



# SOUTHERN UNION WORKER

*"The Lord thy God is with thee whithersoever thou goest." Joshua 1:9*

VOL. VI

NASHVILLE, TENNESSEE, JANUARY 25, 1912

No. 4

## All In All

WORKER are you weary? He was weary, too!  
Take this blest thought with you all the long days through,  
When the steps are lagging and the spirits fall,  
Whisper to your tired heart: "Jesus bore it all."  
Hard may be your labor, long and rough your road,  
Still you are but following where your Saviour trod:  
Not a toil or burden, but he gladly shares  
All the weight and weariness, for he knows and cares.

Worker are you lonely? He was lonely, too.  
Take this comfort with you all the journey through;  
Hurt, despised, forsaken, by a friend betrayed,  
Not a voice to cheer him, not a hand to aid;  
Well he knows the aching of thy lonely heart,  
In its desolateness bearing still his part;  
Where a better comrade, sympathizer, friend,  
Than our sweet Consoler, faithful to the end?

Worker are you tempted? He was tempted, too;  
Take this succor with you all the dark hours through;  
When the strength is breaking, and great foes assail,  
Trust that wondrous promise: "I will never fail."  
Trust the strength that conquered in temptation's hour,  
Gird his armor on you, then go forth with power;  
Every conquest helps you future fights to gain,  
Strength will come through weakness, victory through pain.

Worker, are you praying? He is praying, too;  
Take this sweet thought with you all your labor through;  
It will lighten sorrow, it will sweeten toil,  
Soothing all the frets of life with a healing oil;  
Cold your prayers and feeble, but He knows your needs,  
And your grace and pardon with our Father pleads;  
On His prayers he bears you through the world's hot blast,  
That he may present you spotless at the last.

— Selected.

## THE BOOKMEN'S CONVENTION

### FIRST MEETING

The Bookmen's Convention of the Southern Union Conference of Seventh-day Adventists composed of the States of Kentucky, Tennessee, Mississippi, Alabama, and Louisiana convened at the Seventh-day Adventist church, 23rd Ave. North and Siefried St., Nashville, Tenn., at 2 P. M. Sunday, Jan. 14, 1912, Eld. C. F. McVagh acting as temporary chairman.

The meeting was opened by singing, "Leaning on the Everlasting Arms." Eld. E. R. Palmer led in prayer, after which Elder McVagh read a portion of the 53rd chapter of Isaiah.

After some well-chosen remarks by the chairman the convention proceeded to organize by electing Bro. A. F. Harrison, general agent of the Southern Union Conference, permanent chairman, R. Hook, Jr., secretary, and Miss Hazel Wood, assistant secretary. The chairman, being empowered so to do, then appointed a committee on plans and resolutions consisting of E. R. Palmer, all of the field agents, and the general agent of the union.

At this point the regular program was taken up. Several of the field agents not yet having arrived, it was thought best to postpone consideration of topic No. 1 and take up topic No. 2, the subject being, "What Are the Essential Things that Make a Successful Canvasser?" R. I. Keate of Alabama led the discussion saying, in part:—

"Success in the canvassing work is the attainment of the object desired. A successful canvasser is a missionary of the highest order. His great object is to give the third

angel's message to the world in this generation, and especially to give it as quickly and thoroughly as possible to the people living in the territory assigned to him.

"What steam is to the engine, or electricity is to the trolley car, the Spirit of God is to the canvasser — his motive power.

"Another essential is a realization of the importance of time and a diligent use of it. Our time belongs to God. Every moment is his, and we are under the most solemn obligation to improve it to his glory.

"Possession and practise of these principles, combined with good judgment, is the most essential quality of a successful canvasser."

Bro. Benjamin Griffiths said: "Without a burden for the work the canvasser would not enter the work. I consider that in my book I am taking to the people the greatest blessing they could have.

"To work full time means to have success. Unless you do work full time you never will have success. I have gone many times all day long without taking a single order until five o'clock in the afternoon, then have taken seven or eight before bedtime.

"Abundance of tact: If you remain in the work long enough you will get lots of tact.

"The way to overcome difficulties is to not let the difficulties get in the way. If I resolve to do a certain amount, I can nearly always succeed. A few weeks ago Brother Keate wrote me that I lacked \$50. Brother Harrison wrote that he wanted to see me here. I went out and made up the \$50 in just a few days. I made \$7 cash one day and \$12 another. I started in this work with a \$400 mortgage on my home. To-day it is paid, and the place is my own. There

is no such thing as any one making a failure in the canvassing work if he will work on business principles.

"Economy in financial affairs is necessary, and I think I have mastered the art. Fifteen dollars cash will cover my board bill while in the field for a whole year. I go up to a door with as pleasant a face as I can put on, and am usually invited to stay and share the hospitality of the family. Some have been offended because I offered to pay them, and I have ceased doing so."

Bro. L. D. Randall, the next speaker on the list, being unable to be present, Bro. E. R. Palmer followed in the discussion of the topic under consideration. Some of the points brought out were that a colporteur should be devoted to his work. He should know what constitutes the true basis of success. Whether it is the price of cotton or the riches of God which are available to him. A colporteur should know his book and should get some spiritual food out of it each morning.

The discussion of the subject having closed a recess of five minutes was taken, after which topic No. 7, "The Sale of Our Ten-cent Magazines; Its Importance and How Best to Encourage It," was taken up, Bro. C. F. Dart opening the discussion by reading some very pertinent and profitable instruction from "Manual for Canvassers." He recognized the importance of this branch of the work, and believed that aggressive effort should be made to push it as never before. He read a portion of Ezekiel 47 as an illustration of the growth of the publishing work, and then said, "When our publishing work began in the year 1845, we had only one small sheet. I used to be able to wade through all our magazines and papers, but now I have to swim.

"These magazines will go into the homes where the living preacher never will go. The Testimonies say, 'Work the cities.' The ten-cent magazines are solving the problem of how to do it. They are adapted to the purpose. The magazine work is adapted to the cities and to young men and young women who fit themselves for it. The sale of magazines prepares the way for our larger books to be sold in the same territory. In laboring from house to house, the canvasser is following the example of the apostle Paul."

Brother Dart was followed by Bro. B. N. Brown, who said, "It is easier to sell our magazines than the large books, as people are more willing to part with ten cents than with three dollars. The most successful way to handle the magazine work is the house to house plan. This method has proved very effective and is surely bringing results."

Brother Hook then followed in the discussion of this subject. He said, "Our bookmen have found it an advantage to set for themselves a definite task, and I believe that it will be advantageous to do the same thing in our magazine work. The average monthly circulation of the *Watchman* is between twenty and twenty-five thousand. This is much less than it should be, and I suggest that this convention adopt the following slogan: "An average monthly circulation for the *Watchman* of 50,000 copies by Dec. 31, 1912. In order to accomplish this, unanimity of effort and 'a long pull and a strong pull and a pull altogether' will be necessary. I believe the best way to encourage and push the magazine work is to adopt the plan recommended by the General Conference Committee, viz., that the field agents take charge of the book and magazine business and conduct it as one work."

Bro. E. L. Maxwell said, "When the time comes for a work to be done, the Lord provides some one and some way to do the work."

Brother Palmer said: "Ten years ago in Great Britain there were 1,700 Sabbath-keepers distributing 130,000 copies of magazines and missionary papers. There are only 2,000

Sabbath-keepers there now, and they are selling 150,000 copies per month. In Germany, two Union Conferences are distributing 242,000 copies of our periodicals per month, nearly all of them in the great cities of the European field. Definite territory in the cities has been assigned to individual magazine workers. They have contracted for their territory and are not allowed to work outside of it. It is their permanent field, and they work the same territory year after year with excellent success.

"In all that the Testimonies have said regarding work in the great cities, they have never referred definitely to the cities of Europe, for the reason, probably, that these cities are already being worked systematically."

A. F. HARRISON, *Chairman*,  
R. HOOK, JR., *Secretary*.

#### SECOND MEETING, MONDAY, JAN. 15, 1912

The convention opened with Bro. A. F. Harrison in the Chair. Topic No. 1, "How Is a Field Agent's Success Obtained," which was postponed at the previous meeting, was first taken up. The Chair led out in the discussion. He said, "The enemy always tries to break through the weakest places and the field agent should therefore be always strengthening them. He should go out with the weak canvassers, and stay with them until they succeed. A good field agent is one who constantly watches every part of his field, giving help where needed and searching for recruits."

Eld. W. W. Eastman followed reading from "Manual for Canvassers:" "Canvassers are to be educated and trained to do the work required." He said, "The field man's work is to educate and train the canvassers." In speaking of difficulties, he related an incident of a canvasser being chased up a ladder by a dog, but when he reached the top he found a man and sold him a book.

Bro. C. D. Wolff next spoke on the subject, emphasizing the idea that the field agent is an educator to educate men and women to know Christ for themselves, and to realize that every man is a soul for whom Christ died, and for whom we should labor.

The discussion was continued by Brethren E. L. Maxwell, C. F. McVagh, W. S. Lowry, R. I. Keate, and E. R. Palmer. One of the special points brought out was co-operation between field missionary agents and conference officers.

Brother Maxwell said: "We have been getting a view of what God designs this message to be. The advent message to the world in this generation is our watchword, and every Seventh-day Adventist should be engaged in that work. The field is the world. When we get a true conception of the importance and magnitude of our work, and open our hearts to receive the Holy Spirit, great things will be accomplished. It is a world-wide work that we are engaged in, and union is essential to its success. Co-operation will be secured by the field agent acquainting the tract society secretary with the experiences of the canvassers, and by helping the canvassers to understand the difficulties of the secretary. Success will come when they adopt the idea that the work is one, and that when one member suffers all the members suffer with it."

Elder McVagh spoke of the importance of keeping in touch with the colporteurs by correspondence.

Elder Lowry spoke as follows: "We ought to consider the whole field and the whole work, and not push one line of effort to the neglect of others. The field agent should go out with the canvassers and stay with them until they succeed."

Bro. E. R. Palmer said that to obtain success a missionary agent should have the following qualifications:—

1. Should be devoted to his work.
2. Should know the basis of success.
3. Should be familiar with the books his colporteurs are selling.
4. Should appreciate the books and consider it the greatest work in the world to distribute them.
5. Should be industrious, not lazy.
6. Should be a "never let go man."
7. Should be systematic in his work.
8. Should be the intelligence department of the conference, furnishing information concerning all parts of the territory and the interests that are developing.
9. Should teach and practise economy.
10. Should have faith and be optimistic.

Topic No. 4, "Suggestions that May Help Canvassers to Continue in the Work," was next taken up. Bro. H. G. Miller led out on this subject presenting some splendid thoughts, among them the following: The canvassers should be prepared for all kinds of weather that they may put in full time, should be taught to keep out of debt, and as far as possible they should go out two by two, that they may be a help and encouragement to each other. He thinks that it is well to have permanent headquarters. On the subject of side issues, he said, "How can we, with this, the greatest message that God has ever given to man, think of leaving our work for side issues?"

Bro. E. G. Hayes followed. He said, "The canvasser should be filled and imbued with the love of this truth and message, and be determined that as God has called him to the work, he will stay by it until God definitely reveals to him that he has called him to something else where he can accomplish more." "As the enemy of our souls takes no winter vacation so we should put in full time."

The discussion was continued by Brn. A. F. Harrison, Benjamin Griffiths, R. I. Keate, C. F. Dart, M. L. Ivory, E. R. Palmer, C. D. Wolff, and H. E. Beck, and Sr. Mamie Moore. Brother Ivory said that a rainy time is the best time to find people at home. He said, "Every time the storm catches me, I catch a man I would not have caught otherwise."

Discussing the subject of natural salesmen, Brother Palmer said: "People who are saved in the kingdom will not be saved because they are natural Christians. All our colporteurs are not salesmen, but they realize what this truth means and what there is to be done in the world. They are laid hold of by the grace of God and are taught by his Spirit, and are made something that they were not before. They are new creatures, and they have success, and are salesmen in spite of themselves and not because of their natural talent."

A. F. HARRISON, *Chairman*,  
R. HOOK, JR., *Secretary*.

### THIRD MEETING, MONDAY, JAN. 15, 1912

Meeting opened with prayer by Eld. W. R. Burrow.

Minutes of the first meeting were read and approved, after which topic No. 5 was taken up by Eld. W. W. Eastman, the subject being, "To What Extent Does Territory or Other Local Conditions Affect the Canvassing Work?" He was followed by Eld. W. S. Lowry and C. H. McColrey, each one testifying that the Lord overrules all unfavorable conditions, makes "all things work together for good" to them that love and serve the Lord.

Brother Eastman said that if the colporteur does not allow difficulties to discourage him, God will provide some way for the people to pay for their books in spite of hard times and poor territory.

Elder Lowry said: "Local conditions affect the canvassing work in different ways. The Lord will help us deliver books

where it seems impossible. We must learn now to surmount difficulties, for they will get worse and worse. Go out in the name of the Lord of the harvest; for as he provided food in the wilderness for all the multitude of Israel, so he will provide ways for the people to get money to pay for books containing life-giving truth.

Bro. C. H. McColrey said: "Some men have excuses, others have reasons. The reason we prosper is that the Lord has promised, 'As thy days, so shall thy strength be.' We want to recognize the difficulties, and then trust the Lord to help us over them. 'Man's extremity is God's opportunity.' As I canvassed in the boll-weevil district, I would say to the people as I opened my book, 'Some people say the boll-weevil has more power than God's Word. What do you think of that?' And they did not have the heart to say boll-weevil after that. If we do the best we can the Lord is going to do the rest. Pray for me that when I get into bad territory I may not become discouraged."

Brother Keate said: "We should never let circumstances govern us, but we should seize upon circumstances and make them a means of obtaining success." The discussion was continued by M. L. Ivory, H. G. Miller, C. D. Wolff, and Brother Griffiths. Brother Griffiths said that he lost his home by a Gulf storm, and this was what brought him into the canvassing work.

No. 6 was next taken up by Bro. B. N. Brown; subject, "Some Benefits Obtained from the Scholarship Plan." Bro. E. R. Palmer followed. The main points brought out were that the students who earn their scholarships make better all-round workers, and are the salt of the school. The school that has a number of these students is not the loser. Brother Palmer said: "Prosperity in the publishing work, and prosperity in the schools, began about the time the scholarship plan got into full swing. The great people of this world are not usually the sons and daughters of great people, but those who have come up through hard labor. I can conceive of no training better than that derived from eight or nine months in school, and three or four in the canvassing field."

C. F. McVagh, R. Hook, Jr., W. W. Eastman, and D. E. Blake continued the discussion. Brother Hook said that the best part of the year for the Publishing House is the months when the students get out into the field. "The student is actuated by the highest motive. He has something definite he is working for." Elder Eastman said that through the work of these students from Keene during vacation, about 15,000 people had access to the truth.

The chairman introduced a special order of business, stating that Bro. C. F. Dart has in his possession a complete file of the *Watchman*, and copies of the canvassers' papers from which it grew. The first paper was published at Atlanta, Ga., Dec. 1, 1891. It was type-written, and known as the *Southern Agent*, the editor being C. F. Curtis.

Oct. 18, 1892, its name was changed to the *Southern Review*. Nov. 13, 1894, C. N. Woodward became editor. It was discontinued for a short time, having grown to be practically a church paper. July 5, 1898 it was resurrected and started as a church paper, with N. W. Allee, editor. July 18, 1899, it was enlarged to eight pages.

July 23, 1901, the office of publication was removed to 1025 - 1029 Jefferson St., Nashville, Tenn., the publishers being the Southern Publishing Association, editor, Eld. C. P. Bollman.

Oct. 2, 1901, the name was changed to the *Southern Watchman*, with Elds. Geo. I. Butler and C. P. Bollman as editors.

June 4, 1903, it was united with the *Gospel Herald*, making a 16-page weekly, and made a church missionary paper, the editorial staff being Elds. Geo. I. Butler, J. E. White, and

J. A. Brunson, Eld. S. N. Haskell afterward taking Elder Brunson's place.

Nov. 1, 1904, the first special issue was printed, and Jan. 3, 1905, the first colored cover was produced.

April 11, 1905, the word Southern was dropped, leaving the name the *Watchman*.

July 24, 1906, L. A. Smith connected with it as editor.

February, 1909, the 48-page monthly magazine was started.

After a five minute recess, topic No. 8, "The Relation that the Publishing House and the Canvasser Sustains to the Conference Work" was taken up by R. Hook, Jr., followed by Eld. C. P. Bollman.

Brother Hook said: "We feel especially kind toward the canvasser himself, and we are trying our best to co-operate with him in every particular. We are getting closer to the tract societies than ever before.

"We pray for the canvassers. There are no territorial lines when it comes to prayer. The work is all one. There is no distinction between the Publishing House, the canvassing work, or the conference work. We are trying to get this gospel to the world in this generation. We are praying for you, and we trust you are praying for us."

Elder Bollman likened the Publishing House to an arsenal. He said: "It is our base of supplies. I am glad for the perfect harmony and union that exists between the base of supplies and the firing line. We see in the prosperity of the Publishing House, reason for encouragement. It means more work is being done out on the firing line."

The discussion was continued by Brethren Griffiths, William, and Eastman.

A. F. HARRISON, *Chairman*,  
R. HOOK, JR., *Secretary*.

## Our Publishing House

### HOME OFFICE NEWS

SALES report for two weeks ending Jan. 19, 1912: Total number bound volumes, 1,124; *Watchman*, 8,653.

#### CANVASSERS' LETTERS — ALABAMA

I AM glad to have the privilege of writing a short note for the SOUTHERN UNION WORKER relating a few experiences I have gained in the canvassing work.

I can truly say that I have a living experience in the canvassing work, and, with my life given entirely to the service of God, I have placed a few thousand printed pages of the third angel's message in the homes of those who had not heard of it before. Day after day I have traveled from early morning until eight and nine o'clock at night and was not able to deliver one book; but this only strengthened me for the next day. For hours at a time I would earnestly send up my petition to my Father in heaven for success and courage, and after such trials the Lord gave me my request.

Upon one occasion a man ordered \$2 worth of books. When the time came for the delivery I called at his home, and his wife came to the door. I asked for her husband. She replied, "He is not here. What do you want with him? He is gone to town." I said, "I am here to deliver his books." She replied, "If he pays for a book I will kill him. I will make an end of his preaching. He is not fit to preach to any one." I went on to the next home and after a while the gentleman passed. I told him that I had his books, but he was afraid to take them. I could relate many other trials which might be a help to some one, but must close. I ask your prayers that I may have a part in that city not made with hands.

WRIGHT BATTLE.

#### KENTUCKY

I HAVE enjoyed some very rich experiences the past week in Bullitt County. I find many people much interested in our books. One lady expressed a determination to do the Master's will no matter what it may be. We also had a very good talk on the soon coming of Christ and other doctrinal points, and upon her request we had a few words of prayer. I also left some tracts and the *Signs of the Times*.

My aim is to press onward and not grow weary in well-doing. If we could only realize what a great work this is, and that it should be closed up as soon as possible, we would feel that there is no limit to what we should and might do.

D. C. RAY.

DEAR CO-LABORERS: We are still in Bullitt County and feel much better qualified to accomplish the work that lies before us. Brother Ray and I together secured \$50 worth of orders this week. The weather has been so very disagreeable lately that it has been quite difficult to get around over these hills. We are however doing our best. One day I secured an order from a man eighty-three years of age who said that he had been keeping the seventh day Sabbath most of his lifetime. He also told me that he never had made any profession of faith, but was now considering the future with more anxiety than ever before. I rejoice to have a part in this message, and would not enjoy living without working in it. Watch for our reports next week; we are going to work very hard. Will close, hoping the convention will be a success.

C. R. MILLAR.

## Periodical Department

### THE WATCHMAN

THE biennial conference of the Southern Union is now a thing of the past. Great courage and inspiration were brought to the hearts of many workers who attended the meetings. One of the notable features of this session was the great interest manifested in the *Watchman* magazine. Words of praise were spoken on every hand concerning its excellence. Bro. C. F. Dart traced in an interesting way the origin and history of the *Watchman* from a small canvassers' paper, gotten out on a stencil, to the present magnificent magazine in colors. This history covers a period of about twenty years. Surely God has wrought wonderful things from small beginnings. We purpose to make each succeeding issue better if possible. Every lover of religious liberty should secure a few copies of the February number. The striking cover page presents in a vivid way the departure from the original principles of liberty of conscience, guaranteed to us by the Federal Constitution.

Will you not help us to realize our *Watchman* slogan for 1912, which reads: "An average monthly circulation of fifty thousand copies by December 31"? Your standing order for ten will materially assist in accomplishing this result. Rally to our support, and the Lord will bless you in your efforts.

Rates in quantities, five to forty, five cents each; over forty, four cents each. Yearly subscription price, \$1.00.

Order through your local tract society.

SOUTHERN PUBLISHING ASSOCIATION.

2123 24th Ave. N., Nashville, Tenn.

"THE man called to a great work must not waste his life on trivial things. He must not act like the keeper of the lighthouse who gave to the people in the cabins about him the oil which was intended for the great lanterns of the sea."

## Kentucky Conference

At this writing the delegates from Kentucky to the Union Conference are in Nashville. Those present are Bro. C. F. Dart, Bro. R. S. Lindsay, Bro. H. E. Beck, and Bro. J. W. Ford. I am glad to report that God is blessing the work of the conference. I am sure all the members of the Kentucky Conference will be glad to learn that we are now able to sing the jubilee song. Our offerings to missions for 1911 amounted to just a little more than eleven cents per member, and the tithe of the conference has been increased until we are glad to report that for the year just past it amounted to \$18.98 per member for the entire conference. Now I know that we are all thankful to God for what has been done. Let us keep the good work moving and determine that by the Lord's help we will show our faith in the message the present year by giving of our means to missions not less than fifteen cents per capita per week as was voted at the conference held at Pleasureville.

May we also resolve to be more faithful in the payment of tithe so that the year 1912 will show at least \$20 per member for the entire conference. This can be done. Will you help to do it? We believe you will. B. W. BROWN.

## Louisiana Conference

### SABBATH-SCHOOL REPORT

For Quarter Ending Dec. 31, 1911

Name	Membership	Av'g. Att.	Offerings
New Orleans	75	60	\$76.54
Hammond	30	22	13.06
Welsh	24	24	11.54
Jennings	6	6	11.14
DeRidder	18	13	8.88
Shreveport	24	17	6.81
Lake Arthur	14	13	5.60
Lake Charles	12	9	5.21
Ringgold	28	14	5.05
Jena	28	15	4.00
Newellton	9	7	2.90
Hobart	8	7	2.88
Ruston	10	10	1.00
Home Department	125	125	14.04
<b>Totals</b>	<b>411</b>	<b>340</b>	<b>\$168.65</b>

MRS. E. H. REES, *Sabbath-school Secretary.*

## Mississippi Conference

### SABBATH-SCHOOL REPORT

For Quarter Ending Dec. 31, 1911

No. of schools	10
Present membership	182
Average attendance	153
No. in senior division	104
No. in junior division	40
No. in intermediate division	12
No. in primary division	24
Kindergarten	2
No. in home department of local schools	2
No. in state home department	29

No. converted	2
Contributions	\$88.86
Donations to missions from schools	\$88.86

#### CONTRIBUTIONS FOR 1911.

March 31,	\$46.48
June 30,	65.45
Sept. 30,	71.55
Dec. 31,	88.86

I wish to thank all the Sabbath-school officers for their promptness in sending the Sabbath-school reports and for the encouraging letters received. I am sure all rejoice that our contributions have reached \$88.86, and all for missions.

It is for only a brief period of time that we will have the privilege of giving of our means to help finish the work of God in the earth, laying up for ourselves treasures in heaven.

Come brethren, sisters, and children, let us do our best and reach the high mark this quarter. By the Lord's help I fully believe we can and will. MRS. MOLLIE MILLER.

## Tennessee River Conference

### LAWRENCEBURG

It has been some time since I reported to the WORKER, but will now try to give a few items of interest.

There are at present three families located here working with the one purpose of spreading the message. Brethren Graves and Schlutsmeier own farms, while the writer, though doing some farming, spends the greater portion of his time in educational and active missionary work. In order to establish myself as an educator, I taught the fall term of a district school with apparent good success. Thus we have become better acquainted with the people, and won their confidence and esteem.

We have assisted in three Sunday-schools besides conducting a successful Sabbath-school at which several neighbors have been in regular attendance and have taken deep interest in the lessons.

In addition to this we have conducted regular Bible studies after the Sabbath-school, and organized a young people's society, which meets on Sunday night and renders a program on some interesting subject. After the program we have a song service which is much appreciated.

The Methodist pastor has been very favorable toward us and our work, seemingly considering us a great help to the community. He has given me the privilege several times of filling his pulpit. For all these openings we truly thank our Heavenly Father. We desire to hold ourselves in such an attitude that he can use us at his will.

One man and his wife have begun to observe the Sabbath, and we hope that ere long they will fully identify themselves with us. They are taking weekly studies.

Pray for us and the work here. GEO. E. CRAWFORD.

A FARMER had a weather-vane made for use on one of his barns, in which was wrought the words, "God is love." Some one said to him, "You have placed an immutable truth on a changeable thing." "Well, sir," replied the man, "I want you to understand that that means God is love whichever way the wind blows." There is more truth in that saying than in some sermons an hour long.—*Selected.*

DISCONTENT is the want of self-reliance; it is infirmity of will.—R. W. Emerson.

## Our Schools

### OAKWOOD

We are calling the attention of our readers to the special inducements offered by the Oakwood Manual Training School, Huntsville, Ala.

In accordance with the will of God this institution has been planted for the uplifting of the colored people. We have here a school and a sanitarium well equipped for the work which they are designed to do. There are but few schools able to offer the inducements to young people desirous of obtaining an education, that this institution is in a position to offer.

Through the liberality of God's people, we are able to make a number of improvements the coming year, and we shall be pleased to correspond with several young men who would like to enter the school and obtain an education by working their way through. We are anxious, however, that these young men be of mature age, and have a definite aim in life. We want those who will be faithful in their work, manifest some endurance, and co-operate with the managers in building up the interests of the school.

We believe that there are many strong young men in this Southland that are interested in the work of Seventh-day Adventists who have not stepped out fully into the truth because they have had no one to direct their ways.

We believe that our brethren and sisters should urge upon such the necessity of receiving a preparation that will qualify them for a place in the work. Our white brethren can render the cause great assistance by seeking out worthy ones and putting us in communication with them.

We would also be glad to hear from those to whom our sanitarium can be a help.

Write for our school calendar and sanitarium circular. Address the Oakwood Manual Training School, Huntsville, Ala.  
C. J. Boyd.

## General

### PROPHECY A PROOF OF INSPIRATION

THE Bible, to my mind, bears the marks of divine inspiration in the foresight which it exhibits. This book foretells things. You can not do that. You can not tell what will be next year, or next week. "The spirits" can not tell who will be the next president, or governor, or emperor. They may tell a great many things which are *past*. They may tell you who your grandmother was, and may copy the inscription on your grandfather's gravestone, and may tell things which are written in the family record. They may reveal many things in the past,—for the devil knows about the past,—but they can not foretell the future. I did hear of one spiritual medium who foretold her own death, and she died within a few hours; but when they got the stomach-pump, they pumped poison enough out of her to kill two or three. That kind of prophecy requires no omniscient foresight.

Years ago I talked with an infidel in Plymouth, Mass., and he wanted me to give him some evidence that the Bible is true. After some conversation, I loaned him a little volume, an abridgment of "Keith on Prophecy." Some ten years after, as I took my seat in a railway train, he sat

down beside me and began to talk. He said, "If you want that book, you can have it; but no one else can have it at any price." It had knocked his infidelity into atoms, and he had become a believer in Christ, and a member of the church.

The revelations of prophecy are facts which exhibit the divine omniscience,—so long as Babylon is in heaps; so long as Nineveh lies empty, void, and waste; so long as Egypt is the basest of kingdoms; so long as Tyre is a place for the spreading of nets in the midst of the sea; so long as Israel is scattered among all nations; so long as Jerusalem is trodden under foot of the Gentiles; so long as the great empires of the world march on in their predicted course,—so long we have proof that one omniscient Mind dictated the predictions of that Book, and "prophecy came not in old time by the will of man."—*H. L. Hastings, in "Inspiration of the Bible."*

### SATAN AT THE MOVING-PICTURE SHOW

LITTLE Clare had been taught that the moving-picture show was Satan's show; that the music he heard in passing along the street which emanated from the show-house, was Satan's music. He had never visited such a place, and he had no desire to do so. He believed what he had been taught, and that was sufficient.

One day a gentleman friend of the family was a guest in his home, and Clare accompanied him on a down-town tour. The gentleman, wishing to bestow what he supposed would be considered an act of kindness by his little friend, took him into a moving-picture show. They had been seated but a short time when the first picture they saw upon the screen proved to be a representation of the devil, painted red, with horns, etc. Little Clare realized where he was, and was so shocked that he instantly began to entreat his friend in no uncertain terms to take him out of the wicked place, saying with much emphasis, "I want to go where Jesus is;" "I don't want to stay here;" "Take me to my mama," etc. His cries became so urgent as to disturb seriously the show, and his desire was complied with. His gentleman friend gave him twenty-five cents, at the same time requesting him not to tell his mother. Clare was true to his trust, but his mother learned of the incident in another way, and he seemed glad to have her know it.

Little Clare found just what other boys have found, that the ordinary moving-picture show is indeed Satan's show. We sincerely wish that every boy and every girl would cherish the same antipathy toward this degrading pastime that Clare still cherishes, and that all would take as their standard in measuring the probable good or ill to be derived from an entertainment, the significant words, "I want to go where Jesus is."—*Mrs. M. A. Loper, in Youth's Instructor.*

THE Russian government has recently issued a book of 101 pages which describes and gives a history of Seventh-day Adventists from 1844 to 1911. It contains the following: "The Seventh-day Adventists in Russia show a splendid, live, and active work. The movement continues to take in new districts in the European and Asiatic Russias. They reveal a determinate zeal in their missionary efforts to win souls. The whole organization is primarily a missionary one. Every church member must help forward the third angel's message, and be a witness for Christ."—*Northern Union Reaper.*

It is a most royal thing to labor.—*Alexander the Great.*

**REPORT OF BOOK WORK IN THE SOUTHERN UNION CONFERENCE FOR TWO YEARS ENDING**

**DEC. 31, 1911**

Conference	Agts.	Hrs.	Ords.	Value	Delivered	Percent Del.
Alabama	18 1-6	19,198	9,679	\$15,940 35	\$ 9,241 25	58
Kentucky	8 5-12	9,967	3,478	5,707 17	4,200 32	73½
Louisiana	15 1-3	12,875	6,700	11,789 33	5,001 90	42½
Mississippi	22 5-12	22,730	13,957	20,539 25	11,069 35	54
Tennessee	13 7-12	13,921	5,119	9,779 20	6,127 80	62¾
Tot'l, 1911	78	78,691	38,933	63,755 30	35,640 62	56
Tot'l, 1910	49 1-6	62,038	31,602	48,861 27	29,835 76	?
Gains, 1911	28 5-6	16,653	7,331	\$14,894 03	\$ 5,804 86	—

The two States that have made the greatest gain in deliveries over last year are Mississippi, gain, \$3,326.29; and Louisiana, gain, \$1,614.10.

Kentucky delivered 73½ per cent of all orders taken. This is 11 per cent better than any other State.

Alabama had an average of 18 1-6 agents in the field, and delivered an average of \$508.55 for each worker, or \$12 more than any other State. Kentucky stands second on the list in this respect.

Total sales to conferences of all kinds of literature as reported by the Southern Publishing Association:—

Alabama	\$12,490 06
Kentucky	5,399 72
Louisiana	4,100 15
Mississippi	16,672 44
Tennessee	11,190 75

Total, 1911	49,853 12
Total, 1910	32,022 60

Gain for 1911.....\$17,830 52

The two States that have done the most are:—

	Field Agents Report of Deliveries	Office Report Sales
Mississippi	\$11,069 35	\$16,672 44
Alabama	9,241 25	12,490 06
Difference	\$ 1,828 10	\$ 4,182 38

The following is a comparison of the two biennial terms since the Southern Union was divided:—

The following is a comparison of the two biennial terms

	Agts.	Hrs.	Orders	Value	Delivered
1908, 1909.....	55	93,169	40,942	\$ 75,542 00	\$ 47,050 00
1910, 1911.....	64	140,762	70,660	111,753 00	65,479 00

Totals	119	233,931	111,602	\$187,295 00	\$112,529 00
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Gains for last two years 9 47,593 29,718 \$36,211 00 \$18,429 00

A. F. HARRISON, *Union Field Agent.*

**CANVASSING REPORT FOR THE SOUTHERN UNION CONFERENCE FOR DECEMBER, 1911**

State	Agts.	Hrs.	Ords.	Value	Delivered	Total Val.
Alabama	17	1196	279	\$ 532 10	\$ 771 90	\$1304 00
Mississippi	18	1123	115	219 25	1019 25	1238 50
Kentucky	10	695	218	307 25	438 25	745 50
Louisiana	11	665	196	339 10	312 85	651 95
Tennessee	11	513	124	172 20	415 45	587 65
Totals	67	4192	932	\$1569 90	\$2957 70	\$4527 60

A. F. HARRISON.

**CANVASSING REPORT FOR THE SOUTHERN UNION CONFERENCE**

**For Week Ending Jan. 13, 1912**

KENTUCKY CONFERENCE								
NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered	
D C Ray	BF	35	17	\$20 00	\$ 1 75	\$21 75	\$ 1 50	
C R Millar	BF	40	20	22 50	6 00	28 50	2 00	
Curtis Pound	BF	29	17	19 00	2 00	21 00	1 50	

MISSISSIPPI CONFERENCE								
J S Fry	BF	18	14	14 00	2 75	16 75	4 75	
L A Fry	CK	18	2	3 00	2 00	5 00	1 50	
W H Haddon	BF	16	4	5 00	3 50	8 50	1 00	
C H McColrey	At Bookmen's Convention							
Virgil Smith	At Bookmen's Convention							
M A Murphy	BF	11	4	5 00	2 00	7 00	7 00	
John Hampton	BF	29	41	44 50	4 00	48 50	4 75	
Willie Cobb	BF	10			1 00	1 00	1 00	
Ella Johnson	BF	15	25	31 00	1 25	32 25	75	
Louise Jackson	BF	5	1	1 00	50	1 50		
L A Saxon	BR	10					122 00	

**SUMMARY**

Alabama	No report
Kentucky Conf	104 54 61 50 9 75 71 25 5 00
Louisiana	No report
Mississippi Conf	127 91 103 50 17 00 120 50 142 75
Tenn River Conf	No report

Totals ..... 231 145 \$165 00 \$26 75 \$191 75 \$147 75

**TO OUR FAITHFUL "PROTESTANT MAGAZINE" AGENTS EVERYWHERE IN AMERICA**

*Dear Fellow Protestants:—*

I WRITE to inquire how many copies of the "Catholic Peril" and "Freedom of the Press" number of the *Protestant Magazine* you have sold or distributed since receiving your sample copy a few weeks ago.

Bear in mind that you still have from a month to six weeks in which to sell this splendid number, which is already creating such a sensation in the literary world.

Be sure to read the startling quotations found on page two of the *Review*, dated December 28, under "Have You Seen It?" These, together with the two circulars enclosed, will help you to sell a large number of copies of this current number.

Our boasted "freedom of the press" is in danger! Let us all rally to its defense by circulating this number which exposes Rome's plans and purposes. Though Rome is strong, there are still in America even more than "seven thousand men, who have not bowed the knee to the image of Baal." Rom. 11:4. Send for a supply at once!

Please secure as many yearly subscriptions as possible. Your tract society will be glad to furnish you with a supply of subscription receipt-books. Commission to agents, forty per cent. Only yearly subscriptions accepted.

How I wish you could sit down with me and read the hundreds of unsolicited testimonials we are receiving from loyal Protestants and patriots in all parts of the United States and Canada!

Please see that every editor gets a copy of this "Freedom of the Press" number. Ask them to review the same in their papers. And will you please send me two marked copies.

Awaiting your large order for this "Catholic Peril" number, through your tract society, I am,

Yours in the great conflict,

A. J. S. BOURDEAU, *Circulating Manager.*

# SOUTHERN UNION WORKER

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## THE UNION CONFERENCE

BEFORE this week's WORKER reaches its readers in the field and the churches, the Union Conference will have finished its work and most of the delegates and others attending it, will have departed for their homes or fields of labor.

Much important work has already been done and plans have been laid which, if earnestly taken hold of by all of our people, can not fail to bring success to all lines and departments of the work, and to rapidly extend the message in the Southern field.

The evangelical work, the publishing work, the medical work, the educational work, and the religious liberty work, have all been carefully considered and provided for. A partial report of the Bookmen's Convention is given in this paper. Other reports could not be prepared in time for publication this week, but will appear in following numbers.

From the beginning of the conference to the present writing, a spirit of harmony and union has prevailed, and every action taken has been almost without dissent.

The presence and counsel of Brethren Knox, Russell, Palmer, and Hansen, from Washington, and of Brethren Thompson and Watson, presidents of the Southeastern and Southwestern Unions, have been of much value and are highly appreciated.

Part of the business meetings are being held in North Nashville and part in the Fatherland Street Memorial church. At the latter place a number of preaching services have been held for the benefit of the public. The principal speakers have been Elds. K. C. Russell and W. T. Knox. Another interesting feature of the conference has been a series of lessons on writing for the public press, by Eld. C. B. Haynes, which was attended by nearly all of the workers. Copious reports of all meetings were prepared by Elder Haynes, and published each day by all of the city papers. Thus our work has been brought prominently before the people of the city. It is intended to educate our workers to write articles for the public press, and thus utilize this agency everywhere for the propagation of the truths of the third angel's message which will by this means be carried to many who would not otherwise be searched out.

It is expected that the conference proper will close the 25th; but the conference committee will probably remain together several days longer, arranging details and outlining the work for the immediate future.

W. M. C.

"SIN may be clasped so close we can not see its face."

## "CHRISTIAN EDUCATION"

Do our readers all know about our educational journal, *Christian Education*? Do they know it is especially designed to assist parents in the education of their children at home, when they can not have school advantages; to cooperate with them under all circumstances in educational matters; to help our educators of all classes in their most important work; to create a desire in our youth to gain an education, and to become laborers in some branch of our work? Do they know that *Christian Education* stands next to the *Review* in importance to all of our people? Do they realize that the progress of the third angel's message from this time forward depends much upon the product of our educational institutions, and that *Christian Education* is set to strengthen the work of these schools? Let all who do not know about this journal send to us for sample copies which will be cheerfully supplied free of charge.

## "CHRISTIAN SCIENCE"

THE book bearing the above title has recently been enlarged by the addition of a chapter on "Christian Science and Divine Healing in the Light of Reason and Revelation," by Eld. R. A. Underwood. This enhances both the interest and the value of the book, which deals with a subject of much importance. It contains 112 pages, and sells in cloth binding for 50 cents; paper, 15 cents.

## THE ARMY BOOK FUND

THE host of visitors attending the conference in Nashville showed their appreciation of the effort to reach the military service with the message by putting \$9.13 in the hat that was passed around. This, with two other dollars given privately, is enabling us to send out more than enough for one regiment. Books for the entire 9th United States Infantry, stationed at Warwick Barracks, Island of Cebu, Philippine Islands, are being sent through the mails.

Nearly one hundred books have gone on their mission around the world. Will you not assist this work by giving us your substantial support? A fifty-cent book of stamps, sent to the Southern Publishing Association, 2123 24th Ave. N., Nashville, Tenn., designating it for the "Military Fund," will be greatly appreciated.

B. N. BROWN.

## NURSERY STOCK

THE Hillcrest School Farm, R. F. D. 3, Northeast Station, Nashville, Tenn., has established a nursery department in order to provide profitable work for those students who must work their way through school. Note the following selections.

Roses that will do well anywhere in the United States, strong, two-year-old, field grown, fifty varieties. Four best for your locality—four varieties, two climbers if desired, \$1.25, prepaid. Blue Rose, a strong climber, and Everblooming Crimson Rambler, each 35 cents.

Dahlias—ten best in distinct varieties for \$1.00, or fifteen common varieties for \$1.00.

Gladioli, Tuberoses, etc. Send for price list. Every order helps some colored student to pay his way through school.

## WHY HE FELL OUT

WHEN a little boy was asked why he fell out of bed, he replied, "I 'spect, mama, it's 'cause I stay too close to the gettin'-in place." We need to move forward in our Christian life if we want to keep from falling.—*Martha V. Flory.*