


SOUTHERN UNION WORKER



"My meat is to do the will of Him that sent me, and to finish His work."

VOL. XII

COLTEWAH, TENNESSEE, JUNE 27, 1918

No 26.

Establishing New Records

Last year one of Arkansas' colporteurs, Brother Ernest Hanson, broke the world's record by taking \$853.95 worth of orders in *one week*, an itemized report of which appeared in the Review and Herald of August 9, 1917. We had thought that this was surely the limit, and were therefore hardly prepared for anything larger. However, for week ending June 15th of this year, Brother Hanson broke his own record, as will be seen by the following:

Report of Ernest Hanson for week ending June 15, 1918.

Book—"Daniel and the Revelation."						
Days	Hours	Exh.	Orders	Leather	Cloth	Value
Sunday	9	24	28	27	1	\$166.00
Monday	14	48	43	42	1	256.00
Tuesday	12½	44	32	30	2	188.00
Wednesday	11½	26	20	20		120.00
Thursday	13	40	32	28	4	184.00
Friday	9	22	17	16	1	100.00
Totals	69	204	172	163	9	1,014.00
				Helps		.50
				Bibles		25.00
				Grand total		\$1,039.50

In writing of this week's work, Brother Hanson says:

"Inclosed you will please find my weekly report for last week. While I didn't get in as much time as I did Big Week of last Junè, I was blessed with more orders.

"Brother Pierce, I never saw the time when the people were so anxious to get the message as they are now. It seems as though their hearts are stirred, and they believe in the soon-coming of our Lord and Saviour.

"I was using 'Daniel and Revelation,' and as I would show the people how the prophecies were fulfilling, they seemed to see it plainly. Surely, Brother Pierce, we are living in the time of the finishing of this message.

"I had a little trouble last Wednesday with high water and had to do quite a bit of swimming, but I made it alright. Friday I was almost all in and didn't do as much as I ought to have done, but I am very thankful to the Lord for His goodness to me, and I want to consecrate my life to Him for service. O, how little we do in comparison with what He does for us.

"I will be helping some of the students this week, so I don't know when I can get in another good week, but I am in hopes of being out strong for the next Big Week. I ask an interest in your prayers that I may be true and faithful to the Lord."

It is interesting to note that

the book used was none other than good old "Daniel and Revelation," which has been the means, in the Lord's hands, of leading so many to accept the message. It should also be noticed that high water was not allowed to stop the work, even though it did require some swimming. This faculty of Brother Hanson's for overcoming obstacles no doubt partially accounts for his remarkable success, although it is evident that such a report as this was only made possible by the special help of the Lord.

While it must also be admitted that this report is an extraordinary one, yet the reports this year as a whole are showing decided gains. And, before we have recovered from the "shock" of Brother Hanson's Big Week, comes the word from Louisiana that one of her student-colporteurs secured \$1051 during the same week in only 49 hours. The details of this report, however, have not been received, but in another letter Brother Boswell writes:

"All, young and old, are doing things out of the ordinary. Boys of no previous experience are doing as well or better than experienced men used to do, while men of experience, who are working in right lines, are doing wonders. We often take as many orders in one week as we used to take in

a month in Louisiana, and some months we take as many orders as we did during the entire year 1915."

For week ending June 15th, Mississippi sends in a report amounting to \$5,398; concerning which Brother Taylor, Tract Society Secretary, has this to say:

"You will notice that the enclosed report is for our Big Week. How does it look to you? We had set our goal for \$4,000, but as you see we went over the top. The report for the week

before might have answered for a Big Week, but there seems no limit to what the Mississippi colporteurs can do. I still believe that Mississippi is going to reach her goal for the year." (The goal to which Brother Taylor referred is \$52,000, or one thousand dollars per week.)

From every direction there is heard the sound of "agoing," for the Lord is indeed blessing the efforts of our faithful colporteurs in a most marvelous manner.

R. L. PIERCE.

therefore no objection comes from them. So the colporteur is allowed to enter the only open door through which we may reach all classes in the Southland with its millions now unwarned.

These reasons, together with the present financial prosperity of the field, may help the reader to better understand why the Lord is doing mighty things now for our faithful colporteurs.

May this experience give each of us a greater vision, also a greater desire to find our part in the work, and, like Saul of old, earnestly ask our Saviour, "Lord, what wilt thou have me to do?"

V. O. COLE,
S. U. C. Field Missionary Sec'y.

THE ONE OPEN DOOR

As we look over the wonderful records now being made by many of our faithful colporteurs here in the Southland, some taking orders to the value of \$200, \$300, \$400, and even \$500 and \$600 per week, one student in Louisiana in 49 hours even taking orders to the amount of \$1051, a feeling of wonderment is often expressed in these words, "How can it be possible?" The only intelligent answer given to this query is, that with God and to them that really believe all things are possible.

It will be conceded however that there are certain things that enter into this remarkable success here in the Southern field that should not be overlooked.

First, it is a field of which the Testimonies have made many urgent appeals presenting its great need and great possibilities through earnest efforts.

Second, on account of race prejudice and other conditions many of our brethren living in more favorable fields have been slow to turn their feet this way, choosing rather to travel West with the natural tide of emigration, therefore we are now nearing the closing scenes of earth's history with millions throughout

the South unwarned, and who have never even heard of the third angel's message. The Lord is working mightily through remarkable instruments to warn the people and close the work on time.

Third, the race prejudice being strong, hinders the work in many ways. In the ministerial line, if the minister works for one class he is by custom barred from the other. The same can be said of the medical work in general, also the educational department. We can not work for one class without being barred from the other.

It is encouraging to note that the Lord has left open one channel through which our white brethren and sisters can work all classes without raising prejudice. This channel is the sale of our publications. The world not understanding the nature of our work, naturally looks upon it largely as a commercial enterprise, and custom permits agents to sell to all classes, therefore no prejudice is raised from their viewpoint. The real Christian looks at it from a missionary standpoint and realizes that the Gosple must be carried to every kindred, tongue, and people,

KENTUCKY CONFERENCE

Office Mail Bag

It has been decided to locate the tent on Walnut Street, between Second and Third. Elder Martin expects to begin the meetings Sunday night, July 7.

Bro. Andy Schroader, who has been in the colporteur work for some time, has arrived in Louisville to assist in the tent effort here.

Bro. John Wilhelm has just completed his delivery of nearly \$700 worth of books. He lost several orders, but the per cent of his delivery was very good.

Several other colporteurs have been making their deliveries the past week or two. Among them Bro. John P. Salmon, who reports a 100 per cent delivery; Sister Mary Aldridge an 80 per cent delivery; Bro. Edward Whittier a delivery of about \$800 worth of books.

Bro. John C. Gaevert gives us the following interesting item: "This week, one home I entered

I saw on the center table a 'Daniel and Revelation.' On enquiring about it, the mother said, 'That book was the means of saving my two sons. They are both in France now, but before they enlisted they studied that book every spare moment. They knew from the studying of that book that this war was coming, and they were not surprised.' "

Bro. C. T. Schwarz of Bee Springs, Kentucky, reports continued interest in the message in that locality.

Elder W. H. White writes: "I am glad to say that the majority of the members have now taken some small books to sell on the Ooltewah fund. Sister Blewitt sold her share, 16, last week. I think they will all like the new book, and that we will sell a good many of them. I am ordering fifty to start with."

Miss Inez Brice, who has been teaching the colored church school in Lexington, writes: "Although few, we have tried to do something. As the spring began to open and all nature was awakening, we were planning a way to help the missionaries. So we banded ourselves together into a school missionary club. We saved our pennies and purchased a small amount of seed, and on the very small bit of ground back of the church we planted the seed, lettuce and onions. It came up nicely, and we have sold it, and have the cash profit in our little bank, awaiting the thirteenth Sabbath, at which time we will send or give it in."

We are sorry to learn of the death of Bro. John Williams, of the Shelby Street Church. The evening after the Sabbath he was injured by a street car, and died the next day.

Elder J. M. Campbell and family have moved to Indianapolis, where Elder Campbell will con-

nect with the work in that conference.

Sister R. Y. Howard writes: "The members pledged last Sabbath to sell 120 of Elder Daniells' new book to raise our quota for Ooltewah, and you can send them to us any time."

Word has been received from Bro. Jesse Miller, of Kansas, that he will go to the army camp June 24.

Bro. Theodore Kroeger, who has just completed his delivery of books, will be called to the training camp June 28.

An order has been received from Bro. Wm. Winston for a number of books, "A World in Perplexity," to be sold for Ooltewah. He expects to nearly double the quota for the Ooltewah campaign.

The second quarter closes with Sabbath, June 29, and we are very anxious for each church to send in a complete home missionary report for the quarter as soon as possible after this date.

We have added to the Conference force to the very limit of our means. We are therefore very anxious for every member and every church to send in their tithes and offerings as promptly as possible following the close of the month. BURTON CASTLE.

LOUISIANA CONFERENCE

Amite, La.

On the 13th of May I left home to visit the company at Amite, Louisiana, where Brother and Sister Denton had been laboring since the first of the year. On the way I stopped for one day at the office in New Orleans and talked the work over with Elder Sanders.

On the 14th I arrived in Amite and found Brother Denton at the

station to meet me. In a little while I was comfortably located in the same house where Brother and Sister Denton have their rooms, and arrangements were made to board with them. Then we began planning the work.

We soon decided to secure the same hall that Bro. Denton had been using, for it seemed to be the only place obtainable. We could only meet in it five nights in the week, and it was quite disagreeable for many, for it was on the second floor, and the stairs were very tiring to climb.

We began the meetings on the 19th and continued them every night in the week excepting Monday and Thursday nights, until the 9th of June. On Monday and Thursday nights when we could not have the use of the hall, because a lodge met in it, we had cottage meetings, and our people and a few others attended these, and so we kept proclaiming the message every opportunity we had.

The interest on the part of the public was not as good as we had hoped to find it, but many were friendly, and quite a number who did not attend the meetings are very bright prospects.

Brother and Sister Denton have many friends there, and it seems that they have worked well and hard to bring the truth favorably to the attention of the people of that vicinity.

I am not prepared to state how many signed the company covenant and have promised to attend the Sabbath meetings, but I do know that the number is quite encouraging.

Four were baptized on the last Sunday, and six were ready; but two, on account of sickness hindering them, plan to be baptized at another time.

The plan is for Brother and Sister Denton to stay with the company and have meetings

about twice in the week. Let us hope that several more will take hold of the truth at this place, and as several seem right on the verge of doing so, let us be more faithful in our prayers that God will help them to make the right move.

O. F. FRANK.

Lake Charles, La., June 13, 1918.

Louisiana Items

Brother Boswell writes from Natchitoches, where he is visiting Brethren Hugh Moomaugh and Henry Lynn, who have recently started work there. This is the first we have heard from them since when they first arrived there, when Brother Boswell reported good crops, but some conditions unfavorable—as is frequently the case. Now he writes: "I will send sum of the boys' report: Hugh Moomaugh, 49 hours, \$1051. Henry Lynn, 43 hours, \$325. I haven't their reports to send. . . . I find them of good courage."

The following interesting experiences came from Brother Coble: "One place where I stayed all night the old gentleman and his nephew sat up with me until nearly one o'clock, asking questions on the Bible. Each of them had ordered a book of me ('Bible Readings.') On Tuesday I passed a man who had given me an order last week. He had been over to his father-in-law's and saw his book that had just been mailed him, and they all liked it so well that he said he did not want to wait until fall for his, so just wrote me a check and told me to send it on to him." Brother Coble is just finishing up Jackson Parish.

Brethren Hardy and Mann have just finished working Franklin Parish, and are now starting in Richland. They both write en-

COLPORTEURS' REPORT

SOUTHERN UNION CONFERENCE, FOR WEEK ENDING JUNE 15

MISSISSIPPI CONFERENCE—*Big Week*

Name	Book	Hrs.	Orders	Value	Helps	Total	Deliv'd
Wilfred Nathan	BR	65	133	\$694.00	\$2.50	\$696.50	\$
F W Schmehl	BR	64	98	521.00	2.50	523.50	
Fannie Cox	BR	51	104	495.00	2.25	497.25	
Fred Kaler	BR	62	72	431.00	2.50	433.50	
Alex Cox	BR	42	72	345.00		345.00	
J L Waller	DR	66	70	312.70		312.70	
P Hampton	HM	134	119	493.00	41.25	534.25	
M Hastings	DR	52	45	236.00	.50	236.50	
E A Taylor	BR	61	42	188.00	14.05	202.05	
A A Johnson	BR	60	53	199.00	2.50	201.50	
C R Cannada	DR	53	37	177.00	25.15	201.15	
C E Stewart	BR	37	41	185.00	3.25	187.25	
L J McElroy	DR	62	37	156.50	6.25	162.75	
Emily Billups	DR	62	37	139.50	6.75	146.25	
H D Brooks	BR	49	23	102.00	3.00	105.00	
E S Scales	BR	25	14	91.00		91.00	
Henry Balsbaugh	OD	41	39	82.00	.85	82.85	
Mattie Lee	HM	19	22	71.00	3.45	74.45	26.00
Susie Beasley	PG	51	47	149.00	15.00	164.00	11.00
Fannie West	PPF	7	10	32.00	1.75	33.75	
J W Taylor	CK	43	5	10.00	7.50	17.50	
Mrs Ida Harrell					16.00	16.00	
Percy Stewart	BR	2	3	14.00	.25	14.25	
Leroy Cheatham		7			4.75	4.75	37.00
Willie Cheatham		6			4.00	4.00	
Bibles				110.34		110.34	
Total		1122	1123	5232.04	166.00	5398.04	74.00

LOUISIANA CONFERENCE

R R Coble	BR	47	28	129.00		129.00	5.00
M B Wilson	OD	40	56	127.00		127.00	12.00
Hardy Mann	BR	25	24	120.00		120.00	10.00
J B Hardy	BR	25	36	183.00		183.00	4.00
L B Spear	BR	44	54	297.00		297.00	10.00
B F Webb	BR	42	59	294.00		294.00	9.00
Hugh Moomaugh	BR	49		1051.00		1051.00	
Henry Lynn	BR	43		325.00		325.00	
Bibles				6.90		6.90	9.55
Total		315	257	2532.90		2532.90	59.55

couragingly and are thankful to have a part in the Lord's work.

June 13 Elder and Mrs. Sanders left New Orleans to be gone about a week. They spent Sabbath in Shreveport, and visited a number of other places. The

church there organized and laid plans for a good strong church school this year, pledging \$218 toward it.

"Discretion of speech is more than eloquence."

KENTUCKY CONFERENCE

*Mary Aldridge	OD	12	5	10.00	.25	10.25	274.00
J C Gaevert	DR	28	12	48.00	11.05	59.05	5.10
Mrs G Gaevert	OD	6	7	14.00	.85	14.85	
*S C Groff	OD	73	149	361.00	7.75	368.75	
R W Harris	OD	46	47	98.00		98.00	
F F Harrison	DR	38	17	69.00	.85	69.85	12.00
M L Howard	BR,OD	26	12	51.00	3.40	54.40	138.00
R Y Howard	BR	45	19	76.00		76.00	8.00
R J Hyatt	BFL	5					28.50
*Warren Judson	BR	5					230.00
T Kroeger	BR	45	14	61.00	4.35	65.35	4.35
Mrs E Marable	OD	12					2.00
Lee Page	BR	24	15	61.00		61.00	13.00
H W Perrin	BR	43	23	101.00	7.15	108.15	
Fred Rahm	BR	52	30	139.00	2.15	141.15	
Halal Ramey	OD	5					53.00
May Ramey	OD	23	77	169.00	2.00	171.00	37.00
R B Rowe	DR	25	34	187.00	3.40	190.40	
Mrs R B Rowe	CK	22	24	64.50	3.45	67.95	
J P Solmon	OD	14	12	24.00		24.00	4.00
Andy Schroader	BR	33	3	12.00		12.00	199.00
John W Wilhelm	BR	4					244.30
(Star-2&3 wks) Total		586	507	1545.50	46.65	1592.15	1252.25

ALABAMA CONFERENCE

U Bracy	GC	46	17	80.00	8.00	88.00	77.50
G W Brown	BR	12	3	12.00		12.00	8.00
R J Cook	OD	27	34	81.00		81.00	2.00
H L Edwards	BR	34	7	28.00	3.50	31.50	
J E Foley	BR	49	30	134.00	7.00	141.00	
J C Holland	BR	41	49	231.00		231.00	52.00
C Hubbard	CK	28			1.75	1.75	24.50
C E Giles	BR	48	57	273.00			4.00
C W Powers	BR,CK	34	45	130.50	7.95	138.45	38.00
C A Powers	BR	31	16	88.00	4.50	92.50	
P W Stuyvesant		50	18	97.00	11.75	108.75	
Q Tew	BR	42	21	86.00	3.50	89.50	
R Thomson	BR	51	17	81.00	2.55	83.55	
J T Weed	BR	46	54	270.00	1.00	271.00	20.00
Bibles				13.20		13.20	
Total		539	350	1604.70	51.50	1656.20	239.20

TENNESSEE RIVER CONFERENCE

Paul Zalabak	BR	23	9	37.00	5.00	42.00	5.00
E C Widgery	OD	39	18	37.00	3.05	40.05	.05
R Hazelton(2wk)	BR	48	15	62.00	5.40	67.40	5.00
C Smith(2wk)	DR	48	55	271.00	8.50	279.50	8.50
B P Keele(2wk)	DR	101	28	129.00	41.55	170.55	17.30
H Miller(2wk)	CK	105	61	108.00	15.30	123.30	12.45
W J Keele(2wk)	DR	77	17	80.00	40.80	120.80	17.75
Jessie Allen	BR	22	9	42.00		42.00	4.75
Total		463	212	766.00	119.60	885.60	71.25
Grand total		3025	2449	11680.94	383.75	12064.89	1696.25

ALABAMA
CONFERENCE

Alabama News Notes

We recently received an order from the Mobile Missionary Society for six thousand of the Present Truth. The Mobile church believes in using plenty of literature, and they are having good results from their literature also.

Brother and Sister F. M. Reiber and Bro. N. A. Reiber from Cardiff called at the office June 18th. They secured a supply of Present Truth, also their Sabbath School supplies for next quarter.

Our student colporteurs from Ooltewah are demonstrating that books can be sold in Alabama. Last week three of them sold \$771 worth. Brother Holland writes: "Our goal for next week is \$1000 for us three."

Brother Staton is assisting Bro. Stuyvesant this week in Marshall County. Brother Stuyvesant has just lately come to our field and sends in his report for the first week of over \$100.

Quinnie Tew writes: "My courage is good in the Lord, and I am looking forward to better work in the future, better than I have ever done."

We received, as usual, a good report from Bro. J. E. Foley. He writes: "I am thankful for good health, and as long as it lasts I shall continue to do my best."

Mr. and Mrs. R. V. Meade are the proud parents of a little girl. Mrs. Meade will be better known throughout the conference as Miss Sarah Parker, who for several years has been stenographer in the Conference office.

Mrs. Helms and Miss Ruth Goodner were in Sheffield last week selling our small books. They report that in the few hours'

time they worked they sold over three hundred of these books. On account of illness they had to return a little sooner than they had planned.

Bro. O. P. Ivie, while in the city on business the other day, called at the office.

Brethren Richard Thompson and C. A. Powers write that they are of good courage in the work and that the Lord is blessing with many orders.

Bro. G. W. Powers writes: "It has been my desire to reach the one-hundred-dollar mark in orders since I first heard of such a record." In one day Brother Powers took \$122. Now he is determined to reach \$300 in one week.

Sister Garrigan and Sister Horton have gone out to some near-by towns to sell the July Watchman.

The tent effort at Ensley, to be conducted by Brethren Rowland and Wilson, will be started Sunday night. At this writing everything is almost ready for the effort to begin. I trust that our people throughout the conference will remember our workers in the tent efforts that are soon to open.

Miss Ruth Johnston from Ooltewah has been spending a few days in the city, visiting her sister, Mrs. Kelly.

Alabama Mission

Sabbath, June 1st, a church of 17 members was organized at Talladega, Ala. Elder A. L. Miller, president of the Ala. Conference, preached a strong sermon on Church Organization before organizing.

This little church adds one more to the Mission churches of Alabama and is the result of a tent effort held there by the writer last summer. I was ably assisted by Bro. F. D. Mills of Montgom-

Summary of the Colporteur Work for the Southern Union Conference for May, 1918

Conference	Agents	Hours	Orders	Value	Deliveries
Mississippi	21	3286	2006	\$8466.10	\$566.10
Kentucky	21	2345	1306	4361.70	2406.20
Louisiana	9	872	874	4012.00	305.20
Alabama	18	1501	804	3326.40	839.81
Tennessee River	9	891	258	1276.35	1052.90
Total	78	8135	5248	\$21,443.55	\$5170.21

Comparative Sales by Local Conferences for Corresponding Month of Last Year

	1917	1918	Gain	Loss
Mississippi	\$6402.70	\$8466.10	\$3062.40	
Louisiana	1611.20	4012.00	2400.80	
Alabama	1915.85	3326.40	1410.65	
Kentucky	3030.85	4361.70	1336.95	
Tennessee River	2021.35	1276.35		\$745.10
	\$14,981.95	\$21,442.55	\$7205.80	\$745.10
Gain over corresponding month of last year			\$6460.60, or 43%	

V. O. COLE,
Southern Union Field Missionary Sec'y.

ery Mission church as tent master and musical director. The Bible workers did faithful work also. These were Mrs. Grace Diggs Roberts and Miss Mary L. Buckner (our organist.) We appreciated the good help rendered in the singing by Mrs. F. D. Mills and Mrs. A. L. Buckner (my wife.) They did some visiting also among the interested ones and helped to confirm them in the truth.

T. B. BUCKNER.

Educational and Young People's work in this conference. We are glad to welcome her to our conference.

We are also glad to have Miss Olive Rogers connect with us for the summer to give us the much-needed help as stenographer in the office. Miss Rogers has been in school at Ooltewah during the past year. You may look for some of those long-delayed letters now.

The students from Ooltewah and Oakwood are doing well in the colporteur work. Some who went outside the Union to find good territory should look up the reports of the boys in Mississippi.

Elder McLennan reports several keeping the Sabbath at Byron as a result of the effort there. The interest continues to grow.

We were glad to see Sister J. L. Waller's smiling face at the office again last Wednesday.

Brother Dow is still at Seminary and reports some interest there. Sister Dow has seventeen

MISSISSIPPI CONFERENCE

Mississippi Notes

You will notice from the report in this issue that last week was "Big Week" in Mississippi for the colporteurs, that they went "over the top."

Miss Nannie May Smith arrived at the office last week from Keene Academy. Miss Smith completed the Normal course there this year and will have charge of the Sabbath School,

in Jackson with whom she is conducting Bible studies. We still have hope of a number more taking their stand for the truth here.

Sister Cameron's husband, who has had bad health for some time, has accepted the Present Truth and will be baptized Wednesday evening at the church in Jackson. We rejoice with Sister Cameron, that he has taken this stand.

N. L. TAYLOR.

TENNESSEE RIVER CONFERENCE

Tenn. River News Items

At this writing Bro. I. C. Pound is just beginning his effort at Clarksville. He held his first meeting last Sunday evening in one of the large theaters there. I have not learned yet what the attendance was, but he thought it would be good. He will hold four meetings a week there for a time. Mrs. Pound is doing what she can to assist in the work there, and Brother Montgomery is there from the Southeastern Union, assisting in the music, and doing Bible work.

Elder McLay, pastor of the Nashville church, is planning to begin a meeting in the northern part of the city in a church building secured for the purpose. He hopes to be able to lead many souls into the light of the message by means of the effort. He will have the active cooperation of the church in this effort, and we look for some splendid results.

Elder Wood and the Memphis brethren will soon have their new church completed, and they hope to see the work grow very rapidly in the future. The building is one of the best in the South. It is large and commodious, and

they are very anxious to have it filled with believers in the third angel's message. Elder Wood is laying plans for aggressive work in the near future.

Elder J. A. Traugh, recently of South Carolina, has located in Lexington, Tenn., and is laying plans for a tent effort there this summer. He will pitch a 40x60-foot tent, and hopes to be able to more than fill it. Lexington is a quiet little town with a population of about 2,000 people. It is about half way between Hol-low Rock and Jackson. We will probably hold the campmeeting there in September.

Last Monday a school meeting was held at Hazel to consider the future of the school. Plans were laid for making some necessary repairs and improvements, such as heating the buildings, the erection of a water tank, broom factory, and some other things. When this is done the school will be in a position to do a much stronger work than before. About two thousand dollars will be needed in this work, and we will appreciate any help our people can give. If you wish to help in this good work, send your contribution to Bro. F. C. Bruce, 322 Jackson Bldg., Nashville, Tenn.

W. R. ELLIOTT.

"Life is a building. It rises slowly day by day through the years. Every new lesson we learn lays a block on the edifice which is rising silently within us. Every experience, every touch of another life on ours, every influence that impresses us, every book we read, every conversation we have, every act of our commonest days add to the invincible building."—*J. R. Miller.*

"Sympathy is the golden key that unlocks the heart to others."

A Mistaken Idea

Some who are earning scholarships are laboring under the impression that one can make more money towards a scholarship in the same given time by the sale of small books than by the sale of our magazines. This feeling is no doubt based upon the experience of those who tried both methods last year and is somewhat justified. But last year the magazines sold for only ten cents, thus requiring about twice as many magazine sales as small books. This year, however, the increase in price on our magazines to fifteen cents per copy changes the whole situation. It now requires \$341.00 in book sales in order to earn a \$220.00 scholarship, whereas it takes only \$286.00 in *Watchman* magazine sales to accomplish the same thing, a difference of \$55.00 in favor of magazines. Putting it another way, if you should sell 3,000 *Watchman* during the summer months you can earn 66 per cent profit against 50 per cent on small books. This is not stated to discourage anyone who is now selling our small books, but to correct a mistaken idea that seems to be in the minds of some students, and who have asked for an explanation. C. E. HOOPER.

The next class of the *Washington Sanitarium and Hospital Training School for Nurses* will begin September 9th. Intelligent Christian young people with a fixed purpose are needed. Make application early. Write for Calendar to Superintendent of Nurses, Washington Sanitarium and Hospital, Takoma Park Station, Washington, D. C.

"God will help us to overcome our wrongs if we will pray and believe on Him. We can be more than conquerors through Him who has loved us."

Southern Union Worker

Published weekly, 50 numbers, by the Southern Junior College, formerly Southern Training School, for the Southern Union Conference of Seventh-day Adventists.
J. P. McGee, editor.

Ooltewah, Tenn. Price 50 cents a year

Entered as second-class matter, March 7, 1918, at the post-office at Ooltewah, Tenn., under Act of March 3, 1879.

Pertaining to the Union

Union Conference Directory

S. E. Wight, President.
G. H. Curtis, Sec'y-Treasurer and Auditor.
John Thompson, Ed. and Y. P. M. V. Sec'y
V. O. Cole, Union Missionary Sec'y.
A. N. Allen, Army Service Secretary
O. R. Staines, Home Missionary Sec'y.
Office Address, 2006 24th Avenue North,
Nashville, Tenn.

Southern Union Conference Campmeetings

Louisiana (white), Lake Charles
..... July 25 to Aug. 4.
Louisiana (colored), Hammond
..... August 7 to 14.
Tennessee (colored) Aug. 15 to 25.
Kentucky (white)
..... Aug. 29 to Sept. 8.
Kentucky (colored)
..... Aug. 29 to Sept. 8.
Tennessee (white) Sept. 5 to 15.
Alabama (white) Sept. 12 to 22.
Alabama (colored) Sept. 12 to 22.
Mississippi (white) Sept. 19 to 29.
Mississippi (colored)
..... September 19 to 29.

Notes from the Union Office

Elder S. E. Wight and family left Nashville in their car for the North, Monday, June 17. They expect to stop at Louisville, Seymour, Ind., the West Michigan campmeeting in Allegan, and other places in Michigan.

Mr. G. H. Curtis, after spending some time in the office, is now busy in the Tennessee River Conference office auditing their books.

Mr. John C. Thompson, our Educational Secretary, left for the Souther Junior College Mon-

day morning, where he will be for a short time at the Summer School now in session there.

Bro. V. O. Cole has been spending some time in the field encouraging the flagging zeal of some of our student colporteurs in the Tennessee River Conference.

Southern Junior College Notes

Bro. H. A. Johnston of Union College is spending the summer at Collegedale, in anticipation of taking up regular work in the Southeastern Union.

Bro. John Thompson spent last week at Collegedale in the interest of the educational work. Brother Thompson will have charge of the educational and young people's work in the Southern Union.

Prospective students continue to arrive at the school. This past week the new arrivals are: Frank Hudson, Greenville, S. C.; Walter Davis and Clarence Tolhurst of Atlanta, Ga.; Eugene Shoemaker, Waynesburg, Ky., and Huxford Conger of Ty Ty, Ga. Arrangements have been made for a number of experienced mechanics to connect with the school and work up a credit for next school year. And still there is plenty of room for other young men to work their way into an education.

Definite work on the boys' new dormitory will begin Monday, June 24. Two carloads of sand have already been received for the concrete work.

Two carloads of coal have recently been received and stored for use during the coming school year.

During the past week 400 pounds of beans were harvested from the school garden and canned for use next year. The

crops on the farm are looking fine. The Lord of harvests has heard the prayers of His servants, and has sent frequent and plentiful showers of rain. For this we thank Him.

The funds are already in hand for the two new silos, and the erection of these will proceed at an early date.

The engine and material for the water plant are already arriving at the school, and it is expected that the plant will be fully installed by the middle of August.

A few days ago the old gasoline engine at the printing office collapsed. But just in time money was received that could be turned to the purchase of a new engine, which was at once obtained and is now installed.

"If Christians will keep the body in subjection, and bring all their appetites and passions under the control of enlightened conscience, feeling it a duty that they owe to God and to their neighbors to obey the laws which govern health and life, they will have the blessing of physical and mental vigor."

Sweet Communion

When you woke from sleep this morning,

Tho the hour was rather late,
Did you stop to speak with Jesus,
And His benediction wait?

Did you thank Him for His mercy,
For His care through all the night,
That no evil had befallen,
That no tears now dim your sight?

Did you ask Him for the blessing
Of His presence through the day,
For His leading safely onward,
For His guiding, lest you'd stray?
Did you tell Him that you'd gladly
Go wherever He would lead;
That you'd try to do His bidding,
Helping every soul in need?

If you go without these blessings
As you start another day,
Be assured your strength will fail you,
And you'll faint along the way.
O, live closer to the Master;
For unless you're very near,
Words of love He whispers to you
Will not reach your listening ear.

—Selected.