


SOUTHERN UNION WORKER



“My meat is to do the will of Him that sent me, and to finish His work.”

VOL. X

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No. 44

Today

Upon the threshold of “today” I stand —
It lies before me, fresh from God’s own hand,
Without a blemish — mine, for good or ill.
But, if I trust to self, to my weak will,
To keep it spotless, I shall surely fail;
Thy strength and guidance can alone avail.
So now my heart goes out in earnest plea,
That, for today, thou wilt abide with me.

Life’s yesterdays for aye have passed
Beyond my reach; and now, O Lord, thou hast
Them in thy keeping. Let thy righteousness
Hide the dark stains they bear. Help me to press
On toward the mark. Humbly, dear Lord, I pray,
That as each “morrow” merges in “today,”
I may surrender all I am to thee,
And that thy presence may abide with me.

For, so abiding, doubt and strife must cease.
With thee to lead me on, the perfect peace
That passeth understanding I shall know;
Alike through calm and gale I needs must go
My way content. Then, on that morrow fair
Which brings deliverance, grant thou my prayer, —
That immortality my part may be
So shall I ever more abide with thee.

—J. H.

November 18

November 18 has been set apart by the Division Conference for the annual collection for the colored work. This collection is necessary in order to provide funds with which to carry forward the work for the colored people.

Appropriations to this department have been so materially shaved in the past years that the work has really suffered. We have need of appropriations to conduct mission schools, but have had to close a number of them because of the lack of funds, and we have been unable to provide workers and facilities to give the truth to the people who are hungering and thirsting for the message God has given us for them.

We shall never perhaps have a more opportune time to carry the message to this race. Will you not take time to pray over this call, and respond to the same by giving a liberal offering on Sabbath, November 18? In behalf of ten million negroes I appeal to you to do so.

C. B. STEPHENSON, *Secretary Negro Dept.*

At the end of life’s brief day we shall be rewarded, not according to the work we have done, but the faithfulness with which we have endeavored to do our duty in whatever sphere.—
B. Meyer.

With the Men Behind the Books

“It Might Have Been”

Reports of splendid deliveries being made together with “repeat orders” are continuing to reach this office. Two months ago we had on hand several thousand copies of “Bible Readings.” Since that time all of these have not only been sent out, but for the past three weeks we have been shipping out books as fast as they have been received from the bindery. It is indeed inspiring to see such a large number of our message-filled books being shipped out, but it is a still greater inspiration when we think of their going into as many different homes.

The price of cotton has now reached the highest point since the Civil War with the prospects of it going still higher. All three unions comprising the territory of the Southern Publishing Association now show substantial gains in sales for the first ten months of this year as compared with the same months of 1915. It is indeed doubtful if there will ever be a more favorable time for the sale of our books, so far as temporal things are concerned, than during the next several months.

The oft-repeated phrase, “It might have been,” taken from the romantic poem, “Maude Muller,” can often be applied to our people in connection with the work in which we are engaged. There is perhaps no one, upon looking back over his or her life, but could say, “It might have been different,” or “I might just as well have done so and so”; or “If I had only improved the opportunity that was offered me, my life might have been entirely different from what it is.”

We have also often thought of this in connection with Paul’s words, “Lest that by any means, when I have preached to others, I myself should be a castaway.” 1 Cor. 9:27. It is doubtful if any one questions the fact that the Lord holds us responsible for the light that he has caused to shine upon our pathway, and again, that he has given to every man his work. It seems to us that these words have a special application just at this time. Furthermore, if there is any class of workers above another to whom they apply, it is to those whom the Lord has called or is calling to the circulation of the printed page. With the present favorable conditions both from a financial standpoint and from the interest created in the literature of Seventh-day Adventists by the events now taking place, there is now afforded the opportunity of accomplishing a great work.

On the other hand, if we fail to improve the favorable opportunities thus given, it is impossible to imagine a more sad and terrible condition than, after making the profession that we do, to come to the bar of God and find that after “having preached to others,” we are nothing but castaways. Under such distressing circumstances, the words of the poem referred to above,—

“Of all sad words of tongue or pen,

The saddest are these, It might have been”—

will have a meaning that they have never had before. Now is

the time to improve our God-given opportunity and thus escape the agony and the anguish which unfaithful time and a half-hearted service are sure to bring.

Good Words from Brother Harrison

As nearly all of our readers are acquainted with Brother A. F. Harrison, he having spent twenty-three years in this field as leader of the book work, the following extract from a personal letter from him will be of interest. Brother Harrison is now general field secretary of the Southwestern Union and writes from Oklahoma City as follows:

"I am going to Keene in a short time to organize our colporteurs' band. I understand there are between one hundred fifty and one hundred sixty students in Keene Academy above the eighth grade. Last week fifteen new students came in. All the dormitories are full unless it is the girls' dormitory, and I understand that some of them have been pushed up to the fourth floor. We ought to have about seventy-five or eighty colporteurs from there next spring. We are going to do all we can, and I think from the present outlook we are going to get a goodly number. I also believe that we will have a better corps of workers in 1917 than we have ever had before and that we will reach our hundred-thousand-dollar mark in 1917. If I can have my way, a hundred thousand dollars is the slogan that we are going to plan for, so that you will have to have more books on hand than you have shipped this year. I think we are doing fairly well at the present time. If we could get only twelve or fourteen cents for our cotton next year our colporteurs ought to do good work, so no matter which way things go, up or down, next year ought to be our banner year. I just received a letter from Brother Abegg this morning in which he stated that we have made \$24,600 gain so far over the first ten months of last year, making a total of over \$72,000 worth of business done this year. This certainly looks good. I am sure that the old Southern "Pub." gets her share of this. I am anxious to make out my report for October. While I am sure that we will not do quite as well this month as we did the corresponding month of last year in the way of orders taken, yet I know that we will do better in our books delivered, and that is what counts."

As previously stated, all three unions show a splendid gain in sales, and with the favorable conditions which we are now enjoying, it is hoped that next year will prove to be the banner year for not only the Southwestern Union but the Southern and Southeastern Unions as well.

Time to Cut Loose

The following quotation from a letter received from one of our field secretaries is so much to the point that we take pleasure in passing it on for the benefit of our readers.

"Orders are coming as easily as they do at any time of the year, and the deliveries are continuing to turn out well. It does not seem to be very much trouble to get our people to take hold of the colporteur work, either with the new Home Worker's Prospectus or with the larger books, and I believe they realize as one brother who wrote me said, 'If I am ever going to be in the work of the Lord, I feel that I must cut loose from the work of the world at once, for I do not see how there can ever be a better opportunity for selling our books, and I don't believe it will be very long that we will have this opportunity to work. I am going to rent out my farm and cut loose and enter the work until it closes and Christ comes in the clouds of heaven to claim his own.'"

It is surely high time for our people to cut loose from the world and do all they can in the giving of this message. Just because a man has a good farm or a good job is no reason why he should not engage in the Lord's work. The very fact that he is able to make a success of some worldly enterprise seems to us all the more reason why he should be in the Lord's service. In this connection the following poem seems both appropriate and suggestive:

"Lives of canvassers remind us
We may make our lives sublime,
And departing, leave behind us
Books of truth in every clime.

"Over hill and dusty roadway
Footsore and from men alone,
Truth more precious than earth's millions
Carries them to every home.

"Lonely they, but God is keeping;
Angels' footsteps go beside;
And while many souls are sleeping,
They, awake, in God abide.

"Speed ye, then, to every household;
Hold aloft the light so clear.
Fruit of heaven crown your labors
Throughout all the coming year!"

R. L. PIERCE.

Life Sketch of David Paulson, M. D.

David Paulson was the third child of Jorgen and Carrie Paulson. His parents were both born in Denmark and came to the United States in the year 1863. They first settled on a farm at Raymond, Wis., some sixteen miles northwest of Racine. There were six children in the family, five boys and one girl. It was at Raymond that David was born on the twenty-seventh day of October, 1868. Consequently he was forty-seven years eleven months and eighteen days old on the date of his death, October 15, 1916.

When David was six years old, his parents journeyed West to what was then the frontier of civilization and settled on a farm twenty miles north of the little town of Vermillion, Clay County, South Dakota. With them he passed through all the hardships incident to pioneer life. Poverty in those days was the common lot of all frontiersmen. The family lived in a sod house which at that time was practically the only kind of dwelling known in the then far Northwest. The hauling and farm work was all done with oxen, as horses were scarce and too expensive for the homesteaders to own. During several years their crops were almost completely destroyed by the grasshoppers, so that David became inured to the rude privations and the rugged,

toilsome life of the plains. At that time there were only thirty-five miles of railroad in the State of Dakota.

While yet in Wisconsin the parents of David Paulson became converted to the Seventh-day Adventist faith in the year 1867, under the labors of the late Elder John G. Matteson, so that it may be said that David was born in the belief of the near advent of the Lord. His brothers state that when only a child of tender years, he was always of a deeply religious turn of mind, having a firm belief that the providence of God would provide for him and all his wants. He was always very studious and never could be prevailed upon to attend any kind of an entertainment.

When only eight years of age, he attend the first camp-meeting ever held by the Seventh-day Adventist people in the State of Dakota. This was at Sioux Falls. Elder and Sister James White were present at that gathering. Their earnest labors made a deep impression upon his heart, and before the meeting closed he went forward in the ordinance of baptism.

In the year 1888 he attended a camp-meeting at Mitchell, S. Dak., where he listened to Prof. W. W. Prescott, then president of the Battle Creek College, Battle Creek, Mich., deliver a

stirring address upon the subject of Christian education. That sermon filled him with a mighty inspiration to attend college. Through the kindness of his brother, Nels. W. Paulson, the way was opened for him to leave home and journey to Battle Creek, Mich., in the fall of 1888. He immediately entered the Seventh-day Adventist denominational college at that place and when the school year was out in the spring of 1889, he began his first work in the Battle Creek Sanitarium.

In a paper which he dictated on the twenty-second of last September, sketching a few things connected with those times, he tells how day by day his soul became more and more embittered against the institution and those who were managing it, and how he fast began to lose his hold on God. He relates how only one man, the cook, in all that large institution, ever inquired in regard to the welfare of his soul and states that this humble worker seemed determined that the last spark of spirituality should not die out of his life. In this the cook was successful and succeeded under the hand of God in expelling his bitter thoughts and awakened him to a renewed desire to serve his God.

Commenting upon this Dr. David wrote in the paper referred to above, "My star will be in his crown throughout all eternity." In the summer of 1890 he graduated from the Academic Course in the Battle Creek College, and in the autumn of that same year he entered the Battle Creek Sanitarium as a medical student, spending one year in that institution, and in the fall of 1891 he entered the College of Medicine of the University of Michigan at Ann Arbor. Notable amongst his classmates are Dr. Alfred Olsen, now superintendent of the Surrey Hills Sanitarium, Caterham, England; Dr. Abbie Winegar, now Dr. Abbie Winegar-Simpson, of the Long Beach, Cal., Sanitarium; Drs. Daniel and Lauretta Kress, of Washington D. C.; Dr. W. A. George, of Loma Linda, Cal.; Dr. Howard Rand, of the Glendale Sanitarium, Glendale, Cal.

After his graduation and the taking of some post-graduate work, he returned to Battle Creek, Mich., and as Dr. W. H. Riley, the specialist in nervous diseases, had left the Sanitarium to take the superintendency of the sanitarium at Boulder, Colo., Dr. David Paulson took his place in the Nervous Diseases Department.

It was at this time that the first notable part of his life work began. Under the hand of God he turned the ship of his medical career into distinctly medical missionary and gospel lines. Just prior to this time the writer of this sketch had conducted classes in the study of the Bible in the parlor of the old Hospital Building of the Battle Creek Sanitarium. These classes were held at the early hour of four A. M., but so great was the interest that scores upon scores of the helpers flocked to them. Dr. David conceived the idea of tremendously enlarging and strengthening this sort of work in the institution and began to devote much of his time to organizing classes for the study of all phases of religious life in every department of the institution. This was the beginning of a mighty religious awakening and revival in the Battle Creek Sanitarium, a revival the greatest which that institution ever knew.

Those were mighty days in the life of Dr. David and in the life of the old Battle Creek College and the Battle Creek Sanitarium. The great power of God attended the studies. Hardened, backslidden helpers would rise and confess their sins and fall upon the rock Christ Jesus and be broken. In a short time the entire atmosphere of the institution was totally changed.

On December 15, 1896, Dr. David Paulson was united in marriage to Dr. Mary Wild. The ceremony was performed by Elder Lycurgus McCoy and was approximately the first service ever held in the new chapel which had just been erected for the benefit of patients and helpers at the Battle Creek Sanitarium.

By the time the year 1899 was reached, the revival in medical missionary work which the labors of Dr. David Paulson had

inspired in the hearts of so many connected with the Battle Creek Sanitarium began to bear fruit and brought about a situation which was destined to be the foundation of the crowning work of his life.

Some forty-four of the Battle Creek Sanitarium nurses became anxious to dedicate their lives to labor amongst the poor and uncared-for of earth. It was decided that an experience working amongst the humble classes in the poorer districts of Chicago would be of infinite value to them. The management cast around to find some one who would be willing to accompany them so as to watch over and properly train and mold them in their work. It was finally decided to ask Drs. David and Mary Paulson to undertake this task.

The headquarters for the work were at 1926 Wabash Avenue. There were no comforts and but little money with which to carry on the work. In those early and hard days, Dr. David's constant companion and fellow-worker was Mr. W. S. Sadler, now Dr. Sadler. Together they labored to train their band of workers to carry on a medical missionary effort amongst the poor of the great city. Toil and hardship was their lot, but the work grew and prospered.

Dr. Sadler had already founded the *Life Boat Magazine*. After he went to California, the conduct of this paper which has brought comfort and hope into the lives and hearts of so many thousands of the unfortunates of earth, fell to the lot of Dr. David, who has been its editor and manager ever since.

In the month of March, 1904, he became deeply impressed that God would have him found a sanitarium in one of the suburbs of Chicago. The late Mr. C. B. Kimball nobly assisted him in this project by placing a part of what is now the Hinsdale Sanitarium property at his disposal. With Dr. Mary and a few faithful helpers, Dr. David began work in a barn on the Hinsdale premises which was altered and rebuilt so that it made a fairly comfortable though very humble home for the first few patients, and in that lowly place they opened the work of the Hinsdale Sanitarium and laid the foundation for the institution as it now is. Those were days of great hardship and toil and privation. Ever a philanthropist working for the most meager wages, and giving away to the poor and needy the larger part even of what little he had, Dr. Paulson never saved money or laid up anything for himself, and when any of his friends or relatives would remonstrate with him concerning his conduct in this matter, his reply would always be, "If I will take care of God's poor, God will take care of me and give me friends in my day of need."

The Hinsdale Sanitarium soon became known as a place where not only good scientific medical work was carried on for the sick, but where also mighty prayers were offered to God in their behalf. To this, many men and women and noted physicians bear testimony. A few weeks before Dr. Paulson died, one very noted Chicago surgeon remarked to the writer, "There has many a man and woman been brought to Hinsdale to die whom Dr. David has prayed back to life again."

He was ever solicitous for the spiritual welfare not only of the patients but of the nurses and institutional laborers.

About ten years ago Dr. David became president of the Anti-Cigarette League, aiding Miss Lucy Page Gaston in her noble work. He traveled extensively in this and other lands, lecturing upon this and other health and temperance topics.

Dr. Paulson was never strong or robust. His entire life was a battle against a naturally frail constitution. He always knew and thoroughly understood that Providence had not endowed him with any great degree of physical strength or endurance.

On the fourteenth of February of this year (1916) he was taken very ill with a raging fever and profound toxemia. He did not make the recovery that his loved ones and friends hoped that he might, and even after the acute condition had subsided other symptoms began to develop. He was loathe to quit his

post, but finally agreed to spend a while resting with some of his oldest friends in the sunny Southland at Madison, Tenn. He improved there slightly and returned home, and in the month of June went to Boulder, Colo. In certain ways he showed improvement while in that salubrious climate, but the altitude affected his heart and he desired to return to the scene of his love and labors at the Hinsdale Sanitarium. On the whole, however, he rapidly grew worse.

On September 24, accompanied by his wife and his brother, Mr. Julius Paulson, he journeyed to Ashville, N. C., where it was hoped that the mild climate would be of material benefit in his case. For a while he seemed to rally, and then a change came for the worse.

Even those days in the valley of the shadow were not without their stars of comfort and hope. Many earnest seasons of prayer

were engaged in for the Doctor by his friends, all of which brought peace and blessing in their train. Old friends, some from among the noted of earth, journeyed hundreds of miles to visit the sufferer in his humble cottage.

On the afternoon of Sunday, October 15, at fifteen minutes after three o'clock, without a struggle, he quietly yielded his life into the hand of the kindly God whom for so many years he had so faithfully served and to whose fold he had been the instrument of leading so many souls. A great life had passed to the great beyond, and while now we see through a glass darkly and cannot fully understand the providences of the One who keepeth Israel and numbers the very hairs of our heads, our hearts blend together in the words of one of the greatest of Bible characters, "The Lord gave, and the Lord hath taken away; blessed be the name of the Lord."

Alabama Conference

Sunset Table. Standard Time

East 4:37

Friday, November 10

West 5:01

Harvest Ingathering Honor Roll

GOAL \$5.00 PER MEMBER

CONFERENCE

Birmingham

Elder R. I. Keate	Mrs. H. M. Keate
Mrs. H. M. Newsome	Mrs. Elford
Mrs. W. McClure	Mrs. T. J. Hoskins
Miss Vinnie Goodner	Mrs. W. B. Garrigan

Mrs. Hawkinson

Montgomery

J. F. Dennis

MISSION

Huntsville	Pensacola
Classie Powers	C. A. Wilson

News Items

The Gadsden church is aliye and awake to the opportunities which are presented for giving the message. The librarian of the public library of that place has agreed to place the *Weekly Signs* on display in the reading file. Brother E. H. McCay, the missionary leader, placed the order for a year's subscription.

Brother C. P. Odell is located in Fairhope, and he believes in using the Present Truth Series. His last order was for one hundred copies of Number 22. Others will obtain good results from a like use of this excellent series.

We are pleased to report that a mission school has been opened by the Pensacola church. There are enrolled eight pupils from the church and six from the outside, making fourteen to date. Bessie F. Caldwell Perdue is acting as teacher. We wish her many rich blessings as she trains these children placed under her care.

Encouraging word has been received from Miss J. Hibben, teacher of the Birmingham church school. She states that twenty-one are now enrolled, and that all are doing excellent work. A splendid spirit is coming into the school.

The world turns aside to let any man pass who knows whither he is going.—*David Starr Jordan.*

The Colporteur Work

"The work which the church has failed to do in a time of peace and prosperity, she will have to do in a terrible crisis, under most discouraging, forbidding circumstances. . . . This day is just before us. . . . God has given to every man his work. Let us each wait on God, and he will teach us how to work, and what work we are best adapted to perform." —*Testimonies for the Church,* Vol. V, p. 463.

In 1914 when the mighty struggle of the European war began and the embargo was placed on cotton, causing it to go down in price, we hoped against hope for a change to the better and for the opportunity of carrying on our work one more year under favorable circumstances. Another year has passed and we are still forced to work under discouraging and forbidding circumstances, but of another nature. The boll weevil and floods have brought devastation and want to thousands of homes in the State. The price of everything is soaring to heights far beyond the reach of the common people. We have been very forcibly reminded of the above instruction which the Lord in his goodness gave us many years ago. We believe we are entering upon that time, but still God is moving upon the hearts of the people, and the faithful workers are being wonderfully blessed in their work.

Comparing our sales with the corresponding date of a year ago, we have a gain of \$874.55 in books delivered and \$632 in orders taken. One student who made a scholarship and is now in the school at Ooltewah made a delivery of 80 per cent of his orders, delivering \$750 worth. Another one of our student colporteurs, who was a church school pupil last year, made a scholarship selling the small book, "Bible Footlights," and is now in school. In a recent report from Brother J. E. Foley, who is working in western Florida, the storm-ridden district, he writes:

"I am pulling hard for a Christmas delivery. I have to take farm produce for half pay frequently in order to make the sale. Surely we are soon to see a great time of trouble in which our work will be difficult." Since the institute last spring, Brother Foley has been able to buy a horse and buggy, giving us a practical demonstration that a good living can be made in the colporteur work.

Truly the harvest is great and the laborers are few. We have no reason to look for times to be better, or conditions more favorable for the finishing of the work. Are there not some who will answer the call and enter this great work while

we still have peace and God is holding in check the winds of strife? Will you not fill the places made vacant by the students leaving the field for school? May God help us to discern the signs of the times.
M. L. WILSON.

Tennessee River Conference

Sunset Table. Standard Time.

East 4: 20

Friday, November 10

West 4: 59

Harvest Ingathering Honor Roll

GOAL \$5 PER MEMBER

NASHVILLE

W. A. Harvey	M. F. Knox
R. L. Pierce	F. C. Bruce
F. E. Pfeiffer	Mrs. F. E. Pfeiffer

JACKSON

Mrs. F. C. Hightower	Mrs. Ethel Holland
Mrs. Johnson	

LANE

Mrs. I. M. Hamilton

PADUCAH

Mrs. I. C. Pound

News Items

Elder Elliott has been in attendance at the union conference committee meeting the past few days, but plans to visit a number of the churches in the vicinity of Nashville during the month of November in the interests of the Harvest Ingathering Campaign.

Brother Barnes Broiles has just finished his delivery, and as he had good success, he has gone to Ooltewah, where he will enter the Southern Junior College. He writes that he likes the school there real well and believes that he will profit very much by attendance at the school.

Brother Monroe Hixson was to make his delivery at Somerville and Humboldt the first of November, but on account of serious illness has requested Brother Wheeler to make the delivery. We are sorry for this and hope that Brother Hixson will soon be able to go about his work again.

During the month of October the tract society purchased of the Publishing House over \$1,600 worth of books, and paid them in cash \$1,200. This shows that the colporteur work has been booming the past month. The boys are all of good courage in their work.

The young people's society of the Nashville church has divided its members into two bands to work in the Harvest Ingathering Campaign. Much enthusiasm is manifested on the part of each member, and it is expected that a large sum of money will be realized from the efforts that will be put forth.

Brother H. M. Walen has for sale a number of cases of canned tomatoes. He would appreciate orders for this class of goods and will make prompt shipment and quote reasonable prices. His address is Fountain Head, Tenn.

To date the Tennessee River Conference has ordered 10,700 copies of the Harvest Ingathering issue of the *Signs of the Times*. This is far more papers than have been ordered any previous year, and it is to be hoped that each church elder will take active part in urging the members of his church to do some work with this paper.

Obituary

CALKINS.—Lera Grace Meeker was born Dec. 18, 1890, in Arcadia, Neb., and died Oct. 2, 1916. On July 21, 1909, she was married to Howard Theodore Calkins at Gaston, Ore. Soon after they were married they moved to Nashville, Tenn., and Sister Calkins assisted her husband in starting a self-supporting school on Hawk Ridge, about twelve miles from Nashville. She was baptized at Salem, Ore., about twelve years ago. She leaves two children, Howard and Alma, five and two years of age respectively. She became afflicted with tuberculosis about two years ago. She died in full faith in the third angel's message. The self-supporting work has lost an earnest and self-sacrificing worker, Mr. Calkins a faithful wife, and the children a loving mother. Her neighbors and friends will always remember her for her kind deeds. The services were conducted by the writer at Hillcrest.
LESLIE LITTELL.

"No matter what any man or men may think of you, or what they may say to you or about you, or how you have been misunderstood, forgive and forget it all."

Kentucky Conference

Sunset Table. Standard Time.

East 4: 23

Friday, November 10

West 4:

News Items

We are glad to report that Brother Alex Perry, who has been detained at home for some time on account of the sickness of his wife, is now out in the field again and sends in a good report for last week's work.

Brother Andy Schroader got a peculiar idea in his head week before last that he could do better with a smaller book, so he made the trial last week and the result was one small book sold. He says that he is now willing to settle down and take his old "Bible Readings" prospectus and stay by it. He also states that he feels sure that he can place two "Bible Readings" in the homes where he can place one of the small books.

Brother Jesse Miller, who is working in Simpson County, has been doing good work. Last week he assisted in starting in Brother Wheeler, who is just taking up the work in that county.

We have received a regular shower of orders at the office this week for deliveries for the forepart of November. With the earnest work that has been put forth, we feel sure the Lord will richly bless those who have deliveries coming on at this time.

We have just received an order for Harvest Ingathering papers from Brother C. L. Hornung and also an order for Sabbath School Quarterlies for the year 1917. Brother Hornung knows how to do things, for it is always better to be ahead than behind.

Our field secretary, Brother James Hickman, has been assisting Brother Lewis Ramey the past week in getting started in the book work. In thirty hours they were able to roll up \$106 worth of orders.

We are receiving a number of orders daily for the Harvest Ingathering papers, and we feel sure the brethren throughout the State will keenly feel the importance of taking advantage of this means of raising our mission funds. When we realize the fact that the year is almost closed and our mission funds are so low, we earnestly appeal to each and every member of the Kentucky Conference to take advantage of the Harvest Ingathering Campaign so that we may be able to come up to the end of the year with honor by having raised our quota for missions. We still have a supply of these papers at the office

and would be glad to fill your orders for as many as you think you, can judiciously handle.

We have just received the October report from the Ford church and note with great interest the large sum they have raised through the Harvest Ingathering Campaign.

Sister Lindsey, our Sabbath school secretary, sends in a good report of her work at Hopkinsville and states that many are becoming interested through reading the Present Truth Series which she has been placing in the homes of the people at that point. She also states she is enjoying her work very much in connection with the young people.

Elder B. W. Brown, who has been on an extended trip throughout the State in the interest of the different churches, returned to the office yesterday, but is away again on another trip. He reports a very pleasant visit with the churches at Davisville, Covington, and other points on his trip. The brethren throughout the State seem to be of good courage.

Brother W. P. Ethington, who has recently enlisted in the work, states that he is full of courage and that the Lord is richly blessing him in the work.

Brother C. B. Sherer, who has just begun work at Denmark, Ky., reports that his courage is good and that he expects to stay by the work and save up enough money to take a course of study this winter. We feel sure that Brother Sherer will certainly make no mistake in equipping himself with the proper education for service in the Master's cause.

Don't forget the Harvest Ingathering Campaign, and let's make Kentucky head the list.

Louisiana Conference

Sunset Table. Standard Time.

East 5:01

Friday, November 10

West 5:25

Harvest Ingathering Honor Roll

GOAL \$5.00 PER MEMBER

CONFERENCE

Mrs. Roy Clevenger (Baton Rouge)

LAKE CHARLES

Mrs. J. T. Ezell (Fullerton)

NEW ORLEANS

Elder J. A. Morrow Mrs. V. Ordieres

Mrs. Emma L. Morrow Elder C. N. Sanders

Mrs. J. B. Collie Mrs. C. N. Sanders

Dr. A. K. Brown C. B. Caldwell

Mrs. J. P. Ulmer

NEW ORLEANS No. 2

E. Z. Schmehl

A. F. Schmehl Elder C. G. Manns

News Items

Word from Elder McLennan, at Lake Charles, states that they planned to open meetings at Iowa Friday night, October 28.

Several of the members of the New Orleans church have passed the \$10 mark in their Harvest Ingathering work, and are nearing the \$20 mile-post. A few members in the conference have already reached it.

October 30 Elder Sanders left for Nashville, where he attended the union conference committee meeting.

Brother Cliff Field writes, "I have had many good experiences since I began my delivery. I have been among some very poor negroes, and many of them had to borrow money and scratch

around much, but the Lord has been with me and sent his angels before me." A good remittance is the best testimony of the success he met with during the week.

The Colporteur's Joy

"They that sow in tears shall reap in joy." Ps. 126: 5.

This text doubtless refers to the joy which God's faithful, sacrificing laborers will realize in the reward which they will be privileged to enjoy in the new earth. But I believe that its fulfillment is being realized to a great extent by our self-denying colporteurs in the State of Louisiana this year. They, or most of them, started to work under trying circumstances—not having money to pay for a night's lodging—and the men with families had no money to leave at home, or but little. Too, the experiences of the colporteurs in the past in this State had not been of a character to inspire even sacrificing men and women with very much courage. But thanks to God, he is raising up a class of workers here that are willing to take him at his word, realizing that "the laborer is worthy of his meat." And when they read that "God has ordained the canvassing work as a means of bringing before the people the light contained in our books," they seem glad to go forth, even "in tears."

I wish to quote a few words from these earnest laborers which I believe testify of their joy as they go in and out among the people.

"I have been getting along nicely with my delivery thus far. I have lost but very few orders. I delivered all of those books that you took orders for, except to two individuals. One of them promised to come after his, and I did not get to see the other." Cliff Field.

"We are getting along fine with our deliveries. You remember about the fellow that was following us up, telling what we were and running our book down. Well, I found three of my subscribers Thursday who were not going to take their books, and told me so when I came up. They asked me if I was an Adventist. I said, 'Yes, this book is printed by the Adventists.' While saying these words I was tearing the wrapper off. Then I handed it to them and said, 'Suppose this book makes no misquotations and teaches nothing but Bible doctrine, would you turn it down just because it was written by Adventists?' The reply was, 'No.' Then I said, 'This book is under guarantee that if you find any misquotations, or anything contrary to the teachings of the Bible, I will make you a present of it.' I also told them about Bryan having the book and what he said about it, and the result was that I delivered each book that had been first rejected. We are enjoying our deliveries." R. R. Coble.

"The delivery is all that I can expect, although not quite a 100 per cent delivery. I believe I shall do well, God willing." M. S. Hubbell.

"I have not had an order turned down this week. I have had some good experiences. One man said that he would not take \$4, the price of his book, for what he had learned from me while I was with him for dinner." J. B. Hardy.

"I certainly had splendid success delivering the past week, and I shall pray earnestly that the Lord may bless the coming week's work. I have had some very hard experiences in my deliveries, as a report has been circulated that these books are not strictly Bible books, but are Seventh-day Adventist books and Campbellite books; so you see what I had to face at nearly every house, but the Lord prepared the way, and he heard our prayers and answered them by sending the blessing. Oh! how good the Lord is to those who trust him. His words are ever true, and let us pray that this week may again bring a good report." F. W. Schmehl.

Brother Schmehl has had many things to discourage him in his delivery, but I feel that he will surmount them all. Space fails me to tell of other good experiences, but the above is the sentiment of all.

G. B. BOSWELL.

Colporteurs' Report, Week Ending Oct. 28, 1916

ALABAMA CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
U Bracy*	BF	68	30	\$43 00	\$3 85	\$46 85	\$23 50
B D Crawford	BR	7					6 00
H L Edwards	BR	41	15	47 00	75	47 75	3 00
R L Etheredge	BF	28			2 40	2 40	10 50
J E Foley	BR	46	22	68 00		68 00	
Mrs D J Foster*	CK	6	1	1 50		1 50	
H A Lynd	BR	11			35	35	17 00
Mary E Miles	HH	32			22 70	22 70	21 00
F M Reiber*	BR	55	3	10 00	1 75	11 75	60 00
Q Tew	BR	9	4	12 00		12 00	
E C Widgery	D&R	30					40 00
Bibles				2 40		2 40	13 70

Totals (Agts. 11) 333 75 \$183 90 \$31 80 \$215 70 \$194 70

LOUISIANA CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
M S Hubbell*	BR	73				\$322 00	
R R Coble*	BR	90				344 00	
Cliff Field*	BR	97				322 00	
F W Schmehl	BR	52				171 00	
J B Hardy	BR	27				173 00	
A B Cheek	BR	29	1	3 00	60	3 60	70 00
L B Facundus	BR	26				43 00	
T S Sligh	BR	26	4	12 00	5 00	17 00	12 00
G B Boswell	BR	34				135 00	
Bibles						79 65	

Totals (Agts. 9) 454 5 \$15 00 \$5 60 \$20 60 \$167 65

TENNESSEE RIVER CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.
Barnes Broiles	BR	13				\$18 60
W A Gilbert	BR	33	7	21 00	1 05	22 05
R Hazelton	BR	30	6	18 00	35	18 35
W J Keele	D&R	40	16	55 00	6 00	61 00
W E Templeton	BR	45				198 50
W D Wade	BR	32	15	46 00	5 75	51 75

Totals (Agts. 6) 193 44 \$140 00 \$13 15 \$153 15 \$217 10

KENTUCKY CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
Lewis Ramey	BR	30	34	\$106 00		\$106 00	\$
B E Wagner	BR	64	23	71 00		71 00	
Alex Perry	BR	38	19	58 00		58 00	
E Tatman	CK	39					12 50
D E Lindsey	BR	59	17	49 00		49 00	
H C Carmichael	BR	22		72 00		72 00	
A Crisbam	BF	39	20	30 00		30 00	
H Ethington	BF	30	22	38 00		38 00	
L Cooper	D&R	11	3	10 00		10 00	
Hatton Ford	BF	33	41	51 00		51 00	
Jesse Miller	D&R	40	4	12 00	1 50	13 50	
J O Wheeler	BR	41	6	21 00	75	21 75	
Bibles				13 25		13 25	5 00

Totals (Agts. 12) 424 211 \$531 25 \$14 75 \$546 00 \$96 50

MISSISSIPPI CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.		
Elmer Chastain	BR	45				\$	\$	\$106 00
A L Hamm	D&R	32		12 00		12 00		167 00
AA Johnson	D&R, HM	45		2 40		2 40		59 00
Percy Stewart*	BR	30						91 00
Virgil Smith	BR, D&R	32			1 65	1 65		72 00
Roger Tinsley	BR							97 00
J L Waller	D&R			1 20		1 20		92 00
Bibles								3 75

Totals (Agts. 7) 184 \$17 25 \$17 25 \$687 75

G'd Totals (A. 45) 1588 335 \$870 15 \$82 55 \$952 70 \$2867 70

Summary from January 1 to Date

Conference	Orders	Helps	Deliveries
Alabama Conference	\$ 9290 20	\$ 384 50	\$3595 55
Kentucky Conference	14441 65	546 10	7626 75
Louisiana Conference	8707 30	97 25	5080 87
Mississippi Conference	21315 52	1041 10	4211 85
Tenn. River Conference	9746 70	704 64	2523 40

Totals \$63501 37 \$2773 59 \$23038 42

Mississippi Conference

Sunset Table. Standard Time.

East 4:57

Friday, November 10

West 5:14

Harvest Ingathering

I have just secured the figures showing the amount that Mississippi is to raise in the Harvest Ingathering Campaign this year. This amount is \$384, being our share of the \$100,000 goal. To October 1, I had received \$38.65. This leaves \$345.35 to be raised. As I have not been in the office for a few days I do not know just how much has come in during October. In the next WORKER I will give another statement showing just what we will need to raise. I trust that none of our people will stop this good work until we have reached our goal. I have heard from several who have raised \$5 or more. We would be glad to hear from others stating the amount that they have raised. We are anxious that all those who possibly can will endeavor to raise at least \$5.

Ben C. MARSHALL.

News Items

Brother Roger Tinsley spent Sabbath and Sunday, October 28 and 29, in Jackson. He had just completed his delivery in Scott County. He also settled his account in full. This is what is pleasing to those in the office. His delivery turned out very well considering the crop conditions in that county.

Brother Percy Stewart took advantage of the reduced rates on account of the fair and spent Sabbath in Jackson. He is having very good success with his delivery. Brother Staton left Monday to assist him in his delivery, as he was a few days behind, and it was thought with Brother Staton's help he would be able to catch up.

Brother Ben C. Marshall was called to Nashville Monday, the thirtieth, to attend the union conference committee meeting. It is hoped that something definite will be done for Mississippi at the time of this meeting.

Elder R. E. Burke spent Sabbath at Jackson, preaching both in the morning and afternoon. He also gave a stereopticon lecture to a large audience Sunday night on the signs of Christ's second coming.

Every moment you lose is so much character and advantage lost; as, on the other hand, every moment you now employ usefully is so much time wisely laid out at prodigious interest. —Lord Chesterfield.

"Falsehood is cowardly, truth is courageous."

* Two weeks.

SOUTHERN UNION WORKER

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Pertaining to the Union

Union Conference Directory

S. E. WIGHT, President.

G. H. CURTIS, Secretary-Treasurer and Auditor.

J. W. DAVIS, Union Missionary Secretary.

LYNN H. WOOD, Educational and Y. P. M. V. Secretary.

OFFICE ADDRESS, 2014 23rd Ave. N., Nashville, Tenn.

News Items

From October 31 to November 2 a meeting of the Southern Union Conference Committee was held in Nashville, also a meeting of the Southern Union Mission Committee. The meetings were held in the chapel of the Southern Publishing Association. At this council reports were received from the various fields, and extensive plans were developed for advancing the work in this union conference.

Among those present from outside of Nashville were the following: Elders C. N. Sanders and C. G. Manns, from New Orleans, La.; Elders A. L. Miller and T. B. Buckner, of Alabama; Elders Sydney Scott and Randall Johnson, of Tennessee; Elders B. W. Brown and J. H. Lawrence, of Kentucky; and Mr. B. C. Marshall, secretary and treasurer of the Mississippi Conference, also Elder N. B. King, of Mississippi.

Elder S. E. Wight and G. H. Curtis spent Tuesday and Wednesday, November 7 and 8, at the Southern Junior College, Ooltewah, Tenn., together with the officers of the Southeastern Union Conference.

Brother J. W. Davis returned from the colporteurs' institute at St Petersburg, Fla., Sunday, October 29, after spending a few days in Alabama.

The Young People's Work in Nashville

The committee have requested that the greater part of this quarter be spent in looking after the interests of the young people's work in Nashville. The program was prepared for the lessons covering the entire quarter, and some special evenings were arranged whereby reports could be heard from special charity workers from the city. These meetings are proving intensely interesting. Not only the young people are attending them, but many from the church are interested and are attending regularly. A chart is prepared with the names of the society, and each name is checked each week as the member reports. At the present time we have almost 100 per cent of the members reporting regularly each week. Then we have another chart which shows the total number of letters written, letters received, etc., for the entire society. It is very interesting to watch this report grow from week to week. If the members do not report on time, personal work is done, and the result is that the reports are increasing rapidly.

The Harvest Ingathering work is receiving our undivided attention at the present time. The society has set its goal

for \$200, and in order to get each individual into the work, we have divided the company into two bands. The goal is so arranged that it shows the total amount each side has raised each week. There is a lively interest manifested on both sides to see that its amount is the greatest. The young people are devising all manner of schemes to raise money. Some homes are closed to the Harvest Ingathering papers alone, so some have gathered walnuts, and if the people refuse to give anything after they have been canvassed with the Harvest Ingathering paper, they are asked to buy a quantity of walnuts with the understanding that the money goes to the fields represented in the paper shown them. In this way we get into a number of homes that otherwise would be closed to us. If walnuts will not do it, we will try mistletoe and holly later on in the winter. Every conceivable plan is being used, and we hope that from this quarter's work we will get a great many ideas as to how to make the society work interesting for all our young people. Let every young people's society throughout the South take an interest in the Harvest Ingathering work this year, for the calls from the field are imperative and we must do our utmost to meet them before it is everlastingly too late.

If any of the societies desire any suggestions as to helpful plans and will write, we will be glad to do anything we can to help the work along. Possibly by each society passing in the work they do, we will all get new ideas, and thus help each other to press this good work on to the goal at \$5 for each member.

LYNN H. WOOD.

A New Sabbath Card

On a little card which will easily go into an envelope, it is clearly shown by fifteen texts of Scripture that Sunday is not the Sabbath of the New Testament.

On the opposite side of the card, more than thirty texts show that the Seventh day always was, is now, and always will be the Sabbath. This card should be circulated by the thousands. Busy people will read it because it is short and to the point. Price, 50 cents per 100, postpaid.

Address C. P. Whitford, Orlando, Fla.

The Study of Modern Languages Through Correspondence

The Fireside Correspondence School, Takoma Park, D. C., desires to announce the completion of arrangements for the study of German, French, Spanish, and Italian through correspondence, either with or without the phonograph. For particulars and the "Nutshell Catalog," address as above.

On September 10 the enrolment of new students for 1916 had reached 200, compared with 116 on the same day last year.

C. C. LEWIS, *Principal*.

He Was Impressed

It is an encouraging story, particularly concerning the president of a large corporation, one of our faithful sister canvassers, and the *Signs Magazine*. This man of affairs saw a copy two years ago in a Philadelphia business office, and was greatly impressed by it, and ever since has wished to subscribe for it. Happening to overhear our sister give a canvass to another, he loitered near by until she was through, and then addressing her, he said, "I have just been waiting to get that magazine. What is the subscription price?"

Get a copy of the December number, now ready, and see why the *Signs Magazine* is popular with so many. Then tell your tract society secretary how many you want for your neighbors.