SUPPLEMENT TO REVIEW and HERALD

Matt. 9:37, 38: "Then saith he unto his disciples, The harvest truly is plenteous, but the laborers are few; pray ye therefore the Lord of the harvest, that he will send forth laborers into his harvest."

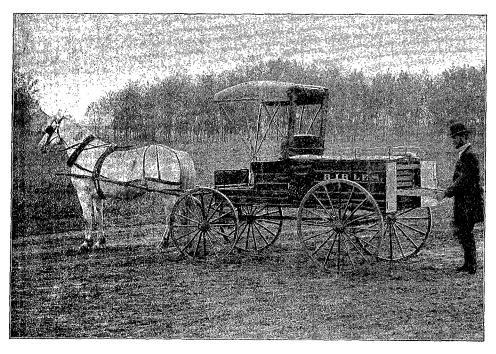
BATTLE CREEK, MICH., TUESDAY, AUGUST 1, 1899.

COLPORTEUR WAGONS.

We are glad to learn that the number of these wagons is increasing. The first wagon was placed in the field by the Illinois Conference, and has now been in successful operation for one year. During this time nearly three hundred dollars' worth of books have been sold, several hundred families visited, and over forty-two thousand pages of our printed matter

and sisters of the Milltown, S. Dak., church felt moved upon to place a wagon in the field, which they have done in harmony with the Dakota Conference.

The wagon is built very much after the plan of the Illinois wagon, but its inside arrangement I think is superior to that; and as quite a number have written inquiring about its construction, we present a picture of the Milltown wagon. They find it well adapted to this particular line of work, and the illustration will give an idea of the plan of construction.



given away. Subscriptions have also been taken for the Review, Signs, Instructor, and Little Friend. Isolated Sabbath-keepers have been visited, and quite a good many dollars in tithes and first-day offerings have been collected, which would not have found their way into the treasury had it not been for the visits of the colporteur.

Several months ago the writer inserted an article in the *Review Extra* in regard to the colporteur-wagon work, which was read with interest; and the brethren

At the, time of the June camp-meeting in South Dakota, their wagon had been in the field one month, and their colporteur had visited many families, given away a large number of papers, and sold eighty dollars' worth of books.

We trust that none will confound the colporteur wagon with the gospel wagon. It is true the colporteur should live the gospel so that his every act will be a gospel sermon. Indeed it will be thus if he is a Christian, and none other should engage in the work.

But the gospel wagon is one which carries evangelists and singers from point to point, remaining but a short time at each place, not long enough to present a chain of truth or establish those who hear them in any point of faith; while a colporteur wagon is one in which the colporteur drives from house to house, visiting families, and engaging in religious conversations wherever it is possible to do so, becoming acquainted with the people, praying with them when opportunity presents itself, holding Bible readings, comforting the sick, supplying the wants of the needy when in his power, selling our literature, a Bible, or giving away a Testament, if the family have none.

The colporteur never stops at a home without leaving a paper or tract, even if he can not sell some of our literature. The instances are very rare when a donation of literature is rejected. After he has gone over his territory, he returns, and makes a second tour; and each time that he passes over the field he finds parties who have become interested through his previous work. By this method he becomes acquainted with the people, and, if his influence is what it should be, a favorable impression is constantly being made for the truth.

Through the blessing of God our canvassers have placed our valuable books in many homes. chance the canvasser has left the work or abandoned the field, and does not have an opportunity The books have been read, and to again visit it. the reader has become interested in the subjects which they contain. Many points are clear to his mind, while others are not; he longs for some one to explain these, and thus hails with delight the visit of the colporteur. Some have read the books, but with little interest, and the colporteur's visit awakens that smoldering spark, and the books are read again with a keen relish. Many aestions are asked upon the different subjects, and after a pleasant conversation, books are purchased treating on them. As the people become acquainted with our faith and work, through numerous visits from the colporteur, some gladly accept the truth, and, having been truly converted to God, they rejoice in the message.

We would be glad to see many of these wagons in successful operation throughout the country, yet we trust this matter will not be carried to extremes, and that it will not interfere with other branches of the missionary work. Great care should be used in the selection of a colporteur. He should be an individual who understands the message, is thoroughly converted, affable, kind, pleasant, and obliging, mild in disposition, earnest, and active. He should also be sociable, as much of his success will depend upon his visiting qualities, and withal a good salesman, pressing the sale of our publications to that extent that people will see the importance of purchasing, and yet not feel that his object is merely to sell books, but that his earnestness is based on his desire that they should possess the book because of the truth which it contains.

We hope that no person or church will place a wagon in the field without the knowledge and fullest

consent of the conference officers, for the most thorough co-operation should exist in the work of our institutions, conferences, churches, and individuals. May the Lord bless the work of the colporteurs.

S. H. LANE.

SIXTY CANVASSERS AT WORK.

In a recent letter from Brother A. F. Harrison, general agent for District No. 2, he writes as follows:—

We have sixty canvassers now in the Southern field at work. It has required considerable effort to secure this number, and yet it is not as many as we had hoped to have. We feel to praise the Lord for his goodness in sending us even this number of faithful workers. We trust, however, that by this time next year our working force may be increased to one hundred.

Brother Harrison also requests the prayers of God's people that the work may make rapid progress in that "long neglected field." He is planning to attend all the camp-meetings throughout the Southern States.

THE WRATH OF MAN SHALL PRAISE HIM.

WE left Huntsville, Ala., June 14, and entered the canvassing work immediately after our arrival at We like this field very much, although we have some perplexities and dangers here, as in all other fields. We began our work in the city, after which we entered the work in the country. Brother Samuel Thompson was on his way to Pride Station, June 21, he was arrested and put in jail. The authorities claimed that the work in which he was engaged required a license. They put him in jail, and kept him there twelve days. The court gave me orders twice to stop work, but I gave no heed to that, for I knew I was working in harmony with the "Interstate Law." Since Sam's arrest the enemy has tried plans to extort money from us and to blockade the work, but it was all without success. Monday, July 3, he was tried and set free; since that time the canvassing work has been going with power. Some of the people who had not given their orders, after they heard what had been done. came and gave their orders of their own free will. Surely "the wrath of man shall praise God."

The "Heralds of the Morning" takes among the people. We do hope the seed sown will grow, and bring forth much fruit to the glory of God. Our prayers are that God may help us to be faithful in placing the printed pages before the public.— Sydney Scott, in the Southern Review.

TEXAS PLAN OF INTRODUCING "THE DESIRE OF AGES."

WHEN "The Desire of Ages" first came out, my plan was to put it in the hands of only the best agents and let them demonstrate that it could be sold. Then the number could be increased, and the new agents receive instruction from those who had had experience in selling the book. We only started one agent in Texas and one in Oklahoma Territory.

The result of their work shows that the Lord made no mistake in inspiring the author to write this book, and causing it to be published. The agent in Texas working for it was a beginner in the canvassing work, yet his Christian experience was sound, and he was sure the Lord wanted him to work for this book. The following report of his work shows that God's hand was in it: 352 hours' work, 549 exhibitions of the book, 166 orders, value \$596.75.

I accompanied him to his territory, and from a human standpoint the outlook was somewhat discouraging, but the Lord's hand was not shortened, and he had success from the start.

We are planning to have a large number of agents engage in the sale of this publication next year. Those who would make a success with this book must necessarily have a thorough knowledge of its contents, and be imbued with the spirit that inspired the author.

The reading of this book brings one in closer touch with the life and work of the Saviour. It is the next thing to being with him during his stay on earth. When the canvasser has carefully read and studied this important book, and has received the inspiration that he should from so doing, he will readily influence those to whom he shows the book with the truths which it contains, and the Holy Spirit will melt their hearts and impress their minds with the value of the work, and he will know that he is a co-laborer with God.

J. B. Blosser.

THE WORK IN AUSTRALASIA.

NORTH FITZROY, VICTORIA, AUS.

Review and Herald.

DEAR BRETHREN: Enclosed you will find the summary for books sold during the month of April. Some of our fields are thousands of miles distant, and it takes some time to get in all reports, so I trust you will overlook the fact that it is late.

I will say that our agents are meeting with good success in the Australasian field. "The Coming King," the latest book we have published from this

office, is meeting with a rapid and increasing sale. There is also a good work being done with the health books, and "Patriarchs and Prophets" is also having a ready sale.

We are anxiously waiting to place "The Desire of Ages" on the market, feeling sure that it will give our work a new impetus. We have already had quite a large sale for the books imported from America, and our stock is again almost exhausted.

CECIL H. PRETYMAN.

THE CANVASSING WORK.

The canvassing work should never languish. The agencies set in operation to do this work need always to be under the control of the Holy Spirit of God. There must be perfect harmony and unity of spirit among the workers who handle the books which are to flood the world with light. Wherever the canvassing work is presented among our people, let both the health books and the religious books be presented together as parts of a united work. The relation of the religious and the health books is presented to me as illustrated by the union of the warp and the woof to form a beautiful pattern and a perfect piece of work.

In the past, by many, the health books have not been handled with proper interest. It has not been regarded as essential that they should go to the world. But what can be a better preparation for the coming of the Lord, and for the reception of other truths essential to prepare a people for his coming, than to arouse the people to see the evils of this age, and to stir them to reformation from self-indulgence and unhealthful living? Is not the world in need of being aroused on the subject of health reform? Are not the people in need of the truths presented in the health books? By our canvassers in the field should be entertained a sentiment regarding the health works altogether different from that which has heretofore prevailed.

Divisions and distinct parties should not be seen among our canvassers and general agents. All should be interested in the sale of the books treating upon the health question, as well as in the sale of the religious works. The line is not to be drawn that certain works only are to occupy the attention of the canvassers. Perfect unity must be manifested in all the work.

Just as much education is necessary for the successful handling of the religious books as for the handling of those treating upon questions of health and temperance. Just as much should be said regarding the work of canvassing for books containing spiritual food, just as much effort should be put forth to encourage and educate workers to circulate books containing the third angel's message, as is said and done to develop workers for the health books.

Let each publisher and general agent work as enthusiastically as he can to encourage the agents now in the work, and to hunt up and train new workers. Let each build up and strengthen the work as much as he can without weakening the work of others. Let all be done in brotherly love, and without selfishness.

The indifference with which the health books have been treated by many is an offense to God. To separate the health work from the great body of the work, is not in his order. Present truth lies in the work of health reform just as verily as in other features of gospel work. Neither branch of the work, when separated from the other, can be a perfect whole.

The gospel of health has able advocates, but their work has been made very hard because many ministers, presidents of Conferences, and others in influential positions, have not given the question of health reform its proper attention. They have not recognized it in its relation to the work of the message as the right arm of the body. While very little respect has been shown to this department of our work by many of the people, and by some of the ministers, the Lord has shown his regard for it by sending to it abundant prosperity. When properly conducted, the health work is an entering wedge, which will make an opening for other truths to find entrance to the heart. When the third angel's message is received in all its fulness, health reform will be given its place in the councils of the Conference, in the work of the church, in the home, at the table, and in all the household arrangements. Then the right arm will work to serve and protect the body.

"I beseech you therefore, brethren, by the mercies of God, that ye present your bodies a living sacrifice, holy, acceptable unto God, which is your reasonable service. And be not conformed to this world; but be ye transformed by the renewing of your mind, that ye may prove what is that good, and acceptable, and perfect, will of God." This solemn exhortation, found in the twelfth chapter of Paul's epistle to the Romans, should be prayerfully studied by us. Only those who practise self-denial and self-sacrifice, living simple, healthful lives, will understand what constitutes the acceptable and perfect will of God.

The twelfth chapter of Romans was presented to me as written in golden characters, containing wonderful truths, which are not practised. In this chapter the voice of God is speaking to us in clearer, stronger words than I could express. The fourteenth chapter also is the voice of God to those who are engaged in the work of health reform. Study these chapters, brethren and sisters, and make them your guide in future labors.

The Lord desires his church to be a perfect body,—not all arms, not all body without arms, but body and arms together,—and every member working as a part of the one great whole. As the right arm is connected with the body, so the health reform and medical missionary work is connected with the third angel's message, and is to work efficiently as the right arm, for the defense of the body of truth.

MRS. E. G. WHITE.

SUCCESSFUL EXPERIENCE WITH "THE DESIRE OF AGES" BY GEO. A. KING.

Brooklyn, N. Y.

Pacific Press Publishing Co.

DEAR BRETHREN: Your letter of May 30 was duly received. I did not reply before, because I had a delivery of \$200 worth of "The Desire of Ages" to make. The delivery went real well. I delivered about 90 per cent., and took a sufficient number of new orders to cover all losses.

"The Desire of Ages" is really the best book we have yet had for foundation work in canvassing. Everybody seems to like it. This spring I have taken \$30 or \$40 worth of orders several days in succession, and one day secured \$60 worth of orders, including \$10 worth of health literature, but these of course are rare experiences in large cities like this. It is certainly a grand and valuable book in our work. I have been devoting most of my time in selling the book myself, so as to learn all the difficult points and the best way out of them. Many of the difficulties I saw when I first began to sell it have entirely disap-In fact, there is no longer anything worthy of notice to fear as to the success of this book. The question as to who the author is, and there being so many lives of Christ on the market, which used to seem so great and such insurmountable barriers to the sale of the book, have disappeared.

Any help that I can render you to encourage the sale of this book I shall be happy to give.

GEO. A. KING.

THREE FAITHFUL COLLEGE STUDENTS.

CARLISLE, KY.

Review and Herald.

DEAR BRETHREN: When we read in the SUPPLE-MENT the letters and reports from the canvassers in the different parts of the field, we feel encouraged to press forward in the work more vigorously than ever before. Of a truth we believe that if there is one thing more than another that will discourage and defeat the enemy, it is an unswerving, faithful, and courageous testimony from God's workers and witnesses; for thus it is written: "And they overcame him (Satan) by the blood of the Lamb, and by the word of their testimony." Rev. 12:11.

Those who engage in the canvassing work have a firm basis upon which to labor. For that is a work of which God has spoken in very explicit terms. He

has said, "If there is one work more important than another it is that of getting our publications before the public, thus leading them to search the Scriptures." "Gospel Workers," p. 342. God has caused this statement to be made for our learning, but Satan has also learned it, and we can expect to find his forces strongly fortified at every turn. But in the words of Martin Luther,—

"And though this world, with devils filled, Should threaten to undo us, We will not fear, for God hath willed His truth to triumph through us."

We began canvassing in Montgomery County, Kentucky, in April, and the Lord has blessed our work, and verified his promise found on page 349 of "Gospel Workers:" "Jesus and holy angels will give success to the efforts of . . . God-fearing men, who do all in their power to save souls."

We have delivered about \$260 worth of books, and have about \$225 worth yet to deliver in Montgomery County. A part of the county is mountainous, and is populated by very poor people, but we found many honest souls among them who were seeking and hungering for the truth.

We came to Carlisle, the county seat of Nicholas County, on July 4. There are more poor people in this county than in Montgomery, but we remember that it was the poor with whom Christ identified himself while here on earth, and it was the "common people" that "heard him gladly;" and also that he was anointed to preach the gospel to the poor.

We are of good courage in the Lord, and praise him for the blessed privilege of being connected with him as agents in disseminating the light for this time.

R. H. PATTERSON.

F. B. JEWELL.

G. E. NORD.

MISSIONARIES FROM THE REVIEW AND HERALD PUBLISHING HOUSE.

ELWOOD, IND.

Review and Herald.

DEAR BRETHREN: We are of good courage, and are having a glorious experience. The Lord is supplying all our needs, and we are learning to trust in him more and more. He has helped us to secure over a hundred orders for "The Coming King" in the first three weeks, and we praise him for calling us to have a part in this good work. Our prayer is that others may be led to take up this work, and help spread the gospel.

H. W. Johnson.

J. VAN DYNE.

DELIVERED 1,000 OF "HIS GLORIOUS APPEARING."

WE have received an interesting communication from Brother Einassen, of Denver, Colo., from which we quote the following:—

I am engaged in driving a city steam laundry wagon on commission, but on Wednesdays there is not much to do, nearly all the laundry being gathered up, and but little of it ready to deliver, so I have worked for some of our publications. In this way during the last three months I have succeeded in delivering sixteen copies of "The Desire of Ages," fifty-seven "Heralds of the Morning," and fifty-five "Making Home Happy," besides some of our smaller publications.

My experience with "The Desire of Ages" has been that the book is so attractively compiled it almost sells itself, and some of the people who have received the book speak very favorably of it. The Lord has also blessed my efforts in the sale of the book, "His Glorious Appearing," of which I have delivered one thousand copies. The people who have purchased this book are highly pleased with it, many of them telling me that it was in perfect harmony with the Bible, and that the author must certainly have been familiar with the subject discussed in this excellent little work, in order to set forth the truths contained therein in such a clear and impressive manner.

It is my desire to be a humble instrument in the Lord's hand to assist in spreading this grand message that he has entrusted to us as a people, and I dedicate my life anew each day to the Master's cause.

OSCAR EINASSEN.

"THE CANVASSING WORK SHOULD NEVER LANGUISH."

We who are engaged in this branch of the work like to see it occupy the position among us that the Lord has designed that it should. At our State camp-meeting recently closed, much interest was taken in, and considerable attention given to, this line of work, and resolutions were adopted urging our ministers and workers in their respective fields of labor to encourage suitable persons to take up this work, setting before them the importance of placing our reading-matter before the world.

Many of our people would be glad to engage in some branch of missionary work if they knew how and had the proper encouragement to make a start, thus accomplishing much good and developing into efficient workers in the Master's cause.

We were not as successful in securing workers on the camp-ground to take up the canvassing work as we had hoped we should be. Nevertheless a goodly number went direct from the meeting to their field of labor, and others will soon join the corps. Speaking in a general way of the canvassing work in this State, the outlook is promising. We are not making any very large records, but the tendency is upward and onward. We have sold \$275 worth of books more this month than for the corresponding month last year, with about the same number of workers.

At the close of the meeting I was called to Union College to assist in instructing a large number of students who are to engage in the canvassing work during the summer vacation. While there I had the pleasure of associating with Brother O. E. Cummings, the State agent of Nebraska. He informed me that the outlook for the work in Nebraska was never brighter.

My courage was never better, and my earnest desire is to do the work in the Lord's own way.

W. L. MANFULL,

"THE DESIRE OF AGES" IN DISTRICT NO. 5.

We have held several institutes in this district during the year, and in all of them we have used "The Desire of Ages," the whole assembly taking part in the study of it. We have found it an excellent work, and one which increases the spiritual growth of all who study it. As we have been considering the book we have often felt the Spirit of God manifest to a marked degree. This book is also a very valuable help in the Sabbath-school work, as it contains so much precious truth bearing directly upon our lessons.

Some have predicted that it would not sell to any extent on account of its size and price, but it is rapidly being demonstrated that this is not the case. One agent in this district in four days secured over one hundred dollars' worth of orders. Others also have had fair success. There are a number at work in this district with the book, and by fall we expect to have a large corps of workers canvassing for "The Desire of Ages."

S. C. OSBORNE.

THE WORK IN CENTRAL AMERICA.

The following letter just received from Brother Hamilton is one of interest and importance to us as a people. We are sure from the light given us in the Spirit of Prophecy that there should be scores of workers in Central America where there is now only one. We have the following books in the Spanish language: "Patriarchs and Prophets," "Christ our Saviour," "Steps to Christ," and "Gospel Primer:"

also a pamphlet entitled "Captain of Our Salvation," and numerous tracts. Who is willing to deny himself the comforts of home and friends, and go to this field to assist in carrying the message of truth to the people of this country?

PUERTO CORTEZ, SPANISH HONDURAS.
Review and Herald.

DEAR BRETHREN: We greatly appreciate the wonderful truths brought out in the book, "Daniel and the Revelation." They have given us so much light. As a result of Brother Morrow's efforts there are seven adult Sabbath-keepers in this vicinity, and we also have a Sabbath-school of ten members.

Much more could be accomplished here among the Spanish population by a good canvasser, if we had more books in that language. The other day I met a Spanish lad canvassing for Spanish and English Bibles. I was very glad indeed to see this, as it indicates a change in the religious sentiment of the people. He told me that there were many other Spanish lads convassing also, being sent out by Mr. Penzote for the American Bible Society. Now is our opportunity to scatter the printed page of truth among this people.

Jas. W. Hamilton.

HER STRENGTH RENEWED.

ARMADA, MICH.

REVIEW AND HERALD: Yours received, and in reply would say I have been a very great sufferer for more than a year, and without any help. All earthly physicians failed, so I have left my case in the hands of the Great Physician, the healer of all diseases. "Bless the Lord, O my soul: and all that is within me bless his holy name," is the language of my heart, as I am continually gaining strength in his service.

I am not able to canvass all the time, some days making only one or two exhibitions, but thus far have secured orders for 30 books, value \$18.00. I have been selling the books "Looking Unto Jesus," and "Making Home Happy." LIBBIE OATHOUT.

WE are in receipt of a letter from Brother J. E. Jones, of O'Brien, Fla., ordering a canvassing outfit for the book "The Desire of Ages." He says: "It is a grand book, and I shall do all I possibly can to extend its circulation among the people."

THE SUPPLEMENT is a great source of encouragement to me. I love to read of the blessed experiences of those engaged in the Lord's work.

CANVASSING REPORT FOR MONTH ENDING JUNE 30, 1899.

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^{*}Two months. †Two weeks.

"HERALDS OF THE MORNING" IN GERMAN.

By the time the SUPPLEMENT reaches you the German edition of "Heralds of the Morning" will probably be ready. We are also preparing a prospectus for this edition, the price of which will be seventy-five cents, post-paid.

For the benefit of those desiring to show specimen pages in the German, and yet do not wish to carry the German prospectus, an eight-page signature containing the title page, contents, and six pages of reading-matter has been printed. These sample pages will be sent free to agents upon application.

PACIFIC PRESS PUBLISHING Co., Oakland, Cal.; REVIEW AND HERALD PUBLISHING, Co., Battle Creek, Mich.

"THE COMING KING" IN GERMAN.

MANY of our brethren who are canvassing for "The Coming King" have written us for sample pages of this book in the German. It affords us much pleasure to announce that we are now ready to furnish these sample pages to all our agents who are not yet supplied. The entire book will be completed and ready for delivery September first.

Address Review and Herald Publishing Co., Battle Creek, Mich., Pacific Press Publishing Co., Oakland, Cal.

RESULTS OF A SHORT VACATION.

WE are in receipt of a very interesting and encouraging letter from Brother John Mass, who has just been appointed State agent in Wisconsin, in which he says:—

I have been quite closely confined to the school work here at Arpin since attending the camp-meeting, with the exception of a short vacation which I spent in assisting some of our brethren in getting started in the canvassing work. The Lord greatly blessed my efforts, and as a result three more have entered this branch of the Master's cause.

Brethren, the work is moving onward. Now is the time to fall into line, and lay plans for a vigorous compaign for the circulation of our books the coming fall and winter. Volunteers are needed. Let all who desire to engage in this line of work write to their State agent for terms, territory, etc. E. P. B.

THIRTY DAYS' WORK WITH "THE DESIRE OF AGES." READ IT!

WAUKOMIS, OKLA.

Review and Herald.

DEAR BRETHREN: Yours of May 21 is received, and in compliance with your request, I would say that the Lord's blessing has attended my efforts during the thirty days that I have been canvassing. I think "The Desire of Ages" is the best book the Lord has given us on the life of Christ. It is as far ahead of any other book that has ever been written on this subject as the fourth reader is ahead of the primer. "The Desire of Ages" takes well everywhere. Although it is a large book, and costs considerable, it can be sold. It brings one in closer touch with Jesus than any other book I have ever read. In the thirty days' time I have taken 154 orders, being five orders a day, amounting to \$536, making an average of \$17.80 per day; besides \$64 worth of helps. It is the most wonderful book I ever saw. Reader, we need your assistance to give this book a wide circulation. R. H. THOMPSON.

FROM THE NORTH PACIFIC CONFERENCE.

PORTLAND, ORE.

Review and Herald.

DEAR BRETHREN: Your favor duly received. Also the little book, "Steps to Christ," in the paper cover. I like it very much, and feel sure that it will enable many to sell the book who otherwise could not. I shall be only too glad to assist in extending its sale in any way possible. One of our agents is going out to-morrow with "Daniel and the Revelation," and is taking with him the new "Folding Chart" to assist in the sale of the book. The work, though not large here, is constantly increasing, and I rejoice to see it. W. H. Coffin.

A CORRECTION.

In our recent announcement of "Forthcoming Publications," "The Seal of God and Its Counterfeit" was estimated to contain twenty-four pages. As we come to set the type we find it contains more matter than we anticipated. This, together with the addition of several illustrations, makes a tract of thirty-two pages. The price will be \$2.00 per 100. Ready August 4.

PACIFIC PRESS PUBLISHING COMPANY, 39 Bond St., New York City; Oakland, Cal.; 18 W. 5th St., Kansas City, Mo.