

# SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, AUGUST 31, 1897.

ELDER COVERT's short article entitled, "Should Our Workers Sell Books?" should receive the candid consideration of all.

HAVE you seen samples of our *Tent-Meeting Series* of tracts? If not, send to your tract society for samples and prices. These tracts are very brief and cheap.

THE experience of Sister Sherrig is a remarkable and very interesting one. Are there not thousands of our brethren and sisters who are ready to take up a similar work in their respective neighborhoods?

THOSE who feel fearful of entering the canvassing work should read Brother A. F. Harrison's article carefully. There is no lack of encouragement in engaging in this great work, when we are looking in the right direction.

ONE sister in Florida has ordered from the tract society fifty copies of "Steps to Christ" and "Thoughts from the Mount of Blessing." She sold eight copies of these books in one day. How many hundreds of our sisters there are who might be doing a similar work!

THE Pacific Press brethren report a heavy sale of tracts. The REVIEW AND HERALD also has had unusually large sales of tracts for this season of the year. This is very encouraging, and we hope that when the fall and winter months arrive, we shall see the largest circulation of our tracts that has been known in all our history.

ELDER S. N. HASKELL writes from Australia that he is more than pleased with the new edition of "Daniel and the Revelation." He speaks of it as the "standard book" on the prophecies. He and his wife are using it as a text-book in their Bible instruction in the Avondale School. Evidently they are heeding the recent admonition to make a special study of the books of Daniel and Revelation.

The signs of our times are impressing the people of the world with the importance of looking into the prophecies to see what these things mean, and now is our opportune time to sell "Daniel and the Revelation." Let each ask himself the question, What part have I to act in this work?

REVIEW AND HERALD PUB. CO.,  
DEPT OF CIRCULATION,

ANY one who reads brother J. W. Wilson's article on "Selling 'Daniel and the Revelation,'" cannot help being impressed by it. The fact that the people are being convinced that these books of the Bible contain truth for this time, and that the second coming of Christ is near, should stimulate us to the very utmost activity in getting the truth before the world. Now is our most opportune time to work. Who is ready to step in?

ONE of our canvassers in Minnesota stopped at a house, and when his business was made known, he was given just ten minutes in which to get out of the yard. He very kindly and politely told the lady of the house that he would pay her for her time for the privilege of canvassing her. A bargain was made, and he went at his job. In eight minutes he had concluded his canvass, taken her order, and was on his way rejoicing that the Lord had given him the victory.

ONE brother in Iowa is doing well selling our tracts. This is a subject that should have much more attention. There are hundreds of our people who could do a great work in bringing the truth before the world by selling our tracts. Some who have tried this work have made good wages at it, thereby demonstrating that God will provide a living for the consecrated worker who will enter this field. Think of it, brethren and sisters, and prepare to enter the field during the fall and winter months that are now upon us.

A LEADING Scandinavian worker writes: "If all our Scandinavian ministers would only work for our Scandinavian papers as they go from church to church, the lists would be rapidly and permanently increased."

And what is true of our Scandinavian papers is true of all our other periodicals. Our ministers can scarcely realize the influence they exert as they go from place to place. If they give little or no attention to the various lines of work as they visit among our people, the people will not be led to have an interest in these lines of work. But if they talk of the importance of our papers and every other line of the work, the people will be aroused to action. Let our constant prayer be for the Lord to give us that breadth of mind that will enable us to carry forward his work as he would have it done.

### THE CANVASSING WORK.

THE different lines of work are all ordained of God in order that his people may, individually, have a part in it, from the least to the greatest.

It is a settled fact in my mind that God intends all these different lines of work to be carried forward at the same time. He never intended that one branch of his work should prosper and grow to the detriment of the rest, but that all should be carried forward equally, all receiving the same amount of nourishment. If we should plant a tree, and for a time the trunk should feed all its branches alike, but finally select one or two, and give them all the nourishment, starving the rest, would we not think it a queer freak of nature?

If there is any branch of the Lord's work that needs our attention at the present time, it is that of getting our publications before the people. There are many difficulties connected with this line of work, but the experiences we gain in overcoming them only make us stronger men and women.

I have not the time or space to rehearse the history of this work from the beginning, showing how it prospered at first, and why it stands where it does at the present time; but I will say that there are, and always have been, men and women just like John Mark. Acts 13:13. They love the Lord, and want to see his work go forward and to have a part in it; but when they meet with difficulties, their courage fails, and they start for home, wondering where they can find an easy place. Many even lack the courage of Brother Mark; for he repented and entered the work again, making a success of it. Acts 15:37-39.

Many are taking the position that the days of miracles are in the past, and that our large books cannot be sold. Never was there a greater deception. In one place we have canvassed the same territory for the same book three times, and the last agent sold as many books as did the first. In the country another agent has just finished territory that has been previously canvassed for the same book that he is working for, and he took as many orders as did the first agent.

I have just had the opportunity of demonstrating the fact that large books can be sold. For the past few weeks I have been canvassing, and besides my other work, I succeeded in taking from ten to twenty-five orders a week. I have made only part of my de-

livery, but have cleared, above my expenses, \$1.50 a day for all the time that I put in. The next delivery will be clear gain. At a low estimate, I shall make more than two dollars a day. Some would not call this good wages, but it is far better than poor laboring men are getting here in the South. Many of these receive only from thirty to fifty cents a day. I am satisfied that this work has only begun. If all will take hold, lift, and pray, we shall see more books sold in the next five years than have yet been sold.

A. F. HARRISON.

### A CANVASSER'S EXPERIENCE.

WE are another week nearer the coming of our blessed Lord, and another week's record is made up, which I hope and pray is to his name's honor and glory. It has been a week of special blessing to me, as I have gone from house to house breaking the bread of life to the people. O, who can resist the earnest pleas they make when they, with tears, cry out, "O come and tell us of this blessed truth, for we want to be saved"? Brethren, awake to their cries, and pray the Lord of the harvest to send laborers into the field.

S. C. COLTRIN.

The foregoing experience forcibly reminds us of the recent utterance of the Spirit of prophecy that "*there are in this world hearts that are crying aloud for the living God.*" — Ed.

### LARGE BOOKS VS. SMALL BOOKS.

THE prevalent idea is, or has been, that the large books could not be used successfully, owing to hard times. This has led to the sale of small books almost exclusively. We are disposed to the belief that this idea is without foundation. We have had in Missouri for some time the two classes; one has been selling the larger books, and the other the small. By comparing the record of the two classes, we find the large-book canvasser has exceeded by far the small in the volume of business transacted, all things being equal. This branch of the work is not as low in Missouri as in some States, yet we are confident that if our agents had continued the sale of the larger books, it would not have been as low as it is. We believe that the same is true of other States, and that the sooner the canvasser returns to the sale of our regular subscription works, the sooner will this important branch of the message rise to its proper place.

While we maintain that from a financial standpoint

it has paid, and will pay, to sell the larger works, yet we would consider this as of secondary importance, and urge the subject from a higher point of view,—that of diffusing the light of the gospel. The canvassing work should be engaged in as a missionary undertaking, and the successful canvasser will ever have this object before him. Viewing the question in this light, can the same amount of good be accomplished from the sale of the small books as from the large? — Certainly not. The small books contain many and great truths, and doubtless have their mission; but they do not contain the sufficiency of the gospel that is found in the large books which have led so many men and women from error to light. In the canvassing work as in other branches of the message, difficulties stand in the way, and doubtless will until the work is closed; but if it is engaged in with proper motives, the difficulties will not be so great. "A resolute purpose, sanctified by the grace of Christ, will do wonders. Jesus and holy angels will give success to the efforts of intelligent, God-fearing men, who do all in their power to save souls."—*"Testimonies for the Church,"* No. 32, page 159.

JAMES COCHRAN.

#### WHY NOT DO LIKEWISE?

It is a fact that whenever and wherever our people make an effort to sell our publications, they are successful to a degree that is wonderful; and if all, everywhere, who are situated in city, village, or country, would make an effort to put every new book on the market, thousands of copies would be disposed of, and hundreds of dollars be brought into the cause to strengthen our work in producing other volumes to follow preceding ones, and thus the truth would be spread everywhere.

We have many evidences that this is true. We quote the last one at hand. An unknown friend wrote to our Illinois Tract Society office a few days since for a large book and some tracts. When these were received, he wrote of them as follows:—

I went out at once to sell them, and in ten minutes after I had them unwrapped, they were the property of two other men. I had been telling the people about our books and tracts, and as soon as they saw that they were as I had represented, they took them. The Lord is surely in this work. I hope to be able to place many of our publications in this county.

Yours in Christ.

Accompanying this order, he sent \$1.20 for tracts and pamphlets to continue his work of selling our literature. If several thousand in our ranks would do the same, our presses could be kept running, and our literature would be scattered "like the leaves of autumn." Could not many of our people engage in this work? Who will try? S. H. LANE.

#### NOW IS OUR OPPORTUNITY.

At present the papers are saying a great deal about the good times that are coming in a business way in this country. Such statements as the following are now very common in the daily press:—

From every quarter comes the report of big crops, the yield in many sections being unprecedented. This, together with the big prices that are assured, renders it absolutely certain that the long-looked-for and long-delayed good times are actually at hand. Influenced by these conditions, factories are re-opening, and new ones are starting; railroads are preparing for a larger business than ever before; and merchants are again buying freely.

Now every one who is a believer in the present truth knows that "good times," in this country or any where else, will not be permanent; but things will go on from bad to worse. But when the world believes that prosperity has again returned, it is an opportune time for action. Our publications should be sold this fall as never before, and we should avail ourselves of this opportunity now presenting itself. To be sure our books will be sold, be the times hard or good; but when there is a show of prosperity, we do not need to consume our time in talking around the "hard times." So now let us push the work with vigor.

#### TO OUR OLD AGENTS—AN APPEAL.

Now that there is so much talk of returning prosperity, should not all our old and experienced agents, who have been out of the field for some time, earnestly consider the importance of their taking up the work again this fall? It would seem that now is an opportune time for them to begin again; and upon taking the field this fall, we hope that they will never leave it, no matter what the times may be, until the work is done.

Why would it not be a good idea for our State secretaries, State agents, and all other conference workers to begin to look around for these experienced

agents who are out of the field, and by correspondence or otherwise encourage them to get into the work again? Let us not lose sight of this important matter.

#### DISTRICT 2.

DOUBTLESS the brethren of District 2 will be glad to know of the progress of the work here, and the general outlook. We are glad to report favorably from this office. The work is onward, and the Lord is blessing the efforts put forth; we who are engaged in the work are also receiving many blessings. Owing to the extreme poverty of the people and the many obstacles prevalent only in the South, the work is much behind; but we feel that the Lord has put his hand to it, and it is beginning to move.

Orders for tracts and small books are daily pouring into the office. For a few weeks we have been almost unable to keep a sufficient supply of tracts on hand to meet the demand. We now have six canvassers for small books, in the field, where three months ago we had none. One of them made his delivery the latter part of July, and succeeded in delivering about eighty per cent. of his orders. This is especially encouraging when we take into account the fact that almost all his orders were from the colored people.

A few days ago we wrote to a brother in regard to the canvassing work, and in four days received a letter stating that he and a sister had decided to devote all the time possible to the work. An order for sixty books accompanied the letter, and in one week from that time he sent another order for seventy five, requesting us to ship them at once. This shows the manner in which the work is moving, and how the Lord is prospering it; but, brethren, we must not be satisfied to stop here. There is room for many more canvassers; there are many who might canvass, and many souls who are waiting for the seeds of truth to fall at their door.

The Southern Tract Society is sending out three hundred and thirty-five papers each week at present; and if we were able, many more could be sent. It has always cost one cent for each paper until a few days ago, when the Lord gave success in our efforts to secure news-dealers' rates, which lessens the expense \$2.97 a week. By this and other economy practised, we have been able to curtail the office expenses to the amount of \$232 a year.

Almost daily letters come from the readers of these papers, expressing their gratitude for them and the good received by reading. Some who receive the *Signs* invite their neighbors to study with them. Once each week a goodly number meet at a private house to read the *Signs* and study the Bible, and the result is that several have already accepted the truth, while many others are interested.

As a people, we have many opportunities of pre-

senting the truth and doing missionary work by distributing literature. An opportunity unimproved never returns. Brethren, let us be faithful in using the means which God has given us. Let us make a greater effort to place our publications before the people, such as the *Signs*, the *Sentinel*, *Good Health*, our many tracts, and the small books. Above all let us not forget the good reading-matter contained in our noble church paper, the *REVIEW*. Every Seventh-day Adventist should have and read this paper. We must have it, and feed our souls upon its contents. We should be glad to hear from any in our territory who desire to canvass for any of these papers or the small books.

EDGAR ALLEE,  
Sec. Southern Tract Society.

#### OUR PAPERS.

THINKING it might be of interest to our brethren in other places, I write these lines to show what we are doing for our Scandinavian papers in Chicago. For a long time we thought that the only thing we could do with our papers was to give them away; but at last some of us decided to try to secure some subscriptions for them, right around our homes.

I will tell only about my own experience in this work, although others here have done even better.

After seeking the Lord for his Spirit to guide me, I took a few papers, and went to my nearest neighbors. The first lady I visited ordered the paper for three months; after a short conversation with her, about Christ as our Saviour, I left for the next house, where I likewise obtained an order for three months. In the third house visited, the lady ordered the paper for the same length of time, although she was afraid that her husband would not like it. When I delivered the third paper, her husband was just as much interested in it as she was, and they ordered the paper for one year.

I went on with my work till I had twelve subscriptions, with the understanding that I should deliver the paper every week to those who ordered them. This I have done, and have had some most precious seasons in talking about the word of God with those who take the papers.

When the three months had expired, all renewed their subscriptions. All the families like the papers very much. One woman sends them to the Old Country as soon as she has read them, that her friends may have a chance to read them too. Another who went into the country, had her papers sent to her.

I love the work, and realize that when we sacrifice for others, whether of time, strength, or means, our own souls are watered and made glad.

MRS. S. SHERRIG.

Chicago, Ill., August 4.

## THE NEEDS OF THE CANVASSING WORK.

So far as the work itself is concerned, it has no needs; for it is a work which God has planned as a means of reaching many who would not otherwise hear of the truth. Why, then, is it necessary to make an appeal to our people on the "needs of the canvassing work"?—Simply to call their attention to the fact that it needs their co-operation, in order that God's plan may be carried out. He has chosen to make man a partner with himself in the great business of saving souls, and it is always necessary that partners co-operate in order for the business to prosper.

The plan of spreading the good news of the kingdom by means of the written page is no new thing; it began with the writings of Moses, and was employed by all the prophets, and still more extensively by the apostles. The Waldenses carried on their missionary work in a systematic manner, by copying portions of the Bible, often in the caves of the mountains, and sending them to the people by means of missionaries disguised as peddlers. These chosen persons would go forth, two and two, to scatter the truth, thinking more of the precious souls that were perishing in their sins than of their own comfort or of even life itself. Thus the precious seeds of truth were sown all over the field, and the Judgment alone will reward their labor of love. Their lives declared plainly that they were seeking a better country, and a city whose builder and maker is God. During the early Reformation many persons scattered the writings of the Reformers, and thus the light penetrated everywhere.

When we look at the past, and see what God wrought through such humble instruments under such great difficulties, we are led to believe that he is preparing to do a mighty work in our own time. Since he is setting before his people such great opportunities for the spread of the truth by the printed page, the way is open for all, from the least to the greatest, to do a work for the Lord.

But now, my brother, my sister, the question for each one of us to decide, with the example of these worthy brethren before us, is this: Am I doing as much as God would have me do to spread this truth which I profess to love more than life itself? Do I think more of home and associates than I do of those for whom Christ died? Christ identifies himself with those who know not the truth, and is seeking to draw them to himself, and shall we not co-operate with him? Will the Judgment reveal that we have been lovers of pleasure more than lovers of God? In that great day when God will judge the secrets of men, it will be seen by each one that he has decided his own destiny.

This great work of carrying the good news of a Saviour's soon coming, and calling the attention of every soul to the claims of God's down-trodden law,

will be accomplished; and he is inviting our co-operation; but should we continue to refuse to go, what else can he do but raise up others to do this work? Think of meeting the face of him that sitteth on the throne, before whose face the heaven and earth will flee away, and knowing that he has been showing us how to be co-workers with him, and that we have asked to be excused! Will he need to say one word to show our sin?—No; for we will then see clearly where we have loved and chosen this present world, and how he has of necessity accepted our choice.

The canvassing work needs men and women who have a clear knowledge of present truth, who have been sanctified through obedience to it, and who are willing to labor earnestly and faithfully until the Lord shall say, "Enough." Men who are not afraid to work, and who employ sound business principles which God can approve, yet are not influenced to enter the work with the idea of making money, are needed in this work. To such we can safely say that God can use you, and he will see that you and yours have food and raiment. J. B. BLOSSER.

## SELLING "DANIEL AND THE REVELATION."

At the close of our canvassers' school in Kanas, this spring, in taking up the sale of "Daniel and the Revelation," some degree of uncertainty was felt as to whether we could make a success in selling so large a book in the field to which we were assigned—the "dry region" of western Kansas. In this section they have not had a good crop of any kind for five years. But taking everything into consideration, we believe we have demonstrated, beyond a doubt, that "Daniel and the Revelation" can be successfully sold to the people, even if "times" are "hard."

The people among whom we worked are very poor as far as this world's goods are concerned; but we find many who wish to gain a better understanding of the books of "Daniel and the Revelation." We often hear such expressions as the following: "Those are the hardest parts of the Bible to understand;" "I never did understand Revelation;" "I would like to understand Revelation, as I think that most of it refers to the very times in which we are now living;" etc.

We find the belief that we are living down in the last days, and that the second coming of our Saviour is near, is becoming quite general among the people. "Daniel and the Revelation" certainly contains the truth for this time; and we know that it can be successfully sold if consecrated men and women will go, in the fear of God and with the love of God in their hearts, and offer it to the people. Even under the forbidding circumstances under which we have worked here this summer, where crops are poor and uncertain; and notwithstanding the extremely hot weather, and

the hot winds that have scorched vegetation, my sales have been from four to twelve copies of "Daniel and the Revelation" daily. My experience is that the people want the truth contained in "Daniel and the Revelation," and that the Lord will give the faithful worker a good degree of success in selling it.

J. W. WILSON.

#### THE CANVASSING WORK AND HARD TIMES.

DURING the last three years we have been frequently asked, "Don't you think that the canvassing work is about done?" We answer, "Yes, so far as time is concerned, but not so when the number of books to be sold is considered." It is true that many books have been sold, but we read: "The more widely our publications are circulated, the greater the demand will be for them." Believing that this is true, may we not safely say that there remains a greater work to be done in this line than has yet been done?

The fact that time is short, and that the demand for our books will increase, proves that more must be done in the future than has been done in the same length of time in the past. You ask, How is this to be done? All must receive the fulfilment of the promise of the Holy Spirit; for we are to present the gospel in the demonstration of the Spirit and in the power of God. "Jesus and holy angels will give us access to hearts."

When we hear the story of the experience of Elder Joseph Bates in writing the first book on present truth, when, having but twelve cents in cash, he entered upon the work, confident that God would see it through, we pray that God will raise up canvassers as full of faith as was that servant of God. Then, and not till then, will we see the canvassing work doing what God intends it shall do.

A few years ago, when the crops were a failure in parts of Nebraska, a brother who had been farming to support his family attended a canvassers' institute. He said, "I will enter the work, and if I can earn twenty-five cents a day, I will stick to it." He did stick to it, and is to-day a successful laborer in the cause. In South Dakota a canvasser had labored hard, and was quite successful in taking orders; but the hot winds came, and the wheat crop was destroyed. The time came to deliver the books, and as the canvasser went from house to house, he was surprised to find the money ready for him in nearly every case. One man said to him, "Here is two dollars for the book. I must have it, but I do not know where the next sack of flour is coming from to feed my family."

It is true that many are having a hard time, and it is also true that many who are receiving the same pay as in so-called good times, cry "hard times." What we want is to be so full of the Spirit of God that

what we say to the people will cause them to lose sight of the cares of this world and secure the "pearl of great price."

G. A. WHEELER.

#### "THE TRUE MOTIVE OF SERVICE."

We quote the following from "Thoughts from the Mount of Blessing:"—

He who gives increased talents to those who have made a wise improvement of the gifts entrusted to them, is pleased to acknowledge the service of his believing people in the Beloved, through whose grace and strength they have wrought. Those who have sought for the development and perfection of Christian character by exercising their faculties in good works, will, in the world to come, reap that which they have sown. The work begun on earth will reach its consummation in that higher and holier life to endure throughout eternity.

What a beautiful setting forth of the true motive of service! What a comfort to know that God is "pleased" to have us use his "strength" in all our labors for him! Are you working for him? If not, can you fully rely upon his "strength"?

Let us seek the "development and perfection of Christian character" as here mentioned, and we shall inherit "that higher and holier life to endure throughout eternity."

H. H. HALL.

#### THEY ARE ASKING THE PRIVILEGE.

For the past few weeks we have been receiving urgent requests from the people of the world that they be granted the privilege of selling our literature. These requests are not coming from persons who simply have a mercenary object in view, but from those who have purchased the books from our agents, and after having given them a careful reading, desire to show their high appreciation of the truths they contain by giving them a wide circulation among their neighbors and friends.

The question of how we shall treat these requests is one of great importance, since it is a fact that we as a people are not doing "a tithe of what should be done" to get this last message of mercy before the world. We are not putting that life and energy into the work of circulating our books, pamphlets, and tracts, which their importance and the awful solemnity of the times demand. God will cut his work short in righteousness; and if we fail to connect with the work to-day, while there is time and opportunity, it may be too late to-morrow. The command is, "Go work to-day in my vineyard." We are told plainly that if we fail to improve the talents entrusted to us, even that which we have will be given to another.

This work is the Lord's. He has a message for the world, and it will be given; and if we to whom the work has been entrusted neglect our duty, others will come forward, and take up the work that we should have done. The summer months are fast

passing; the long winter evenings will soon be here, and we should be laying plans for some aggressive missionary work. These silent messengers should be scattered like the leaves of autumn. Hundreds of our people should be planning to carry these books to the people, calling their attention to the fact that they discuss the very questions that are agitating the world from center to circumference. In them is found the solution to the problem which has for years past puzzled the great men of the earth. Christian workers, everywhere, step out by faith on the living promises of God, and organize a systematic campaign for the coming autumn and winter months that will mark a new era in this branch of the work.

E. P. BOGGS.

#### SHOULD OUR WORKERS SELL BOOKS?

THE gospel worker, minister, or otherwise, who brings the truth to another, possesses the golden opportunity of supplying the library of that person with the kind of literature that will direct his feet in the ways of the Lord. In no case is it proper to neglect this open door for doing good.

As an individual is studying the truth, he should have put into his hands the best printed help that can be found. It should not only be matter which will help him to decide aright for the Christian life, but he also needs an abundance to teach him in the way. It may almost be said that the gospel worker has the sal-

vation of such a one placed under his charge for a time, and then it is that he should improve the occasion.

There is a great difference in the understanding of different individuals in the truth. There are some who study the Bible carefully, and also provide themselves with the best printed matter that can be found, that they may be assisted in their understanding. These grow strong, and make useful members in the church. Others study but little, and never go below the surface for a thought; they have no real depth of experience, and but little burden in the work. They have no anchorage, and in the storm they are driven by the winds or floated on the waves, according to the current which at the time prevails.

If our workers would do all that might be done by them in the matter of placing our books in the hands of those who are embracing the truth, they would help greatly in solidifying the work. It is not enough to have members borrow our books and read them. They should buy them and carefully study their pages. I certainly advise all who are opening the work in new fields, and all who are engaged as instructors of the people, to sell our books. Sometimes large orders may be taken of one who has a mind to study. Not a large number of copies of one book, but a full line, or set, of publications on present truth, is what is needed. In fact, this matter should receive attention by the elders, or other responsible persons, in all our churches, and also be heeded by our workers generally. WM. COVERT.

#### CANVASSING REPORT FOR MONTH ENDING JULY 31, 1897.

STATE.	No. Canvassers.	No. Reporting.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
									No. of Books.	Value.
Atlantic.....	9			325	348	\$207 10	\$22 75	\$229 95	66	\$6 45
Maine.....	8	8		136	94	103 05	28 85	131 90		
New England.....	14	8		716	395	671 35	84 50	664 05	63	95 50
New York.....	6	3		345	288	213 50	43 50	256 70	18	12 90
Pennsylvania.....	32			649½	829	553 25	324 88	878 13	464	243 90
Vermont.....	5	5		574	371		251 80	268 80	71	55 47
Virginia.....										
West Virginia.....	11			310	199	192 38	39 80	227 05	152	98 15
Michigan.....	13	13		940	560	379 70	133 45	513 15	169	
Ohio.....										
Indiana.....	13	13		808	527	271 75			350	235 25
Illinois.....	4	4		274	171	178 60				19 00
Iowa.....		38		4037	742	1120 45	173 37	1293 82	175	271 95
Dakotas.....	4	4		576	135	207 07	36 20	243 27		
Minnesota.....	16	13		1438	609	862 81	77 47	940 28		
Wisconsin.....	15	15		865	213	389 35	91 80	481 15	31	70 00
Nebraska.....	9	9		798	209	297 50	53 95	351 45		
Tennessee.....	6	4		56	23	46 25	10 25	56 50	14	23 25
Southern District.....	37	31		3373	634	2847 00	175 63	3022 63	159	291 25
Florida.....	5	5		169	265			209 70		25 10
Arkansas.....										
Colorado.....	8	6		220	228	108 70	22 70	131 40		
Kansas.....		21			972	753 90		753 90	410	214 75
Missouri.....		21		794	227	411 25	108 10	519 35	104	91 35
Oklahoma and Indian Territory.....		9		214	100	146 70	12 95	159 65	49	30 95
Texas.....	12	3	156	1072	364	1012 65	70 40	1083 05		
California.....					529	1077 75	62 00	1139 75	36	83 50
Montana.....	3				63	174 65	28 75	203 40		
Sweden.....	28	28		5133	2369	2658 26	4 94	2663 20		1336 85
Germany.....	50	50	584	4205	222	224 55	780 39	1004 94	173	123 67
Denmark.....	25		178½	1580	972	642 23	14 14	656 37	4187	2974 38
Totals.....	343	311	918½	29602½	12558	\$15751 75	\$2642 57	\$18083 54	6691	\$6303 62

## BECOMING HOPELESSLY PERPLEXED.

IN this world we shall become hopelessly perplexed (as the Devil wants us to be), if we keep looking upon those things that are perplexing; for by dwelling upon them, and talking of them, we become discouraged. *In criticizing others because they fail to manifest love, we shall kill the precious plant of love in our own hearts.* Have we individually appreciated and felt the warmth of love which Christ represented in his life? Then it is our duty to manifest this love to the world. Let us fear to dwell upon, to behold and talk of, the great mistakes that others are making by not manifesting love to their brethren and sisters. Spend as little time over this question as possible; but be sure to give due attention to the precious truths which come to us from lips that have been touched with a live coal from off the altar. Praise God that light has been sown for the righteous, and gladness for the upright in heart. Talk of the instruction that you have received that was to your soul as a feast of fat things. See to it that you bring into your character-building the solid timbers of truth. Let the exalted truths you have heard be manifested in the faithful performance of God's precepts.—*Mrs. E. G. White.*

## THE GREAT DAY IMMINENT.

EVIDENCES that the coming of Christ is right upon us are to be seen everywhere, and many of us are asleep. We do not treasure up the important truths written for our admonition, upon whom the ends of the world are come. Iniquity abounds everywhere, and the love of many waxes cold. Unless we understand the importance of these moments that are swiftly passing into eternity, and get ready, as a people, to stand in the great day of God, we shall be counted unfaithful stewards. The watchman is to know the time of night. Everything is now clothed with a solemnity that all who believe the truth should realize. They should act in reference to the great day of God. The plagues of God are about to be poured upon the world, and we need to be preparing for that great day.

We have no time now to spend in haphazard movements. We should fear to skim the surface of the word of God. When the light shines in our hearts, we shall, in all our words and works, live in accordance with that light. We must now teach the word of God as we have never done before. We must sink the shaft deeper in the mine of truth. All the things of life are but as motes now; the things that pertain to eternity are of great consequence. There are many things to write of, but I have such an intensity of feeling that it is consuming me. May God help me, is my prayer. Let all seek the Lord most earnestly.—*Mrs. E. G. White, in a recent communication.*

## "I CAN'T MAKE A LIVING."

So many of our people, when spoken to in regard to going into the canvassing work, give the above answer. Is such the case? I think not. I feel fully persuaded that any one of fair address and a modest amount of tact, who will go out in the fear of God and put energy into the work, will make a living. I will give a few figures on my work this summer. Remember that the circumstances have been very unfavorable here this season. Wheat is about half a crop. Hot winds have played havoc with the corn. Very few fields will make a fair yield, and hundreds of acres will not yield two bushels an acre. But still the following is the result of my work: for every day's work of ten hours, my sales averaged \$11. On account of failure of crops, I lost one third in delivering, which would bring my profits down to about \$3.50 for each day's work of ten hours.

Can we truly feel safe in making such excuses? Are we willing to say, when brought before the great Judge, "The reason I did not take part in the work was because I could not make a living"?

J. W. WILSON.

## THE HOLIDAYS.

MANY books are bought at the holiday season; but the most of these are ordered through agents quite early in the fall. Why should not thousands of books on the present truth be sold for the holiday delivery, and thus supplant the pernicious literature that would otherwise be circulated? Hundreds of our people engaged in this work last year with good results. Let us begin early this year, and push the work more than ever. Our tract society secretaries will be glad to hear from any who may be interested in this work.

## DISTRICT 6.

OUR district agent, Brother E. M. Morrison, is now engaged in canvassing with the State agents of the Upper Columbia and North Pacific Conferences. One of the State agents writes as follows concerning his experience: "We feel that we have had a profitable time of it, and are able to show by practical experience that agents can go out now, even in this field—one of the hardest—and succeed." Again, referring to his future work, he says: "Although, as I said, distances are great, I hope to be able to go out in the field and help, by canvassing, those who will devote themselves to the work. I believe this is the way to real success in this work."

We heartily agree with our brother in the above statement, inasmuch as we learn in Acts 1:1 that Christ, the greatest of teachers, first began "to do" and then to "teach."

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