

SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

VOL. IX

NASHVILLE, TENNESSEE, JUNE 24, 1915

No. 25

With the Men Behind the Books

Good Advice

THOUGH you deal in liquid blacking,
Dismal bluing, and such things,
When you have a sale to manage,
Do it as the robin sings.
Put some cheerup in your business —
Be a cheerful sort of man,
And, with othe lines of notions,
Peddle sunshine if you can.

There's an awful deal of meanness
In this busy world of ours;
But mixed in with weeds the rankest,
Ofttimes grow the finest flowers.
Wear a posy on your lapel —
It won't hurt the trade you plan,
And along with other samples
Peddle sunshine if you can.

— *Chicago Record.*

Some Good Deliveries

NOT only do encouraging reports of orders taken for our books continue to be received, but the reports of deliveries are, if anything, even more encouraging. It is becoming more and more evident that the idea that our message-filled books cannot be sold on account of the war and the low price of cotton during the past several months, is a deception rather than a reality. In fact, it is being found that the conditions which some have thought to be a hindrance are the very conditions that will turn the people to the Lord and cause them to purchase our good books.

Within the last few days two reports have been received at this Office showing 100 per cent deliveries; another one, 99 per cent, and a fourth one, 98 per cent. Considering the size of these deliveries, these reports are about the best we have ever received.

A field agent who assisted one of his workers in making a \$250 delivery for "Bible Readings for the Home Circle," in which "nearly every book was taken," writes:

"Some trouble was anticipated because nearly everybody cried 'hard times' when the orders were taken, and also there had been stories circulated regarding the subjects taught in the book, which we thought might affect the delivery. But as the Lord has been asked to direct in securing the subscriptions, he was depended upon to take care of the delivery as well, which was done to our entire satisfaction. The country roads being dry, we used an automobile to good advantage. The shipment of books was received from the Publishing House on time and in good order. We unpacked, checked up, and loaded them in the car and started. At once business looked good,

and that pile of 'Bible Readings' began to vanish like the melting of snow before the sun. I do not remember having ever found the people more anxious to receive their books than on this trip. It is true that times are hard in the *commercial world*, but there never has been such a demand for the truth of God as at present, when properly presented by the consecrated colporteur. I thoroughly enjoyed the hours spent on this delivery. Everybody had a look of satisfaction as the cash was handed out in exchange for the book."

A Mississippi Report

Brother E. A. Taylor, one of Mississippi's faithful workers, writes as follows:

"Thinking you may be interested in my last month's work, I send the following report, which is for four weeks: Orders taken, \$399; helps sold, \$19.45; books delivered through mail out of county, \$3, making a total of \$421 in 168 hours."

Notice that this report shows an average of forty-two hours per week. The Lord always rewards faithful effort. And, incidentally, we might add that there is something about the latter half of a forty-hour week that is almost magnetic. Invariably a great many more orders are taken in the last half than during the first half. No doubt that is one reason the enemy is so persistent in his efforts to keep our workers from putting in *full time*. Brother Taylor is working for "Bible Readings."

Students Getting Out

Already the reports in most conferences are beginning to show the effects of the students getting out. In a recent letter from Mrs. Clara Russell, secretary of the Cumberland Tract Society, she states:

"Eight new boys are just entering the colporteur work in the Cumberland Conference — no, they are not all new, as some are our faithful and tried boys who canvassed last summer and have been in school the past year. Four girls are also entering the good work. Watch us now in Cumberland."

Georgia

In writing of the progress of the work in Georgia, Brother Fulbright states:

"We are of good courage and believe that God is going to use even us here in Georgia to accomplish great things in the book work. Our deliveries this spring have been far better than ever before for the same months."

Brother Fulbright enclosed a letter from one of his workers, from which we quote the following:

"It is wonderful to see how the Lord can deliver these good books for us in these hard times. It looks as though the people think they are just obliged to take their books. I have delivered about eighty-five per cent of my orders so far. This includes orders from both white and colored. I know that the Lord delivered them for me."

What the Lord is doing for this brother and scores of others, he is just as able and willing to do for many more who will say, "Here am I, Lord; send me."

Another Thousand-Dollar Conference

From a letter written by Brother C. L. Collison, we learn that "the Oklahoma weekly report for the first week in June went over \$1,250 in orders, and a couple of hundred dollars in deliveries. If the weather proves favorable we hope to see the reports mount up to the \$2,000 mark per week during this month."

Evidently Oklahoma is getting some student colporteurs. We hope to record a number of thousand-dollar-a-week reports during the next few weeks from different conferences.

Notes

The sales reports of the Home Office, and also of both the Atlantá and Fort Worth branches for the month of May show an encouraging gain over the corresponding month of last year.

Brother J. B. Krauss and wife, Publishing House employees, are in Chicago with relatives, enjoying a month's vacation.

Miss Alice Beaird of Loveland, Colo., a graduate of Union College, has arrived in Nashville and taken up work in the Publishing House.

Our superintendent, Brother W. A. Harvey, and factory foremen, Brethren F. E. Pfeiffer, A. J. Frank, A. J. Stagg, and S. L. Jones, have returned home after spending several profitable days in Chicago and vicinity, where they visited a number of large up-to-date printing plants, supply houses, paper mills, etc.

Orders for large quantities of *The Watchman* continue to pour in from all directions. A few days ago one order was received for 5,000 copies. The July number is proving to be one of the best sellers we have ever had, but the August issue promises to be even better. The demand for both our books and magazines was never greater, and now is the time to circulate them. With so many, many visible evidences of the rapidly approaching end, surely there is no excuse for not being able to interest a large number in the message.

R. L. PIERCE.

Real Evangelistic Canvassing

THE following letter, written recently to Brother Covey, field agent of Eastern New York, by one of his colporteurs, so beautifully sets forth real evangelistic canvassing, and that, too, by actual experience, that we think it should be passed on to the entire field. Note these facts: The worker has a burden for souls, is filled with the spirit, doors are open to him everywhere, and the people are eager for his book, and, of course, he enjoys his work. The letter reads as follows:

"I am glad I can send you a better report this week than last—not in dollars, but in experience. Dollars do not count in this work. Oh, I wish you could have been with me this week, not to help me (for I now have a better Helper even than you), but to see the eagerness of the people. It is wonderful. I found many who were as eager for the book as children are for candy. I do not know how else to express it.

"Yesterday a young lady who is a graduate from the music department of Syracuse University, was so excited that she could hardly wait for the opportunity to sign her name. She said, 'It is just what I have been looking for. There are many ideas in the world, and I am all mixed up. I wish to know what the Bible says.'

"Tuesday afternoon I canvassed a woman and her daughter. I had a deep burden for them, but could not get an order. The woman mentioned that a school-teacher who boarded with them might be interested in the book. On Thursday, when I was near that section again, I was told that the lady whom I

visited on Tuesday wished to talk with me, and she said if I would call at the schoolhouse I would get an order. I had to go about half a mile, but it did not take long. I never saw any one apparently more pleased than was that teacher. I did not give her an exhibition, but handed the prospectus to her, and gave a brief synopsis. She gave me her order, and said, 'I am glad you came, for I had given up all hope of ever seeing you.' She had tried by telephone to find me on both Tuesday and Wednesday.

"Friday morning I took four orders, as follows: a poor woman doing housework by the week, a German cheesemaker, a Catholic woman, and the music teacher whom I mentioned before. The colporteur can reach all classes if he has crucified self and becomes filled with the Holy Spirit. But it is a daily, yes, hourly, crucifixion. I have found it so, anyway. For three years I have asked God to give me a burden for souls, but it never came. Why?—Because I was not in a condition to be trusted with it. It does not come by simply asking for it; it comes by praying for the people.

"Perhaps you would be interested to know how God and I carry on this copartnership plan of working. First, I try to spend about one hour each morning studying his Word and in prayer, pleading for a special message for each home I shall visit. He sends his angels ahead to prepare the way. When I visit a home I speak as directed by his Spirit. It is very seldom that a deep interest is not aroused, and often hearts are deeply moved.

"Persons like to hear of the love of Jesus. I always bring that in during the first of the canvass. (See 'Manual for Canvassers,' page 33. By the way, I am making an almost daily study of the 'Manual.') I often have opportunity to tell persons how I work, and of God's blessings. I strive, with the help of the Holy Spirit, to make the canvass from start to finish reveal God's love, and it is having a marked influence on my life.

"I cannot praise God enough that he has been so persistent in calling me. Now my one great desire is to be ever able to say, 'Not my will, but thine, be done.'

"At night I take every order to God in prayer. I try to see the needs of the persons I visit, and then I ask the Lord to supply them. Every day I feel that I am growing stronger, but at the same time the task and responsibility loom up greater.

"May God's blessings rest upon the work and give you heavenly wisdom is my prayer.

ROY CARR."

This sort of work brings results in the sale of our books. The report accompanying this letter shows sales to the amount of \$108, and the week before, \$111.

The Lord is not partial in the bestowal of his blessings; others may enjoy the same blessed experience.—W. W. Eastman, in *Review and Herald*.

Morning Watch Calendar

THE Morning Watch Calendar is not only a calendar in the ordinary sense, it is much more than that.

It suggests a Scripture text for every day in the year.

It encourages the study of the Bible and prayer and personal missionary work—the three essentials of a growing Christian experience.

It contains a blank for recording missionary work done each day.

It has a sunset table showing when the Sabbath begins anywhere in America.

It is a daily calendar that contains all these helpful features which are such a blessing to hundreds of people young and old.

It surely is "much in little," and the price is only five cents per copy, postpaid. If you do not have one, order it from your tract society.

Kentucky Conference

Conference Directory

B. W. BROWN, President.

CHAS. L. BAINER, Secretary and Treasurer of Conference and Tract Society.

JAMES HICKMAN, Field Agent.

MRS. C. L. BAINER, Sabbath School, Educational, and Y. P. M. V. Secretary.

OFFICE ADDRESS, Box 398, Nicholasville, Ky.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
426	\$1,622.44	\$1,594.36	\$28.08

Sunset Calendar

Friday, June 25, sun sets..... 7:30

News Notes

ELDER WIGHT spent several days in our conference the past week. He was holding meetings in Louisville. We were glad to have him in our field and hope he will come again.

Brother Harp reports a good delivery, and says he will press on until the work is done.

Miss Mary Aldridge has made her delivery, and will spend some time at her home near Lockport.

Brother W. E. Patterson was a caller at the conference office the past week. He will be connected with the work in our conference, taking the secretaryship of the missionary volunteer work and will also carry other work.

Brother White reports a good interest in his meetings at Bellevue, although there has been a great deal of rain.

Word just received from Brother Felix Pierce brings us the news that he is pushing the battle forward with the printed page.

Brother Huston Kindred of Panola writes that he is glad to see the Lord's work moving forward in the conference. He adds that he hopes to be out in the canvassing field soon.

Brother Alexander Perry writes that he will now work hard to place our books in the homes of the people, as it will be necessary for him to work at least forty hours a week to be able to feed the twins that came to his home last week.

Elder Brown spent the past week with the company of believers at Henderson and the church in Louisville.

Brother J. P. Salmon writes that he is of good courage in the Lord's great cause, and that from all he sees around his own country, he is led to conclude that the Lord's coming is very near.

Brother Bainer has been wearing a smile for the past week. If you should ask why this is, the answer is simple: A baby boy arrived at his home June 8, and they now call him papa.

Curtis Mount has ordered a prospectus, and will sell the printed page in Lewis County.

We trust that all our people will make their offering for missions as large as possible, for the remainder that we owe on the twenty-cent-a-week fund for the first six months is due July 1. Let us make the thirteenth-Sabbath offering the largest we have ever had.

Brother Hickman spent Sabbath, June 12, with the church at Locust Branch. He reports the brethren of good courage.

The tent is now up in Lexington, and the workers connected with it hope to warn all the colored people of that city.

Sister Crallie of the Louisville Church is on the sick list. We are sorry to hear this.

Miss Ethel Forney, who is selling magazines in Louisville,

sends word that she is of good courage and that her sales are increasing each week.

Brother C. W. Vermillion sends in a good report for the past week. His orders amounted to \$86. We are glad for this good report. Sister Vermillion writes that they are of good courage at home, and we are sure her prayers are a help to her husband. The faithful wives of the colporteurs will have their reward for being loyal to the work.

Brother H. U. Jacobs and family spent Sabbath with the church at Nicholasville. They returned to their home Sunday.

Sister Ewald of Louisville has ordered a supply of our magazines. Now is a good time to sell our good papers.

Brother P. M. Winkler writes that he is of good courage and hopes to put in full time selling the printed page soon.

"He who cherishes the light which God has given him upon health-reform has an important aid in the work of becoming sanctified through the truth, and fitted for immortality."

Louisiana Conference

Conference Directory

R. W. PARMELE, President.

C. B. CALDWELL, Secretary and Treasurer of Conference and Tract Society.

G. B. BOSWELL, Field Missionary Agent.

R. W. PARMELE, Missionary Secretary.

MRS. FRIEDA HUVER-PAUL, Educational, Sabbath School, and Y. P. M. V. Secretary.

LYDIA E. PARMELE, M. D., Medical Secretary.

OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
387	\$1,432.58	\$823.94	\$608.64

Sunset Calendar

Friday, June 25, sun sets..... 7:13

A Good Work All May Do

ON SABBATH afternoon, June 5, it was my privilege to visit a very unique Sabbath school. It is held in the home of Sister Mangen in New Orleans, and is under the care of Sisters Irma and Maggie Gastauer, Sister Mangen and her mother.

The school is conducted for the children of the neighborhood, and has an attendance of approximately twenty-five. The children are from parents of almost all religions, and no religion. For the most part they are allowed to spend their time playing in the streets of this great and wicked city, and were it not for this little Sabbath school, would have but little opportunity to learn of God and his blessed Book.

Considerable time of the school is spent in teaching the children our good songs, and the Ten Commandments. Then all are taught some Bible story. It was really inspiring to see the eagerness of the children, and to note how much of God's Word they had already learned. We are told by the workers that the children now employ these songs while in their play, and that the school is having an influence on the parents, whom they hope to reach later with the message for this time.

Reader, are there not some children in your neighborhood whom you might instruct in the same way? It seems to me that if such work as this had been done by our people from our early history, it would have had a wonderful influence on many who are now the grown-ups and whom we are trying to lead into the truth.

R. W. PARMELE.

News Items

Do not fail to attend the general meeting at New Orleans, July 1-5, if you reside in the southeastern part of the State. Entertainment for our people attending will be furnished free as long as it lasts, so write today telling us you are coming, and get your assignment.

We expect Elder S. E. Wight and Brother J. W. Davis, and all the conference laborers, to be present at the general meeting in New Orleans. Come prepared for a feast of good things.

Reports from the tent meetings at Hobart and Shreveport are very encouraging. At Shreveport the congregations run as high as five hundred, including many white people. The brethren at Hobart are planning to hold a second series at Hope Villa, five miles away.

Elder R. W. Parmele and Dr. L. E. Parmele spent Sabbath, June 12, at Hammond. Elder Parmele spoke twice and Dr. Parmele once in the Seventh-day Baptist church while there. They report a pleasant and a profitable time. Dr. Parmele spoke Sunday night, June 13, to the white church at New Orleans, and Brother Parmele spoke at the same hour to the colored church, having a congregation of about one hundred fifty.

Two members were added to the New Orleans Church No. 2 on Sunday night, June 6.

Brother G. B. Boswell has been nursing a boil and combating a fever for some days in the past. This has kept him from his work. At last report he was improving, and was out again with the colporteurs.

A letter from Elder Frank at Hobart, dated June 6, reads: "I am glad to be able to tell you that last night we had an immense crowd. The tent was filled to overflowing, and large numbers were in the yard. The evening was ideal, and a Baptist preacher was present. I spoke on the perpetuity of the law of God, and our blessed Lord was very near and gave me unusual liberty, and so I praise him that a good impression seems to have been made. I am very happy over the prospects of the meeting so far. Remember the cause here in your prayers to God."

The following names should have been added to the list of children who at the close of the first quarter of the present year could repeat all the memory verses for the quarter:

From the Shreveport city Sabbath school: Horton McLennan, age five years.

From the Shreveport country Sabbath school: Sydney Sibley, age eleven; Ruby Sibley, age ten; and Lola Sibley, age eight.

We trust that a still larger number of names will be received for the Memory Verse honor roll for the present quarter.

"Every Earthly Support Cut Off"

"IN THE last great conflict of the controversy with Satan, those who are loyal to God will see every earthly support cut off. Because they refuse to break his law in obedience to earthly powers, they will be forbidden to buy or sell. It will finally be decreed that they shall be put to death [See Rev. 13: 11-17; also Appendix, Note 1]. But to the obedient is given the promise, 'He shall dwell on high; his place of defence shall be the munitions of rocks; bread shall be given him; his water shall be sure' [Isa. 33: 16]. By this promise the children of God will live. When the earth shall be wasted with famine, they shall be fed. 'They shall not be ashamed in the evil time; and in the days of famine they shall be satisfied' [Ps. 37: 19]. To that time of distress the prophet Habakkuk looked forward, and his words express the faith of the church: 'Although the fig-tree shall not blossom, neither shall fruit be in the vines; the labor of the olive shall fail, and the fields shall yield no meat; the flocks shall be cut off from the fold, and there shall be no herd in the stalls; yet I will rejoice in the Lord, I will joy in the God of my salvation' [Hab. 3: 17, 18]."—*"The Desire of Ages," by Mrs. E. G. White, chapter 12, par. 24, p. 132, trade edition.*

Alabama Conference

Conference Directory

A. L. MILLER, President.

O. R. GODSMARK, Secretary and Treasurer of Conference and Tract Society.

MARK WILSON, Field Missionary Secretary.

R. I. KEATE, Educational Secretary.

OFFICE ADDRESS, Room 316, Lyric Bldg., Birmingham, Ala.

HELEN M. KEATE, Sabbath School and Y. P. M. V. Secretary, 715 18th Ave., Birmingham, Ala.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
450	\$1,456.32	\$927.31	\$529.01

Sunset Calendar

Friday, June 25, sun sets..... 7:13

News Notes

THE picture of the Birmingham church school as appearing in the WORKER of June 10 was of interest to many throughout this conference. Some have misunderstood, in one particular, the article which accompanied it. The names of the five pupils taking eighth grade work were not given, but the names of the five scholars who had formulated definite plans for entering the Lord's work were the ones given.

The treasurer of one of our churches attached the following to his remittance: "Dear Brethren: We are looking forward with interest to the time when our offerings will be increased. We are striving upward and onward, and we truly hope our small mite will help in swelling the financial tide."

By the time this note is printed, the tent meetings in Birmingham will be running with a full force. Elder R. I. Keate and Brother J. F. Wright are making preparations, planning for the meetings to begin Sunday, June 20. The Birmingham Church is working to awaken an interest for this meeting by the distribution of the Present Truth Extras.

Sister Mary Miles from Oakwood is working in Birmingham for a scholarship. Judging from the energetic way in which she is beginning her work, we anticipate no difficulty in her gaining her scholarship easily.

Brother George Krauss, an employee of the Southern Publishing Association, with Mr. Watts, visited their relatives, Brother and Sister Godsmark of Birmingham. Brother Krauss reports that the publishing house is making preparations to handle a large volume of business, so as to be able to take care of our orders for this summer and fall.

Brother Crawford writes from Opelika that although he did not get \$100 worth of orders this last week, yet he received \$500 worth of good experiences. He finds that "Bible Footlights" has been sold extensively in the territory in which he has been working, and that the people have received much benefit from this excellent book. He is of good courage, and says that the battle belongs to the Lord and that he is a willing worker in God's service.

Brother C. L. Ryals writes from Red Level that he has not been enjoying the best of health, in fact has been sick almost all the week ending June 12. He asks an interest in the prayers of God's people that he may have good health and be able to remain in the Lord's service. Brethren, remember this request.

Brother Alexander Wood writes from McKinley, "I am getting along fairly well, for which I thank the Lord. I am still pressing forward in the work."

The Birmingham colored missionary society is doing well in selling our magazines. The president of the society, Brother

J. J. Pearson, brings a good report of the work. This society is running on the cash basis, and they find it much more satisfactory than to ask for even thirty days' credit.

Brother Harry Campbell of Santa Rosa, Fla., plans for himself and family to take up the magazine work in Pensacola.

From a letter from Brother Frank W. Oswald of Long Island, we quote, "The present conditions of the world surely point us to the great day of the Lord. May God help us all to get ready."

Brother Guilford, mentioning his delivery, says, "I am surely thankful for what I did, for it was one thing I enjoyed. The people seemed quite anxious for their books. You will find enclosed \$—— to pay for the delivery." Among other experiences he writes, "I went to another man to deliver a book. He told me that he had to go to town about a mile away to get his money, and that I could come back the next day. I told him I would chop cotton for him until he could come back, so I took off my coat and got at it. In a short time he came back, and I delivered the book."

A very encouraging letter has been received from Brother J. W. Wade of Epes. He writes that his health is better than it has been in the past, and that we can expect to see some good reports from him.

Sister Frazier orders the supplies for the Montgomery Church, sending in cash with the order. We are glad to see our churches change to a cash basis.

Sister Bertha Waters is carrying on her work with the *Signs* weekly in Birmingham, and is taking a club of twenty-five papers every week.

Brother Ernest Waters, writing from Hanceville, says, "Enclosed is my report for the past week. I wish it had been better. Friday I had an experience something like the story of the man who was driven up a tree and sold a book to a man who was up there already. I had to go about twelve miles to deliver a book. When about four miles on my way back, a hard rain came up and drove me into a barn close by. I had been there about five minutes when a man came running in out of the rain. I think the Lord sent us both there so that the man could get, as he said, the best book he ever saw." Brother Waters sends in payment on his account, also tithe on his delivery.

A very encouraging letter comes from Brother Norman Waters, also of Hanceville. He says, "I have surely had some good experiences. Some of the people will not wait until I make my delivery. One man who would not have anything to do with me when he saw me coming, ordered a book and says he would like to have it now. I met a German who bought 'Bible Readings' about ten years ago. He said it told about this war. He said that the people told him the book would drive one crazy, but that he told them he had read it through two or three times and it had not driven him crazy." We are glad that the above three members of the family can all have a part in the work in this State. They also were schoolmates in the Birmingham church school the past year.

We trust that every church clerk will be prompt in sending in his quarterly report to the conference office. The blanks were promptly mailed to each clerk, and we are expecting a full and complete report for the quarter ending June 30, 1915.

A new name appears on our list of colporteurs this week, that of Brother H. A. Lynd of Grove Hill. We welcome him to our ranks and expect some good reports each week.

Brother John L. Smith of Ashford sends in a good order for missionary supplies, accompanying the order with cash.

Brother R. D. Ringgold asks for fifty copies of "The World's Crisis" to be sent to River Falls. Brother Ringgold has been doing well with "The World's Crisis." What has been done others can surely do, for it takes only a fair trial to make a success of this work.

Mississippi Conference

Conference Directory

C. S. WIEST, President.

BEN C. MARSHALL, Secretary and Treasurer.

BEN C. MARSHALL, Tract Society Secretary.

VIRGIL SMITH, Field Missionary Agent.

JAMES A. MORROW, Religious Liberty Secretary.

MRS. E. L. MORROW, Sabbath School Secretary, 116 Short Bay St., Hattiesburg, Miss.

OFFICE ADDRESS, 932 Union St., Jackson, Miss.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
311	\$979.51	\$533.98	\$445.53

Sunset Calendar

Friday, June 25, sun sets..... 7:13

Camp-meeting

I AM very sorry to announce to our people in Mississippi that there will be no camp-meeting this year. We had hoped that conditions would change before now, so that we would be able to hold this meeting; but we must give up the idea. I am sure that this announcement will disappoint many of you, and yet when you understand the circumstances you will agree with us that it will be better not to hold this meeting.

For the last twelve months or more we have been running behind in our finances in the conference until it has given us considerable concern; for at this writing we are more than \$1,200 in arrears. Presenting the matter to the committee, it was decided not to hold the camp-meeting, which would involve an expense of close to \$100. It is not possible to hold a camp-meeting and come out even, and we feel that we cannot afford to pay out at this time what is required to hold such a meeting. For this reason we are forced to abandon the idea of holding the camp-meeting.

The question will naturally arise, What about the conference meeting and the election of officers for the ensuing year? It has been decided to hold this meeting sometime in the fall. Arrangements are not yet fully made in reference to this meeting, but will likely be held in our new church building at Jackson. We hope to have the church building completed by the first of September, and this will serve as a splendid place for the conference meeting. Announcements will be made later when more definite plans have been formed.

Let us pray that the Lord will send us means to continue his work in the State of Mississippi. C. S. WIEST.

News Notes

OUR hall was full to overflowing Sabbath, June 12, when Elder Wiest took up a review of what the Baptist minister had given in a series of lectures on the Sabbath question. There are a few souls here in Jackson that are troubled over this question. Let us pray that they may make the right decision.

The corner of Hooker and Gallatin streets is looking better lately as the church and conference building is going up.

Elder Wiest visited Collins Sunday, the thirteenth, where he held a very interesting meeting in the afternoon. There is one believer there, and several more that are interested.

Elder Chatman is visiting among the churches. He will be at Greenville Sabbath, the nineteenth, and at Greenwood the following week.

You had better get a few of the "War Extras" to distribute among your neighbors. Prices as follows: fifty cents a hundred; four dollars a thousand.

Have you read the new book "The Cross and Its Shadow"? Price, postpaid, \$1.25.

Sister Smith has been ill the past week, but we are glad to report that she is much improved at this writing.

Sister Taylor accompanied her mother to Jackson Sabbath. Her mother is quite ill. Let us remember her in our prayers that she may speedily recover.

We received another order from Miss Ruby Holt for 550 *Watchman*. That makes 1,650 she has ordered since leaving school. This is a very profitable way to spend her vacation. There may be others who would like to join in this good work.

We received one thousand copies of the *Signs Magazine* as a donation to the church. We are very thankful for these, and are putting forth an earnest effort to get them before the people.

The colored camp-meeting will be held August 8-18 in Jackson. We hope our colored people will remember this date, and that as many as possible will be present.

Tennessee River Conference

Conference Directory

W. R. ELLIOTT, President.
F. C. BRUCE, Conference and Tract Society Secretary and Treas.
M. WHEELER, Field Missionary Agent.
OFFICE ADDRESS, 509 Cole Bldg., Nashville, Tenn.
PROF. S. L. CLARK, Principal, Hazel Academy, Hazel, Ky.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
699	\$2,940.67	\$1,621.24	\$1,319.43

Sunset Calendar

Friday, June 25, sun sets..... 7:30

Our Camp-meeting

It is only a few weeks now until our camp-meeting. I hope our people will permit nothing to keep them away. The Lord appointed three great yearly camp-meetings for ancient Israel. "If the children of Israel needed the benefit of these holy convocations in their time, how much more do we need them in these last days of peril and conflict! And if the people of the world then needed the light which God had committed to his church, how much more do they need it now!"

The Lord has spoken to us in the Testimonies of the importance of these gatherings. Let us heed them well. In Vol. II, p. 575, 576, we find these words:

"Let all who possibly can, attend these yearly gatherings. All should feel that God requires this of them. If they do not avail themselves of the privileges which he has provided that they may become strong in him and in the power of his grace, they will grow weaker and weaker, and have less and less desire to consecrate all to God. Come, brethren and sisters, to these sacred convocation meetings, to find Jesus. He will come up to the feast. He will be present, and he will do for you that which you most need to have done. Your farms should not be considered of greater value than the higher interests of the soul. All the treasures which you possess, be they ever so valuable, would not be rich enough to buy you peace and hope, which would be infinite gain, if it cost you all you have and the toils and sufferings of a lifetime. A strong, clear sense of eternal things, and a heart willing to yield all to Christ, are blessings of more value than all the riches and pleasures, and glories of this world.

"These camp-meetings are of importance. They cost something. . . . For fear of losing a little of this world's gain, some let these precious privileges come and go as though they were of but little importance."

ATTENDANCE OF CHURCH MEMBERS

"It is important that the members of our churches should attend our camp-meetings. The enemies of truth are many; and because our numbers are few, we should present as strong a front as possible. Individually you need the benefits of the meeting, and God calls upon you to number one in the ranks of truth.

"Some will say, 'It is expensive to travel, and it would be better for us to save the money, and give it for the advancement of the work where it is so much needed.' Do not reason in this way; God calls upon you to take your place among the rank and file of his people. Strengthen the meeting all you possibly can by being present with your families. Put forth extra exertion to attend the gathering of God's people.

"Brethren and sisters, it would be far better for you to let your business suffer than to neglect the opportunity of hearing the message God has for you. Make no excuse that will keep you from gaining every spiritual advantage possible. You need every ray of light. You need to become qualified to give a reason of the hope that is in you with meekness and fear. You cannot afford to lose one such privilege.

"Anciently the Lord instructed his people to assemble three times a year for his worship. To these holy convocations the children of Israel came, bringing to the house of God their tithes, their sin-offerings, and their offerings of gratitude. . . .

"With those who lived at a distance from the tabernacle, more than a month of every year must have been occupied in attendance upon these holy convocations. The Lord saw that these gatherings were necessary for the spiritual life of his people. They needed to turn away from their worldly cares, to commune with God, and to contemplate unseen realities. . . .

"This is a time for every one to come up to the help of the Lord, to the help of the Lord against the mighty. . . . Go to the camp-meeting, even though you have to make a sacrifice to do so. Go with a will to work. And make every effort to induce your friends to go, not in your place, but to go with you, to stand on the Lord's side, and obey his commandments. Help those who are interested to attend, if necessary providing them with food and lodging. Angels who are commissioned to minister to those who are heirs of salvation will accompany you. God will do great things for his people. He will bless every effort to honor his cause and advance his work." —"Testimonies for the Church," Vol. VI, p. 38-40.

W. R. ELLIOTT.

For Sale

A good farm, near Fountain Head, Tenn., of 104 acres, all under cultivation. Good soil. Most of it gently rolling, part deep black soil. Thoroughly tile drained. Fine corn and wheat land. All new wire fencing. An excellent house in good repair. Three large cisterns holding about 450 barrels of water. Two wells of excellent water. Large stock barn with eighteen-foot walls. Large building for grain, and all necessary out-buildings. Located one-half mile from depot on main line of Louisville and Nashville Railroad. Graded country road by farm. Good graded school within one-fourth mile; church school, two and one-half miles. Telephone line. Everything convenient and in good repair.

The owner of this place has agreed to give a large portion of the selling price to local and foreign mission work. Parties interested should address the Tennessee River Conference, 509 Cole Building, Nashville, Tenn.

Colporteurs' Report Southern Union Conference for Week Ending June 12, 1915

ALABAMA CONFERENCE						
Name	Book	Hrs.	Ords.	Value	Helps	Total
U Bracy	BF	49	51	\$71 00	\$ 35	\$71 35
B D Crawford . . .	BR	31	5	15 00		15 00
D A Fisher	BR	31	10	30 00	35	30 35
S S Guilford . . .	BR	30				
R T Jacks	BR	25	8	28 00		28 00
H A Lynd	BR	12	6	20 00		20 00
J F Parker	CK	4				
C L Ryals	BR	37	10	33 00	1 05	34 05
J W Wade	BR	48	13	39 00	35	39 35
Ernest Waters . .	BR	42	15	49 00	1 40	50 40
Norman Waters . .	BF	53	28	44 50	1 75	46 25
Alex Wood	D&R	43	17	54 00		54 00

Totals (Agts.12) 404 163 \$383 50 \$ 5 25 \$388 75 \$39 00

KENTUCKY CONFERENCE

J L Vermillion . .	BR	38	5	\$15 00	\$ 60	\$15 60	\$
D C Ray	BR	28	3	10 00		35	10 35
E Harp	BR	40			6 00	6 00	122 00
Mary Aldridge . .	BR	20			10 10	10 10	27 00
C E Ruhl	BR	42	21	66 00		66 00	
H Ethington . . .	BR	32	6	18 00	75	18 75	
J R Staton	D&R	36	15	46 00		46 00	
Felix Pierce . . .	BR	35			4 50	4 50	85 00
R W Harris	BR	42	20	61 00		61 00	
Sie H Green . . .	PP&F	42	33	107 00		107 00	
S T Page	PP&F	8	6	22 00	60	22 60	
D R Allman	D&R	30	14	42 00		42 00	
Luther Bowles . .	BR	43	14	44 00	6 00	50 00	24 00
JB Reichenbach . .	BR	40	27	86 00		86 00	
W G Michael . . .	BR	14	1	3 00		3 00	
C W Vermillion . .	BR	44	28	83 00		83 00	
H D Klien	BR	16					28 00
Jacob White . . .	BR	40	17	51 00		51 00	
Andy Schroader . .	BR	16			75	75	27 00
Miscellaneous . . .				25 50	2 50	27 50	10 50
Bibles				20 60		20 60	34 95

Totals (Agts.19) 606 210 \$700 10 \$32 15 \$732 25 \$358 45

LOUISIANA CONFERENCE

Jas Turner	BR	20	11	\$34 00	\$	\$34 00	\$
H McGilvrey . . .	PP&F	17	19	40 00	2 50	42 50	

Totals (Agts. 2) 37 30 \$74 00 \$2 50 \$76 50 \$

MISSISSIPPI CONFERENCE

Floyd Booth . . .	BR	24	11	\$34 00	\$ 70	\$34 70	\$
Annie Boyd	PP&F	52	24	62 00	1 70	63 70	
Emily Billups . . .	PP&F	76	56	112 00		112 00	89 00
Elmer Chastain . .	BR	33	19	63 00	3 00	66 00	6 00
Nevie L Ford . . .	CK	14	7	10 50		10 50	
Annie Finley . . .	PP&F	27	16	34 00	35	34 35	
Perthia Hampton . .	BF	50	43	107 50	5 60	113 10	
A A Johnson	D&R	52	40	115 00		115 00	24 00
E Johnson	D&R&PP&F	48	41	115 50	1 05	116 55	33 50
M A Murphy	PP&F	36	65	120 00		120 00	
R D Peterson . . .	BR	40	21	63 00	3 85	66 85	
Byrd Peterson . . .	BR	23	15	45 00	2 10	47 10	
E B Stowall	CK	19	10	15 00		15 00	

M E Stafford . . .	CK	19	11	16 50		16 50	
E A Taylor	BR	42	34	102 00	7 75	109 75	
W E Thomas	BR	40	22	66 00	4 90	70 90	
Annie Watts	PP&F	36	34	69 00	1 40	70 40	
Bibles				5 45		5 45	

Totals (Agts.17) 631 469 \$1153 45 \$32 40 \$1187 85 \$152 50

TENNESSEE RIVER CONFERENCE

C G Bishop	GC&BF	38	22	\$52 00	\$ 1 35	\$53 35	\$
J A Dominski . . .	GC	40	5	17 00	4 50	21 50	
R H Hazelton . . .	GC	35	8	16 00	70	16 70	
Mrs M E Hinds . .	CK	11	7	7 50	3 25	10 75	
Ralph Raymond . .	BR	18	6	19 00		19 00	
R H Thorne	D&R	41	7	18 00	2 25	20 25	
W B Tyus	BF	30	3	4 00	2 00	6 00	2 50
F E Wagner	GC	21	10	29 00	4 60	33 60	10 60
E C Widgery	D&R	16	17	53 00		53 00	
J A Young	P&P	15	4	13 00	2 00	15 00	

Totals (Agts.10) 265 89 \$228 50 \$20 65 \$249 15 \$13 10

G'd Totals (A. 60) 1943 961 \$2541 55 \$92 95 \$2634 50 \$563 05

Summary from January 1 to Date

Conference	Orders	Helps	Deliveries
Alabama Conference . .	\$4399 15	\$ 90 80	\$ 648 15
Kentucky Conference . .	9860 50	440 55	4661 87
Louisiana Conference . .	3041 36	145 35	1089 50
Mississippi Conference .	10493 20	386 90	1522 10
Tenn. River Conference .	2720 95	426 55	1299 05

Totals \$30515 16 \$1490 15 \$9220 67

Magazine Agents' Report Week Ending June 12, 1915

ALABAMA CONFERENCE		No.	Value
Agent			
B D Crawford		5	\$ 50
D A Fisher		1	05

KENTUCKY CONFERENCE

Milton Jones	200	20 00
Lucy White	50	5 00
Ethel Forney	50	5 00
Philip Clark	50	5 00

LOUISIANA CONFERENCE

Bethel Mann	77	7 70
Lura Reed	81	8 10
Viola Mann†	150	15 00

MISSISSIPPI CONFERENCE, JANUARY 1, 1915-JUNE 11, 1915

Della Greer	200	20 00
Mrs Ida Harrall	650	65 00
Miss Ruby Holt	1100	110 00
Lillie Harp	100	10 00
J A Morrow	100	10 00
Medea Peterson	450	45 00
Mrs E A Taylor	50	5 00
Mary Wolfe	200	20 00
Miscellaneous	827	82 70

Totals 4341 \$ 434 05

* Two Weeks. † Three Weeks.

SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

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Pertaining to the Union

Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Agent.

OFFICE ADDRESS, 511 Cole Building, Nashville, Tenn.

Twenty-Cent-a-Week Fund

Membership	Quota to Date	Amount Paid	Amount Short
2273	\$8,431.55	\$5,500.83	\$2,930.69

Camp-meeting Dates for the Southern Union

Tennessee River, Hazel, Ky.	July 22-August 2
Kentucky, Lexington	August 13-22
Alabama, Birmingham	August 20-29
Educational Council, Graysville	August 6-14

News Items

BROTHER J. W. DAVIS is holding a very interesting institute at Madison, Tenn., at the Nashville Agricultural and Normal Institute. We are expecting an enthusiastic company of workers to enter the field from this school.

Elder S. E. Wight and G. H. Curtis also visited the Madison School this week.

Brother J. L. McConaughy has returned to the Publishing House after an absence of seven weeks, which he has spent traveling in the interests of *The Watchman*.

The Southern Publishing Association is making some necessary improvements on the factory building, and as the shipping-room facilities are inadequate, an addition is being built to accommodate this department.

Elder Sydney Scott, our union missionary evangelist, is conducting a tent effort at Shreveport, La. He is having an unusually large attendance, and the outlook is encouraging.

A MISSIONARY secretary says: "The last number of *The Watchman* is certainly a striking one. The cover page tells a wonderful amount of news — news that I wish might be carried far and wide." You can depend on *The Watchman* to keep abreast of the times. It sells easily and produces definite results. Give it a trial by ordering a supply of the July number from your local tract society. Prices as usual: single copy, ten cents; fifty or more, four cents each.

"THE best-regulated home is always that in which the discipline is the most perfect, and yet where it is the least felt."

Tennessee River Conference Association

THE annual session of the Tennessee River Conference Association of Seventh-day Adventists will be held at Hazel, Ky., in connection with the conference and camp-meeting, to elect a board of trustees and to transact such other business as the constituency may elect. All accredited delegates to the Tennessee River Conference are delegates to the Association. The first meeting will be held Monday morning, July 26, 1915, at 9 A. M.

W. R. ELLIOTT, President,

F. C. BRUCE, Secretary.

Tennessee River Conference

THE twenty-eighth annual session of the Tennessee River Conference will be held on the camp-ground at Hazel, Ky., July 22-August 2, 1915. The first meeting will be at 9 A. M., July 23. A full attendance of delegates is urgently requested at the opening meeting of the conference. Each church is entitled to one delegate for the church organization, and one additional delegate for every ten members or fraction thereof when more than seven.

W. R. ELLIOTT, President,

F. C. BRUCE, Secretary.

Missionary Ammunition

OUR English-speaking home missionaries as well as our German and Scandinavian members will be glad to know that the *Signs of the Times* magazine in German, the *Signs of the Times* magazine in Swedish, and the *Health and Temperance* Danish-Norwegian magazine come out this (third) quarter, each with a list of very strong articles on current events in the light of the Bible, and other subjects relating to the message for this time. Some of these are entitled:

"When the Turk Leaves Europe."

"Armageddon — The Future War."

"Nearness of Christ's Coming."

"Peace on Earth."

"The Millennium."

These are introduced by the same striking cover that was used on the English *Signs of the Times* for June. The ancient prophet is unrolling from the scroll of prophecy the scenes that are now taking place, and the translation of Garfield's prophetic utterance, "History is but the unrolled scroll of prophecy," stands out prominently, arousing curiosity and intense interest the moment it is seen. Do not fail to have a part in the circulation of these magazines. Prices uniform. Five to forty copies, five cents each; fifty or over, four cents each. Order of your tract society.

"Testimonies" Complete in Three Volumes

THE nine volumes of "Testimonies for the Church" have just been printed on Oxford Bible India paper, and are bound in a set of three red limp-leather covered volumes. In this form they weigh but a little over four pounds, and bulk less than one-third of the regular edition.

Owing to the war and the attending difficulty of importing paper from England, an edition of but 700 sets is being issued. Orders for 383 sets have already been received. The price for a set is \$12, postpaid. Volume one is now ready, and will be delivered upon receipt of your order from the tract society.

THOUGH the Present Truth Series was not launched until January this year, it now has a subscription list for 60,000 copies, besides having orders for copies in bulk totaling nearly one-quarter million copies per month. Up to June 1, six numbers had been printed, with a total of 1,064,000 copies.