


SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

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With the Men Behind the Books

A Harvest for Colporteurs

Not since the summer of 1914 has the shipping department of the home office of the Southern Publishing Association been so rushed as it has during the past two months. The sales for September of this year amounted to more than double those of September, 1915, while for the first nine months the sales of this office are within \$13,000 of being as much as for the entire twelve months of last year. One of our branch offices reports \$11,000 worth more books sold in the past nine months than were sold by that office during all of 1915. But the best part of it all is that these books are being delivered. In fact, up to this writing, we have failed to learn of one poor delivery. The following, written by one of our tract society secretaries, is typical of the letters we are now receiving. He writes:

"A number of our colporteurs have been delivering the past two weeks, and *all* of them report good success. They have delivered from 80 to 90 per cent with few exceptions. When we make out our report you can see more in detail what we have actually done in the way of deliveries. One brother reports that he delivered 92 per cent. We have reason to believe that we are going to deliver three or four times as many books as we did last year."

Brother Boswell writes of a number of very interesting experiences in Louisiana, and reports one colporteur having delivered all his orders but one, while two extra books were sold, making over a 100 per cent delivery.

A tract society secretary in an adjoining conference writes as follows:

"We have seven workers already that have promised to work for a Christmas delivery, and we are looking forward to more active work this winter than ever before. One of our student colporteurs, Mr. ———, finished his delivery last week. Out of a thousand dollars' worth of orders — just twenty-nine days' canvassing — he delivered \$918 worth. That is fine, I think. He secured more than three scholarships in six, yes less than six, weeks' time."

With sixteen-cent cotton and prospects of it going still higher and other crops correspondingly high, there is no doubt but that considerable money will be in circulation among the farmers during the next few months. Thus, with favorable financial conditions, and the war, labor troubles, etc., turning the people's attention toward the prophecies, our colporteurs should be able to reap a rich harvest this fall and winter in both souls and financial returns. We can hardly hope that there will ever again be a more favorable time for the sale of our literature than is afforded at the present time, and we trust it will be improved to the best possible advantage. It is indeed a time of harvest, and may the Lord help us to make the most of it.

R. L. PIERCE.

At Collegedale

The friends of the Southern Junior College in the Southern Union Conference will be glad, I am sure, to learn that at last we are on the ground at Collegedale. Three cars loaded with the school equipment from the Southern Training School at Graysville, Tenn., have been placed on our siding and are now unloaded and the goods in the storehouse. We have a force of about twelve boys and girls headed by Professor Atteberry who are busily engaged straightening up things this week. Plans have been laid for painting the large house and buying a new fence. The cottages are being repaired and cleaned up, so when school opens on October eighteenth everything will be in readiness.

The people in and around Ooltewah are manifesting a very kind interest toward the new school. Professor Atteberry and the boys drove the cattle and hauled the chickens across the country. Our herd of dairy cows, while not the best, are good enough to be better than any cattle that we have seen around Ooltewah. They excited admiration everywhere they went. We have a flock of something like one hundred twenty-five chickens of three standard breeds, and more than one visitor has been interested enough to stop and give them careful scrutiny. Already they are known as the best chickens in the vicinity. The people come to the farm very often to help us in many ways, and they come to see us nearly every day. Quite a number of young people from the vicinity are planning to attend the school as day students.

We are very much gratified with the response that we have received from the young people throughout the field who are anxious to attend the new school. While we are going to be taxed for room, yet we feel sure that a few more can be accommodated. If you are anxious to attend the Southern Junior College this winter it is urgent that you get in touch immediately with either Professor Atteberry or the writer. It is very necessary that we know how many to depend upon so we can be able to provide comfortable quarters for all. We are anxious that every one who comes to the school will be well cared for, and that when the winter comes we shall find ourselves in a comfortable situation.

A letter from Prof. A. W. Field, who has been asked to take the Bible work of the school, informs me that he will be glad to come and hopes to arrive very shortly. Professor and Mrs. Marshall will be on the ground before this comes to the readers of the paper. Brother and Sister Thorne and Professor Atteberry are already on the ground. Miss Hale will be here a week before school starts. We hope that all our brethren and sisters throughout the field will not fail to remember the Southern Junior College at the throne of grace so that it may do the work for which it is ordained.

LEO THIEL.

The greatest strength of nobility of character lies always in taking a firm stand on the side of right and allowing oneself to be influenced by nothing that will weaken this stand.

Suggestions on Delivering

We have just received a sales report from the Southern Publishing Association, which shows that they have made a gain for the entire field of \$19,484.99 for the first nine months of this year over the same period of last year. In face of the war, floods, boll weevils, etc., this is a fine gain.

The Southern Union Conference has been behind in its sales from the Publishing House standpoint, but this last month shows that we are at the present time \$2,660.83 ahead of the sales for the first nine months of last year. Brethren, this means a great deal to the tired, worn, and weary colporteur who is giving all the time he has to this blessed work of getting the truth in the printed form before the people. These books and papers will be read sometime, and then the people will get the truth.

I take pleasure in quoting from one of the many letters which come to my desk. Brother Hickman, field missionary secretary of the Kentucky Conference, writes as follows:

"I have started two new workers this week, and four old ones are going back to the field the ninth. Our prospects for November are the best that we have had thus far.

"Brother Clark made almost a full delivery, and is in the field again taking orders."

In referring to another faithful colporteur, he says, "He is of good courage after making a three weeks' delivery. He has more money than he has had for years and is out of debt everywhere. He has all of last week's delivery clear."

The report Brother Hickman read at camp-meeting showed eighteen people keeping the Sabbath as a result of the work of the faithful colporteurs, and this letter tells of a convert who has just been baptized and is now canvassing.

Now, there will be some difficulties in the work of the delivery this fall, I am sure; yet the worker who meets these with a smile and works right on day after day is the one who will succeed.

Order your books in time to have them when you are ready to deliver, and then see that your subscribers are all notified in time. Get a good rig and start on time and stay on time all the way through. Take time to pray and remember that the same ministry of angels is with you in the delivery that was with you when you took the orders. All heaven is interested in your work. God will send enough help to deliver the books; so do not worry.

Study the ways by which you can meet their objections. If they do not have the money, suggest ways for them to get it. Many people will do the right thing if we will only help by suggestions. Help them borrow it, take their savings, or in some way get the money so they can take their book. Many times they can borrow from their children, or from the Sunday school money, or get it in some other way.

Be firm but kind. Never get ruffled. Do not say hard things to the people. Remember that they are having to battle the same enemy that you are. Satan is doing all he can to keep us from getting these books into the homes of the people, and what we want to do is to ask the Lord to help us place them there.

J. W. DAVIS.

"United We Stand"

Many letters bringing encouragement and the assurance of cooperation have been coming from those with whom we have been corresponding relative to the Ellen G. White Memorial Hospital. Here are a few extracts:

"We wish to thank you for acquainting us with this means of reminding the brethren and sisters of this important date, and if it is possible to send us about four hundred more of these stamps, we shall do our best to make good use of them. It gives us pleasure to read what you say in regard to the progress of this cause, and we trust the good work may continue until the completion of such a needy hospital. Thanking you for your

kindness, and assuring you of our cooperation, we remain," etc.

"We are much interested in the success of the work that you represent, and our prayer is that God will wonderfully bless in the advancing of the message through that department of the work."

"We feel in our hearts that if any institution in our denomination needs the support of the body, it is the Loma Linda College. It seems that the greatest need of our work today is medical evangelists dedicated to the work of the Lord, who will love and practise the principles of truth taught in the spirit of prophecy. So we wish to do all in our power to help establish this institution, for we believe it is ordained of God to be one of the principal factors in establishing the truth in foreign lands as well as in this land."

We feel sure that all are interested and anxious to help. One of our faithful sisters came to camp-meeting bringing a little box containing her gift for the hospital. Her husband has no interest in our work, but she had pledged five dollars. She took one of his cigar boxes, nailed it up, and cut a small hole — large enough to admit a dollar — in one end. On one side she wrote, "Began May 15, 1916," and every cent or nickel or dime or dollar that she would otherwise spend for needless things went into that cigar box for the hospital. When she brought it to us there were two dates on the side, the second one reading, "Ended August 15, 1916," and the box contained the five dollars she had pledged. Her interest in the hospital and its future work is surely greater because she has sacrificed something for it.

It was the Great Physician who said, "If any man will come after me, let him deny himself"; "I was sick and ye visited me"; and "Inasmuch as ye have done it unto one of the least of these my brethren, ye have done it unto me."

"ELLEN G. WHITE MEMORIAL HOSPITAL DAY SABBATH, OCTOBER FOURTEEN, 1916."

In the Heart of Korea

Here in this country we do not realize what a densely populated country is like, as we do over in Korea. I can stand on the hill back of our dispensary and count thirty-two villages. Brother Wangerin, who came with me from Korea, can count over one hundred villages from a hill back of his house.

We read of how the Saviour, while on earth, was constantly thronged by sick people. We have seen something of this in our work. I have had as many as sixty patients waiting to see me after our evening meeting. I would get through the service about 10 o'clock and then it would take until 12 o'clock to look over those sixty sick people. At the dispensary we have had five or six thousand patients every year and have had forty thousand since we have been there.

There the sanitary conditions are such that sickness is much more prevalent than it is here.

One of the favorite diagnoses of the native doctors is "wind in the bones," and they insert a needle to let the disease out. Of course the patients get infected, because they do not disinfect the needles. They have a box of needles from two to six inches long which they carry around, and they diagnose the case as wind in the bones and make an insertion of one of these needles in the joint. That is one of the hardest things we have to treat.

They have abscesses of every description and all sizes, also stiff knees, elbows, and ankles. This also causes destruction of the bone tissue.

We have had fifty or seventy-five cases where we have had to remove part of the bone of the arm or some other part which has been destroyed by infection from these needles. Of course after the doctor has caused the trouble he will say he "cannot do anything more, they cannot get well." And when they get better at the dispensary, it makes an inroad into heathenism and makes a favorable field for the gospel.

When we go into the field with the medical work and they see practical results, we can go in very easily and preach the gospel.

A man was sick, and they called in a Korean doctor who used the needle to let the disease out. It infected the patient, and when he came to the dispensary he had an abscess six inches in diameter, and three ribs and part of his liver were in sight. His mother and brother carried him more than seven miles to the dispensary. They got in about 11 o'clock at night. I told them there was nothing we could do, and that it was only a question of a few hours. Their answer surprised me. They said they didn't think he could live more than a few hours, but they hoped he might find Christ before he died, and that was why they had brought him. It almost staggered our faith, as they had had nothing to do with Christianity. I began to talk to him, and I am glad to say that before he died he gave his heart to Christ and found peace, so we knew the Lord sent him there.

A man came and said his mother was about to die and wanted me to come and see her. It was market day, which is a very heavy day for us. They have market day every five days. On that day we have so many patients we can do nothing else. We have our full force busy, my wife, both nurses, a Korean doctor, and every one we can get. We have given one hundred baths on market day. Sixty to ninety are not rare at all on these days.

I told him I couldn't go, for all that line of people was waiting for me.

He said, "You must come."

I said, "I cannot possibly go; you see all this great multitude waiting. I cannot go, but I will send the Korean doctor."

He didn't want the Korean doctor very much, so he went home. I told him to take the Korean doctor, and if he couldn't handle the case I would come. So he went home and sent his brother. His brother came and we had the same scene. Then he went home and sent his father. His father had had indigestion and recovered at the dispensary and was a Christian.

He came and said, "You must see my wife or she will die." It was winter and there was snow on the ground, but I got on my bicycle and went five miles. On the way I ran into a ditch and broke the wheel in three pieces and left it there while I went on foot the rest of the way. The old people receive very much respect there. The woman wasn't very sick, and she didn't want any medicine. She just wanted me to pray for her. You see we have a practical way of reaching the people. We have made a practise of never leaving a heathen home without praying.

Half of the population are spirit worshipers. Probably seventy-five per cent of them are worshipers of Satan. So when we go into their homes we tell them, "We can do some things; we cannot do very much, but we will call in the assistance of the Great Physician who never lost a case. Many years ago there was One on this earth who healed the people, and he has promised to be with us. His name is Jesus, and we would like to pray to him." We have never been refused. Often we see tears running down their faces before we leave, and we feel our only excuse for doing medical work is that we might teach Christ. We are glad for any opportunity to bring them to him.

A woman had eye trouble and called in the Korean doctor, and he inserted a needle around her eye three hundred times. That took three or four days. One treatment was fifty or seventy-five times. He thought that was sufficient for one treatment, and repeated that twice a day. But after he had inserted it three hundred times she rebelled. Then she came to us. She thought there might be something better. Her face was swollen up terribly, but we put on ice and compresses and packs, and by keeping her eyes full of argerol and silver salts we saved her sight. She got so infected, however, that her eyes are open constantly. The difference in treatment was quite a change for her. She has been enjoying the Christian life from

that day to this. We cannot say we are sorry it happened, as it was the means of saving her soul:

A woman had sciatica, and we treated her. She got well and went home, and the whole family are Christians now.

A man had lumbago. He walked seven miles to the dispensary and was cured after suffering seven years. He had been having needles stuck into him for a year and a half. He was impressed with the different treatment he received there, and the whole family are now Christians. He has two children in our school.

Our dispensary is only twenty-four by thirty-six feet in size. Most of our patients do not stay; they just come and get a treatment and go away again.

We have a hot and cold water system. I got a pressure tank and a force pump from Chicago, and I had a heating tank made in Japan. I knew a little about it and drew a diagram of what I wanted and got a Japanese who had a few tools to help me put it together. We have five hundred gallons of hot water on tap now. We have given a hundred treatments in a day. We do business though there isn't any nickel plate on our apparatus.

Only one baby in five lives in Korea. The birth rate doesn't keep pace with the death rate. But we are teaching the people, and the Japanese government officers have come in and they are all teaching, with the result that the conditions are changing rapidly.

Some one has said that medical missionary work is the gospel practised. People there don't think much about God; they think the world came into existence sometime, somehow. But the medical work makes an impression on them.

On the whole, it is very interesting work. When the Lord left here he gave the Christian people four things to do: To go everywhere and preach the gospel, to make Christians of all nations, to teach them his Word, and to heal the diseases of the people. When we do these he will be with us unto the end, and we are glad to know that the Saviour goes with every one who will do these things. I have been convinced that it is the only way Christ's church will meet the heathen. I think it is a crying shame that we are not working more in Mohammedan lands. People there are not much interested in the gospel, but they will come when in trouble, and God's promise carries power with it.
—Dr. Riley Russell, in *Life Boat*.

Smile

It doesn't pay to be ill-natured. A grouch in the system is as deadly to progress as a ball and chain at the ankle. The ball-and-chain combination doesn't keep the wearer from toiling like all creation, but it holds him back quite effectively. It is the same way with the grouch.

Sometimes ill nature is a disease — sometimes just a habit. Even when it is a disease, there is usually a cure for it. Calomel has been known to work wonders with people who could not see anything in a doughnut but the hole, whose mere presence was enough to blot out a rainbow. Ill nature as a habit is no harder to break than any other of the evil habits that afflict the human kind.

The fellow who gets up in the morning with a smile, carries it with him all day, and takes it home at night — ah, the world will smile with him, at him, and for him. He may not amass great riches, but he will glory in a priceless wealth of friends. Men may not uncover at mention his name, but wife and children will listen for his footsteps and crown him with affection. He may not be hailed as the conqueror of others, but he will be blessed in the realization that he has conquered himself. The feeling that expresses itself in a smile is worth cultivating.

—Ambition.

It is faith in something and enthusiasm for something that makes a life worth looking at.—Holmes.

Kentucky Conference

Sunset Table. Standard Time.

East 4:56

Friday, October 13

West 5:27

News Items

Elder W. H. White is still holding meetings at Bee Springs and reports the interest good.

Brother W. P. Ethington has enlisted in the colporteur work near his home. He sent in a very good beginning report last week.

We have just received an order from Brother Harry Jacobs for Sabbath school supplies.

Sister Mary Trulock sends in her offerings for September, and also orders some of our good books.

Sister C. Emanuel, who has been engaged in the canvassing work in Louisville, sends in a remittance. She states that she is returning to the Oakwood School.

We are in receipt of a letter from Brother C. L. Bainer, former secretary of the Kentucky Tract Society, in which he states that he is in the midst of a big delivery. Our prayer is that the Lord will richly bless him in this delivery.

Brother Alonzo Ramey has just completed a good delivery and has promptly remembered us with a nice remittance.

Brother B. E. Wagner, who is located near Henderson, is doing good work and last week sold \$118 worth of our good books. The Lord always rewards the faithful, not only in this life, but in the life to come.

Sister S. N. Pearman sends in her offerings for the month of September, and with them she sends her wishes for the Lord's added blessings.

Brethren Andy Schroader and F. L. Harrison spent last Sabbath with the Bowling Green church. Both left Monday morning full of courage and the love of the truth.

The time of the year has come for the farmers to gather the fruit of their labors. We will be glad to have those who pledged so much to the Lord's work send in their offerings, and we will give them proper credit for the same.

We were glad this morning to be honored by the presence of Elder S. E. Wight for a few moments at the conference office. He is returning from Michigan. His trip certainly did him good, and we give God the praise for his recovery.

Elder Brown has just returned to the office from an extended trip through the eastern part of the State. He spent several days in Louisville assisting in the general meeting of the colored brethren which was held in that city last week.

Let every reader of the WORKER remember the fact that the burden of the Harvest Ingathering Campaign rests individually upon you. Send to the tract society office for your supply of papers *at once*. You should remember that "procrastination is the thief of time."

Brother Fred Keitts attended the general meeting held in Louisville last week.

Brother James Hickman is at New Haven making a delivery for Brother J. B. Reichenbach this week. Brother Hickman is a very busy man these days.

We recently received a renewal remittance from Sister Ada Cochrane for *The Watchman*, stating that she does not want to miss a number of this paper.

A remittance has been received from Brother J. H. Clark to cover his account in full. Brother Clark has just finished a splendid delivery and states that he will only be at home a few days to prepare for the winter and will then be right out in the field again. Brother Clark is one of our best workers in the field, and we wish him continued success in the Master's work.

Brother R. F. Hickman, of Yamacraw, Ky., continues deliver-

ing. We are receiving remittances from him every few days. Brother Hickman is one of our new workers but has rolled up his sleeves and gone at his work in the proper way.

We still have plenty of room for laborers in the Kentucky field and would welcome any in this work who are desirous of taking up the sale of our books. This is one branch of the Lord's work that should be engaged in by many who are attending to worldly affairs. If you are not busily engaged in some line of work, why not take up this line of the Lord's work and help us spread the message in old Kentucky?

Mississippi Conference

Sunset Table. Standard Time.

East 5:19

Friday, October 13

West 5:38

News Items

Wednesday, September 27, Mr. and Mrs. B. C. Marshall left for Iowa to make a short visit with Mr. Marshall's parents. This was in response to a telegram received asking that they come home at once. They expect to be back to the office on Thursday, October 5. Their absence will explain why your correspondence has not received the usual prompt attention.

The young people's society of Jackson has placed an order for one thousand Present Truth Series No. 22. The young people expect to place these in the homes of the people of Jackson.

Tent Meeting at Laurel

After six weeks of strenuous effort, our tent meeting came to a close the first of October. The interest was good up to the last. We wish to thank our Heavenly Father for this as well as for giving us strength and such good weather. Not a storm came up during the whole time that the tent was up.

One thing we have noticed is that those who are interested and are coming into the truth have never heard it before. We meet many who attended the tent meeting that was held about seven years ago, but they have no interest in the message for this time. Those who are coming along with us are a fine class of people. Our Bible worker, Sister Harp, will have all she can do for the next few months.

I will give you a few words from a letter I received a few days ago from a man who lives out of Laurel. He says, "Please accept five dollars from me to help defray expenses since you have been in Laurel. I certainly have enjoyed your preaching, and must say I am sorry you are closing your meetings. What you have preached has been the truth and is sufficient to convert every soul to Christ." This is just a part of a letter from a dear soul whom we expect to see take his stand for the truth. Then there are two ministers who are interested; one is a Baptist, and the other a Methodist. The Methodist minister wants to get into the work, so I told him of our organized canvassing work. I hope to get him into the field as a "lifer." The Lord has called him to work in his vineyard.

There was not one word of criticism from the brethren here, and that helped us very much. Instead of finding fault they strengthened our hands, for which we thank the Lord.

R. E. BURKE.

The "Arithmetic Manual" outlining the use of "Stone and Millis Arithmetics" for grades four to eight, which has been prepared by Mrs. H. E. Osborn at the request of the Educational Department, is now ready; price 30 cents. Order of your tract society office.

Tennessee River Conference

Sunset Table. Standard Time.

East 4: 52

Friday, October 13

West 5: 20

Notice to Church Clerks

The report blanks for the third quarter have been mailed to all church clerks in the conference, and we hope that these blanks will be filled out promptly and sent in to the conference office at once. These should reach the office by October 10. These reports are very important, and our quarterly statistical reports, which are made up from the reports received from the churches, have come to be regarded as thermometers indicating the progress made from quarter to quarter. Consequently they should be absolutely correct. Without returns from every church it is impossible to secure this accuracy which is desirable.

F. C. BRUCE.

Some Rare Bargains

The tract society office has just recently purchased a small library of books from a brother, and as he wishes but a small sum of money for them, we think that our readers will want to avail themselves of the low prices which we are offering on the same. These books are in good condition; none of the text is destroyed, and no pages are torn from the books. Prices quoted do not include postage. Please send enough to cover this item when you remit.

1 Ministry of Healing . . . \$.75	1 Christ's Object Lessons \$.60
1 Present Truth (board) . . .40	1 Scriptural Evidences
1 Bible Footlights50	(leather)20
1 Steps to Christ10	1 Gospel Primer (board) .10
1 Hymns and Tunes	1 Bible Footlights
(½leather)75	Prospectus25
1 Coming King(marble). .70	1 Bible Footlights (plain) .40
1 World's Crisis10	1 Story of Daniel40
1 Christ Our Saviour . . .15	1 Best Stories (board) . .20
1 American State Papers	1 Manual for Canvassers .10
(almost new)75	1 Testimonies 2 (cloth) .50
1 Testimonies 1 (cloth) .50	1 Testimonies 330
1 Great Controversy	1 Steps to Christ35
(plain)90	1 Christ in Song (cloth) .20

All orders will be promptly filled, and should be addressed to the Tennessee River Tract Society, 2014 23rd Ave. N., Nashville, Tenn.

The Colored Work in Nashville

The Lord has signally blessed our laborers in this place during the past quarter. There has been marked improvement in every department of our church work. Sabbath services are well attended, and members and visitors manifest a deep interest in the truths presented. Our membership is about fifty-three, and fully nine-tenths are tithe payers. Our tithes amounted to over \$104 for the month of August, and \$237 for the entire quarter. Punctuality marks our Sabbath school exercises. We are now sending all Sabbath school offerings to missions. The donations for the past three months were \$39.21, which is just about \$6.68 less than those received during the first six months of 1916. The members show a deep interest in the study of the Sabbath school lessons.

Our Sunday-night meetings are fairly well attended. The attendance varies from thirty to two hundred fifty. Doctrinal subjects are discussed at these meetings. On Sunday, September 24, six precious souls were buried with our Lord in baptism. The morning was foggy and very cool. Soon after leaving the banks of the river, however, there appeared the beautiful light

of the sun which seemed very significant to some. The service was an impressive one.

We have already laid plans for the Harvest Ingathering Campaign. The five hundred papers sent to us are practically in the hands of the members already. We are looking forward to a rich harvest.

The home missionary society has been using the Present Truth Series and other papers in their missionary work. Our workers are gaining rich experiences as they go from house to house with the precious truth. It is inspiring to listen to their beautiful testimonies. There are souls in Nashville who are anxiously awaiting this saving message. May the Lord help us to get it to them before it be too late.

We greatly appreciated the lecture on temperance, delivered in the church by Dr. A. J. Harris a few weeks ago. Through the earnest efforts of our Willing Workers Band, a choice and intelligent audience was out to hear him. The glee club of Walden University and others contributed music for the occasion. The meeting was a decided success.

We need your prayers that the good work may continue until every soul in Nashville and its vicinity hears the message of a soon coming Saviour.

J. GERSHOM DASENT.

News Items

Elder Elliott has just returned to the office from a visit to a number of the churches in the western part of the conference. In his travels he visited the following churches: Springville, Jackson, Paducah, and Fountain Head. He was not able to make a very lengthy visit on account of having an appointment at Portland, October fourth.

Brother Wheeler spent the week ending September 30 with Brother Gilbert in Williamson County. They reported good success and long hours. Brother Gilbert is expecting to make a delivery October 16.

Mr. Barnes Broiles, one of our student colporteurs, passed through Nashville October 2, and made a brief visit at the office. His mother, sister, and brother were moving to California, and he desired to visit them before they took their departure. Brother Broiles expects to begin at once on his delivery. He has over six hundred dollars' worth of orders, and this will mean that he will more than earn his scholarship. He plans to enter the school at Ooltewah.

Mr. Earnest Templeton, another of our student colporteurs, expects to make his delivery October 16. He has placed his order, and the books have gone forward. We trust that our church members will not forget to pray for these workers that they might have good success in their deliveries.

It will be of interest to the friends of Elder and Mrs. J. W. Norwood, formerly connected with this conference, to learn that Elder Norwood has taken up ministerial work in the Upper Columbia Conference and is located at Walla Walla, Wash. We are glad to hear of his recovery, and hope that his work will be very successful.

Word received from the tent company in Jackson brings the news that fifteen or sixteen are observing the Sabbath there and that the company will be greatly strengthened by these probable additions to the church. They are looking for a hall in which to hold their meetings. Elder Johnson will remain in Jackson to develop the work which has been started there.

Elder Scott writes that fifty or sixty have begun to observe the Sabbath as a result of the tent effort that has just recently closed in Memphis. He states that a nice hall has just been rented in

which to conduct the services in the future. A movement has been started by Elder Scott to secure funds with which to erect a house of worship which is very badly needed by the colored people in Memphis. Any one desiring to contribute to this worthy enterprise may do so by sending their remittances to the conference office, and the same will be gratefully acknowledged.

The second Seventh-day Adventist church of Nashville plan to hold a big rally at their church on the corner of Harding St. and 12th Ave. N. on October the eighth at three P. M. The pastor, Elder Dasent, will make a special address, and a musical program is arranged to be rendered during the meeting. Elder Dasent reports the work onward in Nashville, and the prospects are that a number of new members will be added to the church during the fall.

Brother T. J. Tyer, of Paducah, Ky., writes that he expects to go to the soldiers' home located at Pewee Valley, Ky., to spend the winter. He expects to take Sister Tyer with him. Brother Tyer sends a nice remittance of tithe and states that his courage is good.

Brother William J. Keele spent Sabbath, September 30, with the Leach church, and conducted the services there. He writes that the Spirit of God came in, and a good feeling existed during the meeting. He expects to go back to his field of labor in a short while. Sister Keele adds a few words, stating that she has been out with the children with the Harvest Ingathering *Signs*, and in a short time disposed of thirty-three papers and collected \$4.11. She is expecting to make another trip to Milan, Tenn., with papers, and hopes to gather in quite a large sum of money in this way. We hope that all our isolated members in the conference will send in their orders at once for the papers. All of our churches have been supplied with a goodly number of the *Ingathering Signs*. A number of letters have already been written by some of the members, and some large donations are expected.

Alabama Conference

Sunset Table. Standard Time

East 5:08

Friday, October 13

West 5:25

News Items

Elder Miller left the office recently on a trip through the northern part of the conference visiting Anniston, Huntsville, and other places which could be reached by following this route.

Elder J. F. Wright sends encouraging word from the churches he has visited recently, having passed through Montgomery, Ashford, Pensacola, and Mobile.

Elder R. I. Keate paid the Sheffield and Elkwood churches a visit recently.

Elder T. B. Buckner spent some time in Kentucky assisting in the special work at Louisville.

The Harvest Ingathering Campaign is now in full swing in Alabama. The different churches which we have heard from report that almost every member has pledged himself to raise \$5 or more in the campaign this year. The different laborers are visiting the various churches as fast as possible in the interests of the Harvest Ingathering work as well as other missionary work. This is proving a real treat to the churches.

Brother Q. Tew writes an interesting letter from his territory in Coneuch County. Although the crop conditions there are far from desirable, yet Brother Tew is determined to press onward and forward placing the truth-filled books in the hands of the people.

Brethren N. H. Waters and J. C. Holland will have finished their deliveries in Clay County by the time this paper is printed. They both write that the crop conditions are very good in their

territory and that they are expecting to make a high percentage in their deliveries.

We regret to tell the WORKER readers that Brother John Fahrner has been called away from this field of work by the serious illness of his brother in West Virginia. While on his way home Brother Fahrner wrote us that he regretted to leave Alabama, but under the circumstances felt that he was compelled to go.

Church treasurers should note that the church treasurers' receipt books cost ten cents. Remittance should be sent whenever these books are ordered. The collection envelopes are sent free of cost.

The payment of the pledges to the tent fund which were made at the last camp-meeting will be acceptable at any time. Just as fast as it is possible for those pledging to do so, we shall appreciate their handing to the local church treasurer the amount of the pledge.

Did you remember to add the "one per cent" when you paid your tithe? The plan as adopted by this conference is a simple one. You receive \$10; one dollar is tithe and belongs to the Lord, ten cents meets the requirements of the one per cent fund and places money in the treasury to buy tents, camp-meeting equipment, etc. A faithful payment on the part of all will make it unnecessary to make appeals for the emergency fund hereafter.

A Home in Sunny Florida

Desiring to be more free to do gospel work, I am offering for sale at a sacrifice, my beautiful country home and valuable farm of 115 acres; two and one fourth miles northwest of Bowling Green, on the Atlantic Coast Line Railroad.

The dwelling is a ten-room house, including bathroom, four bedrooms, sitting rooms, etc. A few rods from this house there is a second house of eight rooms, very comfortable and suitable for help or renters. Two large barns, small packing house, excellent for storing, etc. Near large dwelling is one of the finest wells in Florida, of pure, soft water.

Very valuable orange and grapefruit grove of 12 acres, planted twenty years ago, and now in full bearing. Ten acres of excellent grove land could be easily planted to increase the grove.

Also about five acres of the very best kind and quality of grafted pecans, rapidly coming into bearing. Pecans are fully as valuable per acre as orange groves.

Upwards of fifty acres are fenced and in cultivation. Soil much better than the average Florida soil. There are twenty acres of muck land, the muck from one to eight feet deep. If drained, cleared, and cultivated, it is very valuable for gardening and truck land, requiring far less fertilizing than ordinary pine land. It can easily be drained.

A nice spring pond near the barns for watering stock. A fine stream of water flows across part of the place, affording facility for irrigation if desired. An excellent quality of hay readily grows on this place, sufficient to fill the barns.

The place is excellent for raising horses and other stock; ideal for poultry and bees.

Two immense magnolia trees in front yard (I have never seen finer magnolias), with other ornamental trees, oak, chestnut, camphor, and Japan.

The orange and pecan groves of seventeen acres alone are cheap at \$10,000. But that we may be free to do ministerial work, we are offering this entire place at a sacrifice, \$10,000 cash.

We heartily invite visits and personal inspection. Write to the owner at once.

Address George I. Butler, "Twin Magnolias," Bowling Green, Fla.

Colporteurs' Report, Week Ending Sept. 30, 1916

KENTUCKY CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.
B E Wagner . . . BR	98	77	\$232 00	\$	\$232 00	\$
R F Hickman . . . BR	35	3	9 00	5 75	14 75	37 00
J Miller D&R	25	4	11 00	2 00	13 00	
A Schroader . . . BR	36	16	49 00		49 00	
G Jacobs BF	39	6	8 50		8 50	
A Grisham BF	25	10	15 00		15 00	
W P Ethington BF	24	18	27 00		27 00	
A Ramey BR	62					108 00
Bibles						4 90

Totals (Agts. 8) 344 134 \$351 50 \$ 7 75 \$359 25 \$149 90

LOUISIANA CONFERENCE

M S Hubbell . . . BR	46	40	\$128 00	\$	\$128 00	\$
J B Hardy BR	9	5	15 00		15 00	
J J Ballard CK	13	8	12 00		12 00	
E P Campbell . . . HM		1	2 00	7 80	9 80	15 00
J Harzman PPF	8					30 00
Cliff Field BR	15					36 00
J Reba Perkins BR	15					30 00
G B Boswell BR						26 00
Bibles			12 25		12 25	3 40

Totals (Agts. 8) 106 54 \$169 25 \$ 7 80 \$177 05 \$140 40

TENNESSEE RIVER CONFERENCE

W J Keele D&R	32	9	\$31 00	\$ 6 75	\$37 75	\$
W A Gilbert BR	31	12	39 00	2 40	41 40	
B Edwards* BR	34	12	41 00	4 60	45 60	
Barnes Broiles . . . BR	33	17	59 00	25	59 25	
R H Hazelton GC	45	21	63 00		63 00	110 00
W F Nance BR	11			1 85	1 85	12 00
W D Wade BR	4	3	10 00	75	10 75	4 00
Bibles			10 05		10 05	

Totals (Agts. 7) 190 74 \$253 05 \$16 60 \$269 65 \$126 00

ALABAMA CONFERENCE

U Bracy BF	45	15	\$18 50	\$ 1 65	\$20 15	\$24 00
H L Edwards BR	20					65 00
S S Guilford HM	60					6 00
J C Holland BR	8	10		70	70	32 00
H A Lynd BR	8					22 00
Mary E Miles BS				6 00	6 00	
F M Reiber BR	36	3	9 00	2 45	11 45	
Q Tew BR	37					148 00
N H Waters BF	10	2	3 00	35	3 35	18 00
Bibles						3 00

Totals (Agts. 9) 224 20 \$30 50 \$11 15 \$41 65 \$318 00

G'dTotals(A 32) 864 282 \$804 30 \$43 30 \$847 60 \$734 30

Summary from January 1 to Date

Conference	Orders	Helps	Deliveries
Alabama Conference . .	\$ 8723 70	\$ 333 00	\$2080 70
Kentucky Conference . .	12677 70	490 10	7036 40
Louisiana Conference . .	8447 05	82 25	1446 27
Mississippi Conference .	20893 20	934 85	1289 40
Tenn. River Conference .	9168 70	637 80	1644 51
Totals	\$59910 35	\$2478 00	\$13497 28

Magazine Agents' Report for Week Ending Sept. 30, 1916

ALABAMA CONFERENCE		No.	Value
Agent			
Mary E. Miles		28	\$ 2 80
LOUISIANA CONFERENCE			
Lura Reed		100	10 00
Totals		128	\$12 80

A Fifty-per-cent Prospectus

A new prospectus for home workers has been prepared by the Southern Publishing Association, containing only books upon which a commission of fifty per cent can be allowed. It is not expected or desired that our regular colporteurs should use this, as their work is to sell the large books. It is intended, however, to be used by our ministers, Bible workers, home missionary workers, and others who are not engaged in regular colporteur work. The following in the list:

	Cloth	Board	Paper
Armageddon	\$.50	\$	\$.25
Best Stories from the Best Book . . . . .	.75	.60	
Christ Our Saviour . . . . .	.75	.60	
Gospel Primer . . . . .	.50	.35	
Gospel Story . . . . .	.50	.35	
King's Daughter . . . . .	.75		
Making Home Happy . . . . .	.75		
Man That Rum Made, The . . . . .	.75		
Men of the Mountains, The	1.50	.75	
New Testament Primer . . . . .	.50	.35	
Other Side of Death, The . . . . .	.50	.25	
Shadow of the Bottle, The . . . . .	.50	.25	
Steps to Christ . . . . .	.75		
Tiger and Tom . . . . .	.75		
Vatican and the War, The . . . . .	.50	.25	
World's Crisis, The . . . . .	.50	.25	

The price of this prospectus is only fifty cents, postpaid. All orders should be placed through your conference tract society.

Rockefeller's Billion

It is said that 16,300 men would be required to lift that thousand million dollars if done up in dollar-bill packages. This is one of the points made in a November *Signs Magazine* article entitled "Heaping up Riches." Other signs of our times appear under the headings: "Depravity in Dress"; "The Great War"; "A Great Calamity Averted" (threatened railway men's strike); "Pleasure, Extravagance, Lust"; "Why God's Judgments Visit the Earth"; "The Harvest of Criticism." Do you want your neighbors to read them? Don't trust your memory; send for some today.

Kingdom of God and Kingdom of Heaven

The phrase "kingdom of heaven" occurs in Matthew's gospel about thirty-three times, but in neither of the other three. The phrase "kingdom of God" occurs about thirty-three times in Luke's gospel, the same number of times that the phrase "kingdom of heaven" occurs in Matthew.

The publishers of the *Liberty Magazine* recently received a three-year's subscription from a gentleman who said that he picked up a copy of *Liberty* from a trash heap. This he read, and so admired the principles that he wished to become a permanent subscriber. Verily we can do nothing against the truth, but for the truth.

* Week ending July 29.

SOUTHERN UNION WORKER

Published weekly (fifty numbers) by

THE SOUTHERN UNION CONFERENCE

EMBRACING

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Pertaining to the Union

Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Secretary.

LYNN H. WOOD, Educational and Y. P. M. V. Secretary.

OFFICE ADDRESS, 2014 23rd Ave. N., Nashville, Tenn.

News Items

Elder S. E. Wight and family returned home Tuesday, October 3, from their vacation in Michigan, where they have been for the past five weeks on account of Elder Wight's health. The whole trip was made by automobile, and has surely been a profitable as well as a pleasant vacation, for Elder Wight comes back much improved in health and ready to take up his work again. He left Saturday night for Washington, D. C., to attend the Fall Council.

Prof. Lynn H. Wood and Dr. E. A. Sutherland spent Wednesday, October 4, at Portland, Tenn., in counsel with Brethren Matthews, Hansen, and King, concerning the school work at that place.

Brother J. W. Davis left Nashville Saturday night, October 7, for St. Petersburg, Fla., to assist in the colporteurs' institute to be held at that place, as Brother D. W. Dillen, field missionary secretary of the Southeastern Union, is sick and unable to attend.

Miss Masie White, of Nashville, left for Ooltewah Thursday morning, October 5, going on the same train with Professor and Mrs. Marshall, who were passing through Nashville on their way to the Southern Junior College.

After spending the summer in Iowa, Mrs. G. H. Curtis and daughter, Helen, returned home by way of Chicago, where Mrs. Curtis spent some time visiting her sister.

Men Wanted! Women Wanted!

FOR THE WATCHMAN ARMY.

Can enter active service immediately.

An Excellent Opportunity.

Splendid Experience.

Good Pay.

Why not enlist at once under THE WATCHMAN banner and begin NOW to receive that good experience that comes to those who circulate this splendid magazine.

Others are having good success with it. Why not you?

Start now with the November Preparedness number. It's a winner.

October

On the hill the goldenrod;
Over the moor the spent grass, dead;
Along the way the sumacs nod,
Splashing the covert with glorious red.
So comes Autumn with stealthy step,
Stealing our summer treasures away:
Throwing, to comfort our hearts bereft,
A wondrous glory o'er every day.

—Geo. McAdam.

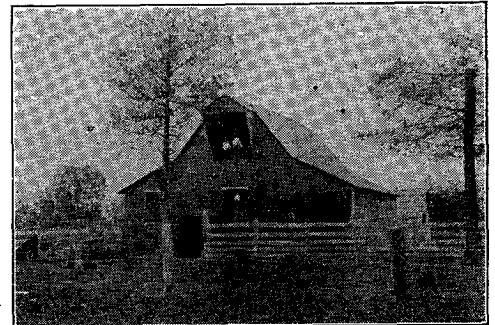
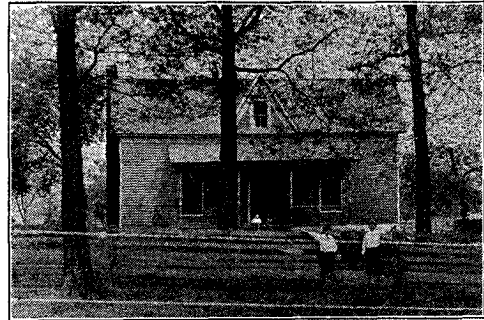
The Study of Modern Languages Through Correspondence

The Fireside Correspondence School, Takoma Park, D. C., desires to announce the completion of arrangements for the study of German, French, Spanish, and Italian through correspondence, either with or without the phonograph. For particulars and the "Nutshell Catalog," address as above.

On September 10 the enrolment of new students for 1916 had reached 200, compared with 116 on the same day last year.

C. C. LEWIS, *Principal.*

These buildings are on a farm at Springville, Tenn., in a good neighborhood, within a half mile of the Seventh-day Adventist church.



This farm contains 112 acres, of which 22 acres are timber, and the remainder improved land. About 45 acres are level, the balance gently rolling. All can be cultivated. The house has seven rooms. The new stock barn is 40 feet square, recently painted, has concrete foundations, concrete floors in corn bin and harness room, with hay mow over all equipped with new unloading outfit. Other accessible out-houses make very convenient the handling of farm produce. Near by is a three-room tenement house with small barn, well, poultry house, etc. Two bearing orchards and sixty young fruit trees are on the place. Corn, cotton, wheat, oats, potatoes, strawberries, soy beans, and other crops can be grown successfully. A portion of the proceeds from the sale of this property will be given to the local and foreign work. Price, \$3,000.

Address Tennessee River Tract Society, 2014 23rd Ave. N., Nashville, Tenn.