

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, JANUARY 25, 1898.

A LETTER from a recent convert to present truth, in which he orders publications sent his friends, has this to say: "I have kept the Sabbath three weeks now. Am reading up steadily. I pray the Lord to help me."

A LADY in Michigan, who has been investigating, writes: "Thanks greatly for the tracts sent me, also for the kind letter. I have been taught all my life to put man's own construction on the truths of the Bible, and it is almost impossible for me now to accept the simple facts as they are, especially since it would seem so much easier not to do so. But I am trying by the help of God to be taught the *truth*; and if I am only convinced it is the truth, I am determined to follow it at any cost. Mrs. Henry's tracts have been a great help to me. Asking God's blessing upon you all, I am very truly yours."

AN INCIDENT.

* THERE is a growing demand for our denominational publications. The following incident is simply a sample of many.

A gentleman recently sent us an order for "Great Controversy" in full morocco, and asked us to deliver it at the S. S. "Columbia's" wharf in San Francisco. Having business along the water-front that day, I delivered the book. I found that the gentleman was an officer of the vessel; and although very busy, he invited me to his stateroom, paid for the book, and asked about the rest of the series. He has bought other books, and seems interested.

Agents are finding such cases everywhere. From these and other incidents, we know the Lord is moving on hearts, and we also know that books sold years ago are now being read for the first time. There have been sold of "Bible Readings" 600,000 copies; "Great Controversy," 175,000; "Daniel and the

Revelation," 100,000; "Christ Our Saviour," 200,000; besides hundreds of thousands of miscellaneous books, and the millions of pages of tracts that have been distributed; and who can say what good will be accomplished as the result? How many, during the year 1898, will help swell these figures, and thus add to the seed sown?

H. H. HALL,

Pacific Press Publishing Co.

OUR HEALTH BOOKS.

THAT our health books can be sold is evidenced by the experience of a young lady in a small town in Northern Michigan who worked fourteen hours, calling on seventeen persons, and selling nine books, value, \$27. We believe that many more could go and do likewise. Any one desiring to engage in this work should address either their State tract society, or the Review and Herald Publishing Company.

THE SITUATION IN THE EAST.

"THE situation in the Orient grows more complicated with each day's doings. In England the outlook is felt to be more confusing, darker, and more ominous than at any other time during the last twenty years. There seems to be a general apprehension there that the long-threatened European conflagration is about to burst forth. One correspondent states that 'not the most astute and experienced observer dare venture to predict what a day may bring forth.'"

What is it that holds all these Eastern nations in check, so that the war which seems unavoidable does not break out at once?—Oh, the four angels are holding the winds of strife until the servants of our God are sealed in their foreheads. Rev. 7:1-3.

The sealing work is now going on: and when it is finished, the "winds" will be loosed. Now, while the winds are being held, is our time to proclaim the message.

I. A. F.

ITEMS FROM THE EXPERIENCES OF A CANVASSER.

Two years ago in connection with Brother E. E. Cooper I went to Butler county, where we located with a family in which man, wife, and daughter took a stand for present truth, and afterward, two young men who were employed by the man. Four are yet in the truth, and I believe two are in the canvassing work. This was a result of personal influence, and not a result of books sold. The following summer I went to Hocking county, where the Lord blessed me with good success. As a result of our sale ("Bible Readings"), a lady and four of her family took a firm stand for the truth, and many others are very much interested.

I stopped to call on one of my subscribers the other day who was very much interested in the doctrine the book taught. I only had a few moments to talk with her, but shall work hard for a tent company to locate in that vicinity. While I was canvassing in the next county south of where I canvassed last (this summer), I found one minister who was very much interested in the study of the Bible by the help of "Bible Readings" which I sold him. I also found another exhorter who had, by the help of "Bible Readings," searched out the truth on the United States in prophecy and the second coming of the Lord Jesus.

I can only give good reports from the canvassing field. My prayer is that these few lines may be an encouragement to others. My plans for the coming year are to correspond with my subscribers, and find out how they like their books, and then wherever I find an interest, I can work for a meeting there. I have been canvassing for "Daniel and the Revelation" this summer, and find it giving very good satisfaction. Times seem to be growing harder, but the sale of books is growing better. *God is in this work.*

Just one word for the little book, "Christ our Saviour." I found a lady this summer who had bought a copy of "Christ Our Saviour." She told me that it was the best book she had ever read. After reading it, and seeing so much in it, of the Saviour's love, she found on some of the back leaves advertised such publications as the "Second Advent of Christ," by James White, and other interesting topics which she was about to send to the publishing house for, but finally bought "Daniel and the Revelation" of me.

Yours in the blessed hope,

J. D. RICHARDSON.

"THERE are more souls longing to understand how they may come to Christ than we imagine."

REPORT FROM THE MICHIGAN INSTITUTE.

Our work here commenced January 6 with nearly fifty in attendance. The number has increased so that now there are sixty preparing to enter the canvassing work. We are studying "Daniel and the Revelation," "Great Controversy," "Bible Readings," "Prophecies of Jesus," "The Coming King," and "Christ Our Saviour." Our plan is to give instruction in these books, and then have each one devote some time to actual canvassing here in the city. Thus far we have worked about three hours and have sold books to the value of \$51.25.

There are four wards in the city, and we are working with four books, "Daniel and the Revelation" in one ward, "Great Controversy" in one ward, "Bible Readings" in one, and "Christ Our Saviour" in the other. We expect before the institute closes to have canvassed the entire city for each one of these books.

The large books are taking the lead. During the last three or four years it has been thought that the large books could not be sold in Michigan; and, in fact, nothing but the small books have been sold, but our experience here at the institute shows that the large books can be sold just as easily as the small ones. We instruct the canvassers as they go out, to state plainly that they are Seventh-day Adventists, and that they are selling Seventh-day Adventist publications.

Now when we came here, there was quite an amount of prejudice against our work, but this has to quite an extent disappeared. We are holding street meetings every night. We go out on the street with about a dozen who can sing, and in a few moments have a good-sized crowd around us. We then talk with them a few moments, and invite them into the hall where gospel meetings are held. The outlook is very encouraging, and we confidently expect to see a great work accomplished in this State the coming season.

C. A. PEDICORD.

THE WISCONSIN CANVASSERS' INSTITUTE.

We quote the following from a letter just received from Brother Albrecht, State agent of Wisconsin. Speaking of the institute they are now holding at Knapp, he says:—

We have appointed different seasons for prayer on different topics,—the canvassing work; those for whom we have labored in the past, *i. e.*, those to whom we have sold books; for the Lord to send more laborers into the vineyard; etc. Every Tuesday night at six o'clock has been

set apart to pray for those who prepare our publications. This will last as long as our institute is in session.

In closing, will say that the outlook for the canvassing work in Wisconsin is brighter than it was last spring. It is evident that the Spirit of the Lord is at work. I have received several letters from those who were engaged in the canvassing work years gone by, telling me that they are now ready to take up the work again, and want me to give them territory as soon as possible. Their testimony is that they have never been satisfied since they left the canvassing work. Some of these are men who used to work with "Daniel and the Revelation" when the work was first started.

We are glad to get this good report, and to learn that the prospects for the canvassing work in that State the coming season are so bright. We hope that each State agent will send us reports of the institutes they may hold.

I. A. FORD.

PERSEVERE.

WITH every canvasser there are times when it is hard to decide whether to remain in the field or engage in other work. Many are the times when, looking at our surroundings from a natural standpoint, we would conclude it advisable to leave the field. Many are placed, at times, where their success is small, being almost or entirely out of money, and nearly destitute of clothing, with fuel and provision scarce, and the rent due. If any doubt that these are the circumstances of some of our canvassers who have been in the field three years or longer, they have but to ask them about it.

Some who have been in the field but a short time, perhaps long enough to know by experience that the above is a fact, do not know how to surmount such difficulties and thus remain in the field.

God orders our surroundings, and he will place us where we shall have test after test, to prove us, and to reveal what is in our hearts.—"Gospel Workers," page 446.

Who orders our surroundings?—God. Suppose they are not what we would wish them to be, should we wish them different? If we did, would we not be dictating to God, how he should do? Brethren and sisters, let us be satisfied with our surroundings.

God permits us to be placed under circumstances that will test us, to increase our love, and to perfect our trust in him.—*Id.*, page 441.

The enemy will seek in every way possible to obstruct the course of those who take hold of any branch of the work of God, that they may not have success. But instead of their interpreting this as an evidence that the Lord would not have them engage in labor, they should take it in altogether a different light, and see in the difficulties a vigilant foe.—*Id.*, page 377.

J. E. DUNN.

WHAT SHALL I DO WITH MY SIGNS?

THIS question is asked by many who desire to have some part in missionary work yet are busy with duties and cares throughout the week.

Hear the experience of this man who improves his talents: "I am a carpenter and work early and late to support my family, yet I have a desire to work for my Master and to let my light shine in other ways than the exemplary life that I try to lead with the help of him who loved me and gave himself for me. At 6:30 A. M., I leave home with my lunch and do not return until the glow left by the setting sun has almost faded from the western skies, but I do not forget to put a copy or two of the *Signs* in my pocket, and as I ride to my work, I usually make the opportunity to leave one copy with some fellow passenger; then, at the noon hour, I get the men interested in some article. Sometimes I read aloud, and often I distribute my papers, mentioning a piece that I have marked; by conversing on these all-important subjects, the minds of the men are turned from the trifling jokes and latest scandals to thoughts of heavenly things.

"As I return in the evening, I usually stand outside the car, and talk to the conductor. Once a week I leave the *Signs* with him, and that forms topics for a week's conversation.

"My wife has poor health, and with her other household cares has five small children to cook, wash, and mend for, and to train in the way they should go, yet she too finds time to do some missionary work with her papers. When the neighbors come in for a few moments, instead of the usual small talk and surmisings about other people's affairs, she mentions some interesting article she has read in the *Signs* or *REVIEW*, thus opening a way to loan them. The children too do their part; on the way to school they have a special family with which they leave the *Little Friends* and *Youth's Instructor*, and often they take them to school to give to their playmates."

A timid little lady now arises to give her testimony: "I am a seamstress. My work takes me into many families and affords a means of introducing our faith in homes otherwise hard of access, especially as I refuse to work on the seventh day. This usually calls for an explanation, and I do the best I can, but I am not gifted with ready words, so I leave them my *Signs*."

Another, a hard-working blacksmith, adds the report of his work for Jesus' sake: "In one corner of my

shop I have a table on which I have a few books and stray papers, such as 'Story of Pitcairn Island,' 'Life of Joseph Bates,' 'Home Hand-Book,' several numbers of *Good Health*, *Pacific Health Journal*, and the *Signs of the Times*. They are grimy and thumb-marked, but the seeds of truth are there, and are just as able to bring forth fruit as though they were spotless. My work is principally with farmers who wait for their work to be finished.

"I have referred a great many who were ailing or had sickness in their families to the 'Home Hand-Book' for advice, and they always are glad to learn of the method God has established to cure suffering humanity.

"And, dear brethren and sisters, there is always an opportunity to speak a word for Jesus; to do something for him, even the poorest and humblest have a part, for the Lord of the harvest has left 'to every man his work.'"

PACIFIC PRESS PUB. CO.

DO YOU SYMPATHIZE WITH THE CANVASSER?

It has been my privilege, during the past ten years, to associate with our churches at different places, and see their attitude toward these workers; and I have been grieved to see some take the stand that the man who leaves his family and goes away to canvass, when he could make so much more money at home at some other work, is very foolish.

Let us consider for a moment. You go to his house; many times it is more humble than any occupied by his brethren. There you see his little bundle of clothing, a few books for helps, and perhaps a few pounds of health foods prepared by wife, mother, or sister. You may see him as he picks up his little bundle and says good-by. Passing up the road, he turns for one more glance at that dearest spot on earth, and sees the loved ones are still watching him, and a wave of the hand is answered in like manner. Now he disappears from sight. Just step into that home to-night, and listen to the prayers in his behalf. Then leave, and follow him over the plains or rugged mountains, down to some cold, bridgeless stream. Perhaps there is no way to cross but to take off his clothing and wade the cold waters.

Now he is in his territory. He stops at the first house, and enters with a prayer on his lips that he may deal justly with the strangers he will meet. He tells them his mission, and for weeks he goes from house to house in this manner. But times are hard, and he cannot deliver until spring. The consecrated

family at home stretch out the little means he has left them; but at last it is about gone. You go again to their home, and say to them, "I think Brother So-and-so might better come home and care for his family." You go to this one and that one, and say, "The Bible says, 'If any provide not for his own,' he 'is worse than an infidel.'" O, shame to the one who does such a thing! It would be better to go and help them,—get them some wood, see about the coal, go to mill for them. Visit them often, and write to the brother out in the field, and encourage him by assuring him that you will look after things at home for him; that if he needs a little help from your own well-filled corn-crib or granary, you will supply the need. Do this, and you will have treasures in heaven, and abundant blessings here; and how could you better advance the cause?

In a few months the brother returns. He has placed many books in the homes of the people, and he comes home with songs on his lips, and praises to God in his heart. He comes to meeting, and with overflowing heart tells the little company that where he has been working, some are deeply interested. There are months of waiting; then comes a letter saying that some have decided to obey the commandments. O, cheer up, dear brethren; you have had a part in that work. It was done in faith, and there may have been a sacrifice; but it is not so great a sacrifice as was made when the Lord of glory went away on a missionary trip. The same Jesus is soon coming again; so let us encourage the canvasser; help him out into the field, and do all we can to comfort the ones at home. We will be rewarded for it when the King of glory shall come in; for his sympathy is with the canvasser, and ours should be.

THOMAS ROBERT,

State Agent of W. Va.

IN THE SOUTHERN CANVASSING FIELD.

It is a joy to me to read the good reports of the canvassing work in different parts of our land, and so I will write a few lines from this part of the vineyard down in the swamps of north Louisiana. After having been detained from the work for quite a while, I am thankful for the privilege of going from house to house leaving the precious seed of truth.

Fully three fourths of the population here are colored. Most of them are Baptists; and although they have little knowledge of Bible doctrines, there are many who have made some progress in divine life.

Many of them deplore their low spiritual condition, and nearly all are hungry to learn, and anxious to buy our books. The Lord is at work preparing the hearts of these poor people. It is amazing how much more sacrificing they are than white people. An old woman hunted up her last quarter, wrapped up in a rag, to buy a "Gospel Primer" for her little boy, who has just learned to read, saying in a tone full of faith, "The Lord will give another," and, "I want to learn all about Jesus." If I talk or read to them about the coming of Jesus, and the resurrection of all the faithful of all ages, they often give a glad shout, and say, "Tell us more; tell us all about it. I am tired of this evil world."

This is just the time when earnest, faithful work should be done everywhere among these simple people; for their children are learning to read, and they want to buy books when they can. Our books should always be in their reach, before pernicious books are placed before them. The price of cotton is very low, and there is little money in the country; yet some books can be sold in every society. It is the Lord's work, and he goes before, to open the way. I have been much blessed by his presence since I started. May the Lord raise up more laborers in my prayer.

HERMAN ROSE.

SOME THINGS THE LORD HAS SAID ABOUT THE CANVASSING WORK.

IN order to enlighten souls it is not necessary to bring up controverted points of doctrine, and thus create opposition. Christ is the center of all our faith and hope. Those who can preach the matchless love of God, those who with softened heart can lift up Jesus, and inspire hearts to give him their best and holiest affections, are doing a high and holy work. By diligence in canvassing, by faithfully presenting to the people the cross of Calvary, the canvasser doubles his power of usefulness. But while we present these methods of work, we cannot lay out an un-deviating line, in which every one shall move; for circumstances alter cases. God will impress those whose hearts are open to truth, who are longing for guidance, and he will say to his human agent, Speak to this one or that one of the love of Jesus. No sooner is the name of Jesus mentioned in love and tenderness than angels of God draw near, and soften and subdue the heart.

Doctrines of all kinds are proclaimed with no special effect; for men expect that men will seek to press

upon them their doctrines; but when the matchless love of Jesus is dwelt upon, the grace of Christ is there to make its impression upon the heart. There are many who are sincerely seeking for light, who know not what they must do to be saved. O tell them of the love of God, of the sacrifice Christ made on Calvary's cross to save souls from perishing! Tell them to place their will on the side of God's will, and the Lord will open the way before them. Tell them, "If any man will do his will, he shall know of the doctrine, whether it be of God."

We are individually to put on the Lord Jesus Christ. To each one of us he must become wisdom, righteousness, sanctification, and redemption. As we have living faith in Christ that appropriates him as our personal Saviour, we shall have power to place him before others in a new light. When the people see Christ as he is, they will not begin to wrangle over doctrines, but flee to Jesus for pardon, purity, and eternal life. No one can be a successful soul-winner till he himself has settled the question of surrender to God. In laboring for others, we shall find that many are slow to comprehend the simplicity of godliness; but when once they look and live, the condition is met upon which the approval of God is bestowed.

The difficulty most to be dreaded is that the canvasser who meets with these inquiring souls has not himself been converted, has not himself experienced the love of Jesus which passeth knowledge. If he has not himself experienced the love of Christ, how can he tell the precious old, old story? The people are in need of having presented before them the very essence of true faith, of having brought to their minds the very way to accept Christ, and to confide in him as their personal Saviour. They need to know how they may follow his steps whithersoever he goeth. Let the feet of the worker follow step by step the footprints of Jesus, and mark out no other way in which to proceed onward and heavenward. When a soul has been brought to Jesus through this kind of personal labor, leave the surrendered humble heart for God to work with, and let God impose upon him just such burdens, and urge him into just such service as he sees fit. God has given his pledge that his grace shall be sufficient for every one who will listen to his invitation, and come unto him. Jesus says, "If any man will come after me, let him deny himself, and take up his cross, and follow me;" so shall he "be my disciple."

This is the kind of enlightenment that people need. They have heard doctrines until they are disgusted.

Let the Lord Jesus Christ be the sum and substance of everything. If the people surrender to Jesus, if they open the door of their hearts and invite him in, they will be in safe keeping. Jesus says, "I am the way, the truth, and the life." Possessing Jesus, they will possess truth; for if they follow on to know the Lord, they will know that his goings forth are prepared as the morning. They will be complete in him. In our work we need far less controversy, and far more presentation of Christ.—*Illinois Recorder*.

SELF-SUPPORTING MISSIONARIES FOR THE ARGENTINE REPUBLIC.

In answer to several letters received, I would say that the Argentine Republic possesses all climates. The northern part is hot, the extreme south cold, and the central portion temperate. The north contains great forests, and is almost unsettled; the south is grazing land, and is also good for agriculture; and on the west, which is mountainous, the agriculture is done by irrigation, the streams and melted snow from the mountains supplying the water. It seldom rains near the mountains. In the central portion much corn, wheat, and flax are produced, but locusts are frequently troublesome. The climate, as a whole, is healthy. Perhaps it is a little warmer than in the United States, and so the air is less bracing, and one is apt to become somewhat less energetic; but the workers who are there have good health. In the cities house rents are high as a rule.

Clothing is a little cheaper than here; also oil and kindlings; but otherwise living is reasonable. Flesh meat is the principal article of diet among the natives, although hard biscuits are used almost everywhere in the camps, and bread in the towns. The natives in the country are very hospitable. They drink *maté*, a sort of tea put in a cup from which all partake, and sucked through a tube. The people like to ride, and horses are cheap. The country is traversed by a number of railroads built on the same system as here, though they are not so prompt and quick. There are also river boats going up the rivers Parana and Uruguay. There are horse-cars in the principal cities where the streets are paved with stone or with hard wood blocks.

There is, as a rule, much dust in the suburbs, or much mud. Flies are not very retiring, but like to share the meal with any one, so screens are often used on the kitchen doors. Mosquitoes delight to venture

out in the cool of the evening, and hum their songs in one's ears, and of course mosquito-curtains are used to keep them out, on retiring. The people often have revolutions, which last from a few to many weeks; but foreigners having passports from their governments are supposed to be exempted from service, so it would be well for those going there, to procure such papers. The land produces abundant harvests, no land being better. The natives are hospitable.

There are not, in all places, the conveniences of North America; but people go there to make money, putting up with all privations to make a fortune in sheep-farming or some other business; and shall we, to whom the Lord has entrusted such precious light, be less zealous for souls for whom Christ died? Do not venture there with any other intention than that of letting your light shine for Jesus. If we forsake any social ties for Christ's sake, we have the blessed assurance that we shall receive an hundredfold, and in the world to come life everlasting. Before going, it would be well to correspond with Elder F. H. Westphal, the director of the Argentine mission field, who will be glad to give any further information. His address is 481 Casilla de Correo, Buenos Ayres, Argentine Republic, South America.

L. BROOKING.

Sanitarium, Battle Creek.

HAS THE TRUE RING.

FROM a letter lately received from a gentleman in Ohio, we take the liberty to make the following quotations for the SUPPLEMENT, as another indication of the good done by the circulation of our books:—

I received "Views of National Reform," and after reading the same must say it took all the national reform out of me. From what I had read of their literature, I had thought it to be rather a good movement; but I had not learned their real motive.

I united with the Methodist Episcopal Church when I was eleven years old, and am still a member; but I am not a Methodist, and shall leave the church. There is no church (sect) in this locality that does not believe just what I do not; and that is that it does not make any difference what day we keep for the Sabbath. I believe that Saturday, the seventh day, is the Sabbath of the Lord God. I have been led into several arguments with different sects on the subject since reading "Bible Readings for the Home Circle," but have not as yet found any one who could answer my argument in favor of Saturday. What a pity that people will not take God's word just as he has given it.

CANVASSING REPORT FOR MONTH ENDING DECEMBER 31, 1897.

	STATE.	No. Can- vass'rs	No. Report ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Dist. No. 1.	Atlantic.....	13			595	747	\$461 70	\$26 65	\$488 35		\$378 00
	Maine.....	10			275	183	166 51	44 90	211 41		
	Maritime Prov.										
	New England..	10			349	269	331 00	52 65	383 65	407	396 50
	New York.....										
	Pennsylvania..	37			1,406	1,006	764 66	416 94	1,181 60	1,637	1,102 51
	Quebec.....										
	Virginia.....										
No. 2.	Vermont.....										
	West Virginia..	15			490	160	171 90	134 65	306 60	290	223 00
	Alabama.....	5	5		206	10	16 00	69 75	85 75	2	8 75
	Kentucky.....	9	9		677	21	21 00	73 45	94 45	143	303 25
	Florida.....										
	Georgia.....	3	2		212	8	20 75	42 23	62 98	1	2 25
	Louisiana.....	3	3		269	34	64 50	43 85	108 35	130	233 25
	Mississippi....										
No. 3.	North Carolina.	3	3		244	40	49 50	31 75	81 25	27	35 00
	South Carolina.	1	1		60	10	20 00	4 00	24 00		
	Tennessee.....	4	4		248	99	205 50	83 90	289 40	57	120 25
	Indiana.....										
	Illinois.....										
	Michigan.....	22		130	740	832	526 30	82 00	608 30	1,320	980 00
	Ohio.....										
	Ontario.....										
No. 4.	Dakotas.....										
	Iowa.....										
	Manitoba.....										
	Minnesota.....										
	Nebraska.....										
No. 5.	Wisconsin.....										
	Arkansas.....										
	Oklahoma and } Indian Ter. }										
	Kansas.....					2,586	2,711 20			2,945	3,001 50
	Missouri.....										
No. 6.	Texas.....										
	Colorado.....										
	California.....		21			388	490 00	58 60	548 60	274	291 25
	North Pacific..										
	Upper Col'mbia										
No. 7.	Montana.....										
	Australia.....										
	New Zealand...										
	Great Britain..										
	Central Europe				2,110	1,276	2,108 01		2,108 01		
No. 8.	Germany.....										
	Norway.....										
	Denmark.....	29	29	391	2,934	1,867	1,264 97	14 25	1,279 22		
	Sweden.....										
	South Africa...										
Miscel's	South America										
	Jamaica.....										
	Bahamas.....										
	Brazil.....	3	3			118	93 30		93 30		129 10
	Totals.....	167	80	521	10,815	9,654	\$9,486 80	\$1,179 57	\$7,955 22	7,233	\$7,204 61

A NUMBER of States are now holding institutes, which doubtless accounts for so many blank spaces in this table. We are receiving encouraging reports in regard to the number who are taking up this line of

work. The prospects for a good season's work were never brighter. We are able to possess the goodly land. Persons are being raised up in all parts of the field to sow the seeds of truth.

WHAT THE AGED MAY DO.

I BEGAN canvassing November 15, taking "Steps to Christ," "Christ Our Saviour," and "Gospel Primer." In eighteen days I took 215 orders. I had the best of success delivering, only losing three orders, and I sold these books, and could have sold more, had I had them. I feel greatly encouraged to work spreading the precious rays of light and truth. I have no cares of the world on my mind; my home is with my only daughter; and my health is good for one of my age, being sixty-six. I expect to canvass for books as soon as good weather sets in in the spring. Many have told me that they have received light from the little books I sold them. I received these precious truths twenty-six years ago under the labor of Elder G. W. Colcord.

Your brother in the hope of eternal life,

A. J. SCOTT.

FROM a letter just received at this office, we take the following, for the encouragement of our canvassers and of others who are earnestly engaged, though at times under adverse circumstances, in circulating the truth for this time:—

I am a young man, a few weeks more than twenty-two years of age, and an earnest seeker after the truth, especially concerning the Sabbath. I was brought up in the Episcopal Church, and have always observed the first day of the week as the Sabbath, because I had never even heard that Saturday was the true Sabbath. I will say right here that notwithstanding all the Seventh-day Adventists have done, there are thousands in this country who have never learned the true faith. I learned of it through "Bible Readings," published by yourselves. Now a strange thing about the book was that although it had been in the house about ten years, and I had read it several times, I did not seem to comprehend it. My eyes read the words, but my mind did not absorb them. This was the case until about fifteen months ago, when in taking up the book my eyes seemed suddenly opened, as if I could see deep, far down into the book.

SPARE MOMENTS.

WE often have fifteen minutes or more that we are not busy with our customary employments. These minutes amount to days and weeks during a year. How shall we use them to the best advantage? We are told: "Mental culture is what we as a people need, and what we must have in order to meet the demands of the time." Can we use our spare moments better than in the cultivation of our minds?

We have a great work to do, and only a short time in which to do it. "Every man and every woman should feel that obligations are resting upon them to reach the very height of intellectual greatness. . . . Poverty, humble origin, and unfavorable surroundings need not prevent the cultivation of the mind. . . . Take a book with you to read when traveling on the cars or waiting in the depot. Employ every spare moment in doing something. . . . Continual application will accomplish for man what nothing else can." — *Testimonies*, Vol. IV, pp. 412-414.

We can study our new books as they come out. If you don't feel able to get them all, get one at a time, study it carefully, sell it, and buy another. In this way many can be read with small outlay.

As canvassers, we should be diligent students. When we are filled with the enthusiasm of study, it is easier to persuade others to purchase books and read them. People will follow our example with but little regard to what we say. Let us practise what we preach if we wish to accomplish anything.

Many read with a vague idea of improving their minds, but, having no system, accomplish but little. Our School of Correspondence fills the need of a teacher to guide our minds in the search for knowledge. Definite work is given that can be done during spare moments, and the pupil is corrected, kept in touch with the teacher, and trained to think for himself. "Search, study, and pray. . . . Two valuable victories will be gained by this course. You have not only gained useful knowledge, but the exercise of the mind has increased mental strength and power. . . . Those who are never content without the consciousness that they are growing every day will truly make a success of life." — *Idem*. C. J. DART.

HAVE you seen the new book, "The Eastern Question"? It is now ready, and orders can be filled. Those who have seen and read it are loud in its praises. The book treats of a live question, and one in which all are interested. It is written in a very pleasing style, and is sure to meet with a good sale. Order of your State tract society, or the Review and Herald Pub'g Co.

THIRTY-SEVEN ORDERS IN TWENTY-SIX HOURS.

A LETTER just received from Mankato, Minn., brings the information that one agent sold thirty-seven copies of one of our large books in twenty-six hours. How is that for winter canvassing?