



SOUTHERN UNION WORKER



“My meat is to do the will of Him that sent me, and to finish His work.”

VOL. VIII

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No. 28

Thou Art the Way

THOU art the Way, to thee alone
From sin and death we flee;
And he who would the Father seek,
Must seek him, Lord, by thee.

Thou art the Truth, thy word alone
True wisdom can impart;
Thou only canst inform the mind
And purify the heart.

Thou art the Life, the rending tomb
Proclaims thy conquering arm,
And those who put their trust in thee
Nor death nor hell shall harm.

Thou art the Way, the Truth, the Life;
Grant us that way to know,
That truth to keep, that life to win,
Whose joys eternal flow.

— Selected.

Publishing and Colporteur Work

With the Men Behind the Books

A WORK that requires no sacrifice does not count for much in fulfilling God's plans. But what is commonly called sacrifice is the best, happiest use of one's self and one's resources—the best investment of time, strength and means. The faithful colporteur knows from personal experience that this is true, and the man or woman who makes no such “sacrifice” for this message is most to be pitied.

In one sense it does mean a sacrifice, and a great one too, to remain away from home and travel the hot, dusty roads under a burning sun, but the “men behind the books”—books which contain the third angel's message—find a joy and happiness in this work with which their hardships and difficulties are not to be compared. And we often think that this is but a faint conception of what the faithful will feel when they get over into the new earth and look back upon the trials and sufferings they endured for their Saviour and his blessed truth.

NOTES

BROTHER W. F. SCHULTZ and wife recently arrived in Nashville from Keene, Texas. Brother Schultz is a linotype operator and has come here to connect with our type-room.

LAST week we received an order from the North Texas Tract Society for 850 July *Watchman* to be sent to one of their magazine workers, Miss Esther Knudson. The last edi-

tion of this issue is going so rapidly that it will doubtless be entirely exhausted before the August number is ready.

BROTHER J. L. MCCONAUGHEY has just returned to the office after a month's absence attending some of the camp-meetings. He reports some most interesting experiences and states that the *Watchman* is coming to be more and more appreciated by the people whom he has met. This seems to be true everywhere the magazine is being circulated at the present time.

BROTHER J. H. WILCOX, manager of our Western Branch, arrived in Nashville the latter part of last week on business and while here placed a large order for books for the coming deliveries in the Southwest. This was Brother Wilcox's first visit to Nashville and he expressed himself as being well pleased with the work being done at the Home Office.

THE last report received from the Southwestern Union shows \$5,404 worth of orders taken in one week. Our good Brother Harrison and his coworkers are surely getting “busy” these days and there is “a sound of going” throughout the Southwestern camp. At this rate that hundred thousand dollar mark looms up brighter and brighter and should be reached by the end of the year. We sincerely trust that our good friends in the Southwest will succeed in reaching it in 1914.

DOUBTLESS a great number of our WORKER family well remember Elder George I. Butler, who was at one time president of the Southern Publishing Association and the Southern Union Conference. Elder Butler is now living in Bowling Green, Fla., and in a personal letter just received from him he writes:—

“I am real well and working hard. I can follow a two-horse plow all day; in fact do it sometimes. This is not so bad for a man almost eighty years of age, which I will be on the twelfth of next November. I do not feel old. It seems to me I am about forty. I am trying to sell my place and if I do I intend to go out with a tent and preach this glorious message.”

Brother Butler is one of the pioneers in this message and served as president of the General Conference from 1871-1874 and again from 1880-1888. It is indeed inspiring to learn of the enthusiasm and lively interest he feels for the advancement of this message at his advanced age. His courageous words may well be an inspiration to many of our younger workers to go out and “preach this glorious message” with new courage and determination. It should be remembered that one of the most effectual means of preaching the message is in circulating the printed page in which practically every one may have a part.

It has become customary for our publishing houses to

have an annual picnic for their employees, usually sometime in July. This year the picnic for the Southern Publishing Association was held at Glendale Park on Thursday, July 2. To this gathering all members of both the Fatherland Street and North Nashville churches were also invited and a most enjoyable day was spent. An entertaining and instructive program had been arranged which seemed to be greatly appreciated, not least of which was the excellent part rendered by the Publishing House band.

An early rain in the morning had perceptibly cooled the atmosphere and the day was not as warm as usual. In fact both the day and the place were ideal for an occasion of this kind. Glendale Park contains many large shady trees which added much to our pleasure. Of course, there were a number of sore muscles and some burned arms and faces next day but after the hard work of the past several weeks during the severe warm weather it was a delightful change that was thoroughly enjoyed. All felt that the day had been a most pleasant and profitable one and our workers returned with new energy and courage to faithfully do their part in the finishing of this work. The occasion also gave opportunity to renew acquaintances with many of the other church members, for, like some other places, all those connected with the Publishing House are so busy that ordinarily they have little time for visiting.

SOUTHEASTERN UNION

Brother Randall, of our Atlanta Branch, attended a part of the Florida Institute, and in writing of his trip to Florida, he says:—

"I was certainly inspired by the fine class of workers with which Brother Dillen is taking up the summer's campaign. There were twenty-two in the class, and all of them seem to be good, solid workers. . . . At the close of the institute Brother Dillen and nine of the colporteurs left for the north-western part of the State. They are going to work the cotton country for a fall delivery with the large books. One man in the group has already delivered about \$1,400 worth of books this year. He feels as though he ought to do about as much more. One young boy, about fifteen years old, expects to deliver \$1,000 worth before the year ends, beginning now.

"There is practically definite promise of several others who will enter the work this fall, so that the outlook in Florida is distinctly upward. We have already shipped them, this year, considerably more books than we did during the *whole of last year*. If the prospects hold out through the summer, I am inclined to think that Florida will lead the Union this year."

This is indeed encouraging, and we feel to congratulate Brother Dillen and his faithful band of workers upon the good work they are doing. If they do succeed in leading the Union, however, it will be only by hard work and long hours, for there are some of the other conferences in the Southeastern Union that also have designs on first place, hence, will keep a sharp eye on Florida.

The following extract from a letter just received from Brother Cole will doubtless be of general interest:—

"I just returned from Florida where we had a splendid institute and as Brother Dillen had quite a few inexperienced colporteurs to handle I thought I would help him out a little by taking one of the young men out myself for a few days to give him his first experience. We reached our field Tuesday morning and by Friday noon we found that we had taken \$72 worth of orders for that good old book 'Daniel and the Revelation.' I was glad to get this up-to-date experience in Florida and to enter into the sympathies and experiences of the colporteurs down on the Panhandle."

Brother Cole also enclosed a copy of a general letter from which we take one or two paragraphs that further show the splendid progress that is being made at the present time in the Southeastern Union.

"The following is from Brother A. H. Evers, Tract Society Secretary of South Carolina: 'Enclosed you will find our report for last week. I am pleased to call your attention to the fact that we passed the \$500 mark aimed at last week. . . . This week Brother Finley is with Brother Scruggs in Greenwood County. We are looking for a big week from there. Brother Tubberville's feet are all blistered and he was in agony as he walked. My son fainted on last Monday, but kept on until Wednesday night, arriving home at 11:15 P. M. It appeared that Columbia and the surrounding country was the hottest part of the State; the thermometer running from 102° to 108° for several days. My thermometer here in the office, sheltered as we are from the sun's rays, has registered 106° for several days. Brother Tubberville and my boy are of good courage, however, and are looking forward to next Monday when they believe they will be sufficiently recovered to go out again. All the other men are also of good courage. . . . During this hot spell my mind repeatedly went to the fourth plague, when men shall be scorched with great heat. Even in this we can learn precious lessons from the Lord. Remember us in your prayers.'

"Brother Siler of North Carolina writes in part as follows: 'In spite of the preachers doing all they could against us and the people saying they were not going to take the books, yet Brother Allran delivered about ninety per cent, Brother Dorothy about ninety-five per cent and Brother Chaplain said he did the best he ever did, over one hundred per cent. I think they are doing fine, as hot and dry as it is here. I tell you there is not anything like earnest prayer.'"

R. L. PIERCE.

Colporteur's Letter

I HAVE had some good experiences since entering the colporteur work. I did quite well the week ending June 13, my orders amounting to \$105.05. My second week was not so good but I did well for the time put in canvassing. In thirty-four hours the Lord blessed me with \$64. We were hindered by rain and other things until our time was cut down. I still expect to make good, for I know the Lord is with me, directing my labor and his work.

The colporteur work is a great work; it builds up our characters and brings us in close touch with the Lord, giving us an opportunity to work for him. It also cultivates the ability to do personal work and strengthens our faith in the Lord. He has not failed to prepare a good place for me to eat and sleep, and if we only trust him, seeking to do his will, he will never fail us.

Dear fellow-workers and brethren who read this, let us please God and receive more strength through consecrated prayer. The colporteurs should have regular prayer, three times a day or more, and especially so if we have a dull season. The Lord is fast drawing his work to a close so let us be faithful and make sure our reward. I am of good courage in the Lord and hope that this will find you all the same. Let us pray for one another, and brethren, can not all of you make a special prayer in your young peoples' meetings and church services for this great work? MILO JEYS.

"THE Lord gave the word: great was the company of those that published it." Ps. 68: 11.

"HE that walketh with wise men shall be wise."

Alabama Conference

Conference Directory

A. L. MILLER, President.
 S. D. HARTWELL, Secretary and Treasurer.
 S. D. HARTWELL, Tract Society Secretary.
 MARK WILSON, Field Missionary Secretary.
 OFFICE ADDRESS, Room 333, Hood Bldg., Birmingham, Ala.
 HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

News Notes

SOME time has passed since we have reported, but we have been kept very busy. After our good camp-meeting in August 1913, my wife and I were asked to take up work in the city of Montgomery. We were engaged in house-to-house work, and have found opportunity to hold Bible Readings, visit, and scatter our literature. We have endeavored to fill every opening. As yet only three have united with the church. Several others have acknowledged the truth and are in the valley of decision, and we believe some of these will soon obey.

In May Brother J. F. Wright joined us in the work, and on the twenty-eighth we began our tent meeting. The tent is pitched in a nice part of the city, but not many have attended. A few have shown some interest. We are praying that they may see and obey.

Our courage is good and we desire to press on until the work is finished.

JAMES BELLINGER.

Montgomery, Ala.

Kentucky Conference

Conference Directory

B. W. BROWN, President.
 S. F. LOVE, Secretary and Treasurer.
 H. E. BECK, Field Agent.
 MRS. B. W. BROWN, Sabbath-School Secretary.
 W. H. WHITE, Y. P. M. V. Secretary.
 OFFICE ADDRESS, Nicholasville, Ky.

News Notes

ELDER REES and Brother W. H. White, who are holding tent meetings in Covington, report increased attendance and some interest on the part of a few.

Elder Lindsay reports eight new Sabbath-keepers in Louisiana as a result of the tent effort that has just closed.

Brother and Sister Diehl decided to devote the proceeds of one day's work to the Harvest Ingathering fund and, when they had decided upon the day, God blessed by giving them \$29 worth of orders for our books. This is a plan that every Adventist could follow. It would be a great help in raising our missionary funds. Why not try it? If you work by the day, or sell the printed page, give a day's work for the missionary fund.

We now have a Sabbath-school at Auxier with ten members. Brother Clark and family have located there after spending one year in Arkansas.

Brother Irving Tait of Auxier has been selling some of our books during his spare hours, while not at work in the mines.

Word received from Brother Williams tells that he is anxious to be out in the canvassing field again. He is caring for a sick aunt at his home.

Sister Steele of LaGrange is of good courage and her de-

sire to help others has caused her to order some magazines to sell. This is a good way to do missionary work.

Are you a reader of the *Review*? If not you should send in your order at once. Every Seventh-day Adventist should read the church paper to keep pace with the progress of the message. Order of the Kentucky Tract Society, Nicholasville, Ky.

Field Report

WHEN I last wrote for the WORKER I was on my way across the hills to Salyersville. We had a nice visit with the believers and held one meeting in this place. The county clerk and his family were very much interested in the message and we hope to see them obey.

I next went to Auxier where we held meetings in the yard at Brother Clark's home. The people attended quite well and the last night of the meeting there was a large crowd present. There were a number who asked that more meetings might be held. One sister united with the church. Others were anxious to also cast their lot with us but, because of opposition in their homes, put it off until later. I enjoyed the meetings in this place and am glad to say that a supply of Sabbath-school *Quarterlies* and *Little Friends* were ordered so that the Sabbath-school will be held regularly.

I next visited with Brother and Sister Diehl at Ashland. They were of good courage and were pushing their work to reach as many people with the message-filled books as possible. The week before I visited them they had taken \$109 worth of orders. We are glad that the message is making progress in the hills of Kentucky.

B. W. BROWN.

Louisiana Conference

Conference Directory

R. W. PARMELE, President.
 O. R. GODSMARK, Conference Treasurer, and Tract Society Secretary and Treasurer.
 H. D. LEAVELLE, Field Agent, Shreveport, La., R. F. D. 2, Box 122 B.
 C. B. CALDWELL, Educational, Sabbath-School, Y. P. M. V. and Conference Secretary.
 LYDIA E. PARMELE, M. D., Medical Secretary.
 OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

News Items

THOSE who reside along the V. S. & P. Ry., west of Ruston, those residing at Mansfield and South Mansfield, and those residing north and west of Shreveport, should write Brother W. P. McLennan, 2756 Virginia Ave., Shreveport, concerning rates to New Orleans to attend the camp-meeting. It is hoped that a company of twenty-five may be made up from Shreveport, who will unite with others in making a still larger company from Alexandria.

Two more brethren have decided to enter the colporteur work in Louisiana. Canvassing outfits were mailed this week to Brethren Frank Reeder of Tioga, and W. S. Brigham of Shreveport.

Brother George Colvin of Arcadia will begin work in the very near future for "Bible Readings." We are glad to see these new workers enter the field and wish them God's blessing.

Brother Haddon from Mississippi is planning to canvass around the northern boundary of Lake Pontchartrain, locating near Covington.

Brother Henry Greenhagen has written from Florida to ask regarding our territory. He wishes to canvass in Louisiana this coming fall.

A recent letter from Brother E. Eaton informs us that Brother E. E. Ballard is out of the work for a while owing to sickness. We trust that Brother Ballard will soon recover and be able to again fill his place in the ranks.

The many orders for tracts and periodicals received by the tract society led us to believe that a renewed interest is being taken in home missionary work. Sister Goodwyn writes from Alexandria that the company there was deeply interested in the fourth-Sabbath reading and that several will put into use the instruction given in the reading in regard to giving Bible readings.

From the Field

For one month all our workers in the Louisiana Conference were asked to be self-supporting, on account of the lack of funds to pay them for their labor. Under these conditions I was out during the month of March. Immediately following this, one of my little fellows was taken seriously ill with pneumonia which kept me out of the field for two weeks. As soon as he was able for me to leave him in the care of his mother I returned to Monroe, La., to make my delivery and to assist some workers who were located there at the time.

Just one week from the time I left home I had to pass through Shreveport, so I ran out to spend one night at home, only to find that a second child had that day fallen a victim to the same disease. It came near costing him his life, for he was confined to his bed for six weeks. We had four doctors to attend him, but their efforts to help seemed to be in vain. Then there was one, the Great Physician who never lost a case, who put beneath him his almighty arm, and raised him to health once more. Honor, glory and praise be to his worthy name forever.

Altogether I was kept out of the field for three months, and as a natural consequence the colporteur work dropped clear down to zero. As soon as the second child was able for me to leave home, I returned to the field with Brother J. W. Davis, our faithful union agent, by my side to help us out of the strait.

The first work was to accompany the Misses Mann to the city of Minden where we got them nicely located, and their lists headed with some of the best citizens of the town who pledged themselves to do all they could to help the girls succeed with their work.

We left the girls in good courage, and passed on to the next place where we met Brethren Hirst and Eaton. After having dinner we separated, Brother Davis going with one and I with the other. We worked about twenty-one hours and took orders to the value of \$115. Brother Davis then left us for a few days' rest and a visit with his wife's relatives as he was almost worn out from his institute work.

The next week I went with Brother Eaton for eight hours, and took thirteen orders for "Bible Readings," valued at \$52. I was now ready to separate from Brother Eaton and pass on to other workers. A couple of miles above where we were at this time we had crossed a large bayou in which boats sometimes run. This was between us and the railroad, and there was no ferry boat so we had to swim out to a row boat. Thus you see that it is not a bad thing to know how to swim when you are out in the colporteur work.

Passing on from here I met Brother Ballard at Wardville, La. I found him very sick with something like swamp fever. I stayed with him two days giving him some treatment, and left him much improved. We hope to soon see Brother Ballard back at his post of duty, scattering the precious seeds of truth by means of the printed page.

From here I went to Monroe where I found the Reed sis-

ters enjoying their work very much. I assisted them for one day with their delivery and then left them in good courage, with a bright prospect for making a good delivery.

Next I came to Arcadia where I arranged with a bright young man to enter the field about July 1. I am now on my way to De Ridder where I expect to spend a couple of days with Brother J. Harzman, one of our most faithful workers. Then I expect to join Brother Bodwell at Oakdale, La. Brother Bodwell has been having some good experiences among the Indian people of late, and we are glad to note that he is no respecter of persons in his work. I have several other new workers that I hope to help start in the good work between now and camp-meeting.

Brother Turner is now located in Bogalusa, and I have just received another one of those forty-four hour reports with thirty-eight orders for "Bible Readings," value \$118. Thus you can see how the hours count in this work. The prospects are good for a fair crop this year and the outlook encouraging for the book work in our conference, even though we have been greatly hindered from the start. Soon we hope to see our list running right along with the other conferences.

Brethren, let us pray that this may be so, and that as a result of our feeble efforts many precious souls may be brought to a saving knowledge of this truth. To this end we earnestly solicit the prayers of every Seventh-day Adventist in this conference and elsewhere. H. D. LEAVELLE.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.

F. C. VARNEY, Conference and Tract Society Secretary and Treas.

I. C. POUND, Field Missionary Agent.

OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.

MRS. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.

PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

News Items

BROTHER C. B. STEPHENSON, of Boston, Ga., who has charge of the colored work, was an office visitor last week.

Brethren J. S. Moore and Berdon Hampton who are located at Somerville write that the Lord is greatly blessing them in their work.

Brother Pound is at Humboldt assisting Brother J. A. Young in the colporteur work. He writes that in the first four hours he took \$16 worth of orders.

Last week Brother Jesse Dortch, who is working in Haywood County for a scholarship, took \$78.35 worth of orders. He writes that he is of good courage. There are others in our conference who should follow this example.

Brother Widgery writes that he is enjoying his work. He is working in Haywood County with Brother Dortch.

Brother John Krauss was an office visitor June 30. He has been on the sick list for a few days but we are glad to report that he is improving and will return to Brownsville in a few days.

Elder S. E. Wight and Brother M. F. Knox left Nashville, Tuesday morning June 30, to attend a meeting of the Tennessee River Conference Committee which convened at Jackson on that date.

The change of the date of our camp-meeting to August 28-September 7, seems to be very satisfactory to the majority of our people. Nearly all from whom we have heard say they are glad the change has been made.

Miscellaneous

Closing the Food Factory

A FINAL OPPORTUNITY

FOR a number of years the Nashville Food Factory has been selling health foods to people from Maine to California and from the Lakes to the Gulf at prices that put them within the reach of practically every one. And now we are probably offering the final opportunity to secure high-class foods at low prices, for we are shaping our affairs with the view of going out of business as soon as possible.

The family trade, to which we have catered in the past, does not seem to be sufficient to maintain such a factory as this one, and we do not care to ask the high prices necessary to sell our product principally through middlemen, and to give institutions and tract societies the discounts they demand.

This factory was established, not to make money, but because of the counsel given to the effect that health foods should be provided "which can be bought by the poor"; and again "that especially in the South" should "many things be devised and many facilities provided" for the food work. These things we have tried to do. We made low prices, direct to consumers, and had at first no thought of selling through dealers, but gave consumers the advantage of the large share which would otherwise have gone to middlemen.

Soon, however, many dealers wanted to handle our foods, expecting, of course, the usual discounts on such goods. We made trade discounts, therefore, on everything we manufactured. In some cases these discounts were as much as 25% from our already low prices; but this seemed necessary at the time. Other factories were giving 33 1-3% discount, and some of them even 40%, and of course they had to make their retail prices high enough to enable them to do this. Our factory was not only solicited, but was repeatedly urged to join with other factories in fixing and maintaining high prices; but this we declined to do for the reason that it meant the commercializing of the food business at the expense of thousands of people who needed the foods, but who could not buy them at the high prices that must prevail if handled through middlemen.

But now we find ourselves unable, under the circumstances, to maintain the present low prices; and if the high prices are to prevail, this factory is not especially needed. The Nashville Factory was called into being to inaugurate low prices, thus putting the foods within the reach of people of limited means. If we can not do this we prefer to lay down the burden, leaving the food business to other factories. This we shall do, probably, within ninety days.

We have some manufactured foods on hand,—mostly canned goods,—and also quite a stock of raw materials, especially hard-wheat flour, cracker flour, and high-grade peanuts. Our nuts are nearly all imported for the reason that last year's crop of American nuts was badly damaged by drought and did not give good results.

And now, withdrawing all previous discounts, premium offers, payment of freights, etc., we want to say to our friends and patrons that as long as our stock of foods and our raw materials last, we will sell for cash to all comers at our old prices, adding as a premium, foods in value equal to ten per cent of the amount of your order. For example, a customer sending us \$10 may select foods to the value of \$11, or for \$15 the customer may select foods at regular list prices to the value of \$16.50. Six or more packages or cans

will be reckoned at the dozen rate but less than six will be counted at the single package price.

This offer applies on all the foods manufactured by us with the single exception of nut butter in forty-five-pound cans. It does not, of course, include cooking oils since we do not manufacture them and only sell them on a narrow margin of profit.

Do not be afraid that you will get stale foods under this offer. Under no circumstances will anything but fresh, wholesome foods be shipped to any one. All shipments will be made as promptly as possible, but as we are now operating with a reduced force of hands, and as crackers, etc., will be made up only as they are ordered, a margin of two or three days will be required to fill such orders. Orders for canned goods can be filled more promptly as we generally carry quite a stock of these, cased ready for shipment. Nut butter is made as orders are received. Malt extract, which appears upon some of our price lists, can not be shipped by freight in hot weather.

All orders must be accompanied by cash, or its equivalent. We prefer remittances by bank draft, express or postal order, or by registered letter. Do not send us postage stamps in hot weather, and we prefer not to handle individual checks.

The terms of this offer are good until Aug. 31, 1914. Those who delay ordering until later may receive their money back instead of the foods they desire, for we shall not keep our stock up after our raw materials are exhausted.

NASHVILLE FOOD FACTORY,
Madison, Tenn.

An Interesting Letter

[The following, written to Elder Wight by Elder E. L. Maxwell, we are sure will be of interest.]

THIS field is much different from the States. People, manners, customs, language, all is different. The experience that I had in Louisiana was a good thing for me, as there were many features in the work with the people of that State that are similar to those of South America.

We have a very large field with few workers and few believers so there is much room to spread. The masses are stupidly ignorant and superstitious, while the aristocracy which rules the republic (so-called) is composed of a proud, educated, atheistical class, which neither loves nor listens to the message. In visiting the few scattered members that we have, one gets a splendid experience in mountain climbing, steamer fare, seasickness, and climate of every kind, to say nothing of the various colonies that settle in one's clothing, from the brown ones that can jump to the gray fellows that simply hide in the seams.

Perhaps the most interesting thing is the acquirement of a new tongue and new ears. It is fully as easy as I had anticipated but the sensation is so different. It is not the dry, theoretical learning of language such as is experienced in college, but a living growth in learning to think the same thought in two different ways. The semi-automatic recognition of the fact that a question is to be asked or an answer returned in one of the languages seems to close the door to the room where the memory cells of the other language are sleeping, and as naturally as if one knew but the one, the required words come. When, as is often the case, a new word is necessary, apparently no effort is made by the mind to dig up a word from the known language to be translated to the other, but simply to find the word in that room that is opened. When the creature in whose cranium these mental struggles are going on finally realizes that he has not yet assimilated it all, he will probably, though not without a kind

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Colporteurs' Report for the Southern Union Conference, Week Ending June 27, 1914

NAME	Book	Hours	Orders	LOUISIANA CONFERENCE			Summary from January 1 to date			
				Value	Helps	Total	Deliveries	Orders	Helps	Deliveries
E E Ballard				\$	\$	\$		\$ 618 00	\$	\$ 36 00
C P Bodwell ...GC&PG		44	12	40 00	2 40	42 40		429 00		141 50
E Eaton* ...BR&CK		47	43	112 50	1 85	114 35		324 35		
J Harzman ...PP&F		43			6 50	6 50	121 00	952 15		516 50
W J Hirst ...PP&F		10	3	5 50	1 35	6 85		514 50		63 50
H D Leavelle								285 50		176 50
Bethel Mann ...BF		28	24	33 50	3 45	36 95		90 45		
Viola Mann ...BF		28	14	20 50	3 70	24 20		65 45		
Lura Reed** ...BF		50	44	49 50		49 50	25 00	285 00		51 50
Pearl Reed** ...BF		43	25	28 00		28 00	1 00	158 50		4 00
T S Sligh ...D&R								16 25		
James Turner ...BR		37	23	73 00		73 00	5 00	1320 15		830 00
Irregulars								616 75		758 75
Totals (Agts. 12)		330	188	\$ 362 50	\$ 19 25	\$ 381 75	\$ 152 00	\$5380 80	\$	\$2401 75

NAME	Book	Hours	Orders	MISSISSIPPI CONFERENCE			Summary from January 1 to date			
				Value	Helps	Total	Deliveries	Orders	Helps	Deliveries
H C Balsbaugh				\$	\$	\$		\$ 590 00	\$ 47 00	\$ 233 00
Emily Billups ...PP&F		63	33	78 00		78 00		1057 50	17 20	254 00
Annie Boyd ...PP&F		63	15	37 00		37 00		658 00	7 10	90 00
L M Campbell ...BR		34	7	21 00	75	21 75	3 00	872 00	31 25	164 00
C R Canada ...D&R		42	38	101 00	7 95	108 95		1080 50	101 90	102 50
Elmer Chastain .D&R		1	1	3 00		3 00		1281 00	56 65	114 00
H C Conner ...PP&F								186 00	1 05	67 00
Millie Conner .PP&F								209 50	3 15	68 50
Lamar Cooper ...BR								253 00	8 05	
W E Covington ..BR		34	5	15 00	1 00	16 00		458 00	16 75	113 00
Fannie Dorsey ...BF								557 00	12 60	
M C Ellis ...D&R		102	33	97 00		97 00		324 00	1 40	
Annie M Finley PP&F								322 00	14 15	71 50
J S Fry ...D&R		56					47 00	753 00	47 05	311 00
W H Haddon ...BF		10	2	3 00	1 10	4 10	13 50	163 50	42 65	94 00
Hattie Jacob ....CK								158 00	10 25	58 00
Ella Johnson								1753 00	27 40	111 00
C H McColrey ..BF								842 00	68 50	518 50
Lou J McElroy PP&F		25	101	207 00	6 50	213 50		1422 00	45 00	
M A Murphy ...PP&F								1393 00	27 85	192 00
H Nixon ...D&R								123 00		
R D Peterson ...BR		39	29	93 00	5 95	98 95		1167 00	48 45	
Medea Peterson .BR								77 00	19 50	
Miss M Sparks .D&R		35	11	36 00	1 30	37 30		304 00	29 30	66 50
E A Taylor ...BR		42	30	100 00	8 00	108 00		1493 00	65 75	55 00
Claude Terry ...BR								1090 00	22 80	
Annie Watts ...PP&F								596 00	20 85	217 50
Mary Wolfe ...BR								84 00	16 55	
Irregulars ...PP&F		5	9	14 00		14 00	14 00	650 00	31 00	198 00
Bibles				16 05		16 05		438 00		133 45
Totals (Agts. 28)		551	314	\$ 821 05	\$ 32 55	\$ 853 60	\$ 77 50	\$20393 25	\$ 837 90	\$3271 45

NAME	Book	Hours	Orders	TENNESSEE RIVER CONFERENCE			Summary from January 1 to date			
				Value	Helps	Total	Deliveries	Orders	Helps	Deliveries
C F Dart* ...sofp		92	51	\$ 76 25	\$ 7 25	\$ 83 50	\$ 2 50	\$ 554 75	\$ 25 65	\$ 315 00
J E Dortch ...GC		44	22	78 00	35	78 35		152 00	95	3 00
Nola Gibson ...PP&F								16 75		
Berdon Hampton D&R		46	10	36 00	1 35	37 35		471 95	17 65	49 00
R H Hazelton ...GC		30	12	24 00	3 50	27 50		567 68	17 41	247 00
J B Krauss ...GC								642 00		198 00
J S Moore ...D&R		54	16	46 00	60	46 60		762 50	23 35	215 50
F E Wagner ...GC								624 85		399 75
E C Widgery ...D&R		27	14	42 00	35	42 35		87 00	35	
J A Young' ...PP&F								104 20	2 10	25 00
Irregulars							1 50	531 75	6 00	266 75
Totals (Agts. 10)		298	128	\$ 305 25	\$ 13 40	\$ 315 65	\$ 4 00	\$3127 63	\$ 91 36	\$1096 25

** Three Weeks. * Two Weeks.

NAME	Book	Hours	Orders	Value	ALABAMA CONFERENCE			Summary from January 1 to date		
					Helps	Total	Deliveries	Orders	Helps	Deliveries
				\$	\$	\$	\$ 8 00	\$	\$	
Annie Allen	.....CK						236 00		3 75
T Allen	.....BR								
U Bracy	.....BF&GC						275 50		20 95
Geo Brown	.....BF&BR	49	22	42 50		42 50	218 20	26 10	66 65
Chas Griffiths*	..BR	74	54	198 00		198 00	298 00	8 20		
B D Crawford	..BR	39	17	61 00		61 00	773 00	5 15	38 50	
E D Coleman	..BF	18	20	50 00		50 00	117 00			
T G Culpepper	..PP&F	40	20	65 00	5 25	70 25	331 00	14 00		
S S Guilford	..BF&BR						486 05	47 75		
P Hampton	.....BF	18	3	3 00	1 20	4 20	146 05	29 70	16 50
M L Ivory	.....D&R	47	10	42 00	35	42 35	829 00	51 68	68 00
R T Jacks	.....BR	37	27	87 00	3 85	90 85	574 00	36 05	151 50
C Jensen*	.....GC	79	25	80 00		80 00	453 00	51 68	68 00
Earl Jeys	.....GC						68 00	3 50	
Milo Jeys	.....D&R						167 00	3 00	3 00
P H Jones	.....GC						743 00	21 25	29 00
H Mathews	.....BR	40	10	32 00		32 00	504 00	1 20	3 00
M Mathews	.....CK						84 00		6 00
F McRae*	.....BR	102	32	125 00	2 10	127 10	321 00	7 75	
I W Peevy	.....D&R						296 50	3 75	37 50
J H Reams	.....BR	10	7	24 00		24 00	809 00	26 45	173 50
J S Spraggs	.....CK						220 00	2 25	
J D Stephens*	..GC	89	24	79 00	2 70	81 70	79 70	2 70		
J W Wade	.....BR	51	15	56 00	1 75	57 75	163 00	54 60	
Mrs Wade	.....BR	14	4	13 00	25	13 25	61 00	1 03	
F R Wilson	.....BF							16 60	
Alex Wood*	..D&R	99	67	282 00	1 55	283 55	506 00	17 40		
Mrs C Young	..CK						27 00			
Bibles	.....			18 10		18 10	384 20		
Totals (Agts. 28)		806	342	\$1257 60	\$ 19 00	\$1276 60	\$ 12 50	\$9181 50	\$ 404 81	\$ 697 40

KENTUCKY CONFERENCE

R O Diehl	.....BR	50	16	\$ 52 50	\$ 1 20	\$ 53 70	\$	\$ 200 50	\$ 7 70	\$
Mrs R O Diehl	..BR	57	16	47 25	2 40	49 65		102 40	13 20	
H Ethington	...D&R							33 00	1 40	
Sie H. Green	...BF							751 00	21 45	203 00
Anna M Gossom	D&R	41	25	82 00		82 00		192 00		
J W Grounds	...D&R	41	24	81 00	4 15	85 15		157 00	18 05	
James Hickman	.D&R	40	20	56 50	75	57 25	18 25	1407 00	2 75	502 00
JeffersonHickman	D&R	6	5	15 00		15 00		15 00		
Jesse E Miller	..D&R							888 00	55 25	136 00
Mary E Miles	...BR	47	35	107 00		107 00		234 00		
Bessie Mount	...D&R	40	15	45 00		45 00		65 00		
Alexander Perry	.BR							151 00	30	110 80
A Reichenbach	..ES	17	7	21 00	75	21 75		52 00	75	
J B Reichenbach	.BR	40	26	91 00	2 50	93 50		499 00	7 75	30 00
R B Rowe	.....D&R							704 00	7 15	62 40
J D Smith	.....BR	30					29 00	573 00	75	101 40
M Wheeler	.....D&R							493 00	8 85	295 65
E A Williams	..D&R	10			15 95	15 95	45 00	121 00	17 95	47 15
W B Wilson	.....							99 00	40	100 00
Jacob White	.....							97 00		
P M Winkler	...D&R							661 00	2 00	249 50
Irregulars	.....							367 00	1 50	166 40
Bibles	.....							168 41		142 67
Totals (Agts. 21)		419	189	\$ 598 25	\$ 27 70	\$ 625 95	\$ 92 25	\$7931 31	\$ 166 80	\$2046 97
Grand Totals (A. 99)		2404	1161	\$2344 65	\$ 111 90	\$3453 55	\$ 338 25	\$46014 49	\$1500 87	\$9513 82

Magazine Agents' Report Week Ending June 27, 1914

Agent	No.	Value	Agent	No.	Value
ALABAMA CONFERENCE			KENTUCKY CONFERENCE		
Alabama Conference	257	\$ 25 70	Lula E Schafer	50	\$ 5 00
TENNESSEE RIVER CONFERENCE			Milton Jones	400	40 00
Ralph Cantrell	25	2 50	Louisville Church	150	15 00
Bettie Belle Peacock	78	7 80	Mrs J B Reichenbach	74	7 40
*Two Weeks.			Totals	1034	\$ 103 40

SOUTHERN UNION WORKER

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Union Conference Directory

S. E. WIGHT, President.
 G. H. CURTIS, Secretary-Treasurer and Auditor.
 J. W. DAVIS, Union Missionary Agent.
 C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.
 OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Camp-Meetings

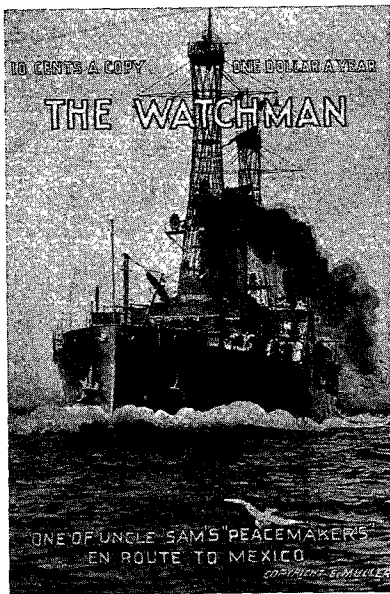
Mississippi, Jackson July 23-August 2
 Louisiana, New Orleans July 30-August 9
 Louisiana, New Orleans (colored) July 30-August 9
 Alabama, Montgomery August 7-17
 Kentucky, Nicholasville August 20-30
 Tennessee River, Jackson August 28-September 7
 Alabama, Bessemer (colored) August 28-September 6
 Mississippi, Jackson (colored) September 4-13

The Real Huerta.

AN intensely interesting account of a special correspondent who spent two and a half months in Mexico trying to secure a serious interview with Huerta, will appear in the August *Watchman*. It is a most vivid word-picture of Mexico's dictator president, of which the following brief extracts give but a faint conception:—

"Huerta . . . jumped into the black automobile. We tried to intercept him. Cordial smile, hand-shake, greetings.

"Wait for me: I will be back in one momentito' . . . and he was off. History



AUGUST COVER

will probably fail to record where Huerta spent that 'momentito.' For five hours only his chauffeur knew where he could be found. . . .

"At nine in the morning one can now and then run him down at the 'Lazo Mercantil,' a small café frequented by French salesmen; at ten he drives to the Chapultepec restaurant; now and then he stops at the automobile club. He lunches at home about two o'clock; dines about eight; goes to bed between two and four, and arises between six and six-thirty.

"One may well indulge in speculation of melancholy turn when bearing in mind what may some day befall Huerta after years of such scanty sleeping, and of hourly pilgrimages to

establishments where a bracing variety of 'tea' is dispensed. . . . Huerta is a full-blooded Indian with the aborigine's wiry hair and sparse mustache."

The rest of the article is fully as entertaining, and will be found of the keenest interest to many thousands of Americans who know practically nothing of Huerta as he really is.

Another equally interesting and strong selling feature of this issue is an article entitled "The Hand Behind Huerta." This contains some plain, clear-cut statements from undisputed Catholic authorities that are of special interest at this time.

This issue also contains very strong articles on the "Marshaling of the Nations;" "The Remaking of the World;" "The Coming of Antichrist;" "The Rise and Fall of Churches;" "Good New Testament Greek, Good English and Good Sense;" "How to Keep Cool in Hot Weather," and a number of others equally good.

A beautiful cover design showing one of Uncle Sam's "Peacemakers" enroute to Mexico. Profusely illustrated. A most excellent opportunity to present the truth to your friends and neighbors in a way that will interest them.

Subscription price, \$1 a year; 10 cents a copy. In lots of 50 or more, 4 cents. Order of your tract society. This is one of the best issues ever published, and our magazine workers will find it a splendid seller.

An Interesting Letter

(Continued from p. 221.)

of "brain shock," unlock the door to the cells that remember the known language, and there clumsily poke about for the word and then translate it, or ask some one else to do so for him.

The training of the eyes and tongue is, for me, not so difficult as the training of the ears. In spite of all that one reads in the books, the man to whom one speaks will answer in a way that the books did not mention. I ask a question expecting an answer with the verb in the indicative present, and it is answered with a subjunctive future, or I say something in the conditional future and expect the same kind of an answer, when lo, it comes in the indicative imperfect or aorist. But little by little it is soaking in. I preached my first sermon in such Spanish as I could command, just six months and two weeks after my arrival in Callao. That was two months ago and I am becoming quite accustomed to the diversion now.

Our great need in this field is preachers; men who are able to acquire the language and then preach to the people in the power of the early Christians. The plain, logical preaching of the truth is almost a miracle to the people of these superstition-bound countries. So seldom is the voice of logic heard at all, or if it is, it is prostituted to the cause of skepticism.

The offering of the thirteenth Sabbath for the third quarter is to come to our field in this Union Mission, and we are expecting a good response to the call. I trust that the brethren in the Southern Union will not forget us.

E. L. MAXWELL.

Fifty-Piece Dinner Set For Sale Cheap

THE Nashville Food Factory, Madison, Tenn., still has on hand a few of those fifty-piece dinner sets which were so popular some months ago as premiums with twenty-five dollar orders of foods. These dishes are now for sale while they last at \$2.50 per set f. o. b. Madison. This is less than the wholesale price. They could not probably be bought anywhere at retail for less than \$10.