



# SOUTHERN UNION WORKER

"The Lord thy God is with thee whithersoever thou goest." Joshua 1:9

VOL. IV

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## NOBLE SERVICE

"We cannot all be preachers and sway with voice and pen,  
As strong winds sway the forest, the minds and hearts of  
men;

But we can be evangelists to souls within our reach;  
There is always love's own gospel for loving hearts to preach.

"We cannot all be heroes, and thrill a hemisphere  
With some great daring venture, some deed that mocks at  
fear;

But we can fill a life-time with kindly acts and true;  
There's always noble service for noble souls to do."

## TO ALL OF OUR WORKERS

DEAR FRIENDS:—

For a long time it has been my intention to write a personal letter to all our subscribers about our work in this field, feeling sure you will be willing and anxious to co-operate and assist us in carrying out the different enterprises we are engaged in for the purpose of pushing forward to completion the work the Lord has given us to do. But finding it impracticable to do so we are addressing you through the WORKER, asking that each one will consider it as written to himself.

For more than sixty years the message has been sounding, and beacon-lights have been established in almost every country in the world. Many sacrifices have been made, and God has blessed the sacrificing ones, and the interests in behalf of which the sacrifice has been made. But, still there is a great work to do, and the Lord is still saying, "Gather my saints together unto me; those that have made a covenant with me by sacrifice." Ps. 50: 5. This scripture means that if we would be gathered and numbered with God's people when he comes to reward his servants, we must sacrifice our sins, bad habits, worldly pleasures, etc., and give both ourselves and our means to the cause of truth. The work in foreign fields is to be carried forward earnestly and intelligently. And the work in the home field is in no way to be neglected. Let not the fields in the shadow of our own doors be lightly passed over and neglected.

So, in order to keep abreast of the work and know how to co-operate with it, it is necessary for us to read our papers, and learn from them what is being done. Our church paper, the *Review and Herald*, we cannot afford to be without. Through it our foreign work is reported, instruction is given, and it is the paper through which Sister White speaks more than any other. In these last days of peril we cannot afford to be without the counsel the Lord is giving through her.

Every believer in the Southern Union Conference ought also to read the SOUTHERN UNION WORKER, so as to be intelligent in regard to the work in our own field. In no other way can we know what is going on. Just now we have in

hand two enterprises to carry out, to which we invite your interest and assistance. One of these is an effort to strengthen the colored work by supporting two consecrated colored brethren in the Huntsville School, who are already advanced, and if supported for another year will be ready to enter upon active work for their own people. They have done all they could for themselves, and we cannot afford to let them fall out when they are so nearly ready to do successful work. The president of the Southern Union Conference, Elder McVagh, and I talked this matter over, and we felt sure that our people in this Southland would readily respond, and so we pledged our assistance to raise the two scholarships at \$90 each, making a total of \$180. Some of the young people are responding quite freely, besides older members. Will you help us in this matter by contributing something toward their support? If so, send your gift to us as soon as possible, whether it be large or small, remembering that "God loveth a cheerful giver," and "the liberal soul shall be made fat," and we will receipt you for the same through the SOUTHERN UNION WORKER, and pass it along to the school.

The other enterprise in behalf of which we solicit your assistance, is one set on foot by the General Conference Young People's Department. Putting the Temperance Number of the *Youth's Instructor* in every public library, Young Men's Christian Association and the Young Women's Christian Association, as well as the libraries of every State Christian Endeavor Society in the United States and Canada. The paper is printed and meeting with success. So you see that this will secure for it millions of young readers who would not otherwise be likely to be reached, and the good that will be accomplished, no one can tell. The contents of the paper are prepared in the best manner possible to interest those whom this effort is designed to reach. The expense is large, but the object fully justifies the outlay. If this undertaking appeals to your sympathy, let us hear from you in a substantial way. But do not forget the *Review and Herald* and the SOUTHERN UNION WORKER. If you are not already a subscriber, send us your subscription as soon as possible.

The price of the *Review* for one year is \$1.75, six months, 90 cents; three months, 50 cents. SOUTHERN UNION WORKER is 50 cents for one year, and 25 cents for six months.

Hoping that your faith and courage in the Lord are good, and that he is prospering you both spiritually and temporally, and that we may be able to say at the last day: "Lo, this is our God; we have waited for him, and he will save us; this is the Lord, we have waited for him, we will be glad and rejoice in his salvation;" again inviting your assistance and an early reply; and asking you to send all moneys to the undersigned, I am,

Yours in the Master's service,

MRS. M. H. CROTHERS.

Cor. Sec. So. Union Conf., and Y. P. M. V. Socy.

## Our Publishing House

### HOME OFFICE NEWS

OUR book and periodical sales for the week ending July 1, are surely very encouraging. Book sales reach 3,368, our *Watchman* sales 15,469; *Gospel Sentinel*, 1,850. Our periodicals are on a rising tide and one day last week we sent out over one ton of mail, mostly *Watchman*. Brethren, the Lord is not only blessing our book canvassers, but blessing the periodical workers as well. Are you engaged in either branch of this work? If not, why not?

In a recent Southwestern Union *Record*, our Western manager, R. L. Pierce, refers to a student canvasser working in southern Texas: "It is little less than miraculous the success that God is giving to many this year in the book work, even from the very beginning of their work. As an illustration of this, we will mention a first report from Hersel Butka, who is canvassing for 'Home and Health.' This first week, he worked only 2½ days. During that time he put in twenty-eight hours, securing thirty-three orders with a value of \$105.85, including helps. Of these orders, fifteen were English and eighteen Spanish. When sending his report Hersel writes: 'I am pleased to be permitted to send in my first report. I guess it has cost me about fifty miles of good hard walking over hard rocks, and now sore feet, too. The people here generally, have their houses about one-half mile from the road in the bushes somewhere, and the folks are usually in the field about a mile from the house, so you see it is not very funny. It doesn't matter if the Mexican ladies are at home, for we have to hunt the men in order to get their orders. There are some that cannot read, but only a few. It is somewhat hard for me to understand them sometimes, especially when I hit a low-class Mexican, but on the average I can understand them pretty well. They understand me all right. Mexicans are a very sociable people.'

"From the way in which Hersel has started out, it would seem that he can be depended upon to maintain the Butka reputation for selling books, and we hope and pray that he may be the humble instrument in God's hands of bringing the light of present truth to many precious souls who are now in darkness."

Brother C. F. Dart, State agent of Kentucky, was a visitor at the office for a few hours on Monday. Brother Dart has just completed a delivery for Brother Wheeler, and has had very good success, and reports many interesting experiences.

In a recent letter from Brother Pierce, manager of our Southwestern branch, he says, "June summary will crowd seventeen thousand dollars for this union." This is surely a grand report and we feel to praise God for the many evidences of his blessing.

A postmaster in Georgia recently wrote us as follows: "I desire to sell the book entitled, 'Bible Footlights for the Pilgrim's Pathway.' Will you kindly send me the canvassing outfit for same and oblige?"

"I am of good courage in the Lord though temptations are ever before me. I am glad for the love and power that sustains. The Saviour says, 'I will never leave thee, nor forsake thee,' and I am glad for his promise. 'Steps to Christ' has done more for me than anything that I have read. It has kept me in the work. I am having good, rich experiences, and several here are calling for preachers to explain the message to them. For several weeks I have been in poor territory, so 'Daniel and the Revelation' was too high-priced for them, I think. So when I found that I could not sell 'Daniel and the Revelation' I would tell them about 'Bible Footlights,' and one week I took six orders for it and now I have a prospectus and have taken four this week.

"While delivering books I met a Methodist lady, and she found I was an Adventist and asked me why I kept the Sabbath. After I quoted the fourth commandment, she said that was a good reason, and was very much impressed with my talk, so I called to-day with some literature for her. She is a missionary in the church, and travels all the time. Another, a young man, wants to know where the change of the Sabbath took place. I will see and talk with him to-day also. My only thoughts are to work for Jesus till he comes, and I need your prayers.

"Your letter of the 21st to hand. It is good to me to get letters from the office. I haven't seen any of our people since the institute in February. I am alone, but the words 'Come Lord Jesus, come quickly, Amen,' is the sentiment of my heart."

H. E. BECK, *Kentucky*.

### BUSINESS

Business is of no value unless it grows. It is made up of ideas. Putting into operation the ideas we have in view, is what counts. The first condition on which our progress rests, is concentration.

Make your business a school to yourself. Bring new inventions into your operations. The formula for success in your movements is as follows: Tool—your book, or magazine; intelligence—knowledge of your tool, and its value; and infinite, painstaking carefulness in the use of your tool.

Look for an opportunity. After a careful analysis of it, comes organization—some means by which to obtain the benefits of that opportunity.

Success in your business makes you reliable. Make use of every mind in which you find ideas of value. Counsel is of much worth, for in it is safety. Be on the lookout all the time for information about your business, and nail a fact just as soon as you get it.

A thorough knowledge of the smallest details of your work, well-directed effort in labor, and the power to organize your business—these are three points that should be earnestly sought for—the foundation-stone of your success.

H. B. TILDEN, *State Agent, N. C.*  
*in Atlanta News-Letter.*

In a recent copy of the *British Columbia Visitor*, we note the following: "After the institute, Brother Bellchamber began throwing the life-line of 'Daniel and the Revelation' in the Cedar Cottage district near Vancouver. In the first forty-seven hours he took orders for \$102.70. He says, 'I am so glad that the Lord has called me to take a part in the closing message. The experiences are just what I need. One discouraged woman said, "I believe the Lord directed you here." On Thursday I had a similar experience. The Spirit of God came very near and the lady wept. I told her I would remember her in my prayers, and I asked her to pray for me. She said "You need not ask for my prayers, you have the Saviour with you." I encouraged her, and told her that even in her little home she, too, could enjoy the Saviour's presence. So the Lord is preparing the way. Even if I did not make my expenses this is the grandest experience of my life.'"

Brethren, the Lord is in the work. Our books contain a definite message, and to all who take hold of their circulation, the Master says, "Go ye also into the vineyard, and whatsoever is right I will give you." Can we trust him? "Manual for Canvassers" says, "A great and important work is before us. The enemy of souls realizes this and he is using every means in his power to lead canvassers to take up some other line of work." Brethren and sisters, do not allow yourselves to be side-tracked. This gospel of the kingdom is to go to all the world for a witness and then shall the end come. Are

we going to be witnesses or are we going to be weighed in the balances and found wanting?

SOUTHERN PUBLISHING ASSOCIATION,  
R. Hook, Jr., Mgr.

### THE WATCHMAN FOR AUGUST

A SPLENDID array of articles will appear in the August *Watchman*. Besides the Outlook and the Home and Health departments, missionary reports from foreign lands, and the General Articles, there will appear the following as our leaders:—

"Is Universal Peace at Hand?" The popular peace cry, which is a great subject and of vital concern to all people, will be fully considered in this article.

"Evils of Industrial Warfare," an article showing that in order to have real world peace there must be a settlement of industrial conflicts as well as international disputes.

"The Millennium."

"The Day of the Lord."

"Korea, the Cockpit of the East" (the Eastern Question Series).

The cover design will be a handsome affair, the same being an illustration of the Peace Palace at The Hague. The August number of the *Watchman* is considered by far the best magazine ever published by the Southern Publishing Association.

#### AGENTS WANTED EVERYWHERE

5 to 40 copies, 5 cents each. Yearly subscription, \$1.

Send orders through your tract society, or direct to the Southern Publishing Association, 2123 Twenty-fourth Ave. North, Nashville, Tenn.

### BROTHER PALMER'S LETTER

#### CONTRACTS, RECORDS, AND REPORTS

THERE are few items in our canvassing work which have caused greater weakness and confusion in the past than the neglect to assign territory under definite contracts keep permanent records of the work done, and report regularly through the *Review*, the local papers, and circular news-letters. And I am sorry to say that there are still quite a good many field agents who do not realize the importance of these items. The gospel commission which sends us to every creature demands that territory be handled as a trust. It is impossible for us to cover the territory wisely and intelligently unless every parcel of it is given out as we would give out money or other treasure under definite contracts.

Undoubtedly there are millions of souls who have already been passed by and who have never seen any Seventh-day Adventist literature because field agents have been unfaithful in keeping records of the territory so that it might all be covered. Our system of reporting is laid out in clear, definite lines, and this system, together with the contracts, forms the basis for permanent records. Without these records, we stumble along in haphazard fashion, and when for any reason a new field agent is appointed, he is like a ship without a chart or compass on the trackless ocean, not knowing where to begin, and he must spend not only months, but years in trying to pick up the fragments of information which can be collected to show what has been done in his territory.

These are grave questions, my brethren, and need our most careful attention. As general agents and leaders in the publishing work, we should make it one of our initial responsibilities to see that every field agent under our direction is keeping accurate, intelligible records.

Then there is the question of publishing reports. The let-

ters we receive, and the reports from our agents, are the best possible ammunition to us in this warfare. Every item of encouragement which we can pass on to our people through the papers, should be prepared and used with care. I receive all of our papers, both general and local, and look them through with the greatest solicitude, in an endeavor to find the latest reports from each field. It has been with the keenest regret that I have observed that some field agents, even those who are reporting regularly on the blanks, and are preparing good news-letters for the agents, are neglecting almost entirely the publication of their summaries and news items. The publication of these items constitutes the best possible advertising matter. It is said that people buy goods when they have seen the advertisement seven times. It is certainly a law of the human mind that when we have seen reports or items a large number of times they become impressed upon the mind, and lead finally to action.

Therefore, when our people all over the world see the reports from our canvassers, and read the news, an impression is made, and again next week another impression is made, until men and women volunteer to enter that work themselves. These reports are great recruiting agencies. They are the basis of an intelligent interest in this work on the part of the people, and must not be neglected.

Some time ago I looked over one of our State papers, and was unable to find one line in it concerning the missionary work in any of its phases. The first item was a lengthy article on the sleep of the dead, and the last article was an obituary. In fact, there seemed to be nothing living in the paper. The paper seemed to exist for the purpose of reporting deaths.

Just recently I saw a summary of the canvassing work published among the obituaries. In that particular instance it seemed to be an appropriate place for the report, for the work was practically dead, and out of proper recognition for its decease, the poor summary should be given a place among the obituaries.

Let us keep in close touch with the editors of our papers; let us send them first-class reports, and seek to arrange with them for publication in proper positions and in large type. Reports published in small type in obscure places make a poor impression.

Permit me to repeat that the assigning of territory under contract, the establishing of the regular reporting system, and the keeping of permanent records are initial items, which we cannot overlook in our work, except at a cost for which the Master will certainly hold us responsible.

#### "LET THE REDEEMED OF THE LORD SAY SO"

The tone of our conversation and letters has much to do with the prosperity of the cause of God. One little word of doubt, one slighting remark, or a little human reasoning, may do more in an unguarded moment to hinder the progress of the truth and turn it backward, than our best efforts can accomplish in many months, or even in many years.

During the winter of 1892 and 1893, the general agents of the United States met in convention in Battle Creek, Mich., during the three weeks preceding the biennial session of the General Conference. The financial panic had struck the country during the previous summer, and there had been a drop of a few thousand dollars in the sale of literature, and yet the leaders were all in their places, and under God's blessing, were holding the work steadily in hand.

As these leaders studied together how they could meet the perplexities caused by the panic, one man of considerable influence expressed the opinion that the difficulties could be solved by cutting down the prices on our books twenty-five cents per copy. This sentiment was quite generally agreed to,

and arrangements were made for a joint meeting of the general agents and the managers of our publishing houses. In that meeting the publishers gave figures to show that the margin to publishing houses was so small that any cut whatever would result in loss, and that they would rather do less business than to cut the prices. The leaders went back to their convention room defeated. Indeed, they had the blues. ~~They deliberately came to the conclusion that the only solution of the question was to sell cheap books, and so they returned home from that convention with the resolution to sell books ranging in price from twenty-five cents to a dollar.~~

The direct result of that speech, that human reasoning, and that entirely human conclusion was that the publishing work during that year suffered a decline of three hundred thousand dollars. From that point it went still lower. We went back into the wilderness and wandered in the valley of humiliation for ten long years. Now we have at last come out of that wilderness of human reasonings by establishing our work upon divine principles and upon divine resources, which never fail us under any circumstances.

How much may result from a thoughtless, faithless word! When the children of Israel passed through the Red Sea, trembling and fear and dread took hold upon the inhabitants of Canaan, so that the children of Israel might have passed over easily. The harlot Rahab told how the hearts of the people had melted for fear; and yet when the spies went up to view the land they gazed upon the walled cities and the giants, until the walls grew higher and higher, and the giants became taller and taller, until, I have no doubt, they honestly believed the report which they gave that the walls reached up to heaven, and that by comparison they were as grasshoppers. And when they had given this evil report and had magnified the difficulties, "all the congregation lifted up their voice and cried; and the people wept that night; and all the children of Israel murmured against Moses, and against Aaron; and the whole congregation said unto them, Would God that we had died in the land of Egypt or would God we had died in this wilderness. . . . And they said one to another, Let us make a captain, and let us return into Egypt." What a sorry time that was, wasn't it? From the standpoint of human reasoning, the report was at least partially correct, but from the standpoint of God's resources, there was no truth whatever in the report.

How different was the report of Caleb and Joshua. They said, "Let us go up at once, and possess it; for we are well able to overcome it. . . . The land which we passed through to search it, is an exceeding good land. If the Lord delight in us, then he will bring us into this land and give it us. . . . Only rebel not ye against the Lord, neither fear ye the people of the land; for they are bread for us; their defense is departed from them, and the Lord is with us; fear them not."

(Concluded next week)

### TRUE EDUCATION

ONE of the leading themes of the *Signs of the Times* Monthly Magazine for August will be on the subject of Education, and articles have been secured from some of our leading educators. Following are the titles and a brief outline of some of the principal articles:—

*The Ideal Education*, by Prof. Frederick Griggs, President of Union College, College View, Nebraska. Here is an ideal clearly delineated, which can be made real. There are hundreds of teachers and thousands of students who are actually working toward the ideal outlined in this article.

*The Essentials of Education*, by Prof. M. E. Cady, President of Walla Walla College, College Place, Wash. This is

another strong article on education, outlining in a very emphatic way the things to be attained by every educator and every student.

*Christian Education: Its Definition*, is graphically outlined and described by Warren Eugene Howell, associate editor of *Christian Education*, Washington, D. C.

*Education for Service*, by Elder W. A. Spicer. Here the contrast is drawn between true education and the wrong standards so often held up before the young people of the day. This article will be helpful and uplifting to all.

Articles on various phases of the message, current topics, etc., will appear the same as usual. The cover will be in colors, and on the whole the August number of the *Signs Magazine* will be one of the most attractive and important numbers ever issued.

This number presents a grand opportunity for young men and young women to earn a scholarship in one of our educational institutions, and at the same time place the truth for this time in the hands of the people.

Agents wanted everywhere. 5 to 40 copies, 5 cents per copy; 50 copies and over, 4 cents per copy. They sell at 10 cents per copy. Send orders early. Address your tract society, or *Signs of the Times*, Mountain View, Cal.

## Our Sanitariums

### RELIEF FOR THE NASHVILLE SANITARIUM

THE sale of the book "Ministry of Healing" should have the attention of every Seventh-day Adventist in the Southern Union Conference. During the last session of the conference held in Nashville the following action was passed:—

"Whereas, The General Conference Council, held at College View last October, recommended that there be inaugurated a campaign of relief for our sanitariums by the sale of health publications; therefore,

"Resolved, That we concur in this recommendation and adopt the plan: (a) That this campaign continue for a period of three years; (b) That at least two copies of 'Ministry of Healing' and five copies of *Life and Health* per year be sold by each member; (c) That care be taken to incur as little expense as possible in handling the book so that the return from the sale may be as large as possible; (d) That the union and local conference executive committees be directly responsible for advancing the campaign, and that all other workers assist as far as their work will enable them; (e) That it be understood that the proceeds of the campaign are to be used by our sanitariums to apply on their indebtedness, and not to meet current bills."

Throughout the Southern Union Conference the proceeds from the sale of this book go to the Nashville Sanitarium. This book sells for \$1.50 per copy. It costs about fifty cents to print and bind the book, pay the freight, etc., so that the net income for the relief of the sanitarium work is \$1.00 on each book sold. The present membership of the Southern Union Conference is about fifteen hundred, and if each member sells two books a year for three years this will give nearly ten thousand dollars on this relief fund.

This money, you understand, is positively not to be used for the running expenses of the institution, but is to be used in liquidating the present indebtedness of the institution incurred in the purchase of the grounds and the erection of the building, etc. The treasurer of the Nashville Sanitarium is required to keep all funds paid in on the sales of "Ministry of Healing" in a separate bank account from our current funds and as fast as the money accumulates in sufficient amounts it will be paid on our notes, which will of course reduce our interest and to that extent reduce our running expenses.

Will you not help us in this great effort to lift our sanitarium out of debt? We are not asking you to donate one cent of your means in this effort. The books will be delivered to your post-office or railroad station free of charge, and you are only asked to sell the books and return us the \$1.50 for each book sold. For the time you spend in this work you will be more than paid in blessings that you will receive.

We have a supply of "Ministry of Healing" on hand here at the sanitarium and they can be sent you at any time direct from Nashville. Those who are ordering books from the publishing house can have "Ministry of Healing" shipped with their order, as we have a stock on hand there also. These books can be shipped with your order promptly.

Send your order for "Ministry of Healing" to the Southern Publishing Association, or to the Nashville Sanitarium, Station No. 5, Nashville, Tennessee.

B. W. SPIRE, *Mgr.*

## Alabama Conference

### NOTICE

THE Alabama State camp-meeting will be held at Calera, August 4-14. We hope each church in the conference will send a full representation of delegates, and see that they are on the ground at the opening of the meeting and remain until its close.

Besides the delegates, we urge just as many more to attend the meeting as possible. Special services for the young people and children will be held each day. Israel of old was required to meet in general assembly three times each year. Surely once a year is not too often for Israel of to-day to present itself in general convocation before the Lord. Begin now to make preparation, by getting both your temporal and spiritual affairs in proper condition that you may attend and receive a blessing. Don't forget the time and place.

J. R. BAGBY.

### ALABAMA CITY

We pitched our tents in a beautiful grove, centrally located in the city, and began meetings June 30. It has been so very rainy that we have not had as large congregations as we had expected, but from the first there seemed to be manifested an interest to hear the truth. Up to last night, (Sunday), the congregation had averaged nearly one hundred, while last night there were over two hundred present, and they listened with much interest to the explanation of the prophecy of Daniel 2.

We believe that there are honest-hearted people attending the meetings, and we are glad that we have the privilege of hunting out these precious souls. Remember the work here in your prayers.

ROSS LINDSAY,  
E. L. ILES.

### THE ELIZA CHURCH AND THE OLD PATHS INDUSTRIAL SCHOOL

JUNE 10 I visited the newly organized church of about twenty-five members at Eliza, Ala., looking for prospective canvassers. It did me good to meet this consecrated company, and see the results of the self-sacrificing efforts made by those who have been and those that are now connected with the Old Paths Industrial School, of which the church is the outgrowth.

The school has a fine location on Sand Mountain, overlooking the valley and the ridge that lie between it and Lookout Mountain, which is about six miles away. It was started about five years ago by Dr. Hayward, with just a few pupils,

and it has developed into the present school which, during the past year, had forty-five students.

Brother T. A. Graves, who is the elder of the church, is the business manager of the school. Brother W. R. Tollman has been the principal, but I understand that he and his wife are now going to connect with the orphanage that sisters McDonald and Lackey are putting up at this place.

The school is exerting a good influence in that neighborhood, and when the church was organized five of the students joined. Others acknowledge the truthfulness of the third angel's message, and it is hoped that they will take their stand before very long.

In connection with the school are one hundred and thirty acres of land, twenty-five acres, including eight acres of apples and peaches, being under cultivation.

Besides the good work this school is doing in that neighborhood, it also furnishes our people in the northeastern corner of the State, a good church school to which they can send their children. Brother Graves' address is Long Island, Ala.

R. I. KEATE.

### CANVASSERS' REPORT

THIS week's report (June 18) is disappointing in one particular, and that is that less than one half of our regular canvassers' names appear on it. At this writing I do not know why they have not sent in their reports.

But notice how the Lord has blessed those who have been at work. The total value of orders taken by the six regular canvassers whose names appear in the report is \$377.85, or an average of \$62.97 each. This is an average of \$12.59 per day. I think this is a good average and that we should praise the Lord for the way he is blessing this line of his work.

Brethren and sisters, there are thousands in our conference who have never yet heard the third angel's message. Does not their need appeal to you? And do you not see in this line of work a great opportunity to carry this message to them? Remember we are always glad to help those get started whom the Lord is impressing to enter the canvassing work.

R. I. KEATE.

*Field Missionary Agent, Fort Payne, Ala.*

## Kentucky Conference

### Richmond

ONE who went out from us because he was not of us has spent several weeks at this place and has sought to turn away those here, but without success. He has been distributing the writings of three different men who have written pamphlets against the fundamental doctrines of this message. I have read all of these pamphlets carefully, and I am sure that those who will to do his will cannot be deceived by them. I could remain but one day at this place.

### Penola

Only one meeting was held here with the two families. Sister Beulah Harris is teaching a family school here. We were pleased to see the interest manifested by the parents in the education of their children. This was the hurrying time of the season with them.

### Locust Branch

Three families live here in the hills. We put in a full day with two meetings and private visiting. They will probably have a church school here during the fall and winter. We will try to put them in touch with a teacher.

### Paint Lick

Brother and Sister Jacob White live here. They had engaged the Christian church for a meeting, but just before the meeting it looked so much like raining that few came out.

Sister White is recovering from her surgical operation. They are grateful to the Lord for his mercies to her. At all these places renewals for the WORKER were taken. The paper in its improved form is much praised. The people want to know what is going on in the union.

#### Milledgeville

After an absence of nearly ten weeks we reached home Friday, June 24. The day following the quarterly meeting for the conference church was held. On that day fifteen members were added to the church roll, and another was overlooked, which will make sixteen. Two names were sent to another church. Three have received baptism. Two began keeping the Sabbath and one was reclaimed. Forty-nine names have been sent in for the WORKER, six for the *Review*, ten for the *Sentinel*, one for the *Watchman*, three for the *Little Friend*, two for *Life and Health*, one for the *Sabbath-School Worker*, and four for the *Gospel Herald*. Thirty "Ministry of Healing" were sold.

We have endeavored to emphasize the importance of faithfully paying tithe, and making offerings for foreign missions. We believe that the work in the conference has been much strengthened during this trip among the churches and scattered ones. Yes, I should have said that two Sabbath-schools have been organized.

#### Tract Society

The secretary reports that during June she has received orders as follows: *Life and Health*, 2,200; *Watchman*, nearly 1,100. The cash receipts have been about four hundred dollars. The reports from the canvassers for the last week from book orders have been over two hundred dollars. We have reason to thank the Lord for the noble work that our faithful canvassers are doing.

A. O. BURRILL.

## Louisiana Conference

### RATES TO THE CAMP-MEETING

Read this carefully. Rates have been granted to our camp-meeting on the certificate plan, which is this:—

When you purchase your ticket you pay full fare one way. You ask the agent for a "certificate of standard form, joint agency rule." Just as soon as you reach the grounds present your certificate to E. L. Maxwell, who will sign same for the return trip. Returning you will pay *one-third* fare for ticket upon presentation of properly signed certificate.

Rates will only be granted on roads *west* of the Mississippi River, and New Orleans. If you live *east* of the river, buy to the nearest point west of the river, and then purchase ticket and secure certificate.

See your agent a few days before you start, and have him look up his instructions in the matter.

Tickets will be on sale July 18 to 23 inclusive, good to return till August 3. No rates on other days.

Do not fail to ask for certificate when you purchase your ticket.

Read this over again and preserve it. Take it with you when you buy your ticket.

One hundred must be in attendance, so be sure to come. Bring the children. Good help from the General Conference is promised.

E. L. MAXWELL.

### NOTICE

As nearly all who had promised to attend the institute have recently written me they will not be able to attend, I am very sorry indeed, to announce that there will be no institute held in Louisiana, at least until after our camp-meeting.

Now let me say to those who love this truth and who want a part in the kingdom, don't fail to attend the camp-meeting,

and we will have a time set apart each day for the benefit and instruction of those interested in the book work. A. F. Harrison and other competent help will be present.

I. T. REYNOLDS, F. M. A.

## Mississippi Conference

### SHERMAN

My husband took down his tent a few days ago. Three are keeping the Sabbath, and the prospect is that others will soon obey. We are following up the work with private readings, and by distributing literature.

The Methodists, Baptists and Christians are holding a union tent-meeting here, and are all of one mind in trying to overthrow the Sabbath truth. But we are thankful the Lord's Word is true, and his law unchangeable.

We have a good interest in a school-house, three miles away; but as the people are very busy with their crops, we only have meetings three times a week. We are glad that the work is onward and praise the Lord for a part in carrying this glorious truth to others.

MRS. T. C. COLTRIN.

## Tennessee River Conference

### CAMP-MEETING

AUGUST 18-28 is the time set for our annual conference and camp meeting, which will be held this year at Huntingdon, Tenn. No doubt this will be one of the most interesting meetings ever held in our conference. The work in our conference has been steadily growing, and we hope to see the fruits of it in a large attendance at camp-meeting.

This letter will be sent to all our workers and church elders. Will you not see to it that every member of your church is told of the meeting and urged to come? In the past some have said, "But little is said about camp-meeting at our church, it must not be very important, or we would hear more about it." Tell all you can about the meeting. Come and bring others with you. Bring bedding, dishes, spoons, and such things as you think you will need. There will be no dining tent this time, but there will be a cooking tent in which foods will be prepared and sold at a low price. To all who wish to buy and not do their own cooking, this will be cheaper than before.

Tents will be set for all who write for them, so if you are coming, write to Brother C. F. Parmele or myself and secure a tent. Price will be the same as last year, I think.

We expect help from the General Conference besides those who will attend from the Southern Union Conference. Be sure and elect your delegates to the conference; you are allowed one delegate for the organization and one additional for every ten members.

Do not forget to secure your certificate when you buy your ticket. Rates will be given us on the N., C. & St. L. Ry., and this will accommodate all our people. Come, praying God's blessings on the meeting.

W. R. BURROW.

### MEMPHIS

We pitched our tent and began meetings June 19 in North Memphis, not far from our church. The location of the tent is excellent; it being in a beautiful grove and with magnificent shade. The class of people near us is such as we believe will attend and can be reached by the tent meetings.

Already there has developed a real interest among quite a number who are coming regularly. The weather has not been very favorable, and other circumstances have been much

against our work; yet the prospects are very good for one of the best interests that we have had in recent years.

Brother Rees Callicott is in charge of the tent. We all appreciate the help that Elder Burrow is able to give us when at home, being located as he is in this part of the city. Pray for the tent work in Memphis.

On Sabbath, the 25th of June, we held our second baptism in the church. Eight souls went forward in the ordinance. The first occasion of the kind in the church was the latter part of April when we baptized fourteen—nearly all of whom were new Sabbath-keepers. Some of these will be a real help to our work.

It is interesting, however, to note the fact that two of those who were baptized came in through reading "Daniel and the Revelation." Neither of these sisters had known before they commenced keeping the Sabbath that there were any Sabbath-keepers in the city of Memphis, and really knew little or nothing of a Sabbath-keeping people anywhere.

One sister after keeping the Sabbath for the first time, started out one day in search of others, having heard there was a small church of those who keep the seventh-day Sabbath. She met one of the members on a car going to church, and accompanied her to the place of meeting. She has been with us ever since. This lady comes of a most excellent Southern family. Her married daughter has since come into the truth, and also her son, who has been actively engaged in successful canvassing work in Florida. A nephew, who is a physician of experience, in Memphis, and his wife, both very excellent people, have also accepted the faith, largely through this sister's labors. Her married sister and her husband are also keeping the Sabbath as the results of her work, and others of her friends have become deeply interested.

Recently, a lady, a perfect stranger to me, called me over the telephone, and said that she wanted some literature about the Sabbath. At my suggestion our Bible worker called upon her, and found that she had already begun keeping the Sabbath, wholly through reading the book "Daniel and the Revelation"; and this without knowing whether there was a church of Seventh-day Adventists in Memphis, or not. She comes to the meetings, and, as I have stated, has since been baptized and joined the church. She is also of a most excellent Southern family—a family of physicians. Her father is a physician well known in Memphis and is the president of the board of education; her nephew is one of the most noted surgeons in this city. The book "Daniel and the Revelation" has brought in these two valuable additions to our church.

This certainly indicates that that grand old book which has been a standard from the beginning, has not lost its power to bring among us valuable members and workers into this truth. It should be widely circulated; and those who are selling this book should be encouraged, and thus many times as many as are now being sold ought to be put into the hands of intelligent readers.

Our church is packed full and we shall soon be under the necessity of building larger or have two churches in this city. Our church has pledged much more than their part of the \$300,000-fund in pledges for the Southern work, a new baptism for the church, and also given other liberal offerings as well. The truth is permeating this city, and we hope to see many more come into the wonderful light for these last days.

J. S. WASHBURN.

THE rich young ruler presented fine certificates—of his own composition. Christ didn't tear them up, but he did what you tradesmen do with an applicant for a vacancy: he gave a bit of work to try his hand on. The gentlemanly commandment-keeper wrote no more certificates.—John McNeill.

## CANVASSING REPORT

### Southern Union Conference

#### For Week Ending June 25, 1910

ALABAMA CONFERENCE							
NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
R T Jacks	2W..BF	76	16	\$17 50	\$ 7 50	\$25 00	\$159 50
Ben Griffith	....BF	60					105 50
R Roberts	....BF	46	35	52 50	27 60	80 10	75
O A Prieger	..PP&F	48	35	56 00	5 00	61 00	
M L Ivory	.....BF	56	34	51 00	6 00	57 00	
Geo W Brown	.2WBF	98	4	5 00	11 60	16 60	43 25
I W Peevy	....2WBF	91	4	6 00	3 50	9 50	36 50
Alex Osterman	..BF	50	7	10 50	1 75	12 25	15 25
Annie Peevy	....BF	24	12	17 50	50	18 00	
KENTUCKY CONFERENCE							
H E Beck	.....D&R	61	2	5 00	4 30	9 30	90 50
Annie Benton	.stoc	5	4				11 40
C F Dart	....PP&F	5	4	6 50		6 50	
H Ethington	...BFL	24					36 75
W P Ethington	.BFL	42	16	18 00	1 50	19 50	2 00
M D Landon	...BFL	58	8	8 00	3 25	11 25	25
L E Taylor	...PP&F	53	30	53 00	2 00	55 00	1 25
H K Presley	...D&R	31	34	38 25	5 25	43 50	5 25
M J Weber	....BFL	29	16	16 50		16 50	1 25
M Wheeler	....BFL	47	29	31 50	10 45	41 95	
S N Yates	.....CK	31	20	30 00	6 20	36 20	3 50
Jessie Rogers	..PP&F	32	18	30 50	4 25	34 75	2 65
LOUISIANA CONFERENCE							
A B Broussard	..BFL	13	4	4 25		4 25	
W M Olmstead	mofH	46					40 50
Jno Harzman	....GC	35	24	42 25		42 25	11 25
Daisy Berry	....D&R	17	4	7 50		7 50	32 75
G Jorgensen	..PP&F	56	16	18 75		18 75	7 50
I T Reynolds	..PP&F	20					15 00
MISSISSIPPI CONFERENCE							
W H Haddon	...BFL	50	17	22 50	10 00	32 50	2 50
J S Fry	.....D&R	57	34	82 00	2 20	84 20	1 70
Virgil Smith	...D&R	43	8	16 00	6 65	22 65	6 65
E L Marley	...D&R	52	56	149 00	9 75	158 75	1 65
H G Miller	...D&R	13	8	19 00	3 25	22 25	
Mollie Miller	.stoc	10	5	3 00		3 00	1 20
Ella Johnson	...BFL	21	26	26 00	8 00	34 00	6 00
Emily Billups	..BFL	45	41	41 00		41 00	
Annie Watts	..BFL	48					12 00
Katie Holston	..BFL	30	9	9 00	3 25	12 25	2 00
Louise Jackson	BFL	22	8	8 00	2 25	10 25	2 25
Dora Wilson	..BFL	55	66	66 00	9 50	75 50	17 85
Celestia Wilson	MIS				4 30	4 30	4 30
TENNESSEE RIVER CONFERENCE							
H C Balsbaugh	..GC	52	1		1 25	1 25	145 90
C H Chenault	..D&R	27	1	2 00	5 50	7 50	
S L Clark	....PP&F	50	16	15 00	5 00	20 00	2 25
R H Hazelton	..MIS	20	12	14 00	4 00	18 00	4 75
E E Loveland	..PP&F	48	12	3 00	2 75	5 75	2 75
G W Powers	....CK	24	14	8 00	2 75	10 75	3 00
J S Moore	.....MIS	48	25	48 75	3 25	52 00	1 00
Mamie Moore	..D&R	39	15	42 00	4 25	46 25	85 00
SUMMARY							
Alabama Conf	....	549	147	216 00	63 45	279 45	360 75
Kentucky Conf	....	418	181	237 25	37 20	274 45	154 80
Louisiana Conf	....	187	48	72 75		72 75	115 30
Mississippi Conf	...	416	278	441 50	59 15	500 65	48 10
Tenn River Conf	..	308	96	132 75	28 75	159 50	244 65
Totals	.....	1878	750	1100 25	188 55	1286 80	923 80

# SOUTHERN UNION WORKER

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THE SOUTHERN UNION WORKER goes to press Wednesday noon. News notes may be received as late as Tuesday morning's mail. All other matter intended for publication, including canvassers' reports, must not reach us later than Monday night, otherwise they will be left over until the next issue. To vary this rule, seriously interrupts the general work of the publishers, and causes the editor inconvenience. That we may do our best service, and avoid disappointment just as far as possible, we would request our contributors to carefully note these facts.

All matter intended for publication should be sent to the editor, SOUTHERN UNION WORKER, at the above address.

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*Territory:* The Conferences of Alabama, Kentucky, Louisiana, Mississippi, and Tennessee River.

*Office:* Room 57 Cole Building, Corner Union St. and Fourth Ave., Nashville, Tenn.

#### OFFICERS

President: C. F. McVagh, Office address.

Secretary: W. A. Wilcox, Office address.

Religious Liberty Secretary: C. P. Bollman, 2123 Twenty-fourth Ave. N., Nashville, Tenn.

Medical Secretary: W. A. George, care Sanitarium, Station No. 5, Nashville, Tenn.

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EVERY temptation that is resisted, every noble aspiration that is encouraged, every sinful thought that is repressed, every bitter word that is withheld, adds its little item to the impetus of that great movement which is bearing humanity onward towards a richer life and higher character.—  
Fiske.

### CAMP-MEETING ANNOUNCEMENTS FOR 1910

#### Southern Union Conference

Louisiana, Alexandria.....July 21-31  
Alabama, Calera.....August 4-14  
Tennessee River, Huntingdon.....August 18-28  
Kentucky.....August 25 to September 3  
Mississippi, Enterprise.....September 1-10

### Business Notices

UNDER this heading, approved advertisements will be published in the SOUTHERN UNION WORKER, reading notice style, at the following rates: Forty words or less, fifty cents for each insertion, and one cent per word for each additional word. Each group of initials or figures counts as one word. Cash must accompany copy for all advertisements.

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"BUILD a little fence of trust

Around to-day;

Fill the space with loving work,  
And therein stay;

Look not through the sheltering bars  
Upon to-morrow;

God will help thee bear what comes  
Of joy or sorrow."

"THE highest mission on earth is submission."