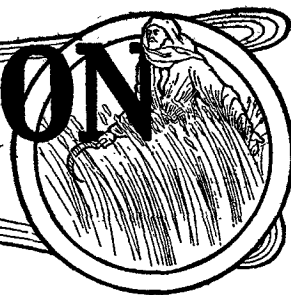


SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

VOL. VIII

NASHVILLE, TENNESSEE, OCTOBER 15, 1914

No. 42

Union Conference Directory

S. E. WIGHT, President.
G. H. CURTIS, Secretary-Treasurer and Auditor.
J. W. DAVIS, Union Missionary Agent.
C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.
OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
2066	\$21486.40	\$7429.93	\$14056.47

Pertaining to the Union

Cooperation Needed

We are nearing the end of the year 1914. Only a few weeks and the year 1915 will be ushered in. We should begin to ask the question long before the closing hours of this present year respecting our success in raising money for foreign missions. We in the home land little realize what it means to live in a foreign field and especially in Europe under present-day conditions. Some are crying hard times because of the low price of cotton but what would it be if we were deluged with war, and the necessities of life were deprived us? We are requested by the General Conference to divide with the workers in foreign fields the small amount of means we have, and doubtless many of us will be obliged to deprive ourselves of necessities.

We would like to call your attention to the statement of the foreign mission funds at the head of each conference department in this paper. You will observe that while the year is more than three-fourths past, we have not raised one-half of the foreign mission funds asked for. In some parts of our union, the people are very active and have determined to raise the entire amount. If all in the conference will do their best, these figures referred to above will change rapidly from month to month. By prayer and hard work we may be able to swell our donations and be no poorer. God will give richly of his blessings and the bounties of the earth will increase. By the Lord's help, we will come out victorious.

S. E. WIGHT.

Increased Demand for American Products

A PRESSING invitation to come and sell our goods to Russia's 170,000,000 consumers has a sound like prosperity to the colporteurs in the Southern Union. But now we are actually asked to come and reap the harvest of the czar's huge empire. The Russian minister of foreign affairs, Mr. Sazonoff, makes the following very interesting statement:

"For America especially does Russia open opportunities for an industrial outlet such as can hardly be overestimated. We have an empire of 170,000,000 souls, and the \$300,000,000

we have been paying Germany yearly is but the beginning of a demand that will make Russia among the most desirable and valuable markets in the world."

According to the government reports from Washington at the present time Russia has less than \$30,000,000 worth of imports from the United States. There is probably five times this much indirect trade. Over \$50,000,000 worth of American cotton goes to Russia each year, and it will not be very long before \$100,000,000 worth will be needed.

The Dupont Powder Company, one of the greatest corporations in the United States, in a letter to the Commercial Club says that that company has now purchased cotton to the amount of \$325,000, and will accept from jobbers warehouse receipts for cotton in payment of accounts at ten cents a pound.

At the present time there is also an interest in the exports of this country by China. From all view points the situation is certainly getting brighter. Elder W. W. Eastman, secretary of the Publishing Department of the North American Division Conference, says in a recent letter, "It is half the battle to be an optimist and see the doughnut in the place of the hole. I am more and more impressed that courage is half the battle, and that the man who refuses to become discouraged is never defeated.

"Our August report has gone in this week's *Review* and will reach you in a few days. It shows only a slight gain in the North American Division over last August. I suppose the war has affected somebody. Six out of the twelve unions made a good gain, while six fell below their last August report. All three of the southern unions show a splendid gain, also the Lake, Central, and East Canadian Unions. The rest of them are delinquents." In another letter I see the whole gain is only about \$400 for the North American Division. You will observe from the above quotation that our field is one of those which has made a gain, for which we are very thankful.

From the reports which are in for the past two weeks there have been some fine records made, in spite of the war cry that has been heard on every side. Brother Ham, one of Tennessee's faithful colporteurs, took orders for \$111.85 worth of books last week and again, by the report in this paper you will see his report is for \$128 worth of orders taken. One report from Mississippi shows orders for \$210.05 and another for \$119.05 for week ending September 24. Kentucky reports one colporteur's orders which amount to \$73. The delivery is also good from this conference. In a delivery of \$200 the field agent reports that he did not miss a white delivery and at the same time sold two books extra. The truth will go and there is nothing that can stop it. This is proved over and over to us in this last work for a perishing world.

Elder Eastman says further, "I can not help but feel that success will attend the colporteurs in the delivery of their

books, for although the low price of cotton may affect things somewhat, yet times are such that the people's hearts are troubled and they are more open for conviction than before, which will be a decided help to our colporteurs in pressing home to the hearts of the people their need of having the books and learning the meaning of these things."

The gain in this union, over the same month of last year, has been very good, in orders taken, as there has been \$1,977.60 worth more orders taken this August than last August. Can not tell yet how the report will run for September as these reports are not all in, but will be soon.

Elder Town, secretary of the Publishing Department of the General Conference, writes: "Let us especially remember our colporteurs in Europe. Elder Conradi writes that quite a number of our general agents, many of our colporteurs, and about fifteen of our publishing house employees are in

the army. He has received word from one Seventh-day Adventist captain who is at the front. There are seven Adventists in this captain's regiment. He writes that when they are not in battle they have the privilege of meeting and praying together."

The Lord has told us that if we did not do the work in the time of peace we would have to do it in the time of trouble. So let us be faithful to the Lord and do the work while we have peace in this country.

From the beginning the colporteurs are making in their delivery we are of good courage; but it is going to take hard work and earnest prayer to make a full delivery. Time is short and we must do all we can to get the books into the homes of the people after the orders have been secured.

J. W. DAVIS.

Publishing and Colporteur Work

With the Men Behind the Books

IN the cotton raising sections the buy-a-bale movement, the large quantities being bought by a number of wealthy concerns in the North and East, and also the foreign markets beginning to open appear to be having a healthful effect upon conditions. Some of these firms are buying as many as ten thousand bales or more. A prominent business man in Michigan, who purchased four hundred bales, refers to the buy-a-bale idea, as follows:

"The plan is to have every American who can afford it purchase a bale of cotton at ten cents a pound. This amounts to fifty dollars a bale, which gives the growers a small profit. If these bales were sold at the present market price they would go for much less. The South is simply making a straightforward business proposition in which the business men of the entire country are asked to cooperate. The cotton will be held until after the war is over, and the European market is again brisk. We are simply doing our share toward increasing the value of our country's product. After the war the factories abroad will reopen and their looms will be worked continuously to supply the great demand for cotton goods. Prices of cotton will soar, and the South will again be prosperous. Citizens who buy cotton now are benefiting themselves and the business of the entire country."

Already some of the foreign markets are buying cotton, and with the greatly increased demand for food stuffs which the war has occasioned, the farmers are really much better off than they at first thought they were. The war has raised prices and caused an increased demand for practically everything the farmer has to sell with the exception of cotton. In this statement may be included his live stock; for horses, cattle, and hogs are said to be the highest they have been for a long time.

When it was first learned that the sale of cotton was limited, it had quite a depressing effect upon our deliveries in some places. However, according to the latest reports, conditions have materially improved, and nearly all who are now delivering are meeting with as good if not better success, than usual. The purpose in presenting in the *WORKER* from time to time, facts regarding the cotton situation and other financial conditions is to enable our "men behind the books" to better meet the excuses of the people in the delivery of their books.

In not a few instances the war is really proving a help

not only in delivering, but to our book work as a whole. There are thousands of people who are deeply stirred over this terrible and heartless struggle. They are eager to get the information which our books contain. The present therefore, as well as "the little time of peace," mentioned in "Early Writings," which will doubtless follow this war, without question affords the greatest and grandest opportunity we shall ever have for placing our message-filled books in the homes of the people. May the Lord help each one to act well his part a little longer, for soon the faithful will receive the promised reward.

FROM A PERSONAL LETTER

In this connection, the following from a personal letter written by Elder W. W. Eastman while attending a meeting in the Atlantic Union Conference, will doubtless be of interest. He writes:

"I am glad you have been able to clean up your stock room. Now you can keep busy all winter I am sure, for it will take you all winter to supply the running demand and get enough stock ahead for the demands that will be made upon you again next fall. I am of the opinion that our publishing houses will be kept busy the rest of the time.

"This is the greatest conference I have ever seen in my experience, to talk of the work of the printed page. The president speaks of it as the 'Literature Conference.' In almost every meeting literature is brought to the front. They have concluded that literature is to be the great agency by which the problem of getting the truth to the millions of people here in the East is to be solved and they are going at it in earnest. They are putting a part of their conference force to canvassing this winter."

NEWS NOTES

At the present time we are printing another edition of that grand old book, "Thoughts on Daniel and the Revelation." As soon as this is off the press, we expect to put on Brother Smith's new book, "United States in Prophecy." It is expected that this will be ready sometime between the first and fifteenth of November. A more detailed announcement will be found on the fourth cover page of the November *Watchman*.

ALREADY more than 150,000 copies of the tract, "Is It Armageddon?" have been sold. Orders are still being received for it right along, several having reached us the past week for from two to five thousand each. In the last edition some revisions have been made, which it is expected will remove any objections on the part of those who may be inclined to be critical. Among other changes, the words "Europe's War Lord" under Emperor William's picture, have been omitted.

IN the November *Watchman* will be found a double-page supplement, entitled "The Blood-Red World." This supplement is printed in colors, on special stock, and shows the countries affected by the war. It can be removed from the magazine and placed in a more prominent place, if desired. Do not forget that by subscribing now, you get *The Watchman* for fifteen months for only one dollar. Send your dollar to your tract society, and "Do It Now."

UP to the present time something over two hundred of the Home Workers' prospectus have been ordered. The prospects are that a large number of the books which this prospectus contains, will be sold this fall and winter. The price of the prospectus is but fifty cents, post-paid. It contains samples of fourteen different books, all of which have proved to be easy sellers.

A NEW typesetting machine, called the "Monotype," has been received and we trust will soon be in operation. It is expected that this will enable us to get out *The Watchman* and the WORKER in better shape, and also effect a considerable saving in time. Our old linotype is so nearly worn out that it has been impossible to obtain satisfactory results from it for some time.

THE special tract campaign arranged by the North Ameri-

can Division Conference, and which began October 1, is meeting with a hearty reception in this field. Although the campaign has only just started, yet we have received orders for nearly 15,000 of the envelopes. Each set contains ten envelopes. In these envelopes there is a choice selection of thirty different tracts, topically arranged. The price of the set or package is twenty-five cents, post-paid. Send all orders to your tract society, as usual.

NOTWITHSTANDING the fact that we printed an edition of the new "Bible Readings" only a short time ago, the books have been going so fast that it has been necessary to order the stock for another ten thousand edition. When it is taken into consideration, that nearly all these books have gone to the Southern and Southeastern Unions—as arrangements were made with the Southwestern Union to work off the old edition—it is additional proof that our large books can be sold in these unions. In fact, there is doubtless no better territory for the sale of these books than is to be found within the borders of these conferences, and just now is the opportune time to sell them. The orders for "Bible Readings," "Daniel and the Revelation," and "Great Controversy" are increasing rapidly, and, by another year, we hope to see our health books also come up, concerning which the spirit of prophecy has spoken so plainly. R. L. PIERCE.

Alabama Conference

Conference Directory

A. L. MILLER, President.

O. R. GODSMARK, Secretary and Treasurer of Conference and Tract Society.

MARK WILSON, Field Missionary Secretary.

R. I. KEATE, Educational Secretary.

OFFICE ADDRESS, Room 316, Lyric Bldg., Birmingham, Ala.

HELEN M. KEATE, Sabbath-School and Y. P. M. V. Secretary, Fort Payne, Ala.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
400	\$1160.00	\$1467.83	\$2692.17

Gadsden

SABBATH, October 3, a church of fifteen members was organized at Gadsden. Five of these members were what remained of the Attalla Church and four more joined by letter. Six were new members. Three others have accepted the faith and the present prospects are that five more new members will unite with the church before long and one or two more by letter.

We have secured a store building in a good location for a meeting place at a cost of the insurance while we use the building, and one of the members has given us the use of seventy-two folding chairs. The building is electric lighted and all we need now is a heating stove to be nicely fitted up for the winter.

We have had wide publicity through the daily papers as they have published nearly everything we have furnished them since we returned from camp-meeting. However as the papers of this place are only eight-page dailies, the space allowed us has been limited to five inches or less. Before camp-meeting we got much longer articles in regularly for a while and then only occasionally. One man came twenty-eight miles to meeting as he had become interested through reading the articles, and Elder Miller wrote us of a man in

another county who had been reading the articles and was becoming interested. We learned of one man in Florida who had been reading what the papers published of our reports.

We hope to see a strong, active church here in the near future and we thank the Lord for the way he has blessed the efforts put forth.

Sister Sylvia Gardiner has been with us since camp-meeting, selling *The Watchman*.

R. I. KEATE AND WIFE.

E. L. MARLEY.

News Notes

THE Conference Committee met with all the members present, October 5, and believing that it will be of interest to all we give briefly a few of the questions considered. In view of the great importance of the Harvest Ingathering and Home Missionary Campaigns, plans were laid for the conference laborers to assist actively in them. Elder Miller is to give special attention to the churches in the northern part of the State, planning to visit Long Island, Elkwood, Sheffield, and Lynnhaven. Elder Keate is to do likewise for the southern part of the conference, visiting Stapleton, Mallow, Mobile, Santa Rosa and Pensacola. Brother Wright is to work with Montgomery and Ashford, Elder Bellinger with Citronelle, Brother Marley with Gadsden and Borden Springs, Brother Ivie with Carbon Hill and in Patton. This of course does not mean that these brethren will do all the work with, or for these places but will in every way assist the work which is being done. The local elders will lead out and do all in their power to make the work a success.

Elder Keate was selected to fill the office of educational secretary for Alabama. It will be possible to reach him by addressing in care of the office, Room 316, Lyric Building, Birmingham, Ala. He will be on the move while engaged in the campaign work but mail addressed as above will be promptly forwarded to him.

For the balance of this year we will accept subscriptions for the SOUTHERN UNION WORKER at the rate of twenty-five cents for the coming year. In other words send us twenty-

five cents before December 31, 1914 and your name will be placed on the mailing list for the balance of this year and all of 1915. You need the *WORKER* to keep posted on the advance moves made throughout the South and this conference.

Brother M. L. Wilson left Birmingham at midnight October 6, for Huntsville, planning to stay over Sabbath, October 10. Brother Earl Jeys will thus receive some help in his delivery. We were glad to have Brother Wilson in the office for a day or two and even though unexpected conditions have developed yet we are full of courage and expect to see a splendid record made by our colporteurs in this fall delivery.

Brother J. W. Beckett has completed a successful delivery in Birmingham. A goodly per cent of the orders were delivered, in fact more than we counted on. He reports meeting interested people both in taking orders and delivering of the books.

A recent inquiry addressed us as "Dear Friends of *The Watchman*." This was entirely correct and if you will send us your subscription you will soon develop into a friend of *The Watchman*. The September issue was good, the October number is splendid and from the announcements of the November magazine it will be one of the best periodicals we have yet published. Remember that for three dollars we will send *The Watchman* to you and four of your friends. Agents find it an easy seller. Even children can sell many copies. The late war covers will sell the magazine with a very short canvass.

We have a small stock of old magazines on our shelves which we want to be working. They are not for sale, and we do not send them out to be sold in any way, for they are intended entirely for missionary work. We will mail them to you at the post-paid rate of one cent a copy, cash with order. At present we have a few copies of *Life and Health*, *Protestant*, *Liberty*, and *The Watchman*. As far as possible we will send you the magazine desired but when one kind is disposed of will substitute with what we have left. They are in good, clean condition, mostly late issues.

It is planned that each church will write to this office each week reporting the advances made in the Ingathering campaign. These reports will be very interesting and many of them will appear in this column. Which church will be the first to reach the goal of five dollars a member? This amount is needed to meet the heavy demands upon the Mission Treasury caused by the European war. Suppose that one of us knew that his life depended upon raising five dollars within a short time, do you suppose the amount would be raised? Is it unreasonable to believe that the lives of some depend upon our each raising five dollars? None will deny this. Let us each work as though it were our lives which depended upon reaching the goal of five dollars.

Many small orders for Sabbath-school *Quarterlies*, tracts, and magazines are received but the payment is deferred until a later date. We appreciate the orders but would request that as far as possible the remittance be sent at the same time. In this way much correspondence and useless bookkeeping will be avoided.

The *Church Officers' Gazette* is necessarily a part of the equipment of each church officer. None can be fully informed without it. Sample copies will be sent free upon request. A single subscription is fifty cents a year. Two copies to one address obtain the club rate of thirty-five cents each.

The new office address is Room 316, Lyric Building and our friends tell us we have a very desirable location. Mail service reaches us five times a day.

Brother Wilson took with him a supply of the Harvest Ingathering *Reviews* and will use the moments between trains to work in this campaign. A little effort by each of us will enable Alabama to reach the five-dollar-a-member goal. This is a splendid test, whether we believe in missions or not. The results will be our reply. We have faith to believe we can and will reach the mark.

Every child should own his own Bible. It need not be an expensive one but should be individual property. Are your children supplied? We will be glad to quote you prices or mail you our new illustrated catalog. It gives large samples of the type. A request on a post card will bring it by return mail.

O. R. GODSMARK.

Kentucky Conference

Conference Directory

B. W. BROWN, President.

CHAS. L. BAINER, Secretary and Treasurer of Conference and Tract Society.

JAMES HICKMAN, Field Agent.

MRS. C. L. BAINER, Sabbath-School Educational, and Y. P. M. V. Secretary.

OFFICE ADDRESS, Box 398, Nicholasville, Ky.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
350	\$3640.00	\$ 962.04	\$2677.96

News Items

BROTHER W. B. WILSON was an office caller the past week. He is one of our faithful colporteurs and we were glad to see his smiling face. He brought the good news that another colporteur was ready to enter the field from Locust Branch.

Brother M. Wheeler reports the blessing of God in his work the past week. His orders amounted to \$109.10 in forty-two hours. We are glad for this report and hope it will encourage others to enter the colporteur field.

Elder Lindsay writes that the work is progressing in Louisville. He states that seventeen have promised to obey the truth from the present tent effort.

Brother Hickman assisted Brother Winkler the past week and in twenty hours they took forty-two dollars worth of orders for "Daniel and the Revelation." Brother Winkler sends in word that he will put in better time out on the firing line from now on.

There seems to be a general awakening of our people throughout the conference and the Lord is impressing them to help spread the message. Nine prospectuses have been ordered the past week. That looks as though we were going to have a number of new colporteurs.

Elder Lawrence reports the baptism of fifteen souls on October 3. This makes sixty-one baptized this year, and added to the colored church in Louisville. We know that the brethren all over the conference will be glad for this good report.

Brother Jesse Miller is delivering. He writes that Brother Ford of Russellville is now ready to go out and sell "Bible Readings."

Mrs. B. W. Brown and Mrs. James Hickman spent Sabbath with the Ford Church. They report a good meeting and a pleasant time.

Mrs. R. W. Harris and her daughter Gillie have been selling *Watchman* magazines in Richmond.

The colored tent meeting in Louisville has closed and the

church is holding its meetings in the mission building until the church building is completed.

Elder Brown spent several days the past week with the Ford Church. He reports a good meeting and a good offering taken for the brethren in Europe.

Those attending the Ford quarterly meeting from other places were as follows: Brother Kindred from Panola, Brother Allman and family from College Hill, Brother Moore from Winchester, and Brother Hickman.

Two members were received into the Locust Branch Church recently.

Brother Dow writes from Patsey that they have organized a Sabbath-school of sixteen members and that the interest at their meetings still continues good.

Brother J. G. Lewis of Sand Hill writes that the work is onward there and he further states that the people are anxious to have meetings and to learn what these things mean that are taking place in the earth.

Miss Edna Calender, who is canvassing in Louisville, re-

ports that her courage is good and she knows God goes before her in the work.

Have you ordered a supply of the Harvest Ingathering papers? If not do so at once. Call on the Gentiles to assist us in raising our twenty-cent-a-week fund.

Orders have been received the past week at the office for a number of books going to persons who have never been on our mailing list. The book work will grow in a time like we are living in at present.

Sister Beck is visiting her parents Mr. and Mrs. Pound at Boston.

Brother O. G. Carnes sent in a remittance to the tract society the past week.

Have you ordered a supply of that new tract "Is it Armageddon?" If not send an order at once to the Kentucky Tract Society, Nicholasville. The price is one dollar a hundred.

A colporteurs' institute will be held at Davisville beginning October 20. We hope to have several attend this meeting from that part of the State.

Louisiana Conference

Conference Directory

R. W. PARMELE, President.

H. D. LEAVELLE, Field Agent, Shreveport, La., R. F. D. 2, Box 122 B.
C. B. CALDWELL, Educational, Sabbath-School, Y. P. M. V. and Conference Secretary.

LYDIA E. PARMELE, M. D., Medical Secretary.

OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
337	\$3504.80	\$1180.83	\$2323.97

News Items

We still have at the tract society office a supply of the War Extra of the *Review*. It is not too late to circulate them. Just think! Only one-half cent each. Why not order some and supply your neighbors?

The Arcadia rural church school will open the second day of November, with Brother and Sister B. W. Lowry in charge. We trust this school will have another prosperous year.

Brother Sligh is now teaching the school at Shreveport, and Sister Harzman has charge of the school at Sugartown. We have not yet heard what the enrolment is.

Thirty pupils have already enrolled in the New Orleans No. 2 school, and there is a prospect of still others. Sister Ione Smith is in charge.

Sister Hamblin of Lake Arthur writes, "I have begun working with the Harvest Ingathering for missions. Hope to be able with God's help to have a little part in this great, closing work. I am having many precious experiences in working for the Master." Please write us what you are doing in the Harvest Ingathering or Missionary Campaign.

Elder and Doctor Parmele spent from the second to the sixth with the church at Hope Villa. They spoke four times in the Masonic Hall while there to large audiences. The people are anxious to hear more, and the interest should be followed up.

"BEHOLD, the Lord's hand is not shortened, that it can not save; neither his ear heavy, that it can not hear."

Mississippi Conference

Conference Directory

C. S. WIEST, President.

WM. WOODRUFF, Secretary and Treasurer.

WM. WOODRUFF, Tract Society Secretary.

VIRGIL SMITH, Field Missionary Agent.

JAMES A. MORROW, Religious Liberty Secretary.

MRS. E. L. MORROW, Sabbath-School Secretary, 116 Short Bay St., Hattiesburg, Miss.

OFFICE ADDRESS, 932 Union St., Jackson, Miss.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
256	\$2662.40	\$1329.21	\$1333.19

Matters of Interest

THE Harvest Ingathering Campaign is on, and we are constantly receiving orders for more of the Ingathering *Review*. Up to the present time, we have ordered several hundred more papers than we did during the whole campaign last year. We hope that the money gathered in will have a correspondingly large increase.

Let each of our members, both white and colored, turn over his receipts each week to the treasurer of the church, where he has church privileges. All isolated members, both of the conference and mission, should send their money received to the office. This money should be sent to the Mississippi Conference from our white constituents, and the colored brethren and sisters should send to the Mississippi Mission, 932 Union St., Jackson, Miss.

Our colporteurs are meeting some very discouraging experiences and conditions in their deliveries, and they need our constant prayers. Brethren, let us, as churches, companies, and individuals make these deliveries and our faithful colporteurs, who have worked so untiringly this past summer, special objects of our daily prayers. "The effectual fervent prayer of a righteous man availeth much." Our colporteurs from almost every quarter are requesting this of us, as they realize that only the mighty working of God in their behalf will enable them to have success in these distressing times. Let us not forget them.

The colored camp-meeting just closed has been a very important meeting for our colored believers. Every day, and sometimes twice a day, regular conference meetings were

being held where definite plans were studied to know how to do more effective service in the message. All those encamped have taken a lively interest in the resolutions that came before the camp. According to the interest manifested, there will be a decided increase in missionary effort this coming year. Some did not understand how to work, but we believe many have learned to work for something definite. The Harvest Ingathering has been brought prominently before them, and when we figured up the number of papers taken, we found that it amounted to 1,930. We expect great results.

There were fourteen tents pitched and about one hundred persons in attendance. Elder Lawrence from Kentucky, Elder Sydney Scott from Nashville, Tenn., Brother Davis from Nashville, Brother C. J. Boyd from the Oakwood School, and Brother Bralliar from the Hillcrest School were present and all gave good help in the meeting. In addition to these laborers all the local mission laborers were also present.

The financial statement showed an increase in tithe over the year 1912 of \$427.19. The tithe for 1913 amounts to \$1,373.03. The Harvest Ingathering work showed a decided increase for the last few years. In 1911 it was \$301.93; in 1912, \$215.16; in 1913, \$466.62, an increase over 1912 of \$251.46. There was a substantial increase in all offerings during the year 1913, and every evidence reveals that the year 1914 will go far beyond anything in the past.

Two churches were admitted into the mission. One is known as the Meridian Church No. 2 and the other as the Mission Church which takes in all the isolated believers. The first mentioned has a membership of fourteen and the latter, for the present, nine but will take in more. The Greenville tent effort reported that eighteen decided to keep the Sabbath. The last Sunday there was a baptismal service when twelve followed their Lord in baptism.

We were sorry that we were not able to continue the meetings because of the outside interest, but on account of the effort that is still going in Greenville and because Elder Scott could not continue immediately after the camp-meeting, it was thought best to close the meetings for the present, and hope for a more favorable time.

A considerable sum was raised for an emergency fund. This is to buy tents, etc.

I am sure that this meeting will long be remembered by those present. Especially so when we think of the Sabbath morning meeting when the Lord came especially near.

We are looking for great results on account of this meeting.

C. S. WIEST.

News Notes

ELDER WIEST has been at home during the past two weeks looking after his correspondence and other business, and has met with the Jackson Church at each of their services during this time.

Brother Virgil Smith has been among the colporteurs during this week, helping them to get started in their deliveries.

Mrs. Cora Smith, who for several weeks has been visiting her parents and other relatives in Tennessee, arrived home last week. She took a much needed rest on her trip, but we are glad to have her back with us again.

Word has been received from Mrs. E. L. Morrow, our State Sabbath-school secretary, that she has received some very encouraging reports from her Sabbath-schools during the past quarter, and especially in the thirteenth-Sabbath offering. Jackson Sabbath-school apparently has made her best record.

The Brookhaven Church (colored) has sent the information that they have set their aim in the Harvest Ingathering at one hundred dollars. We think this is a splendid aim, and sets a good example for our other churches in the State, both white and colored.

One of our colored brethren has recently sent us forty dollars tithe. This does not seem to be very expressive of "hard times."

Our colored Bible worker in Jackson, Dora Wilson, reports a new Sabbath-keeper, and several more very much interested.

The Greenville tent effort has resulted in twenty-two new Sabbath-keepers, which are reported up to the present time.

Miscellaneous

Cotton is Moving and Business Should be Active

"BUSINESS conditions are what we make them," said Robert L. Burch, editor of the *Merchant and Manufacturer*, to a reporter of the *Tennessean and American* yesterday afternoon, in response to the question, "What do you think of the business situation?"

"Take cotton for instance," continued Mr. Burch. "Cotton is our most important staple. We all know if there was a normal movement of cotton, the South would be enjoying the highest degree of prosperity it has ever known. Yet business is slow. Now is there a real reason for this, or not? Let us look the facts in the face. On Tuesday the aggregate exports of cotton from all our ports was over 30,000 bales. If the present rate of exports keeps up, we will ship the European countries from 5,000,000 to 6,000,000 bales of cotton in the next six months. Europe last year took 7,000,000 bales from us, the largest amount on record, and England, whose routine life, the press dispatches say, is going along about as usual, took 3,500,000 of this. The ocean lanes are wide open, so there is no reason why there should not be active exportation of cotton right along.

"The European nations are turning loose a great deal of gold among our people just now for war supplies. We have good crops. So there is no fundamental reason why this great nation of 100,000,000 people, possessing the greatest internal trade and self-contained in having practically every essential of life within its domain, should not go right ahead attending to its business. Every business is dependent upon every other business, and every legitimate business is entitled to support whether it is engaged in the manufacture and sale of luxuries or necessities. All constitute a part of our complicated business fabric and should be supported.

"This is a time when we should put redoubled energy into our work—a time when we should put all our time and thought in producing, in making the wheels of industry go around. It is not a time for waiting or for reducing energy. We must not go too fast nor must we go too slow. One is about as destructive as the other. Business begets business, and if all of us, while wisely practising thrift, and at the same time sharply distinguishing between thrift and hoarding, will put all the vim and strength we can muster into our work, the whole business procession will soon be marching along at such a rate that we will have all we can do to keep up with it."—*Nashville Tennessean*, October 8.

"THE fruit of the righteous is a tree of life; and he that winneth souls is wise."

The Nashville Food Factory

THE friends of the Nashville Food Factory will be pleased to learn that arrangements have been made to continue operating. When word was sent out a few months ago that probably the institution would soon close its doors and cease to manufacture foods, letters came from the East, West, North, and South, expressing approval of the institution and regrets that it was to be discontinued. During the last few months, its patronage has increased very materially. With this continued friendship, the success of the institution is assured.

In the past, it has been conducted entirely by the Southern Union Conference; but now, it will be operated by Brother Jethro Kloss in harmony with the Southern Union

Conference, and upon the same lines as in the past. No one need fear that a change will be made in the foods for the same baker employed by the conference will be employed by the present management, and the goods will be the same.

We wish to thank our friends for past patronage, and ask them to extend to the new management the same cordial co-operation.

S. E. WIGHT.

Now is the time to press every branch of our work. We are still enjoying peace in this country and everything is as favorable as possible for securing the attention of the people. All this may be changed as suddenly as it was in Europe. No one knows what a day may bring forth. Work while it is day.

Colporteurs' Report for the Southern Union Conference, Week Ending Oct. 3, 1914

ALABAMA CONFERENCE							
Name	Book	Hrs.	Ords.	Value	Helps	Total	Deliv.
J W Beckett	BF	17	14	\$14 00	\$	\$14 00	\$ 1 00
B D Crawford	BR	49	1	3 00		3 00	9 00
T G Culpepper	PP&F	22					16 00
P Hampton	BF	49	8	8 50	1 55	10 05	1 50
M L Ivory	D&R	21					4 00
E H McKay	BF	5					6 00
J H Reames	BR	23	7	23 00	2 20	25 20	6 00
O E Walker	PP&F	20	5	7 50	1 55	9 05	
M Waters	BF	20					13 50

Totals (Agts. 9). 226 35 \$56 00 \$ 5 30 \$61 30 \$57 00

KENTUCKY CONFERENCE							
H E Beck	D&R	35	10	\$30 00	\$ 1 50	\$31 50	\$
J W Hicks	PP&F	8			4 10	4 10	6 50
Edna Calender	D&R	32	14	39 00		39 00	
Jesse E Miller	D&R	33	8	13 00	75	13 75	
M Wheeler	D&R	42	33	106 00	3 10	109 10	3 00
W B Wilson	BR	72	20	63 00		63 00	1 20
P M Winkler	D&R	41	29	87 00	1 20	88 20	
J B Reichenbach	BR	40	16	48 00	75	48 75	
A E Hallsted	BR	43	14	32 00		32 00	
Irregulars		72		145 00		145 00	145 00
Bibles				12 95		12 95	16 00

Totals (Agts. 9). 419 167 \$575 95 \$11 40 \$587 35 \$166 70

LOUISIANA CONFERENCE							
C P Bodwell	GC&PG	35	2	\$ 6 00	\$ 7 20	\$13 20	\$ 3 00
J Harzman	PP&F	53	18	38 00	4 55	42 55	
Jas Turner	BR	38	1	3 00		3 00	127 00

Totals (Agts. 3). 126 21 \$47 00 \$11 75 \$58 75 \$130 00

MISSISSIPPI CONFERENCE							
Emily Billups	PP&F	40	45	\$135 00	\$ 1 40	\$136 40	\$
Annie Boyd	PP&F	40	18	54 00		54 00	
L M Campbell	BR	20			5 15	5 15	6 00
M C Ellis	D&R	39	13	29 00		29 00	
J S Fry	D&R	39	10	22 00	5 40	27 40	
R D Peterson	BR	67	22	66 00	6 00	72 00	
E A Taylor	BR	33	17	51 00	6 70	57 70	
W E Thomas	BR	43	21	63 00	4 55	67 55	
Bibles				11 45		11 45	

Totals (Agts. 8). 321 146 \$431 45 \$29 20 \$460 65 \$ 6 00

TENNESSEE RIVER CONFERENCE							
Ralph Cantrell	BF	48	17	\$19 00	\$ 2 00	\$21 00	\$ 7 00

C F Dart	sofP	37	8	11 75	1 05	12 80	10 50
Frieda Fleisher	BR	28	3	10 00	2 25	12 25	
A L Ham	D&R	47	38	117 00	11 40	128 40	
R H Hazelton	GC	40			10 00	10 00	54 00
Wm J Keele	BS	37	74	55 50		55 50	8 25
F E Wagner	BR	36	26	80 00	2 00	82 00	22 00

Totals (Agts. 7). 273 166 \$293 25 \$28 70 \$321 95 \$101 25

G'd Totals (A. 36) 1365 535 \$1403 65 \$86 35 \$1490 01 \$460 95

Summary from January 1 to Date

Conference	Orders	Helps	Deliveries
Alabama Conference . . .	\$14701 65	\$ 452 68	\$1290 43
Kentucky Conference . .	13000 01	646 91	5049 17
Louisiana Conference . .	8212 20		1334 55
Mississippi Conference . .	29493 20	1139 35	3864 75
Tenn. River Conference . .	7708 15	333 40	2846 81
Totals	\$73115 21	\$2572 34	\$14385 71

Magazine Agents' Report Week Ending Oct. 3, 1914

ALABAMA CONFERENCE			
Agent	No.	Value	
Alabama Conference	12	\$	1 20
KENTUCKY CONFERENCE			
M Jones	425		42 50
Mary Miles	100		10 00
Ewald	125		12 50
Pearson	175		17 50
R Green	25		2 50
S Lambert	75		7 50
R W Harris	150		15 00
Mrs Childs	100		10 00
C Hornung	50		5 00
Sutton	30		3 00
R Hammond	10		1 00
Mrs Reichenbach	200		20 00
Sie Green	50		5 00
Elic Osterman	50		5 00
W H White	25		2 50

LOUISIANA CONFERENCE			
Susie Boden	244		24 40

TENNESSEE RIVER CONFERENCE			
Genevieve D Peacock	100		10 00
Wm J Keele	13		1 30

Totals 1947 \$ 194 70

SOUTHERN UNION WORKER

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Sunset Calendar

Friday, October 16 5:09

A Special Subscription Offer

THE publishers of the *Watchman* have announced that all yearly subscriptions received for the *Watchman* between now and the first of the year will be entered for fifteen months, beginning with the October issue. Send a dollar to the tract society and take advantage of this special offer.

"That Worthy Name"

(This expression occurs in the Sabbath-school lesson for October 24.)

"Do not rich men oppress you, and draw you before the judgment seats? Do not they blaspheme that worthy name by the which ye are called?" James 2:6, 7.

What is that "worthy name" by which the apostle James says the "brethren" of the "twelve tribes" are, in this Christian dispensation, called? How do others render the three corresponding original words?

"To kalos onoma."—*Greek*.*

"The good name."—*Wycliffe's Trans.*, 1380.

"The goodly name."—*Alford's Trans.*

"The noble name."—*Rotherham's Trans.*

"That excellent name."—*Boothroyd's Trans.*

"The beautiful name."—*The Numerical Bible (marg.)*.

"That honourable name."—*Revised Ver.*

"That illustrious name."—*Dickinson's Trans.*

"The name of Christ."—*Pyle's Par.*

"The holy name of Christ."—*Shuttleworth's Par., Trans.*

"The honourable name of our Lord Jesus Christ."—*Doddridge's Par.*

"And the disciples were called Christians first in Antioch." Acts. 11:26. See also 1 Peter 4:14, 16.

According to the Englishman's Greek Concordance the little word *kalos* here rendered by the terms, "good," "goodly," "worthy," "noble," "excellent," "beautiful," "illustrious," and "honourable," is also translated in the authorized version by the words, "well" (Gal. 6:9), "fair" (Acts 27:8), "meet" (Matt. 15:26), "goodly" (Matt. 13:45), "honest" (Luke 8:15), "better" (Matt. 18:8), and "good" (Matt. 3:10). Many of these translations of *kalos* occur a number of times. See also "Acts of the Apostles," by Mrs. E. G. White, p. 157.

ARTHUR L. MANOUS.

How any one not a Seventh-day Adventist could read of the progress of our work in other lands as told by Elder Daniells in the October *Signs* magazine and not feel impressed is hard to understand. This will be the third and last instalment. If desired, the publishers can furnish the back numbers.

*From "The Englishman's Greek Concordance of the New Testament," Harper & Brothers, New York, 1867.

Tennessee River Conference

Conference Directory

J. W. NORWOOD, President.

F. C. BRUCE, Conference and Tract Society Secretary and Treas.

I. C. POUND, Field Missionary Agent.

OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.

MRS. E. H. REES, Secretary Sabbath-School Department, 2305 Buchanan St., Nashville, Tenn.

PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

Report of Twenty-cent-a-week Fund

Membership	Quota for 1914	Amount Paid	Amount Due
723	\$7519.20	\$2490.02	\$5029.18

Harvest Ingathering Goal

THE time is here for a united effort on the part of all in our conference to raise our part of the \$100,000 goal set by the General Conference Committee. I believe if we were all to take hold by faith our conference could raise an amount equal to five dollars a member. This would greatly help us in raising our twenty-cent-a-week fund.

While a date has been set to begin the work it is not limited to one week or even a month. One sister has written she is "glad that she can work the entire year using this paper."

For our conference to do our part means determined, organized work. Every church-member must either do his share or it makes it hard for others.

It is not the financial side alone that we are to look at. The contents of the paper is just what our neighbors and friends need. In the past our Ingathering papers have stirred up an interest. This year why not follow up the interest thus aroused?

In the minds of some the question arises, "Who should be visited in the interest of this work?" While it is true our territory is to be thoroughly worked, we should never neglect our grocery man and every other individual with whom we have business dealings. Those who have dealings with us can hardly afford to fail to show an interest.

Let us pray that the Spirit of God may go before us and prepare the hearts of the people that our work may not be in vain.

J. W. NORWOOD.

OUR readers will all be glad to know that the Nashville Food factory at Madison, Tenn., has been saved to the South. The fact that it has become a private institution will make little difference since it will continue to produce the same foods at the same or as nearly the same prices as possible.

Brother Kloss has not undertaken this work with a desire to make money but from a sense of duty. We feel sure he will receive the cordial cooperation and support of all our people in this field.

"AND they that be wise shall shine as the brightness of the firmament; and they that turn many to righteousness as the stars for ever and ever."

WHAT are you doing to assist the Harvest Ingathering campaign?