"WIN ONE"



"My meat is to do the will of Him that sent me, and to finish His work."

Vol. XI

NASHVILLE, TENNESSEE, MAY 10, 1917

No. 19

The Colporteur

Among the workers in God's vineyard wide, That tell the tidings that the gospel saith, Not less important, though less known than most, The colporteur goes forth in simple faith.

Midst mighty cities' busy, bustling din, He hurries on to wage his war with sin; And in the humble hamlets of the West, To many a home he bears the message blest.

Now, where the wintry sun doth disappear For full three months of every passing year, In ice-bound lands he joyfully wends his way, To sell the books that tell of endless day.

In far Australia, newest land on earth, He goes to tell them of another birth This world shall know when God shall cause to cease The curse of sin, and rule in sinless peace.

In Eastern lands, where pagan temples rise, And shrill muezzins startle morning skies, He bears to those who sit in error's night, Truth's beacon pointing to the Source of light.

By ancient castles on the far-famed Rhine, Along the vales of Alps and Apennine, E'en where the "beast" is throned by Tiber's flow, I see him tread, and angels with him go.

Where the proud Briton in his castle dwells, In town and village joyfully he tells Of that great day when earthly kingdoms fall, And Christ shall rule eternal over all.

Where Western genius marks its wondrous power, And cities rise as moments in the hour, And through the Spanish main that southern ire Has cursed with revolutions, sword, and fire.

On goes the colporteur, nor slacks his zeal, Through hard times or prosperity, through woe or weal Placing in countless homes books full of grace, That point earth's weary to a resting-place.

-Selected.

Speed on the holy work. Let no despair Press down thy spirit: God for thee doth care. By every water sow thy seed, and He Who increase gives, shall bless thee mightily.

The Last Word

This is the last paper in which we can communicate with the Worker family before the *Watchman Magazine* and "Christ's Object Lessons" Campaign begins. The date set for the campaign, as you remember, is May 12-26.

Each church member is requested to sell two "Christ's Object Lessons" and ten copies of the June Watchman. These magazines are now ready, and we trust that all the churches have ordered. This campaign is one in which every believer should interest himself. The times in which we live are portentious. We earnestly petition the believers in the Southern Union Conference to enlist in this campaign and take to the people this good book and this month's magazine, which is filled with good things. The time spent in this work we can know is profitable in two ways, first, in giving the message of truth to the people; and second, in securing from our neighbors the money which is so much needed in the building of our new school. The books and magazines when sold will help to answer the many requests which come from our young people to enter the school and which today have to be denied.

S. E. WIGHT.

An Allegorical Catalogue

It has been the "Desire of Ages" to understand "The Heralds of the Morning" speaking of the "Conflict between Capital and Labor" and the "World's Crisis." "The Watchman," always on "Morning Watch," can explain "The Signs of the Times" with "Present Truth" about the "World War" and "Armageddon."

"The Story of Daniel the Prophet," as well as "The Story of the Seer of Patmos," gives us many "Thoughts on Daniel and the Revelation" in which we learn of "God's Hand in History" guiding in the "Captivity and Restoration of Israel," and they furnish us with "Scriptural Evidences" of "Things Foretold" about "The United States in Prophecy."

"The Men of the Mountains" and "The King's Daughter" love to hear "The Story of Joseph" who lived with the "Patriarchs and Prophets" and enjoyed the "Ministry of Angels."

We learn through "Gospel History" how "Shiloh, the Man of Sorrows," or "Christ Our Saviour," went about "Teaching Truth" and "Soul Winning" in his "Ministry of Healing." The same is true of the "Acts of the Apostles" which gives us a "Missionary Idea."

These "Best Stories from the Best Book" are "Helps to Bible Study" and are written for out "Education," "Here and Hereafter." They give us the "Past, Present and Future of "Modern Spiritualism"; also of "The Man that Rum Made" who lived in "The Shadow of the Bottle" all his life because he did not have a Youth's Instructor, or Little Friend, and the Life Boat never came his way.

If you want to know "How to Keep Well and Live Long"

you need a "Practical Guide to Health." "The Vegetarian Cook Book" is "A Friend in the Kitchen" and will assist in giving Life and Health and "Making Home Happy."

The "Bible Students' Library" contains many "Words of Truth" for the people of "Our Day" in regard to "The Christian Sabbath."

All "Gospel Workers" teaching "The Master's Greatest Monosyllables," while "Learning to Teach from the Master Teacher," feel the importance of being "In Touch with God" through real prayer. They love to be "Alone with God" and receive the "Counsels to Teachers" before they

give "Bible Readings" and tell "The Story of Redemption."

Those who are "Looking Unto Jesus," the "Coming King," and are looking for "His Glorious Appearing," gather many "Thoughts from the Mount of Blessing" as they follow the "Steps to Christ" guided by "Bible Footlights." They feel that they are a part of "The Great Second Advent Movement" but understand from the "Early Writings" of one who gave "Testimonies for the Church" that the "Great Controversy" will not cease until we reach "The Other Side of Death" and are in "Our Father's House," or "Our Paradise Home," which will be "Eden Restored."—C. H. Nielsen.

"PERILOUS TIMES" When and Why

"This know also, that in the last days perilous times shall come. For men shall be lovers of their own selves, covetous, boasters, proud, blasphemers, disobedient to parents, unthankful, unholy, without natural affection, truce-breakers, false accusers, incontinent, fierce, despisers of those that are good, traitors, heady, highminded, lovers of pleasures more than lovers of God; having a form of godliness, but denying the power thereof: from such turn away." 2 Tim. 3: 1-5.

The apostle foresaw that "perilous times" would come "in the last days" of this world's history. Having referred to false teachers in the preceding chapter, he now says:

"This know also.—"Know," "be sure," "understand" and "consider what I say." 2 Tim. 2:7. We are all concerned to know, understand, believe, and, in what follows, "discern the signs of the times." Matt. 16:3.

"In the last days."—"'Last days'— preceding Christ's second coming (2 Pet. 3:3; Jude 18). 'The latter days,' 1 Tim. 4:1, refer to a period not so remote as 'the last days,' viz., the long days of papal and Greek anti-Christianity."—Fausset, in "Portable Commentary."

The original here translated "last" is also rendered "uttermost" (Matt. 5:26; Acts 1:8), and is defined to mean: "The most remote; the last" (Hickie's Lex.), "farthest, final (of place or time)" (Strong's Lex.), "the furthest, uttermost, extreme" (Liddell and Scott's Lex.), "the last, remotest, in situation, dignity, or time." (Berry's Lex.)

"The period referred to here is, from all New Testament analogy (Compare 2 Pet. 3:3 and Jude 18), that immediately preceding the coming of the Lord" (Alford). "The days we now live in are the last days, and our times the last times" (Burkitt).

"Perilous times shall come."—"In the last days" "perilous" (A. V.), "grievous" (R. V.), "difficult" (Dickenson), "hard" (Syriac), "dangerous" (Douay Ver.), "trying" (Anderson), "evil" (Conybeare and Howson), "terrible" (Fenton), and "distressing" (Haweis) times shall come.

"We are living, we are dwelling, In a grand and awful time; In an age of ages telling— To be living is sublime."

"For men shall be."—As a conjunction, "for" means "because," "introducing a reason," a cause," says Mr. Webster. Compare the use of "for" in this place with "therefore" in Mark 8:33, and "because" in John 3:19 and 10:26, etc. "As in the laws of God in nature, effect follows cause with unerring certainty," so in the spiritual world the same principle is observed: "The curse causeless shall not come." Prov. 26:2. "I have not done without cause all that I have done in" Jerusalem, saith the Lord. Ezek. 14:23.

The causes of "the perilous times" come "not so much on

account of persecution from without as on account of corruptions within." "Sin makes the times perilous."

"A STARTLING LIST OF SINS THAT WILL BE FOUND AMONG THOSE WHO HAVE A FORM OF GODLINESS

1. Selfishness.—"The first root of evil." "Lovers of their own selves," "fond of themselves" (Rotherham), and "selfish" (Wakefield).

"Self-love will make the times perilous. . . . Men love to gratify their own lusts, and make provision for them, more than to please God and to do their duty. Instead of Christian charity, that takes care for the good of others, they will mind themselves only, and prefer their own gratification before the church's edification."—Matthew Henry. See also Isa. 14:12-14; Tit. 1:7; 2 Pet. 2:10.

2. Covetousness.—"The second root" of evil. "Covetous" (A. V.), "lovers of money". (R. V.), "lovers of wealth" (Kneeland), "mercenary" (20th Cent. N. T.), and "avaricious" (Fenton). "The love of money is a root of all kinds of evil." 1 Tim. 6: 10. See Luke 12: 15; Col. 3: 5.

"When covetousness generally prevails, and every man is for what he can get, and keeping what he hath, this makes men dangerous to one another, and obliges every man to stand on his guard against his neighbor."—M. Henry. See also "Christ's Object Lessons," page 259.

- 3. Vaingloriousness.— It makes the times perilous for men to be "boasters" (A. V.), "vain" (Thompson, "empty" (Fenton), "ostentatious" (Rotherham), and "boasting of what they have not" (Pool). See also Job 11:12; Phil. 2:3.
- 4. Haughtiness.— For professed Christians to be "proud" (A. V.), haughty" (R. V.), "arrogant" (Rotherham), "vainglorious" (Haweis), and "pretentious" (Fenton), makes the times perilous indeed. See also Isa. 16: 6; 3: 16; Ezek. 16: 50.
- 5. Impiousness.— The fact that some are "blasphemers" (A. V.), "profane" (Weymouth), "defamers" (Rotherham), "railers" (R. V.), "revilers" (Weekes), "libelous" (Fenton), "censorious" (Syriac), and "evil-speakers" (Boothroyd), "speaking evil of God and man" (Pool), is another cause for the perilous times.
- 6. Undutifulness.—"Disobedient to parents" (A. V.), "undutiful" (Belsham), and "unyielding toward their own people" (Syriac); "stubborn and rebellious against those that bare them" (M. Pool). "The character of the times is to be gathered even especially from the manners of the young" (Bengel). "When children are disobedient to their parents, and break through the obligations which they lie under to them both in duty and gratitude, and frequently in interest, having their dependence upon them, and their expectation from them, that makes the times perilous" (Henry). See Rom. 1:30.
- 7. Unthankfulness.— When those who have a form of godliness are "unthankful" (A. V.), "thankless" (Weymouth,) "ungrateful" (Dickenson), and "denyérs of grace" (Syriac); "unthankful, both to God and man, for kindnesses received from

e ither" (Pool); when they "think they have a right to the services of all men, yet feel no obligation, and consequently no gratitude" (Dr. A. Clarke) to either God or man, the times are truly perilous. See also 2 Cor. 6:1; Heb. 10:29.

8. Irreligiousness.—For people to be "unholy" (A. V.), "profane" (Darby), "impure" (20th Cent. N. T.), "irreligious" (Weymouth), "unkind" (Young), "senseless" (Fenton), and "wicked" (Syriac), is to make the times perilous. See Jer. 23:15; 1 Tim. 1:9; Heb. 12:16.

9. Unnaturalness.—"Without natural" (A. V.), or "parental affection" (Fenton), "unnatural" (Haweis), and "callous" (Moffatt). "Without that affection which parents bear to their young, and which the young bear to their parents. An affection which is common to every class of animals; consequently, men without it are worse than brutes" (Dr. A. Clarke). It is useless to tell the intelligent reader that these conditions exist altogether too much today, and that they make the times perilous. See also Rom. 1:31; 2 Pet. 2:12.

10. Unfaithfulness.—"Truce-breakers" (A. V.) "implacable" (R. V.), "covenant-breakers" (Boothroyd), "bargain-breakers" (Macknight), "treaty-breakers" (Morgan), and "unfaithful to promise" (Weekes). "The times are perilous when men will not be held by the bonds either of nature or common honesty; when they are without natural affection, and truce-breakers" (Henry). See also Prov. 25: 19.

11. Devilishness.—"False accusers" (A. V.), "slanderers" (R. V.), "scurrilous" (Moffatt), "calumniators" (Syriac), "stirrers of strife" (Shuttleworth), and "devilish" (Godbey). "The times are perilous when men are false accusers one of another, diabolos,—'devils'—one to another, no regard had to the good name of others, nor to the religious obligation of an oath, but think themselves at liberty to say and do what they please, Ps. 12:4" (Henry). See also Rev. 12:9, 10; James 3:15; 2 Cor. 11:26; Tit. 2:3; 2 Pet. 2:1; 1 Tim. 3:11.

12. Dissoluteness.— When professed Christians, having a form of godliness, are "incontinent" (A. V.), "profligate" (Fenton), "licentious" (Dickenson), "dissolute" (Moffatt), "intemperate" (Wakefield), "ungoverned" (Smith), "of unsubdued passions" (Darby), "without self-control" (R. V.), "addicted to concupiscence" (Syriac), and "slaves of their passions" (Shuttleworth); when they have "no mastery over their passions and affections, literally [are] unreigned" (Bloomfield), the times certainly are perilous and dangerous. See also Rom. 7:8; 1 Cor. 7:5; Col. 3:5; 1 Thess. 4:5.

13. Ferociousness.— When men are "fierce" (A. V.), "ferocious" (Syric), "brutal" (20th Cent. N. T.), "wild" (Smith), "savage" (Belsham), "cruel" (Morgan), "uncivilized" (Rotherham), "harsh" (Shuttleworth), "merciless" (Conybeare and Howson), and "inhuman" (Fenton), and "whatever is contrary to pliability and gentleness" (Dr. A. Clarke), the times are truly very perilous. See also Ps. 92:6; 71:4; Prov. 11:17; Jer. 10:21.

14. Hostility.—Despisers of those that are good" (A. V.), "haters" (Boothroyd), "enemies" (Penn), "averse" (Haweis), and unfriendly to good men" (Rotherham). Or, "oppose to" (Weymouth), and "destitute of love for goodness" (Thomson); "careless of the right" (20th Cent. N. T.), and "dead to the perception of what is good" (Shuttleworth). "Hostile to virtue" (Strong's Lex.). "These who do not love the good must be radically bad themselves" (Dr. A. Clarke), and this makes the times perilous. See Rom. 1:30.

15. Treacherousness.—"Traitors" (A. V.), "betrayers" (Wakefield), and "treacherous" (Syriac). "Those who deliver up to an enemy the person who has put his life into their hands" (Dr. A. Clarke). "When men are generally treacherous, wilful, and haughty, the times are perilous" (Henry). See Isa. 21:2; Jer. 3:20; Mal. 2:10.

16. Recklessness. - When those who have a form of godliness

are "heady" (A. V.), "headstrong" (R. V.), "reckless" (Rotherham), "rash" (Syriac), "wilful" (Haweis), and "inconsiderate" (Morgan), there are perilous times. See Eccles. 5: 2; Acts 19: 36.

17. Highmindedness.—"Highminded" (A. V.), "beclouded" (Rotherham), "inflated" (Syriac), "stupid" (Fenton), "infatuated" (Wakefield), "haughty" (Smith), "lofty" (Young), "conceited" (Weekes), "puffed up" (R. V.), "besotted with pride" (Alford), and "self-important" (Weymouth); "blown up as bladders with an opinion of their own deserts" (Pool). When those professing Christianity fulfil these characteristics the times are truly perilous and dangerous.

18. Worldiness.—"Lovers of pleasures more than lovers of God" (A. V.), "devoted" (Smith), and "attached to pleasure more than to the love of God" (Syriac); "they will love pleasure instead of loving God" (Weymouth). 'Love of pleasure destroys the love and sense of God" (Fausset). "Amusements are doing more to counteract the working of the Holy Spirit than anything else, and the Lord is grieved" ("Counsels to Teachers," page 281). When the Spirit of God shall have been wholly grieved away the times will be perilous indeed. See James 5:5; 2 Pet. 2:13-15; Rom. 1:26-32.

19. Hypocrisy.— When professed Christians, "having a form of godliness" (A. V.), and "respect for God" (Syriac); "an appearance of religion" (Fenton), "of holiness" (Dickenson), and "devotion" (Smith), while they "deny," "cast aside" (Wakefield), and are discarding"" (Dickenson), "the power of God" (Syriac), that it may not "influence them" (20th Cent. N. T.), to live a consistent Christian life; the times are very, very perilous indeed. See Isa. 32:6; Matt. 23:28; 1 Tim. 4:2.

A man is "no more a Christian than he acts and lives like a Christian" (Pool). Men "will assume the form of godliness to take way their reproach, but they will not submit to the power of it to take away their sin" (M. Henry). "The last days are, and will be the worst times, perilous times, full of sin and full of trouble. Old age is the dregs of life, the world draws upon its lees, the dregs are apparent: 'In the last days perilous times shall come'" (Burkitt), and we may add, have come, are now here. May God deliver us.

ARTHUR L. MANOUS.

[The above article is especially prepared for Bible students and is so arranged that it may be cut out and pasted in a reference book.]

Louisiana Conference

News Items

May 2 Brother and Sister E. H. Wilcox sailed from New Orleans for their new field of labor, Peru, having spent a few days in New Orleans before leaving.

We are glad to note the interest being shown in the Girls' Dormitory Fund Campaign with "Christ's Object Lessons" and the June Watchman. A number are working for the premiums, a complete set of the "Testimonies" or "The Captivity and Restoration of Israel."

With his report for the past week, Brother Hubbell writes, "My work for the month is 189 hours, 354 exhibitions, and 213 orders valued at \$815, an average of 47 hours a week at about \$4.30 per hour."

By referring to the colporteurs' reports, it will be seen that \$845.30 worth of orders were taken during the week, or an average of \$120 for each colporteur, which is undoubtedly the best report Louisiana has ever sent in. Let us pray earnestly that the Lord's blessing may continue with this important branch of the work.

Report of Missionary Work of the Tennesse

	Membership	No. Reporting	Letters Written	Letters Received	Missionary Visits	Bible Readings or Cottage Meetings Held	Subscriptions Taken for Periodicals	P _{ap}
Nashville (white)	210	94	195	77	359	118	61	17
Nashville (colored)	61	38	58	70	379	113	54	2
Memphis (white)	120		131	38	485	409	37	5
Memphis (colored)								•
Ashland City	9	5	4	2		2		
Bon Aqua	26	15	7	9	63	14	7	
Cedar Grove				Ü	00	**		
Fountain Head	59	40	79	39	94	6	15	
Goodlettsville				00	0.4	Ü	10	_
Hazel, Ky.	17	15	26	13	103	1	1	2
Hustburg	15	10	3	3	26	3	1	J
Jackson	13	13	146	38	309	37	6	
Lane	1			00	2	٠.	· ·	-
Lawrenceburg	11	12	14	5	46	21		
Leach	38	19	24	11	56	3	15	
Madison					•	v	10	
Paducah, Ky.	18	18	12	0	30	6	0	
Springville	38	19	13	8	32	7	Ū	,
Trezevant	12	6		J	12	•	2	
Jackson (colored)	17	17	20	14	141	81	$\frac{z}{2}$,
Conference Church	10	2	5		12	19	9	
						19		
Totals	820	327	737	327	2149	840	204	27
Figures for quarter ending Dec. 31, 1916	820	260	314	241	827	179	36	32
Increase		67	423	86	1322	661	168	*4
								

A Report

The home missionary work in the Tennessee River Conference for the quarter ending March 31, 1917, is very encouraging, the best report we have received yet. All the churches except two reported. Was your church one of the two that did not? If so, we want you to see that it doesn't happen that way again. If we all appreciated that solemn testimony in Volume IX, page 117, which says, "The work of God in this earth can never be finished until the men and women comprising our church membership rally to the work and unite their efforts with those of ministers and church officers," no one would sit idly by and say there is nothing he can do. Take up the work that lies nearest to you.

Church members, let your light shine. Your voice, your influence, your time, are all gifts from God and are to be used in winning souls to Christ. Remember the goal, one soul to Christ this year. Visit your neighbors and show an interest in the salvation of their souls. Tell those you visit that the end of all things is at hand. The Lord Jesus Christ will open the door of their hearts and will make upon their minds lasting impressions.

I was very much impressed with one report I received this quarter. The secretary in a note said that they made it a practise never to leave a home without leaving some literature with the people and telling them that Jesus was coming soon. If all would do this, how quickly we could tell the glad news and finish the work. Why not all try this plan?

Work, O work, keeping eternity in view! Bear in mind that every power must be sanctified. A great work is to be done. Let the prayer go forth from unfeigned lips, "God be merciful unto us, and bless us; and cause his face to shine upon us, that thy way may be known upon earth, thy saving health among all nations." Ps. 67:1, 2.

I have just returned from Lane, Tenn., where I spent several days with the little company of believers. On the Sabbath the communion service was a spiritual encouragement to all

* Decrease.

taking part. Each night the little church was well filled with those who were not members of the church, but who wished to study the Bible. I ordered ten of the "World War," and the day they came I opened the package in the post office and sold six before I left the office. The merchant of the place bought one and sold it to one of his customers and came to me for another one. Another man that had bought one gave a friend standing near by a canvass for the book, and he came to me for a copy; still another man took his book and stepped over to the blacksmith shop and gave a friend of his a canvass for the book, and as a result the blacksmith came to me for a copy. I sold the ten and could have sold more if I had had them with me. The book sells itself and should be sold in large numbers by all our people. Order a supply from the tract society and try it.

An interesting incident occurred on the train the other day. When I boarded the train for Lane I handed the Signs Monthly to a passenger, asking him if he would like something to read on the way up. "Certainly," he replied, taking the magazine and beginning to read. On reading the first article, he became so interested in it that he had to read it to three of his friends, after which he sat down and continued reading. I noticed that he was reading every article from the beginning. Finally he turned to me and said, "Where do you get these papers? Can I buy them at the news stand?" I then told him where and by whom the magazine was published and that I had a few of them with me. "Well," said he, "may I buy this one?" I told him he might, so he took the paper and continued his reading. He told me that it was certainly a grand paper. This man is a citizen of Jackson, and I hope to see him again some day.

The Signs and The Watchman are magazines that sell well and will help to win souls to Christ. Have you been using them? Why not order a few copies and sell them to your neighbors? May the Lord bless and help every member to do his duty in the home missionary work.

James Bellinger.

Jackson, Tenn., Box 35.

r Conference for Quarter Ending March 31, 1917

apers Mailed, Lent, or Given Away	Books Sold	Books Lent or Given Away	Tracts Sold	Tracts Lent or Given Away	Hours of Christian Help Work	Articles of Clothing Given Away	No. of Meals Provided	Treatments Given	Signers to Temp. Pledge	Offerings to Home Mission- ary Work	No. of Conver- sions
3913	58	132	2	2785	584	277	242	72	2	\$61.26	
422	73	60	86	394	139	68	81	12		5.25	4
3435	28	102	0	1010	1093	222	349	56	1	51.24	
100	1	1		25		30					
120	1	38	3	33	329	23	82	40			
611	0	10	14	25	0	34	35	8	0	8.50	
307	7	15	2	44	58	4	4	9			
95		8		16	204	6	2			. 23	
× 629	6	49		232	334	135	104	46	10	.50	
8											
771	1	20		218	38	25	0	35	0		
237	1	17		160	418	68	46	25			
132	4	36	0	766	8	40	33	2	1	5.00	
418	66	27		531	94	43	21				
89				12			38	4	1	1.30	2
38	34	21	8	208	14	6				2.00	
49		1		35		5					
11374	280	527	115	6434	3313	986	1037	309	15	\$135.28	6
4257	105	180	21	3130	1834	507	195	86	0	71.74	5
*7117	175	347	94	3304	1479	479	842	223	15	\$63.54	1

Recanvassing Murfreesboro

This is a city of about 6,500 population and is one of the educational cities of middle Tennessee, having a State normal school, Tennessee College for Girls, and other large school buildings. There are quite a number of large church buildings here of different denominations, and a free city library where one can obtain nearly all kinds of books to read.

The Lord laid the burden on my heart to canvass here this spring, and in answer to prayer, I felt that the way was open for me to do so. The Lord directed me to a good convenient place near the center of the city when I was looking for a room, so I am very comfortably located at the home of a Baptist minister's wife. She is very kind and anxious for me to stay with her as long as I work in Murfreesboro.

This is the third time I have canvassed in this place. Thirteen years ago I did my first work of canvassing Murfreesboro, and nearly eleven years ago I went over the territory the second time.

Quite a number of the people remember me, and some of the same people who bought books before are ready to buy again. The second time I canvassed here I sold and delivered nearly three hundred books in three hundred ten hours. I find now that some of the people who bought books then have been reading them and loaning them out to others. It did me good to learn that some of the books at least have been read. The people have treated me very kindly and thanked me for reading to them when they could not buy a book on account of the high cost of living.

I have endeavored to get some points of truth into the homes here even if I could not sell as many books as I had hoped to. The Lord has given me some good experiences, and he will give rich experiences to all who go out in faith to work for him. The Lord has enabled me to place books in some of the finest homes here, and last week as a lady in a beautiful home who had previously bought "Coming King" gave an order for "Bible Footlights," she said, "I don't need any guarantee for the book. I know it will be all right." This was one of the ladies

who had read her book and loaned it out to others. Another very wealthy lady said when she saw "Bible Footlights," "That is just the book I want." How it cheers our hearts to find one occasionally who is so anxious for our books. I find scores and scores who are anxious to have them but they are unable to buy in these strenuous times.

I have worked here 172 hours, and so far have sold and taken orders altogether for about 177 books, mostly for "Bible Footlights," "Steps to Christ," and "New Testament Primer," besides selling 33 copies of the Harvest Ingathering Signs of the Times and a number of the "World War" among the business men. I have not sold as many "Bible Footlights" as I had hoped to, but trust those who have bought them may carefulljy read them. May the Lord help each one of us as workers to be so faithful and earnest in presenting the truth that our time may not have been wasted on the people. Even if we cannot always sell a book, let us leave with the people some thoughts that will cause them to search their Bibles with a greater interest than they ever did before. We are to sow the seed wherever an opportunity is presented and then leave the results with God. Many will remember the message we leave with them, and perhaps our canvass may be the last warning some people will ever get.

Some years ago I canvassed a lady for "Daniel and Revelation" and she gave an order for it. Soon afterward she was taken very sick, and when I came to deliver the book I did not get to see her. Her people met me at the door and told me she was lying at the point of death, but they said, "We will take the book." She had talked to them while she was conscious and wanted them to take it for her son who lived in another city. The lady was alone the day she gave me the order and became very much interested. Several times during her sickness she had talked about the book, so her family were anxious to have it. How her son must have appreciated it as the last gift from his dying mother.

Pray for the work here.

MRS. B. A. PHILPOTT.

Alabama Conference

Conference Directory

A. L. MILLER, President.

 O. R. Godsmark, Secretary and Treasurer of Conference and Tract Society.

A. L. Wilson, Field Missionary Secretary.

J. F. WRIGHT, Home Missionary, Y. P. M. V., and Educational Secretary.

HELEN M. KEATE, Sabbath School Secretary, 715 18th Street, Birmingham, Ala.

Office Address, Room 316, Lyric Bldg., Birmingham, Ala.

News Items

The WORKER family will be grieved to learn that Brother J. E. Foley, our faithful colporteur in Pensacola, was operated on for appendicitis the sixteenth of April. At the last report he was doing nicely, but it will be several weeks before his name will appear in the reports again. Brother Wilson went to Pensacola to make Brother Foley's delivery, which came May 1.

A good letter was received recently from Brother John Fahrner, who acted as tent-master in the last Birmingham tent effort. Brother Fahrner was called home because of his brother's illness last year, and he states that he has had good success this past winter selling "Bible Readings" in West Virginia.

Sister Cody Stanley, of Santa Rosa, Fla., recently placed her order for the *Review and Herald* and the SOUTHERN UNION WORKER. She also asked for a catalog of publications.

Not long ago Sister Belle Poole, of Florence, consented to do a little experimental work with *The Watchman Magazine* and asked that five copies be sent her to see what she could do with them. In just a few days she replied: "I received the first five *Watchman Magazines* you sent and have sold them. I am sending you fifty cents to pay for the five I just sold and for five more. Please send them at once." Who else would like to try this? We will send you the first five at our risk. You can pay for them after you have sold them.

Brother C. A. Stewart, writing from Florence, orders a supply of the *Present Truth*, Numbers 1 and 2. Brother Stewart is doing well in the colporteur work, for the time he can put in. He is also doing other lines of missionary work, cooperating with the church in Sheffield.

Since returning to his home in Demopolis, Brother E. W. Jones has made up his mind to handle the Signs, and asks that a sample copy of both the weekly and the monthly magazine be sent to him, so that he can become better acquainted with them. Who will be next to take up this effective line of work?

On a recent visit to the Birmingham colored church, Elder Keate made the proposition that he would place five copies of *The Watchman Magazine* in the hands of each one who would accept them and earnestly endeavor to dispose of them. The following names were received: Brother G. B. Jackson, W. L. Ware, Mary J. Allen, W. Simms, Jess Davis, and Mary Allen. Judging by the size of the orders turned in by Brother J. J. Pearson, the elder of this church, a large number of these beginners have developed into regular paper workers. It pays to circulate *The Watchman*.

As a result of the "Win One Campaign," one of our conference laborers presents the following letter, which is self explanatory:

"I have been reading the Adventist literature for some time, and I have never read anything like it before, so I have become one of you. With my whole heart I am working for the faith every day. I preach it, teach it, and live it, and am gaining souls. It is hard work, but I intend to work every day of my life for the Master."

Many of the Worker family are acquainted with Uncle George Brown, who has done faithful work as a colporteur for several years past. His health has not permitted him to do

quite as active work this year as he would like to do, but he is still doing his best, and in his last remittance pays for a large family Bible, "Daniel and Revelation," "Bible Readings," two copies of "The Other Side of Death" and twenty-five Watchman Magazines. Uncle George's work has put many a young man to shame, and we expect to hear from him often this summer.

Kentucky Conference

Conference Directory

R. I. Keate, President.
E. A. Williams, Secretary and Treasurer of Conference and Tract Society.
James Hickman, Field Missionary Secretary
Mrs. R. L. Lindsey, Sabbath School and Y. P. M. V. Secretary.

OFFICE ADDRESS, 1122 Park St., Bowling Green, Ky.

News Items

Elder B. W. Brown and family left Louisville for Atlanta, Ga., May 30, where Elder Brown takes up his duties as president of the Georgia Conference. They visited friends in Nashville, Tenn., en route, also spending some time in Chattanooga, and making a short call at Collegedale.

The members of the Louisville church greatly enjoyed the entertainment given by the church school at the church on Sunday night, the twenty-ninth. The teacher, Miss Genevieve Robert, had done faithful work in preparation, as was evidenced by the excellent program presented. The church was filled with pleased patrons and friends.

Sabbath, April 28, Elder S. E. Wight, president of the Southern Union Conference, occupied the hour at the Louisville Jefferson St. church. Elder Brown spoke a few much appreciated words of farewell at this church, and also at the Chestnut St. church at the forenoon services.

The conference committee met Friday at the conference office and laid plans for the work the coming season. Those present were B. W. Brown, E. A. Williams, S. D. Bossing, O. A. Dow, C. W. Vermillion, J. M. Campbell, W. M. Winston, and F. S. Keitts. Elder S. E. Wight and G. H. Curtis were present from the union conference.

Elder R. I. Keate, of Birmingham, Ala., who is at the present time occupying the position of home missionary secretary of the Southern Union Conference, was chosen by the Kentucky Conference Committee as president of the Kentucky Conference. Elder Keate has had a long experience in the South and is coming to the Kentucky Conference fully recommended by the Union Conference Committee.

Mr. Burton Castle, business manager of the Kansas Sanitarium of Wichita, Kan., was elected tract society secretary to fill the vacancy made by the resignation of Brother Williams. Brother G. H. Curtis is doing the office work until Brother Castle takes up his work. Brother Keate will be in Louisville about the middle of May.

Brother E. A. Williams spent several days the past week at the office, completing his work as secretary-treasurer of the conference to May first. He left for his home at Slick Rock Thursday.

"The Signs Weekly" Campaign

The campaign in the interest of the missionary paper, the Signs of the Times Weekly, has had considerable momentum the past few weeks. The publishers state that in an incredibly short time the list went to 40,000. Just now is the time to place this mighty soul-winner in the homes of the people. Its weekly visits are bound to have effect on the readers.

"It is in the mills of adversity that real grit is manufactured."

Colporteurs' Report

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"Is the World Round on Sunday?"

The above is the title of an article that appeared in the April Signs Magazine. We have received hundreds of orders for the magazine containing this article that we could not fill. It has been decided to print the article in the weekly Signs of June 5.

A letter received from a doctor in Ohio sets forth quite clearly the value of this article. The following is a quotation from his letter:

"I have just been reading an article by Dr. I. A. Reed in the Signs Magazine for April, entitled, 'Is the World Round on Sunday?' It is just what I have been needing for several months past. It is the best line of thought I have ever met on that phase of the subject."

Thousands of copies of this June 5 issue ought to be, and doubtless will be, circulated. The price when ordered in lots of fifty or more to one address will be two cents per copy. The publishers will handle lists of names and addresses, mark the article, and mail for two and one-half cents per copy. Orders should be placed without delay, and in all cases should reach the house of publication on or before May 25.

Who Cares for the Jews?

In nearly all the marts of trade the Jewish merchant is to be found. Can he truthfully say in *your* neighborhood, "No man cares for my soul?" Perhaps you say, "I do not know how to approach the Jew. He hates Christ, and I know of no way to interest him."

Have you ever shown him a copy of the Jewish magazine, The Messenger? Here is something especially adapted to the Jews' tastes and peculiarities. Each issue is filled with present truth articles written by a Christian Jew who knows what will appeal to the Jew. The table of contents is printed in English, and a sheet of instruction showing what to say to a Jew to arouse his interest accompanies each package of magazines sent out.

For a dollar you can get twenty copies. Would you invest a hundred cents in an attempt to bring the message to the Jews in your neighborhood? If so, send your order today to your tract society for twenty copies of the Yiddish magazine. You can sell them at ten cents each.

^{*} Two weeks. † Three weeks.

SOUTHERN UNION WORKER

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Pertaining to the Union

Union Conference Directory

S. E. WIGHT, PRESIDENT.

G. H. Curtis, Secretary-Treasurer and Auditor.

LYNN H. Wood, Educational and Y. P. M. V. Secretary.

M. W. Shidler, Union Missionary Secretary.

R. I. Keate, Home Missionary Secretary, 1213 N. 23rd St., Birmingham, Ala.

Office Address, 2006 24th Ave. N., Nashville, Tenn.

News Items

Elder I. M. Martin has been employed by the union as union evangelist, and, assisted by Elder J. F. Wright, he began meetings Sunday night in a large tent pitched near the center of the city of Mobile, Ala. Miss Florence Williams, of Wessen, Miss., and Miss Anna Hornung, of Louisville, Ky., are doing Bible work in connection with the effort.

Elder S. E. Wight and Prof. Lynn H. Wood attended the executive committee meeting of the Southern Junior College Board at Collegedale last Thursday.

Prof. O. J. Graf, president of Emmanuel Missionary College at Berrien Springs, Mich., occupied the desk at the Fatherland St. church last Sabbath. He also visited Collegedale, the Nashville Agricultural and Normal Institute, and Hazel. His visits to these schools were very much appreciated.

Brother G. H. Curtis is in Louisville, Ky., and has been there for the past week, filling the vacancy after Brother Williams' departure until the new secretary arrives.

Southern Junior College

News Notes from Collegedale

On Thursday Elders W. H. Branson, S. E. Wight, W. C. White, and Prof. L. H. Wood visited at Collegedale. They were here on an important meeting connected with the work of building the dormitory.

Elder B. W. Brown, Mrs. Brown, and Miss Lola Mae Brown spend Wednesday night at the Southern Junior College. They were on their way to their new location at Atlanta, where Elder Brown will take the presidency of the Georgia Conference.

Mr. C. L. Belue left Wednesday morning for Sumter, S. C. He will be connected with the South Carolina Conference this summer in tent meetings. Sister Belue expects to follow some time later.

Brother and Sister Haskell, of Nashville, spent Monday night and Tuesday morning at the Southern Junior College. Brother Haskell spoke to the students in the chapel Monday night. Sister Haskell conducted a meeting for the girls Tuesday morning. Their visit was very much appreciated.

Mrs. C. D. Elford, of Birmingham, Ala., is visiting a few days

at Professor Atteberrys' this week. Sister Elford is very much interested in the cause of Christian education and has repeatedly manifested her interest in a substantial way.

Mr. Hugh Moomaugh, Mr. Niles Jobst, and Mr. Philip E. Dole are recent arrivals at Collegedale. They will work on the new building this summer.

Sister Gorich visited friends in Knoxville several days the past week.

Brother H. A. Shreve, of Orlando, Fla., arrived at College-dale the first of the week. He will be connected with the institution in the capacity of building foreman.

Professor O. J. Graf, of Berrien Springs, Mich., visited Collegedale Thursday. Professor Graf expressed himself as being very highly pleased with our new location and was especially interested in the building up of the school.

Miss Sylva Gardiner left Monday morning for LaFayette, Ind. She will enter the nurses' training class at the Wabash Valley Sanitarium.

Have You Enlisted in the Special Campaign

in the interest of the

DORMITORY FUND

of the

SOUTHERN JUNIOR COLLEGE OOLTEWAH, TENN.

To immediately provide facilities to give our young people a speedy preparation, to hasten them into the field for the finishing of the work, this dormitory is needed, and in order to help raise the necessary funds it has been decided to ask every member to sell at least

TWO "CHRIST'S OBJECT LESSONS" and TEN JUNE "WATCHMAN."

The proceeds to be turned into this fund. The special date of this campaign

MAY 12 to 26

THE PREMIUM

Every one that raises \$24 is offered FREE

One Set of the "Testimonies for the Church."

Every one that raises \$12 is offered a copy of Sister White's last book,

"The Captivity and Restoration of Israel." Bound in Red Leather.

To win these premiums the amount must be the work of one individual, and a report of this work must be sent in immediately at the close of the campaign period.

To help raise this money a dime coin card has been provided. On one side will be a picture of the school and on the other spaces for twenty dimes.

You can go to work immediately soliciting funds and selling "Christ's Object Lessons."

The fact that this money is being raised for an industrial school where boys and girls not able to pay their way can get an education is a strong point in getting funds and should make it comparatively easy for every member to reach the goal set.