

SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

BATTLE CREEK, MICH., TUESDAY, MAY 2, 1899.

THE MASTER'S CALL.

UP, and be doing! the time is brief,
And life is frail as the autumn leaf!

To God and thy better self be true.
Do with thy might what thou findest to do.

Though the day is bright, and the sun is high,
Ere long 't will fade from the glowing sky.

While the evening shadows darkly fall,
There 's a time for rest, it will come to all.

The harvest is white, and the field is wide,
And thou at thine ease mayest not abide.

The reapers are few and far between,
And death is abroad with his sickle keen.

O think of the Master, worn and faint,
Whose meek lips uttered no sad complaint;

Who toiled for thee 'mid the noontide heat,
And sought no rest for his weary feet.

Go forth and labor; a crown awaits
The faithful servant, at heaven's high gates;

Work with thy might; ere the day of grace
Is spent—ere the night steals on apace.

The Master has given his pledge divine;
Who winneth souls, like the stars shall shine.

—Selected.

BATTLE CREEK COLLEGE EXTENSION WORK IN THE SOUTH.

No doubt the readers of the SUPPLEMENT will be interested in a description of the trip in the State of Mississippi which was taken a short time ago by Prof. P. T. Magan and myself. We felt that in justice to the many students who are preparing for this field we should acquaint ourselves better with it and its many

needs, and also take some active measures to open up some portion of the field for students who wish to go as self-supporting missionaries. Considerable time was spent at Jackson, the capital of the State, and several other places. The people, both white and colored, manifested a deep interest in our plans of work for the South. It is evident that the advance steps taken by the Battle Creek College in education are of the Lord, to prepare workers for just such fields. Our system of education appeals to the minds of the educated people of the South as practical and complete. God has told us that if we would follow the light in education, we could be at the head and not at the tail. Bible methods of farming make a subject that interests nearly every one, and surely there are few countries which need more help in this line.

After spending some time in looking over the field, we had the pleasure of visiting Elder J. E. White, who lives on his steamer, the "Morning Star." We found this a well-built and comfortably equipped boat, nicely adapted for missionary work. Brother White is doing an excellent and substantial work among the colored people in the section of Mississippi drained by the Yazoo River and its larger tributaries. From what we could see and learn in conversation with different persons outside our faith, his work has been conducted in a manner to gain the confidence of the better class of white people. Several companies of intelligent colored people who are now keeping the Sabbath show that the truth is doing a substantial work in their souls.

The school at Yazoo City is very much overcrowded. The enrolment has reached one hundred and seventy-five, and the daily attendance averages nearly one hundred and fifty. Brother Rogers and wife, former students of Walla Walla College, are the teachers. It was an interesting sight to see married women with

their children attending the day-school. The night-school gives the older people an opportunity to receive instruction in the common branches, and especially in healthful living and other practical subjects which they need very much. We enjoyed our visit very much at Calmar, where a chapel has been erected, and a small missionary farm started. We felt that this was the place where God wanted our work to start, and it was so decided. There are a number of settlements along the Yazoo River where the "Morning Star" has been working, which are calling for schools and ministerial labor.

We found an excellent company of colored people in Vicksburg. The work here is under the direction of the General Conference, with Sister M. M. Osborne in charge. She has had a long experience in the Southern work. The Vicksburg Mission was started several years ago by Elder White and Brother W. O. Palmer. Here they learned their first lesson in working for the colored people. Many times inexperienced workers fail in gathering fruit in their first attempts, but the Lord blessed the beginning work of these brethren. The experience gained since then, however, is invaluable, and those who enter the field now should have the benefit of it. Brother and Sister Hamel, who left the College in March, are located here as teachers in the colored school. They love their work, and believe they have found their place.

Missionary workers and money are needed now, because this field is ripe for the harvest. Brother White's work is supported by the proceeds that come from the sales of "The Coming King," which have been dedicated entirely to the Southern work. There are many who can not enter this field as active laborers, and some who have no money to give. Could they not dedicate some of their time to the canvassing of "The Coming King," a book full of the message, thus helping onward this grand work? The Lord has told us to take a deep interest in this work. Every Seventh-day Adventist should invest heavily in the work in this long-neglected field.

The College is waiting for means with which to send a farmer and his wife to Calmar. I wonder how long we shall have to wait? You individually can answer this.

E. A. SUTHERLAND.

BROTHER F. L. MEAD, who for so many years acted as general agent for our publications in this country, is now conducting a large and successful canvassing class at Cape Town, Africa.

"HERALDS OF THE MORNING."

THIS new book, by Elder A. O. Tait, deals entirely with current events, and shows their relation to the second coming of Christ.

That serious problems, both social and political, now confront the world, no one doubts; that the elements themselves are participating in the general unrest is everywhere apparent; but that these are *signs of the times is not so generally known*, therefore this phase of the question is given prominent attention.

Actual occurrences illustrating such subjects as "The Prevalence of Crime a Sign of our Times," "Judgment is Turned Away Backward," "The Social Vice," "The Earth is Filled with Violence," etc., are cited, which indicate a far worse state of public morals than is generally thought to exist.

The terrible condition of the poorer class in our large cities is vividly set forth in a chapter, entitled "Ye Have Heaped Treasure Together for the Last Days."

"And The Nations Were Angry" is the title of a fully illustrated chapter on the stupendous preparations now being made for war.

"This Remarkable Century" relates more particularly to the wonderful inventions and discoveries of recent years.

Others might be mentioned, but these give an index to the whole. Agents everywhere are finding it an easy seller, as is evidenced by the fact that the most of the first ten thousand were ordered out during the first few weeks after publication.

Prices are \$1.25 for marbled and \$1.50 for gilt. Prospectus sent post-paid for 60 cents. Address your tract society for terms and territory.

PACIFIC PRESS PUBLISHING COMPANY.

CANVASSERS AND EX-CANVASSERS

For "Patriarchs and Prophets," will aid the cause of truth by immediately sending us interesting facts concerning the good accomplished by this book. What is your own opinion of it, and what do others say? If you have or can get one or more written recommendations for it, please send them along *now* to Review and Herald, Battle Creek, Mich.

How many copies of this book have you sold? How long did it take to do it? Are you preaching the most solemn and eloquent of sermons now by circulating this volume? If not, why did you stop? Do you know of any book which, like "Patriarchs and

Prophets," *applies to the present time* the often misapplied and misunderstood lessons of the Old Testament, in this age when popular critics are making the strongest attack ever made upon this part of God's word since it was written?

"Patriarchs and Prophets" is God's own refutation of modern infidel arguments under the subtle guise of "Higher Christian Criticism." We want the best sales-records ever made, with the stated reason why such good work can not now be done on this best of Old Testament companions. F. E. BELDEN.

FIRST MISSIONARY WORKERS FROM MICHIGAN STATE SCHOOL.

THE Canvassers' Institute just closed is really the first class of the Michigan State School. There were in attendance about twenty-five young and middle-aged men and women. Elder M. C. Guild was the conductor, and A. J. Olsen, formerly State agent, assisted. Elder Wm. Ostrander came for a few days, and the writer had the pleasure of again uniting in labor with him.

The first few days were spent in seeking God for his Spirit, and by the putting away of sin, and the making of wrongs right; and all realized that it is good to be where the Spirit of God is. The first and last Sabbaths especially were wonderful meetings. There was no excitement, but just the quiet work of the still, small voice as a reprover; and as men and women yielded, and almost as quietly said they would ally themselves on the side of truth, shouts and songs of victory were heard from all lips.

On account of the severe weather the program as planned could not be carried out, but the day's work began with the rising bell at 5:30 A. M.; prayers at 6:00; breakfast at 7:00; dormitory work and study till 9:00, when the canvassers and the students who remained during the vacation, and some of the members of the church came in to the Bible study. This was mainly upon the subject of faith, and teacher and students alike profited by the many blessings and gems of truth that were given us at that time.

From the close of this study until twelve o'clock, the books, "Daniel and the Revelation" and "The Coming King," were studied; and after dinner all engaged in manual labor till five o'clock, at which time the afternoon classes convened. Some evenings were devoted to preaching services, singing school, and sometimes study.

The work of the school was such that the canvassers

very easily followed the same program that had been established for the pupils, and soon learned the advantages of the European plan of serving meals, as well as the blessing of uniting manual labor with brain work.

The last Sabbath Brother E. P. Boggs, of the Review and Herald Office, was present, and had the privilege of meeting those who will work for our publications during the summer.

The workers went out to their different fields of labor full of courage. If the principles learned at this institute are put into practise, we may look for better days for the canvassing work in Michigan.

The opening of spring has increased the amount of work to be done many fold, and there would be no trouble in supplying canvassers with all the exercise they need if they were here now.

The institute closed April 10, and the students began to arrive the same day for the spring quarter of school.

There are now about thirty-two students in the Academy, and many more would be glad to attend had we facilities necessary to accommodate them. We advise all who desire to come during the summer to write immediately.

We can not take any more students to work all their way, as the number that the school can carry that way is limited. We will give enough work so that five dollars will pay the balance of one's expenses outside the cost of books. J. G. LAMSON.

LOUISIANA AND MISSISSIPPI.

THE canvassing work was entirely suspended during the yellow-fever scare last September and October, so that not only were the agents thrown out of employment during the quarantine, but those who had their deliveries set for that time sustained a heavy loss. And this was not all, for business of every kind was paralyzed, which caused so great a financial depression that to buy books became an act of self-denial.

Notwithstanding all this, our agents stuck nobly to their work, and as soon as the way was opened, went from house to house with the printed page; and the Lord blessed them for their faithfulness by moving upon the hearts of the people to buy books even under adverse circumstances. I praise the Lord for this. I am so thankful to have a part in his work.

The people are reading their books, and I can see that good is being accomplished. One man told me that the book I sold him had bothered him on the

Sabbath question, and he was convinced that man had changed the day. Another man said that our literature ought to be in every home. In fact, all are pleased with their books, and give me a cordial welcome. In every neighborhood where I have been, one or more families have opened their doors to me, telling me to make their house my home whenever in that neighborhood.

One day, while passing a house where I had sold a book, a man came to the door, and asked me to come in, and pray for his son who had been sick for some time, and was then very low. He said he did not believe in medicine, but he did believe in the power of God to heal, and he wanted some one with faith to pray for him. I complied with his request, for which he was very grateful, and said that the Lord had sent me to them at their very time of need.

Many other instances might be cited, but this is enough to show that the Lord is at work here. The message is onward, and we do rejoice. The new year is here, and we expect to accomplish more the coming season than ever before. We hope many others will join our ranks, and share the blessings with us.

C. F. DART.

APPRECIATIVE WORDS FOR OUR BOOKS.

ACCORDING to our request in the *Review* for recommendations of our books and papers, J. W. Doering, of Wisconsin, sends us the following letter which he received from a member of the Evangelical Association, to whom he had sold a book, and also sent some papers:—

DEAR BROTHER IN CHRIST, AND PILGRIM FOR ETERNITY: To-day being Good Friday, I thought I would write you a few words, as we have a heartfelt desire to know where our canvasser is, not having seen him for some time.

The book "Prophecies of Jesus" is the best of all books, as it gives so much light on the Scriptures, showing that the day of the Lord is at hand; but to many he will come as a thief in the night. The longing desire of my heart is that the day may soon come when the Lord will take his people home. To-day brings to my mind the scenes of Calvary, where Jesus made that great sacrifice for our sins, that all who are washed in his blood will have part in the first resurrection, and the second death will have no power over them, but they are made heirs to the kingdom of God.

We wish to have you in our midst, because our longing is to hear more about the kingdom of God. I have read the papers you sent, and think they are better and far more advanced than any others I have ever seen. I thank you for sending them, and appreciate your love for us.

We thought that you would come soon again with more good books. I think many could be sold here now. I have

loaned my book to others to read, and feel that it is worth twice the price I paid for it.

Should you come our way, I bid you a hearty welcome to stop with us, that we may have an opportunity of talking together in regard to the soon coming of Christ.

GOTTHOLD FRIEDEMANN.

Kohlsville, Wis.

112,000.

THE publishers of the *Signs of the Times* filled orders for about 112,000 copies of the Resurrection Number, and then stopped because the edition was exhausted. Several hundred orders were received that could not be filled.

One lady sending us an order to forward copies to the names of several friends, says:—

I am so well pleased with this number that I want others to see it. Although I am a Methodist, I have never seen a paper that suits me as well as the *Signs*. It has such good writers, and explains the scriptures so thoroughly. I wish you Godspeed in your holy work.

Another—an old worker—says that she sold fifteen copies on the first half-hour's canvass. Still others tell us that this issue sold fully as well as the Quarter-Centennial Number, for all of which we are glad, and praise the Lord.

The next special will bear date of May 17, 1899, and will be a Progress Number, giving facts and statistics in certain lines of gospel work undertaken by Seventh-day Adventists. The health work, publishing work, educational work, etc., will receive careful attention, and the paper will be fully illustrated, having a cover with original first-page drawing.

As one of our correspondents writes us, we believe these special issues will enable our people to gain an excellent experience, helping them in their regular work not only with the *Signs*, but in other lines of missionary endeavor.

Now is the time to work, while it is yet day.

SIGNS OF THE TIMES.

THE book entitled "The Coming King," by J. E. White, is a lucid portrayal of the world's history from creation to the restoration of the earth. Besides interesting Biblical facts, it contains many items of historic value showing the fulfilment of prophecy, and the constant care of God for those who obey his voice, and will finally welcome the Coming King.

It gives me pleasure to recommend the work.

E. A. SUTHERLAND.

A SABBATH-SCHOOL FROM THE SALE OF ONE BOOK.

FOUR years ago two boys canvassed Miller County, Missouri, for one of our large publications. One day in passing by a house they saw an old man chopping wood, and they stopped, and showed him the book. After some little conversation he bought a copy of the work, and in turning the leaves his eye caught the Sabbath question. After making several inquiries in regard to it, he and his wife were convinced that the seventh day was the Sabbath of Jehovah, and decided then and there to observe it.

As the result of the sale of this book, a Sabbath-school of twenty-two members has been organized in that neighborhood. No one can tell what the result of his labor will be. We are told in the Word, "In the morning sow thy seed, and in the evening withhold not thine hand: for thou knowest not whether shall prosper, either this or that, or whether they both shall be alike good."

N. S. REED.

THE "CHRISTIAN EDUCATOR."

MANY readers of the SUPPLEMENT have doubtless noticed a special offer that has appeared in the *Review* and the various State conference papers concerning the *Christian Educator*. A special effort is being made to greatly extend the circulation of the *Educator* by practically reducing its cost, for a limited time, to only *twenty-five cents a year*. This is so low that no commission or further reduction can be made for securing single or club subscriptions. But it will require *no effort* to get subscriptions on this offer. Just *tell* the people about it, and remind them to send their orders before this offer expires. A free sample copy of the March or April number gives full explanations. The publishers wish to keep all our field workers supplied with sample copies for this purpose. Any minister, canvasser, or teacher who has not received either of these numbers of the *Educator* is cordially invited to send name and address. Please state how many copies you could use regularly in such a way as to secure subscriptions for the paper. Your assistance will be greatly appreciated, and we believe that the reading of the *Educator* itself will be of interest and profit to you. It contains a special series of "Don'ts for Public Speakers" that elate to your practical work. Send for it if you can use it.

THE CANVASSER'S RELATION TO THE TRACT SOCIETY.

THE most intimate relation exists between the canvasser and the tract society; their interests are closely allied. Is the canvasser interested in carrying the truth to the people? Is the canvasser dependent upon his exertions for a livelihood? So is the tract society dependent upon the success of the canvasser. Having interests in common, in order that their relations may work together in harmony, certain principles should be mutually understood. Should there not be this understanding, and should these principles not be clearly seen, many misunderstandings are apt to arise.

The tract society owes to the canvasser all the help in its power by way of counsel, correspondence, and also in the matter of finances. The canvasser owes it to the tract society to report his work each week, and this report should be clear in every detail. The canvasser should send in his order in ample time to have the books reach him before the time set for his delivery. Should he not allow the society time in which to receive and fill his order, he may come up to the time of his delivery, and find that he is unable to keep his agreement with his subscribers, and thus by not being prompt in his delivery, find many unprepared to receive their books at a later date, causing him much disappointment and loss.

Having forwarded one order, work on another delivery should be immediately begun, so that another good order may soon be sent in.

Perhaps in no other business is there so great a temptation to procrastinate as in the canvassing work. This is because one may not feel under responsibility to do a given work in a certain time. But while the work done must vary under circumstances and weather, yet no one ever made a success at the canvassing work who did not throw himself into it with his whole soul and energy. "Not slothful in business, fervent in spirit, serving the Lord," must apply in his case. He who is interested and hard at work will not become discouraged, while he who puts in perhaps two or three hours a day almost invariably loses courage, and attempts to find some other occupation at which he can accomplish more with less exertion. Many of our ministers, teachers, and leading workers, have laid the foundation for their success by faithfulness in the canvassing work.

Cash should accompany order for books, or a remittance is due the society immediately after delivery, as it is not wise or right for the canvasser longer to hold

funds which do not belong to him. Besides he runs risks in the way of losing the money by theft, being tempted to use it in other ways, etc. It is always easier, having made the start, to pay as you go, and in this way escape the embarrassment of becoming involved with the tract society. And the society shows wisdom and kindness by declining to allow anything which will bring the canvasser into financial bondage.

JOSEPHINE GRANNIS.

CANVASSERS' INSTITUTE IN TENNESSEE.

THE canvassers' institute, which closed here last Sunday, will long be remembered by those who were privileged to attend. Not that anything done by those in charge made it a success, nor because of the great number that attended, but because of the marvelous working of the Holy Spirit during the entire meeting.

The meeting lasted just fifteen days, but they were fifteen glorious days. During the first week there was a general meeting held in connection with the canvassers' meeting. Services were held morning, afternoon, and evening, conducted by Elders Brunson, Allee, Bollman, and Pegg. The Lord came very near to each one present, and the plan of salvation was made plainer than ever before. Ringing testimonies of victories through Christ, and heartfelt confessions of sin could be heard from many happy souls, and all agreed that it was the best meeting that they ever attended.

The Spirit of God did a thorough work in hearts, and this accounts for the good institute that followed. Brother A. F. Harrison led in giving instruction to the class, or rather the Spirit of God led him; for he told me on several occasions that he was never able during the entire meeting to give the same instruction to the class that he had mapped out for them. And so it was as to what book we should take up. He and I agreed before holding the institute that we would use "Prophecies of Jesus," but we soon found after arriving here that the Lord wanted us to use "Heralds of the Morning;" so we just let the Lord have his way, and we can testify of the wonderful things that the Lord can do for us when we only let him.

We never saw a class learn so many of the principles of canvassing in such a short time. They seemed to grasp as much in the two weeks as a class usually does in six. I am so glad that the Lord's plans are so much better than ours.

As a result of the institute seven are going right out into the work. Two have already begun, one of whom is only sixteen years of age. She took seven orders for "Heralds of the Morning" and several for a small book yesterday. Brethren and sisters, let us awake, for the time has come when the power of God will surely accompany his earnest workers.

V. O. COLE, *State Agent*.

THE MINNESOTA INSTITUTE.

APRIL 25, 1899.

Review and Herald.

DEAR BRETHREN: We had a good institute at Minneapolis, with an attendance of twenty-five. We were glad to see among this number a good many of our brethren who years ago had been successful canvassers. All were of good courage, seeming to realize more than ever the importance of the time in which we are living, and the necessity of preparing themselves for use in the Master's work.

We were glad to welcome to Minnesota Brother F. Jencks, former State agent for Nebraska. He will now act as State agent there, as I leave for Europe the first of May. Our earnest prayer is that God will bless him in his work for the salvation of souls.

ZACH. SHERRIG.

[Brother Zachariah Sherrig, who has been acting as general agent in District No. 4 for the past three years, has been requested by the General Conference to make Norway, Denmark, and Finland his future field of labor. While we are sorry to be called upon to separate from one who has been so long associated with us in the work, yet we are sure that the experience Brother Sherrig gained in directing the work in this country will qualify him to do acceptable work for the Master in his new field of labor. — ED.]

PRINCIPLE is always exacting. No man can succeed in the service of God unless his whole heart is in the work, and counts all things but loss for the excellency of the knowledge of Christ. No one who makes any reserve can be a disciple of Christ, much less can he be his co-laborer. When men appreciate the great salvation, the self-sacrifice seen in Christ's life will be seen in theirs. Wherever he leads the way, they will rejoice to follow.

Persecution will spread the light. — "The Desire of Ages."

CANVASSING REPORT FOR MONTH ENDING MARCH 31, 1899.

| | STATE. | No. Canvass'rs | No. Reporting. | Days. | Hours. | Orders Taken. | Value. | Miscel. Sales. | Total Value. | BOOKS DELIVERED. | |
|-----------------|--------------------------|----------------|----------------|--------|--------|---------------|----------|----------------|--------------|------------------|--------|
| | | | | | | | | | | No. of Books. | Value. |
| Dist. 1. | Atlantic..... | | | | | | | | | | |
| | Maine..... | | | | 164 | 106 | 152 50 | 37 55 | 190 05 | | |
| | Maritime Prov. | | | | | | | | | | |
| | New England.. | | | | | | | | | | |
| | New York..... | 8 | 7 | 68 | 464 | 269 | 477 55 | 159 10 | 636 65 | 13 | 42 25 |
| | Pennsylvania.. | 19 | 19 | | 903 | 1,122 | 767 50 | 214 35 | 981 85 | | 368 70 |
| | Quebec..... | | | | | | | | | | |
| | Virginia..... | | | | | | | | | | |
| Vermont..... | | | | | | | | | | | |
| West Virginia.. | | | | | | | | | | | |
| No. 2. | Alabama..... | | | 71 | 445 | 134 | 181 30 | 42 45 | 223 75 | 74 | 97 90 |
| | Cumb'land Mis. | | | | | | | | | | |
| | Florida..... | | | | 379 | 281 | 362 00 | 101 50 | 463 50 | 50 | 180 80 |
| | Georgia..... | | | | | | | | | | |
| | Louisiana..... | | | | | | | | | | |
| | Mississippi.... | | | | | | | | | | |
| †North Carolina | | | | | | | | | | | |
| South Carolina. | | | | 185 | 33 | 33 50 | 38 45 | 71 95 | 40 | 57 75 | |
| Tenn. River... | | | | | | | | | | | |
| No. 3. | Indiana..... | | | 51 | 303 | 206 | 157 20 | 11 50 | 168 70 | 17 | 16 70 |
| | Illinois..... | | | | | | | | | | |
| | Michigan..... | | | | | 212 | 290 | 228 10 | 228 10 | | |
| | Ohio..... | | | 179 | 1,036 | 751 | 1,315 75 | 114 55 | 1,430 30 | | |
| | Ontario..... | | | | | | | | | | |
| Wisconsin..... | | | 44 | 203 | 66 | 123 75 | 68 75 | 192 50 | | | |
| No. 4. | Dakotas..... | | | | | | | | | | |
| | Iowa..... | | | | | | | | | | |
| | Manitoba..... | | | | | 77 | 121 90 | 42 60 | 164 50 | 10 | 19 85 |
| | Minnesota..... | | | | | | | | | | |
| Nebraska..... | | | | 830 | 147 | 240 00 | 209 20 | 449 20 | | | |
| No. 5. | Arkansas..... | 3 | 3 | | 186 | 139 | 108 00 | 52 50 | 160 50 | 149 | 57 50 |
| | Oklahoma and Indian Ter. | | | | | | | | | | |
| | Kansas..... | | | | | 304 | 200 90 | | 200 90 | 189 | 150 90 |
| | Missouri..... | | | | | | | | | | |
| | Texas..... | | | | | | | | | | |
| Colorado..... | | | | | | | | | | | |
| No. 6. | California..... | | | | | | | | | | |
| | North Pacific | | | | | | | | | | |
| | Upper Col'bia. | | | | | | | | | | |
| | Montana..... | | | | 131 | 81 | 235 00 | 20 85 | 255 85 | | |
| No. 7. | Australasia... | 44 | | | | 923 | 3,768 99 | | | | |
| | Great Britain.. | | | | | | | | | | |
| No. 8. | Denmark..... | | | | | | | | | | |
| | Germany..... | 58 | 58 | 1,174 | 4,807 | 118 | 114 58 | 1,550 54 | 1,665 12 | 104 | 107 24 |
| | Misc. | | | | | | | | | | |
| Summary. | South America. | | | | | | | | | | |
| | Jamaica..... | | | | | | | | | | |
| | Bahama..... | | | | | | | | | | |
| | Brazil..... | | | | | | | | | | |
| | Dist. 1..... | 27 | 26 | 68 | 1,631 | 1,497 | 1,397 55 | 411 00 | 1,808 55 | 13 | 410 95 |
| | Dist. 2..... | | | 71 | 1,009 | 448 | 576 80 | 182 40 | 759 20 | 164 | 336 45 |
| | Dist. 3..... | | | 274 | 1,754 | 1,313 | 1,824 80 | 194 80 | 2,019 60 | 17 | 16 70 |
| | Dist. 4..... | | | | 830 | 224 | 361 90 | 251 80 | 613 70 | 10 | 19 85 |
| | Dist. 5..... | 3 | 3 | | 186 | 443 | 308 90 | 52 50 | 361 40 | 338 | 208 40 |
| | Dist. 6..... | | | | 131 | 81 | 235 00 | 20 85 | 255 85 | | |
| Dist. 7..... | 44 | | | | 923 | 3,768 99 | | 3,768 99 | | | |
| Miscellaneous.. | 58 | 58 | 1,174 | 4,807 | 118 | 114 58 | 1,550 54 | 1,665 12 | 104 | 107 24 | |
| Totals..... | | | 1,587 | 10,348 | 5,047 | 8,588 52 | 2,663 89 | 11,252 41 | 646 | 1,099 69 | |

†North and South Carolina report together.

WHICH?

ONE brother reports orders for 77 copies of "The Coming King," and about 30 each of "Gospel Primer" and "Steps to Christ,"—all in twelve days.

Another brother reports orders for 177 copies of "The Coming King" in sixteen days of eight hours each, or nearly seventy cents an hour.

Which is best? There is danger of taking too many books, and consequently selling less of each kind than if one book were taken at a time, and all the canvasser's energy devoted to it alone. Why is not one book, with possibly one low-price "help," better than more?

The inclination to be a traveling book-store is dangerously growing; but reports like the above show it to be not the best way. Seventy-seven orders in twelve days, and 177 orders in sixteen days, show divided energy on the part of the first-mentioned brother, who had two other books besides "The Coming King." Why only half or two-thirds work your territory for each book by carrying all at once? Better make a second trip.

One thing at a time, and that well done, is the winning rule when the race is won. Let us try this plan oftener,—*always*, except in territory that has already been well canvassed for each of the books. Then, and then only, should so many be taken at one time. *Thoroughness* is as important as perseverance.

F. E. BELDEN.

SPANISH TOWN, JAMAICA, W. I.

Review and Herald.

DEAR BRETHREN: I have been a canvasser for the book "Prophecies of Jesus" for over two years, and during that time the Lord has helped me to place hundreds of copies of this valuable work in the homes of the people. I find many who are hungering and thirsting for the truths which this book contains. I could give many testimonials which I have received for the book, but time and space will permit of only two.

I sold a copy to a man, a leader in a Baptist church, for nine shillings and six pence. About three weeks after this I met him again. "Well, Mr. Shaw," he said to me, "that book I bought of you is the best I ever handled, apart from the Bible. I would not take twelve shillings and six pence for it from any man, unless I could immediately get another copy to put in its place."

Last week a lady said to me: "The 'Prophecies of Jesus' is indeed a good book. It explains the prophecies so clearly, especially those of our Saviour, that any one can understand them. As soon as I can save the money, I shall get a copy of my own."

As for myself I feel like canvassing for the book until Jesus comes.

E. SHAW.

WE are in receipt of a letter from Brother I. A. Ford, manager of the Atlanta branch of the Review and Herald Publishing Company, from which we take the liberty of quoting the following extracts:—

We would be exceedingly glad if we could have at least one hundred more faithful canvassers in this field than we now have. But I believe that it would be better for us to have a few good ones, whose whole hearts are in the work, than to have many who are half-hearted. The Lord can do more with a dozen who have faith in him, and who will do what he says, than he can with one thousand that work on the policy, "some of self and some of thee." This is fully demonstrated in the experience of Gideon and his army. I hope you will be able to interest some earnest, Christian young men and women in this part of the field,—those who are willing to devote their lives to the service of God, and who are not looking so much to the money that they can make, as to the good they can accomplish. We shall be glad to help such to come here.

In view of all that has recently been said concerning the importance of the work in the South, and the dearth of workers in that field, are there not many of our brethren and sisters at the present time longing for a place in the Lord's vineyard, who will be glad to answer this call from Brother Ford? Address him at 243 S. Boulevard, Atlanta, Ga.

E. P. B.

BRETHREN YEOMAN, QUANTOCK, AND RICHARDSON, who were requested by the Foreign Mission Board to make India their field of labor, reached there in safety, and are now engaged in the work of placing our good publications in the hands of the people in that far-off land. They find that the people are deeply interested in our literature, and the Lord has greatly blessed them in their efforts. Scores of our people should be preparing for active work in the Master's vineyard. "The angel of mercy is now folding her wings, preparing to take her flight never again to return." "What we fail to do now in times of peace and prosperity will have to be done under the most discouraging and forbidding circumstances."

WHEN brought into trial, we are not to fret or complain.—"The Desire of Ages."