

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, NOVEMBER 23, 1897.

"THOSE who are not interested in the cause of God on earth, can never sing the song of redeeming love above."

"WE know only those persons with whose inner lives we come into sympathetic touch, when our motives and purposes are in harmony with theirs. So God would have us know him."—*Signs*.

ONE of our young agents who has recently entered the work in Minnesota, reports the sale of twenty books in forty-four hours last week. The value of the sale is \$60. This agent has taken 150 orders for "Ladies' Guide" within a very short time, besides several orders for other books.

WE are sure that the readers of the SUPPLEMENT will be glad to read the letters that appear in this issue from various canvassers. These letters are certainly cheering, and should inspire courage in many to take hold of the canvassing work. We would be glad to hear from those engaged in the canvassing work in all parts of the field. Write us in regard to your experiences, and let us know what the Lord is doing for you. I. A. FORD.

THE letter from Brother J. S. Leonard, in this issue of the SUPPLEMENT, should receive more than casual reading. His success is no greater than others may have, if they will take hold of the work with the same zeal and earnestness. Are there not many others who are anxious to have the blessings enjoyed by those engaged in the canvassing work? Take hold of the work, and you will have them; for God is no respecter of persons. I. A. F.

BROTHER CHAS. GLOCKNER, in writing of the work of Brother Davis and himself, says: "The harvest is ripe, but where are the reapers? Now is the time to go into the highways and byways to call them in. I wish to state that fully half our orders have been taken on the public highway. Our order-book has a name first from Windsor, and the next Cloverdale, then Santa Rosa, Forestville, Healdsburg, Lytton, etc., which proves that the man of the house holds the purse, and you miss him if you do not canvass him on the road. We very seldom let a person go by without first asking him the way to this or that town, and then say the weather is hot,—which he already knows. After speaking a few encouraging words about crops, etc., mentioning the big grape crop, etc., our subject wants to know who and what we are. We tell him in a canvass, and a good many times we get orders, when if the man and wife were together, or the son at home, we would fail. We must be as wise as serpents and harmless as doves."

WE are just in receipt of a letter from a brother in the West who is canvassing for "Daniel and the Revelation," and reports seventy-five orders in ten days.

"Does the canvassing work pay?" This brother thinks that it does.

From another letter we quote: "With the blessing of God, Brother Henry Leader and myself have taken over one thousand orders in this city, working twenty eight-hour days, for 'Christ Our Saviour' and 'Gospel Primer,' amounting to \$455.40.

"Yours, still at it,"

GUY R. RUGGLES.

THERE is a work to be done by living human agencies, which they are slow to comprehend. They need to study the Scriptures, to search the Bible with humble, teachable minds, that they may know their place in the work, and not move haphazard, but fall into line, keeping step with Jesus. "Prepare ye the way of the Lord, make straight in the desert a highway for our God." Every talent with which God has endowed the human agent is now to be awakened, to be employed, not solely in worldly transactions, to buy and sell and get gain, not to use your God-given powers selfishly, greedily, to make a place for yourself in the earth; no, you want now to consecrate every entrusted talent of means and ability, having yourselves under the influence and guidance of the Holy Spirit.

MRS. E. G. WHITE.

WE are glad of the increased prosperity that is coming over the land; for it indicates that God is placing the people of the world in a position where they can purchase the printed truth for this time, and this condition brings us an opportunity. The missionaries for God must not wait until these conditions change again for the worse, but they must go at once, while the doors are open. The conditions for work have not been so favorable for years as they are at present. Will not the reader consider seriously the present situation, and see what he can do? Our work is not to amass wealth, but to proclaim the message of salvation. Do we realize it? and are we doing it? Soon the Master will come to reckon with his servants; and what will be our answer when he asks, "How have you improved the talents that I gave you?"

Our publications are abundant; but workers, self-supporting workers, are wanted to carry this printed message to the doors of the people. Many will purchase and read eagerly, while others must be assisted in the study of the word, step by step. The work means self-denial; but the opportunity is ours, and also the victory. Who will endeavor to circulate these large and small publications?

Let us examine our hearts, and see if we cannot answer with Isaiah, "Here am I; send me." God is looking over the earth, and we have his word that his message will be proclaimed; but he has asked, "Whom shall I send, and who will go for us?" — *California Missionary*.

SOW THY SEED.

Or late as I have been among our people, I am surprised to find so many who have accepted the truth by reading some tract or paper. "Few have any adequate idea of what the distribution of tracts and papers is doing." — *Gospel Workers*, page 410. "In the face of what might be done, will the church sleep on, or will they feel the responsibility and the honor that is conferred upon them through the merciful providence of God, and gather up their hereditary trusts and the advantages of present light, and feel the necessity of rising to the urgent emergency that now presents itself before us? O, that all may arouse and manifest to the world that this is a *living faith*, that a vital issue is before the world, that Jesus will soon come! Let men see that we believe we are on the borders of the eternal world." — *An Appeal*, page 9. "What can I say to arouse our churches? . . . 'The Lord is coming,' should be the testimony borne, not only by the lips, but by the life and character. Brethren, if you continue to be as idle, as worldly, as selfish, as you have been, God will surely pass you by, and take those who are less self-caring, less ambitious for worldly honor, and who will not hesitate to go, as did their Master, without the camp, bearing the reproach." — *Testimony for the Church*, No. 32, page 217.

Last fall I labored in an "infidel" neighborhood. There I found two families taking the *Signs* and the *Sentinel*. As I visited with the people and solicited for the *Signs*, they would say: "That is the paper Mr. — gave me. That is a good paper, I will take it for a year." I found that these two "infidel" families had scattered these papers everywhere. As I was talking with the wife of one of these men, she said, "O, I am so glad Elder A. T. Jones is coming back from Europe. We will have some good articles from him in the *Sentinel* now." Shall we let others step in and do our work, or shall we "sow the seed"? — *F. L. Moody, in Iowa Workers' Bulletin*.

TRACTS.

We have tracts written in an interesting manner on many phases of present truth, and would it not be well if we who are canvassers would inquire if we are doing as much with them as is our privilege? We have a work to do with these as well as with the large books. The testimony comes to us that we should carry books, pamphlets, and tracts, to give to those who are not able to buy. In this way the truth may be introduced into many homes. We should carry a variety; and as we meet persons perplexed with trials, bereaved, discouraged, or burdened with sin, hand to each a tract suited to his needs. To do this requires the exercise of tact, the study and discernment of character, and a living connection with Christ, who knows men. "He that is spiritual discerneth all things." 1 Cor. 2:15, margin.

Tracts are useful also in gaining an entrance into the homes and hearts of the people. Those of a practical nature are usually the best.

When we give tracts to persons, they see that we are taking an interest in them. They almost invariably feel kindly toward us, and so are more willing to listen to what we have to say. Many desire to pay for them, and the little leaflets, used judiciously, enable us to sell more than enough more books to pay for the tracts.

To illustrate: a lady refused to look at a canvasser's books. He handed her a tract with an appropriate remark, and her tone and manner changed at once. She desired to see the books, and purchased one. "There is that scattereth, and yet increaseth. . . . The liberal soul shall be made fat: and he that watereth shall be watered also himself." Prov. 11:24, 25. Let us prove the Lord: and if we do as he directs, we shall not fail of success.

CLIFFORD J. DART.

ENCOURAGING.

We hope that the readers of the *Worker* have noticed how God has been blessing the efforts of the canvassers to spread the truth. By looking over the reports, we find that on an average one order has been taken for every three exhibitions. By this we can see that the demand for our publications is not lessening.

Our canvassers are finding many who are anxious to read. These things should not only encourage us to devote all our time and energy to this work, but should also encourage others to consecrate themselves to His service. Where are those who feel a burden to enter the work of God? There is plenty of territory still unoccupied where precious souls are longing for more light.

Kansas.

N. P. DIXON.

THREE CLASSES.

The apostle Peter addresses his second letter "to them that have obtained like precious faith with us through the righteousness of God and our Saviour Jesus Christ: grace and peace be multiplied unto you through the knowledge of God and of Jesus our Lord." 2 Peter 1:1, 2.

The words were addressed "to them that have obtained like precious faith." All who accept Jesus Christ as the Son of God, "the Lamb slain from the foundation of the world," are included in the number to whom the apostle addresses his second letter.

The expression "to them of like precious faith" is one well worthy of our most careful consideration. The word "precious" is used only to convey the thought of great worth or value. And when used to describe the faith of those believing with Peter, it shows the inestimable value that he placed upon it, also the high esteem in which he held those who accepted Christ as the Son of God.

When man sinned, he merited no such favor as was involved in the gift of the divine Son of God; but God, "through righteousness" (right-doing), desired to unfold to all the universe that his ways are just and right, and to open to fallen humanity, the great plan of redemption, which, if they were willing to accept, would restore to man that which he lost in the fall.

Hence the expression, "Grace [favor] and peace be multiplied unto you through the knowledge of God, and of Jesus our Lord." Grace and peace are bestowed through a knowledge of God the Father and his Son Jesus Christ. If it was necessary, in the days of the apostle, that those in

the faith should have a knowledge of the Father and of the Son, in order that they might enjoy the grace and peace of God, is it not much more essential that we who are standing on the threshold of the eternal world, spend much of our time in acquiring a knowledge of God and of his law, which is the foundation of his government?

Never in the history of the world was there a time when Satan was putting forth such energetic efforts as at the present to enlist the entire human race in a general warfare against the kingdom of righteousness. "Woe to the inhabitants of the earth and of the sea! for the devil is come down unto you, having great wrath, because he knoweth that he hath but a short time."

"The enmity of Satan against God will be manifested more and more as he brings his forces into activity in his last work of rebellion; and every soul that is not fully surrendered to God and kept by divine power, will form an alliance with Satan against heaven, and join in battle against the Ruler of the universe."

The great general of the evil host is gathering under his banner all those who are willing to become his subjects, and giving them an education and training that will prepare them for the final crisis that is just at hand. "Intensity is taking possession of every earthly element." This fact is recognized by even the casual observer in every phase of life.

The business world, in its mad chase to possess the golden treasure, stops short of nothing to accumulate it. As far as the political world is concerned, simply to mention it is sufficient to bring to mind its deplorable condition. The social world occupies with dining, banquets, and dress the time not consumed in the pursuit of the golden treasure or political fame, while hundreds—yea, thousands—on every hand are crying in despair for the necessities of life.

Thus the world, with its teeming millions of souls, is rushing on to certain destruction. Time is passing, and the question comes, What am I doing to alleviate the suffering of the people, supply their temporal wants, and restore in them the image of the Son of Righteousness?

"The world is soon to be left by the angel of mercy, and the seven last plagues poured out." Then will go forth that last and solemn decree: "He that is unjust, let him be unjust still: and he which is filthy, let him be filthy still: . . . and, behold, I come quickly." Is it not high time that we, "as a people who have had great light and knowledge," awake from the sleep of death that is settling over so many, and seize the trumpet, and sound the alarm? While we have been waiting, the enemy has occupied the field, and a hand-to-hand encounter may be expected until the conflict is over. It will be short, but intensely fierce. Who will volunteer his service for the crisis before us, and enlist under the banner of Prince Emmanuel to press the battle to the gates? To-day is the opportune time to enter the work; to-morrow may be too late.

Do I hear some one say, "If I only had the necessary preparation, I would accept the call." The invitation is extended to three classes: (1) those who now have the necessary preparation to engage in the work successfully and acceptably, but who are engaged in other lines of business; (2) those who should be in some of our institutions of learning, acquiring a knowledge and training that will prepare them for actual service in the Master's cause; (3) our brethren and sisters who, with their children, remain at home to support the churches, holding up the light of the gospel in their several localities. This last class can

arrange a systematic course of study in the home, that will prepare them for the great events, not of the future, but of the *living present*.

The long winter evenings afford an excellent opportunity for the study of the Bible. We can use in connection with this study, to aid us in our understanding of the word, such books as have a direct bearing on the scripture that is being studied. If the books of Daniel and the Revelation are under consideration, then it would be well to read and study "Thoughts on Daniel and the Revelation." If the first part of the Old Testament is being studied, read "Patriarchs and Prophets" and "Empires of the Bible." Thus all will be either actively working or else preparing themselves for a life of usefulness in the cause of God.

E. P. Boggs.

CANVASSING IN FLORIDA.

THE canvassing work is most important, and some of our people are taking hold of it. That varying success appears outwardly, we believe can be explained by varying faith, energy, perseverance, and circumstances. Yet some obstacles confront the canvasser here that he may not meet in the North; for instance, the colored people willingly order, but upon delivery, many fail to produce the cash. This condition may be at least partially obviated by making it plain that it is an understood fact that the book will be ready, and that the money will be expected. Certain defrauders have canvassed them, collecting money, and have then failed to deliver the promised goods.

At Miami some canvassing has been done, Bible readings given, and there is now a call for the gospel minister and tent labor.

In Jacksonville there is an opportunity to canvass for our religious and health works. This is also true of all the other cities and towns; but the question is, Where are the workers?

Last year quite a number took up work in their own home cities and towns about the time of the holidays, and a good beginning was made. This was the first amateur canvassing done since the freeze of 1894-95. This work was done by those who had many home duties. We see no reason why work should not be begun early this year, and carried on all winter; and we are especially desirous of seeing our people, young and old, enter the harvest-field to labor in this line. When one sees the vast amount of work to do, and how few are to be found to labor, his cry must be that the Lord will send forth more laborers into the harvest.

We are glad to know that Brother Thomas Dobb, who has been unable to work for the past year, is planning to enter the field again. He expects to settle at Quincy, and Sister Dobb will work for one of the health books.

Last winter two sisters canvassed Tampa with good success for "Gospel Primer." About one third of the whole number put in were of the Spanish edition. There are openings everywhere for this pioneer work.

The work with the health books should be attended with good success, for the people here are sick a great deal. Their manner of life is the cause of this, and the spread of the knowledge of health principles would be a godsend to many. We are anxious here to work up a school of health, knowing it will be a help to many in this town who desire light upon the food question.

These lines of work, with others which might be outlined, can be, we know, successfully carried on; and we pray that

God will move upon the hearts of his children to labor in their home towns, if they can go no farther. We shall be pleased to be addressed by those who wish territory or other information.

JOSEPHINE GRANNIS,
Sec. Florida Tract Society.

WHERE ARE THE REAPERS?

[THE following letters on the work of circulating our missionary paper, the *Signs of the Times*, surely must bring good cheer and encouragement to all who love the third angel's message of the Lord's glorious appearing. Let this good work be spread to every nook and corner of the nation.—EDITOR REVIEW AND HERALD.]

Signs of the Times, Oakland, Cal.

DEAR BRETHREN: We have your good letter under date of October 21. It has been a source of encouragement to read it. The *Signs* list is thankfully received. We are thankful that the paper is going to as many as it is, but we wish about ten times as many had the benefit of reading it. We shall be much disappointed if our list does not double this winter. Three persons are almost altogether enlisted in working for the *Signs*, and besides several local societies are taking hold in good earnest.

With you, we note that a different spirit is coming in and taking possession of our dear people. What we have all been laboring to have accomplished, can be done in a very short time when God's Spirit takes hold of hearts. We have many evidences that he is at work upon hearts and can only praise him that it is so. That which it has seemed impossible to accomplish, will be made easy when all are willing to be worked by the Spirit.

One brother has been wonderfully blessed in working for the *Signs*. He lives at F—, and before our camp-meeting was taking seventy-five copies of the *Signs*, and disposing of them in his town. Just before camp-meeting, he was taken sick, and ordered his club discontinued. Before the order reached you, and during camp-meeting, some two or three hundred copies had accumulated. At first he did not know what to do; but he decided to go out and try to sell them, which he did. In just a few hours he had sold out the whole lot, and even went back home and took a year's subscription to the *American Sentinel*, a few copies of which he had laid aside. He took these out and sold them in a little while. One minister bought four copies of the *Signs* at once, and paid him five cents apiece. When the Lord gets hold of hearts, we believe you will have plenty to do to furnish papers for our brethren and sisters to sell throughout the United States, and that new press will be needed for all it is worth.

We are of good courage, and can only say, We stand ready to be used.
Yours with love in Christ,

TRACT SOCIETY.

What about the new press, did you say?—That it will be in place ready for service by the first of the new year, nothing preventing. Do we need it at this moment for printing the *Signs*?—No; but for months there has been a sound of agoing in the tops of the mulberry trees, and we have felt that preparations must be made for a large work. Now this large work does indeed depend on our being "willing to be worked by the Spirit." This may mean some disagreeable things at first, and hardships, and difficulties. But who is with us in all these?—"And, lo, I AM with you always, even unto the end of the world."

Before camp-meeting the writer, together with two or three canvassers, canvassed Guthrie for the *Signs*, and secured 179 short-term subscriptions. This is only a sample of what might be done in each town in the Territory, and in each neighborhood where our brethren live. Why cannot our brethren and sisters take hold of this work? Many of our neighbors would become regular subscribers to this good paper. Many of the brethren could take a club, and then get their neighbors to subscribe for a short time, and each week call on them with their paper. Thus a good work can be done.

J. B. B.

CRIPPLE CREEK, COLO.

I am doing really well with the *Signs*, as I sell them where I am not able to sell a book, and it helps to pay my expenses.

C. E. H.

EVANSVILLE, IND.

We did not make a financial success of our first club, but we have collected enough to more than pay for the papers. Besides, they create such a demand for other reading-matter that we can make up the expense in book sales. I went to visit some of my readers the other day, taking "His Glorious Appearing" along. I made nine calls, and sold seven books. Two of my readers are keeping the Sabbath, and quite a number more are convinced.

S. S. D.

Is there any good reason not to believe that the *Signs* opens up the way for all other lines of work, and that, too, in a more effective manner than any other method?

EVANSVILLE, IND.

All it takes here to get *Signs* readers is a little work.

J. W. H.

This last sentence expresses much in little. It is a fact, which nearly all have discovered, that work is absolutely necessary to success. Let us not forget that there can be no cessation of work for the salvation of souls this side of the Lord's coming. Let no one become discouraged. The time is not long. Take hold with a determination to hold on and labor on with the Lord by your side, keeping faithfully at it, even though the results are not as great as we would like to see. We are not, after all, to measure results. The Lord will attend to watering the seed sown. Do you "stand ready to be used"? And are you being used?

SIGNS OF THE TIMES.

THE CANVASSING WORK IN MICHIGAN.

MICHIGAN is the largest Conference of Sabbath-keepers in America, and she ought to be doing the most missionary work in every line. If every Sabbath-keeper is a light, the people of Michigan ought not to walk in darkness. To look at the map, it would seem that if a lighthouse were placed within our borders, it ought to light up a large part of America. And so it would in a spiritual sense, if we always kept our lamps lighted from the Great Power-house.

If we estimate the spiritual condition of our Conference by the amount of missionary work we are doing in some lines, it is at a low ebb; but we cannot always do that; for we notice a willingness on the part of the people to go to work when they know what to do and how to do it. Now the fault lies with those whom the Lord has placed in charge of his work, if the work is not done. Is not this always the case when the work does not prosper?

With the increased light concerning righteousness by faith and the reception of the Holy Spirit by faith, ought not every line of work to receive the power from on high? Ought not we who are in the work to press forward as never before, expecting the Lord to add his blessing, and thus enable us to see more fruit of our labor than ever before?

We expect this will be the case in the canvassing work. We have evidence already that it will be so. The hard times of the past few years have only fitted us for the times we must pass through. Quite a number of old canvassers will attend the canvassers' school this winter, and take up the work again, and many new ones will be present. We shall hold this school in January, in some central city, where we shall gain practical experience by canvassing the city. We are planning for an attendance of one hundred.

At present the work is encouraging. Reports come in which indicate courage among the workers. We are confident that with the close of the year, we can cry victory for '98.

C. A. PEDICORD, State Agent.

A LETTER.

Editor Review, Battle Creek, Mich.

DEAR BROTHER: As I have been so much interested and encouraged in reading the canvassers' SUPPLEMENT, I thought perhaps I ought to add my mite for the encouragement of others.

I took up the canvassing work early last spring,—about the first of March,—and have been in the field ever since. It was my first experience; but the Lord blessed my efforts from the first by giving me from fifteen to twenty-five orders a day. I have taken as high as one hundred orders in four and a half days. I canvass for "Christ Our Saviour," "His Glorious Appearing," and "Modern Spiritualism." I take no credit to myself, but give God all the praise and glory; I am so thankful to be an instrument in his hands in carrying the message of present truth to hungering, perishing souls. The harvest truly is great, but the laborers are few.

In my travels over these hills, I find many inquiring, seeking souls that are hungering and thirsting after righteousness. I am so thankful to have a part in spreading the message for this time.

Besides selling books, I have distributed hundreds of *Signs, Sentinels, Instructors*, and tracts; and if I had the means to procure them, I could use a great many more.

I find, among all denominations, a great many who are looking for the soon coming of the Lord, but do not seem to think they need any special preparation to meet him.

Surely the time has come for the message to go with a loud cry when the signs are so plain that hundreds not of our people can see that the day of the Lord is at hand, even at the door. Then let us, as messengers of God's truth, press the battle to the front, never tiring, never ceasing, but ever mindful that we should be bearing precious seeds of love and encouragement to honest, seeking souls.

Ellicottsville, N. Y.

J. S. LEONARD.

FROM A STATE AGENT.

It was recommended by the Conference Committee that I spend as much time as was consistent with my other duties, canvassing in the vicinity of Harrisburg. I have commenced to canvass, and while I regret that I have not been able to put in more time, yet I can say that God has blessed my efforts, and given me success. Thus far, I have worked seventeen hours, and my orders have amounted to \$31.25, or a profit of 92 cents for every hour I have worked. This was done in the city of Harrisburg, which has been canvassed over different times for our books.

I mention this fact for two reasons. One is that it demonstrates that books can still be sold to good advantage, not only in the rural districts, but also in the cities; another reason is that it shows me that this is one of the most favorable times in the year to canvass; and I would advise those who have been engaged in other pursuits, but who feel a burden to enter this work, to do so without delay.

Many people give presents on Christmas, and they are frequently puzzled to know what to give, and will buy a book. Now, why should not that book be one that contains the truth? Several whom I met said, "Well, we have to buy something for Christmas; so we might as well order a book from you." One lady ordered three copies of "Christ Our Saviour" to use as presents, and at sev-

eral places I have taken two orders in one family, for this purpose.

Brethren and sisters, are you doing all you can to get the truth before the people? — *Morris Lukens, in Keystone Gleaner.*

A MONTH'S "SIGNS" FREE.

HAVE you noticed that the publishers of the *Signs of the Times* offer to send that paper until Jan. 1, 1899, from the time orders are mailed to them, to all new subscribers who send a year's subscription between Nov. 15, 1897, and January 1 next? By the time this SUPPLEMENT reaches its readers, there will still be a month of this offer left. It also applies to those who formerly took the *Signs*, but have not been taking it lately. This offer can be used in connection with their Bible offer, also. Here is a splendid opportunity to secure subscribers just before the holidays. Are there not workers in every church who will go out at once, improving the time doing a good missionary work, and then keep it up?

"LIVING CANVASSERS."

"God calls upon his people to act like living men, not to be indolent, sluggish, and indifferent." These words are directed to the canvasser; for the next sentence says: "We must carry the publications to the people, and urge them to accept, showing them that they will receive much more than their money's worth. Exalt the value of the books you offer." Do we realize the truth here expressed, as we take from our satchel the book we have selected to canvass for? Do we always know what our book contains? I fear we do not always appreciate as we should what the book says to us.

Thorough knowledge helps us in presenting the book. One of our canvassers had worked a certain field for a book, and several years after was going over the same territory with another book. He felt discouraged that he did not know more about the new book; but as he stood urging a lady to buy it, assuring her that she would certainly receive more than her money's worth, the lady (a very intelligent lady) said to him, "Why, you seem to understand and enter into the merits of this book as fully as you did the one you sold before."

Dear fellow workers, ours is a work in which the holy angels are interested, and I believe that many times they influence individuals to purchase from the canvasser. We must remember we are not simply selling books, but we are engaged in the greatest mission ever given to man; that we are aiding in rescuing a race of men, a generation of people, from the awful scenes of wrath unmixed with mercy. There never has been such a time yet; but it will soon be here. O, let us be "living men," and show the world we have a message for them.

The country is full of books of almost every kind; and when we present our book, they sometimes say, "O, we have lots of books. What need have we for more? Look at our large library here, and we have another one upstairs as full as this, and in the other room you see a table full of books. Don't you think we have enough?" There you will see histories, commentaries, dictionaries, Bibles, and the various books written on the Bible, Shakespeare's complete works,—books of almost every description; but

after you have gone over them all, you will have looked in vain for the one containing present truth. It is not there. What shall we do? Shall we acknowledge their claim that they do not need more books, and go on to some place where so many have not been purchased? Or shall we kindly, and with love for their souls, unfold to them the precious truth which our book contains, urging them to purchase it because they will get more than their money's worth? Shall we not tell them that they need this one book to reveal a secret to them of the new life, the power of God, the power of sin, the plan of redemption, and salvation through the faith of Jesus? Do they need it, brethren and sisters?—Yes! Then let us be alive to our work. It will not be long before all will be over, and we shall clasp hands with some to whom we have sold books that have led them to the light, and we shall see them following the Lamb whithersoever he goes. Will it be a joy to you then that you have aided in this work? It pays to be a canvasser. May there be many more in the near future, is my prayer.

THOMAS ROBERTS,
State Agent for West Virginia.

THE VALUE OF A SOUL.

Who can estimate the value of a soul? It cannot be compared with gold, or silver, or precious stones. With what, then, shall we compare it? We are told that "Jesus cares for each one as if there was not another individual on the face of the earth." Just think of it! the Ruler of the universe caring for each individual as if there was but one individual in all the world. That being true, Christ would have come to this earth, and suffered and died to make an atonement for one individual.

This shows the estimate that God places upon the human soul; for "all heaven was poured out in that one gift." If one soul is of such value in the sight of God, is it not worth our most earnest efforts to save souls? And should we not think, and study, and pray to know how we can best labor for their salvation? "The loss of one soul is a calamity infinitely outweighing the gains and treasures of a world."

Can all be laborers together with God in this work? What does he say about it? "For the Son of Man is as a man taking a far journey, who left his house, and gave authority to his servants, and to every man his work." Mark 13:34.

"We have a grand work to do for the Master, to open the Word of God to those who are in the darkness of error. . . . Well may every one feel an individual responsibility in this work. Well may he consider how he may best arrest the attention; for his manner of presenting the truth may decide the destiny of a soul. If he makes a favorable impression, his influence may be to that soul a savor of life unto life; and that one person, enlightened in regard to the truth, may enlighten many others. Therefore it is dangerous to do careless work in dealing with minds.

"The canvassing work is God's means of reaching many that would not otherwise be reached with the truth. This work is a good one, the object high and elevating."

Are there not many who read this article that would like to have a part in this "grand work"? The Lord is calling for workers. Who will answer, "Here am I, Lord, send me"?

The fields are white, ready for harvest. Who will be a reaper?

I. A. FORD.

SUGGESTED REMEDIES.

DURING the past four years the canvassing work has been passing through trying experiences. That it is not where it ought to be, nor doing what it ought to do, all are agreed; but what is the cause, or what is a sure remedy for the trouble, the numerous Doctors of Bookology do not agree upon.

We will notice two difficulties, which to the mind of the writer have presented the most serious obstacles to the progress of the canvassing work, and offer remedies for the same.

1. In an early stage of our experience, agents easily made much larger wages than they could make at ordinary trades or occupations. As a result, many engaged in this work solely for the purpose of making money easily, and left it as this special feature disappeared. Consequently many became so educated that they are not willing to engage in this work and be content with moderate profits.

We offer this remedy, viz.: Educate agents to engage in this work as a missionary work, and to be content with moderate wages.

2. The second difficulty we will consider is the old familiar one of "hard times," which is repeated by rich and poor, high and low.

We do not claim that times are not hard, or that it is as easy to sell books now as in the past, but we will suggest that the "hard times" in the world are not as great an obstacle as the hard, unbelieving hearts of many professed believers of present truth. We suggest as a remedy the prescription that Jesus gave to Nicodemus, viz.: A new birth, a new heart, a new conversion.

We leave the reader to judge as to who needs this remedy, whether individuals who canvass, or those who do not canvass, or both.

F. L. MEAD.

WORKING FOR CHRIST.

ALL gospel workers are sent by Jesus Christ to do his work and to work with him. He himself has promised to be with them to the end of the world. The conclusion is therefore certain, that the spirit and method of every one who labors, should be that which is approved by Christ.

As Christ is the same yesterday, to-day, and forever, it follows that he has not changed since he did gospel work in Judea and Galilee eighteen hundred years ago. He is the same in meekness, the same in tenderness and love, now that he was then. Let all in the gospel field walk with him as did Enoch, close enough to hear his whisper and to perceive the gentlest guiding of his hand. Jesus went forth, not to condemn, "but that the world through him might be saved." John 3:17. His workers are advised to do the same. "As thou hast sent me into the world, even so have I also sent them into the world. And for their sakes I sanctify myself, that they also might be sanctified through the truth." John 17:18, 19.

His workers should use no method not used by himself. They should debate no more than he debated. They should not turn aside from their work to meet an opponent, more than Christ turned aside when he was here. He should be studied and followed. It is even Jesus himself living in, and working through, the one whom he has sent. "Christ liveth in me." Gal. 2:20. It is Christ's work that is to be done, and Christ who is to be glorified.—Wm. Covert, in *Wisconsin Reporter*.

THE Lord of heaven, who made our world, and who created man, guards the interests of every soul. To every man he has given his work. We are laborers together with God. There are diversities of gifts, and every man should appreciate the moral and spiritual capital which God has entrusted to him. No one should treat these entrusted talents with indifference. No one is accountable for the talents he has never had; and none should complain of the smallness of his gifts. Every one is to trade on that which God

has entrusted to him, working where he can, doing the best possible service for the Master. Our talent, well used, will gain other talents, and these, still others. The man with a few pence can serve God faithfully with his pence. If he does this, he is judged as faithful in the sight of God as the one who has improved pounds. All are to realize their individual responsibility to employ their talents to the glory of God according to their ability.

MRS. E. G. WHITE.

CANVASSING REPORT FOR MONTH ENDING OCTOBER 31, 1897.

STATE.	No. Can- vassers.	No. Report- ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	Books DELIVERED.	
									No. of Books.	Value.
Dist No. 1.										
Atlantic.....	9				365	\$275 80		\$275 80		
Maine.....	11	11		217	290	234 90		234 90	274	\$101 60
Maritime Provinces.....										
New England.....	9			468	390	380 75	\$33 65	414 40	425	451 00
New York.....										
Pennsylvania.....		35		2415	1438	1291 85	416 12	1507 97	606	437 60
Quebec.....										
Virginia.....										
Vermont.....	2	2		165	139	112 75	50	112 25	181	157 25
West Virginia.....	15	15		597	291	309 95	112 40	422 35	200	120 55
No. 2.										
Alabama.....	7	7		641	31	55 75	101 37	157 12	79	192 55
Kentucky.....	15	15		1058	245	379 50	115 05	494 55	356	734 25
Florida.....	3	3	13	61½	38	96 50	40 35	136 85	7	17 25
Georgia.....	3	3		530	18	42 00	70 45	112 45	121	246 35
Louisiana.....	3	2		80	105	112 25	25 50	137 75	49	100 50
Mississippi.....										
North Carolina.....	5	5		269	48	96 21	22 00	118 21	32	91 50
South Carolina.....	3	3		206			13 50	13 50	107	259 70
Tennessee.....	6	6	58	357	105	265 20	15 20	280 40	49	105 00
No. 3.										
Indiana.....										
Illinois.....										
Michigan.....	20	8	130	610	566	410 40	129 65	540 05	326	341 25
Ohio.....	18	18	153	893	574	780 10	56 90	837 00	108	81 00
Ontario.....										
No. 4.										
Dakotas.....										
Iowa.....		35	188	1863	534	476 15	153 80	629 95	575	878 90
Manitoba.....										
Minnesota.....										
Nebraska.....										
Wisconsin.....	10	10	48	424	217	210 90	34 30	245 20		
No. 5.										
Arkansas.....										
Oklahoma and Indian Ter.....										
Kansas.....	30			2187	1063	1264 70		1264 70	582	415 25
Missouri.....										
Texas.....		12			126	528 00	40 15	578 15		
Colorado.....		12			377	334 45	13 80	348 25		
No. 6.										
California.....		10			264	502 00	47 95	549 95	312	917 50
North Pacific.....										
Upper Columbia.....										
Montana.....										
No. 7.										
Australia.....										
New Zealand.....										
No. 8.										
Great Britain.....	12				920	1370 55		1370 55		
Central Europe.....	56	56	954	6837	284	240 44	1443 07	1683 51	270	240 34
Germany.....										
Norway.....										
Denmark.....										
Sweden.....										
South Africa.....										
Miscel's.										
South America.....										
Jamaica.....										
Bahamas.....										
West Indies.....										
Totals.....	237	269	1544	19888	8438	9881 10	2885 71	12466 81	4659	5889 34

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They that sealed the covenant.

NEHEMIAH, X.

The points of the covenant.

gavest before them, neither turned they from their wicked works.

36 Behold, ^d we are servants this day, and for the land that thou gavest unto our fathers to eat the fruit thereof and the good thereof, behold, we are servants in it:

37 And ^e it yieldeth much increase unto the kings whom thou hast set over us because of our sins: also they have ^f dominion over our bodies, and over our cattle, at their pleasure, and we are in great distress.

B. C. 445.

^d Deut. 23. 48.
^e Ezra 9. 9.

^e Deut. 23. 33, 51.

^f Deut. 23. 48.
^g 2 Kin. 23. 3.
^h 2 Chr. 29. 10; 34. 31.

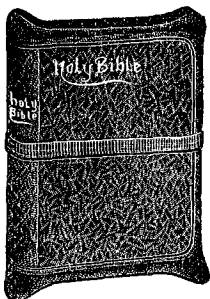
25 Rē'hūm, Hā-shāb'nah, Mā-a-sē'iah,

26 And Ā-hī'jah, Hā'nan, Ā'nan,
27 Māl'luch, Hā'rim, Bā'a-nah.

28 ¶ ^e And the rest of the people, the priests, the Lē'vites, the porters, the singers, the Nēth'i-nims, ^f and all they that had separated themselves from the people of the lands unto the law of God, their wives, their sons, and their daughters, every one having knowledge, and having understanding;

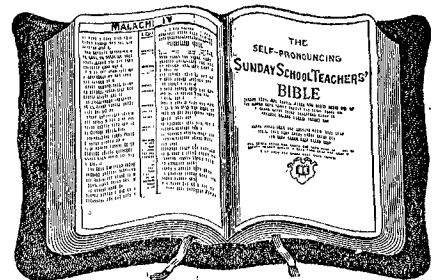
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