

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, SEPTEMBER 21, 1897.

WILL POWER.

THERE is no chance, no destiny, no fate,
Can circumvent, or hinder, or control,
The firm resolve of a determined soul;
Gifts count for nothing; will alone is great;
All things give way before it soon or late.
What obstacle can stay the mighty force
Of the sea-seeking river in its course,
Or cause the ascending orb of day to wait?
Each well-born soul must win what it deserves.
Let the fool prate of luck; the fortunate
Is he whose earnest purpose never swerves,
Whose slightest action or inaction serves
The one great aim.
Why, even death stands still
And waits an hour, sometimes, for such a will.

—Ella Wheeler Wilcox.

BE not afraid of enthusiasm; you need it; you can do nothing effectually without it.—Guizot.

THE "Rise and Progress of Seventh-day Adventists" is now ready in German. Order of your tract society. Price, post-paid, \$1.

AN agent who has just started out, and is consequently inexperienced in the work, reports sales amounting to \$30 for the first week.

BROTHER GEO. A. KING reports sales for the week ending September 10, thirty hours' work, to the amount of \$88.38, besides nine subscriptions for *Good Health*.

THE Pacific Press Publishing Company alone has sold over ten million pages of tracts during the last year. This is encouraging, and our combined efforts should greatly increase the number of pages circulated during the year to come.

ALL are familiar with the recent statement, through the Spirit of prophecy: "There are in this world, hearts that are crying aloud for the living God." Any one who reads the experiences of the workers, as given in Brother Morrison's article, will realize the literal truth of this statement.

AN aged brother writes thus: "I hear much about *young* men and women as workers, and have often wanted to ask, Why cannot the *old* men have some responsible work?"

Certainly, there is work for the old men and old women; for the Lord says that he "gave authority to his servants,

and to every man his work." Then the Lord *himself* has given to "every" man his work. This takes in young, old, all. And while the Master is saying to *all* to go labor in his vineyard, let none refuse the gracious invitation.

How good it is that none are slighted; all are invited to be co-workers with the Lord.

IN reading the reports of some of our canvassers who are not as successful as others in selling books, it is very encouraging to note with what cheerfulness and courage they press on in the work. They may not have all the success they might wish in selling books, but nevertheless they are doing a good work. And by pressing on perseveringly, they will gradually gain in experience and ability to sell the printed page. "And let us not be weary in well-doing: for in due season we shall reap, if we faint not."

THE Minnesota Tract Society has received orders for about 1,400 books in the past ten days from the canvassers for their fall delivery. The most of these orders are for large books; such as, "Great Controversy," "Prophecies of Jesus," and "Daniel and the Revelation." It is expected that the canvassers will make a good delivery this fall, as the crops are good in most localities, and prices are better than for years in the past. The canvassing work here seems to be brightening up materially.

L. B. LOSEY, Sec.

ONE of our Western general agents writes that the burden of our people in that part of the field is for all to get to work scattering our publications. When such a burden is upon the minds and hearts of our people everywhere, and when they begin to act in harmony with the burden, we may expect to see many millions of pages of our literature sold where now we are selling only hundreds. Our tract society secretaries and State agents will be glad to correspond with any who desire to engage in the circulation of our publications this fall and winter.

IN a letter from A. F. Harrison, our general Southern canvassing agent, he incidentally says: "I took over fifty dollars' worth of orders for our books last week, besides writing forty letters by hand. Brother C. D. Wolf took about seventy dollars' worth of orders."

Both these brethren are selling our large books. Thousands more of our books could be sold if all would only feel a burden for the work. From now till January is the best time in the year to sell books. Our tract societies will be glad to correspond with any who are interested in the work of selling our books. If you don't know where to address your tract society, write directly to the REVIEW AND HERALD or the Pacific Press.

A SUCCESSFUL CANVASSER.

A SUCCESSFUL canvasser is one who has natural tact and ability in that line, and who is filled with the love of God, and thus has an earnest desire to labor for the salvation of souls by placing our books in their hands. He thoroughly studies his book, canvass, and prospectus, so that he can talk smoothly and intelligently concerning it; then he goes out, full of courage, energy, and zeal, and keeps up under all circumstances. He walks up to a house briskly, with a business-like air, meets the people with a pleasant smile and cheerful words, gives a pointed, brief canvass, full of life and enthusiasm, turns to the bindings without hesitation, and pulls for the order with tact and energy, never allowing the enthusiasm to die out. As soon as the order is obtained, with a few cheerful remarks and a pleasant "good day," he hastens to the next house. Such a person, acting as described above, will have success even when times are hard, and the territory is poor.

You say give a brief and pointed canvass, and pull for the order? — Yes; and I mean it. If we tell the people all there is in the book, it will not be worth while for them to buy it, and they will think so.

If after giving a brief canvass and pulling for the order, your customer hesitates, turn quickly to some good point that you have not mentioned, saying, "I only showed you a small amount of what the book contains; here is an excellent subject." Make your point briefly; then turn right back to the bindings and use them; perhaps that will be all he needs, and he will consent to give his order. If we tell all we know in the first canvass, the people not only get tired, but we have nothing to fall back on when they hesitate, and need something more to rouse them to give their order. After each point made, and each objection overcome, ask for the order, with much tact and care, using such language as will not be obnoxious to your customer.

S. C. OSBORNE,

General Agent for District 5.

NOTES AND INCIDENTS IN A CANVASSER'S TRAVELS.

ONE day I found a man in the prime of life, intelligent and well educated, who listened as the book was presented, and seemed interested and satisfied with the answers to his questions, which were read from God's word. Although living in a distant city, he gave his order, with the understanding that one of our people there deliver the book to him, remarking that he "wanted to know more about these things." Praise the Lord that there are a few to whom the light is welcome. It is a privilege to labor on for the sake of finding these souls.

After breakfast one morning the man with whom I stayed over night (a farmer) came in and sat down; and although his binder was ready, and a man to do the "shocking up" had come, he seemed in no hurry to begin his work, but asked questions, desiring to know more about the precious truth.

While canvassing last winter, when persons would ask me if I ever had to stay outdoors on account of the people's not being willing to let me in, I would tell them, "No; the Lord has promised that if we

trust in him, and do good, we shall dwell in the land; and he has always been as good as his promise." I also used to tell them that I didn't believe the Lord wanted us to stay outdoors where there was n't any one to talk with; but that as long as we had light and truth and God's word for the people, he wanted us to stay right in the houses with the people, and tell them of the soon-coming Saviour. They used to say, "Well, may be that is so," and some would be honest enough and hearty enough to say, "I'm sure the Lord sent you here this time; and if you ever come this way again, come and see us." Thank the Lord, brethren, for so many bright things.

In my work this summer I can see that the Lord can just as consistently want us men canvassers to sleep in the barn, upon the new hay, or on the cool barn floor, if that is where the men sleep who are getting up the hay and grain, and with whom he wants us to talk. So instead of being in the house, in a nice, well-made bed, perhaps the very place where we can best work is on the barn floor with the men. I have had two experiences of that kind, this summer; and I believe that in them, opportunity was given for the very work the Lord wanted me to do.

WM. A. WOOD.

CANDID THOUGHTS.

THERE are many people among Seventh-day Adventists who are continually looking for something to do. Day follows day, and weeks and months slip by; but each returning season finds them still looking for work.

There are also many connected with our people who have much God-given business ability which they are using in the sale of almost everything except the literature which contains the glorious, saving truths that God has given us — truths for which the world is crying out in its great need, and for lack of which thousands are *just now* perishing — physically and spiritually perishing.

Does some one ask, "Why is this so?" I, too, have asked, and here are some of the answers received, with a few comments: —

"I'm afraid I can't support my family by canvassing, and the Bible says the man that does not support his family is worse than an infidel."

Of what value is this excuse in the face of the command: "Go work to-day in my vineyard;" or the promise, "Whatsoever is right I will give you;" or the declaration, "Your Heavenly Father knoweth that ye have need of all these things"?

"As soon as I get a little better 'fixed,' I expect to canvass for our books; but just now I must sell something that will bring me in more money." Or, "I want to go to school, and must handle whatever has the most money in it."

Several young men, and women, too, who are not Adventists, some of them not professing to be Christians, who are attending worldly schools, have spent their summer vacations canvassing for some of our health books, in preference to anything else that was offered them. If our publishers should go to the world for help, they could put into the field, in a few months' time, an army of book agents that would

outnumber all the canvassers in our ranks to-day. Brethren, our books are not "slow and stubborn stocks." Their pages fairly blaze with living truths which appeal to the intelligence and conscience, as well as to the diseased stomachs and livers of multitudes who are living in ignorant violation of spiritual and physical laws. Does not God want us, as a people, to spread this light? We have already had to employ some help from outside. Beware lest another take thy crown.

"It is impossible to approach people with a book nowadays, they won't listen to you."

This statement is untrue. I would not be surprised to find that there are more books published and read to-day than at any previous time in the world's history.

How many subscription-book houses have you known to fail during these "hard times"? Experience has shown me that the very leaders in social, political, business, and professional circles can be approached and won by prayerful, well-directed effort.

But, best of all, we are not going to the people with "a book," but with the special message of God to his creatures at this time. Why should we cringe or falter with the living truth of God on our lips, and the command of Jesus, "Go ye," coupled with the promise, "I am with you," ringing in our ears?

"I've tried canvassing, and failed; I was never cut out for a book agent."

"I will be what I will to be," is an excellent motto for this class. We will even have eternal life if we will to have it. "Whosoever will," says the Scripture. When I was a child, father used to say to me: "My boy, 'can't' never did anything, but 'try' killed a woodchuck." I have always found this principle to be true; but sometimes it is necessary to try more than once. It is quite an advantage, too, to know just which hole the little rascal is in, and I am tempted to tell somebody, even at the risk of appearing unfair to the woodchuck. If you'll believe the experience of one who has as many woodchucks to hunt as anybody, you may look for him in one of three places:—

1. In your eye.

2. In your feelings. This is perhaps the favorite *habitat* of the creature. Here he often attains such immense proportions as to blind the poor canvasser to everything else. Poor fellow! Defeated and driven home, "disgusted with the whole thing," all by a big woodchuck whose name may be spelled with four letters!

3. In your preparation, or rather, in your lack of preparation.

"Success in any calling is the result of intelligent preparation," is a maxim which cannot be too strongly impressed upon those who enter this work. Much might be said in regard to what "intelligent preparation" means, but I have only space to say that one must be full of his book,—brimful and running over,—and he must be sure to take Jesus with him, and be impelled by an earnest desire to help some one.

O, I wish I could place before all our people some of the pictures of suffering, despondency, and need, of broken hearts and "hearts that are crying aloud for the living God," that daily present themselves to the view of the faithful canvasser. One man, moved al-

most to tears, said to Brother Hanes, last week, "O why didn't you come and talk to me this way two months ago?" Another said, "I am miserable, discouraged, hopeless. Here's my business, but where am I?" And another, "I'll give anything I possess if you will make a man of me." The mayor of the town said, the other day, "You are doing a good work. I wish you success. Call around occasionally." Several prominent men and women have said, "Drop in when you are around this way. I like to talk with you." Last week I found a lady studying her Bible, and she would not let me go till I had studied with her the subjects of the millennium and the second coming of Christ.

Brethren and sisters, let us get out into the harvest-field to-day. The bright harvest sun is shining above us. The elements are at rest. Now is the time to work. Soon the cold November rains will be upon us, and much precious grain may be lost. "The night cometh, when no man can work."

OTIS M. HAYWARD.

Toledo, Ohio.

HEALTH LITERATURE AND THE LAST WARNING.

THE Spirit of God tabernacles in our very flesh. Every part of our body is made sacred by the presence of God. Christ died for the body as well as for the soul. The religion that was baptized in the former rain, had for a part of its teaching the glorifying of God in the body as well as in the spirit. Will the latter rain fall on the same kind of religion? Do you regard your health as sacred as you do your character? If not, why not? The papal idea of the body was to misuse it. If we look upon an injury to the body from a different standpoint than we do an injury to our character, we have not as yet been fully rescued from what the Dark Ages brought to this world.

God lives and moves in these bodies of ours; every time a muscle moves, it is the Spirit of God operating upon it then and there. It is not self-acting. David said, "Thou hast beset me behind and before, and laid thine hand upon me. Such knowledge is too wonderful for me; it is high, I cannot attain unto it." Ps. 139: 5, 6. So it seems to me, yet I am glad that it is true. When one grasps this truth, how sacred every truth concerning the human body becomes! Health literature will not then be looked upon as merely a convenient means by which to remove prejudice, but as filling a place in the message itself, which is calculated to save the whole man.

"Every law governing the human machine is to be considered just as truly divine in origin, in character, and in importance, as the word of God." "The laws governing the physical nature are as truly divine in their origin and character as the law of the ten commandments." Have the simple principles of health seemed divine to you? If not, ask God to reveal to you the fact that he arranged them, dwells by his Spirit in our very flesh in harmony with these laws, and then you will read, with a fresh insight, everything that pertains to these bodies of ours.—*Unpublished Testimony*. "To make plain natural law, and urge the obedience of it, is the work which ac-

companies the third angel's message, to prepare the people for the coming of the Lord."—*Testimonies for the Church,* Vol. III, page 161.

The Lord has told us, again and again, that the people are not prepared for his coming, and the question can well be raised, "Has natural law been made plain?" Has the literature which tells, in plain, simple words, what the people should do in regard to their physical being and physical habits, been placed largely in the hands of the people? Has it been scattered like the leaves of autumn? If not, has the work been done in the earth that the Lord anticipates doing? Everything around us shows that we are in the perils of the last days. The work that the church has left undone, will soon be done under the most adverse circumstances. Is it not time that the attention of our neighbors should be called to our health journal, *Good Health*, which, in its monthly visits, is laden with these precious truths which the Lord is making the people of the world hungry to learn? and is it not time that our new journal, the *Gospel of Health*, which contains the very gems of truth on these subjects from the Bible and both old and recent Testimonies, be studied by every Seventh-day Adventist fireside? Then, at this very time when the message to us is to go out quickly in the highways and hedges to seek for the class of persons who are habitually found there, would it not be well to feed the missionary fire with just such fuel as we find in the *Medical Missionary*, which recounts the experiences of those whom God is using in these lines in the darkest spots of our dark cities or on foreign soil, besides giving instruction and light in regard to opening up similar lines of work at our very doors?

DAVID PAULSON, M. D.

DOES THE CANVASSING WORK PAY?

I AM not going to give some one's theory on this subject, or state what might be possible under favorable circumstances, but will simply give some statistics in regard to what is actually being done at the present time. The figures given below represent just one week's sales. One lady who had never canvassed a day before in her life went out with "Christ Our Saviour," and in one week sold \$15.50 worth, and \$5 worth of "helps," making her total for the week, \$20.50. Another lady working with our large books, sold to the amount of \$29.50; another, \$35.50 worth. A gentleman who started out very timidly, and was afraid of making a failure, sold \$40.80 worth of our large books, and the sales of one of our older agents for the same week amounted to \$74.90. Another gentleman of little experience in the work sold \$15.65 worth of small books.

Brethren, what do these figures show? Do they not state plainly that "God and holy angels will cooperate with the human agents" who go out to carry the printed page of truth to the people? But the question of money is not all there is to be considered, nor is it of the most importance. All may not sell as many books as those whom we mentioned, but no one can tell the number of persons that may be saved through the influence of the books sold; and who can estimate the value of a soul? Are there not many

of our people who are planning to enter the field this fall, and help to circulate our publications? The call is being made for workers in the Lord's vineyard. Who will say, "Here am I; send me"?

I. A. FORD.

EXPERIENCES AND WORK.

It has been a long time since I have written anything in regard to the line of work in which I am engaged; but it is not because I have lost faith or interest in it. On the contrary, I think I can truthfully say that my faith in the canvassing work was never greater, or my interest in it deeper, than at the present time.

I believe that the publications already sold have only increased the demand in the minds of the people for more, and that instead of the canvassing work's being finished, as many have thought, it will go on increasing, if not multiplying, until the message has gone to the world, and the work closes.

This branch of the work is designed not only to be the means of reaching thousands who would not otherwise learn God's message of love to man, but will prove a blessing to all who engage in it with a sincere desire to do others good. By helping others, we help ourselves, while watering others, our own souls are refreshed. This is the law of our being. There is even more pleasure in giving than in receiving. Happy is the man or woman who will enter into the canvassing work heartily with either our books or papers, and with a heart overflowing with love, go from house to house teaching the people the truth. "They that be wise [teachers] shall shine as the brightness of the firmament; and they that turn many to righteousness as the stars forever and ever."

Any observing person can see that now is an opportune time to canvass for our religious publications. The Lord is going out before us, opening up the way in a remarkable manner, influencing the hearts and minds of the people by his Holy Spirit to receive the message of truth we carry to them. Many are deeply impressed by the events that are taking place in the earth, and feel that the end is near. Others who have professed to know the Lord are dissatisfied with the churches, and in doubt and darkness are praying for light and truth. Many more are poor and needy, tired and sick, distressed and perplexed. Some are sinking in despair, without God and without hope. In short, the world is full of hungry souls with aching hearts, reaching out for something that will satisfy. Who would not esteem it a privilege to carry to these people, whose hearts are made susceptible and tender by the Spirit of God, the blessings of light and truth contained in our books and papers, that they may learn of Jesus, who alone can heal the wounds which sin has made, satisfy the longings of the human heart, speak peace to their weary, troubled souls, and give them rest and free salvation?

So far as I have been able to learn, all in this district who have gone to work with a purpose, are having success. Several who have been selling some of our high-priced books in the hardest part of this field, under very unfavorable circumstances, have had good success. Many who have gone to work with the *Signs*

are having remarkable success and a rich experience. The following reports from two of the Bible workers in Portland who have just taken up the paper work in connection with Bible work, will illustrate the success and blessing attending those who engage intelligently in canvassing for the *Signs*:—

In my past experience I have, while laboring to lead others to see the truth as it is in Jesus, used the *Signs* to great advantage, but never have I experienced such rich blessings as I have since taking up the *Signs* work in Portland. Five hours' experience enabled me to see a freshness and beauty in the truth that I never before discerned.

By divine aid I was permitted to enter nearly every home I attempted to canvass, and succeeded in taking ten subscriptions, and selling several papers. As I entered the homes, I was often received as a messenger sent from God, and as I talked to the people about the truths contained in the paper, in many instances their hearts were touched and made tender by the Spirit of God, which caused them to feel the needed help the Saviour was offering through the *Signs*. Before parting with them, I was often asked to offer prayer in their behalf.

A Catholic lady asked many questions in regard to our belief, and said that if she could believe that she would sleep till the resurrection, instead of passing through the experience of purgatory, she would be intensely happy. After seeking, in prayer, the blessing so freely offered, she promised to study to understand this truth. A blind lady clasped my hand, and asked me to come and read the paper to her, and study with her, from the Bible, upon these important subjects.

I made appointments with several to hold Bible readings, and was able to help the poor in many ways. I was also directed to other families where help was needed. These are only a few of the blessed experiences of the day. Had I only known before of the blessings God is waiting to shower upon those who engage in this branch of the work, I would have entered it long ago. God has many deep experiences for us, and he will bless us and the work as we engage in it.

MISS IDA JOHNSON.

As I took up the work of canvassing for the *Signs*, I had the richest experience I have ever enjoyed since entering the Bible work, and yet God has given me many rich blessings in that line. Altogether, I have spent about six hours in canvassing, and during that time took sixteen orders and sold twenty-one copies of the *Signs*. I was made welcome to some homes where it seemed that God's angels had led me. I met some whose lives were filled with sorrow and disappointment. When they learned that I was a Christian missionary, they unburdened their hearts to me. One lady said, with tears streaming down her cheeks, "Oh, I know God sent you to me, and although I am a Catholic, when I met you at the door, I had to let you in." She asked me to come again; and before I left that home, we had prayer. As she knelt weeping, I felt that God had indeed sent me. I took her order for the paper, and the next week, as I went to deliver it, I found her cheerful, and she said, "It seems that everything has been brighter since you were here." I made an appointment to hold Bible readings with her. I have had many such experiences. In another case similar to this, the lady was not a Catholic. I have several Catholic families studying the papers. I believe that God's hand has led in this work, and I know there are rich blessings awaiting those who will take hold of it.

MISS MATTIE JOHNSON.

Now in view of the good that may be accomplished, why should not all our Bible workers everywhere, and hundreds belonging to our churches, who are no Bible workers, engage in this work? No further evidence is needed to show that the work may be made successful. I know, from experience as well as from observation, that canvassing for the *Bible Echo* in Australasia, the *Present Truth* in Great Britain, and the *Signs of the Times* in America, is successful not only in itself, but in opening up in a most satisfactory way all other lines of church work.

I believe that the masses of the people can be reached in this way with the truth, if all who can, will devote some, if not all, their time to this work. The *Signs* alone ought to have a circulation of over one hundred thousand by the first of January; and it certainly will have, if all will consecrate themselves to the work without delay. "Christ and holy angels will give success to those who do all in their power to save souls."

E. M. MORRISON.

GOD'S CARE FOR HIS PEOPLE.

THE eye of God, looking down the ages, was fixed upon the crisis which his people are to meet when earthly powers shall be arrayed against them. Like the captive exile, they will be in fear of death by starvation or by violence. But the Holy One who divided the Red Sea before Israel, will manifest his mighty power and turn their captivity. "They shall be mine, saith the Lord of Hosts, in that day when I make up my jewels; and I will spare them, as a man spareth his own son that serveth him." If the blood of Christ's faithful witnesses were shed at this time, it would not, like the blood of the martyrs, be as seed sown to yield a harvest for God. Their fidelity would not be a testimony to convince others of the truth; for the obdurate heart has beaten back the waves of mercy until they return no more. If the righteous were now left to fall a prey to their enemies, it would be a triumph for the prince of darkness. Says the psalmist, "In the time of trouble he shall hide me in his pavilion: in the secret of his tabernacle shall he hide me." Christ has spoken: "Come, my people, enter thou into thy chambers, and shut thy doors about thee: hide thyself as it were for a little moment, until the indignation be overpast. For, behold, the Lord cometh out of his place to punish the inhabitants of the earth for their iniquity." Glorious will be the deliverance of those who have patiently waited for his coming, and whose names are written in the book of life.—*Mrs. E. G. White, in "Great Controversy," Vol. IV, page 634.*

THE OUTLOOK IN TEXAS.

WE have much reason to be encouraged about the canvassing work in this State. Since the recent good and general rains, cotton, which all know is the main crop, is looking much better, and if the season remains favorable, will make a very heavy yield. Those who have not yet sold their wheat can now get a good price for it. With such prospects and possessions in reach, and with a large amount of uncanvassed territory before us, who need faint? Let every one be of good courage. At our recent camp-meeting, through the earnest and much appreciated efforts of S. C. Osborne, the canvassing agent for District 5, and the State agent, A. G. Bodwell, some fifteen or more recruits were added to the force of canvassers. With these, in addition to the tried and faithful who have borne the burden and heat of the day, we confidently expect to see a great work done this fall. Go forward with courage. Be careful of your account. If you get short, do not use the money

that belongs to the tract society, but let the Conference Committee know of your needs, and as far as it is in their power, assistance will be given you. If those who owe the society, and are not now in the work, will pay up, there will be plenty of money to meet all debts. It is to such much more than the workers in the field, that we wish to speak on this question. Within the next ninety days is the time to act promptly on these accounts. C. McREYNOLDS.

[The foregoing from Brother Mc Reynolds applies, in all its main features, to all our tract societies.—ED.]

WHY I DO NOT CANVASS.

BECAUSE people look down on canvassers; they are often unwelcome callers. I can't have the face to go around and talk "book" to people, when they feel so about book agents.

Let us take a glance or two at this difficulty, and see if it will not entirely vanish: They looked the same way on our Saviour and his work; and he says, "If the world hate you, ye know that it hated me before it hated you." But he worked continually, and all that learned to *know* him learned to love him; and those who learn to know the real character of the work of the devoted canvasser for the third angel's message, will learn to have respect for him. It is his privilege, when he has gained access to them, to show them that he has that which contains truths relating to their eternal destiny.

But you say that people have been imposed upon by unprincipled agents. While it is true that unprincipled agents have taken advantage of the confidence reposed in them, it is true, too, that many good books, containing much valuable information, have been carried to the people by agents; so, on the whole, agents have been a great benefit to the people. But to compare the work of the agent for worldly publications, even though they are good in their line, with that of the agent for works on this last message, is as comparing the transitory things of this life with eternal realities. It is as comparing earthly things with heavenly things. Yet some of our people, and even some of our ministers, get the idea that to go out as a canvasser with our publications is too small business for them. They feel as though they themselves are engaged in a higher calling.

Those who have such ideas of their own dignity and of God's work are greatly at fault. For the edification of such, I quote: "I sincerely hope that no mind will receive the impression that it belittles a minister of the gospel to canvass." "I have been shown that the most precious ministry can be done by canvassers, and that by canvassing." The canvassing work is an important field for labor: "and the intelligent, God-fearing, truth-loving canvasser occupies a position equal to that of the gospel minister." "The canvassing work is a missionary work, and the field must be worked from a missionary standpoint. Selfish principles, love of dignity and position, should not be once named among us. The thought of seeking to become the greatest should never enter our minds." These quotations are from the writings of Sister White.

Much more in this line might be given; but if any

have had such thoughts, I trust that they will harbor them no longer. It would appear from these statements that our agents should realize that as much dignity pertains to their calling as to that of the ministry. The calling is certainly high enough for any Seventh-day Adventist that believes the Testimonies.

I quote again: "Behold, I will send for many fishers, saith the Lord, and they shall fish them; and after will I send for many hunters, and they shall hunt them from every mountain, and from every hill and out of the holes of the rocks. For mine eyes are upon all their ways." Surely our conferences contain some of these mountains, hills, rocks, and holes; and is not the Lord calling on us all to be the hunters and fishers? OSCAR HILL.

PAPERS AND TRACTS.

OFTEN when we talk about the necessity of distributing our papers and tracts, we hear this remark: "Well, I have not only distributed papers and tracts in this country, but I have also sent many to other parts of the world, hoping to find some soul who would turn to the Lord; but all my efforts have been in vain, and it seems to me that it is of no use to try it any more."

This may seem so to many, but it is only the voice of unbelief, and it contradicts the precious promise of God when he says: "For as the rain cometh down, and the sun from heaven, and returneth not thither, but watereth the earth, and maketh it bring forth and bud, that it may give seed to the sower, and bread to the eater: so shall my word be that goeth forth out of my mouth: it shall not return unto me void, but it shall accomplish that which I please, and it shall prosper in the thing whereto I sent it." Isa. 55: 10, 11.

Dear reader, if you are convinced that our papers and tracts contain the word of God never let the tempter make you believe that your work is in vain, when you sell or give away those silent messengers of light and truth. Rely on the promises of God, and trust him to bless your work.

The Lord encourages the faithful worker by saying: "Be ye strong therefore, and let not your hands be weak: for your work shall be rewarded." 2 Chron. 15: 7. We may never see any fruit of our labor in this world, but as long as we know that we are doing God's work, we need not worry, and *ought* not to become weary in it; for the promise is: "Let us not be weary in well-doing: for in due season we shall reap if we faint not." Gal. 6: 9.

That the Saviour did not always see fruit of his efforts is clearly foretold by the prophet: "I have labored in vain, I have spent my strength for naught, and in vain; yet surely my judgment is with the Lord, and my work with my God." Isa. 49: 4. Jesus was all the time doing the will of his Father—scattering light and gladness wherever he went. He sowed the seed far and near, and then left the result with his Father.

Brother and sister who think that your efforts are in vain, hear the word of the Master to you: "Go, and do thou likewise." "Be ye steadfast, unmov-

able, always abounding in the work of the Lord, forasmuch as ye know that your labor is not in vain in the Lord." 1 Cor. 15 : 58.

Now as the fall and winter months are upon us, should not *all* make greater efforts than ever before to scatter our papers and tracts? Many of them are lying idle in our publishing houses, waiting for some one to carry them out into the dark world, that they may fulfil their appointed mission. The Lord has told us that the reason our publications are lying idle in the publishing houses is because there is not interest enough in them to carry them away. This being so, should we not all do what we can to wipe out this reproach for slothfulness and indolence?

At the same time that we hear the Macedonian cry echoing over land and sea, "Come over . . . and help us," we hear the Lord of heaven and earth say, "Whom shall I send, and who will go for us?" Dear reader, what do *you* answer? He is speaking to *you*. Will *you* try once more to excuse yourself? or will you answer quickly when he calls, "Here am I; send me"?

ZACH. SHERRIG.

WE often get letters from brethren and sisters stating that they appreciate the REVIEW so much that rather than do without it they would deprive themselves of food. It is not necessary for any to deprive themselves of their necessary food and clothing in order to have our church paper, for there are always generous-hearted brethren and sisters who are glad to help the needy. Those who are too poor to take our church paper should be carefully looked after by our ministers and others who may come in contact with them, and the REVIEW should be furnished them.

But there is another practical thought in this matter. Since our brethren who have the REVIEW to read, appreciate it so fully, those who do not have it would doubtless learn

to appreciate it just as much if it was kept before them. Will not you who are readers of the REVIEW, and who appreciate its contents, act as agents for the paper in your several neighborhoods? Do not take this as a general invitation, but as you read this note, think of our people near you who are without the REVIEW, and do not rest till you get it in all their homes.

ONE of our conference presidents says, in a letter:—

I feel a deep interest in the selling of "Daniel and the Revelation." Certainly it is one of the best books we have ever printed, and many of our people are losing the spirit of the message because they do not study this good book. The outlook is good for us to have a dozen or more working on "Daniel and the Revelation" after camp-meeting. We are doing our best to get them interested. Those who have been at work thus far this season have done real well.

We are glad to note the increased interest in so many conferences to sell "Daniel and the Revelation," and we hope to see this interest grow. If you have not already selected the book you are going to sell this winter, why not consider "Daniel and the Revelation"?

A LADY into whose hands a copy of "How the Sabbath Came to Me" was recently placed, says that she read some of the "Battle Creek literature years ago," and thought at the time that the arguments on the Sabbath question were hard to refute. But she had passed the matter by, thinking that since the world was keeping Sunday, she would not consider the matter of making a change. The whole tone of her letter shows that she is conscientious; and under the influence of the "latter rain" it is quite certain that she will embrace the whole truth. This case shows the power there is in truth; when once it is lodged in the mind, it is hard to get rid of it. May it not be that the day is right here when the view that was given of a thousand embracing the truth in a day will be realized? Every missionary worker should take courage from these incidents, and continue to push the circulation of our publications.

CANVASSING REPORT FOR MONTH ENDING JULY 31, 1897.

STATE.	No. Canvassers.	No. Reporting.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
									No. of Books.	Value.
Maine.....										
New England.....										
New York.....										
Pennsylvania.....										
Vermont.....										
Virginia.....										
West Virginia.....										
Michigan.....										
Ohio.....			157	753	463	\$447 90	\$133 85	\$581 75	310	\$272 00
Indiana.....	16	16		508	393	182 25			242	140 45
Illinois.....	4				135	149 00	25	149 25		58 20
Iowa.....	33	23	244	2464	493	657 20	154 25	811 45	318	440 75
Dakotas.....	3	3	29	336	83	158 40	18 20	176 60		
Minnesota.....		17				729 50	89 01	818 51		
Wisconsin.....		19	157	1087	248	385 25	123 80	509 05		
Nebraska.....										
Tennessee.....										
Southern District.....										
Florida.....	8	8				328 50	45 25	373 75		
Arkansas.....										
Colorado.....										
Kansas.....										
Missouri.....										
Oklahoma and Indian Territory.....										
Texas.....										
California.....		14			457	1076 00	168 15	1244 15	89	111 00
Montana.....										
Sweden.....	37	28		4806	1766	1810 09	61 18	1871 27		1902 55
Germany.....										
Denmark.....										
Brazil.....					39	101 50				187 62
New Zealand.....	12	10		399	241	793 50	99 75	1102 32	258	1002 72
Australia.....	27	17	276	1763	576	2734 02	163 32	2897 34		
Manitoba.....	6	4	75	600	225	547 70		596 70	42	49 00
Review and Herald Pub. Co.....	41	36		2332	943	1524 95	148 00	1672 95	299	676 10
Totals.....	187	195	1021	15048	6062	11625 76	1205 01	12805 09	1558	4840 39

TRUTHS FOR THE TIMES.

THE health principles are spreading through the world with wonderful rapidity. They interest people who cannot be reached by any other means. They make friends for the cause of truth wherever they go. They are, in a special sense, truth for these times. Now a few words with reference to the journals which are advocating these principles.

Good Health is designed to hold up the light of health reform to the world, and educate people everywhere in regard to the proper care of the body in health and disease. This journal is wholly free from sectarianism, and every number is well filled with a variety of excellent articles on the various phases of health culture.

The *Gospel of Health*, on the other hand, is intended especially for the use of Seventh-day Adventists. It contains considerable matter which would not be understood by those unacquainted with the truth; yet this matter is of so important a character that it was deemed advisable to start a journal for the express purpose of communicating it to our people. Recent communications from Sister White relating to the health work will be found in this paper; it also contains a question department, and frequent contributions from Dr. Kellogg and other members of the Sanitarium staff of physicians. It treats the health principles from the standpoint of the Bible and the Testimonies.

The *Medical Missionary* is devoted to missionary and philanthropical work, both in this country and other lands. It prints regular reports from our medical missions all over the world, which alone are worth the price of the paper. Then there are editorials by Dr. Kellogg, a good variety of general articles bearing on the various mission fields, and many helpful hints to those who expect to engage in the work. It also has much of interest to relate with reference to our city medical missions, Working-men's home, cottage-meetings, etc.

Each of these journals is deserving of our hearty support and active efforts to increase its circulation. As already mentioned, the *Gospel of Health* is intended for those who have a knowledge of the present truth, and it should go to every one of these people. Let us have the help of our conference presidents, ministers, tract society secretaries, State canvassing agents, church elders, Bible workers, canvassers, in putting this journal in the hands of our people. It should accompany our excellent church paper, the REVIEW, into every Seventh-day Adventist home in this country, for it is our *denominational health journal*, even as the REVIEW is our *denominational religious journal*.

Good Health should have as large a circulation as the *Signs*; for it is our *missionary health journal*. The *Medical Missionary* should be taken by Seventh-day Adventists, but is also well adapted for other people.

We hope to see a large increase in the circulation of these papers in the near future. We are sure that such will be the case when our friends come to realize the important mission that each of these journals has been called to perform in connection with the last warning message.

M. E. OLSEN.

THE MACEDONIAN CRY.

FROM every land comes the cry, "Come over . . . and help us." "Come and show us what mean these signs, which are thickening around us." "Do they indicate that this earth is growing old, and that it will soon be changed? Does the threatening condition among wage-earners mean that there is to be a time of trouble which will be brought to a close by the coming of the Prince of Peace?" These, and many more are the questions which are being passed from one to another among the people of all nations.

Does not this condition of things appeal to you, dear reader, as a request to go to these questioning ones, and show them the light which you have on these things? Very many of these poor souls are living in our own conferences; but whom can we send to them? Let each one ask himself the question, Does the Lord call me to go? No doubt he is calling many to go who are burying their talent in the earth by devoting their time and energy to raising a crop, or building a house, or doing some other work which some one else could do, or which could be left undone.

"Why don't our ministers come out this way and preach?" is a question frequently asked by those who have known the truth for years, and who, should they cut loose from their farm or trade, could carry the truth to many souls by arousing in them an interest in books which contain the truth. Instead of this, they are calling for some one to come and do the work which the church should do; thus robbing souls in other neighborhoods of a chance to hear the truth.

There are thousands in our conferences who have never heard the truth; who have never even been called on by a canvasser with our books, which would clear the mists from their minds as the fog is dispelled by the rising sun.

We are glad to see that some of our brethren are awakening to the importance of this work; but why should we not see many more taking a live interest in it? Those who desire to canvass for a little while, and put in the best of their time at something else, are not called; but men and women who realize that God is pleased only with a whole-hearted service, are wanted *now*. We are living in a time when the loud cry of the third angel is being proclaimed, and the Lord says that during this time he will work through humble instruments, leading the minds of those who consecrate themselves to his service.

J. B. BLOSSER.

Oklahoma City.

FROM a letter we extract the following:—

I have lately been interested in the health foods used in the Sanitarium at Battle Creek, and believe more attention should be given to wholesome articles of diet. I think much sinning is done at the table. The Lord has lately spoken very plainly to me on this subject, through these words of Scripture, "Whether therefore ye eat or drink, or whatsoever ye do, do all to the glory of God." I have stopped drinking tea and coffee, though I never drank much of either.

Our health work is having a wide influence for good. Let all lend a helping hand in pushing the good work along. Jesus was ever devoted to the work of helping the people, whether they appreciated it or not. It is always safe to follow in his footsteps.