Crucifixion," was appropriately rendered, under the direction of Mrs. W. B. Taylor.

On Sunday evening, the commencement exercises took place, the address being delivered by Dr. L. A. Reed, of Mountain View. Fourteen students were graduated from the academic course, one from the stenographic course, and one from the music course, the complete roll being as follows:

Academic

William Harold Lucas, president; Isaac Edward Schneider, vice president; Myrta Minnie Hart, secretary; Ada Elizabeth Ritz, assistant secretary: Eda Adele Lovestedt, Elba Charles Voorheis, Ernest Alden Angell, Melva LaVerne Myers, Ada Mae Buckridge, Robert Ray Wilson, Nathaniel C. Wilson, Archie Newton Tong, Loren Engene Webb, Eunice Baldwin.

Stenographic

James Voris.

Music

Harriet Esther Thompson.

Class Motto

"Out of the Harbor Into the Sea." We are confident that as the reand devoted young men and women, the cause of our Master will be advanced in the earth, and the coming of that final day of rewards will be hastened.

George MacCready Price.

<u>-0-</u> The Stockton Camp Meeting

The time is near when a large number will assemble again at the annual camp-meeting, to be held at Stockton, June 21 to July 1.

Dear brother, are you planning to come? Or are you looking at the inconvenience of getting ready and almost deciding to stay away this year? Do you need help and growth? Do your loved ones need the baptism of the Spirit to deepen their love for God and His truth?

Our young men are already at work upon the grounds, and soon the tent city will be in readiness under the spreading branches of the grand oak trees. Bring your sons and daughters. The time is upon them of which the Lord has warned us, when their trials will be great, and their perplexities will be heartrending. Then we will not be able to help them as we can now. They need the influence and help of this meeting.

The Lord has spoken to you in regard to this camp-meeting. He says:

"They allow worldly business to take possession of their effections and their entire being, and neglect devotion and religious privileges. They can not afford to leave their business cares, and come before God, even once a year. They turn the blessings of God into a curse. They serve their own temporal interests to the neglect of God's requirements."

"Their souls will be like the unrefreshed desert without the dew or rain of heaven."

"Let all who possibly can, attend these yearly gatherings. All should feel that God requires this of them. If they do not avail themselves of the privileges which He has provided that they may become strong in Him and in the power of His grace, they will grow weaker and weaker, and have less desire to consecrate all to God. Come, breth-

will come up to the feast. He will be present, and He will do for you that which you most need to have Your farms should not be considered greater value than the higher interests of your soul."

"You must make efforts if you have salvation at last. Come to these meetings prepared to work. Leave your home cares and come to find Jesus and He will be found of Come with your offerings as God has blessed you. Show your gratitude to your Creator, the giver of all your benefits, by a free will offering. 'Bring ye all the tithes into the storehouse, that there may be meat in Mine house, and prove Me now, herewith, saith the Lord of hosts, if I will not open you the windows of Heaven, and pour you out a blessing, that there shall not be room enough to receive it." Testimonies Vol. 2, pages 574, 575,

In ancient time the Lord counted the time of the cutting off of a soul as commencing when he absented himself from the yearly gatherings of his appointments. There remain but a few days to the meeting, but if the preparations are simple, you can come.

We have consecrated ourselves to the Lord as ministers, to be used by Him in encouraging and pointing out the way. All who need help from the Lord, or who are willing to help others, come.

The beams of the morning are beginning to appear, and few are readv.

My brother, we have been so scarred and stained with sin all our lives that we can not clearly discern our own needs. God knows them, and in the language quoted above. He calls you to come.

Clarence Santee.

NORTHWESTERN CALIFORNIA

S. Donaldson, Sec. J. A. Stevens, Pres. Box 408, Santa Rosa, Cal.

Conference Items

Interest in the Sunday night meetings at Napa is growing. The attendance increases each week.

ren and sisters, to these sacred con-R. L. Shoemaker have closed their vocation meetings, to find Jesus. He effort at Lakeport. Elder Nelson reports two ready for baptism at this place.

> Elder J. D. Alder and Brother Bond have closed their effort at Crescent City, where some are ready for baptism. Elder Alder plans to work a few weeks on the intermediate school building at Eureka.

> Elder H. E. Lysinger reports from Vallejo that the church has decided to erect a new school building, and that sufficient money was pledged May 16 to make a good start. Present reports show that the frame for the school building is now up. We are glad that the members at Vallejo are planning to better represent the truth through our educational facilities.

> > S. Donaldson.

INTER-MOUNTAIN

E. A. Curtis, Pres. J. F. Gaster, Sec. 122 South 8th St., Grand Junction, Colo.

Conference Items

A letter just received from Elder M. A. Hollister states: "We have just started our meetings in Gunnison, after waiting so long a time; but I guess it was all right, for the past week has been filled with normal and high school exercises. Last night all the churches and every one else possible attended a union patriotic meeting.

"About 75 were present night, and all expressed themselves as pleased, and said that they would return. Many of them were quite friendly, remaining after the meeting to become acquainted. We feel encouraged with the prospect.

"The weather is cold, but we have two large heating stoves up in the tent, and have told every one to bring wraps, so we think they will be quite comfortable.

"I spoke on the inspiration of the Word and fulfilling and fulfilled prophecy, trying to establish confidence in the blessed Book, as the Methodist minister at least has been trying to overthrow it, stating that prophecy was not always fulfilled, and cited Matt. 16:28 to prove his assertion."

The meetings which are being con-Elder Andrew Nelson and Brother ducted in Grand Junction by Breth-

ren C. L. Snodgrass and W. M. Andress are attended each evening by an average of about one hundred, in spite of the fact that it has rained almost every day since the effort was started.

Close attention is given as the brethren expound the sacred messages from night to night, and from all appearances a splendid interest is manifested by all attending. It is especially encouraging to see the same people come regularly and take their places. At first many took back seats, but gradually they have become more interested, and now many of them are taking the front seats, so that they will be sure to hear everything that is said.

We have a large church building in Grand Junction, and most earnestly pray that as a result of this meeting and the camp-meeting which will follow in July, all the unoccupied space in our church will be filled by those that shall be gathered from the great field of sin.

Elder E. A. Curtis spent last Sabbath in Grand Junction, speaking at the church hour. It certainly seemed good to have him with us again, and he had a timely message for all.

Elder W. M. Andress spent Sabbath, May 23, at Palisades. He reports a very interesting and profitable meeting.

Brother Neilsen came to Grand Junction May 28 and 29, and we went out to look at the grounds where the camp-meeting is to be held. Are you making plans to come? Do not wait, but start at once to lay plans to attend. We expect to have some of the general men with us, as well as help from the union conference. Important meetings are to be held, advance steps will be taken, and we need your help.

Remember the date, July 12 to 22. Remember the place, Grand Junction, Colorado.

J. H. Weaks.

Children's meetings will be conducted at the camp-meeting every Good help is promised for these services. Let all the children come.

Inter-Mountain Conference, to be present at the two camp-meeting Sabbath schools, July 14 and 21. Be sure to bring the children and be on time.

Sister J. T. Spriggs spent Sabbath June 2, with the church at Fruita, and reports a very interesting meeting. It is encouraging to note that all the older as well as the younger members of the Sabbath school learn the memory verses. Certainly this is an example worthy to be followed.

J. H. Weeks.

The Sabbath School Sabbath School Rally Day for the Inter-Mountain Conference June 16

Go for every church member, O bring them all.

They need the Sabbath school, lest they may fall.

On Rally Day win them, O pass none by,

But help them prepare for the home on high.

Where are the workers? O who will come And share in the glory of the har-

vest home? O, who will help us to garner in

The members dear from the fields of sin?

On Sabbath, May 26, it was my privilege to meet with the believers at Rulison. This was the Sabbath suggested for the annual Sabbath school consecration service. the impressive lesson study, as the attitude of the two characters (Paul and Agrippa) toward the "heavenly vision" was contrasted, a call was made for those who would stand as did Paul, fully persuaded. Every member of the Sabbath school responded. Even the smaller children seem to have a Christian experience in accordance with their We most earnestly that in all of the Inter-Mountain Sabbath schools, there may have been on this day a determination to "surrender all."

In the afternoon, the children gathered together for a children's meeting. Rulison has a splendid band of boys and girls that will, no doubt, have a part in the closing We are thankful to know

decided to follow the counsel of God and to establish a training center at this place. When our great Commander says we should move forward, we can do it.

Mrs. J. T. Spriggs.

CENTRAL CALIFORNIA

N. P. Neilsen, Pres. G. A. Wheeler, Sec. Box 1304, Fresno, Cal.

Camp Meeting Items

Elders H. Scuhltz and C. J. Kunkle are conducting the meetings in the German tent.

This is by far the largest campmeeting ever held in this conference. About 250 tents have been pitched to accommodate the campers. This is about 100 more than ever before at our camp-meetings.

We were very glad to have Elder A. G. Daniells with us a part of the time at the camp-meeting. He reached our meeting Sunday morning direct from the Orient. hearts were thrilled as he told of the progress of the work in the dark, heathen fields.

Among the workers from outside our conference who have attended a part or all of the meeting are G. B. Thompson, E. E. Andross, B. E. Beddoe, J. L. McElhany, C. Santee, G. W. Reaser, W. P. Dayton, N. W. Newton, F. E. Painter, M. E. Cady, Frank Coffin and J. H. Paap.

The Lord has surely blessed His people at this camp-meeting. have seen the deep movings of the Spirit of God in the camp. At this writing quite a number have handed in their names for baptism. We praise the Lord for His rich blessings.

We are sorry to report that Elder G. A. Grauer is very ill and had to be taken from the camp ground to the Loma Linda Sanitarium for treatment. The last word we have had from there says that he is very low. Let us pray that God may restore him to health again.

The medical department of our that the parents and church mem- work was represented at camp-meet-Wanted.—Every believer, in the bers in this beautiful valley have ing by Dr. Jones and Miss Bean,

of the St. Helena Sanitarium, and Drs. Weir and A. W. Truman, of Loma Linda. We were pleased to have these helpers with us, and we enjoyed the instruction given by them.

Brother R. L. Shoemaker and family, of the Northwestern California Conference, came to our camp-meeting this week. Brother Shoemaker comes to labor in our conference in place of Elder Eugene A. Brown, who has accepted a call Northwestern California Conference. We welcome Brother Shoemaker to our field, and pray that the Lord may continue to bless the labors of Elder Brown as he leaves us.

N. P. Neilsen,

Tune 1.

CALIFORNIA

H. B. Thomas, Sec. J. L. McElhany, Pres. 537 25th St., Oakland, Cal.

Conference Items

Elder H. S. Shaw, pastor of the Oakland church, baptized fifteen candidates on a recent Sabbath. short time before he baptized eight. He now has another baptismal class in preparation.

We are glad to say that from present indications Elder A. G. Daniells will attend the California campmeeting beginning July 5. We trust all our members will plan definitely to be present at the very opening of this meeting. Never before in our history have the times been so stirring and the need of a deeper consecration so great.

Elder B. E. Beddoe, of the Pacific Union Conference, and the writer made a trip to Sacramento this last week to see Mr. Merritt, the Director of the Bureau of Registration. We filed with him a declaration of our denominational principles on the question of military service. We were very courteously received, and were assured that our communication would be placed in the hands of the Governor, and copied and sent out to all the drafting boards throughout the state.

Elder A. G. Daniells and wife ar-

er Korea Maru Sabbath, May 26. Before the ship had touched the pier we had concluded arrangements for a union service in the Oakland church and announcement was sent to all the churches possible. At 4 o'clock in the afternoon a large audience filled the Oakland church. His inspiring talk on the development of the work in the Orient brought great courage to every heart. Last Sunday evening he spoke again in the Oakland church, and showed many beautiful pictures of our work and workers throughout the Asiatic Division Conference.

J. L. McElhany.

The Sunday night meetings held in Swall's hall at Mountain View are being well attended by our people, and the excellent outside attendance of over 300 is very encouraging. Elders A. O. Tait and L. E. Froom, of the editorial staff of the Pacific Press, are conducting the effort.

Bible reading classes are being formed in several of our larger churches, and the missionary temperature is running very Twenty-two were brought into the truth as a result of the missionary activities in this conference the first three months of this year.

A good interest is manifested in the tent meetings in Berkeley, and a large number of fine people are attending every night. As an example of their interest, one man and his family have given up a month's vacation in order to continue the meetings to the close.

Brother C. E. Ford writes from San Francisco: "Two parties were baptized in the Laguna church Sabbath, May 26. We have organized an interesting class to learn how to give Bible readings. About 60 were in attendance at the last meeting. An excellent interest is manifested in the Sunday night meetings."

H. B. Thomas.

Railroad Rates to Oakland Camp-Meeting

the usual reduced round-trip rate of one and one-third single fare to the Oakland camp-meeting on the receipt-certificate plan will be allowed. Tickets will be on sale for the going trip July 2 to 15 inclusive, and for the return trip, July 4 to 17 inclusive.

Special Notice

On purchasing ticket be sure to buy it through to Oakland. There should also be a receipt-certificate for every ticket purchased. Do not allow the ticket agent to enter the name of husband and wife, or parents and children, on the same receipt, but have him issue a separate one for each ticket sold. (See Excursion Tariff No. 61, Section 1. Article B.)

Another reason for doing this is that it is a question whether there will be enough certificates issued to secure return reduced rates unless the above plan is carried into effect.

Tent Rates

Tents remain the same as former years, namely:

12x17 tents, complete......\$5.00 10x12 tents, complete...... 3.50 H. B. Thomas.

SOUTHEASTERN CALIFORNIA

W. F. Martin, Pres. J. C. McReynolds, Sec. 310 Loring Bldg., Riverside, Cal.

Conference Notes

Brother John Knox will pitch his tent at Perris this week.

Prof. Max Hill has taken up duties as secretary of the educational and young people's departments of our conference.

The conference secretary has been visiting the churches of San Diego County, installing a new system of membership records, and checking the records with the church treasurers. He reports a profitable trip.

Elder C. H. Edwards, who now resides in Ontario, is holding a short series of meetings in the auditorium of that city. Last Sunday night the house which seats 500, was filled to capacity, and about 75 people were turned away. Notice has been received from all A tent meeting will be opened this rived in San Francisco on the steam- railroads running into Oakland that week to develop the interest al-

Elder Proctor, ready awakened. help of Elder Edwards to the extent that his health will warrant will be greatly appreciated.

Professors M. E. Cady and Max Hill spent Sabbath, May 26, at San Diego in the interests of the educational and the young people's work. Sunday night a meeting for the three churches of San Diego was held, and preliminary plans were laid for a central school, employing three teachers. Monday night a similar meeting was held in Santa Ana, in the interests of a central school for Orange County. Another meeting is to be held there this week to further develop the plans for the school.

J. C. McReynolds.

Blythe

About April 20, Brother Brainerd and I arrived at Blythe to begin a tent effort. Blythe is five miles from the Arizona line. This is the first time our message has entered this field. The enemy of souls certainly contested every move we made to establish the truth in this place. A few days before we arrived, a city ordinance was passed forbidding the erection of any tents within the principal part of the place, thus crowding us into the suburbs. The object of this restriction was to prevent fire.

After the meetings began, the cold and windy nights prevented many people from coming, but a few came. We continued meetings about six weeks, after which time we organized a church of 19 members. besides four others keeping the Sabbath who expect to unite with the church later. About one-half of this number were already church members who had moved in from other places. Seven were baptized and two received into the church on former baptism. A church was organized with a full set of officers. Before leaving, we assisted in erecting a neat little meeting house 18x36 feet. The Methodist Episcopal church was the only one there when we arrived.

There is quite an inflow of people strength.

to Blythe and the adjoining valley, Brethren Schaffner and Gardner the population having doubled dur- 1:8; have an iron will, practice percomprise the tent company. The ing the last year. Pray for the severance, and never give up to dischurch there.

L. H. Proctor.

NORTHWESTERN CALIFORNIA Conference Items

Brother J. R. Dieffenbacher, formerly of the Southern California Conference, has arrived with his family and is entering upon his duties as secretary of the Missionary Volunteer department, Brother Dieffenbacher is planning to visit our churches in the interests of the young people's work at the earliest possible date. Address him at the conference office.

Elder J. D. Alder reports continued interest in the meetings at Crescent City. He feels that the interest demands the efforts of a good Bible worker. Several in his territory expect to be baptized in the near future. Another large donation of lumber has been made to the Eureka school, also a donation of nails. The second floor joists have been laid, and the building will soon be under cover.

> J. Adams Stevens.

BOOK WORK

SOUTHERN CALIFORNIA

W. L. Mecum. Sec. M. M. Hare, Pres. 417 West 5th St., Los Angeles, Cal.

Efficiency Rules for Colporteurs

A few days ago one of our faithful colporteurs sent us the following list of suggestions which he has adopted as his "Efficiency Rules." Believing that they are practical for every colporteur, we pass them on through the columns of the "Recorder":

- 1. Obey all of the Ten Commandments: weave Bible truths and the message of my book into experience and character.
- 2. Constant, silent prayer from morning till night (John 15:7).
- 3. Deny myself all harmful pleasures, luxuries, wants and desires; constantly walking and staying with God, overcoming in His power and

- 4. Follow instructions of couragement.
- 5. Concentration: "This one thing I do."
- 6. Full hours, proper use of spare time
- 7. Be thorough, working slowly but surely, and endeavor to follow the four main steps in Gospel Salesmanship in making a sale.
- 8. Neatness, making improvements in personality, be cheerful.
- 9. Love my work, rejoice in the privileges and pleasures of Gospel Salesmanship, and become a "master of my art."
- 10. Daily improvement, daily study of men, of books, and of my own weaknesses.

We believe every colporteur will do well to follow these rules and thus become more efficient workers for God. The colporteur who compiled these rules has found that it has made improvement in his work in a very short time. Other colporteurs will do well to adopt them. Especially note No. 6.

C. C. Morlan.

Report of Book Work

Hrs. Ordrs. Helps Value Week Ending May 11, 1917 Inter-Mountain "Bible Readings" F. H. Jenks____ 46 19 \$ 1.50 \$ 81.50 "Easy Steps"

Mrs.M.H.Parry 12 4 20.00 2 Agents_____ 58 23 \$ 1.50 \$101.50

Week Ending May 18, 1917 Arizona

"Past. Present and Future" Roy E. Shinn____12 9.50"Practical Guide" F.A.Johnson* ___66 20 85.00 H.F.Price† ____30 E.G.Truitt§ ___30 "Bible Readings" 55.50

3.00 241 37 3.00 \$153.00 6 Agents ___ (1) 2 weeks; Deliveries: *134.50;†\$687.00

\$\$1,110.00; **\$**\$4.00; **\$**\$88.00

California "Bible Readings"

"Great Controversy"

D.J.Adams___ 11.00 EmmaH. Covell†(1)251 1 1.251.25

3 Agents _____125½ 18 \$19.75 \$ 96.25 * 3 weeks; † 2 weeks; (1) Delivery, \$5.00

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Central California "Bible Readings"			····		E
B. T. Myers *20 "Practical Guide"	1		\$	3.50	I
F.O.Jensen†20 "Daniel and the Re	5 vels	2.00	2	26.00	I
J.W.Goertz §31 F.P.Chedester34	3	6.00 21.75		$9.00 \\ 3.75$	I
	23	\$29.75	\$12 8 \$3	2.25	J
Inter-Mountain			<u> </u>		1
"Bible Readings" F.H.Jenks39 A.R.Robinson* 8	25	90 F0	\$10	6.00	1
Miscellaneous J.L.Sauder †	1	\$2.50		6.50 1.75]
3 Agents 47	26	\$ 2.50]
Deliveries: *\$174.50;	†	\$87.75			5
Northern California "Daniel and the Re	vel	ation"	_		(
James Sims30 "Bible Readings"		\$10.30			
L.A. Reynolds13 M.A. Reese42	$\frac{3}{12}$	$\frac{1.00}{9.60}$		14.72 51.60	
3 Agents 85	16	\$20.90	\$8	30.15	
Northwestern Californ "Practical Guide"	ia				1
Wirt Lucas41		\$ 7.40	\$:		
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California "Great Controvers	y',		_		
L.M. Overholt 32	11	\$17.50	\$	65.50	
Inter-Mountain "Bible Readings"		0 F 0			
A. R. Robinson 27 "United States in 1		phecy'	,	36.25	
J. L. Humbert $\frac{25}{2 \text{ Agents}}$	15			$\frac{27.50}{63.75}$	
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Mrs. W. R. Middle- worth* (1) 40		\$15.50		3/ NO	
Edna Reasert (2) 40	11	18.00) [†]	48.50	
"Great Controvers Raymond Gunn 34 "Practical Guide"	7	2.00)	22.75	;
Ottie W.Smith (3) 10 4 Agents124			\ 01	18.00	
* 3 weeks; Deliverie \$18.00; (3) \$14.00	zy es:	\$35.50 (1) \$1	4.00	23.26	•
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"Practical Guide" F.A.Johnson* ___27 32.00 .._25 4.50C. F. Innist 4.50 "Practical Guide and Great Controversy" Walter Harper‡_40 4 Agents ____121 11 \$ 9.50 \$ 59.50

Deliveries: *\$72.00; †\$57.00; ‡\$439.50

Central California 'Daniel and the Revelation' F.P.Chedester* 59 13 \$14.50 \$ 63.50 "Practical Guide" F.O. Jensen † ____22 6.00 51.00 2 Agents _____81 22 \$20.50 \$114.50 Deliveries: *\$51.25; †\$22.00.

Inter-Mountain

"United States in Prophecy" $J.L.Humbert_{---34}$ 6 \$ 4.00 \$ 21.00 "Bible Readings" 72.75Forest Lauder ___ 21 8 14.00 50,00 3 Agents____ 87 25 \$28.75 \$143.75 Delivery: *22.50

Northwestern California "Bible Readings"

M. A. Reese ___67\frac{1}{2} 18 \$28.25 \$102.25

Southeastern California "Bible Readings" G. F. Knapp____ \$ 43.00 Home Workers' W.L.Black F.Knorr 38.7537.50 C.F.Folkenberg 25.00H.A.Hebard.____ 25.00 Mrs. Flint____ 3.75Charles Harrison. 25.00Henry Sommers 25.008 Agents _____ 8 \$223.00

Southern California "Bible Readings" F.W. Ross ____28 F.W.Mathisen* _20 14 \$ 3.50 \$ 29.00 53.25"Great Controversy" 5 50 Raymond Gunn __33 18.00

_645½ 158\$152.25 \$995.75 Totals____ Deliveries: \$711.25

19 \$ 4.00 \$100.25

3 Agents____ 81

MISCELLANY

Special Notice—Terms

References from a conference laborer or church elder should accompany notices from advertisers not personally known to the *Recorder* management. Advertising rate: 50 words or less, one insertion, 50 cents, cash in advance.

For Sale.—Treatment rooms, centrally located. Good business, good pay. Just the thing for man and wife. Our health demands a change and rest. Will sell cheap. Call or write to H. J. Jewell, 3031/2 Orange St., Redlands, Cal.

For Sale.—Bungalow Cleaning and Dye works. Fair business, well established, best location. Price, \$280, terms. Or, individual to take half interest in the business (\$140). Low rent. School and church near. Address G. W. Mann, St. Helena.

For Sale Cheap, or Exchange.-New six-room modern house and garage. Located southwest corner of Central and Poplar Ave. One-half acre of ground, corner property, just 3t

outside the city limits, two blocks from Lodi Academy. Owner, S. G. Berkebile, Lodi, Cal.

Glendale Sanitarium

The nurses' training school of the Glendale Sanitarium opens August 15, 1917. Those wishing to enter the course and avail themselves of the opportunity of a missionary nurses' training, should address the Secretary of the Training School, Glendale Sanitarium, Glendale, Cal. 2m

For Sale .- Poultry ranch of three acres, three and a half miles from town and Seventh-day Adventist church. House, good barn, shed and brooder houses; orchard, berries, trees, fine water in abundance. Must be sold by October 1. Price \$2000 cash. Write at once to Mrs. Sophie Kuhn, Route 4 box 48, Petaluma, Cal.

Vacation is at hand. If you wish to make up a study in order to square yourself with your course or finish it, write to C. C. Lewis, principal of the Fireside Correspondence School, Takoma Park, D. C. He will tell you what many others are doing and what you can do. Write today for the "Nutshell" booklet.

For Sale.-New, modern five-room house, plastered throughout, with cement cellar; hot water heater; white enameled bath and kitchen; all built in fixtures of beautiful grained wood; front porch glassed and screened; gas and electricity; water piped over lots; 20 young fruit trees of excellent variety, nearly all bearing. Lot 100x130 now in garden. One block to Paradise Valley Sanitarium, church and church school. Ideal climate, near San Diego. Opportunity to secure work at sanitarium. Price \$2500 cash. Address Thos. L. Payne, National City, Cal.

Legal Meeting of the California Conference Association of the Seventh-day Adventists

The twenty-first annual meeting of the California Conference Association of the Seventh-day Adventists will be held in connection with the regular annual camp-meeting of the California Conference of Seventh-day Adventists at Oakland, Cal., July 5 to 15, 1917, for the election of a board of seven trustees for the ensuing term, and for the transaction of such other business as may come before the meeting. The first meeting will be called at 10:00 A. M., July 9, 1917.

J. L. McElhany, President. H. B. Thomas, Secretary.

Pacific Union Recorder

PUBLISHED WEEKLY BY THE PACIFIC UNION CONFERENCE OF SEVENTH-DAY ADVENTISTS

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bscription	Price	-	Twenty-five	Cents a	Year

- EDITOR M. EMERSON -ASSOCIATE EDITORS

Entered as second-class matter July 23, 1914 the Post-office at Loma Linda, California, un-er the Act of Congress of March 3, 1879.

THURSDAY, JUNE 14, 1917

Brother Ernest Lloyd has been boring in the North Pacific Union onference since April 18 of this ear, in the interests of the "Signs" eekly campaign, magazine, eneral home missionary work. He as been visiting the churches in Vestern Oregon, Upper Columbia, Vestern Washington and Southern regon conferences, and reports to ate an increase of 3225 yearly subcriptions to the "Signs." An exellent company of young lady stuents from the Walla Walla College nd Laurelwood Academy has joined ie magazine band, and are now enring the cities and towns of our ster union with the "Signs Magane." Brother Lloyd reports that ur people of the "northwest" are eenly interested in the circulation f our literature, and are doing exellent work among the homes of the rge cities.

Working in Arizona

Arizona is now my field of labor. left Loma Linda February 18, and orked for three weeks in outheastern California Conference, en came on to Arizona. The Masr has greatly blessed me, and I n only praise His holy name for it l. May many speedily go into the ld, and push this glorious work, r the time is short. Soon it will too late. I am sure all will be ad we have accomplished as much we have, and will regret that we d not do more when we see the arvelous fruitage, the wonderful rvest resulting from the seeds of 1th we were permitted to sow. ow is the golden opportunity. I seek God much in prayer. 🞄

Praver brings power. God hears our pleadings. By prayer we may plow our way through any difficulty combining human effort with divine aid., Lean on the Lord. Seek Him as if all depends upon Him, for it does; then work as if all depends Success and victory are upon us. sure to follow this course.

Let us put away every sin that hinders communion with God. Then the channel between our souls and God will be kept open, and our voices will be heard on high. what boundless resources of heaven are at our command, awaiting our reception. We are linked with the side that is bound to triumph.

I am not strong. The work I do from day to day, with all its difficulties, I could not do in my own strength. Am sure I am borne up on the wings of the prayers of God's dear children. I know many remember me at the throne grace. I need it so much. I hope you will continue to pray for me that I may not fail nor break down under all the heavy work ahead of me, and that a host of sheaves may be won for Christ and gathered into the heavenly garner as the result of all the pages of truth He enables me to place in the homes of the people. It must be so, for it is the promise of Psalms 126:6 and Isaiah 55:11.

I have been at work only a little over five weeks, but in this time I have been blessed with between \$700 and \$800 worth of orders for our books, besides many of that jewel-casket of truth, "Ministry of Healing" (relief edition). Yesterday my orders at a town near here were \$44.00 for all our good books (not da Sanitarium, Loma Linda, Cal.

one outside help), and "Ministry of Healing" made it nearly \$50.00. All honor to God only for it all. All comes from His great overflowing heart of love, for He is love, 1 John 4:8, 16.

I handle "Practical Guide" and "Great Controversy," the best book the Lord ever gave this old sindarkened world, outside of the blessed Bible. It is truly refreshing, ves a marvel how "Great Controversy" grips the people, how it awakens an interest in this work.

Walter Harper.

"Recorder" Subscriptions in the Pacific Union

For Two Weeks Ending June 7, 1917

		Present		
Conference	i Ins	[Outs	List	Goa1
Arizona	. 14	3	90	169
California	. 106	8	316	549
Central Cal	. 28	16	506	549
Inter-Mountain	. 21	4	130	245
Northern Cal	. 89	12	339	529
N. W. Cal	. 87	16	298	461
S. E. Cal	. 69	6	375	554
Southern Cal	. 163	9	702	764
Nevada	. 3	2	51	74
Miscellaneous	. 9	10	156	
	589	86	2963	3904
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Notice

The nursing course of the Loma Linda College of Medical Evangelists for 1917-18 will begin August 1917.

12, 1917.
Unusual advantages are to be had at Loma Linda, as we have a large medical faculty in addition to the various experiences in field, sanitarium and hospital work.

Students should be over 19 years of age and have ten grades of regular school work. Applications are now coming in.

To any who are planning this course, would say, write early for calendar and application blank to Superintendent of Nurses, Loma Lin-

Camp-Meeting Dates

Northwestern California Healdsburg June 7 to 17 Northern California Oak Park, Stockton June 21 to July 1 Nevada June 27 to July 1 Reno California Beulah Park, East Oakland July 5 to 15 Arizona Prescott July 12 to 22 Inter-Mountain Grand Junction, Colorado July 12 to 22 Southern California August 2 to 12 Southeastern California Anaheim -August 16 to 26 Arizona-Safford August 16 to 26