

# SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, MAY 31, 1898.

## DAILY WORK.

IN the name of God advancing,  
Sow thy seed at morning light;  
Cheerily the furrows turning,  
Labor on with all thy might.  
Look not to the far-off future,  
Do the work which nearest lies;  
Sow thou must before thou reapest,  
Rest at last is labor's prize.

Standing still is dangerous ever,  
Toil is meant for Christians now,  
Let there be, when evening cometh,  
Honest sweat upon thy brow;  
And the Master shall come smiling,  
At the setting of the sun,  
Saying, as he pays thy wages,  
"Good and faithful one, well done!"

— Anon.

## THE SUNNY SOUTH.

It has been only a very few years since the first missionary effort was made by our people in the Southern field. The canvassing work began about ten years ago, and in 1889 the Review and Herald Publishing Company opened a branch office at Atlanta, Ga., to facilitate the circulation of our publications in that field. Since that time, the work has made some progress although it has been greatly hindered by the lack of workers. At the present time, some States have only one or two canvassers; county after county have never seen one of our people nor had an opportunity of learning the truth for this time. Those who are in the field are meeting with success, the sales of some of our canvassers averaging from fifty to a hundred dollars a week.

The Southern field offers many advantages not to be found in the North. The climate is much more warm and uniform; which is excellent for those suffering

with catarrh and lung affections. Many suffering from these causes have been permanently cured by going to this climate.

The people, as a rule, are very hospitable and friendly. One does not find such cold formality as is found in nearly all classes in the North. Then, too, with few exceptions, there is little or no prejudice against our work. These and other things that might be mentioned help to make the Southern field a very desirable one for canvassers.

Now just a word on the other side of the question. In General Conference District No. 2, there are nearly twenty million people. These people are right at our doors, and yet we are allowing them to go on day after day and year after year in ignorance of the message of salvation that God has given to us. They have been sending us strong pleas at various times to come and teach them the truth, and the Spirit of Prophecy has been urging the matter upon us. Shall we not answer the call at this time, and then when the Lord of the harvest comes, hear him say to us, "Well done?" Who *will* answer the call?

If any are interested in this field, and desire to learn more particularly regarding it, they should correspond with the district agent, A. F. Harrison, Graysville, Tenn., or with I. A. Ford, 243 S. Boulevard, Atlanta, Ga.

## THE BLESSING AND OPPORTUNITY OF LABOR.

THE blessing experienced by the child of God in his work of helping those who are strangers to God's love, to get acquainted with him, are greater and sweeter than any blessing or pleasure of a worldly nature that he might possess. The comforts, luxuries, and pleasures of this life that are bought with silver and gold do not give a lasting satisfaction. There is always a desire and reaching forth for a change, for

something different and more satisfying. The judgment of the wise man who had secured every blessing that this world could afford, was that "all is vanity;" and every one who has enjoyed the riches and pleasures of the world to the neglect of the greater and eternal riches has verified his sentence.

How different is the experience of the finder of the "Pearl of great price!" The knowledge of a Saviour's love fills his soul with joy and peace, and love that flows out to others in earnest and persevering effort for their salvation. Many are the promises of the sustaining power of God in this work for others, and many are the opportunities open on every hand for improvement. The means the Lord has placed in our hands for doing the work are abundant, and can be used by the most humble. We would that many who are fearful of failure, might look to God for victory, and move out and have a part in this closing work for souls.

Here are our numerous books, tracts, and periodicals, setting forth the gems of truth in a clear and beautiful light that can not fail to accomplish the purpose of the Lord if placed in the hands of the people. The reading of a single book or paper has many times resulted in the conversion of a sinner. The Lord has said through his servant that "the circulation of our papers is doing even a greater work than the living preacher can do." Who, then, would like a part in this "greater work"? A fluent speech is not required. The requisite is a consecrated heart, a yielding unto the power of God, who "worketh in us both to will and to do of his good pleasure."

A leader in a Helping Hand Mission, located in a city where a thousand *Signs* are used weekly, writes:—

DEAR BRETHREN: We are of good courage in the work. Last evening a man that started last Sunday evening told how he was first led to begin a Christian life. He said that about three weeks ago a man called at his house and found him sick in bed, and gave him a copy of the *Signs of the Times*, and it led him to read the Bible, and now he is rejoicing in the Lord. So the silent page did its work. I thank God for a part in the *Signs* work.

Yours for victory, ————

This is only a single instance among many of what one paper has done. Much more can and will be done. Who will have a part in the work, and be a sharer in the blessings that come both now and hereafter.

PACIFIC PRESS PUB. Co.

A SISTER in sending to us one six months' and four yearly subscriptions for the *Signs of the Times*, just secured, writes:—

The first copy has been received by several whose names I sent you in my last order, and whom I have visited since. I will tell you of one lady's visit. She came to see me and paid the remaining fifty cents she owed on the paper. She is a member of the M. E. Church; but her husband is not a professor at all. The paper came Tuesday morning, and she called on me that afternoon. Her first words almost, after the usual greeting were, "The paper came this morning, and I have hardly got Mr. D — to raise his head from it. Once I looked at him and saw the tears running down his cheeks. I knew if I said a word I would break down too; but after a while I went to his side, and we cried together." She mentioned specially sister White's article, and the editorial, "What Must I Do to Be Saved." These articles did them so much good that she said the first copy was worth one dollar. May the Lord continue to feed with meat the readers of the *Signs*.

I am very busy, I assure you, taking care of our three little ones, doing the housework, and canvassing too. But I love it, and the Lord sustains me in it, and I go joyfully forward."

Others are being sustained by the power of the Lord, and are going joyfully forward in the special line of work in which this sister is engaged; but there should be one hundred workers where there is now one. Does the testimony above given by one who takes time to do a special work for Jesus, even though her other cares and burdens are many, influence you to do more in the Master's service? If so, do not delay; for "the day is far spent."

PACIFIC PRESS PUB. Co.

### MEAT IN DUE SEASON.

"THEN Peter said unto him, Lord, speakest thou this parable unto us, or even to all? And the Lord said, Who then is that faithful and wise steward, whom his lord shall make ruler over his household, to give them their portion of meat in due season? Blessed is that servant, whom his lord when he cometh shall find so doing. Of a truth I say unto you, that he will make him ruler over all that he hath." Luke 12:41-44. This parable is given to the servants of the Lord, and a blessing is promised only to those servants who are found giving meat in due season when he comes, so if any servant is not found at this work when the Lord comes, he can not expect the blessing, and that work is to tell the world of the coming of the Lord in due time for them to repent and put away their sins, and get ready to meet their Lord when he comes the second time, to save all who are ready. O, how many there are who claim to be servants, who are doing as did the rich man in the parable saying to themselves. "Soul, take thine ease,"

while poor men and women all around them everywhere are starving for that bread from heaven that will give them everlasting life. Now this message can be given in various ways.

O, can we not all hear his pleading voice calling us to engage in the great work of giving the last warning message to a dying world? Soon it will be too late, the work will be done, and then there will be no opportunity to engage in the work that many are now neglecting to do. The Lord has said there is no greater work than the canvassing work, while many are now engaged in this good work, yet there is room for all who wish to work. Dear reader, are you and I going to stay at home, and let souls go down to perdition, who might be saved, if we would sacrifice a little of our home comforts and go and carry them the precious truths which God has so bountifully given to us? Remember the promise, "Blessed is that servant whom his Lord, when he cometh, shall find so doing."

We are in the eleventh hour of the parable, right at the very closing part of our work, and God is asking every one who is not working, "Why stand ye here all the day idle?" What servant is willing to go out where the truth is unknown, with a brave heart, and carry the message, to work zealously and untiringly for the Saviour, denying himself of the enjoyments of being with his family? Who is willing patiently and quietly to listen to ridicule, and perhaps be treated with undeserved contempt? Who is willing to go into the highways and byways in search of those whom Christ is seeking to draw to himself, and tell them that the Lord is soon coming, and place in their hands such reading-matter as will unveil their darkened eyes, and show them the truth for these last days as it is taught in God's holy word? Let such join our army of canvassers, and continue to work until the message closes, and the promise is yours. Please read the promise in verses 37 and 44. And not only is this true; but they shall receive a crown of life that fadeth not away. The question for us to decide is, Do we love God more than our own comforts? Are we lovers of pleasure more than lovers of God?

This question will come to us with greater and still greater force and earnestness, till we either yield to the Spirit's call, or else give ourselves up entirely to the world by our continued resistance. Though we may have to pass through sore trials and perplexities, there is an overtowering joy for every sadness that comes to the servant of God, which gives complete victory over every trial. Surely the work of the Lord

is indeed sweet to him who will give himself entirely to his cause; but those who resist the call are shutting themselves away from the very joy of the Lord, and will miss the blessing that is promised to those who are found "so doing" when he comes.

P. W. PROVINCE.

### SOWING SEED.

IN Eccl. 11 : 1 we are told : "Cast thy bread upon the waters : for thou shalt find it after many days." All can "cast" or sow the seed. God gives "to every man his work." And may God be praised by our showing our faith by works,—by using our talent intrusted to us in some one of the many ways that God has provided whereby this message may go to the world. And let me suggest that we will never have a better time to sow than now. Come, brethren and sisters, let us sow the seed,—not sparingly, either. 2 Cor. 9 : 6.

One of the best ways to sow the seed is to put the printed page in the hands of the reading public. Give it, lend it, and sell it. The last mentioned is preferable, in that it is self-sustaining. But you say, "I can not succeed." You can if you succeed at other business; for the Lord long ago said so. (See "Gospel Workers" pp. 341, 350.)

The "Story of Redemption" and "The Coming King" are both on our table. They are profusely and handsomely illustrated, up to date, and just the books we need in the South. I mention a personal experience to show you how readily they sell. I took one of these books ("The Coming King") down town a few evenings ago, showed it to about eight persons, made no canvass, but took six orders. Its artistic merit takes at once. These are books we have been looking for. They sell at sight. Can't we have scores of agents to sell these books this spring and summer? They tell their own story. Try it for yourself. What say you? W. R. BURROW.

"A GREAT and solemn truth has been entrusted to us, for which we are responsible."

CANVASSERS need self-culture and polished manners, not the affected and artificial manners of the world, but the agreeable manners that are the natural results of kindness of heart and a desire to copy the example of Christ.

### SOUTH CAROLINA.

It has been my privilege to canvass part of the time in lower South Carolina the past year, and, although this has been my first attempt at canvassing, it has been full of interesting experiences. The conditions here are much different in many respects, from those in the North. In the country the canvasser is always welcomed by white and black alike. One reason for this is, I suppose, that they seldom see a canvasser.

It seems that it would be hard to find a place where the curse of sin rests more heavily than here. Poverty and crime and misery exist everywhere. It would be hard for one who had not witnessed it, to conceive of people living in such huts; often whole families will live in a cabin with but one room.

At one negro cabin at which I stopped last summer I exchanged a Testament for a watermelon, and asked for a knife to cut it; the woman began to look around, and finally found an old case-knife, the only one the place afforded; this is by no means an isolated case.

The principal diet of the people, white and black, is hominy grits, coffee, and bacon; wheat flour is a luxury to them. I have lived for several days at a time (as long as I could stand it) on half-cooked hominy and unleavened corn bread (corn-meal and water), with a little rice, perhaps, occasionally. The bacon, of course, I did not eat. Fruit is very scarce.

But there is a bright side to the canvassing work in this field. The people spend their money freely (what little they have) for Bibles and religious books. I have often been offered the last money they had for a Testament or "Gospel Primer." But how can they get the books except some canvasser brings them.

What time I have canvassed this winter has been spent mostly among the negroes. An island which I canvassed contains a population of about two thousand colored persons, and only about one hundred whites. Some of them said they had never known of any one canvassing on the island before. In about fifty hours' work on this island, I took orders to the amount of one hundred and twenty dollars, for a May delivery, and sold forty "Gospel Primers." I expect to deliver about two thirds of my orders.

I have canvassed some lately in the country east of Charleston, but find it quite difficult, as the country is nearly all in large truck farms. One plantation alone has four hundred acres in asparagus, also many acres in other truck. This plantation employs between two hundred and three hundred negroes. They are worked in gangs of about twenty, with an over-

seer over each gang, and the only time one can canvass them is when they stop for dinner.

There is yet much territory in this State that has never been canvassed for our publications, and we are praying the Lord to send laborers into this field. We know that if this message is not given in times of peace, it *must* be given in troublous times.

L. D. HOUSE.

*Charleston, S. C., April 10, 1898.*

### KANSAS.

LAST year crops were good through almost the entire State. The wheat crop was exceptionally good. We have had plenty of rain this spring, and winter wheat looks fine. The people feel in good spirits, looking forward to a good harvest, so the outlook for selling books has not been better for years.

A canvassers' school was held last winter. The canvassers went from it to their work about the 25th of February. From that time until the 23d of April, there were orders to the value of \$2,104.40 taken, and books delivered to the value of \$854.82. This is a good showing for the spring of the year.

In 204 hours, one brother took \$337.90 of orders in the city of Topeka.

The most of the canvassers are working the western part of the State, some of them are farther west than we have been able to send them before on account of failure of crops; but the good wheat crop last year and good prospects this spring have opened up a new field for us, where our books have not been sold.

God is opening the way for the message to go to the poor people there, and our canvassers are enjoying the blessing of God in carrying it to them. We have no word of discouragement.

N. P. DIXON.

### MINNESOTA.

I AM glad to report that the canvassing work is onward in Minnesota. Our canvassers' year opened with an attendance of over forty at the institute. A number of these were young people who had attended our school this winter, and were preparing to enter the canvassing work for the first time. Much of the blessing and Spirit of God was experienced, which gave all a fitting up to enter this branch of God's work. At the present time we have about thirty canvassers in the field, and there are others who expect to start soon.

"The Coming King" is the leading book sold, and a large number of these are being placed in the homes

of the people. One of our lady canvassers took \$10.50 worth of orders in thirteen hours. One young man, a beginner, took orders valued at \$8.50 in six hours. Another, during his first week, took twenty-four orders for "The Coming King" in sixteen hours. One week, one brother took orders valued at \$31.75, while his expenses for the week were but twenty-five cents.

I feel like praising God for what he is doing for the work in this State. While the perils of the last days thicken around us, and many are enlisting under the banner of earthly warriors, let us enlist under our great and mighty Captain, who has never lost a battle, and with him gain the final victory.

J. F. POGUE.

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### MARITIME PROVINCES.

THERE never has been much canvassing done in the Maritime Provinces in winter, owing, in part, to the difficulty in getting around. But our courage has not slackened. Since the spring has opened, three canvassers sold about four hundred dollars' worth of books to be delivered in June. One selling "Christ Our Saviour" reported orders worth twenty-four dollars and fifty cents in one day.

I have disposed of some placed in my hands by one of our ministers. That, together with correspondence, has kept me pretty busy. I like the resident canvassing plan, and notice that the cry of hard times does not hinder the sale of our books.

The greatest drawback of the work here is the scarcity of workers. Am looking forward to the general meeting as a time for preparation, and trust that the Lord will raise up a goodly number to carry the work forward the present season. I hope all who can will attend and receive the blessing God has for them.

LEVI LONGARD.

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### OKLAHOMA.

TRULY the Lord is blessing the work in this Territory this year. The reports that come in from canvassers have the old-time ring to them, some taking orders to the amount of one hundred dollars a week. One colored sister, on whom the Lord laid the burden of the canvassing work, has taken, in three weeks, orders valued at \$122.26 and sold helps to the value of \$13.75. Another brother who has canvassed several years sold to the amount of \$246.75 in the same time.

But the value of the orders is not the best part of

their reports. I will copy the letter that the colored sister sends with her report:—

DEAR BROTHER: While at my work this week, I have had a most glorious experience. Some of the people aroused by reading "His Glorious Appearing" urged me to have a Bible reading. Feeling myself unable for the task, I shrank from it; but was finally persuaded by their eagerness. I gave them in my weak way a few Scripture passages about the Sabbath. All were enthused, and wanted me to meet them the next night. Two families took a stand for the Sabbath, and asked for more help and guidance. Several said they hoped I would return. It seemed that the Lord was with me, and gave me power and skill in answering their questions.

Many are the anxious inquiries that are passing from one to another among the people concerning the outcome of the present war, and as they see that the books throw light on these things, they are glad to get them.

Our canvassing force is much larger this year than at any time in the past. But O, it is so small in comparison to the work to be done.

I am in the field myself this summer, and the Lord is blessing wonderfully. I have taken eighty-seven orders in three weeks for "Great Controversy."

This is a very promising field, and on the line of religious literature we are almost alone. Pray for the work in Oklahoma.

J. B. BLOSSER.

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### PENNSYLVANIA.

WHILE canvassing here in Columbia for "The Coming King," I was deeply impressed with the fact that there exists a great need of our literature treating upon the soon coming of our Saviour, and kindred truths; and also, that the time in which to supply this need is short.

A series of meetings was conducted here recently by a noted evangelist. The churches united their efforts, and the services were thoroughly advertised. The opera-house, orchestra, and one hundred singers, were secured; a "mid-week Sabbath" was appointed (by the ministers, of course); places of business were closed; and all possible efforts were made to reach the masses.

Among the themes touched upon as the services progressed, were the second coming of Christ and the importance of receiving the Holy Spirit. Many excellent thoughts were presented; but it made me sad to hear the most subtle errors connected with these important and timely truths. Fortunately, many

of the truths thus perverted are correctly treated in "The Coming King;" and it was a comfort to think, as I looked over that crowd of eager faces, that I had placed in the hands of several hundred in that vast audience, copies of this book. This, I hoped, would correct, at least in some degree, the false impressions that were being made. Surely, the need of circulating the truth as it is in Jesus is very great.

The time still left in which to circulate our literature is short. Satan is creating conditions that will make the work more and more difficult. Every month delayed will make the task harder. The spirit of war abroad in the land is already interfering with the delivery of our books. And how soon our country will become involved in war with European powers, which will precipitate upon the world an awful crisis, none can tell. But the recent unparalleled naval and military preparation on the part of our government, and its present aggressive policy, will hasten the time. Surely, the Saviour's language to Judas, "That thou doest, do quickly," is applicable at this time.

GEO. W. SPIES.

SOME time ago I received a letter from a lady at Whitaker, Tenn., wanting to sell "Bible Readings." I wrote her that the book was published by Seventh-day Adventists. But this made no difference. She liked the book because it helped to understand the Bible, and believed that she could sell many copies among her friends.

She says, "Believing that I was in a good work, I sold nine books in two days, then I went to church the third day at Hannah's Gap, a church of a hundred and eighty members. I presented my book to the pastor and asked him to buy. He said he never had one of the books in his hands before. He took the book, read some in it before services; then he handed it back to me, and said as a friend to me, before the congregation, that if he were I, he would not sell another book of that kind. It was all false doctrine, he said, he would n't admit one of the books into his house. He then said if he could get the books sold by Sister — that he would burn them up. The people got afraid. I could sell no more, and had to go home. You don't know what feelings I had when he was condemning the book I was trying to put into the homes of that church."

She asked me what is wrong about the book and then adds: "I am becoming more reconciled about the book. I have studied it and the Bible together. I can't see anything wrong about the doctrine it teaches.

I believe I have some grace, though I may be blind. If I am, I am honest in it. I would n't be a stumbling-block for anything, no, not for dollars."

We only wish the pastor had been as honest as the canvasser, and there would have been no trouble about "Bible Readings" going into the hands of the members of his church. But Paul says, "The time will come when they will not endure sound doctrine." 2 Tim. 4: 2, 3. No, they would rather burn it. But we praise the good Lord for books that an honest heart cannot find fault with when tried by the word.

W. R. BURROW.

### THE WORK IN WISCONSIN.

THE canvassing work in Wisconsin is still progressing. It could not be otherwise; for the Lord is our leader. We have nothing but words of hope and courage to offer; for the Lord is wonderfully blessing all who are engaged in the grand cause of bringing the light to those who are in darkness and know not the way to life and salvation.

The letters received from those who are in the field show that all realize the importance of the work and have a burden for souls. One brother says, "I am glad to note the success that is attending the laborers for the Master, and although the nations are going to war with the sword of steel, my prayer is that we may continue with the sword of the Spirit, which is the word of God, that many may be turned to righteousness, that we may be partakers of the promise, and may shine as the stars forever in his kingdom." Another testifies, "I cannot express my feelings better than to say, The Lord is good. He has done more for me this week than I could expect him to. Praise the Lord for a part in this message. I want to let my light shine, and hold up Christ before the people, so that I may have an influence for good wherever I go. Pray for me." Still another says, "My courage in the canvassing work is good. I cannot think of any better work that I can do for the Lord than to be a canvasser, and

"If, in the battle, to my trust I am true,  
Mine shall be the honor in the grand review."

These are but few of the many letters that come in from week to week, all of which have the same ring. It is true that there are difficulties connected with the work, but they are lost sight of when compared with the rich blessings that attend the faithful laborer.

Our force of workers is steadily increasing. We are glad to note this, for if there ever was a time to

work as though our life depended upon it, it is now. We know not how soon the war-cloud which has arisen may spread over the whole world, and then it will be more difficult to labor than we can imagine. My earnest prayer is that the Lord may, by his Spirit, impress many more to take up the work, that the light of truth may soon penetrate the darkness, and reach all the far-off corners of the earth, so that when the wave of trouble sweeps over the land, the work may be completed, and we be ready to meet him in peace, whose eyes "run to and fro throughout the whole earth, to show himself strong in the behalf of them whose heart is perfect toward him."

P. R. ALBRECHT.

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### NEBRASKA.

OUR Saviour says: "Lift up your eyes, and look on the fields; for they are white already to harvest. And he that reapeth receiveth wages, and gathereth fruit unto life eternal: that both he that soweth and he that reapeth may rejoice together," and, "Son, go work to-day in my vineyard."

We feel that now is an opportune time to get our publications before the people. In regard to the war and the rumors of war, many are anxiously inquiring, "What do these things mean, and what will be the outcome of all this? Does the Bible foretell anything of this kind?" Our publications are designed to answer these questions in harmony with the word of truth. And one of our agents writes that the war is helping him to sell his book. A lady reports that she sold fourteen copies of "The Arming of the Nations" in two hours the other day. Our agents are generally of good spirits, and some are keeping up good courage under peculiarly adverse circumstances.

The season seems to be starting in very favorably. We are having plenty of rain, and the small grain never looked finer at this time of year. Corn is bringing better prices, and in some places is being largely marketed. Other publishing houses are flooding the country with circulars, and rushing their general agents from place to place, and why should we not be doing something to circulate present truth?

FRANK JENCKS.

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WHEN his laborers do the very best they can, God does for them that which they can not do themselves; but no one need expect to succeed independently and by his own exertions. There must be activity united with firm trust in God.—"*Gospel Workers*."

### CANVASSING WORK IN MISSOURI.

I AM glad to say the prospect of our canvassing work is good. Many new agents are starting out this month, and our old agents are of good courage, and have things in shape to push the battle hard from now on.

We have had a very hard time this winter, on account of such bad weather, and this Spring it has rained so much it was almost impossible for our canvassers to get out. And yet they are not discouraged; but realize the necessity of making good time the remainder of the year. The result of the canvassing work is good. Some have accepted the truth, and many others are deciding, and by the time our canvassers go over the ground the next time, they will be ready to step out on the right side. There is already a demand for tent-meetings where our canvassers have been at work since camp-meeting.

We never get a letter but is laden with good news. The Lord is blessing the work as never before.

Our agents rank in age from sixteen to seventy-six, which is proof that the old and young can work for the Lord in this branch of the work. I am now in Kansas City, conducting a class drill on our new books, and by the time this is in print, I expect to have fourteen more canvassers in Kansas City, and I am glad to say our people are wanting to get to work, because they know the Lord will soon come and cut the work short, and then it will be too late to work.

W. R. SMITH, *State Agent*.

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### KNOW YOUR BOOK.

ONE of the elements of success, and without which it is difficult to succeed as a subscription book seller, is a thorough understanding of the book handled, and the subject treated. In an exchange there recently appeared the account of a rather amusing incident that illustrates the matter, as follows:—

A YOUNG man was canvassing for a book in a country place some fifty miles from here. In showing the work to a young lady he desired particularly to draw her attention to the chapter on etiquette. "Why," said the agent, "this chapter is worth the price of the entire work. You might be in a company of people some night when it would be very nice to play a game of etiquette, and this chapter will tell you just how to do it." The young lady did not buy the book, but she smiled a curious smile as she bowed him out the door. Moral: Know what you are talking about.

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AND he "gave to every man his work."

### THE WORK IN VERMONT.

ALTHOUGH the cry of "hard times" is often heard by the canvassers now in the field, they find that it is used only as an excuse; and after having awakened an interest in the book, it is seldom thought of, and the *worker* soon finds that even Vermont people have money to buy good literature which may be brought to their attention.

After one delivery is made, the people desire to meet the same agent the next season with another book of the same nature, and are more free to purchase than at the first visit, as they know then that the agent is not a humbug.

There are some who think that the Lord will bless them in making canvassing a life work, and is there any reason why he would not if they only give themselves wholly to his care?

We find men in all lines of secular work preparing themselves for some special branch, that they may have such an understanding of it as to make a success. Should not the canvasser undertake his work with even more energy, especially when we have such a short time in which to work?

One brother who canvassed for years is now selling about \$40 worth of books each week. Thus we see what experience will do for the canvasser. Another brother who has just started is able to make a good living, besides enjoying God's blessing day by day. "Arming of the Nations" is being used as a help with success. Everything looks encouraging for our work, and we feel that times will never be better than now.

May the angels of God be with all who canvass, that their work may be a success.

J. H. BOTSFORD.

### OKLAHOMA INSTITUTE.

THIS institute began, according to previous announcement, March 18, and continued three weeks. While the number attending was small, an excellent interest was manifested. All took hold and studied hard, and made rapid progress, so when the institute closed, they were quite well prepared to enter the field. "Great Controversy," "Bible Readings," "Prophecies of Jesus," "Coming King," and "Story of Redemption" will be sold this year.

I wish to mention an interesting case in connection with the work there. A young man, not a member of our church, and who at that time had a prospectus, and was preparing to canvass for a book not published

by the denomination, came out at the beginning of our institute, and through the influence of the Holy Spirit, and kind treatment, took up the study of our books, was baptized, and started out with "Bible Readings," and his first report to the "Gleaner" was fifty dollars' worth of orders taken; and in a letter to me, he spoke of enjoying his work, and rejoicing in the Lord. This ought to put to shame those who have long known the truth and are doing nothing to give it to the world. Twelve took the drill, and were to go to work at once, or in a short time. These, with some four or five who could not attend, will make a company of seventeen workers for Oklahoma this year. And if they do as they expect,—stick right to the work all the time,—a good work will be done in Oklahoma this year. The State agent is located there, and will work with them, and help each to make a success. That is good, and the work will surely prosper. The wheat crop is fine so far, and the outlook for Oklahoma is good.

S. C. OSBORNE, *District Agent.*

### VIRGINIA.

THE work in Virginia is starting off very encouragingly this spring. Several new canvassers have just taken hold of the work, and quite a number of old workers are going into the field with renewed zeal.

One of our old canvassers who has not been at work for two years, but has recently taken up "The Coming King" and *Bible Student's Library No. 153*, reports that he took twenty orders for the book in three days, besides selling thirty-four of the pamphlets, and taking several orders for the *Signs*.

A brother who has never canvassed before has worked four days the past week, here at Richmond, for "The Coming King," and has taken twenty orders. Two brethren and their wives have recently taken hold of the work with our small books in the western part of the State, and all of them report good success.

We know that the Lord is leading in all this, and feel inspired to give him all the praise and take fresh courage.

We feel sure from the word of God and the testimony of his Spirit, that the time for work is very short, and earnestly pray that the Lord will work on the hearts of his people to put forth every effort in their power to warn the world.

S. F. REEDER.



## TRUE MANHOOD.

It is not always the coat that tells,  
Nor the collar your friend may wear;  
It is not only the shine of his shoe,  
Nor the finished touch of his hair.

It is not all in a silken hat,  
Nor the fitting neat of his gloves;  
It is not merely his cultured air,  
Nor the circle in which he moves.

It is not his temper, his pride, nor smile,  
Nor yet his worshipful mien;  
It is not even the name he bears  
In a world that is shallow and mean.

Ah, no, after all, 'tis the man himself,  
As he stands with his God alone;  
'Tis the heart that beats beneath the coat,  
The life that points to the throne;

The eye that cheers with its kindly glance;  
'Tis the arm round a brother cast,  
The hand that points to a hope beyond;  
'Tis a love that endures to the last.

— *Selected.*

## NEED OF DIVINE POWER AND WISDOM.

WE are waiting and watching for the grand and awful scene which will close up this world's history. But we are not simply to be waiting; we are to be vigilantly working with reference to this solemn event. The living church of God will be waiting, watching, and working. None are to stand in a neutral position. All are to represent Christ in active, earnest effort to save perishing souls. Will the church fold her hands now? Shall we sleep as is represented in the parable of the foolish virgins? Every precaution is to be taken now; for haphazard work will result in spiritual declension, and that day will overtake us as a thief. The mind needs to be strengthened to look deep, and discern the reasons of our faith. The soul temple is to be purified by the truth; for only the pure in heart will be able to stand against the wiles of Satan. . . .

Cannot we do more for the churches, that they may be aroused to act upon the light already given? God has appointed to every man his work. The lowliest as well as the mightiest have been endowed with influence that should tell on the Lord's side, and they should devote their talent to him, each working in his appointed place of duty. The Lord expects every one to do his best. . . . The more we use our knowledge and exercise our powers, the more knowledge we shall have, the more power we shall acquire to do more and better work. Our talents are not our own; they are

the Lord's property, with which we are to trade. . . . Every effort put forth for the Master, prompted by a pure, sincere heart, will be a fragrant offering to him.

We are walking in the sight of unseen intelligences. A witness is by our side constantly, to see how we trade with the Lord's intrusted goods. . . . Let the church now consider whether they are putting out to usury the capital the Lord has given. Without the grace of Christ, every soul would have been bankrupt for eternity; therefore we can rightfully claim nothing. But while we can claim nothing, yet when we are faithful stewards, the Lord rewards us as if the merits were all our own. . . . How many will mourn for lost opportunities when it is eternally too late! To-day we have talent and opportunity, but we know not how long these may be ours. Then let us work while it is day; for the night cometh in which no man can work. "Blessed is that servant whom his Lord when he cometh shall find so doing."— *Mrs. E. G. White.*

## EXTRACTS FROM LETTERS.

I TELL you, brother, I am glad to be back at my old work again! I love the canvassing. O, how the Lord blesses me as I talk to the people! Praise his name forever. I am glad I am in this work. I would not come back to Battle Creek, not for anything. I am glad I left when I did. I hope to keep at the work till the Lord comes. I am happy—not because I have money, for I have none, and my delivery does not come till the 6th of June. But my trust is in the Lord, and I love to see his work. I know he will open the way where there is none that we can see. If we work faithfully and work for him, he says he will provide.

*Washington, D. C.*

FRED W. HOLLAND.

I am going to canvass for "Prophecies of Jesus" this summer. I praise God that he has brought me into the light of truth, and rejoice that he is giving me an opportunity to assist in carrying this light to others. I have canvassed for the last three years, and can say it is the most blessed work of which I know. Last winter I went over the territory that I had previously canvassed, and it did me good to see how glad the people were to see me again. It is my greatest desire to work to lead souls to Jesus, as long as God gives me strength to do it.

Your brother in the work,

H. E. SHELSTAD.

*Minneapolis, Minn.*

The last few years I have had the privilege of canvassing, and have enjoyed the work very much. The Lord has been good, and has supplied all my needs. Never have I received so much of the blessing of the Lord as when engaged in spreading the publications containing the last message of warning to a fallen world. It has been

a time of joy and peace with God. Although all have not treated me kindly, and clouds of darkness sometimes have come; yet God has kept me from falling, and the precious truth seems dearer to me now than ever before. How important it is that we who are engaged in this sacred work should have clean hands and pure hearts.

Your brother in Christ,  
GUST HENRIKSON.

*Minneapolis, Minn.*

The Lord blessed me in a wonderful way last week. The success was from nothing more nor less than his immediate presence. Surely the Spirit of the Lord now works where it has a chance. The work of canvassing is no child's play. There are difficulties and obstacles of the worst nature; but the Lord is more than a match for them. I sincerely trust the canvassing work in this field may be made a subject of prayer.

J. W. POSEY.

During the week above mentioned, Brother Posey took orders to the value of \$117.50 for one of our large books. Are there not others who would like to realize the "immediate presence" of the source of all strength, even as Brother Posey did? It is your privilege.

H. H. HALL.

#### A LETTER FROM TENNESSEE.

As I read from time to time the good reports and experiences of those engaged in the canvassing work in different parts of the field, it does my very soul good. Although we may never be permitted to see each other face to face in this life, yet there is a tie that binds our hearts together in Christian love when we read how a brother or sister is getting along in this branch of the work which is so dear to our hearts.

The Lord has done so much for me I can not praise him enough, and I am so thankful that I can have the privilege of working for him. I entered the canvassing work in 1892, and from that time to the present my love for this line of work has been growing stronger. Some of the most blessed experiences of my life have been when I was out at work, pointing souls to Christ and giving them the precious truth.

In our work a few days ago the Lord came very near, and as I was talking with a Catholic lady, the tears stole down her cheeks, and she became deeply interested, and gave her order for Great Controversy. Two other ladies came in; but she said scarcely anything to them, being so anxious to learn about the word of God. Before leaving, I asked her if she would like to have me pray with her, and she said yes, and asked the other ladies in the room to kneel with us. As I left, she earnestly requested me to come

again. This is only one case; but there are many who are anxious to lead a better life, and who are reaching out for something which they do not have. The question comes home to each of us, Who is ready to give them the light? Oftentimes we meet those who are sick, and need our help in different ways. I have found from experience that the Christian Help work is a great help to the canvasser.

If we can come near to the people and help them when they are in sorrow and distress, then they will have more confidence in us and the work in which we are engaged. When confidence is once gained, we can reach the people and lead them along step by step, and eternity alone will reveal the good accomplished by those who are faithfully working for the Master.

O that many more might unite with us in this glorious work of helping to spread the message! If perchance these few lines should arrest the attention of any who are impressed that they ought to enter the canvassing work, we beg you not to put it off. Delays are dangerous, and Satan may come in and tell you there is an easier work for you than selling books.

The Lord has promised to be with us even unto the end of the world. Then why should we fear or become discouraged? The canvassing work is the Lord's work, and he is able to carry it forward. The testimony tells us that when God's servants do the best they can, then he will do the part for them which they can not do.

Now, dear brothers and sisters, let us take new courage, and work earnestly, and in due season we may reap a rich harvest if we faint not; for "whatsoever a man soweth, that shall he also reap."

May God help us to be faithful a little longer, until he shall gather his ransomed ones home, is the prayer of—

Your sister in the work,

MINNIE M. HOYT.

*Nashville, Tenn., May 4, 1898.*

WE are glad that so many of our brethren and sisters who are engaged in the canvassing work are writing us in regard to their experiences. We are sure that these letters will not only be an encouragement to others already in the work, but will also encourage many who are not now working for the Master in any way, to go into the harvest field. We hope that all will feel free to write us often.

E. P. BOGGS.

KEENE, TEX., March 11, 1898.

*Review and Herald,*

*Battle Creek, Mich.:*

It is with pleasure that I acknowledge the receipt of your new book, "The Coming King." I do not see any reason why thousands should not be sold this year. I believe it is just the book for the times.

Scores of our young people ought to be out selling this work. If those who desire to obtain an education would take "The Coming King," and go out in the fear of God, exercising the faith that he has given them, they would not only gain a rich experience, but would also have sufficient means to enable them to attend school.

This fact has been demonstrated with "Glorious Appearing," and other books. One young lady, who is now attending Keene Academy, has made enough money during vacation for the past three years to keep her in school.

Last fall, in 151 hours, she sold 1,366 books, in value, \$341.50, thus making a profit of \$170.75, or an average of \$1.13 an hour.

I might mention others that the Lord has blessed in a remarkable manner, but time will not permit.

The Lord will always treat us better than any one else, if we will only let him. The trouble with some, who start out in the work is that they do not have the right motive in view; they look forward to financial success, and begin to worry over that. If we will labor faithfully, because we love to point souls to Christ, the Lord will take care of the finances, and supply all our needs. Phil. 4:19.

A. G. BODWELL.

DEAR FELLOW LABORERS IN THE WORK OF THE MASTER: I have been reading the SUPPLEMENT TO REVIEW AND HERALD. It stirs my heart to think of what God has wrought for his people since I came into the truth. There has been no canvassing school to teach us how to canvass, but surely God has done great things for his people. I praise his holy name that he has helped me to scatter more than one million pages of reading-matter. The Lord has caused me to take nine orders for "Patriarchs and Prophets" in seven hours, and one day he helped me to take twelve orders for "Marvel of Nations." Considering the time I have spent in the canvassing work, I could make more money at that than at any other business which I have engaged in since I lost my work, when I began to keep the Sabbath of the Lord my God. I was then having forty-five dollars a

month the year round; but when the Lord speaks, man should obey. I have learned to trust in the Lord always.

O if people would only believe what God says, how happy they might be. My brothers and sisters, my heart is with you in the work. I can pray for you and the cause which we all love; but I am seventy-eight years of age, and my deafness is such that I can do little now but remail papers and tracts, when I get money enough to pay the postage.

The Lord is good to me. He is my all. I would say to the canvassers: Trust in the Lord, ask him to prepare the hearts of the people before you, that they may be ready to take the book when you offer it to them. When I canvassed, I found that the best way. God bless the work and workers everywhere, is my prayer.

C. HALE.

Weston, Vt., Feb. 25, 1898.

#### OKLAHOMA AND THE INDIAN TERRITORY.

THE canvasser who goes to work in this field can carry the everlasting gospel to more nations, kindreds, tongues, and people than he could, perhaps, if he labored in any other part of the world. Here we not only find Americans but almost every nationality. Many of the different tribes of Indians are located here, and in a special sense can the canvasser realize that he is helping carry the gospel to every nation, kindred, tongue, and people. And from the lordly white man, who has a "head-right" in the Indian countries, surrounded by his broad acres of growing crops, and pastures containing hundreds and perhaps thousands of cattle, to the poor isolated renter shut away from schools and churches, he will meet all classes. Thus the canvasser in this field needs to be able to adapt himself to all kinds of people and circumstances, that he may win souls to Christ. The harvest here is truly great, and the laborers are few, but we are all of the best of courage, knowing that God can deliver with few or with many.

The canvasser should pass none by in his work. All have a claim on the canvasser to bring the truth to them, and should we be judges as to who will hear and who refuse? No, but we should seek to interest all, high and low, rich and poor, black and white, Catholic and Protestant alike. And to do this we need Heavenly wisdom; but I am so glad we have One to guide us who knows each heart, and can give us words to speak. I will venture to relate one incident that forcibly impressed this upon my mind. It

was when I first commenced to canvass for "Great Controversy." The first man I canvassed gave me an order, and a recommendation for the book; for he said that he had read several works by the same author, and could recommend it on his opinion of the merits of the ones he had read. The next man, as soon as he heard the name of the author said, "Let us see, Mrs. White is an Adventist, is she not?" "Yes," I replied. "And she has fits, or visions, or something of that kind?" he rejoined in a knowing way. I must confess that I thought that all these things were against me; but the words of the Saviour came ringing in my ears, "Lo, I am with you." I knew that unless a straightforward answer was given him I could not expect the blessing of the Lord, so I told him that the only fair way to answer that question would be to let the author do it herself, and I would let her do so by reading from the author's preface. I found that all the man knew of the author was through Canright's book. And, although he did not give me an order just then, I saw he was interested. Leaving him, I drove two miles to where a man was cultivating corn, and had just stopped to eat his lunch; I gave him a canvass, taking his order. About two rods away sat another man, and my subscriber informed me that he was a Catholic, and that there was no use to canvass him; so I started on my way, when man number two came up and said he had made up his mind to take one of the books, and had followed me up to order it. Then my Catholic man called to me and wanted to see what kind of book I had, and I showed him the book and took his order. You may be sure that I felt rebuked for attempting to pass by him because he was a Catholic.

We get into many difficulties because we try to have our own way. When God brings us into seeming trouble, it is ours to go forward, nothing doubting, and he will take care of the results. It is ours to go forth with many tears and temptations, yet to let none of these things move us; but to run with patience the race set before us, and finish the work that is given us to do.

J. B. BLOSSER.

"THERE is need of prayer,—most earnest, fervent, agonizing prayer,—such prayer as David offered when he exclaimed: 'As the hart panteth after the water brooks, so panteth my soul after thee, O God.'"

"COMMUNION with God imparts to the soul an intimate knowledge of his will."

## STUDENT CANVASSERS.

It was my privilege to visit the canvassing classes at the Battle Creek College occasionally during the winter, and more especially during the last two weeks of school. I find a sentiment there which is in the right direction,—placing the canvassing work entirely on a missionary basis.

While we have always considered the canvassing work a missionary work, we have not made that the only incentive. Our schools generally have turned out canvassers whose first motive was to earn money to get back another year. They would sell quite a number of books, but they did it, sometimes, in a way to disgust honest people, and make it very hard for other workers to follow them.

Brother E. P. Boggs has had charge of this work the past year, and, we believe, has instilled into the minds of the students the true missionary spirit, and a sentiment has permeated the College which is healthy to the interests of our publications.

If canvassers generally could attend the winter term, and take up the "Canvasser's Course," which we hope will be inaugurated, it would be to the interests of the canvassing work.

C. A. PEDICORD.

## CANVASSING IN UPPER COLUMBIA CONFERENCE.

WE have but few canvassers out devoting their entire time to the work; but those that are out are having the blessing of the Lord with them. Some are having a rich experience in visiting with the people, and are getting much truth into their hands also. A recent report for one week from a brother who is working for "Daniel and the Revelation" is 5 days, 45 hours, 40 orders, \$121.40. Another who is working for "Man, the Masterpiece," "Ladies' Guide," and "Home Hand Book," reports for one week, 5 days, 44 hours, 30 orders, \$108. Two beginners went out with "The Coming King," that report an order for each hour put in at work. Others have done very well. It is five full days of time in a week put in with the earnestness that the message demands now, that counts in this work.

Several students at the College have been preparing to enter the work after camp-meeting. The prospect for an immense crop this year is excellent, and prices are good, too.

If everything continues as favorable as appearances indicate now, we hope to do more in the way of get-

ting the truth into the hands of the people this year, than for several years in the past. We expect to more than double our force of workers, and are taking pains to have those starting out have a good preparation for work before starting. We have young people who feel a burden for the work, and have faith to claim the blessing of God. From such we hope for much.

OSCAR HILL.

### A LETTER.

I wish to thank all who have sent me papers and tracts in answer to my call through the *Review*. I am very grateful for all such help, as I can do the work, but have no means of purchasing reading-matter myself. I will tell you how much we have been enabled to put in circulation through your kindness, since Jan. 1, 1898; namely, papers, 154; pages of tracts, 862. I am canvassing some, and often leave reading-matter with the people where I can not get an order. I have been at work only in the country so far; and the people who know us best seem to want books most. I wish I could often see reports from places nearer home, as I am isolated, with none of like precious faith near me. Often I can not meet at our quarterly meetings, and am so lonely. I must labor on to keep up my courage.

I have received a letter telling me of a lady who has commenced the observance of the Sabbath, and asking for prayers in her behalf, that she and her family may be strong in the Lord and the power of his might to keep his law. Such encourages me to renewed efforts in sending reading-matter to individuals and writing to them. There are many near me who acknowledge the truth, yet lack courage to lift the cross. May they yield before it is too late to turn from the world!

I am aware that some say we need not make reports of our work. They say God knows what we do, and we do not need to tell any one else. If we all thought that way, what need would there be of the *Workers' Record* or of any of the other missionary papers we have among us?

The missionary work lies next to my heart. It brought me to where I am; and I have never been able to thank God enough for what was done for me, and how can I be active enough in such work myself? I daily pray, "O Lord, work in me to do thy good pleasure." I feel my own weakness. I can do no good thing of myself; but we are told in the Scrip-

tures that Christ will do all things through us; then let us yield ourselves to his service.

I love the missionary work, and all letters reported from the workers are of interest to me. Let the good work go on.

M. E. BOAZ.

### HAVE YOU ANY PROMISE IN THE BIBLE OF GOING TO HEAVEN?

I WOULD like to relate a little conversation which took place between myself and one of my acquaintances the other day, while in the canvassing work. After we had passed the time of day he said, "What are you selling?" "Religious books," I replied. "Oh, you ought to be selling something relating to the war," he said. "That would interest the people more than anything else." "That is just what I have," I quickly replied. "Oh!" said he, "that is just your views on the matter. Every one has their views, and you have yours. We don't know who is right." "Are you not willing to take God at his word?" I replied. "Remember God says, 'My ways are not your ways.' If we expect to gain heaven, we must come his way." "Have you the promise in the Bible of going to heaven?" he asked. "All the way through," I replied, "if we are willing to come his way." "I should like you to show me one reference," he said. "I used to work in the Salvation Army, and labored in the same belief, and was a devoted Christian, until one time, while I was at work on the street, a young man came to me and said, 'Have you any promise of going to heaven?'—'Yes,' I said, 'glory, hallelujah! We have the blessed promise of heaven. Come and go along with us.' 'If you can give me one promise in the Bible,' said the young man, 'I will give you a shilling.' I stopped and studied for a moment, and could make him no answer. When I had the opportunity, I got my Bible and searched it through, but could not find the promise."

"And you let the young man carry you away with that idea," I replied. He said, "If you can show me one promise, I would like to see it." I quoted to him John 14:1-3, and asked if he could not see a promise in that. "Oh, you have no promise in that!" he said. "That is a promise of his coming to you; but I want a promise of your going to him." I then quoted 1 Thess. 4:16, 17. He dropped his head, but after a moment said, "I will come down sometime and argue Scripture with you."

"You need not come for that business," I replied. "Those that argue only do so to establish their own

theory. But if you are willing to take the Bible as it reads, I should be glad to have you come. We have no time for arguing Scripture now. We want to learn the way to Christ." D. F. BARZEE.

### PATRIARCHS AND PROPHETS.

It is not often that a book like the one bearing the above title falls into our hands these days. We have perused its exceedingly interesting pages with profit and delight. It is impossible to read a page without gaining some information. Matters of the profoundest character are clearly unfolded and portrayed to the comprehension of the ordinary intellect. The style is strong, deep, forcible, and yet simple. The gifted author of this volume must be a being of extraordinary mind, and one who writes as if under the influence and light of modern inspiration.

This needed book is more than worth its weight in gold to the diligent lover and searcher after truth, Scriptural and spiritual. It should be a household volume, and read by all. We take great pleasure in its recommendation to all, and pray a blessing upon its mission.

R. H. ALFRED, D. D., M. D.

Dayton, Va., July 6, 1893.

### DISTRICT NO. 6.

THE outlook for the canvassing work in this district, with the exception of California, was never better. Crops have been good for the last year or two, and have brought good prices throughout Montana, Oregon, and Washington. The prospect for a good crop this year is also good, and prices in all probability will be higher than last year.

I spent the month of March in working up the canvassing work in Montana. While there we planned for an institute to be held during the month of May. Brother Yeoman, who has been canvassing for "Daniel and the Revelation" for some time, has been appointed State agent. He is conducting the institute at the present time in a way that promises success. Only those who have the elements of success and enter upon the work as a life-work, were encouraged to attend the institute. After giving them some instruction, Brother Yeoman goes right out into the field, canvassing side by side with them, and will continue this until they are sufficiently instructed and drilled to go to their respective territories assigned them in the different parts of the conference. I am at the present time

attending the Upper Columbia Conference camp-meeting, assisting the State agent, Brother Hill, in instructing a class of twenty or more, about half of whom have had some experience in canvassing. All manifest a purpose to give their lives to the work, and realize the importance of making a thorough preparation before going into the field.

We are told in the Testimonies that our work is that of influencing the human mind, and that our manner of presenting the truth will decide the destiny of souls. How important it is then that those who go out to sell our publications should be thoroughly trained for the greatest work that God has ever committed to mortal men. "Mechanics, merchants, lawyers, men of all trades and professions, educate themselves that they may become masters of their business. Should the followers of Christ be less intelligent, and while professedly engaged in his service, be ignorant of the ways and means to be employed? The enterprise of gaining everlasting life is above every earthly consideration. In order to lead souls to Jesus, there must be a knowledge of human nature and a study of the human mind."

I go from here to the North Pacific Conference camp-meeting, where Brother Scott, the State agent, is already organizing a class, which I will assist him in instructing. I have spent considerable time during the last year canvassing with the State agents, in order that they might realize the importance of going out with the agents whom they employ, canvassing with them side by side, until they can make a success of the work, and when not actually employed in assisting them in this way, spend the time canvassing alone, just as I have done when not employed with the State agents and general work. In this way they succeed in drilling their men more efficiently, and are continually increasing their own capabilities, which enables them to instruct their agents more efficiently and inspire them to greater success and diligence.

In the light of the events that are transpiring around us, showing that the coming of the Lord is near at hand, and the fact that the Spirit of the Lord is going out before us in such a remarkable manner, preparing the way for our canvassers by influencing the hearts and minds of the people to receive them and the publications they carry, this seems an opportune time in the providence of God to work with greater zeal and knowledge than ever before to get our publications before the people, that they may be led to search the Scriptures, and receive a knowledge of the truth as it is in Jesus.

E. M. MORRISON, *Dist. Agt.*

## CANVASSING REPORT FOR MONTH ENDING APRIL 30, 1898.

	STATE.	No. Can- vass'rs	No. Report ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Dist. No. 1.	*Atlantic.....	14	14		1,033	813	\$591 88	125 73	717 61		125 85
	*Maine.....	4	4		120	267	182 95	67 65	250 60		
	Maritime Prov.										
	*New England.	6	4		829	437	670 10	57 80	727 90	276	244 45
	New York.....										
	*Pennsylvania.	25	23		1,623	1,576	1,237 95	526 48	1,764 43	1,017	784 78
	Quebec.....										
No. 2.	Virginia.....										
	Vermont.....	4	4	26	182	129	116 65	1 25	117 90		
	*West Virginia.	21	21		1,255	322	436 62	337 38	774 00	59	416 83
	Alabama.....	9	9		634	257	244 35	16 50	260 85	22	19 90
	CumberlandMis	7	7		602	185	375 75	32 90	408 65	22	46 75
	Florida.....	9	9	117	624	251	288 25	36 75	325 00	95	149 25
	Georgia.....	3	3		198	51	50 25	13 85	64 10	14	16 75
	Louisiana.....	1	1		146	54	123 25	16 35	139 60	10	21 00
	Mississippi.....	2	2		72	105	88 50		88 50	85	67 80
	North Carolina.	3	3		433	56	107 00	21 25	128 25	45	78 90
No. 3.	South Carolina.	3	3		213	118	170 75	20 80	191 55	21	21 00
	Tennessee River	4	4	66	418	145	288 50	32 75	311 75	73	140 25
	Indiana.....	25	15		552	338	319 30	14 75	334 05		
	Illinois.....	18	18		420	197	397 25	46 38	443 63		152 80
	Michigan.....	40	30		2,457	797	1,095 40	328 35	1,423 75	523	850 75
No. 4.	Ohio.....										
	Ontario.....										
	Dakotas.....				2,943	911	1,043 30	169 15	1,212 45	46	64 10
	Iowa.....				132	92	106 75	7 85	114 60		
	*Manitoba.....	3	3	15	949		387 60	39 46	427 06		
No. 5.	*Minnesota.....	25	25		2,406	920	988 55	152 45	1,140 80		
	*Nebraska.....	12	12		1,449	320	417 75	131 95	549 70		
	Wisconsin.....		21	222							
	Arkansas.....	3	3		354	163	280 00	18 95	298 95	87	112 15
No. 6.	Oklahoma and Indian Ter.	22	22		829	548	695 01	51 50	746 51	199	223 05
	Kansas.....	10	10			908	1,042 50		1,042 50		405 10
	Missouri.....					407	966 25	70 45	1,036 70		
	Texas.....	10	10								
No. 7.	Colorado.....										
	California.....	9	9			195	281 80	33 20	315 00	80	88 00
	North Pacific.					876	883 45	26 80	910 25	373	674 00
No. 8.	Upper Col'mbia	6	6	83	605						
	Montana.....										
	Australia.....										
Miscel's	New Zealand..										
	Great Britain..										
	Central Europe.										
	Germany.....	58	58	1,143	8,170	303	278 40	1,889 14	2,167 56	225	187 25
	Norway.....										
Miscel's	*Denmark.....	22	22	648	5,064	3,076	1,805 59	44 09	1,849 68		
	Sweden.....										
	South Africa..										
Miscel's	South America										
	Jamaica.....										
	Bahamas.....										
	*Brazil.....										
Totals.....		378	375	2,330	34,612	14,317	\$15,960 75	\$3,432 93	\$20,183 88	2,182	\$4,880 71

\* Report for two months.

† Report for one week.

‡ Report for two weeks.

ANNUAL REPORT OF THE CANVASSING WORK IN  
BRAZIL FOR 1896 AND 1897.

1896.	
Average number of agents.....	3
Number of days' work.....	455
Number of orders taken.....	1,384
Value of orders taken.....	\$1,850.48
Helps and miscellaneous sales.....	1,026.12
Total value delivered.....	2,876.60
1897.	
Average number of agents.....	2½
Number of days' work.....	310
Number of orders taken.....	602
Value of orders taken.....	\$ 912.38
Helps and miscellaneous sales.....	684.48
Total value delivered.....	1,596.86
Difference in favor of 1896.....	\$1,279.74

In 1897 several things came in which hindered our work, but the outlook is better this year, and we hope to meet our expectations, the Lord going before us.

W. H. THURSTON,  
Sec. and Treas.

"I HAVE felt that if, in the course of my life, I should be the means of leading one soul to the Saviour, it would be worth staying in this world for, no matter how many years."

"Paul said, 'I am a debtor both to the Greeks, and to the barbarians; both to the wise and to the unwise.' God had revealed to Paul this truth, and in so doing made him debtor to those who are in darkness to enlighten them."

"*Value of the Soul.*—Until we have clear ideas of what those will enjoy who are saved in the kingdom of glory, until we can fully comprehend the value of that life which measures with the life of God, until we can fully realize the riches of the reward which is laid up for those who overcome, we can not know the inestimable value of the soul."

"He who loses sight of his entire dependence upon God, is sure to fail. We are contending with those who are stronger than we. Satan and his hosts are constantly watching to assail us with temptations, and in our own strength and wisdom it is impossible for us to withstand them. Hence, whenever we permit our hearts to be drawn away from God, whenever we indulge self-exaltation or self-dependence, we are sure to be overthrown."

"Laborer for God, when weary and heavy laden, flee to Christ, who has promised you rest. He is the burden-bearer; he is your strength."

"We may expect great things of God. It is not as though we were making the sacrifice for men, and Jesus was reluctant to save. The cross of Calvary expresses his estimate of the worth of the soul, and his love for the fallen race. He is bending over the purchase of his blood, asking with inexpressible tenderness, pity, and love, 'Wilt thou be made whole?' He invites, 'Come unto me, and be ye saved.' I have borne thy iniquities; by the stripes laid on me, thou mayest be healed.' He is more willing to give the Holy Spirit to them that ask than parents are to give good gifts to their children."

CANVASSERS' MEETING AT THE BATTLE  
CREEK COLLEGE.

MONDAY evening, May 16, was very pleasantly and profitably spent with the young people at the College who expect to engage in the canvassing work this season.

As doubtless most of our readers know, there has been a canvassing department in the College during the last year. A good number of the students have taken advantage of the opportunity thus offered to secure a training which would enable them to become efficient in this important branch of the Lord's work.

Most of these were in attendance at the meeting, the special object of which was that they might become better acquainted with each other and with the managers of the Review and Herald Publishing Company, and have a mutual talk in regard to this line of work.

A large per cent. of those present spoke in the meeting. All were of good courage, and they believe as they go forth to scatter the publications which contain the truth for this time, that the Lord will be with them and bless their labors. All spoke in the highest terms of the good they had received by attending the canvassers' classes in the College. They felt that this was a very important department, and that they would be able to do much better work this year from having had the advantages of the special training given in it.

The meeting lasted for about two hours, and we believe it will be long remembered by every one present.

I. A. FORD.