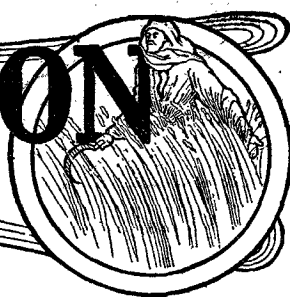


# SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

VOL. X

NASHVILLE, TENNESSEE, MAY 18, 1916

No. 20

## Ooltewah

Nestling in free and happy seclusion,  
Where nature has painted in rich profusion  
A landscape so fair, attractive, and charming,  
Is a little hamlet — its industry, farming.

Where traffic after metropolis fashion,  
Comes not to mar nature's beauty and passion.  
Nor cities' confusion can its peace assail,  
For Nature's sweet voices do mostly prevail.

Its undulating hills with bright verdure clad  
Form a background that can but make the heart glad.  
Fertile valleys below — a brook gliding through,  
Glinting and glaring in sunlight comes to view,

Whose mystical music and bright, merry laugh,  
Add pleasure to the cold crystal draught we quaff.  
And sheltering trees, zephyr-fanned, grateful shade bring;  
In whose leafy branches the nightingales sing.

This sylvan work in its passionate beauty —  
Dedicated to God for sacred duty —  
Extends to its patrons a welcome so warm,  
Whose plighted troth to duty, its chiefest charm.

## The Book Work in Our Union

We must cease to talk about the wonderful exploits of the colporteur who takes \$100 worth of orders in twenty or thirty hours and then instead of going forward to make it \$150 or \$200 to the glory of God, spends the remaining precious ten or twenty hours of the week loitering, giving Satan an advantage to discourage him. Heaven's eye is upon the faithful man — the forty-hour-a-week man, the four-weeks-in-the-month man, the forty-weeks-in-the-year man. *Set your mark upon that man:* watch for his name each week in the WORKER. His weekly sales may not be regarded as brilliant, but he will come out at the end of the year with sixteen hundred hours worked, which in the most cases will give him \$1,600, his family well cared for, free from debt to the world or the tract society; and in the ledger of heaven will be inscribed the words, "Faithful . . . His works do follow him."

One of our colporteurs sends the following very interesting experience: "I wish to speak of one experience I had the past week, which I think every colporteur should bear in mind. One morning it was very cloudy, and looked like rain, but I went to my field of labor. At eleven o'clock it began to rain a little. At twelve o'clock I had secured but one order, and I thought I would return home. It was still raining. So I mounted my bicycle and started for home, and when I came to the last turn in the road, leaving the field, the text of Eccl. 11: 4 came to my mind, which reads, 'He that regardeth the clouds shall not reap.' I immediately turned back to my territory and went to work, and after I had given two exhibitions the rain ceased. I continued to labor until six o'clock, and in five hours I secured ten orders. This certainly proves what the Lord says in Isa. 55: 11, 'My word shall not return unto me void.'"

Alabama reports a loss of \$33.95 as compared with April of one year ago. However, this report was made with eleven colporteurs in the field, while for April, 1915, they reported twenty-one colporteurs, which shows they are doing a far better

work per colporteur. Their entire report shows an average of \$1.14 per hour for April.

One of the Alabama colporteurs reports for the month of April 183 hours, or an average of 45¾ hours per week. His average sales per hour are exactly one dollar.

Mississippi reports for the month of April an average of \$2.27 per hour for the entire conference. Of the twenty-five colporteurs reporting twenty-two have sold one dollar's worth and more per hour, while there are quite a number who have sold three dollar's worth and more.

Brother James Hickman writes from Kentucky as follows, "I helped get \$263 worth of orders last week, and \$123 of this was secured in one day." Brother Hickman and his coworkers are doing some very commendable work. They are delivering more books at this season of the year, but when the final total is made Kentucky will not be far behind.

The following letter was received from Brother Boswell, of Louisiana: "I went out with Brother Schmehl Thursday. We put in eight hours and took nine orders, valued at \$36. We worked in the piney woods where the settlements are sparse and at one time we drove six miles before we came to a house. At one place I gave a canvass and took four orders, two half moroccos, one full morocco, and one marble binding. I went a little way and saw the husband of one of the women from whom I had taken the order for the marble binding. I gave him a canvass, which I do if I see the husband, and he had me change the marble order to a full morocco binding, which made me \$18 at the one house."

The Southern Union has set a goal of \$10,000 for the month of May and \$15,000 for June. Mississippi sends her report for April and it is \$4,713.20. Alabama reports \$1,252.95, and Tennessee River reports \$1,112.40. As two conferences are yet to be heard from, Brother Pierce and I went to the WORKER file and also to the proofroom and got the report for April about

complete, and to our surprise it is going to be more than \$10,000.

We did not reach the ten thousand dollar mark until June last year, but just think! here it is only April and we have reached \$10,000. Brethren and sisters, I feel that we ought to thank the Lord for this good report and reconsecrate our lives to him for service.

With kind Christian regards to the WORKER family.

J. W. DAVIS.

## The Men Behind the Books

### Passed the Mark

In last week's WORKER it was stated that the canvassing summary of the Southern Union Conference for April was expected to show a gain over April of last year; also, that a goal had been set for a \$10,000 report for May. At this writing we are unable to give the exact figures for April, but Brother Davis has received sufficient "returns" to warrant the statement that the \$10,000 mark has been passed by a good margin,—a month earlier than had been expected. This is a gain of nearly twenty-five per cent over April of 1915. For this splendid result we feel indeed thankful to God and to our faithful colporteurs through whom such a gratifying report has been made possible.

From present prospects the report of the union for May will be greatly in excess of the goal set. Surely we need more faith and a higher conception of the Lord's willingness and unlimited power to give success to those who place their full trust in him, and who faithfully put in their time. As has been well said, "Time is one of the colporteur's greatest assets."

### An Increasing Demand

The demand for religious literature, and especially for Seventh-day Adventist publications, is steadily increasing. We are constantly reminded of this fact by the large number of inquiries now being received in regard to our books from those who are not Adventists.

Bible salesmen are also reporting greatly increased sales. This is well explained in the following clipping which appeared in a recent issue of one of Nashville's daily newspapers.

## DEMAND FOR BIBLES INCREASED BY WAR

### Minds of People Turning More to Religious Matters

New York Tribune: That the minds of the people of the world are being turned more eagerly toward religious matters as a result of the great European war is indicated by reports with reference to the increased demand for Bibles. In any event, American Bible publishers are reporting a greatly increased foreign demand in the European, South African, and Australian markets.

Home Bible makers and sellers say when other business is bad the Bible business is good. This year, because of the war, the Bible business of the world, save only in Germany and Austria, is larger than ever before. The excess will reach 50 per cent, it is estimated. Of the nations at war, England is affected hardly at all in ability to purchase Bibles, but in ability to manufacture them it is handicapped, and has to call on America for supplies. Scotland is affected in the same way. France has taken to Bible buying, and so has Russia. Even the Belgians and Serbians have kept up their purchases.

The largest single customer in the Bible

trade in America are the Gideons. These are now buying, so the trade reports, 50,000 Bibles a year. Since they began buying, six years ago, one New York firm has sold them 300,000 Bibles. Gideons are commercial travelers who buy Bibles and place them in hotel rooms. They get the money with which to pay for the Bibles from churches in which they speak when stopping over Sunday in a town.

For the American trade five firms now handle almost all of the Bibles, Testaments, prayer books, and hymnals that are handled on a strictly commercial basis, apart from publication societies of the religious bodies. The largest of the Bible houses reports the manufacture and sale of 1,000,000 Bibles last year, a larger number than in any previous year. One man estimated the Bible and prayer book trade in the United States at nearly \$3,000,000 a year.

Bibles for Christmas trade are sold in 980 different styles and they sell at from 20 cents to \$50 a copy. There are 225 different styles of prayer books and hymnals, prepared solely for the commercial trade, apart from the publication societies of the religious bodies. They sell at retail at from 15 cents to \$20 a copy. Apart from the Bible sales in the regular trade, the American Bible Society made last year 220,000 Bibles, 478,000 Testaments, and about 1,500,000 portions, or more than 2,250,000 in all. In addition, large numbers of Bibles were made abroad for the society.

The present is indeed the colporteur's opportunity. We are seeing abundant evidence that the minds of the people are being stirred as they have never been stirred before. This fact is also attested to by the splendid reports which are now being received from many of our colporteurs throughout the territory of the Southern Union. Week before last one of Kentucky's workers reported \$263 worth of orders taken in one week. Of this amount \$123 was secured in a single day. For the same week Louisiana reported \$587 from only five workers.

A letter just received from Elder Wiest, president of the Mississippi Conference, contains these encouraging words: "We are back in the old ring again with the colporteur work, and I believe that we shall have a splendid year. We are trying to break all previous records. Our workers are all, seemingly, doing very well, and we hope by the time all our colporteurs are in the field that we will reach the \$2,000 mark per week." During April Mississippi's average per week was over \$1,000.

Should not such reports as these instil in our minds a deeper realization of the times in which we are living, and the fact that the Lord has set his hand to the finishing of this work in a very definite way? The outlook before the work in the Southern Union was never brighter than it is at the present time. If all will do their best there is every indication that 1916 will prove to be the banner year thus far in the circulation of our literature in this field. Let us work and pray to that end.

R. L. PIERCE.

The following are some of the good articles in the June Watchman:

The Powers and the Prophecies.  
A Break with Germany.  
The Supernatural.  
The True Sabbath.  
Corruption of Early Christianity.  
The Resurrection.

The June Watchman is most attractively illustrated throughout and is worthy of a large circulation in our field.

## Resolutions Adopted at the Southern Union Conference Session, March 22-28, 1916

That for the year 1916, the following be special goals:

1. One soul each for Christ in 1916.
2. An average of one tract a day circulated by each member.
3. One subscription to the weekly *Signs* obtained by each member, and a club for each church and company.
4. The *Review* in every Sabbath-keeping family.
5. The systematic circulation of the Present Truth Series in every large town and city.
6. A club of magazines in every church.
7. Systematic work for the foreigners around our church.
8. The reading of the Testimonies, volumes 6 to 9.
9. The building up of other lines of work already being carried on.

13. WHEREAS, "The Lord gave some, apostles; and some, prophets; and some, evangelists; and some, pastors and teachers; for the perfecting of the saints, unto the work of ministering, unto the edifying (or building up) of the body of Christ" (Eph. 4: 11, 12, A. R. V.), and

WHEREAS, We are told that, "Just as soon as a church is organized, let the minister get the members at work. They will have to be taught how to labor successfully. Let the minister devote more of his time to educating them than to preaching. Let him teach the people how to give others the knowledge they have received," therefore,

*We Recommend:* That all our ministers actively cooperate with this home missionary work by carrying these instructions of the Lord into effect in all the churches and companies they raise up and visit.

14. WHEREAS, There are a large number of cities throughout the Southern Union Conference where little, if any, magazine work is being done, and

WHEREAS, *The Watchman* is a live, truth-filled magazine and furnishes one of the best methods of reaching thousands of people who otherwise would be difficult to reach with the third angel's message, and

WHEREAS, Its subscription list is by far much smaller in this field than it should be,

*We Recommend:* That the representatives present at this meeting take a special interest in increasing the circulation of *The Watchman* in their respective fields this year,

1. By urging every Adventist family to subscribe for it.
2. By encouraging consecrated young people to sell it in our large cities and work up a large number of regular customers.
3. By encouraging all magazine workers to devote more of their time to soliciting subscriptions for it.

### MISSION

15. WHEREAS, The North American Division Conference has advised a higher standard in the ministry, and the need in this generation demands it,

*We Recommend:* That strong efforts be made to raise the standard, first by using more care in selecting men for ordination; second, that no men be ordained but such as have been tried in deep experiences in field work; third, that we ask the Southern Union Conference to provide for a ministerial institute for colored workers for the Union Mission, and that the North American Division Conference be asked to send one or more of its strong men to assist in this institute. At the beginning of the year 1917, we suggest that such an institute be held.

16. WHEREAS, The Oakwood Manual Training School is the only advanced school conducted by the denomination for the colored people, and

WHEREAS, The Lord has spoken definitely about the work this school should do in the education and uplift of this race, therefore,

*We Recommend:* That our conference officers and workers

put forth every effort to encourage worthy students to attend this school.

17. WHEREAS, *The Gospel Herald*, a monthly periodical published at the Oakwood School in the interests of the colored work, is the official organ of the Mission Department of the North American Division Conference,

*Resolved:* That we encourage the extension of its circulation by requesting our ministers, Bible workers, and church elders to accept the burden of seeing that it is placed in every home in the colored constituency.

18. WHEREAS, The Lord has spoken so clearly in regard to schools for the colored people, and because the last bound volume of the Testimonies (even Vol. 9), contains definite instruction along that line, on page 201, which reads as follows: "Our churches in the North as well as in the South should do what they can do to help support the school work for the colored children. The schools already established should be faithfully maintained. The establishment of new schools will require additional funds. Let all of our brethren and sisters do their part, wholeheartedly, to place these schools on vantage ground." Therefore, we the ministers and workers of the Southern Union Mission do earnestly

*Petition:* That our Mission schools which closed several years since, be reopened as fast as possible.

20. WHEREAS, The Oakwood Manual Training School, located near Huntsville, Ala., is operated exclusively for the colored people, the majority of whom are located in the three southern union conferences, therefore we concur in the request of the board of that school, which reads as follows:

"*We Recommend:* That the Southern, Southeastern, and the Southwestern Union Conferences be the constituency of the school, and that the Southern Union elect four members of the board, one of whom shall be the principal of the school; that the Southeastern Union elect four members of the board, one of whom shall be the secretary of the Mission Department of the North American Division Conference; that the Southwestern Union elect three members."

### CONFERENCE

21. WHEREAS, "The Sabbath School, if rightly conducted, is one of God's great instrumentalities to bring souls to a knowledge of the truth,"

*We Recommend:* That each church member cooperate with the Sabbath school and reach the "Three Sabbath School Goals"—daily study of the Sabbath school lesson, personal work for each pupil, and 15 cents a week per member for missions.

22. WHEREAS, The people are concentrating in the cities and very little effort being made to give them the message,

*We Recommend:*

(a) That a special effort be put forth to work the cities with our publications.

(b) That we secure the services of an experienced leader (under the supervision of the conference) to train workers for this line of work.

23. WHEREAS, There is a great need for raising the standard of learning of our colored ministry so as to be able to intelligently reach the better and learned classes of people who are becoming deeply interested in the third angel's message, therefore,

*We Recommend:* That all our ordained and licensed ministers who are in the field be urged to take the Ministerial Reading Course, the Standard of Attainment, and where possible, a corresponding course in one of our schools.

*We further Recommend:* That we urge all prospective ministers and Bible workers to take a ministerial course in one of our schools before entering the field.

*We further Recommend:* For the colored, that we adopt the recommendation passed in the Fall Council of 1915 held in Loma Linda regarding the number of grades required for the Ministerial Course.

25. WHEREAS, our youth must be trained by God for this last crisis, and this cannot be done in the public schools, therefore,

*We Recommend:* That as workers we encourage all our people to consider prayerfully, and carefully the work of educating our youth and in every way possible aid the interests of our church schools.

26. To the Honorable, the Senate of the United States: BELIEVING

(1) In the complete separation of church and state;

(2) That Congress is prohibited by the first amendment to the Constitution from enacting any law enforcing the observance of any religious institution, or looking toward the union of church and state, or of religion and civil government;

(3) That all such legislation is opposed to the best interests of both church and state;

(4) That the first step in this direction is a dangerous step, and should be opposed by every lover of liberty of conscience; and

(5) WHEREAS, Congress has uniformly decided against this character of legislation since the origin of the government as will be seen from American state papers, class 7, therefore,

We, the Southern Union Conference of Seventh-day Adventists, comprising the States of Alabama, Mississippi, Louisiana, Tennessee, and Kentucky, in regular convention assembled, earnestly petition your honorable body not to pass the compulsory Sunday Bill (S 465) entitled "A Bill to Provide for the Closing of Barber Shops in the District of Columbia on Sunday," or any other like religious measure, and further,

That a copy of this resolution be immediately communicated to Senator Luke Lea and Senator Shield with a request that they do not favor the passage of said bill.

27. Because of educational benefits received from the Ministerial Reading Course, be it

*Resolved:* That it is the senses of this body to encourage every minister of this union to avail himself of this reading course.

## Tennessee River Conference

*Sunset Table. Standard Time.*

East 6: 26

Friday, May 19

West 7: 06

### Bon Aqua

Friday, the fifth of May, I went to Burns, where Elder Martin had agreed to meet me, and we had a very pleasant drive through the country to his place at Bon Aqua, ten miles away. The roads were rough and a little muddy from the recent rains, but I enjoyed the drive, and also enjoyed hearing Elder Martin tell of the work they are endeavoring to do in that section. We reached his place about noon. The ride through the country had given us keen appetites, and it is needless to say that we enjoyed the excellent meal prepared for us by Sister Martin. The afternoon and night were spent in resting and getting acquainted with Elder Martin's family. They have been quietly living the truth before their neighbors for several years, and as far as possible have improved their opportunities to lead others into the light of the message. Sister Martin has taught a small school here for several years, for which she receives no remuneration; it is a work of love.

A few days before, word had been sent out that I would be there, and on Sabbath a number drove in from a distance, and we had a very pleasant day. I spoke twice, once in the morning, and once in the afternoon. Dinner was served under the shade of a large oak, and it was a very pleasant occasion indeed. After dinner, and before the afternoon service, we repaired to a beautiful stream just below the church, where Elder Martin buried one dear sister, Sister Murrell, with her Lord in the watery

grave. It was a beautiful and very impressive service, there in the forest, with the fresh green foliage and flowers of spring all around. Sister Murrell has taken her stand in the face of difficulties that would appall most men. She is a widow with small means, and lives on a little farm, having seven children dependent on her for support. This it would seem is hard enough, but in addition she is obliged to endure the petty persecutions of some of her neighbors. She is firm, however, and surely the God of the widow and orphan will keep her amid all the trials.

On this trip I had the pleasure of meeting Brother and Sister Frank Artress, who came down from the North about seven years ago. Sister Artress is a daughter of Dr. Heald. Brother and Sister Artress have settled here in the hills of Tennessee and are trying to live the principles of truth before their neighbors, and through their efforts some have accepted the truth. I also met Brother Artress' brother, and his wife, who is a daughter of Elder K. C. Russell. They have been here only a short time.

Seven were added to this church by baptism at the last quarterly meeting, making, with the one last Sabbath, eight this year. They insisted that I visit them again, which I gladly promised to do. I will endeavor to be with them at the next quarterly meeting.

W. R. ELLIOTT.

## Kentucky Conference

*Sunset Table. Standard Time.*

East 6: 33

Friday, May 19

West 7: 04

### Visit to the Sand Hill Church

Brother S. G. Grimes came to Bowling Green Thursday, April 27. I accompanied him home, as meetings had been arranged for that night. I was glad to meet with the brethren in the Sand Hill church. We held six meetings, and the outside interest increased each night. The brethren in that church are of good courage and are putting out papers and tracts to warn the people in their community. I find that the good old *Review* is being read by a large number in the church. I was glad to find the new members which were added last winter of good courage. The last night of the meeting I was pleased to see people from several miles away in attendance, some coming as far as eight miles to hear the truth. The church would not hold the people who desired to hear the message. We received an invitation to hold a series of meetings in the Methodist and Baptist churches about six miles from where our church is located. I am also glad to report two persons keeping the Sabbath in the neighborhood where a call for meetings is so urgent that I wish we had the minister to send and hold these meetings at once. We are in the time when God will do a quick work and finish this gospel message. I trust that all of our church members will be faithful in the payment of their tithe and offerings so that the work of God will not be hindered. I believe, brethren, we should rejoice and press forward with this message.

B. W. BROWN.

### News Items

Sister J. F. Crockett, of Cartersville, has been very sick. The last word received states that she is some better.

Brother A. Minton, of the Hartford church, sent us an order the past week for some of our papers. We are glad to see him ordering the good old *Review*. It should be in every home.

Brother S. L. Jones, of the Southern Publishing House, attended church at Bowling Green Sabbath, the sixth of May.

At this writing Brother James Hickman is in Johnson County assisting Brother Clark. He reports the boys of good courage where he has been.

Sister Edna Bom writes that the young people's society in

Henderson has arranged a Bible workers' class. They plan to do systematic work in the city.

Sister Delia Wilson, of Lexington, ordered a good supply of magazines the past week. She knows that these papers are filled with the truth for this time.

Brother Felia Pierce sent in a remittance the past week and says he is of good courage.

Have you read the June *Watchman*? It is brimful of good things.

Sister Settle, of Louisville, writes that she is of good courage in her work. She also sent a remittance.

Brother H. Ethington writes a good letter and sends in a remittance covering his tithe.

Sister Pearman, of Hodgenville, has ordered the *Review and Herald* and *Life and Health*.

Sister Thomas, of the Tri City church, sent in a good remittance last week. They are of good courage in that church and are using a number of Present Truth Series.

Sister Taylor ordered a supply of books a short time ago. She says the colored church in Lexington is of good courage.

Brother Hatton Ford has been delivering the past week. He sends in a remittance to the tract society. He will soon finish the county he is working and expects to then move his family to a new location.

Sister Gatton, of the Louisville church, writes and orders the *Review* and SOUTHERN UNION WORKER. Every member in our conference should read these papers.

H. M. Shoemaker writes a letter of encouragement and sends in the church remittance for the month of April.

Sister Tyrer, of Lexington, has been prompt in sending in her monthly church remittance.

Now is the time to lay aside money to pay your mission funds. Put away a little each week. This is a good way to pay our twenty-cent-a-week fund.

Miss Bessie Shoemaker sent in a remittance the past week for Sabbath school offerings. Our goal in the Sabbath school is fifteen cents per week for each member.

Elder Brown has gone to Louisville, where he will hold meetings with the two churches in that place.

Brother E. A. Williams is spending a few days in Louisville auditing the treasurers' books.

Are you reading the weekly *Signs of the Times*? Several of our churches are taking a club for missionary work. You had better order a club at once if you are not taking one.

### In the Field

Since my last letter to the WORKER I have been very busy and the Lord has blessed me in a marked manner. I visited Brother Harp the other day and the Lord gave us two dollars' worth of orders per hour.

Brother Bowles is working Owen County, and we were able to secure thirty-six dollars' worth of orders in twelve hours. Brother Bowles is supporting a family of seven and is rejoicing in the Lord and reporting some good experiences. You will notice that he reports every week. The colporteur who works steadily is not the one who says discouraging things about the book work.

I spent two days in the mountains with Brother Ford, and we had some good experiences delivering. A Baptist preacher paid for a five-dollar "Bible Readings" which he had ordered, and then paid for two "Daniel and the Revelation" to be sent by mail to his father and himself. He said we had the true Sabbath.

I next visited Brother Clark who is canvassing in Johnson County. We had been trying for more than a year to get him to canvass, and after having worked three weeks, he says it is the most enjoyable work he ever did. The Lord has blessed

him with more than two dollars' worth of orders per hour. He has a fine location and is determined to do faithful work.

Brethren Pierce and Schroader, who are working Pike County, are of good courage. In twenty-two hours with Brother Schroader the Lord blessed us with seventy-four dollars' worth of orders, forty-one dollars of this being taken in one day. Brother Schroader is collecting a part payment with his orders and says it is just the thing to do, as it insures delivery and provides for running expenses. I believe from experience that all the colporteurs should follow this plan. I was surprised to see how willing the people were to make a payment of fifty cents with the order.

Yesterday Brother Pierce and I took one hundred and twenty-three dollars in orders in eleven hours, and today forty dollars in ten hours, making a total of one hundred and eighty-three dollars in twenty-three hours, and a total for these workers of two hundred and fifty-seven dollars for the week of forty-five hours. Brother Pierce is working for a scholarship. He has only seven hundred fifty-one dollars' worth of orders for one hundred and fifty-six hours' work.

In all my canvassing experience I never have seen the Lord working as he has been this spring. Isn't it a pity that our brethren are staying at home and drying up spiritually when the Lord is so willing to be our chief worker? Soon we are to be plunged in war and then the opportunity to warn many persons of the wrath to come will be forever too late. What will the Lord say to the unfaithful servant in that day?

JAMES HICKMAN.

## Louisiana Conference

Sunset Table. Standard Time.

East 6:46

Friday, May 19

West 7:14

### News Items

Miss Grace White, from the Isle of Pine, is spending a short time at the Mission in New Orleans.

Have you seen the news from Louisiana? Watch the canvassers' work and see the report for the last week in April.

Sister E. W. Radeke, of Hammond, was at the services in New Orleans last Sabbath, having brought a patient to the city.

Brother O. R. Grantham, of the New Orleans church, is spending a few weeks at Biloxi, Miss., with a patient.

According to a recent letter received from Brother Boswell, he is looking for a number to begin canvassing in a short time.

Elder Sanders attended the New Orleans church No. 2, and the young people rendered a very interesting program. He made a call at the close, and twelve signified their desire to become Christians. He also spoke to the church Sunday night, and there were a goodly number of outsiders in attendance. Two joined the church.

Elder O. F. Frank writes the office that a hard storm wrecked the tent and did considerable damage, but the meetings continue with considerable interest. He does not think this interruption will lessen the attendance at the meetings in the least.

Mrs. T. F. Sevier, who has been selling magazines in New Orleans of late, left last week for the northern part of the State. She has had excellent success in the magazine work.

Sabbath, May 6, the program in the interest of the young people was carried out in the New Orleans church No. 1, and the blessing of the Lord was present. A large number of young people went forward when an invitation was given to those who were not members of the church to become Christians.

All who have not yet secured a copy of "The Other Side of Death" should do so at once. Twenty-five cents a copy, or ten copies for \$1.25, plus the postage. This will enable you to

loan copies to your neighbors and friends. An excellent investment for active home-missionary workers; or the books may be sold, thus securing means for the advancement of the message in other lines.

### Shall We Trust Him?

"Take no thought for your life, what ye shall eat; neither for the body, what ye shall put on." Luke 12: 22. "If ye be willing and obedient, ye shall eat the good of the land." Isa. 1: 19.

If we believe God's promises from the depth of our beings, the above texts would forever answer the following questions, which have kept so many good servants from giving themselves to God for service, but, sad to say, these faith-destroying questions will arise. "But do you think that I can make a living for my family, if I enter that line of work?" "Do you really think I could make a support?"

Brother, sister, look at the first text above, "Take no thought," and at the second, "If ye be willing . . . ye shall eat the good of the land." Are you eating better than "the good of the land?" I fear not. I sometimes think that the Lord is seeking to starve some of you into his service so he can feed you on "the good of the land." In this connection, I wish you would read the article, "Starved into the Work," found on page 2 of the *Review* of Apr. 27, 1916.

Brother S. F. Reeder, former field missionary secretary of Louisiana, tells of a good man who was once working in a factory, and who was so proficient in his work that the company gave him good wages with Sabbath off. He longed to work for the Master, "but how was he to make a support for his family?" was the troublesome question. Brother Reeder saw that he was a good man for canvassing, so he talked to him some about it, but the brother was a "little slow to believe." Brother Reeder continued to pray, and finally one day the brother met him and as the tears coursed down his cheeks, he said, "Brother Reeder I have lost my job, thank God." He stated further that he believed that God had just taken the work from him, for it was because he observed the Sabbath that they wished to get another man. This dear brother not only made a support, but did so well that he was soon sought for to fill the office of field missionary secretary to teach others how to follow Jesus in service!

The experience of 1914, in the financial line, caused many to lose faith in the promises of Luke 12: 22 and Isa. 1: 19, but I thank God that faithful workers are arising who are taking God at his word, and are going out "without purse" and are making their way in the field. I wish to quote just a word from one boy who has not had previous experience, "I have been doing fine; I was out only \$1.25, and that on my book, but I need not tell you that I was not out any cash, for you know that I have no money, ha! ha!" I was with him one night and for two dinners (he has a horse) and he was out that week but 65 cents, and that on his book. That night I was with him we stayed at a country mansion, and the people treated us royally, even asking me to lead in family worship, and would not charge one cent for our lodging! I say we "ate the good of the land" there. These are experiences similar to those of the other men, and although the State of Louisiana is noted for its hospitality, I feel that God is fulfilling Isa. 1: 19.

I feel that the dear Lord is doing great things for us here in needy Louisiana, as our report for April shows. I wish to give a comparison of the months of April, 1914, 1915, 1916 respectively. They are as follows:

April	Agts	Hrs.	Orders	Value	Del.
1914 .....	19	410	237	\$ 513 00	\$ 459 00
1915 .....	10	718	382	841 00	370 00
1916 .....	6	537	431	1431 00	28 00

Although we have only six men, and three of them put in only one week each, our God is giving us gain in orders and value. The monthly report for April runs as follows:

Agents	Hrs.	Orders	Value	Del.
Cliff Field .....	162	131	\$ 447 00	\$
F W Schmehl .....	105	107	362 00	
R R Coble .....	168	87	289 00	
J B Hardy .....	39	42	142 00	
G B Boswell .....	37	38	139 00	
J Harzman .....	41	26	52 00	28 00

G. B. BOSWELL.

### Twenty-Cent-a-Week Fund. Statement for the First Four Months 1916

Church	CONFERENCE	Amt. Paid	Rate per Wk.
Alexandria .....		\$ 21 67	.09
Arcadia .....		5 45	.01½
Conference church .....		93 44	.19½
Hammond .....		34 35	.13
Hobart .....		26 37	.04
Lake Arthur .....		75	.00½
Lake Charles .....		29 52	.11
Lena Station .....		5 16	.03
New Orleans .....		218 84	.25½
Shreveport .....		54 69	.08
Ringgold .....		6 60	.06
Sugartown .....		22 37	.11
Welsh .....		24 93	.04

	MISSION	
New Orleans No. 2 .....	46 95	.03
Newellton .....	1 30	.00½
Mission church .....	1 77	.01½
Shreveport No. 2 .....	30 83	.07

Amount paid to date .....	\$ 624 99
Amount due to date .....	1118 60

Shortage on four months .....	\$ 493 61
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Quota for the year .....	\$4154 80
Paid .....	624 99

To be raised .....	\$3529 81
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The above report of what has been received at the office for foreign missions (including all twenty-cent-a-week funds) during the first four months of the present year will prove of interest to all live members. Compare this report with the one that will appear a month later, giving the figures for the first five months of the year. Thus far but one church is fully up with its quota and stands well ahead, having paid over 25 cents per member each week during the past four months. The conference church stands next, lacking only a fraction of a cent of having fully raised an average of 20 cents a member each week, and doubtless if all of the members of the conference church had been particular to send their March remittances in early this amount would easily have been reached.

You will notice that as a whole we have run behind \$493.61, thus leaving to be raised for the remainder of the year \$3,529.81, but if each one will earnestly endeavor to do his part, taking advantage of every opportunity afforded, the Lord will bless the results, and the close of 1916 will find us with our quota fully met, and when called into judgment to give account of the talents lent us, we will hear the sweet words spoken, "Well done, thou good and faithful servant. . . . Enter thou into the joy of thy Lord."

C. B. CALDWELL, Treasurer

"As thy day thy strength shall be."

## Mississippi Conference

*Sunset Table. Standard Time.*

*East 6: 42*

*Friday, May 19*

*West 7: 07*

### Twenty-Cent-a-Week Fund

In checking up the amount of money received to be applied on the twenty-cent-a-week-fund, I find that \$446.78 has come to our office during the first four months of this year. Now our quota for the year is \$3,122.60, and we should have raised up to this time \$1,040.83, but as the above figures show, we have raised only \$446.78, which leaves us short to date \$594.05. We have raised less than half what we should have raised so far this year. These figures are presented to give us something to think about. I am sure that there is not one in the conference who does not want to reach our goal. Let us all pull together and I am sure we will reach it.

BEN C. MARSHALL.

### News Items

Elder C. S. Wiest spent Friday night and Sabbath in Vicksburg, speaking to both the white and the colored church. We expect to soon open a colored tent effort at Greenwood. As yet our new tent for this effort has not been shipped, but we hope to hear of its being shipped in a few days.

Our camp-meeting tents were ordered some time ago, and we are sure they will be ready in plenty of time for use at our camp-meeting July 27-August 4.

Another *Liberty Extra* is being put out. Price \$1 per hundred; \$8 per thousand. Order of this office.

### Scuttling the Ship of State

This is but one of a dozen or more articles in the June *Signs Magazine* that will make a deep impression on readers. "A Calamitous Earth," which directs attention to eleven recent calamities and explains their meaning, is another.

### Colporteurs' Report Southern Union Conference, Week Ending May 6, 1916

ALABAMA CONFERENCE						
Book	Hrs.	Ords.	Value	Helps	Total	Deliv.
RJ Cook* ..BF&HM	85	48	\$92 60	\$ 55	\$93 15	\$ 2 00
H L Edwards ..BR	16	3	9 00		9 00	
J E Foley ....BR	28	6	18 00		18 00	58 00
T Goodman*BF&HM	89	20	21 00	1 70	22 70	11 35
S S Guilford ...HH	8	3	6 00		6 00	
M L Ivory ....HH	44	18	54 00		54 00	
H A Lynd .....BR	28	10	40 00		40 70	
Clara Miller .....				1 00	1 00	
Q Tew .....BR	40	13	47 00		47 00	
M E Whatley D&R	33	26	91 00	70	91 70	
E C Widgery .D&R	29	6	20 00		20 00	
Bibles .....						6 50
Totals (Agts.11)	400	153	\$398 60	\$ 4 65	\$403 25	\$77 85

Virgil Smith BR,D&R	18	19	57 00		57 00	
E A Taylor ....BR	43	39	121 00	5 15	126 15	3 00
J Weatherington HM	11	8	16 00		70	16 70
J L Waller ...D&R	45	49	169 00		60	169 60
Bibles .....			12 05			12 05
Totals (Agts.10)	331	264	\$700 55	\$28 05	\$728 60	\$ 3 00

TENNESSEE RIVER CONFERENCE						
Jesse Allen ....BR	21	4	\$12 00	\$ 1 25	\$13 25	\$
R H Hazelton .GC	45					130 00
Wm J Keele D&R,BS	45	21	62 00	5 25	57 25	
Emelia Roberson GC	25	5	16 00	1 00	17 00	
Paul Stuyvesent BR	21	14	43 00		60	43 60
W E Templeton BR	20	2	6 00		50	6 50
Bibles .....			3 50			3 50
Totals (Agts. 6)	177	46	\$142 50	\$ 8 60	\$151 10	\$130 00
G'd Totals (A. 40)	1369	803	\$2221 65	\$80 40	\$2302 05	\$465 85

KENTUCKY CONFERENCE						
Felia Pierce ...BR	31	58	\$189 00	\$	\$189 00	\$
Andy Schroader BR	40	33	101 00		101 00	4 00
JB Reichenbach BR	14	4	12 00		12 00	9 00
J H Clark ....BF	19	36	56 00		56 00	4 50
R W Harris ...BR	30	9	29 00			62 00
Jacob White ...BR	56	31	93 00	75	93 75	56 00
Luther Bowles .BR	26			21 00	21 00	50 00
Hatton Ford ..BR	71	6	18 00		18 00	70 00
A G Diggs ....CK	35	12	14 50	17 35	31 85	
E Harp .....BF	21	14	20 00		20 00	
Bibles .....	11		32 50		32 50	

Summary from January 1 to Date			
Conference	Orders	Helps	Deliveries
Alabama Conference..	\$2728 70	\$ 50 75	\$2779 45
Kentucky Conference.	5585 60	190 80	2036 00
Louisiana Conference.	2124 05	27 75	323 00
Mississippi Conference	9560 50	400 30	492 50
Tenn. River Conference	2773 25	255 40	745 00
Totals .....	\$22772 10	\$ 925 00	\$6375 95

Totals (Agts.10) 343 214 \$565 00 \$39 10 \$604 10 \$255 00

LOUISIANA CONFERENCE						
R R Coble ....BR	41	43	\$143 00	\$	\$143 00	\$
Cliff Field ....BR	43	45	142 00		142 00	
J B Hardy ....BR	34	38	115 00		115 00	
Bibles .....			15 00		15 00	

Totals (Agts. 3) 118 126 \$415 00 \$ 415 00 \$

MISSISSIPPI CONFERENCE						
Georgia Anderson CK	28	40	\$61 00	\$	\$61 00	\$
Jas L Cooper* ..BR	41	25	82 00	3 50	85 50	
PHampton*BF,PP&F	73	48	116 00	6 50	122 50	
Mattie W Lee .HM	5	3	6 00		85	6 85
L J McElroy* ..HM	35	21	36 50	8 90	45 40	
E B Stowall ...HM	32	12	24 00	1 85	25 85	

### Magazine Agents' Report for Week Ending May 6, 1916

ALABAMA CONFERENCE			
Agent	No.	Value	
Clara Miller .....	32	3 20	
Ruby Worley .....	172	17 20	
KENTUCKY CONFERENCE			
Mildred Reichenbach .....	100	10 00	
Miscellaneous .....	2726	272 60	
LOUISIANA CONFERENCE			
Lura Reed .....	37	3 70	
MISSISSIPPI CONFERENCE			
Sadie Klindt .....	811	81 10	
Totals .....	3878	\$ 387 80	

\* Two weeks.



# SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

THE SOUTHERN UNION CONFERENCE

EMBRACING

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## Pertaining to the Union

### Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Secretary.

LYNN H. WOOD, Educational and Y. P. M. V. Secretary.

OFFICE ADDRESS, 2014 23rd Ave. N., Nashville, Tenn.

### Camp-Meeting Dates

Louisiana.....	July 20-30
Mississippi.....	July 27-Aug. 4
Tennessee River, Nashville.....	Aug. 3-13
Alabama, Montgomery.....	Aug. 10-20
Kentucky, Bowling Green.....	Aug. 17-27

### News Items

Elder S. E. Wight and Prof. Lynn H. Wood spent two days last week at Emmanuel Missionary College in Berrien Springs, Mich. Elder Wight also met with the Lake Union Conference Committee there.

Elder S. E. Wight and G. H. Curtis spent Monday, the fifteenth, in Graysville, Tenn., in counsel with officers of the Southeastern Union Conference.

"And we trust in our God, who is always nigh."

### In Memorium

(The following poem was written in memory of Mrs. S. L. Jones, whose obituary appeared in last week's WORKER.)

Our hearts are heavy, and our eyes are wet,  
For her who sleeps so peacefully today,  
With folded hands, and weary feet at rest,  
And all her tears forever wiped away.

Long among us, we accustomed grew  
To see her face. Alas, how could we know  
That she would be the first that God should call,  
And when she went, that we should miss her so?

We took for granted all she had to give —  
The cheerful smile, the kindly word and deed —  
And oft forgetting she might weary be,  
We always called upon her in our need.

But while our hearts are full of grief today,  
Surely our Heavenly Father always knoweth best,  
He saw what our poor human eyes did not  
That she was weary — and he gave her rest.

Battle Creek, Mich.

MRS. JESSIE MURTON.

## Hazel Academy

Once more the spring work at the Hazel Academy is drawing to a close and every one is busy with preparations for commencement and the summer. All feel there is no place more beautiful than Hazel Academy in the spring time. Farm work is moving nicely considering that we have had a very late spring. There are prospects for plenty of corn and potatoes, and our garden gives promise of lots of good things soon.

We will regret very much to see those with whom we have been associated for nine months leave us, many of them never to return. Twelve of our students will finish here this spring and most of them are making definite plans to enter the new school that is soon to be established for the two unions. We feel that these young people who are leaving us will be a help to the school they enter and that they will well represent the work of Hazel Academy. We earnestly request that our brethren in the field put forth an effort to fill the school with young people who may a little later leave prepared to enter a higher school and train for the work as these are doing.

The students have shown a very loyal spirit in taking hold of the well proposition. It is very much needed, and we feel sure that the way must open up for a good supply of water before school opens again. Look for an article by Miss Gray, the leader of the student movement for pure water.

S. L. CLARK, *Principal*.

## Student Movement at Hazel Academy

The students of Hazel Academy feel that the school must have pure water. In a recent examination of the water in our wells the board of health reported that the water was impure, and as a result a student movement has been started to raise the necessary funds to furnish our academy with a drilled well before the new school year opens next fall.

In a recent student mass meeting Alsie L. Gray was unanimously elected leader of the movement. Gilbert Knox was made secretary of the student meetings, and the following conference secretaries were elected to lead out in the raising of funds: Claire Davis, Tennessee River Conference; Jessie Elliott, Alabama Conference; Mattie Hill, Kentucky Conference; Bessie Lee Morgan, Mississippi Conference; and Jefferson Burrow, Louisiana Conference.

Already the work has started, and we, as students, earnestly request that if an invitation comes to you, you will do your best.

Our slogan is "Pure Water." Please pass the word along.

ALSIE GRAY, *Leader*,

GILBERT L. KNOX, *Secretary*.

## Notice

To every person ordering 200 copies of the Anti-Tobacco *Instructor*, one address, one order, the *Instructor* will give a copy of either of the three following books, especially good for boys and girls: "Stories Worth Rereading," "Tiger and Tom," or "The King's Daughter." In addition to this premium, the papers will be furnished at two cents a copy instead of two and one-half cents.

To every person ordering 500 copies of the Anti-Tobacco number, the *Instructor* will give an excellent \$2.50 reference, self-pronouncing Bible, and will furnish the papers at two cents a copy.

FOR SALE: My house and fruit garden in the block across the street from the site of the new chapel of Washington College. A good location for a family desiring educational privileges. For price and terms address C. C. Lewis, Takoma Park, D. C.