



SOUTHERN UNION WORKER

"My meat is to do the will of Him that sent me, and to finish His work."

Vol XII

COLTEWAH, TENNESSEE, APRIL 25, 1918

No. 17

Report of Southern Publishing Association

*Read at the General Conference Publishing Department,
San Francisco, Cal., April 7, 1918.*

The Southern Publishing Association was organized and incorporated in 1901 as a stock company. In 1907 it was reincorporated on a membership basis under the name of the Southern Publishing Association of Seventh-Day Adventists.

As is well known, the Home Office and Factory is located at Nashville, Tennessee. Nashville is the educational and publishing center of the South, and is also within 300 miles of the center of population of the United States. The Association has two branch houses—one at Fort Worth, Texas, and the other at Atlanta, Georgia. Its book territory includes the Southeastern, Southern and Southwestern Union Conferences. This territory comprises fifteen local Conferences in thirteen States.

The original location of the main office was near the business section of Nashville, on which site a four-story building was erected. Some twelve years ago, however, that building was sold and the plant removed to a large and higher plot of ground outside the city limits, and yet within easy access of mail and shipping facilities. This proved a wise move, and provided plenty of room, so that all the manufacturing is done on the ground floor. The office building is a two-story

structure; on the second floor is a neat chapel, the library, editorial rooms, and art department. All other departments, including the business offices, book, circulation and shipping departments, as well as the manufacturing, are located on the first floor of the plant, which arrangement materially facilitates the handling of the work. The buildings are of brick and have a total floor space of nearly 30,000 square feet.

IMPROVEMENTS

The Lord has so prospered the institution that within the past four years three good-sized additions have been made to the buildings, and every machine in the factory, with the exception of our two smaller presses, has been replaced with new up-to-date equipment; and some additional machinery has also been installed in order to operate the plant economically and to the best advantage. Among this machinery was a two-color Miehle press, installed at a cost of \$10,000, a photograph of which may be seen (here) at the Publishing Department Exhibit. It is on this press that the Harvest Ingathering covers and our other color forms are run. Our larger presses are fitted with self-feeders and combination extension deliveries. There is no shafting in the plant,

as each machine is operated by an individual motor.

SALES

The Lord has also greatly blessed in the circulation of the publications issued. The past year proved a most remarkable one in this respect. The book sales of the Home Office amounted to \$338,000, an increase of \$131,000 over those of 1916, and \$126,000 more than our previous banner year. All records were broken, and the goals that had been set at the beginning of the year by the different Unions were more than reached. The total book and magazine sales of the Home Office for the year amounted to \$535,000, or more than half a million dollars, representing an increase of 106 per cent over the previous year. This year our Conferences are setting their goals still higher, and there is every prospect that the unpreceded record of 1917 will be exceeded during the present year. The Home Office sales for January and February amounted to more than double those for the corresponding months of last year, while both Branches also show decided gains for the same time.

THE WATCHMAN

The Association publishes one of the leading magazines of the denomination, namely, *The Watchman*. Of the 1917 Har-

vest Ingathering number there was sent out 1,207,000 copies. The regular issue had a total circulation of 757,563 copies, or an average monthly circulation of 63,130, making a gain of 45 per cent over 1916; and although, beginning with the January issue, it was necessary to raise the price to 15 cents, the magazine is now going better than ever. In fact, its circulation for the first three months of this year is one-third larger than for the corresponding months of any previous year. At 10 cents the magazine was not paying financially, but our figures for the first quarter of this year show that the magazine is now earning a fair profit above the cost of production.

BOOKS PUBLISHED

The S. P. A. has plates of practically all of our subscription books, several of which it publishes exclusively. During the last half of the year it was necessary to run our presses most of the time 24 hours a day, beginning at sundown the evening after the Sabbath and running straight through until Friday afternoon. This was due to the Harvest Ingathering *Watchman* and to the greatly increased demand for our books. In addition to the volume of work expected and provided for, we were obliged to print two extra editions of "Bible Readings" and several editions of such books as "World War," "Return of Jesus," "The Other Side of Death," and "Christian Sabbath." Of this latter series our sales for last year amounted to nearly \$100,000. We now have another small book by Elder Haynes, entitled "Spiritualism versus Christianity," which will be ready for delivery not later than the first of May. We also have in hand a manuscript by the same author for a book of similar size on the prophecies of Daniel

and the Revelation, which our Book Committee has recommended that we publish.

EDUCATIONAL

Feeling the need of the mental and spiritual development of its employees, the Southern Publishing Association last fall started an institutional school upon a comprehensive basis. It is desired that every one connected with the plant, whether in factory or office, take advantage of this school; and to encourage this, the time spent in the classes, which are all held at the same hour, is paid for by the institution, upon condition that the study be completed satisfactorily.

While conditions are of course considerably different from those of our regular schools, and some experimentation will be necessary to develop a fitting system, success is already evident in awakened minds and keener and truer ambitions. Classes have been formed to fit as fully as possible the needs of the workers, who range in age from 17 to 70, and whose training has been as varied. At the present time classes are being conducted in Denominational History, Higher English, Grammar, Mathematics, and Stenography and Typewriting, the teachers being employees of the institution. We plan also to make the manual work an integral part of the curriculum, and by all means to develop some competent, well-balanced, and spiritual-minded workmen and leaders.

FINANCIAL

The institution is doing well financially, and has been enabled to materially reduce its interest-bearing indebtedness. The net gain for last year was very satisfactory, being the largest in the history of the institution. For these tokens of Divine care and prosperity we feel indeed grateful to our Heavenly Father.

Thus the Southern Publishing Association, which was struggling for an existence a few years ago, is fast becoming a strong factor in the finishing of the work of God in the earth; and again, as time goes on and the end draws nearer, it becomes more and more apparent that, as stated by the Spirit of Prophecy, "It was in accordance with God's purpose that the publishing work was started at Nashville."

R. L. PIERCE.

KENTUCKY CONFERENCE

Office Mail Bag

R. F. Hickman has just sent in an order for 50 Harvest Ingathering papers.

Bro. D. C. Ray is moving his family to Junction City and expects to engage in the colporteur work soon.

Bro. Harry Potter is moving his family from Bowling Green, Ky., to Atlanta, Ga. Bro. Potter is to take up work as Secretary-Treasurer of the Conference and Tract Society there. We are sorry to lose these people from our Conference, but we feel sure they will be a blessing in their new field of labor.

Sister Mary Aldridge is selling "Our Day in the Light of Prophecy," in the vicinity of Salyersville. She says: "I met one man that could not read, but he ordered the book and said he would give \$10 to hear it read. Another said he would take one of the books if he had to work his fingernails off to get it."

Sister J. G. Barnes, who has been our stenographer for about a year, has resigned her position with us in order that she may connect with one of our Sanitariums where Mr. Barnes will be able to receive medical attention.

Mr. Barnes has been sick for some time. They will be located at Reeves, Ga., for the present.

The many friends of Sister Anna Todd, throughout the Union, will be glad to know that she is making satisfactory recovery from her recent serious illness. Her daughter, Sister Macmillan, of Atlanta, Georgia, is with her.

This week we received more than a ton of "Bible Readings." The colporteurs' orders are coming in rapidly and we are shipping them right out again.

Doubtless it would be of interest to you to know what has been accomplished as the result of the church school at Davisville this year. Think this over and decide to have a church school at your church this year. Bro. John Brownlie writes: "Since school opened five students have been baptized and joined the church and four others are making preparation to enter the canvassing work with the intention of going to one of our schools to prepare for the Bible work."

Bro. P. D. Compton, of Crocus, Ky., is selling small books, and says concerning his work: "I am having good success. People are studying the Sabbath."

Sister Pearl Vermillion sends this excellent report: "I went to Paris Monday and sold 93 magazines. I love the work and want to do more of it. I sold 50 magazines in three hours in Winchester."

Elder Keate will soon be back from General Conference. He wrote concerning the meetings: "This is a very spiritual meeting."

Are you a subscriber to the SOUTHERN UNION WORKER?

BURTON CASTLE.

Before me, even as behind, God is, and all is well.—Whittier.

ALABAMA CONFERENCE

Alabama News Notes

We recently received an order from Sister M. V. Haight at Jackson, Ala., for 1,000 Present Truth. She states that they are holding Bible readings each Sunday and have about 25 in attendance. They plan to use these Present Truth in their missionary effort there.

Brother and Sister Boyd, Sister Reeder, and Brother C. S. Corkham of the Oakwood Junior College are attending the Southern Sociological Congress, which is in session in Birmingham this week.

Bro. M. L. Wilson is conducting a ten days' meeting at Boaz, Ala.

Sister L. N. McAlpine of Greensboro, Ala., in sending in their tithe and offerings for the month, sends in the following encouraging words: "We are enjoying much of the Lord's blessings, and are trying to hold up the light of truth in our new place."

Bro. J. E. Foley writes very encouragingly, stating that he intends, if the Lord is willing, to have a \$300 report to send us this week.

Brethren Bracy and Hubbard expect soon to move to Walker County, where they will be closer to their territory and can put in more time in the field.

Brother Staton is assisting Brother Tew in Winston County this week. We are expecting a good large report from them.

A Moment of Time

In my experiences during the last few weeks the importance of one minute of time has been very forcibly impressed upon me. I

will give several incidents which occurred to me recently, which will unquestionably prove what might be gained or lost in a moment of time.

On one occasion about two weeks ago I had started out for a good week. Monday I had some difficulty in getting orders, as the men were all off fighting forest fires. About four o'clock in the afternoon I came to a place and met a lady who had ordered a book from me last fall, but had moved before I could deliver it. She still wanted the book, but was afraid to renew the order. At that moment her husband came in; I showed him the book, and he renewed the order. I also made arrangements to come back and spend the night. I secured several orders between then and dark, and when I got back, and had eaten supper, I helped the men keep the fire away from the houses.

In the morning I rose early and diligently inquired as how to reach the different settlements off the main road. After breakfast I started to harness my horse, but I was advised to walk to the next house, which was only a short distance away, by taking a trail through the woods. I did this, and got there just as the people were closing their door to go off for the day. They stopped long enough to look at the book and gave me a \$6 order, whereas if I had been one minute late, I would have missed them entirely.

The same day on two other occasions I arrived at certain points in time to find four or five men together which, if to go to each man's home, would have taken half a day to have found them all. The influence of some in the crowd who had ordered the book caused others to take orders also. So many times lately I have just gotten to a place in time to find the

man at home or at the near side of a field, and they have told me if I had been just a minute later they would have been gone.

One day last week I took just a little more time for dinner than was really necessary, and when I drove to the next house, the men had gone to the field, and I could not get them to stop long enough to look at the book. I was about five minutes too late in this case.

I could give many other incidents along this line, but time and space forbid. Specific instruction has been given God's people regarding the proper use of time, and it is evident that much will be required along this line if we hope to see the finishing of this work.

I am thankful that the Lord has given me these good experiences, and I pass them along the line, trusting that they will be an encouragement to others as well as myself. J. E. FOLEY.

MISSISSIPPI CONFERENCE

The Canvasser

As I sit here in my room alone, my thoughts are turned to others of like faith. I think of those who are carrying the printed page, and of others who are thinking of taking up the work. Come on, brethren, doubting nothing. This is a grand work to be engaged in. Just think how happy we were made when we found this Truth, and a number of us remember it was a faithful canvasser who brought it to us. There are other souls just as anxious for it.

When we step out to carry this message to others, I believe it shows that we appreciate what God has done for us.

Brethren, this message, if we believe it, will make us love everybody. One has well said that

COLPORTEURS' REPORT

SOUTHERN UNION CONFERENCE, FOR WEEK ENDING APRIL 13

KENTUCKY CONFERENCE

Name	Book	Hrs.	Orders	Value	Helps	Total	Deliv'd
W H Buckles	BR	25	4	\$16.00	\$.50	\$16.50	\$
F F Harrison	DR	35	11	46.00	12.27	58.27	
Jno C Gaevart	DR	19	1	4.00	5.25	9.25	2.70
M L Howard	BR	41	15	51.00	3.00	54.00	2.15
Andy Schroader	BR	43	26	114.00		114.00	
Lee Page	BR	25	28	122.00		122.00	12.00
R Y Howard	BR	36	9	36.00		36.00	
John Wilhelm	BR	45	17	74.00	10.60	84.60	18.40
R J Hyatt	BFL	24	25	32.00	3.90	35.90	3.00
J P Salmon	OD	13	15	31.00	.75	31.75	.75
Jesse E Miller	DR	45	16	81.25	17.65	98.90	2.35
Alex Perry	BR	25	4	18.00		18.00	
Lytha Ramey	OD	33	39	79.00	2.00	81.90	2.00
C B Sherer	BR	24	16	68.00	2.00	70.00	2.50
Mary Aldridge*	OD	47	60	120.00	3.10	123.10	2.10
H Ethington*	BR	66	43	185.00	2.50	187.50	
Ed Whittier*	BR	54		139.00		139.00	6.25
R F Hickman	BR	9	19	88.00	9.00	97.00	16.25
May Ramey	OD	11	11	22.00		22.00	
Ella Marable	OD	15					4.50
Total		635	362	1326.25	72.52	1398.77	74.95

MISSISSIPPI CONFERENCE

C R Cannada	DR	47	57	255.00	24.65	279.65	4.00
Virgil Smith	BR	29	47	213.00	20.50	233.50	20.50
M Hastings	DR	47	49	210.00	3.00	213.00	
A A Johnson	OD	44	55	157.00	1.45	158.45	
E A Taylor	BR	40	25	120.00	12.00	132.00	
H D Brooks	BR	47	28	124.00	2.50	126.50	
Joanna Taylor	CK	52	17	42.50	12.00	54.60	
Bibles				25.26		25.26	
Total		313	284	1161.76	76.10	1237.86	24.50

LOUISIANA CONFERENCE

J B Hardy	BR	30	39	216.00		216.00	
L B Spear	BR	35	54	271.00	2.00	273.00	5.00
G B Boswell	BR	36	34	145.00	.65	145.65	4.65
M B Wilson	OD, BR	36	22	57.00		57.00	10.00
Jas Turner (2wk)	DR	42	64	317.00		317.00	
R R Coble (2wk)	BR	35	42	198.00		198.00	
Bibles				12.95		12.95	4.25
Total		214	255	1216.95	2.65	1229.60	23.90

TENNESSEE RIVER CONFERENCE

B Paul Keele	DR	50	8	33.00	24.05	57.05	6.40
Wm J Keele	DR	30	2	9.00	21.25	30.25	16.50
E C Widgery	OD, BR	29	7	18.00	1.85	19.85	1.00
H G Miller	CK	50	17	33.00	13.50	46.50	12.05
R H Hazelton	BR	27	8	32.00		32.00	
Total		186	42	125.00	60.65	185.65	35.95

ALABAMA CONFERENCE

U Bracy	GC	13		1.00	1.00	34.00	
G W Brown	CK, BR	35	6	19.00	1.00	20.00	6.50
R J Cook	OD	32	15	54.00	2.75	56.75	29.00
B D Crawford	BR	44	5	20.00	2.75	22.75	8.00
H L Edwards	BR	35	14	58.00		58.00	10.00
J E Foley	BR	34	24	111.00	5.25	116.25	
J W Harrison	BR	24	5	23.00		23.00	20.00
Chas Hubbard	BF	20					21.50
M S Peppers	BR	4	3	15.00		15.00	
G W Powers	CK	38	17	37.00	11.60	48.60	40.00
Bibles				5.80		5.80	5.80
Total		279	89	342.80	24.35	367.15	174.80
Grand total		1627	1032	4272.76	236.27	4419.03	334.10

love crowns itself with unselfishness. When we approach people, we should show on our face that we love them, and that we have something important for them. Men and women are longing for the light. "I have been wanting a book like this for a long time," some say. Some want their book at once. People are surprised to see some in their neighborhood take the book. "Why, they never go to church," they say.

I praise God for His goodness to me in my work and in His leading me to the people. The canvasser has experiences and blessings that he is not able to describe. Your co-worker,

C. R. CANNADA.

TENNESSEE RIVER CONFERENCE

Jackson

I feel that it might encourage our members here, who have worked so faithfully, to see a few lines in print about our church.

When we received the Sabbath school report for the last quarter of 1917 we determined by the Lord's help that it would be

different in 1918. So when our Sabbath school secretary, Sister Pound, sent us the leaflet announcing the special mission field to which we would send our 13th Sabbath offering, we went to work praying that we might *earn* at least \$25. We had only four or five weeks in which to work. Brother Bruce sent us 50 January Watchman and we had some August, 1917, Watchman and some other back numbers which the children sold, and when the Sabbath arrived we had our \$25, \$18.20 of which four little girls had earned. We have raised a little more than 21c per each church member for the first quarter of 1918.

The following is a list of what I call honor roll pupils, who knew all their memory verses and their references for the quarter:

Primary class—Ethel Anna Holland, Kenneth Meadows, Leonard Meadows, Carl Smith.

Junior class—Richard Holland, Mabel Caradine, Harry Meadows, Louise Meadows, Travis Smith.

Now God has worked our faith up to the point that we believe we can pay the balance on our church debt, which I think is near \$400.

This is a big undertaking for a membership of 13, only 8 of whom are here, and not a wage-earning man among us. But we have left it all with the Lord and we are only going to be the instruments He uses to do the work.

We have in mind the penny plan to pay for it. You know 16 pennies make one foot, and we challenge our friends to rival each other in seeing who can send us the greatest number of feet in pennies, believing every foot you send us will be furnishing material for your own mansion that Jesus is preparing for you in Heaven.

We expect to have it dedicated with an appropriate all-day love-feast before time to begin our Harvest Ingathering work.

Won't our brethren and sisters help us and pray for us in order that we won't have to see our little church in debt much longer?

Any communication regarding the work at this place will be gladly received and answered by Mrs. Lena Meadows, 429 Long St., Jackson, Tenn.

Young People's Institute

An Institute will be held at Hazel Academy, Hazel, Ky., May 5-12 for those who were unable to attend the Winter Institute at Jackson. Good help will be present, and we are promised a most excellent meeting which will be profitable to all who attend.

Last summer several of the young people in this field sold enough books and magazines to pay their way through school. These are planning to spend their vacation doing colporteur work. Are there not others who are willing to engage in the same good work and thus earn a scholarship? God is calling the young people to give themselves for service in

His cause. If there are others who are of mature age who wish to take the training, we will be glad to have them with us.

Remember the place, Hazel, Ky. The time, May 5-12.

W. D. WADE, Field Miss. Sec.

Tenn. River News Items

Bro. Wm. J. Keele has returned to Greenfield, Tenn., his field of labor, after a short visit home. He received word that Mrs. Keele was seriously ill, but we understand that she is much improved now.

Brethren Wade and Bruce visited the Memphis churches Sabbath, April 13. Both the white and colored believers are doing all in their power to hasten the finishing of the work. Elder Wood, pastor of the white church, is now holding a meeting at Hollywood, a suburban point some miles from Memphis. He reports a good interest and expects to continue the meetings for a few days in order to bind off the interest. Miss Cothren and Mrs. Eder report their work quite heavy. Many people are calling for readings and visits from our Bible workers. Sister Eder is conducting readings with the mayor's wife. Brother Eder has resigned his work as church treasurer, and is succeeded by Brother Woods, formerly connected with the food factory.

Bro. Rives Whitmore, formerly a member of the Memphis church, is with the American Expeditionary Forces now in France.

Miss Brown, the church school teacher at Memphis, reports quite a successful term of school this season. Many of the young people are doing quite well in their studies and it is hoped that the graduation classes will be large.

We are expecting Elder Elliott to reach the city by the time this

paper reaches its readers. All those desiring to correspond with Elder Elliott may now address him at the office, 322 Jackson Building. No doubt he will have some report to give of his attendance at the General Conference that will be of interest to all.

Mrs. Alston Gray is visiting her parents, Mr. and Mrs. C. M. Davis, of Memphis.

Bro. Thomas H. Allison, pastor of the Memphis No. 2 church, is doing quite well in having the members sell the small books, etc. Already he has placed orders with the Tract Society for nearly one thousand books, and these will last but a short time.

Elder F. Harrington, a minister of an outside denomination, who has been ordering literature from our office for a number of years, now writes that he has decided to take up the sale of our books, and sends in his order for some "World War" and "Spiritualism."

Miss Katherine Broyles, formerly a student at the Southern Junior College at Ooltewah, is now a student at the Fountain Head Industrial School. On her way to her new home she stopped off at Nashville for a day and visited her brother, Barnes, who is employed at the powder plant.

Bro. William J. Keele and his son Paul are making their deliveries at Greenfield, Tenn. Bro. Keele writes that he is doing quite well.

Mr. H. H. Ard of Portland, Tenn., has been having good success in selling our literature in the community in which he resides.

Brother Cleve Smith of Murray, Ky., has removed to Lauderdale County, where he will continue to sell our books.

Elder A. N. Allen and his brother E. R. Allen have been office

visitors the past week. They report the interest in Franklin quite good.

Mr. A. H. Jones of Trezevant, Tenn., has sent in quite a large order for the Liberty magazine to be sent to prominent men of his community. This is a good work, and work every church should attempt to do.

Mr. John B. Myers, who resides in the eastern part of our conference, has sent in an order for some of our books, also a remittance of tithe.

A remittance has been received from the believers of the Springville No. 2 company. This is the first time the members of that company have sent in an offering, and they are now calling for a minister to come tell them more of the message.

Brother Evans of the Nashville church passed away Thursday morning, April 18. He is the father of Dr. Newton Evans of Loma Linda, Cal.; is also survived by two daughters. Elder Bellinger will have charge of the services to be held at the grave at a date to be announced.

Mr. and Mrs. R. Y. Howard of Covington, Ky., write that they are nicely located in their new field and are having good success with their work in that city. They were formerly located in Memphis, Tenn.

A remittance has been received from the Memphis church for \$1508.50; this being the largest amount ever received from a single church.

L. F. Lambert and G. J. Dawson of the Memphis church are now in Nashville, having taken up work at the powder plant.

W. B. Tyus of the Memphis church is now working at Lonoke, Ark. He writes that he will return to Memphis in a few days.

The Missionary society of the Memphis church has placed an

order for 1500 copies of the Present Truth series to be used in their home missionary program.

Pupils neither tardy nor absent during fifth period of Nashville church school are: Agatha Gilbert, Roberta Harvey, Guthrie Hunter, Junior Glesson, Jennie Stagg, Daniel Hale.

Are You a Personal Soul-winner?

There are many professed Christians who do not feel any responsibility for the soul's salvation of those about them. Still others want to do personal work, but do not know how to go about it. Charles M. Alexander, evangelist, says:

"Anybody who is not doing personal work has sin in his life. I don't care who you are—preacher, teacher, mother, father—if you are not leading definite people to a definite Saviour at a definite time, or trying hard to do it, you have sin in your life. I have never yet found any Christian not leading souls to Christ who, when I got into private conversation with him, did not acknowledge that this was true. You say, 'I have been a Christian for twenty years, I have been going to church, been giving a tenth to the missionary collection, have a brother on the mission field.' That is all right, but have *you* ever led a soul to Christ? 'I hope so,' you say? Twenty years a Christian, and still hoping so!

"The last thing the Devil will let you do is to win a soul definitely to Jesus Christ. If you don't believe it, try it. He will let you never miss a prayer-meeting, . . . he will even let you get up and lecture on religious subjects. He will let you be put down on convention programs, and have your name put in the

paper, if you will just stop short of one thing: to get face to face with individuals, and bring them to a decision for Jesus Christ, and get them to confess Him openly before the world. Did you ever try it?

"I worked in the Moody Bible Institute, Chicago. . . . I would get up on the platform and lead the singing, and then go home with the perspiration rolling down my face, and think I had done my duty. I went out into evangelistic work, and stood up and led the people in singing, but as soon as that was over I would slip away, and good people would say, 'You are working yourself to death.' I knew down in the bottom of my heart that I was moving my arms too much, and not using my tongue enough. I was doing everything but the one thing. I knew that personal work was the one thing that I ought to do.

"You are not a sane healthy Christian unless you are doing personal work in soul-winning. The sanest man I ever knew was D. L. Moody, and he was always doing personal work. It is sanity itself.

"If you have sin in your life, give it up now. What if somebody should come to you and shake you in the night, and ask, 'What are you living for?' Would you know? When I went to London, I called on Mr. Stead, the great interviewer, a man who interviewed people, and in a few hours could write up the story of their life. I said, 'I have always wondered how in the world you interviewed these people. Start on me, I want to see how you do it.' He was a great big fellow, and had rather wild eyes. Turning around suddenly, he said, 'What are you in London for?' It made me shake, but I have never forgotten it.

"What are you living for? I

will tell you what you ought to be living for—to win people definitely to Jesus Christ! Some of you say, 'Well, I try to do it by my life.' So far as I have seen people, their life is largely made up of talking. But I believe that the last thing we give to God is our tongue."

The Useful Toad.

That the toad is beneficial to the farmer, and particularly to the gardener, is admitted by every one who has observed its habits. Additional facts have been secured which show that the toad's food is composed of insects and spiders, about eighty per cent of which are directly injurious to cultivated crops, or in other ways obnoxious to man.

The toad feeds on worms, snails, sow bugs, common greenhouse pests, and the many-legged worms which damage greenhouse and garden plots. It feeds to some extent on grasshoppers and crickets, and destroys large numbers of ants. It consumes a considerable number of May beetles, rose chasers, click beetles, or adults of the wireworm, potato beetles, and cucumber beetles. It is a prime destroyer of cut worms and army worms.

To all agriculturists the toad renders conspicuous service, but the gardeners and greenhouse owners may make this animal of especial value. Every gardener should aim to keep a colony of toads among his growing crops, and the practise of collecting and transferring them to the gardens is a commendable one.—*American Agriculturist*.

STUDY AT HOME—If you cannot attend one of our training schools, why not form the habit of studying at home? The Fireside Correspondence School will teach you how. Elder A. G. Daniells, President of the General Conference, says: "I believe your school is conferring an unspeakable benefit upon our people." Let us tell you more about this matter. Address C. C. Lewis, Prin., Takoma Park, D. C.

Southern Union Worker

Published weekly, 50 numbers, by the Southern Junior College, formerly Southern Training School, for the Southern Union Conference of Seventh-day Adventists.
J. P. McGee, editor.

Ooltewah, Tenn. Price 50 cents a year

Entered as second-class matter, March 7, 1918, at the post-office at Ooltewah, Tenn., under Act of March 3, 1879.

Pertaining to the Union

Union Conference Directory

S. E. Wight, President.
G. H. Curtis, Sec'y-Treasurer and Auditor.
L. H. Wood, Ed. and Y. P. M. V. Secretary
M. W. Shidler, Union Missionary Sec'y.
O. R. Staines, Home Missionary Sec'y.
Office Address, 2006 24th Avenue North,
Nashville, Tenn.

Southern Union Conference Campmeetings

Louisiana (white & colored)
..... July 25 to Aug. 4.
Tennessee (colored) Aug. 15 to 25.
Kentucky (white & colored)
..... Aug. 29 to Sept. 8.
Tennessee (white) Sept. 5 to 15.
Alabama (white & colored)
..... Sept. 12 to 22.
Mississippi (white & colored)
..... Sept. 19 to 29.

Southern Junior College Notes

Mr. Vernon Vaughn from Florida is a recent arrival at Colledge-dale. He will take part work in school, and work up a credit for next year.

Miss Marie Hawk of Chattanooga came to the school last week. Though starting in late, she is looking forward to the coming school year.

Last Friday quite a company of the young men from the College took a trip by auto to Chattanooga and vicinity. They visited Missionary Ridge, Lookout Mountain, and the military camp at Chickamauga Park. A swim in the pool at the Y. M. C. A. rooms was an enjoyment after

the hours of sight-seeing. Altogether it was an enjoyable trip.

About a week ago a number of the young ladies went to Chattanooga evening after Sabbath to sell papers. They took this way to earn money for the Thirteenth Sabbath offering. Over 100 copies of the Harvest Ingathering Watchman were sold, netting a good sum for missions.

Ground has already been broken for the new dining hall, just south of the ladies' dormitory, and the soil removed is being used for grading around the dormitory. It is the plan to have the dining hall ready for use the coming autumn.

Good reports continue to come in from the Sunday evening meetings being conducted by members of the Ministerial Band. The people are friendly and favorable, and some are showing a marked interest in the subjects presented.

We Know

It is not everyone in the world who does know. A good many people who think they know do not know. They think they know, despite their senses, that the world is growing better. They think they know that after this war an epoch of peace will dawn, when the nations shall no more make war. They think they know the hearts of men, and that they know how to shape things so that righteous force shall insure righteous living. What a sad disillusionment is finally to come to those who keep on knowing what is not so.

But we have a more sure word of prophecy, whereunto taking heed, we "know perfectly that the day of the Lord so cometh as a thief in the night," that "when they shall say peace and safety, then sudden destruction cometh upon them." And knowing this, can we hold our peace? If we do,

we shall not stop long among those who know. It is time for us to spread as widely as we can the knowledge of the truth. And the means is at our hand to do it.

The Watchman Magazine exists for the purpose of making the world know the truth. But it takes us, brethren and sisters, to spread it. The May Watchman is a beautiful number, and one that appeals to the people in the present crisis. It takes the food conservation campaign and the back-to-the-country movement, and makes them mediums for conveying vital soul-saving truth; and it is beautifully illustrated--a fine seller. We expect 80,000 to go out. Right now is the time.

When June comes you will see a striking cover design. It impresses by a glance that the heart of God is more powerful than armies; "the divine fiat: no world empire." And the contents measure up to the standard. Elder Evans answers in a simple, strong way the question, "Will Christ Come to This Earth Again?" Elder Heald discusses the trouble that has come through laxity in the bodily life. And every Seventh-Day Adventist, as well as every other one, needs "An Olden-Time Practice for a Present-Day Need." Then there is that editorial, "The Impassable Barrier." Just *some* of the things here told that people need to know.

What is your church doing? What are you doing? Every Seventh-Day Adventist church should be a distributing station for these earnestly told and beautifully pictured truths. We are planning on 100,000 circulation for each of our summer numbers. Let us make it for June. You know you can get ten copies of The Watchman Magazine at 8 cents per copy; and fifty or more at 7 cents per copy.

Order through your tract society. June number ready May 3d. A. W. SPALDING.