

# SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

VOL. IX

NASHVILLE, TENNESSEE, JANUARY 28, 1915

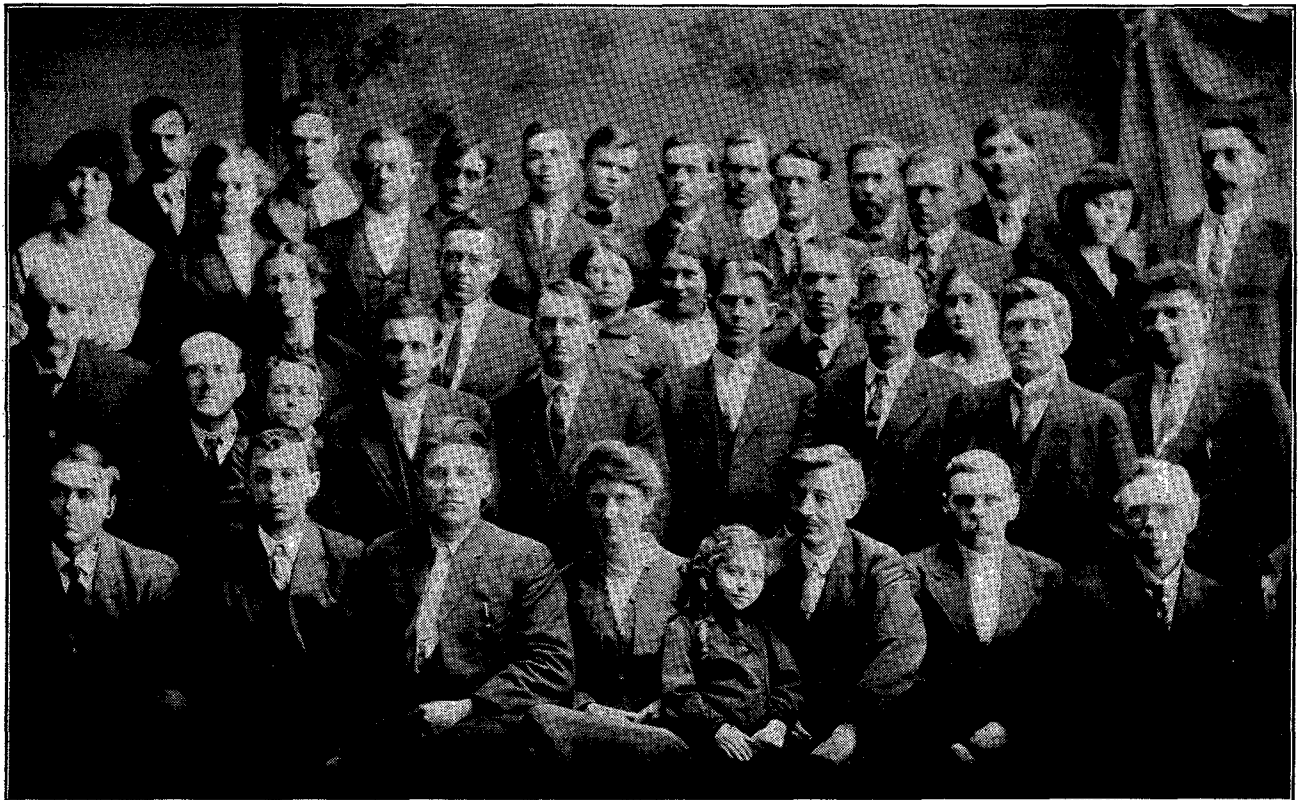
No. 4

## Kentucky Colporteur's Institute

This meeting was held at Nicholasville, the conference headquarters. Evening services were conducted for the public and a good interest was manifested in the truth by the city.

book sales were more than ten thousand dollars. The membership of the conference has increased from one hundred sixty to six hundred.

Elder W. W. Eastman was with us one day. His long ex-



Colporteurs in Attendance at Kentucky Institute

First row reading from left to right: P. M. Winkler, M. Wheeler, A. Perry, Mrs. Reichenbach, Mildred Reichenbach, J. B. Reichenbach, R. O. Diehl, F. W. Swan

The church in this place is very hopeful of a substantial increase in membership.

The first row in the above picture is made up of those who have been selling books and magazines during the year 1914. These are the veterans in the work. The reader can see in this group of workers a good prospect for the speedy triumph of the message. There are four who attended who do not appear in this picture. One was ill, two were called home and one did not arrive until late. Brother Jesse Miller, one of their tried and faithful workers was not able to attend because of poor health. However he expects to be at work soon.

The courage of the workers is good. The difficulties of the present do not discourage them. A spirit of consecration was manifested in a marked degree.

The year 1914 closed with good records for the work. The

perience and enthusiasm gave us renewed courage, and his services were much appreciated.

The closing meeting was an impressive one and all left for their respective fields with a determination to do their best to finish the work given them to do. The outlook for success is good.

S. E. WIGHT.

"I AM in thorough accord with your views on the subject of religious liberty. The bills to which you refer would never see daylight if I had my way about it, because, in my judgment, our salvation depends on a strict separation of church and state."—Member of Committee on Foreign Affairs, United States House of Representatives.

## Home Missionary Work

### Without Excuse

IN CARRYING forward the work of God on the earth many and various agencies must necessarily be employed. We would not discount any one of these, for they each have their part and place; but we desire to speak particularly regarding one of the most effective agencies. "If there is one work more important than another it is that of getting our publications before the public, thus leading them to search the Scriptures." Vol. IV, p. 390. "It is an eternal law of Jehovah that he who accepts the truth that the world needs is to make it his first work to proclaim this truth." Vol. VII, p. 13. "We are held accountable by the Lord for making the most of our opportunities to enlighten those in need of present truth. And one of the principal agencies he has ordained for our use is the printed page." Vol. IX, pp. 86, 87.

Never in all the history of the world were the opportunities to work for God more plentiful than now. Things of the most startling character are transpiring every day. People are eager to read; they want to know what these things mean. God has given to us the light. He bids us go forth into the whitened harvest field and gather precious sheaves for the heavenly garner. In his providence God has gone before us. He has led in the establishment of our great publishing houses. Today they are meeting every demand of the field. We appeal to our dear people everywhere to wake up and join in scattering the truth-laden printed page, like the leaves of autumn.

Have you a set of the Berean Library? You will surely want this to loan to your neighbors. Thousands have this most excellent set. If you have not as yet procured one, let me urge upon you the necessity and virtue of doing so now. You can use these to loan to those who have been receiving the *Signs* weekly.

The latest addition to our great soul-winning campaign equipment is the "Present Truth Series." This most excellent four-page document is to be issued monthly as an extra to the *Review* and *Signs*. We cannot speak too highly of it, and it surely will meet a long felt want. Here is an opportunity for every believer in this great message to give the light of truth to both friends and neighbors. Just think of it! Fifteen copies for ten cents; twenty-five for fifteen cents; fifty for thirty cents; one hundred for fifty cents; and one thousand for four dollars. It will sell readily. People will read it every line. Surely we have reached the time, in this great reformatory movement, with everything to hand, when those who refuse to act will be without excuse. Let every soul take hold as never before, and use this wonderful agency that God in his providence has provided, that the light of present truth might come to those still in the darkness.

Don't wait for openings. Step in and make them. Opportunities are with us every day; embrace them and God will abundantly bless every effort put forth in his name.

F. W. PAAP.

### "Signs" Weekly Subscriptions

Now that we have increased our *Signs* weekly subscription list to more than double what it was (this has been largely accomplished by the ordering of large clubs), we feel that we must turn our attention in the direction of securing regular yearly subscriptions. Those who have been reading the *Signs* weekly for the past few months, will want to have this bright, up-to-date periodical come regularly to their homes.

There are several advantages in such a plan. First, it will

serve to complete the good work done and develop the interest already aroused. It will enable you to begin with someone else — another neighbor or friend — with your limited supply of this good paper. It will put the work on a paying basis. The regular subscription price is above the club rates, and this was in the minds of the brethren when they decided to make the *Signs* weekly a special feature in this great Home Missionary campaign. The Pacific Press Publishing Company have devoted all the profits, in the handling of this periodical, to missions, but the profits are available only as we secure a large number of yearly subscriptions.

We believe that our people everywhere could do a splendid work by soliciting subscriptions for the *Signs* weekly, and if you will study the following subscription rates you will see that there is a good profit, a good commission to those who will send four or more subscriptions at one time.

Three months .....	\$ .50
Six months .....	.90
One year (50 numbers) .....	1.75

One new yearly subscription and one renewal, or two new, sent at one time, \$3.

Two new yearly subscriptions, and one renewal, or three new, sent at one time, \$4.

Three new yearly subscriptions, and one renewal, or four new, sent at one time, \$5.

Five or more copies to one person, six months, each \$6.00.

Five or more copies, to separate addresses, six months, each, \$6.50.

Get four subscriptions at \$1.75 each, and your commission is \$2. Thousands of our people can do this if they will only try. We prefer to see you take up this work, however, from the soul-winning standpoint. The other will come as a natural consequence. If all will take hold of this plan and make an earnest effort to secure each four yearly subscriptions, to the *Signs* weekly, we shall reach a still higher goal and place this good periodical on a solid basis. We would suggest that preparatory to this subscription campaign a little instruction be given in all our churches with the view of greater efficiency.

Here is an excellent opportunity. With confidence in God, with a true love for sinners, and with a full appreciation of the value of this soul-winning agency, won't you put on the armor and go forth to do your best? God will surely bless.

F. W. PAAP.

### Easy-Going Religion

WE want everything made easy, and especially religion. We object altogether, many of us, to the narrow gate and the straitened way. We object to everything narrow. "Broad" is the word we love, and breadth is what we claim, whether there be depth or not. A way broad enough to take everybody who has any sentiment or emotion toward Christ and the merest smattering of religion. We are demanding a Christian life in which there shall be room for all the pleasures of the world, and for everything except an intense spirituality and a passionate zeal for the kingdom of God. There are many people in the church who can tolerate everything but these last. Everything that savors of this world they tolerate, and they imitate it for all they are worth. Everything that savors of an intense and fervent piety they avoid and almost hate.

And the danger seems to be that instead of entering by the narrow gate of which our Lord spoke, we shall demand the liberty to walk on the broad road and carry a little religion with us, and think that because we have the little bundle of religious opinions, or observances, or sentiments, we are on the narrow road. I mean that the danger is that religion may become one of the minor and subordinate interests of life, a little hobby,

a by-play, a mild diversion, and not life itself; that we shall think amiably of everybody except the intensely earnest religious people; and that we shall fail to see that life is a tremendously serious thing, and may be a profound and awful tragedy, and that religion is a serious thing, and needs to be taken seriously.

And our danger in this direction springs from our neglect to study our New Testament, and our failure to test everything, even our own impulses, by the Spirit and teaching of our Lord. People are mutilating the teachings of Christ today, taking such parts as please the natural man, and rejecting the rest, taking the parts that are gentle and soothing, and neglecting the stern and solemn. We are inventing a religion which differs widely and vitally from the religion of the New Testament — a natural religion rather than a spiritual. We are in danger of creating a god in our own image, fashioning a deity from the clay of our natural self-indulgent desires, one who shall be colossal good nature — accommodating an unmoral sentiment, neither the God of the Old Testament nor of the New.— *Rev. Charles Brown.*

**Pertaining to the Union**

**Union Conference Directory**

S. E. WIGHT, President.  
 G. H. CURTIS, Secretary-Treasurer and Auditor.  
 J. W. DAVIS, Union Missionary Agent.  
 C. P. BOLLMAN, Religious Liberty and Press Bureau Secretary.  
 OFFICE ADDRESS, 511 Cole Building, Nashville. Tenn.

**Union News Items**

THE last remittance of mission funds for the year 1914 was sent forward from the union office, Friday, the fifteenth, amounting to almost \$4,000. This is the largest remittance for the year.

The final remittance from the Alabama Conference came over the wire Friday afternoon. Brother Godsmark informed us, in his message, that this included remittances received that day from the churches.

In a personal letter from Brother J. W. Davis, we learn that he, in company with Elder Wight, spent Sabbath, the sixteenth, with the Louisville, Ky., Church, following the close of the Kentucky institute. Both these brethren report the Kentucky Institute as being the largest ever held in the Southern Union. Brother Davis went direct from Louisville to Jackson, Miss., where the institute for Mississippi has opened.

Elder Wight has spent a few days recently in Michigan having visited the Emmanuel Missionary College at Berrien Springs, and other places in the interests of our work.

We are just in receipt of a letter from Brother C. D. Wolff, from his home in Pennsylvania, sending a subscription for the WORKER. Brother Wolff states that his interests are still in the South and the work here, and every item of news is read with interest. He states that he and his family are well.

Brother J. J. Ireland, the North American Division Conference auditor who has spent some time at the Publishing House in auditing the books for the year, left for Washington D. C. the nineteenth inst.

**Our Foreign Mission Funds Report**

WITH this we submit to our readers our annual report of the twenty-cent-a-week fund for the year 1914 showing the total receipts for foreign missions from the union to be \$15,708.70. While this amount lacks \$5,777.70 of making our full quota for the year, yet we feel encouraged with what has been ac-

complished through the efforts of our people considering the conditions that have existed in the financial world, particularly in some parts of our field.

We have given our report for the Southern Union Conference and the Southern Union Mission in two divisions, that it might be the better understood by our people what each has accomplished.

In looking over the report we find that the membership of the union conference as a whole has paid at the rate of \$7.60 a member for the year, leaving a shortage of \$2.80 on our quota. This is equivalent to a weekly rate of 14½ cents a member.

Only one conference paid over the required amount, this being the Mississippi Conference, which has a surplus of \$431.96. This conference paid at the rate of \$13.67 per capita or 26 cents a week. We make special mention of this as it is a particularly encouraging report.

In the paper next week will appear the mission goal for each conference and mission for the coming year. We trust that our workers will begin at once to systematically plan for the raising of our complete quota, month by month, for the coming year. The call for means to forward our work in distant lands was never as great as at the present time, and we trust that our people will feel their responsibility in this part of the Lord's work and do their best during the coming year.

G. H. CURTIS, *Treasurer.*

**Statement of Twenty-Cent-a-Week Fund for the Year 1914**

Membership	ALABAMA CONFERENCE		
	Amount Due	Amount Paid	Amount Short
200	\$2080.00	\$2051.90	\$ 28.10
	KENTUCKY CONFERENCE		
275	2860.00	2048.79	811.21
	LOUISIANA CONFERENCE		
262	2724.80	2373.43	351.37
	MISSISSIPPI CONFERENCE		
132	1372.80	1804.76	*431.96
	TENNESSEE RIVER CONFERENCE		
617	6416.80	5483.31	933.49
	SOUTHERN UNION CONFERENCE		
1486	\$15454.40	\$13762.19	\$1692.21
	ALABAMA MISSION		
200	\$2080.00	\$664.07	\$1415.93
	KENTUCKY MISSION		
75	780.00	289.51	490.49
	LOUISIANA MISSION		
75	780.00	253.68	526.32
	MISSISSIPPI MISSION		
124	1289.60	568.56	721.04
	TENNESSEE RIVER MISSION		
106	1102.40	170.69	931.71
	SOUTHERN UNION MISSION		
580	\$6032.00	\$1946.51	\$4085.49
<b>SUMMARY OF THE CONFERENCE AND MISSION FOR THE YEAR 2066</b>			
	\$21486.40	\$15708.70	\$5777.70
	* Overpaid.		

## Publishing and Colporteur Work

### With the Men Behind the Books

THE sales report of the Home Office of the Southern Publishing Association for the past year has been completed and reveals some rather interesting facts. It shows that the total sales for 1914 amounted to \$212,591.33. This is a gain of \$8,142.87 over the previous year, notwithstanding one of the other publishing houses secured plates on certain books which had formerly been ordered from Nashville. This caused a falling off in sales outside our territory of something over \$27,000 as compared with those of 1913. However, in our territory there have been most splendid gains as will be seen by the following:

	Sales for 1914	Gain over 1913
To Atlanta Branch.....	\$ 47617.93	\$17567.05
To Southern Union.....	47092.16	9253.46
To Fort Worth Branch.....	72975.86	8678.70
Total S. P. A. Territory.....	\$167685.95	\$35499.21

These are indeed encouraging figures, and give reason for praise and thanksgiving to the Lord for his blessing upon the work. They also speak in no uncertain tones for the faithfulness and earnest efforts of the "men behind the books," who have made such a report possible. But we cannot help feeling that in the coming year the Lord has still greater blessings in store for those who will unreservedly consecrate their all to him and his service. On account of the terrible war now being waged in Europe, the people's attention is being called to the times in which we are living in a most remarkable manner. This affords an opportunity never before presented for interesting them in our message-filled books, and which explain the real meaning of the tremendous, far-reaching events now taking place.

#### LARGELY DUE TO THE LARGE BOOKS

From the above figures, it will be noticed that there has been a most excellent gain in the Southeastern Union. This, we believe, is largely accounted for by the colporteurs selling "Bible Readings" and other of the larger works. This is nearly always the result, and why shouldn't it be? Workers of experience can usually sell a large book just about as easily as a small one, especially in the country districts. In fact, in some cases it has been found that orders could be secured more readily for a large book than a small one, for the people then feel that they are getting more for their money. The large books mean more truth in the homes of the people, more profit to the colporteur, to the tract society, and to the publishing house, and thus enable many with large families to stay in the field who might otherwise find it difficult to do so.

One of the questions considered at the recent Convention was, "What should be our attitude toward the large books in times of financial depression?" From the secretary's report of the Convention we quote the following on this point:

"This was answered by many voices from all parts of the room, saying 'SELL THEM, SELL THEM JUST THE SAME, KEEP RIGHT ON SELLING THEM.'"

And this can be done, if the following principles, which were brought out at the Convention, form the real basis of our colporteur work:

- (a) Upright life and honesty in representing the book.
- (b) The development of self-supporting workers.
- (c) Love of God for souls.
- (d) Prayer.
- (e) The idea of making a record must be eliminated.
- (f) Realization of the shortness of probationary time.

(g) Strong faith in God's power to save souls through the work we are doing.

#### THE HEALTH BOOKS

During the Convention considerable attention was also given to the health books, and the following resolution was unanimously adopted.

2. Whereas, The counsel of our great Leader is, that our health books should occupy a position side by side with our more distinctly denominational literature and,

Whereas, The principles of health as set forth in our books should be given to the public; be it

*Resolved*, That we put forth more earnest efforts in all our conferences to get our health books into the homes of the people, thus bringing within their reach a knowledge of these great principles.

"Home and Health" was mentioned in particular, and as the Publishing House has quite a large stock of this book on hand, it was agreed that the price should conform with that of our other large books, but that *an extra ten per cent discount be allowed to colporteurs who will handle it this year*. Each local conference in all three unions was asked to put at least one worker on this book during 1915.

At the Kentucky institute we understand that one or two made arrangements to take up this work. We trust that in every conference there will be some who will handle this book, upon which they will receive a commission of sixty per cent. It has been demonstrated many times that "Home and Health" is a good seller, and as it contains much valuable information of a practical nature, we see no reason why several thousand copies should not be sold in this field.

#### AMMUNITION FOR HOME MISSIONARY WORKERS

Those who are unable to leave their homes to engage in our regular colporteur work, but who desire to do some effective missionary work in their immediate neighborhoods, will find the new book, "The World's Crisis in the Light of Prophecy" a splendid help. This is a paper covered book of one hundred twenty-eight pages on the meaning of the present war. The retail price is but twenty-five cents. On orders of ten or more to one person, a discount of fifty per cent will be allowed, transportation extra. No doubt many of our people who do not sell this little book, will desire from ten to fifty copies to give to their neighbors and friends, and to mail to relatives and others. This gives our home workers another direct medium for answering the query, "What do these things mean?"

"The World's Crisis" is being printed by the Review and Herald, Pacific Press, and the Southern Publishing Association. Before our edition was ready, orders had been received for several thousand copies, and the prospects are that it will have a large sale by our churches and isolated members. Like all other of our literature, orders should be placed through the tract societies.

#### INSTITUTES

The colporteurs' institutes are now being held in the Southeastern, Southern, and Southwestern Unions. A report of the one for Kentucky will be found elsewhere in this issue. At this writing, the Mississippi institute is in progress, but as yet we have not had a report.

Brother Harrison, over in the Southwest, writes as follows of their first institute for 1915:

"I am now at Oklahoma City, and I want to say that we have one of the finest institutes that I ever attended. We have twenty-five colporteurs in attendance, who will enter the field at once."

On his way home from the Convention, Elder Eastman spent a few days at the institute of the Cumberland Conference held at Knoxville, and also stopped one day in the "blue-grass State." While enroute to Kentucky from Knoxville, he wrote, "We had a very profitable time at Knoxville. They had about twenty

taking the drill, and they are a fine lot of men. Elders Montgomery and Branson are there and are rendering good help."

Thus encouraging reports are being received regarding the book work for the coming year. And when our union and local conference presidents get behind the work, it can be depended upon that something will be accomplished. Our conferences are certainly giving the colporteur work their hearty support, and with this splendid cooperation, we look for more books to be sold in 1915 than during any previous year.

#### THE WATCHMAN

The subscription list of *The Watchman* is steadily growing. At the last report it had reached the 12,000 mark. This is about double what it was one year ago. In view of recent press dispatches from Turkey and the war zone, the January and February issues are most timely. Already nearly 50,000 copies of the January issue have been sold, and good-sized orders for both this and the February number are being received in every mail. Some conferences which, six months ago, were only selling from fifty to one hundred copies a month, are now using two or three thousand of every issue. The artist, Brother F. E. Robert, is just finishing up the cover design for March. He seems to have gained a splendid impression of what was wanted, and, as we sometimes say, has put his very soul into the production, so that whoever sees it cannot fail to be impressed with it. While it is simple, yet it is fraught with meaning. In view of this, and the excellent matter which the March number will contain, we feel safe in predicting for it a large sale. Of the February issue we are now printing a second edition of ten thousand copies.

#### FINISHING OF THE WORK

Surely the Lord has set his hand to the finishing of this work, and soon it will be cut short in righteousness. Those who would have a part in it, can delay but little longer. We have reached that time when the call of the hour must be answered by the coming of the man. Therefore, let those who feel impressed to enter the work, say "Here am I, Lord, send me." "Let the weak say, I am strong," for we shall remember that this closing work is to be finished, "not by might, nor by power, but by my Spirit, saith the Lord of hosts." And again, "Have not I commanded thee? Be strong and of a good courage; be not afraid, neither be thou dismayed: for the Lord thy God is with thee whithersoever thou goest."

R. L. PIERCE.

#### "The Watchman" Male Quartet

DURING the recent Publishing and Home Missionary Convention held in the Publishing House chapel, *The Watchman* Male Quartet rendered a number of appropriate and much appreciated selections. The quartet is composed of Brother G. H. Curtis, secretary-treasurer of the Southern Union Conference, Brother J. L. McConaughy, circulation manager of *The Watchman*, and Brethren H. L. Morpew and R. C. Gray who are also Publishing House workers. One of the selections rendered, which seemed to be greatly enjoyed by the bookmen, was the following:

#### "Keep a Goin'"

(As Sung by "The Watchman" Male Quartet)

"If you strike a thorn or rose,  
Keep a goin', keep a goin',  
If it rains or if it snows,  
Keep a goin', keep a goin';  
'Taint no use to sit and whine  
'Cause the fish aint on your line,  
Bait your hook and keep on tryin',  
Keep a goin', keep a goin'.

Chorus.

"Keep a goin', and a goin', and a goin', (and a goin')

Keep a goin', and a goin', and a goin', (and a goin')  
Keep a goin', and a goin', and a goin', (and a goin')  
Keep a goin', and a goin', and a goin'.

"If the weather kills your crop,  
Keep a goin', keep a goin'.  
If you tumble from the top,  
Keep a goin', keep a goin';  
S'pose you haint got nary dime,  
Gettin' broke aint any crime,  
Tell the world you're feelin' prime,  
Keep a goin', keep a goin'.

"If you seem to have bad luck,  
Keep a goin', keep a goin',  
You can win if you have pluck,  
Keep a goin', keep a goin';  
'Taint no use to pull your hair,  
Makes it worse to fuss and rare,  
Peg away and you'll get there,  
Keep a goin', keep a goin'.

"When it looks like all is up,  
Keep a goin', keep a goin',  
Drain the sweetness from life's cup,  
Keep a goin', keep a goin';  
See the wild birds on the wing,  
Hear the bells that daily ring,  
When you feel like singin', sing,  
Keep a goin', keep a goin'."

"The Watchman Rally Song," was also sung, the chorus of which runs as follows:

"Rally with *The Watchman*, rally with the cross,  
Call the faithful agents from afar,  
Rally with *The Watchman*, winning precious souls,  
We shall conquer with this magazine."

"EVERY tenth Briton has enlisted. Every tenth Frenchman is at the front. Every tenth Belgian is dead. What does the United States know about trouble? We can look to Europe and find real trouble, where are trains, ten at a time, five minutes apart, packed with the maimed and dying. If we could see the graves 100 yards long and full, and Belgium, the country that was, nothing now but 12,000 square miles of wreckage, then we could begin to understand, to some slight extent, the magnitude and awfulness of this war. Perhaps then we could come back to this country and realize our opportunities. — What we fail to do now will have to be done in troublous times."

A CONTRIBUTOR to *America* declares that "as a spectator in Paris of the first two weeks of war, I am left with the impression that one of the chief results of the present conflict will be a great revival of Catholicism in France." It is quite likely that this writer may be correct in this statement. We are looking for a revival of Roman Catholicism not only in France, but throughout Europe, as a direct outcome of the present conflict.—*Protestant Magazine*.

#### The Blue Cross

ASSOCIATIONS have been formed in England and France for the purpose of collecting on the battle-field wounded horses which seem capable of restoration to usefulness, and which if left on the field would die of their wounds and hunger. Many horses have thus been rescued, and some have been returned to their regiments. It is to be hoped that such horses as are too badly wounded for recovery are painlessly killed.—*Life and Health*.

## Mississippi Conference

### Conference Directory

C. S. WIEST, President.  
 Wm. WOODRUFF, Secretary and Treasurer.  
 Wm. WOODRUFF, Tract Society Secretary.  
 VIRGIL SMITH, Field Missionary Agent.  
 JAMES A. MORROW, Religious Liberty Secretary.  
 Mrs. E. L. MORROW, Sabbath School Secretary, 116 Short Bay St.,  
 Hattiesburg, Miss.  
 OFFICE ADDRESS, 932 Union St., Jackson, Miss.

### Sunset Calendar

Friday, January 29 sun sets..... 5:30

### News Items

THE colporteurs' institute recently held in Jackson from the eighteenth to the twenty-sixth was a most interesting time to those who attended from the colporteurs' ranks, and also to the Jackson Church. During this time, we were glad to have with us Elder S. N. Haskell and his wife, Brother J. W. Davis, Elder Wiest, Brother Smith, and Elder Burke. Elder Haskell had charge of the night services, and gave some very interesting studies. About ten or twelve of our regular colporteurs, or those in training for regular service, were present, besides several from the Jackson Church who attended for the benefit of the instruction given. A fuller report of this meeting will be given later.

On last Sabbath, the twenty-third, the Jackson Church celebrated the ordinances, there being present with us all the colporteurs in attendance at the institute, and those who assisted in the instruction.

During the first part of this week, the Conference Executive Committee and Auditing Board were called to meet at conference headquarters, at which time some important matters pertaining to the conference and association were considered. Announcement of the proceedings will be made later.

To show what can be done with the *Signs* when an effort is made with them, we wish to give the following interesting item. Brother J. A. Morrow, during his regular duties, made eleven exhibitions, and secured ten six-months subscriptions for this splendid weekly. The *Signs* weekly is our great evangelizing agency, and why should not more earnest effort be made with it? "The *Signs* does bring people into the truth."

We can announce to our people that the new book, "World's Crisis in the Light of Prophecy" is expected to be off the press by the time this announcement reaches you. The price of the book is twenty-five cents, published only in the paper binding. This will be a splendid addition to our good literature and should have a wide circulation at this time.

Brother C. A. Howard, who is one of the new converts from Greenville (colored) Church, has recently sent his order for one hundred of them. We would like to have several orders like this. This book is subject to the regular subscription book discount.

Recently we have sent out from the office, in the form of a general letter to all our constituency, information pertaining to the special club rates on our different periodicals and magazines, also announcing our special offer on the SOUTHERN UNION WORKER. As was announced, we will receive orders for this paper at just one-half the regular subscription price—twenty-five cents—from now until February 15, at which time all those who are not paid subscribers will be cut off from the mailing lists, and the paper discontinued. We trust that none will be cut off, but that all will respond to this liberal offer and send in their subscription with twenty-five cents before the expiration of this date. After February 15, the regular subscription price, fifty cents, will be charged.

## Louisiana Conference

### Conference Directory

R. W. PARMELE, President.  
 C. B. CALDWELL, Secretary and Treasurer of Conference and Tract Society.  
 G. B. BOSWELL, Field Missionary Agent.  
 R. W. PARMELE, Missionary Secretary.  
 Mrs. C. B. CALDWELL, Educational, Sabbath School, and Y. P. M. V. Secretary.  
 LYDIA E. PARMELE, M. D., Medical Secretary.  
 OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

### Sunset Calendar

Friday, January 29, sun sets..... 5:30

### Office News

BROTHER AND SISTER R. W. PAUL left New Orleans Friday morning, January 15, for Welsh, where they will engage in canvassing and assist with the meeting now in progress.

Elder and Dr. Parmele left New Orleans January 21 for Welsh to conduct a series of meetings, and assist with the colporteurs' institute.

Do not forget the institute at Welsh, January 28 to February 6. Beside some of our own conference laborers, Elder S. E. Wight and Brother J. W. Davis are expected to attend. You cannot afford to miss it, if you expect to enter the colporteur work soon.

Brother and Sister Lofton and Brother and Sister Mole have recently passed through New Orleans enroute to the West Indian field.

Brother Parmele has recently purchased a projecting instrument that uses original objects or pictures instead of lantern slides. He will use it to illustrate his subjects in the Welsh meeting. It is a new thing which has just been put on the market. The pictures are as clear as those from lantern slides, and quite small print can be thrown upon the wall bright and clear.

Brother Frank writes that he is holding meetings in the Baptist church at South Mansfield. At first the privilege was granted with the understanding that our distinctive doctrines should not be preached, but the pastor is becoming interested, and he hopes to soon be granted full liberty.

Brother Reeder writes: "Our Home Department Sabbath School here at Tioga drove in and met with the Alexandria Sabbath School, January 2. We found a good, live, working company there, and enjoyed ourselves very much." He is very anxious to have a series of meetings held in his neighborhood.

Sister Hamblin sent in seventeen dollars to missions, this amount having been gathered by her in her Harvest Ingathering work. In her letter accompanying it, she wrote: "I have more on my solicitor's card. Think it all good, and will be able to send more. I have enjoyed my work with the Harvest Ingathering Review, going from house to house." Did you enjoy your work? If so, tell us about it. She further says: "I would like to thank through the WORKER all who have so kindly sent me literature. Would like a continuous supply since the war."

FRANCE may be overrun, or a similar fate may overtake Germany, and Austria may disappear from the map, or the British Empire may be broken up; but between Russia and any great harm still lie those impenetrable spaces where lie buried the armies of Napoleon, that Europe has not forgotten. Read "Russia and the Open Sea," in the Exposition (March) number of the *Signs Magazine*.

**Tennessee River Conference**

**Conference Directory**

R. W. ELLIOTT, President.  
 F. C. BRUCE, Conference and Tract Society Secretary and Treas.  
 I. C. POUND, Field Missionary Agent.  
 OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.  
 MRS. J. W. NORWOOD, Secretary Sabbath School and Young People's  
 Departments, 2115 24th Ave. N., Nashville, Tenn.  
 PROF. A. N. ATTEBERRY, Principal, Hazel Academy, Hazel, Ky.

**Sunset Calendar**

Friday, January 29, sun sets..... 5:17

**Office Notes**

BROTHER R. H. THORNE returned to Nashville on the morning of the nineteenth from a short visit to Memphis. He will go into the colporteur work, together with several of the brethren from Memphis within a few days. These brethren plan to go to Lincoln County and work with "Daniel and the Revelation."

Brother Pound went to Columbia on the seventeenth to assist Brother Wagner and Sister Hinds in their deliveries.

Brother Normandy writes that the brethren in that community desire to do some visiting, lending of books, and other lines of missionary work, preparatory to creating an interest in the truth, for the upbuilding of the work there. Let us remember the brethren at this place in our prayers.

**Goodlettsville**

IT WAS the privilege of the writer, together in company with Elder Norwood, to visit the church at Goodlettsville, Sabbath, January 16. We found the members of the church all of good courage in the work and pressing forward in the giving of the message.

At the present time, the membership of the church is twenty-two, two of which are isolated, and do not have the privilege of church attendance.

The report of the nominating committee was given, and Brother Scott Alden was elected elder for the year, and Brother Y. C. Haugsted, deacon and treasurer, with Brother Ernest Templeton as superintendent of the Sabbath School and Miss Elsie Earwood as secretary. All indications point to a very successful year in the work of this church.

The members signified their intentions to do all in their power to carry the message to their neighbors through the home missionary work. One brother gave an order for twenty-five copies of *The Watchman* to be sent each month.

We greatly enjoyed our visit to the church and received a hearty invitation to come again soon. F. C. BRUCE.

**"The World's Crisis"**

THE new book, *The "World's Crisis in the Light of Prophecy,"* is now off the press and orders have been received for a large number of copies.

The book contains one hundred twenty-eight pages, with paper cover in two colors, and retails at the low price of twenty-five cents postpaid.

Outline of contents: "Light for Our Time in the Prophetic Word"—"The European Conflict: Is It Armageddon?"—"Approaching Armageddon"—"Turkey and the War"—"Prophetic Outline of the World Empire"—"The Primitive Faith the Standard for this Generation"—"Christ's Second

Coming"—"Signs of the Approaching End"—"God's Message for Today"—"The Home of the Saved."

The book is well illustrated with several full-page and numerous small illustrations.

Those who buy in quantities will receive the regular subscription book discount of fifty per cent—ten or more copies twelve and one-half cents each. Freight will be paid on orders for two hundred or more copies.

Send all orders through the Tennessee River Tract Society, 509 Cole Bldg., Nashville, Tennessee.

**"The Breaking of the Day"**

WE HAVE had many inquiries for this stirring song and are glad to be able to announce that we can supply any who desire it either in single copies or larger quantities. Five cents a copy; ten copies, twenty-five cents; fifty copies one dollar.

Address all orders to F. W. Paap, Takoma Park, Washington, D. C.

**Colporteurs' Report Southern Union Conference for Week Ending Jan. 16, 1915**

Name	Book	ALABAMA CONFERENCE				Total	Deliv.
		Hrs.	Ords	Value	Helps		
Samuel Earl...BF		21	7	\$ 7 50	\$ 3 10	\$10 60	\$
R T Jacks....BR		32	3	10 00		10 00	
C Jensen.....GC							14 00
J H Reames...BR		54	8	24 00	35	24 35	
Totals (Agts. 4)		107	18	\$41 50	\$ 3 45	\$44 95	\$14 00

Name	Book	LOUISIANA CONFERENCE				Total	Deliv.
		Hrs.	Ords	Value	Helps		
CPBodwellGC&PG		48	1	\$ 3 00	\$11 40	\$14 40	\$
James Turner..BR		27	27	83 00		83 00	
Wm Bryson...BR		18	11	33 00	25	33 25	
Totals (Agts. 3)		93	39	\$119 00	\$11 65	\$130 65	\$

Name	Book	TENNESSEE RIVER CONFERENCE				Total	Deliv.
		Hrs.	Ords	Value	Helps		
C G Bishop*...BF		21	9	\$11 50	\$ 2 90	\$14 40	\$
Wm J Keele...BS		38	62	46 25		46 25	5 25
F E Wagner...D&R		38	6	14 00	13 00	27 00	6 75
Totals (Agts. 3)		97	77	\$71 75	\$15 90	\$87 65	\$12 00
G'd Totals (A. 10)		297	134	\$232 25	\$31 00	\$263 25	\$26 00

**Summary from January 1 to Date**

Conference	Orders	Helps	Deliveries	
Alabama Conference..	\$ 41 50	\$ 3 45	\$ 14 00	
Kentucky Conference.	73 20	9 60	146 00	
Louisiana Conference.	119 70	11 65		
Mississippi Conference	95 00	2 90	134 25	
Tenn. River Conference	155 75	26 80	57 25	
Totals.....		\$ 485 15	\$ 54 40	\$ 351 50

**Magazine Agents' Report Week Ending Jan. 16, 1915**

Agent	ALABAMA CONFERENCE		No.	Value
	Orders	Helps		
Samuel Earl.....	10		10	\$ 1 00
TENNESSEE RIVER CONFERENCE				
Wm J Keele.....			15	1 50
LOUISIANA CONFERENCE				
H H McGilvery.....			47	4 70
Totals.....			72	\$ 7 20

\* Two Weeks.

# SOUTHERN UNION WORKER

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### Colporteurs' Institutes for Southern Union 1915

Louisiana, Welsh.....	January 28-February 6
Alabama.....	February 8-17
Tennessee River.....	February 18-27
Alabama (Colored).....	March 1-9
Mississippi (Colored).....	March 11-20
Louisiana, New Orleans (Colored).....	March 22-31

### A Close Call for the Publishing House

DURING the noon hour last Friday, fire broke out in the boiler room of the Publishing House. At the time there were only three of the workers on the premises, as all others had gone to their homes for dinner.

The fire seems to have originated just above the boiler, and as the boiler house is located at one end of the plant, the fire was first discovered by some one on the outside who quickly gave the alarm. However, this was not until it had gained considerable headway, the roof being in flames.

The employees who were in the institution at the time and those living nearby, rushed to the rescue, and by using the Publishing House chemical engine, extinguishers, ladders, hose, etc., succeeded in getting the fire under control and practically out before the fire department from the city arrived. It was a good test of the efficiency of the Publishing House fire department, especially as only a small part of the force was here, and by the time they reached the scene, the flames were reaching to nearly the top of the tall smokestack. Among those who reached the Office in time to assist in extinguishing the fire, and to whom special credit is due for their cool-headed and efficient work, may be mentioned the following:

W. A. Harvey (our superintendent), F. E. Pfeiffer, L. W. Simkin, H. L. Morphey, J. L. McConaughy, A. J. Stagg, A. E. Honeycutt, H. A. Varney, H. G. Simshauser, John Krauss, Gilbert Knox, T. J. Pipkin, and Alston Gray.

The only damage done was to the roof of the boiler house, and was fully covered by insurance.

All felt indeed thankful to the Lord that the damage was no greater and that the work of turning out the printed page can go forward without interruption.

R. L. PIERCE, *Manager.*

### A Limit to the Skyscraper

MINNEAPOLIS has adopted an ordinance limiting the height of buildings to one hundred and seventy feet, or twelve stories. The Civic Commerce Association advocated a one hundred forty foot limit, but on account of the pressure by interested parties, the limit was raised until it is said to be above the height of every building in the city. Chicago has a limit of two hundred feet. An attempt was made to raise this limit in favor of a proposed hotel on Michigan Avenue, but without success. — *Life and Health.*

"If we live what we profess, our lives will never preach too long a sermon."

### "His Food Was Locusts and Wild Honey"

(Matt. 3:4, R. V.)

WHAT were the "locusts" which John the Baptist ate? Doubtless this question was asked by many — shall we presume hundreds? — of Seventh-day Adventists throughout the world on Sabbath, January 23. Were these "locusts" the little animal or the vegetable?

Although of a different opinion himself, an English editor says in a footnote on Matt. 3:4, in Matthew Henry's commentaries:

"Some have supposed that the pods of the locust-tree are meant, and such is the sense of the Syriac Version."

Others render this verse, in part, thus:

"And his mete was hony-soukis, and hony of the wode."  
— *Wycliffe's Trans.*, 1380.

"And his food was of the coarsest sort." — *Samuel Clarke's Trans.*, 1795.

Another says on this point:

"John separated himself from friends, and from the luxuries of life. The simplicity of his dress, a garment woven of camel's hair, was a standing rebuke to the extravagance and display of the Jewish priests, and of the people generally. His diet, purely vegetable, of locusts and wild honey, was a rebuke to the indulgence of appetite, and the gluttony that everywhere prevailed." — *Testimony for the Church*, by Mrs. E. G. White, Vol. III. p. 62. (*Italics ours.*)

In his "Expository Notes" on the New Testament, Mr. William Burkitt, M. A., says on this point:

"The plainness of John's habit and diet is here declared: He was habited in a plain suit of camel's hair, much as Elijah was before him: and as his habit was plain, so his diet was ordinary; feeding upon herbs, and such things as the wilderness affords." — *Note on Matt. 3:4, Philadelphia, 1844.* (*Italics ours.*)

See also Bible Dictionaries, art. "Husks," or "Carob tree," the fruit of which is "often called 'St. John's bread.'"

ARTHUR L. MANOUS.

### The Canny Workman

A NOVICE, working among prickly plants, noticed how deftly the Scotch gardner handled them and commented upon the fact. "Aye, there's many a scratch ye get at the first," answered the old man; "but if ye're canny, ye soon learn not to grip the thorns." It is a lesson of life as well as of gardening. The prickly, disagreeable things are plentiful; the uncomfortable happenings, the little slights and offenses, the cross-grained tempers, and unreasonable words are everywhere pushing themselves into unpleasant notice; but it is not necessary to "grip" them. There are those who do that all their days, and go about in a continual state of hurt, soreness, and complaint. He who is "canny" will learn to put them aside with light touch, and for the most part avoid their sting. They are not worth taking seriously enough to bring torn hands or heart. — *Selected.*

THE slogan "Buy a bale of cotton" has been matched by another, "Buy a barrel of apples." Apples are plentiful and cheap. So many have planted apple orchards that the supply is now larger than the demand, and in some places the orchardists are not attempting to gather the crop. This is a pity, for there is not more healthful food grown; and if a portion of the money spent for ice cream and soft drinks were used to purchase fresh fruits — if we used more of nature's foods and less of the artificial ticklers of the palate — we should be a healthier people. — *Selected.*

"We cannot serve God and mammon, but we can serve God with mammon."