



"The Lord thy God is with thee whithersoever thou goest." Joshua 1:9

VOL. V

NASHVILLE, TENNESSEE, NOVEMBER 9, 1911

No. 45

## The Refiner's Fire

He sat by a furnace of sevenfold heat,  
As he watched by the precious ore,  
And closer He bent with a searching gaze  
As he heated it more and more.

He knew he had ore that could stand the test.  
And he wanted the finest gold  
To mold a crown for the King to wear,  
Set with gems of a price untold.

So He laid our gold in the burning fire,  
Though we fain would have said Him, *Nay*;  
And he watched the dross that we had not seen,  
As it melted and passed away.

And the gold grew brighter and yet more bright,  
But our eyes were so dim with tears,  
We saw but the fire, not the Master's hand,  
And questioned with anxious fears.

Yet our gold shone out with a richer glow,  
As it mirrored a Form above,  
That bent o'er the fire, though unseen by us,  
With looks of ineffable love.

Can we think that it pleases His loving heart  
To cause us a moment's pain?  
Ah! no, but He saw through the present cross  
The bliss of eternal gain.

So He waited there with a watchful eye,  
With a love that is *strong* and *sure*,  
And His gold did not suffer a whit more heat  
Than was needed to make it pure.

And not *by* the furnace, but *through* the midst  
Passed a thorn-crowned and kingly Form,  
The fire had no power on the gleaming gold  
So close to His bosom borne.

—Selected.

### GENERAL CONFERENCE COMMITTEE

THE council held at Washington, D. C., October 24 to November 1 was an important meeting, and much business was transacted. The calls from all the mission fields were presented, aggregating \$466,917.97. After carefully and prayerfully examining the various calls in detail, taking notice of the number, names, and salary of laborers in each field, together with the statements of openings for labor and reasons for the call for help, over \$400,000 was appropriated for 1912. Even then some most earnest appeals had to be denied the help asked for, but the justice of the plan of considering all the field together appeals to every unselfish soul. In this way only can great inequality and injustice be avoided in apportioning the funds so as to carry the message in even lines to all the world. The appropriations for 1911 were \$367,717.50.

If the estimates for 1912 are met, and great loss will come to the cause if they are not met, you can see that there must be a liberal increase in the gifts and offerings to missions. All the conferences in the United States and Canada have set their stakes to raise next year an average of fifteen cents a week a member. This will require earnest continuous effort on the part of all from January 1 to December 31, 1912. By God's help and united work, the believers in the near coming of the Lord can do it. Among the interesting actions taken were the following:—

Time of Southern Union Conference arranged for January 18-28 at Nashville, Tenn.

Eld. I. H. Evans was asked to take the superintendency of China for the present in addition to his general work in the Asiatic division.

C. N. Woodard chosen treasurer for China.

It was decided not only to prepare for a Harvest Ingathering campaign for 1912, but that this plan be considered a permanent one for each year.

Printing of juvenile books assigned to Southern Publishing Association.

Assignment of new laborers to many fields, and discussion of departmental and other plans for more aggressive pushing of the work.

Appointment of December 18-25, 1911, for a united effort on the part of all our people with "Ministry of Healing."

Invitation to hold next General Conference in Tennessee listed with similar invitations from the Columbia, Lake, and Central Union Conferences.

C. F. McVAGH.

### HARVEST INGATHERING

THE special *Signs*, prepared for use in the Harvest Ingathering campaign, is meeting with signal favor in all parts of the country. Large orders are being received daily at the Pacific Press, and the number of papers demanded promises to greatly exceed that of former years when the *Review and Herald* was used.

There is not the least doubt that many of our people are working faithfully, so the outcome may come up to, and far

above, our expectation. We are to ask great things of the Lord, and he promises that we shall not be disappointed. In some localities the work began over two weeks ago, and some of the solicitors already have had success in meeting the people, and have had some good experiences. It is expected every one will do something in this campaign.

Our literature is in demand. "Now that the religious world has turned from the Word of God to fables, it is refreshing to sincere people to find a little company still adhering to the teachings of the man of Calvary."

Let none fail to study the special *Signs* for themselves, so they may have an intelligent idea of what they are presenting to the people. It should fill our hearts with gratitude to God that he permits us to have a part in this closing work.

M. H. C.

## Our Publishing House

### HOME OFFICE NEWS

SALES report for week ending Nov. 3, 1911: Total number of bound volumes, 2,674; *Watchman*, 1,935.

#### STICK TO IT

O PRIM little postage-stamp, "holding your own"

In a manner so winning and gentle.

That you're "stuck on" your task — (is that slang?) — you will own,

And yet, you're not two-cent-imental.

I have noted with pride that through thick and through thin

You cling to a thing till you do it,

And, whatever your aim, you are certain to win

Because you seem bound to stick to it.

Sometimes when I feel just like shirking a task

Or quitting the work I'm pursuing,

I recall your stick-to-it-ive-ness, and I ask,

"Would a postage-stamp do as I'm doing?"

Then I turn to whatever my hands are about

And with fortified purpose renew it,

And the end soon encompass, for which I set out,

If, only, like you, I stick to it.

The sages declare that true genius, so-called,

Is simply the will to "keep at it."

A "won't-give-up" purpose is never forestalled,

No matter what foes may combat it.

And most of mankind's vaunted progress is made,

O stamp! if the world only knew it,

By noting the wisdom which you have displayed

In sticking adhesively to it.

— From "Boy Wanted," By Nixon Waterman.

Does it pay to canvass when the hot winds are blowing or in freezing weather?

If you have not experienced it yourself, you have all read of the hot winds that blew over Oklahoma and Texas during the latter part of June, July, and August. Many of our canvassers stayed in the field during that time, but there was one brother who had been held out of the field on account of sickness in his family until about the middle of June. All of the canvassers report good deliveries of the orders taken during that hot, dry spell, but the brother I speak of, who started right at the beginning of it, has put in 546 hours, taking orders and delivering. He has delivered \$702 worth of books, and still has some orders to deliver. He

writes that as soon as he finishes delivering he expects to work for a Christmas delivery, then attend our institute at Oklahoma City, and go right from the institute to the field. A glance at the figures will show that he has delivered a little over \$1.28 worth of books for each hour put in. This makes his wages sixty-four cents an hour, and he still has some to deliver from the orders taken during that time.

You would naturally suppose that some of the men who were able to report \$200 and \$300 worth of orders a week would be the ones who would have the most orders for the year. But the man who has the most orders for the year is one who has worked every week for about two years except during institute and camp-meeting time. He did not stop for cold weather, for during January the record shows that he took \$230 worth of orders besides making a small delivery of books. He is neither a tortoise or a meteor, but he spells it canvassing work.

If you don't want to work, don't even think of entering the canvassing field. Consecration and perspiration count more than education, although the latter is useful.

CHAS. L. COLLISON, *Oklahoma F. M. Agt.*

I HAVE been in the canvassing work ever since April. My prayer to God before this was to give me a work to do, and he gave me a desire to do missionary work, and I thank God for the part he has given me in the last message.

I have had many experiences, but the more I work the better I love it. I could not be contented now unless I was in the canvassing work. My intention is through the help of God to stick to it. In July I met a lady who was very harsh. I came to her door and introduced myself, but she never said one word. I then began to talk to her little girl, and in the meantime showed her "Best Stories." She said, "Mama, please get that book for me." The mother had not spoken since my arrival, but she gave the order and then we had a pleasant chat. When I delivered the "Best Stories" she gave me an order for "Bible Footlights." I learn from this that it takes push in this world to carry the Lord's work. I desire an interest in your prayers that I may continue to be a faithful worker.

C. L. SIMS.

*Tennessee River.*

BRO. C. G. BELLAH, Union Agent of the Central Union, contributes an article to the *Central Union Outlook* of July 18, which was so good that the Pacific Press have published it in book form, and we take the liberty of copying it herewith.

#### "GOD'S HEROES"

"There lies inherent in the heart of every true man the desire, when facing a crisis, to be a hero. We believe this is heaven-born. The word 'hero' is taken from the Greek 'heer,' which means 'lord' or 'master.' We can hardly conceive of a large-hearted, Christian man who has not in his bosom a longing to become master when confronted by a difficult situation.

"If there were no difficulties, there could be no heroes. Battles are the conqueror's opportunity. It is the tug at the oar during the storm, the grip of the sledge at the forge, and the hand on the throttle when danger is ahead, that develops leathery brawn and muscle.

"It is not when the cable lies coiled up on deck that its strength or weakness is known, but when in times of peril it is made to sing like the cords of a harp. 'It is obstacles that make men strong. It is not helps, but difficulties, conflicts, rebuffs, that make men of moral sinew.'— *Testimonies*, vol. 3, p. 495.

"Three things are essential to heroism, the individual, opposing circumstances, and spectators. In this world, the

spectators are men; but, thank God, they are spectators only, and not the umpires of the game. In the Christian warfare, angels and the inhabitants of the unfallen worlds are the spectators, we are the heroes, and the present drought seems to be the test. How shall we meet it?

"A certain young deacon was having excellent success in a thriving town. There were many conversions, and even miracles were wrought, when the Lord indicated that he should leave this fertile field and make a seemingly fruitless trip to a dry, barren desert, and sit down and wait developments. Knowing what it meant to follow God's directions, he obeyed, and went immediately. The result was the conversion of the eunuch. Acts 8:26-40.

"Just now there is a pretty severe drought on in most of our conferences, yet the conditions are not nearly so discouraging to the canvasser as the barren waste of Gaza was to Philip.

"As long as we keep the drought out of the heart, it does not matter so much. A canvasser with a moistened heart in a drought-stricken territory is worth a dozen in a land rich as Sodom, but with hearts as dry as the hills of Gilboa. The fertile lands where luxuries are plentiful have never developed the sturdy class of men and women that have come from places where opportunities were meager. Lot went to Sodom and lost a great deal of power, while Abraham pitched his tents under the oaks of Mamre, and became a mighty man of God.

"Man is made by the conditions as often as the conditions are made by the man. The Reformation made a Luther; the Revolution, a Washington. Sand gets into the mussel and becomes a pearl. As Mordecai said to Queen Esther, 'Who knoweth whether thou art come to the kingdom for such a time as this?'

"Five years ago we placed a young German student in a certain territory where a drought came on. He had had no previous experience in the book work, but was full of indomitable courage and perseverance. His sales were running about \$50 per week, when the canvassers' Red Sea (drought) confronted him. Naturally one would have expected a falling off in sales; but to the contrary, they steadily increased. Everywhere could be heard the doleful wail: 'Drought, drought, crops burned up,' etc., etc. But he turned defeat into victory by using this really serious condition as a lever in making sales. The crops ran low, but his sales ran high, until they reached \$100 per week. His success lay in keeping the drought on the outside. He now has charge of the book work in one of the foreign fields.

"The Lord knows we need special help at this time, and he will surely give it. He is more intensely interested in the circulation of this literature than we can possibly be. If we should quit the field, and wait till there were no droughts, panics, or epidemics, to carry forward the work of God, it would never be finished. 'The work which the church has failed to do in a time of peace and prosperity, she will have to do in a terrible crisis, under most discouraging, forbidding circumstances.'—*Testimonies*, vol. 5, p. 463.

"One discouraged brother said that there would be a reaction in the work. Well, I am truly glad of it, and I hope we will keep right on reacting until the work is gloriously finished in triumph. I just had a report from one conference where last week thirteen agents sold \$1,381.85 worth of books in spite of the drought.

"Brethren, let us pray more and work more. If the way is all hedged up, be thankful that the way toward heaven is always clear. If the outlook is not good, try the uplook.

"Fellow-canvassers, our hearts and prayers are with you. We have been through it, and we know what it means. Do your best; angels could do no more, and Heaven will be satisfied. Whether our sales be much or little, let us work

as men who must give an account, and God will reward us in the end. The battle must be fought out in this life. Remember that the shouts of victory on Lookout Mountain (above the clouds) came from the lips of men who had been trained on earth below. Let us be God's heroes."—C. G. Bellah.

Our bindery is still keeping busy. We have orders ahead for 40,212 books. The prospect for fall and holiday trade was never better. Our canvassers' letters all are permeated with a spirit of courage and hopefulness, and 1911 is surely going to be the banner year in our history. The work is still onward, and we feel to praise the Lord for the success that is attending our book and periodical work this year. Let us pull together, brethren and sisters. The battle will soon be over. This gospel of the kingdom is to go to all the world for a witness to all nations, and then shall the end come. The gospel is going to the world very, very fast, and there is still lots of room in the ranks for the faithful canvasser. We shall be glad to hear from all who are interested.

UNDER date of November 2, we received a good letter from Brother Randall, our Atlanta manager, as follows:—

"You may remember that I wrote you our September sales were larger than for any previous month on our records. While I have not made out the regular report for either September or October, the bulk of the business is shown by the invoice footings, and these indicate that October has almost doubled September." SOUTHERN PUBLISHING ASSOCIATION.

R. HOOK, JR., Gen'l Mgr.

## Periodical Department

### THE WATCHMAN—THE PRESENT TRUTH EVANGELIZER

WE were not disappointed in expecting that the cover design on the November *Watchman* would appeal to the people. This is the finest cover we have ever produced, and it certainly contains a volume of present truth, beautifully illustrated in a striking manner.

We are glad to know that our leading editorials, "Was the United States Established by Divine Providence?" and "The Hand of God in History," are being so widely circulated.

Prof. P. T. Magan's article on "The Meaning of the Great European Alliances" is truly significant in the light of the prophecy that states that European monarchies shall not cleave one to another. In spite of treaties, so-called alliances, and diplomatic understandings, the crown heads of Europe have remained separate so far as real friendship is concerned. Professor Magan's article is striking and full of interest in view of the prophecy of Daniel 11.

C. P. Bollman has contributed an excellent article in the interest of religious liberty entitled, "Is the Voice of the People the Voice of God?" It forever overcomes the opposition frequently made that Seventh-day Adventists should not receive consideration on the Sabbath question because of being in the minority. An excellent article to hand to your prejudiced friends.

In view of the war now going on between Italy and Turkey the general article by Wm. T. Ellis, called, "Will Turkey Survive?" is of special import.

Eld. S. B. Horton, well known to our readers, and connected with our Religious Liberty Bureau in Washington, and who is well informed on the various Sunday movements now extant, has given us one of his best efforts in an article called, "A Specious Argument."

To our friends who believe in the present existence of a

soul, C. E. Holmes has analyzed spiritualism in the Bible Laboratory.

To those who look for the signs of Jesus' coming, some of the most important of which have come and gone, A. L. Marnous' article entitled, "Remember November Thirteen" will be interesting.

Clarence Santee has given us something excellent in "A Prophecy of the Last Days."

Altogether the November issue is one of our best efforts, and should have even a wider circulation than any previous number. When you realize that this good magazine can be bought in clubs of five or more for sixty cents a year, we think you would do well to place your order for a small club. For real missionary work among your neighbors, we know of no better way than to send in a standing order of fifteen or twenty-five copies at five cents each. These can be given away or sold at ten cents each, and the results are limitless. Would it not rejoice your heart if you should meet some soul in the kingdom of heaven as the result of sending us fifty cents for ten copies with which to do missionary work? We as a people sometimes forget the limitless possibilities of our literature, and the spirit of prophecy has distinctly stated that "the *Watchman* will accomplish its appointed purpose wherever it goes if given the opportunity." Are you giving it this "opportunity"?

Rates in quantities, five to forty copies, five cents each; over forty, four cents each.

Yearly subscription, \$1.00.

SOUTHERN PUBLISHING ASSOCIATION.

## Alabama Conference

### CITRONELLE

IN view of the local camp-meeting that was to be held in Citronelle, October 5 - 15, we thought it best to conduct a short tent effort in connection with it, so I arrived there September 19.

After spending a few days visiting and meeting the people, we began the meetings September 26. We secured a good central location for the tent, and the first night we had three present who were not of our faith, but the attendance increased till our regular audience on week nights averaged close to seventy-five, with about two hundred present Sunday nights.

Although prospects seemed quite unfavorable at first, the interest increased till by the time we had to close the tent effort, October 22, eleven adults had signed the covenant, seven of whom united with the church, and still others have commenced to observe the Sabbath. Five of those uniting with the church were baptized before the close of the tent-meetings; the other two being satisfied with their former baptism. There are several more who are deeply interested in the message, and will continue to study the truth. We hope and pray they will see the light and have courage to walk in all the counsel of God.

A good, convenient hall has been secured in which Sabbath-school and meetings will be held. The membership of their Sabbath-school the past year has been seven, but has increased till the past two Sabbaths it has been between thirty-five and forty. Thirty-seven attended the Sabbath-school in the hall last Sabbath.

We would have been glad to have remained there, at least another month, and follow up the interest, but Brother Bailes and wife will remain and take up Bible studies and cottage

meetings with the interested ones. He has already placed a number of our good books in the homes of the people.

Remember the interest of our tent companies and canvassers in your daily prayers for the advancement of the message.

E. G. HAYES.

## Kentucky Conference

### MAGAZINE AGENTS' REPORT

For Month Ending Oct. 31, 1911

Agents	Papers	No.	Value
Anna Adams .....	W	2475	\$247 50
Effie Nelson .....	L	300	30 00
Mrs. L. Gatton .....	L&H	100	10 00
Ina Hicks .....	L E Soft W	55	5 50
Runa Walbert .....	W	200	20 00

Totals ..... 3130 \$313 00

## Louisiana Conference

### SABBATH-SCHOOL REPORT

For Quarter Ending Sept. 30, 1911

Names	Membership	Av. Att.	Expense	Off'gs.	Missions
New Orleans .....	73	50	\$ 7 00	\$66 54	\$66 54
Hammond .....	20	16	3 35	14 03	14 03
Welsh .....	32	23	4 91	12 61	12 61
Jennings .....	8	8	30	8 81	8 81
De Ridder .....	25	13	1 20	8 43	8 43
Jena .....	31	18	50	8 08	8 08
Lake Arthur .....	15	11		7 89	7 89
Lake Charles .....	13	10		7 25	7 25
Shreveport .....	25	19		6 28	6 28
Ringgold .....	23	12		4 90	4 90
Newellton .....	9	7		3 25	3 25
Hobart .....	8	7		2 75	2 75
Home Department .	111	111	3 00	19 33	19 33
Camp-meeting ....				23 61	23 61

Totals ..... 393 305 \$20 26 \$193 76 \$193 76

MRS. E. H. REES, S. S. Sec.

### A RISING AGAIN

MOFFAT, the missionary, preached before an African chief, who listened with delight until he spoke of the resurrection. The chief then turned and said to the missionary, laying his hand on his breast, "Father, I love you much. The words of your mouth are sweet like honey; but the words of a resurrection are too great for me. I do not wish to hear about the dead rising again; the dead can not rise; the dead shall not rise."

"Tell me, my friend," said the missionary, "why must I not speak of the resurrection?"

Lifting his arm, which had been so strong in battle, and quivering his hand as if grasping a spear, the chief said, "I have slain my thousands, and shall they rise?"

O, it is a great and terrible thought that we shall have to meet again all whom we have injured, neglected, or destroyed.—*Selected.*

It is not too late to order the Harvest Ingathering *Signs*. Do so now. You have until December 31 to finish the work, but we beg of you, not to delay. Join the army of workers.

## Tennessee River Conference

### TREASURER'S REPORT For Month Ending Oct. 31, 1911

#### TITHES

Nashville .....	\$400.00
Memphis .....	179.52
Cedar Grove .....	34.86
Conference Church .....	31.53
North Nashville .....	34.16
Springville .....	22.40
Leach .....	17.45
Lane .....	11.90
Individual .....	9.00
Madison .....	6.00
Trezevant .....	5.15
Jackson .....	4.17
<b>Total .....</b>	<b>\$756.14</b>

#### OFFERINGS

Sabbath-School Donations .....	\$ 74.38
\$300,000 Fund .....	61.25
Colored Work .....	59.93
First-Day Offerings .....	2.25
Aged and Orphans .....	1.60
Ingathering .....	1.00
<b>Total .....</b>	<b>\$200.41</b>

THOS. E. PAVEY, *Treas.*

## Missionary Volunteers

### TO OUR YOUNG PEOPLE

No LESS to the young people of our day, than to those of former ages is the following instruction given:—

"My son, give me thine heart, and let thine eyes observe my ways." Prov. 23: 26.

"Remember now [also, R. V.] thy Creator in the days of thy youth, while the evil days come not, nor the years draw nigh, when thou shalt say, I have no pleasure in them." Eccl. 12: 1.

"My son, attend to my words; incline thine ear unto my sayings. Let them not depart from thine eyes; keep them in the midst of thine heart. For they are life unto those that find them, and health to all their flesh." Prov. 4: 20-22.

"Study to show thyself approved unto God, a workman that needeth not to be ashamed, rightly dividing the word of truth." 2 Tim. 2: 15.

Having given heed to the instruction in the foregoing Scripture verses, in first, giving our hearts to God, second, in doing this while we are yet young, and third, in having become diligent students of the Word of God itself, and thus having become "workmen that needeth not to be ashamed," then let us carefully read the following instruction:—

"The signs which show that Christ's coming is near are fast fulfilling. The Lord calls upon our youth to labor as canvassers and evangelists, to do house-to-house work in places that have not yet heard the truth. He speaks to our young men, saying, 'Ye are not your own; for ye are bought with a price; therefore glorify God in your body, and in your spirit, which are God's.' Those who will go forth to the work under God's direction will be wonderfully blessed. Those

who in this life do their best, will obtain a fitness for the future, immortal life."—"Testimonies for the Church," vol. 8, p. 229.

Now with the foregoing let us read the following Scriptures:—

"It is good for a man that he bear the yoke in his youth." Lam. 3: 27.

"Let no man despise thy youth; but be thou an example of the believers, in word, in conversation [manner of life, R. V.], in charity, in spirit, in faith, in purity." 1 Tim. 4: 12.

"To his servants Christ commits 'his goods,'—something to be put to use for him. He gives 'to every man his work.' Each has his place in the eternal plan of heaven. Each is to work in co-operation with Christ for the salvation of souls. Not more surely is the place prepared for us in the heavenly mansions than is the special place designated on earth where we are to work for God."—"Christ's Object Lessons," pp. 326, 327.

Dear reader, as young people, let us earnestly "think on these things." Phil. 4: 8. ARTHUR L. MANOUS.

#### TIME

"OUR time belongs to God. Every moment is his, and we are under the most solemn obligations to improve them to his glory. Of no talent that he has given will he require a more strict account than of our time."

"What does this mean to the young man or woman? You stand as one that God is calling to help carry the message of salvation to all the world in this generation.

"Now is the time to do that work; soon mercy's door will be closed forever. If you waste the precious time of youth in the follies of this world instead of seeking the preparation necessary for the work of the hour, what will be the result? Eternal loss to yourself. Some think time is too short for them to attend school, but what are you doing without an education? Many are doing nothing, youth is rapidly slipping away, and soon you must give an account of that most valuable talent, your time. Remember those who began work at the eleventh hour were paid like the rest, but those who do nothing receive nothing. Others seem to hear the call of God to work and sense their need of an education, but instead of going to the school that God has called into existence for the sole purpose of fitting our youth as gospel workers, they turn to some school of the world to get their training.

And when their education is finished, they find they are still less prepared for the Lord's work than they were before, for the school and its influences have left the impress of the world upon their minds instead of the impress of the gospel; an impress of selfishness instead of the impress of sacrifice. They squandered the precious time of youth to gain an education to serve the world. Besides this personal loss, they have given their money to the world for much that is mere educational husk, thereby depriving our schools of the financial support that they so much need.

"Improve your time and every talent God has given you, for what the world needs most, at this time, is consecrated young men and women to live and teach the principles of salvation in all walks of life."

It is not too late to enroll in the Reading Course. Send your name and address to your Y. P. M. V. secretary. It will do you good to read the books and belong to the "Spare Minute Circle."

FAITHFULNESS in little things fits one for heroism when the great trials come.—L. M. Alcott.

## General

### TRUST THE CHILDREN

TRUST the children. Never doubt them;  
Build a wall of love about them;  
After sowing seeds of duty,  
Trust them for the flowers of beauty.

Trust the children. Don't suspect them;  
Let your confidence direct them.  
At the hearth or in the wildwood,  
Meet them on the plane of childhood.

Trust the little ones. Remember  
May is not like chill December.  
Let no words of rage or madness  
Check their happy notes of gladness.

Trust the little ones. You guide them,  
And, above all, ne'er deride them,  
Should they trip or should they blunder,  
Lest you snap love's cords asunder.

—Selected.

### SNUFFING OUT THE LITTLE FOLKS

"THERE's an evil that I have seen under the sun;" indeed there is more than one, for evils "come not single spies, but in battalions." This special one, however, is the needless wounding of the sensibilities of children. Little folks are sensitive creatures. We are altogether wrong when we conclude that the boy of five has only one tenth as much feeling as the man of fifty. His little mistakes and accidents, his failure to do or say the right thing, pursue and torment him as they dare not do in after years. Under ridicule and unreasonable reproof he grows hard and bitter, unless he is either an imbecile or an angel.

The accident at the table that sends the young unfortunate away, too often leaves him with a dull ache in his heart, and an undigested lump in his stomach, for the rest of the day, while his self-respect and manliness vanish for the time.

The eager little talker, who is frequently snuffed out in the midst of his recital, by his preoccupied papa or worried mama, with, "Well, well, we don't want to hear any more," naturally distrusts his powers of conversation in after years.

The generous little fellow who has his native chivalry snuffed out by an ill-timed remark on his kindness to some little girl, is likely to make a virtue of rudeness, and to relight his future gallantry with difficulty.

My neighbor Mrs. B., who is an excellent woman in many respects, is continually snuffing out her children. Her guests are sure to hear, "Tommy, what makes you so awkward?" "Johnny, why will you walk before company?" "Mary, can't you talk without getting so close to the lady?" Of course Tommy grows more awkward under the reminder; poor Johnny blushes to the root of his yellow hair; and Mary breaks off her interesting story, to sink cheerlessly into a corner. Poor little tapers! Always snuffed out! How I have pitied them!

How can children always under the snuffers feel that wholesome self-respect that goes so far toward making them men and women? Reproof they certainly need, but not the kind that extinguishes their better natures.—Selected.

TEMPTATION loves to be debated.

### MILITARY BOOK FUND

FUNDS are coming in steadily for the military mission enterprise, a self-supporting move recognized by the General Conference, and the prospects are that the Lord will graciously use this means to bring the truth to the attention of many thousands of men who would probably never otherwise hear it. We are sending out ten more books, making thirty-two in all that have been purchased. When you realize that there are about 1,500 companies in the different branches of the service, and the plan includes sending one "Great Controversy" and one "Daniel and the Revelation" to each, you can see that it will take time and considerable funds to accomplish this great work. If funds can be secured for the first thirty-two books, we think it only a question of time before the necessary funds will be forthcoming for 3,000 books. The Lord will warn this field in some way because it is written that the message is to go to every "nation, kindred, tongue, and people."

Will you not send us a fifty-cent book of stamps, and have the privilege of knowing that it will largely help in sending one message-filled book to many far-off corners in this world that have never yet seen a white man except the American soldier? Do not forget this field when making up your foreign mission money, for it is indeed more "foreign" than you realize.

Nearly sixty dollars has been received thus far from all parts of the world. B. N. BROWN, Formerly U. S. Army.

### THE TEST OF YESTERDAY'S WORK

A NUMBER of years ago, in a town in Germany, there lived a chain-maker unknown to fame. He was poor, but an excellent workman, and very conscientious in all that he did. He might have shirked his work. He might have done poor, imperfect work. But no. Each link of the great chains he made must be right, and so he labored.

Years pass, and on the great ocean there sails a large vessel with many passengers. On the deck is coiled the great chain, attached to the sheet anchor. It lies there unnoticed, unthought of. Suddenly a storm arises, and grows in intensity. So fierce does it become that the ship is in danger. She flounders. Anchor after anchor is cast over, but the storm is so severe that the chains snap like cords.

Then comes the captain's order, "Let go the sheet anchor!" Now is the moment of suspense. It is the last hope of safety. Will it share the fate of the others? Down into the deep it goes. In a moment the chain is out its length. The vessel quivers from stem to stern between the grasp of the two forces, the storm and the anchor. The old German chain-maker is battling with the elements. He wins. The anchor holds. The vessel is saved. His work stood in the great moment of trial.

In the last great day "every man's work shall be tried," and faithfulness alone will win the crown. May we hear the voice of our ascended Lord say to each one of us, "Be thou faithful unto death, and I will give thee a crown of life."—*Pulpit Treasury*.

CONSECRATION to service is heaven. The way to find comfort in our own sorrow is to forget it in carrying comfort to another. The way to lighten our own burden is to add to it the burden of another. The highest of all joy is the joy of a life so consecrated to service that there is left no thought of self; of a self-sacrifice so complete that self does not know that it is sacrificed.—*Lyman Abbott*.

CANVASSING REPORT FOR THE SOUTHERN UNION  
CONFERENCE

For Week Ending Oct. 23, 1911

## ALABAMA CONFERENCE

NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
J McLaughlin ...BF	40			\$	\$	\$	\$80 00
I W Peevy.....BF	34				50	50	15 50
J J Bailes.....BF	50	21	22 50			22 50	36 00
A L Kiehnhoff2WPPF	93						357 50
W A Nelson.PPF BF	20						43 00
M L Ivory.....BF	37	4	1 50		2 25	3 75	15 20
E N Lewis.....BF	45						30 00
Wright Battle ...BF	40						38 50
W F Nance.....CK	20						80 00
G E Vincent 87 101	141 50					141 50	13 50
Geo W Brown 2WBF	78	4	4 00		8 50	12 50	28 50
Isadore Evans ..BF	39	2					3 25

## KENTUCKY CONFERENCE

M Wheeler .....BF	27	12	13 50			13 50	7 00
J R Statton.....BF	25	26	27 50		3 75	31 25	3 75
H E Beck.....BF	39	13	15 50		13 25	28 75	2 75
C F Dart.....BF	19	11	12 50		1 00	13 50	75
D C Ray.....BF	42	14	14 50		3 35	17 85	25
C L Yates.....BF	36	25	28 00		50	28 50	50
C R Millar.....BF	51	18	20 00		3 25	23 25	25

## LOUISIANA CONFERENCE\*

A Jorgenson ...PPF	100	24	42 50		18 30	60 80	39 70
T S Sligh.....BF	10						22 00
J J Ballard.....PPF	26	24	38 50		9 25	47 75	1 75
W E Adams....PPF	5	1	7 50			7 50	16 00
Mrs F A Evans.PPF	51	5	8 00		7 25	15 25	30 50
P C Sibley.....PPF	86	35	67 50		4 75	72 25	20 25
M B Wilson....PPF	73	52	82 50		4 00	86 50	1 50
F H Berry.....PPF	30	27	41 00		4 75	45 75	2 00

## NOTES

A LADY in Ohio adds to her standing order for 10 copies of *Life and Health*: "I am a farmer's wife, and have not much time to devote to the work. I know that I could sell more copies each month if the houses were closer together; but I am four and one-half miles from town, and you see I go out just for an hour in the afternoon."

THREE-FOURTHS of the first edition of 40,000 copies of *Liberty* for the fourth quarter have already been sold. The new cover design, and the contents of this number appeal strongly to all of our successful magazine agents. Send ten cents to this office for a sample copy and terms to agents.

"I HAVE a standing order for 100 copies of *Life and Health* each month," writes one of our older agents. "I have a regular route, and have been meeting some people each month for over two years. I have had some rich experiences. I am almost seventy years of age."

"I HAVE been selling *Life and Health* for over a year," writes an agent who orders 50 copies a month. "I go over the same territory every month. By so doing I have regular customers who appreciate the magazine."

THE November *Watchman* surpasses all previous efforts, and the cover design is the finest that has yet been secured. It is the most striking picture of the hand of Providence in the history of the United States.

## MISSISSIPPI CONFERENCE

J S Fry.....D&R	45						75 50
W H Haddon...GC	45	3	4 00	1 25	5 25		65 00
C H McColreay...BF	60	5	5 00	1 50	6 50		34 25
H G Miller.....BF	50	1	1 50	2 50	4 00		85 75
W E Cooper....BF	50						59 25
Lamar Cooper ..BF	45						70 00
John Wood ....BF	39	19	27 50	3 50	31 00		23 50
J P Campbell....BF	32						43 00
Ella Johnson ....BF	25						48 00
M A Murphy....BF	30						27 90
Annie Watts ....BF	30			50	50		34 50
Luella Hill .....BF	41	28	42 00		42 00		14 50
Willie Cobbs ....BF	40	7	9 00	25	9 25		45 50
Louise Jackson ..BF	15	5	5 00		5 00		1 75
Emily Billups ...BF	65						150 60

## TENNESSEE RIVER CONFERENCE

Mamie Moore ..D&R	30	12	19 00	1 35	20 35		56 00
Mrs S Frisby....BF	11	2	2 00	1 00	3 00		2 75
Mrs C L Sims 2WBF	20	26	30 00	1 00	31 00		18 00
Mrs I E StrattonBF	13	2	2 00	1 25	3 25		3 50
Mrs C D Wolff..BF	13	1	1 00	3 50	4 50		50
Jacob Reed .....BF	30	24	24 00	5 00	29 00		2 00
J S Mooresofvsofv	57	1	1 50	6 75	8 25		108 45
Marcia Anderson2BF	52	13	14 00	9 75	23 75		
C E Morphew....BF	33	16	17 50	3 50	21 00		5 10
Mrs C E Morphew.BF..	21	15	17 50	3 75	21 25		
C H Chenault...D&R	48						98 00
R H Hazelton...BF	35	10	10 00	17 00	27 00		3 50

## SUMMARY

Alabama Conf ....	583	132	169 50	11 25	180 75		740 95
Kentucky Conf ....	239	119	131 50	25 10	156 60		15 25
Louisiana Conf* ...	381	168	287 50	48 30	335 80		133 70
Mississippi Conf ..	612	68	94 00	9 50	103 50		784 50
Tenn River Conf... 363	122	138 50	53 85	192 35	297 30		

Totals .....2178 609 821 00 148 00 969 00 1971 70  
\*Two weeks

MRS. MARY SCRIGGENS is said to be the oldest woman in the State of Massachusetts. She has recently compiled a set of rules for long living. In her rules are included the following: "Do lots of hard work—fifteen hours a day is not too much; abstain from idle gossip; never flirt, for it is a useless waste of energy; do not read novels; banish the vanity of dress; keep away from dances and shows."

IN order that there should be harmony among the churches in the matter of holding quarterly meeting services, it has been recommended by the General Conference Committee that all of the churches arrange for these meetings on the last Sabbath of the quarter rather than on the first Sabbath.

WHAT does that person need most to study, who says he knows more than he can tell—that he has it in his mind, and understands it, but can not express it in words? The answer to this question is found in the November-December issue of *Christian Education*.

A MAN's own good breeding is the best security against other people's ill manners.—*Lord Chesterfield*.

OUR character is but the stamp on our souls of the free choice of good and evil we have made through life.—*Geikie*.

# SOUTHERN UNION WORKER

Published weekly by

## THE SOUTHERN UNION CONFERENCE

Embracing Tennessee River, Kentucky, Alabama, Mississippi, and Louisiana Conferences

Address all correspondence to

Mrs. M. H. Crothers, Editor

Office, 2123 Twenty-fourth Avenue N., Nashville, Tennessee

SUBSCRIPTION PRICE, FIFTY CENTS A YEAR

Printed by the Southern Publishing Association of Seventh-day Adventists

Entered as second-class matter, May 19, 1910, at the post-office at Nashville, Tenn., under the Act of March 3, 1879

### TO SUBSCRIBERS

ALL subscriptions should be sent to your local conference tract society office, or to the SOUTHERN UNION WORKER, 2123 Twenty-fourth Ave. N., Nashville, Tenn.

### WANTED

A HOME with a widow who keeps the Sabbath. Address MISS M. TRULOCK, Roseburg, Ky.

### A GROWING RECORD

THE following encouraging report from one of our youngest *Life and Health* agents in Maine, tells its own story, and shows the right kind of progress:—

"My record is as follows:—

February, 5	May, 50	August, 225
March, 12	June, 100	September, 225
April, 25	July, 200	October, 250

"I shall order 250 or 300 of the November number."

The above record shows the splendid opportunity there is for success in magazine salesmanship, even to beginners who are timid about ordering a large quantity of magazines at first. Large oaks grow from small acorns. This is a splendid and profitable line of self-supporting work. Send 25 cents to this office for a sample copy of *Life and Health*, *Liberty*, and the *Protestant Magazine*. Study them carefully, then make a choice of which magazine you desire to handle regularly. Address this office for terms to agents, territory, etc.

### NOTES

THE Ingathering campaign continues with increasing interest. Orders from the tract societies are showering in on the Pacific Press, and all orders are filled and papers mailed out within twenty-four hours of receipt. Expect to pass the 400,000 mark to-day, the 26th. All orders should come through the tract society office. Send no orders direct. Many conferences, especially the smaller ones, are in the lead; that is, they have entered the honor roll by ordering more papers than they used last year. Secretaries and others report good interest. Let us see some early reports. Who first?

If you have not seen the George Washington Number of *Liberty* (No. 4), it will pay you to send ten cents for a sample copy. Order of your tract society.

"OVER nineteen hundred years of constant digging at the heavenly mine have not reduced the output. The nuggets of gold are on the increase."

### OUR BOOK DEPARTMENT

"BE ready always to give an answer to every man that asketh you a reason for the hope that is in you." To comply with this instruction we advise you to get a set of "Bible Readings in a Nutshell" by Geo. C. Cary, fifty cards in this game containing 337 questions. It is particularly adapted to the young in arranging instructive lessons in a manner readily learned. Post-paid, twenty-five cents.

"A Critical Harmony of the Gospels," by James P. Cadman, or "The Life of Our Lord," is a splendid book for all lovers of the gospels. It lays the words of each gospel side by side, showing the grand harmony which exists in the spirit and verbiage of the texts. We have a few that are slightly shop-worn, and we shall be glad to dispose of them at \$1.00 post-paid.

One of the most striking facts in the history of Christianity is the recognition and support that our Saviour received from the leading Jewish historian, Josephus, whose work is recognized by the literary and ecclesiastical world to-day as a monument in history. These writings are gathered together in a substantial cloth-bound book under the caption of "Josephus." This book deals with the history of Jesus, John the Baptist, James the Just, and God's commander, Abraham, etc. When we realize that Josephus lived during the lifetime of Christ, and writes as an observer of current events, this book should commend itself to all interested in the authentic history of that time. Price, post-paid, \$1.50.

We realize that we fill a long-felt want in offering for sale meritorious books not generally known to our people, but which are excellent, having been read by responsible people. A postcard will bring our special Christmas catalog to your door post haste. Take time to cultivate your mind, and it will assist you largely in appreciating the length and breadth of the message. SOUTHERN PUBLISHING ASSOCIATION.

### BOOKMEN, ATTENTION!

IN response to an urgent demand from our field men, we have been working on a one dollar edition of "Coming King," and take pleasure in announcing that the book is now ready, and all orders can be filled promptly.

This cheap edition is printed on thin paper, without colors, and is bound in an attractive gray vellum de luxe cloth. It is destined to be very popular, and will have a large sale.

Place your orders through your tract society or with the Southern Publishing Association, Nashville, Tenn.

THE November *Signs* magazine is meeting with a good sale. October 25 almost 4,000 copies more than were sold for November last year had been sent out, and orders still coming in. November now bids fair to also become a record-breaker. The attractive cover, with its timely contents, is proving a good one for agents. You can make no mistake with a few copies.

THE first number of the Fireside Bible Study Series of the *Signs of the Times* weekly makes its appearance in another week. Already good lists of names are coming in. Our people appreciate this plan of our pioneer missionary paper in giving the great threefold message in this way. The verse by verse study of the book of Daniel is a good feature of the series. This is a splendid opportunity for presenting these important lines of prophecy to those in whom we are interested.

God is forever uttering himself in love, and man may forever utter himself in obedience.—*Phillips Brooks*.