



# SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

Vol. XI

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No. 30



## The Southern Field The Need of Industrial Schools in the South



The call for industrial schools comes through two separate and distinct channels. The first is the message that has been given us for years through the Spirit of prophecy; and the second is the almost insistent demand that is made now by the world.

The first call is voiced by such language as this: "The plan of the schools we shall establish in these closing years of the work, is to be of an entirely different order from those we have instituted. . . . Such an education as this can best be worked out where there is land to cultivate, and where physical exercise taken by the students can be of such a nature as to act a valuable part in their character building, and to fit them for usefulness in the fields to which they shall go." "An Appeal for the Madison School," June 18, 1907.

These and similar words are familiar to all of us. This message, "out of the city," has been held in theory by us for many years, but in practise we have been very slow to adopt it.

In order that God's people might not be left to grope in the dark, or be compelled to accept this instruction in regard to the establishment of rural industrial schools entirely by faith, God's servant, herself, was led to become the prime mover in the establishment of such an industrial school in Cooranbong, Australia. The story of this industrial school, found in Testimonies, Vol. 6, is written in detail. That school is called a "sample school." In theory we have accepted the system of education illustrated by the Cooranbong School, but in practise, where are we? Had we no other reason for establishing industrial schools, that instruction should be enough for every Seventh-day Adventist.

And there is no section of our country which is more in need of the industrial school than our own Southern States. The race situation in the South has made this thing imperative here. The South needs to learn the dignity of labor. There is no greater missionary work for our people than to elevate the common duties of life, and this is best done by the industrial school working for our children and youth.

The South has wonderful resources which as yet are very largely undeveloped. This section of the country bears practically the same relation to our more thickly settled sections that the West did years ago. The South is now the poor man's hope. It offers a home for a reasonable price, and land that will bring a fair living. An industrial school is God's means of exalting country life and the common duties of life.

That the industrial school is needed in the South is evident from the activity of our State universities and the extension work that these educational centers are doing for rural districts of the South. There are men on these faculties who are devoting

a large part of their time to helping the common people in isolated districts. Each of these institutions is issuing a large amount of free literature for the farmer's benefit, and for the help of the farmer's wife.

Madison and several of our other rural schools have been doing some work along this line, especially in the matter of food production, and food preservation. In this community we are agitating the question of raising soy beans, and making soy bean products, and it is remarkable with what zeal our neighbors take hold of this instruction. This is recognized as a valuable work, not only in our own community, but by members of the faculty of Peabody Normal, the State University, and others — in fact, men from the State University, addressing our students, have said that we are now doing what they themselves have been only talking about.

Speaking of the need of the industrial school in the South, Dr. Claxton, United States commissioner of education, says: "Knowing this section and its people intimately, I am convinced that their greatest need is in good schools adapted to their conditions — schools that will make them intelligent about the life they live; that will teach them what they need to know to enable them to adjust themselves to their environment and to conquer it; schools with courses of study growing out of their daily life as it is, and turning back into it a better and more efficient daily living."

Then Dr. Claxton himself, after studying the school work we have done, has said that Adventists are better able to do this kind of work than any other people he knows anything about.

A county supervisor, referring to these same schools, said, "I have found them pure gold, twenty-four-carat. I know, and our people know, what they can do and what they are doing. They are in the forefront of the uplift of the rural school. They are helping to develop the love for the country, and to bring a solution of its problems that will turn the tide back from the city. If all the schools you people have started are like the three that I know, we want more of them."

It is recognized as a decided advance in education when a school is located on a farm, and is able to make farm, shops, garden, and household work, the school laboratories. On this subject, Professor Clark, of the University of Tennessee, has said concerning the work at Madison: "A school that makes its farm its laboratory, does not of course need the same type, nor the same sort, nor the same expensive facilities as does a high school cooped up in a city."

Dr. Foght, specialist in rural school practise, United States Bureau of Education, emphasizing the need of industrial schools, and referring to the work we have already begun, says, "I like your schools, because they are so intensely practical."

The country life movement can be delayed no longer. If we do not give this part of present truth, men and women of the world will. As Christ said, if we hold our peace, the very stones will cry out.

The consecration and self-sacrifice necessary in workers to hold people contentedly and intelligently on the land, and to lead city people to the land, can best be found in Seventh-day Adventists. They have habits of industry and frugality which give them wonderful advantage in such a movement as this. Why not arise to our opportunities? E. A. SUTHERLAND.

## With the Men Behind the Books

### Those June Summaries

In last week's WORKER we promised some figures for this week's issue that would be so interesting that instead of being "cold" they would almost burn. And, here they are:

	June 1917	June 1916	Gain
Southern Union .....	\$18525.45	\$10751.04	\$ 7774.41
Southeastern Union ...	18025.00	7988.50	10036.50
Southwestern Union ..	30065.35	16688.95	13376.40
<b>Totals .....</b>	<b>\$66615.80</b>	<b>\$35428.49</b>	<b>\$31187.31</b>

It seems only proper to call attention to the fact that for some reason all of the Southeastern Union's reports did not reach Brother Dillen in time to be included in this summary. He states, "We are short all of Florida's report, South Carolina's last weekly report, and about \$500 short on Cumberland's. Had all these items been received in time, our report would have run over \$21,000 for June." But even with this shortage, the above reports are far ahead of any records made in the past by these respective conferences. Surely we should thank our great Leader for the marvelous success that he is giving to the efforts of our faithful colporteurs.

### The Southern Union

The following are the comparative figures by local conferences for June:

Conference	June 1917	June 1916	Gain
Alabama .....	\$4000.90	\$1930.95	\$2069.95
Kentucky .....	3368.35	1458.13	1910.22
Louisiana .....	3766.20	1458.61	2307.59
Mississippi .....	3690.35	3657.30	33.05
Tennessee River .....	3699.65	2246.05	1453.60
<b>Totals .....</b>	<b>\$18525.45</b>	<b>\$10751.04</b>	<b>\$7774.41</b>

In both of these comparisons it will be noticed that the "Loss" column is conspicuous for its absence. While it is true that Mississippi barely did get into the gain column, yet she is not asleep. Her report for the Big Week in July amounted to \$3,284; hence, for this month she will doubtless have an unusually large report and a much better gain.

### Good News from Kentucky

From conservative Kentucky, comes the following encouraging words, written by Brother Hickman:

"I believe that our Special Week (for July) will be a big one. Have just left one boy with a nice lot of orders, and am on my way to start another one in the work. From Monday at 10:30 to Tuesday night I took \$83.25 worth of orders besides those secured by the canvasser who was with me. This morning in two hours and twenty-five minutes, I booked \$59 in orders. It seems that the Lord is greatly blessing us. . . . We have prospects of some new recruits while the outlook for a big month is extremely good. Our workers lost considerable time from the field last month on account of sickness, and therefore we fell \$630 short of reaching our \$4,000 goal, but we expect to pass it this month."

### A Few Words from Brother Harrison

In a personal letter regarding the progress of the work in the Southwestern Union, Brother Harrison writes:

"We went \$13,376 ahead of June of last year. Thus far we have taken \$85,850.85 worth of orders. Last year up to this time we had taken \$50,511.68. This gives us an increase of \$34,339.17, so you see we have made considerable headway during the year.

"South Texas is in a deplorable condition. The corn is absolutely burned up. . . . There are thousands of acres of cotton that is just little short stalks with a bloom in the top. And yet, in spite of these conditions, their camp-meeting book sales amounted to \$4,000, and their donations between \$1,800 and \$1,900, besides a house and lot promised by one man. Another man came forward and handed in a check for \$1,000. I want to tell you, that showed a spirit of sacrifice, as he is not a rich man either."

Notwithstanding the drought, South Texas' canvassing report for June shows an increase of over \$1,700 as compared with June of last year. Her report for last month was \$4,451.23.

### Oklahoma

Of the work in Oklahoma, Brother W. A. Woodruff, secretary of the Oklahoma Tract Society, writes as follows:

"We are proud of the fact that our colporteurs are planning on a much better percentage of deliveries this year than they ever have before. In fact, the majority of our workers, including all of our bookmen are going out openly and declaring for a 90 per cent delivery. This sounds good to us, and I am sure it will also to you.

"It is hard to hold our little field agent, (Brother Priest), out of the field. In fact, he went away some three weeks ago and he hardly knows where to break off. He has put in his three Big Weeks called for by our 'Captine' Harrison and has had splendid success, having taken orders during that time for over \$900 worth of books, and the first week he was unable to put in the full week on account of other field duties. We are all of good courage in our work and are confident that our goal will easily be reached this year."

### Notes

According to the latest report, 528,000 copies of "The World War" have already been printed by the Review and Herald, Pacific Press, and the Southern Publishing Association.

Last week Miss Hazel Wood returned from Boulder, Colo., and is again filling the position of stenographer in the Manager's office. Her sister and her husband, Mr. and Mrs. George Lovell, will remain in Colorado, Mr. Lovell having a position with the Boulder Sanitarium.

Brother J. L. McConaughy, circulation manager of *The Watchman Magazine*, recently returned to the office from attending the Southern Wisconsin, Northern Illinois, and West Pennsylvania, camp-meetings. He also made a trip to Washington, D. C., in the interests of the circulation of the *Harvest Ingathering Watchman*. He brings back a most encouraging report from these meetings and of a growing interest in the magazine work.

The following members of the Publishing House family are now enjoying well earned vacations. Brother F. E. Pfeiffer, foreman of our composing department, accompanied by Mrs. Pfeiffer, left the first of the week for a visit with relatives and friends in Minnesota, Ohio, and Michigan. They expect to be gone several weeks. Miss Mary M. Day, of the Book Department, is visiting in Texas. Miss Alice Beard, our proof-reader, left last week for a month's visit at her home in Colorado. During her absence, her place is being filled by Mrs. L. H. Wood, whose services the office has been fortunate to secure for a short time.

Our artist, Brother F. E. Robert, who has been working very

hard, has been trying to take a little recreation here in the city. However, he is not succeeding very well, for we find it necessary to call him in frequently to do a "little more" work.

One of our old and tried employees, Brother S. L. Jones, left a few days ago for Bowling Green, Ky., where he will spend some time visiting his sons.

The finishing touches are now being put on the pages of the *Harvest Ingathering Watchman*, and it is expected that complete copies will be ready by the forepart of August. At this writing, the covers are nearly all printed. Already orders are being received for this year's campaign.

During the Big Week of July, Elder W. R. Elliott, president of the Tennessee River Conference, had planned to canvass the larger part of the week. Owing to other duties crowding in unexpectedly — and we might add, a barbed wire fence which was also unexpected, — he was able to work but 19 hours. And yet, during that time, he secured \$67 worth of orders for that good book, "Daniel and the Revelation." When our leading brethren take such an active part in the work, it is not so surprising that it should be going forward by leaps and bounds as we see it today.

Brother Randall, manager of our Atlanta Branch, writes of one of the colporteurs in the Southeastern Union averaging \$5 per hour while canvassing "about the tops of the big smoky mountains along the divide between Tennessee and North Carolina." Thus most encouraging reports are being received of the wonderful success of the colporteur work throughout our entire territory, even from the tops of the mountains in the East to the dry, parched prairies of the West. It is with no little effort that one can now keep pace with the progress that is being made in the circulation of the printed page. We can but exclaim, "This is the Lord's doing; it is marvelous in our eyes."

R. L. PIERCE.

## Alabama Conference

### The Big Week

"The second Big Week is in the past and I wonder what the results are. I have enjoyed this week's work really better than I did the Big Week in June, but the results are about the same." J. C. Holland.

"Delivery fine, 100 per cent." F. M. Reiber.

"God has been truly good to me for the past few days. Now I know what it is to be called a canvasser." A. Clark.

Brother Woodruff reports that there was some one right ahead of him this week selling ranges and stoves, seemingly getting the best of the people, which did not make them feel any too good. Nevertheless Brother Woodruff was faithfully putting in the time and received a blessing in this week's work.

Brother Edwards writes that sickness prevented him from putting in full time.

Robert Cook is now located in Bessemer and the report given in this week, shows that he is going right after the orders and is doing nicely. He obtained 23 orders for "Bible Footlights" in 46 hours.

"I went down the valley and up the mountains and across the gulches. Wish I could report a larger number of orders but pray that God may bless the effort. I have had some good experiences for which I thank the God of us all." H. W. Jones.

Brother Q. Tew put in 58 hours the Big Week and had some very interesting experiences — several of which show in a marked manner the guidance which our colporteurs have learned to depend upon when human wisdom fails.

The best report from Alabama for the Big Week is that of T. R. Battle, 63 hours, with a total value of \$224.55. If we mistake not, this is about the best record that has been made in the South for sometime, of house to house work with no assist-

ance from managers, or other leading people. It shows what can be done in Alabama.

Jefferson County is being quite thoroughly worked from Bessemer and to the south. Brother U. Bracy was not able to put in his usual full time but in 29 hours reports \$65.55 worth of orders. Brother Bracy is doing faithful work in his territory.

"I know that you will feel encouraged to know that I have placed most of my orders with leading citizens, such as bankers, merchants, the town clerk, etc. I am expecting greater results next week." J. E. Foley.

## Mississippi Conference

### News Item

You ought to have been there! Where? At the little church on the corner of Hooker and Gallatin Streets, Jackson, Miss. When? Sunday, July 15 at 4 p. m. Who was there? Mr. H. W. Denton and Miss Ruby Holt, and a few friends. What happened? They were married. They will be at home to their friends at 455 Hiawatha St., where the groom had rooms all ready for occupancy.

We are receiving some very encouraging reports from the effort which Elder Burke is holding at Tucker's Crossing. Let us all remember this effort in prayer that many souls may take their stand for the truth.

Be sure to read our colporteurs' report in this paper. Over \$3,000 worth of orders in one week. Some have already expressed a desire to have another Big Week and make it over \$4,000.

### Tithe and Mission Money Received for the First Six Months of the Year

Churches	CONFERENCE		Amt. per Wk.
	Tithe	Missions	
Cedar Creek .....	\$ 22.25	\$ 5.93	\$ .01
Conference .....	870.88	147.37	.16
Ellisville .....	219.53	47.01	.10
Hatley .....	97.90	7.22	.01
Jackson .....	520.34	206.30	.18
Meridian .....	95.11	79.62	.14
Pine Grove .....	14.53	12.68	.03½
Vicksburg .....	63.37	29.07	.18½
Totals .....	\$1903.91	\$535.20	\$ .10

Churches	MISSION		Amt. per Wk.
	Tithe	Missions	
Brookhaven .....	\$68.83	\$22.07	\$ .04
Ellisville .....	8.67	8.17	.04½
Greenville .....	83.01	31.47	.04½
Greenwood .....	53.46	27.09	.05
Hattiesburg .....	75.18	19.89	.06½
Jackson .....	130.68	13.60	.01½
Mission .....	159.99	46.83	.14
Meridian .....	42.32	8.76	.02½
Natchez .....	33.65	10.79	.02½
Vicksburg .....	26.56	7.27	.01
Yazoo City .....	59.67	9.75	.01½
Totals .....	\$742.02	\$205.69	\$ .04

### Words of Thanks

I know as the readers of the WORKER look over the report of the colporteurs for the week ending July 14, that their hearts will be filled with joy. We have been praying that the Lord would bless us with \$2,000 in orders during our Big Week, but you can see we went far beyond our expectation. I want

to express my thanks to each one of the colporteurs that helped to make this good report. When I sent out the letters telling you about the second Big Week we were to have, I just felt down in my heart that each one would do his duty. There is one thing sure, when the fair name of our state is at stake, you can depend upon the colporteurs to hustle. I don't believe you can find a more loyal band of colporteurs any-where, and I know that each one feels good over the success we had. Now dear workers, let us all give God the praise and glory, for I know he went before us and prepared the hearts of the people so we could make this good record. If we just stop and think how many people will get the third angel's message into their homes by having this special week, I am sure each heart will be uplifted to God. What a joy it will be to meet people in the kingdom, who have come into the truth by reading our good books. Now I just hope that we can keep this good work going. Some of these days God will say it is done. Then our work will be finished and we can all go home to stay. Let us pray as never before that God will use us to do a mighty work for him.

J. R. STATON.

## Kentucky Conference

### The Work in Kentucky

Monday, July 8, I left Louisville for Polleyton where Elder O. A. Dow, and Brother John Thompson were holding meetings. They did not find the interest there that they expected and the results of the meeting were not what we had hoped. One or two may yet unite with the church as the result of this interest and the tent effort.

After studying the situation with the brethren, it was decided to take the tent to Garfield and make an effort there before camp-meeting. At Garfield there is a couple keeping the Sabbath and Brother Abe Compton desires to be baptized. We also understand there are other interested people not far from there.

When the tent was taken down and shipped, I visited the Ford church. The elder and about one-half the membership of the church live at Richmond, where I stopped from Thursday until Monday morning.

We had some good meetings. Brother Allman's three children were baptized. Two others desired to be baptized, but owing to sickness they did not present themselves at this time. All present signed the "Win One" pledge, and a collection was taken up for literature for systematic distribution in Richmond. Their mid-summer offering was \$2.85.

Brother R. W. Harris, the elder, expects to take up the canvassing work again soon. From here I expect to go to Ford, and then to Locust Branch.

R. I. KEATE.

### News Items

Brethren E. Harp and Cullum Keith will soon be in the canvassing field again.

One worker reports selling four "Bible Readings" to preachers this week, and one of them to a Baptist whose "Bible Readings," purchased two years ago, was burned in a fire.

Brother Clark who has been sick the past three weeks was miraculously healed Friday, July 6, and is back in the field again.

We wish to thank each of our workers for the earnest efforts put forth during the special Big Week. If we can do this well by putting forth a special effort, why not do our best each week until camp-meeting.

Brother Hickman says that the S. D. A. canvassers this year are not following a flood of students which have heretofore been sent out by other denominations. Everything is indeed

favorable to our workers, and since the general rain has fallen throughout the State, orders should be easily secured.

Do not forget the camp-meeting Sept 6-16. Lay all your plans to attend. We are nearing the end and you need this meeting.

Are you not willing to give one cent a week for the WORKER? Please send in your subscription now.

Brother F. L. Harrison has been delivering books in the vicinity of a previous delivery. One lady who had received the book, "Bible Readings," sometime before, had cut out the parts about the Sabbath and her neighbors had heard about it, but this did not seem to hinder his delivery much.

Brother B. E. Wagner says: "We can certainly see the hand of the Lord working as we go from door to door. I know it is the Holy Spirit working upon the hearts that causes them to give their orders."

### Notice

Church clerks, please send in your quarterly reports at once. Selling our small books helps to prepare the way for the larger ones. As proof for this we quote from a letter received from Elsie Tatman. "I met a man who had read 'World War' and took his order for 'Bible Readings' and he wanted to know if we had anything different on the war."

## Louisiana Conference

### Conference Directory

C. N. SANDERS, President.  
 C. B. CALDWELL, Secretary and Treasurer of Conference and Tract Society.  
 G. B. BOSWELL, Field Missionary Secretary.  
 MRS. C. N. SANDERS, Educational and Y. P. M. V. Secretary.  
 MRS. E. L. MORROW, Sabbath School Secretary.  
 OFFICE ADDRESS, 810 Jackson Ave., New Orleans, La.

### News Items

July 17, Elder Sanders left for Hobart, where he will spend several days with the church at that place.

It is pleasing to see the nice remittances coming in from the isolated ones for the Midsummer Offering. Remittances from the regular churches will be received at the close of the month, and doubtless many of the isolated will send in their offerings at that time, with their tithe and other donations.

A number of the members from the Shreveport church attended the local Texas camp-meeting which was held at Jefferson last week.

Though the northern part of the state is suffering greatly for lack of rain, our colporteurs are pushing on with their work and reaping good results, the reports for the past week averaging \$3.50 an hour, in orders taken. Brother Schmehl writes, "By showing these people the message and encouraging them to prepare for the coming of our Lord, I secured 29 orders, value \$109."

Brother Hardy's health has not been so good of late, but of the twenty-four hours spent in the field last week he says, "The Lord blessed me wonderfully while out, and I have enjoyed the work. Had many good experiences. The work grows dearer as I go. It's so great to have all Heaven on our side."

The tent effort being conducted at Algiers, (across the river from New Orleans) by Elder Manns and Brother Roberts is being well attended, and we look for some definite results. The members of the New Orleans church No. 2 attend as they can.

"While we look for a better day to come, let us see how good we can make today."

## Southern Junior College

### News Notes from Collegedale

Mr. Theo Johnson, of Ashville, N. C., spent Friday and Sabbath at the Southern Junior College.

Professor J. A. Tucker, of Atlanta, spent a few hours with us Friday afternoon and Sabbath morning. He spoke to the young people at vesper service Friday evening.

Elder W. C. White came to Collegedale Sunday afternoon. He was here but a few moments and then returned to Chattanooga on business. Monday morning he came out on the early local and spent the day with us. He spoke to the students at a special service Monday night.

Mr. E. C. Spire, of Chattanooga, spent Monday morning at the Southern Junior College.

Mr. Percy Stewart, who is working for W. W. Brown, at Rome, Ga. for a little time this summer, spent a few hours at the Southern Junior College this week. He came up on business and returned to Brother Brown's last Tuesday.

Graysville, visited at the Southern Junior College Thursday of this week.

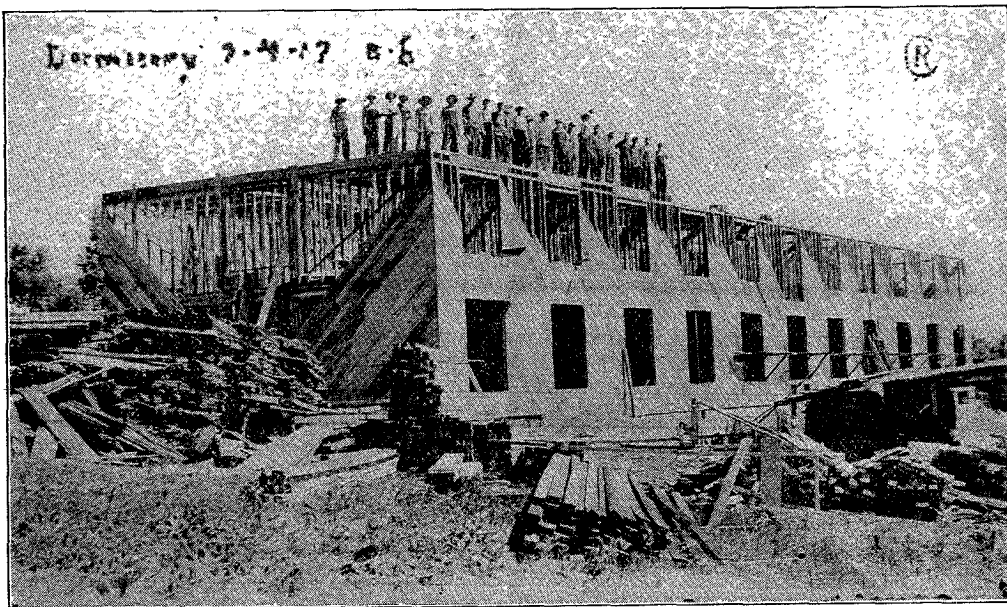
Elder Field and Mr. Highsmith have taken the honey from the bees again today. This is the second time this has been done this summer. They expect a good crop.

Mr. Richard Mosby, of Bunnell, Fla., was called to his home Wednesday.

Mr. Elmer Trawick, of Stapleton, Ala., is a recent arrival at the Southern Junior College.

Brother Shreve and his boys are busily engaged in putting the roof rafters on the new dormitory. They expect to have the rafters on by the end of the week.

The past week has been very rainy and cool. It has been a splendid week for the growing crops. Brother Ward and his crew on the farm just finished setting out about 90,000 sweet potato plants. The weather was ideal for them. The corn,



Dr. B. L. Jacobs, of Chattanooga, Miss Valah Dillen, of Graysville, Tenn., and Miss Anna Nilsen, of College View, Neb., motored to Collegedale from Chattanooga last Friday.

The Southern Junior College is indebted to Professor Bland of Chattanooga for a canner which he kindly donated to the school. Plans have been laid to locate the canner down near the spring in a temporary building.

Mr. Charles Bozarth, treasurer of the Collegedale Student League, reports that \$1,000 has been raised of the \$2,000 that the students agreed to raise for the dormitory roof.

Work on the dormitory is progressing very rapidly. The frame work for the third story is all up and the building presents quite an imposing appearance.

On this page we are showing a cut of the new dormitory as it appeared July fourth just before the boys quit work. All the young men on this building are engaged in the carpentry work of putting it up. We hope our brethren and sisters in the field who have made pledges toward the new building will bear in mind that it will be necessary for us to take these boys off the work unless funds come in rapidly for the furtherance of the work here.

Misses Ellen Russell, of Knoxville, and Louis Connell, of

the beans and the sorghum look splendid and prospects are for a good yield in every line.

Mrs. A. J. Haysmer is visiting at Professor Atteberry's this week. Mrs. Haysmer has an extensive acquaintance in the South where she and Elder Haysmer labored for many years previous to going to the West Indies.

Considerable interest is being manifested by the boys who are taking Dr. Martinson's Red Cross class work. These classes meet three times a week. Dr. Martinson comes from Chattanooga twice a week and instructs the young men. The other evening Professor Atteberry has charge of the work. Last Sunday night Dr. Martinson gave a very interesting lesson on food conservation and its relation to health.

Take a word or two of kindness,  
Season well with some good deed,  
Add of charity a plenty,  
And of hope a generous meed;  
And if you will mold them rightly,  
Which may be no easy thing,  
You will find you have a dainty,  
Fit to serve to any king.

## Tennessee River Conference

### Conference Directory

W. R. ELLIOTT, President.  
 F. C. BRUCE, Conference and Tract Society Sec'y-Treas.  
 W. D. WADE, Field Missionary Secretary.  
 OFFICE ADDRESS, 322 Jackson, Bldg., Nashville, Tenn.  
 J. W. GROUNDS, Principal, Hazel Academy, Hazel, Ky.  
 MRS. I. C. POUND, Sabbath School and Y. P. M. V. Sec'y.

### News Items

Dr Harris visited the Fountain Head Industrial School, Sabbath, June 30, and spoke at the usual morning service. He found them thoroughly alive to the idea of conservation of food in the national crisis, and doing everything in their power to prevent waste. The brethren at Fountain Head are doing good work, and with their modern up-to-date facilities, are enabled to render first class service to their patrons. Brethren M. H. Ford and West are in charge of the work, and to visit the school one can tell that it is a delightful place to spend a day or even a week, and gain health and rest. Anyone interested in the school should correspond with the brethren named above. The address of the school is Fountain Head, Tenn.

Brother Parrott and Earl Strawhun, both of Memphis, will enter the colporteur work in Tipton Co. beginning July 16. We shall expect some good reports from these brethren. Brother Parrott has been in the work before, and should give a good account of his labors.

Brother Bruce visited the company at Burns, Tenn., June 30. At the home of Brother Chris Holm, the companies from Bon Aqua, and Nails Creek had gathered, and at a nearby school house, services were held three or four times, Elder Martin officiating.

Brother Wade was in Nashville, for a few hours, Monday, July 9, and reports the work onward in the colporteur field. He left the same afternoon for Humboldt, and other points in the western part of the conference.

Misses Davis and Elliott who are out on the road selling the Watchman are now in Birmingham, Ala. Mrs. Davis, from Memphis, is there also, and is paying her daughter a visit.

The remittances from the church treasurers have all been received, and we wish to thank each one for the promptness and cooperation manifested. The remittance to the Union Conference office was made July 11, a check being tendered for \$1050.

Brother Keele is working on his delivery this week. He writes that he is having real good success, although not in the best of physical trim because of a deep cold.

We are glad to announce that the Memphis church has paid out on the twenty-cent-a-week fund for the first six months of this year. This is indeed a good showing. We wish it were true of our entire conference, but while the exact figure is not available at this time, it is not expected that it will exceed 11 cents per member.

Mr. Cleve Smith, of Murray, Ky., had intended, after finishing his delivery, to go to a cotton county, but on advice of the field agent, will remain in Calloway Co., Ky. Brother Smith is from Indiana and on his first delivery attained an 80 per cent delivery.

Word has been received from Brother Paul Stuyvesant, now located at Hinsdale, Ill., that he would like very much to come down and re-enter the colporteur field. Of course we have sent him an invitation to "Come over and help us."

Elder Elliott has been quite busy the last ten days reviewing the work in the conference and has visited Hazel, Ky., Paducah, and Memphis, Tenn. He reports everything moving nicely.

In the course of two or three weeks, we hope to announce the site chosen for the coming camp-meeting. We are looking

at two or three locations, but are not as yet able to make a definite announcement. The meeting will be in Nashville, and the date, Sept. 13-23. As we have only a limited number of tents with flies, it would be well for those expecting to order tents to do so at once. All orders received will be given a serial number and placed on file.

Mr. G. W. Tripp, formerly a colporteur of Clarksville, Tenn., has gone to Chattanooga, to take up work in Dr. Patch's Sanitarium.

### A Colporteur's Experience

It was on a bright sunny morning that I knocked at the home of Mr. C. L. Foster, four miles south of Somerville. With a hearty welcome the lady of the house invited me in, saying as she did so, "You are a Christian boy are you not?" I told her I was.

It was a bit difficult to get to show my good book "Bible Readings," for she was anxious to tell me about her conversion, etc. After some minutes however, I turned the conversation to my line of work and drew out my prospectus and gave her a thorough canvass on my book. She wanted the book very much but would not order it unless her husband was willing. He soon came in and I readily recognized him as a man to whom I had showed the book on the road two days before. He looked the book over a bit more and ordered it in the half morocco binding. They also bought a "World War" and "Shadow of the Bottle."

As I was closing my satchel to go the lady said to me, "I want you to wait a few minutes and hear my favorite song." She brought her song book and sat down by Mr. Foster and there in that home I heard one of the most soul-inspiring songs that I ever heard, "Then cling to the Bible my boy." Then we all knelt in prayer.

It seemed that God directed me back to the place to spend the night, so I had the privilege of being in their home over night, and I pray God that as a result of my visit to that home, they may see the full light of God's word and walk out in it.

The work is progressing real nicely here in this county, and by God's help, we want to make our reports grow each week.

### Another Experience

Tuesday I went up to Madina, and enjoyed the day's work fine. Sold ten "World War" in just a few moments. Could have sold more, but did not have them with me. One lady said, "I wonder if you are selling the same little book that I have?" Yes, it was the same. Her sister in California sent it to her, and also the "Desire of Ages." She shared her home with me for the time I was not working. My day's work there amounted to \$7.50 cash and four orders besides. This same lady told me she heard a sermon in Fulton, and the minister claimed the Kaiser's name spells 666. I gave her the meaning of it and today wrote her a Bible-reading on the beast of Revelation 12 and 13. She asked me for this reading, and said she was much opposed to Catholicism.

Our delivery comes the wrong time again for the Big Week. I hope we can share in it in August. We enjoyed the WORKER and the personal letters to the colporteurs.

I appreciate the interest of the leaders and their kind, encouraging words, and trust we may have a feast of good things and share the blessings of one another's experiences at camp-meeting.

MAE KEELE.

"That preaching which does not send the church on her knees, and then on her feet, carrying the glad tidings to others to come, that they, in turn, may go and cause others to come to go, is not meeting its purpose."

# Colporteurs' Report

For Week Ending July 14, 1917

## ALABAMA CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
T R Battle . . . . .	BF	63	36	\$196 10	\$28 45	\$224 55	\$
U Bracy . . . . .	BF	29	29	58 20	4 50	65 55	
G W Brown . . . . .	BR	44	2	9 00	6 75	15 75	75
A Clark . . . . .	US	65	58	208 05		205 05	
R J Cook . . . . .	BF	46	23	68 50	2 50	70 75	
B D Crawford . . . . .	BR	10	4	14 00	30 50	44 50	
H L Edwards . . . . .	BR	23	7	26 50		26 50	
J E Foley . . . . .	BR	32	13	48 50		48 50	
J C Holland . . . . .	BR	58	38	145 00	2 70	147 70	8 00
James W Harrison . . . . .	BR	35	23	78 50		78 50	
H W Jones . . . . .	HM	52	9	22 50	2 00	24 50	
Miscellaneous . . . . .		40		71 35		71 35	
G W Powers . . . . .	BF	42	61	155 00	60	155 60	1 50
F M Reiber . . . . .	BR	35	13	50 50	70	51 20	
Q Tew . . . . .	HM	58	14	38 00	1 20	39 20	
N H Waters . . . . .	BR	43	21	74 50	1 75	76 25	
W C Wales . . . . .	BR	10	6	22 00		22 00	
M L Wilson . . . . .	BR	27	24	94 00	1 00	95 00	
T M Woodruff . . . . .	BR	59	5	21 50	1 40	22 90	
Bibles . . . . .				21 00		21 00	
<b>Totals (Agts. 20)</b>							<b>\$10 25</b>

## KENTUCKY CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
R F Hickman . . . . .	BR	57	3	\$10 50	\$ 6 75	\$17 25	\$
Jno Brownlie . . . . .	BR	46	12	42 00	6 80	48 80	4 50
Arthur Owens . . . . .	BR	18	18	64 00	3 00	67 00	
B E Wagner . . . . .	BR	25	27	99 50	1 75	101 25	
W H White . . . . .	BR	45	20	71 00	1 50	72 50	
Jas Hickman . . . . .	BR	32	16	199 75	3 00	202 75	2 25
Felia Pierce . . . . .	BR	38	40	78 75		78 75	
F L Harrison . . . . .	BR	35					259 00
Jesse E Miller . . . . .	D&R	55	2	7 00	34 35	41 35	138 35
R J Hyatt . . . . .	BF	3	3	7 00	2 75	9 75	7 00
Andy Schroader . . . . .	BR	42	12	43 00		43 00	
Lee Page . . . . .	BR	31	21	73 50	75	74 25	
I E Bradley . . . . .	BF	29	11	13 50	8 00	13 50	28 00
J H Clark . . . . .	BF	27	36	88 50		88 50	
Elsie Tatman . . . . .	BR	42	23	80 50	4 50	85 00	2 50
Geo Tatman . . . . .	BR	22	7	24 50	3 75	28 25	1 25
<b>Totals (Agts. 16)</b>							<b>\$442 85</b>

## LOUISIANA CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
R R Coble . . . . .	BR	51	36	\$127 50	\$ 1 00	\$128 50	\$10 50
F W Schmehl . . . . .	BR	44	29	109 00		109 00	
J R Perkins . . . . .	BR	36	25	100 50		100 50	
Hugh Moomaugh . . . . .	BR	20	37	151 00		151 00	
J B Hardy . . . . .	BR	24	23	83 50	75	84 25	11 00
Bibles . . . . .				27 60		27 60	
<b>Totals (Agts. 5)</b>							<b>\$21 50</b>

## MISSISSIPPI CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
A L Hamm . . . . .	D&R	78	107	\$551 50	\$ 7 45	\$558 95	\$
J R Staton . . . . .	BR	74	98	501 00	5 65	506 65	
Virgil Smith . . . . .	BR	65	118	429 00	8 35	437 35	7 00
Lou J McElroy . . . . .	D&R	62	55	244 50	7 80	252 30	
Emily Billups . . . . .	PG, HM	59	54	214 00	4 75	218 75	
Perthia Hampton . . . . .	HM	54	58	195 50	9 55	205 05	15 00
Annie Watts . . . . .	PPF	52	65	175 50	6 65	182 15	
Drue Bowen . . . . .	BR	52	41	148 50	5 95	154 45	
Annie Finley . . . . .	PPF	49	59	144 50	1 75	146 25	
E A Taylor . . . . .	BR	55	40	140 50	5 50	146 00	3 50
AA Johnson . . . . .	D&R, PPF	71	41	140 00	2 35	142 35	
J L Waller . . . . .	D&R	57	31	109 00	2 85	111 85	
M A Murphy . . . . .	D&R	25	28	98 50	50	99 00	
Floyd Booth . . . . .	BR	44	25	90 50	2 95	93 45	
E B Stowall . . . . .	PPF	23	9	23 50	6 00	29 50	
<b>Totals (Agts. 15)</b>							<b>\$25 50</b>

## TENNESSEE RIVER CONFERENCE

Book	Hrs.	Ords.	Value	Helps	Total	Deliv.	
Jesse Allen . . . . .	BR	33	35	\$146 50	\$ 7 75	\$154 25	\$ 7 00
Chalmer Chastain . . . . .	BR	64	64	258 00	9 75	267 75	
Joseph E Dye . . . . .	MH	6	2	6 00	25	6 25	
W R Elliott . . . . .	D&R	19	14	67 00		67 00	
M Hixson . . . . .	BR	1	1	3 50		3 50	80 00
R Y Howard . . . . .	BR	40	29	103 50		103 59	11 50
W J Keele . . . . .	D&R						220 00
Mae Keele . . . . .							50 75
H G Miller . . . . .	CK	55	9	14 50	3 00	17 50	5 25
Mrs Mollie Miller . . . . .		10	10	7 50		7 50	2 25
Cleve Smith . . . . .	D&R	34	11	47 50		47 50	7 00
M Wheeler . . . . .	D&R	41		124 50		124 50	6 25
Milton Young . . . . .	BR	17	23	99 50	1 00	100 50	
Sammie Edwards* . . . . .					20 50	20 50	
Gladys Lambert* . . . . .		63	3		41 75	41 75	1 50
Ellen Morgan* . . . . .		30			21 00	21 00	
Virginia Reed* . . . . .		59	10	2 50	51 25	53 75	
Margarite Strawhum . . . . .					8 25	8 25	
<b>Totals (Agts. 18)</b>							<b>\$931 50</b>

G'd Totals (A. 72) 27731827 \$701 30 \$405 15 \$7408 15 \$891 40.

## Summary to Date

	Hours	Orders	Helps	Total
Alabama Conference . . . . .	8543	\$11443 95	\$ 547 80	\$11991 45
Kentucky Conference . . . . .	8502	13872 50	684 26	14548 76
Louisiana Conference . . . . .	3964	9635 55	69 35	9704 90
Mississippi Conference . . . . .	8447	22647 75	1245 37	23893 12
Tenn. River Conference . . . . .	6489	8294 55	1142 70	9437 25
<b>Totals . . . . .</b>	<b>35945</b>	<b>\$65894 30</b>	<b>\$3689 48</b>	<b>\$69575 48</b>

### "Can the Master Count on You?"

The colporteurs are filling the ranks today,  
 Who will stand by the colporteur true;  
 Mid the battle's din and the cannons' roar —  
 Can the Master count on you?

Are you one of the faithful ones and true,  
 Oh, can He depend on you?  
 Transposed.

MAR KEELE.

Will you join the colporteurs as they march along?  
 Can the Master count on you —

"Believe in others and they will believe in you."

\* Two weeks.

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**Pertaining to the Union**

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**Union Conference Directory**

S. E. WIGHT, PRESIDENT.  
 G. H. CURTIS, Secretary-Treasurer and Auditor.  
 LYNN H. WOOD, Educational and Y. P. M. V. Secretary.  
 M. W. SHIDLER, Union Missionary Secretary.  
 OFFICE ADDRESS, 2006 24th Ave. N., Nashville, Tenn.

**Camp-Meeting Dates**

Kentucky, Louisville .....	Sept. 6 - 16
Tennessee, Nashville .....	Sept. 13 - 23
Alabama, Birmingham .....	Sept. 20 - 30
Mississippi, Jackson .....	Sept. 27 - Oct. 7

**In the Hollow of His Hand**

It's comforting indeed to know,  
 When far beyond the sight of land,  
 That wheresoever we may go  
 We're "in the hollow of God's hand."

And neither storms of life or sea,  
 Nor all the ragings they may make,  
 Nor things at hand, nor things to be,  
 From out that hand God's own can take.

But in the hollow of his hand  
 Who holds the seas, from shore to shore,  
 Who keeps them under his command,  
 His child is safe forever more.

—Pearl Waggoner Howard.

Have you done your part in the "Christ's Object Lessons" campaign? If not will you not take hold at once to do so? The call of the hour is for sacrifice and service.

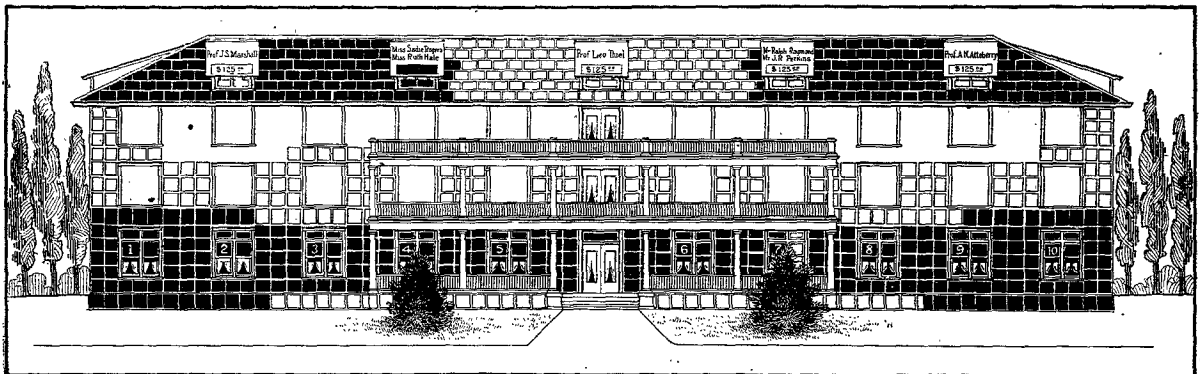
Is there an interest in your neighborhood? If so let us know about it.

Are you striving to Win One?

**Obituary**

**BURG**.—Bessie Burg was born in Dommavet, Sweden, Nov. 20, 1869, and fell asleep in Jesus, at Homar, La., June 19, 1917. She came to this country in 1891 and accepted this blessed truth in 1913. She remained a faithful Christian until her death. A mother and two sisters in Sweden, and husband and three children survive.

W. P. McLENNAN.



**Key**

Each outlined square represents \$25 pledged.  
 Each outlined shingle represents \$5 pledged.  
 Each outlined window represents \$200 pledged.

The squares and window curtains are blocked in solid as the money is paid.

**WINDOW HONOR ROLL**

1. Mrs. C. D. Elford
2. Elder W. H. Branson
3. Dr. and Mrs. C. F. Curtis
4. Sarah Richardson
5. Sarah Richardson
6. Sarah Richardson
7. Hildebrand Church
8. Mr. John Bizzell
9. The Boathouse
10. Mr. John Bizzell

**Results June 6, 1917**

	Pledged	Paid
School Board .....	\$1250.00	\$610.00
Faculty and Students .....	2000.00	1010.00
Windows .....	2000.00	1942.00
Southeastern Union .....	1591.50	753.50
Southeastern Union (Cond.) .....	1000.00	
Southern Union .....	1625.00	1040.00
<b>WATCHMAN AND BOOK CAMPAIGN</b>		
Southeastern Union .....	2000.00	2000.00
Southern Union .....	1331.80	1331.80
New Pledges .....	1000.00	
<b>Totals .....</b>	<b>\$13798.30</b>	<b>\$8687.30</b>

"There is time enough in which to do everything worth doing, if you don't spend time doing things which are not worth doing."

"You will find nice people in this world if you meet them half way."

Wisdom is knowing what to do next; skill is knowing how to do it; and virtue is doing.—David Starr Jordan.