

1917
"WIN ONE"

SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

Vol. XI

NASHVILLE, TENNESSEE, MAY 17, 1917

No. 20

"NASHVILLE INSTITUTION AIDING ITS EMPLOYEES"

"Starts Store to Furnish Commodities at Cost and Donates Land for Garden Purposes. Lots Drawn by Men and Women and They Begin Planting."

[Under the above heads and accompanying a larger cut of this picture, the following article appeared in the *Nashville Tennessean* Sunday morning, May 6, and may be of interest to our readers.—Ed.]

In order to help its employees reduce the high cost of living, the Southern Publishing Association of Seventh-day Adventists, located on Twenty-fourth avenue, north, opened a "store" during the latter part of last year. They were able to make

benefit of the saving effected. He also stated that only regular employees are served, as no one else is allowed to purchase any goods.

In this connection it is both interesting and significant to note that the leading article in the April issue of *Factory Magazine*, entitled "Raising Wages by Decreasing Living Costs," advocates this very plan for factories, mills, and similar plants. This is evidence that our Nashville manufacturers are wide-



satisfactory arrangements with the proper authorities to do this, and by furnishing staple groceries and other food products which move quickly to their employees at cost, have been able to save them considerable money. R. L. Pierce, general manager of the Southern Publishing Association, stated that the association makes no charge whatever for the space occupied, light, or fuel; neither for the clerks' time who do the buying and looking after the store. In this way, their help receive the full

awake, and keeping up with the latest movements and developments.

A few weeks ago the Southern Publishing Association took another advanced step, which is also in keeping with the present nation-wide movement in behalf of "war gardens." Being located in the suburbs of the city, it has some ground not needed in connection with operating the plant. Therefore, to further assist the employees reduce the cost of living, the officers of

the association decided to have this land put in a state of cultivation and turned over to them to work, free of charge. The number of employees who desired a garden plot was ascertained, and then the land was divided up accordingly. Each lot was given a number, and the corresponding number was written on a card. These cards were then shuffled, and the persons who had passed in their names drew their "garden spot." It is said that this proved a very interesting occasion, and all were well pleased with the results.

The accompanying photograph shows some of these workers planting their gardens. A few of the lady employees, including two stenographers, took advantage of this offer, and may be seen at work with their hoes and rakes.

The Southern Publishing Association has been located in Nashville for the past sixteen years. It is one of forty similar institutions and branches which have been established by the Adventists in different parts of the world. Its "book territory" comprises all the Southern States—from North Carolina to New Mexico. It does no "commercial" or outside printing, as all its facilities are devoted to the production of its own books, *The Watchman Magazine*, and other literature of like nature. One of the latest publications in its small book line is a little book entitled "The World War; Its Relation to the Eastern Question and Armageddon," written by Rev. A. G. Daniells, a world-wide traveler and lecturer, from the viewpoint of Bible prophecy. This year the association is to print the Harvest Ingathering for Missions paper for the denomination. This paper contains thirty-two pages and covers, the latter being printed in four colors, and has a circulation of more than a million copies.

Raise a Garden

So much is being said in the public press today relative to the importance of our resources, especially in the matter of making the land as productive as possible, that I thought perhaps a word might not be out of place to our people to encourage all to plant gardens and thus raise as much as possible of their own food supply. This is being urged by government officials as a mighty asset in the world war.

Now that we are in war, and it seems that an army of thousands of men will be raised and the government's dependence for food supplies will be increased also by sending large amounts of supplies to the Allies of Europe, it should behoove every loyal hearted and industrious American to contribute his mite in producing as large a food supply as possible. This should appeal to our people as a matter of economy as well as for the physical benefit derived from working in the soil. Much is said in the Testimonies relative to the blessings to be derived from working the land, and now of all times in the world's history this counsel will be especially timely and applicable, so I would urge that every Seventh-day Adventist family, as far as possible, develop all the available resources in the production of a garden for their own use as well as to help in the great world's need, as there will be a large demand for produce of all kinds.

Why would it not be a splendid thing for each one to set apart a certain portion of his ground to be planted for missionary purposes? Children as well as the older ones should interest themselves in this, and thus hundreds, if not thousands, of dollars could be raised for the crying needs of our world-wide missionary endeavor. I would, therefore, encourage every farmer to set aside from one to five acres of some produce to be dedicated to the cause of missions. Let all our people in the towns and villages secure plots of ground as large as possible and dedicate a certain portion of them to the missionary cause. Many can to advantage raise poultry, or dedicate some other interest to the missionary work.—A. R. Ogden, in *Northern Union Reaper*.

Southern Junior College

News Notes from Collegedale

Mrs. F. T. Sevier and her three children are visiting at the Southern Junior College this week. Mrs. Sevier is an energetic magazine worker.

Elder W. C. White came to Collegedale Wednesday on the noon local. He spent just a day with us, leaving Thursday on the same train. Elder White spoke to us in the chapel and drew many interesting lessons from the experience of Jonah.

Considerable interest is still being manifested by the workers' bands at the school. Last Tuesday's meeting the canvassers devoted to consideration of the use of the guarantee blank. Several interesting experiences were told of how orders were saved by having this blank filled not. Mrs. Sevier gave the Magazine Workers' Band a demonstration of how she sells magazines.

Some inquiries have come to the Southern Junior College regarding the Red Cross Nurses' Course to be held at the school this summer. We expect to give a course in first aid treatments and simple nursing, which we hope will prove very beneficial. This will be intended primarily for the boys, and we shall be glad to hear from any boys in the field who are interested in such a course.

Mrs. C. L. Belue and Grandmother Belue left Wednesday morning to join Mr. Belue at Sumter, S. C.

Miss Lillie Swafford left for her home last Monday. Her brother, Duffie, accompanied her to Huntsville. He returned to Collegedale Wednesday.

Alabama Conference

Conference Directory

A. L. MILLER, President.
O. R. GODSMARK, Secretary and Treasurer of Conference and Tract Society.
M. L. WILSON, Field Missionary Secretary.
J. F. WRIGHT, Home Missionary, Y. P. M. V., and Educational Secretary.
HELEN M. KEATE, Sabbath School Secretary, 715 18th Street, Birmingham, Ala.
OFFICE ADDRESS, Room 316, Lyric Bldg., Birmingham, Ala.

Notes from Our Colporteurs

One of our church officers in closing his letter to the office recently expressed the thought which should be in the mind of each believer in these trying times. He says: "I have tried to get our members to take the *Review*, but hard times prevent. I take it and feel that I do not want to be without it and *The Watchman* and the *Signs*, in the reading of which we take so much comfort. They get better all the time. It looks now as though time was very short, and I want to be faithful to my Master."

Why is it that old and young will attend an entertainment or reception, staying awake until 11 or 12 at night, but when prayer meeting night comes only a handful are in attendance and the meeting must close promptly when the hour is finished. Why is it?

The latest from Brother Tew: "By the way, how many of the boys are in the habit of climbing after orders? I climbed up to the top of a Baptist church Thursday afternoon and sat on the ridge pole to give a man a canvass and got his order for a book."

When we see the intense interest those not of our faith manifest in our literature, the question arises, why are there not more Seventh-day Adventists willing to take part in the closing message which is being given to the world at this time? Almost

without exception after a delivery by one of our colporteurs we receive inquiries from strangers in that field, asking that they be allowed to handle our denominational books.

Brother H. W. Jones tells of having a good visit with one of the engineers on the Southern Railroad, who really desires to engage in our colporteur work so that he can keep the Sabbath.

Sister Wesley, writing regarding the Montgomery missionary society, says: "Our society is doing nicely. The Lord is blessing us in all lines. Six of our young people joined the church last Sabbath. The membership shows much interest in selling literature for the Sabbath school, and I think they will make a good showing at the end of this quarter."

Several weeks ago we gave as a note in this column an account from an individual who had become deeply interested in the truth through reading *The Watchman*, he stating that he was living, preaching, and teaching the truth. Much to our surprise, this individual came to our office in the Lyric Building recently, having traveled over one hundred miles for the purpose of learning more about the truth and coming in closer touch with our people. It pays to circulate *The Watchman*.

Brother Turner Battle writes: "I believe success is mine before I go to the people. I live right and strive to give satisfaction to all men if possible; therefore I know success is mine."

Brother Etheredge sends in the following: "A man had heard of 'Bible Footlights' and of my work from his minister, who had ordered one of the books about a month ago. He was just waiting for a chance to order. He said he was so afraid I would miss him. Another man could not decide to give me his order, so I had to leave him. While I was canvassing his neighbor, he called up over the telephone and ordered the book."

We have just received the following from Carl Holland, of Ooltewah: "Norman and I plan to leave here May 25 and spend the Sabbath at Long Island with Sister Fuller and the believers there and go on to our field of labor Sunday. I received the News Letter from Brother Godsmark yesterday, and as I read the good reports I received a new inspiration for the colporteur work in Alabama. I am certainly anxious to get out and send in some reports like Brother Edwards and others."

Monthly Report

Name	Book	Hrs.	Ord.	Value	Helps	Total Val.	Del.
T R Battle	.HM,BF	208	193	\$361 00	\$16 35	\$377 35	\$
U Bracy	...GC,BF	105	73	199 00	23 40	222 40	28 00
H L Edwards	..BR	90	52	163 50	50	164 00	
R L Etheredge	.BF	101	44	78 00	6 00	84 00	6 50
B D Crawford	.BR	72	5	36 50	6 00	42 50	7 50
J E Foley	....BR	40	14	50 00	1 40	51 40	10 50
H W Jones	...HM	153	51	129 50	1 75	131 25	
G W Powers	...BF	150	128	257 50	15 00	272 50	
F M Reiber	...BR	105	15	58 50	2 10	60 60	63 50
C A Stewart	..D&R	52	46	175 50	2 00	177 50	38 00
Q Tew	.....BR	161	63	183 00	2 35	185 35	29 50
T M Woodruff	.BR	105	68	255 00		255 00	
Bibles	.....			62 45		62 45	

T. Agts. 12 1917 1340 732\$2009 45 \$76 85\$2086 30 \$184 50
1916 1097 417 1236 00 16 95 1252 95 98 75

Gain 243 315 \$773 45 \$59 90 \$833 35 \$85 75

Three Reasons for Reading Books

Henry Ward Beecher is quoted as saying:

"I read for three things — First, to know what the world has done in the last twenty-four hours and is about to do today; second, for the knowledge which I especially want to use in my work; and third, for what will bring my mind into the proper mood."

Mississippi Conference

Conference Directory

C. J. BUHALTS, President.
BEN C. MARSHALL, Secretary and Treasurer.
BEN C. MARSHALL, Tract Society Secretary.
J. R. STATON, Field Missionary Secretary.
R. E. BURKE, Religious Liberty Secretary, Box 78,
Meridian, Miss.
MRS. R. E. BURKE, Y. P. M. V. Secretary.
MRS. B. C. MARSHALL, Sabbath School Secretary.
OFFICE ADDRESS, 703 S. Gallatin St., Jackson, Miss.

News Items

Elder Buhalts left Friday, May 4, for Collins, where he will conduct a short series of meetings.

Almost one thousand copies of the "World War" have already been sent out in the State, and we are receiving orders every day. Those who have not tried to sell this book should order some and see how easily it sells.

A letter from Elder N. B. King, at Greenwood, states that the interest there is good and that eight souls have taken their stand for the truth.

Brother Staton left Sunday, the sixth, to spend the week with Brother Smith in Sunflower County. He also expects to visit some of the other workers while he is in that part of the State.

Our colporteurs are certainly doing faithful work, and the Lord is blessing their efforts. One of them in four weeks' time put in 180 hours and took orders amounting to \$1,080, an average of 45 hours per week, and \$6 per hour. The Lord will certainly reward his laborers who put in faithful time. These workers are worthy of our prayers.

Kentucky Conference

Conference Directory

R. I. KEATE, President.
BURTON CASTLE, Secretary and Treasurer of Conference
and Tract Society.
JAMES HICKMAN, Field Missionary Secretary.
MRS. R. L. LINDSEY, Y. P. M. V. Secretary.
MRS. R. I. KEATE, Sabbath School Secretary.
OFFICE ADDRESS, 2014 W. Walnut St., Louisville, Ky.

News Items

Brother Ethington in a recent letter said, "I give the Lord the praise for my \$60.50 in orders for this week. I hope to do better next week."

Brother White is of good courage and says, "I do enjoy the work. I have spent this week in my home town and have all four of the merchants on my list, as well as the miller, the liveryman, the banker, and my landlord." Brother White has averaged \$2 per hour in orders.

Brother R. F. Hickman reports a Sabbath-keeper as a result of a "Bible Readings" sale. Another one is expected to begin keeping the Sabbath soon.

Brother Jesse Miller spent the Sabbath with the Louisville church. His courage is good.

We smiled upon the receipt of a colporteur report from Brother Harris. Brother Harris is an old, tried worker. We are glad to see him in the field again.

Brother Hickman is assisting Brother Harrison and helping a new worker get started this week.

We have just learned of the death of Sister Hill, of the Bowling Green church. The funeral was held Sunday, the sermon being preached by Elder B. W. Brown. Full particulars will no doubt appear later.

The conference office is now in charge of Brother G. H. Curtis, the union conference treasurer, for a few weeks, until the new

conference secretary shall arrive. All orders and remittances should be sent as usual and will receive careful attention.

Mrs. J. G. Barnes, of Elizabethtown, arrived at the office Sunday forenoon and will act as office assistant and stenographer.

Very pleasing exercises were rendered at the Jefferson St. church in Louisville Sabbath, the hour being given to a young people's missionary volunteer program. The various reports and readings were interspersed with special music, and the service was enjoyed by all.

Brother Ferrin Brown, who has been connected with the office for some time past as assistant, left for Atlanta, Ga., Monday, the seventh of this month.

Louisiana Conference

Conference Directory

C. N. SANDERS, President.
C. B. CALDWELL, Secretary and Treasurer of Conference and Tract Society.
G. B. BOSWELL, Field Missionary Secretary.
MRS. C. N. SANDERS, Educational and Y. P. M. V. Secretary.
MRS. E. L. MORROW, Sabbath School Secretary.
OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

Report of Twenty-Cent-a-Week Funds Received from Churches of Louisiana for First Four Months of 1917

Church	CONFERENCE		
	Amt. Received	Amt Due	Short
Alexandria	\$32 67	\$27 20	\$*5 47
Arcadia	25 00	51 00	26 00
Conference	102 02	129 20	27 18
Hammond	57 89	71 40	13 53
Hobart	20 51	176 80	156 29
Lake Arthur	3 26	29 60	26 34
Lake Charles	24 17	85 00	60 83
Lena Station	4 31	40 80	36 49
New Orleans	246 01	265 20	19 19
Ringgold	24 35	27 20	2 85
Shreveport	111 31	156 40	45 09
Sugartown	23 27	47 60	24 33
Welsh	27 47	153 00	125 53

MISSION DEPARTMENT BASED ON 15 CENTS PER WEEK

Mission	3 01	22 95	19 94
New Orleans	72 10	272 85	200 75
Newellton	3 85	33 15	29 30
Shreveport	34 92	76 50	41 58

NOTE.—Membership based on latest reports from church clerks.

News Items

Brother Sligh writes very encouragingly since taking up work with his new book, "Practical Guide to Health," in Shreveport, and says, "It is a great joy to be engaged in this work. The Lord certainly is going before and helping me."

Among the many interesting experiences Brother Ben Wilson speaks of, is one of a home in which he received orders amounting to \$15. Of course, his letter closes with the words, "I am of good courage," but "defeat" is written across the devil's record for that home that day.

This word comes from Miss Florence Page, an isolated member living at Tickfaw, La.: "Kindly send me ten copies of 'The World War,' for which I enclose \$1.25 and 15 cents for mailing. I got the little book and went among my friends and got nine orders for it, to be delivered the first of May, so please send them

* Over.

right away if you can. I find the people are stirred up over the war, and many believe that the end of time is near at hand. I am sure it cannot be long till all things will be fulfilled." You will find your neighbors just as ready for an explanation of present day conditions.

New Orleans

On the eleventh of February, 1917, we began a hall effort in the city of New Orleans, at a time when the whole city was engaged in idolatry, celebrating the great drunken festival called in Rome, Saturnalia, in commemoration of the birth of Tammuz (Bacchus) in the month Thebeth, answering to our December. It was continued till the great carnival now called Mardi Gras, celebrated in the month of February, which was the "winding up" feast in the Saturnalia.

Nevertheless, our meetings were fairly well attended. The New Orleans No. 2 church united with me in this effort, and God truly came in and blessed us in the winning of fourteen new Sabbath-keepers, six of whom are men, seven women, and one boy. On the fifth of May, twelve of these, six men, five women, and one boy, were baptized in the lake at Spanish Fort. For these we are thankful to God.

We have closed the hall effort, and are now making ready for our Life Boat Gospel Tent meeting, May 20.

C. G. MANNS.

We Are Ambassadors

"Now then we are ambassadors for Christ, as though God did beseech you by us: we pray you in Christ's stead, be ye reconciled to God."

There is no higher calling than to be an ambassador for Christ. There is no greater joy than to see faces brighten as you tell them of the love of God and the infinite sacrifice made by Jesus that they might live, or to see their looks of wonderment as they listen to the unfolding of the great lines of prophecy which point to the soon coming of the Lord in glory.

The way of Christ's ambassadors may not always be smooth, but still there is a peace of mind and a joy of heart which cannot be described in print. To be his ambassador before the people is to know the full meaning of this joy. I think that a few words from one or two of our faithful colporteurs will confirm the statement. One worker sends in this interesting experience:

"Now I wish to speak of an experience in taking an order for a book which I delivered last week. I went to a beautiful home, and after knocking, the lady came to the door. I gave the introductory canvass, but she would not open the screen door. . . . I proceeded to canvass her through the screen. When she saw my prospectus, she said, 'Now I don't want anything to do with another book agent. I have just got through with one.' I told her I was no book agent, and continued my canvass. Again she said, 'I don't want any books.' I answered, 'No, you don't want books, but *you want this book.*' Just then the baby in an adjoining room began to scream as though some one was sticking it with pins. She quickly unlocked the screen and said, 'Well, come in if you must.' I thanked her, and after being seated, I completed my canvass. She became very much interested.

"She proved to be a Catholic. We talked for ten minutes and I secured her order for the book. Her neighbors were surprised that she ordered it.

"On March 8 I went to deliver the book. She was standing in the door talking with a woman on the sidewalk. She saw me coming, and I heard her excuse herself, saying, 'Wait a minute.' By the time I reached the step leading to the porch she came running to meet me with a ten dollar bill in her hand, and said, 'I have been waiting for you.' I thanked her, and asked her to study the book carefully and prayerfully, and she said she would.

"I believe that this is another example of how some are waiting for us to come to their homes. . . . I feel that we cannot be too earnest in our work. I feel that the Lord is with me daily.

"I hope some day to meet some of these people, and to hear them say, as the picture on one of the News Letters illustrates, 'It was you who invited me here.' I long for that day to come, and I pray that God will help me to be victorious, that I may complete the work he has given me to do, and then we may join in singing that beautiful song:

'Oh! the home land; beautiful home land,
With its bliss beyond compare;
Now our ardent souls are yearning
For the joy that waits us there.'

"My prayer is that we may be faithful and give God the praise."

This dear brother is working in the city under trying circumstances, and among the wealthy. Surely his reward will be great in the kingdom of heaven!

Another, who has been out only a few days, tells of a touching experience which he had in canvassing an old lady in a large Southern home. She had laid nearly all of her children away in the cold earth—one each year after they were grown. She was about discouraged with her life, and her confidence in God was growing very weak. But as this sympathetic colporteur pointed her to the trials of Jesus and to the comforting promises of the Father, as he showed her through the book, she wiped the moisture from her eyes, and said, "I wish I could be in a work like you are engaged in." She requested him to go out a little way in the field to show the book to her aged husband. The old gentleman proved to be a very kind hearted man and readily gave his order for the book. As the rejoicing messenger left, they wished him many blessings. I can almost see his eyes beaming with joy as he related the incident to me.

G. B. BOSWELL.

Tennessee River Conference

Conference Directory

W. R. ELLIOTT, President.
F. C. BRUCE, Conference and Tract Society Sec'y-Treas.
W. D. WADE, Field Missionary Secretary.
OFFICE ADDRESS, 322 Jackson Bldg., Nashville, Tenn.
J. W. GROUNDS, Principal Hazel Academy, Hazel, Ky
MRS. I. C. POUND, Sabbath School and Y. P. M. V. Sec'y.

Memphis

Sabbath, the fifth of May, I had the pleasure of meeting with the church in Memphis and speaking to them at the eleven o'clock hour. The work there is making very encouraging progress under Elder Wood's leadership. The tithes and offerings show a considerable increase, and quite a number of visitors are attending the Sabbath and Sunday evening meetings. Miss Mamie Moore and Miss Cothren are doing Bible work in the city, and both have a number of interested readers. A number of the young people are planning to attend school at Hazel and Ooltewah next year. Several of them expect to win scholarships by the sale of books and magazines, and say they are determined to succeed. Let us remember them in our prayers and help and encourage them all we can.

Sabbath afternoon at two o'clock I spoke at the colored church, and at the close of the service an opportunity was given them to enlist in the campaign for Ooltewah. They responded nobly, saying that although it was not their institution, they wanted to help their white brethren. Twenty-two pledged to sell the "Christ's Object Lessons" and *Watchman* to help the institution. Elder Lawrence, who has just entered upon his work in this field, will direct the campaign.

W. R. ELLIOTT.

News Items

We have just received word that several students from the Hazel Academy will enlist in the ranks of the colporteurs of the Tennessee River Conference, and we welcome them gladly. Those who expect to take up the canvassing work on the dismissal of school are Lacy Terry, Chalmer Chastain, Jesse Allen, Miss Ruby Chastain, and Miss Claire Davis. The young ladies named will work with the *Watchman Magazine*. We shall await their first reports with much interest.

Brother Elliott is spending a few days in Memphis and Jackson this week, looking after the interests of the work and making preparations for the coming tent season. He made a business trip to Mississippi one day recently.

We are glad to see a new name among the list of canvassers, that of Brother Cleve Smith, of Indiana. Brother Smith, being a cripple, is unable to cover quite as much ground as our other workers, but he sends in two good reports showing full time and over one dollar a hour. This is an encouraging record. There is yet opportunity and territory for many more to take a part in the colporteur work in this field. The people are greatly stirred over the war and are eager to read anything that tells the meaning of the present crisis and the end of the world. Our workers report many good experiences in their visits with the people.

Brother and Sister Keele have moved from Humboldt, Tenn., to Milan, and will work the town with "Daniel and Revelation" and helps. Brother Keele reports that he likes his new county fine, and that the lady with whom they are staying says that she believes they were sent to her house by the Lord.

Brother J. H. Lawrence was in Nashville a day recently, and made the conference office a pleasant visit. He was en route to Memphis, where he will locate his family and take charge of the tent effort that will be held there. We understand that he was very cordially received by the members of the church there and they are glad to welcome him to their midst, although sorry to give up Elder Scott, who has been called to another field.

Brother H. E. Alston, of Memphis, has been quite ill recently. We are sorry to hear this and hope he will soon recover his usual strength.

The Tennessee River Conference has already placed its first order for the Harvest Ingathering *Watchman*. The initial order was for 10,000 copies, but this will not be sufficient, as we used 11,500 last year. The churches will soon be written to in regard to the campaign, and let all our churches make broad plans for reaching the new goal that has been set, \$150,000 for 1917. The goal last year was \$100,000, but the receipts were considerably past that mark, so the brethren have moved it up some.

Our camp-meeting will be held September 13-23. The place has not been decided upon as yet. Announcement of this will appear in a later issue.

The Nashville young people's society has organized sunrise missionary bands, which will take the early hours of the morning frequently and distribute missionary ammunition among the people.

A very rousing missionary meeting was held at the Northside church Sabbath, April 28, and the subject of the sale of the **small books** was taken up. Suggestive canvasses were given for selling the "World War," and a number gave their experiences in disposing of the small books and the Present Truth Series. The Nashville church has subscribed for 1,000 copies of the *Present Truth*, and has distributed the fourth papers to a given territory chosen by the bands which were organized recently. All testify that they enjoy the work very much and are glad for the opportunity of taking part in this good work. Another religious sect has distributed papers over some of the same territory with a paper entitled, "The World on Fire, a Better Day Coming." It looks like the enemy is trying to confuse

the people, but they will readily recognize the truth and study it.

Brother Monroe Hixson writes that there are at least eight book agents in his county, and that in one home he visited the lady told him that he was the third one that had been to her home that one morning. He is at present selling the small books and is doing work among the berry pickers that are at work there. As this is a transient lot of people, it is impossible to take their orders for fall delivery. He will probably do a good work with this class of people, as they receive good pay for their work and will buy our books quite readily.

Brother Wade spent Friday, April 27, in Nashville, planning for the work among the colporteurs.

Brother W. F. Nance has reentered the work and is located at Ripley, Tenn., in Lauderdale County and will work with "Bible Footlights." Brother Nance has seen a number of years of service in the colporteur work and we are sure that he will be sending in some good reports before long.

Brother Miller writes from Mayfield that he has not been feeling very well of late, but has put in good time in the work nevertheless. He reports that the county he is in has been canvassed for "Daniel and Revelation" and "Bible Readings" but he will change to a smaller book and remain there for the present.

Brother R. H. Hazelton arrived in Nashville a few days ago and is spending some time in his garden and in making repairs around his home. He will take up the work again soon. We were glad to welcome him home for a few days.

Not all the churches have been heard from as yet with orders for "Christ's Object Lessons" and the *June Watchman*. Remember, the money which will be collected from the sale of these supplies will assist very materially in erecting a new building at Ooltewah for the new school, and the money is needed now very badly. If your church has not taken the matter up, send in an order to the tract society for the books and papers and it will have prompt attention.

The readers of the *WORKER* will be glad to know that our school at Hazel is progressing nicely. The nine students of the academy music class gave an entertainment on the evening of April 30. A quiet audience of friends and neighbors filled the chapel and listened to a musical program of some length. Solos, duets, trios, and quartets were creditably rendered by the girls and boys. At its conclusion there were heard many expressions of a most pleasant evening.

Bible Work in Memphis

I rejoice to say that the Lord has enabled me to have a part in the work again. I have now been in the Bible work a year. I praise the Lord continually for giving me strength that I may help finish this work. By being careful of my strength, I am able to give two or three Bible readings daily. I sometimes find three in one day is too much for my strength. I am having grand experiences. The Lord is blessing me in my work, and my courage is good. I am reading with several prominent people, and a number of my readers are keeping the Sabbath and trying to live the truth. Several others are in the valley of decision. Pray for them. Two of the ladies who are keeping the Sabbath are people of wealth, and a daughter of one of them has recently become interested and attends the studies. She is quite a worker in one of the popular churches here. Another lady of means that I am studying with says she is going to be a Seventh-day Adventist. The hearts of the people are stirred, and people are hungering for something better than the things they get in this sad old world. We have the truth that they need, and how can our people sit still and keep this truth to themselves when the world is starving for it, and when they know time is so short. It is time for every one to go to work.

We will never gain eternal life unless we do something to help save others. The lethargy that has settled over our own people is to me the most alarming thing of all. Oh that our people might arouse and put on the whole armour of God! I hope the readers of the *WORKER* will pray for me in my work that my strength may continue to grow and that my efforts may be crowned with much fruit.

MAMIE MOORE.

666 N. Dunlap St., Memphis.

Subscriptions to the "Review and Herald" by Churches

	Membership	Reviews taken
Nashville (white)	210	27
Nashville (colored)	61	2
Southern Publishing Association		2
Southern Union Conference		1
Tennessee River Tract Society		1
Memphis (white)	122	14
Memphis (colored)	61	10
Jackson (white)	13	3
Jackson (colored)	18	1
Lawrenceburg	10	2
Cedar Grove	18	6
Madison	84	7
Fountain Head	44	9
Leach	38	2
Springville	45	4
Bon Aqua	26	4
Trezevant	12	3
Lane	5	2
Hazel	15	5
Paducah	14	7
Ashland City	9	3
Goodlettsville	27	1
Hustburg	12	0
Isolated members		16
Totals	821	132

Above is the report I have received from the *Review* office of the number of *Reviews* taken by each of the churches in the Tennessee River Conference. This is not as large as it should be, and we hope that each church elder and home missionary secretary will help us to bring the number up to where it should be. As you know, our *Review* goal is one for each three members. In looking over the above report you will see that we do not reach the goal. May we not have the cooperation of each member in trying to double the number of *Reviews* now being taken in this conference?

Entering the perilous times which we have, the *Review* will be more of a necessity in the home of every believer than it ever has been before. The *Review* keeps us informed as to the progress of the message, and it will mean a great deal to us whether we keep pace with its progress or not.

Let me suggest a way you can earn the money to subscribe for the *Review* one year. Sell sixty of the *Watchman Magazine* at ten cents per copy, and you will have the price. Sixty of the *Signs Magazine* or 120 of the weekly *Signs* will make you the price. There are other ways you could get the money. Sell a few of Elder Daniells' book just out. Twenty of these little books sold at twenty-five cents a copy will leave you a little more than the price of the *Review* after you have paid the tract society its part.

JAMES BELLINGER.

"It is an eternal law of Jehovah that he who accepts the truth that the world needs is to make it his first business to proclaim this truth." Vol. 7, p. 13.

Colporteurs' Report

For Week Ending May 5, 1917

ALABAMA CONFERENCE						
Book	Hrs.	Ords.	Value	Helps	Total	Deliv.
Turner Battle . . . BF	57	52	\$123 50	\$ 7 90	\$131 40	\$
H L Edwards . . . BR	20	4	13 00		13 00	24 50
R L Etheredge . . . BF	29	17	32 00		32 00	4 00
J E Foley BR	18	1	5 50		5 50	66 50
H W Jones* HM	59	17	42 50	2 45	44 95	
G W Powers BF	29	9	15 00	2 60	17 60	26 00
Q Tew HM	51	30	79 00	1 55	80 55	
T M Woodruff . . . BR	38	21	80 00		80 00	
Bibles			36 65		36 65	6 85

Totals (Agts. 8). 301 151 \$427 15 \$14 50 \$441 65 \$127 85

LOUISIANA CONFERENCE						
J B Hardy BR	40	19	\$75 00		\$75 00	\$25 50
A B Cheek* BR	85	38	140 00	3 25	143 25	
M S Hubbell . . . BR	29	16	39 00		39 00	17 00
T S Sligh FG	23	8	30 00		30 00	8 00
F W Schmehl . . . BR	42	28	106 00		106 00	10 50
M B Wilson BR	42	29	108 50		108 50	8 00
Bibles			4 55		4 55	3 90

Totals (Agts. 6). 261 138 \$503 05 \$3 25 \$506 30 \$72 90

KENTUCKY CONFERENCE						
Jesse Miller D&R, GC	80	28	\$107 50	\$	\$107 50	\$ 3 50
J H Clark BF	99	57	143 00		143 00	
R F Hickman . . . BR	65	26	91 00	25 50	116 50	
Mary Taylor . . . BF	14	9	17 50		17 50	
R W Harris BF	23	17	26 00		26 00	
Mrs. Flora Page CK	6			1 25	1 25	

Totals (Agts. 6). 287 137 \$385 00 \$26 75 \$411 75 \$3 50

TENNESSEE RIVER CONFERENCE

B H Broiles BR	30	10	\$35 00	\$2 20	\$37 20	\$ 5 50
Mr&Mrs Howard BR	21	18	63 00	1 50	64 50	21 50
W J Keele D&R	35	8	31 00	3 00	34 00	
H G Miller BR	35	6	15 00	4 75	19 75	
Mrs. Miller	9			4 50	4 50	
Cleve Smith D&R	19	12	42 00		42 00	
G P Tripp BR	26					66 75
Bibles			15 30		15 30	

Totals (Agts. 7). 175 54 \$201 30 \$15 95 \$217 25 \$93 75

G'd Totals (A. 27) 1024 480 \$1516 50 \$60 45 \$1576 95 \$298 00

Summary to Date

	Hours	Orders	Helps	Total
Alabama Conference . .	3570	\$4498 40	\$229 75	\$4728 15
Kentucky Conference . .	3833	5590 75	247 61	5838 36
Louisiana Conference . .	2188	5235 15	48 95	5284 10
Mississippi Conference .	3882	9388 00	431 52	9819 52
Tenn. River Conference	2319	2101 85	263 90	2365 75
Totals	15592	\$26814 15	\$1221 73	\$28035 88

Magazine Agents' Report for Week Ending May 5, 1917

Agent	No.	Value
Jones	350	\$35 00
White	100	10 00
I E Bradley	25	2 50
Lydia Johnson	250	25 00
Totals	725	\$72 50

"The Present Truth"

Present Truth was the name of the first missionary paper ever published by the denomination. It dealt especially with essential theological questions clustering around the Seventh-day Sabbath and the second coming of Christ. It was small in size, being a paper of only eight pages, 6 x 9½ inches in size and cheap in price. It was given away to all who would read it. It was finally merged into the *Review* in 1850, or, in other words, it was continued in the name of the *Review* until 1914, when the *Review* began to give back to it its original life in the form of *Review Extras*, and completed its full restoration with its original name of *Present Truth*, Jan. 1, 1917. The *Present Truth* is, therefore, not only our oldest missionary paper, but is in all characteristics essential to successful missionary work, perfectly adapted to the needs of the times.

The name of *Present Truth* given to the new series will be in keeping with the nature of the matter that will go into the different issues of the series. It is issued twice a month, thereby covering in one year the same twenty-four topics that were printed in the old *Review Extras*. Each issue of this series contains as much reading matter as an ordinary thirty-two-page tract. Besides, this matter is printed in the popular form of an illustrated periodical, mailable by tract societies at pound rates — one cent for sixteen ounces, instead of one cent for only two ounces, the amount required for tract postage. The cost,

* Two weeks.

therefore, of this strong, attractive matter is greatly reduced to our people, it being supplied for one-half cent a copy in one thousand lots, whereas the same matter in tract form would cost our churches two cents plus the cost of remailing, at one cent for two ounces.

The present goal set for the circulation of *Present Truth* is 250,000 copies per week — 500,000 copies per issue. The year 1916 closed with a weekly average circulation of 110,000 copies. The month of March this year, the time this report was written, gave an average weekly circulation of 188,186 copies. At this rate of increase, it will not be long until the goal of 250,000 copies will be reached.

The ten million copies circulated during the past two years are evidently accomplishing the work for which they were issued. The publishers are receiving many letters similar to one we quote:

"Editor of *Present Truth*: One of your little papers fell into my hands. I went through its contents, and, to tell you the truth, I am very favorably impressed. I want to subscribe for it for a year. I enclose twenty-five cents for the subscription."

Let all the churches that are not systematically using the *Present Truth* Series send \$5 and get a thousand assorted copies for local missionary work. *Present Truth* brings immediate results. Its one-topic plan is the ideal in missionary work.

The aim, if reached or not, makes the life.

SOUTHERN UNION WORKER

Published weekly (fifty numbers) by
THE SOUTHERN UNION CONFERENCE

EMBRACING

Tennessee River, Kentucky, Alabama, Mississippi, and Louisiana
Conferences

2006 24th Ave. N., Nashville, Tenn.

SUBSCRIPTION PRICE : : : FIFTY CENTS A YEAR

Printed by the Southern Publishing Association
of Seventh-day Adventists

Entered as second-class matter, May 19, 1910, at the post-office at
Nashville, Tenn., under the Act of March 3, 1879.

Pertaining to the Union

Union Conference Directory

S. E. WIGHT, PRESIDENT.

G. H. CURTIS, Secretary-Treasurer and Auditor.

LYNN H. WOOD, Educational and Y. P. M. V. Secretary.

M. W. SHIDLER, Union Missionary Secretary.

R. I. KEATE, Home Missionary Secretary, 1213 N. 23rd
St., Birmingham, Ala.

OFFICE ADDRESS, 2006 24th Ave. N., Nashville, Tenn.

Parting Words

The North American Division Council, in answer to the Southwestern Union's request, recommended my release from the Southern Union Mission, to labor in the same capacity in the Southwestern Union. Complying with this request is solely to harmonize with the brethren's desire.

I do not feel that I have done all that was demanded, but I did my best in accordance with my ability. I enjoyed my work in the Southern Union. The work accomplished, and the experiences through which I passed will always remain an oasis of fond recollection.

Elder Joseph H. Lawrence, formerly of the Kentucky Mission, succeeds me in the service of the union. The people in Memphis both within and without the church are very much elated over having him with them this year. The solid and substantial work he has done in the past assures success in his future endeavors. I hope our brethren, not only in the Tennessee River Mission, but throughout the entire union, will give him their hearty cooperation. I wish the prayers of all that success may attend my efforts in facing old duties in a new field. My present address is Pine Bluff, Ark., general delivery.

SYDNEY SCOTT.

What About Your Foreign-Speaking Neighbors?

If you had some attractive, interesting, message-filled literature to place in the hands of your foreign-speaking "neighbors," would you take it to them? Well, just such literature is now available in the foreign editions of the *Signs of the Times* magazine published by the International Branch of Pacific Press Publishing Association at Brookfield, Ill. What nationalities are represented in your neighborhood? Are there Bohemians? Danish-Norwegians? French? Germans? Hungarians? Italians? Poles? Rumanians? Russians? Swedes? Jews? You can get one or more periodicals or magazines in each of these languages. They are well illustrated and brimful of the truth for this time.

You can sell magazines to any of these nationalities even though you do not speak a word of their language. The table of contents in each is printed in English, thus giving a good idea of what subjects are treated. Since, in many of these languages, nothing so attractive is published elsewhere in America, it is easy to arouse an interest.

Send \$1.00 for 20 copies (17 copies if in Rumanian or Polish) of these magazines in one or more of the languages represented in your community, and sell them at ten cents each. This effort will bring you a new experience, and if the work is followed up, may result in the salvation of some of these foreigners to whom you are debtor because of the light which has come to you.

Order today from your tract society, specifying how many copies you want and in what language.

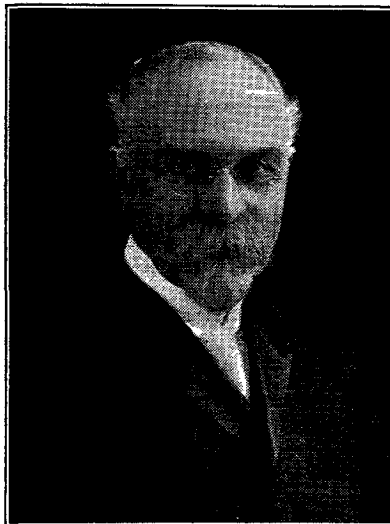
"THE WORLD WAR"

Its Relation to the Eastern Question and Armageddon

BY A. G. DANIELLS

This book contains a clear-cut and concise description of the present world situation from a prophetic viewpoint. Orders

for approximately 25,000 copies have already been received from the three Southern union conferences alone. It contains 128 pages and is one of the most profusely illustrated booklets we have ever published. As it also contains information for which people are eager, in many instances all that it is necessary to do in order to make a sale is simply to show the book. The following is the table of contents:



The author

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The Eastern Question

The Fate of the Ottoman Empire

Armageddon

The Present Outlook

A Kingdom of Righteousness

The prices of single copies postpaid are as follows: Cloth bound, 50 cents; paper covers, 25 cents. In lots of ten or more copies to one address, fifty per cent discount, transportation extra.

These books are most desirable for placing in the hands of your friends and neighbors. Send all orders to your conference tract society.

Loma Linda Institute

The Loma Linda Medical School, of Loma Linda, Cal., is to hold a Medical Missionary Summer School, which will give a course similar to the Red Cross course, with some additional features. Diplomas will be given which will be of great value to our workers just at this present time. This course will begin June 5 and end July 4. Any one in the union who would like to avail himself of this course or who wishes further particulars should write to the Loma Linda Medical College, Loma Linda, Cal.

"Those who neglect their duty in the home and among their neighbors are by their unfaithfulness separating themselves from God."