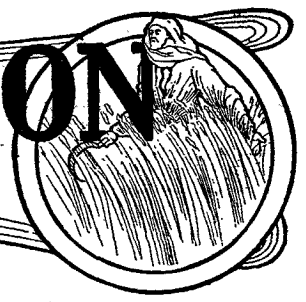




SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

Vol. VIII

NASHVILLE, TENNESSEE, JULY 30, 1914

No. 31

Reflections

How often is my heart oppressed,
How oft by sorrow driven,
To seek a place of blissful rest,
That rest that's found in Heaven.

And though my troubles may increase,
And dangers thicken fast,
I'll ever hope for that sweet peace,
The saints will gain at last.

It was a rough and thorny way,
My Saviour trod below,
And shall I seek for pleasure gay,
Or with the scorners go?

No, my Redeemer, help me here,
To cast my all on thee;
And tread the path till thou appear,
Where I thy footsteps see.

—Simon Patten.

Publishing and Colporteur Work

With the Men Behind the Books

In order that the "men behind the books" in the field may not be disappointed, those in the factory are working hard and putting in long hours. All the plates for the revised editions of "Bible Readings for the Home Circle" and "Past, Present, and Future" have been received, and both books are now on the press. These are being hurried through as rapidly as consistent with first-class work. In fact, some of our presses are running continuously from 3:30 in the morning until 10 at night—over eighteen hours per day—and occasionally they are run all night long. The bindery is also putting in considerable overtime. By doing this we hope to have both books ready not later than the twentieth of August.

It is indeed inspiring to step into our pressroom out of the stillness of the night, and hear the presses rolling out sheet after sheet, especially so when one realizes that they are printing the third angel's message. There is not a commercial job in the institution, and all this overtime work is required in order to have the books ready by the time they will be needed by our faithful workers out on the firing line.

A MEETING OF REMINISCENCES

In this connection a brief report of the Monday morning chapel service last week at the Publishing House will doubtless be of interest. Inasmuch as it was the last time Elder

Wight could be with us before leaving to attend the camp-meetings in this Union, it had been arranged to give a general survey of the progress that has been made in our publishing work. Accordingly, a number of our workers who were at one time or another employed in our older publishing houses occupied most of the time, and we had a most interesting meeting. It was so interesting that we ran over the usual time for three-quarters of an hour, but we felt that it was time well spent. Among those who spoke were Brethren L. A. Smith, W. A. Harvey, F. E. Pfeiffer, A. J. Frank, A. J. Stagg, and L. R. Simshauser. All these brethren were connected with the work when our publishing houses were doing a large amount of commercial work, amounting in some cases to more than ninety per cent. Space will not permit us to tell all that was said, but suffice it to say that we heard much about circulars advertising "Pink Pills for Pale People" and other patent medicines, "pill boxes," large catalog jobs, whiskey labels, etc. In fact, one of the speakers, Brother Stagg, exhibited a large sheet of "ginger ale" labels that he printed a number of years ago while working in one of our publishing houses, and which he has preserved as a souvenir of the "dark ages" of our publishing work.

This retrospect brought out several very interesting facts. One was that commercial work proved an expensive proposition to our publishing houses, and that instead of being a financial help as had been expected it was the opposite. Another was that it brought in a worldly and dissatisfied spirit; and, still another was that commercial work invariably had the right-of-way over everything else in the shop, thus causing many delays and disappointments to the workers in the field.

Therefore, it is not surprising that the book work went down; it could hardly have been otherwise. From all that was said, by the different speakers, it appeared very evident that, as rather forcibly expressed by one of the boys, "Instead of the Lord being in the work, the devil was in it." Furthermore, that instead of helping our offices to get out of debt, it only got them in all the deeper.

After listening to these very interesting experiences from those who had passed through them, we all felt doubly thankful that all the facilities of the Southern Publishing Association are being used for the advancement of the message. And again, it is a cause of great rejoicing that, although contrary to the expectations of some when it was decided to eliminate commercial work from our institutions, all three of our leading publishing houses are now working overtime on our own work in order to meet the requirements of the field. And instead of the book work going down, it is becoming larger and larger all the time. It is indeed a great privilege to be connected with a growing work, and may the Lord help each one of us to be a true colaborer together with him in the finishing of this work.

OKLAHOMA REACHES \$2,000 MARK IN ONE WEEK

For the five weeks to be reported in July, Brother C. L. Collison, field agent of Oklahoma, asked his gentlemen colporteurs to put in two hundred and fifty hours, or fifty hours per week, and the ladies two hundred hours, or forty hours per week. In a letter from him dated July 15, he states:

"Your letter of the ninth at hand and appreciated. Our boys are holding to their promises fine, and the results are what could be expected. You will find enclosed a report for the week ending the eleventh, and the Lord has blessed with over \$2,000 worth of orders. This is \$3,590 for the first two weeks of July, and we have strong hopes of seeing the report continue to grow each week. Several of the boys have shorter reports than before on account of drought conditions, while others report better work on account of rains. This is an average of more than \$72 per colporteur. We thank the Lord for these blessings and still hold to the hope of being able to continue doing acceptable work so that the Lord can bless with the desired results."

OAKWOOD STUDENTS

Thinking that many, if not all, of the "men behind the books" in this Union will be glad to learn what some of the Oakwood students who went to the Southeast are doing, we give the following reports as furnished by Brother W. S. Fulbright, field agent for Georgia:

Name	Book	Hours	Amount
Susie Taylor*	BR	270	\$ 457 80
Mary Bostic*	BR	244	525 85
Herbert Green	BR	47	214 75
James Martin	BR	32	106 50
Mary Jones	BR	39	67 00
Letitia Samuels	BR	36	49 50
Edna Bryan	D&R	28	53 00
Maude Dickson	D&R	26	57 25

It should be noticed that each of these is working with a large book. Furthermore these reports are no better than some of those of the Oakwood students working in the Southern Union. There seems no question but that there will be a goodly number in Oakwood the coming year who will have earned their scholarships; hence, will be able to devote their full time to study, without having to "work their way," or be worrying about expenses.

In this connection it may not be out of place to state that for June the Georgia Conference led all the other conferences in the Southeastern Union, and that notwithstanding the fact that only a short time ago Georgia was at the bottom of the list. In a recent letter from Brother Fulbright, he says:

"It isn't the plan that I should report to you, but I just thought how good it would be to have the brethren at the S. P. A. rejoice with us over the progress the message is making in the old empire State of this Southland. God has done for us far more than we had expected of him. It is marvelous in our eyes. . . . The remarkable feature is that nearly all the work is being done by the colored colporteurs, notwithstanding the fact that they are confined to their own race, while the white man can work for all classes."

Brother Fulbright enclosed a report for something over a thousand dollars, and adds:

"We hope to send you a \$2,000 report soon. I mean, a *one week's* report."

That is right, Brother Fulbright, do not leave us in doubt. A short time ago we would surely have taken that to mean *at least a month's report*. However, Georgia is now mak-

ing wonderful strides and gives promise of becoming the "empire State" of the South in the canvassing work as well as politically.

HOME OFFICE NOTES

LAST Wednesday evening Miss Ophelia Pipkin, formerly one of our bindery employees, left for Mountain View, California. She goes to connect with the Pacific Press, to whom she applied for a position a year or more ago. The best wishes of her many friends here at the Publishing House go with her.

OUR linotype operator, Lloyd Simkin, left Sunday, July 26, for a vacation trip in the North.

MISS PIPKIN's leaving caused a vacancy in the bindery, which has been filled by Miss Phoeby King, a sister of Miss Adella King, of our proof-room.

BROTHER J. P. FOREE, of our pressroom has gone to Kentucky, accompanied by Mrs. Foree, for a month's well earned rest. His place is being filled by Brother John Krauss, who is in Nashville recuperating his health. "John" says he does not expect to stay longer than is necessary, as he is anxious to get back into the field and roll up some more of those big reports. He already has a good sized list of orders for fall delivery, and hopes to deliver \$1,000 worth of books before the close of the year.

R. L. PIERCE.

Alabama Conference

Conference Directory

A. L. MILLER, President.

S. D. HARTWELL, Secretary and Treasurer.

S. D. HARTWELL, Tract Society Secretary.

MARK WILSON, Field Missionary Secretary.

OFFICE ADDRESS, Room 333, Hood Bldg., Birmingham, Ala.

HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

News Items

REMEMBER the camp-meeting August 6 to 16. Plan to come, and then come. Come Wednesday or Thursday. When you reach Montgomery, take the depot car, and get a transfer to High and Holt Streets. Take the High and Holt car at Court Square. This car will take you to the camp ground.

Circulate the August number of the *Watchman*. It is an extra good number; one that will sell well to your friends and neighbors.

If any churches have not selected their delegates yet, they should do so at once and send in their names.

The summer season is the time of expense in holding tent meetings. Let all be faithful in paying tithes and offerings. "Diligent in business, serving the Lord."

Is the WORKER in every family in your church? Missionary secretaries please take notice and see if you have any subscriptions to send in. Fifty cents per year.

A. L. MILLER.

Notice

TENTS for the camp-meeting may be rented at the following rates:

12x16 tents (old) \$2.50	12x14 tents (old) \$2.00
12x14 tents (new) 2.50	10x12 tents 1.75
Cots (old) each	\$.20
Cots (new), with mattress, each	.35

Order of the conference secretary, S. D. Hartwell, 333 Hood Bldg., Birmingham, Ala.

Kentucky Conference

Conference Directory

B. W. BROWN, President.
S. F. LOVE, Secretary and Treasurer.
H. E. BECK, Field Agent.
MRS. B. W. BROWN, Sabbath-School Secretary.
W. H. WHITE, Y. P. M. V. Secretary.
OFFICE ADDRESS, Nicholasville, Ky.

News Notes

BROTHER SHARP of Winchester sent in a remittance to the conference office last week. We are always glad to get tithe and offerings from our isolated brethren.

Sister Reichenbach has been busy the past week selling magazines. She tells of several interesting experiences.

Brother Beck has been spending a few days visiting at Boston with Brother R. M. J. Pounds.

Sister Jones of Ford is very sick at this writing. We hope to hear that she is improving soon.

Elder Brown visited the brethren at Ford the past week. Four meetings were held and all present were encouraged.

The August *Watchman* is a good copy to sell and we ought to have a number of agents to take up this line of the work. Send in your order at once.

Brother M. Wheeler has entered the colporteur field after several weeks spent at home. We shall expect good reports from him now until camp-meeting.

Brother and Sister Diehl who are canvassing in Boyd County have ordered their books for their delivery.

Word received from Miss Mary Chapman who is now at the Hinsdale Sanitarium tells us that she and Miss Cable are enjoying their work very much.

Brother Fred Kietts has joined Brother Osterman in the tent work at Bowling Green.

Brother James Hickman who is now canvassing in Scott County tells of some people who are anxious to learn more of the truth.

Brother All of Louisville has ordered some home-worker books with which he expects to do missionary work.

Plan and pray that God will open the way for you to attend camp-meeting. You can not afford to miss this meeting.

The Hazel Academy calendars have reached our office and we hope to supply all the young people who have a desire to attend our school this year. If you want a calendar please write for the same.

Brother Ratliff of Halcom writes that he is of good courage and will attend the camp-meeting this year.

Florence Minnis who has been attending the Oakwood School has returned to her home in Louisville.

Dr. Thornton has located in Frankfort where he will treat the sick and also teach the truth of the message.

Sister Mary Coble recently sent a remittance to the conference office. She writes that her heart rejoices to see how the message is progressing all over the earth.

EVERY Missionary Volunteer in the North American Division Conference during 1914 should:—

1. Observe the Morning Watch.
2. Strive earnestly to lead at least one person to Christ.
3. Study for Standard of Attainment membership.
4. Be a reading course member.
5. Give \$2.50 to foreign missions through the Missionary Volunteer organization.

Are you doing this? Are you saying with hundreds of other young people, "We can do it and we will"?

Louisiana Conference

Conference Directory

R. W. PARMELE, President.
O. R. GODSMARK, Conference Treasurer, and Tract Society Secretary and Treasurer.
H. D. LEAVELLE, Field Agent, Shreveport, La., R. F. D. 2, Box 122 B.
C. B. CALDWELL, Educational, Sabbath-School, Y. P. M. V. and Conference Secretary.
LYDIA E. PARMELE, M. D., Medical Secretary.
OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

Letter from Dr. Dowling

In response to an invitation sent him by Elder Parmele to speak at our camp-meeting, also to lunch with us at some time, Dr. Oscar Dowling, President of the Louisiana State Board of Health, made the following reply, which all our people will appreciate:

"Your kind invitation of the fifteenth instant received. I assure you of my appreciation. I shall be glad to accept, with this provision, that just before the meeting you write again and remind me. I am not in position at present to make a definite date as I am likely to be called out of the city. However, I shall not be absent the entire time, and it will be possible to present some of our pictures and slides on one of the evenings between the dates you mention.

"I note with gratification that the leaders of your denomination emphasize hygienic living and temperance.

"The invitation to lunch with you is also appreciated, and if possible I shall be glad to accept."

News Notes

WE learn with the deepest regret of the sickness of Brother McLennan, who is suffering with an attack of fever. He has been working very hard in Shreveport, and we fear he has gone beyond his strength. We request the prayers of all for his speedy recovery. We sincerely hope that through the goodness of God he may be able to be with us on the camp ground soon.

Brethren Frank and Leavelle and Sister Frances Goodwyn arrived in New Orleans the nineteenth, and Elder Lowry the twenty-first to assist in the preliminary preparations for the camp-meeting.

We are to be favored with a telephone on the camp ground this year.

Our dining tent arrangements will be the same as last year, with Brother and Sister Paul in charge.

When you reach the city, bound for the camp ground, hunt up the man at the depot where you arrive, who has a metal plate on his cap reading "Parcel Transfer Company." Give him your checks, and twenty-five cents for each trunk, telling him that you are going to the camp-meeting. (It will cost you fifty cents a trunk if you do not tell him this.) Then ask him what street-car you should take to reach the grounds. He will give you reliable information, and you will find it easy to follow his directions no matter at which station you arrive.

Elder Parmele spent Friday, Sabbath and Sunday, the twenty-fourth to the twenty-sixth, assisting in the Jackson, Mississippi camp-meeting.

Words from the Workers

ON one of the most beautiful streets of the residential district of New Orleans, is the site that has been chosen for our camp-meeting this year. Great mansions are on every

side; a little beyond us is the Tulane University, and just across the street from that is the beautiful Audubon Park. The ground that we have is O. K. in every way, and our chance to get the people out to hear the great message that God has given us to give the world is most excellent.

Now, brethren, let me ask you one question: Should we not make a great sacrifice, if need be, and show these New Orleans people, by our presence, that the third angel's message is getting hold of the hearts of many in the State of Louisiana?

O. F. FRANK.

I CLOSED my tent meeting at Athens July 12. We have some new Sabbath-keepers there. I am now at New Orleans, helping to prepare the camp, and get ready for the camp-meeting. These are very busy hours with us, as we are working very hard to get everything ready for a good meeting. We will have your tent ready for you, so be sure to come and join in this spiritual feast with us.

W. S. LOWRY.

I HAVE just been out with the workers. The Lord is greatly blessing the faithful efforts of our colporteurs in securing orders for our message-filled books at this time.

We have just received a good report from Brother Ezra Eaton of about forty-eight hours with orders to the value of \$190 and others are sending in splendid reports. We feel sure that our work is going to come up in this State, for we know that the Lord is good, and is behind this work.

I am now in the city of New Orleans assisting in preparing the grounds for the camp-meeting. The brethren have made a most excellent selection, the location being ideal. We hope that many of our people from over the State will attend this annual feast of good things. From all appearances it will be one of the best camp-meetings that we have ever had. We do not know how many more opportunities will be afforded us to attend these yearly gatherings, so I trust all will put forth a strong effort to attend this one, even at a sacrifice of time and expense. Come to receive and be a blessing.

H. D. LEAVELLE.

The Alexandria Sabbath-school

THOUGH yet in its infancy, the Alexandria Sabbath-school has set a high standard, and is steadily making its ascent. The following letter just received from Sister Frances Goodwyn gives the key to their successful climb, and I am sure will be read with interest by all.

"As to-day's school completed our quarter's work, I take pleasure in reporting to you the progress made by the Alexandria Sabbath-school for the past thirteen weeks. As I take a backward view and note the strides our little company is taking, I fain would exclaim, 'What hath God wrought!'

"It is not so much the increase in numbers as it is the spiritual growth and a deepening of sentiment, with that settling into permanency which makes our schools a living mechanism with power that can be felt.

"We have a membership of twenty besides four home department members and a few who come irregularly. These latter, as a consequence of their repeated and incurable delinquencies, I have dropped from the roll. . . .

"To-day we carried out our thirteenth-Sabbath program. Two of the children knew all their memory verses for the first quarter. This is good, for nearly all the children have been admitted since the quarter began. We sang 'When the Offering is Taken I'll Be There'; also 'Hear the Pennies Dropping' was sung by five little children holding five metal plates and dropping one penny at a time on each accented beat of the chorus, which was quite a pretty feature. There were

five recitations by the children, taken from the prepared leaflet, the last on the program being the short paragraphs about 'money talks.' Our school, I am happy to say, neither 'whispered' nor 'talked'; it fairly 'shouted,' for we collected ten dollars for Japan. It shot way beyond my fondest expectations. This I believe is greatly due to the envelope system. Some of the children have missionary chickens, others gardens, and some sold the temperance *Little Friend*, and one little girl sold six copies of the *Signs* magazine.

"This spirit of liberality is quite cheering to me. We shall now be able to add another spoke to our Sabbath-school wheel, making us move on seven spokes—just half the required number. But we are not a half school—far from it. It is as live a school as I have ever had the pleasure of visiting, and it is only in its infancy. I believe we shall some day see great things from these little missionaries coming up in our midst."

Doubtlessly every one who has read the foregoing has felt "If the Alexandria Sabbath-school was so successful with their efforts at raising money for the Sabbath-school, why can't I do as well?" Let each one begin now to prove ourselves

"Ready to go, ready to stay,
Ready my place to fill;
Ready for service, lowly or great,
Ready to do his will."

C. B. CALDWELL.

Mississippi Conference

Conference Directory

C. S. WIEST, President.

WM. WOODRUFF, Secretary and Treasurer.

WM. WOODRUFF, Tract Society Secretary.

VIRGIL SMITH, Field Missionary Agent.

JAMES A. MORROW, Religious Liberty Secretary.

MRS. E. L. MORROW, Sabbath-School Secretary, 116 Short Bay St., Hattiesburg, Miss.

OFFICE ADDRESS, 932 Union St., Jackson, Miss.

News Items

ELDER H. C. BALSBAUGH spoke to the Jackson Church on Sabbath morning, July eighteen.

Those having arrived from the field to help in the erecting of the camp are as follows: R. E. Burke, J. A. Morrow, E. A. Taylor, E. Chastain, C. E. Terry, R. D. Peterson, and J. S. Fry. The pitching of the camp was under the direction of Brother Virgil Smith, and everything was in readiness at the opening of the meeting last Thursday night, July 23.

Elder Wiest continued his meetings at the tent right up to the opening night of the camp-meeting, and on Wednesday night, the twenty-second, Elder R. E. Burke spoke. A live interest has been manifested up to the time for the camp-meeting.

At first when we began to plan for the camp, it appeared as if we were to have a small attendance, but later correspondence has revealed the fact that we shall have a good attendance, some to arrive after the opening.

It will be of interest to our people to note the report that appears for Mississippi this week. Although several of our white colporteurs were out of the field, owing to the camp-meeting, the total and general average shows up splendidly. May the good work continue.

A more complete report with reference to the camp-meeting will be given later. Watch for it.

Our colporteur report for this week shows an average of \$117.60 for each agent reporting.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.

F. C. VARNEY, Conference and Tract Society Secretary and Treas.

I. C. POUND, Field Missionary Agent.

OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.

MRS. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.

PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

News Notes

BROTHER NORWOOD passed through Nashville Monday, July 20, on his way to Graysville to attend a board meeting of the Southern Training School, being joined here by Brethren S. E. Wight and G. H. Curtis.

By the time this paper reaches its readers, Brethren Wight, G. H. Curtis and J. W. Davis will be attending the first of a series of camp-meetings which will be held in the Southern Union.

During his recent visit to Nashville, Professor Fattic, who is working in the interest of the Southern Training School, found several young people who are not only interested but planning to attend the Southern Training School at Graysville the coming year.

Brother F. C. Varney, who has been spending his vacation in Georgia, returned to the office Wednesday evening, July 22.

Miss Willie Dortch, who has been canvassing in Jackson has returned to Nashville.

Miss Hollingsworth, who has charge of the music department at the Oakwood School, Huntsville, Ala., is visiting her brother, Charles Hollingsworth, here in Nashville, for a few days.

Hazel Academy

WE have received a copy of the Hazel Academy Calendar for 1914-1915. It is in every way creditable to the institution, and that is saying a good deal, for Hazel Academy is one of our best intermediate schools.

Those who are at all interested because of a desire to go to school or to send pupils to school should secure this calendar by writing to Professor A. N. Atteberry, Hazel, Ky.

Hazel Academy is now better equipped than ever before to do good work and to take the best care of its students. One can scarcely speak too highly of this excellent school and of the work it is doing in the training of those who are committed to its care.

Nashville Memorial Church

REPORT FOR THE SECOND QUARTER

THE past quarter has been one of much progress in every way. The work in the different departments has shown marked growth and we are glad to be able to present a few figures in this report setting forth in a small way just what has been accomplished.

During the past quarter nine members have been added to the church, allowing for those dropped by letter or death.

While our regular pastor was not with us during the quarter, Elder Norwood, with the cooperation of the Bible workers in the city and the members of the church, visited and encouraged those who had taken an interest in the truth from former efforts, and we are expecting some of these to take a definite stand very soon.

The Sabbath-school work is progressing nicely. At the

beginning of the quarter our superintendent, Brother W. A. Harvey, set the mark at five hundred dollars to missions for the year. The Sabbath-school did so well the first quarter, that the second quarter the mark was changed to seven hundred dollars, and now we have over half that amount. We expect to go above the seven hundred dollar mark for missions before the year closes.

The second quarter the same officers were reelected: Brother W. A. Harvey, superintendent; Brother R. C. Gray, assistant superintendent; Miss Lenna Simkin, secretary; Miss Alsie Gray, assistant secretary; Miss Bessie Dorman, pianist; and Miss Alsie Gray, assistant pianist.

In the primary and intermediate department: Mrs. W. A. Harvey, superintendent; Mrs. R. L. Pierce, assistant superintendent; and Miss Leta Wight, secretary. All seem to show an increasing interest in the Sabbath-school, and for this we are thankful.

The missionary society has been doing some good work, and the report given by Sister R. L. Pierce, the secretary, showed that a large number of our members had been at work, although much more could have been done.

The report of the finances showed that the two per cent fund for the purchase of our school property was progressing nicely, seventy-five dollars having already been paid toward its purchase. A brief report of the receipts for the past quarter follows:

Colored Work	\$ 05
Church Expense	129 61
Foreign Missions	54 60
Poor Fund	6 20
Sabbath-School	148 93
Church School	3 10
Tithe Account	1093 39
Tract and Missionary Work ...	4 25
Self Denial Week	338 48
Weekly Offerings	12 50
Total	\$1791 11

The work is onward in Nashville, and all are of good courage. It is our prayer that a large number may be gathered out of this place for the Master. F. C. BRUCE, *Treasurer*.

Protestants Indifferent

I HAVE just completed the sale of one thousand copies of the *Protestant* magazine. My work has been among the business men of Memphis, Jackson, and Paris, Tenn. It is very evident that the time has come for Rome to get control. I have really been alarmed to hear so very many men who say they are Protestants absolutely refuse to hear or read on the subject, as soon as I mention facts which show that our government is in danger of falling into the power of the Roman Church. Many have said they respect one church as much as another and therefore do not wish to hear anything against the Catholic Church for they positively believe that Church will not seek the power of the State to enforce its religious dogmas upon the people. Many also say they would just as soon be under the rule of that Church as any.

To me this experience has been very significant. Dear brethren and sisters, I believe that if we are ever going to help give this message to the world now is our time. Things will soon be so closed up by the power of Rome that it will be difficult to work. Let us be up and doing.

WM. J. KEELE.

Colporteurs' Report for the Southern Union Conference, Week Ending July 18, 1914

NAME	Book	Hours	Orders	LOUISIANA CONFERENCE			Deliveries	Summary from January 1 to date		
				Value	Helps	Total		Orders	Helps	Deliveries
E E Ballard				\$	\$	\$	\$	\$ 618 00	\$	\$ 36 00
C P Bodwell** GC&PG								533 80		173 50
G W Colvin*BR								3 00		
E Eaton**BR								452 40		
J Harzman* PP&F&CK								1078 40		572 50
W J HirstPP&F								514 50		63 50
Bethel Mann* ...BF								107 95		
Viola Mann*BF								80 95		
Lura ReedBF								285 00		93 00
Pearl ReedBF								160 50		26 50
James Turner* ...BR								1534 15		847 00
Irregulars								616 75		758 75
Totals (Agts. 11)				\$	\$	\$	\$	\$5991 90	\$	\$2570 75

MISSISSIPPI CONFERENCE										
H C Balsbaugh ..GC				\$	\$	\$	\$	\$ 590 00	\$ 47 00	\$ 238 00
Emily Billups ..PP&F	65	18	47 50			47 50		1105 00	17 20	350 00
Annie Boyd ...PP&F								658 00	7 10	124 00
L M Campbell ...BR								875 00	31 50	167 00
C R Canada ...D&R	36	22	52 00		4 55	56 55		1416 50	119 90	102 50
H C Conner ...PP&F								186 00	1 05	67 00
Millie Conner ...PP&F	46	63	110 50			110 50		516 00	7 00	68 50
Lamar Cooper ...BR								253 00	8 05	24 00
W E Covington ..BR								458 00	16 75	113 00
Fannie Dorsey ...BF								557 00	12 60	
M C EllisD&R	117	111	288 00		70	288 70		743 00	2 10	
A M Finley ...PP&F	46	54	104 50		70	105 20		705 50	17 65	71 50
J S FryD&R	45				60	60	33 00	753 00	48 25	422 00
Hattie JacobsCK								158 00	10 60	70 50
Ella Johnson ...PP&F	42	93	225 00		3 15	228 15		2214 50	34 40	111 00
L J McElroy ...PP&F	38	96	222 00		6 95	228 95		1943 50	56 90	
M A Murphy ...PP&F	36	58	146 00		3 50	149 50	2 00	1541 00	31 70	213 00
H NixonD&R								309 00		
R D PetersonBR								1167 00	48 45	
Medea Peterson ..BR	13						24 00	119 00	28 10	24 00
Miss M Sparks .D&R	37	12	22 50		5 70	28 20	6 00	375 50	55 60	75 50
E A TaylorBR	25	25	75 00		2 00	77 00		1655 00	71 55	55 00
C E TerryBR	20	21	63 00			63 00		1381 00	29 60	
Annie Watts ...PP&F								596 00	20 85	217 50
Mary WolfeBR	12						36 00	165 00	22 75	36 00
Irregulars					30	30	20 00	1685 00	143 80	834 50
Bibles			27 05			27 05		519 90		146 95
Totals (Agts. 25)	578	573	\$1383 05	\$	28 15	\$1411 20	\$ 121 00	\$23902 65	\$ 947 20	\$3687 45

TENNESSEE RIVER CONFERENCE										
Ralph Cantrell ..BF	52	18	\$ 21 00	\$		\$	\$ 21 00	\$ 62 25	\$	\$
C F DartsofP	26	12	18 00		3 55		21 55	699 75	64 00	416 00
J E DortchGC	41	27	95 00		35		95 35	433 95	3 40	3 00
Nola Gibson ...PP&F								16 75		
Berdon Hampton D&R	49	17	53 00			6 00	53 00	561 95	19 75	55 00
R H Hazelton ...GC								608 68	19 81	247 00
F D KnoxBR	30	12	36 00		1 80		37 80	76 00	2 80	
J B KraussGC								642 00		198 00
J S MooreD&R	20	7	16 50		70		17 20	786 50	27 65	269 50
F E WagnerGC		16	31 00			46 00	31 00	655 85		445 75
E C Widgery ...D&R	30	9	27 00		70		27 70	309 00	3 20	
J A YoungPP	47	17	51 00		2 00		53 00	305 20	13 50	25 00
Irregulars	25	26	34 50					1191 10	6 00	666 50
Totals (Agts. 12)	320	161	\$ 383 00	\$	9 10	\$ 52 00	\$ 357 60	\$6081 73	\$ 160 11	\$1926 00

** Three Weeks. * Two Weeks.

NAME	Book	Hours	Orders	ALABAMA CONFERENCE			Deliveries	Summary from January 1 to date		
				Value	Helps	Total		Orders	Helps	Deliveries
				\$	\$	\$	\$	\$ 8 00	\$	\$
Annie Allen	CK							236 00	3 75	
T Allen	BR							455 60	22 90	98 25
U Bracy*	BF&GC	70	38	125 50	1 35	126 85		294 20	26 70	66 65
G W Brown	BF&BR	32	8	25 00		25 00		829 00	5 15	38 50
B D Crawford	BR	52	4	12 00		12 00		172 00		
E D Coleman	BF	20	25	62 50		62 50		514 00	36 25	
T G Culpepper	PP&F	49	23	74 00	10 00	84 00		571 00	8 20	
Chas Griffiths	BR	41	32	1 50		150 00		658 05	82 45	7 50
S S Guilford	BR	1	2	6 00		6 00		160 05	30 75	19 50
P Hampton	BF	36	6	11 00	1 05	12 05		1005 65	53 68	68 00
M L Ivory	D&R	62	14	44 00	35	44 35		714 00	40 20	176 50
R T Jacks	BR	17	3	10 00	2 25	12 25	25 00	464 00		3 00
C Jenson	GC	22	5	20 00		20 00		146 00	9 35	4 55
Earl Jeys	GC	32	3	10 00	1 30	11 30		177 60	3 60	3 00
Milo Jeys	D&R							743 00	21 25	29 00
P H Jones	GC							535 00	1 20	3 00
H C Mathews	BR	34	2	8 00		8 00		93 00		9 00
M L Mathews	CK							471 00	8 80	
F McRae	BR							296 50	3 75	37 50
I W Peevy	D&R							854 00	29 80	173 50
J H Reams	BR	41	14	45 00	3 35	48 35		410 00	21 05	
J S Spraggs	CK	42	26	52 00	80	52 80		190 00	5 70	
J D Stephens	GC	50	11	38 00	80	38 80		284 00	9 15	
J W Wade	BR	37	9	35 00	1 75	36 75		61 00	1 38	
Mrs E Wade	BR								16 50	
F R Wilson								591 00	17 40	
Alexander Wood	D&R							54 00	2 50	3 00
Carrie Young*	CK	24	18	27 00	50	27 50	1 50	454 75		
Bibles				21 00		21 00				
Totals (Agts. 28)		662	243	\$ 776 00	\$ 23 50	\$ 799 50	\$ 26 50	\$11462 40	\$ 461 46	\$ 740 45

KENTUCKY CONFERENCE										
R O Diehl	BR	43	15	\$ 53 00	\$ 4 95	\$ 57 95	\$	\$ 285 50	\$ 12 65	\$
Mrs R O Diehl	BR	42	2	6 00	3 60	9 60		148 40	17 55	
Sie H Green	BF							772 50	21 45	203 00
Anna M Gossom	D&R	44	38	126 00		126 00		589 00		
J W Grounds	D&R	48	19	55 00	3 45	58 45		312 00	25 20	
James Hickman	D&R	35	18	56 00		56 00		1631 00	4 25	502 00
Jefferson Hickman	D&R	28	14	42 00		42 00		95 00		
Jesse E Miller	D&R							1084 00	59 00	136 00
Mary E Miles	BR	36	36	114 00		114 00		632 00		
Bessie Mount*	D&R	73	15	30 00		30 00		120 00	1 50	
Alexander Perry								310 00	30	110 80
A Reichenbach	ES	23	4	10 00	4 80	14 80		83 00	12 45	
J B Reichenbach	BR	35	15	54 00		54 00		646 00	7 75	148 00
R B Rowe	D&R							704 00	7 15	62 40
M Wheeler	D&R							493 00	8 85	295 65
E A Williams	D&R							121 00	17 95	47 15
Jacob White								97 00		
P M Winkler	D&R							746 00	2 60	249 50
Irregulars		7			70	70	10 00	995 50	8 20	277 80
Bibles								195 17		168 41
Totals (Agts. 18)		414	176	\$ 546 00	\$ 17 50	\$ 563 50	\$ 10 00	\$10060 07	\$ 206 85	\$2200 71
Grand Totals (A. 94)	1974	1153		\$3088 05	\$ 78 25	\$2826 20	\$ 515 10	\$57498 75	\$1775 62	\$11125 36

Magazine Agents' Report Week Ending July 18, 1914

Agent	No.	Value	Agent	No.	Value
TENNESSEE RIVER CONFERENCE			KENTUCKY CONFERENCE		
Genevieve Peacock	75	\$ 7 50	Mrs J B Reichenbach	142	\$ 14 20
Eleanor Elliott	35	3 50			
ALABAMA CONFERENCE					
Alabama Conference	88	8 80	Totals	340	\$ 34 00

*Two Weeks

SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

THE SOUTHERN UNION CONFERENCE

Embracing Tennessee River, Kentucky, Alabama, Mississippi, and Louisiana Conferences

511 Cole Building, Nashville, Tenn.

SUBSCRIPTION PRICE, FIFTY CENTS A YEAR

Printed by the Southern Publishing Association of Seventh-day Adventists

Entered as second-class matter, May 19, 1910, at the post-office at Nashville, Tenn., under the Act of March 3, 1879

Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Camp-Meetings

Louisiana, New Orleans	July 30-August 9
Louisiana, New Orleans (colored)	July 30-August 9
Alabama, Montgomery	August 7-17
Kentucky, Nicholasville	August 20-30
Tennessee River, Jackson	August 28-September 7
Alabama, Bessemer (colored)	August 28-September 6
Mississippi, Jackson (colored)	September 4-13

Canvassing for Subscriptions

WHILE good results will be obtained from the regular sale of periodicals from house to house, attention should also be given to obtaining subscriptions for them. Once paid for, the periodical will go to the home for a period of time, during which there will be given considerable light on this message.

"A mistake has been made in soliciting subscriptions for our periodicals for only a few weeks, when by a proper effort much longer subscriptions might have been obtained. One yearly subscription is of more value than many for a short time. When the paper is taken for only a few months, the interest often ends with the short subscription. Few renew their subscriptions for a longer period, and thus there is a large outlay of time that brings small returns, when with a little more tact and perseverance, yearly subscriptions might have been obtained. You strike too low, brethren; you are too narrow in your plans. You do not put into your work all the tact and perseverance that it deserves. There are more difficulties in this work than in some other branches of business, but the lessons that will be learned, the tact and discipline that will be acquired will fit you for other fields of usefulness, where you may minister to souls. Those who poorly learn their lesson, and are careless and abrupt in approaching persons, would show the same defects of manner, the same want of tact and skill in dealing with minds, should they enter the ministry.

"While short subscriptions are accepted, some will not make the effort necessary to obtain them for a longer time. Colporteurs should not go over the ground in a careless, unconcerned manner. They should feel that they are God's workmen, and the love of souls should lead them to make every effort to enlighten men and women in regard to the truth. Providence and grace, means and ends, are closely connected. When his laborers do the very best they can, God does for them that which they can not do themselves; but no one need expect to succeed independently and by his own exertions. There must be activity united with firm trust in God."—*"Testimonies for the Church," Vol. V, p. 399.*

This work of soliciting subscriptions for periodicals may be taken up in connection with the house to house sale of the papers, or it may be made a regular business. There are workers who take a few sample copies with them and devote their efforts to securing subscriptions. They say it is almost as easy to obtain a subscription as to sell a single copy, and much more profitable, for then the visits of the paper are insured for a length of time. It accomplishes more in a given time than the house to house sale does. Both methods have advantages, and each will reach some people that could be reached in no other way.

E. M. GRAHAM.

A LITTLE PREMATURE

The announcement that the Nashville Food Factory had closed its doors was a little premature. The factory is still in operation though with a reduced force, and is filling all orders as usual. It will probably close about the first of September. Until its stock is exhausted it will continue to fill orders with fresh, wholesome foods. Do not fear that you will get stale goods. Nothing of the kind will be shipped.

Voluntary Words of Praise

A PLEASED customer writing from Miles City, Mont., sends a handsome order and says:

"I hope something may come your way to keep you in business another year or so, and then I believe your way will be clear. We find your goods are just what we need when meat-eating friends visit us. We absolutely will not use or serve meat any more. Your products are all fine, and it must be because of the fact that there is love of fellow men mixed right into each product instead of love of greed."

We have received a number of such testimonials, and we wish to assure our friends that we deeply appreciate their kind expressions of regret and of confidence.

NASHVILLE FOOD FACTORY,
Madison, Tenn.

ONE Missionary Volunteer Society in New York City has fitted up a reading-room for the public. Our literature is displayed, and a notice put out inviting all who wish to take advantage of this reading-room to feel free to do so. Different members of the society take turns in having charge of the reading-room every day. The members are very enthusiastic over it. One man donated quite a large sum toward fitting it up.

THE members of one of the West Kansas Missionary Volunteer societies have dedicated twenty-two acres of wheat and corn and thirty hens with their broods to the Lord. The profits from these investments go to help make up their quota of the \$25,000 fund. What are you doing to raise your quota?

Office Desks

THIS Office has secured the agency for a splendid line of office desks, both flat and roll top. Should any of our tract society or conference offices, or others be in need of a new desk, money can be saved by writing us. For catalog, prices, discount, etc., address Southern Publishing Association, 24th Ave. North, Nashville, Tenn.

FOR SALE OR TRADE—87-acre farm in southern Missouri. For particulars in full write to C. A. Parker, Springfield, Tenn.