

We Face Another Great Opportunity HARVEST INGATHERING CALL

July 1 to August 12 "GO WORK TODAY IN MY VINEYARD"

Our Hour of Opportunity

F. G. CLIFFORD

THE church of God has never, in all her long history, faced such a world of possibilities as she faces today. A world crying out for a message of hope amid the peril, a chance of rescue from the storm. Thousands of open doors in every land. Every town and village a potential harvest field for the soul winner. Yet her income is decreasing; her financial condition extremely straitened.

What a challenge to every believer. The silver and gold is the Lord's. All of it.

The time of trial that is to come upon the earth is to try the people of God also, -try their earnestness, try their fervour, try their love for souls, try their loyalty in service. Can one stand idly by? The church has never allowed financial difficulties to circumscribe her activities. She will recognise no depression. The record of these trying years will be one of marvellous progress. Nothing can stop it. Brethren and sisters, will you help today by doing your part in the Harvest Ingathering campaign?

Let the words of Paul in Rom. 1:15 be our motto for the Harvest Ingathering campaign, "As much as in me is." Paul had searched his heart; he knew the call of God, and he was willing to go the whole length, to attempt the most formidable task, even if he perished in the doing of it. This is what God expects of us. He is looking for volunteers, for willing, consecrated servants who, in response to the Master's appeal, will "go work today in My vineyard."

A Few Hours for Harvest Ingathering

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N. C. WILSON

THIS year's Harvest Ingathering campaign will require the very fullest co-operation on the part of every believer and every church. During former campaigns, a marvellous spirit of loyalty and determination has been exhibited; however, we must present a more united and determined front this year than at any former time.

In tithes and offerings and special gifts, our people have clearly shown their determination to forestall retrenchment just as much as possible. There is great need of sustained and determined effort to hold the ropes and strengthen the stakes during these times of perolexity and uncertainty. Harvest Ingathering presents another opportunity of unitedly arising to the help of the Lord in this time of crisis and special need, and, as we engage in the campaign—July 1 to August 12—the loyalty

and faithfulness of God's people will be more apparent and marked than ever before.

We earnestly suggest to every Advent believer, from the children in our Sabbath schools and Junior M. V. Societies to the gray-haired grandfathers and grand-mothers, that a definite time be set aside each week during the campaign to Har-vest Ingathering service. Some will want to give several full days each week; others may be confined to a few hours each day; however, everyone can and should have a part in helping to make the 1933 campaign go on record as the most successful during our history. Don't leave the Harvest Ingathering work out of your daily plans, but give it the important place which it deserves. We appeal to our people

We appeal to our people everywhere, in the cities and towns and on the farms, to

HARVEST INGATHERING GOALS FOR 1933

Southern African Division	.£4,800
South African Union Conference	3,800
Zambesi Union Mission	550
Congo Union Mission	175
Angola Union Mission	100
South East African Union Mission	175

Harvest Ingathering funds actually raised in the Division during the last three years have been:

1930	 £5,738	11	5
1931	 5,769	9	5
1932	 4,945	17 [.]	11

What will the record for 1933 be?

unitedly and loyally arise to the Harvest Ingathering task which faces us. Let us present a fully united and unbroken front. The task is a sacred one, the call is most urgent, the opportunity for service unequalled.

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When Leaders Lead

L. L. MOFFITT

ONE of the chief factors in the inspiration and encouragement of our members to do valiant service in the 'Harvest Ingathering work is the worthy example of the leaders. When our workers lead the way our loyal people gladly follow.

As we have come up to the 1933 Harvest Ingathering campaign, we are not asking our people to do anything that we as workers are not willing to do. The leaders have already taken to the field well in advance of the opening date of the campaign. In Cape Town, Johannesburg, Durban and elsewhere a successful beginning has already been made by conference workers.

Not only have the workers opened the 1933 Harvest Ingathering drive in various strategic points, but the conference committee has provided strong help to be given to as many of our churches as possible during the campaign.

And with the *leaders leading* we have the utmost confidence in appealing again to our believers in every church and company and to our isolated members to give their enthusiastic and personal support to the 1933 Harvest Ingathering campaign.

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Room For All

L. S. BILLES

THE Harvest Ingathering Campaign is again approaching. We begin to hear expressions here and there regarding "that sinking feeling." And there are no doubt some of us already, who are wishing we could manufacture a convenient reason why we should "lie low" this year. "I'll give my territory to Sister Smith, because she is so very good at it," says one. "I am such an indifferent collector, that I shall spoil good territory," says another. No doubt we all know these excuses by heart, because we have each said them over so many times to ourselves, but in the past we have conquered them, and in the end we are all sure to be brave and again do our dutiful share this year.

God in His wisdom has given us all a place in His vineyard. For just as the divine invitation is extended to all to "come," so in turn there rests on all the solemn commission, "to go." We may not all be able to preach, but we all can do our share in this campaign.

The Lord has not called us for our learning or human ability. Nor has He called us to His vineyard because we are more capable than others. In choosing His disciples of old, Jesus did not go to the schools of learning of which the Sanhedrin was chief, nor did He go to Rome, where He might have made His choice from the world's experienced administrators. He might have gone to Greece, to the seat of culture of His day. Instead, He chose men from the ordinary walks of life, from among the people like you and me, and to us as well as to them He gives the com-

mission to "go." Not one is left out of the divine plan. It is remarkable how the Lord has used men and women from every walk of life. The Bible portrays characters in every station—old men, strong men, young women, yes and little girls and boys, like Naomi and Samuel, called to do His bidding.

From a human standpoint we recognise Yet a that we face a tremendous task. wave of optimism has taken hold of the country, and if we all do our share, our task will not be more difficult than it was last year. Moreover it is the Lord's work so let us enter the fray with courage and determination to succeed, remembering that the Lord has never made the way appear easy for His people. But as they have set out in faith, He has met every obstacle for them. It was not easy for Abraham to go out into a land that he knew not of. Nor was it easy-for Moses to go back to the land of Egypt, after God has turned a deaf ear to all his excuses. But as he obeyed and led the people out, the way of God's provision opened before him. So it will be with us. Let us each go forward in courage and by our united efforts make this campaign the best of them all, not only in reaching our goals but in spiritual ministry for those with whom we come in contact.

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Missionary Volunteers Attention!

A. W. STAPLES

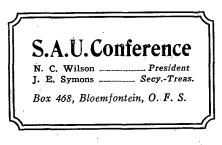
A CERTAIN general had a very important and dangerous mission to be undertaken, and so, rather than choose one of his soldiers to go, he decided to place the matter before the entire regiment, and call for a volunteer. Having formed his men in line, he told them of the task to be done, and that it meant almost certain death to the messenger. He then made a call, asking that the volunteer take one step forward from the ranks. So as not to unduly influence them, he turned his back on them as he made the call. When he again faced the men, he found them all in line as before. He expressed his disappointment that not one man had volunteered. Then one of the soldiers, saluting, said, "Sir, the whole line took a step forward."

That is the spirit that should characterise the whole army of Seventh-day Adventist youth, boys and girls in South Africa *now*. July 1 opens the Harvest Ingathering campaign. The salvation of scores of souls is bound up in this campaign this year. The times are difficult, but the work of God is advancing. Never before were so many heathen won to Jesus. This is the time of advance. Shall we not support our loyal missionaries who are depending on us?

I have spent the past two weeks doing Harvest Ingathering work in Cape Town. This work calls for prayer and consecration. It calls for "stick-to-it-ive-ness." When it goes hard, keep on. I can testify that by the end of every day God has given success and victory. Is not the promise of God to Joshua on the eve of his campaign in Canaan also for us? "Have not I commanded thee? Be strong and of good courage; be not afraid, neither be thou dismayed: for the Lord thy God is with thee whithersoever thou goest."

This is the eve of our Harvest Ingathering campaign. The Captain of our armies is calling for volunteers to solicit funds for the missionary advance. What joy shall be ours if, at the end of the campaign, our individual and general goals have all been reached and passed!

From the very opening of the campaign shall not the whole Missionary Volunteer line take a step forward?



Bloemfontein Effort and Baptism

N. C. WILSON

Gob has mightily used and blessed the workers connected with the Bloemfontein Town Hall effort. I think we are quite correct in stating that never before, at least during the recent history of Bloemfontein, has there been such a spiritual awakening and stir in religious and non-religious circles. It has seemed that the entire town has been stirred and that every citizen has been affected. The Holy Spirit's power has wonderfully accompanied and blessed the preaching of the Word to the large audiences—the largest which have ever attended religious services of this nature in Bloemfontein.

It has been inspiring to watch the opening of Heaven's windows on the Bloemfontein effort. The power of the Holy Spirit mightily clothed the workers and remarkable conversions have taken place and a large company has been added to the church. Men have made supreme sacrifices for the truth, giving up their only visible means of financial support and cutting loose from important church relationships. The Holy Spirit has spoken to hearts and led the way and men and women have responded and followed the divine leading. Such experiences as the Bloemfontein effort should bring great joy to our people everywhere and encourage every fanthful heart.

On a recent Sunday afternoon, a baptism was held of those taking their stand as the result of the Bloemfontein Town Hall meetings. It was a good day for the new believers who were baptised and for the old members of the Bloemfontein church who have long and earnestly prayed for such a blessed occasion. Their prayers have at last been fully answered. Thirtytwo dear fellow believers were baptised by Elder Clifford as the first fruits of the effort, and in the very near future a second baptism of twelve or fifteen will be held. Surely, brethren and sisters, this is good news from Bloemfontein, and we trust that it will bring the same joy and courage to our people everywhere as it has brought to our loyal members locally. Brethren Clifford, LeButt and their co-workers have laboured earnestly and efficiently and God has crowned their efforts with glorious success.

Kaffirland Camp-meetings

J. R. CAMPBELL

BETWEEN the 28th of April and the 14th of May, five district camp-meetings were held in what until recently was known as the Kaffirland Mission Field.

The visiting European ministers at Cancele were Elders Wright, Elliot and Hyatt. They report an excellent meeting, the best camp-meeting ever held there. The people were full of courage and love for the message. The offering was around £44.

We were also privileged in having Elders Wright and Elliott at our Bethel Mission and East London camp-meetings. Their inspiring messages were much appreciated. The Bethel meetings were held during the week, but in spite of this, there was a good turn out, and a good spirit was manifest throughout. Here an offering of $\pm 17-10-0$ was given. The camp-meeting at East London was held over the week-end, and though the attendance was not very large, the Lord was near to bless and all left with renewed courage. This small company made an offering of over £19.

The Grahamstown meeting was also held during the week and aside from Cancele, we had the largest gathering here. Many came in from the outlying districts. It was evident that many of these brethren were old Adventists, for the spirit of the message fairly radiated from them. In spite of the hard times $\pounds 22-10-0$ was given in offerings. Elder Symons from the union office attended this meeting as well as the one at Queenstown and gave us excellent help.

Our last camp-meeting was held at Queenstown over the week-end. The at-tendance was not large, but there were a number in from the outlying district, and from Herschel. We rejoiced to see a company of fifteen from Cathcart. These came in as the result of home missionary work at Tarsus. May the Lord grant that there may be much more of this work done in this field. The offerings here were about £10.

During my short visit in this territory I was much encouraged with the earnest spirit and devotion manifested by workers and laymen. We are looking for great things in this section of the field.

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Boksburg North

A. T. HERHOLDT

For the encouragement of our brethren and to the honour of the name of the Lord, I desire to relate briefly the following:

The Lord has richly blessed us here. We held public meetings for three months, and on Sunday the eleventh of June forty-six people were baptised and further there are another twenty souls being prepared for baptism.

We have experienced something of the latter rain. Persons have told us that as they were passing the gospel tent, they actually heard a voice urging them to enter. They asked us who are the people preaching there. Brethren, is this not the working of the Holy Spirit? We have seen how the Lord is prepared to send His angels before those who labour to further the gospel message and to hasten that glad day. May the Lord give us power from on

high so that we may go out unconditionally and preach the last message of salvation to a perishing world.

We desire to express our sincere thanks to Brother and Sister P. J. van de Merwe and Brother A. Schoeman for their untiring devotion and co-operation.

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Healing Experience at Good Hope

R. A. BUCKLEY

"BEHOLD, the Lord's hand is not shortened that it cannot save; neither His ear heavy, that it cannot hear."

These words were brought forcibly to our minds last week, when Fred Martin, a student of the Good Hope Training School, who has suffered from severe headaches for several years, was healed by praver.

One doctor, after examining him advised him to have all of his teeth out as they were the cause of his trouble. However, his head only got worse and worse, so the doctor fitted him with glasses, but this did no good.

About two months ago Fred has his skull X-rayed, and was told that he would have to give up school at once and take things very easy as he had a growth which covered practically the whole of his brain and should this burst he would die immediately.

Consultation after consultation was held, where four and five of the leading specialists of the Peninsula were gathered. Several times they decided that the only thing they could do was to open up his skull in order to remove the growth, and then put a plate over his brain. But each time they thought the case too serious, and that it would result in one of three things: blindness, the loss of his mind, or death.

Fred told me that the trouble all came as the result of a fall he had had on his head when he was only one year old. "I don't mind the operation," he said,

"but they are not going to keep me away from the school, as I want to get a Christion education that will fit me for God's work."

The Friday before he was to undergo the operation he told me that it was his special request that God would heal him without the operation.

I promised Fred that on the Tuesday morning, at the time when we was to go before the specialists, we as teachers and students together would have special prayer for him

On Tuesday evening Fred wrote me a letter in which he told me the following story:

"Everything was ready for the doctors to begin the operation, when they suddenly remembered that my mother, who was in the waiting room, had refused to sign the papers. So they sent a nurse in to see my mother while they examined my head once more. After the examination they stood and looked at each other, and I smiled. They asked me what I was smiling at. I told them that I was thinking of what you and Elder Billes had said on Friday. That was, that God would not take me out of school as I was so eager to do the work of God. And all they said was, 'No wonder!'

"Then they went in to tell my mother

the good news, and she told them that the faculty and students were all at that very time united in special prayer for my healing.

"The doctors told me that I could go back to school as the growth had com-pletely disappeared, and that my brain was as sound as anybody's.

"I am so happy and do not have a single pain anywhere. To God, and to God only be the praise and the honour for my healing!"

Surely God has worked a miracle in our midst. Our faith and courage has greatly been strengthened as the result of this ex-perience, for we have seen that "the Lord's hand is not shortened that it cannot save; neither His ear heavy, that it cannot hear."

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Fruits of Evangelism

L. L. MOFFITT

WE know our believers throughout the conference will rejoice in the good news coming from our evangelistic forces. And we are happy to pass on a brief report through the OUTLOOK. Elder F. G. Clifford has just closed a

very successful effort in Bloemfontein. On Sabbath, May 21, thirty-two new believers were admitted to the Bloemfontein church by baptism. And this is but the partial fruitage of this effort. Soon another baptism will be held. Associated with this effort and sharing in the responsibility and joy of its success were Elder and Sister LeButt, Miss Minnie Dixie and Brother W. Retief.

May 21 witnessed a very happy coinci-dence. While Elder Clifford was baptising the thirty-two candidates in Bloemfontein, Elder Raubenheimer at the same time baptised thirty-two candidates in Bethlehem, the first fruits of a stirring effort there. Thus in the same province, on the same Sunday afternoon, the same number of candidates were baptised from these two very successful efforts. Brother W. Cow-per and Miss Charlotte Dixie assisted Elder Raubenheimer in the Bethlehem effort and rejoice with him in this splendid harvest of souls.

In the Johannesburg church, Sunday morning, June 11, the president of the conference had the privilege of baptising fortysix new believers, being the first fruits of the remarkable layman's effort conducted in Boksburg North by Brother A. J. Herholdt. The Lord has wonderfully witnessed to the preaching of the Word, and the personal labour of our brother in this evangelistic effort. Brother van der Merwe assissted Brother and Sister Herholdt in their work. A fine intelligent class of believers have accepted the message and Brother Herholdt assures us that they have been very thoroughly instructed and are practising the principles of our faith.

On Sabbath afternoon, June 17, accompanied by Elder F. G. Clifford, and Brother V. Cooks, a member of the conference committee, we met with Brother Herholdt and the Boksburg North church believers and organised them into a church of forty-nine members. Officers were elected for the church and the Sabbath school for the remainder of the year. In the near future, it is planned to organise a Missionary Volunteer society. Brother Herholdt was unanimously elected elder and church missionary leader for the church, and Sister Herholdt, treasurer. The other officers were chosen from the new converts.

Brother Herholdt is a builder by trade, but the Lord has laid on him the burden of building precious living stones into the spiritual temple of God. Brother Herholdt plans to remain on in Boksburg North for some time to establish and build up the church.

We rejoice in these fine records and we are also inspired by their success to strive under the power and guidance of the Holy Spirit for greater achievements and continued progress in soul winning. The conference committee has planned for three strong evangelistic efforts to be opened up in the spring of the year, and we hope that several strong layman's efforts can also be conducted. We solicit the prayers of all our people for the Lord's special blessing to rest down upon our evangelists and their co-workers when the spring evangelistic season opens.

Furthermore, we would invite our members throughout the entire conference to join in the support of our special Evangelistic Fund. Many are making regular monthly donations to this fund. We invite all to do so. Just place your contribution in the church offering envelope and enter the amount under "Evangelistic Fund," or send your contribution direct to the conference treasurer if you are an isolated member. It pays, brethren and sisters, to support this fund.

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News Notes

THE conference offices from Johannesburg and Port Elizabeth have now been united in Bloemfontein. Our new conference headquarters is at 19 Hanger Street, adjoining the Baptist church, just off Maitland Street, a block and a half from the railway station.

Miss P. E. Willmore has made a sound recovery from her recent operation, and we are happy to welcome her to our new conference staff as secretary-treasurer of the Religious Book Depository. Miss Willmore has been convalescing at the home of her parents at Seven Fountains, near Grahamstown.

We are glad to note that Elder W. L. Hyatt, who has been ill for a fortnight, suffering from sciatica, is recovering and we hope soon will be able to give his personal supervision to the church work on the Rand and vicinity and to give a strong lead in the organisation and work of the Harvest Ingathering campaign.

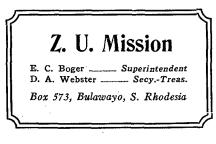
On his way from Port Elizabeth to Bloemfontein, Elder Moffitt visited the churches of Rokeby Park and Grahamstown, Sabbath, June 3. Sabbath morning, June 10, and Sunday night, June 11, he spoke in the Johannesburg church. On Sabbath morning, June 17, he met with the church in Pretoria, and in the afternoon with the believers in Boksburg North. Sunday night, June 18, he spoke to the Krugersdorp congregation.

With the large increase in membership as a result of Elder Clifford's effort, and with the arrival of workers' families and stenographers incident to the amalgamation of the conference and enlarged personnel of the union conference staff, the Bloemfontein church is being crowded to capacity. The congregation has been relieved to some extent, however, by the moving of the union conference office from the church premises to 19 Hangar Street, where the union and local conferences are sharing a two-storey building.

Elders D. F. Tarr and A. C. LeButt are giving a strong lead to the Harvest Ingathering in East London and Durban respectively. Brother Wentzel Cowper, Miss Charlotte Dixie, and Miss Minnie Dixie are setting the pace in the smaller towns of the Transvaal and the Free State, as are Brother and Sister J. L. Milford and Brother J. J. B. Combrinck in the Northern Cape.

In Cape Town, Brother F. E. Potter, the Division Home Missionary and Field Missionary Secretary, is assisting our workers who are leading out in the Harvest Ingathering in the Mother City. Associated with him are Elders W. H. Hurlow, A. W. Staples and S. G. Hiten, of the conference. Brother Vixie, who is recovering from his recent accident, is also taking part, together with other Division and Sentinel workers who are at the Cape.

Elders L. L. Moffitt, F. G. Clifford, John Raubenheimer, P. A. Venter, B. P. de Beer, and Brother Stephen Hiten, are visiting Johannesburg in the interests of the Harvest Ingathering. Although their work was unavoidably interrupted and somewhat delayed, they have made a good start, and report encouraging prospects for the 1933 campaign. A good many previous donors have doubled their gifts, and some who dropped out last year have been recovered. One firm which has not given for the past two years gladly gave five guineas. New contacts are also being made.



Victories in the Umtali District

HERMANN FICKER

THE little company at Umtali has during the last few weeks experienced much of the blessing of God not only spiritually but also physically. Time and again we have found that prayer is still the key to Heaven's storehouse. When we are sick God's Word enjoins us to examine ourselves and then pray that we may be healed. One sister has since childhood days suffered from an infected ear; during the last few months she seemed to be continually prostrated with intense pain. One Sabbath morning this pain and agony became so acute that after Sabbath school she had to be taken home. At that same time another sister was suffering terribly from quinsy; so we decided to beseech our heavenly Father to heal them. Deep heartsearching followed and God was asked to heal our two sisters if it was His will. That same day a remarkable betterment was seen and soon both sisters were completely out of pain. At the same time several other cases were recorded: a brother had been suffering for over a year from a nasty cough and was healed at once; a sister could scarcely walk because of a hidden injury in her foot. Later she tested her foot to see if any pain was left, but did not feel the slightest twinge. With overflowing hearts we thanked God for His bountiful mercies and asked forgiveness for our previous unbelief.

During the month of May I made an extended evangelistic tour by motor-cycle to the little villages Chipinga and Melsetter and all the surrounding farms. Never before have I experienced such opposition from the religious leaders. In their prejudice they warned all the people not to go to the meetings of the "false prophet." In Melsetter when I asked the minister for one of his church halls I was told to go to a dance hall. An evangelist invited me out to his farm for a study with him, but when I showed the requirements of God's Word he became so infuriated that he wanted to fight me. An evil spirit seemed to have taken control of the man; I let him rave on : God restrains the wrath of man and the remainder of that wrath will yet praise Him.

Many farmers welcomed me with open arms; at their homes the studies usually terminated long after midnight. These homesteads lie far off the main roads and are but seldom visited, so it was with real gladness that the people asked hundreds of questions; it was with similar joy that I pointed them to God's infallible Word. Many hearts were filled with trembling as they heard the latest world news; men hearkened to our message in a special way.

An "uderling" kept me at his farm for a week-end, so desirous was he of hearing our truth. Twenty years ago his wife's father told her that they must keep the Sabbath, but they thought they were the only people in the whole world who would keep that day. We are praying that they may make a definite stand. At this farm I saw another case of answered prayed; a little native boy was seriously ill, already he seemed to be breathing his last when they asked me if I could do something. So I called all the natives together and told them of the great God. Yes, they believed in the M'limo and that He had power to heal this little boy. In the strange Chindao language they repeated reverently my translated prayer. From the heartbroken sobs I heard, I knew that God would hear the prayers of their hearts too. Scarcely ten minutes later the father of the boy came running up to us and said that his son had risen and was walking about, his sickness was gone and he was completely well again. Maybe that testimony is going to help that farmer.

For a hundred miles all along the rugged eastern border of Rhodesia a trail of light was left. Roads were atrocious, countless spruits had to be crossed, paths had to be followed across the mountains, often the way was lost, more often deep sand blocked the way, sometimes bigotry and prejudice seemed to make the work impossible, yet through it all I can see God's hand. To most I was the first Adventist worker they had ever seen or ever heard.

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Zambesi Union Mission News Notes

We have just received a letter from Elder Mason, who is the superintendent of the Northeast Rhodesia Mission Field, in which he says that he has just returned from an evangelistic effort in that far away section of Northern Rhodesia and that they have been able to add ninety-three members to the hearers' class.

Brother Claude Conard, the General Conference Auditor, and Brother A. E. Nelson, Treasurer of the Southern African Division Conference, spent a few days in and around Bulawayo the first week in June. We were very happy to have these brethren with us to give counsel along financial lines. These brethren were taken out to Solusi and to one of the out-schools to give Brother Conard an insight into the way we carry on our school work in this field.

On May 21 the Zambesi Union committee meeting was held in Bulawayo and we were happy to have with us Brethren H. T. Elliott and A. F. Tarr to give us counsel in our problems. We are glad to report that we had splendid meetings and that we were able to balance our budgets for the year 1933 without retrenching any workers. I am sure that this will be a source of encouragement to our brethren and sisters throughout the field. While appropriations seem to be going downhill yet we are happy to know that the work is going forward. We rejoice more and more as the days go by that the work is to be done not by might nor by power but by the Spirit of God.

Elder A. N. Ingle is conducting an evangelistic effort among the European people at Mafeking and he is also conducting meetings for the Natives in the stad. While there are not a large number who have taken their stand for the truth yet we believe that the people of this little town, both European and Native, are being stirred and the message is being given to them. Brother Ingle writes that at his last meeting when he called for those who were prepared to take their stand for this truth, fifteen responded. You will be interested to know that Brother Ingle also reports that in his Native effort there are several who have definitely taken their stand. Amongst those who have done so are Dr. Milemo's wife and her two sisters. For many years we have not been able to gain an entrance into the Native stad at Mafeking and we believe that the Lord has at last gained an entrance for us into this place. We believe that precious souls will be won to the truth as a result of this victory

The Southern Rhodesia and Northern Rhodesia Field committees have both met to arrange their budgets for the remainder of the year 1933 and they have had splendid meetings. Elder Boger attended the Northern Rhodesia committee meeting that was held at Rusangu a few weeks ago. At that time Elder R. M. Mote was appointed director of the Rusangu Mission. Brother C. E. Wheeler is now looking after the farm and some of the out-schools, and Brother I. B. Burton is looking after the school work, also some of the out-schools. The Northern Rhodesia Field office has now been moved from Choma to the Rusangu Mission.

While the appropriations of the above fields have been cut very low, yet the brethren are of good courage. We have reasons to believe that our brethren who are out in the field have a true missionary spirit. One of them wrote to us to the effect that he would be willing to take up self-supporting work if, as a result of this last 15% cut, there would not be sufficient funds for all of the workers. I believe that this is the same spirit that is actuating the hearts and lives of all of our workers.

Brethren J. van de Merwe and D. A. Webster are spending the last two weeks in June visinting the isolated brethren and sisters in the Kuruman district of Bechuanaland.

Elder Boger left last week to join Brother E. W. Marter and others in a Home Missionary Rally in the Salisbury church. A convention of this kind has never been conducted in the Salisbury church and so it will be greatly welcomed and will be a great blessing to our brethren and sisters there. We learn from Salisbury that there is another brother there who is ready for baptism.

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Poging te Boksburg Noord

A. J. HERHOLDT

Tot aanmoediging van ons broeders en susters en tot eer van die Here se Naam wil ek kortliks van die werk in Boksburg vertel. Die Here het ons hier rykelik geseën. Ons het hier vir drie maande lesings gehou en ses-en-veertig dierbaar. siele het die Here Sondag die 11de Junie deur die watergraf gevolg en nog is daar 'n twintig wat ons vir die doop voorberei.

Geliefdes, hier het ons waarlik druppels van die laat reën gesien. (Hos. 6:3.) Hier het persone na ons toe gekom en gesê dat terwyl hulle by die tent verby gegaan het, hulle 'n stem gehoor het wat sê: hulle moet kom luister. Hulle vra vir ons: "Wie is die mense wat daar preek?" Broeders en susters, is dit nie die werk van die Gees van God nie? O, hoe gewillig is die Here om saam te werk en Sy engele uit te stuur en so die werk te bespoedig en daardeur die gelukkige en blye dag te verhaas. Mag die Here ons aandoen "met krag uit die hoogte," sodat ons sal uitgaan (onvoorwaardelik) om die laaste boodskap van genade aan 'n verloregaande wêreld te verkondig.

Ons wens hiermee Broeder en Suster van de Merwe en Broeder Schoeman hartelik te bedank vir hul onvermoeide samewerking.



New church at Boksburg North raised up in a laymen's evangelistic effort.

Voor Ons le 'n Ander Groot Kans: DIE OES-INSAMELING OPROEP Van 1 Julie tot 12 Augustus "GAAN WERK VANDAG IN MY WINGERD."

Dis Nou Ons Kans

6

. F. G. CLIFFORD

In al die lang eeue van die geskiedenis van die Gemeente van die Here het die Gemeente nog nooit voor so baie kanse gestaan as in ons dae nie. Die wêreld roep eenvoudig vir 'n boodskap van hoop en verwagting in hierdie dae van gevaar, en sien uit na 'n kans tot redding uit die storm. In elke land is daar duisende oop deure en elke dorp is 'n magtige arbeidsveld vir die winner van siele.

En met dit al word die fondse laer en die geldelike toestand van die gemeente buitengewoon haglik. Wat 'n oproep vir elke gelowige!

"Aan My behoort die silwer en aan My die goud, spreek die Here van die leerskare." Haggai 2:8. Die tyd van besoeking wat op die aarde gekom het, is ook 'n tyd van beproewing vir die kindere van die Here; dit beproef hul erns, hul vurigheid van gees, hul liefde vir siele, hul getrouheid in die diens van die Here. Kan iemand ledig staan toekyk? Nog nooit het die Gemeente toegelaat dat geldelike moeilikhede haar in die uitoefening van haar taak sal belemmer. Die boodskap ken geen depressie nie. Daarom ook dat die verslag van hierdie swaar jare eenvoudig 'n wonderlike vooruitgang aanwys. Niks kan dit teenhou nie.

Broeders en susters, gaan u vandag ons help deur u deel te doen in hierdie Oes-Insameling veldtog van 1933?

Wat sê die apostel Poulus in Romeinebrief? Lees Rom. 1:14, 15. Die apostel het sy hart deursoek en die roepstem van God verstaan en nou "van sy kant" was hy gewillig om tot die uiterste te gaan om die seer gewillige taak te volbring al sou hy ook daaronder moet beswyk.

Dis wat die Here van ons verwag; Hy soek vrywilligers, gewillige, toegewyde diensknegte. Hy soek u.

& &

Maak 'n Plan vir 'n paar uur elke dag vir Oes-Insameling

N. C. WILSON

HIERDIE jaar se Oes-Insameling veldtog sal die algehele samewerking van elke gelowige en van elke gemeente vereis. In vorige pogings het ons mense 'n wonderlike gees van getrouheid en volharding openbaar, maar vandag moet ons meer as ooit tevore saamstaan en gedetermineer wees.

Wat betref die tiende en offerande en besonder gawes het ons mense al te duidelik gewys dat hulle die bedanking van werkers soveel moontlik wil probeer voorkom. Ons het groot behoefte aan hierdie aanhoudende en besliste poging om in hierdie dae van verwarring en onsekerheid "die lyne lank te maak en die penne styf in te slaan." Jes. 54:2. Oes-Insameling is maar een van die geleenthede om opnuut as een man op te staan "die Here tot hulp" (Rig. 5:23) in hierdie kritieke en behoeftige tyd. En waar ons van die eerste Julie tot die twaalfde Augustus aan die veldtog deelneem, daar sal ook nou meer as ooit tevore die getrouheid en samewerking van ons mense openbaar word.

Met erns wil ons aan die hand gee dat elke Adventgelowige, van die kinders in ons Sabbatskole en Junior S. V. Verenigings tot die bejaarde ou-vaders en ou-moeders, elke week 'n bepaalde tyd afsonder om die werk van hierdie Oes-Insameling veldtog te doen. Party sal elke week 'n heel paar dae wil uitgaan; party kan altemit net elke dag 'n paar uur uitgaan, maar iedereen kan en behoort iets te doen om hierdie veldtog van 1933 die grootste sukses in die geskiedenis van die Oes-Insameling te maak. Moenie u planne maak sonder met hierdie werk rekening te hou nie. Gee dit die belangrike plek wat dit werklik verdien.

Ons doen 'n beroep op al ons mense, in die dorpe en daarbuite op die plase, om as een man op te staan en hierdie werk aan te pak. Laat ons algar saamstaan in hierdie saak. Dis 'n heilige taak, 'n dringende roeping, 'n ongeëwenaarde kans tot diens.

\$\$ \$}

Plek vir Almal

L. S. BILLES

DIE Oes-Insameling veldtog is hier. Ons hoor al uitdrukkings van benoudheid en angsvalligheid. Party wens seker al hulle kon die een of ander uitvluggie vind om tog hierdie jaar "ekskuus" te word. "Wag, ek gee my plek vir Suster Smit. Sy doen daardie werk so goed," sê iemand; "Ek is maar 'n slegte insamelaarster en sal dalk die werk net bederf." So het iedereen van ons sy ekskuus en ons het daaroor al so dikwels gedink en gepraat, maar op die ou end het ons al die besware oorwin en het ons darem uitgegaan en so sal elkeen van ons ook hierdie jaar maar weer moedig sy plig doen.

Want die Here het in Sy wysheid aan elkeen van ons 'n plek in Sy wingerd gegee. En soos algar die goddelike uitnodiging, "Kom" hoor, so rus op algar die ernstige bevel: "Gaan heen." Ons mag nie algar kan preek nie, maar ons kan algar ons plig doen in hierdie veldtog. Die Here het ons nie gekies vir ons geleerdheid of menslike bekwaamheid nie. Ook het Hy ons nie geroepe in Sy wingerd omdat ons meer bekwaam as anderes is nie. Toe die Here Jesus Sy twaalf dissipels kies, het Hy nie uitgegaan na die skole van geleerdheid nie, waarvan die Sanhedrim die hoof was. Ook het Hy nie Rometoe gegaan nie, waar Hy tog uit die ervare administrateurs van die wêreld kon gekies het. Ewemin het Hy Athenetoe gegaan waar die setel van die Griekse kultuur van Sy dae was. Nee, maar Hy het Sy keus gedaan onder Joodse manne uit die gewone gang van die lewe, uit mense soos u en ek, en vir hulle sowel as vir ons het Hy die bevel gegee: "Gaan dan heen." Niemand word in hierdie goddelike plan uitgelaat nie.

Dis darem wonderlik hoe die Here gewone manne en vroue roep. Die Bybel maak melding van karakters uit elke stand —ou manne, sterk manne, jong vroue soos Rut, ja, selfs dogtertjies en seuntjies, soos Samuel, roep die Here om Sy werk te doen.

Uit 'n menslike oogpunt staan ons voor 'n ontsaglike taak. Maar 'n gees van optimisme gaan nou deur die land en as ons algar ons deel doen, sal ons taak nie moeiliker wees as dit verlede jaar was nie. Bowendien dis die Here se werk, laat ons dus moedig aan die werk gaan en ons voorneem om daarin te slaag en daarby onthou dat die Here nooit die pad vir Sy kindere maklik laat lyk het nie. Maar as hulle in geloof uitgegaan het, het Hy elke beswaar voor hulle uit die weg geneem.

Dit was nie maklik vir Abraham nie om uit te gaan na 'n land wat hy nie geken het nie. Ook was dit nie maklik vir Moses nie om na Egipteland terug te keer nadat die Here na nie een van al sy ekskusies wou luister nie. Maar toe hy in gehoorsaamheid uitgegaan en die volk van Israel uitlei, het die voorsienigheid van die Here die weg voor hom oopgemaak. So sal dit ook met ons wees. Laat ons dan moedig voorwaarts gaan en met vereende kragte hierdie veldtog nou die allerbeste veldtog maak, nie alieen deurdat ons ons doel gaan bereik, maar veral deur die geestelike diens aan die mense met wie ons in aanraking kom.

C C

As die Leiers Voorgaan

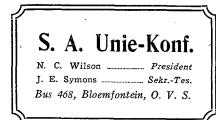
L. L. MOFFITT

EEN van die vernaamste faktore tot besieling en aanmoediging van ons gemeentelede om met moed die werk van die Oes-Insameling aan te pak is die feit dat ons werkers die voorbeeld sit. En waar ons werkers voorgaan, volg ons getroue mense met blydskap.

Waar ons nou voor die Oes-Insameling veldtog van 1933 staan, vra ons van ons mense niks wat ons as werkers nie gewillig is om te doen nie. Die leiers het alreeds uitgegaan, voor die veldtog begin het. In Kaapstad, Johannesburg, Durban en op ander plekke het die Konferensiewerkers alreeds 'n goeie begin gemaak.

Nie alleen het die werkers die Oes-Insameling dryfjag op die verskillende strategiese punte begin, maar die Konferensiekomitee het voorsiening gemaak om ons gemeentes gedurende die veldtog soveel moontlik kragdadige hulp te verleen.

En waar die leiers voorgaan, daar doen ons met die volste vertroue en reg opnuut 'n beroep op ons gelowiges in elke gemeente en groep en selfs op die afgeleë plase om die Oes Insameling veldtog van 1933 kragdadig en persoonlik te ondersteun.



Vrugte van Evangelisasiearbeid

L. L. MOFFITT

ONS weet dat deur heel die Uniekonferensie ons gelowiges hul sal verbly in die goeie berigte van die evangelisasie-arbeid in die unie. Daarom stuur ons met blydskap hierdie rapport aan die OUTLOOK. Ouderling F. G. Clifford het nou net 'n

Ouderling F. G. Clifford het nou net 'n baie suksesvol poging te Bloemfontein gesluit. Twee-en-dertig nuwe lede is op Sondag die 21ste Mei deur die heilige doop tot die gemeente van Bloemfontein toegedaan. En dis eers die voorlopige vrug van hierdie poging. Daar kom nog 'n doopdiens. In hierdie poging het die volgende werkers die verantwoordelikheid en die blydskap van die suksesvol afloop daarvan gedeel: Ouderling en Suster LeButt, Suster Minnie Dixie en Broeder Willie Retief.

Op dieselfde Sondag 21 Mei het 'n ander gelukkige gebeurtenis plaasgevind. Want terwyl Ouderling Clifford twee-endertig kandidate tot die heilige doop gelei het, het Ouderling J. Raubenheimer op dieselde tyd ook twee-en-dertig siele, die eerstelinge van 'n roerende poging te Bethlehem gedoop.

In dieselfde provinsie, op dieselfde Sondag, is dieselfde aantal kandidate as gevolg van hierdie twee suksesvol pogings gedoop.

Broeder Wentzel Cowper en Suster Charlotte Dixie het Ouderling Raubenheimer in die poging te Bethlehem bygestaan en met hom is hulle verheug oor hierdie heerlike oes van siele.

Sondagmore, die 11de Junie, het die president van die konferensie die voorreg gehad om in die kerk van Johannesburg ses-en-veertig nuwe lede te doop. Hulle is die eerstelinge van die wonderlike poging wat deur Broeder A. J. Herholdt te Boksburg Noord gehou is. Die Here het die prediking van die Woord en die persoonlike arbeid van ons broeder in hierdie evangelistiese poging wonderlik geseën. Broeder P. J. van de Merwe het Broeder en Suster Herholdt in hul arbeid gehelp. 'n Ontwikkelende klas mense het die waarheid aangeneem en Broeder Herholdt verseker ons dat hulle goed onderlegd is en in al die beginsele van ons geloof wandel.

Sabbatmiddag, die 17de Junie, het ons saam met Ouderling F. G. Clifford en Broeder V. Cooks, lid van die konferensie-komitee, Broeder Herholdt en die gelowiges van Boksburg-Noord ontmoet en hulle in 'n gemeente van nege-en-veertig lede georganiseer. Hulle het toe hul beamptes vir gemeente en Sabbatskool vir die orige van hierdie jaar gekies en hoop ook spoedig 'n Sending-Vrywilligersvereniging te organiseer. Met eenparige stemme is Broeder Herholdt as ouderling en sendingleier van die gemeente gekies, en Suster Herholdt as tesouriere. Die orige beamptes is uit die nuwe bekeerlinge gekies.

Broeder Herholdt is 'n bouer van ambag, maar die Here het 'n las van siele op hom gelê om kosbaar lewende stene vir die geestelike tempel van die Here aan te bring. Broeder Herholdt is van plan om nog 'n tydjie te Boksburg-Noord te bly om die gemeente aldaar op te bou en te versterk in die geloof.

Terwyl ons bly is oor hierdie goeie resultate, voel ons ons aangemoedig om in die krag en onder leiding van die Heilige Gees groter werke te verrig en meer siele vor die Here en Sy koninkryk te win. Die konferensie-komitee is van plan om met die voorjaar opnuut drie sterk evangelistiese pogings te hou. Ons hoop dat daar dan ook verskeie goeie pogings deur ons gemeentelede sal kan gehou word. Ons vra in besonder dat al ons lede oral die Here sal vra om ons evangeliste en hul medewerkers besonder te seën wanneer die tyd vir die evangelistiese pogings in die voorjaar aanbreek.

Verder nooi ons al ons gemeentelede oor die hele konferensie uit om ons spesiale Evangelistiese Fonds met hul gawe te ondersteun. Baie gee gereeld elke maand vir hierdie fonds. Ons nooi algar uit om gereeld iets vir hierdie belangrike doel af te sonder. Sit net op die envelope "Evangelistiese Fonds" en gee dit in met die gewone kerkkollekte. Of as u 'n afgesonderde lid is, stuur u bydrae direk aan die tesourier van die konferensie. Broeders en susters, dit betaal om die "Evangelistiese Fonds" te ondersteun. En die Here sal u seen. (Deut. 28:3-6.)

83 63

Kampvergaderings

J. R. CAMPBELL

VAN die 28ste April tot die 14de Mei is daar in die streek wat vroeër bekend was onder die naam van Kafferland Sendingveld, vyf distrikkampvergaderings gehou.

Die besoekende blanke predikers te Cancele was Ouderlinge Wright, Elliott en W. Leroy Hyatt. Hulle rapporteer uitstekende vergaderings, die beste wat daar ooit gehou is, en die gelowiges is vol moed en liefde vir die boodskap. Hul offerande was ongeveer £44.

Ook te Bethel en Oos-Londen het ons die voorreg gehad om Ouderlinge Wright en Elliott op die kampvergaderings te hê. Ons het hul bemoedigende prediking waardeer. Te Bethel het ons gedurende die week byeengekom en tog was die opkoms goed en het daar 'n goeie gees geheers. Die offerande was hier £17-10-0. Te Oos-Londen het ons die naweek deurgebring. Die opkoms was nie so groot nie, maar die Here was daar en algar het met nuwe moed huistoe gegaan. Hierdie paar mense het £19 gegee!

Apart van Cancele het ons te Grahamstad, waar ons gedurende die week was, die grootste opkoms gehad. Baie het van die vèr-af distrikte gekom; baie van hulle was ou Adventiste, vol van geloof en besiel met die gees van die boodskap. Ondanks die swaar tye het hulle $\pounds 22-10-0$ aan offerande gegee.

Ons laaste kampvergadering was die volgende naweek te Queenstown. Die opkoms was nie groot nie, maar hulle het uit die omliggende distrik en selfs van Herschel gekom. Ons was bly om 'n groep van vyftien lede van Cathcart te sien; hulle was die gevolg van die buurtsending te Tarsus. Die Here gee dat daar meer van hierdie werk in hierdie veld gedaan mag word. Die offerande hier was £10.

In my korte besoek in hierdie gebied was ek baie bemoedig deur die ernst en die toewyding van die werkers en gemeentelede. Ons verwag groot dinge in hierdie deel van die sendingveld.

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Bloemfontein se Poging en Doop

N. C. WILSON

Die Here het die werkers in verband met die poging in die Stadsaal van Bloemfontein gebruik en geseën. Ek meen ons is heeltemal reg as ons sê dat nooit tevore, tenminste in die jongste geskiedenis van Bloemfontein, daar so 'n geestelike ontwaking en roering in godsdienstige en niegodsdienstige kringe was nie. Dit het gelyk of dat die hele stad bewoë was en elke inwoner van Bloemfontein daarin betrokke is. Die krag van die Heilige Gees het die prediking van die Woord in teenwoordigheid van die groot gehoor—die grootste wat ooit 'n godsdiensoefening van hierdie soort in Bloemfontein bygewoon het vergesel en geseën.

Dit was 'n inspirasie om te sien hoe die vensters van die hemel oor die poging van Bloemfontein oopgegaan het. Die krag van die Heilige Gees het die werkers magtig aangedaan en wonderlike bekeringe het plaasgevind en 'n groot aantal mense is tot die gemeente toegedaan. Daar is manne wat die hoogste opoffering vir die waarheid gemaak het deur hul enigste sigbaar middel van bestaan op te gee en hulle af te sny van belangrike kerkelike poste. Die Heilige Gees het met harte gepraat en manne en vroue daartoe gebring om hulself oor te gee en die goddelike leiding te volg. Sulke ervarings soos die poging van Bloemfontein behoor al ons mense te verbly en elke getroue hart te bemoedig.

Onlangs op 'n Sondagmiddag is die wat as gevolg van die vergaderings in die Stadsaal van Bloemfontein uitgestaan het, gedoop. Dit was 'n dag van blydskap vir die nuwe gelowiges wat in die doop ingegaan het, en vir die ou gemeentelede van Bloemfontein wat lank en met erns vir so 'n geseënde geleentheid gebid het. Hul gebede is nou eindelik verhoor. Ouderling Clifford het twee-en-dertig gelowiges as die eerstelinge van die poging gedoop en by die eersgevolgende doop sal daar weer twaalf of vyftien siele toegedaan word.

Waarlik, broeders en susters, dis goeie nuus uit Bloemfontein en ons vertrou dat dit al ons mense oral sal verbly en bemoedig soos dit ons plaaslike, getroue gemeentelede gedaan het. Broeders Clifford, le-Butt en hul mede-arbeiders het ernstig en bekwaam gearbei en die Here het hul pogings met heerlike sukses bekroon. The Southern

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General News Notes

Miss Daisy Ingle has now arrived at the Cape and will take charge of the Plumstead Nursing Home. We wish her every blessing as she assumes her new duties.

Dr. A. N. Tonge has just returned home from a visit to Angola. He brings a splendid report pertaining to the camp-meetings held and assures us the work in onward in Angola.

Elder A. E. Nelson has returned to the Division office after spending some time in both Nyasaland and Bulawayo auditing the union books for the respective fields. He brings a good report as to the progress being made in each of these unions.

Brother Claude Conard, General Conference Auditor, is now auditing the books for the following organisations,-Division, Sentinel Publishing Company, and Helderberg College. We are certainly very pleased to have Brother Conard with us at this time.

Elders A. F. Tarr and H. M. Sparrow write concerning the splendid camp-meetings now being held in Nyasaland. It appears as if this will be the largest campmeeting season ever experienced in the South East African Union. A full report of these meetings will appear in a later issue of the OUTLOOK.

Elder J. F. Wright has just returned to the office from attending a committee meeting of the South African Union Conference. He is now completing his work at the Division office, prior to leaving for the Solusi camp-meeting which convenes July 5-9. At this meeting he will join Elder Elliott and they will attend meetings to-gether in North Rhodesia and the Congo Union. Brother Wright will be away from the Division office until the latter part of September or the first part of October. After attending meetings in Ruanda-Urundi, Elder Elliott will sail from Dar-es-Salaam about the 12th of September for Europe and the United States.

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"ABIDING in God's love, you may stand every test.'

Change in Division and Union Departmental Leadership

J. F. WRIGHT

For some time now, Brother L. A. Vixie has carried a great burden for a closer contact with our colporteurs who are right out in the field. He has also desired to give his entire time to this phase of the work. Hence during the recent union conference session in Bloemfontein, he expressed a wish that he might be allowed to take up work in the South African Union Conference which would give him this closer contact with the field.

After giving the matter very careful consideration, we passed Brother Vixie's request on to Washington, together with the Division recommendation that his request be considered favourably. The Division Committee also recommended the name of Brother F. E. Potter to fill the vacancy in the Division. We now have a cable from over-seas concurring in the recommendation of the Division Committee. So we now pass on this word to say that Brother L. A. Vixie will serve as Field Missionary Secretar y of the South African Union Conference and Brother F. E. Potter will serve as Field Missionary and Home Missionary Secretary of the Southern African Division. We pray that God will richly bless these dear brethren as they seek to discharge faithfully their respective duties.

Readers of the OUTLOOK who desire at any time to correspond with these brethren will adddress Brother Vixie in care of the South African Union Conference office and Brother Potter in care of the Division office

£3 £З

Change of Address for the Northern Rhodesia Mission Field

WE would ask that inasmuch as our office has been moved from Choma, Northern Rhodesia, to our mission station, at Rusangu, that all freight and mail matter be in future directed to, Northern Rhodesia Mission Field of

Seventh-day Adventists,

Care of Rusangu Mission,

P.O. Mission Siding, N. Rhodesia. and that telegrams be sent to,

Post Office Monze, Northern Rhodesia.

€3 £З

Fowls for Sale on Campmeeting Pledge

BROTHER GEORGE SHONE has 25 Leghorn hens for sale which were given as a pledge at the time of the Bloemfontein camp-These hens are good birds of meeting. excellent breed and will be sold at 3/-If anyone buys ten or more hens each. a cock bird will be given free. The fowls will be railed to any station in the Union. All the proceeds from the sale will be used in the evangelistic work in South Africa. Send orders with cash to,-P. W. Willmore,

P.O. Box 256, Bloemfontein, O.F.S.

Obituary

SCHULTZ .-- John Baartman Schultz, aged sixty-two years and five months, died sud-denly at his home in Kimberley, on May 31, 1933. Broeder Schultz was one of the new converts, baptised in June last year as a result of evangelistic meetings conducted by Pastor A. W. Staples. He was a very faithful church member, regular in attendance at all church services, and a faithful Sabbath school member.

Brother Schultz passed away, repeating the Lord's Prayer, committing himself unto Him who is able to keep that which is committed unto Him "against that day." After a short service in the Seventh-day Adventist church, Jones Street, the de-ceased was laid to rest in the West End Cemetery,-Brethren Stevenson and Milford officiating. He leaves a widow and three children to mourn his death. To these we express our deep sympathy. J. L. MILFORD.

Friendly Business Men

J. V. WILSON

As a general rule business men have learned by long experience that friendliness is one of their best assets. The cheer-ful greeting and kindly interest in the customer are great factors in helping to make his business a success. During these hard and trying times of depression through which the world is passing it takes even a more determined effort and a greater show of friendliness to make a success of any business enterprise. Business men realise this and are stretching every nerve to keep calm and friendly despite the fact that business has decreased to such a great extent. They know that once the customer's friendship is won he will remain a good patron of, and a frequent visitor to, the store.

We can well afford to study the friendly business man's methods and put them into practise when out on Harvest Ingathering Friendliness will go a long way work. towards helping us make a success of our work. When soliciting funds for Harvest Ingathering, approach the business man in a frank, friendly and courteous way and he will be sure to respond to your appeal. Most business men yearly set aside certain sums of money for charities and are glad to give when they are shown that the cause to which they are asked to contribute is a worthy one. When soliciting a cer-tain business man one day he said, "I am most certainly glad to give and our business sets aside special funds for just such calls as these, but I am also happy to give you a personal donation as well."

We should go about our soliciting in a business-like way, using only a few well-chosen words. This will be appreciated by the business man who has plenty to do attending to his own business and has, as a rule, very little time to spend just visiting. We should always remember that we or someone else will no doubt call on the same man next year, so we must be sure to leave him feeling friendly to us and our cause.