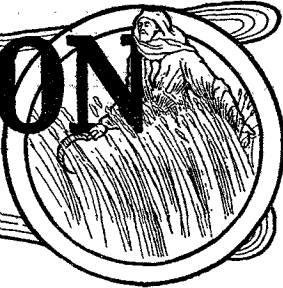


# SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

Vol. VII

NASHVILLE, TENNESSEE, MARCH 13, 1913

No. 11

## The Mystery of Life

THE mystery of myst'ries is in the living cell.  
Mystery of mysteries,—its source can no man tell.  
We search with lance and chemical, with lense and acid too,  
Until we're ready to confess we nothing more can do;  
And still the myst'ry's unsolved, the answer to be given;  
Until we turn from human kind, unto the God of heaven.

C. P. B.

## Our Publishing House

### Home Office News

SALES report for week ending March 8, 1913. Total number of bound volumes, 5,597; *Watchman*, 3,012.

Business took on quite a boom the early part of last week, orders coming in for thirty cases of books, thirteen going to Fort Worth, fourteen to Atlanta and three out into the field at large. These orders were all for our large books.

The *Watchman* subscription list now stands at 7,813, the highest previous number in the history of the magazine being 7,110, thus showing a net gain of 703 subscriptions. The Lord is most surely blessing our work in all its branches. We are resting upon his promises alone.

A few days ago we were offered a large job of commercial work that from a monetary standpoint would have been a very paying job, but this office was established for the purpose of giving the third angel's message to the world, and so we can not afford to become absorbed in commercialism, and the management are earnestly seeking the Lord that we may have such a hold upon the Divine that will bring success to the work in which we are engaged.

Eld. C. P. Bollman occupied the chapel half-hour Monday morning, giving a much-appreciated talk on the importance of knowing the Word of God. The seed thought of the study is found in Ps. 119:11: "Thy word have I hid in mine heart, that I might not sin against thee." This was spoken of Christ, as was also Ps. 17:4: "By the word of thy lips I have kept me from the paths of the destroyer." In the temptation in the wilderness every suggestion of the enemy was met by a thus saith the Lord. His victory in the wilderness was gained for us, and if we would be victorious we must meet temptation as he met it, namely, with the Word of God.

"Canvasser's Letter," taken from the *Southwestern Union Record*:—

"To-day I received another box of books from the Southern Publishing Association at Ft. Worth. Two days ago I went to the freight depot to get them, but after searching diligently, we could not find them. To-day I went again, and

there they were, and in explanation the agent said they were hid among the stuff.

"That reminded me of the Bible account of Saul who, when they sought for him, was found hid among the stuff.

"There are many talented persons who, for one reason or other, are hid among the stuff. And what kind of stuff? The works of men, which Peter tells us will all be burned by the fires of the last day—and possibly too these very persons who have occupied themselves among the stuff, will be lost in that great conflagration.

"The danger is great, because in seeking worldly gain in the material things of this life we are apt to be swallowed up by the love of money, or the things that money will buy. This is especially true in these last days, when the rich have heaped to themselves the greater part of the things of this world, and the poor man must therefore struggle harder to get even the necessaries of life.

"Christ, foreseeing this condition, warned us, saying, 'Take heed, lest at any time your hearts be overcharged with surfeiting, and drunkenness, and cares of this life, and so that day come upon you unawares.'

"But to return to the subject of that box of books, which are destined to be placed in the hands of these poor, neglected and despised Mexicans. I am thankful that they were found, and I have the privilege of carrying them to the people. In nearly every house where they will be placed they will be the only literature that they have, and will no doubt be an uplifting influence in these homes.

"I am not sorry that I have spent a number of years in this colporteur work, for I have seen the unfolding providences in many instances. God can furnish a table in the wilderness so that the colporteur can live while doing this work. He certainly can, and will, as I have proved over and over again. Praise his holy name.

"I am now working in Del Rio, and hope soon to visit the ranches and supply the people with some good books. This is a thinly settled country, and has not been reached by the colporteur or minister. Del Rio is about the largest place between San Antonio and El Paso, a distance of probably more than six hundred miles.

"I ask your prayers that my presence here may be a means of light and blessing to the people. W. F. MAYERS."

We have just received from Bro. R. L. Pierce, Manager of our Western Branch, his report of sales for February, 1913. It shows a total for the month of \$2,291.70 which is a gain of 110 per cent over February of 1912, while his January sales show 57 per cent gain over January of last year.

We have received an encouraging letter from John W. Siler, field agent of the North Carolina Conference. This letter too is full of courage and reads in part as follows:—

"I find that North Carolina's report for 1913 is \$181.72, larger for the month of January than for the same time in

1912, and I hope it will come out ahead in February. Our magazine sales are larger this year than last. We are trying to bring our magazine sales up much larger this year and our book sales too. We are trying all we can here to make this year a banner year. Pray for us."

"In a letter from Bro. A. F. Harrison, general agent of the Southwestern Union Conference, we note the following:—

"One of our canvassers recently took orders on Sunday for \$50 worth, on Monday \$69, on Tuesday, \$90, making a total for the three days of \$209."

Bro. Virgil Smith, field agent of Mississippi writes as follows:—

"Directly after our good Institute for white workers at Hatley, I visited several places in the interest of the colporteur work. At Shuqualak a young man is making preparation to go out the 1st of April to earn a scholarship and attend school this fall. From this place I went to Meridian and met with both churches in the interest of the work. I found them alive and at work. They had sold something like 500 papers and about 100 'Primers.' At Jackson they had sold over 1,000 copies of the papers and a number of books. This has been the work of the last three Sundays of February. I think that this is quite good when everything is taken into consideration. I really believe there is coming in among us a spirit to work and finish the work in this great State. It would have done you good to have been at Meridian last Sunday and have heard their glowing reports of the day's work. They had some live experiences to tell I can assure you. They are very enthusiastic over their work, which I hope will continue right along.

"I am here in Jackson making preparations for our colored Institute which will begin the 14th of this month. I think there will be between twelve and fifteen in attendance from outside the city and there are several here besides.

"I can assure you my heart is in this work and I want to see Mississippi hold her own. You may count on me as one that will do all I can to make this a banner year for the Publishing House, and the dear Lord as well. It's too late to take a backward step but high time we were taking one forward. I am praying, planning, and expecting Mississippi to take a step forward. Last year we delivered over \$10,000 worth, but this year we want to do more than \$15,000 worth."

A few days ago we received an encouraging letter from Brother Leavelle, the new field agent of the Louisiana Conference. He says:—

"I received your two good letters, and the contents have been carefully noted. I am truly glad that you think of us over this way, and I assure you that your help and prayers are appreciated. We only have about five regular workers at present and our Institute coming in the month of February may cut our report short again for this month, however, we hope not.

"Yes, Brother Hook, my heart is in this work and I am daily praying that God will put his blessings upon the workers in this field and that he will give us more workers. We have our mark set for \$10,000 and by the help of the Lord we are going to reach the mark. Pray for us that we may. I beg to remain,

"Yours of good courage in the work."

Let us all pray that the Louisiana brethren may succeed in reaching the mark they have set.

The Lord is wonderfully blessing the men in the field. In a letter from Bro. R. L. Pierce we note the following interesting reference:—

"A letter received from New Mexico reports that one of their workers took \$415 worth of orders in forty hours. Our work is moving along pretty well. When we ordered our last car last fall we thought we had enough 'Best Stories' and 'Primers' to last until August. However, the other day we found it necessary to order three or four cases more. These have not come in but we surely hope they will before Monday as we just received a telegraph order from Oklahoma which takes all of our 'Gospel Primers' but six copies. Altogether the outlook is very promising and we are full of courage."

In a letter received from Eld. N. Z. Town, secretary of the Publishing Department, he says:—

"By the way, Brother Hook, I have an interesting item to pass on to you this morning. I have not heard from all the publishing houses but I have reports from the principal ones and for the others I have taken the figures of 1911. I find that the literature sales during 1912 amount to \$1,802,000. We expect to hear from several publishing houses yet. I would not be surprised if this would go up to \$1,825,000. Our motto for 1913 is \$2,000,000. Our gain for 1912 will be about \$200,000 and we ought to spring that at least \$175,000 during the present year."

So the report to-day is one of progress along all lines for which we feel to praise God and with Brother Town, we hope that we can increase our sales this year far ahead of the splendid results obtained in 1912. We are laborers together with God and so can confidently expect his help and if God be for us, who can be against us.

SOUTHERN PUBLISHING ASSOCIATION,  
R. HOOK, JR., *Gen. Manager.*

## Kentucky Conference

### Conference Directory

B. W. BROWN, President.  
S. F. LOVE, Secretary and Treasurer.  
H. E. BECK, Field Agent.  
MRS. B. W. BROWN, Sabbath-School Secretary.  
W. H. WHITE, Y. P. M. V. Secretary.  
OFFICE ADDRESS, Nicholasville, Ky.

### Our Institute

We are on the way to our Institute, and were glad to meet Brother Wolff this morning when we boarded the train at Boston. Others have joined us since, until we number nine, and we expect others at Kings Mountain. From there we will go out by wagon to Grove, where we expect to enjoy ten days together, studying plans to advance the message in this State. Let your prayers, dear brethren, ascend daily for the workers here, that we may hasten the coming of our Lord in the clouds of heaven.

Many calls are coming in daily as a result of the work of the canvassers.

H. E. BECK.

### News Notes

BRO. CURTIS POUND made a call at the office last week, on his way from Montgomery County to the Institute.

Brother Beck spent last week at Boston, making preparations for the Institute.

Elder Brown spent a few days last week with the Ford church. He reports the building under construction.

Bro. Jacob White has been canvassing the past week. We welcome him to our force of workers. He has had good experience in the work in past years.

We received a good tithing remittance from a man who has begun to keep the Sabbath by reading one of our good books. This should stimulate our people to faithfulness in tithing when a man who has never heard a living minister sees the importance of God's claims upon him. Bro. W. H. White reports that a Sabbath-school has been organized at Lockport where he is holding meetings.

Brother and Sister Dow have now gone to the country in Magoffin County, where meetings will be held in response to an urgent call.

Bro. William Winston has now located in Covington, where he will begin work for the colored people. This is the first effort we have made in Covington for the colored people.

Sister Ewald of Louisville sent in a small order for books, and expects to make a special effort during the coming months to put out the printed page.

Please don't forget the offering for Loma Linda, March 22. We feel sure all want to have a part in this offering.

## Louisiana Conference

### Conference Directory

R. W. PARMELE, President.  
 O. R. GODSMARK, Secretary and Treasurer.  
 O. R. GODSMARK, Tract Society Secretary.  
 OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.  
 H. D. LEAVELLE, Field Agent, 810 Jackson Ave., New Orleans, La.  
 MRS. C. A. SAXBY, Educational and Y. P. M. V. Secretary, Lake Charles, La., R. F. D. 2.  
 MRS. LAURA BROWN, Sabbath-School Secretary, 2515 Milan St., New Orleans, La.  
 LYDIA E. PARMELE, Medical.

### News Items

BRO. H. D. LEAVELLE will spend a few days in New Orleans assisting in the Bible Training School.

Sister M. C. Kenyon has returned to New Orleans, and will spend some time training several of our young people in the selling of our magazines. The Temperance *Instructor* is being used, and the portion of the city lying near the mission is divided into sections. Each worker has a district, and is expected to work every house.

One enterprising church in this Southland has succeeded in increasing its membership fourfold in two and one-half years' time. This splendid result was brought about by the active efforts of the individual members of this church. Although very little ministerial help was given them they now occupy a beautiful edifice costing \$5,500, in the most desirable residence section of the city. What this church has done you can do in your own locality. What would you think of trying the same plan yourself? Ask us how it can be done, we will gladly give you the information.

Sister Mattie Johnson writes: "I have had some real good experiences since I have been in the work, which encourage me very much. One lady to whom I sold two magazines has read 'Bible Footlights,' which I had loaned her, and she has now bought three of the 'Primers' from me. She is keeping the Sabbath. One man liked the magazines so well that he took a half dozen to give to his friends."

Some magazine workers order *Watchman* without giving authority to substitute where edition is just exhausted and new number is just out, compelling us to assume that latest issue will suffice. While it usually does, yet some object to such substitution. This entails disappointment which can be prevented by specifying, "Do not substitute." Otherwise we shall send latest issue.

The new *Sabbath-School Quarterly* for the second quarter are now obtainable. Our Sabbath-school secretaries should make up their orders at once and forward them to the tract society. Remember the rate is five cents per copy post-paid.

As the banks in New Orleans charge us exchange on all out of town checks we wish to request that whenever possible our friends will add fifteen cents to their remittances to cover this expense. This applies only to checks. Post-office money orders are cashed free, and we appreciate receiving remittances in this form.

For several months past our church treasurers have shown a splendid spirit of promptness, each trying to be the first to reach the conference office with the month's tithing and offerings. We appreciate this co-operation, and by way of encouragement will say that Bro. M. B. Wilson, of Ringgold, was the first one to forward his check for February, then followed Sister Lantz, of Welsh, Sister Emma L. Frank, of Lake Charles, and Sister Elma B. Hewitt, of Hammond, in the order named.

Our motto seems to be giving satisfaction. Try us, "All orders filled within twenty-four hours of receipt, Sabbath excepted."  
 O. R. GODSMARK.

### Aiming Too Low

It has been said by some that our large books can not be sold in the State of Louisiana. The fact is, our people in Louisiana have been aiming too low. We have not placed a proper value on our message. Some have been compelled to turn aside to other work because of the fact that the book they were handling did not bring them in sufficient remuneration to support their families.

Now, brethren, it is a fact that our large books can be sold almost as readily as the cheaper ones, especially in the country, and this is being demonstrated. In a letter just received from Bro. C. P. Bodwell, he says: "I took \$53 worth of orders in one day for 'Great Controversy,' five full morocco binding, four half morocco binding, and four marble binding. The next morning I went to the commissary man and secured his order for 'Practical Guide.' I supposed that was all he wanted, but we talked a while and finally he said: 'I believe I will take "Great Controversy" also.' At another place I had already sold a 'Great Controversy,' and before I left the next morning I sold a 'Practical Guide.' This shows that our large books can be sold in Louisiana the same as elsewhere.

"This truth is too precious to be sold so cheaply. There is plenty of money in Louisiana to pay for the truth. May God convince our people in this great State with its great resources, that this is true. The fact that people readily buy four- and five-dollar books, and sometimes two and three books at a time proves that it is true." We hope that more of our faithful colporteurs will catch the Bodwell spirit.

Brother Harzeman also sends in a good report. He states that out of forty-two orders for "Past, Present, and Future," he delivered thirty-six books.

Bro. I. J. Reed is now delivering, and we trust that he will also meet with good success.

Bro. Allie Thresher has also made a fairly good delivery, and we hope that Brother Thresher will enter the colporteur field as a regular.

Brother Peabody is just getting started. He and the writer were out together eighteen hours this week, and with one prospectus we took twenty-one orders for "Past, Present, and Future," and four orders for "The Man That Rum Made." Brother Peabody seems to be somewhat of a hustler, and we feel sure that by the Lord's help he will make the work go.

Your field agent spent twenty-eight hours at Port Barre working for "Past, Present, and Future," and secured fifty-one orders valued at \$80.50.

We have received an interesting letter from an experienced colporteur who, although located in California, has heard of the needs of our State, that we have splendid territory and but few workers, and so he desires to come over and help us out. We extend to him a hearty welcome, being assured that his past experience as a colporteur will guide him in his work with our large books.

If this Macedonian plea has been heard in the far away West, it surely is sounding in thunder tones in the ears of our people in this conference calling them to arise and look on the fields for they are white already to harvest.

H. D. LEAVELLE.

### Meetings in Galbraith and Lena Station

ON the 24th of January I left home to hold meetings in the vicinity of Lena Station with the hope of bringing more precious souls into the light of the present truth, and thus to encourage the little company of believers at Lena and make them as strong as possible before the time that we had hoped to organize them into a church.

Conditions did not seem to be the best. The weather was cold and rainy much of the time. There was a faint call for meetings out in the country about three or four miles, but the roads were well-nigh impassable. There was another opening at Galbraith a little sawmill town with about fifteen families, and located three miles above Lena on the T. P. R. R. The superintendent of the mill, Mr. L. A. Roberts, who has lived for many years at Marthaville, La., was at one time a Seventh-day Adventist, and his wife is still trying to be faithful. He gave me a hearty invitation to hold meetings in Galbraith, and offered me his own room and to board me while there. I thought it the best place to hold meetings, under the circumstances, and so they were begun on the 27th, and continued until the 13th of February. I preached every night and Sunday afternoons in Galbraith and Sabbath mornings in Lena Station.

We had very good meetings, considering the time and the place, and I might add—the preacher. A large number of our tracts were given away, and about \$17 worth of our books were sold. It seemed that a good deal of prejudice was broken down, for the people became more and more friendly. Almost every one in town seemed convinced that they had been listening to the truth, and that the seventh day is the Sabbath. But it is one thing to convince people of the truth and another thing to get poor sawmill people, who think that they are dependent upon public works, to obey.

From the 14th to the 17th I worked with Elder Parmele in the meetings at Lena, during which time the company at that place was organized into a church.

The meetings at Galbraith were begun again on the 19th and continued until the 2nd of March. This time the meetings were held in a private house which was thought to be more convenient than the schoolhouse which was far away, and on the top of a very steep hill. The meetings were fairly well attended. Two persons, wives of sawmill men, one a grader and one a bookkeeper, have decided to obey. How much real good has been accomplished the Lord only knows. Let us hope and pray and work to the end that some of these souls that have heard the present truth at this place may be saved in the kingdom.

Meetings were held every night and Sunday afternoons in Galbraith, and Sabbath mornings in Lena Station. Ten mem-

bers of our Lena church, who had joined on condition of baptism, were baptized; two on the 22nd of February, and eight on the 1st of March.

For many months the believers in Lena had been worshipping in the Baptist church. The Baptists used it themselves only about once in six months, and so they had given a written permission, signed by all the members, for our people to use it. After we announced that our conference president would make us a visit on the 15th and 16th of February, they announced that a Baptist preacher would occupy the pulpit at that time. Finally, on the last night Elder Parmele was with us they voted us out altogether. However, Brother Hand has been fixing up a little house of his which will seat about fifty people, which we will use, at least until the sawmill gets to running in Lena and we can get some lumber to build us a church of our own. Let us remember in our prayers these dear ones who have lately embraced the truth.

I am now in Marthaville, about to begin a series of meetings here. We have a number of people here of our faith. Just how favorable the conditions are for a meeting I do not know, but I mean to do the best I can in holding up the light of present truth.

O. F. FRANK.

### Missionary Volunteer News Letter—February

SINCE our last letter the quarterly report for quarter ending Dec. 31, 1912, has come to the Conference secretary, and it is with considerable regret that it has been sent on to the General Conference secretary. The regret lies in the fact that we have fallen so far short in so many items. The following is a comparison of just a few items between the quarters ending Sept. 30, 1912, and Dec. 31, 1912:—

	Sept. 30	Dec. 31
Letters Written .....	54	27
Missionary Visits .....	54	29
Bible Readings or Cottage Meetings Held ...	55	9
Papers Mailed or Given away .....	1635	914
Hours of Christian Help Work .....	108	78

We trust these figures will spur each one of us to more faithful service. Let us each ask ourselves the question, Am I doing all I can to give this Advent message to all the world in this generation? This is our motto, you know, and shall we not be true to the vow we have taken?

A NOTE FROM RINGGOLD

To the dear Young People:—

This is to say that I am enjoying the Reading Course very much. I first began it while canvassing at Leesville in connection with the tent effort conducted by Elder Frank at that place. Just here let me say that I enjoyed my stay very much with him, and also owe many thanks to the conference management for allowing me to live in the tents while canvassing there. I received a rich spiritual blessing and such a good experience.

Later I came home to attend school and joined the young people in their efforts here to carry on the Reading Course. We meet every Friday night when the weather will permit, to read the books assigned. Miss Johnnie Gifford leads out in the study and we are receiving much good from these books. We have now finished "Uplift of China." It is a grand book. We are now well on our way in "Patriarchs and Prophets." How much we owe to the good writer of this book! I hope all the young people will read this book with minds open to the influence of the Spirit of God and I know they will get much good from it, as we have.

We started out with a goodly number in our Reading Cir-

cle, but by removals we have dwindled down to a few, but we keep up our interest and expect to succeed in completing.

Our school is progressing nicely, and is rapidly drawing to a close. As we look back on the past we praise God for the blessings of our own dear church school.

The old year has passed and the new has well begun. Let us pursue the Reading Course with diligence; for by this means we shall receive much help that will enable us to gain that preparation which will carry this last three-fold message to a dying world.

Please pray for the few young people here at Ringgold, that we may be faithful, and with you be landed safely into the heavenly Canaan.

M. B. WILSON.

Ringgold, La.

Are there not others who will tell us what the Reading Course is doing for them? The Reading Course will truly aid us greatly in securing a preparation for the work of God. From New Orleans comes the word that they too are meeting once a week to study together the week's assignment. Let us not fail to pass in the reviews. This is the finishing touch on your part. We are more than anxious to see some of these finishing touches. Several in the State are completing back courses. Are you one who ought to do the same? If so, be honest with yourself. The Corresponding Secretary writes that the General Conference Department has another offer to make young people holding Reading Course Certificates. We are not going to tell you about it now, but you need to get busy if you want a share in this offer. Several in the State will be entitled to a share and many more may be if you will bestir yourselves. We do not like the looks of our record when we face a name who, perhaps, has passed in one review on a course and that is the end of the matter. We need to learn the blessing of perseverance. Let us not put any stones of unfaithfulness into this character structure.

#### EXPERIENCE WITH CHINESE

In the past much work has been done by the New Orleans Young People's Society in visiting ships in the New Orleans harbor and distributing our literature. Some of these visits have been very refreshing, indeed.

Let me relate something that happened one Sabbath afternoon while we were engaged in this work. We boarded one vessel with a crew of Chinese and as soon as they found we had Chinese papers, we were surrounded by a crowd all clamoring, unintelligible however, for a paper. They had a phonograph playing Chinese music, the first we had ever heard, and we all confessed that our tastes were not cultivated enough for us to appreciate this noise that these queued cousins seemed to so much enjoy.

Well, we must have some return for our kindness; what shall it be? One gave his chop sticks and others followed his example until we were all supplied. Those not permitted this pleasure offered bananas. This necessitated an explanation of the Sabbath and our work on the ships but they were not to be discouraged. The bananas would keep until we could call for them. Seeing that argument was of no avail we decided to accept their offer, and when the Sabbath closed, we went wending our way homeward with two large bunches of bananas.

Oh, if we only had enough foreign papers how much good we might do! How much we need Chinese, Italian, French, Spanish, and others!

How grateful these poor souls are to those who are interested in them. Are not God's light-bearers interested in them?

New Orleans.

MAGGIE H. GASTAUER.

## Mississippi Conference

### Conference Directory

C. S. WIEST, President.

MISS PARIZETTA SMITH, Secretary and Treasurer.

MISS PARIZETTA SMITH, Tract Society Secretary.

H. G. MILLER, Field Missionary Agent.

MRS. E. L. MORROW, Sabbath-School and Y. P. M. V. Secretary.

OFFICE ADDRESS, 932 Union St., Jackson, Miss.

### Treasurer's Report for Month Ending Feb. 28, 1913

TITHES	
Hatley .....	\$ 32 10
Meridian .....	20 00
Conference Church .....	28 90
Vicksburg .....	22 65
Ellisville .....	14 76
Total .....	\$ 118 41
OFFERINGS	
Religious Liberty .....	\$ 25 00
Harvest Ingathering .....	12 45
Sabbath-School .....	6 51
Missions .....	5 05
Weekly Offering .....	2 30
Total .....	\$ 51 31

PARIZETTA SMITH, Treasurer.

### News Notes

BRO. and Sister H. G. Miller have moved to Biloxi for the present. We sincerely hope that his throat may so improve that he will be able to labor in Mississippi.

BRO. Virgil Smith was at the Conference home March 4-6. He left on the 6th for his home, expecting to visit some of the workers on his way.

The Institute for the colored will be held at Jackson this year from March 14-23. Several of the colored canvassers are planning to be present. We trust that this may be as profitable as the one held for the white people.

Faydette Smith, of Amory, is visiting her sister, Parizetta, at Jackson.

We have just received a letter from the secretary of the Meridian Missionary Society, and it is filled with words of encouragement from that part of the field. We are glad to hear of the continued success there, and pray that they may grow in grace.

Sister Ethel Warren, of Natchez, who has been doing some canvassing at that place, is in very poor health, and desires to be remembered in prayer.

Elder Wiest leaves Friday to visit churches, and companies in the northern and western parts of the State.

Our colporteurs are out on the firing line again, and all have written of their good courage in the work.

### Loma Linda Hospital

DOUBTLESS you have noticed in the *Review* and last week's *WORKER* of the general offering for the Loma Linda Hospital. This is a planting of God, we believe, so let us come up to the help of the Lord in a liberal offering March 15th. If you are not prepared to donate on said date, we will appreciate your gift the following Sabbath. It is the pennies that make the dollars, and everything, be it ever so small, will be gladly accepted.

## Tennessee River Conference

### Conference Directory

E. L. MAXWELL, President.  
 F. C. VARNEY, Conference and Tract Society Secretary and Treas.  
 OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.  
 MRS. E. H. REES, Secretary Sabbath-School Department, 2305  
 Buchanan St., Nashville, Tenn.  
 C. F. LOWRY, Educational and Y. P. M. V. Secretary, 218 Morgan  
 St., Jackson, Tenn.  
 C. F. DART, Field Missionary Agent, 2309 Lacey St., Nashville,  
 Tenn.

### News Notes

ELDER ELLIOTT reports six new names for the WORKER. These are all in or near Camden, and represent the fruits of the meetings held there during the last year. For these we praise the Lord.

A letter from Brother Tyre requests meetings at Paducah. Calls are coming in every day. The other day as Sister Maxwell was selling the *Watchman* a gentleman said he desired us to hold meetings in his community. He stated that while he had no suitable building he was willing to arrange seats under the trees on his lawn and let us hold the meetings there. He lived fourteen miles from Nashville.

Bro. Archie Jones writes that they are having the best Sabbath-school at Trezevant that they have ever had; also that the Leach church is doing well.

The interest at Jackson continues, and we hope to see a strong church there by the time of the camp-meeting. Let us all pray for this, brethren.

Brother Chenault recently spent the night with Brother Lowry in Jackson, as he was on his way to the Institute.

From Hazel, comes the good word that the school is enjoying a very prosperous season this spring. Are you not planning to send that child of yours there next year? How thankful we ought to be that there is a place where we can train our children for the Master's work.

Let us all study that report of the funds received from the churches which was published in the WORKER last week. Let us see that our church is up to the mark next time if possible.

Those who did not attend the Institute missed a very rich blessing. Every meeting of this character seems to call down more and greater blessings. We expect to see Tennessee report \$13,000 in book sales this year. And even though you did not attend the Institute you can have a part in making this splendid showing. Just write Brother Dart. Every dollar's worth of literature we sell represents hundreds of pages of truth in the hands of some one. There is no greater source of the growth of the denomination than our message-filled books and tracts.

Miss Cothren who taught the Springville church school this past winter, will do Bible work in the conference this summer. Her school was a success, and we hope she will be able, with the Lord's blessing, to carry the message to many precious souls.

Miss Bessie Swartzbaugh, and Miss Laura Young are selling magazines in Memphis. Both report excellent sales.

The work in the office is becoming so crowded that we will probably have to provide additional help in order to keep up. This proves that we are working. Let us keep it up. Send in your orders for tracts and books.

Ninety copies of the *Watchman* were sold by Mrs. Lenora

Maxwell, in five hours, the third day of March. So much good literature is going out these days that some one is sure to be benefited.

### Hazel Academy Items

THE students now in attendance at the school are from the following states:—

Tennessee, Kentucky, Alabama, Louisiana, Mississippi, Missouri, and Illinois.

Miss Mary Chapman is in eastern Kentucky for a few days, attending to some matters of business.

We were glad for a visit recently from Eld. B. W. Brown. He remained with us over Sabbath, conducting three services.

We especially enjoyed the Friday evening service. After a stirring talk showing how the Lord is preparing the way for the rapid finishing of the work, every one took some part, all expressing their desire to be ready and to help others to be ready for his coming.

There are only two more months of school this year. Begin now to plan for next year.

### The Nashville Colporteurs' Institute

OUR Colporteurs' Institute closed the 9th. It was a success from the beginning to the end, as was manifest by the pleasant faces and good testimonies of all present. God was with us. He gave us delightful weather, and a good comfortable place to meet in, and the presence of his Spirit was manifest every day.

Some fifteen or sixteen were in attendance. Two classes took the drill work. One on "Daniel and the Revelation," and the other on "Bible Footlights."

The program was as follows:—

9:00-9:30 A. M. Devotional exercise.  
 9:30-10:45 Study of principles and general instruction.  
 10:45-11:00 Recess.  
 11:00-12:00 Class work.  
 2:30-3:45 P. M. Study of principles and general instruction.  
 3:45-4:00 Recess.  
 4:00-5:00 Class work.

A part of the time we had night meetings.

Eld. W. W. Eastman gave us some most excellent instruction on the principles of colporteur work, which was appreciated and a benefit to all.

Elders Wight and Maxwell, and Brother Wolff were with us and helped in the instruction.

Brethren Hazelton and Littell already have their territory. Brother Hazelton is working Robertson County with "Great Controversy." And Brother Littell is working West Nashville with "Ministry of Healing" and "The Man That Rum Made." Bro. Urie L. Beardon will work East Nashville with "Daniel and the Revelation." Bro. J. Samuel Moore will work McCracken Co., Ky., for "Seer of Patmos." Bro. C. H. Chenault will canvass Hardin County for "Daniel and the Revelation." Bro. Guy C. Hinshaw will work his home County—Hickman—for "Bible Footlights." Bro. and Sister A. W. Cornwell go to Clarksville and will canvass Montgomery County for "Bible Footlights." Bro. J. N. Womack will handle "Bible Footlights." Sister Dan Brown will work her home town—Murfreesboro, and we hope it will not be long before others will be in the field.

Our prayers go with these souls as they take up their God-given work, and we shall watch with eager anticipation for their reports. We have set our stakes for the sale of \$10,000

worth of literature this year. Let us take hold and push the work with all our might.

## FEBRUARY REPORT

Subscription Books Delivered .....	\$ 160 50
Magazines Sold .....	52 00
Helps .....	51 00
Bibles .....	3 00
<hr/>	
Total .....	\$ 266 50
February 1912 .....	325 95
<hr/>	
Loss .....	\$ 59 45

I am sorry to report a loss, but I feel sure that we will not have to do so any more. If all reports had been in it would not have shown a loss this month.

C. F. DART.

## Miscellaneous

### An Encouraging Report from Hillcrest

WE on the farm crowded into the chapel a few Friday evenings ago, as is our custom; and each one participated in a "count-your-many-blessings" service. The old year had not long since departed; nearly all nineteen hundred thirteen's record was as yet blank; and each one seemed to be thinking not only of the past week's blessings, but of the blessings of the collection of weeks known as the year nineteen hundred twelve. Of course we lost count; we are not mathematical prodigies. But the knowledge of a few of the blessings that evening enumerated, we are glad to share with those readers of the SOUTHERN UNION WORKER who are interested in the work here at Hillcrest.

We feel especially thankful for the reports received from those who have been students here, and now are out "on the firing line." Some of you are familiar with Bro. Ulysses Bracy's work in the canvassing field. Our good field agent, Brother Dart, tells us that he considers Ulysses among the best colporteurs in the field. Certainly the Lord is blessing his efforts to spread a knowledge of this gospel of the kingdom, which came to him just before he joined us here at the school. The other boys who spent last summer and a part of last winter in the canvassing work in this conference have also done creditable work.

Then too, there is the work being done in the little schools, — the one in Alabama being carried on by Brother Robert Cook, and the Mississippi school by Watt and Fannie Bryant and Sister McElroy. Some of you already know of Bro. Robert Cook and his work since he and his wife were enrolled as the first Hillcrest students, four years ago this winter. We had such high hopes concerning the work Robert and Parilee would do for their people. Two years ago last spring when Parilee's health failed, and it was thought best to take her to her father's home in Alabama, we all prayed and hoped for her recovery. But the next fall she answered the call of the Great Reaper; and Robert and little Albert were left alone. For some months after this, Brother Cook did faithful work in scattering our literature. The next autumn, he gathered a few children about him, and taught them during the winter. During the past summer Robert has been working in the turpentine woods — thus securing a living for himself and Albert; and as was testified to by his employer and the neighbors, by his life pointing all around him to the Saviour.

When school time came again, the Childersburg parents and children desired Brother Cook to return; and again he

gathered the children about him in the log cabin furnished by one of the patrons, and is teaching them. There are thirty-seven of the children in the cabin now — poor children all; probably somewhat ragged children; mayhap children who in the autumn were dirty-faced, but you would scarcely find them with dirty faces now. Poverty is a relative term, and there are degrees of raggedness. But judging from the measure of appreciation accorded a box of clothing sent by the Hinsdale Sanitarium family, the poverty in that little school must approach the degree absolute, and the raggedness was rather appalling.

In a recent letter Brother Cook tells us that he manages to cut enough cord wood before and after school to secure needed food for himself and little boy. The people of Childersburg want Brother Cook to stay with them, and it is his hope that he may secure a little farm, from which he can earn his living, and make the school permanent.

The work being done at these little out-stations is only one phase of our blessings enumerated that Friday evening. Here at the Farm there is much to which no other name than "blessing" can be applied. Twenty thousand hours of work were furnished in the various departments of the School last year to students who must work their way if they receive an education. Of this work, that in the nursery department has been perhaps rather the most interesting and profitable. — interesting in the nature of the work itself, and in that it has been the means of gaining a number of friends to the principles for which the School stands; and profitable in that the year's work shows a gain of about six hundred dollars. The farm and the dairy show a gain of about two hundred dollars each; and other of the departments smaller gains.

The desire to present a good showing prompts a change of subject at this point; but the whole truth concerning the matter is that there were also some lean kine. The leanest of all is known as "Interest," nor was our boarding department an especially well-favored one. However, and this fact we counted among the blessings, the lean kine did not altogether devour the better favored ones. Aside from any donations received, there was a small net gain on the operating expenses of the school.

Even while counting our blessings we remember that there have been things during the year that caused us sorrow. It is always so. You know on the rose bushes themselves, with their beautiful flowers, there are also thorns, not to speak of the thistles and weeds that insist on sharing the nursery row. We all deeply regret the loss of Bro. Frank McCoy, who was with us last winter, and who a few months ago was laid to rest until the Master shall come.

There is great reason for thanksgiving because of the marked advancement, spiritual and intellectual, that is being made by the students now attending the School. A large number of Temperance *Instructor*, *Watchman*, and *Signs of the Times* have been distributed by the students among the colored people of the neighborhood and in the city; and they are evidently much read and appreciated.

When all the available room for students was occupied, the way was opened for us to secure another student cottage; and Bro. Arthur Hall came and supervised the building, some of the boys working with him. The cottage is now completed; and a woodshed is started. With twenty-three stoves burning wood, and with as much rain as there is this winter, even the framework of a woodshed — being the promise of a woodshed soon — is considered by all of us a great blessing.

(Continued on page 96.)



# SOUTHERN UNION WORKER

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### "Outline Studies from the Testimonies"

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### An Encouraging Report from Hillcrest

(Continued from page 95.)

It seems that we can not continue our work another year without a school building; and, inasmuch as heretofore when we could no longer get along without something, it has been provided, we are trusting that the Lord will open the way for us to secure the school building.

These are a few of our blessings as a school; of course the individual blessings would swell the list immeasurably.

The question with each of us at that "count-our-blessings" service that Friday evening, when the record for so large a part of the new year was still to be filled, and each Friday evening, and all other times, is "What shall I render unto the Lord for all his benefits toward me?" For we are "persuaded, that neither death, nor life, nor angels, nor principalities, nor powers, nor things present, nor things to come, nor height, nor depth, nor any other creature, shall be able to separate us from the love of God, which is in Christ Jesus our Lord."

O. R. STAINES.

## Colporteurs' Report for the Southern Union Conference

Week Ending March 1, 1913

### KENTUCKY CONFERENCE

NAME	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
*Curtis Pound	D&R	65	35	\$28 00	\$ 1 00	\$29 00	\$92 50
H E Beck	D&R	34	13	23 00	2 75	25 75	3 75
**Milton Jones					1 50	22 50	
Latitia Steele		7			50	3 80	
W P Ethington	BF	32					47 75

### LOUISIANA CONFERENCE

*C P Bodwell	GC&PG	81	36	125 00	5 50	130 50	3 00
H D Leavelle	PP&F	21	37	58 00		58 00	
John Harzman	PP&F	36	13	19 50	3 50	23 00	
SReeder	PP&F&MTRM	10	1	1 50	3 25	4 75	45 25
A Thresher	BF	18			5 00		10 50

### MISSISSIPPI CONFERENCE

T R Battles	BF	29	60	60 50		60 50	
*W H Haddon	MISC	28	14	18 00	5 25	23 25	23 00
H C Balsbaugh	GC	31	3	8 00	9 50	17 50	35 50
C R Canada	BF	13	9	9 50	6 50	16 00	17 50
A L Saxon	BF	1	2	4 00		4 00	
J S Fry	D&R	37			3 00	3 00	40 00
H G Miller	CK	15			3 00	3 00	17 00
M A Murphy	PP&F	10					3 50
**Jackson Church					13 25		
**Meridian Church					11 50		

### TENNESSEE RIVER CONFERENCE

*MamieMoored	R&BF	65	23	47 00		47 00	87 50
L F Littell	MTRM	22	45	33 75		33 75	2 25
R H Hazelton	GC	30	7	15 00	1 75	16 75	
W L Cutchville	BF	32	7	10 50	50	11 00	
U Bracy	BF	28			3 75	3 75	11 50

### SUMMARY

Alabama Conf	.....	No Report.					
Kentucky Conf	....	138	48	51 00	5 75	80 05	144 00
Louisiana Conf	...	166	87	204 00	17 25	216 25	58 75
Mississippi Conf	..	164	88	100 00	52 00	137 25	136 50
Tenn River Conf	..	177	82	106 25	6 00	112 25	101 25

Totals ..... 645 295 \$461 25 \$56 25 \$545 80 \$440 50  
 \* Two Weeks. \*\* Four Weeks.

### Magazine Agents' Report

Week Ending March 1, 1913

Agent	No.	Value
KENTUCKY CONFERENCE		
**Milton Jones	210	\$ 21 00
Latitia Steele	33	3 30
LOUISIANA CONFERENCE		
Mattie Johnson	5	50
MISSISSIPPI CONFERENCE		
Jackson Church	536	53 60
Meridian Church	243	24 30
A L Saxon	25	2 50
Mrs H C Balsbaugh	24	2 40
M A Murphy	10	1 00
TENNESSEE RIVER CONFERENCE		
*Lenora Maxwell	220	22 00
Bessie Swartzbaugh	150	15 00

Totals ..... 1456 \$ 145 60  
 \* Two Weeks. \*\* Four Weeks.