

SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

VOL. VIII

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No. 24

To Cheer Each Passing Day

"In life, not death,
Hearts need fond words to help them on their way;
Need tender thoughts and gentle sympathy,
Caresses, pleasant looks, to cheer each passing day.
Then hoard them not until they useless be;
In life, not death,
Speak kindly. Living hearts need sympathy."

General

Of Interest to Our People Especially in Mississippi

For the benefit of those living in the State of Mississippi who have property and money willed to the cause, we are publishing the statute of that State and the opinion of C. J. Cooper, a judge of that State.

\$5,384.00 to Missions in June—Shall We Do It?

It will be readily understood, after reading the statute and the opinion, that no individual can make a will to a church and have it probated in that State.

It is far better for an individual to give all property as far as possible while living in any State, even though the law does not prevent them giving it at death. There are those who grasp after money, and at one's death they have no conscience whatever in the matter, but will go to any extreme to secure the same.

The following is the statute and opinion above referred to:—

"STATUTE OF MORTMAIN: SEC. 5090, CODE 1906"

"Every devise or bequest of land, tenements or hereditaments, or any interest thereon, or free-hold or less than free-hold, either present or future, vested or contingent, or of any money directed to be raised by the sale thereof, contained in any last will and testament, or codicil, or other testamentary writing in favor of any religious or ecclesiastical corporation, sole or aggregate, or any religious or ecclesiastical, or to any religious denomination or association of persons, or to any person or body politic, in trust, either express or implied, secret or resulting, either for the use and benefit of such religious corporation, society, denomination, or association, or for the purpose of being given or appropriated to charitable uses or purposes, shall be null and void, and the heirs at law shall take the property so devised or bequeathed, as though no testamentary disposition had been made."

"The constitutional provisions have no relation to the intention of the testator, nor do they regulate the manner in which he may make and publish his will. The question is,

not what was his will, but it is, what is the will of the people of the State. Manifestly, the purpose of the constitution is to prevent one who will not be charitable at his own expense from being so at the expense of his heir at law. One may yet "sell all that he hath, and give to the poor," but he may not keep his grip on his estate until death relaxes his grasp, and then, at the expense of wife and child, devote it to religious uses.

"Opinion delivered by C. J. Cooper, of Mississippi."

On page 154 of "Testimonies for the Church," Vol. 5, we find the following paragraph, which taken with the above is very suggestive:—

"I saw that many withhold from the cause while they live, quieting their consciences that they will be charitable at death; they hardly dare exercise faith and trust in God to give anything while living. But this death-bed charity is not what Christ requires of his followers; it can not excuse the selfishness of the living. Those who hold fast their property until the last moment, surrender it to death rather than to the

cause. Losses are occurring continually. Banks fail, and property is consumed in very many ways. Many purpose to do something, but they delay the matter, and Satan works to prevent the means from coming into the treasury at all. It is lost before it is returned to God, and Satan exults that it is so."

S. E. WIGHT.

A Temperance Campaign Item

The old proverb "Strike while the iron is hot" fits at the present time in the temperance campaign. Temperance workers in other bodies are loyally laboring night and day to assist in making possible national prohibition. Our people are doing something in that direction we are glad to say, but are we doing all that we can? So far as activities are concerned we ought to be "the head and not the tail" by virtue of the message we are commissioned to give to the world.

An interesting item comes to this office from a sister living in Oil City, Pa. In a letter she says, "I think you will be interested to hear that a large roll of petitions will be sent to Washington in behalf of the passage of resolutions proposing nation-wide prohibition. I obtained about 300 names. An evangelist held some meetings here in a large tabernacle and presented strong temperance sermons. I called upon him and explained the work I was doing and asked him if he would like to cooperate in the work and present my petition to his congregation. My sister attended one of the meetings and she informed me that a minister read the national prohibition petition and said he hoped all would sign it. Hundreds were circulated to the congregation of about five thousand. She said it read the same as mine, so I presume

copies were made of it. I have sold eighty-seven *Instructors* while securing names, and distributed Doctor Ruble's tract on "Liquor, Poverty, and Crime."

SEND IN PETITIONS

We desire to again urge that our people send in letters and petitions to the Senate and House of Representatives favoring the passage of the joint resolutions providing for national prohibition. As stated in another article, address the Senate letter or petition to Honorable Lee S. Overman, acting chairman of the Judiciary Committee of the Senate; and send the petition or letter intended for the House to Honorable Henry D. Clayton, House of Representatives, both Washington, D. C.

S. B. HORTON.

Publishing and Colporteur Work



With the Men Behind the Books



THE accompanying cut is a photograph of student colporteurs taken at the recent institute at Graysville Academy. The gentleman with the beard, standing in the center, is Brother V. O. Cole, general agent of the Southeastern Union. In the person standing at his right, dressed in a light suit, most of our readers will doubtless recognize Brother J. W. Davis,

many souls will be saved in the kingdom of God as the result of the efforts put forth by these young men and women this summer.

THE SALE OF OUR LARGE BOOKS

The following paper was written for a bookmen's convention by Brother N. H. Conway, one of our most successful field agents, and who has had a long experience in handling the larger books. As we have never seen better territory for our large books than is to be found in the Southern and Southeastern Union Conferences, we believe that Brother Conway's article, especially the instruction it contains from the spirit of prophecy, will be of timely help and interest and that it is worthy of our most careful consideration.

"THE OBJECT"

"The object of their sale is of the greatest importance in this world, and that is leading souls into a full knowledge of the great truths held by us as a people, constituting the last warning message to the earth before the coming of our Saviour, and which will save souls from sin and eternal death.

"Our large books consist of such books as 'Daniel and the Revelation,' 'Great Controversy,' 'Bible Readings,' 'Desire of Ages,' 'Patriarchs and Prophets,' and others. Almost all these books contain the message in its fulness, at least to such an extent that they develop converts to the message. In



STUDENT COLPORTEURS FROM SOUTHERN TRAINING SCHOOL

general agent of the Southern Union. This photograph was taken by Brother E. R. Button, the enterprising editor of *Field Tidings*, to whom we are indebted for it.

This was a splendid class of young people, and we understand the largest ever sent out from Graysville into the colporteur field. According to the best information we have been able to obtain up to this writing, there will be nearly one hundred and fifty student colporteurs at work during the next few days in the territory of the Southern Publishing Association. This large number will be, indeed, a strong reinforcement to our colporteur ranks; and we shall pray that

some instances people have been found in full harmony with the truths that we hold, having been developed through reading one of our large books.

"We have other large books that should be sold; also our small books have their place in giving this message, and should be sold; but the books mentioned above bear the more important place, in that they contain the message in its fulness.

"FINANCIAL RETURNS"

"Financial returns are needed for our colporteurs' support. It is important that our colporteurs make a financial suc-

cess of their work; and for this reason it is essential that they sell our large books, as the returns from the sale of the large books is much greater than from the small books. Those who make a study of the large books, and have learned to sell them, find it as easy to sell a three- or five-dollar book as it is to sell one for seventy-five cents, a dollar, or a dollar and a half, and the returns to the colporteurs are oftentimes more than twice as much. If the colporteur fails to get returns enough from his work, he will be a failure, must desert the field and take up some other line of work for a livelihood. That is, his work is a failure as far as finances are concerned, and his work must stop. It is much easier to make expenses in a field with the large book while out taking orders before the delivery comes, as many times he can make a profit on his expense with the large book, when he can not in placing one of the small books, for many times we find people who want the books but do not feel able to pay the full price for them. But the colporteur can tactfully offer to help them by staying all night or taking dinner with them, and allowing them a discount on the order. By doing this he can pay his way and place a book in a home that otherwise would be left without the message. They never charge as much for these accommodations as the profit on a large book would be, so you can see how the plan of making a profit on the expense in the field works out; if he were selling a small book it would take all his profit to pay these bills.

"Financial returns are needed by the tract societies for aggressive work. Were it not for the returns from the sale of our large books coming into our tract societies in an almost constant stream, some of them would soon have to close their doors; but as it is now, many of our tract societies are able to help many of our faithful colporteurs over hard places until they can make successful deliveries, and in many cases they turn over to the conference treasury large sums at the end of the year to be turned into the tithe fund, and thus help to spread the message by the living preacher.

"Every tract society should be allowed enough of its net earnings to carry on its work successfully, and to do this it must have funds at its command to help workers in the field just at the time they need it. Many a good colporteur can be saved to the work if he can be carried over some of the hard places that come in the experience of most every one, by receiving a little financial help.

"The returns to the publishing house are greater on most of our large books in proportion to the cost of production and price, than on the small books, and I think all are aware of the great need of our publishing houses — of finances to maintain their work and pay off large debts incurred because of publishing so much of our literature at a loss, and other causes.

"The sale of our large books is urged by the spirit of prophecy. In Testimonies, Vol. 7, p. 138, we find these words:—

"“Ye are my witnesses, saith the Lord,” “to proclaim liberty to the captives, and the opening of the prison to them that are bound; to proclaim the acceptable year of the Lord, and the day of vengeance of our God.”

"Our publishing work was established by the direction of God and under his special supervision. It was designed to accomplish a specific purpose. Seventh-day Adventists have been chosen by God as a peculiar people, separate from the world. By the great cleaver of truth he has cut them out from the quarry of the world, and brought them into connection with himself. He has made them his representatives, and has called them to be ambassadors for him in the last work of salvation.

"Our publications have a most sacred work to do in making clear, simple and plain, the spiritual basis of our faith. Everywhere the people are taking sides; all are ranging themselves either under the banner of truth and righteousness or under the banner of the apostate powers that are contending for the supremacy at this time. . . . God's message to the world is to be given with such prominence and power that the people will be brought face to face, mind to mind, heart to heart, with truth. They must be brought to see its superiority over the multitudinous errors that are pushing their way into notice, to supplant, if possible, the Word of God for this solemn time. The great object of our publications is to exalt God, to call men's attention to the living truths of his Word.

"Let more time be given to the publication and circulation of books containing present truth. Call attention to books dwelling on practical faith and godliness and to those that treat on the prophetic Word. The people are to be educated to read the sure word of prophecy in the light of the living oracles. They need to know that the signs of the times are fulfilling.

"Let our publishing houses do all in their power to diffuse to the world the light of heaven. . . . Instruction has been given to me that the important books containing the light that God has given regarding Satan's apostasy in heaven, should be given a wide circulation just now; for through them the truth will reach many minds. "Patriarchs and Prophets," "Daniel and the Revelation," and "Great Controversy" are needed now as never before; they should be widely circulated because the truths they emphasize will open many eyes. Many of our people have been blinded to the importance of the very books that were most needed. Had tact and skill been shown in the sale of these books, the Sunday movement would not be where it is to-day.

"“Daniel and the Revelation,” “Great Controversy,” and “Patriarchs and Prophets” will make their way; they contain the very best message that the people must have, and special light God has given his people. The angels of God prepare the way for these books in the hearts of the people. Of all the books that have come from the press, those mentioned have been of greatest consequence in the past and are at the present time.”

"The larger books should be sold everywhere. These books contain present truth, truth that is to be proclaimed to all parts of the world. Our colporteurs are to circulate the books that give definite instructions regarding the testing messages that are to prepare a people to stand on the platform of eternal truth, holding aloft the banner on which is inscribed the commandments of God and the faith of Jesus.

"DEVELOPS STRONG MEN"

"The fact that the sale of our large books develops strong men is evident by the results we see to-day, as most of the men in responsible positions in this cause have at some time been salesmen for our large books, and most of them had their beginning in the work in this way.

"One can not become a successful salesman for our large books unless he studies them carefully and gets the truths they contain woven into his life, and made a part of him; and when he does this he is bound to become strong in the faith and will have power with God and man.

"So I hope to see more of those who think they can not sell our large books because of the high price, consecrate themselves to the Lord and his work, study these books, make the truths they contain a part of their lives, and when they do this they will be well able to sell them to the people."

As many, many of our colporteurs can testify, the angels of God do prepare the way for the sale of our large books,

and thus success is attained which would otherwise be impossible. Although some have said in the past that the large books could not be sold in this field, yet splendid results are being obtained at the present time by those who are taking up their sale. We trust it will not be long until many others will unite with us in this good work.

R. L. PIERCE.

Kentucky Conference

Conference Directory

B. W. BROWN, President.
S. F. LOVE, Secretary and Treasurer.
H. E. BECK, Field Agent.
MRS. B. W. BROWN, Sabbath-School Secretary.
W. H. WHITE, Y. P. M. V. Secretary.
OFFICE ADDRESS, Nicholasville, Ky.

OUR AIM FOR 1914, 426 SOULS; 55 WON.

KENTUCKY CONFERENCE — MISSION FUND

Our Quota for June	\$ 238.31
Shortage to June 1	465.97
Total to be raised by July 1	\$ 704.28

KENTUCKY MISSION

Our Quota for June	\$ 64.99
Shortage to June 1	195.16
Total to be raised by July 1	\$ 260.15

From the Field

"THE Lord hath done great things for us; whereof we are glad." Ps. 126: 3.

We see this scripture being fulfilled to-day. When God's people pray, souls are saved. When they pray, colporteurs have success in placing our literature in the homes of the people. So we earnestly beseech our brethren to pray for us.

The workers are having wonderful experiences. Brother Rowe writes from Allen County: "I spent the Sabbath with Brother Williams at Scottsville. I will start out here in the morning. Pray God to bless in our work here. I had to walk eighty miles to get with him. When I reached Green River I was O, so tired, and my feet were blistered. The bank of the river for one hundred feet on both sides, was from four to six inches deep in mud. I had to take off my shoes and roll up my trousers to my knees and wade the mud, and when I got across I had to walk a quarter of a mile on rocks before I could wash my feet. So I struck some sharp ones, cutting my feet, and the blood was running out. I said, 'Praise God, this is nothing to compare with the blood running down from the thorns on the Saviour's head.' I am glad I am here with Brother Williams."

The next letter brought this report: "I gave this county a good test this week, and God has been with me. He has given me some wonderful experiences, and \$154.90 worth of orders."

The Lord is blessing all the workers, and we are expecting blessings from him in the weeks to come. Courage is expressed in every letter, and we are going to finish the work one of these days. Let others join us.

Brother Reichenbach is now locating his family here at Nicholasville. He will canvass Bourbon County. Sister Reichenbach will handle magazines in the surrounding towns. His oldest daughter will canvass for "Easy Steps" to earn

a scholarship. His book is "Bible Readings." During three weeks in the State he took \$104.25 in orders.

Brother Hickman is still working in Fayette County, having good reports each week.

Brother Winkler is in Letcher County with the miners. I can not mention all by name, but watch their reports. Pray for us.

H. E. BECK.

Louisiana Conference

Conference Directory

R. W. PARMELE, President.
O. R. GODSMARK, Conference Treasurer, and Tract Society Secretary and Treasurer.
H. D. LEAVELLE, Field Agent, Shreveport, La., R. F. D. 2, Box 122B.
C. B. CALDWELL, Educational, Sabbath-School, Y. P. M. V. and Conference Secretary.
LYDIA E. PARMELE, M. D., Medical Secretary.
OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

LOUISIANA CONFERENCE — MISSION FUND

Our Quota for June	\$ 227.06
Shortage to June 1	273.18
Total to be raised by July 1	\$ 500.24

LOUISIANA MISSION

Our Quota for June	\$ 64.99
Shortage to June 1	213.05
Total to be raised by July 1	\$ 278.04

News Items

BROTHER EZRA EATON has now joined Brother W. J. Hirst in the northern part of the State, and is planning to spend this summer in the colporteur work. He is going to make a scholarship in time to return to Graysville for the school year.

Brother James Turner has moved to Bogalusa and will work in the surrounding territory with "Bible Readings."

Brother Harzman is delivering near De Ridder, and his recent remittance leads us to believe that he is enjoying a splendid delivery.

Brother Bodwell will be in the midst of his delivery by the time this report is printed. He is located in Oakdale.

Brother E. E. Ballard and Sisters Lura and Pearl Reed are still in West Monroe and their reports show that they are doing well. Two large boxes of "Bible Footlights" were recently shipped to Sisters Lura and Pearl, and we anticipate a very successful delivery.

The following quotation from the official Catholic organ, *The Morning Star*, of New Orleans, La., shows the importance of earnest effort being made to spread our literature while liberty of the press is granted in this country. "One of the pestiferous papers that emanate from Takoma Park, Washington, D. C., contains this sentence in one of its articles: 'Not until Roman Catholic Ireland becomes Protestant Ireland will Home Rule in the Emerald Isle be a success.'" We would suggest that each individual and church use a quantity of the June issue of the *Protestant*.

Brother McLennan has been granted a free pass on the L. & A. Railroad, which will enable him to give some help to Alexandria, without cost to the conference for railroad fare. He spent Tuesday night, May 23, and arranged to spend each second Sabbath of the month, in Alexandria.

The Mansfield sisters are negotiating the purchase of a church building, to take the place of the building that was burned. We wish them success in their undertaking.

Elder Frank began a series of meetings in Glenmora last

week. Sister Binks has been holding up the light of truth for a time past, and we hope Elder Frank's meeting will greatly strengthen the work there. Will not all pray for the success of this effort?

Elder Lowry has closed his meeting at Haynesville and moved his tent to Homer. Let us all remember this new effort in our prayers. Brother Sligh was not able to remain with the tent, owing to other duties, and Elder Lowry will now be left alone.

It is with sadness that we learn of the death of Sister Boden, of Lena, which occurred early in the morning of May 5. An effort was made to reach the writer by telephone to arrange for the funeral, but it was found impossible to make the proper connections. After a short service conducted by Brother and Sister I. J. Reed, she was laid to rest. A memorial service will be conducted later.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.
F. C. VARNEY, Conference and Tract Society Secretary and Treas.
I. C. POUND, Field Missionary Agent.
OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.
Mrs. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.
PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

TENNESSEE RIVER CONFERENCE—MISSION FUND

Our Quota for June	\$ 534.69
Shortage to June 1	1165.04
Total to be raised by July 1	\$1699.73

TENNESSEE RIVER MISSION

Our Quota for June	\$ 91.85
Shortage to June 1	288.36
Total to be raised by July 1	\$ 380.21

News Notes

BROTHER BERDON HAMPTON took \$135 worth of orders last week. Brother Krauss took over \$53 worth of orders in two days. We expect to see the colporteur work in the Tennessee River Conference pick up now.

In a recent letter received from Brother Bishop, he states that he expects to be back in our conference to enter the colporteur work again soon.

Has your subscription to the *Instructor* expired? Do not forget about the premium book, "Stories Worth Rereading," given with the *Instructor* for \$1.75.

The supply of the June issue of the *Watchman* has been entirely exhausted, therefore the publishing house is getting the July issue out a little earlier this month. This number is now off the press and we can fill all orders. May we not receive your order at once?

Brother B. W. Brown, president of the Kentucky Conference, was an office visitor last Monday, June 2. He brings very encouraging reports from Kentucky.

Brother A. C. Williman, who is en route to Pontiac, Ill. to connect with treatment rooms at that place, was also an office visitor Monday, June 2.

"WHERE is your Morning Watch Calendar? Keep it where it will remind you to keep your daily appointment with the Master."

Alabama Conference

Conference Directory

A. L. MILLER, President.
S. D. HARTWELL, Secretary and Treasurer.
S. D. HARTWELL, Tract Society Secretary.
MARK WILSON, Field Missionary Secretary.
OFFICE ADDRESS, Room 333, Hood Bldg., Birmingham, Ala.
HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

ALABAMA CONFERENCE—MISSION FUND

Our Quota for June	\$ 173.33
Shortage to June 1	110.56
Total to be raised by July 1	\$ 283.89

ALABAMA MISSION

Our Quota for June	\$ 173.33
Shortage to June 1	485.99
Total to be raised by July 1	\$ 659.32

News Notes

ELDER MILLER left on May 29th for Gadsden, where he assisted Brethren Keate and Marley in locating the tent for the summer.

Brethren Bellinger and Wright have located their tent, and began meetings on May 28 with encouraging prospects.

Several of the colored colporteurs passed through Birmingham on May 27th and 28th, on their way from the Oakwood Training School to their different fields of labor in the conference. They seemed to be of good courage, and expect to secure scholarships for another year in the school.

We have received a good supply of the June *Protestant*, and are ready to fill orders.

The lesson *Quarterlies* for the third quarter have been received, and will be sent out in proper time. Schools that have standing orders and desire to make any changes in the number wanted should write us at once.

Mississippi Conference

Conference Directory

C. S. WIEST, President.
WM. WOODRUFF, Secretary and Treasurer.
WM. WOODRUFF, Tract Society Secretary.
VIRGIL SMITH, Field Missionary Agent.
JAMES A. MORROW, Religious Liberty Secretary.
Mrs. E. L. MORROW, Sabbath-School Secretary, 116 Short Bay St., Hattiesburg, Miss.
OFFICE ADDRESS, 932 Union St., Jackson, Miss.

MISSISSIPPI CONFERENCE—MISSION FUND

Our Quota for June	\$ 114.39
Shortage to June 1	96.80
Total to be raised by July 1	\$ 211.19

MISSISSIPPI MISSION

Our Quota for June	\$ 107.45
Shortage to June 1	299.45
Total to be raised by July 1	\$ 406.09

News Items

ELDER WIEST spent all last week at home looking after

his correspondence and other business preparatory to the opening of his tent effort, which will begin within the next few days. He occupied the eleven o'clock hour at the Jackson white church on last Sabbath, the 6th.

Brother Virgil Smith spent all last week with Brother J. S. Fry, at Crystal Springs. Brother Fry's delivery began last week, and he is very anxious for a good delivery. Let us remember him in our prayers.

On the afternoon of the 2nd a message was received at the office that Fannie Henderson, treasurer of the Brookhaven Church (colored) had died that morning. It was arranged for Elder N. B. King, now in tent effort at Greenville, to go to Brookhaven and conduct the funeral services. We regret to learn of the death of one who was faithfully carrying responsibilities in church work.

In the absence of a minister at the Jackson white church on Sabbath, May 30, Sister H. C. Balsbaugh gave a Bible

study to a large attendance of our people. This proved to be a very interesting and helpful meeting.

The new *Sabbath-school Quarterlies* are now in stock. Let all churches and individuals supply themselves early. In this way you will be sure to get your *Quarterlies*. Please remember to order early.

Are you planning to come to the annual camp-meeting? If not, can you not begin now to plan to come? We hope that this will be the largest attendance of our people ever assembled in this State. We shall hope to see *your* face at this gathering.

"Go NOT in the way of evil men;" "can one go upon hot coals, and his feet not be burned?"

"A MAN that hath friends must show himself friendly."

Colporteurs' Report for the Southern Union Conference, Week Ending May 30, 1914

NAME	Book	Hours	Orders	Value	LOUISIANA CONFERENCE			Summary from January 1 to date		
					Helps	Total	Deliveries	Orders	Helps	Deliveries
E E BallardGC		27	11	\$ 35 00	\$	\$ 35 00	\$	\$ 546 50	\$	\$ 36 00
C P BodwellGC&PG								319 80		87 50
John HarzmanPP&F		36			4 00	4 00	69 00	893 90		333 00
W J HirstGC		33	22	58 00		58 00		391 15		63 50
H D Leavelle								285 50		176 50
Lura ReedBF		29	30	35 50		35 50	1 50	235 50		26 50
Pearl ReedBF		28	27	33 00		33 00		130 50		3 00
T S SlighD&R								16 25		
James TurnerBR							25 00	1077 15		432 00
Irregulars								315 00		582 25
Totals (Agts. 9).		153	90	\$ 161 50	\$ 4 00	\$ 165 50	\$ 95 50	\$4211 25	\$	\$1740 25
					MISSISSIPPI CONFERENCE					
H C BalsbaughGC				\$	\$	\$	\$	\$ 445 00	\$ 47 00	\$ 233 00
Emily BillupsPP&F	58	33	66 00		4 00	70 00		711 00	17 20	254 00
Annie BoydPP&F	58		120 00			120 00		460 50	5 75	90 00
L M CampbellBR	22	8	24 00			24 00	25 00	791 00	27 00	161 00
C R CanadaD&R	21	8	26 00		1 55	27 55		867 50	81 20	101 05
Elmer ChastainD&R	48	19	61 00		8 35	69 35	2 00	1203 00	49 60	77 00
H C ConnerPP&F	32	18	27 00			27 00		186 00	1 05	52 00
Millie ConnerPP&F	32	29	44 00			44 00		209 50	315 00	50 00
Lamar CooperBR								253 00	8 05	
W E CovingtonBR	22	5	15 00		50	15 50	26 00	428 00	15 25	97 50
Fannie B DorseyBF								422 50	8 75	
Annie M FinleyPP&F	15	16	26 00		25	26 25		319 00	13 10	38 00
J S FryD&R								750 00	47 05	8 00
W H Haddon								157 50	34 35	57 50
Hattie JacobCK								154 00	9 55	33 00
Ella JohnsonPP&F								1753 00	27 40	111 00
C H McColreyBF	65				1 25	1 25	105 00	842 00	67 25	452 00
Lou J McElroyPP&F								1215 00	38 30	
M A MurphyPP&F								1385 00	20 15	46 00
R D PetersonBR	42	45	150 00		5 95	155 95		773 00	24 10	
Medea PetersonBR	17	2	7 00		1 55	8 55		43 00	4 60	
Miss M P SparksBF								213 00	26 25	63 50
E A TaylorBR	34	19	59 00		5 05	64 05		1177 00	46 30	37 00
Claud TerryBR	42	58	178 00		4 35	182 35		741 00	15 75	
Annie WattsPP&F	20	20	34 50		1 40	35 90		596 00	18 40	144 50
Mary A WolfeBR	17	2	6 00		2 25	8 25		54 00	6 90	
IrregularsMISC								630 00	31 00	184 00
Bibles				11 60		11 60		407 20		123 65
Totals (Agts. 26)	545	282	\$ 855 10	\$ 36 45		\$ 891 55	\$ 158 00	\$17224 95	\$ 691 40	\$2414 15

NAME	Book	Hours	Orders	Value	ALABAMA CONFERENCE		Deliveries	Summary from January 1 to date		
					Helps	Total		Orders	Helps	Deliveries
Annie AllenCK				\$	\$	\$	\$	\$ 8 00	\$	\$
T AllenBR		30	8	26 00	85	26 85		208 00	3 75	
U BracyGC		33	5	15 00	2 30	17 30	6 00	243 00	20 95	98 25
Geo BrownBR		45	11	40 00	13 00	53 00		147 50	24 90	53 45
B D Crawford . . .BR		48	4	14 00	70	14 70	6 70	498 00	2 00	32 50
E D Coleman . . .D&R								42 00		
T G Culpepper PP&F		21	11	32 00	1 75	33 75		32 00	1 75	
S S Guilford . . .BR		28	16	50 00		50 00	3 00	590 55	33 00	47 50
P HamptonBF								111 20	21 75	9 00
M L IvoryD&R		43	13	45 00	95	45 95		611 00	45 23	63 00
C Jensen*GC		87	28	88 00		88 00	3 00	329 00		3 00
R T JacksGC								355 00	26 20	151 50
E W JonesD&R									4 50	
P H JonesGC		30	22	66 00	60	66 60		659 00	19 30	29 00
H Mathews*BR		72	31	96 00	60	96 60		399 00	60	3 00
M MathewsCK		11	8	12 00		12 00		63 00		
I W PeevyD&R								281 50	3 75	37 50
J H ReamsBR								725 00	26 10	173 50
F R WilsonBF									16 60	
Alexander Wood D&R		2	1	5 00		5 00		5 00		
Mrs C Young . . .CK								27 00		
Bibles						66 15				
Totals (Agts. 21)		450	158	\$ 489 00	\$ 20 75	\$ 509 75	\$ 18 70	\$5334 75	\$ 250 38	\$ 701 20
KENTUCKY CONFERENCE										
Sie H Green				\$	\$	\$	\$	\$ 515 50	\$ 15	\$ 199 75
James Hickman .D&R		48	21	63 00	75	63 75	4 00	1252 50	2 00	446 75
Jesse E Miller .D&R		50	24	66 00	1 70	67 70		750 00	6 15	25 00
Alexander Perry .BR								151 00	30	110 80
J B Reichenbach . .								215 00	25	
R B RoweD&R								550 00	7 15	62 40
J D SmithBF		30	22	25 50		25 50		525 50	75	3 40
M Wheeler								490 00	90	93 65
E A Williams .D&R		41	3	9 00		9 00		121 00	2 00	2 15
W B Wilson								99 00	40	100 00
Jacob White								75 00		
P M Winkler .D&R		49	8	24 00	2 00	26 00		613 00	2 00	169 50
Irregulars		2	2	2 00	25	2 25		268 00	1 10	66 40
Bibles								142 67		
Totals (Agts. 12)		220	80	\$ 189 50	\$ 4 70	\$ 194 20	\$ 4 00	\$5768 17	\$ 23 15	\$1279 80
TENNESSEE RIVER CONFERENCE										
C G Bishop				\$	\$	\$	\$	\$ 195 75	\$	\$ 117 00
C F Dartsofp		38	18	27 00	95	27 95		542 50	15 25	312 50
Nola Gibson . . .PP&F								16 75		
Berdon Hampton D&R		44	39	132 00	3 00	135 00		231 95	14 05	49 00
R H Hazelton . . .GC		35	15	32 00	1 20	33 20		513 60	10 20	100 00
Mollie Hurdle								5 50		
J T Jones								72 00		33 00
J B KraussGC		26	17	53 00		53 00		325 00		197 00
J S MooreBF		30	8	25 00		25 00		452 55	20 85	215 50
Sibyl Strawhun . .BF								65 00		16 50
F E WagnerGC								596 85		363 75
J A YoungP&P								104 20	1 05	
Irregulars								190 50	6 00	98 75
Totals (Agts. 12)		173	97	\$ 269 00	\$ 5 15	\$ 274 15	\$	\$3311 70	\$ 72 75	\$1298 00
Grand Totals (A. 80)		1541	707	\$1964 10	\$ 71 05	\$2035 15	\$ 276 20	\$35850 82	\$1037 68	\$7433 40

Magazine Agents' Report Week Ending May 30, 1914

Agent	No.	Value	Agent	No.	Value
LOUISIANA CONFERENCE			Jennie Robertson		
M S Hubbell	320	\$ 32 00		57	\$ 5 70
TENNESSEE RIVER CONFERENCE			Totals		
Bettie B Peacock	49	4 90		426	\$ 42 60

*Two Weeks.

SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

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Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Camp-Meetings

Tennessee River, Jackson	July 10-20
Mississippi, Jackson	July 23-August 2
Louisiana, New Orleans	July 30-August 9
Alabama, Montgomery	August 7-17
Kentucky, Nicholasville	August 20-30
Alabama, Bessemer (colored)	September 4-13
Mississippi, Jackson (colored)	September 17-27

Does It Pay to Sell Our Literature on Sunday?

BROTHER W. A. SMITH, of Savannah, Ga., who is employed by the city as foreman over a group of men who do street paving, sold during 1913, \$217.50 worth of our truth-filled literature and he did this work on Sunday. He averaged \$4.18 per day for the time put in. His part from the sale of the books amounted to \$1.99 for each hour put in. What do you think about it, dear reader? If every Sabbath-keeper in the Georgia Conference would do as Brother Smith did last year, at the end of 1914 our sales would amount to \$108,750, counting five hundred Sabbath-keepers in the Georgia Conference.

This amount would almost be equal to what the union sold during 1913.

The way to finish this work quickly is to get all our people to work. Of a truth such a movement would not only bring the loud cry but would be the thing itself.—*W. S. Fulbright in Field Tidings.*

Study at Home

MANY young people are prevented from attending school by circumstances over which they have no control. But they need not despair. They should avail themselves of the opportunity afforded by the Fireside Correspondence School to keep up their studies until circumstances permit them to attend a resident school. One lady writes as follows: "I am enjoying my study (Bible Doctrines) very much indeed, and I find that the message as outlined in the study is clearer to me than at any time during the ten years I have been an Adventist. I thank you for urging me to start in when I did." Another student, engaged in ministerial work, says: "I assure you that from actual experience in both, I place the 'Fireside' above the International Correspondence School in every respect." Certainly he does not refer to the number of courses offered.

The Fireside Correspondence School has some thirty courses prepared, including history, Bible, English, Greek, Latin, com-

mercial, and mothers' normal subjects. For further particulars address the principal, C. C. Lewis, Takoma Park, D. C.

Obituary

ROBERTS.—Died at her home in Marthaville, La., May 28, 1914, Sister Letha Ann Roberts, aged 76 years, 8 months and 2 days. Sister Roberts has been a resident of Louisiana all her life, and has been a member of the Seventh-day Adventist Church at Marthaville from the time of its organization. She leaves her husband, one son, one daughter, three grandchildren, and a large circle of friends to mourn her loss. The funeral service was conducted by Elder O. F. Frank and the writer. Text, 2 Sam. 14: 14. R. W. PARMELE.

Are You Using Acid-raised Crackers?

SOME weeks ago under "Some Food Facts," we stated that practically all the common crackers sold in the stores contained bi-carbonate of soda and muriatic (hydrochloric) acid. Our statement was not denied, nor can it be; but it has been said that as bi-carbonate of soda and hydrochloric acid make only common salt, they are harmless when used in raising crackers and other bread. To those who hold this opinion, the following from "The Complete Bread, Cake and Cracker Baker," a standard authority with bakers, will be of interest:—

"The class of substances thus introduced into bread, etc., are not nutritious; they rather exert a disturbing action upon the healthy organism, and although their use may be tolerated for convenience, yet they should in all cases be used with great judgment, and in the least possible quantities that will effect the objects in view, either to produce a proper lightness or to neutralize and remove acidity. This is the best that can be said of the chemical substances used in raising bread and cakes, even when pure; but as commonly obtained, they are apt to be contaminated with impurities still more objectionable than themselves. For example, the commercial muriatic acid which is commonly employed along with bi-carbonate of soda, is almost always impure, often containing chlorine, chloride of iron, sulphurous acid, and even arsenic, so that the chemist never uses it without a tedious process of purification for his purposes, which are of far less importance than its employment in the diet. While common hydrochloric acid sells for three cents per pound wholesale, the pure article is sold for thirty-five cents.

"It will thus be seen that the chemical substances employed by the baker to give lightness to his products are not only liable to injure by ingredients which they conceal, but by their irregular composition must often more or less defeat the ends for which they are intended."

Our food factories are not operated for the purpose of making money, but to place within the reach of our people foods free from the objectionable things used so freely in commercial breads.

The same book also stated that the shortening almost universally used is lard. Again we ask, therefore, are you using on your tables the acid- and soda-raised, lard-shortened crackers of commerce, or are you using crackers baked without these injurious and consequently objectionable articles?

The Nashville foods are absolutely free from acids, soda, and animal fats. We use only kokofat for shortening. It is pure, clean, and wholesome. If unacquainted with our foods, write us for prices and circulars.

NASHVILLE FOOD FACTORY, Madison, Tenn.

"Wealth gotten in haste shall be diminished; but he that gathereth by labor shall have increase."