

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, JULY 26, 1898.

SUCCESS.

OUR life is a blessing or a curse, as we make it;
In spite of surroundings, we rise if we will;
The power is given, if only we'll take it,
The mountains to level, the valleys to fill.

Some stand at the bottom — no friends and no money;
Their lot is a hard one, but upward they 'll rise,
If firm in their purpose. The milk and the honey
Will fall to their portion, as food from the skies.

Our blessings avail not, if purpose is lacking;
Success is not won by a wish or a dream!
Hard work and persistence — with these for a backing,
One never is helpless, to drift on the stream.

Then shrink not from labor; with willing hands take it;
No drone ever conquered the ills of this life.
Take labor with gladness; a stepping-stone make it,
Success will then sweeten the toil and the strife.

— *J. M. Morse.*

THE ILLINOIS COLPORTEUR WAGON.

THE writer has felt for some time that a house-to-house canvass of the entire State should be made. Hundreds and thousands of homes have been visited by our canvassers, and in many of these some have become interested in our views through books purchased, and have longed to know more of our people and their work, but as few have been visited, many have lost their interest. In some instances individuals have gone to their ministers, and these have persuaded them that they have been unnecessarily stirred up, and by talking thus to them, have quieted some. The interest of many can again be awakened, if they have the opportunity to meet with some one who can, in the fear of God, present the truth to them again.

The question has been, "What method can be de-

vised that will enable us to accomplish this work in an inexpensive manner?" We considered several ways, and finally decided that one good way would be to start a colporteur wagon through the country. The writer introduced the matter to the attention of the Illinois Conference Committee, and was pleased to learn that the committee looked with favor on the plan. Some of its members urged that an appropriation of means be made to start in the field at least one such outfit. It was so voted. I inserted an article in our State paper inquiring if there was not some one in the State who would give to the Illinois Conference an outfit to be used in colporteur work. Brother C. A. Marker, of Chicago, who embraced our views some two years ago through missionary work, promised that if an outfit was purchased, he would furnish the means.

A good wagon, horse, harness, and all necessary articles, even to blankets and oilcloth, were procured at a cost of \$210, and paid for by the brother before mentioned.

The wagon has now been on the road for three weeks. We can not speak so early of results through a long experience, but we are much pleased so far. We are highly gratified with the reception our colporteur has received in the homes of the people. Almost without exception they invite him to come again. Many of them have heard of our people and their work, and are favorably impressed. Many ask questions on Bible subjects, and seem anxious to know what the Scriptures teach.

The wagon has a top, so that the colporteur is nicely protected in case of a storm. The box, made for the use of a wholesale shoe firm, is so constructed that two shoe boxes can be placed on the inside of the box. It carries nicely a large assortment of our papers, tracts, and books, and a stock of Bibles, stationery, etc. We have placed on each side of the wagon the following sign in gold-leaf letters: "BIBLES, BOOKS,

PAMPHLETS, TRACTS, AND RELIGIOUS PUBLICATIONS, Monon Building, 324 Dearborn St., Chicago."

The colporteur calls at every house and offers our literature and endeavors to sell either a tract, or a package of them, or a book, or a Bible. This opens the way to explain the nature of what the tract or book teaches. He engages them in religious conversation, if he can do so in a natural, easy manner. He does not debate with them. If they desire an argument, he avoids it, and states to them in a pleasing way that he did not call for that purpose, and all passes off pleasantly. If a sale is not effected, he leaves with the family one or more of our papers. All our papers are used. We use mostly *Reviews*, *Signs*, *Sentinels*, *Instructors*, and *Little Friends*. The *Little Friend* delights the children. The *Instructors* and *Little Friends* are introduced to the superintendents of country Sunday-schools, and as they seem to be pleased with them, we hope by this means to get them introduced into some of the schools.

We have sold several cheap Bibles, on which we make a small profit. The people are glad to get them, and the profits aid us in our work. We have so far averaged in our sales of books five dollars a week. Our expenses have been nothing, or at least very little, except what we pay the colporteur. The profits on our sales aid in doing this.

Family prayer is held with the families visited as far as circumstances will admit. When the colporteur prays and talks with some of them, they are moved to tears, and as he leaves, they say, "Oh, how I have enjoyed your visit. Be sure to call again." It is planned to have the territory gone over and over again until the colporteur is acquainted with the people and they with him, and through him with the precious faith we all love so dearly.

Some families do not know that we as a people exist. Many have heard of us as Sabbath-keepers and health reformers, but have little or no knowledge of what we believe, and, therefore, do not know the reasons for our faith. We fully believe that the time has come when they should know, and by our short experience, we believe that the colporteur work is a good method by which the truth may be carried to the homes of the people. We hope to put more wagons in the field if the experiment proves satisfactory.

We do not sell our regular subscription books, as we do not want to hinder the faithful canvasser in his work. The colporteur can use a large club of each of our papers, which we hope to furnish him soon. In some cases papers can be sold. When the people

become interested, they will be solicited to subscribe for our various publications.

Care should be taken in selecting the colporteur. He should be a man of some years, one who has had an experience in meeting people, and by all means should be an earnest Christian. He should use no worldly-wise policy in selling books. He should pursue no other course, so that each time he meets the people, they will be glad to see him. When he has secured their confidence, he can reach them spiritually.

We trust that none will enter this work upon their own responsibility unless they feel that the Lord has called them to the work, and that they have grace and Christian fortitude to meet the people as the Lord would have them met. We feel that the Lord will bless every effort that is put forth in his name. He will care for the results, if we only, in his strength press the battle into the highways and hedges.

S. H. LANE.

A LETTER FROM MISSOURI.

MEMPHIS, Mo., July 4, 1898.

REVIEW AND HERALD: We are located in the northeastern part of this State, and taking everything into consideration, I think we are doing nicely. We are of good courage in the Master's work, and why should we not rejoice? The boys are gaining an excellent experience.

You will be surprised to know that the farmers here are just through planting their corn (on the low ground).

I find it much easier to handle any book on account of the valuable experience I gained while a member of the canvassing class at the Battle Creek College last year. It would be an excellent plan if every one who expects to canvass should first take up that course.

Last week we started out a new canvasser, after giving him the necessary instruction. In four days he sold nineteen copies of "The Coming King." He is of good courage, and will continue in the work.

W. C. OSBORNE.

"A LITTLE library growing larger every year, is an honorable part of a man's history. It is a man's duty to have books. A library is not a luxury, but one of the necessities of life."—*Henry Ward Beecher*.

CANVASSERS' PRAYER-MEETINGS.

At the closing session of our canvassers' meetings, which were held in connection with the St. Helena (Cal.) camp-meeting, the presidents of the Healdsburg College, the California Conference, and the Pacific Press Publishing Company united with us in seeking guidance for the different lines of work entrusted to us. The Lord came very near to us, and we left the tent more than ever determined to lean upon him for power and wisdom to carry on his work. We believe this is becoming more generally true of our workers. As an instance we are glad to quote the following report from Brother W. H. Coffin, State agent of the North Pacific Conference:—

After working all day Wednesday and getting but one order, I started out early Thursday morning, determined to succeed better if possible. I worked faithfully until almost ten o'clock, and took no orders. I then began to wonder if Satan had taken control of the work. I went into a wagon-shed near the road and asked the Lord to look into my heart, and if there were any selfish motives for success, to remove them, and let me succeed if it were his will. I believed he would do it, and at the next house I took two orders, and at the second one beyond, another; till by night my orders and helps amounted to \$10.55. "Except the Lord build the house, they labor in vain that build it."

These things indicate that the time has indeed come when this work will be carried "not by might, nor by power, but by my Spirit, saith the Lord of Hosts." Let us believe it.

H. H. HALL.

FROM VERMONT.

To those who are interested in the canvassing work I would say, success may be yours if this is the work for which you are adapted or can fit yourself. All can not sell our books, but many more can than are now in the work.

We are told that times are hard; but what of that? We have books within the reach of the times.

Select such a book as "Christ Our Saviour" or "Mount of Blessing;" study it well, learn a short and pointed canvass; and enter the field. You will be surprised at the results of your effort.

This is not simply theory, but is from actual experience.

Now is the time to work, and to work with a will. If we wait for better times, it is evident that we wait in vain.

A. E. TAYLOR.

Swanton, Vt., July 17.

WASHINGTON.

MANY times I have enjoyed reading the canvassing reports, in the SUPPLEMENT. We are now in a period of the "message" when God's servants are enjoying special blessings. They are blessed with the Spirit, and with the company and influence of holy angels.

In no other branch of the work is this so literally true as in the canvassing work. The canvasser who works daily, meets more men and women whom he may influence, than those engaged in any other calling. And the one who takes up this work understandingly, and in the fear of God, trusting the Lord as he travels from place to place, has a special promise that "the angels of God will be roundabout him giving him words to speak, which will bring light . . . to souls." This has been proved to me in many cases,—in cases of ignorance and prejudice, and the rankest forms of skepticism. Space will not permit to mention many individual cases; however, I will mention one.

One man—a strong infidel, a learned and strong-minded man—listened to my explanation concerning the nations as revealed in "Daniel and the Revelation," after which I gently asked what he thought of the subject, handled in that way. "Well" said he, "that has always looked to me just like a conglomeration of hypnotism; but I see there is also another way of looking at it. What is the price of the book?" He subscribed. However, the canvassing field is not free from clouds. There are times when they hang low, and when one will feel utterly powerless to reach the minds of men with anything that will move them. And this is not only seemingly so, but it is an actual fact. This only serves to cause earnest petitions to ascend to the throne of grace, which always bring additional light and courage. And when we remember that even our Saviour could not move the minds of some men to accept the truth, it serves to encourage us in our work.

The canvassing work for the last year has proved a success, and the prospects for the present season are good.

My time has been given to the selling of "Daniel and the Revelation." I have spent sixteen weeks (not including delivery) canvassing for this book. The subscriptions number five hundred and thirty, the delivery of which, so far, has been one hundred per cent. Even more books have been delivered on conditional orders than were lost on the subscriptions. I give the Lord the praise and honor for this success, and can testify that subscriptions taken under the influence of

the Spirit are the best. We may get a subscription by deception, or some influence that is of ourselves, but in so doing we have no assurance that such an order will be sealed by the Lord,—in fact, we know that he will not work with deception.

During the last two weeks, I have met men and women, who had heard this message from seven to twenty years ago. They gladly subscribed for "Daniel and the Revelation." One lady who purchased a copy is now keeping the Sabbath, and said she would join the Seventh-day Adventist Church if there was such an organization in the neighborhood.

This is a solemn work, and I sometimes think this will probably be the last call to some of these people. We know some will never hear a minister. Brethren, pray for the work in this field. J. W. POSEY.

Spokane, Wash.

FROM INDIANA.

ANOTHER STATE AGENT WHO CANVASSES.

The majority of those who attended our Institute last spring have been in the field since that time, and the Lord is greatly blessing their efforts. Some who attended never went out, hence are missing the blessings that were intended for them had they improved every opportunity offered.

Generally, those who are at work are of good courage. Their good courage is not due to the fact that they have had smooth sailing all the time; but when things looked dark, and as though all things were against them, they remained steadfast and firm, trusting the Lord. They having learned to trust the Lord, he is now trusting them. Many times, and in many ways, the Lord permits his workers to be tested in order that we may not forget that, left to our own efforts, we would make a complete failure.

The value of our sales are more than they were last year and the year before. For this we praise the Lord.

I have spent considerable time in the field, canvassing and assisting in deliveries. This encourages the canvassers very much, and I enjoyed the work. I am thoroughly convinced that a State agent ought to spend most of his time working with his canvassers. The work is onward here, and we expect to see it still come up. The work is the Lord's. Success is sure.

J. E. DUNN.

"WITHOUT steady hard work, it is impossible to excel in anything."

A SOLILOQUY.

"SON of man, I have made thee a watchman unto the house of Israel." Who is this watchman? Is he the minister, the church elder, or my brother in the church? "Son of man," "son of man,"—that must mean me. Yes, that surely means me. I can't get around that; but "I have made thee a watchman unto the house of Israel," means the minister. Yes, that has reference to the minister, all right. It is his place to watch over the house of Israel, so that settles that part, and further, he will be held accountable for the way in which he has watched over the house of Israel. I think some will have considerable to answer for, too. I would n't like to be in their places when their cases come up before the judgment bar of God. Let me see, "I have made thee," "thee"?—yes, "thee." What! does that mean me? "I have made thee, thee, thee." Made ME a watchman unto the house of Israel? Why, I always thought that meant the preacher. Guess it means what it says, though. It must mean me; but I can't preach, so that lets me out all right. No, that wont do. I can't get around it in that way. My! will I have to give an account of the way that I have warned my fellow man?—Yes, sir, I guess I will. If I knew what to do I would do it. Now that State agent wanted me to go canvassing. I'll do it, too. I'll write him to-night. I believe I can make a success, too. I knew that text was telling me all the time to enter the canvassing field; but I did n't want to believe it. I feel better already. Praise the Lord! He has already given me success.

R. W. YEOMAN.

PENNSYLVANIA.

I HAVE been reading in the REVIEW AND HERALD SUPPLEMENT the encouraging reports of the canvassers in the different States, and I am glad to tell you that the same Jesus who is blessing you is also going with the canvassers in Pennsylvania.

We have many things to be thankful for when we realize that during the last ten years the canvassers in this State have scattered nearly a quarter-million dollars' worth of books containing the third angel's message, and that now we are going over that same territory again, and meeting with good success. This encourages us still to claim the promises of God, that he will be with us even unto the end of the world, and we are fully persuaded that what he has promised he is able also to perform.

But the thing that rejoices us the most is to see honest-hearted people in all parts of the State accepting this truth as a result of reading the books that have been put out by the faithful canvassers.

At one place a whole church was raised up as a result of the canvassing work. At another place last winter, nine persons were led to accept the truth as a result of the faithful labors of the canvassers. Other instances could also be mentioned.

I am also glad to say that I find all of good courage as I go from place to place. During the last few days the Lord has impressed four others with a desire to enter the work. These will no doubt be canvassing before this is read, and thus we will have about thirty-five in the field. The good work moves on.

Are there not others who want to let the Lord use them to carry the printed pages of truth to those in darkness? Even though it is the eleventh hour the Master says, "Go ye also into the vineyard; and whatsoever is right, that ye shall receive?" That means food and raiment in this life, and life eternal in the world to come.

MORRIS LUKENS.

MARITIME PROVINCES.

TANTALLON, N. S., June 30, 1898.

DEAR FELLOW WORKERS: It affords me much pleasure to be able to place before you the progress of the book work down by the Atlantic.

While we can not boast of a large number of canvassers in the field, we can praise God for what the few are doing. Since my last report my time has been fully taken up with corresponding and visiting in the interests of the work. Last week I returned from assisting in the delivery of over one hundred copies of "Christ our Saviour" and "Prophecies of Jesus" having lost but two orders, which were more than covered by direct sales. One canvasser is now in the midst of a two-hundred-and-thirty-dollar delivery.

Yesterday's mail brought a letter from one of our sisters in New Brunswick announcing her intention of moving out right away with "Coming King" and other books, asking the prayers of God's people that she may make a success of the work.

Truly her letter has the right ring in it, and we believe the Lord will bless her efforts.

To-day's mail brought a letter from one of our brethren, also of New Brunswick, who never sold books before, and to whom persons there said, "Do not waste your time trying to sell books here, because

people are out of work, and there are now four agents on the ground ahead of you." Notwithstanding, he reports thirty-two orders for "Coming King" in six days.

This same ground has heretofore been canvassed for "Bible Readings" and "Great Controversy." This shows conclusively that the previous sale of our books does not hinder the present interest, and that God blesses the efforts of the diligent worker in the midst of the cry of "hard times."

Yours for the work,

LEVI LONGARD, *General Agent.*

NOW IS THE TIME.

Now is the time to begin to prepare to attend the camp-meetings which are soon to be held in this district. The Lord has blessings to bestow upon you at that time, and you will miss much if you fail to attend. *Now* is also the time to make arrangements to go directly from the camp-ground into the field. Many go home after camp-meeting to get ready for work. It generally takes them from one week to three months to get started, and many times they never get out at all. Go from the camp-ground full of the Spirit, full of courage, and full of zeal, and with a burden for the work. You will then have time in which to work, and, if faithful and energetic, the Lord will give you success and prosperity.

Do not wait until all your farm work is done. If you do you will *never* start. Hire some one to finish the work, and you go into the field. Turn to Isaiah 61, and read what the Lord says. It seems to me that this text has a direct bearing upon this question. "And they shall build the old wastes, they shall raise up the former desolations, and they shall repair the waste cities, the desolations of many generations. And strangers shall stand and feed your flocks, and the sons of the alien shall be your plowmen and your vinedressers. But ye shall be named the Priests of the Lord: men shall call you the Ministers of our God: ye shall eat the riches of the Gentiles."

Is not this true of the canvassers? They not only "eat the riches of the Gentiles" while they are out in the field, but their support at home is derived from the sale of books to this class of people. In this the Lord tells us to call in the common laborer to do our farm work (and there are plenty that are anxious to do it, and at low wages too), but we are called to a higher

work ; to be named "the Priests of the Lord and the Ministers of our God." What a noble work to labor for the salvation of souls ! The Lord will give us help and success in the work he calls us to do.

In the State of Arkansas last year, two brethren, who are farmers, during the cotton season, cleared five dollars a day while canvassing. In Missouri, a brother sixty-seven years old has taken eighty-seven orders in six days, most of them for "The Coming King."

We must be willing to sacrifice to help spread the truth. Among the number who started out in the field this summer in Montana were a harness-maker and a carpenter, and I was told that they could make \$4.50 a day at these trades. The ordained minister who is now in charge of the mission in the city of Butte, was once a stone-cutter and contractor in Kansas, making from four to ten dollars a day ; but he left it and went into the canvassing work.

Books can be sold now, and in large numbers. What we need is hundreds of earnest, consecrated, and energetic men and women to take up this work. May God stir up many, before it is too late.

S. C. OSBORNE, *General Agent, Dist. 5.*

WISCONSIN.

RECANVASSING THE TERRITORY.

THIS season I am re-canvassing some of my territory the fourth time, and the Lord is giving me success. It was a blessed privilege for me to canvass this field the first time, about six years ago ; but it is a much richer experience to re-canvass the same field. In doing this, I became better acquainted with the people, and can better understand their wants, and meet them where they are.

I have also found it a real help to study into the belief and peculiar tenets of the people. I have yet to find one individual who does not believe, as a part of his creed or religion, some truth of the Bible. So I simply show these persons some paragraphs in my book which explain more fully the truths which they already believe. This often results in bringing out some very interesting experiences, and as our hearts touch, we discover that we have more in common than at first we supposed. Then as the Spirit of God moves upon their hearts, I present themes of present truth, and stirring issues which concern us and our children at the present time. Every ray of truth leads to Jesus, and then he gives them a desire to investigate for

themselves. Then they buy the book, not because they agree with all it contains, but because they think it has more light for them. P. M. HANSON.

COLORADO.

THE work in this field has been at a very low ebb since the panic of 1893. Many of the canvassers in the field at that time who had large orders could deliver only from thirty to sixty per cent., and nearly all left the field. But although this is true, I can say that those who have been faithful in the work have done well.

The Spirit of God is leading many to take up canvassing, and at the present time some are taking hold, and with the blessing of God, are having good success. One brother who is working for "Patriarchs and Prophets" took, in one week, orders to the amount of fifty-five dollars. A sister who is working with "The Coming King" took forty-one orders the first week, besides four orders for "Steps to Christ ;" total value \$48.40.

Many who heretofore have done nothing in this work are beginning to realize its importance ; and I believe we shall see an advance movement in this line this fall. There is no reason why we should cry "hard times ;" for the prospect is good for an abundant harvest, and work is plentiful, more so than for many years past.

I am glad to say that wherever I go I find our people much interested in the SUPPLEMENT TO THE REVIEW, and I believe it is much appreciated.

G. W. BARKER, *State Agent.*

KENTUCKY.

WE are just in receipt of a letter from one of our workers in the South. It reads as follows:—

LOUISVILLE, KY., July 10, 1898.

REVIEW AND HERALD: Your letter came duly to hand. Since coming here, I have been slowly improving in health. It is cool, and with the exception of one week I have not suffered from the heat. We sleep with covers and even then get cold at times. I have canvassed about twelve days, and have from one hundred and eighty to two hundred dollars' worth of books to deliver. J. P. NEFF.

GENIUS is capacity for an extraordinary degree of application.—*Agassiz.*

CANVASSING REPORT FOR MONTH ENDING JUNE 30, 1898.

	STATE.	No. Can- vass'rs	No. Report ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Dist. No. 1.	Atlantic.....	17			833	761	\$443 42	\$ 39 50	\$481 36		\$150 40
	Maine.....	4	4		182	160	94 05	12 75	106 80		
	Maritime Prov.										
	*New England.	10	4	56	212	349	359 70	12 85	372 55	176	141 25
	New York.....	10		82	302	246	365 60	74 00	439 60	34	37 00
	Pennsylvania ..	22	22		1,108	546	533 00	282 86	815 86	506	384 15
	Quebec.....										
	Virginia.....	10	5	49		177	133 50		133 50	95	80 00
Vermont.....	10	10	88		465	350 45	47 20	397 65		135 35	
West Virginia..	10				519	107	135 85	85 27	209 62	91	94 00
No. 2.	†Alabama.....	6	6	30	169	100	134 30	7 05	141 35		14 80
	†Cumb'land Mis	20	20	130	1,227	562	708 75	33 75	742 50		29 75
	Florida.....	6	6	66	449	154	214 85	33 75	248 60	100	115 00
	†Georgia.....	4	4	8	111	53	43 50	6 70	50 20		12 00
	†Louisiana.....	1	1	5	47	12	21 00	1 25	22 25		
	†Mississippi....	7	7	42	319	199	181 00	3 25	184 25		56 98
	†North Carolina	3	3	16	144	36	61 00	19 25	80 25		1 00
	†South Carolina	1	1	5	102	26	27 00	9 75	66 75		
Tennessee River	5	5		492	197	301 25	32 85	312 60	35	71 75	
No. 3.	Indiana.....	22	19		947	280	309 35	50 00	359 35	160	188 75
	*Illinois.....	17	17		512	239	388 85	30 90	419 75	39	174 25
	Michigan.....	17	17		1,044	829	702 89	338 65	1,041 54	361	262 75
	Ohio.....	30	21	120	765	895	755 00	32 50	387 50	547	294 50
	†Ontario.....	10	10			252	451 90	5 85	456 75	135	204 13
	Wisconsin.....	23	23	177	1,172	388	523 25	82 00	605 25		
No. 4.	Dakotas.....										
	*Iowa.....	33	33		4,542	1,153	1,397 45	286 00	1,683 45	702	821 90
	Manitoba.....	2	2	23	119	58	180 75	6 40	187 15	2	7 60
	Minnesota.....	13	13		467		720 05	63 96	784 01		
Nebraska.....	32			2,378	730	889 70	174 11	1,063 81	235	248 50	
No. 5.	Arkansas.....	2			206	176	183 30	12 35	195 65	58	50 00
	Oklahoma and Indian Ter.	26	26		2,557	1,287	2,743 98	159 32	2,893 30	127	66 25
	Kansas.....	26	26		2,991	1,581	1,812 80		1,812 80	1,106	945 05
	Missouri.....	21	21		1,639	617	744 25	179 75	924 00	56	212 60
	Texas.....	19	12	131	963	458	1,051 75	62 00	1,113 75		
	Colorado.....	5	4		99	56	88 25	23 55	111 80		
No. 6.	California.....										
	North Pacific..	13	13		765	324	483 00	40 14	523 14		
	Upper Col'mbia	14	14	133	946	574	1,513 50	57 35	1,570 85		
Montana.....	5	4	76	612	267	584 30		584 30			
No. 7.	Australia.....										
	New Zealand..										
No. 8.	Great Britain..										
	Central Europe.										
	†Germany.....	51	51	1,166	9,218	185	216 70	2,021 09	2,237 79	198	184 96
	Norway.....										
	Denmark.....										
Sweden.....											
South Africa..											
Miscel's	South America										
	Jamaica.....										
	Bahamas.....										
Brazil.....											
Totals.....	527	424	2,403	38,712	17,499	\$18,849 24	\$4,327 94	\$23,775 63	4,763	\$4,948 67	

* Report for two months.

† Report for May.

‡ Report for two weeks.

A GREAT OPPORTUNITY FOR CANVASSERS.

WE are happy to announce that the new work, "Looking unto Jesus," is now ready for circulation. It contains every element to commend it to the favor of canvassers.

First and most important of all, it contains the truth for this time, in its very essence, which vitally concerns all now living, both believers and unbelievers. The canvasser in introducing it to the people, is performing the most desirable function of both pulpit and press. As the name of Christ is the only name given among men whereby we must be saved, so the work of Christ has a connection with every duty devolving on men in seeking for that salvation. Very few have an idea of what is to be seen in looking unto Jesus. This work attempts to present the view as it is, but of course only in some of its leading features; for an angel's tongue could not express it fully; and eternity will not be sufficient to exhaust it.

An effort has been made to place it in the very front rank in the matter of illustrations, and mechanical execution throughout. The illustrations are all original, and made expressly for this work. The canvasser will find his points easy to make, and of such a character that they will commend themselves to every one who professes faith in Christ.

The work contains over 300 pages. In neat cloth binding. A most dainty and attractive volume. Price, \$1.

JAMAICA.

SINCE my last report, four have re-entered the field. My work is chiefly among the poor peasants, who depend chiefly upon their daily manual labor for their support. These have to go far, and to obscure places, to work, some leaving their homes by dawn of day, and not returning until night-fall. Thus, upon entering a district during the day, one finds it almost deserted, with only a few women or children. In order to do any work (canvassing) one has to embrace all the opportunities of the early morning. Some may be met on the roads, some at their homes, and some escape in other directions. To do thorough work, therefore, one has to stick to *his* field until the opportunity of presenting his books to all has been afforded. The first two weeks I took ninety-five and seventy orders, respectively.

My first deliveries were set to begin on a certain date. Being over fifty miles from the depot at Kingston, and the means for conveyance being so uncertain, I made

sure by sending my order four weeks ahead of time. At first my order could not be supplied. Two weeks before the time, the rainy season began, and the railway got smashed up, thus my books could not come. Within a few days of the time, they had to be reshipped by sea. Expecting then that they would be in time, the anxiety and depression of mind were then released. But the time came and, lo! no books; several days passed before at last they arrived. O, how faithless I had been. Although behind the time, the Lord did bless me, and I delivered 128 out of 165, and took two orders for "Prophecies of Jesus."

Let us not go into this work in our own strength, nor for the "pennies;" for then we shall be sure to fail. But let us go in the strength of the Lord, with his love constraining us. Satan will be in the field before us, trying to hinder. But Christ says, "Be of good cheer; I have overcome the world." We shall meet hardships, difficulties, and trials; but let us not be weary in well-doing, enduring as faithful soldiers.

HUBERT FLETCHER.

St. Ann, Jamaica.

"TOO GOOD TO GIVE UP."

THE readers of the SUPPLEMENT will be interested in the following letter just received from one of our agents working on the scholarship offer recently made by the publishers of the *Youth's Instructor* :—

SADORUS, LLL., July 12, 1898.

REVIEW AND HERALD: I received your letter a few days ago, but since beginning work, July 6, I have changed my mind about giving up the Battle Creek College scholarship offer. *It is too good an opportunity to give up.*

I have not suffered yet from the work, but have not worked steadily.

I enclose five dollars (\$5) for five yearly subscriptions. Will it be agreeable to you if I send the orders often instead of waiting until I get them all?

Respectfully,

ETHEL CRAW.

VERY GRATIFYING.

It is very gratifying to note that the *total value* of the book sales for the month ending June 30, 1898, nearly equals the totals for the two months of March and April of the same year, and that it is more than double the amount reported for the month of May. Let the good work go on.

To one man who can stand prosperity, there are a hundred that will stand adversity.— *Carlyle.*