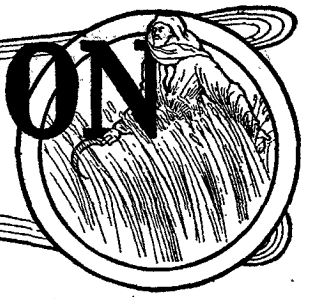


SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

VOL. VIII

NASHVILLE, TENNESSEE, AUGUST 13, 1914

No. 33

Publishing and Colporteur Work

With the Men Behind the Books

THE stirring events now taking place among the nations of Europe are indeed a most solemn and impressive sign of the times. The suddenness with which all Europe has been thrown into a state of war is appalling even from a prophetic point of view and well shows the careful and extensive preparations that have been going on for so long.

Doubtless the present situation furnishes as striking and forcible an object-lesson for the "men behind the books" as could be expected, to impress upon the people the seriousness of the times in which we are living. We therefore trust that every worker will take advantage of this opportunity and use it to the best of his ability. There are many, no doubt, who will now gladly listen to our faithful colporteurs, though they could hardly have been induced to do so before this trouble sprang up. Hence, let every one put forth his best efforts to place our message-filled books into the homes of the people and thus warn them of the impending crisis. The present conditions can not fail to impress the mind of every thinking man and woman and there are thousands and thousands who will gladly purchase the books containing the third angel's message, and which explain the true meaning of the events now taking place, if they are only given the opportunity. This places an added responsibility upon every one engaged in this work. Let us therefore be the more faithful so that no soul will be lost who might have been saved had we done our part.

BRANCHES MAKE GOOD GAIN IN SALES.

The sales report of our Western Branch, just received, shows that the sales of that office for July amounted to \$8,083.93, or a gain of \$2,857.21 over the sales of July, 1913. This gives the Fort Worth Branch a gain of \$3,963.04 for the first seven months of 1914 as compared with those of the same period of 1913.

For the first six months of 1914 the Atlanta Branch has made a gain in its sales of \$4,325 over the first six months of 1913. It is also gratifying to notice that the sales of the Atlanta Branch for the first six months of this year are \$3,000 more than for the first six months of any previous year in its history. We are indeed grateful for this evidence of the prospering hand of the Lord over the work in the Southeastern and Southwestern Unions. Surely the "men behind the books" in these unions have reason to feel much encouraged and to thank God for the success that he is giving to their efforts.

SOME APPRECIATIVE WORDS.

The following appreciative words are from Brother L. D. Randall, manager of our Atlanta Branch. They are given

here for the sole purpose of showing the substantial interest which the Publishing House family feels for their coworkers out in the field, and that, although the weather is hot and oppressive, we do not hesitate to put in long hours in order to have the books ready by the time they are needed. Brother Randall says:

"I am certainly glad that we shall be able to get the new edition of 'Bible Readings' by the end of next week. Our office seems to be setting a new record in this respect. The usual program is: First announcement, 'We will have stock ready by the first of September.' Second announcement, 'It will be ready before the first of October.' Third and fourth announcements similar. Books delivered, probably, in November. But you first announced for the first of September, and are going to deliver before the tenth of August. . . .

"I have been very much interested in regard to the care the boys are taking in getting out the new edition of 'Bible Reading' and 'Past, Present, and Future,' and also in the hard licks the workers are putting forth on these books to get them out quickly. Our Publishing House workers have always been loyal and ready to pitch in and help out in time of need. I have greatly regretted, though, that nearly every summer in just about the hottest part of the weather, it has been necessary for our workers in the factory, at least many of them, to put in overtime. It can not help but tell on them, and every year I keep hoping that the experience will not have to be repeated again."

Perhaps it will be pardonable to say that we feel very proud of our Publishing House workers. We believe there is hardly one who would not most willingly work overtime, night after night, rather than to disappoint any of the men in the field. It means a great deal for a colporteur to work for weeks, and perhaps months, rolling up a large list of orders, and then be disappointed in getting his books at the time they are needed. After working hard all day in a hot factory, night work does tell upon our workers, and yet they gladly do it rather than disappoint a single person in the field.

In the commercial world there is a general depression at the present time, and in many lines business is practically at a standstill. There are thousands of men out of work in nearly every large city. When the business men here in Nashville learn that we are so rushed, they seem greatly surprised and can not understand it. However, as it has been so well stated before, "Our work is different." There is a power behind it that the world knows not of, and it is this same power that gives success to the efforts of our faithful colporteurs in the face of drought and other adverse local conditions when worldly agents fail and find it necessary to leave the field. Certainly we have much for which to thank the Lord.

PERSONAL LETTER FROM ELDER EASTMAN.

It is always encouraging to learn of the progress that is

being made in our work in other fields as well as our own. Therefore we take pleasure in passing on the following interesting paragraphs taken from a personal letter from Elder W. W. Eastman, now secretary of the publishing department of the North American Division Conference:

"I am very much interested in the description you give of the busy time you are having in your pressroom. It seems too bad that your work should have struck you so suddenly as to make it necessary for you to run overtime, whereas if you could have spread your work over a long period it would have given your hands steady work during the dull season, yet I am conscious of the fact that these things come to us in spite of all we can do. I can see how it could not be avoided under the circumstances, as the new 'Bible Readings' and 'Past, Present, and Future' both were thrown on your hands at the last moment and have to be brought out as soon as possible.

"I was impressed with the tremendous power wrapped up in that carload of books you described in your article in the 'WORKER.' Sixteen thousand volumes doubtless represents as many homes into which these books will go. Multiplied by five, which is a reasonable estimate for the average family, we have eighty thousand people who will be reading our books sent in one car from one publishing house—a city nearly as large as Dallas, all reading the books from that car. It is wonderful to think about it, isn't it, Brother Pierce? Now when we multiply this by our other publishing houses it means much.

"I have before me a report from Brother Richmond, superintendent of the Review and Herald factory, giving the following interesting figures, showing their bindery deliveries for the month of June as follows:

Full leather books	879
Half leather books	820
Cloth books	8,182
Board style	2,662
Tracts and pamphlets	65,324
Total	77,867

"In a letter from Brother Weaks, written a few days ago from the Pacific Press, he makes the following statement, which shows that the Pacific Press, too, is along with the S. P. A. and the R. & H., very busy filling orders.

"The brethren here at the Press have given me a little room for my office adjoining the factory. It has three glass sides. While I can't throw stones, I can look out and see all hands more than busy trying to get the books ready sufficiently fast for the colporteurs, though we have them going some. These 'hard times' have so affected the leather binding trade that I see additional help has been called in to help in cutting up goat hides. It is 'hard times' for the poor goats over in Africa that furnish us with the good material for our leather bindings. But it takes a good binding to stand these 'hard times,' so the people are ordering that kind. Just listen while I give one order that was sent to a colporteur in the Pacific Union this morning: Forty-two full morocco, one half morocco, no cloth.

"It just does one good to walk out through the shipping and stock room these days. Poor Brother Scott is just 'snowed under.' He told me this morning that he thought we would do a two-million-dollar business from the Press alone if we could keep up the present rate of sales right through the year. Some orders have had to be held up because of the fact that the bindery could not turn out books

fast enough. I was just noticing that some bindings on standard books can not be found in the stock room.'

"And if we can properly judge from the reports that are coming in, I am persuaded that all three of our institutions will be kept busy for some time to come, and especially the Southern Publishing Association, as all three of your unions are making sales at a break-neck speed.

"I remember that when I was down at the S. P. A. I took the position that the Southeastern and the Southern Unions ought to be brought up to \$75,000 a year each and the Southwestern to \$100,000, which would give a demand in its own territory of \$250,000 worth of its own products, and it seems to me that that figure is going to be reached quicker than I even dreamed of, for at the present rate you will almost make it this year if not quite. Brother Pierce, it is certainly evident that the Lord is in earnest. He is going to bring this work to a conclusion and that pretty soon, and the devil knows it and he is getting busy. There is no question but what persecution is just upon us. There are many indications of this that I have not time to speak of in this letter."

In various ways the lines are gradually being drawn tighter and tighter and, as stated by Brother Eastman, the indications are that the time of persecution is near at hand. We know not how much longer we shall be permitted to enjoy even as much freedom as we do at the present time. These facts together with the rapid and significant movements now going on among the mighty nations of Europe should stir every lover of this message to more prayerful and zealous efforts than ever before, for surely "the night cometh, when no man can work."

R. L. PIERCE.

Miscellaneous

Missionary Volunteers, Reach Your Goal

"THE battle is completely lost," said Desaix, looking at his watch when consulted by Napoleon at Marengo. "But it is only two o'clock" said Napoleon, "and we have time to gain another." He then made his famous cavalry charge, and won the field, although five minutes before, every Frenchman along the line was expecting to retreat.

This spirit of "never give up," will win the day for every missionary volunteer. The year is almost gone, but if you are fired with a determination to win there is sufficient time remaining to earn your certificate. Begin to-day. Almost eleven hundred have successfully finished reading these excellent books, and have secured the General Conference certificate this year.

Volunteers on the farm, in the shop, in the kitchen, on the hot dusty road selling our publications, many under the most trying conditions have completed the course this year. Why can't you?

Napoleon said, "Show me a man who reads good books, and I will show you a man who wields an influence." Young man, young woman, would you wield a stronger, more manly, more womanly influence? Fill your mind with true, pure, lovely thoughts. Do not let your mind dwell on mean, cheap, commonplace matters. "As a man thinketh in his heart, so is he." Devote some time daily to improving your mind. Get the inspiration that comes from reading the noble lives and worthy endeavors related in these excellent reading course books. Associate mentally with the best men and women. Christ admonishes us to think his thoughts after him. Paul challenged that developing, aspiring young man, Timothy, to "give attendance to reading."

Paul said, "Bring with thee the books." The spirit of prophecy says, "Study the lives of such men as the apostle Paul and Martin Luther; as Moffat, Livingstone and Carey and the present daily unfolding history of missionary effort." Dear reader, are you heeding this instruction? Resolve to do so at once. Your resolution is your prophecy.

It is "On to the goal! and I shall finish my reading course if it takes all summer!" that develops strong, muscular missionary volunteers who reach their goal.

C. L. BENSON.

Organization Ammunition

Our great home missionary campaign is daily taking more definite shape and there is a deepening conviction and a growing interest in this great soul-winning movement.

The definite date, when it should begin, was set by the North American Division Conference at its spring council held at Loma Linda. Think of it, brethren and sisters, the finishing of the work is our high privilege. To the end that the very best results may be obtained it was planned that every church be organized into missionary bands with suitable leaders. Wherever the churches have over twenty members, it is hoped that small bands, though each a part of the general society, will be formed with leaders for each, so that each line will receive full consideration.

Since the first of June it has been my privilege to attend eight camp-meetings, and I am happy to say that I found a noble response on the part of all our people. They appreciate the value of our truth-filled literature, and are ready for service. What a harvest there will be when all get to work for God. Brethren, we can reach God's standard—a thousand times more than we are now doing.

It is not necessary for me to outline the various phases of the work, for these will press in upon us as we take up the very simplest lines to begin with. There are several things that I would particularly urge at this time. First, get organized just as quickly as possible. Begin to study plans and to get ready for real soul-winning work. We shall need to give particular attention to securing the clubs of the home missionary series of the *Signs* weekly. The goal is set for at least two copies a member. This soul-winning agency is going to play a very important part in enabling us to win at least one soul each for Christ. The six months series rate will be sixty cents to our people. As far as possible, would it not be well to secure these orders at the time of our fourth-Sabbath missionary service?

You are doubtless aware that the Pacific Press Publishing Association has arranged to give to our foreign mission work the entire net gain on the *Signs* weekly. Each conference is to benefit in this according to the number of papers handled. This certainly is a very generous offer. By placing the orders thus early we shall be able to assist the publishers very materially in their plans, and at the same time be sure of receiving our club beginning with the very first issue of the campaign series.

I feel very anxious that we shall *sell* this bright paper, rather than give it away. It will cost us less than two and one-half cents, and sells for five cents. We shall need funds with which to carry forward our tract work and from the very beginning it should be our policy to shun debt. If we start right we shall have no difficulty in this respect.

Be sure to take an offering at the regular fourth-Sabbath missionary service for this purpose as well as a regular offering at the mid-week missionary meeting. The handling of large clubs of magazines will be a great help in the finances. Keep everything even so that every energy of every member at every meeting and at all times can be fully

devoted to the one great end—the saving of the lost. Let there be earnest seasons of prayer, that the fulness of divine power may attend every effort, and glorious will be the results.

We are very anxious to get in touch with each worker. Be sure to pass along every item of interest. Let no one fail to report. The wise man says, "A good report maketh the bones fat." Let faith play a very important part, for by it the workers will obtain a good report.

F. W. PAAP, *Home Missionary Secretary,*
North American Division.

Alabama Conference

Conference Directory

A. L. MILLER, President.

S. D. HARTWELL, Secretary and Treasurer.

S. D. HARTWELL, Tract Society Secretary.

MARK WILSON, Field Missionary Secretary.

OFFICE ADDRESS, Room 333, Hood Bldg., Birmingham, Ala.

HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

News Items

EVERY one interested in the camp-meeting for the Alabama Mission (colored) should remember that it will be held at Bessemer, Alabama, Aug. 28 to Sept. 6, 1914. Arrangements are being made to accommodate all who may attend. Plan to stay on the ground. A dining tent will be in operation in which meals will be served at a reasonable price and living tents and cots will be rented at a small figure. Bring your bedding with you.

The camp grounds are located at the corner of twenty-fourth Street and David Avenue, one half block from Perkins Station on the South Bessemer car line, twelve miles from Birmingham.

To get to the camp grounds from Birmingham, take the South Bessemer car coming down Second Avenue from Twenty-first Street, ride to Perkins Station and walk one half block. You can also get there over the A. G. S., L. & N. or A. B. A. Railroad. Arrangements will be made to have some one meet passengers at the depot.

Those planning to attend are requested to notify the undersigned as early as possible. Let all communications be addressed to him at the camp grounds.

J. GERSHOM DASENT.

Gadsden

We have just taken down our tent to leave for camp-meeting. We feel we are leaving a good interest at a critical time.

The meetings were not started till June seventh though the writer came to Gadsden May twenty-fifth and was joined two days later by Brother and Sister Marley, from the Foreign Mission Seminary in Washington. We were delayed in getting our meetings started by the difficulty we had in obtaining a place to pitch the tent. However we finally obtained a fine location.

Our attendance was good until some special meetings were started in a Baptist church near us and then our attendance gradually dropped until we had only a few. After these meetings closed, our congregation grew in size again and continued to be good for some time. Then it again dropped down so that we decided to discontinue holding meetings every night. Our first meeting, after we had stopped for a few days, was on Sunday night and our congregation was nearly as large as we had ever had. The next

meeting was on Thursday night and we had a fair attendance. The following Sunday night, which was our last meeting, we had what appeared to be the largest congregation we had ever had.

Eight have declared their intention of keeping the Sabbath. Among these are a Baptist minister and his wife. As we left just when decisions were being made only four of this eight have been out to Sabbath services.

For the first two weeks the papers gave us considerable space, publishing most of the reports we gave them. These reports contained a synopsis of the sermons and an announcement of the subject for the next meeting. We learned of some of these reports being read as far away as Florida. Later they gave us only a notice, though when we were leaving they published the article we gave them, in full.

R. I. KEATE.

Kentucky Conference

Conference Directory

B. W. BROWN, President.
S. F. LOVE, Secretary and Treasurer.
H. E. BECK, Field Agent.
MRS. B. W. BROWN, Sabbath-School Secretary.
W. H. WHITE, Y. P. M. V. Secretary.
OFFICE ADDRESS, Nicholasville, Ky.

Field Report

I WENT to Irvington on July twenty-eighth and visited at the home of Brother Howards. I found them of good courage and anxious to have a tent meeting held in their town. It made me glad to see the zeal they had for the message. I held one meeting in this place, and then went to Louisville where I spent two days.

I found the work progressing nicely in both tent meetings which are in progress. Elder Lindsay reports a good number who have declared their intention to keep the Sabbath.

Elder Lawrence reports eleven who have taken their stand for the Sabbath, and many more are interested. We were glad to meet these brethren and their associate workers. Truly the harvest is ripe in Louisville.

I visited the church at Lexington where we had a Sabbath meeting. The Lord came very near and all seemed to realize that we are in very stirring times. Two persons were added to the church on profession of faith.

I am now at the conference office, making preparations for camp-meeting.

B. W. BROWN.

From Our State Missionary Agent

It is with courage that I now address the WORKER again. It has been some time since I wrote, but these are busy days for the ones on the firing line. It has been hot and dry, but the drought causes the servant of God to look to him in whom only is strength.

The first week in July was spent with Brother Jefferson Hickman in Scott County, and from there I went to the Sabbath-school convention at Grove, where we enjoyed a good feast together. Joining Brother M. Wheeler there, we drove across the country to Garrard County, spending most of the night out in the rain in order to get to our territory. I spent Sabbath, July 18, at Boston. On the twentieth I joined Brethren H. Ethington and J. W. Hicks in Adair County, where we had some precious experiences in the field. The

people seemed very anxious for the truth there, and were glad when we could come to their homes. Mr. and Mrs. J. B. Watson treated us very kindly in their home in Columbia. From there I went to Louisville, and was glad to see the work progressing so well. During the night service, while I was there, there were nearly twenty who stood up for the truth of the third angel's message.

I went from Louisville to Frankfort, where I met Dr. F. R. Thornton, and had a short visit with Sister Minnie L. Scott. I was also privileged to again see a family which I met seven years ago when I first started in the work and sold them a "Daniel and the Revelation." It made me rejoice to find them, and to learn that they were interested in the truth.

Sister Mount has finished working Frankfort with "Daniel and the Revelation," and the Lord has blessed her efforts there. I went with her to Shelbyville, where she found a home with the organist of the Christian Church. We had a good day there with some fine experiences with the better class of people. Then I spent Thursday of last week with Miss Audra Reichenbach in Lexington, and we had good experiences.

All the workers are getting along nicely in spite of the drought. Those that are sticking to the work and putting in good time are meeting with success. There is a spirit of unrest in the minds of the people, and it is only as the Spirit of God works on the hearts that the worker can find an entrance.

Now, brethren, our August deliveries are here, and we ask your prayers that God will bless in this month's labor.

It brings joy to our hearts to run over our books and see that we have done more business in the book work in July, 1914, than ever before in the history of our work.

Our camp-meeting and conference will soon be here, and we are looking forward to the feast of spiritual things that is coming. Many of our boys from out on the firing line will be there with some good experiences to tell. We hope to see there many of our brethren from all over the state. Come and let us enjoy this meeting together. It may be the last one. So let us seek for the outpouring of the latter rain in this meeting.

H. E. BECK.

News Notes

BROTHER IRVING TAIT visited in Louisville the past week. He attended the tent meeting while there.

Brother W. H. White reports the arrival of a baby girl at their home in Covington.

Elder Brown has visited at Irvington, Louisville, and Lexington since our last report.

Brother Milton Jones is selling our tracts in great quantities at the tent meeting in Louisville. We believe this is a move in the right direction.

Brother Beck has been assisting Sister Gassom to deliver in Lexington. He has also assisted Sister Mount at Shelbyville where she is taking up work.

Have you ordered your tent and furniture for camp-meeting? If not you had better do so at once as only a few more days remain for us to fill your orders.

Brother James Hickman is delivering, this week. We are praying that God will give him a good delivery.

Brother Osterman reports from Bowling Green that the tent meeting is progressing nicely. Sister Florence Minnis recently joined the company of workers there.

Brother Andy Schroder has ordered a "Bible Readings" prospectus and will canvass for that good book.

Brother Love is very busy in the office these days getting ready for camp-meeting.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.

F. C. VARNEY, Conference and Tract Society Secretary and Treas.

I. C. POUND, Field Missionary Agent.

OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.

MRS. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.

PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

Camp-Meeting

As already announced, this meeting is to be held from August 28 to September 7, at Jackson, Tenn., on the same ground that it was last year. Those who arrive at either the Union Station or the N., C. & St. L. should take the street car for the Court Square, where they will transfer to Hollywood car; get off the car as it leaves Poplar Street and walk two blocks west. We have arranged with a transfer company to take care of all the baggage. If you will bring your checks direct to the book tent, we will see that your baggage is looked after. When we know that our people are coming in on the trains, either I. C. Pound or C. F. Lowry will meet the trains. Your checks can be given to them.

Recently we have bought a new dining tent and some additional equipment, which will enable us to give better dining service than heretofore. Those in charge will do all they can to have good, healthful food prepared. The water comes from an artesian well fifteen hundred feet deep, and it is planned to have it cooled with ice.

The purchasing of the new dining tent gives us the tent that was used for dining purposes last year for our young people. Those in charge of the young people's work are planning on having the young people's and children's tents as nicely decorated and as comfortably seated as the large pavilion. Judging from the good letters we are receiving from the young people in different parts of the conference, we believe there is going to be a large attendance.

There will be a good assortment of books, tracts, periodicals, pamphlets and Bibles at the book tent. We trust every one will come prepared to take home a good supply of the printed page to place in the hands of their neighbors.

Those desiring to rent tents and furniture should write C. F. Lowry, 227 Hatton Street, Jackson. When your order is received for a tent, your tent will be pitched and if furniture is ordered it will be placed in the tent before you arrive on the ground, thus having your tent as near ready for occupancy as possible.

The workers' meeting, previously announced to be held prior to the camp-meeting, will not be held, owing to the fact that some of the local workers can not be present nor can the help of the union workers be secured.

From what we can see now we believe there is going to be a good attendance at the camp-meeting.

J. W. NORWOOD.

News Notes

RECENTLY Brother B. W. Brown, president of the Kentucky Conference, was an office visitor on his way home from the Southern Training School Board Meeting at Graysville, Tenn.

Elder E. H. Rees left a few days ago for Glasgow, Ky., where he expected to hold a few meetings.

Word has been received here at the office of the death of Brother John Finch's daughter, Mrs. Eva Price, at Spring-

ville, Tenn. The bereaved relatives of this sister certainly have the sympathies and prayers of the members in our conference.

Miss Clyde Callicott recently came in from Jackson, Tenn., where she has been visiting relatives during the past few weeks, to connect with the Nashville Sanitarium Food Factory office as stenographer and bookkeeper. Miss Callicott has been attending Keene Academy at Keene, Texas, the past two years.

Dr. A. J. Harris and wife, and Miss Genevieve Roberts are at present out of the city visiting relatives in Michigan. They made this trip in their automobile and were accompanied by Mr. Lloyd Simkin to Jackson, Mich., from which place Mr. Simkin will visit other points in the North and East.

Brother Wm. J. Keele, of Cedar Grove, Tenn., who is working in the interest of the *Protestant Magazine*, is meeting with fine success. He has already placed in the hands of the people 1,054 copies, and we have received his order for more. Brother Keele has also sent in a number of yearly subscriptions for the *Protestant*.

Miss Genevieve Peacock is placing in Memphis each month several hundred *Life and Health*. The August issue of this magazine is devoted especially to the discussion of temperance questions. Can not others find time to help in scattering this number? This is the time to get this subject before the people as it is now a live issue in this country.

We are sorry to report that Elder J. W. Norwood is not recuperating from his attack of malaria as rapidly as he had hoped. We are hoping that he will soon be well again and able to take up active service.

Sabbath-School Report, Quarter Ending June 30, 1914

Names	Mem.	Av. Att.	13th Sab.	Missions
Nashville (Memorial) ..	160	129	\$ 58 93	\$ 186 05
Memphis	114	94	16 91	89 77
Hillcrest	31	29	6 34	45 18
N. Nashville	52	37	10 00	34 91
Hazel	21	21	12 00	31 07
Memphis (Col.)	27	14	8 00	22 50
Fountain Head	35	27	6 45	21 82
Cedar Grove	19	14	4 94	18 15
Nashville (Col.)	43	34	3 49	15 22
Jackson	22	23	5 00	14 52
Madison	70	56	2 50	14 29
Bordcaux	18	16	3 57	12 66
Lane	18	12	5 00	11 41
Springville	34	26	1 21	8 03
Leach	53	36	1 30	7 35
Haran	20	18	1 81	5 98
Bon Aqua	14	12	1 41	5 21
Paducah	16	16	2 47	5 00
Hustburg	23	18	1 19	4 72
Lawrenceburg	13	13	1 41	3 62
Chestnut Hill	8	6	1 00	3 50
Nails Creek	8	6	1 00	2 43
Trezevant	27	18	57	2 82
Portland	7	6	10	2 29
Springville (Col.)	13	7	30	50
Home Dept.	48	48	2 35	7 20

Total 896 731 \$ 159 25 \$ 576 20

Second Quarter 1913 .. 872 722 65 71 416 67

Gain 24 9 \$ 93 54 \$ 159 53

MRS. E. H. REES, Sabbath-School Secretary.

Colporteurs' Report for the Southern Union Conference, Week Ending August 1, 1914

NAME	Book	LOUISIANA CONFERENCE						Summary from January 1 to date		
		Hours	Orders	Value \$	Helps \$	Total \$	Deliveries \$	Orders \$	Helps \$	Deliveries \$
E E Ballard.....								618 00		63 00
C P Bodwell GC&P								563 00		191 50
Susie Boden**.....								1 80		
G W Colvin								71 00		
E Eaton* ..D&R&CK								765 10		19 50
J Harzman* ..PP&F								1160 15		593 00
W J Hirst .....GC								598 00		63 50
Bethel Mann								107 95		
Viola Mann								80 95		
Lura Reed .....BF								285 00		93 00
Pearl Reed .....BF								160 50		26 50
James Turner ..BR								1592 15		971 00
Irregulars								616 75		758 75
Totals (Agts. 12)				\$	\$	\$	\$	\$5620 35		\$2779 75

MISSISSIPPI CONFERENCE										
H C Balsbaugh ..GC				\$	\$	\$	\$	\$ 590 00	\$ 47 00	\$ 238 00
Emily Billups..PP&F	64	9	20 00			20 00		1125 00	17 20	350 00
Annie Boyd ...PP&F								658 00	7 10	124 00
L M Campbell ..BR	23	6	19 00		75	19 75		894 00	32 25	167 00
C R Canada ...D&R								1416 50	119 90	102 50
Elmer Chastain								1354 00	60 00	117 00
H C Conner ...PP&F								186 00	1 05	67 00
Millie Conner ..PP&F	55	73	145 00			145 00		661 00	7 00	68 50
Lamar Cooper ...BR								253 00	8 05	24 00
W E Covington ..BR	25	5	15 00		50	15 50		473 00	17 25	113 00
Fannie Dorsey ...BF								557 00	12 60	
M C Ellis .....D&R	114	73	215 00			215 00		958 00	2 10	
A M Finley ..PP&F	58	78	156 00		2 10	158 10		861 50	19 75	71 50
J S Fry .....D&R								753 00	48 25	422 00
Hattie Jacobs ...CK								158 00	10 60	70 50
Ella Johnson ..PP&F								2214 50	34 40	111 00
L J McElroy ..PP&F	24	56	125 00		1 80	126 80		2068 50	58 70	
M A Murphy..PP&F	10	15	33 00		195 00	34 05		15 74	32 75	2 13
H Nixon .....D&R	54	29	100 00			100 00		409 00		
R D Peterson ....BR								1167 00	48 45	
Medea Peterson .BR								119 00	28 10	24 00
Miss M Sparks D&R	31	37	104 00		70	104 70		479 50	56 30	75 50
E A Taylor ....BR								1655 00	71 55	55 00
C E Terry .....BR								1381 00	29 60	
Annie Watts ...PP&F								596 00	20 85	217 50
Mary Wolfe ....BR								165 00	22 75	36 00
Irregulars								1685 00	143 80	834 50
Bibles			4 40			4 40		524 30		146 95
Totals (Agts. 26)	458	381	\$ 936 40	\$ 6 90	\$ 943 30	\$	\$	\$24839 05	\$ 954 10	\$3687 45

TENNESSEE RIVER CONFERENCE										
Ralph Cantrell* ..BF	108	45	\$ 51 50	\$	\$ 51 50	\$ 21 90	\$ 113 75	\$	\$ 21 90	
C F Dart* ....sofp	99	21	31 50	6 05	37 55	106 50	731 25	70 05	522 50	
J E Dortch* ....GC	81	40	141 00	35	141 35		574 95	3 75	3 00	
B Hampton* ...D&R	48	9	29 00	1 35	30 35		586 95	21 10	55 00	
R H Hazelton* ..GC	40	34	71 00	4 00	75 00		718 68	25 50	247 00	
Frank Knox* ..BR	87	31	95 00	1 20	96 20		171 00	4 00		
J S Moore* ....D&R	72	25	74 50	1 05	75 55		861 00	28 70	269 50	
F E Wagner* ..GC	62	17	46 00	21 50	67 50	30 00	711 80	21 50	476 25	
E C Widgery* ..D&R	63	24	79 00	2 15	81 15		388 00	5 35		
Irregulars	357	88	210 60	21 70	232 30		1437 40		670 00	
Totals (Agts. 9)	1017	334	\$ 829 10	\$ 59 35	\$ 888 45	\$ 158 40	\$6294 78	\$ 179 95	\$2265 15	

**Three Weeks. *Two Weeks.

ALABAMA CONFERENCE							Summary from January 1 to date			
NAME	Book	Hours	Orders	Value	Helps	Total	Deliveries	Orders	Helps	Deliveries
Annie Allen	....CK			\$	\$	\$	\$	\$ 8 00		
T Allen	.....BR							236 00	3 75	
U Bracy	.....GC	43	24	79 00	1 50	80 50		534 60	24 40	98 25
Geo W Brown	BF&BR	52	12	29 50	3 00	32 50		323 70	29 70	66 65
C S Carlyle	....GC	25	11	35 00	1 30	36 30		75 00	1 65	
B D Crawford	..BR	52	10	30 00		30 00		976 00	5 15	38 50
E D Coleman	..BF							179 50		
T G Culpepper	PP&F	50	13	39 00		39 00		580 00	44 65	
Chas Griffiths	....BR	22	13	58 00		58 00		729 00	8 20	
S S Guilford	....BR							658 05	82 45	7 50
P Hampton	....BF							169 55	31 80	
M L Ivory	....D&R	53	18	60 00	1 55	61 55		1110 65	56 53	68 00
R T Jacks	.....BR	20	6	20 00	70	20 70		752 00	45 45	242 50
C Jensen	.....GC	24	6	20 00		20 00		484 00		3 00
Earl Jeys	.....GC	35	8	27 00	3 00	30 00	3 00	199 00	13 40	7 55
Milo Jeys	....D&R							177 60	3 60	3 00
P H Jones	.....GC							743 00	21 25	29 00
H C Mathews	..BR	30	2	8 00		8 00		543 00	1 20	3 00
M L Mathews	..CK							93 00		10 50
Frank McRae	..BR							643 00	10 90	
I W Peavy	....D&R							296 50	3 75	37 50
J H Reams	....BR	35	15	47 00	2 85	49 85		934 00	32 10	173 50
J S Spraggs	....CK							432 00	21 85	
J D Stephens	..GC							240 00	6 80	
J W Wade	....BR							314 00	12 30	
Mrs E Wade	....BR							61 00	1 38	
F R Wilson	.....								16 50	
Alex Wood*	..D&R	99	44	177 00		177 00		831 00	17 40	
Carrie Young	..CK							54 00	2 50	3 00
Bibles	.....			10 95		10 95		477 60		
Totals (Agts. 29)		540	182	\$ 640 45	\$ 13 90	\$ 654 35	\$ 3 00	\$12854 75	\$ 498 66	\$ 791 45
KENTUCKY CONFERENCE										
R O Diehl	....BR			\$	\$	\$	\$	\$ 297 50	\$ 12 65	\$
Mrs R O Diehl	..BR							148 40	17 55	
H Ethington	..D&R	44	21	58 00	2 10	60 10		93 00	3 50	
Sie H Green	....BF							794 00	24 45	234 00
Anna M Gossom	D&R	22	4	13 00		13 00		630 00		
J W Grounds	..D&R	41	7	20 00	3 70	23 70	79 35	373 00	31 25	79 35
James Hickman	D&R	19	1	3 00	75	3 75	10 00	1693 00	5 00	516 00
JeffersonHickman	D&R							95 00		
J W Hicks	....PP&F	4					11 00	26 50	35	11 00
Jesse E Miller	D&R							1127 00	59 75	137 00
Mary E Miles	..BR	24	11	34 00		34 00		705 00		
Bessie Mount	..D&R	34	15	39 00		39 00		192 00	2 00	
Alexander Perry*	BR	49	45	136 00		136 00		446 00	30	110 80
A Reichenbach	..ES							83 00	12 45	
J B Reichenbach	BR	37	9	29 00		29 00		759 00	7 75	148 00
R B Rowe	....D&R							704 00	7 15	62 40
M Wheeler	....D&R	18	7	21 00		21 00		546 00	8 85	301 65
E A Williams	..D&R							121 00	17 95	47 15
Jacob White	.....							97 00		
P M Winkler	..D&R							752 00	2 60	249 50
Irregulars	.....							995 50	8 20	277 80
Bibles	.....							195 17		168 41
Totals (Agts. 20)		292	120	\$ 353 00	\$ 6 55	\$ 359 55	\$ 100 35	\$1087 07	\$ 221 75	\$2343 06
Grand Totals (A. 96)		2307	1017	\$2758 95	\$ 86 60	\$2845 65	\$ 261 75	\$50696 00	\$1855 46	\$11866 86

Magazine Agents' Report Week Ending August 1, 1914

Agent	No.	Value	Agent	No.	Value
ALABAMA CONFERENCE			Jennie Robertson		
Alabama Conference	332	\$ 33 20	KENTUCKY CONFERENCE		
TENNESSEE RIVER CONFERENCE			Louisville Church	150	15 00
Genevieve Peacock	124	12 40	Milton Jones	250	25 00
Milton Young	2	20			
Wm J Keele	128	12 80	Totals	1077	\$107 70

*Two Weeks.

SOUTHERN UNION WORKER

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G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Camp-Meetings

Alabama, Montgomery August 7-17
 Kentucky, Nicholasville August 20-30
 Tennessee River, Jackson August 28-September 7
 Alabama, Bessemer (colored) August 28-September 6
 Mississippi, Jackson (colored) September 4-13

The European War

"A SITUATION has arisen in Europe which is claiming the attention of the whole civilized world, almost to the exclusion of every other topic. The greatest war known in all the ages since time began is now fairly under way and no words can describe nor mind conceive what such a conflict means to the interests of mankind politically, economically, or socially. We could not well let this sudden and awful development in the political world pass unnoticed until another issue of the *Watchman* should be ready; hence, we have delayed our September issue a day or two, in order to make this terrible European war a leading theme in this issue while the attention of the people is so earnestly concentrated upon it.

"Our leading article is from the pen of Professor Magan, who has given long and earnest study to this great subject. He has taken special pains to secure information from European sources, and is prepared to set before the reader matter of the most interesting and instructive nature regarding the causes leading up to the present situation in the old world. He presents this situation in its true light as being another development in the solution of the Eastern Question, which is finally to eliminate Turkey from Europe.

"There will also be an article by the editor calling attention to the nature and meaning of such a war as this which has now begun and pointing out the hollow and illusive character of the peace talk which has been so much heard, of late, in this and other countries."

The above is our editor's own description of a portion of the contents of the September *Watchman*. On the cover is a relief map of Europe, with the names of the various capitals and The Hague, above which hovers an impressive representation of Europe's war cloud encircling the figure of death. We feel sure that all our brethren and sisters will be anxious to come before the people with something special on this great war situation just at this time; hence, we expect that large orders will be received from them for this number.

J. L. MCCONAUGHEY.

With the "Protestant" Magazine

I STARTED out on a little missionary campaign by ordering five hundred copies of the *Protestant Magazine*, June issue. As I worked among the business men I was led to see the great need of stirring the people over the dangers that will confront us when Roman Catholics get control in our governmental affairs. So I ordered five hundred more copies.

My first five hundred were ordered for Jackson, Tennessee, where I found quite a number much interested through reading the *Menace*, an anti-Catholic paper. I sold three hundred at Jackson and then I worked Lexington, Camden, and Paris, where I disposed of the other two hundred.

At these three places the people were very little concerned regarding the matter. Frequently business men of intelligence would say they would not read the paper if I would give it to them, though I had made strong appeals to them. This caused me to be more zealous and to see the need of work being done to get them stirred.

Having done considerable work among the business men of Memphis and knowing there was a great Catholic influence there, I ordered five hundred for Memphis. I found it a very difficult field—Catholics, Protestants, and Jews, all mixed up together in business affairs. Many men told me they would not dare take the *Protestant Magazine* to their homes as their wives were Catholics and it would make trouble in their families. Others had dear friends who were Catholics, and did not wish to know of anything against their Church. Still others were in business with Catholics and did not wish to read as it might interfere with their business. Many make the excuse that they have confidence in the government to keep things alright.

But thank God not all are indifferent. Many are studying the work of Romanism and they are wide awake on the subject and realize that our government is even now in the grasp of Rome.

After disposing of the five hundred in Memphis, I ordered one hundred of the July number for Jackson, in order to go over my first territory and try to get subscriptions; but I did not succeed, so I worked Trenton, Dyer, and I am now at Union City ready to work here.

At Trenton I went into Dr. Wood's office. He is a dentist, who is also a Christian preacher. As soon as I called his attention to the *Protestant Magazine* he said, "Yes, I want that; you may put me down for a yearly subscription." It seems that he had been in Memphis and a friend had given him the June issue which he liked very much. I took several subscriptions there from some of the most prominent men in business.

I have made a special effort to get the paper before the ministers. Most all endorse it thoroughly, but have reasons for not subscribing just then. However they usually take a copy.

Brethren, I fear there is not the interest taken among our own people on this great question that there should be. To be indifferent now means defeat. I am sure there are many in our churches who know little of the policies of Rome. I believe every family should be reading the *Protestant Magazine*. I was glad to see so much light on the subject in the *Watchman*.

Remember the Lord is saying to you, "Follow thou me."

WM. J. KEELE.

A MISSIONARY VOLUNTEER society was organized in Samoa recently. Thus again we are reminded that this young people's work is going around the world enlisting young men and women in the work of winning souls.