

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, DECEMBER 28, 1897.

"WHAT a man is, has greater influence than what he says."

"THERE are no emergencies with God; no surprises for which he is not prepared."

"THE quiet, consistent, godly life is a living epistle, known and read of all men."

"TRUE character is not something shaped from without, or put on; but it is something radiating from within."

A LADY not of our faith living in a Western State, asking for some of our College and Sanitarium catalogues to distribute, says: "Were it not for family cares at home, I should canvass the town for your books. They ought to be sowed broadcast in every city and town in the land, and through the country also. The College catalogues I wish to hand to young people who think of going away to school, and the Sanitarium catalogue to people who are invalids." She adds, "I am greatly interested in your work, and think you have the truth."

In a recent letter from W. A. Ruble, of Cleveland, Ohio, where he is stationed in charge of a company of canvassers working on the health books, he says:—

Our company is succeeding nicely, and all are of good courage. A number of persons have decided to engage in the work at once, and we have started a canvassing class for their benefit. We had the first meeting last night. Six of the new workers were present, and they all seemed enthusiastic over the work.

I just called on one of the new agents, and found that she had taken four orders for the "Guide" while delivering "Tokology," the book for which she formerly canvassed.

Another agent who has been canvassing for the health books the past summer, reports a very successful delivery. In one day, while delivering, he sold eight extra books,—"Home Hand-Book" and "Ladies' Guide."

THE name of Walter Harper will sound very familiar to most of our readers, as he has been engaged in the canvassing work for so many years. We are glad to say that he is still engaged in the work, and the Lord is blessing his labors. From a letter just received from him, we quote the following:—

I get on well; the Lord gives success. I was favored with 187 orders last week, and 7 more after the Sabbath—about \$11 worth, or a total of 194 orders for last week. I took 26 orders here to day.

This is certainly a good report. Brother Harper makes it one of his rules not to lose very much time when

canvassing, as will be noted in his working the evening after the Sabbath. He is certainly one of our most successful canvassers. We shall hope to hear from him again in regard to his experience.

THE following letter from Brother E. E. Cooper, is in response to a letter from the REVIEW AND HERALD, asking him for his experience in the canvassing work:—

I have been in the canvassing work several years, and have had some experience with different ones accepting the truth. One lady accepted the present truth from a copy of "Bible Readings" which she bought, and the aid of missionary correspondence.

During the fall of 1895, I met with a family who, seven years before, had purchased "Bible Readings" of a canvasser. After some personal labor with them, and the use of our publications, I had the pleasure of seeing the whole family embrace the truth, also a man who was staying with them.

A minister who has "Bible Readings," "Daniel and the Revelation," and "Prophecies of Jesus" in his library, is also interested, and I trust that in the near future he will take a firm stand with God's people.

Your brother in Christ,

E. E. COOPER.

QUITE a little has been said from time to time in regard to "resident canvassers." The plan is being tried to some extent in Florida, and below we give an extract from a letter just received from the secretary of the Florida Tract Society, showing what they think of the plan:—

That a resident canvasser is able to do more good than one who is here, there, and everywhere, not long in any single place, we believe. We will quote from a letter written by Brother Rogers, who has been for the past two years in Jacksonville:—

"This case is getting interesting. He is a young man who is studying for the ministry; is quite intelligent; and until to day the Sabbath has never been mentioned by either of us. But to-day I asked him if he would like some tracts; he said, 'Yes; but I do not suppose you have any on the subject I wish to study, that is, the Sabbath question. I see by the paper that many are keeping the seventh day of the week; to-day is the first day.' I then told him that I kept the seventh day. His family are quite agitated over it, and he remarked that the other day his mother said how queer it would seem to keep Saturday for the Sabbath. I will furnish him with some tracts. He has bought the following books of me: 'Bible Readings,' 'Thoughts on Daniel and the Revelation,' 'Great Controversy,' 'Gospel Primer,' 'His Glorious Appearing,' and is now, as you know, taking the *Signs*. I have given him some tracts at different times. He is interested, and we cannot tell the outcome."

Wishing you much of the Spirit and blessing of God, we remain,
Yours in the blessed hope,

JOSEPHINE GRANNIS,
Sec. Florida Tract Society.

We have many more such letters on file, but have not room for them in this issue. But these are sufficient to prove the Lord's promise, that his word shall not return unto him void. Isa. 55:10, 11.

We would be glad to hear from others who have been brought into the truth as the result of work done by our canvassers.

REVIEW AND HERALD PUB'G CO.,
Dep't of Circulation, per I. A. Ford.

THE LORD'S WORK.

"If there is one work more important than another, it is that of getting our publications before the public, thus leading them to search the Scriptures."—*Vol. IV, p. 390.* How necessary it is that we as workers realize the force of this statement. How important it is that we study the words of 2 Peter 1:12: "Wherefore I will not be negligent to put you always in remembrance of these things, though ye know them, and be established in the present truth." I have found it to be a splendid inspiration to me to read over once a week the articles entitled "Importance of the Canvassing Work," found on pages 152 to 163 in "Testimony for the Church," No. 32. It contains just the instruction the Lord wants us to have. If we follow these precepts, we need never make a mistake. And now, just at the close of the year's work, when our sales are few, we can gather courage from this good instruction, and press on, knowing that this is the Lord's work, and that in due time we "shall reap if we faint not." W. L. MANFULL.

FROM DISTRICT 4.

As a whole, the prospect is . . . District 4 will have a larger company of canvassers next spring than it has had for a long time, and we not only work to get canvassers for our large books, but try to get all of our people to work for our publications, to spread the message far and near.

We expect to have a canvasser's institute in nearly every State in the district, and hope to have a good attendance at each. Some of the reports are a little light just now, because so many of the canvassers are delivering. The Lord is greatly blessing this branch of the work in this district, and the prospects for the future are good.

Z. SHEERIG.

DISTRICT 5.

DISTRICT 5 has an area of 877,106 square miles; yet this vast area contains, according to the census of 1890, a population of only 5,981,234. We have few large cities; therefore our work is largely confined to the country. Thus it can be seen that much traveling is necessary to visit, with our books, the houses of those living in this district.

The climate, crops, and industries are varied, no two States being alike; and this makes the methods of work more or less different in each State. It is true the Lord has blessed us with good crops in many parts of the district; but still we have difficulties to meet in the canvassing work. In the wheat belt of Kansas and Oklahoma, this is the first year they have had a crop for five years; and like a loaf of bread that is given to a man that has been without food for a long time, it does not last long. In Texas, Arkansas, and a large part of the Indian Territory and Oklahoma, cotton is the staple crop. While the crop is very good on the bottom land, the price is so low that it brings very little money to the farmer, hardly paying expenses.

Cotton being so low, a very small price is paid for picking, thus placing but little money in the hands of those who depend upon days' work for a living. The price paid for

picking is forty cents for one hundred pounds, and parties board themselves. A person will pick between seventy-five and two hundred pounds a day. Still the Lord is blessing our work, and we have much for which to be thankful.

It was my privilege to attend the annual camp-meeting of each Conference in the district, and become acquainted with the workers. A good interest was manifested in the canvassing work, and a good work is being done this fall. The main thing lacking is more consecrated and energetic workers, and we daily pray the Lord to supply them.

S. C. OSBORNE.

WHAT OUR PUBLICATIONS ARE DOING ?

BECAUSE we do not see immediate fruit of our labors, we sometimes think that perhaps we are not accomplishing anything, and so become almost discouraged. This is especially true of the canvasser, as he seldom remains in one locality long enough to see the results of the seed sown. For the encouragement of such, we give the following extracts, from letters received from persons who have accepted the truth through reading our publications:—

FROM WYOMING.—We were led to a knowledge of the truth by studying "Bible Readings." We had only read one or two Sabbath readings when we were convinced, and prepared to keep the next Sabbath. My husband read a part of one Sabbath reading, when he exclaimed, "I bet they are right;" and he knew nothing about the Bible, and cared less. Now he is an earnest Christian—praise the Lord! We have been keeping the Sabbath five years last June, and praise God each day for calling us out of darkness into his marvelous light. Mrs. P. W.

FROM VERMONT.—I came into the truth through "Bible Readings" sold to me in 1891 by Brother H. N. S., who is now in Battle Creek College. I and my mother, Mrs. —, began keeping the Sabbath in 1892, and my son, J. H. Botsford, in January, 1894. The latter is now at South Lancaster Academy, seeking to be fitted for the Lord's work. There are a few interested ones here. Mrs. S. C. B.

FROM ILLINOIS.—I was in the city "on vacation," and was taking in "the sights." "I walked into the second-hand book-store of D. Linahan, and among his collection was "Thoughts," which I purchased, and from which I first heard of the third angel's message. Two of my brothers also accepted present truth by reading the same book.

J. H. K.

CANVASSING INCIDENTS IN THE ARGENTINE REPUBLIC.

LEAVING the village of mud houses, where was his home, and where dwelt German-Russian Sabbath-keepers, among whom were his mother, brothers, and sisters, Daniel Weiss went southward, bought a horse, and canvassed among the natives. One day, after canvassing at a house, the man entered and angrily ordered him out, and then went for his revolver, firing three shots at him. One shot struck his horse, and injured it so that he was obliged to kill it with his own hand. The man's brother finally paid him for the horse.

One Friday evening Daniel Peverine and Julius Ernst asked permission at five houses to stay all night, but were refused; and so they slept out in the rain, covering themselves as well as they could with their horse rugs. The next day, the Sabbath, they passed a happy day, as the sun came out.

Another canvasser, driving in a light cart, was stopped in the woods by a horseman, and a revolver was pointed at him; but silent prayer to God gave peace, and after

inquiring where he was going, the horseman lowered the revolver, and, without doing anything, said, "Go ahead," and left him rejoicing in the protection of a covenant-keeping God.

Were the men discouraged?—No; but they rejoiced that God could use them to take the light to those who know not God's love. Praying for souls, they rejoice that there is still an opportunity to work for them.

L. BROOKING.

MISSIONARY WORK.

THERE is a general agreement among us all that Seventh-day Adventists ought to be alive to the missionary work. And there are many among us who are thinking, and planning, and working to get the message before others.

To show that our work as missionaries is well known, and recognized as carrying an influence, I quote from a popular paper. We are called the "enemy," and our work is said to be a curse to this country:—

One seventh of one per cent. of the professedly Christian population of this country publish and circulate twentyfold more tracts, books, and papers against our Sabbath than ninety-nine and six-sevenths per cent. of the Christian population does in its defense. Take a half dozen of their recent publications, with a circulation of from 25,000 to 1,000,000 copies each, and possibly read by three persons to each tract. Yet none of these tracts has been followed by a refutation. In one State these people sell about twelve dollars' worth of literature to each member they have in the State.

We are not writing this article because none are taking hold of this work, but because we should be doing very much more than we are doing, and that every one of us may be doing his part in this, the greatest work that is being done in the earth to-day; for none will be excused in the great day of God. If the work done by only a part of our people, many of these efforts being more or less spasmodic, creates such an alarm as the above quotation indicates, what would be the result if each one was engaged in it to the extent of his ability? Does any one think *we* are doing all that God requires of *us*?

I quote from "Home Missionary Work," page 10:—

God has given his messengers the truth to proclaim. Then the churches are to voice the truth from the lips of the messengers, and use their talents in every way possible, to make the ministry a power to communicate truth by catching the first rays of light and diffusing the same. *Here is our great sin. We are years behind.* The ministers have been seeking the hidden treasures, and have been opening up the casket, and letting the jewels of truth shine forth; but not a hundredth part of what God requires of them has been done or is being done by members of the church.

"Here is our great sin." Shall we confess it to God, and sin no more in this way? The Lord says, "To him that knoweth to do good, and doeth it not, to him it is sin." James 4:17.

The Lord has ordained that the diffusion of light and truth in the earth shall be dependent upon the efforts and offerings of those who are partakers of the heavenly gifts. He might have made angels the ambassadors of his truth; he might have made known his will as he proclaimed the law, from Sinai, with his own voice; but in his infinite love and wisdom he has called men to become co-laborers with himself by choosing them to do this work.—"*Patriarchs and Prophets*," page 523.

Need more be said? The privilege of being co-laborers with God open to every one of us! What more could God do?

Let us delay no longer. The King's business is urgent, and demands haste.

O. HILL.

WILL YOU OPEN THE DOOR?

THE Saviour is represented as standing at the door of our hearts, waiting for us to open them, that he may come in; and he will enter as soon as he gets our consent. But when he does come in, he wants to rule there, and use us in inviting others to let him in, that he may bring peace and joy. The Lord is sending us much light concerning this truth. We are indeed living in the time of the latter rain; but O, I wonder if there are not many keeping the Saviour out! The Saviour says that where our treasure is, there will our heart be also. If we are trying to pile up our treasure here, we are not in a condition to "open unto him immediately." It is for the purpose of carrying the truth to every nation, kindred, tongue, and people, that the Holy Spirit is given; therefore when we open our hearts to receive it, we must be willing to let it use us in his cause, otherwise it will never be given. Let us open our hearts, and by faith receive his Spirit; then let us take hold of the work nearest us, and let the Lord fulfil to us his Word. There is danger of waiting for something to compel us to work. "In "Testimonies for the Church," Vol. I, page 261, we read the following:—

I was shown God's people waiting for some change to take place,— a compelling power to take hold of them. But they will be disappointed; for they are wrong. They must act; they must take hold of the work themselves. The scenes which are passing before us are of sufficient magnitude to cause us to arouse, and urge the truth home to the hearts of all who will listen. The harvest of the earth is nearly ripe.

My brother, my sister, are you of the number who are waiting for some change to take place? If so, for your own soul's sake, and for the sake of those unacquainted with the truth, take heed to the warning, and take hold of God's work, and say in response to his call, "Here am I, Lord; send me."

J. B. BLOSSER.

COURAGE.

It is an old saying that courage is half the battle; and certain it is that when one enters into a conflict without courage, he is sure to be beaten.

Before engaging in a battle, the general usually talks to his men, and enthuses them with the idea of victory; defeat is not mentioned, but every word is calculated to inspire the soldiers with courage, and give them confidence in their general.

If courage is necessary for those engaged in an earthly strife, should not those engaged in the Christian warfare have courage also? "For we wrestle not against flesh and blood, but against principalities, against powers, against the rulers of the darkness of this world, against spiritual wickedness in high places." Our commander gives us words of courage: "Be strong and of a good courage." Joshua 1:6. * "Be strong and courageous, be not afraid nor dismayed." 2 Chron. 32:7. Is there a possibility of defeat when following closely the commands of our Leader?—"Now thanks be unto God, which always causeth us to triumph in Christ." 2 Cor. 2:14.

The letters that we are receiving from those engaged in the work, some of which appear in this issue of the SUPPLEMENT, show that the Lord is giving his people victory. And this is only an indication of what he will do for all who will enter his service.

Then let us be courageous in the work of the Lord, knowing that although the battle goes hard, it cannot be long, and victory is sure. "Be strong and of a good courage."
I. A. F.

A DAILY PROGRAM.

"Ye that say, To-day or to-morrow we will go," "thou knowest not what a day may bring forth." Prov. 27:1.

"Consecrate yourselves *to-day* unto the Lord." Ex. 32:29.

"Show forth from *day to day* his salvation." 1 Chron. 16:23.

"Exhort one another *daily*, while it is called To-day." Heb. 3:13.

"Take up" thy "cross *daily*, and follow me." Luke 9:23.

"Go work *to-day* in my vineyard." Matt. 21:28.

"And as thy *days* so shall thy strength be." Deut. 33:25.

"Pray without ceasing. In everything give thanks." 1 Thess. 5:17, 18.

"And to-morrow shall be as this day, and much more abundant." Isa. 56:12.

—L. S. WHEELER.

PASS NONE BY.

DURING my first year's experience in the canvassing work, which was in the State of Kansas, I remember having worked hard all one day with very little success; and late in the evening I came to a large farm, with a nice white house, and an extra large barn, and many other buildings, the whole forming an exceptionally well-improved farm. As I came up even with the house, I saw a large arch over the neatly painted gate, and on the arch were the words, "No agents or peddlers allowed in here." Having just met some rebuffs and unkind, harsh words in regard to my work, this was a little more than I felt like meeting, so I passed on without giving them a canvass.

In making my delivery, it began to rain very hard as I reached this place; and having an open buggy, I was very much in need of such shelter as the large buildings on the farm afforded. I drove in, and asked permission to drive into one of the buildings; this was readily granted, and while in there, I sold the owner of the farm a book. He is now the State treasurer.

Two years later I was canvassing down a little valley in the State of Arkansas. One day, late in the evening, I saw a little hut over across the field at the farther side of the valley. I was in a hurry, and it was such a wretchedly poor shanty, I passed on to the next house on my road. I asked if any one lived in that little shanty over across the field, and was told, "Yes; but it would be useless to go over there," so I passed on, as I had a long way to walk to headquarters that night to mail notification cards. That night I received a telegram calling me to act as State agent, and I did not get back to that little valley again until I went to deliver. One day a man poorly dressed, but with a bright, cheerful countenance, came down to the little town, and to the place where I was staying, and said, "Are you the man that's delivering these books around here?" I said, "Yes, sir." "Have you an extra copy?" I replied in the affirmative, when he said, "Well, I want one."

After he had given me the money, I said, "Where do you live?" He replied, "You know this little valley up here?"—"Yes." "And that big white house on the left?"—"Yes." "Well, I live in that little shanty back of it over across the field."

Thus I was taught to call on all, and pass none by.

S. C. OSBORNE.

"THERE is a bright side to religion, and how good it is to see Christians walking in the sunshine."

A CANVASSER'S TESTIMONY.

I RECEIVE the SUPPLEMENT TO THE REVIEW AND HERALD, and am very much interested in the articles on the canvassing work. As I read it, and see what a mighty work is being done, I feel to say, "Praise God!" He is making bare his glorious arm; and he will use to his own glory all who will humble their hearts before him. Perhaps it will not be amiss if I add my experience for the benefit of others, and to the praise of God.

I was appointed canvasser for Allegan. I have not canvassed much; but this fall I gave myself, soul and body, to Jesus, to be used as he sees fit. I know I have laid myself and all I have on the altar, and that God has accepted me, and is blessing my efforts to sow the seeds of truth. I began work October 24, have been out not quite nine days, and have taken forty-five orders for books. I carry Bibles, "Steps to Christ," "Christ Our Saviour," "God Is Love," and "Thoughts from the Mount of Blessing." And besides, my sister and I have taken about forty orders for the *Signs*, one month's subscriptions, and are delivering them. Some are very much interested in the paper, and ask when it is coming.

I found one lady who kept one Sabbath, and gave it up because of the opposition of her husband; but now she is free to obey the truth, which she loves. While I talked with her, she wept and said the Sabbath she kept was the very best day of her life, and that now she would obey God's holy Word. The Lord came very near to us. I was very glad to find this dear sister, who needed only an encouraging word.

I found another young married lady who says she is an Adventist. She says her husband has never heard an Adventist sermon, but that he wants to hear. Will let them know when we have preaching.

I find many precious souls hungering for the truth. I am glad that I can have a part in this sacred work. I feel each day how sacred is the canvassing work. I pray, "O God, keep my heart and hands pure and clean." I am determined to present Christ, and him alone. I take no praise to myself, but give all the glory to God. I consecrate myself daily, hourly, to my dear Saviour. I say, "Here am I, O Lord, send me anywhere, working with thee, my Saviour."

I must tell, to praise his holy name, what God did for me this week. Sunday my arm became so lame I could not move it without much pain. I was sewing, and had to quit work. I thought, "How am I to carry my satchel of books to canvass when my arm is so lame?" I saw if it was not cured, I would be obliged to leave the field. So I just took my case to my Heavenly Father, and asked him to heal it that I might use it to his glory. When I arose next morning, my arm was perfectly well, and I have worked with it ever since. I am so glad that I am learning to believe what God says in Ps. 103:3. He says he forgives all our sins, and heals all our diseases. I do believe he has healed me. I never enjoyed better health in my life. I am working hard every week, canvassing for Jesus. I am not only willing, but anxious, to work for him. I know he will fit me to do the work he has for me to do; for I read in John 2:27 that he will anoint each one for the work he has given him; so I receive the Holy Ghost, and let him do the work with me.

May God speed the good work, and gather us home, to go out no more forever. My prayers go out for all who laborers together with God.

Allegan, Mich.

MARY A. CUMMINS.

AN EXPERIENCE IN CANVASSING.

I HAVE often said and thought, "I feel no call to canvass, because I have no talent in that direction." But it happened the past summer that the privilege of visiting where a canvassing company was located, was granted me, and because the others were all busy, and I had nothing to do, I was persuaded to "try canvassing, just to see how it would seem to be a *book agent*."

Accordingly, I started out, and the first day, to my own great surprise, I took an order, and also gained some very precious experiences, learning with pleasure that people did not slam the door in my face, that they did not make any dreadful objections to my books, and, in fact, in most instances were deeply interested in the principles which we have to present.

I was impressed as never before with the importance of the canvassing work, and the great part it is acting in carrying this last gospel message to the people. During the following week, I devoted my time to this work, and took seventeen orders, amounting in all to sixty-two dollars.

Now if one who has never before had *any* experience can do so well as this, there surely can be no excuse for those who have so long excused themselves from this branch of God's work. Let us consecrate ourselves to the Lord, and then he can work through us "to will and to do of his own good pleasure."

I met with some very amusing as well as quite interesting experiences during my week's work. Calling at a house on one occasion for the last canvass for that day, I found the lady of the house and her sister-in-law, who was visiting her. Both ladies became interested in the book shown, and finally both said they would take one. But just before obtaining their signatures to the order, the husband came home from his work *cross*. He at once interfered in our little plan, denouncing our book, and its author, and forbidding his wife to give her order. So but one order was taken, after all.

But as all stories have a sequel, so has this one. On leaving the house, the young lady accompanied me, and remarked that her brother was very *cross*, and she wished I had secured the order before he came. I gave her my card, and told her if her brother repented, she could still send for the other copy. Some days later, I was agreeably surprised to receive a note requesting me to bring two copies of "Ladies' Guide," instead of one, as another sister wanted it.

On delivering the books at the house first mentioned, the lady laughed about the spoiled order, and promised to take a copy of the "Home Hand-Book" soon. So "all things work together for good to them that love the Lord."

We met several who, though not subscribing for the book, became interested in the Sanitarium and the principles it advocates, and seemed quite anxious to go to Battle Creek for treatment. Several who had almost refused me admittance, thanked me most cordially for coming, when I went away.

And so we find the hearts of the people are fully prepared to receive this gospel of health, and who among us are ready to go and carry it to them? "The harvest truly is great, but the laborers are few."

M. C. HARNDEN.

"EVERY tree is known by his own fruits."

SURELY Thou hast some work for me to do!
Oh, open Thou mine eyes,
To see how Thou wouldst choose to have it done,
And where it lies.

SOME SUGGESTIONS.

WHEN the publishers, or the tract society, or the State agent, writes in reference to canvassing, and certain individuals are asked to enter this work, the answer is, "It is too hard times to sell large books." Some say there is no trouble in selling the small ones, because people can plan for this small amount. Well, to me it seems that if the agent had enough missionary spirit to take in a large book, it would sell as well as the small book does with the agent who has a small amount of the missionary spirit. To sell the large one takes more of this spirit; and when, as canvassers, we shall begin to do our work from the right standpoint, then the people will see what the large work contains, and will plan to buy it.

In the past, when many large books were sold, it was not the best binding that made the sale, and it was not the wealthy class of people that bought the books; it was the working class that bought the most of them, because often the principal streets were never worked. Why?—Because, in many cases, the fear of man and the feeling that time would be lost, were taken into account by the agent. We are not told to limit our work, and if large books are sold, all must be called upon, as we do not know who in our territory is going to buy. The canvasser is to be in harmony with the gospel, and say, "I am a debtor" to all in my territory.

Up comes the thought again, "Times are hard." Brethren, good times for everybody we never knew. People who enjoy prosperity, who seem to have health, wealth, and happiness in abundance, are always those who get up and hustle. Promises of good times never will come. At present our brightest hopes in this respect seem to be about realized. Let us get a grip upon the situation, and make the best of it. People are living; also, they are spending money. Why can't you manage to get some of it in exchange for one of our large books, or a set of them? I think I hear you say, "It is easy spoken." Brethren, some of us can't sell books around home because we have been there too long; and others, when nothing is to be had, move to a new field, and it goes better. There is as much sacrifice in the canvassing work as there is in the ministry, and it is also revealing itself that the men who are willing to labor willingly and faithfully will be blessed; but before this can be done, some things must be changed. We can't canvass half a day, take a few orders, and then lay off the remainder of the day, as we must give account of our stewardship. The records are kept in heaven of our life in our book, and some day we shall read it; the Lord is not writing it for himself, as he knows all things. How many, because they have taken three or four orders, have lain under a tree instead of working the other half-day. The next day the canvasser thought he would do a good day's work; but it rained, or a cyclone came, or an earthquake, and what more may come I cannot say. To-day is my day and yours; why should I plan for the morrow? The Father says I shall not do it.

We must do one thing, and that is to reach out, and get the truth before new people, and then let every one know that we are missionary agents for the greatest and

best book in the world, and let them have a chance to learn its merits, and then see if it will not sell. The Testimonies are full of instruction showing how the canvassing work is to be done. Time is to be taken; patience and stability of character are to be manifested in the agent, and stick-to-it-iveness is to be his or her working motto. All these, with the love of God in the heart, will bring success.

W. F. SCHWARZ.

JAMAICA.

DOUBTLESS the readers of the REVIEW SUPPLEMENT will be glad to learn a little of the experience and success of a lover of the truth, after being a little over three years in the work.

Under the labors of Brother Patterson, a canvasser, I learned my first lessons of the truth. Encouraged by further studies in "Bible Readings" and tracts, I was led by a native brother to visit our mission house, and I finally joined the Kingston church of Seventh-day Adventists.

The Lord has seen fit to permit me to have a part in the canvassing work. Under the labors of Brother B. B. Newman, I entered the field. I can say from experience, The Lord cares for his workers. He sends his angels before to prepare the minds of the people. We are sure to be entertained; and although at present times are trying financially, people will listen to the truth, buy our books, and defend our teachings. Many are the chances I have had to study present truth with some thirsty soul. And my desire is to continue in the strength of the God of Israel.

Our work in the island is developing wonderfully, and I feel like continuing silently to scatter the precious pages; and I pray God's Holy Spirit to water the seed sown. I know he will not forget our labor of love, but will soon come with his reward. May we be faithful to the end and have the "well done" said to us.

E. E. GRANT.

"BUY THE TRUTH."

THIS is the order for the day,—a divine command, recorded in Prov. 23: 23. Buying is a business transaction in which two parties are engaged. For every buyer supposes a seller who is possessor of the commodity which the other party purchases. Then as the world is to buy the truth, we inquire, "What is truth?" and where can it be found? Nor need we go far for an answer to our question.

Our Saviour, addressing the Father, says, "Thy word is truth." John 17: 17. Again: "The Word was made flesh, and dwelt among us." John 1: 14. Who is in possession of this Word? Of the world the Saviour says, "The world hath not known me." Of the nominal professor he says, "He came unto his own, and his own received him not." But of his true church he says, "I have given unto them the words which thou gavest me; and they have received them." "I in them."

It thus appears unquestionably clear that "the truth" which the world is commanded to buy is possessed by the church, and thus they must be the first party in this business, by *selling* the truth.

If fish were exceedingly anxious to be caught, the angler could select a dry and comfortable place, and wait for the fish to come to his net, or to swallow his hook. But this is not his experience. He learns where the fish are to be

found, and then braves the wave, the storm, and death itself to make them his own.

In this manner the church, whom the Master has made "fishers of men," must carry the truth to the world, and bring souls to the gospel net. Our canvassing agents are our pioneers; and indeed this is as it should be; for to them the charge is given, "Go ye into all the world;" "as the Father hath sent me, even so send I you." He does not send his servants to work alone, but promises, "Lo, I am with you alway, even unto the end of the world." Of his ability to help he says, "All power is given unto me in heaven and in earth."

My brethren, you who are faithful may truly say, "We are laborers together with God;" and the souls that are being gathered from the world's harvest-field witness that the Lord is working with our canvassing agents.

Like Peter and the other apostles, as recorded in the last chapter of John, you may sometimes fish and catch nothing. But be sure that you cast your net on the "right side." Soon we shall see the gospel net as full of souls as was the apostles' net of fish, when at the Sea of Galilee, "they were not able to draw it for the multitude of fishes."

174 Washington St., Battle Creek. CHAS. L. BOYD.

WILL "DANIEL AND THE REVELATION" SELL?

MANY of our people have asked me this question, and I have always answered it in the affirmative. My experience has been that whenever we can get as canvassers men and women whose hearts are full of the message that is contained in this book, there is no trouble to sell it. The largest sales for any one year that have been made by our canvassers in the sections where I have labored have been for "Daniel and the Revelation." At the time when "Bible Readings" was all the rage, and was being sold by thousands, even then a few agents who clung to "Daniel and the Revelation" made a better record than the best "Bible Reading" canvassers.

It is strange that any one would even ask, "Will this book sell?" It contains the message for to-day. These two important books of the Bible point out the most solemn message the world has ever heard. Satan will do all he can to keep these truths from the people; but the message must and will be given, even though the stones of the street have to give it.

Last spring we tried to get some of our canvassers in Kansas to take up this book. There was considerable hesitancy; but finally three or four were induced to try it. One of these agents made, during the past summer, with "Daniel and the Revelation" the best record ever made in the State. There is no trouble to get agents now. Over twenty have started out since our camp-meeting with this good book; and for this we praise the Lord.

Other books have had a large sale; and we believe the time has now come when we should give this book to the world with the others. First, we should study these subjects until we love them; then we can enter into the work with all the heart. We shall soon pass the seed-sowing time; hence, the need of sowing beside all waters, not knowing which shall prosper, this or that.

W. S. HYATT.

"Ask ye of the Lord rain in the time of the latter rain; so the Lord shall make bright clouds, and give showers of rain, to every one grass in the field."

My heart aches as I see those who profess to be looking for Christ's coming, devoting their time and talents to circulating books that contain nothing concerning the special truths for our time,— books of narrative, books of biography, books of men's theories and speculations. The world is full of such books; they can be had anywhere; but can the followers of Christ engage in so common a work when there is crying need for God's truth on every hand? It is not our mission to circulate such works. There are

thousands of others to do this, who have as yet no knowledge of anything better. We have a definite mission, and we ought not to turn from it to side issues, employing men and means to bring to the attention of the people books that have no bearing upon the present truth.

Mrs. E. G. WHITE.

"WE must sow the seeds of truth, and trust in God to quicken them into life."

CANVASSING REPORT FOR MONTH ENDING NOVEMBER 30, 1897.

	STATE.	No. Canvassers.	No. Reporting.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Diat. No. 1.	Atlantic.....	10			322	437	\$249 70	\$18 25	\$267 95	174	\$62 80
	Maine.....	11	11		149	190	140 70	28 23	168 93		
	Maritime Provinces.....										
	New England.....	12			435	278	368 00	35 65	403 65	155	138 48
	New York.....										
	Pennsylvania.....	29			1315	1379	927 25	435 10	1362 35	1173	576 75
	Quebec.....										
	Virginia.....										
No. 2.	Vermont.....										
	West Virginia.....	16	15		387	223	112 55	87 30	199 85	148	88 15
	Alabama.....	7	5		427	7	15 00	69 85	84 85	44	100 50
	Kentucky.....	12	8		961	127	272 50	71 00	343 50	87	151 75
	Florida.....	3		9	40	23	45 50	16 75	60 25	1	2 00
	Georgia.....	2	2		223		2 75	21 95	24 70	35	64 75
	Louisiana.....	1	1		90					30	53 00
	Mississippi.....										
No. 3.	North Carolina.....	5	3		504	64	148 00	50 10	198 10	49	111 50
	South Carolina.....	2	1		130	26		2 00	2 00	26	56 50
	Tennessee.....	8	8	64	375	108	221 50	35 65	257 15	57	94 50
	Indiana.....	17	17		489	448	278 16		278 16	160	104 90
	Illinois.....										
	Michigan.....	20	20	104	560	635	489 15	62 70	551 85	510	322 25
	Ohio.....		11	76	268	244	175 75	19 00	194 75	94	105 00
	Ontario.....										
No. 4.	Dakotas.....										
	Iowa.....		19			407	413 35	88 55	501 90	191	342 30
	Manitoba.....										
	Minnesota.....										
	Nebraska.....										
No. 5.	Wisconsin.....										
	Arkansas.....	12			2123	1628	4218 15	342 00	4560 15	792	2108 25
	Oklahoma and Indian Ter.....	8			392	196	262 95	42 90	305 85	106	136 85
	Kansas.....										
	Missouri.....	10			2242	623	863 50	303 40	1166 90	246	337 25
No. 6.	Texas.....	10			190	36	199 00	71 35	270 35	234	764 15
	Colorado.....										
	California.....		23			414	891 30	92 89	984 19	318	585 10
	North Pacific.....										
	Upper Columbia.....										
No. 7.	Montana.....										
	Australia.....										
	New Zealand.....	13	9			585	1804 98	101 96	1906 94	517	2409 31
	Great Britain.....										
	Central Europe.....										
No. 8.	Germany.....	50	50	722	4981	102	92 12	1318 00	1410 12	197	226 60
	Norway.....	32	32			677	707 89	56 99	726 59	494	500 76
	Denmark.....	30		348½	2891½	1488	1186 15	25 16	1161 31		
	Sweden.....	36	21		3543	1153	1177 70	43 51	1221 21		1591 03
	South Africa.....										
Miscel'z.	South America.....										
	Jamaica.....										
	Bahamas.....										
	Brazil.....					61	189 76		189 76		
Totals.....		356	256	1223½	23042½	11561	15393 36	3440 24	18803 31	5338	16496 43

MAKE the tree good and the fruit will be good.

"A GOOD man out of the good treasure of his heart bringeth forth that which is good."

In a letter just received from a brother and his wife who recently went to Lima, Ohio, to organize a school of health, and canvass for our publications, we quote the following:—

We have just got nicely to house-keeping, and our work under headway, and we are having just splendid success. I am getting the very best people in the city. I have the mayor's wife, ministers' wives, doctors, etc. The work is taking just as good as it would be possible in getting anything before the people. Influential women are going ahead of me, talking it up in their circles of society. So I can only report the very best of success in my work.

THE following extract is taken from a letter from a State agent in one of the Central States. In writing to the district agent concerning a meeting held in his field, he said:—

I wish you could have been here to hear the ministers talk about the canvassing work. Nearly every one of them acknowledged that it would have been better to begin their work in new fields by canvassing, and some of them said they were going to work in that way in future. All intend to try to get our churches to take hold of this branch of the work; so I think the canvassing work will begin to come up in this Conference. Some are at this meeting who have commenced to keep the Sabbath as the result of the work done by our canvassers last winter.

A BOY CANVASSER.

In one of our northern cities, a little boy only twelve years of age has been canvassing for "Christ Our Saviour" and "Cats and Dogs." He has now been working about two weeks, and in his last report he says that in one day he took eight orders for these books.

Does not this look as though the Lord was beginning to work through children as he did in former years? Perhaps there are other boys and girls who would like to sell our small books, and thus do work for the Master. Who will be the next to take hold of this good work and write us their experiences? I. A. F.

ENCOURAGEMENT FROM PENNSYLVANIA.

FOR the encouragement of my brethren and sisters who fear starvation wages from the Lord in the canvassing work, I give a few statements of facts in my experience during the last few weeks, to show how the Lord can bless in sowing the seed of truth when he receives his tenth.

Within these ten weeks I worked in this city thirty-four eight-hour days, canvassing and delivering. During this time I took orders for just 500 copies of "Christ Our Saviour" and 217 orders for "Gospel Primer," etc., making a total of 717 books, amounting to \$319.05; of these I delivered 431 copies, amounting to \$192.50, and have 292 orders to be delivered this month before Christmas.

In one day of nine hours I took 45 orders, amounting to \$21. Another day, 44 orders, amounting to \$19. Several parties took three or four copies, one lady ordering six. All praise be to Him who says, "Prove me now herewith, . . . if I will not open you the windows of heaven, and pour you out a blessing, that there shall not be room enough to receive it." Mal. 3: 10.

Shamokin, Pa., Dec. 3, 1897.

GUY R. RUGGLES.

A GOOD DELIVERY.

ONE of our agents writes us that he has just delivered 98 books out of 99 orders. And he is working for one of our large books.

FROM DISTRICT NO. 5.

BETWEEN the Texas and Kansas camp-meetings, I spent a few days in Arkansas trying to start up the work there which had been dropped. The ex-State agent, who had settled on a little fruit farm, agreed to go to work soon. He has now been at work three weeks, and has taken \$442.50 worth of orders, and sold \$16 worth of helps.

AFTER some labor, a young man who was under conviction fully accepted the truth and united with the church. He then felt a burden for work, and for three weeks' work his record shows \$376 worth of orders-taken, and \$10 cash sales.

ANOTHER person who lately accepted the truth has taken \$474 worth of orders in a short time.

"LET this mind be in you which was also in Christ Jesus." That mind was a spirit of sacrifice and work. When we fully put on Christ, we shall have that spirit, and do as he did; then, of course, good results will be seen.

JESUS says, "Why stand ye here all the day idle? . . . Go ye also into the vineyard; and whatsoever is right, that shall ye receive." It is right for us to have a living for ourselves and families; and if we work hard and faithfully, we shall have it.

Do we all realize that supper-time has come? Not much of the day is left, then, in which to work. Quickly the night comes on, "when no man can work."

THE faithful canvasser goes into the byways and hedges and calls on every one. "Were it not for the work of the canvasser, many would never hear the truth."

SELF-SUPPORTING.—The canvassing work is not only self-supporting, but it helps to support other branches of the work; for the faithful canvasser is prompt in paying tithes and offerings, and the seeds of truth thus sown raise up others who pay tithe.

FORTY-SIX persons are now rejoicing in the truth as the result of the labor of three canvassers thus far during the year.

A MINISTER who is superintendent of two or three Sunday-schools got hold of a copy of "His Glorious Appearing," and liked it so well that he asked the privilege of supplying his schools with the same. Will the Lord help to raise up "outsiders" to give the message to the people? Those who labor win the prize. We are to be judged according to our work. Long evenings are now here, people have more time to read, and more money with which to buy, and it will be cool and pleasant to work. Will not many more take up the work at once? S. C. OSBORNE.