

# SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

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BATTLE CREEK, MICH., TUESDAY, JULY 4, 1899.

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## A PRESENT HELP.

There is never a day so dreary,  
But God can make it bright;  
And unto the soul that trusts Him,  
He giveth songs in the night.  
There is never a path so hidden,  
But God will show the way,  
If we seek for the Spirit's guidance,  
And patiently watch and pray.

There is never a cross so heavy,  
But the loving hands are there,  
Outstretched in tender compassion,  
The burden to help us bear.  
There is never a heart that is broken,  
But the loving Christ can heal,  
For the heart that was pierced on Calvary,  
Doth still for His people feel.

There is never a life so burdened,  
So hopeless and so unblest,  
But may be filled with the light of God,  
And enter his promised rest.  
There is never a sin or a sorrow,  
There is never a care or a loss,  
But we may carry to Jesus,  
And leave at the foot of the Cross.

What more can we ask than He's promised?  
And we know that His word can not fail;  
Our refuge when storms are impending,  
Our help when temptations assail,  
Our Saviour, our Friend, and Redeemer,  
Our portion on earth and in heaven;  
For He who withheld not His own dear Son,  
Hath with Him all things freely given.

— *Selected.*

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LIFE means, be sure, both heart and mind are  
Both active, both complete, and both in earnest.

— *Mrs. Browning.*

## RETAIL BOOKSTORES.

Is the retail book and stationery store an important factor in the distribution of our literature?

This is a question which we consider worthy of careful consideration, inasmuch as it is important that we employ every means in our power to place our literature before all classes.

There are people who would buy books in such a store who would never be reached by a canvasser, and with the large assortment which could be carried, books would be found to meet the wants of all customers.

Late in October, the Review and Herald started a store of this nature, especially for the purpose of supplying our people, and advertised to some extent in the city, to see what could be done to secure the outside trade. We are pleased to say that the results of this enterprise have been quite satisfactory, and it will soon be necessary to enlarge our quarters to meet the demands made upon us.

We are fully aware, however, that the results obtained in the store in Battle Creek, can not be taken as a criterion for the success of stores started in other cities, which must be supported wholly by undenominational trade. Therefore the writer was pleased to have the privilege of spending a few days with the Michigan Tract Society, recently, located in Lansing. The society is situated in a large store on the main street of the city, and carries, in addition to a fine stock of books and stationery, a line of health foods. It has been impossible to give sufficient attention to the store on account of the demands of the general tract society work, but at present a large supply of health foods are being sold.

It is clearly evident that combining health foods with the book business is exceedingly profitable from

a financial standpoint, and it is certainly appropriate that these two main lines of the third angel's message go hand in hand. People who are at all acquainted with our work invariably inquire for the health foods in connection with our publications, considering it all one line.

We are confident that such a combination store, centrally located and well advertised, would be well patronized, and could be made a shining light to any city. In addition to our own books, there are many undenominational, Christian publications, published by other firms, that might be carried, and which would in a silent way serve to overcome prejudice against our denominational literature.

We consider the question of bookstores to be one of vital importance, especially to our State tract societies, and are confident that the time is near when stores of this character will be established in the large cities in all our conferences on a self-supporting basis. A universal demand is being created for the health foods by extensive advertising, and if supply wagons could be run from such stores, a paying business would soon be established, and with this as an entering wedge, an interest could be created in our books and periodicals. Our publications are now being issued in cheap, attractive form, and will compare favorably with the outputs of other houses in price and workmanship.

Other denominations are running successful stores of this nature. Why not we? What this branch of the work demands is *push* and *energy*, even to a greater degree than is found in the business world to-day, for the work we are doing is the most important of all. But without a whole-souled consecration to God and his cause, we can not expect to compete with the world, and bring success to this important branch of the work.

J. W. MACE.

#### A "DESIRE OF AGES" RECORD.

So far as we have learned, the record of Brother A. S. McCully, of Slocum, Tex., is the best. He worked 104 hours, made 166 exhibitions, took 51 orders, valued at \$180. Those who are anxious to know the best methods of presenting "The Desire of Ages" to the people might correspond with Brother McCully, as we presume he will gladly do what he can to assist others in making a success with this wonderful book.

PACIFIC PRESS PUBLISHING Co.

#### THE WESTERN CAMP-MEETINGS.

BROTHER W. C. SISLEY, manager of the Review and Herald Publishing Association, and the writer, by invitation of the S. D. A. Publishing Association, and the presidents of the Iowa, Minnesota, and Wisconsin conferences, visited the general camp-meetings in these States. At each of these meetings Brother Sisley was invited to set forth the importance of the canvassing work from a missionary standpoint.

The writer left Battle Creek May 30, arriving at the Iowa meeting the day following, but Brother Sisley, being detained at the office and in Chicago on account of business, did not reach there until a day later.

The camp was located in a beautiful grove about one block from the capitol square. There were one hundred and seventy tents on the grounds, and something more than a thousand campers assembled to hear the words of truth from the lips of the living preacher.

After making some inquiries of Elder Santee, president of the conference, and Brother Manfull, the State agent, concerning the tract and missionary and canvassing work, we learned that there is at the present time a good corps of successful workers in the field, and also a number who were preparing to engage in this branch of missionary work. Brother Manfull had been holding meetings in the interests of the canvassing work, and a good interest was manifested by the general congregation.

Other meetings were held for the purpose of laying plans for the advancement of the work, at which Elders Evans and Ballenger, and Professor Bland, of Union College, spoke of the importance of a large number engaging in this branch of the message. The conference passed a resolution extending an invitation to nearly a score of Bible workers, licentiates, and others to engage in canvassing in connection with their other work. The selection of suitable young persons to carry forward the work is a step in the right direction.

Brother Manfull was called to Union College to assist in giving instruction to a large class of students who are preparing to enter the work during the coming summer.

We next attended the Minnesota meeting. The camp at this place was very pleasantly situated near the city of Anoka, on the banks of the Mississippi River.

There we found that Brother Jencks, former State agent for Nebraska, had spent much time in visiting the canvassers personally, and talking with them concerning the importance of engaging in field work. We also met with many of the old canvassers who had had a long and successful experience, and we were much gratified to learn that the majority of these brethren were planning to take up again this line of work. We feel confident that this will give a new impetus to the work in that State.

On Monday, the 12th, we left for the Wisconsin meeting. Leaving St. Paul at 4:30 P. M., we journeyed east to Hudson, a point on the Mississippi River, and there we first sighted the terrible cyclone which was so destructive to life and property at New Richmond, Wis. The cyclone traveled parallel with and in full view of our train for several miles. We well knew that everything in the track of this death-dealing element would be obliterated. Following the "twister" was a deluge of rain.

After a long and wearisome journey we arrived on the Wisconsin camp-ground Wednesday morning. We found that Brother Albrecht, the former State agent, had the work quite thoroughly organized, and was conducting meetings in the interests of the canvassing work. Much interest is taken in this particular branch of missionary work in that State.

Owing to Brother Albrecht's engaging in other lines of work during the summer, it was decided to ask Elder John Mass, who is now in charge of the industrial work at the State school at Arpin, to act as State agent the coming year. Brother Mass has had a long and varied experience in the canvassing work, and we were glad to be able to secure his assistance in carrying forward the work in Wisconsin.

At this meeting forty names were handed in by those who intend taking up the work during the summer. We trust that the Lord may guide and bless their efforts, and that many souls may be saved in the kingdom as a result of their labors.

E. P. BOGGS.

#### DISTRICT NO. 5.

We have just closed an excellent institute here at the Keene Academy, Tex., in which the teachers and church elders have taken a lively interest, and which has been a source of great encouragement to the students, thirty of whom will engage in this line of work during vacation. This number added to the

eighteen now in the field will make quite a force for Texas this year. Those in the field are doing well. The agent handling "The Desire of Ages" is taking the lead. In fact, that is the experience all over this district. For the same number of hours' work those handling "The Desire of Ages" send in the largest reports. This book will sell.

The students of our College seem to be taking more interest in the canvassing this season than they have for some years in the past. This is as it should be. They will go out and put into practise the principles which they have been studying during the year. It rejoices us to see the new life and inspiration that has taken possession of our workers, and I am confident that many souls will be gathered into the kingdom as a result of the efforts of the faithful canvasser.

S. C. OSBORNE.

#### CANVASSING WORK AT CAMP-MEETINGS.

THE canvassing work received considerable attention at the camp-meetings in both the Upper Columbia and North Pacific Conferences. A general meeting was held at the large tent in which the President of the conference and others took part, setting forth the good that had resulted from reading-matter that had been placed in the homes of the people in their conferences. Quite a large percentage of those accepting the message have received their first favorable impression from reading books purchased of our canvassers.

One meeting was held each day with the canvassers and others interested, considering the principles of the work, and relating experiences from the field. While the first is a help to new ones entering the field, the latter meetings are both helpful and encouraging to all.

One canvasser was the means of bringing ten persons to the Sabbath truth during the past three months by doing personal work with them while canvassing. Others had the joy of seeing those for whom they had labored accept the truth after reading the books sold them.

Not only has the canvassing work been successful considered from a spiritual, but also from a financial standpoint. From the records of one of the conferences we copy a few of the totals of books delivered. In round numbers they are as follows: 45 days, \$1,100; 27 days, \$600; 100 days, \$1,200; 72 days, \$700; 55 days, \$600; 126 days, \$2,900; 40 days, \$400.

We think that the canvassing work can be profitably considered at our camp-meetings, not by giving drills, but it can be made a source of strength to all present.

C. A. PEDICORD.

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JUST A SAMPLE.

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THE following is a sample of the many letters of this kind which we are constantly receiving:—

*Review and Herald.*

DEAR BRETHREN: We are in great need of religious books, but we have no means of obtaining them here. I saw your catalogue for 1894, and think the books advertised in it are just what we should have to read. I want to get some of your books into the hands of my friends, and if you will kindly send me a new catalogue I will send for sample order at once.

Does this individual live in your locality? If so, what have you done to place some of our good books, papers, and tracts in his hands? If he does not reside in your neighborhood, are there not others who, like him, would rejoice at the opportunity of reading the precious truths contained in our good literature?

E. P. B.

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SEVENTY CENTS FOR THE ILLUSTRATIONS.

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THE difference in the retail prices of "Great Controversy" and "The Desire of Ages" in cloth binding is \$1.25, but as the latter contains sixty-five thousand more words than the former, the actual difference is reduced to seventy cents, which is charged for the more than three hundred beautiful illustrations which "The Desire of Ages" contains. When these facts are taken into consideration, almost every one will agree that it is one of the cheapest books published by the denomination. Agents who have worked for it, all unite in saying that it is a very easy book to present to the people on account of its many attractive features. Notice what Sister Burch says in the following experience with "The Desire of Ages."

*Pacific Press Pub. Co., Oakland Cal.*

DEAR FRIENDS: My opinion of "The Desire of Ages" is that it is one of the grandest books ever written, and I have little difficulty in impressing its value upon every one who sees it. Many classes of people wish this book, but I think it appeals most of all to the busy mother whose time is taken up looking after the physical well-being of her children, but who also desires that they may not lack in spiritual training. To such the simple, easy style in which the book is written, the clear, helpful illustrations, and the durable bindings all prove attractive, and they say to me,

"O, yes, I want the book. I must have it for my children. You see they are growing up so fast, and I have n't time to tell them the Bible stories and teach them about the Saviour as I should, but these beautiful pictures will attract them first, and then they will read to know more about them; and I know when they have read this book, they will want to read the Bible."

And so, while I do not consider "The Desire of Ages" a child's book, I sell the most of mine for children.

I regard the canvasser's work as truly missionary in character, and would not dare engage in it without the approval of the Holy Spirit. I have never rung a door-bell without first softly uttering a prayer for the guidance and protection of his Spirit; and I have never been without it, praise his name.

Yours for the cause,

FAITH BURCH.

During the first twenty-three hours' work, Sister Burch took eight orders, valued at \$33.

PACIFIC PRESS PUBLISHING CO.

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"CALLING LOUDLY."

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WE are in receipt of a letter from Brother Clem Long, who is canvassing at Shelbyville, Ky. You will remember in the last issue of the SUPPLEMENT we took the liberty of quoting from his letter to a friend in this city, in which he said that the people looked upon him with some suspicion, and had decided that he was a Mormon. He now writes that their prejudice and suspicions have long since been allayed, and that they are now calling loudly for "Bible Readings," and also take a deep interest in the book for which he is canvassing. He has succeeded in taking two hundred and thirty-five dollars' worth of orders in twenty-three days. May the Lord continue to bless Brother Long in his future work.

We also hear good reports from Brethren Patterson, Jewell, and Nord. They will undoubtedly speak for themselves through the next issue of the SUPPLEMENT.

E. P. B.

WE are in receipt of a very encouraging letter from Brother J. B. Blosser, of Texas. He writes as follows:—

We are having a very successful institute with the Keene College students. Over thirty will engage in canvassing during the summer.

We are glad to receive this encouraging report. We are sure that the statement in Ps. 68:11 will be literally fulfilled, "The Lord gave the word: great was the company of those that published it." Our missionary canvassers are engaged in carrying the word which the Lord gave to the homes of the people.

E. P. B.

INTERESTING LETTERS.

CINCINNATI, O., June, 1889.

In my experience during the past winter I found that the time given to a house-to-house canvass with the *Signs* was the most profitable work I could do for the Master. My work was a success both spiritually and financially. When I informed the people that I was engaged in handling a missionary magazine entitled *Signs of the Times*, doors were thrown open to me which would otherwise have been closed. There were opportunities also for many short talks on the signs of the times, which now interest every one, and to which this paper is a timely introduction.

MRS. GENEVIEVE OSBORNE.

OWENSBURG, KY., June 1, 1899.

B. W. Spire, Nashville, Tenn.

DEAR BROTHER: My club of fifty *Signs* came day before yesterday, and so yesterday morning I started out to take orders for them on the monthly plan. I succeeded in getting thirty-eight orders by six o'clock in the evening. Please order me another club of one hundred immediately. Wish I had them now, as I have made but a beginning toward getting over the city.

Your brother in the work,  
R. G. GARRETT.

The people will buy the *Signs* if you will just show them what the paper contains.

B. W. SPIRE.

HECTOR, IND., May 11, 1899.

I have been reading the *Signs of the Times* for about three years, and find it to be the best religious paper I ever read. My brother first sent me his old papers, until last spring he subscribed for me for three months. As you inform me that my subscription will expire May 31, I will have to risk sending you twenty-five cents for three months more. Then I hope to be able to renew for one year. It is such a help in church work I can not afford to be without it.

Yours truly,  
R. T.

AZUSA, CAL., May 18, 1899.

I don't know how to get along without the *Signs* myself, and it is good to send to my friends. I prize the paper highly, and would not think of being without it. I find other people, not of our faith, who love to read the *Signs*, though they are not able to take the paper.

MRS. S. M. BURNS.

LUCAS, MO., May 21, 1899.

I dearly love the *Signs of the Times*. It was the first Adventist literature I ever read. I had just accepted the truth, and my heart was full of joy, and when I would sit down with the dear paper, it seemed as if there was a light over the page as I read those blessed truths. May the dear Lord ever bless the *Signs of the Times*.

MRS. M. E. McDONALD.

The foregoing is full of suggestions for book canvassers, *Signs* canvassers, ministers, and everybody else. Do you see them?

SIGNS OF THE TIMES.

THIRTEEN HUNDRED AND FIFTY IN  
TWELVE DAYS.

OMAHA, NEB.

E. P. Boggs, Battle Creek, Mich.

DEAR BROTHER: I have a few moments this morning, and will keep my promise to write. I arrived home Wednesday at midnight, after leaving Des Moines camp-meeting Monday morning. As I had only the four hundred *Signs* to sell on my way home, I sold them all in less than three days, and had to skip four good towns, and come home. The Lord is using me to sow the seed, and my prayer is that it may not be in vain. I can praise the Lord for his goodness in permitting me to share in his work, though humble it may be.

In my last trip with the Progress number of the *Signs* I worked twelve days, averaging five hours per day, and sold thirteen hundred and fifty copies. The Lord is good and blesses me every day in his work. I have many, many interesting talks with the people. I thought while the weather was so warm that I would rest, but my desire is to work for my Master. I shall take another trip with the Independence number, knowing that the Lord is with me, and I give him the praise. I can do nothing of myself. How I wish there were more to put forth an effort to spread the work of God!

Your sister in the work,  
MRS. ROSE DANN.

GOOD WORDS FOR "DANIEL AND THE REVE-  
LATION" AFTER SEVENTEEN YEARS'  
EXPERIENCE.

SAND LAKE, MICH.

*Review and Herald.*

DEAR BRETHREN: I wish to say just a word for "Daniel and the Revelation." I have been out canvassing with the book parts of eighteen days, some days averaging only from two to six hours, yet by the help of the Lord I have taken thirty-four orders, amounting to \$85.75. This of itself would not be bad for a well man, but my health has been so poor that I have not felt that I could give the long, hard canvass necessary properly to show the book, so I have worked a part of the time with smaller books and other helps; thus I can not consider that I have put in more than half my time on "Daniel and the Revelation."

I worked for this book under a slightly different title in the years of 1882, 1883, and 1884. Working with the book I started with when I first commenced my career as a canvasser brings back some of the old memories, and some of the old inspiration I had when I first began work for the Master. And had I the strength I had then, I am confident that I could sell as many books now as I did in the early days of my experience.

Since that time I have handled nearly every book published by our people, but none of them seems quite as dear as the old book "Daniel and the Revelation," and none of them seem to set forth the present truth in so clear and logical a manner. I feel that even a canvass for this book is a good sermon, whether I succeed in selling a copy or not.

S. H. FIELD.

#### WORDS OF APPRECIATION FOR "STEPS TO CHRIST" IN PAPER COVER.

WILLIAMSPORT, PA., May 25, 1899.

*Review and Herald.*

DEAR BRETHREN: Your letter of the 21st received, and by accompanying mail we received a sample copy of "Steps to Christ," paper cover, which we like very much indeed, and think it is just what we want for a help. We shall be glad to see it have a wide circulation, and will do all we can to keep the ball rolling. Thousands of copies of this edition ought to be sold. It certainly has a wide field of usefulness in bringing the people to the simplicity of the gospel as it is in Christ Jesus.

Yours in the good work,

W. M. LEE,

Sec. and Treas. Pa. Tract Society.

#### EDUCATION OF MISSIONARY CANVASSERS IN ILLINOIS.

WE are in receipt of a very encouraging letter from Brother Lee Moran, State agent of Illinois. He informs us that their conference committee at their spring session have laid plans for a vigorous campaign in the canvassing work the coming fall and winter. They expect to arrange for a school for the education and training of canvassers, to continue at least three months.

We trust that many of our States may fall in line with this idea, and that a grand work may be accomplished.

Particularly would we call the attention of our brethren and sisters throughout the wide harvest-field to the importance of circulating our larger publications, "The Desire of Ages," "Great Controversy," "Patriarchs and Prophets," and "Daniel and the Revelation."

E. P. B.

BROTHER A. F. HARRISON, general agent for District No. 2, reports an interesting canvassers' institute at Huntsville, Ala. He says that there will not be a great number who will engage in the work during the summer, but those who have gone to the field are meeting with excellent success.

Brother Ford also writes us that Brethren Nord, Patterson, Jewell, and Long, who were all students of the Battle Creek College canvassing class, are meeting with a remarkable degree of success in securing orders, and also carrying with them a good influence in their work.

We trust that these brethren may be the means of enlightening many darkened minds concerning the soon coming of the Saviour.

E. P. B.

#### "HERALDS OF THE MORNING" IN GERMAN.

AT the suggestion of a number of leading canvassers, State agents, and general agents, we have arranged for a German edition of "Heralds of the Morning." It will probably be ready early in August. The prices and contents will be the same as the English edition. The exact date of the publication of this book will be announced later.

PACIFIC PRESS PUBLISHING Co.

THE Bible shows us God in his high and holy place, not in a state of inactivity, not in silence and solitude, but surrounded by ten thousand times ten thousand and thousands of thousands of holy intelligences, all waiting to do his will. Through channels which we can not discern, he is in active communication with every part of his dominion. But it is in this speck of a world, in the souls that he gave his only begotten Son to save, that his interest and the interest of all heaven is centered. God is bending from his throne to hear the cry of the oppressed. To every sincere prayer he answers, "Here am I." He uplifts the distressed and downtrodden. In all our afflictions he is afflicted. *In every temptation and every trial the angel of his presence is near to deliver.*—"The Desire of Ages."

CANVASSING REPORT FOR MONTH ENDING MAY 31, 1899.

	STATE.	No. Canvass'rs	No. Rep't-ing.	Days.	Hours.	Orders Taken.	Value.	Miscel. Sales.	Total Value.	BOOKS DELIVERED.	
										No. of Books.	Value.
Dist. 1.	Atlantic.....										
	Maine.....	2	2		62	30	62 75	28 60	91 35		
	Maritime Prov.										
	New England...	5	5		193	126	115 25	20 20	135 45	80	91 25
	New York.....				278	92	189 95	66 45	256 40	51	55 25
	Pennsylvania...	21	21		1,027	1,184	788 80	156 65	945 45		567 30
	Quebec.....										
	Virginia.....										
Vermont.....											
West Virginia..											
No. 2.	Alabama.....			42	216	69	76 00	14 60	90 60	10	17 40
	Cumb'land Mis.			72	193	330	449 00	38 75	487 75	26	45 25
	Florida.....					516	362 95	16 50	379 45	30	95 75
	Georgia.....			70	302	106	110 50	10 95	121 45	51	36 40
	Louisiana.....			14	203	34	35 00	5 85	40 85	66	75 25
	Mississippi.....			33	323	154	311 75	38 15	349 90	53	75 75
	North Carolina*										
	South Carolina..				125	45	53 00	9 75	62 75		
Tenn. River.....			46	236	134	223 20	22 70	245 90	39	79 00	
No. 3.	Indiana.....			98	348	277	251 75	44 35	296 10	55	80 50
	Illinois.....										
	Michigan.....				1,732	1,146	1,228 60	256 75	1,485 35		
	Ohio.....						733 55		733 55		
	Ontario.....										
Wisconsin.....				949	420	427 05	74 25	501 30			
No. 4.	Dakotas.....				1,620	619	838 00	81 62	919 62		
	Iowa.....	54				708	834 55	150 45	985 00	178	199 00
	Manitoba†.....					179	293 85	34 65	328 50	81	98 20
	Minnesota.....										
	Nebraska.....										
No. 5.	Arkansas.....	1			68	95	20 95	21 35	42 30	2	4 00
	Oklahoma and Indian Ter....	15	15		1,480	487	1,012 80	162 55	1,175 35		
	Kansas.....				1,517	778	829 75		829 75	407	343 75
	Missouri†.....	24	20		2,305	920	1,372 00	161 60	1,533 60	165	222 90
	Texas†.....				2,239	1,269	2,640 40	107 60	2,748 00	62	70 00
	Colorado†.....				1,762	876	1,264 00	276 90	1,540 90	205	428 70
No. 6.	California.....					334	489 00		489 00	177	225 25
	North Pacific..	12	12		165	116	198 50	51 30	249 80		
	Upper Col'bia..										
No. 7.	Montana.....										
	Australasia.....										
	Denmark.....	74	568				769 00	448 70	1,217 70		
No. 8.	Germany.....	60	60	1,022	7,676	266	322 37	1,868 67	2,191 04	358	347 15
	Great Britain..										
	Miscellaneous..										
Summary.	South America..										
	Jamaica.....										
	Bahama.....										
	Brazil.....										
	Dist. 1.....	28	28		1,560	1,432	1,156 75	271 90	1,428 65	131	713 80
	Dist. 2.....			277	1,595	3,231	1,621 40	157 25	1,778 65	275	424 80
	Dist. 3.....			98	3,019	1,843	2,640 95	375 35	3,016 30	94	80 50
	Dist. 4.....	54			1,620	1,506	1,966 40	266 72	2,233 12	259	297 20
	Dist. 5.....	40	35		9,371	4,425	7,139 90	730 00	7,869 90	841	1,069 35
	Dist. 6.....	12	12		165	450	687 50	51 30	738 80	177	225 25
Dist. 7.....											
Dist. 8.....	134	628	1,022	7,676	266	1,091 37	2,317 37	3,408 74	358	347 15	
Miscellaneous..											
Totals.....	278	703	1,397	25,006	13,153	16,304 27	4,169 89	20,474 16	2,135	3,158 05	

\* Report together.

† Two months.

‡ Three months.

### WHAT HOUSEWIVES CAN DO.

SISTER FANNIE BROWN, of Fairfield, Neb., is canvassing for "Christ Our Saviour" and "Gospel Primer." In two hours' time she secured seventeen orders for the first-named book, and in a very short time 120, and on making her delivery lost only two orders. Besides this, during the same time she secured 125 orders for "Gospel Primer."

Sister Brown does not enjoy the best of health, and has many family cares, but has done this at odd times as her home duties would permit.

How much more might be accomplished if all did the little they could. We trust that many of our sisters will read Sister Brown's experience, and be encouraged to take up the same line of work.

### SOWING THE SEED.

I CAN think of no class of workers among us that scatters so many seeds of truth as does the canvasser. Every day in his work he meets and talks with many people upon the important themes contained in the publications which he carries, while those engaged in other lines of work do not have such opportunities of meeting the people. Then the canvasser leaves his book, which will continue to talk after he has gone, and bear witness to the truth till the Lord comes. The canvasser does not always immediately see the fruit of his labor, but he should not allow this to discourage him, but bear in mind that it is his part to "sow the seed," and the Lord has promised to "give the increase."

I remember at one time another brother and myself went to a little town to sell "Bible Readings." We were unable to find a place to board except at a hotel, but we succeeded in taking some orders; and as soon as the Methodist minister knew what the people had been buying, he canvassed the place over again, endeavoring to influence them not to take the books which they had ordered of us. Consequently letters began to come in countermanding the orders.

Having passed through a similar experience to this on a previous occasion, I was thoroughly posted in regard to the opposition that had arisen. At that time we could not understand why this trial should come upon us; but, believing all things work together for good, when the time came for delivery, we were on hand with our books. We found that the minister had been successful in stirring up prejudice in the minds of the people. However, this

gave us grand opportunities of explaining the truth contained in our publications, and we learned some valuable lessons, and enjoyed many rich experiences. The other brother lost only a few orders, but I delivered every one of my books, and all were pleased with them.

The next year it was decided to hold a canvassers' institute, and the town where we had passed through the above experience was selected as the place where the school should be held because of the former misrepresentation of our people. The following year we conducted another institute there, and the result of the whole train of circumstances is that we have a church raised up with some noble souls that I expect to meet in the earth made new.

I want to say to all our canvassers: "Fret not thyself because of evil-doers," but be sure that under all circumstances you manifest the spirit of Christ, always realizing that it is our part to "sow the seed."

H. D. CHURCH.

SISTER BUCK, of Hastings, Neb., disposes of fifty copies of the *Signs* each week, and also sells large quantities of the special numbers to the business men, thus making her work self-supporting.

E. P. B.

### SEARCHING FOR TRUTH.

A MAN in Texas, ordering some tracts, says:—

Please give me some light on the Adventist religion, there being none of your people here. By chance I got hold of your book, "Matthew Twenty-Four," and it seems to be the truth. I want to know more of it.

Many inquiries of this character come to our office, which certainly appeal to us as a people, and show clearly that we are not doing all we should to enlighten the minds of the people concerning the truths which are so dear to us.

### GOOD WORDS FROM THE OUTSIDE.

A BROTHER in Indiana, inquiring about the book, "Facts for the Times," says: "I gave the one I had to a Holiness Christian evangelist, who assured me that our publications are considered authority among all unprejudiced Bible students.

THE power and efficiency of Seventh-day Adventists is largely dependent on the literature which comes from our presses.—Mrs. E. G. White.