

SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

VOL. VII

NASHVILLE, TENNESSEE, OCTOBER 2, 1913

No. 39

Our Retreat

FROM every stormy wind that blows,
From every swelling tide of woes,
There is a calm, a sure retreat;
'Tis found beneath the mercy-seat.

There is a place where Jesus sheds
The oil of gladness on our heads—
A place than all beside more sweet,
It is the blood-bought mercy-seat.

—Selected.

General

A Note of Courage

FROM the workers in the field comes the word of cheer this morning. Not one of them is in any way despondent over the situation. The good rains we are having after our prolonged drought will help the people to feel better.

From the report last week you will see that we are having a little gain over the same month of last year, for which I am very glad, and am sure that all are glad to see this. Now for the next few weeks it will seem that there is not much going on, as the students will be out of the field and in school again for the winter. We are very glad to have these students with us during the summer. It certainly shows they are in school for the right preparation; in fact this is one of the best ways for them to get a real training for the work of God. Still there comes the question of who will take their places when they are all in school again? Almost every mail brings word that another is ready for school.

This is the hardest part of the year for men to stay in the field and work. We are creatures of habit and when it gets late in the year we want to go home and stay over the winter, but in this work we can not do this. We have to be right out all the time to make the work a real success. We can not afford to fail in any line of work. Some are going over one hundred dollars per week right along now. Just think, what is there we could do at this season of the year that would get the truth before the people faster than to sell one hundred dollars' worth of books a week?

In the gospel commission there is nothing said about working part time for the Lord and then resting, but the rest is always spoken of as future. Now, dear colporteurs, I feel that we are going to be able to do much more than we have in the past. There are several reasons for this, but the best one is it is time for the work to be finished, and if we do not do it others will be raised up who will do it. The work will soon be finished.

There were reports from Mississippi and Kentucky on the desk this morning which indicate these conferences to be

doing well. In either conference there are those who are selling one hundred dollars' worth and more per week. One of the best annual records I ever saw made was of a man and his wife who seldom made a large report, yet they were there every week. I always knew that I could count on a report from them at the end of the week. Can we not do this much anyway? This time let us go out for the winter. You know I believe we will have greater success another year if we do. The Lord will smile upon regular, full time. It is in this that we succeed or fail. We are the instruments that the Lord uses to do the work. He can do it through us if we are only faithful to him.

In a few days from this I will be in the field again and will do my best to get all to the institutes this winter that I can, and will in every way endeavor to swell the list of workers till we are able to make the desired gain for the next year.

After making the tour of the conferences this summer I am convinced that we have some fine territory here. I am made to believe this more when your reports come showing that you are doing the work, and that too, at this season of the year.

In closing I want to say, be faithful, and the Lord will help you make the work a success. One colporteur sought an old store building and there he poured out his soul to God. He went from there making a success of his work. The following is from Brother Wilson, field agent of Alabama: "My new workers are just making it boom. I think too, it is not just a 'spurt' and then a drop back. They seem to be full of courage and zeal and are going to stick." This is certainly true, for these men are doing good work. What we want is men who are willing to take hold of the work and make it their business.

J. W. DAVIS.

\$5,000 a Week

FIVE thousand dollars a week in the Southern Union? Why not? Is it impossible for the five conferences in this union to sell a sufficient number of books to be valued at \$5,000 each week? One conference has now almost reached the \$1,000 mark. Why not send the word along the line to this effect, and arouse every nerve in our beings to bring about this desired end? It will only take a little more effort on the part of those in the field, and a few new recruits added to make this grand total. We have but little time left in which to warn the world. God has given us this wonderful privilege of spreading this truth by selling our books to the people. Every man and woman in the Seventh-day Adventist ranks in the Southern Union, who possibly can, should go into the field at this time and help to scatter these books. God will bless the worker who at this time is willing to sacrifice for the cause of Christ.

A quotation from "The Last Camp" by Gouverneur Mor-

ris seems to be fitting just here: "While there is grain to grind, we are the millstones of the mill." There is grain to grind; or in other words, there are books to sell. This being true, we should be the workmen for the task. Just before the coming of the Lord the prophet saw people going everywhere scattering the printed page like the leaves of autumn. This is the time it should be done. The generation to see the Lord come is now almost past. The Lord will come and come very soon, and God's Spirit is to be poured out in great measure upon those who to-day will take up work for the Master. Let us go forth and carry this word everywhere. Five thousand dollars a week in the Southern Union.

S. E. WIGHT.

Offering for the Negro Work

SABBATH, October 25, has been designated by the North American Division Committee as the time to take the offering for the work among the negro people of this country. This call is a most worthy and urgent one, and there should be a very liberal response on the part of all our people.

There are at the present time 10,000,000 negroes in the United States. This is a population nearly twice that of the whole of Australia. At the time of the General Conference the secretary of the department stated that, "This is a population of 3,000,000 more than the population of Belgium. It is greater than that of Norway, Sweden, and Denmark, and one-ninth of the total population of the United States. It is equal to the white population of the States of California, Oregon, Washington, Idaho, Nevada, Utah, Arizona, Montana, Wyoming, Colorado, New Mexico, North and South Dakota, Nebraska, Kansas, Oklahoma, Texas, Alaska, and the Hawaiian Islands."

We do not need to turn our eyes across the sea to find a mission field. We have one in our midst. Here are millions of the African race, civilized, speaking the English language, most of whom can read and write; engaged in skilled trades and various occupations, such as physicians, nurses, teachers, clergymen, masons, engineers, firemen, dressmakers, servants, carpenters, editors, electricians, merchants, farmers, etc. While putting forth strong efforts to save the untutored, uncivilized tribes of Africa, we certainly can not afford to overlook so needy, and yet so promising a mission field as this lying at our door, and whose cry for light can enter into our very ears.

These people are quite susceptible to the gospel. The efforts we have put forth to bring this special message for this time to them have been attended with good results, and some strong churches are being developed. And those who embrace the truth, when properly instructed, readily give of their means to carry forward the work.

The work of carrying the message to the colored people is a mission problem which must rest upon all the people. There are more than six millions of negroes in the Southern and Southeastern Unions alone. This is too great a burden for these weak, struggling conferences to carry. The burden must be shared by our stronger conferences, and liberal appropriations made to advance the message among this people.

We have been repeatedly urged by the spirit of prophecy to not neglect the colored work in the South. Now is the opportune time to work. Many of these when reached by the truth become agents to carry the message to others of their own race.

Church officers should bring this matter before the church, and plan for a liberal offering. All contributions for this work, whether from churches or isolated believers, should be sent through the regular channels, the same as other funds.

Remember the date, Sabbath, October 25.

G. B. THOMPSON.

Graysville as a Training Center

It may not be generally known to the readers of the SOUTHERN UNION WORKER that the Graysville Sanitarium, as an institution, has recently been more closely affiliated with the Southern Training School, as a department of the school. This has been under advisement for some weeks, and by a careful study of the Testimonies, and careful counsel, the motion was passed by the Union Conference committee that the two institutions should be combined into one.

This will enable all students of the Southern Training School to obtain more or less benefit from the medical missionary principles that should be familiar to all workers who go out into the field. It will also enable all students who come especially for the nurses' training course to secure the advantages of the Southern Training School proper. It has been felt that this will greatly strengthen the work of giving a broad training to missionaries.

The superintendent of the Sanitarium, Dr. O. M. Hayward, recently elected to that position, is a regular member of the Training-school faculty, and will take an active part in the work of the Training-school.

So far as plans have been laid, it is thought that very soon the following courses may be opened for those who desire them: A professional missionary nurses' course—a course for city treatment room workers, and a course in dietetics. The first will enable those finishing to go out into the world and have a standing with all professionally-trained nurses. At the same time it is designed that they shall be missionaries in the truest sense, working as did the Master who went about doing good. The latter course is designed to be sufficiently broad to train thoroughly for preparing hygienic food.

Further announcement will be made in the near future, as soon as plans are matured, and in the meantime, if there are readers of the SOUTHERN UNION WORKER who are interested in these courses, please write the undersigned.

C. L. STONE.

Our Publishing House

Home Office News

SALES report for week ending September 27, 1913: Total number bound volumes, 3,635; *Watchman*, 2,211.

The following is a letter just received from one of our faithful magazine workers:—

"As usual, I am having good times with the precious truth-filled *Watchman*. Some gentlemen ask me not to forget them every month with a copy. The people of Macon are so nice that going among them is a pleasure.

"Wishing our dear paper abundant success, I am, faithfully,
"MRS. THOMAS MACMILLAN."

Brother H. D. Leavelle, field agent of Louisiana, sends the following report from his field:—

"According to promise I am herewith sending you a few notes in regard to the work here in our State. A letter just received from Brother Harzman tells of an experience his wife had while delivering a book to some parties for some produce. A dead limb fell from the tree to which her horse was hitched and the animal became so frightened that it ran away, demolishing the new cart and injuring itself severely. Brother Harzman is one of our faithful workers and we sincerely hope that the Lord will not permit this accident to hinder him many days from his work.

"I have also just received a letter from Brother J. W. Pine, of Welsh, La., in which he states that his two brothers have recently joined him in the colporteur work and that they are

enjoying it immensely. We hope that the dear Lord will give them much success.

"Brother Frank Peabody, who has been on the sick list for the past few weeks, writes that he is up and on the firing line once more, for which we are indeed thankful. We expect that soon he will send us a good report.

"Brother M. B. Wilson, one of the Louisiana ex-colporteurs has again joined our forces and we have located him at Hico, La., where a family of our people have been calling for a worker for the past six months. We feel sure that the Lord has called Brother Wilson back into the field, and by divine help he will be able to accomplish a good work. We praise God for giving us back those who have previously left the field.

"Brother C. W. Brown, who is located at Bunkie, is also doing good work. He writes that he has over four hundred dollars' worth of orders for 'Bible Readings,' including a few orders for Bibles and helps, besides his cash sales for the smaller books. Brother Brown is an old man, but the Lord is greatly blessing his efforts, and our hearts are made glad when we see these old gray-heads pressing into this work. It makes us feel that the end of all things is near.

"We have several other good and faithful colporteurs whom we would like to mention personally, but space and time will not permit.

"Asking the continual prayers of those in the office for the success of the work in our State, I am,

"Very sincerely your brother in the work."

The following is an appeal sent out by Brother Collison, field agent of the Oklahoma Conference. It contains some good advice and we thought it might be well to publish it in the WORKER for the benefit of those who are planning on going out with the Home Workers' books this fall.

"SOME ADVICE FOR THE HOLIDAY DELIVERY"

"As several are starting to take orders for their holiday delivery already, and others expect to start in the near future, I thought I would write and advise what I believe is best from my observation of the work of others in the past and from personal experience.

"This is one of the best times of the year to canvass, as one can pick a country where fair crops have already been made and be pretty well assured of a delivery of a very high percentage of all orders received. If you are going to commence taking orders by the first of October, and expect to put in fifty or sixty hours a week, then I would advise you to begin to set your delivery of the first orders received for the first of December. If you do not expect to commence taking orders before the first week in November, then it will be time enough to commence delivering by December 8. If you do not intend to put in fifty or sixty hours a week, but expect to waste half of the time and work only two or three days each week, then December 8 will be time enough any way. The time that many of you put in from now until December 25 will decide whether or not you will be among the number who will get a free trip to the bookmen's convention in February next.

"Go out in the name of the Lord and take advantage of this fine, cool weather and show what kind of stuff you are made of. We want all the Oklahoma colporteurs to plan to be at the Oklahoma City Institute on December 26, 1913."

There are great opportunities in handling Home Workers' books for our people who are not actively engaged in the colporteur work. These small books find a ready sale during the holiday season and it is none too early to begin right now. If you desire further information write your field agent or tract society secretary. If you desire to handle a number of

books we have a very neat prospectus that contains pages from the following books: "Christ Our Saviour," "Best Stories," "New Testament Primer," "Elo the Eagle," "Making Home Happy," and numerous others. The prospectus sells for \$1.

We would urge our people everywhere to take up this work. You will not only find it profitable in dollars and cents, but the experiences you will get in meeting the people will more than repay you for the efforts put forth. Before this paper reaches you, October will be upon us so it is none too soon to begin taking orders for holiday deliveries. Who will be the first to volunteer?

SOUTHERN PUBLISHING ASSOCIATION,

R. Hook Jr., Gen. Manager.

R. Hook Jr., who returned last Thursday night from an important hearing before the leading freight Classification Committee, gave some interesting facts at chapel service Monday morning, in regard to our efforts to secure a re-classification of printed matter. There has been a growing feeling on the part of our bookmen generally, that printed matter, and especially books, should not take the highest freight rate, but that it should take second or even third rate. This matter has been presented to several different Classification Committees without any very definite results thus far, but in the recent hearing strong re-enforcements were received, a number of outside book publishers being represented, and we feel confident that a lower rate of freight will be secured, though it may require some little time to bring this about.

Brother Hook also read several extracts from the Testimonies in regard not only to our duty but to our privilege of being minute-men ready for every call of duty.

There is certainly great reason to thank God and to take courage because of the progress the cause is making not only in our own field but throughout the world. B.

Louisiana Conference

Conference Directory

R. W. PARMELE, President.

O. R. GODSMARK, Secretary and Treasurer.

O. R. GODSMARK, Tract Society Secretary.

OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

H. D. LEAVELLE, Field Agent, 810 Jackson Ave., New Orleans, La.

MRS. C. A. SAXBY, Educational and Y. P. M. V. Secretary, Lake Charles, La., R. F. D. 2.

MRS. LAURA BROWN, Sabbath-School Secretary, 2515 Milan St., New Orleans, La.

LYDIA E. PARMELE, Medical.

Louisiana Conference — Twenty-Cents-a-Week Fund

Membership Am't for year, 20c per wk.	Amount due to Aug. 11	Amount paid to Aug. 11	Amount short
267	\$2776.80	\$1619.46	\$1117.28
			\$ 502.18

Louisiana Mission — Twenty-Cents-a-Week Fund

76	\$ 790.40	\$ 461.07	\$ 64.38	\$ 396.69
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From the Field

My wife and I went from home to Shreveport, August 27, to spend some weeks visiting. We have enjoyed several months at home (Ringgold) farming and attending Sabbath-school. It seems to us that we enjoyed the school better than we ever had before in our Christian experience. The Spirit of God was present every Sabbath.

When we first organized, the statement was made to me, "Your school won't last very long." I told them I would be there when it failed, and so I was. It lasted about four

years, and stopped by reason of the majority of the members, or all but one family, moving away.

The last meeting seemed to be the best of all. The Spirit of God was there. We had several of the old members present that had moved away, and together we enjoyed a grand meeting. There was not a dry eye in the house when the meeting closed.

After our visit to Shreveport we came here to begin canvassing. We are with Brother and Sister Pillgreen, who are of like faith. My wife teaches Sister Pillgreen's three little girls while I am out canvassing. We are located two and one-fourth miles from the office, in a thickly populated country. We have Sabbath-school every Sabbath by inviting in some of the neighbors to increase our numbers.

I have been working this week among the Holiness people. They are very much prejudiced against other denominations, especially ours, so you can see why my report is so small. But I am of good courage and give God the praise for the number of orders I did take. This is the first canvassing I have done in ten months.

Pray for us that we may be faithful and have success in this grand work. We feel that we are at our post of duty again.

M. B. WILSON.

News Items

THE colporteurs' report shows a marked improvement over those we have been having for some time. We trust that each reader of the WORKER in Louisiana will watch these reports week by week and notice the progress made by each colporteur. The best records made this week are those of Brethren Charles Crammer and M. S. Hubbell. The former is working in Belcher with Brother Hirst and the latter is working in the business section of Shreveport. Both are new workers in this territory.

Two new colporteurs have arrived in Shreveport, and although they have not yet applied for territory, we anticipate that after sufficient training they will be actively engaged in the work. Sabbath, September 20, Elvyn Rufus and Evelyn Ruth arrived in the home of our State agent, Brother H. D. Leavelle.

Susie Boden writes from Lena Station: "I am of good courage in the Lord and thankful to have a part in his work. In all, I have sold over three hundred magazines. One lady bought a *Watchman* of me and was very glad to get it; she said she had seen and read the magazine before. Another lady refused to buy one; said that she now had more than she could read, but after looking over *Life and Health* she purchased it for her husband. The *Temperance Instructors* sold very well. A saloon keeper's wife bought one of them and she was deeply interested in what it said regarding whiskey, tobacco, coffee, and tea. Her little girl said, 'Papa is a whiskey-seller, but I know he is going to stop selling it.' Right after this I sold several papers as fast as I could hand them out, one man going across the street to borrow the dime for his copy."

Brother Leavelle writes that he will spend some time in the near future with B. W. Lowry in Shreveport, Chas. Crammer, at Belcher, M. B. Wilson, at Hico, J. C. and J. W. and Allie Pine, at Welsh. All these brethren have fine prospects of succeeding in the colporteur work, and from their letters we learn that they are enjoying their work and are full of zeal for the Master.

Sister Florence Thompson, of Hammond renewed her club of the weekly *Signs*. She has been using a club of *Signs* for the past three months for missionary work. It is just this kind of home effort that is sure to bring results. Can

you not do some of the same work? The expense is but little.

Sister E. W. Radeke of Hammond has been in New Orleans for several days for the purpose of obtaining medical treatment for her little son. An operation was found to be necessary and we are glad to report that he is progressing nicely.

By the time this notice is printed every church clerk will have received a request from this office for a statistical report of his church for the past three months. Formerly the General Conference has desired a report of this kind but once a year. At the last general meeting it was decided that it was desirable for these reports to be made out every quarter; thus it will be necessary for each clerk to fill out the blanks and return them to the conference secretary just as soon as possible after the end of the quarter. For this new plan to work smoothly each link of the chain will have to do its part. The churches should report promptly, the fifth of the month at the latest, and the conference compile these reports promptly, forwarding them to the Union Conference where they will be united with the other conference reports and forwarded on to the General Conference. Have you done your part? If not, please act quickly.

The Sabbath-school *Quarterlies* for the fourth quarter of 1913 have been ready for several weeks. Almost every one has been supplied, but we have a few left. Several were disappointed last quarter for the reason that they ordered after the supply was exhausted. Order now at five cents a copy, post-paid.

Orders are pouring in for the Harvest Ingathering *Reviews*. The campaign is moving along with a rush. Many of the churches have placed their orders, and word has been received that the *Reviews* are at hand, and that some are starting to work. A splendid start has been made, but only a start. We must pass last year's record, and not fall behind in this good work. What an opportunity this is! A large amount of money to be easily raised, going to the foreign fields, and all of it to be donated by those not members of our church. This special *Review* contains many interesting accounts of the experiences of our missionaries which will appeal to every reader and awaken a desire to assist in these efforts for Christianity. It is easy enough then to present your solicitor's card with the request for a liberal donation. Try it. Order your papers and go to work. O. R. GODSMARK.

Kentucky Conference

Conference Directory

B. W. BROWN, President.
S. F. LOVE, Secretary and Treasurer.
H. E. BECK, Field Agent.
MRS. B. W. BROWN, Sabbath-School Secretary.
W. H. WHITE, Y. P. M. V. Secretary.
OFFICE ADDRESS, Nicholasville, Ky.

Kentucky Conference — Twenty-Cents-a-Week Fund

Membership	Am't for year, 20c per wk.	Amount due to Aug. 11	Amount paid to Aug. 11	Amount short
183	\$1903.20	\$1110.20	\$ 609.03	\$ 501.17

Kentucky Mission — Twenty-Cents-a-Week Fund

75	\$ 780.00	\$ 455.00	\$ 184.61	\$ 270.39
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A Call for Workers

We find the hearts of the people are being opened to the message here in old Kentucky. Brother Hickman is working in Fayette County (the heart of the blue grass) with "Daniel and the Revelation," and last week in thirty-four hours he took \$116 worth of orders. A card came this week from him saying, "I am elated. This is fine territory. I worked

nine hours yesterday and took \$57 worth of orders. * Have two orders this morning amounting to seven dollars to begin with." Brother S. H. Green (colored) is next on the list with orders for the week amounting to \$79. He is working in Bowling Green and near-by towns. Brother Jesse E. Miller then comes along with orders amounting to \$53. He is in Logan County. Others are doing well also. This shows to us that the books with the message can be sold in Kentucky, even among the wealthiest.

And now, dear co-workers, remember where to send your report. You are furnished with report blanks and if you haven't them, send at once to the tract society and get them. Then make out two reports and send one with a good letter telling of your good experiences and how the Lord is blessing you to me, at Nicholasville, Ky.; the other one to the tract society. I have not been receiving all the reports for some time.

Pray for more workers for this field. There are many dear souls waiting for this message, and we all need and must have divine help.

H. E. BECK.

News Items

PROFESSOR RYAN visited the following places the past week: Louisville, Nicholasville, Grove, and Ford. We were glad to have him make this tour in the interest of Christian education.

Orders for Harvest Ingathering papers are coming in real well. This is a reminder to those that have not ordered to do so at once. We should make this year's offering far ahead of what we have done in the past.

Brother Dow sends in an encouraging report of the tent meeting in the city of Louisville.

We are made sad to learn from time to time of the death of Sabbath-keepers in our conference. This time the enemy, death, has taken Sister J. F. Lewis of Mareburg. She died in the blessed hope of Christ's second coming.

Sister Edna Pound left Nicholasville September 24, to join her husband in the Tennessee River Conference, where he has been since the first of the month. May God bless this couple in their new field of labor.

Elder Lindsay has installed a stove in the tent so that it can be made comfortable cool evenings. We expect to hear of several accepting the truth during this tent effort.

Brother J. P. Salmon of Livia sends us his order for Harvest Ingathering papers. He states that Sister Salmon is recovering slowly from the accident she had when both her limbs were broken.

Brother Brice reports the starting of a class on Sunday for children not of our faith. We hope this will lead some to accept the message.

The meetings in Nicholasville are well attended by interested people. During the past week several new ones expressed themselves as willing to walk in the way of God's commandments.

Sister Watson, of Ashland, has been suffering with rheumatism for some time, and is now confined to her bed.

Elder Brown was in Lexington last week counseling with the brethren in regard to the advancement of the work.

Brother Jesse Miller has been delivering the past week. He sends words of cheer from Logan County where he finds several who are interested in the truth.

Elder C. P. Bollman spent last Sabbath with the church at Bowling Green, preaching at 7:30 o'clock, the evening of September 27, and again at 10 o'clock A. M., on the Sabbath day. His visit was much appreciated by all.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.

F. C. VARNEY, Conference and Tract Society Secretary and Treas.

I. C. POUND, Field Missionary Agent.

OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.

Mrs. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.

C. F. LOWRY, Educational and Y. P. M. V. Secretary, 126 McCowat St., Jackson, Tenn.

PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel Ky.

Tennessee River Conference — Twenty-Cents-a-Week Fund

Membership	Am't for year, 20c per wk.	Amount due to Aug. 11	Amount paid to Aug. 11	Amount short
538	\$5595.20	\$3263.86	\$1285.55	\$1978.31

Tennessee River Mission — Twenty-Cents-a-Week Fund

109	\$1133.60	\$ 661.27	\$ 58.46	\$ 602.81
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From the President

To the Brethren and Sisters in the Tennessee River Conference:—

SINCE being elected president of your conference at camp-meeting at Jackson, I have thought many times of what a pleasure it would afford me to have the opportunity of sitting down and having a personal talk with each one in this conference as to how we can be a help to each other in our Christian experience, and how we can more closely co-operate in doing more aggressive work for the salvation of souls and the advancement of the truth in our territory; but since I can not have this privilege I want to say a few things in this letter.

It has been a pleasure, since coming to the conference, to see the way our people are taking hold of the Harvest Ingathering *Review* work this year. I am sure all of you will agree with me that this magazine is the best one we have ever put out to use in Harvest Ingathering campaigns. It not only deals with the advancement the message is making, but it also places before the people some of the fundamental truths of our denomination, and therefore should be in the hands of every person we can possibly reach.

It also affords an opportunity for us to greatly strengthen the flow of funds for mission purposes; and since we are so far behind in our Twenty-cent-a-week Fund it certainly demands that every Seventh-day Adventist in the Tennessee River Conference shall do all he can in the Harvest Ingathering Campaign this year.

At camp-meeting over FOUR THOUSAND COPIES were ordered, and since that time a number of good orders have been received; and yet there are chances for the churches that have already ordered to increase their orders. We also hope those who have not already ordered will get their orders in as soon as possible.

In the past the SOUTHERN UNION WORKER has been sent to all Seventh-day Adventists in our conference free, the subscription price being paid by the conference; but at a meeting of the Union Conference Committee held at Nashville, September 16, it was voted that we continue this plan until January 1, 1914, after which we will not send the WORKER to any one who has not subscribed for it. The price is 50c a year, but all who will send in their subscription before January 1, 1914, will receive the paper from January 1, 1914, to January 1, 1915, for 25c. We hope our people will not forget this liberal offer, and will send in their subscription immediately to F. C. Varney, 509 Cole Building, Nashville, Tenn.

The delegates, in studying the financial condition of the conference at the camp-meeting at Jackson, decided there were three weak places in our finances that we must strengthen.

First: We found that while we had a good equipment of tents, seats, etc., we were in debt in our tent- and camp-meeting fund.

Second: We found we were behind about two thousand dollars in our Twenty-cent-a-week Fund.

Third: When Professor A. N. Atteberry, the principal of the Hazel Academy, gave his annual report it was found that although the academy was free from debt there were some much-needed improvements we must put in, one of which is a heating plant. The reasonableness of this move appealed to the delegates present. A liberal response was seen on the part of the people, several hundred dollars being raised in cash and pledges for the above-named fund.

Accompanying this letter is a pledge blank to be filled out and returned to me at our conference office at your earliest convenience. I have found this: that Seventh-day Adventists are so interested in the advancement of the message that all that is necessary is for the leaders to let them know what is needed and they respond and stand by the work. Since I am sending this pledge to everybody in the State, it will fall into the hands of some who have already pledged, but no doubt by this time these individuals will want to increase their pledge, and of course all that have not already pledged will need one of these blanks.

During the summer months we have our heaviest expense in evangelistic lines, since we must have extra help in our tent efforts as well as other heavy tent meeting expenses, and during this time we have the smallest flow of tithe owing to the fact that the farmers are not having an income, so that their tithe is not coming in during these months; thus we find ourselves at the present time where we need every possible dollar that is available.

In harmony with this, and that our funds may be in use, a resolution was passed to the effect that we educate our people to pay their tithe to the local church treasurer every week, and that the church treasurer remit to the conference treasurer at least once a month, closing the books for the month on the 20th of each month so that this money will reach the office in time for it to be used the first of the following month in meeting the bills of the preceding month. It is a fact that all our people do not receive money so they can pay tithe every week, but the principle involved is that we should pay tithe on our money as soon as we receive it.

November 3 has been set apart as Temperance day all over the United States. Why should not we as a people let the world know where we stand on temperance by scattering the Temperance *Instructor* and other good literature, as well as holding public services in the interest of temperance at that time?

Assuring you that I am always glad to hear from you and that I want to do everything I can to cooperate with you in the advancement of the message in our conference, I am,

Yours in the work, J. W. Norwood.

Pledge Blank

At the conference held at Jackson it was evident to all that we must strengthen our tent- and camp-meeting fund, Twenty-cent-a-week Fund, and create a fund for putting in a heating plant at the Hazel Academy. While we need some of the money now, pledges to be paid between now and January 1, will be greatly appreciated.

"God tries the faith of his people to test their character. Those who in times of emergency are willing to make sac-

rifices for him are the ones whom he will honor with a partnership in his work. Those who are unwilling to practise self-denial in order to carry out God's purpose, will be tested, that their course may appear to human eyes as it appears to the eyes of him who reads the heart.

"When the Lord sees his people restricting their imaginary wants, practising self-denial, not in a mournful, regretful spirit, as Lot's wife left Sodom, but joyfully for Christ's sake, then the work will go forward with power."—*Vol. 6, p. 104.*

Pledge,—to be filled out and returned to J. W. Norwood, 509 Cole Building, Nashville, Tenn., to be divided equally among the three above-named funds unless otherwise specified.

Amount \$.....When to be paid.....

Name.....

Address.....

Something of Interest

THE following paragraphs are from a private letter from Elder W. R. Elliott to the editor of the *WORKER*. They will be of interest to all:—

"I write to tell you about some of my work since coming to Memphis to take charge of a meeting begun by Elder Washburn. From the first I have enjoyed the work. There was a good interest and it has increased until Brother Boyce and others say it is the best interest secured in this city for some time.

"We have some good souls down here. I never met people that I enjoyed being with more, they are so spiritual, and kind, and good. It is a pleasure to be associated with them in the work. There has been a good spirit in all our meetings and the Lord has blessed.

"Last Friday night I spoke on the subject of 'Present Truth' and after the sermon, when a call was made for an expression on the part of the people, three pledged to keep the Sabbath. To-night the subject was the 'Seal of God and the Mark of the Beast,' and two more pledged obedience, making five who have taken a definite stand to keep the Sabbath. There are others that I feel sure will keep it soon. So the Lord is blessing us.

"There is a great deal of work to be done in Memphis yet. I enjoy the work, but it keeps one busy."

We know that all our people will rejoice because of this cheering report. It was a serious question with the committee whether the change should be made in the midst of the interest or not, but the outcome seems to show that the Lord's hand was in it.

News Items

ELDER J. W. NORWOOD has gone to Fayetteville, Ark., to get his family. He will locate in Nashville.

Do not forget to order a supply of the *Harvest Ingathering Reviews*. In distributing these papers there is a three-fold blessing. First, the one who is giving them away receives a blessing by meeting the people; second, the one who receives the paper gets in touch with our work and can see what we are doing in foreign lands; and third, the money we receive will help to support our missionaries that are in foreign fields and enable more to be sent to close up the work.

Brother Pound is helping Brother Womack get started to work in Cannon County.

It was recommended at the last camp-meeting that all church

treasurers close their books on the twentieth of each month. This will enable us to pay off the conference laborers on time and get our remittance off to the Union Conference treasurer so he can forward it on to the General Conference the first of the month. We trust that all the church treasurers will cooperate with us in this matter.

The Influence of Dress

THE Christian and the worldling dress differently. The Christian dress is recognized wherever seen and admired by all thinking people, whether Christian or not, while the worldly dress is admired only by the worldling. The world dresses in style, the Christian in "modest apparel."

As Christian colporteurs our dress should be such as will draw to Christ. Our dress leaves its influence with the people.

One of our colporteurs, a young sister in her teens whose godly mother has always taught her to dress plainly, is canvassing in a city where there is considerable style. This modestly dressed girl is having an influence. The people notice, and sometimes speak of her neat and healthful dress. They admire it. One woman said, "You are certainly an example for the girls in the town."

The natural tendency of the youth is to dress like the world; but let us face about and dress like Christians, and then we will have an influence for good. The love of dress is keeping many poor souls from receiving the outpouring of the Holy Spirit which the Lord is so anxious to give to us.

C. F. DART.

An Encouraging Report

SEVERAL weeks ago I delivered ten "Bible Footlights" at Lobelville, Tenn., a place of about a thousand inhabitants. Last Friday I went back to deliver some plain bindings and found that the people liked their books. There is not very much prejudice at this place. The lady that we are boarding with at Linden, said that the "Bible Footlights" explained the Bible better than any book she had ever read. She tells her neighbors about the book. Truly there are some who are trying to learn more of the Bible, and surely "Bible Footlights" is the book for this time of the world's history, as Satan is trying to keep all he can from studying the Bible.

I ask an interest in the prayers of all that the work may not be hindered at this place.

BERDON HAMPTON.

Linden, Tenn., Sept. 21, 1913.

Colporteurs' Report for the Southern Union Conference

Week Ending Sept. 20, 1913

ALABAMA CONFERENCE

Name	Book	Hrs.	Ords.	Value	Helps	Total	Delivered
I W PeavyD&R	23	15	\$49 00	\$		\$49 00	\$
S S GuilfordBF	31	28	42 00	1 75		43 75	
Littleton Crabtree .BF	27	25	37 00	1 25		38 25	
R T JacksBF	37	29	30 00	6 00		36 00	
W C HartBF	29	19	30 50	2 00		32 50	
J M GillemBF	17	24	24 00	1 50		25 50	
Chas GriffithsCK	22	11	22 00	2 25		24 25	
Alex WoodBF	36	13	19 50	1 10		20 50	
J H ReamsBF	21	4	5 50	6 00		11 50	43 00
E G Bennett*BS	46	35	9 50			9 50	43 75
Geo W. BrownBF	43	6	6 00	50		6 50	5 50
H G SmithCK	22	1	1 50	1 00		2 50	10 50

Totals 354 210 \$276 50 \$23 25 \$299 75 \$102 75

KENTUCKY CONFERENCE

Jas HickmanBF&D&R	38	28	\$99 00	\$ 1 00	\$100 00	\$ 6 50
S H GreenBF	48	35	79 00	2 90	81 90	4 00
J E MillerD&R	49	11	31 50	22 00	53 50	4 75
P M WinklerBF	8	15	21 00		21 00	21 00
W H Shoemaker . . .BF	20	19	19 00	2 00	21 00	
Latitia SteeleBF	24	4	2 00	50	2 50	

Totals 187 112 \$251 50 \$28 40 \$279 90 \$36 25

LOUISIANA CONFERENCE

M S Hubbell*PP&F	90	97	\$286 00	\$	\$286 00	\$
Chas CrammerPP&F	39	57	101 50	4 25	105 75	
C P BodwellGC&PG	45	20	68 00	50	68 50	
C W R BrownBR	36	10	32 00	3 00	35 00	
M B WilsonBR	47	7	22 00	2 75	24 75	
J W PinePP&F	15	13	23 50		23 50	
F PeabodyPP&F	12	12	18 50	2 25	20 75	
J HarzmanPP&F	28	11	16 50	1 25	17 75	
Allie PinePP&F	9	8	14 00		14 00	
Mary HarzmanPP&F	9	5	7 50	1 25	8 75	
J C PinePP&F	3	5	7 50		7 50	
John HarzmanPP&F	8	4	6 00	1 00	7 00	

Totals 341 249 \$603 00 \$16 25 \$619 25 \$

MISSISSIPPI CONFERENCE

J S FryD&R	46	28	\$109 00	\$ 5 00	\$114 00	\$ 5 00
R D Peterson*BF	45	52	67 00	15 25	82 25	15 25
H C BalsbaughGC	46	30	67 00	1 10	68 10	7 10
A L SaxonBR&D&R	24	19	61 00	7 00	68 00	7 00
W H HaddonMISC	30	31	39 00	6 00	45 00	6 00
C H McColleyBR	35	11	21 00	3 50	24 50	3 50
H G MillerD&R	41	2	4 00	8 50	12 50	70 50
Turner BattleBF	29	8	11 50		11 50	11 50
Hense NixonBF				4 50	4 50	37 50
Wright BattleBF	14			2 00	2 00	18 00

Totals 310 174 \$379 50 \$52 35 \$432 85 \$181 35

TENNESSEE RIVER CONFERENCE

Mollie HurdleBF	15	17	\$17 00	\$. 50	\$17 50	\$ 5 50
C F DartBF	24	13	15 00	50	15 50	
J S Mooresofp	38	6	9 00	1 75	10 75	3 00
Mamie MooreD&R	6	5	5 50		5 50	24 00
Berdon Hampton . . .BF	12			1 00	1 00	13 50

Totals 95 41 \$46 50 \$ 3 75 \$50 25 \$46 00

Grand Totals1287 786 \$1557 00 \$124 00 \$1682 00 \$366 35

* Two Weeks.

Magazine Agents' Report, Week Ending Sept. 20

Agent	No.	Value
KENTUCKY CONFERENCE		
Louisville Church	150	\$ 15 00
Milton Jones	50	5 00
LOUISIANA CONFERENCE		
C W R Brown	5	50
TENNESSEE RIVER CONFERENCE		
Hattie Hyde	63	6 30
Julia P Lowe	56	5 60
Frances Martin	50	5 00

Totals 374 \$ 37 40

SOUTHERN UNION WORKER

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Southern Union Conference

Union Conference Directory

S. E. WIGHT, President.

E. H. REES, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

PROF. R. G. RYAN, Educational and Y. P. M. V. Secretary.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Net amount short for the Southern Union Conference on the Twenty-cents-a-week Fund to August 11, 1913, \$3,788.69.

Words of Cheer from Brother Burrow

"THOSE who live closest to us know us best" is a saying worthy of note. Especially is this so of those who profess the name of Christ and say they are "Seventh-day Adventists," who have moved from one state to another or from one neighborhood to another to make a home and live for Christ. Every act, every word, every motive so far as can be read is given a meaning either for good or bad, and usually it is the latter meaning that is given: hence the necessity of our watching and praying. Watch to see what kind of an impression you are making on the mind of your neighbors. Heb. 12:14. Watch your daily life in all matters of business, for it may be something will be said to you or some one else that will pay a thousandfold over for all the self-denial and sacrifice that you have made. Rom. 12:1, 2.

We moved to this part of the state of Mississippi one year ago this month, September 1912. Our prayer was and has been that God would keep us from making mistakes that would reflect on his cause. We knew that we were weak and human and did not feel as though we were coming here to teach the ignorant, nor did we feel that we must ride down their customs and act as though we did not care for their feelings, for we knew that these people knew more about some things than we did. We read our Bibles night and morning, and prayed that God would keep us, and if we should make a mistake that he would put his divine hand of love and providence over it and hide it from the people.

The publishers of the county paper gave us a good welcome and have put in their paper everything we have sent them. The editor and leading people of the county-seat are very friendly to us.

Le Flore, Miss., our home place, is not large, but its people are our best friends and neighbors. Just the other day one of the leading men made this statement to me: "I have more confidence in your people and your religion than any other." This man is a Christian and a prominent church member.

We have left our papers, such as the *Review*, *Watchman*, *Liberty*, *Protestant*, etc., at the post-office, where they could be read, and gave them away as well. They have worked.

Never before have we felt the responsibility of a daily

Christian life. The words above quoted sank deep into my soul and I felt very solemn and sober, yet thankful to God that he had hid our mistakes for I knew they were many.

The *Sentinel* stated that I was the first Seventh-day Adventist minister to live in this county and the first the editor had ever met. As I thought of this it made the matter all the more solemn. We trust to live in such a way that God can bring these people to a full understanding of the last message of mercy, for there are here some of the finest and best people we have ever met. I will have more to say by and by.

W. R. BURROW.

The November "Watchman"

THE October *Watchman* met with splendid success throughout the field and the good things in store for the readers of the November *Watchman* will insure it a warm welcome also. The following is a partial list of its excellent contents:—

The Impending Conflict.

Did the Pope Change the Sabbath?

Type and Antitype. (Sanctuary Series).

Was Peter the Rock?

The Promises Made to the Fathers.

Many words of praise have been received concerning this good magazine, and the following illustrates how the Lord is impressing those not of our faith to spread the message:—

"Gentlemen: Please forward me twenty copies of *The Watchman* and terms to agents. While visiting Windsor, Canada, I was sold a copy of *The Watchman*. On arriving home I read it and became impressed with its splendid make-up and the truthful method of presenting Bible facts. I think this good magazine should be widely circulated. Let me try to help you. Signed, Manager News Stand."

Did you ever try our club plan? Let us send you five copies or more at 60 cents a year. Commence by selling or loaning them. Soon you will have an interested circle of readers to whom can be loaned or sold tracts and books as they ask questions. If it is not convenient to receive the entire club at your own address, add five cents each, per year's subscription and the magazine will be sent direct from the office to separate addresses. Rates in quantities, 5 to 40 copies, 5 cents each; more than 50 copies, 4 cents. To Canada, 5 cents straight. Single copies, 10 cents each. Order through your tract society.

"The Breaking of the Day"

THOSE who attended the General Conference were greatly blessed in listening to Brother and Sister Paap sing that beautiful and most appropriate song, "The Breaking of the Day." Many of these songs were sold on the ground in single sheets for five cents a copy.

We are sure many will be glad to know that this song is in "Songs for Service," by Charles P. Whitford. The book contains 252 pages and is brim full of the choicest hymns. It is published by the Southern Publishing Association, and will be furnished in the board binding, post-paid, for only thirty-five cents.

SOUTHERN PUBLISHING ASSOCIATION,
2123 24th Ave. N., Nashville, Tenn.

"WHATSOEVER is done out of pure love, be it ever so little or contemptible in the sight of men, is wholly fruitful; for God regards more with how much love one worketh, than the amount he doeth."