

SOUTHERN UNION WORKER

"The Lord thy God is with thee whithersoever thou goest." *Joshua 1:9*

VOL. VI

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Our Publishing House

HOME OFFICE NEWS

SALES report for week ending June 29, 1912. Total number bound volumes, 7,938; *Watchman*, 4,066.

COLPORTEURS' LETTERS

My wife and self are enjoying our work very much and are having many encouraging experiences with the people while selling "Bible Footlights."

I will tell you of an experience I had while at Girard, Ala. I sold the book to almost every minister living in the town, at least seven or eight of them, one to the professor of the high school, and also to a number of school-teachers in the place.

While I was canvassing a woman, a white man who was present looked at my book and said that if he was at home he would take one of them. The woman was about to cancel her order, but she said that if I would bring it back later she would take it. The man had had her son arrested for getting clothes and not paying for them as he had promised to do, and as she had just given him \$2 in order to get her son released, she could not take the book then, but at last she promised to get it.

The minister at Seale had promised to take a book but had just received one from another house of his own faith. One man said I could show him the book, but it would not do any good for he knew I could not sell him one. Before I finished showing it, however, I had received his order.

At the close of the Sabbath a man came and asked me to read something interesting, so I read to him on the subject of redemption. Before I got through he asked the price of the book and gave me his order for one. He can not read, but said he intended to get some one to read it to him. Some one had told him that the dead went right to heaven when they died, and he said that he had told them that it was not so. When I read about the resurrection of the righteous dead and the wicked dead, and the saints going to heaven with Christ at the first resurrection, and the wicked going to receive their punishment at the second resurrection at the end of the thousand years, he rejoiced and said that was what he wanted to know. So you see how the Lord is working in this place but this can only be done by fasting and prayer.

A. J. RICE.

EARLY Monday morning I started to deliver. All were ready for their books, and I sold two extra copies. In two days I delivered thirty-two "Bible Footlights" and seven "Best Stories." But I must tell you how God helped me to deliver one of those extra books.

I had met the man and he spoke as though he would

take the book when I came to deliver, if he had the money. So when I delivered his neighbor's book I was impressed to go over to his house. I found them both in the field, and very busy. He said he could not spare the money for the book. I asked God to help me and started to show the book to his wife, he saying all the time that he could not take it. As I explained the book, her face lighted up and she said she would take it. The man scolded but she went to the house for the money. While she was gone, I showed him how the Holy Spirit was working with his wife and told him that he ought to be thankful for such a good companion. They were both in a good humor when I left.

C. H. MCCOLREY.

I DELIVERED four books to-day — Sunday. The people came to my wagon after them. I am so thankful that I have a small part in the great work, and that He has given me the privilege of carrying this warning message to perishing souls. My earnest desire is to live the life He would have me to live.

C. R. CANADA.

I HAVE had some of the most wonderful experiences of late. I realize that it was not in my own strength that the Lord's work was and will be done, but as I go along and do the talking, he will do the work for me.

Last week I believe I mentioned a man who said that if I knew how the Sabbath came to be changed, he wanted me to tell him, and after I did so he gave me his order for "Bible Readings" and "Daniel and the Revelation." I had a good long visit with him and was glad I could give him the information he wanted, and that I had the books to supply his need.

VIRGIL SMITH.

In my delivery I met a very nice lady who came to the door smiling. "Come right in," she said, "I am so glad to see you and to get my book. Sit down; I want to hear you talk." She is so anxious to know the truth.

MRS. L. A. FRY.

WE are well and of good courage in the work of the Lord. We are in a nice territory now.

EMILY BILLUPS and ANNA WATTS.

I HAD a good experience Friday. I had intended to go out two or three hours anyway but it seemed I was hindered all the morning. I just could not get out and I soon found out that the Lord was in the hindrances.

A life insurance man came to my home and wanted to write me up a policy. I told him that I did not care to have my life insured. He insisted but I told him that my life did not belong to me, but belonged to Jesus for he had bought it with his blood, and that I did not want something insured that did not belong to me. From this we began talking about the Lord and the third angel's message using my prophetic chart which hung upon the wall. He was greatly surprised to think that I had something that would give light on the prophecies of Daniel and Revelation. He was

overjoyed for he said he had been praying to the Lord to send some one to give him light or a book that would help him understand these books of the Bible. He came in the morning but did not leave till afternoon. He gave me his order for "Daniel and the Revelation." I pray that this man may see the truth and obey it.

ELLA JOHNSON.

I RECEIVED your most encouraging letter this morning as we were on our way to deliver some books. We are all well and enjoying the blessings of the Lord, and they are so many that if I tried to enumerate them I would not know where to start. We are in a great, great, battle but our Captain leads us, and if we follow him we can not be defeated.

LOLETTA PARKS.

I AM starting out with ten "Bible Footlights" and four helps to climb these Persian hills. Last Thursday after returning from visiting my mother I toiled hard trying to secure good orders. I was discouraged to begin in the afternoon without an order. First I passed an old shanty well decorated with rags. I thought it was no use to go in there, but when I had passed the place a half a mile I returned in order to relieve my conscience. I was greeted by a large dog, and I thought he would tear me up before the inmates would hear and come to my rescue. When in biting distance he snapped and growled and I stood almost breathless for had I moved he would have sprung on me at once. But finally a little girl came out and held his collar until the mother came. After resting from my scare I gave them a canvass, but they didn't seem to notice a picture or anything I said. I changed the conversation and talked about the chickens, etc., and got her attention and took her order for "Bible Footlights" for which she paid me in advance. I was well repaid and considerably surprised to find a dime in that house.

M. A. MURPHY.

I TOOK \$30 worth of orders at Kola, Sunday afternoon. One woman came before breakfast and ordered "Practical Guide" and "Seer of Patmos." Her husband is a preacher. As for my work, I am of good courage. It never was better and I am doing fine. Brother Miller, I have never seen anything like it. They besiege me on every hand and want me to spend nights with them to study the Bible.

E. P. CAMPBELL.

WE are glad to note that your colored canvassers are doing well, and that they have stood by the work even in the face of severe floods which have been terrorizing your State. God will most surely bless their most faithful efforts.

R. HOOK, JR.

THE above interesting items were sent in by Bro. H. G. Miller, Field Agent for Mississippi.

THE home office force is making every effort to give first-class service to the men in the field and so it is very encouraging to occasionally receive a letter of commendation from the colporteurs. In a recent letter from Bro. M. L. Ivory, he has this to say:—

"My order is at hand to-day and is in the best condition. You do business with such speed that none of us can suffer loss. I do much appreciate your promptness. The Lord has been very good to me."

The following letter which was received from a purchaser of the book, "Past, Present, and Future" will undoubtedly be an encouragement to some faithful canvasser in the Tennessee River Conference. The letter is dated at Tharpe, Tenn., June 27, and is as follows:—

"Not long since an agent of yours canvassed this county for the new book, "Past, Present, and Future." While his canvass was close and sales good I now believe a close re-canvass would sell three times as many of this book, though

other literature might also be offered to make it a paying effort. I bought a copy and am so well pleased with it that I wish it were in the homes of all who can read.

"If you can not send another salesman through here, probably I can be of some help to you in securing local agents for I sincerely feel that our country needs literature of this character.

Yours sincerely,

DR. J. H. GILES.

"P. S. Please mail me a list of your publications. I intend to make further purchases of literature. It is a revelation."

The following interesting information is furnished by Bro. W. R. Goss, secretary of the North Texas Tract Society:—

"I AM glad to report the success that the boys have been having the past week. Twenty-one of the reports went over \$2,113.75, an average of over \$100 each. The total for all reports received to date on this same week is \$2,616.95 and more reports to come in yet. How is this? We are Busy, Busy, Busy."

In a letter just received from Brother Harrison, we learn that the work in the entire Southwestern Union is onward and upward. Brother Harrison says: "Well, our June report has not yet come in but I feel confident that it will reach \$20,000."

THE work in the Southeastern Union is also moving. Orders from canvassers in that union for the third week in June go to over 2,000 volumes.

THE Publishing House force is most surely keeping very busy preparing ammunition for the men out in the field. At the present time our bindery is working on 36,591 books. So far this year we have been able to fill all orders without any night work as by careful planning and increase in our storage facilities, we have been enabled to lay in a good stock of books during the dull season. We are looking for a car-load order from Fort Worth in a few days and this will deplete our stock considerably. We are glad to be kept busy manufacturing but we are much more rejoiced when the orders come in from the field and our stock is sent out to be distributed to the homes of the people.

PROF. A. N. Atteberry of Hazel, Ky., and Prof. A. W. Spaulding of Alpharetta, Ga., called at the office during the week.

ELD. W. R. Elliott, who has been acting in the capacity of Field Agent for Alabama, was an office visitor last week. Brother Elliott was passing through Nashville on his way to Camden, Tenn., where he will assist in a tent effort previous to the Tennessee River Conference camp-meeting which will be held at that place in August.

SOUTHERN PUBLISHING ASSOCIATION.

R. HOOK, JR., Gen'l Mgr.

THE WATCHMAN

THE PRESENT TRUTH EVANGELIZER.

THE *Watchman* for July certainly proved to be a winner. Our increased printing order was readily exhausted and many encouraging letters were received. The entire edition was several thousand short of filling all orders. Like the previous one, we are being compelled to rush the August edition early to press. Surely the indications are that the Lord is working mightily in the magazine work.

The theme for August will be one that should interest every individual living—Armageddon. The cover design will be unusually unique and interesting, including an actual photo of the place where the Scriptures say this great battle will be fought. It will possess many selling points for the

agent. The editor will answer the following vital questions concerning Armageddon: What is it? Where is it? What does it mean? With the many symptoms of strife about us, and the powers of earth marshaling their forces for the last great battle, we believe this number will be one of exceptional interest to scatter among your neighbors. The contents will be up to the usual standard. Space forbids detail mention because we desire to insert the following letter which is but one of many we receive in the mail. This indicates the great success our workers are having:—

"I have been intending for some time to write you concerning my work with *The Watchman* and how the people are falling in love with it here. Miss Putnam and I began our work in this State in March. We sell in the business sections each month. The first month the people did not seem to know the magazine. We have regular readers among the very best class of people. We visit them each month, doing a systematic work. It does my soul good to hear the words of praise for *The Watchman*. It just makes me bubble over with enthusiasm. I would that there were one hundred workers to scatter out through this broad union to do systematic work for *The Watchman* every month. As the people are becoming acquainted with this good magazine we will try to get as many subscribers as we can. I love this work. How good the Lord is to give us an humble part in carrying this precious message-filled magazine to the people! I have a burden for the poor, neglected, business class who have their hearts set on money-making and forget their own soul's salvation. I believe God has many honest hearts among these people who must be searched out. I believe *The Watchman* will be one of the main instruments in this work. Pray for the work here. God's Spirit is working on the hearts of these dear readers."

Spartanburg, S. C.

MRS. R. M. CARTER.

This letter should inspire every loyal Seventh-day Adventist to "go and do likewise." Who will volunteer to join our rapidly growing band of 1,000 earnest workers who purpose to secure ten subscriptions to *The Watchman* during the next three months? What a wonderful result when we all pull together—10,000 regular readers of *The Watchman*! If you desire to enlist in this good work, drop a card to the Southern Publishing Association, 2123 24th Ave., N., Nashville, Tenn.

Rates in quantities: five to forty copies, five cents each; forty or more, four cents each. Yearly subscription price, \$1. Order through your tract society.

SOUTHERN PUBLISHING ASSOCIATION.
Nashville, Tenn.

Alabama Conference

CAMP-MEETING

REMEMBER that the annual conference and camp-meeting of the Alabama Conference of Seventh-day Adventists will be held August 1-11, at Fairhope, Baldwin County, Ala. Fairhope is situated just across the bay from Mobile, and is reached by boat from the wharf at Mobile. There are five trips a day each way and the fare is twenty-five cents.

The first session of the conference will be held Friday at 3 P. M., August 2nd. Let all delegates make a special effort to be present at the first meeting when the committees will be appointed and other important matters brought before the conference. All the churches should elect their full number of delegates and send in the names at once to the conference secretary, Mrs. Helen M. Keate, Fort Payne, Ala.

Meals will be served at the dining tent at reasonable rates. Family tents, springs, etc., will be furnished at the usual reasonable rates to those who desire them.

LONG ISLAND

We were glad for the privilege of spending the days from June 21 to 25, with the Old Paths church near Long Island. The Lord is blessing the efforts of his people there. Brother and Sister Scott conducted a very successful school the past year, in that vicinity. Brother Tollman was ordained elder of the church. We held special meetings each night with a good outside attendance and interest, and, when we had to leave, the people of the community earnestly requested that a series of meetings be conducted there as soon as possible. We believe there are precious souls there who will accept the truth and walk in the light.

OAK LEVEL

June 27th to July 1st was spent with the brethren and sisters of the Oak Level church near Borden Springs. They have torn down their old church building and are building a new one in a more central and much better location. The neighbors are also assisting with money and labor in putting up the new building which will soon be ready for dedication. Here we also found a good interest to hear the Word of God on the part of a good number in the community. We should hold a ten or fifteen days' meeting in connection with the dedication of the church as soon as the building is ready.

A two months' term of successful church school was conducted there during the spring with fourteen in attendance. They are now planning on a full term the coming season with a larger attendance.

Three adults took a public stand to obey the truth, while we were there, and five were added to the church.

TENT-MEETINGS

The Lord is blessing the efforts in the tent-meetings which are being conducted at Ashford and Florence. Excellent attendance and interest is manifested at both places with good prospects for a number accepting the message. Remember the various interests of the work in your prayers daily that the honest in heart may be saved.

E. G. HAYES.

NOTICE

THE Alabama Conference Association of Seventh-day Adventists will hold its annual meeting in connection with the camp-meeting at Fairhope, Ala., August 1-11, for the election of officers for the ensuing year, and the transaction of such other business as may properly come before the meeting. The first meeting will be called at 9 A. M., Tuesday, August 6.

E. G. HAYES, President.

Kentucky Conference

AMONG THE CHURCHES

SINCE my last report I have spent the time with the churches in the following places: Lexington, Ford, and Nicholasville.

At Lexington I found the few who are left there of good courage, and I am glad to report that Misses Chapman and Farney are doing well selling the printed page. I next went to Ford where I spent four days holding meetings. On the Sabbath we held the quarterly meeting and all took part. It was a solemn occasion, being the first time this ordinance had

been celebrated with this church. Some were present from Panola, Richmond, and Nicholasville.

At the close of our last meeting we went to the river where four souls were buried with their Lord in baptism. Several are planning to attend the camp-meeting from this church.

At Nicholasville we held one meeting and had a good attendance. We were glad to meet with the people and to see the courage they have in the message. I am glad to report the work onward in the central portion of the State.

B. W. BROWN.

MIDSUMMER OFFERINGS

TIME goes by rapidly, and the great demand for workers in foreign lands should appeal to each Adventist. This is the strongest evidence I know of which tells us that the coming of the Lord is very near. In order to do our part and finish the giving of the last message, it will be necessary for us to give of our means. The time will soon be here when our money will be of no value. We now have another opportunity to help the missionaries by giving a liberal offering Sabbath, July 27, which has been appointed as the day to take the Midsummer Offering, and I am very anxious that we in Kentucky do our very best. Last year we gave more than \$60. Shall we not try to make it one hundred dollars this year? We can do it. There never was a time when the calls were so numerous as at the present time, and we must send the money so the Mission Board can send on the workers.

Remember that the offering will apply on our fifteen-cents-a-week per capita. We are some behind with our share of the fifteen-cents-a-week fund, and may God help us all to make the offering so large July 27 that we will have something to our credit. Now brethren let every one lift with all their power, and God will bless the cheerful giver. In a little while we will reap the reward and enjoy the fruit of our labor. Yours for the largest Midsummer Offering ever taken.

B. W. BROWN.

Louisiana Conference

SUCCCEEDING UNDER DIFFICULTIES

ON account of the floods and the epidemic of meningitis things have been going very slowly in our field for several months. But a few weeks of nice weather is causing both to subside rapidly and the work looks much more encouraging. The railroads are resuming their work slowly so that books can be shipped, and the waters are drying up so that we can get around some without boats.

Brother Harzman who made his last delivery in a row-boat, had to hand some of the books to the people through their upstairs windows, but nevertheless succeeded in delivering one-half of his books. He writes that he has about succeeded in selling his little farm and expects to make the canvassing work his occupation till the Lord comes.

Brother Sibley, who has been out for a few months on account of bad weather and getting his family located, so that they could be in school, writes that he is again in the harness and has sent in reports for two week's successful work.

He also says that he can see by the changes that have taken place in the few months that he was out, that the work is rapidly closing up, and that all will have to get to work very soon or lose out.

Brother Wilson, who was driven from the field twice by meningitis is out again doing good work. Brother Brown's

health failed and he had to leave the State. Brethren Jorgenson and Sligh, who have been plodding faithfully along notwithstanding all the hindrances, are still at their posts making regular advances on the enemies strongholds and are praising the Lord for a part in his work.

Brother Wolff came down and helped us a week in New Orleans, and the Lord came in mightily with his Spirit. As a result the company at that place is having some precious experiences in selling magazines among the people of that great metropolis of the South.

Upon the whole we have much to praise God for, notwithstanding the prince of the power of the air has wrought mightily against us.

S. F. REEDER.

TREASURER'S REPORT FOR JUNE, 1912

TITHE	
Conference Church	\$ 6 14
Hope Villa	18 17
Jena	3 70
Hammond	22 24
Individual	3 70
New Orleans	293 40
Ringgold	3 98
Welsh	9 45
Total	\$ 360 78

OFFERINGS	
Harvest Ingathering	\$ 1 20
\$300,000 Fund	6 25
Missions	9 62
Sabbath-School Donations	58 76
Weekly and Missions	1 70
Total	\$ 77 53

LOUISIANA MISSION FUNDS—THREE MONTHS	
TITHE	
New Orleans Church No. 2	\$ 133 83
OFFERINGS	
Aged and Orphans	65
13th Sabbath	2 34
Sabbath-School Donations	5 78
Weekly	9 13
Total	\$ 17 90

THE FIFTEEN-CENTS-A-WEEK FUND			
Church	Due June 30	Am't Paid	Bal. Due
Cypress Grove	\$ 19 50	\$ 6 40	\$ 13 10
Hope Villa	89 70	7 88	81 82
Hammond	70 20	30 62	39 58
Jennings	23 40	48 44	
Jena	42 90	8 60	34 30
Lake Arthur	46 80	20 12	26 68
Lake Charles	70 10	49 80	24 30
Mansfield	15 50	7 83	7 77
New Orleans	253 50	219 45	34 05
Ringgold	58 50	11 76	46 74
Shreveport	117 00	22 47	94 53
Welsh	149 90	79 58	70 42
Totals	\$ 961 00	\$ 512 95	\$ 473 29

L. B. SPEAR, Secy., and Treas.

A GLANCE at this report will suffice to show that every church in Louisiana is behind on the fifteen-cents-a-week fund except Jennings. This church has done nobly, paying more than twice as much as its pro rata. Will not our other churches make an effort to catch up and then keep up?

Mississippi Conference

THE following is a copy of a letter sent to all of the isolated Sabbath-keepers in Mississippi:—

MISSISSIPPI CONFERENCE S. D. A.

932 Union Street, Jackson, Miss., July 4, 1912.

Dear Fellow Christian:—

I am writing you at this time giving you a special invitation to attend our camp-meeting which is to be held at Jackson, July 25 to August 4. We are planning on having a great meeting and I want you to be with us to enjoy its blessings.

We will have good ministerial help, and I know the Lord will be with us in the meetings. I am sure that our camp-meetings are in the order of the Lord, and he wants all of his children to attend them and receive the special help that he has to give to the people at this time.

Do not let circumstances keep you away, but shape circumstances so that you can be at this important meeting.

On the importance of attending camp-meeting I will quote a few words from "Testimonies for the Church," Vol. 6, page, 38:—

"ATTENDANCE OF CHURCH MEMBERS

"It is important that the members of our churches should attend our camp-meetings. The enemies of truth are many; and because our numbers are few, we should present as strong a front as possible. Individually you need the benefits of the meeting, and God calls upon you to number one in the ranks of truth.

"Some will say, 'It is expensive to travel, and it would be better for us to save the money, and give it for the advancement of the work where it is so much needed.' Do not reason in this way; God calls on you to take your place among the rank and file of his people. Strengthen the meeting all you possibly can by being present with your families. Put forth extra exertion to attend the gathering of God's people.

"Brethren and sisters, it would be far better for you to let your business suffer than to neglect the opportunity of hearing the message God has for you. Make no excuse that will keep you from gaining every spiritual advantage possible. You need every ray of light. You need to become qualified to give a reason of the hope that is in you with meekness and fear. You can not afford to lose one such privilege."

After reading these words that the Lord has sent to you by his servant, do you think that you can afford to stay away from this important meeting?

Hoping to see you at the meeting on time, I remain,

Your brother in Christ,

W. S. LOWRY.

President Mississippi Conference.

TREASURER'S REPORT FOR JUNE, 1912

TITHE

Meridian	\$ 78 82
Ellisville	45 05
Conference Church	16 27
Vicksburg	15 00
Individual	6 00
Pine Grove	8 50
Hatley	2 22
Total	\$171 86

OFFERINGS

Weekly Offering	\$ 56
Aged and Orphans	45
Special Watchman	15 27
Total	\$ 17 28

AMONG THE WORKERS

I HAVE recently made a tour among some of our canvassers and isolated Sabbath-keepers and thought you would be interested in some items and experiences I might give you.

Here in Jackson Brethren Balsbaugh and Haddon have been doing earnest work for the Master.

Brother Haddon has canvassed his territory before, but is doing real well. Just last week he delivered four "Great Controversy" to as many ministers.

Brother Balsbaugh has been making an earnest effort to place "Great Controversy" in the hands of the business men, doctors, lawyers, etc., of the city, and he has been rewarded with 25 orders on one street, and 24 of the books have been delivered.

On May 28, I left here to visit the eastern and northern portions of the State.

On the 29th I arrived at Macon. Here Brother McColey met me with his two ponies and I was soon seated in a comfortable saddle and on my way out to his headquarters four miles distant in the country.

On arriving here I was happily surprised to find two wagons instead of one. Brother Canada and he were located on the same lot. Although it was past five o'clock when we reached the wagons we went out and took three orders and returned by dark.

These brethren are full of zeal and courage in the work. It did my soul good to see how they talked the Bible to the people with such earnestness and simplicity. Wherever they go the people will surely "know that a prophet hath been among them." They have both just finished a very successful delivery of "Bible Footlights."

Bro. Coley Parkins has been doing some good hard and faithful work in the country around Hatley. Since April 20 he has taken over \$400 worth of orders. I hope to see him sell at least \$800 worth by November 1, when he plans to enter school.

I was so well pleased to know that the brethren there were entertaining him over Sabbath and Sunday and that the sisters were doing his washing. This is commendable and worthy of imitation by all our churches.

My third Sabbath was spent with Brother Smith and family and Sister McCloud at Enid.

On Monday, June 17, Brother Smith and I went out together to deliver books. We had about 50 orders to fill and he thought it would take us the most of two days to deliver them. But when night came nearly all were delivered and if Brother Smith had not run out of books all would have been delivered except four or five. We delivered about 96 per cent of our books.

Brother Smith is one of the old steady workers. The following figures are a record of his work from March 25, 1912 to June 8, 1912: Hours work 531, exhibitions given 638, orders taken 512, value \$1,025, value helps \$79.50, total value \$1,104.50, books delivered \$79.50.

I am glad to tell you that one of our old faithful colored canvassers, Sr. Ella Johnson, has taken up the work again; also Brother Hampton.

A Brother Davis who accepted the truth this spring through reading our books has recently taken up the work.

Brethren and Sisters let us all be of good courage. God is at work and men and women are responding to the call for workers.

Who will be next to respond to the call of Isa. 6:8, after you have had the experience of verse 7?

Let me hear from you ere it is too late. Soon the harvest will be past and the opportunities gone forever. Jesus is soon coming. Let us hasten to the work that we may finish it and go home.

H. G. MILLER.

Tennessee River Conference

A VISIT TO MEMPHIS

LATE in June I was called to Memphis by urgent letters from three of our brethren there. I was glad to respond to the call, and leaving Nashville at 11:30 P. M. June 27, reached the Bluff City the next morning in good season for a day's work.

I soon found my way to the home of Elder Washburn, and was shortly in touch with Elder Burrow by telephone. It took only a little while to become familiar with the situation of the work, and to begin laying plans for its advancement.

After some difficulty and consequent delay, Brother Washburn, ably assisted by Brother Burrow, secured a most excellent location for the tent on one of the best corners in the city. The lot secured is carpeted with grass, shaded by trees, and beautified with shrubs. Two good car lines put it within easy reach of any part of the city, and it is altogether as nearly an ideal place as can well be found in a large and busy city.

Brother Washburn's tent company needed strengthening, and this was arranged for in a satisfactory way. The church is supporting Brother Washburn right loyally, as they have always done, and the outlook is most encouraging.

People are coming into the truth right along in Memphis. Six were baptized and received into the church there June 29.

The meetings at the tent have been much hindered by unfavorable weather. For weeks it had rained every day and almost every night. Sunday, the last day of June, a goodly number of the members of the church volunteered to visit homes in the vicinity of the tent and invite the people to the meetings. The weather was providentially favorable and an encouragingly large number of people came out to hear the word spoken. Elder Washburn was at his best, and the people were deeply interested. The discourse was upon the signs in the sun, moon, and stars, and I never listened to a more powerful presentation of the truth upon that subject. Monday morning it rained but Monday night was again favorable and the workers were still further encouraged.

I found the work for the colored people beset with difficulties. Elders Jordan and Lawrence have been doing good work, but Elder Lawrence belongs to the Kentucky mission and he has been recalled, the extreme limit as to time being July 10. This will break up the tent effort for the colored people in Memphis at its very height and we fear will greatly cripple the work there.

The colored people greatly need a house of worship in Memphis and it was this need that in part made this visit so imperative just now. Monday morning I was joined by Eld. E. H. Rees, according to previous arrangement, and together with Elder Burrow we considered very carefully the matter of building a church upon a lot already secured and fully paid for in a good colored section of the city.

But in the matter of this building, as in some other matters, we are hindered by lack of funds. Some money is on hand

but the bed is yet too short, the covering still too narrow.

Our people in Memphis are much interested in the coming camp-meeting, and many of them are planning to attend. We feel very hopeful that this camp-meeting will prove to be one of the best and the largest meeting of its kind ever held in this conference.

Ere this report reaches the readers of the WORKER we expect that our third tent company will be in the field, and that tent-meetings will be actually in progress at Camden. Brethren and Sisters, pray for the work in our home field. Here we know the workers personally, let us daily bear them up before the throne in the arms of our faith.

C. P. BOLLMAN.

TREASURER'S REPORT FOR JUNE, 1912

TITHE

Nashville	\$ 255 60
Memphis	148 44
Cedar Grove	66 00
Springville	20 71
Leach	10 69
Hustburg	9 11
Hazel	7 90
Trezevant	6 61
Burns	3 40
Jackson	3 08
Total	\$ 531 54

OFFERINGS

Sabbath-School Donations	\$ 29 80
\$300,000 Fund	9 00
First-Day Offerings	6 90
Second Sabbath Offering	1 40
Sabbath-School Donations (13th Sabbath)	97
Total	\$ 48 07

TENNESSEE RIVER MISSION REPORT FOR JUNE

TITHE

Memphis No. 2	\$ 40 80
Nashville No. 2	11 87
Total	\$ 52 67

OFFERINGS

Second Sabbath Offering (Total)	\$ 71
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THOS. E. PAVEY, Treas.

DOINGS OF THE COLPORTEURS

Sr. Sina Clark has joined her brother at Clarksville and will work that city with "Bible Footlights."

Brn. Anton C. Williman and Eugene Sykes are now nicely located at Trenton and will canvass Gibson County.

Srs. Clara Brigham and Elsie Hightower are now working Humboldt. Sister Brigham is canvassing with "Bible Footlights" and Sister Hightower is selling the *Watchman*.

Last week Bro. Ernest Clift, a colored boy of seventeen years, worked thirty-four hours and took \$42 worth of orders. This is \$1.23½ per hour. He is working Springfield with "Coming King."

Sr. Mamie Moore has almost reached the half-way mark on the proposition of the Southern Publishing Association to pay the railroad fare to the next General Conference of those who sell \$1,000 worth of books this year.

Bro. Berdon Hampton, a student from Hazel Academy, has been canvassing Montgomery County with "Bible Footlights" since the close of school. In eight weeks he has taken

\$323.75 worth of orders; an average of more than \$40 a week, or a dollar an hour. This is certainly a splendid record for the first experience of one of seventeen years. His banner week was \$61.75 worth of orders.

Brother Allen has been canvassing in Dyer County for "Bible Footlights" since the first of April. He has done faithful work there. He has delivered \$45 worth of books, and has a delivery of more than \$300 worth to begin July 15.

JUST LOOK AT THIS

DURING the month of June, Bro. C. H. Chenault took \$76.50 worth of orders the first week, \$86.50 the second, \$90 the third, and \$89.50 the fourth; making a total of \$342.50. This averages \$85.62½ a week. This is the best month's record this year.

Brother Chenault began work the middle of March with "Daniel and the Revelation" and has kept steadily at it, and the Lord has greatly blessed him. His record has increased every month. It is as follows: March (two weeks) \$50.75; April \$167.75; May \$279.50; June \$342.50; making \$840.50 worth of orders in 15 weeks time. He has put in good faithful time, averaging nearly 54 hours time and a little more that \$56 worth of orders a week.

A BIG WEEK'S WORK

BRO. Stanley Clark breaks the record for a week's delivery — \$168 worth of "Bible Footlights" and \$25 worth of "Best Stories," making in all \$193 worth.

He has been canvassing in Montgomery County since the close of school and has taken \$431.75 worth of orders, averaging \$54 worth a week, besides delivering \$208.75 worth.

Brother Clark has put in good solid time, and the Lord has blessed him with more than a dollar's worth of orders for every hour's work.

C. F. DART.

COLPORTEURS' REPORT FOR THE SOUTHERN UNION CONFERENCE

For Week Ending June 29, 1912

ALABAMA CONFERENCE

NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
W F NanceCK	41	18	\$ 27 00	\$ 6 25	\$ 33 25	\$ 33 00	
R T JacksBF	36	24	24 00	3 50	27 50		
R RobertsBF	52	85	85 00	50	85 50	1 00	
W L BattleBF	50	49	73 00		73 00		
Charlie Battle ...BF	32	19	28 50	1 50	30 00		
M L Ivory 2 wks BF	70	20	30 00	2 95	32 95		
Virginia McPhall BF	65	92	110 00		110 00	1 25	
A J RiceBF	45	26	27 50		27 50		
Candace Rice ...BF	15	4	4 00		4 00		
S S GuilfordBF	17	6	7 50		7 50		
I W PeevyBF	36	7	10 50	9 00	19 50		
Miss Beulah Cothren D&R	19	8	14 50	50	15 00	2 50	

KENTUCKY CONFERENCE

Lillian Farney ..BF	8	5	6 50		6 50		
Verna Pound ...BF	6	3	3 00		3 00	3 00	
J V LucasBF	28	9	13 50		13 50		
Curtis Pound ...BF	32	19	23 00	25	23 25	1 50	
Edna ScottBF	3	1	1 00		1 00	1 00	
Warren Judson D&R	37	17	19 00	31 60	50 60	13 50	
Lewis Davis BF&D&R	33	27	41 50	11 25	52 50		
L B HillGC	54	5	16 00	12 70	28 70		
William Horn ...GC	50	8	24 00	15 35	39 35	75	
C D Sloane ...PP&F	30	18	27 50	1 25	28 75		
S N YatesPP&F	37	24	41 50	2 75	44 55		
D C RayPP&F	37	14	25 50	1 25	26 75		
Reuben Staton PP&F	22	2	3 00	1 75	4 75	2 00	

LOUISIANA CONFERENCE

R C SibleyBF	39	50	59 00	3 50	62 50		
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G Jorgenson ..PP&F	56	11	19 50	6 75	25 25	6 75	
M B Wilson BF&H&H	33	35	48 50	13 50	62 00	10 00	
T S SlighBF	28	8	8 00		8 00	8 75	

MISSISSIPPI CONFERENCE

W H Haddon ..BF	35					25 05	
H C Balsbaugh .GC	40	9	25 00	3 00	28 00	9 00	
Virgil Smith BR&D&R	48	53	147 00	6 00	153 00	6 00	
C H McColreay .BF	40	10	28 00	3 00	31 00	17 50	
C R CanadaBF	16	5	6 50	1 00	7 50	10 00	
A L SaxonBR	28	1	3 00	1 00	4 00	40 25	
Ella Johnson ...BF	5	8	8 00	50	8 50		
E P Campbell .PG	20	7	20 50	50	21 00	3 50	
John Hampton .BF	42	37	41 00	3 75	44 75	3 75	
Lettie Linyear ...BF	10					2 25	
Loletta Parks ...BF	22					6 25	
Emily Billups ...BF	35	12	18 00		18 00		
Annie WattsBF	35	11	16 50		16 50		
Luella HillBF	35	3	4 50	5 00	9 50	30 00	
Coley Parkins ...BF	23	28	30 50	1 25		6 25	
E H DavisBF	16	24	31 00	1 75	32 75	1 75	

TENNESSEE RIVER CONFERENCE

C H Chenault .D&R	56	46	89 50		89 50		
S E CliftBF	41	28	41 00	1 00	42 00	4 00	
Mamie Moore .D&R	27	21	28 50	35	28 85	3 00	
Frances Hart ...BF	19	24	27 00		27 00		
Stanley L Clark .BF	70	1	1 50	25 00	26 50	124 00	
J R AllenBF	42	21	25 00	1 50	26 50	1 00	
Emelia Roberson DofA	14	11	25 50	25	25 75	1 50	
Mrs Mary Allen BF	44	23	25 50		25 50		
Berdon Hampton BF	30	17	22 50		22 50		
Anna PruittBF	25	14	17 50	2 00	19 50	8 50	
W L Cutchville .BF	42	16	18 00	1 00	19 00	16 00	
Eugene Sykes PP&F	37	12	18 00		18 00		
Hattie HydeBF	10	13	15 00	75	15 75	1 50	
Rebecca Moore .BF	41	12	12 00		12 00	2 50	
Mollie Hurdle ...BF	8	8	8 00	2 00	10 00	3 50	
J S MooreBF	32	5	6 50	3 25	9 75	1 00	
Vera Dortch ..PP&F	23	4	6 00	3 00	9 00	15 50	
Mattie Blunt ...BF	19	6	6 50	2 00	8 50		
M Gauntlett ...BF	13	3	3 00	1 00	4 00	12 00	
U BracyBF	36	1	1 00	2 25	3 25		
Sina ClarkBF	18	2	3 00	75	3 75	33 50	
Clara Brigham .BF	15			75	75	6 00	
R H Hazelton .BF				4 00		19 00	

SUMMARY

Alabama Conf	478	358	441 50	24 20	465 70	37 75	
Kentucky Conf	377	152	245 00	78 15	323 20	21 75	
Louisiana Conf ...	156	104	135 00	23 75	157 75	25 50	
Mississippi Conf ..	450	208	379 50	26 75	406 25	161 55	
Tenn River Conf .	662	288	400 50	50 85	447 35	252 50	

Totals21231110\$1601 50 \$203 70\$1800 25 \$499 05

MAGAZINE AGENTS' REPORT

For Week Ending June 29, 1912

Agent	No.	Value
ALABAMA		
Virginia McPhall	47	\$ 4 70
S S Guilford	3	30
Miss Effie Nelson	250	25 00
Miss Stella Glasco	106	10 60
TENNESSEE RIVER		
Wm J Keele	182	18 20
Lawrence Burleigh	75	7 50
Ruth A Keele	18	1 80

(Continued on p. 224)

SOUTHERN UNION WORKER

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SOUTHERN UNION CONFERENCE CAMP-MEETING APPOINTMENTS

WHITE

Louisiana, Baton Rouge July 18-28
Mississippi, Jackson July 25-August 4
Alabama, Fairhope August 1-11
Kentucky, Elizabethtown August 8-18
Tennessee River, Camden August 15-25

COLORED

Kentucky
Alabama September 27-October 5
Mississippi, Brookhaven August 30-September 8

Other information concerning each meeting will be published later.
S. E. WIGHT, Pres.

MAGAZINE AGENTS' REPORT

(Continued from p. 223)

Agent	No.	Value
Frances Hart	12	1 20
Shirley Lambert	7	70
Irregular	12	1 20

Totals 712 \$ 71 20

For Week Ending June 22, 1911

ALABAMA

S S Guilford	2	\$ 20
Mrs S D Miller	87	8 70
Beulah Cothren	4	40
Birmingham Church	355	35 50
Sister Stien	75	7 50
Sister Kelly	17	1 70

KENTUCKY

Milton Jones	87	8 70
Latitia Steele	10	1 00
*Effie Nelson	400	40 00

TENNESSEE RIVER

Wm J Keele	155	15 50
Ruth Keele	41	4 10
Shirley Lambert	39	3 90
Frances Hart	17	1 70
Anna Pruitt	10	1 00
Miscellaneous	8	80

Totals 1307 \$130 70

*More than one week.



H. J. HOARE, M. D.
MEDICAL SUPT.

WILL MASON JR., M. D.
SURGEON

NASHVILLE
SANITARIUM
STATION 5
NASHVILLE TENNESSEE

M. F. KNOX
MANAGER

One of a chain of seventy-four sanitariums scattered throughout the world.

CONTINUES TO PROSPER

THE Nashville Sanitarium continues to prosper. While we write this note, twenty-one patients, the largest number entertained by the institution at one time for more than a year, and all of them intelligent and of the better class, are being cared for in the building and are as happy and contented as that number of sick people can be expected to be anywhere.

Satisfactory results are being obtained in nearly if not every case, and the prospects of the recovery of health, together with kind treatment and Christian influence, tends to beget hope, confidence, and peace.

Morning worship and other religious exercises are well attended and seem to be enjoyed by many of the patients, a number of whom are professing Christians who are longing

for and seeking a deeper experience in the things of God.

The patronage will no doubt continue to increase as the institution becomes better known, and our brethren can do much to advertise it in the communities where they live and to extend the good reputation it is now earning. No doubt the circulation of the Special Health and Temperance *Watchman* has called the attention of many people to the advantages offered invalids by the Sanitarium and we hope will induce many of them to seek to it for help.

The dark clouds which have so long hung like a pall over this institution of the Lord's planting are being scattered and the light is shining through. The management and faculty are much encouraged by the outlook. Continue to pray and work for the Nashville Sanitarium.