



SOUTHERN UNION WORKER

"The Lord thy God is with thee whithersoever thou goest." *Joshua 1:9*

Vol. VI

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No. 42

RETROSPECT

SITTING alone in the dusk one eve
After an idle day,
Watching the shadows longer grow,
And the sunlight fade away,
Thoughts that were not all pleasant came,
Forcing me to hear:
"How have you spent the hours to-day?
Why are you idling here?"

"Is to-day but the symbol of wasted years
That into the past have flown?
Will the future still but idle be,
Seeking for pleasure alone?
And when you stand in the dusk of life,
Watching the shadows grow,
Shall an idle life, as this idle day,
Be all you have to 'show?'"

Father, forbid that my life be spent
Without some work for thee.
Give some task my thoughts to keep
Ever from evil free.
Let not thy servant in selfishness spend
Hours that belong to thee.
Then shall mine eyes not be ashamed
Thy glorious face to see.

—C. D. Stone.

Our Publishing House

HOME OFFICE NEWS

SALES report for week ending October 12, 1912: Total number bound volumes, 2,837; *Watchman*, 2,572.

The writer has just returned to the office after spending several days at the Florida camp-meeting which was held at Ocala, Fla., October 3 to 13. A very cordial reception was accorded me and I was made to feel very much at home. On the going trip I met Brother Randall, manager of our Atlanta Branch and we went on together from that city. Upon reaching Jacksonville, we met Eld. A. J. Haysmer, so enjoyed the pleasure of the company of these brethren for the balance of the trip. There was a goodly number present at both meetings, for the white brethren had their meetings in one section of the city while the colored meeting was in session in another part of town.

It was a pleasure to meet many former friends who at some time were workers in Nashville, among them Eld. C. I. Butler. Brother Butler does not look a day older, and is as enthusiastic as ever in the work of God. Brother Butler was one of the first presidents of the Southern Publishing Association,

and as such has seen the work grow from its infancy. When the writer was speaking of the progress of the work in our institution, many hearty "amens" came from Elder Butler. We sincerely hope that he and his companion may be spared many years to the work of God.

Bro. B. W. Spire, formerly manager of the Nashville Sanitarium, now occupies a similar position in the Florida Sanitarium at Orlando. Brother Spire is also acting in the capacity of tract society secretary and is doing efficient work in both places. The financial statements of both institutions show that the work is onward, the tract society especially showing a nice gain in operation.

Was also glad to meet Bro. W. A. Philpott, a former employee of our pressroom. We were glad to meet Bro. W. S. Chapman again. Brother Chapman was for several years manager of our Periodical Department while the office was located on Jefferson Street. Brother Chapman has not enjoyed the best of health the past year or two, but is improving and we were indeed glad to meet him again.

The Orlando Sanitarium is surely doing a great work and both Elder Parmele and his wife have worked hard to bring this institution to its present standing. It was my privilege to meet one of the nurses who was converted to our faith while a patient in the institution and he spoke very highly of its Christian atmosphere.

Eld. W. H. Heckman of the East Pennsylvania Conference was elected president of Florida for the ensuing term. The vote was a unanimous one and while the work has progressed under the able leadership of Eld. R. W. Parmele, yet we believe that the year 1912 bids fair to make a better showing. We are glad to welcome Elder Parmele to the presidency of the Louisiana Conference. The brethren in Florida seem loathe to release him but changes are occasionally beneficial to the work and workers and we trust it will work out so in this instance.

The book work was given considerable attention and several meetings were allotted to Brother Randall and the writer and we feel sure that the book work in Florida is destined to advance. Bro. H. A. Shreve, the field agent was elected for another year and his report was one of progress. The workers are a consecrated Christian band of men and women and it was a pleasure to meet them face to face. The writer spoke at the colored camp-meeting one afternoon and a more enthusiastic lot of workers it was never my privilege to meet. There were numerous canvassers in the audience and their report was one of courage.

We are glad to say that the sales of the Southern Publishing Association for the first nine months have already exceeded twelve months of last year by over \$9,000. Surely the Lord has blessed the work in the Southland, and we should take courage.

In all probability the Florida Conference will take over the book work January 1, 1913, the sentiment being much in fa-

vor of such a move. We are glad to report that every conference in the Southern Union is now operating a full-fledged tract society and we hope to see the work advance as never before. A tract society conducted on right lines and operated by a consecrated Christian secretary will mean much to the work in our field, and while the past few years have shown progress, yet we believe the tract society plan will work for even greater advance.

Bro. D. M. Twiggs, one of our canvassers from Arkansas, has been spending a few days with friends in North Nashville. Brother Twiggs is on his way to attend the Foreign Mission Seminary in Washington, D. C.

SOUTHERN PUBLISHING ASSOCIATION,
R. HOOK, JR., *Gen'l Mgr.*

FROM THE FIELD

I am hoping to do a good week's work this week.

JAMES M. MONTGOMERY.

I am enjoying the work fine and hope the time will soon come when I can do better than I am now.

ERNEST WATERS.

October 1. I have another boat and will sow the good seeds down the Mississippi River. Please pray for my welfare in the good Lord's work.

J. R. HAMES.

GRATEFUL BUT NEEDEY

I am indeed grateful to have a part in giving this message, though sometimes in the valley and sometimes on the mountain, yet it is the work of the Lord. Pray for me. I need your prayers. I need more of the Holy Spirit. I need more faith and better understanding.

S. S. GUILFORD.

OF GOOD COURAGE

This leaves me of good courage in the third angel's message. I was blessed in taking orders but Satan blocked the way. I had seventy-five orders for "Bible Footlights" to be delivered, but after I had taken the orders I was forbidden to ever come on the place any more, so I have been unable to deliver these books. But I am praying over the matter. I know the Lord will be with me in giving the truth to the people and also in helping me to get out of debt. The people are picking cotton now and money will be plentiful for a few weeks.

I. W. PEEVY.

OVERCOMING OBSTACLES

I have been out on my delivery this week. It was made in the rain and mud. I just took my time and went right on. In spite of all obstacles the good Lord helped me to place some books, as my report will show. Some of those marked lost are hopeful, as the rain prevented them from going out to get money. I know that the Lord is with me because to look at outward appearances it is worse than bad. I thank God for a work that does not depend on outward show or things that are seen. One lady walked in the rain three miles to get the money for her book. She rejoiced over her success so much that the walk seemed nothing to her.

Bro. C. D. Wolff, general missionary agent, and Bro. Mark Wilson, state missionary agent both called on me Monday. Although I necessarily was absent they were courteously entertained by Prof. D. L. House and his excellent wife. They left words of satisfaction, good cheer and hope. I am especially glad of their visit and it will help me in many ways. This is the first time I ever had such a treat from our representative brethren. I do highly appreciate it.

The camp-meeting was a blessing to me. The camp was well and conveniently situated. The outside attendance was

good. Two nights while I was present the rain hindered them at the start. The preaching was timely and convincing. Many phases of the message were presented. Elder Peters gave the canvassing brethren plenty of time to deal with our work. One decided to enter the field. Three others are desiring to do the same. Love and harmony prevailed in all the meetings. The Lord came near to soften hearts, for which we are thankful. Brethren Wolff and Wilson were present part of the time.

I wish you an abundance of God's good Spirit and blessing. Please may I have your prayers, and accept mine.

M. L. IVORY.

DIFFICULTIES IN DELIVERING

October 1. I have just started a delivery and am grateful to the Lord for his keeping power every day. At first I could not get a horse and when I did get one he was awful slow. It rained and the roads were bad, still all this did not amount to much; but to-day when I got to a man's house and while talking to him, here came a white man galloping on a horse, with a long shot-gun or rifle and cursing and threatening and ordering me off his place and forbid me to go on it again. I had just come to his place and had not yet delivered a book when he approached me. I have sent word to the people that I am over on the neighboring place and asked them to come over. I pray that the Lord will look now upon his work and through the impression of his agencies accomplish this for me. I also ask you to remember my work in this country for this is the roughest I have ever struck, and I know if it were not for God's keeping power, if it were not he who rules the hearts of men, leading and guiding in this work, I would be afraid to try it for I can see the wickedness showing in the countenances of men; but he says, "Trust in the Lord, and do good; so shall thou dwell in the land, and verily thou shalt be fed," for "he will never leave thee nor forsake thee." So I will look to the Lord and live.

Thanks to you for your co-operation in being prompt with my orders. I am thanking the Lord for his help and keeping power towards me. This week I had many trials but the Lord was with me through them all and it is only through him that we can ever hope to overcome trials and difficulties. The enemy is pressing hard to hinder this work. I have just paid to the chief of police \$3 for taxes. He has tried his best to hinder me, but he was too late for I had already worked the city and was working the country when he first approached me, so he has been waiting for a chance to get something out of me. So he met me and said "I see you are making headquarters here." I said, "Yes sir." He said, "Well do you pay taxes?" I said, "Yes sir." "When have you paid any this year?" "Haven't paid any." "Well, it is my duty to summon you to court to pay \$3 taxes for you have been here about three months." "All right sir." The same question was asked Christ and Peter, and they paid and I did likewise. Then I offered him some literature but he said he did not want any Seventh-day Adventist literature, so I left him. I am thanking the Lord for his keeping power and although I have had many trials this week he has enabled me to overcome. The time is near when I shall have to go to Oakwood again, oh, how I praise the Lord to be spared once more to be able to learn more of him, and when school is out I shall be glad to engage in this work again.

R. ROBERTS.

THE crown and glory of all true union is for each unit to be at its best. The links, and not the impersonal chain, hold the anchor.—*Bishop John F. Hurst.*

Alabama Conference

TREASURER'S REPORT For Quarter Ending Sept. 30, 1912

TITHE	
Mobile	\$ 196 66
Birmingham	150 90
Old Paths	89 45
Conference Church	85 43
Marlow	81 34
Individuals	50 18
Attalla	31 75
Oak Level	30 00
Cool Springs	19 71
Elkwood	16 71
Citronelle	15 00
Sheffield	14 59
Total	\$ 781 72

OFFERINGS	
Sabbath-School	\$ 159 92
Thirteenth Sabbath	60 29
Mid-Summer	36 70
Weekly	22 45
Nyassaland	6 00
Annual	1 60
\$300,000 Fund	1 50
Total	\$ 288 46

Mission Report for Second and Third Quarter

TITHE	
Pensacola	\$ 270 19
Birmingham	209 12
Montgomery	196 07
Decatur	79 44
Dothan	57 98
Sylacauga	57 49
Mobile	49 94
Gadsden	20 84
Individuals	5 20
Total	\$ 946 27

OFFERINGS	
Sabbath-School	\$ 83 53
Weekly	30 37
Thirteenth Sabbath	21 66
Harvest Ingathering	9 15
Mid-Summer	7 44
Total	\$ 152 15

HELEN M. KEATE, *Treas.*

REPORT OF THE SABBATH-SCHOOLS

For the Year Ending June 30, 1912

Name	Membership	Offerings
Home Schools	48	\$ 143 73
Birmingham	59	93 04
Mobile	9	46 37
Marlow	17	44 06
Silverhill	15	42 50
Sheffield	27	39 81
Citronelle	6	38 45

Montgomery	7	24 43
Cool Springs (3 terms)	29	17 33
Old Paths	19	17 06
Fairhope (2 terms)	16	15 75
Attalla	10	14 08
Oak Level	34	13 49
Santa Rosa	13	12 61
Elkwood	17	10 91
Wooley Springs	12	9 18
Decatur (1 term)	10	3 40
Wayside (2 terms)	9	2 74
Barnwell (1 term)	8	2 01
Totals	365	\$ 591 04

HELEN M. KEATE, *Treas.*

Kentucky Conference

FROM THE SECRETARY

WE are glad to report through the columns of the WORKER that we have had some additions to our loyal force of workers here in Kentucky. Bro. D. R. Allman has just started in, working in Maysville, and the first report sent in shows the splendid record of \$30, and thirty hours, making the record of a dollar an hour. Surely this is a fine record for a new colporteur who is unfamiliar with the work.

Bro. Henry Jones has been working Clark County with "Bible Footlights" and he reports an excellent delivery. Brother Jones has also disposed of quite a number of our smaller books and some Bibles.

Bro. P. M. Winkler sent in his first order last week calling for 50 copies of "Bible Footlights," and we hope to report next week that he has had a perfect delivery. He writes that he is well pleased with the canvassing work, and shall continue in it. Brother Winkler is working in Jessamine County.

We have a few more *Quarterlies* left on hand and will be glad to have additional orders from those who are in need of more.

The "Ministry of Healing" Campaign is progressing nicely and we have secured orders for quite a number. However, we have quite a stock here in the office and would be glad to receive your order for a copy. This is an excellent book, and one that should be in every home. Send in your order at once.

So far we have disposed of 3,000 Harvest Ingathering *Signs of the Times* but all the workers have not been heard from and we believe that with additional orders that will come in, the four thousand mark will be reached. Send in your orders at once and they will be given prompt attention. If you find that you need more papers than you have received write us and we will be pleased to order more for you.

Misses Adams and Nelson have been working with the *Watchman* in our conference and report good success in all the places they have visited. They are preparing to enter school at Graysville.

Quite a number of our subscriptions to the SOUTHERN UNION WORKER have expired and we would suggest that every one taking the WORKER in Kentucky examine the wrapper and if your subscription has expired, send in your renewal at once in order not to miss any future numbers. The subscription price is only 50 cents per year.

We were pleased to have with us recently Brother Lacey B. Hill, who was passing through enroute to the Nashville Sanitarium, where he is taking the Nurses' Course. Brother

Hill reports a good interest in the community where he has been laboring and a minister will have to be sent there shortly to preach the truth.

Brother William Horn is now in college at Berrien Springs, having earned his scholarship through book sales. We trust that more of our young people will engage in this work and earn a scholarship, like Brother Horn has done.

Elder Brown, the conference president is now in Johnson County, holding a meeting in Auxier, and reports a splendid interest there.

F. C. BRUCE.

TRAVELS IN EAST KENTUCKY

SINCE I last reported for the WORKER I have visited the Ford church where I spent three days. We held the night meetings in the Presbyterian church, while the day meetings were held at a private house. We also held the quarterly meeting, and all enjoyed the refreshing from the Lord. I am glad to report that two were added to the church and one was baptized. We were pleased to see this new church of believers holding up the standard of truth. I might say that they are deeply interested in the progress of the work. Sister Jones reports \$3 for four hours' work with the *Ingathering Signs*, this is indeed good, and I trust that all our people throughout the conference will get busy with the *Signs* and make this offering for missions the largest ever raised. I left Ford Monday morning and after a six hours' ride our train stopped at Ashland where I was met by Bro. James Watson. He and his wife rejoiced when I told them of this great truth, and they wanted to do something to help bring the truth to others so I suggested that they take a supply of the *Harvest Ingathering Signs*, which they gladly did. That night we went to the Christian church where it had been previously announced that I would speak, and to my great surprise the house was filled with listeners. The Lord gave liberty in speaking and many hearts were touched, as I talked of Christ's second coming. At the close of the service there were a number that came and asked if I would not remain and preach more to them. I told them later we would try to have meetings held there. Tuesday I took the train for Auxier. Our train was soon away from the Ohio River and we were winding our way up through the valley of Sand River. The road was so crooked that we went very slow and as we were going higher all the while, it took a good deal of steam power. Along this valley are located the rich coal mines of Kentucky. When I arrived in Auxier I was met at the station by the Methodist minister. He took me to the home of Brother Clark who was at work in the mines. At six o'clock the Methodist church was lit up and the people soon began to come, only about fifty were present the first night, but the audience has been increasing each night, and some seem to be deeply interested in the truth. I do ask that you will pray for the success of the meetings here. I know God hears the prayers of our brethren.

B. W. BROWN.

ATTENTION, KENTUCKY COLPORTEURS!

We have a small stock of books on hand that we would like to dispose of and would appreciate receiving your order for any of the following:—

"Daniel and the Revelation," plain, \$2 binding, 20 copies.

"The Coming King," marble, \$1.50 binding, 25 copies.

"The Great Controversy," marble, \$3 binding, 8 copies.

Also a large stock of Testaments, Testament and Psalms, and Bibles ranging in price from 10 cents each to \$4. We will make a small reduction on the above from the regular prices in order to make room for other books that are being

sold. Brother Agents, see if you can not take a few orders here and there and thus relieve us of these books which have been on our shelves for some time. Let us have your order at once before all are gone. Further information can be had by writing the tract society.

F. C. BRUCE.

Louisiana Conference

NOTES

THE last call is hereby sent to all our members in this State, reminding you that the SOUTHERN UNION WORKER list is to be revised this week, and unless you send in your subscription at once you will not receive this excellent paper longer. This notice is final as it was voted at the Baton Rouge camp-meeting to "only send the WORKER to those paying for it at the rate of fifty cents per year." Can you afford to miss its weekly visits for one cent a copy?

A flourishing little church is in progress at Ringgold with Miss Ada Brackney of Lake Charles in charge. Some of the Shreveport people have moved to Ringgold so as to have the benefits of the school.

The Y. P. M. V. Society at Ringgold has been reorganized and they are entering in to the work with new courage and zeal to do the special work which our young people are called to do.

Mrs. C. A. SAXBY.

To date the State of Louisiana has ordered 1,375 of the Missions number of the *Signs*. Those that have made a start in this campaign report excellent success and some are nearly ready to order another supply.

Have you placed your order yet? If not you should do so at once. We are nearly 400 papers behind the number used this time last year. This is because you or some one else has delayed placing the order.

We have a very few Sabbath-school lesson leaflets for the fourth quarter left, and if you have not received your copy yet, it is time to order. The price is only five cents each. We accept stamps.

That special "Bargain List of Damaged Books" is now ready and for your name and address we will send it to you. In this list are offered some extra inducements that will appeal to your pocket book. Splendid opportunity to obtain slightly soiled books at a great reduction. This same list is also prepared in the French language. We will be glad to send it to all reading French.

O. R. GODSMARK.

Tennessee River Conference

NOTES

THE conference committee was in session Sunday afternoon, October 6, and the following are some of the more important matters settled at that time:—

On account of the fact that Bro. F. R. Eastman who was elected secretary and treasurer of the conference and tract society at the camp-meeting could not come, Brother Curtis Varney, who has been associated with the counting-room department of the Southern Publishing Association for a long time, has been asked to take charge of the office. He is already at his desk, and will attend to your orders for tracts, books, and periodicals.

A vote was passed to place a good stock of our books, Bibles, tracts, and health foods on display in the conference office, for the accommodation of our people in the city. This will be done at an early date.

Sister Mamie Moore was asked to connect with the work in Nashville to work the city for our large books.

Two Bible workers were arranged for to work in Nashville in connection with the efforts that are being made in the city this winter.

On account of the serious condition of his wife's health, it was not possible for Bro. A. H. Jones to meet with the committee.

The report from the Pacific Press shows that we are still far behind where we were last year at this time in the matter of the number of *Mission Signs* that we have ordered. There is but a little time remaining in which to finish this work, and it is hoped that all will be fully supplied with papers. Will you not see that your church's quota is ordered at once? If you are isolated you should order at least ten copies and use them around your home. The papers are not for sale, but should be distributed in connection with an appeal to those not of our faith to assist our foreign missions.

I have just received a letter from a sister who lives in Memphis, telling of some persons who have become interested in the truth through her efforts this past summer. She desires that they be looked after by our workers here so that their interest may not be allowed to wane. Now why are there not plenty of opportunities for many more of our brethren and sisters to arouse interest in the minds of the many friends that we have, and then see that the interest is followed up as this sister has done? I am sure that if this were done there would be a large increase in the membership of the conference in the next twelve months.

Sister Crichlow, wife of our newly installed colored pastor in Nashville, fell asleep Sunday, October 5. She was suffering from cancer. A full obituary notice will appear in the *Review*.
E. L. MAXWELL.

NOTES FROM THE FIELD

BRO. BEECHER JACKSON leads the September report for orders,—\$144 worth.

We are glad to say that Bro. C. H. Chenault is back in the work delivering books in Dyer County. We wish him much success.

Last week the company at Brownsville took \$164.50 worth of orders, with Bro. Ulysses Bracy in the lead,—\$60 worth.

Bro. R. H. Hazelton has finished Davidson County with "Bible Footlights" and is now working Robertson County with "Great Controversy."

Bro. T. E. Pavey, our former secretary left for Alabama the 7th inst. to take up work there. He did faithful work here and we are sorry to give him up.

Bro. Curtis Varney of the Southern Publishing Association has been chosen to take his place. Let us hold up his hands by our prayers.

Sister Emelia Roberson and Anna Adams have been asked by the conference committee to do Bible work in Nashville, and they will spend part of their time canvassing.

Bro. J. P. Foree of the Southern Publishing House has begun work in Williamson County with "Ministry of Healing" for the benefit of the Sanitarium. Let us pray that he will have abundant success.

Sister Rebecca Moore has been ill with a cold, so did not get in full time last week, but she has not failed to work every week since she began in April, except during camp-meeting. This is a good record.

Although we have had quite a dropping off in our colporteur force, yet our September report shows the grand total value of orders to be only \$40 behind the August report. One thing I wish to praise the colporteurs for and that is putting in good faithful time. They have each averaged 27

hours more than the previous month. And it is a better average than any month in the year, except April.

We have now delivered \$6,452.15 worth of literature, or \$324.35 worth more than all of last year and we have three months left. Let us do our very best to reach the \$10,000 mark. Sister Mamie Moore has already reached \$837.75. She is quite sure to go over the \$1,000 mark.

The last Sabbath and Sunday in September, I spent with the little company in Lawrence County. I enjoyed my visit very much. Monday and Tuesday I went out canvassing with Bro. Roy Betts for "Great Controversy" and the Lord gave us good success. The past week I have been busy getting settled in my house on Lacy St. My address is 2309 Lacy St., Nashville, Tenn.
C. F. DART.

MEMPHIS

WE have held our tent meetings since the twenty-third of June on the most central location in the city of Memphis. Cold and rainy nights somewhat reduced our attendance, but a number are still interested and the meetings will probably continue until the last Sunday in October. We have two stoves in the tent and can make it quite comfortable, even when the weather is cold. Twenty-four have signed the covenant to keep the commandments of God and the faith of Jesus. On the 29th of June we baptized seven and received them into the church. On the 14th of September we baptized eleven, and twelve were received into the church, one by previous baptism. Some people of education and standing have accepted the truth this summer. One interesting case is that of a lady from New York City, who is stopping in Memphis for a few months. She is reading nearly all of our books, and will be able to bring others into the truth, we trust, when she returns to New York. Pray for the work in Memphis, the metropolis of the State of Tennessee.
J. S. WASHBURN.

NASHVILLE ITEMS

ANOTHER week of hard work has rolled by, but during its hours God has led us to souls that were hungry. One prominent business man seemed very glad to have me call, so I suggested Bible study in his home: this was a new idea to him, but in a moment he said, "I'll be glad to have you drop in any time. I want you to know that my sympathies are with your people."

The service Sunday night was devoted to the Eastern Question, which seems to be a live issue at this time and people are interested to know just what we believe on this important question. A number of prominent people are coming regularly, also a good audience of the middle classes, so that we are encouraged to feel that with earnest work on our part some souls may be garnered.

The pastor was happily surprised Sunday, October 6, to have the conference committee vote to place in the work here two more Bible workers. This will greatly augment our force and added efficiency to our work. The persons chosen are Sister Adams of Nashville, and Sister Roberson of Iowa. These workers have already shown themselves successful in different lines and we ask an interest in your prayers for them as the sacred work of teaching the closing message begins to rest on their shoulders.

Altogether we feel we have a good start and shall endeavor by the good hand of the Lord upon us to have the work grow steadily.
C. A. HANSEN, and WORKERS.

"He that ruleth his spirit" is better "than he that taketh a city."


General


THE GOSPEL AND THE FOREIGNER. NO. 4

WHAT can we do to bring the message of salvation to the foreigner in our midst is a question of much interest to us all.

We feel very keenly the lack of properly fitted workers who can speak the language of these many nationalities, but while this is a serious lack still I am glad that there are ways and means by which we can work and be a blessing and help to many in need.

One of the first things to be done is to form a friendly acquaintance with these people. We should remember that they are strangers in a new and strange country to them. They meet with strange customs and people whose language they can not understand. Thus they will be rather shy and distant and somewhat suspicious, therefore it becomes evident that the first thing to do is to show ourselves friendly and appreciative of their situation. This is often best done by watching for an opportunity to be of some help and service to them where this may be needed.

The first and most important qualification for a person to have for successful soul-winning work, whether they be foreigners or natives, is a heart filled with the love of Christ. A heart that is filled with sympathy and love for the unfortunate, and like the Master, ready to go out of his way to give help and comfort to the needy and those in trouble at any and every time; such will always find an opportunity of doing good. With such a one it is "The love of Christ constraineth me"; and it is wonderful what a winning power there is with an individual whose soul is filled with this love of Christ.

Another important qualification is that of tact, but this is largely supplied if we possess the first. To know how to make our approach acceptable, to say the right thing at the right time is very important. It is always out of place to enter into any kind of argument. This must always be avoided, as no good but much harm will result.

The immigrant and foreigner, being generally timid and shy, longs for some one to speak kindly and show an interest in his welfare. To a gentle, kind approach he is very responsive.

In a general way the plan that has proved the most successful is that of a mission training school, with some one of experience to take charge and superintend the work. In connection with such a mission various lines of work can be carried on. While they may not know the native language of these foreigners they must, nevertheless, make it a point to become acquainted with their habits and customs in order to be able to know how to deal with them and to render the service so much needed.

A trained missionary nurse should be connected with such a mission, prepared to minister to those in need, and look after the sick whether they be children or adults. There is a wide field for this line of work. Another line of work is the holding of evening classes teaching English. These foreigners are very desirous to learn English. Such classes give an excellent opportunity, too, for acquaintances with many under most favorable conditions.

In connection with such a mission we should have a liberal supply of literature in these various foreign languages. We find these foreigners eager to read something in their own tongue.

Such a mission need not be confined to only one nation or language, but rather work for several at the same time. This plan has proved to be successful where it has been tried.

That which is of first importance in such a work is to find the right class of individuals to head the mission. Persons with the needed experience and tact to know how to deal with all these different elements and temperaments, large-hearted, and generous, filled with love and sympathy for these people, and at the same time using good judgment and discretion.

This foreign field in our own country is a large and needy one. Yes a neglected field. Are there not those on whom the Lord is laying a special burden for this line of work? There certainly must be, for it can not be that this class of people shall continue to be neglected.

This is by no means a barren field. It has been demonstrated that where earnest and well directed efforts have been put forth they have been very successful. We plead that this line of missionary effort be made a subject of prayer, that God will lay the burden of this work on such as he would have engaged in this work. We invite correspondence and will be glad to render any assistance we can. Our address is 3645 Ogden Ave., Chicago, Ill. O. A. OLSEN.

OKLAHOMA

A PAGE FROM AN OKLAHOMA DIARY

SEPTEMBER 29th, Sunday. Just managed, by hard running, to get to the depot in time to catch the 5 A. M. train. Arrived at Comanche and met Bro. R. B. Dyer with his load of books and traveled east into Carter County, a trip of thirty miles. Had to travel several miles after dark but a bright moon made it pleasant.

September 30th. Up early in the morning and got an early Monday morning start and had good experiences delivering all day. Delivered books to several people who were notified for some days in the future but found them with the change. One old party thought the change meant nickels and dimes and had three dollars' worth ready for us according to the notification letters. Left Brother Dyer about 4:30 and walked six miles and stopped for the night.

October 1st, Met Bro. J. W. Funkhouser and began delivering at twelve o'clock noon. The first party said they had no cotton sold yet but would have a bale out in a couple of days. We got the lady to write a note to the next neighbor, the owner of the farm, asking him to loan her the amount until they could sell some cotton. On arriving there we were invited to dinner and afterwards delivered his book, which was a five dollar one. After changing a ten dollar bill for him. We said, "Thank you" and then took out the other book and handed him the note saying that the lady at the other house had said she would like him to grant her a favor by taking her book for her until they sold their first bail. He said, "And you have the book here?" We said "Yes" and handed it to him. He handed over the \$3. We told him this was also a favor to us as it would save us a trip back. This pleased him and he suggested that he might pay for his next neighbor's book and save us a couple of miles drive. We told him we would certainly appreciate this and Brother Funkhouser ran out to the wagon for another book.

Our next order was from a widow lady and as she had no cotton out and we could arrange no way of borrowing it for her, we postponed it. We then delivered two other books with no particular trouble and next found the excuse that the lady had forgotten to ask her husband to leave the money at home. As he was about two miles away watering some cattle, we took the book and drove back of the fields and pastures and met him. We immediately showed him what a fine work his wife had ordered but after a very short canvass we found that he had no use for the book and did not think

it was worth a cent. In fact worth less than nothing. We did not argue the case but got out the stub that his wife had signed and showed him her signature. This had a quieting effect, as he saw we expected to deliver it, but he said he had no money. We said a check would do just as well, but he said he had no checks with him. We quickly handed him a check book and pen, and he made out a check for the two books his wife had ordered and remarked as he did so, "Well the books are good books all right but I have no use for them; but if the wife wants them it is all right."

We next had another long hunt in the cotton fields for a family who were picking out and when we found them we had several miles' drive to help them get \$5 that was owing them for picking. Then another book postponed and for the day's work we had delivered \$25.50 worth of books and only postponed two orders. We could have postponed half of the orders easily if the Lord had not helped us to devise ways to borrow the money for the people.

October 2nd. Up and had the buggy greased and breakfast over before sunrise. This was partly on our suggestion the night before that we had a good many people to see the next day. After being with Brother Funkhouser about half of the morning, we had to separate. After a season of prayer, we separated and I walked about twenty miles and rode in a wagon seventeen, then traveled home to make out the monthly report. Arrived home at midnight. CHAS L. COLLISON.

ANVIL SPARKS

A CONTENTIOUS spirit always finds something to do.

ONE never learns how to do anything by worrying over it.

THE half truth outclasses the plain lie as a trouble-maker.

AN empty mind is like a vacuum cleaner; it gathers up the dirt.

THE church needs you, but not nearly so much as you need it.

To CHEAT another, one first cheats himself into thinking it pays.

UPLIFTED hands may be those of prayer; but toiling ones are those of faith.

DON't be too generous with the sermon; what you take for yourself is no deprivation of another.—*Christian Herald*.

COLPORTEURS' REPORT FOR THE SOUTHERN UNION CONFERENCE

For Week Ending Oct. 5, 1912

ALABAMA CONFERENCE

NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
I W Peevy.....BF	170	36		\$57 00	\$ 9 75	\$66 75	\$59 00
A J Rice.....BF	43	26		29 00	50	29 50	1 50
R Roberts.....BF	44				24 50	24 50	78 50
W L Battle.....BF	27				1 60	1 60	12 00
S S Guilford.....BF	17	4		6 00	75	6 75	1 00
Ernest Waters...BF	24	1		1 50		1 50	

KENTUCKY CONFERENCE

David Ray.....BF	39	4		4 00	1 00	5 00	
D R Allman.....BF	30	20		27 50	2 50	30 00	
J V Lucas.....BF	6	3		4 50		4 50	7 50
Milton Jones...JUV				1 50		1 50	

LOUISIANA CONFERENCE

W J Hirst.....BF	8	4		4 50			1 00
S F Reeder.....BF	6	4		4 00	1 25	5 25	25
P C Sibley.....BF	43	19		20 50	25	20 75	
T S Sligh.....BF	38	24		24 50	9 00	33 50	4 00
M B Wilson.....BF	11	6		6 00	25	6 25	

MISSISSIPPI CONFERENCE

W H Haddon mofH	32	14		28 50		85	29 35	4 50
A L Saxon.....BR	14	3		3 00		75	3 75	13 75
C H McColrey...BR	46	44		81 00		6 75	87 75	6 75
C R Canada.....BF	30	35		40 00		2 50	42 50	4 50
C G Parkins....BF	34	3		3 00		6 25	9 25	73 00
H G Miller.....BF	20							26 75
Ella Johnson...BF	23	36		50 00		2 00	52 00	
E P Campbell...PG	33	23		72 00		15 50	87 50	
Emily Billups...BF	50	42		63 00			63 00	
Anna Watts.....BF	50	39		58 50			58 50	
M A Murphy....BF	13	20		22 00		1 25	23 25	1 25
M T McMullen..BF	8	6		6 00			6 00	
J S Fry.....D&R	45	14		22 00		6 25	28 25	6 25
Lettie Linyear..PP&F	6	1		1 50		25	1 75	25

TENNESSEE RIVER CONFERENCE—TWO WEEKS

U Bracy.....BF	84	54		92 00		2 75	94 75	6 00
B Jackson.....BF	90	58		73 50		7 00	80 50	5 00
W L Cutchville..BF	60	47		70 00			70 00	7 00
G C Hinshaw..dofA	89	9		40 00		24 50	64 50	
Mamie Moore...D&R	55	30		60 00			60 00	58 00
Thos Goodman..BF	78	31		44 50		1 75	46 25	
Eugene Sykes..PP&F	84	29		43 50		1 75	45 25	6 00
EmeliaRobersondofA	37	6		12 00		75	12 75	38 00
R W Betts.....GC	55	12		30 00		1 75	31 75	
Rebecca Moore..BF	52	10		13 50		7 25	20 75	13 00
R H Hazelton...GC	70	7		16 00		2 50	18 50	26 50
Mrs E R Jones..BF	14	10		14 50			14 50	7 50
M E Tillman...BF	10	8		8 50			8 50	7 50
* J S Moore...BF	39	15		20 50		50	21 00	2 50
*Frances Hart...BF	20	2		3 00			3 00	16 50
*Milton Young..BF	10	1		1 00			1 00	2 50

*One week.

SUMMARY

Alabama Conf.....	325	67		93 50		36 50	130 00	151 00
Kentucky Conf....	75	27		37 50		3 50	41 00	7 50
Louisiana Conf...	106	57		59 50		10 75	65 75	5 25
Mississippi Conf..	404	280		450 50		42 35	492 85	196 00
Tenn River Conf..	487	329		542 50		50 50	593 00	137 00

Totals1398 500 \$783 50 \$143 60\$1322 60 \$466 75

MAGAZINE AGENTS' REPORT

For Month Ending Sept. 30, 1912

Agent	No.	Value
ALABAMA CONFERENCE		
Mrs S A Fowler.....	100	\$ 10 00
Mrs Effie Nelson.....	700	70 00
Miss Virginia McPhall.....	100	10 00
Miss Kate Jackson.....	77	7 70
C Cross.....	50	5 00
Mrs Hayes.....	50	5 00
J J Bales.....	125	12 50
Mrs M Keate.....	50	5 00
Mark Wilson.....	48	4 80

Totals1300 \$ 130 00

For Week Ending Oct. 5, 1912

KENTUCKY CONFERENCE

Anna Adams.....	600	60 00
Milton Jones.....	104	10 40

LOUISIANA CONFERENCE

Miss B Johnstone.....	105	10 50
S F Reeder.....	21	2 10

Totals830 \$ 83 00

SOUTHERN UNION WORKER

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THE SOUTHERN UNION CONFERENCE

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C. P. Bollman, Editor

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HARVEST INGATHERING

THE time for the Harvest Ingathering for Missions has once more arrived. The Lord has bountifully blessed, during the past season, with an abundant harvest in most parts of this field. His prospering hand has made it possible for people to produce more than is needed to supply their present necessities.

We should not be backward in handing out the *Signs of the Times* magazine, prepared for this gathering and asking for a share of this fall harvest. This is the Lord's money and the plan has been devised, through his leading, to enable us to interest our people at home and help the heathen people at the same time. This is an opportunity to make up the full amount of the fifteen-cents-a-week for missions.

The temptation may be to let the hours, days, and weeks pass by, putting off until to-morrow the soliciting. We should at once take a number of this excellent number of the *Signs* and ask for donations. God has given us this definite work to do. It remains for us to get the blessings in store for the reapers of the harvest.

S. E. WIGHT.

A WORTHY EXAMPLE

RECENTLY we have received a communication from the presidents of two different conferences telling of their experiences in selling books, both of which were very encouraging.

We give below an extract from a letter just received from the president of the Arkansas Conference, Eld. J. W. Norwood. He says: "I suppose that you have learned that our conference committee have asked all our workers to spend a short time in the canvassing field. I have been very busy, but last week was out two days, gave forty-one exhibitions, and took thirty-seven orders for "Bible Footlights," value \$51.50. I do not know that I ever enjoyed two days' work more than these two, and I believe it will give me an experience that will enable me to do better work in helping new people to take up the work, and also encourage discouraged canvassers."

Who can doubt the truthfulness of Elder Norwood's statement that he will be able to help this class of workers in his conference to better advantage for having himself had this up-to-date canvassing experience. Are there not others of our brethren in conferences, where the work of our publications is moving slowly, who could by their example encourage this worthy line of work?

Hoping that this experience may be an encouragement to others to help in this very practical way we are passing it along for publication.

W. W. EASTMAN.

ELDER MAXWELL spent last Sabbath in Memphis.

ELDER HANSEN met with the Publishing House employees in their chapel service last Monday morning. His talk was thoroughly enjoyed by all.

PROPHECY FULFILLING

THE present war in the Balkans will be watched with the deepest interest by Adventists everywhere. Surely the time is not far distant when the Turk will withdraw from Europe and establish his capital in Palestine. How long that power continues after it is driven from Europe the prophecy does not tell us; but the time can not be long, for this generation is to see the end.

MAY HER LOVE FOR THE WORK GROW

A CARD received Monday morning brought to us the sad news of the death of Sister A. H. Jones, of Leach, Tenn. The funeral service was held at the Leach church last Friday, Elder Washburn in charge. Doubtless an obituary notice will be sent us in due time. Meanwhile let us remember that a bereaved husband and four motherless children need our prayers and our sympathy.

Elder Hansen's report printed in the Tennessee River department, says very little about the magnificent audiences attending the preaching services at the Fatherland Street church every Sunday evening. The interest and attendance far exceed the most sanguine expectations of even the most optimistic of our people in this city.

Brother Hook is back from the Florida camp-meeting enthusiastic over the work in the conference and the prospects for the future.

Do THE duty that lies nearest to thee, and which thou knowest to be a duty. Thy second duty will already have become clearer.—*Carlyle*.

OBITUARY

RHODES.—Sister Sarah Rhodes was born in Bellefontaine, Ohio, May 27, 1832. She was united in marriage with Bro. J. H. Rhodes at her home in Bellefontaine, December 1, 1853. During her early life Sister Rhodes was a member of the Methodist church, but in 1885 the third angel's message was brought to her, through the labors of Brn. W. S. Hyatt, and F. R. Field, and she with her husband joined the Seventh-day Adventist church at Sextonville, Wisconsin, the same year.

Later she moved to College View, Nebraska, and then to Mississippi where they have been for the past several years.

Last summer while canvassing the town of Columbus, Mississippi, I was closely associated with Brother and Sister Rhodes, and I can truthfully say that I never have met a purer, nobler Christian than Sister Rhodes. She was one, whom to know was to love. The pastor of the First Methodist church at that place, who often visited in their home, said he found a spirit of Christianity in that home that he did not find among the members of his own church. She was faithful unto the end of a long life, and we feel assured that we will meet her in the first resurrection.

She was the mother of nine children, three of whom survive her. She fell asleep October 1, 1912 at her home in Columbus, Mississippi.

PARIZETTA SMITH.